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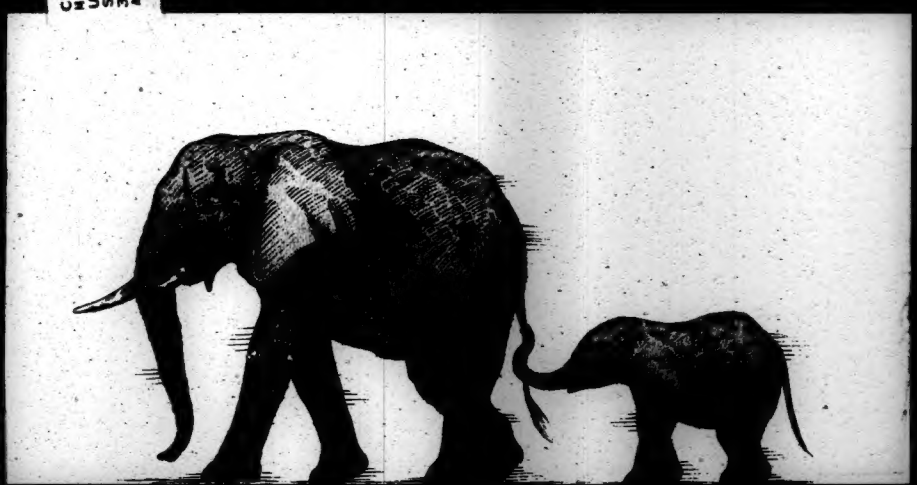
COMPUTERWORLD
Large Systems Software



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IS A MILLENNIUM AHEAD.

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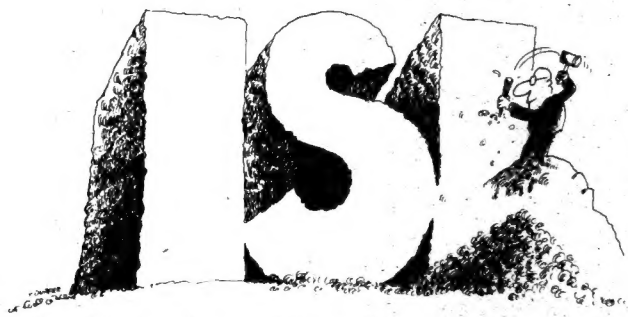

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CB6

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Editor's Note

The old maxim — "You can't teach an old dog new tricks" — is a dangerous tenet to follow at a time when automation technology is invading the workplace.

Those practicing the art of information processing can hardly be considered old dogs — the art is too new. So the question arises — why do so many DP practitioners behave like old dogs?

Speakers on the conference circuit can be viewed as barometers of change. These individuals are often a couple of years ahead of the readiness of information processing departments to adapt new techniques in their organizations.

For the past several years, many of these visionaries, who admittedly often have products or consulting services to sell, traverse the nation haranguing information system specialists about the need to make productivity aids part of the tools of their trade.

Productivity tools such as fourth-generation languages and application development systems have been around for quite a few years, yet they are barely starting to gain acceptance in the DP environment.

Some information processing managers think it's enough if 20% of the shops use these tools, but business reality dictates that 80% of organizations should adopt these productivity aids.

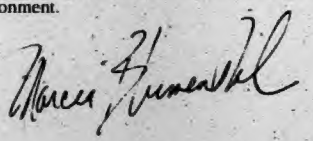
Those information system professionals who resist change and opt for behaving like old dogs will be left behind. Top management has become enamoured of technological wizardry, although they may resist using it themselves. Once they see the benefits derived from automated systems, they expect wonders. The information professional who can show an executive a faster, better way of developing an information management system that monitors and reports on the operation of the business is going to gain recognition in the organization. Those professionals who adapt modern tools to perform these feats will become the shining stars of the organization.

Given the prospect of stardom, why are information specialists holding back on using fourth-generation languages and applications development systems? Some of the major resistance appears to be psychological, particularly among more seasoned programmers. The anxiety associated with change is a big factor. Moreover, programmers perceive these tools as easy to use and anything that is easy to use must not be worth using — or at best it is more applicable to the non-technical end user. And if these techniques are too easy then the mystique associated with system development and programming will disappear, perhaps along with the profession. Yet most younger programmers do not exhibit anxiety or reluctance in using these tools.

While it is true that some productivity aids have been outrageous consumers of computing resources, most vendors on the leading edge say they are aware of this drawback and are taking steps to remedy the problem. Careful scrutiny of these systems is warranted, but many programmers and consultants report that careful use of these systems can reduce development time for an application by 90%. It has been estimated that 85% of the new application development can be done in a higher level language.

Information processing professionals who are receptive to newer programming tools report better relations with end user departments. In fact, some DP professionals are starting to feel threatened by end users who are more in tune with the latest development techniques. One of our authors reports there is often stiff competition between end users and technical personnel for training in new system development methods.

So the old maxim of not being able to teach old dogs new tricks is ripe for an update. Perhaps the popular saying, "Be there, or be square," has more meaning for today's automated business environment.



Marcia Blumenthal

CW COMMUNICATIONS/INC.
Box 880, 375 Cochituate Road
Framingham, Mass. 01701

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COMPUTERWORLD BUYER'S GUIDE

Large Systems Software

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Computerworld Buyer's Guide is a member of the CW Communications/Inc. group, the world's largest publisher of computer-related information. The group publishes 55 computer publications in 19 major countries. Nine million people read one or more of the group's publications each month. Members of the group include: Argentina's *Computerworld/Argentina*; Asia's *The Asian Computerworld*; Australia's *Australia Computerworld*, *Australian Micro Computerworld*, *Australian PC World* and *Directories*; Brazil's *DataNews* and *MicroMundo*; China's *China Computerworld*; Denmark's *Computerworld Danmark* and *MicroVerden*; Finland's *Mikro*; France's *Le Monde Informatique*, *Golden* (Apple) and *OPC* (IBM); Germany's *Computerwoche*, *Microcomputerwelt*, *PC Welt*, *Software Markt*, *CW Edition/Seminar*, *Computer Business* and *Communikation Magazine*; Italy's *Computerworld Italia*; Japan's *Computerworld Japan* and *Focus*; Computerworld; Mexico's *Computerworld Mexico* and *CompatiBundle*; Netherland's *Computerworld Benelux* and *Micro/Info*; Norway's *Computerworld Norge* and *Mikrodata*; Saudi Arabia's *Saudi Computerworld*; Spain's *Computerworld Espana* and *Micro Sistemas*; Sweden's *ComputerSweden*, *Mikro Datorn*, *Alla Hemdatorer* and *Svenska PC World*; the UK's *Computer Management* and *Computer Business Europe*; the U.S.' *Computerworld*, *HOT CoCo*, *inCider*, *InfoWorld*, *Jr., MacWorld*, *MICRO MARKETWORLD*, *Microcomputing*, *PC World*, *PC Jr. World*, *Run*, *73 Magazine* and *80 Micro*.

About the Guide

The *Computerworld Buyer's Guide to Large Systems Software* is a reference manual containing concise descriptions of software products used with minicomputer- and mainframe-based systems and short profiles of the vendors selling those products.

Because of the enormous number of software products on the market, the publisher of the *Computerworld Buyer's Guides* split the software guide into two volumes — one for high-end software and one for microcomputer-based software. The micro software guide will be published at the end of November.

This guide contains six major product sections, each preceded by a fold-out tab divider identifying the products listed within that section. The six tab dividers are: Data Base Management Systems, Data Dictionaries, Decision Support Systems and Report Generators (Section A); System Software (Section B); Utility Software (Section C); Applications: Financial (Section D); Applications: Manufacturing, Banking, Insurance and Order Processing (Section E); and Applications: Payroll/Personnel, Office Automation and Industry-Related (Section F).

Communications software is not included in this guide, with the exception of electronic mail packages which are contained in the office automation product listings. The *Computerworld Buyer's Guide to Communications* features communications-related hardware and software.

In cases where several distinct types of products are listed within one tab section, a gray-colored page with a product classification identifier is inserted in front of the listings for that particular product grouping.

Preceding the product listings is a vendor profile unit (Section V).

The front of the guide features a special magazine containing articles concerning the state of the industry, technology overviews of specific products and issues pertaining to large systems software.

Also featured in the guide is an index which provides a method of quickly locating the diverse products listed in the guide.

PRODUCT LISTINGS

The product listings contain pertinent technical specifications for the products listed in the guide. Technical data includes information on operating systems, hardware and memory requirements, language and source code availability. All product listings contain information on purchase terms, pricing and installation statistics when vendors supplied such data.

Within each software product category the listings are arranged in alphabetical order by vendor, with product descriptions following in alphabetical order by system name.

In order to allow readers to locate a product more easily, product sections have been broken down into subcategories. For example, the financial applications section groups listings into the following package categories: general accounting, accounts payable, accounts receivable, general ledger, fixed assets, purchasing and integrated accounting.

An example of a typical product listing is shown at right.

I E R CORP.
PLAN-IT
Specific Application: Financial Modeling
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $1,500
Number Installed: 5
Date First Installed: July 1981
(See Vendor Profile Page V-54)

COMPANY PROFILES

The company profile section of the *Computerworld Buyer's Guide to Large Systems Software* contains each vendor's address and telephone number as well as a listing of key management, marketing and technical personnel within the firm. In addition, the profile includes the company's target markets and revenues, among other details.

An example of a typical entry is shown at right.

THE CAT'S PAJAMAS
445 Bellevue Ave.
Suite 202
Oakland, CA 94610
(415) 839-0161
Major Products: Software House
Target Industries: Publishing
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing: David Fleenor
Head of Software: Calla Unsworth
Geographic Coverage: International
Year Established: 1976
Number of Employees: 6

About the Guide

INDEXING SYSTEM

Each tab divider contains an operating system index, which is located prior to that tab's complete product listings. The introduction to each index explains the product categories indexed and the abbreviations used in the index.

Each major operating system has a separate heading under which are four columns entitled — vendor, package, section and page. The operating system headings are listed in alphabetical order. For example, readers searching for an integrated accounting package that runs under AOS would find the heading for that operating system, scan the product offerings for that particular product category and locate the appropriate page to turn to for a full description of the product.

Those operating systems that do not have a sufficient number of entries to qualify for separate headings are contained in a section entitled "Other Operating Systems," which is the last heading in the index. This section has five headings — vendor, product, section, operating system and page. The alphabetical order of the operating systems determines the order a product appears in this section of the index. So, for example, readers searching for an integrated accounting package that runs under Artemis would turn to the operating system column in the "Other Operating System" section, locate packages that run under Artemis and see if any appropriate packages are available.

Products that run under more than one operating system are listed under each appropriate operating system.

Examples of the indexing system are shown below.

AOS

VENDOR	PACKAGE	SECTION	PAGE
Access Technology, Inc.	SUPERCOMP	DBS	A-29
Automated Gulf, Inc.	SUPER ENGLISH II	DBMS	A-15
	SUPER ENGLISH IX	DBMS	A-15
Apex, Inc.	AZ 7	Rep. Gen.	A-49
Camaro Systems	GDMS (THE GEOGRAPHIC DATA MANAGEMENT SYSTEM)	DBMS	A-18

Other Operating Systems

VENDOR	PACKAGE	SECTION	OPERATING SYSTEM	PAGE
Mentor Graphics Corp.	CHIPGRAPH	DBS	AEGIS	A-35
Systems and Solutions, Inc.	DATA BASE MANAGER	DBMS	AMOS	A-27
Project Systems Consultants, Inc.	ARTEMIS PROJECT COMPACTION UTILITY (PACK)	DBMS	ARTEMIS	A-25
	ARTEMIS PROJECT DOCUMENTATION UTILITY	DBMS	ARTEMIS	A-35
	ARTEMIS USAGE ACCOUNTING UTILITY (BUCKS)	DBMS	ARTEMIS	A-35

THE ENTERPRISE FILE

The Enterprise File is a data base containing information on thousands of companies that produce or provide computer-related products and services. It is the source of listing information in the *Computerworld Buyer's Guide to Large Systems Software.*

Compiled by International Data Corp. (IDC), the Enterprise File is a complement to the IDC Data File, a well-known data base of end-user facilities.

IDC gathers and regularly updates information contained in the Enterprise File through printed questionnaires and telephone surveys. To date the file contains records on more than 12,000 companies and 30,000 products.

Note: Vendors were offered the option of placing their company name in a larger typeface than the standard listing size. Vendors were also offered the option of adding a boxed insert at the end of their listing. These options were paid for by the vendor and should in no way be construed as an endorsement of these companies or products by the publisher of the *Computerworld Buyer's Guide to Large Systems Software.*

Publisher's Letter

Dear *Computerworld* Subscriber:

We have received many requests for more information about the *Computerworld Buyer's Guides*, so allow me to take a moment of your time to explain how they came into being.

We conducted a study a few years ago to determine the usage of buyer's guides and directories. From that study we learned that *Computerworld* subscribers were using the existing guides extensively. However, we also discovered a high level of dissatisfaction with those guides.

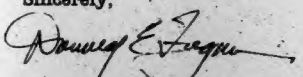
Based on these results, we felt there was sufficient cause to begin our own Buyer's Guide series . . . and we were confident we could do a better job than the competition. So in 1983 we launched another study to gather the information we needed to create a complete, accurate, and above all useful series of Buyer's Guides. That year we published our first three guides: Computer Systems; Terminals and Peripherals; and Software.

These were so well received that, earlier this year, we expanded the series to five guides. The guide to Large Systems Software, which you're holding, is one of these. It will be published every June. The other four are: Communications (February); Large Systems Hardware (April); Microcomputer Hardware (September); and Microcomputer Software (November).

You'll receive each guide in the mail, free of charge, as a supplement to your *Computerworld* subscription. I hope you find them beneficial. According to an independent study, you've been pleased with what we've done so far. Eighty-one percent of those people who use *Computerworld Buyer's Guides* rated them "good" or "excellent."

There's always room for improvement, though. Should you have any questions, complaints or suggestions, I'd like to hear from you.

Sincerely,



Donald E. Fagan

Magazine

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Reusable code can boost the productivity of program development, but there's more to the technique than meets the eye. The organization must promote the use of this tool to make it successful.

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By William B. Engle

The decision to add query language capability is a major expense. Knowing when a query language is needed and what systems are available is crucial to the purchase decision.

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Some organizations are using application development tools for all new applications. Selecting an applications development system on the basis of features is a mistake. Look for products that are integrated with the data base management system.

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By Naomi Karten

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Most organizations are approaching microcomputer-to-mainframe links cautiously, but a few leading edge users have implemented these links and are pleased with the results.

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By Thomas K. Christo

Once the software contract is written it should be put in a drawer and never looked at again. However, the process of negotiating that contract can reveal just how much vendors are willing to support the claims they make about their products.

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A Trojan Horse For the '80s?

By William H. Inmon

The capabilities of relational data base systems are being oversold. These systems are terrific for some environments but are not the panacea for all data management problems.

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Pulling The Industry Together

By Tom O' Flaherty

Once characterized as a market consisting of fragmented niches, system software is becoming harder to define as integration among different families of software products occurs.

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By Gene Altshuler

The data administrator should take care of the day-to-day operation of the data base management system while a new corporate group should be established to handle strategic planning for automated systems for the organization.

Laying the Groundwork With Reusable Code

By T. Capers Jones

The average productivity rates of industrial and commercial software builders have been in the vicinity of 2,000 to 4,000 lines of source code per programmer year since the mid-1960s. Software projects using relatively modern structured design and development methods tend to cluster towards the high end of that scale, while software projects still doing things the hard way tend to cluster at the low end.

But a few enterprises, such as Toshiba, Ltd., in Japan, are starting to report productivity rates on major systems that exceed 25,000 lines of source code per programmer year, even for large projects that average 200,000 lines of source code in size.

When the technology behind these results is examined, it turns out the high productivity rates are not for conventional software development, but for systems constructed in large part from libraries of standard functional modules, or reusable code.

Other enterprises, such as the Hartford Insurance Group, Raytheon Computer Services, Inc., St. Regis Corp., the Bank of Montreal and the entire banking industry of New Zealand, have discovered that when they carefully examine their application software the same functions show up over and over again: calendar management routines, rate table management routines, merge and selection criteria routines and similar common functions may comprise 30% to 60% of the total code in every application.

If these common functional elements can

be identified, made general enough for widespread reuse and cataloged in a library, then it suddenly becomes possible to create new applications which are constructed from standard pieces, rather than from line-by-line coding.

The enterprises that have been able to do this are reporting significant results: development cycles for major Cobol packages dropping from 36 months to eight months; backlogs of waiting applications have been reduced to nearly zero; and programming staff sizes that remain stable or decline at the same time that annual productivity rates go up at 14% or more.

But reusability is not a technology that can be applied without major organizational and administrative support, and the importance of reusability deserves a careful analysis of what these support requirements are.

Cost and Schedule Relief

It is obvious that developing a design or module that can be reusable is of no particular benefit to the initial project that does the work. The first project utilizing this technique might well experience cost and schedule overruns. However, succeeding projects will reap the benefits of the reusable code and will experience productivity gains. The high start-up costs of instituting the reusable code approach is the major stumbling block to the adoption of the technique by commercial and industrial enterprises. Unless this problem is overcome, reusability will not succeed because there is no incentive for the initial project to develop reusable components.

The organizations that have overcome this problem have established the reusable code library either as an overhead item that is not charged to any one project, or established it as a cost center that has charge-out rates for its services. They also provide internal schedule allowances and cost relief for functions that have been identified as candidates for reusability. The kind of relief provided can range from the actual internal purchase of the reusable code, to informal understandings that the code will take longer and cost more than normal, due to the need for generalization.

Providing rewards and incentives for developing reusable code is another method of promoting adoption of this technique. Recognition and rewards to the programmers and designers whose work has been adopted for widespread reuse can range from token awards such as framed certificates to cash bonuses, based on the estimated programming savings produced. The most common incentive is to start measuring project productivity in terms of delivered code that is turned over to customers, rather than developed code which the project team coded line by line. This is a subtle but profound change in viewpoint, and it is critical to understanding the value of reusability.

A reusable code library with only one or two functions will not be very useful. Between 50 and 500 standard modules are needed to provide 30% to 60% of the common elements in a program. It usually takes more than a year to stock the library and the start-up costs can range from $50,000 to more than $250,000.

One caution is necessary — many enterprises think that they can stock a reusable code library simply by extracting code from existing systems. This method usually fails — it can be likened to trying to build a new automobile with parts from cars found in a junkyard. To work well, reusable code needs to be deliberately planned and designed to share data with other modules. This means adopting standard data interchange formats at the same time as the reusable code concept is implemented and installing a data dictionary to support the reusable code library.

The larger commercial enterprises that have adopted reusable code have gotten started in the following ways:

- Basic functions are selected through analysis of current programs and systems. Often a reusability project manager will be named, or a task force will be convened to explore the potential functions that might be reused by sampling existing application programs.
- Generalize the selected functions for library use. It is safe to use existing programs as the source of ideas and designs for reusability, but they probably will have to be generalized and the code must be cleaned up.
- Hire a librarian and acquire a library support package. Several large enterprises have hired librarians with experience in public or university libraries. The size and nature of the reusable code library could eventually resemble a small research library, ultimately requiring a professional librarian.
- Broadcast the library's contents. Unless the staff knows about the library and its use, it cannot be effective. Many enterprises kick off their adoption of reusable code by having group meetings, putting up posters or by publishing a new handbook describing the facility.

Involving End Users

The reusable concept covers more than just code, of course, and can be applied to data, designs, documentation and requirements. Once the concept of reusability is adopted, it can be helpful in relationships with end users. When new applications are required, a quick scan of the catalog of standard functions will often allow at least a running prototype to be developed very quickly to show end users how the system might function. And, as the catalog and library of reusable elements grow, more and more often new applications will be found to be only minor variations on the patterns of other applications. Several enterprises have found that by showing users the existing patterns it is possible to satisfy the user requirements by modifying an existing standard de-

sign, rather than by complete new development.

Most significantly, end users are often sources of valuable insight about which functions should be used to stock the reusable code and design library. After all, the functions are usually automating the end user's applications, and the end user will know better what data and functions should be stocked and generalized.

Many enterprises think that they can stock a reusable code library simply by extracting code from existing systems. This method usually fails — it can be likened to trying to build a new automobile with parts from cars found in a junkyard.

One of the most technically exciting by-products of reusability is the creation of new kinds of design languages, where a design language is based on the growing catalog of standard functions and reflects its contents. The few enterprises that have developed such languages are able to implement anything they can specify almost immediately, because the design is built from available standard elements. This mode converts the application development process into a type of manufacturing process, where the design consists of a bill of materials for the standard elements, and construction steps for the sequences in which the elements are to be joined together.

The enterprises that report the most success with the reusability concept to date include banking and financial institutions, insurance companies and the information systems portions of large manufacturing enterprises. Some telecommunications companies are making use of reusable concepts, since telephone exchanges perform more or less the same functions even though each country and region may have variations of basic services.

Small enterprises and microcomputer users may actually be at an advantage in adopting both reusable designs and reusable code, since the micro world has a fairly plentiful supply of books on common applications, and many on reusable functions within those applications. Although Cobol is the language of large-scale business programming, a visit to the computer section of most reasonably well-stocked book stores will turn up 10 to 25 volumes on using Basic for common small-business applications, many with actual listings, and a few with the programs or subroutines available from cassettes or disks as well.

Although not widely cited in the literature, government at the national, state and local levels would find reusable software to be uniquely cost-effective. Indeed, some sharing of common reusable code is already taking place at the community and even at the state levels.

The new Ada language and environment created under the auspices of the U.S. Department of Defense has built-in facilities to make reuse easy, and it can be anticipated that the reusability aspect of Ada will eventually allow the Department to create what may become the world's largest library of standard reusable code. If so, the ever-mounting Defense Department software budgets may actually stabilize.

In Japan, due to the lack of the U.S. antitrust laws and the government's long-standing policy for getting competitive companies to share ideas and cooperate, reusability is emerging as a major national goal. The 1976 creation of the Joint System Development Corp. has given Japan a national resource for reusable designs and code that is currently supported by over a hundred Japanese companies and the Ministry of International Trade and Industry. As of 1984, no other country is so well positioned to take advantage of reusable code and standard programming functions as Japan.

Reusability In The Future

Today, reusability is still an emerging technology which various enterprises are tentatively exploring, and a few are starting to use with significant results. As the concept spreads and more experiences are gained, a few trends can be predicted:

- *Commercial Reusability Tools.* Except for a few early commercial ventures, such as the ReadyCode package from Raytheon, most U.S. work on reusable code is taking place at individual installations. It is anticipated that in the near future software vendors will start marketing reusable code tools to clients in the banking, insurance and other high-reuse areas that contain a library structure and data interchange support, plus perhaps a stock of standard functions.
- *Language Extensions for Reusability.* Cobol was designed as a general-purpose business language, but its designers were not actually aware at the time of what business applications Cobol would be used for. It is now possible to extend Cobol and make the extensions "verbs" which facilitate reuse of functions that occur with high frequency in business applications, such as calendar manipulation, break points and currency conversions.
- *Reusable Design.* Today if you wish to buy the plans for a house, you can select from hundreds of blueprints and construction plans offered everywhere from national magazines to local lumber yards. But if you want to buy the design for a new payroll system, you cannot. As the software industry matures, the past emphasis on general methods for building almost anything will be seen as a sign of immaturity, and a new concept of standard, optimized software blueprints for common applications will start to appear. Thus, it may soon be possible to buy commercial plans for com-

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mon kinds of application and system programs, rather than having to design each application as a new creation.

● *Migration of Common Functions into VLSI.* One of the most significant by-products of the exploration of standard functions and reusable code will be the eventual migration of high-frequency functions from software into very-large scale integrated (VLSI) chips which will make these functions both widely available and also augment their performance. For example, there is no reason why clock and calendar management functions cannot become standard VLSI features. Indeed, the next generation of microcomputers will probably feature integral world clocks and perpetual calendars which will make scheduling and multiple time-zone applications a great deal easier to coordinate than is the case today.

● *Reusability and Parallel Processing.* Functions that are truly reusable have an unexpected benefit which has not yet been widely exploited due to the lack of suitable hardware — reusable functions can be executed in parallel. With new parallel computer architectures, such as the emerging fifth-generation computers, it should soon be possible to execute from 50 to several hundred functions at the same time in parallel. The implications of this to business programming have barely been considered, but some of the potentials are intriguing. Imagine a payroll program that is capable of simultaneously handling 50 or more accounts at the same time or a banking system that can keep track of perhaps 1,000 transactions simultaneously. The result will be supercomputer speeds applied to humdrum applications, with the only limitations on throughput being how fast paper can be physically moved into and out of the computing facility.

Reusability is an exciting prospect, both because of the impact it will have on productivity and because reusability is a key step toward making software engineering a true engineering discipline which can produce systems with predictable results.□

Jones is a consultant with Nolan, Norton & Co., a management consulting firm located in Lexington, Mass.

A Better View Of the Data Base

By William B. Engle

The benefits of any data base management system (DBMS) — even the most sophisticated — can be realized only through the user/system interfaces that facilitate and support the use of the system and the data resources. In evaluating these tools great emphasis should therefore be placed on the user-oriented aspects of the interface.

The two basic user/system interfaces of a DBMS are the programming language interface and the query language interface. Use of a programming language interface requires programming expertise, whereas the query language interface is designed for use by nontechnical end users. A facility that allows programmers to address and manipulate the data base is an essential part of a DBMS. Therefore, most DBMS have adequate programming language interface facilities. The same cannot be said for a query language interface.

DBMS packages vary widely in providing flexible and easy-to-use query facilities. Some packages with strong query language capabilities may not be able to satisfy other processing requirements.

Query language processing requires substantial end-user sophistication and imposes additional processing overhead on the system. Besides the substantial software cost for such processing — often up to $50,000 for the license fee — there are costs for educating hardware users. Rarely can a query language interface begin to approach the operating efficiency of a programming language

interface and in most cases it entails increased CPU utilization and processing time.

Because processing time for a query language interface is not considered essential by all vendors and can be expensive, the need for it may be questioned. In many instances, however, a query language interface saves human resources, reduces the time needed for high-priority processes and provides timely information for managerial decision making.

The administration of query language capability affects its overall cost-effectiveness. If query language processing is directly available to end users, they will have to be trained. The costs incurred through possible user abuse of the interface must be added to this direct cost.

Several factors should be considered when determining the need for query language processing and the level of capability required. These include the frequency, immediacy and seriousness of requests, the sources of ad hoc requests and whether query language interface processing is applicable to the production needs of the environment.

Much processing can be anticipated, planned and programmed; such processes may be batched or transaction-driven, but finite, identifiable and specific information needs must be satisfied by the data. For example, inquiries into a work-in-process file that generate a formatted response indicating job status, target date and slippage of a selected shop order are not ad hoc processes. Although they are transaction-driven and probably on-line, these inquiries can be anticipated and are used many times a day.

Ad hoc queries, on the other hand, refer to processes that cannot be planned. They usually entail extracting information from the data base that has never been requested in that particular form. Examples of such queries are an alternate sort order for output or a request to relate two or more items of data not usually related. Most DP installations receive many such requests; in fact, some large shops have established a special group of programmers to respond to ad hoc requests on a full-time basis.

A query language interface is designed to bypass several steps in the programming process — coding, keypunching, debugging and testing. When query language interface processing is directly available to users, communication between users and programmers is usually reduced or even eliminated. Bypassing these time-consuming processes often enables the user to generate information within minutes. If ad hoc requests involve crucial information that must be produced quickly, a query language is probably the solution.

The administration of query language capability affects its overall cost-effectiveness. If query language processing is directly available to end users, they will have to be trained. The costs incurred through possible user abuse of the interface must be added to this direct cost. If, on the other hand, the query language is administered centrally through the data administration staff, the cost of communication between the staff and the users must be considered.

A query language interface module, unlike a program written for a specific application, must be capable of performing a large number of processes. Query language interface modules are generalized software, created to service the widest possible spectrum of processing requirements. As such, they contain much specialized ad hoc logic that may not always be necessary. Furthermore, query language interface modules must interpret user queries. This necessitates scanning, editing, table searches and reformatting before actual requests can be made on the data base. Query language interface modules must also format output as user specifications direct.

Scanning and interpreting entail a certain amount of CPU overhead. To determine the amount of overhead for a specific DBMS, a program can be created to perform the query, and the CPU time used by the programmed query can be compared with that used by query language processing.

The more sophisticated query language interface logic modules can add 100K bytes or more to memory requirements. Although this generally can be overlaid or placed in virtual storage, it still affects the efficiency of query language interface and other processing. Query language interface processing may also require larger buffers and user work areas.

In addition, a query language interface creates a greater processing load on the I/O channels. A programmer can specifically designate how queries are to be processed and gain processing efficiencies that a query language cannot hope to match. The user who incorrectly specifies a query or queries that require passage of the entire data base may create a load that temporarily ties up the entire system.

Finally, if interface capability is to be made available to a wide range of users, questions of data privacy and security should be examined.

Although capabilities vary in sophistication, a basic set of functions must be present in a query language interface. The user must be able to specify the action to be taken, the data type or types on which the action is to be taken and the qualifying characteristics of the data.

Thus, in the directive: "PRINT ALL PERSONNEL RECORDS FOR PERSONNEL WHOSE DATE-OF-HIRE IS 03/21/81," the word PRINT is the action to be taken, the phrase ALL PERSONNEL REC-

ORDS is the data type on which the action is to be taken, and the phrase FOR PERSONNEL WHOSE DATE-OF-HIRE IS 03/21/81 is the qualifying characteristic that determines which personnel records are to be printed.

Query language interface systems can vary in the number of different actions that can be specified, in the number of different data types (such as records, elements and fields) that can be specified in one query and in the sophistication of the qualification phrase that the user can specify.

The role of a query language has traditionally been ad hoc processing and responsiveness to nonstandard management information requirements. They can satisfy other needs, however, particularly in production operations and as a programming aid and administrative tool. Although these additional roles have not often been assigned a great deal of importance in determining query language processing needs, they should be recognized and included in any evaluation.

Query language interfaces range from the simple to the very complex. The term complex does not imply difficulty of use, but rather that the more complex interfaces provide more sophisticated processing capabilities and are better suited to management inquiries. The sophistication is more a function of the architecture and associated capabilities of the DBMS than the inventiveness of query language interface design.

Query language interface capabilities developed for the Codasyl-type DBMS, such as Cullinet Software, Inc.'s Integrated Data Base Management System (IDMS) or the Sperry Corp.'s DMS-1100, are relatively simple in nature. Codasyl-based systems are based on single-key identification of records rather than on the index-inversion techniques that facilitate query language interface processing, which until recently has not been a formally stated Codasyl requirement. Market pressure, however, prompted such vendors as Cullinet to develop query language capabilities along with the necessary index-inversion structures.

The sophistication of many interface features of other DBMS is not yet present in the Codasyl-compliant packages; a full Boolean set is not supported, and update capabilities have not been implemented.

Three widely known DBMS — Intel Corp.'s System 2000/80; Software AG of North America, Inc.'s Adabas; and Infodata Systems, Inc.'s Inquire — illustrate the linguistic capabilities of complex query language interface facilities. All three systems support a structure geared to the language they use. They provide an indexing technique — full inversion for System 2000/80 and Adabas, a threaded list for Inquire — and a manner of relating inquiries across different record types — System 2000/80 through its hierarchy, Adabas through coupling and Inquire through its Connect capability. All provide Boolean search capability.

The differences among the languages are subtle and at first they appear equally capable. The analyst should assess structural limitations, volume processing considerations, performance criteria and ease of use.

In addition to simple queries, each system is capable of detailed format controls, summations, tabulations, editing and other tailoring. Although simple queries can be learned in a few hours of training, more classroom time and hands-on experience are necessary before the user is familiar with the majority of capabilities of any of these systems. Nonetheless, it should be apparent that System 2000/80, Adabas, and Inquire all provide powerful query language capabilities. These capabilities permit complex queries to be constructed with relative ease, in contrast to programming techniques.

In many areas, however, these three packages cannot compete with the power of a programming language. Most query languages are descriptive in nature. For example, the user describes the type of data desired and the interface itself triggers whatever repetitive looping is required to satisfy the request. There is no provision for intermediate calculations. They permit searching for individual orders of the specific amount or more, and they permit totaling orders by customer, but they contain no provision for calculating the sum of orders for a given customer and then using that sum to determine whether the order should be listed.

The differences among the languages are subtle and at first they appear equally capable. The analyst should assess structural limitations, volume processing considerations, performance criteria and ease of use.

Current Offerings

The following discussion examines some data base management systems' currently available query language interface capabilities and discusses some of the reasons — such as structural or historical — why certain packages provide specific interface capabilities. This discussion should not be viewed as a guide to query language interface selection, but as a survey of the more prominent packages offered. Furthermore, a DBMS should not be selected primarily on the basis of its interface.

● **Software AG's Adascript+ and Natural.** The standard query language interface for Software AG's Adabas is Adascript+; a higher-level language, Natural, is available at additional cost. Adascript+ is an interface module that permits the use of Adabas as a self-contained system. It can be used in batch mode but is most commonly used with on-line terminals. Adascript+ is an easy-to-use, English-

like language that can be taught to non-DP operating personnel in two to three hours. Frequently used Adascript+ queries can be cataloged; a macro facility further simplifies their use.

Natural is a powerful natural language that provides end users as well as programmers with an easy-to-use facility for ad hoc data base inquiry, updating and report generation. Natural can also be used for screen format generation, data entry through predefined screens and on-line transaction processing (non-Adabas files can be processed). Natural facilitates a relational data structure by allowing users to process, in one program, logical relationships from data in several files or data from an individual file in several different ways. The data dictionary is necessary when Natural is used to access Adabas files.

● **ADR's Dataquery.** Applied Data Research, Inc.'s (ADR) Datacom/DB offers the Dataquery package as the query language interface. An English-language query facility, Dataquery operates through any data communications network to inquire into and analyze the contents of a Datacom/DB data base. Its Boolean logic abilities, together with the semirelational structure of the data base, allow very complex queries to be specified. Arithmetic capabilities allow manipulation of data fields and display of results. Comprehensive output facilities provide report formatting and printing as well as selection and paging of output on display terminals. Dataquery must be used with ADR's Datadictionary.

● **Cullinet's On-Line Query and On-Line English.** With its IDMS, Cullinet offers a choice of two query language interfaces, On-Line Query and On-Line English. On-Line Query provides data base access by means of a simple, English-like command language. Results can be displayed on a CRT terminal or printed, and data can be retrieved either from logical or physical data base position or by index value. Using Boolean logic, On-Line Query allows application programs to concatenate record selection criteria by means of logical connectors. Users can catalog frequently performed command sequences.

Requests can be submitted in normal conversational terms to the On-Line English interface, which accepts ordinary English phrases, translates them into computer terminology, retrieves the requested data, performs simple computations when necessary and displays responses. On-Line English does not access the data base directly but achieves rapid response by querying a retrieval-only file that contains only the fields needed for a particular query application. Definitions of these read-only files are prepared by a system administrator; they then become an integral part of the working system.

● **IBM's IQF, GIS/VS and SQL.** IBM offers the IMS/VS user two choices of interactive query facilities. The Interactive Query Facility (IQF) allows the applications programming function to be performed at a terminal. With no knowledge of programming, the user can instruct the IQF to list and count data fields, perform sorting functions and format output. IQF can also use the many data base utility programs available for IMS/VS.

The Generalized Information System/VS (GIS/VS) is a structured file information handling system designed for a dynamic operational environment. Combined with IMS/VS, it provides a set of generalized routines for data set creation, maintenance and retrieval. New or existing files are described in a procedure that does not require detailed programming. These file descriptions allow the user to address the contents of files by symbolic names. It is not necessary to repeat the size of each field, its unit, relative location or other data management parameters in every procedure.

IBM also introduced Structured Query Language/Data System (SQL/DS) as a relational data base management system. Because SQL/DS is offered as a complement to the DL/1 DOS/VS data base management package and is highly query-oriented, it should be included in a discussion of the major query languages. For larger mainframes the newer Data Base 2 is based on SQL/DS and is available for MVS systems.

SQL is a high-level language available to users through a CICS/DOS/VS transaction or equivalent, a batch utility and application program. The language supports data definition, access, manipulation and control operations. SQL statements consist of command verbs, optional clauses, language keywords and parameter operands. The structured use of verbs and keywords in the SQL syntax allows the precise specification of data requests in a readable fashion.

● **Infodata's Inquire.** The self-contained Inquire user language by Infodata Systems provides an effective query language interface. The English-like language implements the functions of information retrieval and report generation, data base maintenance and administrative control of processing. Queries can retrieve data either by direct (keyword) or sequential (field-value condition) searching of data bases or by a combination of both methods. Direct-access retrieval can be accomplished by specifying keyword roots as well as complete keywords in the selection criteria. A macro facility extends the user language, providing facilities from storage of routine commands to customizing interactive languages with user-prompted variables.

Inquire is unique in providing for text storage, manipulation and retrieval in addition to the usual DBMS capabilities.

● **CCA's Model 204.** The query language interface for Computer Corp. of America's (CCA) Model 204 is furnished by the user language option. Although the Model 204 user language is one of the more complex and sophisticated

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query languages, it is considered easy to learn and use. It offers multikeyed retrieval functions that can be based on complex Boolean expressions, string manipulation, sophisticated mathematical functions and report generation. Programs can be created, stored in the system and recalled for use as procedures that can be modified through an on-line editor. Statements in a program are named and can have nested, subnumbered statements associated with them; various forms of loop control are provided for use within nested structures.

● **Mathematica's Ramis II.** The query facility for Mathematica Product Group, Inc.'s Ramis II is its built-in language processor, which accepts free-form, nonprocedural English statements. A large repertoire of commands is used to define, access and maintain a data base; create reports in a user-defined format; generate graphic data; create catalogs of frequently used procedures; and build macros of various Ramis II functions. The language is straightforward, yet it offers such sophisticated abilities as table lookup, concatenation of character strings, and highly complex mathematical operations.

● **Intel's Quest and Quex.** Intel offers a choice of two subsystems for use as query language interfaces, Quest and Quex. Quest, which has been in use for some time, is an English-like relational language facility that can be used by programmers or end users for creating, testing, and updating data bases as well as for ad hoc retrieval. It can be operated in on-line or batch mode. Selection criteria are specified by a "where" clause that provides simple syntax for relational access to items and records for retrieval or update.

Quex (Query/Update by Example) has been recently introduced as a general-purpose on-line data base management program that provides access to data without requiring a specialized data access language. The user is presented with a menu of items authorized for access, enters criteria for data selection and chooses the action to be taken from a menu of commands. An embedded "Help" function provides on-line assistance.

● **Cincom's T-Ask and TIS/Query.** Cincom Systems, Inc. offers two optional query language interfaces, T-Ask and TIS/Query. T-Ask, a well-established package used by many of Cincom's Total DBMS installations, is an on-line, directory-driven interpretive query processor that uses an English-like syntax. T-Ask's data directory contains data names and their attributes, relationships between data names and relationships between data names and users. T-Ask also operates in a directory maintenance mode for the data administrator and a catalog mode that allows users to execute previously cataloged procedures. TIS/Query, a new higher-level product designed for use with Cincom's TIS, offers all the capabilities of T-Ask with a higher level of user friendliness. Designed specifically for use with Cincom's newly developed comprehensive TIS software, which is based on an integrated data dictionary concept, it provides for report generation as well as interactive data base query.‡

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The New Engineers

By Don Campbell

In terms of the history of computing, application development systems are still relatively new. Most of these systems were first introduced in the late '70s and early '80s, although some products had arrived on the market a few years earlier.

At first, some DP shops were reluctant to accept these new tools. Weaned on Cobol and other so-called third-generation languages, DP professionals were reluctant to invest time and resources in learning how to use application development systems. Perhaps they were also wary of claims by vendors that the new tools would increase programmer productivity by factors 10 or 20 times greater compared with Cobol.

Today, however, the jury is in on application development systems and the verdict is quite positive. Properly used, application development systems can increase productivity in almost any DP shop. The actual percentage of increase will vary according to the product selected, the way it is used and the complexity level of the applications the system is used to generate.

The initial resistance to change was, in some respects, understandable. Many DP shops have invested heavily in Cobol-developed programming. Converting all of these programs to a new fourth-generation language would be expensive and time consuming. However, many users of application development products are writing nearly all of their new applications with these systems, now hoping to achieve a non-Cobol environment.

Application development systems have emerged as one of the fastest growing software market segments in the industry. Among independent software vendors, revenues from these products totaled $215 million in 1983. The market is expected to reach $1 billion a year by 1987.

User case histories regarding application development systems in use abound, with reports of productivity gains of anywhere from 10% to 400%. Some examples:

● A large chemical company rewrote its entire order processing and invoicing system with an application development system. The resulting system was operational in less than a year and required 50% less code and less than 25% of the development time of the system it had replaced.

● A state highway patrol agency reported that programmer productivity has increased so much since the introduction of an application development systems product, that their ratio of programmers to analysts has shifted from 3:1 to almost 1:1.

● A supplier of plastic products for durable goods benchmarked an application development system against Cobol-XT and found that some applications were developed as much as 10 times faster with an application development system.

● A large tire manufacturer found that using an application development system resulted in productivity improvements of more than 400% in the updating of data base files.

Most development system suppliers can produce similarly enthusiastic endorsements from users. These levels of productivity improvements demonstrate that an application development system can literally pay for itself in a very short time after installation.

Readers of such glowing recommendations should look closely at productivity claims, however. They are not always what they seem. While virtually any application development system will give programmers the ability to produce lines of code quicker than Cobol, the quality of the code that is being produced must be examined.

Not only will an application development system allow programmers to write good code quickly, it will also help them write bad code quickly. Clearly, an increase in the speed of producing lines of code does not constitute a gain in productivity in and of itself.

Not only will an application development system allow programmers to write good code quickly, it will also help them write bad code quickly. Clearly, an increase in the speed of producing lines of code does not constitute a gain in productivity in and of itself.

A more useful measure of productivity should factor in the complexity of the application being developed. One system user has developed an index of complexity that factors in the number of screens, data base files, file views and batch reports that are required by a given application.

In measuring the impact of its product on programmer productivity, this user found that for a certain system, productivity actually declined 36% in terms of lines of code. However, when the above complexity index was applied, they found that the system developed was 46% faster in terms of the total number of programmer hours required per function.

This user compared the development factors of six systems that were produced prior to the introduction of an application development system with five that were produced with the system. In every case, the number of programmer hours for both on-line and batch programs was reduced dramatically, resulting in productivity increases from 70% to 97%.

The best measure of productivity is results. How long did it take from initial request to the finished product? How many programmer hours and how much machine resources were consumed? Did the finished application actually perform the function for which it was designed? And, how much maintenance is required to keep the application operational?

It is relatively easy to track the answers to such questions and assign cost factors to each. The most meaningful measure of productivity is the bottom line in terms of time and resources.

Putting a Dent in the Backlog

Application development systems are in widespread use today largely because they remain the best offense DP can mount against the ever-growing backlog of applications. Depending on which studies a user reads, the average DP shop has an application backlog of anywhere from two to three years. For large Fortune 500 organizations, that figure is closer to five to seven years.

The backlog gets larger each year, despite increased manpower and equipment budgets. The annual gap between capability and demand ranges from 20% to 50%. And if you talk to end users the story gets even sadder.

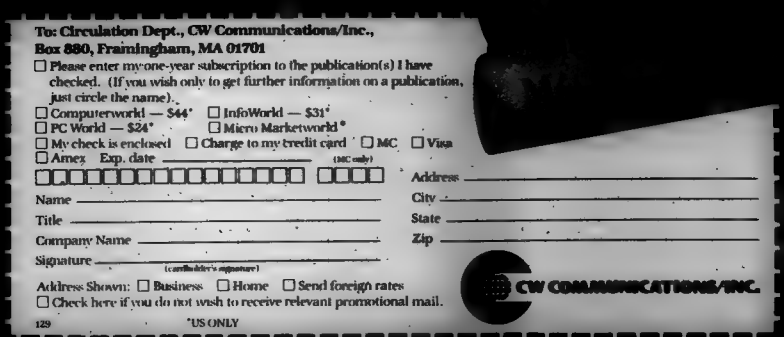
A study by MIT's Sloan School of Management uncovered an "invisible backlog" of applications that end users need, but have not even bothered to request. Conditioned by DP to huge, lengthy backlogs, end users need applications that increase the above figures by a factor of 1.8, according to the study.

Can application development systems come riding to the rescue of frustrated end users and harried DP shops? The answer is yes, provided that the tools are properly planned and used effectively.

The Importance of Integration

The best way to achieve maximum impact from an application development system is to take a long hard look at the overall corporate computing environment. Some organizations, responding to the pressures of their backlogs and the demands of end users, have made the mistake of selecting non-integrated development system products.

This kind of response leads only to fragmentation and the problems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of incompatible software, treating a symptom rather than addressing the cause. A more rational approach is to develop an overall corporate computing strategy that includes integrated software products throughout the organization.

A vendor who can supply a development system product that is completely integrated with a data base management system (DBMS), decision support tools, a materials resource planning system as well as personal computing software will give the DP shop an integrated, compatible environment in which to use the application development systems to maximum benefit.

When comparing one vendor's application development system with that of another, some users are seduced by the various bells and whistles of the competing products. Buying an application development system strictly on the basis of features is a big mistake.

For example, if decision support tools are written in the same language as the application development system, new applications can be developed by programmers as well as by end users. This level of integration makes the current "information center" concept a practical reality.

When comparing one vendor's application development system to that of another, some users are seduced by the various bells and whistles of the competing products. Buying an application development system strictly on the basis of features is a big mistake.

With application development systems, there is a trade-off between features and performance. It's a matter of apples versus oranges. If you were deciding between two different automobiles, for example, you might at first decide that the one with air conditioning, cruise control and so on was the better car. However, such features will impact the car's overall performance, fuel economy and price. Similarly, feature-rich application development systems come equipped with various seemingly attractive bells and whistles. The buyer must decide whether or not such features are really important and weigh those features against such factors as performance, response time and so on.

In comparing one development product with another, always keep in mind your overall computing goals. What do you want to accomplish? How does this product fit into your computing environment? What is the best way to maximize your budget? Then look for the system that best fits your organization's unique needs.

There are, however, certain issues that a good application development system should address. More than mere bells and whistles, these issues affect the way the system is integrated with the entire corporate computing resource.

Efficiency. A good application development system will provide execution performance figures no greater than 2:1 when compared with Cobol. A system that consumes four to five times the normal equipment resources is much too expensive and provides unacceptable response time.

Usability by nonprofessionals. The language of the application development system should be complex enough for a professional programmer, but at the same time should be relatively easy to learn by large numbers of end users.

A major oil company has found that its application development system is very easy for geologists and engineers to learn. In making calculations and analysis for deciding where to drill new wells, end users found that what used to take four to eight hours can now be done in 15 minutes.

Prototyping techniques. The ability to use prototyping and step level refinement techniques with an application development system product provides DP with the ability to interact closely with end users during the design and testing stages of an application.

These methods allow the user to iron out bugs in the application before it is put on-line. Errors that turn up during the prototyping stage are much easier and less expensive to correct than those that appear when the finished application is put into production.

Operating system and hardware independence. Many organizations are using hardware from different vendors at different levels of the corporation. For example, a corporation may have an IBM mainframe at headquarters, Digital Equipment Corp. VAX minicomputers at its various divisions and Wang Laboratories, Inc. micros at the desktop or workstation level. The application development system product selected should be capable of supporting all these levels of the overall corporate computing resource.

File Support. While the application development system should support its own files, it should not be dependent upon, nor require this kind of file support as a prerequisite. Standard Vsam and DBMS support is imperative. Since new applications will be built primarily on new data base and data structuring technology, the tool must be fully integratable into these new technologies at the highest and most logical levels of support. Users must be able to exploit new technology when it arrives, without extensive (and expensive) conversions of existing systems.

Procedural Power. To meet the full spectrum of needs for all users, from the simple to the most complex and from business needs to scientific applications, the system must have the power of a procedural language. True application development systems provide the flexibility and richness of instruction sets that had previously only

been available with languages such as Cobol, APL and PL/1.

Interpretive Benefits. The major disadvantage of third-generation procedural languages is their two-phase Compile/Execute design. The need to compile and recompile whenever a major change occurs is a major cause of the need for nearly constant maintenance of these applications.

A key design feature of any application development system, then, is that it be fully interpretive so that instructions be can be executed without compilation. If the application development system can maintain the 2:1 execution performance ratio mentioned previously, overall consumption of computer resources will not necesarily increase, because the resource-consumptive and time-consuming compile phase of Cobol is eliminated by interpretive systems.

Integration. Another important feature in an application development system is the integration of all facilities, including screen, file, access and prompter design and so on through a powerful central directory to provide fully integrated application development. From an operational standpoint, newly created applications can be integrated with existing applications not written with the application development systems.

Flexibility. Look for a development system that will allow applications created with it to be independent of operating systems on communications monitors, allowing applications to migrate between them without change. This feature provides a great deal of flexibility in multienvironment organizations and is crucial for long-term planning.

Future Trends

The costs of programming and development have accelerated to the point where more and more DP shops are buying packaged applications instead of developing them in-house. Again, this is where an integrated approach to software implementation can yield major benefits.

If your organization acquires an application package that is fully integrated with your development system, you can use the tool to customize the packaged application quickly and easily to meet your special needs.

Another similar trend is the movement to expert systems, packages that address a highly specific application. The oil company mentioned earlier has used their application development system to develop a system that models petroleum fields for exploration. If they choose, they could market this system to other oil companies and profit from their expert use of their development system.

Clearly, application development tools have come into their own in the last few years. More than simply a means to increase productivity, these tools are rapidly becoming the integrators of the corporate computing resource. Application development systems are propelling the modern DP shop into the future of computing.□

Campbell is manager of corporate marketing and product planning for Cincom Systems, Inc., located in Cincinnati, Ohio.

The Changing Role

of the DP Manager

fourth-generation language report program and a 200-module corporate-survival production system is obvious. However, to many users, programming is simply a matter of "ADD SALARY BY DEPARTMENT, DIVIDE BY NUMBER-OF-EMPLOYEES, PRINT BY DEPARTMENT." Some of these users now judge DP as being guilty of a history of excessive estimates and cries about complexity. DP is finding that these users are quicker to challenge development estimates.

From the DP perspective, all the media hype about user-friendly products is exacerbating the attitude of these doubting users. As a manager who found few products to be truly friendly to users, I had to convince my users to be more skeptical of vendor claims. It is an ongoing struggle because the grapevine has spread the message of fourth-generation language benefits to users everywhere.

Consequently, DP is seeing an increase in user requirements in terms of "I want it flexible. I want it easy to use. I want it next week." In spite of the prevalence of application development tools, widespread DP use of these tools is still limited in most companies. Thus, users interpret the familiar DP explanations about the difficulty of satisfying these requirements as more of the same excuses.

Bob Yindra of CY Training Associates, a Connecticut-based training organization which teaches Information Builders, Inc.'s Focus to both DPers and users, sees fourth-generation technology as very positive for the user-DP relationship. He recalled that with second-generation technology, users and DP were not very far apart. The third generation brought genuine technical complexity. Users became frustrated as they watched DPers become increasingly distant and aloof, separated by a mountain of paperwork and a remote data center. "The result was a chasm between DP and users," which is decreasing with the fourth generation, according to Yindra.

These views were mirrored by several application development managers. Programmer reaction to end-user computing has been less negative than DP managers initially feared. DPers — both programmers and managers — are happy to be able to pass on the previously never-ending ad hoc user requests to the information center. With fewer interruptions for "gotta-have-it-now" requests, DP departments have had a better crack at getting out of a reactive mode, and devoting full attention to their scheduled commitments.

Growing Sophistication

In carrying out these commitments, DP is finding the growing technical sophistication of users to be a boon. According to Ed Lahage, DP manager at Blue Cross of Massachusetts, "a typical user these days knows much more than the old user." He has found that with increased comprehension of concepts DP takes for granted — records, files, merges and so on — users have been better able to discuss their DP needs and to assist in resolving problems. "We have much more of a partnership with our users now," Lahage notes. "We have a real opportunity to work together. If we don't all cooperate, it's a real waste."

Despite their current level of technical sophistication, users know less than they think about DP. New users, through no fault of their own, have little appreciation of the complexities of building and supporting major systems. These users are unfamiliar with what *Computerworld* columnist Jack Stone referred to as the "tough, unsung, dirty work" with which DPers are all too familiar.

In addition, users are now demanding technical explanations when things go wrong. In the old days, when there was a production problem, DP told the user there was "a problem with the franistan," as one DP manager put it. The user made a note of this and went away satisfied. Now users want answers that make technical sense.

Another problem arises because most application development is still done in Cobol and other traditional languages. Inevitably, many users know fourth-generation languages and many DPers do not. To put it mildly, this can be embarrassing for DP. One DP manager, who was adamant about remaining anonymous, complained about the awkwardness of being confronted by a user who claimed that "you could do it faster" with SAS Institute, Inc.'s SAS. In one recent experience, "my programmers estimated 12 weeks for a project. My users told me to give it to them and they'd have it done in 2 weeks."

Fortunately, DP managers are becoming more conscientious about training their staffs in the tools users are learning. They are finding the benefit twofold — DP can continue to stay a step ahead of users on technical matters and is rapidly finding ways to incorporate these tools in their own work.

The result, however, has resulted in a new form of turf politics. DPers have always been eager for more technical training. Now, users are hungry for the same kind of training, and DP personnel and users may have to compete for space in the same classes.

Training coordinators at SAS and Information Builders both report that their courses for end-users are in greater demand than those for DP. Even before they know how they are going to use such products, users are calling their training coordinators to request enrollment in the next class. The DP ego, previously secure with its technological mystique, is now confronted with the eagerness and ease with which users are acquiring programming skills.

And users are not shy. In the absence of DP support, they will go directly to the vendor for assistance. Vendor hotlines report receiving calls from total novices — evidence that given the opportunity, users will find a way to learn.

Users and DP may also have to compete for machine cycles and file space. To paraphrase Parkin-

son's Law, user needs expand to fill the resources available. IBM's not-so-subtle objective of selling hardware via the marketing of its information center concept has been successful. The amount of computer power and disk space in demand by users, and the number of such users making these demands is rising rapidly.

As Mike Dundov, Information Builders' customer support manager put it, with tools as powerful as Focus, people can really "go berserk" and build systems rapidly. "This is terrific for user productivity," he pointed out, but cautioned that it has an impact on computer capacity. Systems programmers are having a problem controlling this growth and the inefficient code produced by users, according to Dundov. "There is always a more efficient way of building a system," he observed. Vendors are starting to place more emphasis on documenting efficient techniques to aid both programmers and users.

At the Polaroid Corp. information center, a charge-back system is in use which encourages user involvement, motivates user efficiency, and ensures a fair allocation of a limited resource. But with charge-back still far more the exception than the rule — to judge from a poll taken at a recent information center manager's meeting — users have no financial incentives to restrain their demands. One manager described a user who requested 10,000 tracks of disk space "just so I'll be prepared in case of anything."

While losing some of their former control over mainframe use, DP is actively attempting to assert control over microcomputers. Most DP installations have developed policies and guidelines governing the choice of microcomputers to be purchased. Some, such as Liberty Mutual Insurance Co. in Boston, have also placed strict controls on the personal computer software a user may purchase for business use. Not only must the user go through DP to meet its $250,000 mainframe needs; it must also obtain DP approval for a $250 spreadsheet package.

In practice, however, complaints are few. Blue Cross of Rhode Island appears to be a typical case; although it has a committee which rules on user requests for personal computer software, approval for purchases is rarely withheld. Instead, reviewing a user's choice provides an opportunity to make recommendations that may be in the user's best interest.

Users are not letting these rules and regulations hold them back. They are, in fact, spending their lunch hour at the same computer stores as DPers. Although it's still possible to distinguish technically oriented customers from novices "in the first 20 seconds," according to Lafayette Bingham, manager of Microsource Financial of Boston, the level of computer sophistication is rapidly increasing. With computers becoming more accessible to end-users, according to Bingham, they are exhibiting "a lot more awareness and acceptance of computers and a lot less paranoia." Microsource Financial now finds that its software-specific classes are beginning to outdraw those in personal computer fundamentals.

Microsource, Computerland and vendors serving corporate accounts view DP as receptive to the growing microcomputer sophistication of users. A marketing consultant having frequent contact with DP departments and personal computer coordinators had a different view. In discussing the rapid proliferation of personal computers through many companies, he noted: "On the one hand, DP is complaining that the whole thing is out of control; that it is creating chaos everywhere. On the other hand, they are pleased because these personal computers are relieving some of their workload."

It is the personal computer coordinators, however, who have to deal directly with this proliferation and with the eagerness of users who view personal computers as the solution to all their business needs. This eagerness is epitomized by the user who calls the personal computer coordinator and says "I want to buy a personal computer and download."

From the perspective of the coordinator charged with developing an integrated set of plans and policies, the situation is just a bit more complex than that. It involves corporate policy, DP guidelines, personal computer compatibility, network installations, software support options, downloading limitations, data confidentiality and numerous other policy and technical issues. The user reaction, however, is that DP is again making excuses to keep users from getting their jobs done.

And the cycle continues.

As Dr. Michael Hammer, an authority on the strategic implications of new information technologies, has observed: "Greater availability of information will lead to new distributions of power and responsibility in the organization." These distributions of power and responsibility bear directly on the user-DP relationship.

Both users and DP are moving quickly to adapt their strategies, policies, organizational structure and support mechanisms to cope with the advent of "users as programmers." And just as the information center is stabilizing in many companies, even newer approaches to end-user computing support are beginning to emerge — the Intelligent Information Center (a Computer Corp. of America concept), the Personal Productivity Center (a Hewlett-Packard Co. concept) and the Decision Support Center from IBM, to name a few.

So where is the user-DP relationship heading? As with every other major change in DP, nobody knows. Stay tuned.□

Karten, a management consultant, has held positions as a programmer, DP manager, information center manager and a corporate microcomputer coordinator.

Micro to Mainframe Link

Moving In

By Paul Gillin

No software technology has ever commanded the attention of the corporate data processing community as quickly as the microcomputer-to-mainframe link. For more than a year, it has been one of the industry's hottest subjects. Surveys say virtually every Fortune 500 firm is implementing or planning to implement a tie between its vast new body of computer users and the closely guarded corporate data base. And vendors sensing a gold mine have been turning out a dizzying number of announcements.

Yet the parade of products has obscured what appears to be a cautious attitude on the part of users. Indications are that relatively few installations have done much more than test the technology in-house and even fewer have implemented it in a production environment.

Micro to Mainframe Link

Those that have, however, are reporting substantial benefits. According to recent interviews, a willing coalition of data processing and corporate management has been forging the link at most companies. The result has been improved visibility for the DP department, a decrease in the burden on both computer and staff resources, and the emergence of an information systems policy that is truly user-driven.

About 100 IBM Personal Computers are tied into the mainframe at Beverly Enterprises in Virginia Beach, Va. The billion-dollar company operates about 800 nursing homes around the country, which are grouped into 10 regional divisions and tracked at the institutional, divisional and corporate level. The Information Services Division at Beverly runs IBM 3083 and 4341 processors and is in the process of converting from two NCR Corp. Century mainframes to IBM hardware to run its accounts receivable workload. Beverly uses Millennium financial software from McCormack & Dodge Corp. (M&D) and M&D's Interactive PC Link to tie the PCs and the general ledger software together.

Installing the link has enabled Beverly accountants to track nearly twice as many nursing home accounts

as they could under the old manual method, according to Chuck Guthrie, manager of systems development. Previously, accountants took general ledger reports generated by the mainframe and manually copied data into worksheets for the individual nursing homes. "About 40% of the accountants' workload was maintaining papers and generating analysis," he said. "It was completely manual."

Beverly Enterprises uses Lotus Development Corp.'s Lotus 1-2-3 integrated software on the Personal Computers. The DP department created some canned Lotus models that accountants use to analyze data that is downloaded from the mainframe. Beverly also uses the micros in terminal emulation mode for ad hoc queries and selective extraction for analysis on the micros.

Guthrie estimated payback time on the micro-mainframe link project to be 18 months. Not only has the technology allowed accountants to handle more accounts, it has also cut paper production dramatically, Guthrie said. For example, a detail trial balance report that used to run over 1 million lines has now been eliminated. In addition, the accountants can now view that same information on-line rather than just once per month.

Now the company has installed three of M&D's PC Links at corporate headquarters in Pasadena, Calif., where they will be used for profit and loss analysis, Guthrie explained. Users at divisional headquarters around the country are being tied into the network with IBM's Systems Network Architecture (SNA) boards and will be upgraded to PC Link within a year. When complete, corporate, divisional and individual accounting personnel will be able to extract general ledger data for their areas of operation. Security is not expected to present a problem, Guthrie said. Beverly uses IBM's Resource Access Control Facility security system on the mainframe and Millennium allows security to be defined down to the field content level.

Crane Carrier Co. in Tulsa, Okla. has made installation of a micro-mainframe link a by-product of a much larger move from customized to packaged software. The manufacturer of custom industrial trucks was laboring under the burden of an old in-house financial system running on a Sperry Corp. 90/80 mainframe until 1982. Since then, the company has installed an IBM 4341 running under IBM's MVS operating system, a set of packaged financial and manufacturing applications from Management Science America, Inc. (MSA) and is in the process of migrating its processing entirely to an upgraded 4341 or an IBM 3000 series processor, according to Jim Adelblue, a financial systems analyst.

Crane is using MSA's Executive Peachpak to produce custom reports on the micro from the mainframe's general ledger data. Data is downloaded directly into preformatted worksheets where users in the financial group can produce reports that until recently were typewritten, Adelblue said. The next phase of the project will be to apply the Business Graphics module of Executive Peachpak to create summary graphics of financial performance. Graphs will depict such relationships as debt ratios, assets-to-liabilities ratios and current liabilities to long-term liabilities. Graphics have never before been used in standard management reporting at Crane, Adelblue said.

Crane plans two other uses of micro-mainframe communications by the end of the year. The first will be to replace its IBM 3279 terminals on the factory floor with IBM PC-XTs tied into Comserv Corp.'s Advanced Manufacturing Accounting Production System (Amaps) on the mainframe. Users will be able to generate reports locally from downloaded data as well as create inquiry screens that can be uploaded to Amaps.

"On the micro we'll do standard tracking reports to measure performance against goals," Adelblue said. "Now this can only be gotten from a 300- to 400-page document. We can reduce this to five or six pages at the PC level."

Later this year the company will also begin to develop local-area networks at its Depot retail parts stores. The stores will use the micros for local transactions and upload that information to the mainframe via leased-line and dial-up communications. The stores will also be able to access the mainframe on-line for parts available inventory, cash availability and other operating information. Because the retailers now use on-line terminals, Adelblue expects to reap at least a 60% savings in communication costs with the new network.

Personal computers are nothing new to customers of Direct Merchandising Services, Inc. in Mount Prospect, Ill., which handles data processing support for direct mail companies. Direct Merchandising Services maintains customer accounts and mailing lists for its clients. But to update that information, clients still have to fill out coding sheets and mail them to Mount Prospect for entry into the mainframe, according to Mike Moran, manager of systems and programming.

Direct Merchandising has begun a pilot program to allow its clients to download information about their customers and mailing lists into their local Personal Computers and produce locally the reports they used to receive in the mail. The company uses a new product called PCMainframe from GFSoftware, Inc. of Chicago.

In its first use of PCMainframe, Direct Merchandising has taken sales data for selected clients and loaded it into IBM Vsam files. Clients can dial into the mainframe and download individual records, summaries by product and mailing list and summary totals into a variety of spreadsheet packages on their Personal Computers. Security is defined by "profiles" on the mainframe which define the types of access allowed different clients

Management Pushing Links

No data processing manager is likely to tell you the microcomputer revolution has been easy to handle. However, those who have responded quickly to the need to link the small machines to their corporate mainframes say that not only has their department's visibility increased, but their workload has eased as well.

Unlike most information systems milestones of the past, the micro-mainframe link was not the product of DP incentive, according to managers who were interviewed. Almost unanimously, the managers said the idea was put forth and nurtured by upper management.

Accountants at Beverly Enterprises in Virginia Beach, Va. adjusted to the introduction of a micro-to-mainframe link there "by dictate," according to Chuck Guthrie, manager of systems development. Beverly Enterprises has grown almost five-fold in the last five years, prompting the vice-president of accounting to demand an increase in efficiency. "We gave him his own micro and he began building his own spreadsheets," Guthrie said. "He said we had to find a way to be more efficient. In fact, he helped to build, prototype and test" the micro-mainframe communications project at Beverly.

At Crane Carrier Co. in Tulsa, Okla., "The person we got involved first was the chief financial officer," said Jim Adelblue, financial systems analyst. "He was our first user and our best salesman. We had no resistance, not even in the beginning, because we started at the very highest level."

"Management knows traditional tools won't hold up in the 1980s," said Bob Calicchia, director of information systems services at American Television and Communications Corp. in Englewood, Colo. "It speaks well of them that we've been pursuing [micro-mainframe link] tools for the last six months." Calicchia said that in fact, management information systems (MIS) has been split into two groups, one focusing on application development and the other looking for productivity tools, including micro-mainframe links.

"Actually, I got a push from my management for this," said Tom Chapman, senior vice-president and director of MIS at CCA Financial Management Corp. in Dallas, which recently installed McCormack & Dodge Corp.'s PC Link. "Usually I have to fight. I back-doored this in that I had to alert management to the availability of PC Link, but the VPs have been very excited about it."

and the records that can be downloaded.

Initial reaction to the experiment has been enthusiastic, Moran said. "Everybody supports it," he said. In addition, the low cost of PCMainframe relative to packages like M&D's PC Link, "brings this capability within reach of the smaller guy," he added.

Moran hopes to use the link for two other major activities. One would allow clients to prepare customer information on their PCs and then update their master files over telecommunications lines. "We'd like to distribute responsibility for maintenance functions back to the clients," he said. The other would replace the company's on-line telephone order entry system with Personal Computers. Currently the system runs under IBM's CICS. "That necessitates that we keep CICS up 24 hours a day, seven days a week," Moran said. "If we can duplicate that data on the PC, we could upload only when necessary. We wouldn't have to keep CICS up all the time."

A similar application is being run at American Television and Communications Corp. in Denver, where a link is being used to cut paperwork for the 1985 budgeting process. American Television and Communications, a wholly owned subsidiary of Time, Inc., operates 130 cable television systems across the country. As many of its subsidiaries began bringing in micros independently, corporate data processing sensed an opportunity, according to Bob Calicchia, director of information systems services.

The company had always prepared estimated budgets for its subsidiaries by sending estimates back and forth between the local companies and corporate headquarters. Budget estimates were keyed into the company's Software International Corp. General Ledger package in Denver. The process was a "repetitive process of trial and error in which the major responsibility of entering data was the corporate headquarters'," Calicchia said.

The company recently installed Tempus-Link from Micro Tempus, Inc. of Montreal and tied a number of subsidiaries into the corporate mainframe via multidrop leased line communications. Field locations can now download budget estimates for the next year, manipulate the information on Lotus 1-2-3 and upload it to the mainframe. The estimates are processed there in batch and revised estimates can be downloaded again, Calicchia said.

American Television expects to have about 50 Tempus-Link users by the end of this year. The project has met with widespread approval among the field locations, many of which have suggested further uses for the product. The principal benefits of Tempus-Link will come from its file-sharing feature, which uses virtual floppy disks on the

mainframe, according to Ken Cagle, a consulting analyst. "It may be used to share in-house developed programs or templates," Cagle said.

Calicchia added that the virtual floppies are an inexpensive alternative to local disk storage. "If you need storage for your PC, rather than spending $2,000 for a 10M-byte disk drive, you can run virtual diskettes on the mainframe," he said.

American Television had previously used Technical Analysis Corp.'s Irma board for file transfer and found that Tempus-Link was "a lot more efficient," Calicchia said. However, the product has required modifications to make it more "executive-friendly." These included changes to some CICS commands to make Tempus-Link easier to use and the addition of routines on the mainframe to allow records to be downloaded selectively. "Tempus-Link doesn't have any intelligence as far as picking what you want to download," Calicchia said. "It's just a conduit."

The link could soon be used to relieve the burden on CICS, he added. "We believe we can use it to download spooled reports to divisions at off-peak times," Calicchia said. The DP department has developed routines that "wake up" the Personal Computer at off-peak times and download reports. The feature will allow field locations to print their own reports locally, rather than tying up print spoolers under CICS, he said.

With about 750 IBM Personal Computers in use in the New York area alone, Peat, Marwick, Mitchell & Co. has one of the most sophisticated micro support departments of any firm. A four-person personal computer department within the computer resources department handles all purchasing and maintenance in the New York area.

The company uses Cullinet Software, Inc.'s IDMS data base management system on an IBM 3033 mainframe running both VM/CMS and MVS and extracts selected data from it on a regular basis. The data is loaded into IBM's APL/DI data base management system and made available to Personal Computer users for download. The company uses VM Personal Computing, Inc.'s Please package on the mainframe and Relay package on the PCs to accomplish the transfer.

Users are primarily partners in the company and their staffs who perform budgeting, forecasting and modeling on the Personal Computers using the extracted data, according to Personal Computer Department Manager Bill Ryan. Security is provided through CMS passwords which are handed out selectively and changed periodically. Also, the data being used is "not particularly sensitive," Ryan added.

Ryan said the Please/Relay combination allows data to be selectively extracted on the mainframe using keyed fields. The data is then transferred in a format that can be loaded over asynchronous telephone lines into popular financial software on the micro.

A useful feature of Please/Relay is its Digital Equipment Corp. VT100 terminal emulation facility, Ryan said. This lets the Personal Computer access the mainframe production data base through a protocol converter to emulate bisynchronous communications. "It fakes out the mainframe into thinking it's talking to a[n IBM] 3270," he said.

Ryan lauded the ease-of-use features of the communications software. "It has a super text editor for one thing, and can even do sorts," he said. All of the keys on the micro are "soft," enabling command or script files to be invoked easily through programmed function keys that can vary with the application.

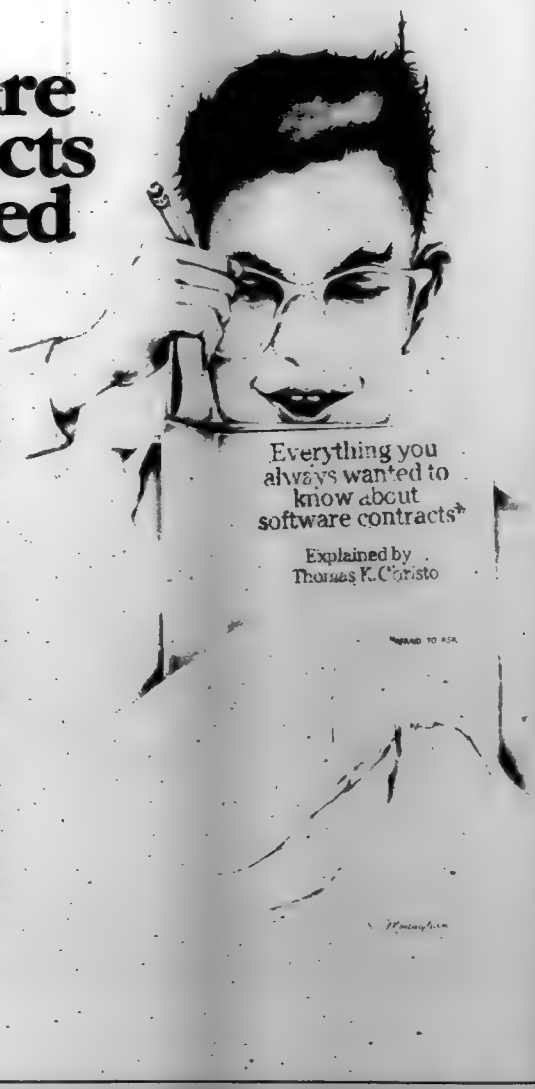
The personal computer department has enhanced the user friendly features by writing a set of script files that perform much of the mundane work of hooking into the mainframe, Ryan said. The routines take advantage of a Relay feature that emulates concurrency on the Personal Computer. For example, one regional vice-chairman dials into the mainframe and types in an account code, Ryan said. He then pushes a programmed function key that executes a script file to bring up a menu giving him selection criteria for mainframe data. The user specifies what information he wants and the software generates a command file that is uploaded to and executed on the mainframe. The file extracts the data and downloads it to the Personal Computer. "While that's going on, he can print a file on the PC and also run any other program he wants," Ryan said.

Some users have even written script files themselves, Ryan continued. One partner has written a routine that enables his office computer to dial his home computer in middle of the night and download files into it for perusal in the morning.□

Gillin is Senior Editor, Software for Computerworld *newspaper.*

Software Contracts Revealed

By Thomas K. Christo



As recent articles in the popular press have pointed out, software is the main focus of today's data processing industry. Scores of new software companies are springing up every month, particularly since the only significant capital investment necessary for the creation of software is an innovative mind. Thus the significance of software acquisitions — and the contracts by which they are licensed or purchased — has changed substantially from the days of the "bundled era" when software, if it was mentioned at all, was simply referred to as an afterthought in one or two lines of a hardware lease or purchase agreement. This overview will highlight some of the areas of concern to both the user and the vendor when they embark upon negotiations for acquiring software.

A contract is defined as a meeting of the minds, where each party to the agreement gives up something of value. It can be a very informal document or a purely verbal agreement evidenced by some perfunctory writing. However, no matter how laborious and detailed the contract document is, it is important to realize that any contract

cannot enforce itself. In other words, despite all the wonderful clauses you have in an agreement which protect you or specify precisely what kind of product you are getting, or no matter how many marvelous rights to payment and remedies upon default of payment you may have devised, if either party chooses not to live up to the contract terms, the aggrieved party will still have to resort to some legal tribunal to enforce his remedies.

If the application involved is a particularly limited one, embodying only a very small facet of the business, a limitation on liability may not be of particular concern. On the other hand, if you are acquiring a multiple-module software package that will control almost every part of your business, its failure to operate as proposed may literally drive you out of business.

This perhaps explains why the majority of data processing contracts bear very little (if any) rational relationship to reality. The typical data processing contract is a preprinted affair consisting of legalese, generally designed to protect the vendor, which is written in vague, all-encompassing language that is not particularly applicable to any specified product. In the event of any meaningful dispute between the parties as to who promised what and what was delivered, a legitimately aggrieved user will generally be able to prevail on a theory of fraud, negligence or both and have the onerous contract language ignored. A vendor, on the other hand, will often be able to hide behind the exclusionary clauses in a preprinted contract and avoid liability in all but the most troublesome cases.

Given this state of affairs, why would one bother to write an article about software contracts? The answer is deceptively simple. The contract itself is really not very important. It is instead the process by which you arrive at a contract which has meaning and real objective worth to each party. Ideally, once you have negotiated an agreement, both parties ought to be able to put it in a drawer and never look at it again. Through the process of that negotiation, however, vendor and user have hopefully educated each other as to what they are willing to deliver and not deliver, what it will cost and what each party's expectations are. After such a negotiation, both parties can then conclude the deal with truly open eyes. Thus, although a legitimately aggrieved user could get redress in the courts if he was defrauded or treated in a negligent fashion, notwithstanding the preprinted contract, he would have been far better off to have learned the shortcomings of the product and what the vendor was really willing to deliver during the negotiating process.

Similarly, although the vendor could often avoid liability in all but the most flagrant of situations through the use of his preprinted contract, he too would have been far better off to highlight to the user precisely what risks the vendor was willing to undertake or not undertake during the negotiating process. To the extent that the vendor's contract also legitimately addresses the particular product he is selling and what he has promised and not promised, that vendor will also be better off in avoiding some, but not all, liability in the event of some future failure of performance. In some cases, because the vendor contract is a preprinted affair not addressed to the particular software product, it is more easily ignored by the courts in favor of a more logical and realistic approach to the problems that arise. Before turning to the negotiating process, it might be helpful to highlight some typical vendor-requested clauses and their meaning to a software contract.

A warranty, or promise that a product performs in a specified way, may be described in writing in a contract. Even where no such warranty is specified, the law will imply such a promise that the software is fit for a particular purpose. However, most preprinted software contracts include a disclaimer of all warranties, including the implied warranties of merchantability or fitness for a particular purpose. In effect, the vendor is telling the user that he must take the product on an as-is basis, with no promises whatsoever as to its suitability in his environment or as to the performance of any particular function.

Warranty Exclusions

Such contracts either exclude vendor liability altogether in the event of software nonperformance or limit an award to a nominal amount, such as the software's purchase price. In the absence of such a limitation, a failure to perform could make the vendor liable for lost profits, excess expenses, cost of replacement software and other damages the user might have suffered because of the failure of the software delivered under the contract. The purpose of this clause is to limit the vendor's liability and the user's right to recover damages actually suffered in the event of a failure or failures of the software product.

A software contract will typically provide that the purchaser may only use the product for his own company and not sell or otherwise transfer ownership or allow use by nonpaying third parties. It also often provides that only object code and user manuals will be furnished under the agreement, thus making modification of the software all but impossible — or at least it specifies that any modifications made to the product by or on behalf of the purchaser shall become the property of the vendor. These clauses protect the vendor's valuable intellectual property right in the soft-

ware, and permit that vendor to sell the product to other parties at a profit. Obviously, if there were no restrictions of transfer or modification, a user could either resell the product to third parties in direct competition with the vendor or modify it and then resell it, attempting to argue that it was a different product.

Patent-Copyright Indemnity

A software contract will typically include a clause that requires the vendor to defend any claim of patent or copyright infringement on account of the purchaser's use of the product. This clause also generally requires that the user promptly notify the vendor of any claims of copyright or patent infringement that the user discovers and specifies that the user must allow the vendor the sole and complete right to defend any legal action caused by such claimed infringement. This is required to ensure that the user will not, through inadvertence or other means, botch any valid defense to a claim of infringement and thereby compromise the vendor's rights to sell the product.

Most vendor-supplied contracts specify that the written document is "the entire agreement between the parties, which may not be altered, amended or revoked except in writing duly executed by parties or their representatives in similar capacities as those who signed this agreement." In other words, the written contract encompasses the entire deal between the parties, to the exclusion of everything else. These clauses often also include an express statement that all prior proposals, letters, correspondence or representation are explicitly excluded and superceded by the written contract. This provision is generally inserted in the contract to protect the vendor from an overzealous sales team that may have proposed or promised more than can really be delivered. In more nefarious situations, it is a type of legal doublespeak through which the vendor attempts to propose and sell a specific solution to the user's needs and then, in a written agreement, disclaims any and all liability, promises or representations that the product, when delivered, will indeed meet the solution as originally proposed.

Of course, "the totality of the agreement" clause is not onerous in and of itself — if the agreement contains all of the promises and representations concerning the product which you expect. On the other hand, if the agreement contains some of the exclusions and limitations mentioned earlier in this article, the totality-agreement clause may be viewed as a final nail in the coffin.

Since the previously described clauses may appear drastic to many users, it must be reiterated that contracts cannot and do not enforce themselves. Once again, if a party has legitimate and serious grievances with a product due to vendor misrepresentation, negligence, deceptive trade practices or bad faith, the user will invariably be able to obtain relief despite what the contract may say. However, the objective of the negotiating process leading up to the contract is to minimize the occurrence of or need for litigation by identifying problems before they become problems. Therefore, keeping the import and effect of these clauses in mind, let us consider that process.

Before sitting down with the vendor to negotiate a contract for the purchase or license of a software product, it is advisable to list all items which you want to see in that document. Do you want promises of specific performance or warranty to overcome the limitation and exclusion of warranty clause? Do you want the right to collect various types of damage if the software does not work properly? Is there a need for the source code or a right to modify the software? Do you want to refer to prior proposals or correspondence in the contract to insure that what you were promised is what the vendor will deliver? Obviously, the list goes on, depending upon the particular circumstances. Once you have created that list, you should order its elements into three categories: those you must have, those which are optional but desirable and negotiating ploys which you will concede if necessary. In order to determine in which category each of the elements on your list will fall, there are three factors that you first have to consider:

Know your needs. You must determine precisely what you hope to accomplish with the acquisition of this software product. If the application involved is a particularly limited one, embodying only a very small facet of the business, a limitation on liability may not be of particular concern. On the other hand, if you are acquiring a multiple-module software package that will control almost every part of your business, its failure to operate as proposed may literally drive you out of business. In this situation, the limitation of a liability clause should be of considerable concern. Similarly, if you absolutely must have this software product functioning as proposed in a relatively short period of time, some specific warranty of the product's characteristics might well be important to you. On the other hand, if you have the luxury of a leisurely installation and testing phase before you have to put the product into productive use, you may be able to determine whether or not the product performs as warranted — so that a specific warranty on its usability is really beside the point.

If a vendor with few assets defaults in some meaningful way and causes you damage, you may end up owning a couple of old wooden desks and a five-year-old Mercedes that the president used to drive.

Know the product. If you are acquiring a software product that

has been in use for several years in similar environments at hardware installations similar to your own, many limitations and disclaimers should not be of particular concern to you. This is especially true if you have had an opportunity to discuss the product's characteristics and deficiencies with a number of other users. On the other hand, if you are buying a relatively new product, or are contracting for

It is the process by which you arrive at a contract which has meaning and real objective worth to each party. Ideally, once you have negotiated an agreement, both parties ought to be able to put it in a drawer and never look at it again.

the creation of a software package, some kind of warranty that it will perform as proposed is particularly relevant. Failing the presence of such a warranty, a built-in testing period and parallel operation phase appropriate to the application is a necessity. This allows you the absolute right to cancel the contract without obligation if the software does not live up to the test. In many cases, a suitable fallback position could be a warranty that the product as delivered will at least conform to the vendor's then-published specifications about the software. Of course, this limited warranty is only effective if there are published specifications and if you have read and understood the specifications as embodying what you are looking for in a software package.

Know your vendor. Many software vendors these days are capitalized on a shoestring. Software companies spring up overnight and are gone just as quickly. Thus, if you are dealing with a relatively small or new software company with skimpy assets, a no limitation of liability provision in the contract is of little or no consequence. This is so because, at best, if the vendor defaults in some meaningful way and causes you damage, you may end up owning a couple of old wooden desks and a five-year-old Mercedes that the president used to drive. In this case it would be far more important to demand the right to source code and the hiring of vendor personnel to modify or fix that source code if the vendor becomes insolvent, goes out of business or materially defaults on his obligation to deliver the product. Alternatively, it is a very good idea to demand that an updated, current version of the source code for your software package is stored in escrow with a mutually convenient third party (for example, a bank) and may be recovered on demand in the event of bankruptcy or insolvency of the vendor.

On the other hand, if you are doing business with a major vendor, you can feel relatively secure that the company is not going to go out of business tomorrow and should concentrate instead on exacting as many financial concessions and performance promises as the vendor is willing to agree to.

Armed with your list ranked according to the three categories suggested, and after you have considered your needs, the product and the vendor, you are now ready to sit down with a vendor representative and hammer out the agreement.

Always keep in mind the contract you will generate as a result of the negotiation is quite beside the point. What is significant is each party's response to the demands made by the other. Thus, in a negotiating session you may learn for the first time that the vendor really is not willing to commit in writing various glowing predictions about the software's capabilities and performance that were previously specified in the proposal. In some situations, this may well give you pause for thought and cause you to back out of the whole deal. At the very least, such a revelation should be a signal that you are dealing with a party that, for whatever reason, is not willing to sign a contract with you to deliver what was glibly promised during the sales effort. In effect, you should view the negotiating process as a means of determining the vendor's true motives and intent before you commit to buy the product and attempt to use it. Another key method for accomplishing this goal is the manner in which various terms are defined in the agreement.

It is a good idea to start the contract with a heading entitled "Definitions," which attempts to specify the meaning of each DP term in simple, nonlegal and non-DP English. In the data processing business, many people hide behind jargon and its somewhat imprecise meaning to evade the true issue. Similarly, many a lawyer has hidden behind legalese to mask his client's true intent. The extent to which a vendor is willing to commit promises to simple, clearly understood language is a very effective barometer of his true motives and good faith. For example, a software package could simply be described as "the XYZ General Accounting Package, and User Manual Therefore." On the other hand, it could be defined as "The XYZ General Accounting Package as Specified in a Proposal to Utility User dated January 3, 1984, which proposal is attached hereto and incorporated by reference herein, and all manuals, documentation and other explanatory literature describing the package, its components, the use and maintenance." Obviously, the latter definition is far more desirable, particularly if the proposal which induced you to enter into the negotiations accurately sets forth the solution you expect to meet your needs.

Many software products today are being touted as compatible with the hardware or software of one or another particular vendor. However, what does compatibility actually mean? A lot of disgruntled purchasers have learned the term may mean the software package purchased is written in the same

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standard language as most generally available software products for the specified hardware vendor, but not necessarily that it will actually operate on all or even most of the hardware products furnished by that vendor. Thus, as opposed to a bald statement that the software is "vendor-X compatible," it would be a good idea to demand: "vendor-X compatibility is defined as the ability of the software product to operate on a vendor-X CPU with 128K bytes of memory and one vendor-X 2.3M-byte disk drive."

Software maintenance may mean as little as providing the user with the modifications on the package or as much as responding within a specified period of time to all recorded bugs and correcting them. Thus, it would be a good idea to define precisely what kind of maintenance you expect and to what the vendor is willing to commit. Obviously, the extent of maintenance available influences the desirability of your obtaining a full copy of the source code so you can perform your own maintenance if necessary.

The above terms, although commonly encountered in a software contract, are by no means an exhaustive list. Suffice it to say that serious thought should be given to an accurate definition of each and every item for which you intend to contract and a full discussion of these definitions should occur during the negotiating process.

The software contract in today's data processing environment is in a state of flux, just as the industry itself is in a state of continual change. It therefore becomes all the more important for the parties to a software acquisition to consider and freely discuss what each expects of the other before a contract is written or signed. What each party learns from the other during this process will either negate the deal altogether or insure, insofar as it is possible to do so, that vendor and user alike will enter the deal with realistic expectations.□

Christo is a trial lawyer specializing in computer litigation. He currently restricts his practice to consulting, writing and teaching. This article is based upon excerpts from a forthcoming book to be published by Joseph Wiley & Sons concerning computer litigation.

A Trojan Horse For the '80s?

By William H. Inmon

The proponents of relational technology often talk about it as if there were no practical limitations to its application. Certainly user-friendly relational data bases and fourth-generation relational-like software are useful for managing and accessing small amounts of data and transactions where there are many individualized needs. Electronic filing cabinet systems are tailor-made for relational systems. Other legitimate uses for relational software include prototypes and user-friendly systems that must be quickly constructed and quickly changed. The decision support environment (especially on microprocessors) is ideal for relational software. But is relational software appropriate for all environments, particularly the on-line, operational environment?

The reality of relational software is that it consumes a lot of hardware resources when performing on-line operational process-

ing, giving rise to the question "What is the legitimate cost of user friendliness?" It is a common phenomenon to see relational or fourth-generation software installed at a site and watch the hardware budget spiral out of sight, especially if the user attempts to use relational software to build operational systems.

In one case, when relational systems were introduced, the planned hardware budget increase was more than 50% per year over a five-year period. In another case, relational software caused machine utilization to go from one-half of a mainframe to 13 mainframes in a four-year span. In both cases the shops were using relational systems in an on-line, operational mode.

If the user is building nonoperational systems cost-effectively then perhaps the cost of hardware is warranted. But if the user has been told that relational software is useful for all types of processing — when in fact it is ill-suited for on-line operational activity — the question must be asked if the user really is able to judge the cost-effectiveness of the systems produced. There is a tradeoff to be made — the great flexibility and user friendliness of relational software is bought at the price of performance.

Relational systems have (and deservedly so) the image of being very flexible, user-friendly and especially easy to use for rapid development. But there are relational vendors that present relational systems as if they are a panacea for all the problems of DP. In particular, there are those that claim relational systems have the potential performance characteristics to replace traditional performance-oriented, on-line operational systems.

What exactly is the truth of how relational systems have been sold, and what is the reality of their implementation? There is not a more definitive public source on relational systems than Chris Date's *An Introduction to Database Systems*, in which he describes many relational capabilities. Date's book is a wonderful representation of how relational systems are perceived.

The most important issue of performance in the on-line, operational environment is the ability to separate long running activities from short running activities. Once separated, the long running activities are either deferred or are broken into a series of shorter running activities.

In addressing the issues of performance of relational software, Date states that there are controls that can be added onto the relational environment that can separate long running activities from short running activities. Whether or not activities can be separated prior to execution is one question; a different question entirely is whether the user is aware of what this means. In discussions of the many capabilities of relational software there is no mention made of this sort of control.

Furthermore, and more important, vendors are very reluctant to mention the consequences of controls. A quick glance through Date's book will show that the majority of activities discussed cannot be performed if, for example, the long running activities are separated from the short running activities and are either not allowed to execute or are delayed for execution overnight. Vendors do not suggest that using relational software on-line requires a complete change in the nature of the software itself.

As an example of how relational software is presented, most of Date's descriptions of relational operations require data base scans. This means that the richness of the relational operations is significantly diminished if there is a need to separate long running activities from short running activities.

One alternative to long data base scans is to create indices on nonkeyed data fields. Of course one can argue that everything in the data base should be indexed, thereby reducing the need for large data base scans, where an entirely different set of performance problems arises.

So it is true that relational systems can provide a reasonable amount of on-line performance if the relational operation set is severely limited. But proponents of relational systems make either no mention or, at best, scant mention of this limitation. Instead the relational environment is presented as if there were no practical limitations. If limiting the majority of the operational set is not a practical limitation then one wonders what establishes a practical limitation.

These advocates present relational software as if there is full freedom to use relational operations, with no mention of restrictions that arise when going to the on-line, operational environment. Therefore it is entirely appropriate to discuss relational systems as if there were no controls, since that is how the systems are being sold to data processing installations.

A common argument by relational vendors is that there is no requirement to mix the two activities in a relational system, but if one is to use the full relational system — as it is presented to the public — there certainly is a requirement.

In one article Date points out that there is a very real difference between the physical and logical constructs of relational systems. In particular, mention is made of the fact that a user can view the data one way — in individual tables, for example — and have the data physically organized another way — perhaps clustered. This is claimed to be one of the keys to relational systems performance.

Now what exactly does that mean? Consider the upper graphic in Figure 1 on page 45, where three table data bases are physically separate. Even though the data bases are logically related, if they are accessed in the same transaction they will be inefficient to process, requiring heavy I/O. The relational strategy for performance is to cluster the data. This means the data can be physically congregated so that retrievals of the data are

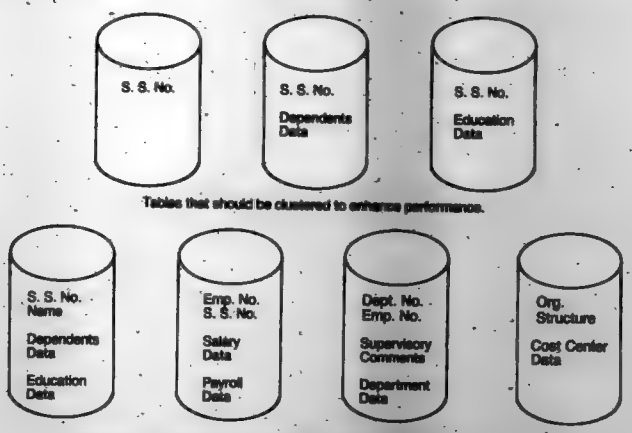


Figure 1

more efficient. This is how hierarchical systems are commonly stored. There is no doubt that this will enhance the performance characteristics of the data base shown, but the question is how far can this clustering process go? Consider the data bases shown in the lower graphic in Figure 1.

In that diagram, several data bases are logically related — meaning that a dynamic relationship between the data bases is able to be formed. A relational user can easily use the dynamic relating capabilities to connect the data bases. But the data bases are physically stored separately, so I/O and performance becomes a problem when dynamic linking is used. At this point is it suggested that all the data be reclustered? Surely not, as a whole new set of data management problems arise when large amounts of primarily unrelated data are physically stored together.

But is there any hint that the data should not be dynamically related by the relational software? No, there isn't, because that is one of the selling points of relational data bases. On the one hand data should not be further clustered for a variety of reasons, and on the other hand the user cannot be restricted from dynamically connecting the data. If the user does connect the data as is advertised, the result is poor performance, even with the capability of clustering.

Clustering allows data to be physically optimized once, meaning there can be one and only one physical representation of data, but there are no such limitations on dynamic joining of data assuming the data can be joined at all.

The performance issue remains. Relational clustering of data has at best limited usefulness in addressing the problems of performance because data can be physically clustered into a single configuration but can be logically joined many times and in many ways.

This implies that the performance of the logical use of relational systems is closely tied to the physical underpinning, since relational spokesmen freely advertise relational software as being able dynamically to connect data. The freedom of the connectibility of data is bought at a price, however strongly the relational vendors suggest that it isn't.

One curious claim of the relational vendors is that the mind set of the early pioneers such as Codd and Date is not one of a "batch mentality." The pioneers reply that their goal is to get data in front of the user interactively. But the difference between interactive and on-line seems to have been lost somewhere. IBM's Time-Sharing Option (TSO) is interactive and batch-oriented. IBM's Fast Path (FP) is on-line and is anything but batch-oriented.

TSO is used primarily in a de-

velopment mode. FP is used to drive fully operational banking, manufacturing and industrial systems. When relational systems are used in their nonrestricted mode — occasions where long running transactions are freely mixed with short running transactions, as presented to the user — then relational systems take on the characteristics of TSO. When long running transactions are not allowed into the job stream — thereby severely limiting the operational set of a relational system, something not advertised to the user — then relational systems begin to perform like an on-line system, but are still significantly less efficient than something like FP.

Another interesting claim by the relational vendors is that user requests for resources can be analytically determined prior to the execution of the transaction. By looking at the transaction they claim that they can determine the length of execution and the resources utilized. Of course one question is, even if this can be done, how long does it take to analyze every transaction? In any case, it is questionable as to how accurate this type of prediction can be.

Certainly, requests that use large amount of resources can be tabbed fairly easily, but the simplest request may require an indeterminate number of resources based on such things as data structure, index structure, position within the data base and so on. If a crystal ball subroutine is so well informed as to know these things, it must require an inordinate amount of resources when executed for every transaction and every data base update. One doubts that such gazing into a crystal ball is either effective or efficient, even if it can be done.

Relational vendors make a point that relational systems can be used in operational and other modes if there is an ample supply of hardware. It is true that if there is an abundance of hardware, then relational, operational performance may be adequate. However, the same hardware could be used much more efficiently by software whose purpose it is to run on-line operational systems. If there is no concern for the hardware budget, then this mode is acceptable.

Another claim by the relational vendors is that hierarchical, or nonrelational-based systems, are not appropriate for ad hoc query activity. While it is historically true that commercial nonrelational DBMS have been poor choices for ad hoc activity, it is conceivable that a nonrelational DBMS could be commercially introduced that would serve the ad hoc needs of the user community. Furthermore, such a DBMS might enjoy significant performance advantages over relationally based DBMS. There is no reason why a hierarchical or network system cannot be used for ad hoc processing, although historically this has not been done.

The issues that are being discussed today are reminiscent of the early days of on-line systems. In the early days of on-line systems there was an emphasis on the speed of building systems. But as soon as the on-line systems began to execute any amount of data or any amount of processing, performance raised its ugly head. The knee-jerk reaction was to throw hardware at the problem or to try to tune performance into the system. But throwing hardware at performance was costly, and tuning on-line applications was only marginally effective. The conclusion was reached that consistent, satisfactory on-line performance had to be designed into the system.

Relational systems are truly elegant in the rapid development of systems and in their flexibility. But once performance becomes an issue, relational vendors say that performance can be tuned or can be purchased by hardware. The fallacy of those approaches has been learned long ago.

There are other approaches to using relational techniques in the on-line, operational environment. Currently, when relational software has been used in the on-line, operational environment it has been run on a single, large mainframe or a complex of large mainframes. Another approach is to run on-line, operational systems on a series of microprocessors. Tandem Computers, Inc.'s NonStop TXP and Teradata Corp.'s Ynet are examples of this approach.

It has been suggested that information processing professionals who decry new technology are standing in place waiting to be declared obsolete. It might be suggested that there is another perspective.

There is a train of thought that if a shop just had enough resources and enough technical talent all problems would be solved. The budget of such shops is typically huge. While there are technical solutions for many types of problems, there are a whole class of problems that are ill-suited for technical solutions. Some people, including data base theoreticians and vendors, are always finding technical solutions to all problems. Those data base theoreticians and vendors represent companies with a motivation for selling hardware. But they do not represent companies that must live within a set budget.

Flexible systems serve flexible environments. High-performance systems serve high-performance environments. Suggesting that all that is required is more hardware or a new technology to solve the productivity problems of data processing reflects an attitude of representing, either actively or passively, the interests of a hardware-motivated manufacturer. New technology has its limits — one is economics and another is appropriateness. After all, are cattle shipped to market in an SST?□

Inmon is the national director for technical services for Coopers & Lybrand. He is the author of four books on data base design and data processing published by Prentice-Hall, Inc.

Pulling the Industry Together

By Tom O'Flaherty

Systems software is finally beginning to awaken from what has been a comfortable, if not a deep sleep. Both the products and vendors comprising this segment of the market have remained essentially unchanged during the last decade. Only recently has evolution of the systems software sector begun to accelerate. This evolution is characterized by an integration across previous functional boundaries, including the integration of previously separate system software families and of personal computer and mainframe software.

In the future, so-called systems software will become much harder to define. This move towards technical integration of products will cause a consolidation of vendor product offerings as well as mergers among currently independent vendors.

To fully understand the impact of movement toward integration, it is important to understand the fragmented nature of the systems software market. Small groups of people who invented better mousetraps at relatively low cost have encouraged this fragmentation.

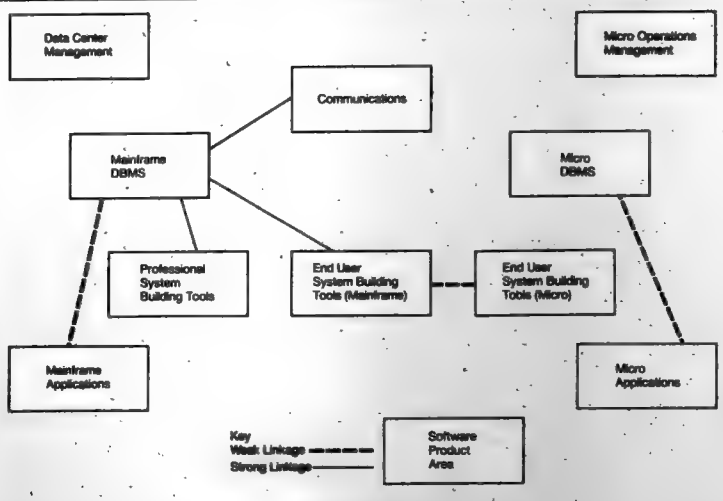


Figure 1

Every information processing organization uses system software. This, combined with the technical orientation of both the purchasers and the product offerings led to a specialized niche strategy by vendors. For example, in data center management the slightly different niches in job accounting, performance measurement, capacity modeling or performance enhancement have allowed specialist companies such as Johnson Systems, Inc.; Boole and Babbage, Inc.; BGS Systems; and Duquesne Systems, Inc. to prosper.

Most of all, IBM's lack of dominance in software has enabled specialist firms to produce better solutions to the problems addressed by such IBM products as IMS, sorts, telecommunications monitors and so on. IBM certainly offers the most comprehensive selection of systems software. However, its systems software can be viewed as discrete blocks which, except for the operating system itself, can easily be mixed and matched with software from other sources.

The desire to increase revenues has always been a strong force impelling vendors to expand the scope of their offerings. However, it is interesting to note that many software vendors, especially in systems software, have, until now, often reached a natural limit. The specialized nature of many systems software companies has limited their expansion from both a product development and market awareness standpoint. The data center management software companies are examples of this. The recent withdrawal of On-Line Software International, Inc. from manufacturing software is a case in point — all the more extreme in this case, since the firm attempted to cross the system software/applications boundary.

Even when a system software company does try to expand out of a particular niche, it may have difficulty getting the market to take it seriously. For example, when Syncsort, Inc. offered a documentation aid in an effort to break out of its single-product company category, the firm's advertisements had to state explicitly that its new product was not a sort.

The bottom line is that systems software is itself made up of many atomistic products and firms that have, on the whole, weak links with the personal computer and application worlds. Figure 1 on page 48 shows this situation graphically.

The data base management system (DBMS) vendors are exceptions to this general rule. Their non-DBMS products are natural ties to their DBMS offering. This has several advantages. Users find it convenient to purchase "suites" of products from these vendors. The buying points within an organization for many DBMS vendor

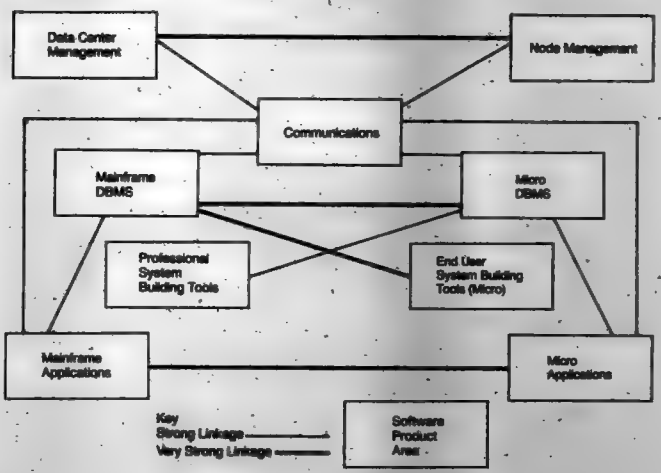


Figure 2

add-on products tend to be similar, which makes for better understanding of customer needs as well as for marketing efficiency. Thus, a vendor's technical staff is leveraged, rather than diffused.

Much like the system software market, vendors of personal computer software are highly fragmented. It has been very easy to produce software for personal computers, but it has not yet been proven that even the most successful companies can go beyond the success of their premier product — for example, Visicorp, with Visicalc; MicroPro International Corp., with Wordstar; Ashton-Tate, with DBase II; and Digital Research, Inc., with CP/M. Most personal computer software firms have a very narrow view of customer needs and market directions.

Fragmentation has been advantageous to software users because it allowed them to purchase attractive, specialized products. However, the price paid is a profusion of software products that is bewildering to the information processing professional and utterly mystifying to the neophyte. Selecting and integrating these products is a do-it-yourself task which often has suboptimal results.

Certainly the fragmented profusion of products is a strong argument for integration of product lines. However, environmental changes are now occurring which are generating powerful forces favoring software integration, not just within the mainframe systems software area, but also among systems software, applications software and personal computer software.

The most important of these changes is the acceptance of the micro by corporate America and the belief held by increasing numbers of end users that the microcomputer will free them from the clutch of centralized corporate systems. However, micros will have to be linked in various ways to mainframe systems to make this happen.

Partly in response to the micro challenge, the efficiency of host-based applications development by management information system (MIS) departments must improve by an order of magnitude. This will be an especially difficult task because of the need for information systems departments to adapt to the new micro environment, while at the same time producing applications software that is flexible enough to meet changing user needs. Current and improved application development tools will be a critical need.

Early Integration

To date, the DBMS vendors have done the most to offer products that are integrated in both a marketing and functional sense. This is partly due to the fact that a DBMS must be accessed and supported by a range of tools to realize its full potential. DBMS prod-

ucts also naturally inhabit a middle ground between applications and data center management and communications.

The DBMS vendors' groups of products often include system building tools for professionals, such as Mantis from Cincom Systems, Inc.; system building tools for end users, such as Natural from Software AG of North America, Inc.; and telecommunications monitors, such as Datacom DB from Applied Data Research, Inc. (ADR).

Cullinet Software, Inc., with its banking and manufacturing systems, and Cincom in its manufacturing system also offer applications that use their DBMS as a foundation for their application software.

There are two areas where there is an increasing integration of products and vendor offerings — micro-to-mainframe data links and end user productivity tools.

Companies that sell mainframe-based software have largely taken the lead in supplying linkages (generally combinations of software and hardware) to enable data to be passed from mainframes to micros and, less frequently, in the opposite direction as well. Two different types of vendors are active here, the DBMS vendors — such as Informatics General Corp., ADR and Cullinet — and the applications vendors — such as Management Science America, Inc. (MSA) and McCormack and Dodge Corp. The products have generally been implemented differently, but typically are set up to allow an extracted and formatted host file to be downloaded to either a widely available micro spreadsheet package such as Visicalc or Lotus Development Corp.'s Lotus 1-2-3, or to the vendor's proprietary micro software tool kit such as those offered by Cullinet and MSA.

These approaches have the advantage (which is perhaps a technical necessity at present) of operating in a controlled environment. It is certainly also convenient for the vendors that their micro-to-mainframe data link software generally only works with their own mainframe software.

However, this proprietary approach will not be feasible in the long run since most computer environments use packages from a number of different sources. Tools that perform these data transfer functions across vendor lines will come into existence to meet these needs. Some are already in the planning or development stage.

Fourth-generation languages are the most notable software productivity tools currently available. These tools, which are geared for both application development and end users can potentially serve as a strong bridge between micros and mainframes (as well as between MIS professionals and end users).

These languages support application development by either building a prototype for later implementation in a conventional language or by actually being used in a production environment. In addition, they are strong bridges between a DBMS and end users since they are either directly attachable to a DBMS through a natural language interface, such as ADR's Ideal and Natural, or have their own DBMS-like qualities, such as Information Builders, Inc.'s Focus, Mathematica Products, Inc.'s Ramis II or Dun & Bradstreet Computing Services' Nomad 2.

However, the best opportunity for integration is where there are compatible (or at least complementary) versions of a fourth-generation language on both the mainframe and micro. Focus is perhaps the most fully developed in this respect, but most other vendors have announced or are testing analogous products.

Future Integration

There are two emerging market needs that are probably ahead of vendor ability to deliver products. One of these is for products that can manage system nodes; for example, linked personal computers as well as host data centers and system control functions. The other market need is for application programs that are segmented to run in both the mainframe and micro environments in a linked fashion.

These will be difficult products to produce — from both design and implementation standpoints. In micro-to-mainframe environments, an important development for the remainder of the '80s, node management will be a critical issue. DBMS will have to adjust to being resident in diverse environments. A relational DBMS that is split between different machines but can be united where necessary is one promising path that is still in the research and development stage.

Segmented application programs that will operate in different hardware and software environments are another aspect of linked software. Systems software such as DBMS, node management and communications monitors will provide the foundation that will make this possible. Equally challenging will be the applications-based analysis required to decide how to split applications systems between mainframes and micros to best meet user needs.

The micro-to-mainframe bridge and end-user productivity tools are two "clusters" of functions that will naturally pull similar products into common products and vendor groups. Figure 2, on page 49, shows how these relationships will appear; these are much stronger links than those shown in Figure 1.

The common need that both clusters will have for communications may make communications monitors, measurement and local networks the battleground among vendors specializing in one cluster or another. Alternatively, all-inclusive systems software vendors may emerge, offering a wide portfolio of products.

The smaller systems software firms that now exist may not have sufficient human and financial resources to make these multiple transitions. Often, the smaller firms will be forced to coalesce to

develop comprehensive products.

The larger, more mature firms will often be much better positioned, being able to develop and market a broad, integrated range of products.

Systems software conglomerates will be faced with the question of whether to offer applications software in addition to systems software. A few vendors, like Cullinet, have made the choice already. The choice for other vendors, especially the ones with established traditional products, however, will not be an easy or obvious decision.

There are significant benefits to offering a diverse selection of products. Diversification lowers technological and marketing risks and allows vendors to spread the cost of administrative and marketing overheads. There are greater opportunities for tie-in product sales, not to mention the opportunity successful vendors will have for account dominance.

On the other hand, organizational and technical management problems are daunting. Start-ups and development expenses will be high. Technical compatibility and product and user interface requirements may force products to the lowest common denominator. Sales training and coordination will be complex.

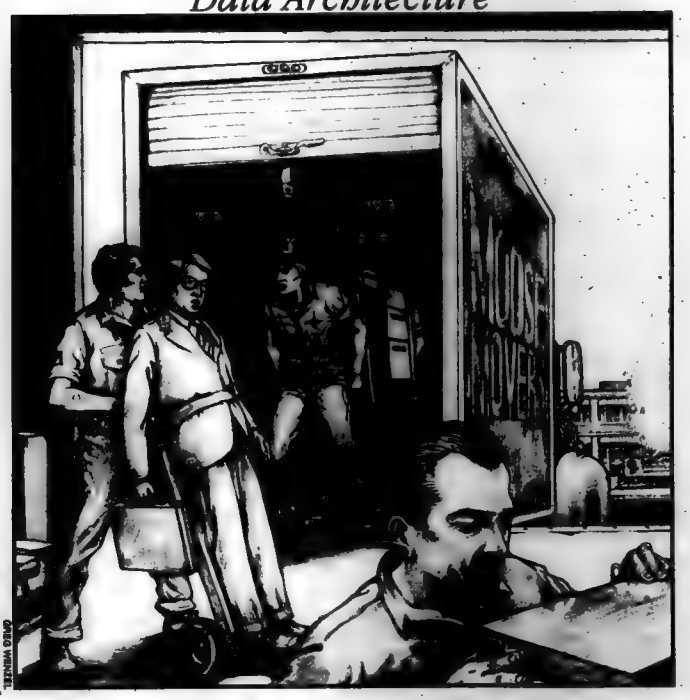
Will users and purchasers of software be better off in the future integrated environment? Vendors and products should be financially and technically stronger, respectively. Users will be faced with less need to make their own do-it-yourself linkages. Vendor-supplied linkages should be more robust, yet more flexible.

However, there will be fewer technical solutions to choose from and those that do exist may be bland, mass market products or overly complex all-things-to-all-people products. Innovations and variations beyond vendor-allowed parameters may often be quite difficult to obtain. This could put MIS and end users in direct conflict, with MIS trying to make up for package limitations.

Perhaps the biggest risk for the corporate customer is becoming dependent on a single software supplier. While possibly simplifying many aspects of an operation, this dependence would limit experimentation and the ability to blend the best products and ideas from a variety of sources.□

O'Flaherty is principal consultant at the Saddle Brook, N.J. office of Input, Inc., an international consulting and research firm.

Data Architecture



Setting Up Shop

By Gene Altshuler

The traditional management information systems department has become too bogged down with operational problems to pay adequate attention to strategic planning and corporate-level automation issues. One solution to this problem, however, may be the establishment of a data architecture group to take care of these longer range issues.

The problems of data management are not new. Over the last 15 years, thousands of organizations have installed data base management systems (DBMS) in an attempt to resolve the problems of data access, redundancy, security and integrity.

However, this approach to a universal solution is not working. Management is generally dissatisfied with the return on investment for DBMS. Solutions have yet to be found for the specific technical problems data management packages were supposed to solve. While there is nothing wrong with acquiring a utility to improve the technical aspects of an information processing environment, this was not the way formal data management was sold to the organization and thus expectations were not met.

The primary frustration users have is the access to and flexibility of already automated data. It is very difficult for users to understand that the data they need to apply to a problem is resident in the system, but they cannot easily and quickly gain access to it. For the most part, little if any, resistance was encountered when the data processing department requested funds to buy a DBMS and establish a data base administrative function. However, the users have not seen a marked improvement in the availability of data and view the situation as another disappointment in a long string of deliveries which did not meet expectations.

In short, while improved internal efficiencies are nice, the real payoff in the eyes of the user community is data access and flexibility. This leads directly to the question of why data management has not fulfilled its initial promise.

The underlying problem is the lack of recognition that the difficulty is primarily managerial and not technical. This is understandable since the introduction of the data base system was by the technical staff and the product itself is a system utility, akin to the operating system, to be installed and managed by the technical support staff. Of all the subgroups within the data processing organization this group has the least experience with and exposure to end users. The problems of data accessibility and flexibility were either dismissed as trivial or the skills and expertise necessary to address the problem were not available.

What is needed to resolve this dilemma is an organizational refocusing that provides two things. First, the organization must create a business-oriented liaison to the users of information. Second, short-term, technically oriented work functions (that are very necessary given the presence of a DBMS) must be separated from the longer term, higher order problems associated with data availability and flexibility.

An approach that is being considered by some leading edge organizations is to place the user/data functions into a new organizational group called data architecture. This calls for a division of the data-related functions previously vested solely in the data base administrative (DBA) functions. Both of these units should report to the director of management information systems (MIS) or the equivalent executive.

The functions of the data architect broadly include strategic automation planning and application system integration.

Strategic Automation Planning

To achieve an enterprise-wide automation perspective the data architecture group must translate corporate strategic goals and objectives and the strategic business unit plans into a strategic automation plan.

Traditionally, there has been a great deal of difficulty in performing this translation. The vagaries and level of abstraction that most strategic business plans present to operationally oriented data processing departments are a primary reason for poor performance of this task. In addition, rarely, if ever, is the DP department treated as an integral element of the business and formally integrated into the main line of the business plan.

This situation notwithstanding, it is essential to establish a strategic automation plan to ensure that the proper automation resources and infrastructures are in place to support the business segments. The lack of such planning forces data processing into a reactive mode, always playing catch-up, especially when faced with longer lead times for equipment and more complex planning cycles for software. Furthermore, the lack of a strategic automation plan makes it almost impossible to develop an operational or tactical data processing plan which effectively supports, enhances and links to the corporate strategy.

Vesting the responsibility for the automation strategy with the data architecture group leaves the systems development and computer operations groups free to establish their tactical plans with the assurance that they coincide with established corporate goals.

Why, however, is the architecture group better able to develop the automation strategy than the traditional DP division? Two reasons stand out. First, the traditional data processing organization is production- and line-oriented. Their perspective is short-term, mainly revolving around producing products and putting out fires. It is almost too much to ask them to shift perspective and project, five to ten years ahead, the needed resources and accompanying strategies. Second, they hold an application view of the enterprise which is fixed into how things are done rather than how they should or can be done.

By developing a more global view of the information requirements of the present and future enterprise through such techniques as enterprise modeling — or entity/relationship modeling as it is sometimes called — and by being removed from the day-to-day pressures of production and systems development, attention and energy can be focused on the automation strategy.

From a user point of view, the primary focus of data processing is twofold — processing operational tasks; and providing management information to those charged with monitoring and controlling opera-

tional processes and those responsible for developing new products and establishing strategic goals for the organization.

By and large DP has succeeded in properly supporting the operational areas, but has fallen short in its ability to support the tactical and strategic requirements. The primary reason for the shortfall is that tactical and strategic groups are mainly qualitative or problem-oriented, as opposed to the procedural orientation of operational groups. As presently trained and oriented, systems analysts and programmers have a great deal of difficulty in building systems where the underlying process cannot be expressed in a logical series of steps. Moreover, a good part of the data needed cannot be expressed numerically, and the numerical data necessary resides in many diverse application systems which are not compatible either at the storage level or in their processing cycles.

While data management technology cannot solve personnel issues, it should be able to respond to organizational requirements. A corporate-wide or global view of the information requirements of the organization is necessary, whether it is used to extract information which cuts across functional business lines or to decide the optional clustering of business functions into discrete systems.

Thus, a primary function of the data architecture group is to build and maintain an enterprise model which will evolve an integrated systems architecture, which will in turn drive the systems development function in the form of an operational plan. This plan would establish the priorities for the system development resources and delineate the degree of systems integration.

This last point, the degree of systems integration, has been a subject of vast debate for over a decade. The goal that many organizations have articulated has been total integration of all systems. While this is technically feasible, it is unnecessary.

Perhaps the best way to illustrate the degree of integration issue is an analogy to an automobile. The various elements of the engine must be tightly coupled (or highly integrated) within very close tolerances. While there is a very definite relationship between the engine and the windshield, the coupling is less strong and the level of integration less critical.

Lack of this understanding has led to some very expensive failures, which have eroded the confidence and credibility in the data processing department.

Techniques such as IBM's Business Systems Planning or attempts to integrate from the bottom up via physical data relationship tools have been uniformly unsuccessful. While the technique of enterprise modeling is still undergoing refinement, it is merely a tool and not a substitution for the process of careful business analysis leading to systems integration.

The value of the results that stem from the enterprise analysis is directly proportional to the industry experience of the individuals performing the analysis. The clear implication for multi-industry organizations or conglomerates is that separate enterprise analyses must be performed for each distinct industry (for example, heavy manufacturing versus chemical manufacturing) with the corporate-level link being the integrated financial system.

Although it is valuable to use outside expertise to analyze the enterprise, it is more advantageous for in-house personnel to perform this task to ensure its direct applicability to the organization and to modify the model as needed to accommodate the changing organizational environment.

Staffing the data architecture group needs close attention. Early discussions about staffing requirements for the data administration function held at Guide meetings (the IBM large systems users group) in the late 1960s commonly used the term "supermen" to apply to the qualifications of the ideal personnel. This has obviously not been the case, nor will it be the case with the data architect.

The primary skills needed by a data architect are excellent, general DP technical skills in systems development and computer operations; competency in data management technology; and internal knowledge of at least one major DBMS including file and storage structures and relational data base concepts.

The data architect's expertise should encompass an excellent knowledge of the business functions performed; experience in establishing user requirements for application systems; and past experience in business and automation planning.

Obviously these skills and expertise will not be resident in a single individual. Therefore, a team will have to be assembled. It should also be noted that the number of staff required to initially build the model will be larger than the group needed to maintain it. A staff of six to ten people has proven adequate to construct the initial model whereas three to four are required to maintain and modify the model.

While several organizations have started their architecture group with the sole responsibility for automation strategy planning and systems integration in mind, other functions, such as application-functional requirements and DP monitoring and control (both system development and computer operations) have begun to shift to the architecture group as their natural home.□

Altshuler is the partner in charge of advanced EDP technology at Peat, Marwick, Mitchell and Co., a public accounting and consulting firm located in New York.

COMPUTERWORLD
Magazine

VENDOR PROFILES

ABACUS CORP.
9 Dukes Pkwy.
P.O. Box 410
Manville, NJ 08835
(201) 526-8900
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Retail
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: National
Year Established: 1967
Number of Employees: 12

ABACUS DATA SYSTEMS, INC.
5000 W. Bloomingdale
Chicago, IL 60639
(312) 745-0127
Target Industries: Distribution
Geographic Coverage: National
Year Established: 1982
Number of Employees: 7

ABC MANAGEMENT SYSTEMS, INC.
805 Dupont St.
Suite 3
Bellingham, WA 98225
(604) 582-3606
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Software: Dr. Vernon Ruskin
Geographic Coverage: International
Year Established: 1973
Number of Employees: 6

ABSOLUT SOFTWARE CORP.
2001 Beacon St.
Boston, MA 02146
(617) 277-0810
Target Industries: Inventory Intensive; Chain Retailers/Importers; Distrib/Wholesalers; Mail Order Houses
Target Applications: Order Entry; Accounts Receivable/Payable; General Ledger; Inventory Management
Contacts:
Head of Marketing: J. T. McGrath
Head of Software: B. Jan Huffman

ACCESS TECHNOLOGY, INC.
8 Pleasant St.
S. Natick, MA 01760
(617) 655-9191
Target Industries: Fortune 100
Target Applications: Financial Modeling
Contacts:
Head of Marketing: Carl Nelson
Head of Sales: Russell Gee
Head of Software: Carl Schwartz
Head of Customer Service: Jeffery Hutson
Geographic Coverage: International
Year Established: 1980
Number of Employees: 60

ACCESS TWO, INC.
464 Wolcott Road
P.O. Box 6350
Wolcott, CT 06716
(203) 879-2501
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing
Target Applications: Manufacturing Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: E. Gary McCabe
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 6

ACCOUNTING & COMPUTER TECHNOLOGY, INC.
12344 E. N.W. Hwy.
Dallas, TX 75228
(214) 327-7583
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Warehousing; Distribution
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Glen Parmer
Head of Software: John P. Holmes
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 15

ACCUDATA OF MAINE, INC.
18 Bangor St.
P.O. Box 2562
Augusta, ME 04330
(207) 622-4769
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Dealer
Target Industries: Small Business
Target Applications: Payroll; Inventory; General Accounting
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: Maine
Year Established: 1978
Number of Employees: 6

ACORN DIGITAL
1882 136th Place N.E.
Suite 106
Bellevue, WA 98005
(206) 746-7077
Target Industries: Construction; Medical; Dental; Accountants
Target Applications: Accounting; Order Entry
Net Sales: Less than $100,000 (1983)
Contacts:
Head of Marketing: Rodger Anderson
Head of Software: Michael Heiser
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 8

ACORN SOFTWARE PRODUCTS, INC.
1945 Gallows Road
Suite 705
Vienna, VA 22180
(703) 556-9786
Target Industries: Home
Contacts:
Head of Software: Daphney Shore
Head of Customer Service: Ken Keiser
Geographic Coverage: International
Year Established: 1979
Number of Employees: 15

ACPI LTD.
One Old Country Road
Suite 113
Carle Place, NY 11514
(516) 248-7700
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Medical; Labor Unions; Legal
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Software: Morris Mollver
Geographic Coverage: National
Year Established: 1977
Number of Employees: 22

ACSD, INC.
1911 San Diego Ave.
San Diego, CA 92110
(619) 297-5770
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Manufacturing; Medical; Business
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: National
Year Established: 1977
Number of Employees: 24

A.C.S. SYSTEMS
6260 Greenwood Dr.
Suite 500
McLean, VA 22102
(703) 448-0080
Major Markets: Data Services (Service Bureau); Manufacturings Representive
Target Industries: Manufacturing; Retail; Nonprofit; Distribution
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Steve Byrom
Head of Sales: Robert Carleton
Geographic Coverage: National
Year Established: 1980
Number of Employees: 19

ADAPTS DATA CONSULTANTS
652 32nd St. S.E.
Grand Rapids, MI 49508
(616) 243-4037
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Manufacturers' Representives; Distributor; Mail Order; Dealer
Target Industries: General Business
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: Tom Elzinga
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 10

ADC-ADMINISTRATIVE DATA CORP.
512 Westline Dr.
Alameda, CA 94501
(515) 522-2400
Major Markets: Systems House (Commercial OEM)
Target Industries: Insurance
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: International
Year Established: 1966
Number of Employees: 7

ADDITIONAL RESOURCES, INC.
5725 Buford Highway
Suite 215
Atlanta, GA 30340
(404) 455-0464
Major Markets: Maintenance/Other Services
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: John Stull
Head of Software: James Hughts
Geographic Coverage: International
Year Established: 1976
Number of Employees: 21

THE ADESSE CORP.
P.O. Box 607
Ridgefield, CT 06877
(203) 431-3071
Major Markets: Maintenance/Other Services
Target Applications: Operating Systems Enhancement; Information Center Tools; Performance Tools; QA
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Charles Aronovici
Geographic Coverage: International
Year Established: 1981
Number of Employees: 7

ADL DATA SYSTEMS, INC.
50 Stratton St. S.
Yonkers, NY 10701
(914) 423-3623
Major Markets: Maintenance/Other Services
Target Industries: Medical; Unions; Service
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Solomon Gongola
Head of Customer Service: Ulysses Fleming
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 15

ADMINISTRATIVE INFORMATION SYSTEMS CORP.
150 N. Finley Ave.
Basking Ridge, NJ 07920
(201) 221-0800
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Medical
Contacts:
Head of Marketing: Edward Sudol
Geographic Coverage: National
Year Established: 1977
Number of Employees: 10

Vendors

ABPAC CORP.
120 Howard St.
P.O. Box 3337
San Francisco, CA 94105
(415) 981-2710
Major Markets: Maintenance/Other Services
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Lisa Thompson
Head of Customer Service: James Peterson
Geographic Coverage: International
Year Established: 1983
Number of Employees: 20

ADVANCED AUTOMATION CONCEPTS, INC.
3780 Lower Roswell Road
Marietta, GA 30067
(404) 973-0027
Major Markets: Computer Manufacturing; Systems House (Commercial OEM)
Target Industries: Energy Management; Process Control
Target Applications: Energy Management
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Robert Pap
Head of Software: Thomas A. Angrt
Head of Engineering: Frederick Brown
Geographic Coverage: National
Year Established: 1978
Number of Employees: 12

ADVANCED COMPUTER CONCEPTS, INC.
P.O. Box 15710
Sarasota, FL 33579
(813) 923-1811
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing; Energy
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Charles Gilmore
Head of Software: Charles Hayes
Head of Engineering: Beverly Kitaoka
Head of Customer Service: Phil Cassos
Geographic Coverage: National
Year Established: 1980
Number of Employees: 16

ADVANCED COMPUTER SYSTEMS, INC.
3131 S. Dixie Dr.
Dayton, OH 45439
(513) 294-0586
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Medical; Banking; Manufacturing
Net Sales: $5 Million - $10 Million (1983)
Geographic Coverage: International
Year Established: 1967
Number of Employees: 55

ADVANCED COMPUTER TECHNIQUES
16 E. 32nd St.
New York, NY 10016
(212) 696-3600
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Banking, Medical; Manufacturing
Target Applications: Custom Application
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing/Sales: Leslie Harsh
Geographic Coverage: International
Year Established: 1962
Number of Employees: 350

ADVANCED CYBERNETICS
4 Park Plaza Park Road N.
Wyomissing, PA 19610
(215) 374-2207
Major Markets: Data Services (Service Bureau)
Target Industries: Insurance; Manufacturing; Retail
Target Applications: Accounting
Contacts:
Head of Marketing: Emmett Lien
Head of Sales: William Buoni
Head of Software/Engineering: Joe Poole
Geographic Coverage: National
Year Established: 1969
Number of Employees: 125

ADVANCED DATA MANAGEMENT
1517 Main St.
Kingston, NJ 08528
(609) 799-4600
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Applications: DBMS
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jim Meidel
Head of Software: P. J. Woodrow
Head of Customer Service: Roy Kaplan
Geographic Coverage: International
Year Established: 1969
Number of Employees: 32

ADVANCED DATA MANAGEMENT, INC.
1976 Sheridan Dr.
Tonawanda, NY 14223
(716) 874-5650
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: National
Year Established: 1975
Number of Employees: 23

ADVANCED DATA SYSTEMS, INC.
4010 Long Beach Blvd.
Long Beach, CA 90807
(213) 426-8155
Major Markets: Data Services (Service Bureau)
Target Industries: Accounting; Restaurant; Architecture
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: International
Year Established: 1969
Number of Employees: 30

ADVANCED FINANCIAL SYSTEMS, INC.
5825 Callahan Road
P.O. Box 30068
San Antonio, TX 78228
(512) 681-8510
Target Industries: Credit Unions
Net Sales: Less than $100,000 (1981)
Contacts:
Head of Marketing/Sales: Alex Drabant
Head of Software: Dennis Read
Geographic Coverage: National
Year Established: 1980
Number of Employees: 20

ADVANCED INFORMATION MANAGEMENT
126 High St.
Boston, MA 02110
(617) 482-1300
Target Industries: DP; Finance
Target Applications: DP; Financial
Contacts:
Head of Marketing/Sales: W. Michael Allis
Head of Software: Edward Tighe
Geographic Coverage: National
Year Established: 1978
Number of Employees: 125

ADVANCED MANAGEMENT RESEARCH, INC.
125 Wolf Road
Albany, NY 12205
(518) 458-1239
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Medical; Country Clubs; Associations; Unions
Target Applications: Business
Geographic Coverage: National
Year Established: 1980
Number of Employees: 11

ADVANCED MEDICAL SYSTEMS
36 Maple Ave.
Rockville Center, NY 11570
(800) 645-5959
Target Industries: Medical
Contacts:
Head of Software: Sandra Kee
Geographic Coverage: International
Year Established: 1975
Number of Employees: 32

ADVANCED SOFTWARE PRODUCTS, INC.
100 E. Linton Blvd.
Tower B
Delray Beach, FL 33444
(305) 276-5080
Major Markets: Systems House (Commercial OEM)
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: A. Oliveri
Geographic Coverage: International
Year Established: 1976
Number of Employees: 11

ADVANCED SYSTEMS APPLICATIONS
P.O. Box 385
Bloomingdale, IL 60108
(312) 893-9055
Major Markets: Data Services (Service Bureau)
Target Industries: Insurance
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Walt Matos
Geographic Coverage: National
Year Established: 1977
Number of Employees: 400

ADVANCED SYSTEMS CONCEPTS, INC.
22 Hudson Place
Hoboken, NJ 07030
(201) 798-6400
Target Industries: Banking; Commercial; Engineering; Education
Target Applications: DEC-IBM Communications
Contacts:
Head of Marketing: Marie Murphy
Head of Software: David Schwartz
Geographic Coverage: International
Year Established: 1981
Number of Employees: 10

ADVANCED TECHNOLOGY SYSTEMS
800 Washington St.
P.O. Box 326
S. Easton, MA 02375
(617) 238-7033
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Manufacturing; Warehousing
Target Applications: Robotics; Conveyors; Inventory Control
Net Sales: $1 Million - $5 Million (1980)
Contacts:
Head of Software: Tom G. McGinty
Geographic Coverage: National
Year Established: 1980
Number of Employees: 23

AERONAUTICAL RESEARCH ASSOCIATES OF PRINCETON
Advanced Data Management
15-17 Main St.
Kingston, NJ 08528
(609) 799-4600
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head-of Marketing/Sales: Robert Gross
Head of Software: Peter Woodrow
Geographic Coverage: International
Year Established: 1969
Number of Employees: 30

AFCAD SYSTEMS, INC.
314 Rt. 22
Green Brook, NJ 08812
(201) 752-0940

Contacts:
Head of Marketing/Sales: Jack Blank
Head of Software: John Reber
Geographic Coverage: National
Year Established: 1976
Number of Employees: 10

A. F. CONSULTING, INC.
1730. S. Amphlet St.
Suite 346
San Mateo, CA 94402
(415) 341-7711
Major Markets: Data Services (Service Bureau); Manufacturing Representitives; Dealer; Broker; Maintenance/Other Services
Target Industries: Distribution; Country Club; Grocery
Target Applications: Financial; Inventory; Order Entry; Membership Systems
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Greg Streeter
Geographic Coverage: Northern California
Year Established: 1980
Number of Employees: 11

AFTECH
200 Central Ave.
Suite 203
Mountainside, NJ 07092
(305) 392-0541
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing; Distribution; Lumber; Import and Export
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Sales: Edward Murphy
Geographic Coverage: International
Year Established: 1978

AGENCY COMPUTER INLAND EMPIRE
22470 Barton Road
Colton, CA 92324
(714) 824-3702
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Distributor; Maintenance/Other Services
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Software/Engineering: Mel Reeves
Geographic Coverage: California
Year Established: 1977
Number of Employees: 14

AGENCY DATA GUIDANCE, INC.
4430 Belden Village Ave.
Canton, OH 44718
(216) 492-4466
Major Markets: Systems House (Commercial OEM)
Target Industries: Insurance
Target Applications: Accounting; WP; Claim Processing
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Jerry Epstein
Head of Software: Barbara Kitzi
Geographic Coverage: Regional
Year Established: 1972
Number of Employees: 15

AGLAND COMPUTER SYSTEMS
204 Main St.
Everly, IA 51338
(712) 834-2216
Target Industries: Agriculture
Target Applications: Grain Management; Financial Accounting
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Sales: Don Terrell
Geographic Coverage: National
Year Established: 1976
Number of Employees: 15

AGRI-DATA SYSTEMS, INC.
3432 W. Peora St.
Suite 1323
Phoenix, AZ 85029
(602) 944-1588
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Dr. Randolf Johnson
Head of Engineering: Gene Summer
Geographic Coverage: International
Year Established: 1979
Number of Employees: 11

AGS MANAGEMENT SYSTEMS, INC.

880 First Ave.
King of Prussia, PA 19406
(215) 265-1550
Target Industries: DP; Engineering; Manufacturing; R&D
Target Applications: Project Management; Systems Development; Estimating
Contacts:
Head of Marketing: John Newcomb
Geographic Coverage: International
Year Established: 1969
Number of Employees: 20

AID (APPLIED INFORMATION DEVELOPMENT, INC.)
823 Commerce.Dr
Oak Brook, IL 60521
(312) 654-3030
Major Markets: Component Manufacturing; OEM (Computer Systems); Dealer/Distributor; Maintenance/Other Services
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: James Jordan
Geographic Coverage: National
Year Established: 1968
Number of Employees: 300

AIDS
1130 S. 350 E.
Provo, UT 84603
(801) 373-2437
Major Markets: Systems House (Commercial OEM)
Contacts:
Head of Marketing/Sales: Tim Deerdauff
Geographic Coverage: Utah
Year Established: 1980
Number of Employees: 6

AIMS-INC.
836 Ritchie Hwy.
Severna Park, MD 21146
(301) 544-0470
Major Markets: Peripheral Manufacturing; OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Education; Construction; Fortune 1000
Target Applications: Payroll; Budget; Scheduling
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Gary Q. Green
Head of Software/Engineering: Alan Bailey
Geographic Coverage: International
Year Established: 1978
Number of Employees: 20

AIMS PLUS, CORP.
5000 E. Ben White Blvd.
Suite 200
Austin, TX 78741
(512) 385-0702
Contacts:
Head of Marketing: Mark Vincent
Head of Sales: Glen Watkins
Head of Software: Carol Ruman
Head of Customer Service: Karl Peter
Year Established: 1978
Number of Employees: 16

AIRLINE SOFTWARE, INC.
Northside Plaza
Route 45
Pomona, NY 10970
(914) 354-1933
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Transportation; Airlines; Manufacturing; Retail
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Todd Kimbriel
Head of Customer Service: Gail Cohen
Geographic Coverage: International
Year Established: 1973
Number of Employees: 20

ALAN R. ROGER, INC.
374 Delaware Ave.
Buffalo, NY 14202
(716) 855-0055
Geographic Coverage: International
Year Established: 1979
Number of Employees: 17

ALCYON CORP.
8716 Production Ave.
San Diego, CA 92121
(619) 578-0880
Major Markets: Computer Manufacturing; OEM (Peripherals-Terminals)
Target Applications: General Business; Software Development
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Lowell Chase Jr.
Head of Software: William Allen
Geographic Coverage: International
Year Established: 1979
Number of Employees: 23

ALEXANDER PROGRAMMING CORP.
420 Lexington Ave.
New York, NY 10170
(212) 986-1914
Target Industries: Banking
Geographic Coverage: National
Year Established: 1972
Number of Employees: 12

ALGOR INTERACTIVE SYSTEMS, INC.
Essex House
Essex Square
Suite 13
Pittsburgh, PA 15206
(412) 861-2100
Major Markets: OEM (Computer Systems); Data Services (Service Bureau)
Target Industries: Engineering
Target Applications: Drafting; Design
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Tom Kassos
Head of Sales: Chad Rittle
Head of Software: Robert Bilsyer
Head of Engineering: Barry Lindblom
Geographic Coverage: International
Year Established: 1976
Number of Employees: 9

ALLEN & ASSOCIATES INTERNATIONAL, LTD.
4001 W. Green Tree Road
Milwaukee, WI 53209
(414) 353-2680
Major Markets: Systems House (Commercial OEM)
Target Industries: Distribution; Marketing and Property Management
Target Applications: Financial Modeling and Property Management
Contacts:
Head of Sales: Alan Greene
Head of Software: Susan Hamilton
Geographic Coverage: International
Year Established: 1974
Number of Employees: 15

ALLIED INFORMATION SYSTEMS
Burker Remo Information Systems
35 Nutmeg Dr.
Trumbull, CT 06609
(203) 386-2000
Major Markets: Terminal Manufacturing; Peripheral Manufacturing; Office Equipment Manufacturing; OEM (Peripherals-Terminals); Data Services (Service Bureau); Maintenance/Other Services

Target Industries: Banking; Brokerage; Insurance
Target Applications: On-Line Terminals; Investment Information
Net Sales: More than $100 Million (1982)
Contacts:
Head of Marketing: Stephen Grosky
Head of Sales: Edward Trapp
Head of Software: J. William Howard
Head of Engineering: Jack Pendray
Head of Customer Service: James Duplex
Geographic Coverage: International
Year Established: 1929
Number of Employees: 1,900

ALPHA BETA DATA SERVICES, INC.
8640 W. 3rd St.
Los Angeles, CA 90048
(213) 271-1911
Major Markets: Computer Manufacturing; Data Services (Service Bureau)
Target Applications: Data Entry; WP
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Linda Ferrentino
Head of Software: Richard Lovelace
Geographic Coverage: Southern California
Year Established: 1969
Number of Employees: 62

ALPHA COMPUTER GROUP, INC.
12450 Automobile Blvd.
Clearwater, FL 33520
(813) 577-9277
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Real Estate; Construction; Utilities
Target Applications: Property Management; Job Costing; Accounting; Manufacturing Representatives
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing/Sales: Gary C. Cochran
Head of Engineering: Dan Kyburz
Geographic Coverage: Florida
Year Established: 1976
Number of Employees: 15

ALPHA SYSTEMS LTD.
320 N. Michigan Ave.
Chicago, IL 60601
(312) 346-0707
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Legal; Accountants; Business Services
Target Applications: Accounting; Legal Billing; Communications; Word Processing
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 6

ALPINE DATASYSTEMS, INC.
8043 S.W. Cirrus Dr.
Beaverton, OR 97005
(503) 641-8100
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Legal; Accounting; Architecture; Engineering
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Byron Wilkes
Head of Software: James Van Hook
Geographic Coverage: International
Year Established: 1977
Number of Employees: 45

ALR SYSTEMS & SOFTWARE, INC.
10394 Ellison Circle
Omaha, NE 68134
(402) 493-5502
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Distribution; Farming; Legal; Nonprofit Organizations
Target Applications: General Accounting; Order Processing; Documentation; Inventory Control
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Jim Sweere
Head of Software: George J. Kail
Head of Engineering: Sue Walker
Geographic Coverage: National
Year Established: 1970
Number of Employees: 10

ALTERGO PRODUCTS, INC.
400 W. Cummings Park
Suite 6900
Woburn, MA 01801
(617) 938-8811
Target Industries: IBM Users
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: John Churchman
Geographic Coverage: National
Year Established: 1981
Number of Employees: 14

AMBERLAND COMPUTER SERVICES
30 Taunton Green
Taunton, MA 02780
(617) 823-7400
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Financial; Manufacturing; Distributors
Target Applications: Inventory; General Accounting; Communications
Contacts:
Head of Marketing: Jim Wardell
Head of Sales/Software: Carlton H. Caron
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 29

AMCOR COMPUTER CORP.
1900 Plantside Dr.
Louisville, KY 40299
(502) 491-9820
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Education; Government; Finance and Distribution
Target Applications: Finance; Distribution
Contacts:
Head of Marketing: Joseph M. Hibbs III
Head of Sales: Joseph M. Hibbs III
Head of Software: James Sexton
Geographic Coverage: International
Year Established: 1970
Number of Employees: 65

AMDAHL CORP.
1250 E. Arques Ave.
P.O. Box 470
Sunnyvale, CA 94086
(408) 746-6000-5510
Major Markets: Component, Computer, Peripheral and Communications Equipment Manufacturing; OEM (Computer Systems); Maintenance/Other Services
Target Applications: Project Productivity
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: Kenneth Simonds
Head of Software: Fredrick M. Trapnell Jr
Head of Engineering: Bruce O'Beebe
Geographic Coverage: International
Year Established: 1970
Number of Employees: 6,300

AMERICAN BUSINESS & PROFESSIONAL COMPUTER STORE, INC.
2901 W. Busch Blvd.
Suite 309
Tampa, FL 33618
(813) 933-9602
Major Markets: Dealer/Distributor; Maintenance/Other Services
Target Industries: Insurance; CPA; Oil/Gas Producers
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Brian Wingate
Geographic Coverage: National
Year Established: 1978
Number of Employees: 13

AMERICAN AUTOMATED, INC.
P.O. Box 45055-Airport
Atlanta, GA 30320
(404) 381-7777
Major Markets: Data Services (Service Bureau)
Target Industries: Mortgage Banking
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing/Sales: Thomas Garrett
Head of Software: James Sweezy
Head of Customer Service: David Dunn
Geographic Coverage: National
Year Established: 1966
Number of Employees: 65

AMERICAN BUSINESS COMPUTER
16000 W. Nine Mile
Suite 418
Southfield, MI 48075
(313) 569-1040
Target Industries: Manufacturing
Target Applications: Material Planning; Production Control; Inventory Control; Order Entry
Net Sales: $100,000 - $500,000 (1982)
Geographic Coverage: National
Year Established: 1976
Number of Employees: 8

AMERICAN BUSINESS MACHINES CO.
412 E. Walnut
Springfield, MO 65806
(417) 862-4304
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Real Estate; Medical; Government
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Michael L. Chittenden
Head of Software: Kevin P. Chittenden
Geographic Coverage: Regional
Year Established: 1950
Number of Employees: 18

AMERICAN COMPUTER TECHNOLOGIES, INC.
1821 Summit Road
Cincinnati, OH 45237
(513) 948-8607
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Construction; Manufacturing; Distributors; Printing
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: William H. Mooren
Head of Software: Timothy Cahill
Head of Engineering: Richard Lozier
Geographic Coverage: National
Year Established: 1979
Number of Employees: 70

AMERICAN COMPUTERS & ELECTRONICS CORP.
2 Professional Dr.
Suite 239
Gaithersburg, MD 20879
(301) 258-9850
Major Markets: Computer and Peripheral Manufacturing; OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries:

Telecommunications; DP
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: William T Sharf
Head of Engineering: S. Joe Dorr
Head of Customer Service: George Smoot
Geographic Coverage: International
Year Established: 1985
Number of Employees: 35

AMERICAN FRANKLIN CO.
Data Services
Franklin Square
Springfield, IL 62713
(217) 526-2011
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: George Fiske
Head of Software: Ray Wheeler
Geographic Coverage: National
Year Established: 1970
Number of Employees: 65

AMERICAN INFORMATION SYSTEMS, INC.
15 Main St.
Watsboro, PA 16901
(717) 724-1586
Target Industries: Small Business
Target Applications: Accounting
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Customer Service: John Fish
Geographic Coverage: International
Year Established: 1979
Number of Employees: 12

AMERICAN MANAGEMENT SYSTEMS, INC.
1777 N. Kent St.
Arlington, VA 22209
(703) 841-6000
Major Markets: Systems House (Commercial OEM)
Target Industries: Petroleum; Government; Fortune 1000
Target Applications: Property Appraisals; Financial
Net Sales: $50 Million - $75 Million (1982)
Contacts:
Head of Marketing: Patrick Gross
Head of Sales: Larry Glass
Geographic Coverage: International
Year Established: 1970
Number of Employees: 1,000

AMERICAN RESOURCE SYSTEMS, INC.
2701 Union Ave. Ext.
Suite 300
Memphis, TN 38112
(901) 452-8130
Major Markets: Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Ken Glazier
Head of Engineering: Patricia Pope
Geographic Coverage: Regional
Year Established: 1973
Number of Employees: 20

AMERICAN SOFTWARE, INC.
443 E. Paces Ferry Road
Atlanta, GA 30305
(404) 261-4381
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing; Distributor; General Industry; Banking/Finance
Contacts:
Head of Marketing: Paul DiBono
Head of Sales: James Ferguson
Head of Software: Jack Gable
Head of Engineering: Don Thomas
Head of Customer Service: John D. Bloodworth
Geographic Coverage: International
Year Established: 1970
Number of Employees: 210

AMERICAN SYSTEMS, INC.
820 N. Washington Ave.
Lansing, MI 48906
(517) 482-2715
Geographic Coverage: Regional
Year Established: 1974
Number of Employees: 7

AMHERST SYSTEMS, INC.
132 Cayuga Road
Buffalo, NY 14225
(716) 631-0610
Major Markets: OEM (Computer Systems)
Target Industries: Engineering; Process Control; Retail
Target Applications: POS
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Software: Donald A. Hess
Geographic Coverage: National
Year Established: 1975
Number of Employees: 25

AMICON CORP.
101 Gregory Lane
Suite 32
Pleasant Hill, CA 94523
(415) 827-1415
Major Markets: Maintenance/Other Services
Target Industries: Legal; Industrial
Target Applications: Billing; Property Management; Financial; Spreadsheet
Geographic Coverage: Regional
Year Established: 1978.
Number of Employees: 10

AM INTERNATIONAL, INC.
(Bruning
1800 Bruning Dr. W.
Itasca, IL 60143
(312) 351-2900
Major Markets: OEM (Computer Systems)
Target Industries: Engineering; Manufacturing; Architecture
Target Applications: CAD; Two- and Three-Dimensional Drawing
Contacts:
Head of Marketing: G. L. Parker
Geographic Coverage: International
Year Established: 1897
Number of Employees: 1,500

AMS ASSOCIATES
49 Middlesex Road
Darien, CT 06820
(203) 324-3948
Major Markets: Maintenance/Other Services
Target Industries: Order Entry; Textile; Manufacturing Control
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: Marc Schultz
Year Established: 1976
Number of Employees: 7

ANACOMP, INC.
Bankserv Systems
1010 S. Kings Highway
Cherry Hill, NJ 08034
(609) 795-1515
Major Markets: Systems House (Commercial OEM)
Target Industries: Banking; Retail; Finance
Target Applications: Installment Loans; Time Deposit; Transaction Switching
Contacts:
Head of Marketing: Roger Abouchar
Head of Sales: John Ericson
Geographic Coverage: International
Year Established: 1983
Number of Employees: 100

ANACOMP, INC.
Cleveland Computer Services
1621 Euclid Ave./1100 Keith Blvd.
Cleveland, OH 44115
(216) 579-0060
Major Markets: Systems House (Commercial OEM)
Target Industries: Sepling; Industrial Control
Net Sales: More than $100 Million (1982)
Contacts:
Head of Software: Robert W. Porter
Geographic Coverage: International
Year Established: 1969
Number of Employees: 70

ANACOMP, INC.
Commercial Systems Division
12896 S.E. 40th Place
Bellevue, WA 98006
(206) 641-4990
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Manufacturing; Distributors
Net Sales: More than $100 Million (1982)
Contacts:
Head of Marketing: Tim Winchester
Head of Software: Phil Roe
Head of Engineering: William Glen
Geographic Coverage: International
Year Established: 1974
Number of Employees: 20

ANALYSIS RESEARCH AND DEVELOPMENT, INC.
3701 N. Lamar
Suite 201
Austin, TX 78705
(512) 480-1941
Major Markets: Maintenance/Other Services
Target Applications: Logistics
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Sales/Marketing: Terry Ross
Geographic Coverage: International
Year Established: 1974
Number of Employees: 15

ANALYSIS & TECHNOLOGY, INC.
Computer Division
P.O. Box 220
N. Stonington, CT 06359
(203) 599-3910
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Government
Net Sales: $20 Million - $30 Million (1983)
Contacts:
Head of Marketing: Robert Jasiemski
Head of Sales: James McArdle
Head of Software: Michael Fleck
Head of Engineering: Dr. Herman Sheets
Geographic Coverage: National
Year Established: 1969
Number of Employees: 650

ANALYSTS INTERNATIONAL CORP.
7615 Metro Blvd.
Edina, MN 55435
(612) 835-2230
Net Sales: $20 Million - $30 Million (1982)
Contacts:
Head of Marketing: George Burdsall
Head of Sales: Pat Messerich
Geographic Coverage: National
Year Established: 1966
Number of Employees: 600

THE ANALYTIC SCIENCES CORP.
Information Sciences
1 Jacob Way
Reading, MA 01867
(617) 944-6850
Target Industries: Defense; Utilities; Real Estate; Banking
Contacts:
Head of Software: Barry Kalafa
Geographic Coverage: National
Year Established: 1965
Number of Employees: 580

ANATEC, INC. (ANALYSIS ANALYSED TECHNOLOGY)
5180 Bazar Memorial Pkwy.
Dublin, OH 43017
(614) 764-4200
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Chemical; Pharmaceutical; Food Processing; Steel
Net Sales: $5 Million - $10 Million (1982)
Contacts:
Head of Marketing: Chris Comeros
Head of Sales: Gil Wilgus

Vendors

Geographic Coverage: International
Year Established: 1972
Number of Employees: 150

ANDERSON-DENTON ASSOCIATES, INC.
P.O. Box 1504
Hobbs, NM 88240
(505) 393-2718
Major Markets: Maintenance/Other Services
Target Industries: Government; Banking; Oil & Gas
Net Sales: $100,000 - $500,000 (1982)
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 7

ARROGANSA SYSTEMS, Inc.
9000 Eaton Ave.
Canoga Park, CA 91304
(818) 709-7800
Major Markets: Component Manufacturing; Computer Manufacturing; Terminal Manufacturing; Systems House (Commercial OEM)
Target Industries: Scientific
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Bill Graham
Geographic Coverage: International
Year Established: 1977
Number of Employees: 20

ARRTICS, INC.
640 Fifth Ave.
New York, NY 10019
(212) 541-8080
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Fortune 1000's; Medical; Municipalities
Target Applications: Risk Management
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Tracey Carragher
Geographic Coverage: National
Year Established: 1969
Number of Employees: 130

ASSISON CORP.
8340 N. Lincoln
Skokie, IL 60077
(312) 673-1164
Contacts:
Head of Marketing: Paul A. Kapecki
Head of Customer Service: Paul Glick
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 22

APEX DATA PROCESSING, INC.
930 S. Eastern Ave.
Los Angeles, CA 90022
(213) 264-3600
Major Markets: Data Services (Service Bureau)
Target Industries: Discrete Manufacturing
Target Applications: MRP
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Elden Hughes
Head of Sales: Jack Brown
Geographic Coverage: Regional
Year Established: 1982
Number of Employees: 35

APEX DATA SYSTEMS
6464 E. Grant Road
Tucson, AZ 85715
(602) 298-1991
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Accounting; Health Insurance
Contacts:
Head of Marketing: Charlie Lutz
Head of Software/Engineering: John Armstrong
Geographic Coverage: International
Year Established: 1977
Number of Employees: 35

APL CONSULTING SERVICES, INC.
2 Greenway Plaza E.
Suite 604
Houston, TX 77046
(713) 871-9719
Major Markets: Maintenance/Other Services
Geographic Coverage: National
Year Established: 1978
Number of Employees: 10

APOLLO COMPUTER SYSTEMS, INC.
616 14th St.
Arcata, CA 95521
(707) 822-0318
Major Markets: Data Services (Service Bureau)
Target Industries: Education; Medical
Target Applications: Accounting
Contacts:
Head of Marketing: Cathy Minkema
Head of Sales: Barbara Applewhite
Head of Software: Tracy McCurdy
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 7

APPAREL COMPUTER SYSTEMS, INC.
1485 Enea Court
Concord, CA 94520
(415) 827-3820
Major Markets: OEM (Computer Systems)
Target Industries: Apparel
Target Applications: Accounts Receivable; Production
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Engineering: Janine Sawers
Geographic Coverage: International
Year Established: 1978
Number of Employees: 35

APPAREL BUSINESS SYSTEMS, INC.
431 E. Tioga St.
Philadelphia, PA 19134
(215) 739-2380
Target Industries: Apparel; Jewelry; Luggage; Furniture
Contacts:
Head of Marketing: Milton Pasternack
Head of Software: Paul Hatsha
Head of Customer Service: Linda Young
Geographic Coverage: International
Year Established: 1983
Number of Employees: 16

APPLICATION DEVELOPMENT SERVICES
1700 E. Dyer Road
Suite 160
Santa Ana, CA 92705
(714) 751-7750
Major Markets: Maintenance/Other Services
Target Applications: Documentation; Inventory; Distribution
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: International
Year Established: 1977
Number of Employees: 9

APPLICATION DEVELOPMENT SYSTEMS, INC.
1530 Meridian Ave.
P.O. Box 6800
San Jose, CA 95125
(408) 264-2272
Target Applications: Programmer Productivity; DBMS
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Ronald D. Slater
Head of Sales: Edward F. Harris
Head of Software: William D.Long
Geographic Coverage: International
Year Established: 1973
Number of Employees: 21

APPLICATION ORIENTED DESIGN, INC.
799 Gellano Dr.
Suite 103
Coral Gables, FL 33134
(305) 448-6424
Major Markets: Systems House (Commercial OEM); Dealer
Target Industries: Government; Construction
Contacts:
Head of Marketing: John E. Tober
Head of Software: Maria Torres
Geographic Coverage: National
Year Established: 1977
Number of Employees: 12

APPLICATION SOFTWARE CORP.
18010 Skypark Circle
Suite 100
Irvine, CA 92714
(714) 250-1181
Target Industries: Manufacturing; Distribution; Wholesale; Professional
Target Applications: Job Costing; Membership Management; Property Management
Contacts:
Head of Marketing: Marty Beslow
Geographic Coverage: International
Year Established: 1974
Number of Employees: 50

APPLICATIONS PROGRAMMING
11 W. 2nd St.
Moorestown, NJ 08057
(609) 234-0099
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: Regional
Year Established: 1966
Number of Employees: 6

APPLICATIONS SOFTWARE, INC.
21515 Hawthorne Blvd.
Torrance, CA 90503
(213) 540-0111
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: International
Year Established: 1967
Number of Employees: 24

APPLIED BASIC SYSTEMS, INC.
39 S. Main St.
Spring Valley, NY 10977
(914) 352-0959
Major Markets: Data Services (Service Bureau)
Target Industries: Retail
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: National
Year Established: 1976
Number of Employees: 6

APPLIED BUSINESS TECHNOLOGIES, INC.
370 Reed Road
Suite 251
Broomall, PA 19008
(215) 328-7676
Major Markets: Systems House (Commercial OEM)
Target Industries: Educational; Nonprofit
Target Applications: Administration; Financial and Facility Management
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: Pennsylvania
Year Established: 1976
Number of Employees: 10

APPLIED COMMUNICATIONS, INC.
Marketing Communications Division
206 S. 108th Ave.
Omaha, NE 68154
(402) 330-3732
Major Markets: Maintenance/Other Services
Target Industries: Financial
Target Applications: ATM; Telex; POS; Videotext
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Mike May
Geographic Coverage: International
Year Established: 1975
Number of Employees: 300

APPLIED COMPUTER SYSTEMS, INC. (CSI)
622 Gardena Court

Golden, CO 80401
(303) 279-8473
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Small Business; Education; Manufacturing; Medical
Target Applications: MRP; Accounting; POS; Job Costing
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Louise Hurbut
Head of Software: Richard A. Leach
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 7

APPLIED COMPUTER SYSTEMS, INC. (ASA)
4327 Memorial Dr.
Suite C
Decatur, GA 30032
(404) 292-1767
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Dennis Adams
Head of Sales: Curtis Young
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 15

APPLIED COMPUTER TECHNOLOGY, INC.
60 S. Hartford Tnpk.
P.O. Box 1419
Wallingford, CT 06492
(203) 265-1826
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer
Target Industries: Distribution; Municipalities
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: David Chudleigh
Year Established: 1980
Number of Employees: 10

APPLIED CYBERNETICS, INC.
224 Camino Del Cerro
Los Gatos, CA 95030
(415) 651-3000
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing; Programming
Contacts:
Head of Marketing: Douglas Hulme
Geographic Coverage: International
Year Established: 1977
Number of Employees: 7

APPLIED DATA RESEARCH, INC.

Route 206 & Orchard Road
Princeton, NJ 08540
(201) 874-9000
Major Markets: Maintenance/Other Services
Target Industries: Not Industry Sensitive
Target Applications: System Software; Utility Software
Net Sales: $75 Million - $100 Million (1983)
Contacts:
Head of Marketing: Donald A. Jordon
Head of Sales: E. Linwood Pearce
Head of Software/Engineering: Martin A. Goetz
Geographic Coverage: International
Year Established: 1959
Number of Employees: 1,200

APPLIED DATA SYSTEMS, INC.
Dealer Services
8233 Via Paseo Del Norte
Scottsdale, AZ 85258
(602) 998-3980
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Dealer; Maintenance/Other Services
Target Industries: Equipment Distrb; Manufacturing
Target Applications: Order Entry POS; Financial; Leasing/Renting; Service Management
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Don L. Penwell
Head of Software: Ross Shaw
Head of Customer Service: Gerry Girgis
Geographic Coverage: International
Year Established: 1975
Number of Employees: 92

APPLIED DATA, INC.
33 Bernhard Road
N. Haven, CT 06473
(203) 787-4107
Major Markets: Data Services (Service Bureau)
Target Industries: Manufacturing
Target Applications: MRP II; Data Entry; Payroll; Accounts Receivable, Accounts Payable, General Ledger
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Sales/Marketing: Robert McNiff
Head of Software: Larry Orsini
Geographic Coverage: Regional
Year Established: 1961
Number of Employees: 100

APPLIED DIGITAL COMMUNICATIONS, INC.
214 Flynn Ave.
Mobrestown, NJ 08057
(609) 234-3886
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Engineering; Manufacturing; Distribution
Target Applications: Financial Management; Shop Control; Engineering
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: National
Year Established: 1973
Number of Employees: 20

APPLIED FINANCIAL SYSTEMS, INC.
951 Mariners Isle Blvd.
San Mateo, CA 94404
(415) 377-3700
Major Markets: Data Services (Service Bureau)
Target Industries: Fortune 500; Funds Companies; Municipalities and Utilities
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Sales: Michael Allen
Geographic Coverage: International
Year Established: 1969
Number of Employees: 156

APPLIED INFORMATION MANAGEMENT CORPORATION, INC.
2813 DeSiard
Monroe, LA 71201
(318) 325-2467
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Medical; Oil and Gas; Accountants; Garment
Target Applications: Time and Charge; Accounting; Inventory
Contacts:
Head of Marketing: John Shrum
Head of Software: Carol Taufeeb
Geographic Coverage: National
Year Established: 1968
Number of Employees: 12

APPLIED INFORMATION MANAGEMENT, INC. (AIM)
1436 Brook Dr.
Downers Grove, IL 60515
(312) 963-2100
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Construction; Legal; Temporary Employment; Office Machine Dealer
Target Applications: POS; Bar-Code Readers; Accounting; Retail
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Software: Roger Petersen
Geographic Coverage: National
Year Established: 1979
Number of Employees: 20

APPLIED INFORMATION SYSTEMS, INC. (SA)
1602 Leland Dr.

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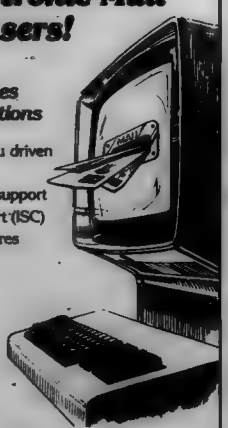

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H&W™ H&W COMPUTER SYSTEMS, INC.
P.O. BOX 4785 BOISE, IDAHO 83711

Suite 6
P.O. Box 6468
Marietta, GA 30065
(404) 953-1993
Major Markets: OEM (Computer Systems)
Target Industries: Trucking
Target Applications: Irregular Route Carriers
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Sales/Marketing: Joseph M. Wilkie
Geographic Coverage: International
Year Established: 1977
Number of Employees: 8

APPLIED INFORMATION SYSTEMS, INC. (AIS)
503 Eastowne Dr.
Chapel Hill, NC 27514
(919) 942-7801
Target Applications: Compilers (PL/I); Data Entry; WP; Communications
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Elizabeth Eperman's
Geographic Coverage: International
Year Established: 1972
Number of Employees: 6

APPLIED MANAGEMENT METHODS, INC.
201 N. Broad St.
Doylestown, PA 18901
(215) 348-1200
Major Markets: Maintenance/Other Services
Target Industries: Construction; Aerospace; Manufacturing; Petrochemical
Net Sales: Less than $100,000 (1981)
Contacts:
Head of Marketing: Bob McGrady
Head of Software: Ken Looney
Geographic Coverage: National
Year Established: 1976
Number of Employees: 7

APPLIED MANAGEMENT SYSTEMS, INC.
7315 Wisconsin Ave.
Bethesda, MD 20814
(301) 654-0711
Major Markets: Computer Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Medical; Police; Military
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: John Zobel
Head of Software: Joan Lifes
Head of Engineering: Manja Tanaja Tanya
Geographic Coverage: National
Year Established: 1970
Number of Employees: 25

APPLIED MICROCOMPUTER SYSTEMS, INC.
P.O. Box 53
Hudson, NY 12534
(518) 828-3566
Major Markets: Maintenance/Other Services
Target Industries: Health Care; Legal
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 6

APPLIED MICROCOMPUTER TECHNOLOGY
59 Mount Harmon Road
Scotts Valley, CA 95066
(408) 438-1608
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Distribution; Maintenance
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Richard Rue
Head of Sales: Dennis Silva
Head of Software: Brent Olander
Geographic Coverage: California
Year Established: 1977
Number of Employees: 8

APPLIED REALTIME SYSTEMS, INC.
1908 Clearview Pkwy.
Suite 100
Metairie, LA 70001
(504) 456-0660
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Net Sales: $500,000 - $1 Million (1980)
Contacts:
Head of Marketing: Russel Rehm
Head of Sales: John Thompson
Head of Software/Customer Service: Angel Delette
Head of Engineering: Richard Garvey
Geographic Coverage: National
Year Established: 1978
Number of Employees: 12

APPLIED RESEARCH, INC.
6151 W. Century Blvd.
Suite 1000
Los Angeles, CA 90045
(213) 670-0811
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Geographic Coverage: National
Year Established: 1979
Number of Employees: 90

APPLIED SOFTWARE, INC.
840 U.S. Hwy. 1
Suite 250
N. Palm Beach, FL 33410
(305) 626-4818
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: International
Year Established: 1973
Number of Employees: 9

APPLIED SOLUTIONS, INC.
2366 Victory Pkwy.
Suite 300
Cincinnati, OH 45206
(513) 281-6334
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing; Distribution; Medical; Business
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: P. S. Ingram
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 20

APPLIED SYSTEMS, INC.
84 Main St.
New Market, NH 03857
(603) 659-2290
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Retail Store
Target Industries: Education
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: John E. Ferry
Head of Software: Christopher Rowan
Geographic Coverage: National
Year Established: 1969
Number of Employees: 14

APSG SYSTEMS, INC.
1400 Broadway
New York, NY 10018
(212) 221-8600
Major Markets: Systems House (Commercial OEM)
Target Industries: Apparel
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Steve Mintz
Head of Engineering/Software: Mel Mintz
Geographic Coverage: National
Year Established: 1979
Number of Employees: 13

APS SYSTEMS, INC.
701 N. President St.
Jackson, MS 39202
(601) 969-9193
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Medical; Legal; Accountant
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: John McDade
Head of Sales: Leonard Garcia
Head of Software: Claude Johnson
Geographic Coverage: National
Year Established: 1984
Number of Employees: 35

APTECH COMPUTER SYSTEMS
135 Delta Dr.
Pittsburgh, PA 15238
(412) 782-5550
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Lodging; Membership Organizations; Legal; Construction
Target Applications: Accounting; Hotel Management; Legal Management
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: John Stafford
Head of Sales: Pat Sullivan
Geographic Coverage: International
Year Established: 1970
Number of Employees: 45

AQS, INC.
810 Cardinal Lane
Hartland, WI 53029
(414) 367-5495
Major Markets: Dealer/Distributor; Dealer
Target Industries: Insurance
Target Applications: Commercial Rating
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Caroline Flaiger
Geographic Coverage: National
Year Established: 1979
Number of Employees: 27

ARMBRUSTER DATA CO.
P.O. Box 88
Newport, RI 02840
(401) 847-7880
Major Markets: OEM (Computer Systems); Data Services (Service Bureau)
Target Industries: U.S. Navy; Medical
Target Applications: Weapons Software; Medical Systems; VAX Time-Sharing
Contacts:
Head of Marketing: Gary Moody
Head of Software: William Reidy
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 200

ARRAY SYSTEMS LTD.
5 Marine View Plaza
Hoboken, NJ 07030
(212) 269-1300
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Contacts:
Head of Marketing: Christopher Henderson
Head of Sales: Peter Hermon
Geographic Coverage: International
Year Established: 1975
Number of Employees: 95

ARENS APPLIED ELECTROMAGNETICS, INC.
435A E. Diamond Ave.
Gaithersburg, MD 20877
(301) 258-0670
Major Markets: Data Services (Service Bureau); Graphic Systems
Target Industries: Defense Intelligence
Net Sales: $500,000 - $1 Million (1983)

Contacts:
Head of Marketing: Alan Arens
Head of Engineering: Virgil Arens
Geographic Coverage: International
Year Established: 1986
Number of Employees: 7

ARGO DATA RESOURCE CORP.
15301 Dallas Pkwy.
Suite 680
Dallas, TX 75248
(214) 386-4848
Target Industries: Banking
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Software: Bala Bhagirthaya
Geographic Coverage: National
Year Established: 1979
Number of Employees: 6

ARGONAUT INFORMATION SYSTEMS, INC.
383 Grand Ave.
Suite 6
Oakland, CA 94610
(415) 444-5954
Contacts:
Head of Marketing: Bill Hirsch
Geographic Coverage: International
Year Established: 1971
Number of Employees: 51

ARIES INFORMATION SYSTEMS, INC.
7400 Metro Blvd.
Suite 370
Minneapolis, MN 55435
(612) 835-2366
Major Markets: Dealer/Distributor; Maintenance/Other Services
Target Industries: Government (Federal/Local); Education
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Sales: Jerry Peterson
Geographic Coverage: National
Year Established: 1976
Number of Employees: 20

ARIZALA CORP.
210 Collingwood Ave.
Ann Arbor, MI 48103
(313) 769-5270
Major Markets: Systems House (Commercial OEM)
Target Industries: Government
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software: Roger Royse
Geographic Coverage: National
Year Established: 1973
Number of Employees: 12

ARKANSAS SYSTEMS, INC.
8901 Kanis Road
Suite 202
Little Rock, AR 72205
(501) 227-8471
Major Markets: Maintenance/Other Services
Target Industries: Banking; General Business; Distribution
Target Applications: CIF
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: John Chamberlin
Head of Sales: Tom Major
Head of Software: Eugene Jones
Geographic Coverage: International
Year Established: 1975
Number of Employees: 40

ARKAY COMPUTER, INC.
24 Manor House Road
Newton Center, MA 02159
(617) 964-1894
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Michael W. Rohrbach
Geographic Coverage: International
Year Established: 1973

ARTHUR ANDERSEN & CO.
69 W. Washington
Chicago, IL 60602
(312) 580-0069
Major Markets: Maintenance/Other Services
Net Sales: $50 Million - $75 Million (1982)
Contacts:
Head of Software: Al Crossman
Geographic Coverage: International
Year Established: 1913
Number of Employees: 2,500

ARTIFICIAL INTELLIGENCE CORP.
100 5th Ave.
Waltham, MA 02254
(617) 890-8400
Contacts:
Head of Marketing: Gary Schmidt
Head of Sales: Jerrold Dickerson
Head of Software: Jeffrey Hill
Geographic Coverage: International
Year Established: 1974
Number of Employees: 65

ASA, INC.
Point West Office Park
3 Speen St.
Framingham, MA 01701
(617) 872-2700
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Distribution; Accountants; Customs House Broker
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Chris Crane
Geographic Coverage: National
Year Established: 1969
Number of Employees: 90

ASA INTERNATIONAL TRADE SERVICES
10 Main Plowy.
Salem, NH 03079
(603) 898-7000
Target Industries: Freight Forwarding
Target Applications: Accounting; Sales Journal; Payroll; Cash Receipts
Contacts:
Head of Marketing: Rich Bowe
Head of Sales: David Mack
Head of Software: Ira Lustman
Head of Engineering: Ken Hale
Geographic Coverage: National
Year Established: 1976
Number of Employees: 75

ASI COMPUTER SYSTEMS, INC.
P.O. Box 1527
Waterloo, IA 50704
(319) 235-0565
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Advertising; Manufacturing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Michael Cohen
Head of Customer Service: Judy Moore
Geographic Coverage: National
Year Established: 1978
Number of Employees: 20

ASI DATA SYSTEMS, INC.
P.O. Box 1755
Winter Park, FL 32790
(305) 628-5381
Major Markets: Data Services (Service Bureau); Dealer/Distributor
Target Applications: Accounting; Inventory Control; Property Management; Job Costing
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: William Moore
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 8

ASK COMPUTER SYSTEMS, INC.

730 Distel Dr.
Los Altos, CA 94022
(415) 966-4442
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing
Target Applications: Material Planning; Financials; Cost Accounting; Order Management
Net Sales: $20 Million - $30 Million (1983)
Contacts:
Head of Marketing: Mark Ripma
Head of Software: Ken Fox
Geographic Coverage: International
Year Established: 1974
Number of Employees: 350

ASSIST DATA SERVICES, INC.
P.O. Box 25881
Oklahoma City, OK 73125
(405) 947-8620
Major Markets: Systems House (Commercial OEM); Manufacturing Representatives
Target Industries: Oil; Gas
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: National
Year Established: 1976
Number of Employees: 10

ASSOCIATED SOFTWARE CONSULTANTS, INC.
30 Park St.
P.O. Box 586
Berea, OH 44017
(216) 826-1010
Major Markets: Systems House (Commercial OEM)
Target Industries: Finance; Insurance; Legal
Target Applications: Loan Processing; Form Preparation
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Timothy W. Liston
Geographic Coverage: International
Year Established: 1976
Number of Employees: 6

ASSOCIATED SYSTEMS, INC. (ASI)
1425 N. Broadway
P.O. Box 11421
Wichita, KS 67211
(316) 265-1035
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Petroleum; Airlines; Manufacturing; Distribution
Target Applications: Integrated Accounting
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing: Sharon Stark
Head of Software: Randal Conyers
Geographic Coverage: National
Year Established: 1975
Number of Employees: 30

ASSOCIATED SYSTEMS, INC. (ASI)
19111 W. Ten Mile
Suite 223
Southfield, MI 48075
(313) 353-5383
Target Industries: Distribution; Medical
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: National
Year Established: 1977
Number of Employees: 6

ASSURED SYSTEMS DEVELOPMENT, INC.
7850 Freeway Circle
Cleveland, OH 44130
(216) 234-9787
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Retail; Manufacturing; Distribution; Pharmacy
Contacts:
Head of Marketing/Sales: Craig R. Benjamin
Head of Software: R. Bruce Budinger
Head of Engineering: J. Gregori
Geographic Coverage: National
Year Established: 1974
Number of Employees: 30

ASTAR SYSTEMS, INC.
9230 Markville
Suite C
Dallas, TX 75243

Vendors

(214) 644-7804
Geographic Coverage: Regional
Year Established: 1981
Number of Employees: 6

ASTCO
928 Amarillo
Palo Alto, CA 94301
(415) 856-0786
Net Sales: Less than $100,000 (1981)
Geographic Coverage: International
Year Established: 1982

A. S. THOMAS, INC.
355 Providence Highway
Westwood, MA 02090
(617) 329-9200
Major Markets: Systems House (Commercial OEM)
Target Industries: Metal Cutting
Target Applications: CAD/CAM
Net Sales: $1 Million - $5 Million (1981)
Geographic Coverage: National
Year Established: 1955
Number of Employees: 15

ATLANTIC DATA SERVICES, INC.
Bethlynnarch Park
Quincy, MA 02169
(617) 770-3333
Target Industries: Banking
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Thomas Roan
Head of Software: William Gallagher
Geographic Coverage: National
Year Established: 1980
Number of Employees: 30

ATKIN INTERNATIONAL, INC.
1795 Scott Ave.
Suite 119
Santa Clara, CA 95050
(408) 554-0922
Major Markets: Maintenance/Other Services
Contacts:
Head of Marketing: Judith Hollywood
Geographic Coverage: International
Year Established: 1978

AMD CYR ASSOCIATES, INC.
1259 Rt. 46
Parsippany, NJ 07054
(201) 334-4042
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Contacts:
Head of Marketing: Charles Dalla
Head of Software: Thomas Hannan
Geographic Coverage: International
Year Established: 1972
Number of Employees: 20

AMERICAN COMP.
406 S. 21st St.
P.O. Box 1265
Laramie, WY 82070
(307) 745-8831
Major Markets: Maintenance/Other Services
Target Applications: Data Acquisition; Process Control; Performance Measurement
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Barbara Case
Geographic Coverage: National
Year Established: 1979
Number of Employees: 7

AMROTECH, INC.
925 S. Niagara St.
Suite 100
Denver, CO 80224
(303) 388-1612
Major Markets: Systems House (Commercial OEM)
Target Industries: Distribution; Manufacturing; Finance; Business
Contacts:
Head of Marketing: Edward Knett
Head of Software: Albert Turner
Geographic Coverage: National
Year Established: 1978
Number of Employees: 35

AUTODYNAMICS, INC.
300 Hells Mill Road
Freehold, NJ 07728
(201) 462-9400
Major Markets: OEM (Computer Systems); Maintenance/Other Services
Target Industries: Process Control
Target Applications: Training
Contacts:
Head of Marketing: Michael Coffee
Head of Engineering: Walter R. Smith
Geographic Coverage: International
Year Established: 1966
Number of Employees: 100

AUTOLOGUE DATA SYSTEMS, INC.
204 Progress Dr.
Montgomeryville, PA 18939
(215) 699-8891
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Auto Part Dealers; Warehousing; Auto-Related Industries
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Dennis Orlando
Head of Software: David Saphire
Geographic Coverage: National
Year Established: 1979
Number of Employees: 70

AUTOMATED BUSINESS SYSTEMS
3432 W. Peoria Ave.
Suite 1065
Phoenix, AZ 85029
(602) 943-1922
Target Applications: Accounting
Contacts:
Head of Marketing: Dave Boone
Geographic Coverage: National
Year Established: 1981
Number of Employees: 8

AUTOMATED FINANCIAL SYSTEMS, INC.
1016 W. 8th Ave.
King of Prussia Business Center
King of Prussia, PA 19406
(215) 337-3200
Target Industries: Financial
Contacts:
Head of Sales: James Greenwood
Geographic Coverage: International
Year Established: 1970
Number of Employees: 85

AUTOMATED GRAPHICS TECHNOLOGY, INC.
117 N. Second St.
Minneapolis, MN 55401.
(612) 341-3411
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Manufacturing; Fortune 1000
Target Applications: Graphics
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Software: James Schwarz
Geographic Coverage: National
Year Established: 1981
Number of Employees: 15

AUTOMATED INFORMATION, INC.
6710 Clayton Road
St. Louis, MO 63117
(314) 644-4050
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Wholesale Distributors; Legal; General Business
Contacts:
Head of Marketing: Anthony Ruggeri
Head of Software: Ronald Thompson
Geographic Coverage: Missouri
Year Established: 1969
Number of Employees: 120

AUTOMATED INTERNAL MANAGEMENT SYSTEMS, INC.
5151 Beltline Road
Prestonwood Towers
Suite 720
Dallas, TX 75240
(214) 239-0711
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Advertising
Geographic Coverage: National
Year Established: 1979
Number of Employees: 8

AUTOMATED MEDICAL SYSTEMS, INC.
841 Chestnut St.
Suite 1310
Philadelphia, PA 19107
(215) 923-1010
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Medical; Manufacturing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: John Quattrini
Geographic Coverage: East of Mississippi
Year Established: 1977
Number of Employees: 35

AUTOMATED MILL, INC.
3501 S. Corona
Top Floor
Englewood, CO 80110
(303) 761-2722
Target Industries: Job Shop Manufacturing; Distributors; Printers
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: National
Year Established: 1971
Number of Employees: 20

AUTOMATED RESOURCES GROUP, INC.
120 Pleasant Ave.
Upper Saddle River, NJ 07458
(201) 825-8100
Target Industries: Publishing; Direct Mailing
Target Applications: Merge/Purge; List Rental, Fulfillment; List Maintenance; Label Generation
Contacts:
Head of Marketing: Hank Garcia
Head of Software: Alice Barth
Geographic Coverage: National
Year Established: 1971
Number of Employees: 18

AUTOMATIC FORECASTING SYSTEMS, INC.
P.O. Box 563
Hatboro, PA 19040
(215) 675-0652
Major Markets: Maintenance/Other Services
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: David Reilly
Geographic Coverage: International
Year Established: 1976

AUTOMATION COUNSELORS, INC.
5728 Industry Lane
P.O. Box 511
Frederick, MD 21701
(301) 663-3700
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Government; Medical; Transportation
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: National
Year Established: 1970
Number of Employees: 25

AUTOMATION DESIGN, INC.
350 N. Clark
Suite 650
Chicago, IL 60610
(312) 670-2660
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Finance; Medical
Contacts:
Head of Customer Service: Peter Boswell

Geographic Coverage: National
Year Established: 1978
Number of Employees: 27

AUTO SCRIPT, INC.
11 Mountain Ave.
Bloomfield, CT 06002
(203) 242-2358
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Retail
Target Applications: Retail Pharmacy
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Software: George W. Logemann
Head of Engineering: David W. Moyer
Geographic Coverage: National
Year Established: 1975
Number of Employees: 15

AXETON COMPUTER ENTERPRISES, INC.
Communications Div.
851 Prassiger Court
Suite 1560
Maitland, FL 32751
(305) 660-8400
Major Markets: Maintenance/Other Services
Target Industries: Telephone; Communications; Telecommunications
Target Applications: Service Order Processing; Plant Inventory; Order Billing
Net Sales: $15 Million - $20 Million (1983)
Contacts:
Head of Marketing/Customer Service: James Thompson
Head of Engineering: Richard Licupal
Head of Customer Service: James Thompson
Geographic Coverage: International
Year Established: 1969
Number of Employees: 300

A. W. COMPUTER SYSTEMS, INC.
9000 A Commerce Pkwy.
Rt. 38
Mount Laurel, NJ 08054
(609) 779-7200
Major Markets: Communications Equipment Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM); Retail Store
Target Industries: Retail
Target Applications: POS; Realtime Inventory
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Ralph DiSimone
Head of Software: Mike Greenblatt
Head of Engineering: Charles Welch
Geographic Coverage: International
Year Established: 1973
Number of Employees: 27

AXIOS PRODUCTS, INC.
2364 Middle Country Road
Centereach, NY 11720
(516) 588-5461
Major Markets: Maintenance/Other Services
Target Industries: Software Sales; Consulting; Maintenance
Contacts:
Head of Marketing/Sales: Linda White
Geographic Coverage: International
Year Established: 1976
Number of Employees: 25

AYA ASSOCIATES, INC.
275-277 Forest Ave.
Paramus, NJ 07652
(201) 967-0770
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing; Real Estate; Personnel Agencies; Legal
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Leonard Bernstein
Head of Software: lemon Moe
Head of Customer Service: Richard Marty
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 25

AYDIN CORP.
Aydin Controls
414 Commerce Dr.
Ft. Washington, PA 19034
(215) 542-7800
Major Markets: Terminal Manufacturing; Peripheral Manufacturing; Systems House (Commercial OEM)
Target Industries: Process Control; Geophysical; Utilities; Scientific Research
Target Applications: Color Graphic Display; Seismic Data Interpretation; High Density Diagram
Contacts:
Head of Marketing: Joseph Taylor
Head of Software: Greg Reaves
Head of Engineering: Al Vera
Head of Customer Service: Thomas Korb
Geographic Coverage: International
Year Established: 1967
Number of Employees: 380

AZREX, INC.
3 Mountain Road
Burlington, MA 01803
(617) 272-8750
Major Markets: Maintenance/Other Services
Target Industries: General Business
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: David Fisher
Geographic Coverage: International
Year Established: 1969
Number of Employees: 35

AZTECH CORP.
1621 Connecticut Ave.
Washington, DC 20009
(202) 232-0900
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealers; Distributors
Target Industries: Associations; Fund Raising; Publishing
Target Applications: Membership; WP; Convention Registration; Financial Systems
Contacts:
Head of Marketing: W. Douglas Fisher
Head of Sales: Ronald George
Geographic Coverage: National
Year Established: 1968
Number of Employees: 80

AZTEC, INC.
23385 S. Pointe Dr.
Laguna Hills, CA 92653
(714) 770-8406
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Graphics; Manufacturing
Target Applications: CAD/CAM; Slide Graphics; Business Graphics
Contacts:
Head of Marketing: Marvin Cook
Geographic Coverage: International
Year Established: 1979
Number of Employees: 25

AZURDATA, INC.
Sensor Based Systems
4102 148th Ave. N.E.
Redmond, WA 98052
(206) 881-5100
Target Industries: Food Wholesalers; Food Retailers; Drug Wholesalers
Target Applications: Energy Management; Direct Store Delivery; Order Entry; Shelf Price Audit
Contacts:
Head of Marketing/Sales: James H. Bartley
Head of Software: Mike Andrews
Geographic Coverage: International
Year Established: 1975
Number of Employees: 100

BAKCO DATA, INC.
85 W. Algonquin Road
Suite 190
Arlington Heights, IL 60005
(312) 956-1053
Major Markets: Maintenance/Other Services
Target Industries: Distribution; Manufacturing
Target Applications: Distribution; Manufacturing; Financial Control
Contacts:
Head of Marketing: Laurel Snyder
Head of Software: Susan B. Baker
Geographic Coverage: International
Year Established: 1978
Number of Employees: 9

BANCROFT COMPUTER SYSTEMS, INC.
Rt. 10 Box 595-A
P.O. Box 1533
W. Monroe, LA 71291
(318) 397-1377
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing/Sales: Allen Harris
Head of Software: Jerry D. Ingram
Geographic Coverage: International
Year Established: 1972
Number of Employees: 6

BANKING SYSTEMS, INC.
Retail Banking Services
5060 Quorum Dr.
Suite 500
Dallas, TX 75240
(214) 386-0865
Target Industries: Banking
Net Sales: $1 Million - $5 Million (1981)
Geographic Coverage: International
Year Established: 1981
Number of Employees: 18

BANKMATIC SYSTEMS, INC.
4805 S.W. Griffith Dr.
P.O. Box WW 97075
Beaverton, OR 97005
(503) 643-2446
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Banking
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Susan E. Mitchell
Geographic Coverage: National
Year Established: 1979
Number of Employees: 40

BARRATT EDWARDS INTERNATIONAL CORP.
1838 Westlake N. No.209
Seattle, WA 98109
(206) 282-2014
Contacts:
Head of Software: Martin Barratt
Head of Customer Service: John Stevens
Year Established: 1982
Number of Employees: 7

BASIC BUSINESS CONTROL SYSTEMS, INC.
4330 Stafford S.W.
Grand Rapids, MI 49508
(616) 531-2150
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Retail; Commercial; Government; Education
Target Applications: Supermarket
Contacts:
Head of Sales: Michael Goodyear
Geographic Coverage: West Michigan
Year Established: 1981
Number of Employees: 20

BASIC DATASYSTEMS, INC.
79 Worthington Dr.
Maryland Heights, MO 63043
(314) 434-6300
Target Industries: Manufacturing; Distribution
Contacts:

Head of Marketing: Larry White
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 25

BASIC, INC.
5825 No. Broadway
Denver, CO 80216
(303) 296-1122
Major Markets: Data Services (Service Bureau)
Target Industries: Accounting; Country Clubs; Wholesale; Retail
Target Applications: Accounts Payable; Accounts Receivable; Payroll; General Ledger
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Paul W. Maynal
Head of Sales: Robert D. Mathews
Head of Software: Alfred Lisi Jr.
Head of Customer Service: Elaine I. Burt
Year Established: 1968
Number of Employees: 28

BASSCO
7770 Cooper Road
Cincinnati, OH 45242
(513) 791-7676
Major Markets: Maintenance/Other Services
Net Sales: $100,000 - $500,000 (1982)
Geographic Coverage: Ohio
Year Established: 1975
Number of Employees: 11

BATTELLE SOFTWARE PRODUCTS
505 King Ave.
Columbus, OH
(614) 424-5524
Target Industries: Fortune 1000
Contacts:
Head of Marketing: Timothy Buell
Head of Sales: Steve Clark
Head of Software: Bill Griffith
Geographic Coverage: International
Year Established: 1929
Number of Employees: 85

BEAR COMPUTING, INC.
102 N. Center
Bloomington, IL 61701
(309) 828-8031
Major Markets: Systems House (Commercial OEM); Dealer; Maintenance/Other Services
Target Industries: Banking; Legal; Manufacturing; Small Business
Target Applications: Accounting
Contacts:
Head of Sales: Lars Osling
Head of Software/Engineering: Karl Seeger
Head of Customer Service: Mary Peterson
Geographic Coverage: National
Year Established: 1983
Number of Employees: 35

BELL & MURPHY & ASSOCIATES, INC.
4100 McEwen Road
Suite 260
P.O. Box 402305
Dallas, TX 75234
(214) 386-0262
Major Markets: Data Services (Service Bureau)
Contacts:
Head of Marketing: Greg Lanier
Geographic Coverage: International
Year Established: 1986
Number of Employees: 25

BENTON SCHNEIDER & ASSOCIATES, INC.
Game Systems Group
2021 Spring Road
Oak Brook, IL 60521
(312) 325-8390
Major Markets: Maintenance/Other Services
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Ken Right
Geographic Coverage: International
Year Established: 1971
Number of Employees: 25

BETTER SYSTEMS & DESIGNS
P.O. Box 1567
Orange Park, FL 32067
(904) 264-2543
Target Industries: Distributor; Automotive; Welding; Wholesale
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Nina Mansour
Geographic Coverage: National
Year Established: 1978
Number of Employees: 6

BGS SYSTEMS, INC.
One University Office Park
Waltham, MA 02254
(617) 891-0000
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing; Financial; Insurance; Retail
Target Applications: Computer Capacity Management
Contacts:
Head of Software: Jeffrey Buzen
Head of Customer Service: Robert P. Goldberg
Geographic Coverage: International
Year Established: 1975
Number of Employees: 100

BIBLIOGRAPHIC RETRIEVAL SERVICES (BRS)
1200 Rt. 7
Latham, NY 12110
(518) 783-1161
Target Applications: DBMS
Geographic Coverage: International
Year Established: 1976
Number of Employees: 100

BIG SKY DATA SYSTEMS
1201 Grand Ave.
Billings, MT
(406) 252-2299
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Nonprofit Organizations; Local Governments; Modified Accounting Funds
Contacts:
Head of Marketing: Bill Engkvisten
Geographic Coverage: National
Year Established: 1975
Number of Employees: 14

BILLINGS COMPUTER CORP.
18600 E. 37th Terr.
Independence, MO 64057
(816) 373-0000
Major Markets: Computer Manufacturing; OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Retail; WP
Target Applications: Electronic Mail; Accounting; Program Development; DBMS
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Software/Engineering: Robert Ridge
Head of Customer Service: Becky Foster
Geographic Coverage: International
Year Established: 1978
Number of Employees: 60

B I MOYLE ASSOCIATES, INC.
5788 Lincoln Dr.
Minneapolis, MN 55436
(612) 933-2685
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Ben Moyle
Head of Software: Gayle Peterson
Geographic Coverage: International
Year Established: 1978
Number of Employees: 5

BINARY SYSTEMS, INC.
100 Crossways Park W.
Woodbury, NY 11797
(516) 496-4600
Target Industries: Medical
Target Applications: Homecare System
Geographic Coverage: National
Year Established: 1974
Number of Employees: 15

BIRNS COMPUTER SERVICES
100 Merrick Road
Rockville Centre, NY 11570
(516) 678-1223
Major Markets: Systems House (Commercial OEM)
Target Industries: Banking; Stock Brokerage; Business; Financial
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: National
Year Established: 1977
Number of Employees: 45

BISEK AUTOMATED BUSINESS SYSTEMS, INC.
1787 Tribute Road
Suite M
Sacramento, CA 95815
(916) 920-8905
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Small Business
Target Applications: Accounting; Payroll; Inventory
Net Sales: $500,000 - $1 Million (1982)
Geographic Coverage: National
Year Established: 1985
Number of Employees: 7

B-JAC COMPUTER SERVICES, INC.
5000 Village Green
Midlothian, VA 23113
(804) 744-1267
Major Markets: Data Services (Service Bureau); Time-Sharing
Target Industries: Engineering; Heat Transfer; Chemical Processing; Petroleum
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Chris Vring
Head of Sales: Glen Wood Pese
Head of Engineering: Jack A. Schneider
Head of Customer Service: Steve Nos
Geographic Coverage: International
Year Established: 1970
Number of Employees: 13

BLACKHAWK DATA CORP.
307 N. Michigan Ave.
Chicago, IL 60601
(312) 236-8473
Major Markets: Maintenance/Other Services
Target Industries: Professional Service
Target Applications: Accounting
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: Regional
Year Established: 1972
Number of Employees: 17

B & L INFORMATION SYSTEMS, INC.
4165 Lake St.
Bridgman, MI 49106
(616) 465-6207
Major Markets: Systems House (Commercial OEM)
Target Industries: Foundries; Injection Molders; Die Casting; Plastics
Target Applications: Order Entry; Production Schedule; Costing
Geographic Coverage: International
Year Established: 1976
Number of Employees: 6

BMSP COMPUTER SOFTWARE
1964 Westwood Blvd.
Suite 202
Los Angeles, CA 90025
(213) 475-5700
Target Industries: Not Industry Sensitive
Target Applications: Primary Research; Statistical Analysis
Contacts:
Head of Marketing/Sales: Robert L. Hensley
Head of Software: Jerome Toporek
Head of Customer Service: Laszlo Engelman
Geographic Coverage: International

Year Established: 1980
Number of Employees: 33

BGS COMPUTER, INC.
478 N. Vigot Lane
Walnut Creek, CA 94596
(415) 938-2820
Target Applications: Systems Software
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Kenneth J. Lynch
Geographic Coverage: International
Year Established: 1973
Number of Employees: 10

BOB WHITE COMPUTING & SOFTWARE, INC.
814 Commerce Dr.
Oak Brook, IL 60521
(312) 887-1550
Major Markets: Data Services (Service Bureau)
Target Industries: Banking
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Bruce Rademacher
Geographic Coverage: International
Year Established: 1972
Number of Employees: 85

BOEING COMPUTER SERVICES CO.
7980 Gallows Court
Vienna, VA 22180
(703) 827-4351
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing/Sales: Paul Sivalk
Head of Engineering: Orv Langdahl
Geographic Coverage: International
Year Established: 1971
Number of Employees: 8,000

BONNER & MOORE COMPUTING CO.
2727 Allen Pkwy.
Suite 1660
Houston, TX 77019
(713) 522-6800
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Year Established: 1957
Number of Employees: 180

BOOLE AND BABBAGE, INC.
510 Oakmead Pkwy.
Sunnyvale, CA 94086
(408) 735-9550
Major Markets: Maintenance/Other Services
Target Industries: Fortune 500; Financial; Government
Target Applications: Capacity Planning; Performance Management
Net Sales: $20 Million - $30 Million (1983)
Contacts:
Head of Marketing: Bob Lawson
Head of Sales: Robert Schwartz
Head of Engineering/Customer Service: Robert A. Ford
Geographic Coverage: International
Year Established: 1967
Number of Employees: 275

BOS NATIONAL, INC.
2560 Royal Lane
Suite 226
Dallas, TX 75229
(214) 484-2717
Major Markets: Maintenance/Other Services
Target Industries: Small Business; DP
Geographic Coverage: International
Year Established: 1981
Number of Employees: 8

BOSHIE INFORMATION SYSTEMS, INC.
777 Northern Blvd.
Great Neck, NY 11021
(516) 487-0101
Major Markets: Data Services (Service Bureau)
Target Industries: Architecture; Engineering; Insurance; Manufacturing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Nugent McMillin
Geographic Coverage: National
Year Established: 1969
Number of Employees: 150

BRAILLE COMPUTER, INC.
Highway 35
Fountain 9 Mall
Sea Girt, NJ 08750
(201) 449-8770
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Scott Weber
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 10

BRAUER & CO.
54 Middlesex Trnpk.
Bedford, MA 01730
(617) 275-5810
Target Industries: Architecture; Engineering; Manufacturing; Government Contractors
Target Applications: Financial; Cost Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Jenns McMillan
Geographic Coverage: National
Year Established: 1979
Number of Employees: 9

BRIDGE COMPUTER SYSTEMS, INC.
3055 Alvarado St.
San Leandro, CA 94577
(415) 483-9788
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Agriculture; Trucking; Food Processing
Target Applications: Accounts Receivable; Accounts Payable; Payroll; General Ledger
Net Sales: $600,000 - $1 Million (1981)
Contacts:
Head of Sales: Meredith Evans
Head of Engineering: Arthur Steele
Head of Customer Service: Lee Ann Fox
Geographic Coverage: National
Year Established: 1973
Number of Employees: 15

BRISTOL INFORMATION SYSTEMS, INC.
84 N. Main St.
Fall River, MA 02720
(617) 679-1051
Major Markets: Systems House (Commercial OEM)
Target Industries: Small Business; Construction; Distribution
Target Applications: General Accounting; Cost Accounting; Billing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Fredric Gottlieb
Head of Sales: Donald Buhan
Head of Software/Engineering: Stephen Westgate
Head of Customer Service: Jennie Tucketta
Geographic Coverage: International
Year Established: 1971
Number of Employees: 25

BRITTON LEE
14600 Winchester Blvd.
Los Gatos, CA 95030
(408) 378-7000
Major Markets: Computer Manufacturing
Target Industries: Business; Communications; Manufacturing; Military
Contacts:
Head of Marketing: Ginger Taylor
Head of Sales: Joe Ticchi
Head of Software: Phil Amend
Head of Engineering: Mark Hoffman
Head of Customer Service: Bertha Valerio
Geographic Coverage: International
Year Established: 1977
Number of Employees: 120

BRITZ SYSTEMS
1814 Capital Towers
Jackson, MS 39201
(601) 354-5862
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Oil and Gas
Target Applications: Royalty Distribution; Joint Billing; Well Accounting; Lease Inventory
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Jamie Stevenson
Head of Sales: Glenn Padgett
Head of Software: Sam Montalvo
Head of Customer Service: Leon Stewart
Geographic Coverage: Regional
Year Established: 1968
Number of Employees: 8

BROOKHALL INDUSTRIES, INC.
700 Abbott Dr.
Broomal, PA 19008
(215) 328-1040
Major Markets: Component and Peripheral Manufacturing; OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Cartography; Engineering
Target Applications: Cartography; CAD/CAM; Technical Publications; Graphic Data Capture
Contacts:
Head of Sales: W.C. Schmidt
Head of Software: A.M. Trollo
Head of Engineering: E.G. Busch
Head of Customer Service: J. Bauer
Geographic Coverage: International
Year Established: 1972
Number of Employees: 30

BSL TECHNOLOGY
5080 Amelia Earhart Dr.
Salt Lake City, UT 84116
(801) 355-7100
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Medical
Contacts:
Head of Marketing/Sales: Gary Taylor
Head of Software: Jack Arther
Geographic Coverage: International
Year Established: 1984
Number of Employees: 100

BUNKER RAMO ELECTRONIC SYSTEMS
31717 La Tienda Dr.
P.O. Box 5009
Westlake Village, CA 91359
(818) 889-2211
Major Markets: Computer and Peripheral Manufacturing; OEM (Computer Systems)
Target Industries: Department Defense
Net Sales: More than $100 Million (1982)
Contacts:
Head of Marketing: H.A. Lindsay
Head of Software: P.H. Cheng
Head of Engineering: Dr. A.D. Scarbrough
Geographic Coverage: National
Year Established: 1964
Number of Employees: 550

BURLINGTON SYSTEMS, INC.
1500 Shelburne
P.O. Box C-1070
Burlington, VT 05402
(802) 658-2864
Target Industries: Medical
Contacts:
Head of Marketing: Richard Spector
Head of Sales: James Crook
Geographic Coverage: National
Year Established: 1980
Number of Employees: 20

Vendors

BURROUGHS CORP.
Burroughs Place
Detroit, MI 48232
(313) 972-7000
Major Markets: Computer, Communications Equipment and Office Equipment Manufacturing; OEM (Computer Systems); Dealer/Distributor; Miscellaneous Computer Supplies
Net Sales: More than $100 Million (1982)
Year Established: 1886
Number of Employees: 62,000

BUSINESS APPLICATION SYSTEMS, INC.
7334 Chapel Hill Road
Raleigh, NC 27607
(919) 851-8512
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Medical
Contacts:
Head of Marketing: Doug Young
Head of Sales: Jamie Gutierrez
Head of Software: Ivan Horabin
Head of Engineering: Marvin Cardon
Geographic Coverage: National
Year Established: 1977
Number of Employees: 35

BUSINESS AUTOMATION, INC.
1440 S. State College Blvd.
Room 5H
Anaheim, CA 92806
(714) 778-2021
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Retail; Manufacturing; Distribution; Medical
Net Sales: $1 Million - $5 Million (1981)
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 15

BUSINESS COMPUTER DESIGN, INC.
900 Jorie Blvd.
Oak Brook, IL 60521
(312) 920-1175
Major Markets: Maintenance/Other Services
Target Industries: Warehouse; Trucking; Finance; Utilities
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Randall J. Redlike
Geographic Coverage: International
Year Established: 1973
Number of Employees: 15

BUSINESS COMPUTER SYSTEMS CORP.
1640 E. Gate
Garland, TX 75041
(214) 681-1331
Major Markets: Data Services (Service Bureau)
Target Industries: Insurance
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: D. J. Smith
Head of Software: Daniel Stewart
Head of Engineering: James Flaherty
Geographic Coverage: National
Year Established: 1968
Number of Employees: 152

BUSINESS COMPUTING SERVICE
133 W. De La Guerra St.
Santa Barbara, CA 93101
(805) 963-1387
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Real Estate; Mail Order; Radio and TV Subscribers; Business Applications
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: National
Year Established: 1968
Number of Employees: 12

BUSINESS CONTROLS CORP.
3-7 W. First St.
Clifton, NJ 07011
(201) 340-9893
Target Industries: Newspaper; Cable TV
Target Applications: Cobol Programming Aids
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Willard C. Kimm
Head of Sales: Michael S. Agaloff
Geographic Coverage: National
Year Established: 1971
Number of Employees: 30

BUSINESS INFORMATION SYSTEMS, INC.
3442 Stellhorne Road
Fort Wayne, IN 46815
(219) 485-9571
Contacts:
Head of Marketing: Joanne Kolasa
Geographic Coverage: National
Year Established: 1980
Number of Employees: 6

BUSINESS MANAGEMENT SYSTEMS, INC.
9526A Lee Highway
Fairfax, VA 22031
(703) 591-6911
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Property Management; Printing; Medical; IATA Agents
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Lee Hausman
Geographic Coverage: International
Year Established: 1977
Number of Employees: 25

BUSINESS SOFTWARE, INC.
719 E. Mountain St.
P.O. Box 1347
Kernersville, NC 27284
(919) 996-8405
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing
Target Applications: Data Entry
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: Regional
Year Established: 1974
Number of Employees: 14

BUSINESS SOLUTIONS, INC.
2514 82nd
Suite A
Lubbock, TX 79423
(806) 745-4586
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Oil; Cotton; Accounting
Target Applications: Business
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: Texas
Year Established: 1977
Number of Employees: 7

BUSINESS SYSTEMS ASSOCIATES
46 Park St.
Framingham, MA 01701
(617) 872-2558
Major Markets: Data Services (Service Bureau); Distributor
Target Industries: Manufacturing; High Technology
Target Applications: Accounting; Inventory Tracking; Mailing Lists; MRP
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: National
Year Established: 1974
Number of Employees: 30

BUSINESS SYSTEMS GROUP
550 St. Charles Dr.
Suite 204
Thousand Oaks, CA 91360
(805) 496-9462
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Accountants; Government
Target Applications: CPA Accounting; Municipal Finance
Net Sales: $100,000 - $500,000 (1983)
Year Established: 1977

BUSINESS SYSTEMS RESOURCES, INC.
303 Wyman St.
Waltham, MA 02154
(617) 890-2105
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Education
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 20

BUSINESS SYSTEMS SOFTWARE, INC.
27 Kings Highway E.
Haddonfield, NJ 08033
(609) 429-0229
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Municipality; Chemical Companies
Target Applications: Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: B. Moores
Head of Engineering: Charles J. Wolfe
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 7

BUSINESS SYSTEMS, INC.
1 Marcus Dr.
Greenville, SC 29607
(803) 297-9290
Major Markets: Dealer/Distributor
Target Industries: Cable TV
Target Applications: Cable TV
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jack Sunderman
Geographic Coverage: National
Year Established: 1978
Number of Employees: 22

BUSINESS TECHNOLOGY, INC.
MCM Systems, Inc.
P.O. Box 327
Mendham, NJ 07945
(212) 983-8520
Major Markets: Systems House (Commercial OEM)
Target Industries: Legal; Construction; Education; Advertising
Target Applications: General Business
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 7

BYTEL
1029 Solano Ave.
Berkeley, CA 94706
(415) 527-1157
Major Markets: Maintenance/Other Services
Target Applications: Cobol Production Tool
Contacts:
Head of Marketing: Roth Datches
Geographic Coverage: International
Year Established: 1981
Number of Employees: 8

CADLINC, INC.
700 Nicholas Blvd.
Elk Grove Village, IL 60007
(312) 228-7300
Major Markets: Computer Manufacturing; Systems House (Commercial OEM)
Target Industries: Manufacturing; Mechanical Design
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: William Schaefer

Head of Software: Michael Sterling
Geographic Coverage: National
Year Established: 1981
Number of Employees: 135

CADRE CORP.
2945 Clearview Place
P.O. Box 47837
Atlanta, GA 30362
(404) 458-9521
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Manufacturing; Government; Research Labs
Target Applications: Graphics; Process Control; Distribution Process
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Jim Lintz
Head of Sales: Mike Smith
Head of Software: Charles Bradley
Head of Engineering: Ed Davis
Geographic Coverage: National
Year Established: 1965
Number of Employees: 65

CASTEC CORP.
2355 Old Oakland Road
San Jose, CA 95131
(408) 942-1535
Major Markets: Systems House (Commercial OEM)
Target Industries: Electric System Manufacturing; VLSI; Integrated Circuits
Target Applications: VSLI
Contacts:
Head of Engineering: S. Baunach
Geographic Coverage: International
Year Established: 1980
Number of Employees: 17

CAE SYSTEMS, INC.
1333 Bordeaux Dr.
Sunnyvale, CA 94089
(408) 745-1440
Target Industries: Manufacturing; Government; Engineering
Geographic Coverage: International
Year Established: 1982
Number of Employees: 95

CALCULON CORP.
1301 Piccard Dr.
Rockville, MD 20850
(301) 258-5300
Major Markets: Data Services (Service Bureau)
Target Industries: Telecommunication; Government
Contacts:
Head of Customer Service: Linda Ferrell
Geographic Coverage: National
Year Established: 1967
Number of Employees: 450

CALIFORNIA SOFTWARE PRODUCTS, INC.

525 N. Cabrillo Park Dr.
Santa Ana, CA 92701
(714) 973-0440
Target Industries: Not Industry Sensitive
Contacts:
Head of Software: H. B. Ehrenon
Geographic Coverage: International
Year Established: 1975
Number of Employees: 30

CALIFORNIA SYSTEMS ASSOCIATES
1720 Adams Ave
Suite 200
Costa Mesa, CA 92626
(714) 546-8716
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Distribution
Target Applications: Manufacturing; Distribution; Property Management
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: International
Year Established: 1976
Number of Employees: 13

CALMA
2901 Tasman Dr.
Santa Clara, CA 95050
(408) 748-9800
Major Markets: Computer Manufacturing; OEM (Computer Systems)
Target Industries: Engineering; Mechanics; Architecture; Construction
Target Applications: CAD/CAM
Contacts:
Head of Marketing: Lief Roseviet
Head of Sales: Gerald Knudson
Head of Software: Dr. Mark Barron
Head of Engineering: George Senn
Geographic Coverage: International
Year Established: 1968
Number of Employees: 4,000

CALMA CO.
Comsat Corp.
7701 N. Lamar Blvd.
Austin, TX 78752
(512) 451-7938
Major Markets: Systems House (Commercial OEM)
Target Industries: Electronics
Target Applications: CAD/CAM/CAT; Design; Test/ Simulation; Layout
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Roe Doret
Head of Sales: Jack Johannsen
Head of Customer Service: Gary Hess
Geographic Coverage: International
Year Established: 1980
Number of Employees: 175

CALTEC, INC.
2850 N. Reynolds Road
Toledo, OH 43615
(419) 531-9300
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Construction; Banking
Target Applications: RJE; Local Switch; POS; Health/Welfare; Pension Fund Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales/Marketing: Raymond J. Kulwicki
Head of Software/Engineering: Stephen Rosenye
Geographic Coverage: International
Year Established: 1968
Number of Employees: 16

CAMBAR BUSINESS SYSTEMS, INC.
2864 Azalea Dr.
P.O. Box 10057
Charleston, SC 29411
(803) 554-9550
Target Industries: Distribution; Manufacturing
Contacts:
Head of Software/Marketing: Otis Register
Head of Sales: Roger Davis
Head of Engineering: Carl Cole
Geographic Coverage: National
Year Established: 1981
Number of Employees: 30

THE CAMBRIDGE SYSTEMS GROUP

24275 Elise Court
Los Altos Hills, CA 94022
(408) 248-1066
Contacts:
Head of Sales: Vic Swan
Geographic Coverage: International
Year Established: 1974
Number of Employees: 40

CAMBLE CORP.
10880 Wilshire Blvd.
Suite 2404
Los Angeles, CA 90024
(213) 470-2277
Target Applications: Performance Monitoring
Contacts:
Head of Marketing: Aubrey Chernick
Head of Sales: John Jackson
Head of Engineering: M. Spivzan
Geographic Coverage: International
Year Established: 1977
Number of Employees: 300

CAMNOR COMPUTER CO., INC.
10300 N. Central Expwy.
Dallas, TX 75231
(214) 691-3082
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Mary Richter
Head of Software: Ted Harris
Geographic Coverage: National
Year Established: 1969
Number of Employees: 20

C A P A
P.O. Box 358
Powell, OH 43065
(614) 436-8188
Major Markets: Dealer/Distributor
Target Industries: Law Firms
Target Applications: Legal Time Management
Contacts:
Head of Software: James M. McCreary
Geographic Coverage: National
Year Established: 1978
Number of Employees: 6

CAPE DATA, INC.
Ocean Dr.
Cape May, NJ 08204
(609) 884-0550
Target Industries: Education; Government
Target Applications: Fund Accounting; Payroll; Personnel
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: National
Year Established: 1977
Number of Employees: 10

CAP GEMINI BASD CORP.
8045 N. Deerwood Dr.
Milwaukee, WI 53223
(414) 355-3405
Major Markets: Data Services (Service Bureau)
Net Sales: $25 Million - $100 Million (1981)
Contacts:
Head of Marketing: E. J. Dale
Geographic Coverage: National
Year Established: 1974
Number of Employees: 600

CAP INFORMATION SYSTEMS
521 Fifth Ave.
34th Floor
New York, NY 10175
(212) 599-7600
Target Industries: Banking; Brokerage; Insurance
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jeffrey I. Jenner
Head of Sales: Barry J. Powell
Head of Customer Service: Ray Kiszka
Geographic Coverage: International
Year Established: 1982
Number of Employees: 50

CAPITOL COMPUTER SERVICE, INC.
P.O. Box 8244
Austin, TX 78712
(512) 477-3980
Major Markets: Data Services (Service Bureau)
Target Industries: Retail; Accounting; Financial
Target Applications: Retail Sales Reporting
Geographic Coverage: Texas
Year Established: 1985
Number of Employees: 8

CAPSCO SOFTWARE INTERNATIONAL
6300 N. River Road
Rosemont, IL 60018
(312) 692-6520
Major Markets: Systems House (Commercial OEM)
Target Industries: Insurance; Banking

Contacts:
Head of Marketing: William Swan
Geographic Coverage: International
Year Established: 1973
Number of Employees: 50

CAPTRON, INC.
P.O. Box 2
Newtown, PA 18940
(215) 968-6789
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Applications: DBMS; Financial
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Jeanette Kelley
Head of Software: J. Scott Connard
Head of Engineering: Dennis K. Dunn
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 12

CARDA INFORMATION SYSTEMS, INC.
230 Dakota
P.O. Box 2539
San Antonio, TX 78299
(512) 226-8392
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Government; Legal; General Business; Manufacturing
Target Applications: Municipal Courts; Legal; Law Enforcement; Data Entry
Contacts:
Head of Marketing/Sales: F. Carl Knipp
Head of Software: Pat Brimball
Head of Engineering: James S. Burnett
Head of Customer Service: James D. Richie
Geographic Coverage: Regional
Year Established: 1981
Number of Employees: 6

CASE INFORMATION SYSTEMS, INC.
3009 S. 6th St.
Springfield, IL 62703
(217) 522-2273
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical
Target Applications: Medical Billing; Insurance; Accounting
Contacts:
Head of Marketing: Ernest Lang
Head of Sales: Kent Brost
Head of Software: Steven Rau
Geographic Coverage: National
Year Established: 1982
Number of Employees: 12

CASLETON CORP.
245 First St.
Cambridge, MA 02142
(800) 832-8348
Target Applications: Report Writing
Contacts:
Head of Sales: Deborah Barker
Head of Software: James Hudson
Head of Customer Service: Janet Erickson
Geographic Coverage: International
Year Established: 1979
Number of Employees: 20

CARNEY ASSOCIATES, INC.
6000A W. Broad St.
Richmond, VA 23230
(804) 285-5341
Major Markets: Systems House (Commercial OEM)
Target Industries: Retail Fashion; Retail Drug
Target Applications: RJE; Hand-Held Data Entry; POS; Communications Network
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Homer C. Carney
Head of Software: R. R. Gingras
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 10

CARPENTER COMPUTER SERVICES
2775 Algonquin Road
Rolling Meadows, IL 60008
(312) 392-3360
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Insurance; Manufacturing
Target Applications: Coupon Processing
Net Sales: $5 Million - $10 Million (1983)
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 35

CARTER, SCHAEFER & CO.
1500 S. Dairy Ashford
Suite 400
Houston, TX 77077
(713) 556-1270
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Education
Net Sales: $1 Million - $5 Million (1982)
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 7

CASH MANAGEMENT SYSTEMS, INC.
P.O. Box 6058
Akron, OH 44312
(216) 666-2241
Major Markets: Maintenance/Other Services
Target Applications: Accounts Receivable
Geographic Coverage: National
Year Established: 1977
Number of Employees: 10

CASWELL SYSTEMS, INC.
49 White Pond Road
Stow, MA 01775
(617) 897-3044
Major Markets: Component Manufacturing; OEM (Computer Systems)
Target Industries: Stock Exchange
Target Applications: Trading; Information Display
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Charles Caswell
Head of Software: Paul Hanis
Head of Engineering: Don Brickman
Head of Customer Service: Betty Laferriere
Geographic Coverage: International
Year Established: 1975
Number of Employees: 6

CATALLACTICS CORP.
11 Salt Creek Lane
Hinsdale, IL 60521
(312) 920-3100
Major Markets: Maintenance/Other Services
Target Industries: Banking; Investment Management
Target Applications: Customer Reporting; Investment Performance Analysis; Fund Valuation/Accounting; Banking
Net Sales: $5 Million - $10 Million (1982)
Contacts:
Head of Marketing: John Wilber
Head of Sales: Frederick P. Eaton
Head of Software: David E. Robinson
Geographic Coverage: National
Year Established: 1967
Number of Employees: 43

THE CAT'S PAJAMAS
445 Bellevue Ave.
Suite 202
Oakland, CA 94610
(415) 839-0181
Target Industries: Publishing
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: David Fleenor
Head of Software: Calla Unsworth
Geographic Coverage: International
Year Established: 1976
Number of Employees: 6

CCM COMPUTAX
Computax Systems, Inc.
21535 Hawthorne Blvd.
Torrance, CA 92041
(213) 540-3861
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Contacts:
Head of Sales: Ralph Whitley
Geographic Coverage: National
Year Established: 1970
Number of Employees: 15

CDC-S DATA PROCESSORS, INC.
358 N. Main
Suite 3A
Wichita, KS 67202
(316) 262-1818
Major Markets: Data Services (Service Bureau)
Target Industries: Petroleum
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Sales/Marketing: Ronald L. Cole
Head of Customer Service: John Schmidt
Geographic Coverage: National
Year Established: 1980
Number of Employees: 12

CEGC, INC.
803 Columbus Ave.
P.O. Box 703
Sandusky, OH 44870
(419) 625-2360
Major Markets: Maintenance/Other Services
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 6

C.D. DATA CORP.
2697 22nd Ave. N.
P.O. Box 10788
St. Petersburg, FL 33733
(813) 323-2277
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Accounting; Manufacturing; Construction; Medical
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Ruby Gore
Head of Software: Del Tufa Jr.
Head of Customer Service: Ruthe Hergray
Geographic Coverage: Regional
Year Established: 1971
Number of Employees: 17

CDS COMPUTING
150 S. Main St.
Woodridge, NJ 07075
(201) 777-9555
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Publishing; Banking; Marketing; Airlines Profits
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: A. David Kornbluh
Head of Engineering: Dennis Kornbluh
Geographic Coverage: International
Year Established: 1969
Number of Employees: 30

C.S. SYSTEMS, INC.
14614 Grover St.
Omaha, NE 68144
(402) 330-2310
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Distribution-
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Fred Wollard
Head of Software: Jim Stewart

Geographic Coverage: National
Year Established: 1974
Number of Employees: 30

CENACO SALES, INC.
3620 I-55 N.
P.O. Box 4273
Jackson, MS 39211
(601) 982-8078
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Road Construction; Financial; Medical; General Business
Target Applications: Accounting; Business
Contacts:
Head of Marketing: Barry Lyell
Head of Customer Service: Bill McDonald
Geographic Coverage: National
Year Established: 1978
Number of Employees: 24

CENTENNIAL COMPUTER SERVICES
3299 Northcrest Road N.E.
Atlanta, GA 30340
(404) 491-1221
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Construction; Resort Accounting
Contacts:
Head of Sales: Corvis Stevens
Head of Software: Johny Peterie
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 15

THE CENTER FOR COMPUTER SYSTEMS, INC.
1850 Lee Road
Suite 304
Winter Park, FL 32789
(305) 629-1023
Major Markets: Systems House (Commercial OEM)
Target Industries: Mailrooms; Retail; Hotel
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Richard Beebe
Geographic Coverage: International
Year Established: 1980
Number of Employees: 6

CENTURY ANALYSIS, INC.
114 Center Ave.
Pacheco, CA 94553
(415) 680-7800
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals)
Target Industries: General Marketing
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: Clayton L. Parhill
Head of Customer Service: Frank Zaccari
Geographic Coverage: International
Year Established: 1975
Number of Employees: 60

CENTURY DATA CENTER, INC.
1015 N. Fifth Ave.
Kenosha, IL 60601
(815) 939-3819
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Distribution; Construction; Restaurant
Target Applications: Accounting; Inventory
Net Sales: $100,000 - $500,000 (1982)
Geographic Coverage: Regional
Year Established: 1971
Number of Employees: 8

CERNITOS COMPUTER SERVICES, INC.
4320 Atlantic Ave.
Suite 1
Long Beach, CA 90807
(213) 595-8807
Major Markets: Systems House (Commercial OEM)
Target Industries: Automotive; Distribution (Beer)
Target Applications: Graphics
Geographic Coverage: International
Year Established: 1973

CERTIFIED DATA MANAGEMENT, INC.
21015 Bridge St.
Southfield, MI 48034
(313) 352-6763
Major Markets: Data Services (Service Bureau)
Target Applications: Accounting; Private Club Billing
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Customer Service: Mary Marchin
Geographic Coverage: Regional
Year Established: 1984
Number of Employees: 15

C/F DATA SYSTEMS, INC.
400 Franklin St.
Braintree, MA 02184
(617) 849-1660
Major Markets: Systems House (Commercial OEM)
Target Industries: Construction; Distribution; Legal
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Sales/Marketing: James Duggan
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 8

CFF, INC. (COMPUTERIZED FISCAL PLANNING)
351 W. 3rd Ave.
Columbus, OH 43201
(614) 294-4756
Target Industries: Real Estate; Construction; Medical; Pharmacy
Target Applications: Real Estate Management; Job Costing; Medical Billing; Investment Analysis
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 32

C.G.A. COMPUTER, INC.
Software Products Group, Inc.
900 Holmdel Road
Holmdel, NJ 07733
(201) 946-8900
Major Markets: Dealer/Distributor
Contacts:
Head of Marketing: Dave McIndoe
Geographic Coverage: International
Year Established: 1968
Number of Employees: 50

CHAIN STORE SYSTEMS, LTD.
303 E. Wacker Dr.
Chicago, IL 60601
(312) 938-0171
Target Industries: Food; Drug; Liquor; Distribution
Target Applications: Purchasing Management; Warehouse Management; Labor Management
Contacts:
Head of Marketing: James Meece
Geographic Coverage: International
Year Established: 1975
Number of Employees: 40

CHAMP SYSTEMS, INC.
6355 Riverside Blvd.
Sacramento, CA 95831
(916) 424-4086
Target Industries: Oil Jobbers; General Business
Target Applications: General Accounting
Geographic Coverage: International
Year Established: 1978
Number of Employees: 6

CHAPMAN & ASSOCIATES
29805 Sea Horse Cove
Laguna Niguel, CA 92677
(714) 495-4153
Major Markets: Maintenance/Other Services
Target Industries: Finance; Banking; Insurance
Target Applications: Insurance; Accounting
Geographic Coverage: National
Year Established: 1977
Number of Employees: 2

CHECK TECHNOLOGY SYSTEMS, INC.
6900 Peachtree Industrial Blvd.
Suite A
Norcross, GA 30071
(404) 446-0140
Target Industries: Financial
Target Applications: Check Processing
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: Len Wisow
Geographic Coverage: National
Year Established: 1980
Number of Employees: 7

CHELSEA INTERNATIONAL CORP.
1718 P St. N.W.
Suite T-200
Washington, DC 20036
(202) 483-3777
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Professional; Government
Target Applications: Project Management; Accounting
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Eugene Brannock
Geographic Coverage: International
Year Established: 1977
Number of Employees: 10

CHELTONIAN, INC.
10085 Westpark Dr.
Suite C
Houston, TX 77042
(713) 781-2300
Major Markets: Systems House (Commercial OEM)
Target Industries: Energy; Engineering; Construction; Aerospace
Target Applications: Project Management
Contacts:
Head of Marketing: L. J. Harper
Geographic Coverage: International
Year Established: 1977
Number of Employees: 30

CHEM-AL, INC.
4833 Indian Hills Dr.
Racine, WI 53406
(414) 637-4339
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Engineering; Industrial; Manufacturing.
Target Applications: Process Control; Heat Treating; Scientific Engineering
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 7

CHEMSHARE CORP.
P.O. Box 1895
Houston, TX 77001
(713) 627-8945
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Engineering-Chemical
Geographic Coverage: International
Year Established: 1980
Number of Employees: 50

CHILSON'S MANAGEMENT CONTROLS, INC.
9645 Arrow Route
Suite L
Rancho Cucamonga, CA 91730
(714) 980-5338
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Agriculture-Poultry; Distribution
Target Applications: Egg Processing; Production
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: International

Year Established: 1973
Number of Employees: 19

GAINES SCHAEFER & CO.
1990 S. Dairy Ashford Road
Suite 400
Houston, TX 77077
(713) 558-2273
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Manufacturing; Property Management; International Trade; Education
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales/Marketing: Ken Bostich
Head of Software: Sarah Savage
Head of Customer Service: Tami Mallott
Geographic Coverage: National
Year Established: 1976
Number of Employees: 25

GANNETTEEN COMPUTER CO., INC.
1955 Shermer Road
Northbrook, IL 60062
(312) 480-0661
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing; The Desire; Education; Government
Target Applications: Accounting; Job Costing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Alan D. Christensen
Head of Sales: Rick Mandel
Head of Software: Willard Bunger
Head of Customer Service: Tracey Amerdis
Geographic Coverage: National
Year Established: 1978
Number of Employees: 18

GANNS & GOSS, INC.
Chubb Computer Service
15 Mountainview Road
P.O. Box 1615
Warren, NJ 07061
(201) 580-2201
Major Markets: Data Services (Service Bureau)
Target Industries: Insurance
Target Applications: Policy Writing; Rating; Data Management; Statement Preparation
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: George Henning
Head of Sales: Roger Greene
Head of Software: Len Seavey
Geographic Coverage: National
Year Established: 1970
Number of Employees: 13

GHAR, INC.
2999 S. Circle Dr.
Cheyenne Centre
Suite 200
Colorado Springs, CO 80906
(303) 579-9000
Major Markets: Maintenance/Other Services
Target Industries: Banking; Manufacturing; Legal
Target Applications: Accounting; Inventory
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jeffrey D. Kelley
Head of Sales: Mike Fortin
Head of Software: Tim Meyer
Geographic Coverage: International
Year Established: 1969
Number of Employees: 30

GIBB GROUP, INC.
4 Devonshire
Pittsburgh, PA 15236
(412) 281-9800
Major Markets: Systems House (Commercial OEM)
Target Industries: Corrugated Container
Target Applications: Cost Estimating
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: W.G. Maul Jr.
Geographic Coverage: National
Year Established: 1965
Number of Employees: 6

GIBSON SYSTEMS, INC.
2300 Montana Ave.
Cincinnati, OH 45211
(513) 662-2300
Major Markets: Maintenance/Other Services
Target Industries: Not Industry Sensitive
Target Applications: Data Base/Data Communications; Data Applications; Manufacturing; Financial
Contacts:
Head of Sales/Marketing: Dennis Yablonsky
Geographic Coverage: International
Year Established: 1968
Number of Employees: 1,200

GIBCADIA CORP.
Quest Research
12267 Nicollet Ave.
Burnsville, MN 55337
(612) 894-7752
Major Markets: Maintenance/Other Services
Target Industries: Small Business
Target Applications: Accounting; Numerical Analysis
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Scott Bouman
Head of Engineering/Software: Roger Rockey
Geographic Coverage: National
Year Established: 1979
Number of Employees: 8

GIBSON RESEARCH CORP.
4 Townsend W.
Suite 3
Nashua, NH 03063
(603) 880-4088
Major Markets: Component Manufacturing; OEM (Computer Systems); Dealer/Distributor
Target Industries: Manufacturing; Navigation
Target Applications: Industrial Control; Automotive Testing; Navigational Control; Energy Management
Contacts:
Head of Marketing: Walter Lewis
Geographic Coverage: National
Year Established: 1975
Number of Employees: 16

GIGNETWORK
3401 Science Center
Philadelphia, PA 19104
Major Markets: Data Services (Service Bureau)
Target Industries: Finance; Education; Government
Geographic Coverage: National
Year Established: 1972
Number of Employees: 125

GIGNETWORK CORP.
Proprietary Computer Systems
16825 Saticoy St.
Van Nuys, CA 91406
(818) 781-8221
Major Markets: Data Services (Service Bureau)
Target Industries: Finance; Manufacturing; Real Estate
Target Applications: Portfolio Management; Trust Banking; Real Estate; Economic Forecasting
Contacts:
Head of Sales: Del Letourneau
Geographic Coverage: International
Year Established: 1970
Number of Employees: 150

GITTERMS AUTOMATED SYSTEMS
100 Central Plaza S.
P.O. Box 110
Canton, OH 44701
(216) 489-3736
Major Markets: Data Services (Service Bureau)
Target Industries: Banking; Thrift; Service Bureaus; Insurance
Target Applications: Financial; Lending; Loan Tracking
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Bob Forster
Head of Engineering: Tom Tuersley
Geographic Coverage: International
Year Established: 1970
Number of Employees: 70

GLARITAS CORP.
1911 N. Fort Meyer Dr.
Arlington, VA 22209
(703) 841-9200
Major Markets: Maintenance/Other Services
Target Industries: Banking; Retail; Publishing; Insurance
Contacts:
Head of Marketing: Bruce Carroll
Head of Software: Jay Baker
Geographic Coverage: National
Year Established: 1970
Number of Employees: 50

GLARS (COOPERATIVE LIBRARY AGENCY FOR SYSTEMS & SERVICES)
1415 Koll Circle
Suite 101
San Jose, CA 95112
(408) 289-1756
Contacts:
Head of Marketing: Dianne Ellsworth
Geographic Coverage: International
Year Established: 1978
Number of Employees: 35

G & L DATA SYSTEMS
59 Kensico Dr.
Mt. Kisco, NY 10549
(914) 241-3435
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Geographic Coverage: National
Year Established: 1968
Number of Employees: 45

GLYDE DENTAL SYSTEMS, INC.
3707 N. Canyon Road
Building 3E
Provo, UT 84604
(801) 224-5308
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing: J. Allen
Head of Sales: Gary Godley
Head of Software: Robert Clyde
Geographic Coverage: International
Year Established: 1979
Number of Employees: 35

GNC ASSOCIATES, INC.
21H Olympia Ave.
Woburn, MA 01801
(617) 935-5551
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Court Administration; Processing; Project Cost; General Municipal Accounting
Target Applications: Project Cost; Fund Accounting
Geographic Coverage: National
Year Established: 1974
Number of Employees: 20

G.S. COMPUTERS, INC.
15220 32nd Ave. S.
Suite B
Seattle, WA 98188
(206) 241-1199
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical; Dental
Target Applications: MIS; General Accounting
Contacts:
Head of Software: William English
Geographic Coverage: National
Year Established: 1980
Number of Employees: 10

GOBE CORP.
2001 W. Beltline Hwy.
Suite 200
Madison, WI 53713

(608) 274-7418
Major Markets: Systems House (Commercial OEM)
Target Industries: Financial
Target Applications: DBMS
Contacts:
Head of Marketing: Gordon Stein
Geographic Coverage: National
Year Established: 1976
Number of Employees: 34

COLE-LAVER-TWINBLE CO.
3199 Kisplinger Road
Dayton, OH 45408
(513) 276-5281
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Government
Net Sales: $5 Million - $25 Million (1982)
Contacts:
Head of Marketing: Benjamin S. Story
Head of Sales: Bruce F. Nagel
Geographic Coverage: National
Year Established: 1936
Number of Employees: 700

COLLECTION DATA SYSTEM, INC.
31192 La Baya Dr.
Suite H
Westlake Village, CA 91362
(213) 706-3393
Target Industries: Collection Agencies
Contacts:
Head of Marketing: Ms. Gregg Childs
Head of Sales: Donald Craddick
Geographic Coverage: National
Number of Employees: 10

COLLIER — JACKSON, INC.
3707 W. Cherry St.
Tampa, FL 33607
(813) 251-1077
Major Markets: Systems House (Commercial OEM)
Target Industries: Newspapers; Manufacturing
Target Applications: Financial Systems
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: David L. Sloan
Head of Sales: Nick Roubos
Head of Software: Warren Fletcher
Head of Customer Service: Joe Brown
Geographic Coverage: International
Year Established: 1975
Number of Employees: 92

COLUMBIA COMPUTING SERVICES
8511 S. 212th St.
Kent, WA 98031
(206) 872-0283
Major Markets: Data Services (Service Bureau)
Target Industries: Education
Contacts:
Head of Sales/Marketing: Robert Daif
Head of Software: Bill Duncan
Geographic Coverage: International
Year Established: 1968
Number of Employees: 25

COLUMBINE SYSTEMS, INC.
1620 Jackson St.
Golden, CO 80401
(303) 279-4000
Target Industries: Broadcasting; New Archiving
Target Applications: Accounting; Traffic; Film
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Sales/Marketing: Mark Pine
Head of Software: Shuny Sugiura
Geographic Coverage: International
Year Established: 1971
Number of Employees: 115

COMARC SYSTEMS
150 Executive Park Blvd.
San Francisco, CA 94134
(415) 467-1300
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Forestry; Urban and Regional
Target Applications: Strategic Planning; Demographic Analysis
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Todd Rulon-Miller
Head of Software: Mark L. Lieberman
Head of Customer Service: Gilbert H. Castle III
Geographic Coverage: National
Year Established: 1971
Number of Employees: 50

COMB-CODE ASSOCIATES
3089 Research Park Dr.
Ann Arbor, MI 48104
(313) 665-8811
Major Markets: OEM (Computer Systems)
Target Industries: Drafting
Target Applications: Graphics Design
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: David Ruckleinen
Head of Software: P. Daniel Trochet
Geographic Coverage: International
Year Established: 1977
Number of Employees: 15

COMMAND DATA, INC.
195 W. Valley Ave.
Suite 105
Birmingham, AL 35209
(205) 942-3156
Target Industries: Construction; Distribution; General Business; Ready-mix Concrete
Target Applications: Accounting; Payroll; Inventory; Job Costing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Larry Francis
Head of Software: John Cromeans
Geographic Coverage: National
Year Established: 1976
Number of Employees: 25

COMMERCIAL COMPUTER SERVICES, INC. (FL)
6043 N.W. 167th St.
Unit A6
Miami, FL 33015
(305) 556-7300
Target Applications: Financial; Accounting
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: International
Year Established: 1976
Number of Employees: 19

COMMERCIAL COMPUTER SERVICES, INC. (IL)
3000 Dundee Road
Suite 402
Northbrook, IL 60062
(312) 480-9880
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Medical; Manufacturing; Commercial
Target Applications: Accounting; Inventory Control; Order Processing; Mailing
Contacts:
Head of Software: Michele Grannoth
Head of Engineering: George Chapman
Geographic Coverage: International
Year Established: 1968
Number of Employees: 18

COMMERCIAL COMPUTER SYSTEMS
10101 Slater Ave.
Suite 115
Fountain Valley, CA 92708
(714) 964-7454
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Sales/Marketing: Mike Hall
Geographic Coverage: California
Year Established: 1974
Number of Employees: 10

COMMERCIAL DATA CENTER, INC.
1503 W. Dorothy Lane
Dayton, OH 45409
(513) 294-2707
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales/Marketing: Tom Kenney
Head of Software: Robert C. Klan
Geographic Coverage: Ohio
Year Established: 1965
Number of Employees: 50

COMMERCIAL DATA CORP. (FL)
5100 N.W. 9th Ave.
Ft. Lauderdale, FL 33309
(305) 491-5121
Target Applications: Accounting; Financial Reporting; Documentation
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Hector Rosello
Head of Sales: Jack Young
Geographic Coverage: International
Year Established: 1981
Number of Employees: 7

COMMERCIAL DATA CORP. (TN)
3637 Park Ave.
Memphis, TN 38111
(901) 452-9000
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Health Care; Fabrication; Manufacturing
Contacts:
Head of Marketing: Patrick McGarrity
Head of Software: Thomas Taylor
Geographic Coverage: National
Year Established: 1967
Number of Employees: 35

COMMERCIAL DATA SYSTEMS CORP.
2812 Newspring Road
Suite 100
Atlanta, GA 30339
(404) 436-6585
Major Markets: Systems House (Commercial OEM)
Target Industries: Wholesale; Pharmacies; Distribution
Target Applications: Accounting; Inventory; Payroll; WP
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: National
Year Established: 1980
Number of Employees: 8

COMMERCIAL DATA SYSTEMS, INC.
481 Atwood Ave.
Cranston, RI 02920
(401) 944-0145
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Distribution; Manufacturing
Target Applications: General Accounting; Purchase Orders; Costing
Contacts:
Head of Sales/Marketing: Lou Bastini
Head of Software: Bob Fogarty
Geographic Coverage: National
Year Established: 1979
Number of Employees: 24

COMMERCIAL SOFTWARE, INC.
370 Lexington Ave.
New York, NY 10017
(212) 557-0360
Major Markets: Systems House (Commercial OEM)
Target Industries: Finance; Telecommunication
Target Applications: Cost Allocation
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Peter Kapsales

Head of Software/Engineering: David Bell
Head of Customer Service: Barbara Pastinetto
Geographic Coverage: National
Year Established: 1976
Number of Employees: 50

COMMERCIAL SYSTEMS GROUP, INC.
555 Stage Road
P.O. Box 2539
Auburn, AL 36830
(205) 821-1117
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Utilities; Government; Education; Wholesale
Target Applications: Accounting; WP; Utility Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Tim Sanders
Head of Sales: George Herndon
Head of Software: George Kemp
Geographic Coverage: National
Year Established: 1975
Number of Employees: 52

COMMONWEALTH ASSOCIATES, INC.
695 Oakleaf Office Lane
Suite 1
Memphis, TN 38117
(901) 683-3114
Contacts:
Head of Marketing: Gil Brandon Jr.
Geographic Coverage: National
Year Established: 1974
Number of Employees: 12

COMMONWEALTH SYSTEMS
334 E. Marion St.
Lancaster, PA 17602
(717) 392-1700
Major Markets: Maintenance/Other Services
Target Industries: Government; Business
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Software: Michael Blazm
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 6

COMMUNIGRAPHIX, INC.
16236 E. 13 Mile Road
Roseville, MI 48066
(313) 445-8970
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Business
Target Applications: Accounting; General Accounting; Order Entry
Contacts:
Head of Marketing: Terry Fortino
Year Established: 1973
Number of Employees: 10

COMMUNITY TECHNOLOGY, INC.
1212 Hagen St.
Champaign, IL 61820
(217) 351-1705
Major Markets: Communications Equipment Manufacturing; Systems House (Commercial OEM)
Target Industries: Law Enforcement; Security
Target Applications: Dispatch Communications Center; Computer-Aided Dispatch
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software: Bill Behr
Geographic Coverage: International
Year Established: 1974
Number of Employees: 15

COMP ACT DATA SYSTEMS, INC.
21107 Vanowen St.
Canoga Park, CA 91303
(213) 992-4361
Major Markets: Data Services (Service Bureau)
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Patrick Conti
Head of Software: Bruce Binder
Geographic Coverage: International
Year Established: 1969
Number of Employees: 100

COMPCO, INC.
44 Vantage Way
Suite 180
Nashville, TN 37228
(615) 244-3975
Target Industries: General Business
Geographic Coverage: National
Year Established: 1979
Number of Employees: 24

COMPENSO, INC.
1860 Broadway
New York, NY 10023
(212) 246-7340
Target Industries: Financial; Manufacturing
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Joseph Bookman
Geographic Coverage: National
Year Established: 1978
Number of Employees: 30

COMPLETE COMPUTER SYSTEMS
709 Masons Mill Business Park
1800 Bayberry Road
Huntingdon Valley, PA 19006
(215) 938-0190
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing; Distribution
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Engineering: Bill McGettigan
Head of Customer Service: Linda Doyle
Geographic Coverage: New Jersey, New York, Pennsylvania
Year Established: 1973
Number of Employees: 22

COMPLEX SYSTEM, INC.
130 Cedar St.
New York, NY 10006
(212) 766-4324
Target Industries: Banking
Target Applications: Letters of Credit; Document Collection; Commercial Loans; Foreign Exchange
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: International
Year Established: 1979
Number of Employees: 40

COMPREHENSIVE SYSTEMS, INC.
142 Hawley St.
Grayslake, IL 60030
(312) 223-2611
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Government
Target Applications: Accounting; General Business
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Robert Kula
Geographic Coverage: Regional
Year Established: 1974
Number of Employees: 12

COMP — RITE INTERNATIONAL, INC.
11450 W. Sample Road
Coral Springs, FL 33065
(305) 753-2800
Major Markets: Systems House (Commercial OEM)
Target Industries: Law Enforcement; Rental
Target Applications: Accounting; Medical Billing; Country Clubs
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Frank Lindsay
Head of Sales/Engineering: Peter Alexander
Geographic Coverage: International
Year Established: 1973
Number of Employees: 6

COMPOSE OPTICAL DATA
Highway 109 N.
P.O. Box 725
Mt. Gilead, NC 27306
(919) 439-6187
Major Markets: Component Manufacturing; Systems House (Commercial OEM); Distributor; Dealer; Maintenance/Other Services
Target Industries: Footwear; Hosiery; Apparel
Target Applications: Payroll; Inventory Control; Piecework
Contacts:
Head of Marketing: Gary McRae
Geographic Coverage: National
Year Established: 1979
Number of Employees: 7

COMPTECH
10 Commerce St.
Glastonbury, CT 06033
(203) 633-4646
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Food Services
Contacts:
Head of Marketing: Steve Henry
Head of Software: Mark Berthiaume
Geographic Coverage: National
Year Established: 1975
Number of Employees: 40

COMPUCARE
8200 Greensboro Dr.
McClean, VA 22102
(703) 821-8958
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Medical
Target Applications: Accounting; Order Entry; Data Communications
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing/Sales: Randy Parker
Geographic Coverage: National
Year Established: 1970
Number of Employees: 750

COMPUDAT SERVICES, INC.
P.O. Box 2135
Asheville, NC 28802
(704) 255-8827
Major Markets: Systems House (Commercial OEM)
Target Industries: Apparel; Travel; Discrete Manufacturing; Retail
Target Applications: General Business; Financial; MRP; Group Travel
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: Terry Grindstaff
Geographic Coverage: National
Year Established: 1966
Number of Employees: 19

COMPUDESIGNS, INC.
P.O. Box 4543
Manchester, NH 03105
(603) 472-8332
Target Industries: Manufacturing
Target Applications: Accounting
Geographic Coverage: National
Year Established: 1980

COMPU-DRAW
1227 Goler Houser
Rochester, NY 14620
(716) 454-3188
Major Markets: Maintenance/Other Services
Target Industries: Small Business
Target Applications: Time-sharing; Protocol Conversion; Mail List
Geographic Coverage: National
Year Established: 1982
Number of Employees: 6

COMPUFACT
1430 M. S. Village Way
Santa Ana, CA 92705
(714) 972-2000
Major Markets: Systems House (Commercial OEM);

Dealer/Distributor
Target Industries: Manufacturing; Distribution
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: John Hines
Head of Sales: Bob Rossi
Geographic Coverage: National
Year Established: 1973
Number of Employees: 42

COMPUMATION, INC.
1619 Magnavox Way
Ft. Wayne, IN 46852
(219) 432-3406
Major Markets: Systems House (Commercial OEM)
Target Industries: Wholesale
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Dan Debroat
Head of Software: Michael K. Culp
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 14

COMPUMAX, INC.
2171 Sharon Road
P.O. Box 7230
Menlo Park, CA 94025
(415) 854-6700
Target Industries: Small Business; Manufacturing; Professional; Retail
Target Applications: Data Base; POS
Contacts:
Head of Marketing: P. Thompsonet
Head of Engineering: Douglas Deetz
Head of Customer Service: Pier Zurita
Geographic Coverage: International
Year Established: 1975
Number of Employees: 24

COMPU-SHARE, INC.
1500 S. Daisy Ashford Road
Lubbock, TX 77077
(806) 792-3785
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Construction; Accountants
Target Applications: Business
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Larry Lanousky
Head of Software: Hall Baldridge
Head of Engineering: Stan Tucker
Geographic Coverage: International
Year Established: 1977
Number of Employees: 34

COMPUSHARE, INC.
2 Chase Park
Logansport, IN 46947
(219) 753-0411
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical
Target Applications: Medical Accounting; Medical Finances
Contacts:
Head of Marketing: David Clarke
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 21

COMPUSYSTEMS CORP.
1039 W. 6th St.
Los Angeles, CA 90017
(213) 975-1220
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Accountants; General Business; Medical; Legal
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Engineering: Deveuz McClean
Geographic Coverage: National
Year Established: 1979
Number of Employees: 18

COMPUTAC, INC.
Hanover Road
P.O. Box 579
Hanover, NH 03755
(603) 298-5721
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Wholesale; Food Wholesaling; Magazines
Target Applications: Billing; Accounting; Return Processing; Vehicle Management
Contacts:
Head of Marketing: David Norman
Head of Software: Ralph Stone
Geographic Coverage: International
Year Established: 1982
Number of Employees: 60

COMPUTECH CORP.
2534 Main St.
Glastonbury, CT 06033
(203) 659-0344
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Insurance
Target Applications: Group Insurance
Contacts:
Head of Marketing: Alfred Amoroso
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 60

COMPUTE-IT
P.O. Box 1033
Torrington, CT 06790
(203) 526-9193
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Engineering
Target Applications: Job Costing
Contacts:
Head of Sales: Jerry Kelly
Geographic Coverage: National
Year Established: 1980
Number of Employees: 20

COMPUTEK COMPUTING CORP.
7480 E. 46th Place
Tulsa, OK 45630
(918) 622-5305
Major Markets: Data Services (Service Bureau); Dealer/Distributor
Target Industries: Credit Unions; General Business
Target Applications: Data Entry
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Jerry Doyle
Geographic Coverage: Oklahoma
Year Established: 1969
Number of Employees: 55

COMPUTER ACCOUNTING SYSTEMS (CPAS)
3033 Excelsior Blvd.
Minneapolis, MN 55416
(612) 927-8011
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Applications: Accounting
Net Sales: Less than $100,000 (1981)
Contacts:
Head of Marketing/Sales: Charles Skwarna
Head of Software: Herbert Schecter
Geographic Coverage: International
Year Established: 1968
Number of Employees: 20

COMPUTER AIDED SERVICES, INC.
31 Milk St.
Boston, MA 02109
(617) 542-6181
Target Industries: Brokers; Money Managers; Bankers
Contacts:
Head of Marketing: M. C. Weiler Jr.
Geographic Coverage: National
Year Established: 1981
Number of Employees: 17

THE COMPUTER-AIDED DESIGN GROUP
2407 Main St.
Santa Monica, CA 90405
(213) 392-4183
Major Markets: Systems House (Commercial OEM)
Target Industries: Architecture
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Charles E. Reeder
Geographic Coverage: International
Year Established: 1978
Number of Employees: 16

COMPUTER APPLICATIONS SPECIALISTS
8900 Shoal Creek
P.O. Box 9762
Austin, TX 78766
(512) 453-3900
Major Markets: Systems House (Commercial OEM)
Target Industries: Petroleum
Target Applications: Accounting; Production; Land Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: C. Deary
Head of Sales: Maurice Main
Head of Software: Kenneth Rohen
Head of Engineering: Jerry Wiechen
Geographic Coverage: International
Year Established: 1975
Number of Employees: 30

COMPUTER APPLICATIONS SPECIALISTS, INC.
67 S. Bedford St.
Burlington, MA 01803
(617) 229-5858
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Mail Order; Record Centers
Target Applications: Job Costing; Mail Orders; Record Center Management
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Sharon Lawless
Head of Software: Edye Edwards
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 7

COMPUTER APPLICATIONS SYSTEMS, INC. (CASI)
1340 Neptune Dr.
Boynton Beach, FL 33435
(305) 736-3500
Major Markets: Systems House (Commercial OEM)
Target Industries: Hotel; Banking; Publishing
Target Applications: Controlled Access; Time and Attendance
Contacts:
Head of Marketing: James Baker
Head of Software: William Zoch
Head of Engineering: Don Parks
Geographic Coverage: International
Year Established: 1981
Number of Employees: 35

COMPUTER ASSOCIATES INTERNATIONAL, INC.
125 Jericho Tpke.
Jericho, NY 11753
(516) 333-6700
Major Markets: Maintenance/Other Services
Target Industries: Not Industry Sensitive
Target Applications: Automation; Management
Net Sales: $30 Million - $50 Million (1983)
Contacts:
Head of Marketing: Anthony Wang
Head of Sales: David Wardle
Head of Software/Engineering: Russ Artzt
Geographic Coverage: International
Year Established: 1972
Number of Employees: 640

COMPUTER ASSOCIATES, INC.
P.O. Box 328A
South Bend, IN 46624
(219) 232-7921
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Pharmaceutical
Contacts:
Head of Sales: Kim Kusto

Geographic Coverage: Regional
Year Established: 1967
Number of Employees: 10

COMPUTER BROKERS, INC.
12008 Research Blvd.
Austin, TX 78759
(512) 250-0980
Major Markets: Systems House (Commercial OEM)
Net Sales: Less than $100,000 (1981)
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 10

COMPUTER BUSINESS APPLICATIONS, INC.
701 E. Third St.
Los Angeles, CA 90013
(213) 680-2241
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Retail; Finance
Target Applications: Merchandise Management; Accounting
Contacts:
Head of Software: Raul Acevedo
Geographic Coverage: National
Year Established: 1979
Number of Employees: 15

COMPUTER BUSINESS SYSTEMS, INC. (GA)
P.O. Box 425
Stone Mountain, GA 30086
(404) 294-6161
Major Markets: Data Services (Service Bureau)
Target Applications: WP; Accounting; Payroll; Inventory
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Software: Ed Davis
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 15

COMPUTER BUSINESS SYSTEMS, INC. (MA)
187 Moore Road
Weymouth Industrial Park
Weymouth, MA 02189
(617) 337-7799
Major Markets: Component Manufacturing; OEM (Computer Systems); Data Services (Service Bureau)
Target Industries: Medical; Military
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Richard White
Head of Software: Donald White
Geographic Coverage: Massachusetts
Year Established: 1976
Number of Employees: 7

COMPUTER CENTER, INC. OF MIAMI
P.O. Box 285
Opa-Locka, FL 33054
(305) 687-1234
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Real Estate; Airline
Target Applications: General Accounting; Ticket Accounting; Keypunch
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: Regional
Year Established: 1966
Number of Employees: 22

COMPUTER COMMUNICATIONS SPECIALISTS, INC.
6663 Jimmy Carter Blvd.
Norcross, GA 30071
(404) 441-3114
Major Markets: Component; Peripheral and Communications Equipment Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM); Dealer; Broker; Maintenance/Other Services
Target Industries: Utilities; Manufacturing; Retail; Wholesale
Target Applications: Order Entry; POS Polling; Badge Readers; Bar Code Readers
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Steve A. Aulderher
Head of Software: R. L. Pass
Head of Engineering: Dr. Dwight Jones
Geographic Coverage: International
Year Established: 1977
Number of Employees: 55

COMPUTER CONCEPTS & SERVICES, INC. (CSSI)
7227 3rd St. S.
P.O. Box 1062
St. Cloud, MN 56302
(612) 253-2170
Major Markets: Maintenance/Other Services
Target Industries: State/Local Government; Wholesale; Distribution
Target Applications: General Accounting; Order Processing; Billing; Inventory Control; Costing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Monte Westphal
Head of Sales/Software: Dan Brennan
Geographic Coverage: National
Year Established: 1974
Number of Employees: 75

COMPUTER CONCEPTS CORP.
8375 Melrose Dr.
Lenexa, KS 66214
(913) 541-0900
Major Markets: Component Manufacturing; Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Broadcasting
Target Applications: Business Administration
Contacts:
Head of Marketing: Walter Dean
Head of Sales: John Clark
Head of Software: Greg Dean
Geographic Coverage: International
Year Established: 1973
Number of Employees: 25

COMPUTER CONCEPTS, INC.
45 Hartford Tnpk.
Vernon, CT 06066
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Construction
Target Applications: CAD/CAM; Robotics
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Edward Delaney
Head of Software: Gloria Lobre
Geographic Coverage: International
Year Established: 1970
Number of Employees: 7

COMPUTER CONCEPTS, INC.
7101 Masters Dr.
Potomac, MD 20854
(301) 299-5204
Major Markets: Data Services (Service Bureau)
Target Applications: Large Data Bases; IMS; CICS; DBMS
Net Sales: $500,000 - $1 Million (1982)
Geographic Coverage: National
Year Established: 1971
Number of Employees: 15

COMPUTER CONCEPTS, INC.
6443 S.W. Beaverton Highway
Portland, OR 97221
(503) 297-4741
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Robin Shaylor
Head of Software: Don Waldenweber
Geographic Coverage: International
Year Established: 1974
Number of Employees: 6

COMPUTER CONSULTANTS & SERVICE CENTER, INC.
2001 Hanley Center
St. Louis, MO 63144
(314) 647-8891
Major Markets: Data Services (Service Bureau)
Target Industries: Banking; Printing; Manufacturing
Target Applications: Software Development; Database Typesetting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Susan Merrill
Head of Sales: James Patterson
Head of Software: Buzz Marchese
Geographic Coverage: International
Year Established: 1984
Number of Employees: 25

COMPUTER CONSULTANTS OF ALASKA, INC.
2221 E. Northern Lights Blvd.
Anchorage, AK 99504
(907) 276-4363
Major Markets: OEM (Computer Systems); Maintenance/Other Services
Target Industries: Aviation; Construction; Distribution
Target Applications: Maintenance Management; Project Management
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: John Nolander
Head of Sales/Engineering: Tad L. Gifford
Head of Software: William R. Tucker
Geographic Coverage: International
Year Established: 1974
Number of Employees: 25

COMPUTER CONTROL SYSTEMS, INC.
298 21st Terr. S.E.
Largo, FL 33541
(813) 586-1886
Target Industries: OEM; Programmers
Target Applications: Utilities
Contacts:
Head of Marketing: Ray Murray
Geographic Coverage: International
Year Established: 1977
Number of Employees: 6

COMPUTER CORP. OF AMERICA
4 Cambridge Center
Cambridge, MA 02142
(617) 492-8860
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Applications: Electronic Mail System; DBMS
Contacts:
Head of Marketing: Albert Wheimiller
Head of Sales: Robert Roda
Head of Software: Eric Bentz
Head of Customer Service: Geoff Blood
Geographic Coverage: International
Year Established: 1985
Number of Employees: 300

COMPUTER COST CONTROL CORP.
353 Richard Mine Road
Wharton, NJ 07885
(201) 361-0955
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Transportation; Data Acquisition; Fuel and Equipment Management; Driver Analysis and Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Jay C. Butler
Head of Software: Gary Sullivan
Head of Customer Service: Abraham Fireman
Geographic Coverage: International
Year Established: 1979

Number of Employees: 28

COMPUTER COVENANT CORP.
790 Farmington Ave.
Farmington, CT 06032
(203) 677-6663
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing; Job Shops
Target Applications: Job Costing; Product Scheduling; Order Entry; Financial
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: National
Year Established: 1975
Number of Employees: 10

THE COMPUTER CO.
1905 Westmoreland St.
Richmond, VA 23230
(804) 358-2171
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Medical; Banking; Airline
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: Loyd Lane
Geographic Coverage: International
Year Established: 1969
Number of Employees: 1,000

COMPUTER CONSOLES CORP.
1970 Anastradero Road
P.O. Box 10080
Palo Alto, CA 94304
(415) 494-8450
Major Markets: Terminal Manufacturing; Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Education; Military
Contacts:
Head of Marketing/Sales: David C. Munson
Head of Software: Dr. Robert Smith
Head of Engineering: Ken Chin
Geographic Coverage: International
Year Established: 1967
Number of Employees: 225

COMPUTER DATA ACCESS, INC.
1373 Broad St.
Clifton, NJ 07013
(201) 473-4700
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Auto
Target Applications: Inventory Control; POS Billing; Accounts Payable
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Sales: Roy Roberts
Head of Engineering: Edward Ostlind
Geographic Coverage: National
Year Established: 1973

Number of Employees: 85

COMPUTER DATA CORP.
31344 Via Colinas
Westlake Village, CA 91362
(213) 991-4060
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Wholesale Distributors; Finance; Finance; Medical
Target Applications: Financial; Payroll; Distribution; Inventory Control
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Ray E. Mann Jr.
Head of Sales: Lynn Wolf
Head of Software: Al Vesay
Head of Customer Service: Doug Reid
Geographic Coverage: National
Year Established: 1956
Number of Employees: 50

COMPUTER DATA SYSTEMS, INC.
1 Curie Court
Rockville, MD 20850
(301) 921-7000
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Government
Target Applications: Financial Account; Debt Management Collection
Net Sales: $20 Million - $30 Million (1982)
Contacts:
Head of Marketing/Sales: Tom Green
Head of Software: Cliff Kendal
Geographic Coverage: National
Year Established: 1967
Number of Employees: 1,800

COMPUTER DEVELOPMENT SERVICES, INC.
1851 Dana St.
Glendale, CA 91201
(213) 500-0228
Major Markets: Systems House (Commercial OEM)
Target Industries: Banking
Contacts:
Head of Marketing: Timothy Miller
Geographic Coverage: National
Year Established: 1979
Number of Employees: 12

COMPUTER DIMENSIONS, INC.
209 W. Elm St.
Florence, SC 29501
(803) 662-1661
Target Industries: Religious
Target Applications: Church Membership
Contacts:
Head of Engineering: Hal Campbell
Geographic Coverage: National
Year Established: 1978
Number of Employees: 6

COMPUTER DYNAMICS, INC.
216 Gaines
Little Rock, AR 72201
(501) 376-4061
Major Markets: Data Services (Service Bureau)
Target Industries: Banking
Target Applications: Mortgage Loans; Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Ronald D. McKenzie
Head of Software: Tommy Henson
Geographic Coverage: National
Year Established: 1970
Number of Employees: 18

COMPUTER ENGINEERING ASSOCIATES, INC.
95 E. Main St.
Avon, MA 02322
(617) 588-6360
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Contacts:
Head of Engineering: Stanley J. Zavalsky
Geographic Coverage: International
Year Established: 1979
Number of Employees: 40

COMPUTER FINANCIAL SERVICES
13425 N.E. 20
Bellevue, WA 98005
(206) 746-2668
Target Industries: Accounting
Contacts:
Head of Marketing: Joan Durjay
Head of Software: David Osterholt
Geographic Coverage: National
Year Established: 1980

COMPUTER HOUSE PLANNERS CORP.
122 E. 42nd St.
New York, NY 10168
(212) 867-4690
Major Markets: Data Services (Service Bureau)
Target Industries: Insurance
Target Applications: Product Administration
Contacts:
Head of Marketing/Sales: Robert Renick
Head of Software: Norman Berkowitz
Geographic Coverage: National
Year Established: 1970
Number of Employees: 12

COMPUTER INFORMATION ENTERPRISES
2885 Dow Ave.
Suite B
Tustin, CA 92680
(714) 838-2171
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Applications: WP; Network Communications; Business Software; Retail
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Robin Cline
Head of Software: Craig Chandler
Geographic Coverage: National
Year Established: 1975
Number of Employees: 8

COMPUTER INFORMATION SYSTEMS
165 Bayside Dr.
Braintree, MA 02184
(617) 848-7515
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Applications: Resource Accounting; Project Accounting; Session Accounting
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing/Sales: Steve Lilly
Head of Software: Dick Levin
Head of Engineering: Wade Foster
Geographic Coverage: National
Year Established: 1976
Number of Employees: 58

COMPUTER INPUT CORP.
1840 S. Elena
Redondo Beach, CA 90277
(213) 372-2177
Major Markets: Data Services (Service Bureau)
Target Industries: Government; Insurance; Education; Medical
Target Applications: Data Entry; Contract Programming
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing/Sales: Gary Kanch
Head of Software: Ken Anderson
Geographic Coverage: International
Year Established: 1969
Number of Employees: 427

COMPUTER LANGUAGE RESEARCH, INC.
2395 Midway Road
Carrollton, TX 75006
(214) 934-7681
Major Markets: OEM (Computer Systems); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Accountants; Banking; Accounting
Target Applications: Tax Processing
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: Michael Radice
Head of Sales: Mike Howard
Head of Software: James R. Bridges
Geographic Coverage: International
Year Established: 1984
Number of Employees: 1,200

COMPUTER MANAGEMENT CORP.
4609 Waters Edge
Raleigh, NC 27606
(919) 851-7300
Major Markets: Data Services (Service Bureau)

Target Industries: Legal; General Business
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Tom Badger
Geographic Coverage: International
Year Established: 1968
Number of Employees: 80

COMPUTER MANAGEMENT SYSTEMS
29 Riverside Dr.
Nashua, NH 03063
(603) 880-6785
Major Markets: OEM (Computer Systems); Maintenance/Other Services
Target Industries: Education; Small Business; Nonprofit
Target Applications: Financial; Payroll; Academic
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: National
Year Established: 1980
Number of Employees: 35

COMPUTER MANAGEMENT SERVICES, INC.
0234 S.W. Bancroft St.
Portland, OR 97201
(503) 227-0600
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Distribution; Manufacturing; Government
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: William Axthelm
Geographic Coverage: National
Year Established: 1970
Number of Employees: 150

COMPUTER MANAGEMENT, INC.
3 Piedmont Center
Suite 408
Atlanta, GA 30305
(404) 231-1221
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Dental; Medical; Country Clubs; Advertising Agencies
Target Applications: Credit Collection
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Daniel Yountkins
Head of Engineering: Larry Dreeman
Geographic Coverage: National
Year Established: 1980
Number of Employees: 21

COMPUTER MARKETING CORP.
3391 S. 900 E.
Suite 220
Salt Lake City, UT 84106
(801) 466-3401
Target Industries: Credit Unions; Distribution
Target Applications: POS; Accounting; Inventory Control
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Dan Ellertson
Head of Software: Kent England
Geographic Coverage: National
Year Established: 1978
Number of Employees: 25

COMPUTER MEDIA, INC.
140 N. LaGrange Road
LaGrange, IL 60525
(312) 354-7676
Target Industries: Manufacturing
Target Applications: Data Acquisition; Testing; Communications
Net Sales: Less than $100,000 (1983)
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 8

COMPUTER NETWORK CORP.
COM-NET
5185 MacArthur Boulevard, N. W.
Washington, DC 20016
(202) 537-2500
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Government; Mail Management; Medical
Target Applications: Commercial Mail Management
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Marvin F. Stein
Head of Engineering: A. C. Lewis
Geographic Coverage: International
Year Established: 1967
Number of Employees: 150

COMPUTER NETWORK CORP.
COM-MAIL
5185 MacArthur Boulevard, N.W.
Washington, DC 20016
(202) 537-2500
Contacts:
Head of Engineering: A.C. Lewis
Geographic Coverage: National

COMPUTER OPERATIONS, INC.
5001-J Forbes Blvd.
Lanham, MD 20706
(301) 459-2100
Major Markets: Computer Manufacturing
Target Industries: Manufacturing; Metal; Broadcasting
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: R. Bland McCarthy
Head of Customer Service: Diane Johnson
Geographic Coverage: International
Year Established: 1969
Number of Employees: 27

COMPUTER PATHWAYS
1121 Kansas Ave.
Suite 65-C
Modesto, CA 95351
(209) 577-2569
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Education
Target Applications: Business
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Paul Johnson
Head of Sales: W. Langman
Head of Engineering: K. Lemay
Geographic Coverage: California
Year Established: 1976
Number of Employees: 27

COMPUTER POWER
661 Riverside Ave.
Suite 110E
Jacksonville, FL 32204
(904) 358-1424
Major Markets: Data Services (Service Bureau)
Target Industries: Banking; Real Estate
Target Applications: Construction Loan Management; Inventory; Mortage; General Ledger
Net Sales: $25 Million - $100 Million (1982)
Contacts:
Head of Sales: Gary Snead
Head/of Software: Albert W. Flack
Geographic Coverage: National
Year Established: 1967
Number of Employees: 175

COMPUTER PRODUCTS, INC.
2800 Gateway Dr.
Pompano Beach, FL 33069
(305) 974-5500
Major Markets: Computer Manufacturing; Terminal Manufacturing; OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Manufacturing; Petroleum Chemical; Automobile
Net Sales: $30 Million - $50 Million (1982)
Contacts:
Head of Marketing: Ken Schwarz
Head of Sales: Jim Foster
Head of Software/Engineering: Sandy Sanchez
Geographic Coverage: International
Year Established: 1968
Number of Employees: 1,100

COMPUTER PROGRAMMING, INC. (CPI)
6547 N. Avondale Ave.
Chicago, IL 60631
(312) 792-3600
Major Markets: Dealer/Distributor; Mail Order; Dealer; Broker; Maintenance/Other Services
Target Industries: Distribution; Job Shops; Collection Agencies; Manufacturing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Kyle M. Albrecht
Geographic Coverage: National
Year Established: 1976
Number of Employees: 25

COMPUTER PROJECTS, INC.
98 Terr. Way
4 Seasons Executive Center
Greensboro, NC 27403
(919) 292-4620
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Applications: Data Communication; Electronic Mail
Contacts:
Head of Marketing: Elizabeth Jamison
Geographic Coverage: International
Year Established: 1968
Number of Employees: 25

COMPUTER RESEARCH, INC.
210 E. Michigan
Suite 400
Milwaukee, WI 53202
(414) 272-5282
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Medical; Nursing Homes
Target Applications: Cost Reimbursement; Payroll; Accounting
Net Sales: Less than $100,000 (1982)
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 6

COMPUTER RESOURCES & TECHNOLOGY, INC.
20100 W. Greenfield Ave.
Waukesha, WI 53186
(414) 786-9171
Target Industries: Medical; Education; Manufacturing; Distribution
Target Applications: Financial; Billing; Invoicing; Scheduling
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Software: Owen Varley
Geographic Coverage: National
Year Established: 1978
Number of Employees: 25

COMPUTER RESOURCES CORP.
5860 S. Syracuse Circle
Suite 118
Englewood, CO 80111
(303) 771-9830
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Finance; Wholesale Distribution; Insurance
Target Applications: Order Entry
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Michael Seab
Head of Sales: Teresa Lamoureux
Head of Software: Michael Nilmberg
Geographic Coverage: National
Year Established: 1972
Number of Employees: 15

COMPUTER RESOURCES CORP.
2284 Classen Blvd.
Oklahoma City, OK 73106

(408) 526-8632
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: Oklahoma
Year Established: 1974
Number of Employees: 20

COMPUTER RESOURCES INTERNATIONAL
1401 Hudson Lane
Suite 220
Monroe, IL 71201
(318) 397-2363
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Wholesale; Distribution
Contacts:
Head of Sales: James Baker
Head of Software: Glen Gordon
Head of Engineering: Ron Harvey
Geographic Coverage: International
Year Established: 1976
Number of Employees: 15

COMPUTER RESOURCES, INC.
6269 W. Sunrise Blvd.
Suite 117
Ft. Lauderdale, FL 33313
(305) 791-8080
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Medical
Target Applications: Visiting Nurses, Automobile; Home Health
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Garfield E. Thompson
Head of Sales: George R. Williams
Head of Engineering: Carl F. Bierman
Geographic Coverage: National
Year Established: 1975
Number of Employees: 20

COMPUTERS & BUSINESS SYSTEMS, INC.
1220 Broadway
Suite 1004
P.O. Box 2954
Lubbock, TX 79408
(806) 763-6049
Major Markets: Systems House (Commercial OEM); Dat. Services (Service Bureau); Dealer/Distributor; Mail Order; Dealer; Broker; Maintenance/Other Services
Target Industries: Insurance; Oil and Gas; Food; General Business
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing/Sales: Regina Meeks
Head of Customer Service: Tony Kite
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 6

COMPUTER SCIENCES CORP.
650 N. Sepulveda
El Segundo, CA 90245
(213) 615-0311
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Government; Financial; Manufacturing; Health Care
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: V. R. Grillo
Head of Software: A.E. Nachman
Head of Engineering: R.T. Knight
Geographic Coverage: International
Year Established: 1959
Number of Employees: 14,000

COMPUTER SEARCH INTERNATIONAL CORP.
1560 Sulgrave Ave.
Baltimore, MD 21209
(301) 664-1000
Target Industries: Executive Recruiting
Contacts:
Head of Marketing: Ann Galos
Geographic Coverage: National
Year Established: 1980
Number of Employees: 11

COMPUTER SECURITY INTERNATIONAL, INC.
719 Pine St.
Herndon, VA 22070
(703) 437-8999
Major Markets: Maintenance/Other Services
Target Industries: Banking
Target Applications: Risk Management; Computer Analysis
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Sylvia M. Fatat
Head of Sales: Margery Mac Fawn
Geographic Coverage: National
Year Established: 1980
Number of Employees: 7

COMPUTER SERVICE CONSULTANTS, INC.
37 Jefferson Blvd.
Warwick, RI 02886
(401) 785-0300
Major Markets: Data Services (Service Bureau)
Target Industries: Construction; Wholesale - Dairies
Target Applications: Accounting
Contacts:
Head of Marketing: Frank O'Connor
Geographic Coverage: Regional
Year Established: 1968
Number of Employees: 25

COMPUTER SERVICE OF SOUTHERN UTAH
26 N. Main St.
P.O. Box 971
Cedar City, UT 84720
(801) 586-8343
Major Markets: Data Services (Service Bureau); Dealer/Distributor
Target Industries: Banking
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: Utah
Year Established: 1971
Number of Employees: 8

COMPUTER SERVICES CO.
P.O. Drawer M
Wichita Falls, TX 76307
(817) 723-1497
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Retail; Finance; Oil; Loan
Target Applications: Balance Sheets; Payroll; Accounting; Inventory Control
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Software: Tom Garrison
Geographic Coverage: Regional
Year Established: 1967
Number of Employees: 15

COMPUTER SERVICES CORP.
200 E. Joppa Road
Towson, MD 21204
(301) 825-2500
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: General Business Application
Target Applications: Accounting
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: John J. Keating
Head of Software: David H. Fredericks
Geographic Coverage: Regional
Year Established: 1972
Number of Employees: 14

COMPUTER SERVICES CORP.
200 Bank for Savings Building
Birmingham, AL 35203
(205) 320-8500
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Medical
Target Applications: Physicians Billing
Contacts:
Head of Marketing: Jack Trawick
Head of Sales: Roland B. Smith
Head of Engineering: Robert Bradley
Geographic Coverage: International
Year Established: 1965
Number of Employees: 180

COMPUTERS FIVE, INC.
5080 Schaefer Road
Dearborn, MI 48126
(313) 582-8080
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Physical Therapy; Distribution; Education
Target Applications: Accounting; Payroll; Business
Geographic Coverage: National
Year Established: 1974

COMPUTERS FOR BUSINESS INTERNATIONAL
2741 N. 29 Ave.
Suite 212
Hollywood, FL 33020
(305) 944-3300
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Distribution; Hospitality; Property Management
Target Applications: MRP; General Accounting; Medical Management; Reservations
Net Sales: $500,000 - $1 Million (1980)
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 20

COMPUTER SHARING CORP. SERVICES
CSC Systems and Services
7251 Metro Pkwy.
Minneapolis, MN 55420
(612) 726-7794
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Legal
Contacts:
Head of Marketing: Sandra Schley
Geographic Coverage: National
Number of Employees: 15

COMPUTER SOFTWARE FOR PROFESSIONALS, INC.
1615 Broadway No. 300
Oakland, CA 94612
(415) 444-5316
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Legal; Medical; Dental
Target Applications: Accounting; Billing; Cost Accounting
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: National
Year Established: 1976

COMPUTER SOFTWARE SPECIALISTS, INC.
9339 Olive St.
St. Louis, MO 63132
(314) 997-5411
Major Markets: OEM (Computer Systems)
Target Industries: Banking; Financial
Target Applications: Mortgage Processing; Lending
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: National
Year Established: 1972
Number of Employees: 10

COMPUTER SOLUTIONS, INC. (KY)
3726 Alexandria Pike
Cold Spring, KY 41076
(606) 781-3100
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Applications: Financial Reporting; Sales Reporting
Net Sales: $500,000 - $1 Million (1983)

Vendors

Contacts:
Head of Marketing: Ken Wiseman
Head of Software: Sandra Kahal
Geographic Coverage: National
Year Established: 1976
Number of Employees: 10

COMPUTER SOLUTIONS, INC. (NJ)
397 Park Ave.
Orange, NJ 07050
(201) 672-6000
Major Markets: Systems House (Commercial OEM)
Target Industries: Educational; Pharmaceutical
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Garry Heath
Head of Sales: Simon Palmer
Head of Engineering: Tom McCarthy
Geographic Coverage: International
Year Established: 1967
Number of Employees: 20

COMPUTER SOLUTIONS, INC. (WA)
3833 136th Place S.E.
Suite 105
Bellvue, WA 98006
(206) 747-4477
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Manufacturing; Distribution; Construction; Retail
Target Applications: Accounting; Job Costing
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Bill Babcock
Geographic Coverage: Washington
Year Established: 1977
Number of Employees: 10

COMPUTER STRATEGIES, INC.
2875 44th St. S.W.
Suite 300
Grand Rapids, MI 49509
(616) 531-6160
Major Markets: Dealer/Distributor
Target Industries: Repetitive Manufacturing; Distribution
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Terry Vogtmann
Head of Software: Joe Bellinger
Geographic Coverage: National
Year Established: 1980
Number of Employees: 23

COMPUTER SUPPORT CORP.
4215 Belwood Pkwy.
Dallas, TX 75234
(214) 661-8000
Target Industries: General Business
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Charlie Hineds
Head of Engineering: Mike Kellet
Geographic Coverage: International
Year Established: 1970
Number of Employees: 15

COMPUTE-A-SYSTEMS
5185 Campus Dr.
Plymouth Meeting, PA 19462
(215) 825-7500
Target Industries: Legal
Target Applications: Billing; WP
Contacts:
Head of Marketing: Suzanne Gunnels
Head of Sales: Carlton Clough
Geographic Coverage: International
Year Established: 1979
Number of Employees: 140

COMPUTER SYNERGY, INC.
2201 Broadway
Oakland, CA 94612
(415) 444-3434
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical
Contacts:
Head of Marketing: Charles Bloom
Head of Sales: Donald L. Driscoll
Geographic Coverage: International
Year Established: 1980
Number of Employees: 75

COMPUTER SYSTEM ARCHITECTS, INC.
Programart
30 Brattle St.
Cambridge, MA 02138
(617) 876-2666
Major Markets: Maintenance/Other Services
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Gilbert F. Curtis
Head of Software: Anna Maria Thron
Geographic Coverage: International
Year Established: 1968
Number of Employees: 10

COMPUTER SYSTEM DYNAMICS
7100 N. Broadway
Building 5K
Denver, CO 80221
(303) 428-4220
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Wholesale; Retail; Distribution
Target Applications: Accounting; Utility Billing; Job Costing
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: David Josephs
Head of Software: Vance Johnson
Head of Engineering: George Meloy
Year Established: 1975
Number of Employees: 35

COMPUTER SYSTEMS & APPLICATIONS, INC.
9333 Portwest Dr.
Suite 140
Houston, TX 77024
(713) 868-4527
Target Applications: Financial and Energy Accounting
Contacts:
Head of Marketing: Wayne Pettit
Geographic Coverage: National
Year Established: 1976
Number of Employees: 27

COMPUTER SYSTEMS ARCHITECTS
P.O. Box 12276
Columbia, SC 29211
(803) 799-4604
Major Markets: Data Services (Service Bureau)
Target Industries: Manufacturing; Nursing Homes; Distributors
Target Applications: Accounts Payable and Receivable; General Ledger; Payroll; Inventory
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 10

COMPUTER SYSTEMS CO., INC.
7550 Lucerne
Middleburg Heights, OH 44130
(216) 234-8440
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Retail; Education
Target Applications: Accounting; Inventory; Distribution; Payroll
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Henry L. Boppie
Geographic Coverage: International
Year Established: 1964
Number of Employees: 50

COMPUTER SYSTEMS INTERNATIONAL, LTD.
841 Bishop St.
Suite 501
Honolulu, HI 96813
(808) 521-8741
Major Markets: Data Services (Service Bureau)
Target Industries: Financial
Target Applications: General Banking
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: John Lamkin
Geographic Coverage: Hawaii, Japan
Year Established: 1972
Number of Employees: 52

COMPUTER SYSTEMS RESEARCH, INC.
40 Darling Dr.
Avon, CT 06001
(203) 678-1212
Major Markets: Maintenance/Other Services
Target Applications: Training
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Jeffrey J. Fox
Head of Sales: Joe Bacher
Head of Software: Joe DiOrio
Head of Engineering: Anthony DePaola
Geographic Coverage: International
Year Established: 1974
Number of Employees: 36

COMPUTER SYSTEMS SUPPORT CORP.
15885 Gaither Dr.
Gaithersburg, MD 20877
(301) 948-8630
Major Markets: Dealer/Distributor; Maintenance/Other Services
Target Industries: Retail
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Ken Knipschild
Geographic Coverage: National
Year Established: 1974
Number of Employees: 70

COMPUTER SYSTEMS TECHNOLOGY, INC.
9720 W. Bluemound Road
Wawatosa, WI 53226
(414) 258-8110
Major Markets: Systems House (Commercial OEM)
Target Industries: Municipal Government; Real Estate; Police
Target Applications: Financial; Voter Registration; Utility Billing; Property Appraisal
Contacts:
Head of Marketing: Tom Gotthart
Geographic Coverage: National
Year Established: 1976
Number of Employees: 10

COMPUTER SYSTEMS, INC.
100 Dave Lyle Blvd.
Suite 101
Rock Hill, SC 29730
(803) 327-4181
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Industrial; Textile; Industrial Distributors
Target Applications: Order Entry; Inventories; Financials
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing/Sales: Bill Forsyth
Geographic Coverage: Regional
Year Established: 1967
Number of Employees: 44

COMPUTER — TEK, INC.
1717 S. State College Blvd.
Anaheim, CA 92805
(714) 978-8222
Major Markets: Maintenance/Other Services
Contacts:
Head of Marketing/Sales: T. Cherep
Head of Engineering: Mike Henderson
Head of Customer Service: Joy Moore
Geographic Coverage: California
Year Established: 1969
Number of Employees: 20

COMPUTER TECHNICIANS, INC.
1177 Rt. 18
E. Brunswick, NJ 08816
(201) 238-2780
Major Markets: Systems House (Commercial OEM); Retail Store; Maintenance/Other Services
Target Industries: Banking;

Government; Manufacturing
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Nancy Karlowski
Head of Sales: Leonard Sefferni
Head of Software: Tom Cunnion
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 50

COMPUTER TECHNOLOGY, INC.
1622 Main Ave.
P.O. Box 222
Olyphant, PA 18447
(717) 489-7502
Target Industries: Manufacturing; Distribution; Transportation
Target Applications: General Accounting; MRP; Bill of Manufacturing
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Gerard Walsh
Head of Sales: Martin Moskowitz
Head of Software: Richard Sured
Geographic Coverage: International
Year Established: 1974
Number of Employees: 21

COMPUTER TECHNOLOGY, INC.
11101 N.E. 8th
Suite 238
Bellevue, WA 98004
(206) 825-9785
Target Industries: Manufacturing; Wang VS Users
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: M. Kurtovich
Head of Software: Dan E. Erskow
Geographic Coverage: International
Year Established: 1978
Number of Employees: 8

COMPUTER THOUGHT CORP.
1721 W. Plano Pkwy.
Plano, TX 75075
(214) 424-3511
Major Markets: Systems House (Commercial OEM)
Target Industries: Engineering; Military
Target Applications: Training Systems
Geographic Coverage: National
Year Established: 1981

COMPUTER TIME SHARE
1531 N. Lincoln
Loveland, CO 80537
(303) 663-1400
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor.
Target Industries: Professional Associations; Legal; Engineering
Target Applications: Professional Time and Billing; Membership Accounting
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Software: Thayne Taylor
Head of Sales: Bob Ladd
Head of Customer Service: Vance Richardson
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 11

COMPUTER TRUST SYSTEMS, INC.
10901 Lowell
Overland Park, KS 66210
(913) 384-2147
Major Markets: Data Services (Service Bureau)
Target Industries: Banking
Contacts:
Head of Marketing: H. B. Carter
Geographic Coverage: National
Year Established: 1983
Number of Employees: 7

COMPUTER USAGE CO.
1 54th St.
Suite 600
San Francisco, CA 94103
(415) 543-3940
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Banking
Net Sales: $5 Million - $10 Million (1982)
Contacts:
Head of Marketing/Sales: Jim Sperry
Head of Software: Frank Lazzaroni
Geographic Coverage: National
Year Established: 1964
Number of Employees: 160

COMPUTER UTILITIES OF THE OZARKS
1031 Industrial Park Road
Suite C
P.O. Box 1062
Harrison, AR 72601
(501) 741-1616
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Cable TV
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Herb Lair
Head of Sales: Glen Coleman
Head of Software: Lynn Armstrong
Geographic Coverage: International
Year Established: 1973
Number of Employees: 10

COMPUTERMARK, INC.
12901 Nicholson Road
Suite 200
Dallas, TX 75234
(214) 620-2081
Major Markets: Systems House (Commercial OEM)
Target Industries: Aviation; Telephone
Target Applications: Telephone Billing; Process Control; RBO Management; Telephone Facility Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: E. L. Shockey
Geographic Coverage: International
Year Established: 1978
Number of Employees: 61

COMPUTL
1040 Rt. 46
Clinton, NJ 07013
(201) 778-5656
Major Markets: Data Services (Service Bureau)
Target Industries: Utility Billing; Accounts Receivable; Traffic Violations
Contacts:
Head of Marketing: Marshall J. Futterman
Head of Sales: Bob Kenney
Head of Software: Joe Meier
Geographic Coverage: New Jersey, New York, Pennsylvania, Connecticut
Number of Employees: 150

COMPUTIME, INC.
401 N. 117th St.
Omaha, NE 68154
(402) 330-1311
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing; Retail
Target Applications: Order Processing; Accounting
Contacts:
Head of Software: Bob Bohac
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 7

COMPUTING CAPABILITIES CORP.
485A Fairchild Dr.
Suite 122
Mountain View, CA 94043
(415) 968-7511
Major Markets: Maintenance/Other Services
Target Applications: HP 3000 Users
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Sales/Marketing: Frank Pinella
Head of Software: Mike Casteel
Head of Engineering: Peter Haworth
Head of Customer Service: Susan Kersker
Geographic Coverage: International
Year Established: 1978
Number of Employees: 15

COMPUTING RESOURCES, INC.
4600 Kietzke Lane
Building J
Suite 210
Reno, NV 89502
(702) 825-8800
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Banking; Legal; Medical; Insurance
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Ransom Webster
Head of Software: Harry Hart
Geographic Coverage: National
Year Established: 1974
Number of Employees: 30

COMPU-TOSE, INC.
234 E. Colorado Blvd.
Pasadena, CA 91101
(818) 796-9371
Target Applications: WP
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Rita Anderson
Geographic Coverage: International
Year Established: 1979
Number of Employees: 15

COMPU-TOSE, INC.
234 E. Colorado Blvd.
Pasadena, CA 91101
(818) 796-9371
Major Markets: Maintenance/Other Services
Target Industries: Doc users
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Rita Anderson
Geographic Coverage: International
Year Established: 1978
Number of Employees: 15

COMPUTOR CYBERNETICS
109 Wst Front
Suite 202
Tyler, TX 75702
(214) 597-5311
Target Industries: Cable; Subscription TV
Target Applications: Billing; Accounting; Subscriber Management
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: Gary R. Cope
Geographic Coverage: National
Year Established: 1970
Number of Employees: 11

COMPUTRON, INC.
10820 Sunset Office Park Dr.
St. Louis, MO 63127
(314) 965-2273
Major Markets: Maintenance/Other Services
Target Industries: Banking; Investment
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: George Miller
Head of Software: Holly Fuller
Geographic Coverage: International
Year Established: 1975
Number of Employees: 25

COMPUTRON BUSINESS SOLUTIONS, INC.
701 Seventh Ave.
Suite 9W
New York, NY 10036
(212) 221-2517
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services

(Service Bureau); Dealer/Distributor
Target Industries: Accounting; Distributor; Wholesale; Fortune 500
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: James Legge
Head of Sales: Frank Glama
Head of Software: Richard Northrup
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 30

COMPUTRON TECHNOLOGIES CORP.
Computron Software
150 Meadowland Pkwy.
Secaucus, NJ 07094
(212) 246-6660
Target Industries: Finance; General Business
Target Applications: Accounting; Inventory Management; Purchase Order
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Andrew Typaldos
Head of Sales: Wes Stutenberg
Head of Engineering: Elias Typaldos
Geographic Coverage: National
Year Established: 1973
Number of Employees: 24

COMPUWARE CORP.
Systems Software
32100 Telegraph Road
Birmingham, MI 48010
(313) 540-0400
Major Markets: Systems House (Commercial OEM);
Maintenance/Other Services
Target Industries: Auto Parts; Printing
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: Alan B. Cutting
Geographic Coverage: International
Year Established: 1973
Number of Employees: 500

CONSERV CORP.
3400 Conserv Dr.
Eagan, MN 55122
(612) 681-7000
Target Industries: Manufacturing
Contacts:
Head of Marketing: J. Thomas Scheele
Head of Sales: Joseph Trino
Head of Software: Philip Logan
Geographic Coverage: International
Year Established: 1966
Number of Employees: 450

CONSMARK
3001 S. State St.
P.O. Box 1588
Ann Arbor, MI 48106
(313) 994-4800
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Applications: Decision Support; Personnel
Net Sales: $75 Million - $100 Million (1983)
Contacts:
Head of Marketing: Kevin O. Kalkhoven
Head of Sales: Donald J. Walker
Head of Customer Service: Bill Meeks
Geographic Coverage: International
Year Established: 1968
Number of Employees: 1,000

CONSOLUTIONS, INC.
1 N. Capitol
Suite 201
Indianapolis, IN 46204
(317) 636-5966
Major Markets: Systems House (Commercial OEM);
Maintenance/Other Services
Target Industries: Government; Associations
Target Applications: Financial Reporting; Membership Processing
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Richard V. Bass
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 8

CONTEC, INC.
28366 Franklin Road
Southfield, MI 48034
(313) 358-1950
Major Markets: Systems House (Commercial OEM);
Dealer/Distributor
Target Industries: Pharmacy; Manufacturing; Medical; Hospitals
Target Applications: Risk Management; HMO; Inventory Control
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Mark E. Dorn
Geographic Coverage: National
Year Established: 1974
Number of Employees: 42

CONTAP COMPUTING SYSTEMS
80 98th Ave.
Oakland, CA 94603
(415) 635-5750
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Civil Engineering; Environmental
Contacts:
Head of Software: Ron Sawyer
Geographic Coverage: National
Year Established: 1985
Number of Employees: 9

CONVENTIONS UNLIMITED
N. Park St.
P.O. Box 257
Rochester, VT 05767
(802) 767-3116
Target Industries: Publishing
Contacts:
Head of Marketing: Joel Spiro
Geographic Coverage: Regional
Year Established: 1978

CONCEPT IV COMPUTER SYSTEMS, INC.
W. Albany Industrial Park Road
P.O. Box 1290
Albany, NY 12201
(518) 489-2611
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Retail; Manufacturing; Wholesale; Distribution
Target Applications: POS
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Marianne Irwin
Head of Software: Nancy L. Bergen
Geographic Coverage: Regional
Year Established: 1968
Number of Employees: 30

CONCORD COMPUTING CORP.
7 Allred Circle
Bedford, MA 01730
(617) 275-1730
Major Markets: Terminal Manufacturing; Data Services (Service Bureau)
Target Industries: Banking; Retailing
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing/Sales: James Crane
Head of Software: Steven Burton
Head of Engineering/Customer Service: Robert Doucette
Geographic Coverage: National
Year Established: 1970
Number of Employees: 62

CONCORD MANAGEMENT SYSTEMS, INC.
6301 Ivy Lane
Suite 500
Greenbelt, MD 20770
(301) 345-5300
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Contacts:
Head of Marketing/Sales: Jacqueline White
Head of Software: John Tsilt
Year Established: 1973
Number of Employees: 70

CONDATA, INC.
1809 Walnut St.
Philadelphia, PA 19103
(215) 569-4240
Major Markets: Data Services (Service Bureau)
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing/Sales: Donald White
Head of Software: C. J. Deegan
Geographic Coverage: National
Year Established: 1967
Number of Employees: 20

THE CONDOR CORP.
1870 Chandelar Office Park
Pelham, AL 35124
(205) 664-0454
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical; Printing
Target Applications: Typesetting System
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Charles Acker
Head of Software: Ron Hefner
Head of Engineering: Ronald A. Hefner
Geographic Coverage: National
Year Established: 1981
Number of Employees: 18

CONRAC CORP.
Alston Division
1724 S. Mountain Ave.
Duarte, CA 91010
(818) 357-2121
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals)
Target Industries: Government; Military; Aircraft
Net Sales: $15 Million - $20 Million (1982)
Contacts:
Head of Marketing: Robert Rohmann
Head of Sales: Larry Aslan
Head of Software: Richard Brown
Geographic Coverage: International
Year Established: 1948
Number of Employees: 225

CONSCO ENTERPRISES, INC.
595 Seventh Ave.
New York, NY 10106
(212) 586-8701
Target Industries: General Accounting
Target Applications: Consolidation; Management Reporting; Financial Management
Contacts:
Head of Marketing: Don Goodman
Head of Sales: Harry Sacks
Head of Customer Service: Larry Decker
Geographic Coverage: National
Year Established: 1972
Number of Employees: 90

CONSOLIDATED BUSINESS SYSTEMS
P.O. Box 6183
Omaha, NE 68106
(402) 393-0313
Major Markets: Data Services (Service Bureau)
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing/Sales: John Matsya
Head of Software: Michael Garrean
Geographic Coverage: Regional
Year Established: 1971
Number of Employees: 7

CONSOLIDATED INFORMATION CO.
177 Post St. No. 905
San Francisco, CA 94108
(415) 433-5333
Target Industries: General Business
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Sales: William G. McDonald

Geographic Coverage: International
Year Established: 1971
Number of Employees: 8

CONSTRUCTION COMPUTER ACCOUNTING SERVICES, INC.
9250 W. 5th Ave.
Lakewood, CO 80226
(303) 233-2400
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Construction
Target Applications: Accounting; Estimating
Contacts:
Head of Marketing: Bud French
Head of Sales: Jerry Ferrel
Head of Software: Joseph Dalley
Head of Engineering: Dave Stark
Geographic Coverage: Regional
Year Established: 1972
Number of Employees: 25

CONSTRUCTION COMPUTER CONTROL CORP.
815 E. Michigan
Milwaukee, WI 53202
(414) 278-0500
Major Markets: Data Services (Service Bureau)
Target Industries: Construction
Target Applications: Job Costing; Accounting; Estimating
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: T. J. VanBuskirk
Head of Software/Customer Service: K. W. Koenig
Geographic Coverage: National
Year Established: 1968
Number of Employees: 40

CONSTRUCTION INFORMATION SYSTEM
P.O. Box 484
Mill Valley, CA 94941
(415) 332-5073
Target Industries: Construction
Target Applications: Job Costing; Scheduling; Accounting
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: Peter J. Hogg
Geographic Coverage: International
Year Established: 1975
Number of Employees: 9

CONSTRUCTION SYSTEMS ASSOCIATES
2121 Newmarket Pkwy.
Suite 124
Marietta, GA 30067
(404) 955-3518
Major Markets: Systems House (Commercial OEM)
Target Industries: Construction; Engineering
Target Applications: Project Management Systems; Accounting; Scheduling; Geometric Modeling
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing/Sales: James O'Brien
Head of Engineering: Thomas K. Duncan
Geographic Coverage: National
Year Established: 1976
Number of Employees: 36

CONSTRUCTION SYSTEMS SOFTWARE, INC.
5825 Callaghan Road
Suite 101
San Antonio, TX 78228
(512) 681-5786
Target Industries: Construction
Target Applications: General Accounting; Job Costing; Estimating
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Alex Drabant
Head of Software: Tom Snider
Geographic Coverage: National
Year Established: 1978
Number of Employees: 18

CONSUMER SYSTEMS CORP.
1100 31st St.
Downers Grove, IL 60515
(312) 325-2102
Major Markets: Maintenance/Other Services
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing/Sales: Paul Kessenich
Geographic Coverage: International
Year Established: 1968
Number of Employees: 150

CONTEL CORP.
416 W. Fifth Ave.
Naperville, IL 60540 -
(312) 355-5188
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Construction; Job Shops
Target Applications: Job Costing; General Accounting; WP; Fuel Management
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Software: Keith Lamb
Geographic Coverage: National
Year Established: 1979
Number of Employees: 7

CON TEL DATA SERVICES CORP.
245 Perimeter Center Pkwy.
Atlanta, GA 30346
(404) 391-8000
Major Markets: OEM (Peripherals-Terminals); Maintenance/Other Services
Target Industries: Telephone; Cable TV; Construction; Distribution
Target Applications: DDP; Remote Switch Maintenance
Contacts:
Head of Marketing/Sales: J. D. Haughwot
Head of Software/Engineering: Dennis Perkinson
Geographic Coverage: National
Year Established: 1982
Number of Employees: 162

CONTEL INFORMATION SYSTEMS
130 Steamboat Road
Great Neck, NY 11024
(516) 829-5900
Major Markets: Communications Equipment Manufacturing; Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Manufacturing; Insurance; Securities
Target Applications: Telecommunications; Real-time Processing
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: G. Thomas Catherines
Head of Sales: Gad Selig
Head of Software: Robert Stelloh
Geographic Coverage: National
Year Established: 1969
Number of Employees: 480,300

CONTINENTAL MANAGEMENT SERVICES, INC.
7825 N.W. 12th St.
Suite 101
Miami, FL 33126
(305) 592-8080
Major Markets: Data Services (Service Bureau)
Target Industries: Real Estate
Target Applications: Property Management; Financial Report
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Software: Alfred Ross
Geographic Coverage: National
Year Established: 1974
Number of Employees: 15

CONTRACT COMPUTER SYSTEMS, INC.
211 House Ave.
Camp Hill, PA 17011
(717) 763-0772
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Health Care
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing/Sales: Norman Mitchel
Geographic Coverage: National
Year Established: 1979
Number of Employees: 12

CONTRAX SYSTEMS, INC.
3365G N. Arlington Heights Road
Arlington Heights, IL 60004
(312) 870-1555
Target Industries: Retail; Associations; Manufacturing Representatives
Target Applications: POS
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Patricia A. Klapper
Head of Sales: Lawrence C. May
Head of Customer Service: Warren J. Sherberg
Geographic Coverage: National
Year Established: 1977
Number of Employees: 8

CONTROL BUSINESS COMPUTERS, INC.
499 Country Dr.
Chico, CA 95926
(916) 893-4800
Major Markets: Systems House (Commercial OEM)
Target Industries: Agriculture; Construction
Target Applications: Agribusiness; Grain Storage; Accounting
Net Sales: Less than $100,000 (1982)
Contacts:
Head of Marketing/Sales: Al Dentone
Head of Software: Greg Shields
Geographic Coverage: National
Year Established: 1979
Number of Employees: 6

CONTROL-C SOFTWARE, INC.
9441 S.W. Canyon Court
Portland, OR 97221
(503) 297-7153
Target Industries: Microcomputers
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Denise Drummond
Head of Software: Charlie Holland
Year Established: 1980
Number of Employees: 15

CONTROL DATA CORP.
Brokerage Transactions Services, Inc.
80 Pine St.
New York, NY 10005
(212) 668-6100
Major Markets: Data Services (Service Bureau)
Target Industries: Banking
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Dennis Kasun
Head of Sales: James O'Connor
Head of Software: William Allard
Geographic Coverage: International
Year Established: 1970
Number of Employees: 200

CONTROL DATA HEALTH CARE SERVICES
Med .Tec. Division
1255 Euclid Ave.
Cleveland, OH 44115
(216) 579-0200
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical; Government
Contacts:
Head of Marketing: Carl Stewart
Head of Sales: Janet Cobbledick
Head of Software/Engineering: Jim Kinney
Geographic Coverage: National
Year Established: 1975
Number of Employees: 60

CONTROLDATA SOLUTIONS, INC.
Forest Hills Tower

Vendors

119-35 Queen Blvd.
Forest Hills, NY 11375
(212) 886-9636
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Financial Services
Contacts:
Head of Marketing: Phil Muller
Head of Sales: Mark Furst
Head of Customer Service: Leslie Tierstein
Geographic Coverage: Regional
Year Established: 1981
Number of Employees: 25

CONVERGENT SYSTEMS
3442 Stellhorse Road
Fort Wayne, IN 46815
(219) 485-5808
Major Markets: Maintenance/Other Services
Target Applications: On-Line Systems
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Robert G. Miller
Geographic Coverage: International
Year Established: 1980
Number of Employees: 8

CONVEY COMPANIES, INC.
One First National Plaza
Suite 905
Dayton, OH 45402
(513) 461-4021
Major Markets: Maintenance/Other Services
Target Industries: Banking; Retail
Target Applications: ATM Software; Mortgage Loan Closings
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Albert G. Jung
Head of Software: Joseph Stapleton
Geographic Coverage: International
Year Established: 1974
Number of Employees: 7

COONEY COMPUTER CONSULTANTS, INC.
609 Lakeland E. Dr.
P.O. Box 12801
Jackson, MS 39211
(601) 932-5504
Major Markets: Maintenance/Other Services
Contacts:
Head of Marketing/Sales: Jack Cooney
Geographic Coverage: National
Year Established: 1979

COOPERS & LYBRAND
1251 Ave. of the Americas
New York, NY 10020
(212) 536-2344
Major Markets: Maintenance/Other Services
Target Industries: CPA; Health Care; Financial/Banking; High Technology
Contacts:
Head of Marketing: Gary Mosenter
Head of Software/Engineering: Stanley D. Helper
Geographic Coverage: International

COORDINATED SYSTEMS, INC.
1007 Farmington Ave.
W. Hartford, CT 06107
(203) 233-6248
Major Markets: Systems House (Commercial OEM)
Target Industries: Engineering
Target Applications: Job Costing; General Accounting
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Sales: George Lagare
Geographic Coverage: National
Year Established: 1972
Number of Employees: 8

COPRATUM
4720 Montgomery Lane
Bethesda, MD 20814
(301) 652-5424
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Education; Training; Government; Information Processing
Target Applications: Textal Data Base Management; Computer-Aided Instruction
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing/Sales: Jim Trawick
Geographic Coverage: Regional
Year Established: 1972
Number of Employees: 50

COPRE, INC.
542 S.E. 5th Ave.
Delray Beach, FL 33444
(305) 278-3939
Major Markets: Peripheral Manufacturing; Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Manufacturing; Accountants; Agriculture; General Business
Target Applications: Accounting; General Business
Contacts:
Head of Marketing: Jim Tipins
Head of Sales: Florine Powell
Head of Engineering: Garry Smith
Geographic Coverage: International
Year Established: 1977
Number of Employees: 12

CORODALE, INC.

211 Congress St.
Boston, MA 02110
(617) 426-8780
Target Industries: Not Industry Sensitive
Target Applications: Systems Software
Net Sales: $1 Million - $5 Million (1981)
Geographic Coverage: International
Year Established: 1978
Number of Employees: 20

CORPORATE COMPUTER SYSTEMS, INC.
33 W. Main St.
Holmdel, NJ 07733
(201) 946-3800
Target Applications: Productivity Tools
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Paul Miller
Head of Sales: Joan Dillon
Head of Software: Tim Chase
Head of Engineering: Larry Hinderks
Head of Customer Service: Christopher Taylor
Geographic Coverage: International
Year Established: 1977
Number of Employees: 27

CORPORATE DATA SYSTEMS
3700 Market St.
Philadelphia, PA 19104
(215) 222-7046
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Finance; Engineering
Target Applications: Integrated Deposit; Risk Management; Assets & Liability
Contacts:
Head of Marketing: David DePaul
Head of Software: William Bone
Geographic Coverage: International
Year Established: 1980
Number of Employees: 15

CORRUGATED SERVICES CORP.
2907B Interplex Dr.
Trevose, PA 19047
(215) 639-8540
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing
Target Applications: Manufacturing; Accounting
Contacts:
Head of Marketing: Dennis Ungrady
Geographic Coverage: National
Year Established: 1981
Number of Employees: 17

CORSTAR BUSINESS COMPUTING
1 Aqueduct Road
White Plains, NY 10606
(914) 426-5550
Major Markets: Component Manufacturing; Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Oil Distributor; Airlines; Publishing; Advertising
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Tom Duddy
Head of Sales: Bernie Curran
Geographic Coverage: International
Year Established: 1969
Number of Employees: 40

CORTEX CORP.
55 Wilson St.
Wellesley, MA 02181
(617) 237-2304
Major Markets: Systems House (Commercial OEM)
Target Industries: General Business
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Kimbell Mason
Head of Engineering: Larry Tymperick
Geographic Coverage: International
Year Established: 1977
Number of Employees: 30

CPMA
1999 Green Road
P.O. Box 1809
Ann Arbor, MI 48106
(313) 769-6511
Major Markets: Maintenance/Other Services
Target Industries: Medical
Target Applications: Data Collection; Health Care; Information Management
Contacts:
Head of Marketing: Diane Ackerman
Head of Sales: Anthony Noga
Head of Software: Jeffery Leder
Geographic Coverage: International
Year Established: 1955
Number of Employees: 350

CPS BUSINESS SYSTEMS, INC.
3010 Buchanan
Wichita Falls, TX 76308
(817) 692-7942
Major Markets: Systems House (Commercial OEM)
Target Industries: Oil/Gas; Municipalities
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Tom Galbraith
Head of Sales: Paul Hughes
Head of Software: John Lanier
Geographic Coverage: National
Year Established: 1977
Number of Employees: 75

CPSI
501 Bishops Lane
Mobile, AL 36608
(205) 344-8100
Target Industries: Commercial; Industrial; Medical
Target Applications: Accounting; Inventory; Job Costing; Building Management
Contacts:
Head of Marketing: Donald Gaske
Geographic Coverage: International
Year Established: 1978
Number of Employees: 15

CRAANE R&D, INC.
Etna Road
P.O. Box 71
Hanover, NH 03755
Major Markets: Systems House (Commercial OEM)
Target Industries: Engineering; Petroleum; Process Control
Target Applications: Communications; Computational Dynamics
Contacts:
Head of Marketing: Robert Zisserly
Head of Software: Cliff Cary

Head of Engineering: Bert Patel
Head of Customer Service: Sue Sellow
Geographic Coverage: International
Year Established: 1981
Number of Employees: 85

CREATIVE APPLICATIONS, INC.
2595 S. Wadsworth Blvd.
Suite 208
Lakewood, CO 80227
(303) 985-4405
Major Markets: Data Services (Service Bureau)
Target Industries: Oil and Gas
Target Applications: Accounting; Financial Analysis; DBMS
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Sales/Marketing: Tom Atkins
Geographic Coverage: International
Year Established: 1978
Number of Employees: 6

CREATIVE COMPUTER SOLUTIONS
2035 Landings Dr.
Mountain View, CA 94043
(415) 964-3361
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Government; Credit Unions; Personnel
Target Applications: General Accounting; Equipment Maintenance
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Sales/Marketing: Robert Fandler
Head of Software: Steven Johnson
Geographic Coverage: National
Year Established: 1976
Number of Employees: 15

CREATIVE DATA SYSTEMS
Informatics General Corp.
23500 Mercantile Road
Beachwood, OH 44122
(216) 464-4482
Major Markets: Systems House (Commercial OEM)
Target Industries: Retail
Contacts:
Head of Marketing: Marvin Lader
Head of Sales: James E. Taylor
Geographic Coverage: International
Year Established: 1976
Number of Employees: 32

CREATIVE DATA SYSTEMS, INC.
Sun Publications Bldg.
7373 W. 107th St.
Overland Park, KS 66212
(913) 381-1100
Target Industries: Newspapers
Target Applications: Circulation Control; Accounting; Advertising
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Dean Pokrlurst
Geographic Coverage: International
Year Established: 1979
Number of Employees: 30

CREATIVE SOCIO-MEDICS CORP.
16 E. 52nd St.
New York, NY 10016
(212) 696-3500
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Medical
Target Applications: Medical Record Keeping; Clerical Management
Contacts:
Head of Marketing: W. Mno
Head of Software: Michael Stephens
Head of Engineering: Steven Graham
Geographic Coverage: National
Year Established: 1968
Number of Employees: 120

CREATIVE SOFTWARE DEVELOPMENT, INC.
215 Center Park Dr.
Suite 200
Knoxville, TN 37921
(615) 966-0730
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Beverage; Banking; Auto Dealers
Target Applications: Accounting
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Bill Sanders
Head of Software: Richard Glover
Geographic Coverage: Regional
Year Established: 1973
Number of Employees: 20

CREATIVE SOFTWARE, INC.
1501 Williamson St.
P.O. Box 3493
Madison, WI 53704
(608) 258-8888
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Net Sales: Less than $100,000 (1983)
Contacts:
Head of Marketing: Ray Jackson
Head of Sales: Bob Stabler
Geographic Coverage: National
Year Established: 1977
Number of Employees: 15

CREG SYSTEMS CORP.
CREG Computer Services
1039 Water St.
Watertown, NY 13601
(315) 788-0000
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Medical
Target Applications: Medical Billing
Contacts:
Head of Marketing: Jack Burgan
Head of Engineering: Steel Potter
Geographic Coverage: New York
Year Established: 1973
Number of Employees: 19

CRESCELL SYSTEMS, LTD.
Crescell
116 E. Main St.
Smithtown, NY 11787
(516) 724-0333
Target Industries: Florists
Target Applications: Accounting
Contacts:
Head of Marketing: Mike Lewis
Head of Software: Edward Feather
Geographic Coverage: International
Year Established: 1981
Number of Employees: 7

CSI (COMPUTER RESOURCES, INC.)
5333 Betsy Ross Dr.
Santa Clara, CA 95054
(408) 980-9966
Major Markets: Peripheral Manufacturing
Target Applications: DBMS
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Software/Marketing: Dan Cohan
Head of Sales: Arlington Glass
Head of Engineering: Richard Dumas
Geographic Coverage: International
Year Established: 1976
Number of Employees: 35

CROSSBOW, INC.
1100 Pearl St.
Brockton, MA 02401
(617) 588-1351
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Apparel; Textiles; Manufacturing; Distribution
Target Applications: Accounting; Manufacturing; WP; Modeling
Net Sales: $1 Million - $5 Million (1981)
Geographic Coverage: Regional
Year Established: 1985
Number of Employees: 20

CROSS INFORMATION CO.
534 Pearl Mall
Suite B
Boulder, CO 80302
(303) 499-8888
Major Markets: Maintenance/Other Services
Target Applications: Electronic Mail; Computer Teleconferencing; OA
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Ron Kaufman
Head of Software: Andrew McKay
Head of Engineering: Michael D. Scott
Geographic Coverage: International
Year Established: 1980
Number of Employees: 10

CROWN SOFTWARE SYSTEMS, INC.
2865 Amwiler Road
Atlanta, GA 30360
(404) 441-2280
Major Markets: OEM (Computer Systems); Data Services (Service Bureau); Manufacturing Representatives
Target Industries: Property Management; Freight; Distribution
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Susan Quinn
Geographic Coverage: Georgia
Year Established: 1975
Number of Employees: 10

CRS WEST, INC.
18740 Pacific Highway
W. Lynn, OR 97068
(503) 635-8851
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: Robert Thorn
Geographic Coverage: Regional
Year Established: 1974
Number of Employees: 9

CRYPTH COMPUTER CONSULTANTS
613 Wilshire Blvd.
Suite 200
Santa Monica, CA 90401
(213) 391-5788
Target Industries: Fortune 1000
Contacts:
Head of Sales/Marketing: Betty Palmer
Head of Software: Gary Coward Brown
Geographic Coverage: National
Year Established: 1982

CSC SUCCESS SYSTEMS, INC.
395 Civic Dr.
Suite E & F
Pleasant Hill, CA 94523
(415) 676-0242
Major Markets: Systems House (Commercial OEM)
Target Industries: Distributor; Retail
Target Applications: POS; Accounting
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Software: David L. Eggert
Geographic Coverage: California
Year Established: 1979
Number of Employees: 8

C-S COMPUTER SYSTEMS, INC.
200 S. Main St.
Manville, NJ 08835
(201) 526-8000
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Contacts:
Head of Marketing: John E. Cawkins
Head of Software: Robert Shore
Geographic Coverage: National
Year Established: 1970
Number of Employees: 14

C & S RESEARCH CORP.
210 Goddard Blvd.
Suite 6-16
King of Prussia, PA 19406

(215) 265-9118
Major Markets: Dealer
Target Industries: Medical Centers; Clinics; Outpatient Medical
Target Applications: Accounting; Billing; Scheduling
Contacts:
Head of Marketing: Donald Check
Head of Sales: Cathy Martenson
Geographic Coverage: National
Year Established: 1976
Number of Employees: 14

G TEK SOFTWARE, INC.
39 Rockefeller Plaza
43rd Floor
Suite 4325
New York, NY 10112
(212) 246-7733
Major Markets: Systems House (Commercial OEM); Data Service (Service Bureau)
Target Industries: Finance
Target Applications: Modeling; Budget
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: New York
Year Established: 1976
Number of Employees: 35

GTI LIBRARY SYSTEMS
139 E. 300 N.
Provo, UT 84601
(801) 373-0344
Major Markets: Systems House (Commercial OEM)
Target Industries: Library
Contacts:
Head of Marketing: Paul Sibrowski
Geographic Coverage: National
Year Established: 1971
Number of Employees: 30

GTI LTD., INC.
1700 Pacific
Suite 1177
Dallas, TX 75201
(214) 922-0220
Major Markets: Maintenance/Other Services
Target Applications: Accounting
Contacts:
Head of Marketing: Chuck Pritchard
Geographic Coverage: International
Year Established: 1978
Number of Employees: 10

GTRAC COMPUTER SERVICES, INC.
18683 Sheldon Road
Cleveland, OH 44130
(216) 676-9000
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Wholesale Distribution
Target Applications: Inventory; Accounting; Invoicing; Order Entry
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: International
Year Established: 1972
Number of Employees: 120

GUFF'S PLANNING AND MODELS LTD.
201 E. 57th St.
New York, NY 10128
(212) 534-6404
Target Applications: Financial Planning
Contacts:
Head of Marketing: Betsy Unanget
Head of Software: David Combs
Geographic Coverage: International
Year Established: 1973
Number of Employees: 15

GULLINET SOFTWARE, INC.

400 Blue Hill Dr.
Westwood, MA 02090
(617) 329-7700
Target Industries: Not Industry Sensitive
Target Applications: DBMS; Human Resources; Manufacturing; Finance
Net Sales: $75 Million - $100 Million (1983)
Contacts:
Head of Marketing: Vic Morris
Head of Sales: Frank L. Chisholm
Head of Software: David Litwack
Geographic Coverage: International
Year Established: 1968
Number of Employees: 1,000

GULVERN CORP.
1440 Yankee Park Place
Dayton, OH 45459
(513) 435-2335
Major Markets: Dealer/Distributor
Target Industries: Banking; Manufacturing
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Sales/Marketing: John Lovelace
Head of Software: Craig Tickel
Geographic Coverage: International
Year Established: 1978
Number of Employees: 55

GUMMERA AND SOFTWARE
3020 Atlanta St.
P.O. Box 724568
Smyrna, GA 30080
(404) 432-3857
Target Industries: Mortgage
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Douglas Charles
Geographic Coverage: National
Year Established: 1982
Number of Employees: 6

GUSTOMATION, INC.
629 Amboy Ave.
Edison, NJ 08837
(201) 738-4757
Major Markets: Systems House (Commercial OEM); Dealer; Maintenance/Other Services
Target Industries: Service Industries; CPA
Target Applications: Accounting; Dispatch Systems; Inventory Control; Service Management
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Sam Mohr
Head of Sales: Robert Hearn
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 14

GUSTOM BUSINESS SYSTEMS, INC.
20th & Winchester Ave.
P.O. Box 67
Readeport, OR 97467
(503) 271-3684
Major Markets: Systems House (Commercial OEM)
Target Industries: Radio Broadcasting
Contacts:
Head of Sales/Marketing: Steve Kenagy
Head of Engineering/Software: Wes Lockard
Head of Customer Service: John Kenagy
Geographic Coverage: National
Year Established: 1976
Number of Employees: 12

GUSTOM COMPUTER APPLICATIONS, INC.
1635 Union Plaza Building
Suite 446
Memphis, TN 38104
(901) 278-0482
Major Markets: Maintenance/Other Services
Target Industries: Credit Unions; Warehouses
Net Sales: Less than $100,000 (1981)
Contacts:
Head of Sales/Marketing: Paul New
Head of Software: Charles Easley
Geographic Coverage: National
Year Established: 1978
Number of Employees: 10

GUSTOM COMPUTER SERVICE, INC.
Stanwood Industrial Park
P.O. Box 3030
Wilmington, DE 19804
(302) 998-0148
Major Markets: Data Services (Service Bureau)
Target Industries: Legal; Retail
Target Applications: Accounting
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Debbie Lindell
Head of Sales: Robert Orallorio
Head of Software: Ron Sanderson
Geographic Coverage: Regional
Year Established: 1971
Number of Employees: 50

GUSTOM COMPUTER, INC.
505 Kay St.
P.O. Box 1374
Kilgore, TX 75662
(214) 984-0830
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Applications: Accounting; School Administration; Programming Tools; Productivity Aids
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Glenda Cochran
Head of Engineering: Robert Cochran
Head of Customer Service: Bethany Headrick
Geographic Coverage: National
Year Established: 1976
Number of Employees: 10

GUSTOMIZED INFORMATION SYSTEMS
18083 Prairie Ave.
Suite G
Torrance, CA 90504
(213) 542-6870
Target Industries: Manufacturing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Linda Ingar
Head of Sales: John Adda
Geographic Coverage: National
Year Established: 1972
Number of Employees: 16

GUSTOM PROGRAMMING GROUP, INC.
47 Marchwood
Suite 2A
Exton, PA 19341
(215) 363-8640
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical
Target Applications: Financial; Communications; Customized Software
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Michael Morrison
Geographic Coverage: International
Year Established: 1980
Number of Employees: 15

GUSTOM SYSTEMS DEVELOPMENT, INC.
3000 W. Kellogg Dr.
Wichita, KS 67213
(316) 945-8974
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Barry Gilstrap
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 10

GUTLER-WILLIAMS, INC.
2955 Villa Creek
Dallas, TX 75234
(214) 243-3421
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Medical
Target Applications: Accounting; Inventory; Food Ordering; Invoicing
Net Sales: $15 Million - $20 Million (1983)
Contacts:
Head of Marketing: Richard Brzezy
Head of Sales: Glenn Jordan
Geographic Coverage: National
Year Established: 1969

Number of Employees: 250

CYB SYSTEMS, INC.
577 Manzanita Ave.
Chico, CA 95926
(916) 895-8324
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Dealer/Distributor
Target Industries: Automotive; Accountants; Professional
Target Applications: General Business
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Software: Ray Bowyo
Geographic Coverage: California
Year Established: 1978
Number of Employees: 10

C Y CORP.
2700 Rainier Ave. S.
Seattle, WA 98144
(206) 721-2120
Major Markets: Peripheral Manufacturing; OEM (Computer Systems); Manufacturing Special Systems
Target Industries: Photographic Finishing
Net Sales: $25 Million - $100 Million (1981)
Contacts:
Head of Sales/Marketing: Terry Jones
Head of Software/Engineering: Ralph Jarvis
Geographic Coverage: International
Year Established: 1966
Number of Employees: 600

CYBER DATA
50 Charles Lindbergh Blvd.
Suite 215
Uniondale, NY 11553
(212) 656-5135
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: International Trade; Distribution
Target Applications: Distribution; Manufacturing; Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Edgar Verengal
Head of Software: Jack Podesta
Geographic Coverage: International
Year Established: 1968
Number of Employees: 24

CYBERIA, INC.
2330 Lincoln Way
Ames, IO 50010
(515) 292-7634
Major Markets: Dealer/Distributor
Target Industries: Agriculture; Medical; Education
Contacts:
Head of Marketing: Ina Payder
Head of Sales: Tom Magel
Head of Software: Jeff Raup
Geographic Coverage: National
Year Established: 1979

CYBERNETICS
246 Ann St.
E. Lansing, MI 48823
(517) 332-7986
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Contacts:
Head of Marketing: Thomas Cannell
Head of Sales: Arlene Tomlin
Head of Software: Shelly Hartman
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 10

CYBERNETICS, INC.
8041 Newman Ave.
Suite 206
Huntington Beach, CA 92647
(714) 848-1922
Major Markets: Dealer/Distributor
Contacts:
Head of Sales/Marketing: John Baughman
Geographic Coverage: International
Year Established: 1975
Number of Employees: 12

CYBERNETICS RESOURCE CORP.
10 Maple St.
Port Washington, NY 11050
(516) 883-7676
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Legal; Accounting; Distribution; Banking
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales/Marketing: Nail H. Weidmann
Head of Software: Judith A. Smith
Geographic Coverage: N. Y. Metro
Year Established: 1976
Number of Employees: 20

CYBERTEK COMPUTER PRODUCTS, INC.
Minicomputer Systems
5133 Bristol Pkwy.
Culver City, CA 90230
(213) 649-2450
Major Markets: Computer Manufacturing; Systems House (Commercial OEM)
Target Industries: Insurance
Target Applications: Word Processing
Geographic Coverage: National
Year Established: 1978
Number of Employees: 50

CYBORG SYSTEMS, INC.
2 N. Riverside Plaza
Suite 2180
Chicago, IL 60606
(312) 454-1865
Target Applications: Payroll; Personnel
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: John Kluska
Head of Software: Richard Skipski
Geographic Coverage: U.S. and Canada
Year Established: 1974
Number of Employees: 50

CYCARE SYSTEMS, INC.
520 Dubuque Building
P.O. Box 1278
Dubuque, IA 52001
(319) 556-3131
Major Markets: OEM (Computer Systems); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Medical; Pharmacy; Finance; HMO
Target Applications: Insurance Billing; Accounts Receivable; Appointment Scheduling; Financial
Net Sales: $20 Million - $30 Million (1983)
Contacts:
Head of Sales/Marketing: James Dyer
Head of Engineering/Software: Richard Burgmeier
Geographic Coverage: International
Year Established: 1969
Number of Employees: 350

CYEX SYSTEMS CORP.
10400 W. Higgins
Suite 129
Rosemont, IL 60018
(312) 298-2580
Target Applications: WP; Fuel Management
Net Sales: $75 Million - $100 Million (1983)
Contacts:
Head of Sales/Marketing: Don Anderson
Head of Engineering: Ralph Shnaiter
Geographic Coverage: National
Year Established: 1978
Number of Employees: 15

CYTROL, INC.
4620 W. 77th St.
Edina, MN 55435
(612) 835-4884
Target Industries: Finance; Travel; Transportation; Manufacturing
Target Applications: Inventory; Securities Trading; Passenger Ticketing
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing/Software: Johan Nik Kirkeng
Head of Sales: Douglas J. Strahan
Geographic Coverage: International
Year Established: 1969
Number of Employees: 90

DAGGER COMPUTER SYSTEMS, INC.
13330 Bishop Road
P.O. Box 366
Bowling Green, OH 43402
(419) 352-3568
Major Markets: Systems House (Commercial OEM)
Target Industries: Automotive; Warehousing; Accountants
Target Applications: Auto Sales/Distribution
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Terry Hager
Head of Software: George G. Stossel
Geographic Coverage: International
Year Established: 1975
Number of Employees: 23

DALBAR SOFTWARE
545 Madison Ave.
New York, NY 10022
(212) 223-1350
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Finance; Legal; Publishing
Target Applications: Accounting; Inventory Control; Financial Modeling
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales/Marketing: Virginia Gobets
Head of Software: Louis Harvey
Geographic Coverage: National
Year Established: 1975
Number of Employees: 20

DALCON INTERNATIONAL, INC.
2416 Hillsborough Road
Nashville, TN 37212
(615) 383-0083
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Health Care; Manufacturing; Distribution
Contacts:
Head of Marketing: Nelson Shields
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 23

DALY & WOLCOTT, INC.
120 Laven St.
Warwick, RI 02888
(401) 781-2800
Target Industries: Manufacturing; Distribution
Target Applications: Accounts Receivable; Inventory Control; Accounts Payable
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Richard A. Goulet
Head of Sales: James Moody
Geographic Coverage: National
Year Established: 1977
Number of Employees: 30

DAMAS (DATA MANAGEMENT SYSTEMS, INC.)
3612 N.E. 82nd
Portland, OR 97220
(503) 284-6677
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Emergency Services; Religion; Education; Local Government
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Gary Moore
Head of Software: Marcia Zuber
Geographic Coverage: International
Year Established: 1976

Number of Employees: 12

BAMFORD CORP.
330 W. 9th St.
San Pedro, CA 90731
(213) 514-6334
Target Industries: Aerospace; Engineering
Target Applications: Graphics; Scientific; Engineering; Custom
Geographic Coverage: International
Year Established: 1982
Number of Employees: 20

BARCO SOFTWARE SERVICES, INC.
1544 W. Dorothy Lane
Dayton, OH 45409
(513) 294-5331
Major Markets: Data Services (Service Bureau)
Target Industries: Distribution
Target Applications: Accounting; Financial Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Coreta Keller
Head of Engineering: Bernard Anders
Geographic Coverage: National
Year Established: 1981
Number of Employees: 85

BARCOS
4405 I-10 N Service Road
V. Darcor Building
Metairie, LA 70002
(504) 889-6297
Target Industries: Wholesale; Distribution; General Financial Application
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: J.W. Bill Meeman
Head of Engineering: Bruce Voeller
Geographic Coverage: National
Year Established: 1975
Number of Employees: 20

BASIN DATA SYSTEMS, INC.
62 Monmouth Road
Oakhurst, NJ 07755
(201) 870-1515
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Direct Mail; Publishing
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Marilyn A. Page
Head of Sales: Irwin Schwalal
Geographic Coverage: National
Year Established: 1977
Number of Employees: 12

BATA ACCESS CORP.
4221 Ponce de Leon Blvd.
Coral Gables, FL 33146
(305) 446-0869
Major Markets: Systems House (Commercial OEM)
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Sales/Marketing: Charles Casanave III
Head of Software: Cory Casanave
Geographic Coverage: International
Year Established: 1976
Number of Employees: 10

BATA ARCHITECTS, INC.
245 Winter St.
Waltham, MA 02154
(617) 890-7730
Major Markets: Maintenance/Other Services
Target Industries: Banking; Insurance
Net Sales: $20 Million - $30 Million (1983)
Contacts:
Head of Sales/Marketing: D. Herbert Cronin
Head of Customer Service: Tom Schandorf
Geographic Coverage: International
Year Established: 1967
Number of Employees: 220

BATA ASSOCIATES, INC.
2380 N.W. Kings Blvd.
P.O. Box 612
Corvallis, OR 97339
(503) 757-8331
Major Markets: Data Services (Service Bureau)
Target Industries: Distribution; Medical; Oil Jobbers; Magazine
Target Applications: Financial; Inventory Control; Sales Order Entry
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Software: James P. Meimstrom
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 14

BATABASE DESIGN CORP.
2020 Hogback Road
Ann Arbor, MI 48104
(313) 971-5363
Major Markets: Maintenance/Other Services
Target Industries: Fortune 2000
Contacts:
Head of Marketing: Carol Shulman
Head of Sales: Diana Felde
Head of Software: Al Hershey
Geographic Coverage: International
Year Established: 1979
Number of Employees: 30

BATA BASE MANAGEMENT, INC.
6501 Loiedale Court
Springfield, VA 22150
(703) 971-7905
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Real Estate; Associations
Target Applications: DBMS
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Sales/Marketing: John Veach
Head of Software: Paul Langhan
Geographic Coverage: Regional
Year Established: 1973
Number of Employees: 100

BATABASE SYSTEMS CORP.
116 E. Missouri Ave
Phoenix, AZ 85014
(602) 265-5968
Target Industries: General Business
Target Applications: General Ledger; DBMS; Financial Reporting
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: William N. McCluskey
Head of Engineering: Paul R. Gilman
Geographic Coverage: International
Year Established: 1978
Number of Employees: 24

BATA BASIC CORP.
25th W. 31st St.
New York, NY 10001
(212) 714-0066
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Apparel
Target Applications: Accounts Payable; Accounts Receivable; General Ledger; Distribution
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Don Liles
Geographic Coverage: International
Year Established: 1975
Number of Employees: 30

BATA BASIC, INC.
102 S. Main
Suite 100
Mt. Pleasant, MI 48858
(517) 772-5055
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Small Business
Target Applications: Accounting; Order Entry/Inventory
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Gary Harris
Head of Sales: Terry Miller
Head of Software: Richard Timsrn
Year Established: 1980
Number of Employees: 41

BATA BASICS, INC.
11000 Cedar Road
Suite 110
Cleveland, OH 44106
(216) 721-3400
Major Markets: Systems House (Commercial OEM)
Target Industries: Construction; Architecture; Credit Union; Civil Engineering
Target Applications: Accounting; Job Costing; Payroll; Bonding; Contracting
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Software: Richard Martin
Head of Customer Service: William App
Geographic Coverage: International
Year Established: 1974
Number of Employees: 25

BATABILITY SOFTWARE SYSTEMS, INC.
322 8th Ave.
11th Floor
New York, NY 10001
(212) 807-7800
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Contacts:
Head of Marketing: Jerry Meyers
Head of Software: Richard Repp
Geographic Coverage: International
Year Established: 1977
Number of Employees: 20

BATA BRAIN, INC.
P.O. Box 161
Fairhaven, MA 02719
(617) 994-3944
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Engineering; Government; Banking; Military
Target Applications: Technology Control; Protocol; Data Analysis
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 9

BATA BREEZE
MedGardic
480 S. Northwest Hwy.
Park Ridge, IL 60068
(312) 696-3300
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Medical
Target Applications: Billing
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: John Nicoll
Head of Software: Jane Bennett
Head of Customer Service: Jennie Bauer
Geographic Coverage: International
Year Established: 1979
Number of Employees: 15

BATA BUSINESS VISION, INC.
3510 Dunhill St.
Suite B
San Diego, CA 92121
(619) 450-1557
Major Markets: Component Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Business; Financial; Commercial
Target Applications: Graphics; Business; Decision Support
Contacts:
Head of Sales/Marketing: Janet Watts
Head of Engineering/Software: Philippe Cousigroux
Head of Customer Service: Ernest Rgter

Geographic Coverage: International
Year Established: 1981
Number of Employees: 15

DATA CARD CORP.
Troy Division
2331 S. Pullman St.
Santa Ana, CA 92705
(714) 540-9565
Major Markets: Peripheral Manufacturing; Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Banking; Insurance; Financial
Target Applications: Financial; Checking Accounts; Cash Management
Contacts:
Head of Marketing: Dell Glover
Head of Engineering/Software: John Pressley
Geographic Coverage: International
Year Established: 1972
Number of Employees: 120

DATA COMMUNICATIONS CORP.
Broadcast
3000 Directors Row
Memphis, TN 38131
(901) 345-3544
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Broadcasting; Banking
Target Applications: Sales; Traffic; Accounting; Industry Communications
Net Sales: $20 Million - $30 Million (1983)
Contacts:
Head of Marketing: Jamie McMann
Head of Sales: Skip Sawyer
Head of Software: James Cook
Geographic Coverage: International
Year Established: 1969
Number of Employees: 300

THE DATA COMPANIES
11777 Katy Frwy.
Suite 500 S.
Houston, TX 77079
(713) 493-4281
Major Markets: Systems House (Commercial OEM)
Target Industries: Legal; Education
Target Applications: Job Costing; Accounting; WP
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Customer Service: Rhonda Wells
Geographic Coverage: Texas
Year Established: 1973
Number of Employees: 7

DATACOM OF ST. HELENS, INC.
50 W. St.
St. Helens, OR 97051
(503) 397-6490
Net Sales: $100,000 - $500,000 (1980)
Contacts:
Head of Marketing: Marjorie K. Lassey
Head of Software: Kenneth W. Lassey
Geographic Coverage: International
Year Established: 1977
Number of Employees: 6

DATA CONSULTANTS, INC.
8001 Montrose Road
Suite 202
Rockville, MD 20852
(301) 984-7070
Major Markets: Systems House (Commercial OEM)
Target Industries: Beverage Wholesale; Restaurant; Fuel
Contacts:
Head of Sales/Marketing: Russ Shaner
Head of Software: Richard Holcomb
Geographic Coverage: National
Year Established: 1976
Number of Employees: 35

DATA DESIGN ASSOCIATES, INC.

1279 Oak Mead Pkwy.
Sunnyvale, CA 94086
(408) 730-0100
Major Markets: Maintenance/Other Services
Target Applications: Financial
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: John Carroll
Head of Sales/Software: David Lowry
Geographic Coverage: International
Year Established: 1973
Number of Employees: 55

DATA DEVELOPMENT, INC.
1111 Rt. 46 E.
Little Falls, NJ 07003
(201) 785-9120
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing; General Business
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Harry Isaksen
Geographic Coverage: Regional
Year Established: 1969
Number of Employees: 25

DATA DIRECTIONS
770 Edgewater Dr.
Oakland, CA 94621
(415) 632-4303
Major Markets: Maintenance/Other Services
Target Industries: Banking; Manufacturing
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales/Marketing: Stephen Anderson
Head of Software: Robert A. McCoy
Geographic Coverage: California
Year Established: 1973
Number of Employees: 30

DATA FINANCIAL SYSTEMS, INC.
P.O. Box 5468
Scottsdale, AZ 85261
(602) 998-1933
Major Markets: Systems House (Commercial OEM)
Target Industries: Management
Target Applications: Accounting; Agriculture
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Sales/Marketing: Debra Ast
Head of Software: Roy Kingsley
Geographic Coverage: National
Year Established: 1970
Number of Employees: 7

DATA GENERAL CORP.
Technical Products Division
4400 Computer Dr.
Westboro, MA 01580
(617) 366-8911
Major Markets: Computer Manufacturing; Terminal Manufacturing; Peripheral Manufacturing; Maintenance/Other Services
Target Industries: Medical; Government; Military; Scientific
Target Applications: CAD/CAM; CAE; Electronic Imaging; Process/Numeric Control
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: James R. Naumann
Head of Sales: Frank M. Kearney
Head of Customer Service: Frank F. Silimen
Geographic Coverage: International
Year Established: 1968
Number of Employees: 1,500

DATA GRAPHICS
P.O. Box 11160
Macon, GA 31212
(912) 477-2322
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer
Target Industries: Government
Target Applications: Property Appraisal
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: John Berry
Head of Sales/Software: John Berry
Geographic Coverage: National
Year Established: 1977
Number of Employees: 6

THE DATA GROUP CORP.
Information Services
60 Hayden Ave.
Lexington, MA 02173
(617) 863-0400
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Field Service; Manufacturing; Banking; Insurance
Target Applications: Hand-held Computers; POS
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Buzz McArdle
Head of Software: John Manggola
Geographic Coverage: National
Year Established: 1979
Number of Employees: 100

DATA IMAGE CORP.
3736 Eubank N.E.
Albuquerque, NM 87111
(505) 294-4084
Major Markets: Maintenance/Other Services
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: National
Year Established: 1979
Number of Employees: 6

DATA INDEX, INC.
11615 Forest Central Dr.
Suite 206
Dallas, TX 75243
(214) 340-1551
Major Markets: Systems House (Commercial OEM)
Target Industries: Not Industry Sensitive
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Sharon Divsley
Head of Sales: Ron McIntire
Geographic Coverage: International
Year Established: 1973
Number of Employees: 11

DATA INFORMATION SYSTEMS CORP.
9855 S. 76th Ave.
Hickory Hills, IL 60457
(312) 430-3900
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Banking
Target Applications: Financial Software
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: Kathy Johnson
Geographic Coverage: National
Year Established: 1976
Number of Employees: 30

DATA INTELLIGENCE SYSTEMS
19 Monsignor O'Brien Hwy.
Cambridge, MA 02141
(617) 227-5405
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Distribution
Target Applications: Food Service; Vending; Route Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Allan Gilbert
Head of Software: John L. Spencer
Head of Engineering: Robert H. Perhurst
Geographic Coverage: National
Year Established: 1972

Number of Employees: 21

DATAIR
2137 S. Lombard Ave.
Chicago, IL 60650
(312) 652-4840
Target Industries: Insurance; Banking
Target Applications: Pension Administration; Insurance
Contacts:
Head of Sales: Dorothy Greenley
Head of Engineering: Arron Vasoudavo
Geographic Coverage: National
Year Established: 1967
Number of Employees: 20

DATALOGIC, INC.
516 Chestnut St.
Chattanooga, TN 37402
(615) 265-6605
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Municipalities; Government; Utilities
Target Applications: Voters Registration; Property Tax; DDS
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: William Grisath
Head of Sales: Larry Baker
Head of Software: Vivlann Wadamann
Geographic Coverage: National
Year Established: 1977
Number of Employees: 30

DATALOGICS, INC.
325 W. Huron St.
Chicago, IL 60610
(312) 266-4444
Major Markets: OEM (Peripherals-Terminals); Maintenance/Other Services
Target Industries: Publishing; Insurance; Inplant; Legal
Target Applications: Typesetting; Text Processing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Bradford Lindroth
Geographic Coverage: National
Year Established: 1969
Number of Employees: 55

DATA MANAGEMENT DESIGN, INC.
11741 Bowman Green Dr.
Reston, VA 22090
(703) 435-1600
Major Markets: Systems House (Commercial OEM)
Target Industries: Local Government
Contacts:
Head of Marketing/Sales: Jeanine Kelly
Head of Software: Brian Kelly
Head of Customer Service: Sandra Bubbh
Geographic Coverage: International
Year Established: 1977
Number of Employees: 20

DATA MANAGEMENT, INC.
7601 Bush Lake Road
Edina, MN 55435
(612) 831-3350
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing/Sales: Gerald Simonsen
Head of Software: Fred Shideman
Geographic Coverage: Minnesota
Year Established: 1981
Number of Employees: 9

DATA MANAGEMENT PRODUCTS, INC.
808 S. 74th Plaza
Suite 106
Omaha, NE 68114
(402) 399-9251
Major Markets: OEM (Computer Systems); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Banking
Target Applications: DP
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing/Sales: Robert Gustafson
Head of Software: Donald Roubinek
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 7

DATAMARK CORP.
4300 W. Peterson
Suite 148
Chicago, IL 60646
(312) 545-2501
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Business; Insurance; Steel
Target Applications: Insurance Broker; Insurance Broker Administration; Insurance Refinancing
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Daniel J. Drennan
Geographic Coverage: National
Year Established: 1978
Number of Employees: 8

DATAMARK INFORMATION SYSTEMS, INC.
220 N. 1300 W.
Pleasant Grove, UT 84062
(801) 785-5023
Major Markets: OEM (Computer Systems)
Contacts:
Head of Engineering: Terry Sorenson
Geographic Coverage: International
Year Established: 1976
Number of Employees: 12

DATAMATE CO., INC.
4135 S. 100th E. Ave.
Suite 128
Tulsa, OK 74145
(918) 664-7276
Target Applications: Report Generator; Cobol Program Generator; Macro Compiler; Spreadsheet System
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Martin Jansen
Head of Sales: Brad Jansen
Head of Software: Chip Keiger
Head of Customer Service: Lee Owens
Geographic Coverage: International
Year Established: 1978
Number of Employees: 6

DATAMATIC, INC.
4130 Lien Road
P.O. Box 8306
Madison, WI 53708
(608) 249-1077
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Education; Finance; Utilities; Municipalities
Target Applications: Payroll; Grading; Scheduling; WP; Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Mark Disilon
Head of Software: John Corning
Head of Customer Service: Dale Dull
Geographic Coverage: Wisconsin
Year Established: 1967
Number of Employees: 17

DATAMATIC SERVICES, INC.
6423 Scott Hamilton Dr.
P.O. Box 4408
Little Rock, AR 72214
(501) 568-3110
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Banking; Distribution; Medical; Beverage
Target Applications: Accounting; Inventory Control; Route Accounting; Billing
Contacts:
Head of Marketing: C. H. Nichols
Head of Software: Dennison Yates
Geographic Coverage: National
Year Established: 1965
Number of Employees: 53

DATAMATION SERVICES, INC.
7625 Rosecrans Ave.
Paramount, CA 90723
(213) 634-3000
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Distribution; Manufacturing; Professional Timekeeping; Airlines
Target Applications: MRP; Order Entry; Professional Timekeeping
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing/Sales: Dick Austin
Head of Customer Service: Gordon Hooker
Geographic Coverage: National
Year Established: 1973
Number of Employees: 22

DATAMATION, INC.
997 Old Eagle School Road
Suite 210
Wayne, PA 19087
(215) 687-4700
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing; Distribution; Wholesale
Target Applications: Accounting; Order Entry; Inventory
Net Sales: $5 Million - $25 Million (1981)
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 25

DATAMERICA CORP.
P.O. Box 469
Fort Scott, KS 66701
(316) 223-5340
Target Industries: Accountants; Legal; Clinics
Target Applications: Accounting; Payroll; Billing
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Rick Powell
Geographic Coverage: International
Year Established: 1976
Number of Employees: 10

DATANETICS
226 Meyran Ave.
Pittsburgh, PA 15213
(412) 621-7358
Major Markets: OEM (Computer Systems); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Higher Education
Target Applications: Statistical Analysis; Project Control
Geographic Coverage: Regional
Year Established: 1965
Number of Employees: 9

DATAPAK, INC.
416 Fontana Place N.E.
Albuquerque, NM 87108
(505) 266-4207
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: OEM
Target Applications: Accounting
Geographic Coverage: National
Year Established: 1975
Number of Employees: 15

DATA PHASE SYSTEMS, INC.
9000 W. 67th St.
Shawnee Mission, KS 66202
(913) 262-51000
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Libraries
Target Applications: Library

Management; Information Systems
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: Dick Jensenlin
Geographic Coverage: International
Year Established: 1975
Number of Employees: 98

DATA PLUS, INC.
1218 Massachusetts Ave.
Cambridge, MA 02138
(617) 547-4875
Major Markets: Maintenance/Other Services
Target Industries: Architecture; Restaurant
Target Applications: Office Automation
Geographic Coverage: Regional
Year Established: 1973
Number of Employees: 25

DATAPOINT CORP.
9725 Datapoint Dr.
San Antonio, TX 78284
(512) 699-7000
Major Markets: Computer, Peripheral, Communications Equipment and Office Equipment Manufacturing; Maintenance/Other Services
Target Industries: General Business; Scientific; Government
Target Applications: DDP; WP; OA; Electronic Message
Net Sales: More than $100 Million (1983)
Contacts:
Head of Sales: David Holland
Head of Software: David Ruberg
Head of Engineering: Victor Poor
Head of Customer Service: John Hale
Geographic Coverage: International
Year Established: 1968
Number of Employees: 6,800

DATA PROCESSING CORP. OF DELAWARE VALLEY
1600 Rockwell Road
Abington, PA 19001
(215) 548-1111
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing
Geographic Coverage: East
Year Established: 1968
Number of Employees: 10

DATA PROCESSING DESIGN
1400 N. Brasher Road
Suite F
Anaheim, CA 92807
(714) 970-1515
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Applications: Accounting; WP; Graphic
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Paul Baker
Head of Software: Richard Marino
Geographic Coverage: International
Year Established: 1975
Number of Employees: 52

DATA PROCESSING ENTERPRISES
914 S. Hoover St.
Los Angeles, CA 90006
(213) 380-7200
Major Markets: Data Services (Service Bureau)
Target Applications: General Business
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: David Scott
Head of Sales: Ellyn Waldy
Geographic Coverage: Southern California
Year Established: 1967
Number of Employees: 75

DATA PROCESSING SERVICES
1449 W. Orange Grove Ave.
Orange, CA 92668
(714) 997-4333
Major Markets: Data Services (Service Bureau)
Target Applications: Financial
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software: R. P. Cantoni
Geographic Coverage: Southern California
Year Established: 1975
Number of Employees: 25

DATA RESOURCES, INC.
24 Hartwell Ave.
Lexington, MA 02173
(617) 863-5100
Target Industries: Utilities; Financial; Energy; Industrial
Target Applications: Decision Support; Statistics; Forecasting; Programming Language
Net Sales: $75 Million - $100 Million (1983)
Contacts:
Head of Marketing: Donald McLaton
Geographic Coverage: International
Year Established: 1968
Number of Employees: 900

DATA RETRIEVAL CORP. OF AMERICA
8669 N. Deerwood Dr.
Milwaukee, WI 53223
(414) 355-5600
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Insurance; Utilities; Legal
Target Applications: Litigation; Research; Photo Composition; WP
Contacts:
Head of Marketing: G. Jeffery Benning
Head of Software: Bert Schatzgale
Geographic Coverage: National
Year Established: 1968
Number of Employees: 130

DATAREX COMPUTER SYSTEMS
445 N. Capitol
Suite 4
P.O. Box 677
Idaho Falls, ID 83402
(208) 529-4288
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Agriculture
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: Tyrell Peeples
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 6

DATA SOLUTIONS, INC.
1015 E. Hillsdale Blvd.
Suite 200
P.O. Box 4251
Foster City, CA 94404
(415) 574-2262
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Nonprofit; Banks; Distributors; Food Distribution
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Malcolm K. Chong
Geographic Coverage: National
Year Established: 1972
Number of Employees: 20

DATA SYSTEMS FOR INDUSTRY
3842 Cerritos Ave.
Los Alamitos, CA 90720
(213) 493-4541
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Distribution
Target Applications: Manufacturing Management; Distribution Management; Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Derek Richell
Head of Engineering: Jerry W. Hart
Geographic Coverage: International
Year Established: 1975
Number of Employees: 20

DATA SYSTEMS GROUP
2322 Capitol Ave.
Sacramento, CA 95816
(916) 443-4944
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical
Target Applications: Accounts Receivable; Billing; Accounting
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: John Baird
Head of Software: E. Dennis Luther
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 12

DATA SYSTEMS OF ARIZONA, INC.
2222 W. Encanto
Suite 100
Phoenix, AZ 85009
(602) 257-0065
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Applications: WP; General Business
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Hank Gessler
Head of Software: Bob Lindeberg
Geographic Coverage: Arizona
Year Established: 1967
Number of Employees: 120

DATA SYSTEMS OF BATON ROUGE
6339 Jefferson Highway
Baton Rouge, LA 70809
(504) 923-0888
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Distributors; Data Communications; Apartment Management
Target Applications: Data Communications
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Paul Charbonnet
Head of Software: Glenn Smith
Geographic Coverage: International
Year Established: 1973
Number of Employees: 25

DATA-TAX, INC.
710 E. Ogden Ave.
Naperville, IL 60540
(312) 369-2414
Target Industries: Accountants; Legal
Target Applications: Accounting; Tax Preparation; Tax Planning
Geographic Coverage: National
Year Established: 1978

DATATEAM, INC.
2885 W. Prospect Road
Suite B
Fort Lauderdale, FL 33309
(305) 486-3333
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Banking; Insurance; Distribution; Retail
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Gary L. Fox
Head of Software: Leonard H. Sid
Geographic Coverage: National
Year Established: 1979
Number of Employees: 14

DATA-TECH
6323 Eldourne
San Antonio, TX 78250
(512) 680-3800
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)

Vendors

Target Applications: Mailing Lists; Consulting Services
Net Sales: $100,000 - $500,000 (1982)
Geographic Coverage: National
Year Established: 1981
Number of Employees: 7

DATA — TEK
1211 Chestnut St.
Suite 400
Philadelphia, PA 19107
(215) 564-4133
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Medical; Banking; Fortune 1000; Facilities Management
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Allen Douglas
Geographic Coverage: National
Year Established: 1971
Number of Employees: 24

DATATEK SYSTEMS, INC.
807 S. Lamar St.
Suite 309
Amarillo, TX 79105
(806) 373-1066
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Retail; Feed Yards; Oil and Gas
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: Regional
Year Established: 1972
Number of Employees: 15

DATATEL MINICOMPUTER CO.
3700 Mt. Vernon Ave.
Alexandria, VA 22305
(703) 549-4300
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Education; Government; Banking
Net Sales: $5 Million - $25 Million (1982)
Contacts:
Head of Marketing/Sales: Bill Peterson
Head of Software: Jayne Edge
Geographic Coverage: National
Year Established: 1968
Number of Employees: 130

DATA-TOUCH, INC.
1910 Craigshire
St. Louis, MO 63141
(314) 469-3280
Major Markets: Dealer/Distributor; Maintenance/Other Services
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 17

DATATRAC CORP.
180 Interstate N.
Suite 415
Atlanta, GA 30339
(404) 953-2560
Major Markets: Systems House (Commercial OEM)
Target Applications: General Business; Accounting; Medical; Wholesale Distribution
Contacts:
Head of Marketing: Paul Cooper
Geographic Coverage: National
Year Established: 1977
Number of Employees: 13

DATAVAC, INC.
1985 Greenspring Dr.
Timonium, MD 21093
(301) 252-5421
Major Markets: Data Services (Service Bureau)
Target Industries: General Business
Target Applications: General Accounting
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Sales: Truitt Smith
Head of Software: Terry Kirby
Geographic Coverage: Maryland, Pennsylvania
Year Established: 1982
Number of Employees: 14

DATAVISION
800 Howe Ave.
Suite 140
Sacramento, CA 95825
(916) 927-6993
Major Markets: Systems House (Commercial OEM)
Target Industries: Transportation; Construction; Property Management; Recreation
Target Applications: Accounting
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: William Christenson
Geographic Coverage: National
Year Established: 1978
Number of Employees: 7

DATAWARE, INC.
2565 Elmwood Ave.
Buffalo, NY 14217
(716) 876-5722
Major Markets: Maintenance/Other Services
Target Applications: Program Comparators; File Compare Utilities; Language Translators
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Lynnanne Phillips
Geographic Coverage: International
Year Established: 1980
Number of Employees: 28

DATA WEST CORP.
P.O. Box 2084
Durango, CO 81301
(303) 259-2330
Target Industries: Government; Municipal Government; Utilities
Target Applications: Accounting; Utility Billing
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Sales: Patrick Keating
Head of Software: Richard Brown
Geographic Coverage: National
Year Established: 1975
Number of Employees: 8

DATAX, INC.
525 Krebs Ave.
P.O. Box 245
Pascagoula, MS 39567
(601) 769-2154
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau)
Target Applications: Property Tax Accounting
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: David Ayers
Geographic Coverage: Regional
Year Established: 1972
Number of Employees: 14

DATA 3 SYSTEMS, INC.
P.O. Box 441
Santa Rosa, CA 95402
(707) 528-5640
Target Industries: Manufacturing
Contacts:
Head of Marketing: G. Abrams
Geographic Coverage: International
Year Established: 1979
Number of Employees: 42

DATOO, INC.
995 W. 2nd St.
Suite A
Eugene, OR 97402
(503) 687-0070
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Insurance
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Software/Engineering: Jerry Pagarat
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 7

DATEK, LTD.
3060 Pharr Court
Atlanta, GA 30305
(404) 262-2135
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Legal; Medical; Engineering
Target Applications: CAR Microfilm
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Sales/Marketing: Kim Tarwateski
Head of Engineering: Kenneth Vaughan
Head of Customer Service: Charles McCullough
Geographic Coverage: Georgia and Southeast
Year Established: 1975
Number of Employees: 15

DATEX, INC.
3446 Belmont Ave.
Youngstown, OH 44505
(216) 744-0131
Target Industries: Government; Manufacturing; Service
Target Applications: Accounting
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: Regional
Year Established: 1973
Number of Employees: 12

DA-TRONICS
2962 N. Market Ave.
Canton, OH 44714
(216) 455-5383
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Dana Miller
Geographic Coverage: Ohio
Year Established: 1981
Number of Employees: 18

DATUM CONSULTANTS, INC.
1801 Hicks Road
Suite E
Rolling Meadows, IL 60008
(312) 991-2701
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Manufacturing; Associations
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Sales: Jack Clemens
Year Established: 1980
Number of Employees: 13

DATUM RESOURCES OF HOUSTON, INC.
9610 Harwin Dr.
Suite 154
P.O. Box 770038
Houston, TX 77215
(713) 784-1613
Target Industries: Petroleum; Government; Utilities; Distribution
Target Applications: Utilities; Accounting; Land and Lease Royalty
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 7

DAVID COOK & ASSOCIATES
9510 Abrams Road
Dallas, TX 75231
(214) 349-6900
Net Sales: $5 Million - $10 Million (1982)
Contacts:
Head of Sales: Randall Neale
Head of Software: Don Druckenbrodt
Geographic Coverage: Regional
Year Established: 1982
Number of Employees: 37

DAVID GROTH & ASSOCIATES, INC.
1 E. Howard

Des Plaines, IL 60016
(312) 299-8675
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Construction; Manufacturing; Wholesale; Retail
Target Applications: Order Processing; Job Costing; Property Management; Inventory Control
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Software: Gary Knight
Geographic Coverage: National
Year Established: 1975
Number of Employees: 10

DAVID R. BLACK & ASSOCIATES, INC.
Penn Center W.
Building I, Suite 320
Pittsburgh, PA 15276
(412) 787-5100
Target Applications: Programmer Product
Contacts:
Head of Marketing: Bob Poole
Head of Software: Dwight Eskridge
Geographic Coverage: International
Year Established: 1975
Number of Employees: 25

DAVIS CONSULTANTS, INC.
110 S.E. Grant
Suite 103
Ankeny, IA 50021
(515) 964-7153
Major Markets: Mainframe/Other Services
Target Industries: Construction; Distribution; Manufacturing; Insurance
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Rick Nolan
Geographic Coverage: National
Year Established: 1975
Number of Employees: 6

DAVIS, THOMAS AND ASSOCIATES, INC.
6800 Highway 7
Suite 301
Minneapolis, MN 55426
(612) 938-7600
Major Markets: Maintenance/Other Services
Target Industries: System Programming
Geographic Coverage: Minnesota
Year Established: 1979
Number of Employees: 32

DAWN COMPUTER CORP.
4019 Tujunga Ave.
P.O. Box 1345
Studio City, CA 91604
(213) 506-6086
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Law; Architect; Aerospace; Small and Medium Business
Target Applications: WP; Data Base
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Harden Miers
Head of Sales/Software: Ruskin Moore
Head of Engineering: C. W. Dean
Head of Customer Service: Redmond Glasson
Geographic Coverage: National
Year Established: 1981
Number of Employees: 9

DAYMASOFT
Dayna Communications
50 S. Main
Suite 530
Salt Lake City, UT 84144
(801) 531-0600
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Banking
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Sales: Richard Nelson
Head of Software/Engineering: Lynn Alley
Geographic Coverage: National
Year Established: 1977
Number of Employees: 10

DBA SYSTEMS, INC.
601 N. Loraine
Midland, TX 79701
(915) 685-1747
Geographic Coverage: National
Number of Employees: 7

D & B COMPUTING SERVICES
187 Danbury Road
Wilton, CT 06897
(203) 762-2511
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Contacts:
Head of Marketing: Andrew Abraham
Head of Sales: Frank Lee
Geographic Coverage: International
Year Established: 1967
Number of Employees: 1,000

DDM (DESIGN AND DEVELOPMENT OF INFORMATION SYSTEMS)
1 Mayfair Road
Eastchester, NY 10707
(212) 933-4170
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing; Distribution; Retail; Pharmacy
Target Applications: Accounting; Distribution; Payroll; Pharmacy
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: Regional
Year Established: 1968
Number of Employees: 22

D. B. SYSTEMS, INC.
2 S. Patton Ave.
Arlington Heights, IL 60005
(312) 870-8665
Major Markets: Maintenance/Other Services
Target Applications: Consulting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: S. C. Hendzel
Geographic Coverage: International
Year Established: 1979
Number of Employees: 9

DCS CO.
Borg Enterprises
1601 W. River Road
Minneapolis, MN 55411
(612) 588-0551
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Manufacturing
Target Applications: Job Costing; Labor Efficiency; Shop Loading
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Rick Borg
Head of Software/Engineering: Marda Borg
Head of Customer Service: Pat Schultz
Geographic Coverage: National
Year Established: 1974
Number of Employees: 15

DEALERS' MANAGEMENT SERVICES
5203 Leesburg Pike
Suite 1300
Falls Church, VA 22041
(703) 379-7171
Major Markets: Systems House (Commercial OEM)
Target Industries: Liquid Petroleum
Target Applications: Fuel; Accounting
Contacts:
Head of Software: J. DeYoung
Geographic Coverage: National
Year Established: 1981
Number of Employees: 18

DECISION RESEARCH CORP.
1600 Kapiolani Blvd.
Suite 725
Honolulu, HI 96814
(808) 949-8316
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Insurance; Car rental
Target Applications: Accounting; POS; On-line Insurance
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Walter A. Simmon
Head of Software/Engineering: Wesley Toma
Geographic Coverage: Hawaii
Year Established: 1979
Number of Employees: 12

DECISIONS DEVELOPMENT, INC.
115 E. Ninth St.
New York, NY 10003
(212) 254-8405
Target Industries: Banking
Target Applications: Financial Analysis; Business Planning; Corporate Consolidation; Reporting
Contacts:
Head of Marketing: Ellen Butcher
Geographic Coverage: International
Year Established: 1972
Number of Employees: 7

DECISION SYSTEMS, INC.
200 Rt. 17
Mahwah, NJ 07430
(201) 529-1440
Major Markets: Maintenance/Other Services
Target Industries: Government; Defense; Banking; Insurance
Contacts:
Head of Marketing: Hirsch Fishman
Geographic Coverage: International
Year Established: 1969
Number of Employees: 120

DEFARO SOFTWARE SYSTEMS, INC.
725 Fifth St.
Suite 4
Hermosa Beach, CA 90254
(213) 318-1661
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: IBM users
Target Applications: Manufacturing; Distribution; Education
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Ann Zucker
Head of Sales: Leslie Borg
Head of Software: Julio DeFaro
Head of Engineering: Gary Abbott
Geographic Coverage: National
Year Established: 1977
Number of Employees: 10

DELOITTE HASKINS & SELLS
1114 Ave. of the Americas
New York, NY 10036
(212) 790-0524
Major Markets: Maintenance/Other Services
Target Industries: Financial Institutions; Health Care
Target Applications: Financial Management; Hospital Reimbursement; Public Utilities
Contacts:
Head of Marketing: Ray Spinola
Head of Software: Joseph Wesselkamper
Geographic Coverage: International
Year Established: 1895
Number of Employees: 25,750

DELPHI DATA SYSTEMS, INC.
9615 Girard Ave. S.
Bloomington, MN 55431
(612) 881-4666
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Manufacturing
Target Applications: Accounting; WP
Net Sales: $100,000 - $500,000 (1981)
Contacts:

Head of Marketing/Sales: Peter Sragalo
Head of Software: David Hertzen
Geographic Coverage: International
Year Established: 1979
Number of Employees: 10

DELTA COMPUTING SYSTEMS, INC.
P.O. Box 1595
N. Platte, NE 69103
(308) 534-2520
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Legal
Target Applications: Document Management
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Susie Elliott
Geographic Coverage: National
Year Established: 1979
Number of Employees: 8

DELTA MACHINE CO., INC.
P.O. Box 5240
Brownsville, TX 78520
(512) 831-8201
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Donald Crow
Geographic Coverage: Southwest Texas
Year Established: 1927
Number of Employees: 23

DELTA SYSTEM CONSULTANTS, INC.
P.O. Box 143662
Coral Gables, FL 33114
(305) 446-3538
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Government
Target Applications: Statistical
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: International
Year Established: 1978
Number of Employees: 6

DENKEN COMPUTER SYSTEMS, INC.
41 Harbor Plaza Dr.
Stamford, CT 06902
(203) 357-8150
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing; Distribution; Financial
Target Applications: Accounting; Inventory; General Ledger; Manufacturing
Contacts:
Head of Marketing/Sales: Walter C. Bloch
Geographic Coverage: Regional
Year Established: 1968
Number of Employees: 30

DESCO COMPUTER SERVICES, INC.
Rt. 28
P.O. Box 177
Kingston, NY 12401
(914) 331-6553
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Rehabilitation Agencies
Geographic Coverage: National
Year Established: 1970
Number of Employees: 10

DESIGN DATA SYSTEMS CORP.
5270 N. Park Place N.E.
Cedar Rapids, IA 52402
(319) 373-1571
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Sheet Metal; Architectural
Target Applications: Tooling Design; Architectural Design; CAD; Computer-Aided Architecture
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: Russ Garner
Head of Software: Dave Store
Geographic Coverage: International
Year Established: 1977
Number of Employees: 8

DESIGN SYSTEMS, INC.
15 Campus Dr.
P.O. Box 575
Belle Meade, NJ 08502
(201) 874-4030
Target Industries: Credit Unions; Leasing Companies; Wholesale; Textile Manufacturing
Target Applications: Accounting Packages; Inventory Control
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Robert Wang
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 20

DESKTOP FINANCIAL SOLUTIONS, INC.
407 Main St.
Spotswood, NJ 08884
(201) 251-7191
Target Industries: Not Industry Sensitive
Target Applications: Financial Planning; Budgeting; Forecasting; Financial Modeling
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Joel Weisenfeld
Head of Software: Paul A. Tava
Year Established: 1979
Number of Employees: 7

DESKTOP SOFTWARE CORP.
226 Alexander St.
Princeton, NJ 08540
(609) 924-7111

Target Industries: Fortune 1000
Geographic Coverage: National
Year Established: 1981
Number of Employees: 15

THE DESTEK GROUP
836C E. Evelyn Ave.
Sunnyvale, CA 94086
(408) 737-7211
Major Markets: Communications Equipment Manufacturing
Target Industries: OEM
Target Applications: Networking
Contacts:
Head of Marketing: Dennis Reiger
Head of Software: Ronald Henderson
Geographic Coverage: International
Year Established: 1981
Number of Employees: 20

DEVA SYSTEMS SOFTWARE, INC.
4414 Centerview Dr.
Suite 200
San Antonio, TX 78228
(512) 736-4261
Target Industries: IBM VM Users
Contacts:
Head of Marketing/Sales: Bob Brennan
Head of Software: Barry Engelbrecht
Head of Customer Service: Chris Langford
Geographic Coverage: National
Year Established: 1982
Number of Employees: 20

DEVAR INFORMATION SYSTEMS, CORP.
221 W. Lake St.
Oak Park, IL 60302
(312) 524-1844
Major Markets: Computer Manufacturing; Dealer/Distributor
Target Industries: Newspapers
Target Applications: Editing Systems
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: National
Year Established: 1975
Number of Employees: 8

DEXEL SYSTEMS CORP.
479 N. Potomac
Hagerstown, MD 21740
(301) 790-1177
Target Industries: Credit Unions; Radio Stations; Government; Agriculture
Target Applications: Share and Loan Accounting; Traffic and Billing; Utility Billing; Job Costing
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Software: Doug Kern
Geographic Coverage: National
Year Established: 1979

DEXEL SYSTEMS CORP.
8111 Courthouse Road
Vienna, VA 22180
(703) 448-9400
Target Industries: Insurance; Credit unions
Net Sales: $5 Million - $10 Million (1983)

Contacts:
Head of Marketing: Michael Atkins
Head of Software: Richard Deneen
Geographic Coverage: Mid-Atlantic
Year Established: 1979
Number of Employees: 120

D. F. DIAMARA CO.
6075 N. W. Hwy.
Chicago, IL 60631
(312) 792-0846
Major Markets: Data Services (Service Bureau)
Target Applications: Accounting
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: Regional
Year Established: 1968
Number of Employees: 8

DGR COMPUTING SERVICE
1525 W.
P.O. Box 1427
Provo, UT 84601
(801) 373-8518
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Savings and Loan; Banks; Credit Unions
Target Applications: Dairy Herds; General Accounting; Payroll
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Charles E. Lovelace
Head of Sales: Will M. Crandell
Head of Software: Orland Seaver
Head of Customer Service: Earl Jorgensen
Geographic Coverage: International
Year Established: 1954
Number of Employees: 144

DICKERMAN ASSOCIATES, INC.
66 Canal St.
Boston, MA 02114
(617) 367-5754
Major Markets: Systems House (Commercial OEM)
Target Industries: Propane; Retail
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: John Grady
Head of Engineering: Brian Dereszniewicz
Geographic Coverage: National
Year Established: 1977
Number of Employees: 11

DIEBOLD, INC.
818 Mulberry S.E.
P.O. Box 8230
Canton, OH 44711
(216) 489-4000
Major Markets: Component, Computer, Terminal and Communications Equipment Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Finance; Banking; Credit Unions
Target Applications: Security; ATM

Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: Walter Crowe
Head of Sales: Robert Berone
Head of Software: Frank D'Angelo
Head of Engineering: Al Werf
Geographic Coverage: International
Year Established: 1959
Number of Employees: 5,800

DIGITAL ANALYSIS CORP.
11313 Sunset Hills Road
Suite 4A
P.O. Box 2950
Reston, VA 22090
(703) 471-0366
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Finance; Communication
Target Applications: Voice Response; UNIX/C Environment
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Dr. Elizabeth Nichols
Head of Engineering: J. C. Nichols
Head of Customer Service: E. F. Troy
Geographic Coverage: International
Year Established: 1980
Number of Employees: 12

DIGITAL COMMUNICATIONS ASSOCIATES, INC. (D.C.A.)
303 Technology Park
Norcross, GA 30092
(404) 448-1400
Major Markets: Component and Communications Equipment Manufacturing; OEM (Peripherals-Terminals)
Target Industries: Fortune 1000; Education; Manufacturing; Phone
Target Applications: Graphics; Data Communications
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: James B. Lee
Head of Sales: Gerald W. Buren
Head of Engineering: John R. Poppe
Geographic Coverage: National
Year Established: 1972
Number of Employees: 300

DIGITAL ELECTRONIC SERVICES, INC.
5520 Hollywood Ave.
P.O. Box 90919
Shreveport, LA 71109
(318) 636-2672
Major Markets: OEM (Peripherals-Terminals); Dealers and Distributors
Target Industries: Not Industry Specific
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Eddie Benham
Head of Sales: Mike Brandy
Year Established: 1977
Number of Employees: 30

DIGITAL EQUIPMENT CORP.
146 Main St.
Maynard, MA 01754
(617) 897-5111
Major Markets: Component, Computer, Terminal, Peripheral and Communications Equipment Manufacturing; Dealer/Distributor; Maintenance/Other Services; Miscellaneous Computer Supplies
Net Sales: More than $100 Million (1983)
Geographic Coverage: International
Year Established: 1957
Number of Employees: 78,500

DIGITAL INTERFACE SYSTEMS, INC.
2380 Pipestone Road
P.O. Box 1408
Benton Harbor, MI 49022
(616) 926-2148
Major Markets: Component Manufacturing; OEM (Computer Systems)
Target Industries: Manufacturing; Telecommunications
Target Applications: PBS Report Generators; Process Control; Testing Systems
Contacts:
Head of Marketing: Mahesh K. Seth
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 50

DIGIT-ALL SYSTEMS CORP.
8410 N.W. 53 Terr.
Suite 105
Miami, FL 33166
(305) 592-2928
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Applications: Accounting; General Business
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: S. Florida
Year Established: 1975
Number of Employees: 6

DIGITAL SOLUTIONS, INC.
100 Menlo Park
Edison, NJ 08837
(201) 549-1700
Target Industries: Scientific; Construction
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Jack Bahran
Geographic Coverage: International
Year Established: 1970
Number of Employees: 85

DIGITAL SYSTEMS, INC.
P.O. Box 12
Columbia, SC 29202
(803) 799-4084
Major Markets: Computer Manufacturing; Dealer/Distributor; Maintenance/Other Services
Target Industries: Government; Utilities
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing/Sales: Harry Bonds
Head of Software: Greg Kennealy
Head of Customer Service: Rick Jones
Geographic Coverage: National
Year Established: 1965
Number of Employees: 80

DIGITAN SYSTEMS, INC.
5007 16th Ave.
Brooklyn, NY 11204
(212) 436-3777
Major Markets: Component Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Manufacturing; Distribution; Retail; Professional; Food
Target Applications: General Accounting; Inventory Control; Shipping; WP
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Abe Preiter
Head of Sales: Joseph Friedman
Head of Software/Engineering: M. Baumwolspinner
Head of Customer Service: Gary Levine
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 20

DIMENSION DATA, INC.
224 Peters Road
Suite 205
Knoxville, TX 37922
(615) 690-3008
Target Industries: Dairy Processors; Food Processors
Target Applications: Route Accounting; Manufacturing; General Accounting; Real Management
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Steve Simon
Head of Software/Engineering: Janice Lostutter
Head of Customer Service: Rick Weldins
Geographic Coverage: International
Year Established: 1982
Number of Employees: 7

DISES, INC.
1806 Hwy. 35
P.O. Box 2283
Ocean, NJ 07712
(201) 531-2300
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Distribution
Target Applications: Inventory Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: James E. Morlan
Head of Software/Engineering: Joe Ziegler
Head of Customer Service: Kay Fumarolo
Geographic Coverage: National
Year Established: 1974
Number of Employees: 90

DISKPRINT SYSTEMS, INC.
P.O. Box 11080
Greenwich, CT 06830
(203) 629-2313
Major Markets: Systems House (Commercial OEM)
Target Applications: DBMS
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 10

DISKTECH, INC.
11600 Nebel St.
Rockville, MD 20852
(301) 881-0864
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Direct Marketing; Publishing; Nonprofit
Target Applications: Fund Raising; Mail Order; Subscription Membership
Contacts:
Head of Marketing/Sales: Robert Stahl
Geographic Coverage: National
Year Established: 1977
Number of Employees: 20

DIRECTIONS, INC.
15301 Dallas Pkwy.
Suite 400 LB 23
Dallas, TX 75248
(214) 788-2580
Target Industries: Finance; Banking
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Gary Bonner
Geographic Coverage: National
Year Established: 1976
Number of Employees: 25

DISC
3336 Bradshaw Road
Suite 340
Sacramento, CA 95827
(916) 363-7366
Target Industries: Business
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Earle Richardson
Head of Software: Michele Wong
Geographic Coverage: International
Year Established: 1976
Number of Employees: 47

DISCIPLEDATA, INC.
110 S. Downey Ave.
P.O. Box 7056
Indianapolis, IN 46207
(317) 353-0584
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Religious; Nonprofit; Education
Target Applications: Subscription Fulfillment; Accounting; Fundraising; Mailing List Maintenance
Contacts:
Head of Marketing: Delbert M. Crocker
Head of Software: A. Macenka

Vendors

Head of Customer Service: Bonnie Goerke
Geographic Coverage: National
Year Established: 1972
Number of Employees: 26

DISK, INC.
1314 Bedford Ave.
Baltimore, MD 21208
(301) 486-0410
Major Markets: Maintenance/Other Services
Target Industries: Finance; Banking; Insurance; Health
Target Applications: Account Reconciliation; Combined Interest Report Systems; Retirement Report Systems; Correspondent Banks
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: H. Allen Lurey
Head of Software: Albert M. Harris
Geographic Coverage: International
Year Established: 1969
Number of Employees: 35

DISTINCTIVE SOLUTIONS, CORP.
1305 Marsh St.
San Luis Obispo, CA 93401
(805) 544-8327
Target Industries: Commercial Finance
Contacts:
Head of Marketing/Sales: Anne M. Regan
Head of Software/Engineering: James F. Porter
Geographic Coverage: National
Year Established: 1982
Number of Employees: 16

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
625 E. 18th Ave.
P.O. Box 18306
Denver, CO 80218
(303) 839-5527
Target Industries: Manufacturing; Accounting; Distribution
Net Sales: $20 Million - $30 Million (1983)
Contacts:
Head of Sales: Mike Preuitt
Geographic Coverage: National
Year Established: 1971
Number of Employees: 20

DIVERSIFIED ELECTRONICS, INC.
176 Mineola Blvd.
Mineola, NY 11501
(516) 746-4660
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Applications: Payroll; Job Costing; Order Entry; Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software/Engineering: Richard Maletta
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 6

DIVERSIFIED SOFTWARE SYSTEMS, INC.
996 Minnesota Ave.
Suite 205
San Jose, CA 95125
(408) 998-0414
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing: Russell Lynch
Geographic Coverage: National
Year Established: 1978
Number of Employees: 12

DJR ASSOCIATES, INC.
303 S. Broadway
Tarrytown, NY 10591
(914) 631-6766
Target Applications: DBMS
Contacts:
Head of Marketing: Jake Nadler
Geographic Coverage: International
Year Established: 1978
Number of Employees: 15

DLM SYSTEMS, INC.
4502 Georgetown Place
Suite 100
Stockton, CA 95207
(209) 474-2900
Major Markets: Systems House (Commercial OEM)
Target Industries: Government; General Business
Target Applications: General Accounting
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Kim Carroll
Head of Sales: Kate Bemmer
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 22

DMW GROUP
3020 Hogback Road
Ann Arbor, MI 48104
(313) 971-5234
Major Markets: Maintenance/Other Services
Target Industries: Fortune 2000
Target Applications: Network Design; Telecost Control
Contacts:
Head of Marketing: Bruce Wilson
Head of Sales/Software: Mark Brown
Geographic Coverage: International
Year Established: 1971
Number of Employees: 100

DNA, INC.
7557 Rambler Road
Suite 1050
Dallas, TX 75231
(214) 890-7000
Major Markets: Systems House (Commercial OEM)
Target Industries: Banking; Insurance; Oil and Gas
Contacts:
Head of Marketing: Richard Coleman
Head of Software: Gene Sendelur
Geographic Coverage: International
Year Established: 1980

DONALD R. FREY & CO.
660 Alexandria Pike
Ft. Thomas, KY 41075
(606) 441-6566
Target Industries: Local Government; Manufacturing
Target Applications: Accounting; Order Processing
Contacts:
Head of Marketing: El Frey
Geographic Coverage: National
Year Established: 1974
Number of Employees: 10

DOORWAY TO MEMORY
2234 E. Colorado
Suite 103
Pasadena, CA 91107
(213) 796-0525
Major Markets: Communications Equipment Manufacturing; Maintenance/Other Services
Target Industries: Apparel; Manufacturing
Target Applications: Order Entry; Payroll; Marketing; Accounting
Contacts:
Head of Marketing: Chris Connelly
Geographic Coverage: National
Year Established: 1976
Number of Employees: 6

DPCS, INC.
4500 Campus Dr.
Suite 222
Newport Beach, CA 92660
(714) 557-9662
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Banking; Medical; Power Companies; Credit Unions
Target Applications: Credit Unions; Medical Billing; DOS/OS Conversion
Contacts:
Head of Marketing: John Pietras
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 21

DRAVES & BARKE SYSTEM, INC.
6666 Washington Ave. S.
Eden Prairie, MN 55344
(612) 941-0606
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Distribution; Insurance; Medical
Target Applications: Accounting; Manufacturing; Shipping; Sales Analysis
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Roy S. Barke
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 10

DTRS, INC.
129 Seventh Ave.
San Francisco, CA 94122
(415) 661-5454
Target Industries: Manufacturing
Target Applications: Inventory Control; Forecasting; Order Entry
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Software: Ed Moore
Geographic Coverage: National
Year Established: 1978
Number of Employees: 10

DTRS, INC.
Buck Road
P.O. Box 70
Hanover, NH 03755
(603) 643-9600
Major Markets: Data Services (Service Bureau)
Target Industries: Software Houses; Fortune 1500; Consulting; Accountants
Contacts:
Head of Marketing: Peter Amess
Geographic Coverage: International
Year Established: 1972
Number of Employees: 28

DUQUESNE SYSTEMS, INC.
Two Allegheny Center
Pittsburg, PA 15212
(412) 323-2600
Contacts:
Head of Marketing: Neal Polon
Geographic Coverage: International
Year Established: 1970
Number of Employees: 50

DYATRON, INC.
P.O. Box 235
Birmingham, AL 35201
(205) 956-7500
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Auto; Medical; Insurance; Banking
Target Applications: Medical; Employee Benefits
Net Sales: $30 Million - $50 Million (1983)
Contacts:
Head of Marketing: Richard Abbott
Geographic Coverage: International
Year Established: 1984
Number of Employees: 350

DYER, WELLS & ASSOCIATES, INC.
4501 Circle 75 Pkwy.
Atlanta, GA 30339
(404) 955-2290
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Insurance
Target Applications: Claims Systems; Group Insurance System
Contacts:
Head of Sales: Ed McPherson
Geographic Coverage: National
Year Established: 1977
Number of Employees: 110

DYLAKOR
17418 Chatsworth St.
Granada Hills, CA 91344
(213) 366-1781
Target Industries: Accountants; Finance; Banking
Contacts:
Head of Marketing: Carolyn Cook
Geographic Coverage: International
Year Established: 1968
Number of Employees: 55

SYNAMIC CONTROL
Trawnol Laboratory Corp.
597 E. Solando Springs Dr.
Long Wood, FL 32750
(305) 671-4483
Major Markets: Maintenance/Other Services
Target Industries: Medical; Patient Billing; Clerical; Financial DP
Target Applications: Medical Records; Patient Registration; Accounting
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Stephin Dougherty
Head of Software: Rich Tisalato
Geographic Coverage: International
Year Established: 1974
Number of Employees: 125

SYNAMIC GRAPHICS, INC.
2855 Telegraph Ave.
Suite 405
Berkeley, CA 94705
(415) 845-6180
Major Markets: Data Services (Service Bureau)
Target Industries: Petroleum; Energy; Mining
Target Applications: Graphic Software; Surface Mapping
Contacts:
Head of Marketing: Jeffrey W. Schwalm
Head of Software: Skip Peck
Geographic Coverage: International
Year Established: 1966
Number of Employees: 27

SYNAMIC INTERFACE SYSTEMS CORP. (SISC)
4365 McLaughlin St.
Suite 18
Los Angeles, CA 90066
(213) 390-5542
Major Markets: Data Services (Service Bureau); Consultants
Target Industries: Finance; Banking; Manufacturing
Target Applications: Accounting; Finance
Contacts:
Head of Marketing: Daniel E. DeMarco
Geographic Coverage: National
Year Established: 1981
Number of Employees: 11

SYNAMIC PROGRAMS, INC.
3131 Princeton Pike
Building 6B No.112
Lawrenceville, NJ 08648
(609) 896-0222
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Small Business; Medical
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Todd Chapman
Head of Software: Fares Washington
Geographic Coverage: International
Year Established: 1970
Number of Employees: 28

SYNAX RESOURCES, INC.
44 Harbor Park Dr.
Port Washington, NY 11050
(516) 484-1144
Target Applications: Accounting; Order Entry
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Thomas Williamson
Geographic Coverage: National
Year Established: 1969
Number of Employees: 20

SYX CORP.
9319 LBJ Freeway
P.O. Box 35825
Dallas, TX 75243
(214) 699-9663
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Insurance; Banking
Target Applications: Financial Planning; Sales Proposal; Variable Life Insurance
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: National
Year Established: 1979
Number of Employees: 8

SAGLE COMPUTER SYSTEMS, INC.
P.O. Box 1020
Eagle, CO 81631
(303) 328-7229
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Government; Construction; Restaurants
Target Applications: Financial Services; Accounting; Property Accounting System
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 9

SASTERN COMPUTER SERVICES, INC.
229 Sobrelle Trpk.
Kearney, NJ 07032
(201) 997-5500
Major Markets: Data Services (Service Bureau)
Target Industries: Food; Forest
Target Applications: Warehouse Management; Profitability Report; Accounting; Inventory Control
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 20

SIBLING ASSOCIATES, INC.
1 Glen Ave.
Scotia, NY 12302
(518) 377-8638
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing; Medical
Target Applications: Management; DSC Systems; Plant Simulation
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: D. Gastwick
Head of Engineering: Dr. R. Lyddane
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 16

SOGNI ASSOCIATES, INC.
8634 W. Brownidge Road
Milwaukee, WI 53224
(414) 354-0243
Major Markets: Systems House (Commercial OEM)
Target Industries: Engineering; Architects
Target Applications: WP; Accounting; Engineering Calculations
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: International
Year Established: 1973
Number of Employees: 16

SOGGS SYSTEMS, INC.
2500 Mt. Moriah
Suite 720
Memphis, TN 38115
(901) 794-5501
Major Markets: Systems House (Commercial OEM)
Target Industries: Credit Unions; Banks; Financial Industry
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jack Kramer
Head of Customer Service: Diane Cuddy
Geographic Coverage: National
Year Established: 1974
Number of Employees: 43

SOSSNSRG SCSNNSS CORP.
2150 Shattuck Ave.
Berkeley, CA 94704
(415) 841-8899
Target Industries: High Technology; Regulated Utilities; Financial Services; Telecommunications
Target Applications: Fiscal Modeling; Econometric Modeling; General Ledger Reporting; Information Center
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Connell G. Craig
Head of Software: Rod Gelly
Geographic Coverage: International
Year Established: 1973
Number of Employees: 19

SSP MANAGEMENT, INC.
5405 Lake Murray Blvd.
La Mesa, CA 92041
(714) 462-5400
Major Markets: Maintenance/Other Services
Target Industries: Banking; Manufacturing
Target Applications: Facilities Management
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: National
Year Established: 1972
Number of Employees: 30

SSP OF AMERICA, INC.
123 N. Union Ave.
Cleveland Plaza Suite 202
Cranford, NJ 07016
(201) 272-0770
Major Markets: Computer Manufacturing; Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Construction; Retail; Distribution; Personnel
Target Applications: Job Costing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: David Murdoch
Geographic Coverage: East
Year Established: 1979
Number of Employees: 15

SSC SYSTEMS
3271 E. Boston Post Road
Suite E
Sudbury, MA 01776
(617) 443-5108
Target Applications: WP
Contacts:
Head of Marketing/Sales: Marcia Dickman
Geographic Coverage: International
Year Established: 1980
Number of Employees: 10

SSSO SYSTSMS, INC.
1735 Feurisen Ave.
Ronkonkoma, NY 11779
(516) 981-3220
Target Applications: Accounting
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: Regional
Year Established: 1971
Number of Employees: 10

SNAX CORP.
444 N. York Road
Elmhurst, IL 60126
(312) 279-0282
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Maintenance; Engineering; Accounting; Inventory Management; Insurance
Target Applications: Work Order Processing; Inventory Control; Claims Processing; Pension Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Howard Larson
Head of Software: Stephen Wipfl
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 15

S. F. PAYNTER & ASSOCIATES, INC.
8008 Westfield Blvd.
Indianapolis, IN 46220
(317) 257-7561
Target Industries: Construction; Market Research; Nonprofit

Vendors

Target Applications: Estimating; Cross-Tabulation; On-Line Marketing
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Jim Fitzmartin
Head of Software: Thomas Y. Torgerson
Geographic Coverage: International
Year Established: 1976
Number of Employees: 9

EFT COMPUTER SYSTEMS, INC.
30 Twombley Place
Summit, NJ 07901
(212) 947-7771
Target Industries: Banking
Target Applications: EFT
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Garner R. Morgan
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 15

EK-DAS ENTERPRISES, INC.
503 Burritt St.
New Britain, CT 06053
(203) 224-1240
Target Industries: Medical; Distribution
Target Applications: Accounting
Net Sales: Less than $100,000 (1983)
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 10

ELGAR
480 W. Cummings Park
Suite 2850
Woburn, MA 01801
(617) 938-3737
Contacts:
Head of Marketing: Aris Niv

ELECTROCOM INTERNATIONAL, INC.
611 Church St.
Ann Arbor, MI 48104
(313) 761-8612
Target Industries: Utilities; Engineering; CRT and Component Manufacturing
Target Applications: Engineering; Education; Simulation; Design
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Engineering: Paul F. McGuire
Geographic Coverage: International
Year Established: 1973
Number of Employees: 20

ELECTRONIC DATA PROCESSING CORP.
530 E. 5th S.
Salt Lake City, UT 84102
(801) 534-1414
Target Industries: Credit Unions
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Gary Gibbs
Geographic Coverage: National
Year Established: 1956
Number of Employees: 100

ELECTRONIC DATA SYSTEMS CORP.
7171 Forest Lane
Dallas, TX 75230
(214) 661-6000
Major Markets: OEM (Computer Systems); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Banking/Credit Unions; Health Care; Insurance; Government
Target Applications: Facilities Management; Manufacturing; Accounting; Medical
Geographic Coverage: International
Year Established: 1962
Number of Employees: 13,500

ELKE CORP.
998 Zane Ave. N.
Golden Valley, MN 55422
(612) 546-1779
Target Industries: Manufacturing; Construction; Mining; Transportation
Target Applications: Equipment Maintenance
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Sam Ulrich
Head of Sales: Douglas Wesley
Geographic Coverage: International
Year Established: 1977
Number of Employees: 18

EMA, INC.
Hanover Building
480 Cedar St.
St. Paul, MN 55101
(612) 298-1992
Target Industries: Maintenance; Manufacturing
Target Applications: Data Entry; Storage; Retrieval; Auto Process Control
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Dag Knudsen
Head of Software: John D. Stack
Head of Engineering: Tom G. Stire
Geographic Coverage: International
Year Established: 1975
Number of Employees: 65

EMI SYSTEMS SOLUTIONS, INC.
P.O. Box 4226
Englewood, CO 80155
(303) 770-8571
Target Industries: Finance; Education
Target Applications: Student Loans; Loan Servicing
Geographic Coverage: National
Year Established: 1972
Number of Employees: 34

EMPIRE 214, INC.
409 Reizer Road
Wayne, NJ 07470
(201) 694-8200
Major Markets: Systems House (Commercial OEM)
Target Industries: Appliance; Buying Cooperatives
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: E. Coast
Year Established: 1970
Number of Employees: 7

EMPIRICAL RESEARCH GROUP
1112 S. 344th
Suite 310
Federal Way, WA 98003
(206) 872-7995
Major Markets: Computer Manufacturing; OEM (Computer Systems)
Target Industries: Industrial; Education; OEM
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Lee Sorensen
Geographic Coverage: International
Year Established: 1974
Number of Employees: 18

EMPLOYEE COMMUNICATION SERVICES, INC.
999 Ave. of the Americas
New York, NY 10018
(212) 244-0806
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Banking; Financial
Target Applications: Employee Benefit; Record Keeping
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Sales: Frank Kellagher
Geographic Coverage: National
Year Established: 1972
Number of Employees: 20

EMRATA, INC.
Charlottepark Executive Center
4651 Charlottepark Dr.
Suite 430
Charlotte, NC 28210
(800) 438-5058
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Beverage
Target Applications: Route Accounting; Distribution; Inventory Control
Net Sales: $30 Million - $50 Million (1983)
Contacts:
Head of Marketing/Sales: George Mackie
Head of Software: Joyce Dancy
Head of Customer Service: Jacque Helms
Geographic Coverage: International
Year Established: 1975
Number of Employees: 500

ENERGY MANAGEMENT ASSOCIATES, INC.
100 Northcreek
Suite 500
Atlanta, GA 30327
(404) 261-0386
Major Markets: Maintenance/Other Services
Target Industries: Utilities
Contacts:
Head of Marketing: J. M. Goodrich
Geographic Coverage: National
Year Established: 1975
Number of Employees: 80

ENERTEC, INC.
19 Jenkins Ave.
Lansdale, PA 19446
(215) 362-0966
Major Markets: Systems House (Commercial OEM)
Target Industries: Software Companies
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Tom Loschiavo
Head of Software: John Fiore
Year Established: 1977
Number of Employees: 20

ENGINEERED PRODUCTS COMPUTER SYSTEMS, INC.
P.O. Box 6767
Greenville, SC 29606
(803) 233-1853
Major Markets: Data Services (Service Bureau)
Target Industries: Manufacturing; Government Contractors
Target Applications: Project Management; Job Costing; Custom Manufacturing
Contacts:
Head of Marketing: Mark A. Keiser
Head of Software: Philip Huntley
Geographic Coverage: National
Year Established: 1955
Number of Employees: 25

ENGINEERING DESIGN CONCEPTS, INC.
160 Old Derby St.
Hingham, MA 02043
(617) 749-1794
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jack Bates
Head of Sales: Chris Mooney
Geographic Coverage: International
Year Established: 1978
Number of Employees: 36

ENGINEERING MECHANICS RESEARCH CORP.
1707 W. Beaver St.
Troy, MI 48084
(313) 643-8222
Contacts:
Head of Marketing: Dr. Kent Kothewala
Head of Sales: Roger Kothewala
Head of Software: Prami Kothewala
Geographic Coverage: International
Number of Employees: 15

ENGINEERING SYSTEMS CORP.
2051 Silverside
Suite 100
Baton Rouge, LA 70808
(504) 769-2226
Major Markets: Systems House (Commercial OEM)

Target Industries: Engineering; Architecture; Construction
Target Applications: Drafting; CAD
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Don Ellerman
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 18

EMMASYS INC
20111 Stevens Creek Blvd.
Cupertino, CA 95014
(408) 255-2920
Major Markets: Maintenance/Other Services
Target Industries: Electronics; Semiconductors
Contacts:
Head of Marketing: Fred Hayden
Head of Software: Timothy Sherrov
Geographic Coverage: National
Year Established: 1982
Number of Employees: 90

ENTECH ENGINEERING, INC.
900 Ebenezer Road
P.O. Box 30258
Knoxville, TN 37930
(615) 691-3333
Major Markets: Data Services (Service Bureau); Dealer/Distributor
Target Industries: Engineering; Credit Unions
Target Applications: Structural Skills
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Software: Janice Zushaow
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 20

ENTERPRISE TECHNOLOGY CORP.
305 Madison Ave.
New York, NY 10165
(212) 972-1960
Target Applications: DBMS; Report Writer; Disc Management Utilities
Contacts:
Head of Sales: Ruth Simon
Geographic Coverage: International
Year Established: 1978
Number of Employees: 10

ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE (ESRI)
380 New York St.
Redlands, CA 92373
(714) 793-2853
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Government; Forestry; Land Use Planning; Environment Assessment
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Jack Dangermond
Head of Software: Scott Morehouse
Geographic Coverage: International
Year Established: 1969
Number of Employees: 80

EPICOM, INC.
3647 Fairmount Ave.
San Diego, CA 92105
(619) 283-6211
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Accounting; Wholesale; Contracting
Target Applications: Accounting; DBMS
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software/Marketing: Randall Kunkee
Head of Sales: Donna Tello
Head of Engineering: Richard Walters
Head of Customer Service: Sharon Staley
Geographic Coverage: California
Year Established: 1978
Number of Employees: 8

EPIC SYSTEMS CORP.
2020 University Ave.
Madison, WI 53705
(608) 231-2020
Target Industries: Medical; Veterinary; Government
Target Applications: Clinical Information; Research Information; DBMS; Scheduling
Contacts:
Head of Marketing: Gary Nakel
Geographic Coverage: National
Year Established: 1979

EQUINE MANAGEMENT SYSTEMS
21303 Lassen St.
Unit 110
Chatsworth, CA 91311
(213) 700-1124
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Agriculture; Syndicate Management
Target Applications: Farm Management; Syndicate Management; Breeding/Product Reporting; Accounting
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: International
Year Established: 1979
Number of Employees: 15

ERICCO, INC.
1700 Broadway
New York, NY 10019
(212) 247-2444
Major Markets: Data Services (Service Bureau)
Target Applications: Medical Claims Processing; Employee Benefit; Pension Record Keeping; Profit-Sharing
Net Sales: $15 Million - $30 Million (1983)
Contacts:
Head of Marketing: Wayne Ferentino
Head of Sales: Stephen Kendrick
Head of Software: Robert Pero
Geographic Coverage: National
Year Established: 1960
Number of Employees: 130

ERNST & WHINNEY
National Office
2000 National City Center
Cleveland, OH 44114
(216) 861-5000
Major Markets: Maintenance/Other Services
Target Industries: Banking; Health Care; Manufacturing; Government
Contacts:
Head of Marketing: Richard J. Kasten
Head of Sales: J. Stephen Shattuck
Head of Software: G. Tim Orwick
Geographic Coverage: International
Year Established: 1903
Number of Employees: 20,000

ESCA CORP.
13010 Northup Way
Bellevue, WA 98005
(206) 885-5077
Contacts:
Head of Marketing: Robin Podmore
Head of Sales: Monte Peterson
Head of Software: Monte Peterson
Geographic Coverage: International
Number of Employees: 75

ESC SOLUTIONS, INC.
30200 Telegraph Road
Suite 125
Birmingham, MI
(313) 644-2920
Target Industries: Engineering Design; Organizations; Machine Tool
Net Sales: Less than $100,000 (1982)
Geographic Coverage: Regional
Year Established: 1982
Number of Employees: 10

ESI
1801 S. Gadsden St.
P.O. Box 5817
Tallahassee, FL 32314
(904) 224-5162
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Beverly W. LaRock
Head of Sales: Pat Palentino
Head of Software: Gilda G. Branch
Head of Customer Service: Debra T. Barber
Geographic Coverage: International
Year Established: 1973
Number of Employees: 53

EVALUATION AND PLANNING SYSTEMS
1 Industrial Dr.
Windham, NH 03087
(603) 898-1600
Major Markets: Maintenance/Other Services
Target Applications: Financial Planning; Forecasting and Analysis; Budgeting and Cash
Net Sales: $5 Million - $25 Million (1982)
Contacts:
Head of Sales/Marketing: John Kopcke
Geographic Coverage: International
Year Established: 1973
Number of Employees: 200

EVANS GRIFFITHS AND HART, INC.
55 Waltham St.
Lexington, MA 02173
(617) 861-0670
Major Markets: Maintenance/Other Services
Target Applications: Data Entry; DBMS
Contacts:
Head of Marketing: Tom Griffiths
Geographic Coverage: International
Year Established: 1970
Number of Employees: 14

EVANS, NEAL & ASSOCIATES, INC.
5609A Gibson Blvd. N.E.
Albuquerque, NM 87108
(505) 345-8231
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Medical; Direct Sales
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Marion Neal
Geographic Coverage: National
Year Established: 1979
Number of Employees: 7

EVANSVILLE DATA PROCESSING CORP.
1010 S. Weinbach Ave.
Evansville, IN 47714
(812) 479-6951
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Distributor; Maintenance/Other Services
Target Industries: Retail; Accounting
Target Applications: Client Write-Up; POS; Management
Net Sales: $100,000 - $500,000 (1982)
Geographic Coverage: Multiple
Year Established: 1980
Number of Employees: 15

EXCALIBUR COMPUTER SYSTEMS
1777 S. Harrison
Denver, CO 80210
(303) 758-5878
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Oil/Gas
Target Applications: Land Systems; Property; Accounting
Contacts:
Head of Marketing: A. J. Helvi
Head of Software: Bill Thieme
Geographic Coverage: International
Year Established: 1979
Number of Employees: 30

EXECUCOM SYSTEMS CORP.
3410 Far W. Blvd.
P.O. Box 9758
Austin, TX 78731

Vendors

(512) 346-4660
Target Applications: Financial Planning
Contacts:
Head of Marketing: Rick Bayliff
Head of Sales: Phil Clark
Head of Software: Gary Greenfield
Geographic Coverage: International
Year Established: 1976
Number of Employees: 250

DISCO-FLOW SYSTEMS, INC.
2013 Morris Ave.
Union, NJ 07083
(201) 851-0750
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical; Employment agencies
Target Applications: Billing; Patient Processing; Accounting
Contacts:
Head of Marketing: Larry Drappi
Head of Software: Ken Erb
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 15

EXECUTIVE TECHNOLOGY DATA SYSTEMS (ETDS)
28104 Orchard Lake Road
Suite 108
Farmington Hills, MI 48018
(313) 626-0770
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Accountants; Legal
Target Applications: General Ledger; Forecasting; Client Accounting; Practice Management
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Sales/Marketing: James K. Greiner
Head of Software: Bruce Woodard
Geographic Coverage: National
Year Established: 1973
Number of Employees: 30

THE FABRI GROUP
92 Main St.
Suite 108
P.O. Box G
Nashua, NH 03061
(603) 883-3212
Target Industries: Not Industry Sensitive
Contacts:
Head of Marketing: Dennis Charles
Head of Sales: Alan Finkelstein
Geographic Coverage: National
Year Established: 1979
Number of Employees: 24

FASTECH, INC.
260 N. Providence Road
Media, PA 19063
(215) 565-3405
Major Markets: OEM (Peripherals-Terminals)
Target Applications: Sales Information
Geographic Coverage: International
Year Established: 1982
Number of Employees: 7

F.B. CONSULTING, INC.
2040 Victory Blvd.
Staten Island, NY 10314
(212) 494-2800
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Banking; Brokerage houses
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1981)
Geographic Coverage: National
Year Established: 1977
Number of Employees: 45

FEIN MARQUART ASSOCIATES, INC.
7215 York Road
Baltimore, MD 21212
(301) 821-5960
Major Markets: Maintenance/Other Services
Target Industries: Chemical; Petrochemical; Pharmaceutical
Target Applications: Management Systems
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Alvin Bober
Geographic Coverage: International
Year Established: 1968
Number of Employees: 40

FERGX MICROSYSTEMS, INC.
1701 N. Ft. Myer Dr.
Suite 611
Arlington, VA 22209
(703) 841-0800
Target Applications: Financial Planning; Graphics; Data Communications
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Sales/Marketing: Richard Hykes
Head of Software: David Gallard
Head of Engineering: Richard Berger
Geographic Coverage: International
Year Established: 1979
Number of Employees: 11

FIDEN
A Subsidiary of Financial Institution Services, Inc.
49 Music Sq. W.
Nashville, TN 37203
(615) 329-2400
Major Markets: Software Houses; Data Services (Service Bureau)
Target Industries: Sperry Mainframe Users
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Jack Warren
Head of Software: Bill Flint
Head of Engineering: Jack Toney
Head of Customer Service: Tim Guthrie
Geographic Coverage: International
Year Established: 1971
Number of Employees: 30

FIDGE SYSTEMS MANAGEMENT GROUP, INC.
4420 Sherwin Road
Willoughby, OH 44094
(216) 946-8000
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Distribution; Manufacturing; Financial
Target Applications: Process Control; Inventory; Accounting
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Sales: Rick Kluska
Head of Software/Engineering: John Paganini
Geographic Coverage: National
Year Established: 1969
Number of Employees: 90

FINANCIAL COMMUNICATIONS SERVICES, INC.
5580 LBJ Freeway
Dallas, TX 75240
(214) 980-8471
Target Industries: Mortgage; Savings; Loans
Net Sales: Less than $100,000 (1983)
Contacts:
Head of Marketing: Bill McCall
Head of Sales: Bob Stuppi
Geographic Coverage: National
Year Established: 1982

FINANCIAL DATA PLANNING CORP.
2573 S. Bay Shore Dr.
Miami, FL 33133
(305) 858-8200
Major Markets: Systems House (Commercial OEM)
Target Industries: Insurance
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Al Beram
Geographic Coverage: International
Year Established: 1968
Number of Employees: 140

FINANCIAL DECISION SYSTEMS, INC.
28035 Dorothy Dr.
Agoura, CA 91301
(818) 706-2000
Major Markets: Data Services (Service Bureau)
Target Industries: Multistate Corporations; Fortune 1000
Target Applications: Corporate Tax; Finance
Contacts:
Head of Marketing: Maryanne Sentucci
Head of Sales: William George
Geographic Coverage: National
Year Established: 1975
Number of Employees: 45

FINANCIAL FORECAST, INC.
500 E. Higgins
Suite 100
Elk Grove Village, IL 60007
(312) 364-7370
Target Industries: Financial; Insurance
Geographic Coverage: National
Year Established: 1975
Number of Employees: 6

FINANCIAL PROGRAMMING, INC.
4555 Erin Dr.
Suite 170
Eagan, MN 55122
(612) 484-0120
Major Markets: Maintenance/Other Services
Target Industries: Securities Firms; Banks
Contacts:
Head of Software: Joseph D. Boehme
Geographic Coverage: National
Year Established: 1981
Number of Employees: 7

FINANCIAL SOFTWARE OF AMERICA, INC.
P.O. Box 2084
Winter Park, FL 32790
(305) 645-3724
Target Industries: Banking
Geographic Coverage: National
Year Established: 1978
Number of Employees: 25

FINANCIAL SOFTWARE, INC.
3139 Campus Dr.
Suite 270
Norcross, GA 30071
(800) 241-8291
Target Industries: Accounting; Legal; Banking
Target Applications: WP; Financial; Time/Billing; Loan Processing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Bruce Salod
Head of Sales: Gary G. Scheirk
Head of Software: Andy Young
Head of Engineering: Kent Ward
Geographic Coverage: International
Year Established: 1977
Number of Employees: 65

FINANCIAL TECHNOLOGY, INC.
612 N. Michigan Ave.
Suite 805
Chicago, IL 60611
(312) 280-0800
Target Industries: Finance
Target Applications: General Ledger; Financial Planning; Commercial Loan; Fixed Assets
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software/Marketing: Paul Kozlarz
Geographic Coverage: National
Year Established: 1969
Number of Employees: 20

FINGRAPH CORP.
980 Clock Tower Dr.
Springfield, IL 62704
(217) 528-0866
Contacts:
Head of Marketing: Mel Seiler
Geographic Coverage: National

Year Established: 1982
Number of Employees: 30

FISHAG CORP.
Forrest & Windsor Ave. S.
Narberth, PA 19072
(215) 667-6100
Major Markets: Data Services (Service Bureau)
Target Industries: Manufacturing; Oil
Target Applications: Business Accounting
Geographic Coverage: Regional
Year Established: 1969
Number of Employees: 30

FREEPORT SYSTEMS, INC.
1 Moody St.
Waltham, MA 02154
(617) 899-2231
Major Markets: Maintenance/Other Services
Target Industries: Medical; Commercial
Target Applications: Financial Modeling; Reimbursement Modeling
Contacts:
Head of Marketing: Robert Touro
Head of Software: George Silva
Geographic Coverage: National
Year Established: 1978
Number of Employees: 50

FREEWAY COMPUTER CORP.
1462 Erie Blvd.
Schenectady, NY 12305 -
(518) 374-4430
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Lumber; Automotive
Target Applications: Data Entry; Inventory Control
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Bob Hale
Head of Sales: Betty Tucker
Head of Software: Al Gorski
Head of Customer Service: John Sprague
Geographic Coverage: National
Year Established: 1969
Number of Employees: 125

FRIST SYSTEMS CORP.
385 Manhattan Beach Blvd.
Manhattan Beach, CA 90266
(213) 546-5561
Target Industries: General Business; Engineering
Target Applications: Engineering
Contacts:
Head of Sales/Marketing: Mary Avera
Head of Engineering: Robert Hoffman
Geographic Coverage: International
Year Established: 1980
Number of Employees: 6

FRONIA BUSINESS SYSTEMS, INC.
340 Interstate N.
Suite 140
Atlanta, GA 30339
(404) 953-1717
Major Markets: OEM (Computer Systems); Maintenance/Other Services
Target Industries: Retail; Restaurant; Distribution; Radio Broadcasting
Target Applications: POS
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Mary Ann Fisher
Head of Customer Service: Jane Haley
Geographic Coverage: International
Year Established: 1978
Number of Employees: 12

FITZ SYSTEMS, INC.
85 W. Red Oak Lane
White Plains, NY 10604
(212) 289-5540
Major Markets: Maintenance/Other Services
Target Industries: Financial; Insurance
Net Sales: $10 Million - $15 Million (1983)
Geographic Coverage: Regional
Year Established: 1973
Number of Employees: 100

FLORIDA COMPUTER, INC.
99 N. W. 183rd St.
N. Miami, FL 33169
(305) 652-1710
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Utilities; Data Management; Data Communications
Target Applications: Accounting; Document Retrieval
Geographic Coverage: International
Year Established: 1975
Number of Employees: 20

FLORIDA SOFTWARE SERVICES, INC.
711 E. Altamonte
P.O. Box 2269
Orlando, FL 32802
(305) 831-3001
Target Industries: Banking; Financial
Target Applications: Banking; Loan Processing; Financial Management; MIS
Net Sales: $5 Million - $20 Million (1981)
Contacts:
Head of Marketing: Dan Walbaum
Head of Engineering: Charlie Lane
Head of Customer Service: John W. Digiovanni
Geographic Coverage: International
Year Established: 1968
Number of Employees: 150

FOOTHILL ASSOCIATES
1730 N. Euclid
Upland, CA 91786
(714) 982-0666
Major Markets: Data Services (Service Bureau)
Target Industries: Manufacturing; Financial
Target Applications: Financial Modeling; Bidding; Cost Estimating
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing: Steve D. Booth
Geographic Coverage: S. California
Year Established: 1970
Number of Employees: 10

FORMATION, INC.
823 E. Gate Dr.
Mt. Laurel, NJ 08054
(609) 234-5080
Major Markets: Computer Manufacturing; OEM (Computer Systems); OEM (Peripherals-Terminals)
Target Industries: Manufacturing; OEM
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: N. Jaffry Lundsen
Head of Engineering: Barry I. Kloster
Head of Customer Service: William A. Rennie
Geographic Coverage:
Year Established: 1970
Number of Employees: 200

FORNS MANAGEMENT, INC.
ReThi International
3232 Oradell Lane
Dallas, TX 75220
(214) 357-8181
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor
Target Applications: Paperwork Control
Contacts:
Head of Marketing: Peter Evans
Head of Software: John Hurd
Geographic Coverage: National
Year Established: 1965
Number of Employees: 13

FORSULA CONSULTANTS, INC.
P.O. Box 544
Anaheim, CA 92805
(714) 778-1738
Major Markets: Maintenance/Other Services
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Frank Schultz
Head of Software: Tony J. Sapienza
Head of Engineering: Fritz Lorenz
Geographic Coverage: International
Year Established: 1978
Number of Employees: 25

FORTEX SYSTEMS CORP.
1935 New York Ave.
P.O. Box 487
Huntington Station, NY 11746
(516) 549-4713
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Medical Supplies; Medical Groups
Target Applications: Data Entry; DP
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software: Alan Tonnesen
Head of Customer Service: Claudio R. Sgland
Geographic Coverage: National
Year Established: 1979
Number of Employees: 7

FORTH, INC.
2309 Pacific Coast Highway
Hermosa Beach, CA 90254
(213) 372-8493
Target Industries: Manufacturing; Engineering; Military
Target Applications: Process Control; Robotics; Instrumentation; Data Base
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Edward Conklin
Geographic Coverage: International
Year Established: 1973
Number of Employees: 20

FRANKEL ENGINEERING LABORTORIES, INC.
P.O. Box 501
Reading, PA 19603
(215) 373-5205
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals)
Target Industries: Manufacturing; Apparel; Airline; Credit Union
Geographic Coverage: National
Year Established: 1959
Number of Employees: 15

FRANKLEN COMPUTER SYSTEMS
715 Fremont
S. Pasadena, CA 91030
(213) 441-3123
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: CPA
Target Applications: Client Accounting; Property Management; General Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Art Williamson
Head of Software: Betty Jane O'Kane
Geographic Coverage: National
Year Established: 1974
Number of Employees: 20

FREIGHT DATA SYSTEMS, INC.
23801 Agoura Road
Agoura, CA 91301
(213) 991-8042
Major Markets: Systems House (Commercial OEM)
Target Industries: Freight; Transportation; Import/Export
Target Applications: Billing; Accounting; Operations; Freight Tracing
Net Sales: $1 Million - $5 Million (1981)

Contacts:
Head of Marketing: David Chambers
Geographic Coverage: International
Year Established: 1978
Number of Employees: 25

PREY ASSOCIATES
Chestnut Hill Road
Amherst, NH 03031
(603) 627-1123
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Banking; Financial; Federal Government; Security
Target Applications: AI; Network Communications; DBMS; Simulation
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Leslie Dole
Head of Sales: Alan Kaufman
Head of Engineering/Software: Sandra Newcombe
Geographic Coverage: National
Year Established: 1975
Number of Employees: 85

PRUDENN COMPUTER CORP.
5711 Six Forks Road
P.O. Box 18305
Raleigh, NC 27609
(919) 848-0001
Major Markets: Systems House (Commercial OEM)
Target Industries: Government; Education
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Joe Dupree
Head of Sales: Jerry Phillips
Head of Software: Michael Austin
Head of Customer Service: Ron Somers
Geographic Coverage: East Regional
Year Established: 1975
Number of Employees: 75

PYRAMID PROJECTS INTERNATIONAL
930 Larkspur
Suite 295
Larkspur, CA 94939
(415) 461-4760
Target Applications: IBM users; DBMS
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Bill Turner
Geographic Coverage: International
Year Established: 1980
Number of Employees: 15

QANSA SYSTEMS SERVICES
1927 5th Ave. N.
Suite A
St. Petersburg, FL 33705
(813) 822-6600
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Medical
Target Applications: Pharmaceutical; Materials Management; Medical Lab
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Larry Barker
Geographic Coverage: National
Year Established: 1971
Number of Employees: 14

QARFIELD GROSSH & PASTARFI, INC.
1101 Chestnut St.
P.O. Box 627
Roselle, NJ 07203
(201) 241-9600
Target Applications: Accounting; Inventory
Contacts:
Head of Marketing: Kathleen Smith
Head of Software: Susan Pfister
Geographic Coverage: National
Year Established: 1978
Number of Employees: 6

QARRETT COMPUTER SERVICE, INC.
3333 Vine St.
Cincinnati, OH 45220
(513) 281-4332
Target Industries: Trucking; Automotive
Target Applications: Accounting; General Business
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Engineering: Jack Stone
Geographic Coverage: National
Year Established: 1971
Number of Employees: 25

QARY BERGMAN ASSOCIATES, INC.
14 Hickory Lane
N. Brunswick, NJ 08902
(201) 247-2727
Target Applications: CICS
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: International
Year Established: 1974
Number of Employees: 12

QARY BROWN ASSOCIATES, INC.
3228 Edwards Dr.
Suite 2
Greensboro, NC 27409
(919) 852-0550
Major Markets: Data Services (Service Bureau); Dealer/Distributor
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Sales/Marketing: Sylvia Stone
Head of Software: John D. Barnes
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 30

QATCO TOWNE
Applied Technology
685 Howard St.
Buffalo, NY 14206
(716) 847-3400
Major Markets: Component Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Energy
Target Applications: Energy
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales/Marketing: Robert Mahony
Geographic Coverage: International
Year Established: 1974
Number of Employees: 21

QEIAC, INC.
P.O. Box 185
Riverdale, MD 20737
(301) 864-3700
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Sales: Charles Chambers
Geographic Coverage: International
Year Established: 1977
Number of Employees: 30

QEM DATA PROCESSING CO.
81 State Blvd.
P.O. Box 294
Delmar, DE 33520
(302) 846-9553
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Applications: Financial; Job Costing; Reservations; Real Estate Management
Contacts:
Head of Marketing: Steven Read
Geographic Coverage: National
Year Established: 1976
Number of Employees: 13

QEMASYS CORP.
11820 Parklawn Dr.
Rockville, MD 20852
(301) 770-4800
Target Industries: Government
Target Applications: Accounting; Facilities Management; Office Automation
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Ronald Hussy
Geographic Coverage: National
Year Established: 1968
Number of Employees: 150

QENERAL DATA SYSTEMS, LTD.
Marketing Division
1520 Locust St.
Philadelphia, PA 19102
(215) 985-1780
Target Industries: Insurance
Contacts:
Head of Marketing: Jules Seehens
Geographic Coverage: National
Year Established: 1970
Number of Employees: 102

QENERAL DIGITAL INDUSTRIES, INC.
7702 Governors Dr.
Huntsville, AL 35805
(205) 837-5305
Major Markets: Component Manufacturing; Computer Manufacturing; Terminal Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Manufacturing; System House; Software Development Firms; OEM
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software: John D.Reynolds
Geographic Coverage: National
Year Established: 1978
Number of Employees: 43

QENERAL ELECTRIC CO.
Manufacturing Computer Services
1 River Road
Building 6-133
Schenectady, NY 12345
(518) 385-8185
Net Sales: $20 Million - $30 Million (1982)
Contacts:
Head of Engineering: J. Pennington
Geographic Coverage: International
Year Established: 1967
Number of Employees: 50

QENERAL ELECTRIC QAS INTERNATIONAL, INC.
300 TechneCenter Dr.
Milford, OH 45150
(513) 576-3821
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Automobile; Manufacturing; Aerospace; Transportation
Target Applications: Engineering Analysis
Contacts:
Head of Customer Service: Kathy Riley
Geographic Coverage: International
Year Established: 1982
Number of Employees: 100

QENERAL ELECTRIC INFORMATION SERVICES CO.
401 N. Washington St.
Rockville, MD 20850
(301) 340-4000
Major Markets: Data Services (Service Bureau)
Geographic Coverage: International
Year Established: 1964
Number of Employees: 5,000

QENERAL RESEARCH CORP.
The Software Workshop
5383 Hollister Ave
P.O. Box 6770
Santa Barbara, CA 93111
(805) 964-7724
Target Industries: Government; Scientific
Target Applications: Software Tools
Net Sales: More than $100 Million (1982)
Geographic Coverage: International
Year Established: 1978
Number of Employees: 25

QENERAL SYSTEMS CORP.
8308 D. Old Courthouse Road
Vienna, VA 22180
(703) 442-8800
Major Markets: Systems House

(Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Banking; Government; Associations
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: T. Michael Brady
Head of Software: Sharon Kavanagh
Geographic Coverage: Regional
Year Established: 1969
Number of Employees: 14

GENERATED SYSTEMS, INC.
209 N. Hale
Wheaton, IL 60187
(321) 668-0508
Target Applications: Accounting
Geographic Coverage: International
Year Established: 1971
Number of Employees: 10

GENERATION SCIENCES, INC.
10 E. 40th St.
New York, NY 10016
(212) 532-8555
Major Markets: Maintenance/Other Services
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Bruce W. Tarr
Geographic Coverage: National
Year Established: 1973
Number of Employees: 50

GENIMC SYSTEMS, INC.
2123 Mango Place
Jacksonville, FL 32207
(904) 396-7233
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Manufacturing; Distribution; Lodging; Legal
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Dick Mohney
Head of Software: Jim Palmer
Geographic Coverage: National
Year Established: 1972
Number of Employees: 11

GENISYS COMPUTER CENTER, INC.
20 University Ave.
Rochester, NY 14605
(716) 232-7050
Major Markets: Data Services (Service Bureau); Dealer/Distributor
Target Industries: R&D; Engineering; Management Services
Target Applications: Optics
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: David Pixley
Head of Engineering: Gary Gleason
Geographic Coverage: International
Year Established: 1968
Number of Employees: 12

GENNISTERS OF ALBANY, INC.
80 Rockwood Place
Rochester, NY 14610
(716) 473-3110
Major Markets: Systems House (Commercial OEM)
Target Industries: Food Service; Restaurant
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: International
Year Established: 1977
Number of Employees: 16

GENSYS SOFTWARE SYSTEMS, INC.
20 Ballard Way
Lawrence, MA 01843
(617) 685-5400
Contacts:
Head of Marketing: Arthur Teichmann
Head of Sales: Norman Bushee
Head of Software: Arthur Wilner
Head of Customer Service: Linda Koski
Geographic Coverage: National
Year Established: 1981
Number of Employees: 55

GENTRY, INC.
430 40th St.
Oakland, CA 94609
(415) 547-6134
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Business
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Tom Jernigan
Head of Engineering: Richard E. Gentry
Geographic Coverage: National
Year Established: 1973
Number of Employees: 60

GENZLINGER ASSOCIATES, INC.
Two Northfield Plaza
Suite 212
Troy, MI 48098
(313) 879-7070
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Manufacturing; Distribution; Automotive Suppliers
Target Applications: Accounting; Data Entry; MRP
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Software: John Kasko
Geographic Coverage: Regional
Year Established: 1971
Number of Employees: 10

GEO BASED SYSTEMS, INC.
725 W. Morgan St.
Raleigh, NC 27603
(919) 834-9313
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Timber; Mining; Civil Engineering; Photography
Target Applications: Civil Engineering; Digitizing; Mapping
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Sales/Marketing: Thomas E. Everly
Head of Software: Ronald P. Stowasser
Head of Customer Service: James Weaver
Geographic Coverage: International
Year Established: 1979
Number of Employees: 15

GEOGRAPHIC SYSTEMS, INC.
204 Andover St.
Andover, MA 01810
(617) 470-3760
Target Industries: Insurance; Banking; Retail
Target Applications: Graphics; Mapping
Contacts:
Head of Marketing: Barbara Hawkins
Head of Software: Spencer Joyner
Geographic Coverage: National
Year Established: 1980
Number of Employees: 20

GEYSER COMPUTER SYSTEMS
2446 Verna Court
San Leandro, CA 94577
(415) 895-0799
Major Markets: Computer Manufacturing; Systems House (Commercial OEM)
Contacts:
Head of Sales/Marketing: Gerald Houston
Head of Engineering/Software: Dale Gifford
Head of Customer Service: Pat Miller
Geographic Coverage: National
Year Established: 1980
Number of Employees: 30

GLENN A. BARBER AND ASSOCIATES, INC.
15010 Ventura Blvd.
Suite 302
Sherman Oaks, CA 91403
(213) 907-6622
Major Markets: Maintenance/Other Services
Target Industries: OEM
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Gary Cline
Geographic Coverage: International
Year Established: 1980
Number of Employees: 45

GLOBAL COMPUTER SYSTEMS, INC.
42600 Garfield Road
Mount Clemens, MI 48044
(313) 286-1321
Target Industries: Engineers, Architects, Manufacturers
Target Applications: Integrated Job Cost Accounting; Word Processing
Contacts:
Head of Sales: Anousha Shifteh
Year Established: 1980

GLOBAL SOFTWARE, INC.
1009 Spring Forest Road
Raleigh, NC 27609
(919) 872-7800
Target Applications: Finance; Standard Cost Accounting; Accounting
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Merle Taylor
Head of Sales: John Butler
Head of Software: Fred Dilger
Geographic Coverage: International
Year Established: 1981
Number of Employees: 75

GMA SOFTWARE
2846 N. Mammac
Chicago, IL 60634
(312) 889-3050
Contacts:
Head of Marketing: Brian Allen
Geographic Coverage: International
Year Established: 1972
Number of Employees: 10

GNO SYSTEMS INTERNATIONAL, INC.
6601 Dunwoody Place
Suite 420
Atlanta, GA 30338
(404) 587-0934
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing
Target Applications: Maplus; IBM System/34 and System/36
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Neville P. May
Head of Software: John I. Disch
Geographic Coverage: International
Year Established: 1981
Number of Employees: 130

GOAL SYSTEMS INTERNATIONAL, INC.
5455 N. High St.
Columbus, OH 43214
(614) 888-1775
Major Markets: Maintenance/Other Services
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Rick Pinson
Head of Sales: Danny Yost
Head of Software: Neal Aller
Geographic Coverage: International
Year Established: 1975
Number of Employees: 80

GOLDATA COMPUTER SERVICES, INC.
2 Bryn Mawr Ave.
Bryn Mawr, PA 19010
(215) 525-1038
Target Industries: Insurance
Target Applications: Accounting
Geographic Coverage: National
Year Established: 1976
Number of Employees: 15

GOOSE BUSINESS SYSTEMS, INC.
9434 N. 107th St.
Milwaukee, WI 53224
(414) 355-8090
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services

Target Industries: Manufacturing; Distribution; Retail
Target Applications: Manufacturing; Accounting; Inventory; WP
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Fran Wickenhauser
Geographic Coverage: Wisconsin
Year Established: 1973
Number of Employees: 70

GOULD, INC.
Computer Systems Division
6901 W. Sunrise Blvd.
Fort Lauderdale, FL 33313
(305) 587-2900
Major Markets: Computer Manufacturing; OEM (Peripherals-Terminals); Maintenance/Other Services
Target Industries: Aerospace; Military; Nuclear; Fossil Fuel
Target Applications: Flight Simulation; Energy Monitoring/Control; Lab Computation; Factory Automation
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: V.S. Casler
Head of Sales: George Tekera
Head of Software: Robert Bergman
Head of Engineering: Rick Backer
Head of Customer Service: Edward Shepherd
Geographic Coverage: International
Year Established: 1961
Number of Employees: 2,800

GRAFTEK, INC.
1777 Conestoga St.
Boulder, CO 80301
(303) 440-1136
Major Markets: Terminal Manufacturing; OEM (Computer Systems)
Target Industries: Plastics; Capital Goods; Machinery; Numerical Control
Target Applications: CAD/CAM; Graphics; Mechanical Design
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Software/Marketing: Don Miller
Geographic Coverage: International
Year Established: 1980
Number of Employees: 100

GRAPHIC INFORMATION SYSTEMS TECH.
One Lincoln Plaza
Suite 24G
New York, NY 10023
(212) 662-0283
Major Markets: OEM (Computer Systems); Maintenance/Other Services
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Richard Morgan
Geographic Coverage: National
Year Established: 1978
Number of Employees: 30

GROUP OPERATIONS, INC.
1110 Vermont Ave. N.W.
Suite 500
Washington, DC 20016
(202) 857-5420
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Sales: James L. Copley
Geographic Coverage: International
Year Established: 1968
Number of Employees: 125

GRUMMAN DATA SYSTEMS CORP.
1111 Stewart Ave.
Bethpage, NY 11714
(516) 575-7668
Major Markets: Systems House (Commercial OEM)
Target Industries: Aerospace; Manufacturing; Engineering
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: Tom McKessey
Head of Sales: John Bohlender
Head of Engineering: Gerald Sandler
Geographic Coverage: International
Year Established: 1970
Number of Employees: 2,000

GRW SYSTEMS, INC.
1274 Geneva Dr.
Sunnyvale, CA 94089
(408) 745-7720
Major Markets: Data Services (Service Bureau)
Target Industries: Manufacturing; Distribution
Net Sales: $1 Million - $5 Million (1981)
Geographic Coverage: International
Year Established: 1976
Number of Employees: 25

G.S.S. COMPUTER SALES, INC.
6810 N.W. 20th Ave.
P.O. Box 9144
Fort Lauderdale, FL 33309
(305) 972-6210
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Maintenance/Other Services
Target Applications: Estimating; Accounting; Loan Tracking; Inventory Control
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Software: Lawrence R. Gardner
Head of Sales: Ron Widmaier
Head of Software: Lawrence Gardner
Head of Engineering/Customer Service: Wayne M. Smith
Geographic Coverage: Regional
Year Established: 1981
Number of Employees: 12

GT EVANS COMPUTER SYSTEMS, INC.
30100 Van Dyke
Suite 302
Warren, MI 48093
(313) 574-2220

Major Markets: Systems House (Commercial OEM)
Target Industries: Restaurants; Ad Agencies
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: National
Year Established: 1975
Number of Employees: 6

GTS COMPUTER SYSTEMS, INC.
3539 7th Ave. S.
Birmingham, AL 35222
(205) 252-9446
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Miscellaneous Computer Supplies
Target Industries: Distribution; Retail; Manufacturing
Target Applications: Financial Planning; POS; Inventory Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jim Syms
Geographic Coverage: National
Year Established: 1968
Number of Employees: 25

GUILT CONSULTING CO.
Litwin Road
P.O. Box 270A
Litchfield, CT 06759
(203) 567-5400

H & A COMPUTER SYSTEMS
30 Hotaling Place
Suite 204
San Francisco, CA 94111
(415) 434-3517
Major Markets: Dealer/Distributor
Target Applications: Application Generators; System Software
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing/Sales: William A. Clark
Head of Software: Nick Nickerson
Geographic Coverage: National
Year Established: 1978
Number of Employees: 22

HALE SYSTEMS INC
Remote Computing Division
1044 Northern Ave.
Roslyn, NY 11576
(800) 645-3120
Target Industries: Financial
Target Applications: Management; Technical Analysis
Net Sales: $20 Million - $30 Million (1983)
Contacts:
Head of Marketing: Alan Schnaiser
Head of Software: Barry L. Webster
Head of Engineering: Jim Bertholem
Geographic Coverage: International
Year Established: 1968
Number of Employees: 150

HAL SYSTEMS & SERVICES, INC.
1915 A. W. 6th St.
Austin, TX 78703
(512) 472-4685

Contacts:
Head of Marketing: Greg Hahn
Head of Engineering: Bruce Hahn
Geographic Coverage: National
Year Established: 1974
Number of Employees: 250

HAMLIN, WILLIAMS, & ASSOCIATES, INC.
1694 Shelby Oaks Dr. N.
Memphis, TN 38134
(901) 388-6120
Target Industries: Banking; Medical; Veterinary Medicine
Target Applications: Trust Systems; Clinical
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Frank Williams
Geographic Coverage: National
Year Established: 1974
Number of Employees: 17

HANSCO DATA PROCESSING, INC.
6 Stony Hill Road
P.O. Box 236
Wilbraham, MA 01095
(413) 543-4172
Target Industries: Construction; Moving/Storage; Manufacturing
Target Applications: MRP
Contacts:
Head of Marketing: Thomas Sears
Head of Software/Engineering: Robert E. Hanson
Geographic Coverage: National
Year Established: 1970
Number of Employees: 10

HARPER & SHUMAN, INC.
69 Moulton St.
Cambridge, MA 02138
(617) 492-4410
Major Markets: Data Services (Service Bureau)
Target Industries: Architects; Engineering
Target Applications: Financial Management
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Mark Ellsworth
Head of Software: Chet Shuman
Head of Engineering: Peter Page
Geographic Coverage: International
Year Established: 1972
Number of Employees: 80

HARRIS CORP.
Information Systems Sector
1025 W. Nasa Blvd.
Melbourne, FL 32919
(305) 727-4000
Major Markets: Computer, Terminal, Peripheral and Communications Equipment Manufacturing; Maintenance/Other Services; Telecommunication Equipment
Target Industries: Manufacturing; Scientific; Government; Education
Target Applications: Office Systems; Scientific; Control; Engineering
Net Sales: More than $100 Million (1983)
Contacts:

Head of Software: Walter G. Predriksson
Geographic Coverage: International
Number of Employees: 500

MARMS DATA SERVICE
11629 W. Dearborn Ave.
Milwaukee, WI 53226
(414) 475-1760
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Applications: Accounting; Publishing; WP
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing/Sales: Randy Cain
Head of Software: Dave Steamore
Head of Customer Service: Joanne Jerozal
Geographic Coverage: National
Year Established: 1972
Number of Employees: 100

MARTE SYSTEMS, INC.
2625 Butterfield Road
Oakbrook, IL 60521
(312) 887-8630
Target Industries: Associations; Wholesale; Light Manufacturing; Distribution
Target Applications: Accounting; List Maintenance; Order Entry
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: National
Year Established: 1980
Number of Employees: 11

MARTRO COMPUTER SYSTEMS, INC.
637 Old Willets Path
Hauppauge,NY 11788
(516) 234-2071
Major Markets: Systems House (Commercial OEM)
Target Industries: Service; Accountants; Manufacturing
Target Applications: Service Dispatch; Job Costing; Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Al Hornburg
Head of Software: Phyllis Caregallo
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 10

MARVEST COMPUTER, INC.
1050 Massachusetts Ave.
Cambridge, MA 02138
(617) 576-0800
Major Markets: Retail Store; Maintenance/Other Services
Target Industries: Education; Communications; Small Business; Finance
Target Applications: WP; DBMS; Accounting; Financial
Contacts:
Head of Marketing: Christine Novoselski
Head of Sales: Ken Kosikowski
Head of Software: Mark Boudreau
Head of Engineering: Vasker Sapolsky
Head of Customer Service: Stephen Abt
Geographic Coverage: Massachusetts
Year Established: 1980
Number of Employees: 31

MAVERLY SYSTEMS, INC.
78 Broadway
P.O. Box 919
Danville, NJ 07834
(201) 627-1424
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Petroleum; Forest Products
Target Applications: Linear Programming; Data Dictionary
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: William Perkins
Head of Software: Louise Van Riper
Head of Customer Service: Bill Hart
Geographic Coverage: International
Year Established: 1962
Number of Employees: 35

MAXIEYE INFORMATION SYSTEMS
P.O. Box 1589
Reseda, CA 91335
(213) 997-6894
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: National
Year Established: 1976
Number of Employees: 7

H. S. MAYNARD & CO., INC.
235 Alpha Dr.
Pittsburgh, PA 15238
(412) 963-8100
Major Markets: Data Services (Service Bureau)
Target Industries: Textiles; Ship Building
Target Applications: Work Measurement
Contacts:
Head of Software/Engineering: K. B. Zandin
Geographic Coverage: National
Year Established: 1934
Number of Employees: 125

MBR SYSTEMS, INC.
8404 Indian Hills Dr.
Omaha, NE 68114
(402) 399-1400
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Data Services (Service Bureau)
Target Industries: Banking; Petrochemical; Government
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Terry Pirzetka
Head of Sales: Steve Disler
Head of Software/Engineering: Chung Le
Head of Customer Service: Tom Provost
Geographic Coverage: National
Year Established: 1969
Number of Employees: 60

MEALTH BUSINESS SYSTEMS, INC.
1300 Industrial Highway
Southampton, PA 18966
(215) 364-4135
Major Markets: OEM (Computer Systems); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Pharmacies; Medical
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 20

MEALTH DATA NETWORK
840 Barret Ave.
P.O. Box 4478
Louisville, KY 40204
(502) 585-1391
Major Markets: Maintenance/Other Services
Target Industries: Hospitals; Physicians
Target Applications: On-Line Management; Office Management; Billing
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 50

MEALTH INFORMATION SYSTEMS, INC.
4522 Ft. Hamilton Pkwy.
Brooklyn, NY 11219
(212) 435-6300
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Medical; Health Care
Contacts:
Head of Sales: Don Trammel
Head of Software: Dale Silberstein
Head of Customer Service: Yisrael Lifschutz
Geographic Coverage: International
Year Established: 1979
Number of Employees: 130

MEINECK ASSOCIATES, INC.
One Carriage Court
Stony Brook, NY 11790
(516) 751-8835
Major Markets: Dealer/Distributor
Target Industries: Auto; Medical; Interior Design; Retail
Contacts:
Head of Software: Andrew P Heinack
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 10

MELMSMAN SYSTEMS, INC.
1030 S. Winchester Blvd.
Suite 205
San Jose, CA 95128
(408) 246-8300
Target Industries: Manufacturing
Target Applications: MRP
Geographic Coverage: National
Year Established: 1981
Number of Employees: 12

MERRIMAY CORP.
101 Tremont St.
Boston, MA 02108
(617) 426-1931
Target Industries: Industrial Robotics; Lab Automation
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Jim Hennessey
Head of Software/Engineering: Robert Grappel
Geographic Coverage: International
Year Established: 1977
Number of Employees: 15

MERRIMON INDUSTRIES
45 Fairfield Place
W. Caldwell, NJ 07006
(201) 227-9250
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Manufacturing
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Ken Kardux
Head of Engineering: Don Ryan
Geographic Coverage: International
Year Established: 1974
Number of Employees: 75

MERRITT FREEMAN & ASSOCIATES, INC.
100 Wilmot Road
Deerfield, IL 60015
(312) 948-7180
Target Industries: Manufacturing; Distribution
Target Applications: MRP; Order entry; Accounting; Production
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Mark Lieberman
Geographic Coverage: National
Year Established: 1971
Number of Employees: 15

MERITAGE COMPUTER CORP.
2800 S. Taylor Dr.
Sheboygan, WI 53081
(414) 457-1422
Target Industries: Insurance
Target Applications: Property Insurance; Casualty Insurance
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: J. Moll
Head of Software: E. Wessel
Geographic Coverage: International
Year Established: 1968
Number of Employees: 55

MERRIMEY, INC.
Computer Products
1750 Union St.
San Francisco, CA 94123
(415) 474-3400
Major Markets: Systems House (Commercial OEM)
Target Industries: Professional
Target Applications: Office Communications; Economic Analysis
Contacts:
Head of Marketing: Hirsch Mandleman
Head of Sales: Alice Ripley
Geographic Coverage: National
Year Established: 1981
Number of Employees: 35

Vendors

HEURISTIC DATA SYSTEMS, INC.
One Woodside Dr.
Suite L-101
Richmond, IN 47374
(317) 966-4900
Major Markets: OEM (Computer Systems); Data Services (Service Bureau)
Target Industries: Manufacturing
Target Applications: MRP Systems
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing/Sales: William A. Zlokarnik
Head of Software: Robert E. Heavilin
Geographic Coverage: National
Year Established: 1979
Number of Employees: 15

HEWESTHAA CORP.
P.O. Box 3441
Federal Way, WA 98063
(206) 839-8691
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Legal
Target Applications: Accounting; Legal; MRP
Contacts:
Head of Marketing: Janice S. Ives
Head of Customer Service: Michael C. Brandt
Geographic Coverage: National
Year Established: 1976
Number of Employees: 10

HEWITT ASSOCIATES
100 Half Day Road
Lincolnshire, IL 60015
(312) 295-5000
Major Markets: Maintenance/Other Services
Target Applications: Benefits; Compensation; Management Consulting
Net Sales: $25 Million - $100 Million (1981)
Contacts:
Head of Marketing: Richard Hutson
Head of Engineering: Thomas Schmitz
Geographic Coverage: National
Year Established: 1940
Number of Employees: 900

HEWLETT-PACKARD CO.
Corporate Headquarters
3000 Hanover St.
P.O. Box 10301
Palo Alto, CA 94304
(408) 996-9900
Major Markets: Component, Computer, Terminal, Peripheral and Office Equipment Manufacturing; OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services; Miscellaneous Computer Supplies
Target Industries: EDP; Manufacturing; OA; Computer-Aided Engineering
Target Applications: OA; CAD/CAM; Personal Computing; EDP
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: Al Oliverio
Head of Sales: Jim Arthur
Head of Software: Edward McCracken
Geographic Coverage: International
Year Established: 1939
Number of Employees: 72,000

H. M. S-SOFTRON
1000 Wyckoff Ave.
Mahwah, NJ 07430
(201) 848-8000
Major Markets: Systems House (Commercial OEM)
Target Industries: OEM
Contacts:
Head of Engineering: Kenneth Brown
Head of Customer Service: Suzanne Hartig
Geographic Coverage: National
Year Established: 1982
Number of Employees: 100

HICKORY FINANCIAL SYSTEMS, INC.
1940 Elm Hill Pike
Nashville, TN 37210
(615) 889-5830
Major Markets: Data Services (Service Bureau)
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Jim Crowley
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 40

HIGGINS OFFICE PRODUCTS, INC.
777 Broadway
S. Portland, ME 04106
(207) 767-3261
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Dealer, Maintenance/Other Services
Target Industries: Government; Education; Manufacturing; Telephone
Target Applications: Grading; Attendance; Licensing; Telephone
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: David Higgins III
Head of Software: Lance McCracken
Head of Engineering: Jim Bonbatt
Head of Customer Service: Fred Stewart
Geographic Coverage: Regional
Year Established: 1960
Number of Employees: 31

HIGHER ORDER SOFTWARE, INC.
2067 Massachusetts Ave.
Cambridge, MA 02140
(617) 661-8900
Major Markets: Maintenance/Other Services
Contacts:
Head of Marketing: John Burton
Head of Sales: Bob Thomason
Geographic Coverage: International
Year Established: 1976
Number of Employees: 100

HIGHLANDER SYSTEMS, INC.
335 S. 1000 E. St.
Orem, UT 84058
(801) 225-0396
Contacts:
Head of Marketing: Michele Ninar
Head of Software: R. LaMar Theyne
Geographic Coverage: National
Year Established: 1979
Number of Employees: 6

HIMS, INC.
60 S. Hartford Trpk.
Wallingford, CT 06492
(203) 265-1828
Major Markets: OEM (Computer Systems)
Target Industries: Nursing Homes
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software/Engineering: David Chudleigh
Geographic Coverage: National
Year Established: 1978
Number of Employees: 13

H & M SYSTEMS SOFTWARE, INC.

351 Evelyn St.
Paramus, NJ 07652
(201) 599-9111
Target Applications: Data Entry
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Software: Harald Mergard
Head of Customer Service: Anita Wiese
Geographic Coverage: International
Year Established: 1979
Number of Employees: 20

HOGAN SYSTEMS
5080 Spectrum Dr.
Suite 400E
Dallas, TX 75248
(214) 386-0020
Target Industries: Finance
Target Applications: Systems Development
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Wade Hanson
Head of Software: Robert Padgett
Geographic Coverage: International
Year Established: 1977
Number of Employees: 250

HOLGUIN AND ASSOCIATES
5822 Como
El Paso, TX 79912
(915) 581-1171
Target Industries: Architecture; Engineering
Target Applications: Design and Drafting
Contacts:
Head of Marketing/Sales: Ralph Chavez
Geographic Coverage: International
Year Established: 1970
Number of Employees: 97

HOLT LEASING CO.
The Innovators
3467 W. Windover Ave.
Greensboro, NC 27407
(800) 334-0547
Major Markets: Dealer/Distributor; Maintenance/Other Services
Target Applications: Accounting; General Business
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing: David Albanese
Head of Software: Ralph Delano
Geographic Coverage: National
Year Established: 1979
Number of Employees: 12

HONEYWELL INFORMATION SYSTEMS, INC.
Large Computer Products Div
13430 N. Black Canyon Highway
P.O. Box 8000
Phoenix, AZ
(602) 862-8000
Major Markets: Computer Manufacturing
Contacts:
Head of Marketing: Robert C. Hasser
Head of Engineering: George McNeil
Year Established: 1970
Number of Employees: 3,400

HONEYWELL, INC.
Information Systems
Honeywell Plaza
Minneapolis, MN 55408
(612) 870-5200
Major Markets: Computer, Terminal, Peripheral, Communications Equipment and Office Equipment Manufacturing; OEM (Computer Systems); OEM (Peripherals-Terminals); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services; Miscellaneous Computer Supplies; special hardware
Target Industries: Manufacturing/Distribution; Government; Education; Airline
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: George S. Drewett
Geographic Coverage: International
Year Established: 1955
Number of Employees: 25,000

HOPPER ASSOCIATES, INC.
28501 Orchard Lake Road
Farmington Hills, MI 48018
(313) 851-8030
Major Markets: Maintenance/Other Services
Target Industries: Auto; Insurance; Banking; Credit Union
Contacts:
Head of Marketing: Thomas Belsmeyer
Head of Sales: Russell Kummer
Head of Software: Ron J. Valenti
Geographic Coverage: National
Year Established: 1975
Number of Employees: 17

HOSPITAL DATA SERVICES
2804 Regal Road

Plano, TX 75075
(214) 596-2105
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Pharmacy; Medical
Target Applications: Materials Management; Pharmacy Management
Contacts:
Head of Marketing/Sales: Charles Colburn
Geographic Coverage: National
Year Established: 1986
Number of Employees: 90

HOUSTON COMPUTER SERVICES, INC.
1221 Richmond Ave.
Building C, Suite 101
Houston, TX 77002
(713) 556-9900
Major Markets: Systems House (Commercial OEM)
Target Applications: Language Processors
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Software: Stephen Starks
Geographic Coverage: National
Year Established: 1979
Number of Employees: 8

HOUSTON DATA CENTER
6901 Portwest
Suite 170
Houston, TX 77024
(713) 522-6807
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Don Beach
Head of Software: Jim Godwin
Geographic Coverage: Texas
Year Established: 1979
Number of Employees: 50

HOUSTON INSTRUMENT RESEARCH CORP.
7250 Wynnwood Dr.
P.O. Box 3246
Houston, TX 77001
(713) 869-9371
Major Markets: Computer Manufacturing; OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Chemical; Paper; Utilities
Target Applications: Scada; Tank Gauging; Auto Production Reporting
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Sales/Customer Service: John A. Chapman
Head of Software/Engineering: Joseph Dryer
Geographic Coverage: International
Year Established: 1960
Number of Employees: 50

HOUSTON TIME SHARING
9444 Old Katy Road
Suite 103
Houston, TX 77055
(713) 461-5437
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Geographic Coverage: Texas
Year Established: 1973
Number of Employees: 12

HUNTER & READY, INC.
445 Sherman Ave.
Palo Alto, CA 94306
(415) 326-2950
Major Markets: Dealer/Distributor
Target Industries: Industrial; Avionics; Hermetics; Military
Contacts:
Head of Marketing: James Ready
Head of Sales: Jim Glasgow
Head of Software/Engineering: Gary Funck
Head of Customer Service: Susan Payne
Geographic Coverage: International
Year Established: 1981
Number of Employees: 41

H & W COMPUTER SYSTEMS, INC.
1078 N. Cole Road
P.O. Box 4173
Boise, ID 83711
(208) 377-0336
Target Industries: IBM 370 with CICS Users
Target Applications: Electronic Mail CICS; CICS System Utilities
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: James Hicks
Head of Software: Robert M. White
Geographic Coverage: International
Year Established: 1979
Number of Employees: 17

THE HYDE CO.
2822 Tanglewood Road
Decatur, GA 30033
(404) 321-5049
Major Markets: Maintenance/Other Services
Target Industries: Banking; Financial
Net Sales: Less than $100,000 (1983)
Contacts:
Head of Marketing: Lester Neale
Geographic Coverage: National
Year Established: 1975
Number of Employees: 5

HYBRATEC, INC.
Rt. 111
Windham, NH 03087
(603) 883-0414
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Construction
Target Applications: Financial Protection; WP; Accounting
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Engineering: Paul McKenna
Geographic Coverage: International
Year Established: 1972
Number of Employees: 9

IBM
Corporate Headquarters
Old Orchard Road
Armonk, NY 10504
(914) 765-1900
Major Markets: Component, Computer, Terminal, Peripheral, Communications Equipment and Office Equipment Manufacturing; Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services; Miscellaneous Computer Supplies
Net Sales: More than $100 Million (1982)
Contacts:
Head of Customer Service: Thomas M. Liptak
Geographic Coverage: International
Year Established: 1924
Number of Employees: 384,766

IDAS COMPUTER SYSTEMS, INC.
190 Woodport Road
Sparta, NJ 07871
(201) 729-3197
Major Markets: Computer Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Auto Parts Jobbers; Tire Dealers; Outdoor Power Equipment Hardware Stores
Target Applications: Inventory Control; Accounts Receivable; POS Invoicing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jeff Bauman
Geographic Coverage: National
Year Established: 1978
Number of Employees: 28

IDCS CORP.
2554 Lincoln Blvd.
Suite 170
Marina Del Rey, CA 90292
(213) 821-9180
Target Industries: Entertainment; Television; Movie; Bowling
Target Applications: League Statistics; Residual Tracking; Production Costs
Contacts:
Head of Marketing: Remo Cumberlidi
Geographic Coverage: National
Year Established: 1979
Number of Employees: 8

I-CONCEPTS, INC.
2560 Royal Lane
Dallas, TX 75229
(214) 243-0700
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Software-Business
Target Applications: Marketing; Sales Management; Finance
Net Sales: Less than $100,000 (1981)
Contacts:
Head of Marketing: Ron Moore
Head of Software: Lew Wallace
Geographic Coverage: National
Year Established: 1978
Number of Employees: 30

I C SYSTEMS, INC.
Computer Services
444 E. Highway 96
P.O. Box 43228
St. Paul, MN 55164
(612) 483-8201
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Dental Lab; Medical Market
Target Applications: General Accounting; Inventory Control; Production
Contacts:
Head of Sales: Ken Rapp
Geographic Coverage: National
Year Established: 1975
Number of Employees: 75

IEC CORP.
1630 N. 10th St.
McAllen, TX 78501
(512) 630-1105
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Airline; Health Care; Nursery Grounds; Apartment
Target Applications: Accounting
Contacts:
Head of Marketing: Dave Martin
Head of Sales: Norbert Kreis
Head of Software/Engineering: John Moore
Geographic Coverage: National
Year Established: 1977
Number of Employees: 20

IEC DATA SERVICES
1225 Franklin Ave.
Garden City, NY 11530
(516) 294-6040
Major Markets: Systems House (Commercial OEM)
Target Industries: Advertising
Target Applications: Billing; Print Systems
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Mary Ann Bohlman
Geographic Coverage: National
Year Established: 1980
Number of Employees: 45

IEMAL SYSTEMS, INC.
2911 13th St.
P.O. Box 1043
Columbus, NE 68601
(402) 564-0586
Major Markets: Data Services (Service Bureau)
Target Industries: Utilities
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: Regional

Vendors

Year Established: 1968
Number of Employees: 20

IMAGITICS, INC.
1808 T St. N.W.
Washington, DC 20009
(202) 667-9495
Major Markets: Maintenance/Other Services
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 15

I N R CORP.
1016 Old Middlefield Way
Mountainview, CA 94043
(415) 965-3565
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Geographic Coverage: National
Year Established: 1980
Number of Employees: 15

IMC AFFILIATED SERVICES, INC.
DP Dept.
36 S. State
13th Floor, Suite 2200
Salt Lake City, UT 84108
(801) 533-8282
Target Industries: Health Care; Medical; Financial; Administrative
Target Applications: Hospital Finances
Contacts:
Head of Marketing: Doug Gregory
Geographic Coverage: National
Year Established: 1975
Number of Employees: 40

I. LEVY & ASSOCIATES, INC.
1633 Des Peres Road
St. Louis, MO 63131
(314) 822-0810
Major Markets: Systems House (Commercial OEM)
Target Industries: Government; Associations
Target Applications: Association Management; Time Billing System
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: National
Year Established: 1975
Number of Employees: 8

IMPACT MICRO SERVICES, INC.
4301 E. 31st St.
Tulsa, OK 74135
(918) 744-8099
Target Industries: Banking; Finance
Target Applications: DBS
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Bruce E. Skalets - Jr.
Head of Software: James Harris
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 12

IMPACT SYSTEMS, INC.
83 Hartwell Ave.
Lexington, MA 02173
(617) 863-8070
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Nonprofit; Manufacturing; Distribution
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: National
Year Established: 1969
Number of Employees: 15

IMPROVED INSURANCE SYSTEMS, INC.
179 W. Washington
Suite 1200
Chicago, IL 60602
(312) 782-8520
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Insurance
Target Applications: Accounting; Property; Policy Management; Reinsurance
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Mark Peters
Head of Software: Dale Tyler
Geographic Coverage: National
Year Established: 1975
Number of Employees: 25

IMREX CO., INC.
Computer Systems Div.
321 E. Shore Road
Great Neck, NY 11023
(516) 466-5210
Target Industries: General Industry
Target Applications: IBM Systems 34; IBM Systems 38
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Steve Camp
Head of Sales: David Citron
Head of Software: Izzy Schiller
Head of Customer Service: Cathy Callaghan
Geographic Coverage: National
Year Established: 1978
Number of Employees: 40

INDEPENDENT COMPUTER SYSTEMS, INC.
10640 N. 28th Dr.
Suite A-201
Phoenix, AZ 85029
(602) 866-2600
Contacts:
Head of Marketing: Robert Wright
Head of Sales: Dave Buck
Geographic Coverage: National
Year Established: 1980
Number of Employees: 20

INDUSTRIAL COMPUTER CORP.
6810 Roswell Road
Suite 1D
Atlanta, GA 30328
(404) 396-8395
Contacts:
Head of Marketing: Mike Wells
Head of Sales: Nancy Boyce
Head of Software/Engineering: Bill Meaker
Geographic Coverage: International
Year Established: 1980
Number of Employees: 10

INDUSTRIAL NETWORK SYSTEMS
325 Gibbs
P.O. Box 171
Maumee, OH 43537
(419) 893-8786
Target Industries: Distribution; Manufacturing
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Larry Reiterna
Geographic Coverage: National
Year Established: 1980
Number of Employees: 18

INDUSTRIAL SYSTEMS, INC.
18720 142nd Ave. N.E.
Woodinville, WA 98072
(206) 481-6325
Major Markets: Systems House (Commercial OEM)
Target Industries: Offshore Oil
Target Applications: Industrial
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: John Balk
Head of Software/Engineering: Wayne Martin
Geographic Coverage: International
Year Established: 1979
Number of Employees: 20

INFOCOM CORP.
E. Wm. Penn Highway
Rowena Building
P.O. Box 163
Ebensburg, PA 15931
(814) 472-6066
Major Markets: Data Services (Service Bureau)
Target Industries: Government; General Business
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 16

INFO-DATA SERVICES, INC.
817 Wyandotte
Kansas City, MO 64105
(816) 842-2611
Major Markets: Data Services (Service Bureau)
Target Industries: Manufacturing; Insurance; Real Estate; Banking
Target Applications: Inventory; Accounting; Property Management
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: National
Year Established: 1974
Number of Employees: 17

INFODATA SYSTEMS, INC.
5205 Leesburg Pike
Falls Church, VA 22041
(703) 578-3430
Major Markets: Maintenance/Other Services
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: Henry Kaplowitz
Head of Software: Dr. Robert J. Lorse
Geographic Coverage: International
Year Established: 1968
Number of Employees: 190

INFORMATICS GENERAL CORP.
21031 Ventura Blvd.
Woodland Hills, CA 91364
(818) 887-9040
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Not Industry Sensitive
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: James R Porter
Head of Customer Service: Peggy Landen
Geographic Coverage: International
Year Established: 1962
Number of Employees: 2,900

INFORMATICS GENERAL CORP.
Professional Software Systems
200 E. Mitchell Dr.
Phoenix, AZ 85012
(602) 264-9182
Major Markets: Systems House (Commercial OEM)
Target Industries: Legal
Target Applications: Legal Management Systems; WP; Accounts Payable
Net Sales: More than $100 Million (1982)
Contacts:
Head of Marketing: Adela Kalas
Head of Sales: Frank Arentowicz
Geographic Coverage: National
Year Established: 1974
Number of Employees: 57

INFORMATICS GENERAL CORP. — M.C.S.
3400 Lake Park Dr.
P.O. Box 723597
Atlanta, GA 30339
(800) 241-3305
Target Industries: Accountants; Property Managers
Target Applications: Financial Reporting; Practice Management; Tax Preparation; Payroll/Checkwriting
Net Sales: $5 Million - $25 Million (1982)
Contacts:
Head of Marketing: Robert Campbell
Head of Engineering: Charlie Powell
Geographic Coverage: International
Year Established: 1973
Number of Employees: 175

INFORMATION AND SYSTEMS RESEARCH, INC.
410 Rouser Road
Airport Office Park
Building #1
Coraopolis, PA 15108
(412) 262-5507
Target Industries: Business
Target Applications: Program generators
Contacts:
Head of Marketing: Dan MacDonald

Head of Software: Rick Roth
Head of Customer Service: Lyndal Miller
Geographic Coverage: International
Year Established: 1975
Number of Employees: 17

INFORMATION BUILDERS, INC.
1250 Broadway
New York, NY 10001
(212) 736-4433
Major Markets: Maintenance/Other Services
Target Applications: DBMS
Net Sales: $20 Million - $30 Million (1983)
Contacts:
Head of Marketing: David Kenter
Head of Sales: Martin Stagowitz
Head of Software: Peter Mittelman
Head of Customer Service: Timothy Sentell
Geographic Coverage: International
Year Established: 1975
Number of Employees: 250

INFORMATION CONCEPTS, INC. (CA)
717 Bree Canyon Road
Suite 3
Walnut, CA 91789
(714) 595-1423
Major Markets: Maintenance/Other Services
Target Industries: Public Warehousing; Union Trust Funds
Target Applications: Inventory Control; Trust Fund Accounting; Claims Processing
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 7

INFORMATION CONCEPTS, INC. (DC)
1331 H St. N.W.
Suite 900
Washington, DC
(202) 628-4400
Major Markets: Maintenance/Other Services
Target Industries: Telecommunication
Contacts:
Head of Software/Customer Service: Robert Stevens
Year Established: 1982
Number of Employees: 14

INFORMATION CONCEPTS, INC. (OR)
841 N. W. Bend St.
P.O. Box 85
Bend, OR 97701
(503) 382-3611
Major Markets: Systems House (Commercial OEM)
Target Industries: Beverage; Newspaper
Target Applications: Accounting; Order Processing; Sales Analysis
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: National
Year Established: 1979
Number of Employees: 6

INFORMATION CONTROL CORP.
6337 Martinsburg Road
Mt. Vernon, OH 43050
(614) 393-0010
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Greg Martin
Geographic Coverage: National
Year Established: 1978
Number of Employees: 16

INFORMATION MANAGEMENT CONCEPTS, INC.
P.O. Box 554
Martinsville, NJ 08836
(201) 580-0001
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Tire Retail
Target Applications: Billing; Accounting; Inventory
Net Sales: Less than $100,000 (1983)
Contacts:
Head of Marketing: John Hartstein
Geographic Coverage: National
Year Established: 1980
Number of Employees: 6

INFORMATION MANAGEMENT CONSULTANTS, INC.
405 N. Washington St.
Suite 105
Falls, VA 22046
(703) 237-1822
Contacts:
Head of Marketing/Sales: James Hopkins
Geographic Coverage: International
Year Established: 1981
Number of Employees: 40

INFORMATION MANAGEMENT TECHNOLOGIES
320 W. Ohio St.
Chicago, IL 60610
(312) 372-4222
Major Markets: Systems House (Commercial OEM)
Target Industries: Banking; Manufacturing
Target Applications: Financial; DBMS - Manufacturing; Cash Management; Message Store and Forward
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: David Kaczmarek
Geographic Coverage: National
Year Established: 1974
Number of Employees: 60

INFORMATION MANAGEMENT SOFTWARE SPECIALISTS, INC.
P.O. Box 1633
Racine, WI 53401
(414) 632-1571
Target Industries: Manufacturing; Distribution; Food Processing
Target Applications: Order Processing; General Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Martin J. Clark
Head of Software/Engineering: Dean L. Capuleras
Head of Customer Service: Joan R. Capuleras
Geographic Coverage: International
Year Established: 1979
Number of Employees: 8

THE INFORMATION ORGANIZATION CORP.
2295 Vallejo St.
Suite 308
San Francisco, CA 94123
(415) 921-3799
Major Markets: Data Services (Service Bureau)
Target Industries: Legal; Banking
Target Applications: WP; OA
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: National
Year Established: 1979
Number of Employees: 2

INFORMATION PROCESSING CORP.
Interfirst Two
Dallas, TX 75270
(214) 744-5839
Major Markets: Data Services (Service Bureau)
Target Industries: Banking; Oil and Gas; Manufacturing; Advertising
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Gibbs Mood
Geographic Coverage: International
Year Established: 1969
Number of Employees: 80

INFORMATION PROCESSING, INC.
1850 Lee Road
Suite 320
Winter Park, FL 32789
(305) 647-2200
Target Industries: OEM
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Software: Robert Roycroft
Head of Customer Service: Jack Wilson
Geographic Coverage: International
Year Established: 1984
Number of Employees: 15

INFORMATION SCIENCE, INC.
95 Chestnut Ridge Road
Montvale, NJ 07645
(201) 391-1600
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Applications: Payroll; Personnel
Net Sales: $20 Million - $30 Million (1983)
Geographic Coverage: International
Year Established: 1965
Number of Employees: 250

INFORMATION SPECIALISTS, INC.
900 Stephenson Highway
Suite 107
Troy, MI 48084
(313) 583-2333
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Distribution; Medical; Financial
Target Applications: Inventory; Accounting; Payroll; Financial
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Robert Gibson
Head of Software: William Craig
Geographic Coverage: National
Year Established: 1979
Number of Employees: 25

INFORMATION SYSTEMS CONSULTANTS, INC.
7836 N. 19th Ave.
Phoenix, AZ 85021
(602) 864-0014
Major Markets: Maintenance/Other Services
Target Industries: General Business
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Douglas L. Rankin
Head of Sales: David Warner
Head of Software: Larry Allen
Geographic Coverage: International
Year Established: 1974
Number of Employees: 35

INFORMATION SYSTEMS OF AMERICA, INC.
500 Northridge Road
P.O. Box 47975
Atlanta, GA 30338
(800) 554-1193
Major Markets: Systems House (Commercial OEM)
Target Industries: Insurance; Finance; Utilities; Government
Target Applications: Accounting; Cash Dispersants; Alpha Search
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing/Sales: James H. Potter
Head of Engineering: Randy Potter
Head of Customer Service: Bill Simons
Geographic Coverage: International
Year Established: 1969
Number of Employees: 400

INFORMATION SYSTEMS, INC.
467 Patterson Road
Dayton, OH 45419
(513) 294-6777
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Accountants; Manufacturing; Art Museums; Art Galleries

Target Applications: Electronic Mail; Inventory Control
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: John Whitley
Geographic Coverage: National
Year Established: 1970

INFORMATION TECHNOLOGY, INC.
1345 Old Cheney Road
Lincoln, NE 68512
(402) 423-3662
Major Markets: Systems House (Commercial OEM)
Target Industries: Banking; Credit Unions; Savings/Loan
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Michael Young
Geographic Coverage: National
Year Established: 1976
Number of Employees: 75

INFORONICS, INC.
550 Newtown Road
Littleton, MA 01460
(617) 486-8976
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Typesetting; Publishing; Library
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Robin Humes
Geographic Coverage: National
Number of Employees: 50

INFO TECH
5700 S.W. 34th St.
P.O. Box 14545
Gainesville, FL 32604
(904) 375-7634
Target Industries: SAS Users
Target Applications: Decision Support
Contacts:
Head of Marketing: Thomas Rothrock
Head of Sales: Warren Curry
Geographic Coverage: International
Year Established: 1975
Number of Employees: 40

Additional information provided for by vendor

INFO TECH...DECISION SUPPORT & INFORMATION SYSTEM TECHNOLOGY

Info Tech is a full-service professional consulting and systems software company. Decision Support & Information System Technology are our specialties. Our expertise in and commitment to custom system development gives us a strong foundation for development of Decision Support & Information System Software.

INFO-TRONIX SYSTEMS, INC.
248 S. River Ave.
Suite 206
Holland, MI 49423
(616) 392-5805
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Warehouse
Target Applications: Inventory/Management; Payroll; Accounting
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Sales: C. Patrick Walker
Head of Software: Dave Fowler
Head of Engineering/Customer Service: Warren Beelmen
Geographic Coverage: National
Year Established: 1979
Number of Employees: 15

INMARK
6200 Poindexter Lane
Rockville, MD 20852
(301) 468-9499
Major Markets: Data Service (Service Bureau)
Target Industries: Small Business
Geographic Coverage: Regional
Year Established: 1974
Number of Employees: 15

INNOVATEK MICROSYSTEMS, INC.
Smithfield Road
Millerton, NY 12546
(914) 373-9003
Major Markets: Component and Communications Equipment Manufacturing; Systems House (Commercial OEM); Dealer; Maintenance/Other Services
Target Industries: Manufacturing; Military; General Business
Target Applications: Process Control
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: David Sherman
Head of Sales: Paul Pitts
Head of Software: Whedon N. Curtis
Geographic Coverage: National
Year Established: 1980
Number of Employees: 8

INNOVATION DATA PROCESSING
970 Clifton Ave.
Clifton, NJ 07013
(201) 777-1940
Target Industries: IBM (OS, VS, MVS)
Target Applications: Utility System Software
Contacts:
Head of Marketing: John Mezzone
Head of Software: Thomas Meehan
Geographic Coverage: International
Year Established: 1972
Number of Employees: 25

INNOVATIVE COMPUTING CORP.
6051 N. Brookline
Suite 108
Oklahoma City, OK 73112
(405) 848-8885
Target Industries: Trucking
Target Applications: Dispatching; Routing
Contacts:
Head of Marketing: Stu Trousdale
Geographic Coverage: National
Year Established: 1980
Number of Employees: 25

INNOVATIVE PROFESSIONAL SYSTEMS, INC.
1432 Great Neck Road
Suite 102
Great Neck Professional Center
Virginia Beach, VA 23454
(804) 481-9166
Major Markets: Computer Manufacturing
Target Industries: Legal
Target Applications: Time Disbursements; WP
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Tom Cordel
Head of Sales: Tom Jordan
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 20

INNOVATIVE SYSTEMS, INC.
341 Fourth Ave.
Pittsburgh, PA 15222
(412) 391-2364
Major Markets: Maintenance/Other Services
Target Industries: Banking; Financial; Insurance
Target Applications: CICS Conversion; Market Information Systems
Contacts:
Head of Marketing: Ken Benvenuto
Head of Sales: John Shiller
Geographic Coverage: International
Year Established: 1968
Number of Employees: 30

INSTITUTE OF MODERN PROCEDURES
P.O. Box 10297
Alexandria, VA 22310
(703) 922-8200
Major Markets: Data Services (Service Bureau)
Target Industries: Government; Commercial
Target Applications: Wang Computers
Net Sales: $1 Million - $5 Million (1981)
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 350

INTECH SYSTEMS
13800 49th St. N.
P.O. Box 1208
Clearwater, FL 33517
(813) 530-7571
Major Markets: Component Manufacturing; OEM (Computer Systems)
Target Industries: Manufacturing
Contacts:
Head of Marketing: Ronald Berres
Head of Sales: Tom Allen
Head of Software: Ron Benning
Geographic Coverage: International
Year Established: 1978
Number of Employees: 90

INTEGRAL BUSINESS COMPUTERS, INC.
26834 Narbonne Ave.
Lomita, CA 90717
(213) 539-0530
Major Markets: Systems House (Commercial OEM)
Target Industries: Wholesale Travel; Manufacturing; Distribution
Target Applications: Accounting; Inventory Control; Reservation
Net Sales: $1 Million - $5 Million (1981)
Geographic Coverage: International
Year Established: 1968
Number of Employees: 25

INTEGRAL SYSTEMS, INC. (ISI)
165 Lennon Lane
Walnut Creek, CA 94598
(415) 939-3900
Major Markets: Maintenance/Other Services
Target Applications: Payroll; Personnel
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: Marsha Moritz
Head of Sales: Al Duffield
Head of Software: Bob Tatum
Head of Customer Service: Delores Sanford
Geographic Coverage: International
Year Established: 1972
Number of Employees: 200

Additional information provided for by vendor

ISI is the industry's payroll/personnel specialist. ISI supports data base and data communications environments including IMS, Adabas, Datacom, IDMS, Vsam, CICS, ADS/Online, IMS DB/DC, Natural and Ideal.

INTEGRATED BUSINESS METHODS, INC.
3204 Monroe St.
Rockville, MD 20852
(301) 984-3332
Major Markets: Data Services (Service Bureau)
Target Industries: Insurance; Associations
Target Applications: Data Entry; Billing; Claims Processing
Contacts:
Head of Marketing: William J. Welsh
Head of Software: Vince Mooney
Head of Customer Service: Peter Tancred
Geographic Coverage: National
Year Established: 1957
Number of Employees: 150

INTEGRATED MATERIAL CONTROL, INC.
P.O. Box 350
Aptos, CA 95001
(408) 688-0823
Major Markets: Terminal Manufacturing; OEM (Computer

Systems); OEM (Peripherals-Terminals)
Target Industries: Warehousing; Distribution; Manufacturing
Target Applications: Inventory Management; Space Management
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Michael K. Taney
Geographic Coverage: International
Year Established: 1980
Number of Employees: 12

INTEGRATED SYSTEMS, INC.
93 Hudson St.
Hoboken, NJ 07030
(201) 659-9152
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Banking; Brokerage; Wholesale Distribution
Target Applications: Electronic Funds Transfer; Trading Systems; Stock Control; Sales Analysis
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Software: David F. Darche
Head of Customer Service: Joseph Dodman
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 13

INTEL CORP.
System Group
2402 W. Beardsley Road
Phoenix, AZ 85027
(602) 869-3805
Major Markets: Computer and Peripheral Manufacturing
Contacts:
Head of Marketing: Bob Kelly
Geographic Coverage: International
Year Established: 1979

INTELLIGENETICS
707 Laurel St.
Menlo Park, CA 94025
(415) 323-8300
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Biotechnology
Target Applications: Molecular Genetics; Artificial Intelligence
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Martin Hollander
Head of Software: Thomas Kehler
Geographic Coverage: International
Year Established: 1980
Number of Employees: 70

INTELLIGONICS CORP.
1200 Gough St.
San Francisco, CA 94109
(415) 474-0401
Target Industries: Medical; House Care
Target Applications: Rehabilitation Centers; Hospital Software
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: National
Year Established: 1980
Number of Employees: 6

INTERACTIVE APPLICATIONS, INC.
2316 Walsh Ave.
Santa Clara, CA 95051
(408) 727-8161
Major Markets: Data Services (Service Bureau)
Target Industries: Manufacturing
Target Applications: Accounting; Order Entry; Accounts Receivable
Contacts:
Head of Marketing: Donald Sears
Geographic Coverage: National
Year Established: 1971
Number of Employees: 7

INTERACTIVE COMPUTER SYSTEMS CORP.
Part II W., Rt. 102
Londonderry, NH 03053
(603) 432-3211
Target Applications: Travel Expense Management
Geographic Coverage: National
Year Established: 1978
Number of Employees: 8

INTERACTIVE COMPUTING
140 Kennedy Dr.
S. Burlington, VT 05401
(802) 863-3434
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing; Hospitals; Construction; Insurance
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: James Cobb
Head of Software: Bill Kitchey
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 15

INTERACTIVE GRAPHICS SYSTEMS, INC.
20699 Ventura Blvd.
Suite 225-226
P.O. Box 1305
Woodland Hills, CA 91365
(213) 346-0549
Target Industries: Graphics; Engineering
Target Applications: CAD/CAM
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: Janice Wheaton
Head of Software/Engineering: Kenneth Wheaton
Geographic Coverage: International
Year Established: 1975
Number of Employees: 10

INTERACTIVE INFORMATION SYSTEMS, INC.
10 Knollcrest Dr.
Cincinnati, OH 45237
(513) 761-0132
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing
Target Applications: MRP II
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Robert Dunkman
Head of Customer Service: Ronald Dugan
Geographic Coverage: International
Year Established: 1973
Number of Employees: 30

INTERACTIVE MANAGEMENT SYSTEMS CORP.
3700 Galley Road
Colorado Springs, CO 80909
(303) 574-5060
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Small Business; Nonprofit; Rental; Masonry
Target Applications: Accounting; Job Costing; WP; Data Base
Contacts:
Head of Marketing: David Van Nass
Head of Sales: Patrick A. Schnurr
Head of Software: David Carew
Head of Engineering: David Lumb
Head of Customer Service: Patti Holditch
Geographic Coverage: National
Year Established: 1976
Number of Employees: 26

INTERACTIVE SYSTEMS, INC.
131 Middlesex Tnpk.
Burlington, MA 01803
(617) 273-4420
Target Applications: Financial; Business Utilities
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Gary M. Kuba
Geographic Coverage: International
Year Established: 1977
Number of Employees: 50

INTERACTIVE TECHNOLOGY, INC.
1225 N.W. Murray
Suite 106
Portland, OR 97229
(503) 644-0111
Contacts:
Head of Marketing: Tom Madison
Head of Software: Bruce Johnson
Geographic Coverage: International
Year Established: 1978
Number of Employees: 10

INTERGRATED PLASMAS, INC.
336 Newbury St.
Boston, MA 02115
(617) 267-5914
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Applications: Corporate, Strategic and Financial Planning; Marketing Analysis
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Bennett Davies
Geographic Coverage: National
Year Established: 1980
Number of Employees: 15

INTERMED SYSTEMS, INC.
P.O. Box 3783
Augusta, GA 30904
(404) 863-8463
Major Markets: Maintenance/Other Services
Target Industries: Medical
Target Applications: Patient Billing; Accounting; Admissions; Patient Records
Net Sales: $500,000 - $1 Million (1982)
Geographic Coverage: International
Year Established: 1975
Number of Employees: 23

INTERMETRICS
733 Concord Ave.
Cambridge, MA 02138
(617) 661-1840
Target Applications: Software Development
Contacts:
Head of Marketing: Gary Ziller
Geographic Coverage: National
Year Established: 1969
Number of Employees: 500

INTERNATIONAL BUSINESS SERVICES, INC.
1090 Vermont Ave. W.
Floor 10
Washington, DC 20005
(202) 789-5200
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Government; Military
Target Applications: Training Systems; Systems Engineering
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: William Jasper
Head of Engineering: G. Richard Backus
Geographic Coverage: National
Year Established: 1969
Number of Employees: 370

INTERNATIONAL COMPUTING SYSTEMS
1650 N. Greenville Ave.
Suite 100
Richardson, TX 75081
(214) 699-1394
Target Industries: Scientific; Engineering
Target Applications: Communications; Security System; Process Control
Geographic Coverage: International
Year Established: 1979
Number of Employees: 15

INTERNATIONAL ENERGY CONSERVATION SYSTEMS, INC.
100 W
5600 Roswell Road N.E.
Atlanta, GA 30342
(404) 252-2233
Major Markets: Communications Equipment Manufacturing; Systems House (Commercial OEM);

Maintenance/Other Services
Target Applications: Facility Automation; Energy Management
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Thomas H. Darby III
Geographic Coverage: International
Year Established: 1974
Number of Employees: 15

INTERNATIONAL MANAGEMENT SYSTEMS
4676 Admiralty Way
Suite 217
Marina Del Rey, CA 90292
(213) 822-2022
Major Markets: Maintenance/Other Services
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Edward Marquis Jr.
Head of Software: Roger Erickson
Geographic Coverage: National
Year Established: 1973
Number of Employees: 60

INTERNATIONAL PROGRAMMING LABORATORIES CORP.
395 S. Main St.
P.O. Box 2330A
Providence, RI 02906
(401) 272-6555
Major Markets: Dealer/Distributor
Target Industries: Manufacturing; Distribution; Construction; Banking
Target Applications: Mail List; Accounting; Payroll; Personnel
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Sal Redacchi
Geographic Coverage: Regional
Year Established: 1971
Number of Employees: 8

INTERNATIONAL SOFTWARE NETWORK, INC.
A Harris Business Group Company
P.O. Box 13646
Milwaukee, WI 53213
(414) 258-1588
Major Markets: Software House, Maintenance and Other Services
Target Industries: Accounting, Distribution, Manufacturing
Contacts:
Marketing Assistant: Janice Solano
Geographic Coverage: International
Year Established: 1972
Number of Employees: 100

INTERNATIONAL SOFTWARE TECHNOLOGY, INC.
1112-7th Ave.
Monroe, WI 53566
(608) 328-8670
Target Applications: Data Entry
Contacts:
Head of Software: James E. Bybee
Head of Customer Service: Randy Iverson
Year Established: 1983
Number of Employees: 50

INTERPROCESS SYSTEMS, INC.
6065 Roswell Road N.E.
Suite 606
Atlanta, GA 30328
(404) 257-1110
Geographic Coverage: International
Year Established: 1976
Number of Employees: 7

INTERTEC DIVERSIFIED SYSTEMS, INC.
2625 Park Blvd.
Palo Alto, CA 94306
(415) 326-8900
Major Markets: Data Services (Service Bureau)
Target Industries: Manufacturing
Target Applications: Accounting; MRP; Netchange
Contacts:
Head of Marketing/Sales: Jay A. Lazzaro
Head of Software: John E. Lorch
Geographic Coverage: International
Year Established: 1970
Number of Employees: 100

INTIMATE SERVICES, INC.
119 E. Franklin St.
Chapel Hill, NC 27514
(919) 929-0413
Major Markets: Systems House (Commercial OEM)
Target Industries: Retail
Target Applications: POS; Data Entry
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: K. E. Rowland
Head of Customer Service: L. Campbell
Geographic Coverage: National
Year Established: 1970
Number of Employees: 16

INTRO-LOGIC, INC.
24700 Northwestern Highway
Suite 200
Southfield, MI 48075
(313) 352-2740
Target Industries: Manufacturing
Target Applications: Manufacturing Control
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Robert Akers
Geographic Coverage: National
Year Established: 1981
Number of Employees: 15

INVESTORS IN DATA PROCESSING, INC.
120 Oak Brook Center
Suite 408
Oak Brook, IL 60521
(312) 655-1300
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Financial
Net Sales: $1 Million - $5 Million (1982)
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 6

I.P. SHARP ASSOCIATES, INC.
1200 1st Federal Plaza
Rochester, NY 14614
(716) 546-7270
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Airlines; Oil
Net Sales: $25 Million - $100 Million (1981)
Contacts:
Head of Marketing: Robert Campbell
Head of Software: Eric Iverson
Geographic Coverage: International
Year Established: 1970
Number of Employees: 150

I.P.S., INC.
1957 W. Mountain View Road
Phoenix, AZ 85021
(602) 944-4654
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Credit Unions; General Business
Target Applications: General Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Sandi Hayward
Head of Software: Ed Wahl
Geographic Coverage: National
Year Established: 1972
Number of Employees: 23

IPT (INFORMATION PROCESSING TECHNIQUES)
1086 E. Meadow Circle
Palo Alto, CA 94303
(415) 494-7500
Target Applications: Electronic Spreadsheets; WP; Business Graphics
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Diane Slocombe
Geographic Coverage: International
Year Established: 1974
Number of Employees: 15

IRVIN GREENLEE & ASSOCIATES (IGA)
12 Library St.
Framingham, MA 01701
(617) 875-1100
Target Industries: Retail
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Joseph Clerico
Head of Software: Doug Porter
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 16

ISI SYSTEMS, INC.
Acc-U-Rate Division
161 Forbes Road
Braintree, MA 02184
(617) 848-4620
Major Markets: Data Services (Service Bureau)
Target Industries: Insurance
Target Applications: Workmen's Compensation; Rating; Policy Handling
Contacts:
Head of Marketing: Dick Payne
Head of Sales: John T. Miller
Geographic Coverage: National
Year Established: 1980
Number of Employees: 25

ISSCO GRAPHICS
10505 Sorrento Valley Road
San Diego, CA 92121
(619) 452-0170
Contacts:
Head of Marketing: Meldon Bahner
Head of Software: Anders D. Virberg
Head of Engineering: Donald Hsieh
Geographic Coverage: International
Year Established: 1970
Number of Employees: 230

IT; INC.
P.O. Box 433
Canton, CT 06019
(203) 528-9193
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing
Target Applications: Job costing
Contacts:
Head of Marketing: Joseph Ritter
Head of Sales: Lister Earl
Geographic Coverage: International
Year Established: 1985
Number of Employees: 14

JACK HENRY & ASSOCIATES, INC.
W. Highway 60
P.O. Box 807
Monett, MO 65708
(417) 235-6652
Target Industries: Banking
Target Applications: Banking
Contacts:
Head of Software: Jerry Hall
Geographic Coverage: International
Year Established: 1976
Number of Employees: 85

JACOBSEN & ASSOCIATES, INC.
10229 Azusa Road
Temple City, CA 91780
(818) 575-7504
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing
Target Applications: Bill of Manufacturing; MRP; Job Costing; Financial
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Gerald Peiler
Head of Software: Fred Lambert
Year Established: 1969
Number of Employees: 25

JAHL DATA SYSTEMS
Software
531 S. 6th St.
Klamath Falls, OR 97601
(503) 882-8827
Major Markets: Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services

Target Industries: Retail-General; Retail-Apparel; Courts
Target Applications: POS; Financial Accounting; Inventory Control
Net Sales: $100,000 - $500,000 (1985)
Contacts:
Head of Marketing/Sales: Barry Purcell
Head of Software: Richard J. Seltzer
Head of Customer Service: Eric Skidmore
Geographic Coverage: International
Year Established: 1968
Number of Employees: 10

JAMES H. MATTHEWS, LTD.
25 W. 45th St.
New York, NY 10036
(212) 944-8822
Target Industries: Retail; Nonprofit; Import/Export; Advertising
Geographic Coverage: Metropolitan New York
Year Established: 1979
Number of Employees: 12

JAMES J. RAGSDALE & CO.
23 Hillside Ave.
Metuchen, NJ 08840
(201) 548-1314
Major Markets: Maintenance/Other Services
Target Industries: Insurance
Contacts:
Head of Marketing: James J. Ragsdale
Geographic Coverage: National
Year Established: 1969
Number of Employees: 7

JAMES L. SELLERS & ASSOCIATES
6480 E. Main St.
Reynoldsburg, OH 43068
(614) 864-8826
Net Sales: $100,000 - $500,000 (1983)
Year Established: 1978
Number of Employees: 6

JAMISON BUSINESS SYSTEMS, INC.
330 Motor Pkwy.
Hauppauge, NY 11788
(516) 435-1995
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Distribution
Target Applications: Accounting
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Joan Korpacz
Head of Sales: John Korpacz
Head of Software: Charlotte Cotroneo
Geographic Coverage: Regional
Year Established: 1978

JAX SOFTWARE DEVELOPMENT CORP.
6501 Arlington Expressway
Suite 101
Jacksonville, FL 32211
(904) 725-7167
Major Markets: Maintenance/Other Services
Target Applications: Productivity Aids
Geographic Coverage: National
Year Established: 1980
Number of Employees: 12

JBA INFORMATION SYSTEMS
105 E. Cary St.
Richmond, VA 23219
(804) 225-7400
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Custom Software; Wholesale/Distribution
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jerry Simoncff
Head of Software: Kathy Edwards
Geographic Coverage: National
Year Established: 1974
Number of Employees: 65

J. B. CARRINGTON AND ASSOCIATES, INC.
5550 LBJ Freeway
Suite 700
Dallas, TX 75240
(214) 458-1961
Target Industries: Banking; Financial Institutions
Target Applications: Banking
Contacts:
Head of Marketing: Bob Stalb
Geographic Coverage: National
Year Established: 1978
Number of Employees: 50

J. B. EDWARDS & CO.
4949 S. Syracuse
Denver, CO 80237
(303) 773-3732
Major Markets: Systems House (Commercial OEM)
Target Industries: Petroleum; Distribution
Target Applications: Accounting; Order Processing
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Robert C. Newman
Head of Software: Jack L. Thompson
Head of Engineering: Daniel L. Gregory
Geographic Coverage: International
Year Established: 1976
Number of Employees: 70

JBS ASSOCIATES, INC.
469 Carlisle Dr.
Herndon, VA 22070
(703) 471-9550
Target Industries: Retail
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: International
Year Established: 1975
Number of Employees: 12

JERVIS B. WEBB CO.
Ann Arbor Computer
1201 E. Ellsworth
Ann Arbor, MI 48104
(313) 973-7875
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Postal; Automobile
Target Applications: Material Handling
Contacts:
Head of Marketing: Ronald L. Reimink
Head of Sales: Larry Gray
Head of Software: Brian Hoppe
Head of Engineering: Marion E. Coffin
Geographic Coverage: International
Year Established: 1965
Number of Employees: 55

J. GLASER & CO., INC.
55 E. Jackson Blvd.
Chicago, IL 60604
(312) 786-0377
Target Industries: Wholesale; Manufacturing; Mining
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 8

J. H. LEMON ASSOCIATES, INC.
2360 Ave A
P.O. Box 2987
Bethlehem, PA 18001
(215) 865-3350
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Newspaper; Garment; Scientific; Manufacturing
Target Applications: Accounting; Circulation; Payroll
Contacts:
Head of Software: Dianne Kuhns
Geographic Coverage: International
Year Established: 1973
Number of Employees: 20

J & M INDUSTRIES, INC.
6803 W. 64th St.
Suite 320
Shawnee Mission, KS 66202
(913) 362-8994
Major Markets: Systems House (Commercial OEM)
Target Industries: Distribution
Geographic Coverage: National
Year Established: 1977
Number of Employees: 8

JMI SOFTWARE CONSULTANTS
1422 Easton Road
Roslyn, PA 19001
(215) 657-5990
Major Markets: Maintenance/Other Services
Target Industries: Scientific
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Ed Rathgo
Geographic Coverage: International
Year Established: 1980
Number of Employees: 20

J. M. SMITH CORP.
Smith DP
P.O. Box 6052
Spartanburg, SC 29304
(803) 582-1216
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Pharmacy; Government; Utilities
Target Applications: Pharmacy; DME; Government
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Louis Phipps
Head of Software: William R. Cobb
Head of Customer Service: Terry Bagwell
Geographic Coverage: National
Year Established: 1969
Number of Employees: 65

JOHN G. LYMON & CO.
740-A Industrial Dr.
Cary, IL 60013
(312) 639-3351
Major Markets: Data Services (Service Bureau)
Target Industries: Manufacturing; Distribution; Finance
Target Applications: Accounting; Telephone Bill Paying
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software: Fred Beach
Geographic Coverage: National
Year Established: 1964
Number of Employees: 10

JOHN R. KELLNER
282 W. 77th
Indianapolis, IN 46260
(317) 255-1724
Major Markets: Systems House (Commercial OEM)
Geographic Coverage: Regional
Year Established: 1985
Number of Employees: 3

JOHNSON SYSTEMS, INC.
8300 Greensboro Dr.
Suite 700
McLean, VA 22102
(703) 821-1700
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: John Cunningham
Head of Software: Dick Bunyan
Head of Customer Service: Roland Winter
Geographic Coverage: International
Year Established: 1971
Number of Employees: 140

J. P. SEBLAK ASSOCIATES, INC.
135 William St.
New York, NY 10038
(212) 233-5780
Major Markets: Data Services (Service Bureau)
Target Industries: Insurance
Net Sales: $1 Million - $5 Million (1982)
Contacts:

Head of Marketing: Helen Joffe
Geographic Coverage: National
Year Established: 1971
Number of Employees: 32

J. R. KIRMAN & CO.
9468 Mansfield St.
Worthington, OH 43085
(614) 885-8540
Major Markets: OEM (Computer Systems); Data Services (Service Bureau)
Target Industries: Banking; Brokerage; Manufacturing
Target Applications: POS; CAM; EFT
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Frank Bucci
Geographic Coverage: International
Year Established: 1969
Number of Employees: 19

JTS COMPUTER SERVICES, INC.
412 Linden
Rochester, NY 14625
(716) 586-1340
Major Markets: Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing; Distribution
Contacts:
Head of Software: Jim McLaughlin
Head of Engineering: Britton Reynolds
Geographic Coverage: Western New York
Year Established: 1980
Number of Employees: 30

JYACC, INC.
919 Third Ave.
New York, NY 10022
(212) 308-1130
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Banking; Insurance; Diamond Manufacturing; Hardware Vendors
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Robert Ismach
Head of Software: Frank Valler
Head of Engineering: Larry Finch
Head of Customer Service: Steve Kocan
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 45

K-DATA CENTER, INC.
P.O. Box 577
Camp Hill, PA 17011
(800) 233-1102
Major Markets: OEM (Computer Systems)
Target Applications: Accounting
Geographic Coverage: National
Year Established: 1976
Number of Employees: 9

KBASE, INC.
210 Commercial St.
Boston, MA 02109
(617) 742-5210
Target Industries: Financial; Insurance; Manufacturing
Target Applications: Claims Processing; MRP
Net Sales: $15 Million - $20 Million (1983)
Contacts:
Head of Marketing: Michael Rustigan
Geographic Coverage: Regional
Year Established: 1967
Number of Employees: 375

KBS-SYSTEMS, INC.
3315 S. Memorial Pkwy.
Huntsville, AL 35801
(205) 882-0091
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Accountants; Medical
Target Applications: General accounting; MRP; Office Management
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Kyle Little
Geographic Coverage: National
Year Established: 1978
Number of Employees: 6

KELTRONIX
7823 Fresch Road
P.O. Box 19023
Charlotte, NC 28219
(704) 394-7365
Major Markets: Component Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Textile
Target Applications: Raw Material Control; Process Control; General Business; Inventory Control
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: International
Year Established: 1978
Number of Employees: 25

KENNERLY ASSOCIATES, INC.
6302 Mema Lane
Lanham, MD 20706
(301) 441-1380
Target Industries: Trade Associations; Government; Education
Target Applications: Membership and Subscriptions; Information Storage and Retrieval; Personnel Systems
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Sales: Luther LaPlue
Head of Software: Janice K. Mangel
Geographic Coverage: National
Year Established: 1976
Number of Employees: 10

KETRON, INC.
1700 N. Moore St.
16th Floor
Rosslyn Ctr.
Arlington, VA 22209
(703) 558-8700
Target Industries: Military; Defense
Net Sales: $5 Million - $25 Million (1981)
Geographic Coverage: International
Year Established: 1970
Number of Employees: 300

KEYES MANAGEMENT SYSTEMS, INC.
130 S. Church St.
P.O. Box 278
Asheboro, NC 27203
(919) 625-1676
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Dental; Apparel
Geographic Coverage: National
Year Established: 1980
Number of Employees: 6

KEY FINANCIAL SYSTEMS, INC.
44 U.S. Route 46
P.O. Box 625
Pine Brook, NJ 07058
(201) 227-8800
Major Markets: Systems House (Commercial OEM)
Target Industries: Banking
Target Applications: Bank Trust, Accounting
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: James Malesky
Head of Sales: George Molner
Head of Software/Engineering: William Burnfield
Geographic Coverage: National
Year Established: 1973
Number of Employees: 99

KEY MANAGEMENT, INC.
5201 Eden Circle
Suite 100
Edina, MN 55436
(612) 920-3781
Major Markets: Systems House (Commercial OEM)
Target Industries: Charitable; Fuel Oil; Construction; County Government
Target Applications: Financial; Distribution
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Engineering: Robert Dahl
Head of Sales: Michael Snyder
Geographic Coverage: International
Year Established: 1970
Number of Employees: 22

KEYNOTE SYSTEMS, INC.
345 Fourth Ave.
Pittsburgh, PA 15222
(412) 261-0187
Major Markets: Data Services (Service Bureau); Distributor
Target Industries: Fortune 500
Target Applications: Data Entry; CICS Development
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Robert Holzer
Geographic Coverage: National
Year Established: 1977
Number of Employees: 300

KEYSTONE COMPUTER ASSOCIATES, INC.
1055 Virginia Dr.
Ft. Washington, PA 19034
(215) 643-3600
Target Industries: Banking; Government; Manufacturing
Target Applications: Accounting; Financial
Net Sales: $1 Million - $5 Million (1980)
Contacts:
Head of Marketing: James Frook
Head of Software: Kenneth Clancy
Geographic Coverage: Regional
Year Established: 1968
Number of Employees: 150

KEYSTONE DATA CONSULTANTS, INC.
135 E. Philadelphia St.
York, PA 17403
(717) 848-5666
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing; Engineering
Target Applications: POS; Accounting; Inventory Management; Industry Control
Net Sales: $100,000 - $600,000 (1983)
Geographic Coverage: International
Year Established: 1977
Number of Employees: 8

KEYSTONE INFORMATION SYSTEMS, INC.
400 Cooper Center W.
Pennsauken, NJ 08109
(609) 662-0050
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Distribution; Education
Target Applications: MRP; Student Accounting; Financial Accounting
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Curt Steel
Head of Software: Frank Way
Geographic Coverage: Pennsylvania, Delaware, New Jersey
Year Established: 1975
Number of Employees: 25

KEY SYSTEMS, INC.
1320 Coco Plum Dr.
P.O. Box 1319
Marathon, FL 33050
(305) 743-7400
Target Industries: Manufacturing
Target Applications: MRP; Job Shops
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: W. W. Dockins
Head of Sales: Robert Lord
Head of Software: David Layne
Head of Engineering: H. J. Fencer
Geographic Coverage: Regional

Year Established: 1979
Number of Employees: 33

KPG COMPUTER SYSTEMS
900 Kincaid Towers
Lexington, KY 40507
(606) 233-5856
Major Markets: Data Services (Service Bureau)
Target Industries: General Business
Target Applications: Accounting; Inventory
Geographic Coverage: Lexington, Kentucky
Year Established: 1946
Number of Employees: 15

K. R. LITTLE, INC.
2 Linden St.
Suite 101
Reading, MA 01867
(617) 944-2889
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Contacts:
Head of Marketing: E. M. Little
Geographic Coverage: National
Year Established: 1975
Number of Employees: 12

KIMBROUGH COMPUTER SALES, INC.
3705 Kipling St.
Denver, CO 80033
(303) 425-0663
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Banking; Medical; Wholesale Distributors; Municipalities
Target Applications: Accounting; Payroll; General Ledger
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Bill Gunn
Head of Software: Janis Fuller
Geographic Coverage: Rocky Mountain Region
Year Established: 1976
Number of Employees: 35

KIRBY COMPUTER SYSTEMS, INC.
314 U.S. Highway 22
Greenbrook, NJ 08812
(201) 469-8000
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Fuel Oil
Target Applications: Scheduling Fuel Oil; Payroll; Accounting
Contacts:
Head of Marketing: Robert M. Kirby
Geographic Coverage: Regional
Year Established: 1969
Number of Employees: 6

KIU CORP.
3460 Oakdale Road
Suite E
P.O. Box 4594
Modesto, CA 95352
(209) 526-8663
Major Markets: Systems House (Commercial OEM); Dealer
Target Industries: Government; Medical
Target Applications: Property Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Gary Postma
Geographic Coverage: National
Year Established: 1975
Number of Employees: 22

KLAMS GILLMAN & GOMSCHTER
3033 Excelsior Blvd.
Minneapolis, MN 55416
(612) 927-6911
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Applications: Financial; Accounting
Contacts:
Head of Marketing: Herbert S. Schechter
Head of Customer Service: Morton Appelbaum
Geographic Coverage: International
Year Established: 1965
Number of Employees: 20

KLAMS, GILLMAN AND GOMSCHTER
3033 Excelsior Blvd.
Suite 433
Minneapolis, MN 55416
(612) 927-6911
Target Applications: Accounting
Contacts:
Head of Marketing: Cherise Skweres
Geographic Coverage: National
Year Established: 1972
Number of Employees: 20

KNOXVILLE COMPUTER CENTER
1515 Magnolia Ave.
Knoxville, TN 37901
(615) 637-3330
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Retail; Textile/Apparel
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Ray Hayes
Head of Software: James Feltz
Geographic Coverage: Regional
Year Established: 1962
Number of Employees: 57

KNUTH COMPUTER SERVICES, INC.
4 Walnut Place
Hubbard, OH 44425
(216) 534-1481
Geographic Coverage: National
Year Established: 1978
Number of Employees: 3

KOLINAR CORP.
3084 Scott Blvd.
Santa Clara, CA 95050
(408) 980-9411
Target Applications: VM/CMS
Contacts:
Head of Marketing: Jim Weierman
Geographic Coverage: National
Year Established: 1981
Number of Employees: 6

KOO & ASSOCIATES, INC.
McKnight Park Dr.
Suite 203
Pittsburgh, PA 15237
(412) 367-7444
Major Markets: Dealer/Distributor
Target Industries: Utilities; Manufacturing; Banking
Target Applications: Process Control; Energy Management
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 20

KPS, INC.
6075 Barfield Road
Suite 204
Atlanta, GA 30328
(404) 252-7368
Major Markets: Peripheral Manufacturing; Systems House (Commercial OEM)
Target Industries: Shipping; Receiving; Marking; Health Care
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Maria Stevens
Head of Sales: Julie Thomas
Geographic Coverage: International
Year Established: 1978
Number of Employees: 420

KRB INFORMATION SYSTEMS, INC.
2699 S. Bayshore Dr.
Miami, FL 33133
(305) 858-5800
Target Industries: Medical; Distribution
Target Applications: Accounting
Net Sales: $5 Million - $25 Million (1982)
Contacts:
Head of Marketing: Monty Gordon
Geographic Coverage: Florida
Year Established: 1959
Number of Employees: 52

KSI COMPUTER SYSTEMS, INC.
2715 Mackey Place
Suite 230
Shreveport, LA 71118
(318) 688-5100
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Wholesale; Medical; Professional; Oil and Gas
Target Applications: Accounting; Inventory; Order Entry
Geographic Coverage: National
Year Established: 1978
Number of Employees: 10

KUBERMAN, INC.
P.O. Box 594
Winston-Salem, NC 27102
(919) 725-1915
Major Markets: Data Services (Service Bureau)
Target Industries: Legal
Target Applications: Legal Time and Billing; Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Robert Bruce Thompson
Geographic Coverage: International
Year Established: 1974
Number of Employees: 15

LACHMAN ASSOCIATES, INC.
645 Blackhawk Dr.
Westmont, IL 60559
(312) 986-9840
Major Markets: Systems House (Commercial OEM)
Contacts:
Head of Marketing: Brian Chan
Geographic Coverage: International
Year Established: 1977
Number of Employees: 65

LA CROSSE COMPUTER SYSTEMS, INC.
124 Milwaukee St.
La Crosse, WI 54603
(608) 784-7380
Major Markets: Systems House (Commercial OEM)
Target Industries: Dealers; Manufacturing; Office Products
Target Applications: Accounting; Sales Analysis; Commission Reporting
Contacts:
Head of Sales: Eric Shoik
Head of Software: Warren Warner
Geographic Coverage: Regional
Year Established: 1981
Number of Employees: 7

LANGUAGE RECOGNITION, INC.
4665 Riverbend Road
Boulder, CO 80301
(303) 449-9057
Target Industries: Government Contractors; Integrated Circuits; Microprocessor Design
Contacts:
Head of Marketing: Michael Hagerty
Head of Sales: R. Bedell
Head of Engineering: Bruce Rawnsley
Geographic Coverage: International
Year Established: 1978 -
Number of Employees: 30

LAN SYSTEMS, INC.
2469 Rice St.
Suite 240
St. Paul, MN 55113
(612) 483-5221
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Newspaper; Publishing; Construction
Target Applications: Wholesale; Display Ads; Job Costing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Mr. Kelly Sack
Head of Sales: Keith Styssel
Head of Software/Engineering: Tom Dietsche
Head of Customer Service: Sharyn Thompson
Geographic Coverage: National
Year Established: 1972

Number of Employees: 20

LAWSON SYSTEMS
9661 Chartwell Dr.
Dallas, TX 75243
(214) 340-3600
Target Industries: Engineering
Contacts:
Head of Marketing/Sales: Darrell Foster
Head of Software: Art Olander
Geographic Coverage: International
Year Established: 1980
Number of Employees: 12

LATTICE, INC.
P.O. Box 372
Glen Ellyn, IL 60138
(312) 858-7960
Target Applications: C-Language; Spreadsheets
Contacts:
Head of Marketing: Steve Hersey
Geographic Coverage: International
Year Established: 1980
Number of Employees: 8

LAURITS R. CHRISTENSEN ASSOCIATES, INC.
510 University Bay Dr.
Madison, WI 53705
(608) 231-2266
Major Markets: Systems House (Commercial OEM)
Target Industries: Consulting Firm
Target Applications: Econometrics
Contacts:
Head of Marketing: Douglas Caves
Head of Software: Carl Degen
Geographic Coverage: National
Year Established: 1973
Number of Employees: 23

LAWRENCE DATA SERVICES, INC.
303 W. 11th
Lawrence, KS 66044
(913) 842-3262
Major Markets: Systems House (Commercial OEM)
Target Industries: Collection; Construction; Pharmacy; Accountants
Target Applications: Credit Reports; Property Management; General Business; Payroll
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: National
Year Established: 1974
Number of Employees: 14

LAWSON ASSOCIATES, INC.
2021 E. Hennepin Ave.
Minneapolis, MN 55413
(612) 379-2833
Major Markets: Maintenance/Other Services
Target Industries: Insurance; Manufacturing; Distribution; Transportation
Target Applications: Accounting; Distribution; Inventory Control; Claims Processing
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Tim Donaldson
Head of Sales: Ken Holec
Head of Software: Bill Lawson
Head of Customer Service: Mike Millbrandt
Geographic Coverage: International
Year Established: 1975
Number of Employees: 160

LEADING SOFTWARE TECHNOLOGY
26250 Euclid Ave.
Cleveland, OH 44132
(216) 261-5167
Major Markets: Software House
Target Industries: Not Industry-Sensitive
Target Applications: IBM and IBM-Compatible Mainframes
Contacts:
Head of Marketing/Sales: Lawrence Murray, Raymond Fields
Head of Software: Wayne Gecnak
Head of Engineering: Glynn Brooks
Head of Customer Service: Edward Lightcap
Geographic Coverage: International
Year Established: 1983
Number of Employees: 14

LEAR DATA, INC.
5700 Stemmons Expressway
Suite 403
Dallas, TX 75247
(214) 631-1528
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Oil
Target Applications: Oil; Gas; Accounting; Financial
Contacts:
Head of Marketing: Jeni Wheeler
Head of Sales: Chris Smith
Head of Software: Jeni Wheeler
Head of Customer Service: Claudia Ricks
Geographic Coverage: National
Year Established: 1985
Number of Employees: 100

LEARNED-MAHN
2229 W. State St.
P.O. Box 1488
Boise, ID 83701
(208) 336-2281
Major Markets: Maintenance/Other Services
Target Industries: Utilities; Nonprofit
Target Applications: Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Gary Mahn
Head of Software: Nancy Learned
Head of Customer Service: Beatrice Moe
Geographic Coverage: International
Year Established: 1973
Number of Employees: 8

LEGAL DATA SYSTEMS, INC.
50 Franklin St.
Boston, MA 02110
(617) 426-1040
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Legal
Target Applications: Integrated Accounting; Timekeeping; Conflict of Interest; Docket Control
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Kendall Smith
Head of Software: Gary Schulkind
Geographic Coverage: Regional
Year Established: 1974
Number of Employees: 35

LEGAL INFORMATION SYSTEMS, INC.
P.O. Box 10302
Eugene, OR 97440
(503) 485-5831
Major Markets: OEM (Computer Systems)
Target Industries: Legal
Contacts:
Head of Marketing: Jane Donahue
Geographic Coverage: International
Year Established: 1980
Number of Employees: 6

LELAND ASSOCIATES, INC.
400 108th Ave. N.E.
Suite 205
P.O. Box 4106
Bellevue, WA 98009
(206) 453-9447
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Health Care; Construction; Wholesale; Distribution
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 7

LELAND COMPUTER SERVICES, INC.
5801 Dunwoody Place
Suite 145
Atlanta, GA 30338
(404) 998-3500
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing; Finance; Cable Vision
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: National
Year Established: 1978
Number of Employees: 55

LEMANS GROUP
455 S. Gulph Road
P.O. Box 4664
King of Prussia, PA 19406
(717) 295-1212
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Banking; Financial; Savings/Loans
Target Applications: Banking
Contacts:
Head of Marketing: Theodore Stein
Head of Sales: Charles Parker
Head of Engineering: James F. Russell
Geographic Coverage: National
Number of Employees: 24

LEXICO ENTERPRISES, INC.
Text Systems
8757 Georgia Ave.
Silver Springs, MD 20910
(301) 589-0400
Target Industries: Automatic Testing
Target Applications: Automatic Test Equipment; Aerospace; Airliner
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Raymond D. Mariani
Head of Engineering: Patricia Timpanaro
Geographic Coverage: International
Year Established: 1976
Number of Employees: 30

LIBRA PROGRAMMING, INC.
1964 E. 7000 S.
Salt Lake City, UT 84121
(801) 943-2084
Major Markets: Systems House (Commercial OEM)
Target Industries: Construction; Accountants; Radio Broadcasting; Distribution
Target Applications: Accounting; Property Management
Contacts:
Head of Marketing: Earl W. Nelson
Head of Engineering: Dennis Wemburg
Geographic Coverage: International
Year Established: 1976
Number of Employees: 60

LIEF-FRAME COMPUTERS & BUSINESS SYSTEMS CORP.
7190 Miramar Road E-109
San Diego, CA 92121
(619) 586-9660
Major Markets: Systems House (Commercial OEM)
Target Industries: Financial; Professional; Manufacturing
Target Applications: Retail
Geographic Coverage: National
Year Established: 1983
Number of Employees: 6

LINTON SHAFER COMPUTER SERVICES, INC.
6 W. Second St.
Frederick, MD 21701
800-1-800-636-2220
Major Markets: Maintenance/Other Services
Target Industries: Accountants; Legal
Target Applications: Time Management; General Ledger; Fixed Assets
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Barbara Richards
Geographic Coverage: National
Year Established: 1985
Number of Employees: 40

LIOCS CORP.
245 E. Janata Blvd.
Lombard, IL 60148
(312) 953-2220
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Mail Order; Dealer
Target Industries: Wholesale;

Distribution; Insurance
Target Applications: Order Processing; Accounts Receivable; Invoicing; Contract Services
Contacts:
Head of Software: Jarvis Alexander
Geographic Coverage: National
Year Established: 1972
Number of Employees: 35

LIST PROCESSING CO., INC.
555 Wakara Edge
Lombard, IL 60148
(312) 932-7000
Target Industries: Direct Mail
Net Sales: $1 Million - $5 Million (1982)
Geographic Coverage: National
Year Established: 1972
Number of Employees: 55

LLOYD SUSH & ASSOCIATES
156 Williams St.
New York, NY 10038
(212) 962-4004
Major Markets: Data Services (Service Bureau)
Target Industries: Banking; Manufacturing
Target Applications: Financial Planning; Modeling
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Customer Service: Mark Friedberg
Geographic Coverage: International
Year Established: 1971
Number of Employees: 60

L & L PRODUCTS, INC.
P.O. Box A-57
Hanover, NH 03755
(603) 643-4503
Target Industries: Not Industry Sensitive.
Target Applications: Financial Systems
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Jil Charboneau
Head of Sales: Pete Stancel
Head of Customer Service: William D. Gardner
Geographic Coverage: International
Year Established: 1972
Number of Employees: 36

L & L PRODUCTS, INC.
Wheeler Professional Park
P.O. Box A-57
Hanover, NH 03755
(603) 643-4503
Target Industries: DP; Financial; DP Management; MIS
Contacts:
Head of Marketing: F. Jil Charboneau
Head of Sales: Peter Stancel
Head of Software: Greg Lupfer
Geographic Coverage: National
Year Established: 1972
Number of Employees: 15

THE LOCKWOOD ASSOCIATES, INC.
1020 N.E. Loop 410
Suite 107
P.O. Box 17326
San Antonio, TX 78217
(512) 824-1436
Target Industries: Wholesale; Retail Lumber; Distribution
Target Applications: POS
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing/Sales: David Richards
Head of Software/Engineering: Tom Hill
Head of Customer Service: Carey Shipp
Geographic Coverage: International
Year Established: 1976
Number of Employees: 30

LOGICA, INC.
666 3rd Ave., 19th Floor
New York, NY 10017
(212) 599-0626
Major Markets: Communications Equipment Manufacturing; Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Banking; Telecommunications; Defense; Space
Target Applications: Message Switching; Communication; System Design
Net Sales: $50 Million - $75 Million (1983)
Contacts:
Head of Marketing: William Shrimpton
Head of Sales: Bob Wasilewski
Geographic Coverage: International
Year Established: 1968
Number of Employees: 1,500

LOGICAL DATA MANAGEMENT (LDM)
529 S. Second Ave.
Covina, CA 91723
(213) 967-1506
Major Markets: Systems House (Commercial OEM)
Target Industries: Pay TV; Cable TV; Bowling; Truck Leasing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Heather Gilbert
Head of Software: Frank Demetravich
Geographic Coverage: National
Year Established: 1968
Number of Employees: 50

LOGICAL DATA SYSTEMS, INC.
1136 Union Mall
Suite 103
Honolulu, HI 96813
(808) 526-1196
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Tour and Travel
Target Applications: General Business; Inventory; Medical; Ordering
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Jaylene Dagueman
Geographic Coverage: Hawaii
Year Established: 1977
Number of Employees: 7

LOGICAL SYSTEMS CORP.
3333 W. 12 Mile Road
Farmington Hills, MI 48018
(313) 553-7510
Target Industries: Automotive; Manufacturing
Target Applications: Accounting
Contacts:
Head of Marketing: Timothy Mahoney
Head of Software: Gary Alexander
Geographic Coverage: National
Year Established: 1976
Number of Employees: 20

LOGICAL MICROSYSTEMS OF ERIE, INC.
5415 W. Lake Road
Erie, PA 16505
(814) 833-9021
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Plastic; Government
Target Applications: Domestic Relations
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: John Wobkewski
Head of Software: Thomas Ward
Head of Customer Service: James E. Rider Jr.
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 25

LOGICAL SYSTEMS
P.O. Box 2576
La Jolla, CA 92038
(402) 331-1111
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Banking
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software/Engineering: James Fried
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 6

LOGICON, INC.
Process Systems
10306 Democracy Lane
Fairfax, VA 22030
(703) 591-3450
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing
Target Applications: Industrial Automobile; Transportation Monitoring; Process Control; Factory Automation Systems
Net Sales: $50 Million - $75 Million (1982)
Contacts:
Head of Marketing: Mike Cleb
Head of Sales: Paul F. Dimauro
Head of Software/Engineering: Nicholas Biro
Geographic Coverage: International
Year Established: 1969
Number of Employees: 100

LOGISTICS, INC.
One Michigan Ave.
Suite 920
Lansing, MI 48933
(517) 482-5211
Target Industries: Medical
Target Applications: Accounting; Order Entry
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: Great Lakes
Year Established: 1980
Number of Employees: 9

LOGO COMPUTER SYSTEMS, INC.
360 Congress St.
Boston, MA 02210
(617) 451-3948
Target Industries: Education; Consumer
Target Applications: Graphics; List Processing; Music
Contacts:
Head of Marketing: Jim Barbux
Head of Software/Engineering: Brian Silverman
Geographic Coverage: International
Year Established: 1980
Number of Employees: 50

THE LORD CONSULTING GROUP.
666 Old Country Road
Garden City, NY 11530
(516) 794-8200
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Insurance; Banking
Target Applications: Inventory; Financial
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Peggy A. Alderman
Head of Software/Engineering: John C. Ferlet
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 10

LOUIS A. URBANT & ASSOCIATES, INC.
1158 S. Main
Plymouth, MI 48170
(313) 459-7760
Target Industries: Manufacturing; Finance; Distribution
Target Applications: Utility
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: John Weller
Geographic Coverage: National
Year Established: 1976
Number of Employees: 20

LUNDY ELECTRONICS & SYSTEMS, INC.
One Robert Lane
Glen Head, NY 11545
(516) 671-6000
Major Markets: Peripheral Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Finance; Government; Utilities
Target Applications: Check Processing; Paper Handling
Net Sales: $30 Million - $50 Million (1983)
Contacts:
Head of Marketing/Sales: William Wayco
Geographic Coverage: International
Year Established: 1934
Number of Employees: 700

MACHINE PATROL ACCOUNTING SERVICE
727 E. 16th Ave.
Denver, CO 80203
(303) 832-6361
Major Markets: Data Services (Service Bureau)
Target Industries: General Business
Target Applications: Payroll
Contacts:
Head of Marketing: Jerry Whillow
Head of Software: Larry Kawcak
Geographic Coverage: National
Year Established: 1957
Number of Employees: 10

THE MACRAL — SOMMERLEN CORP.
815 W. Colorado Blvd.
Los Angeles, CA 90041
(213) 254-3456
Target Industries: Engineering
Contacts:
Head of Marketing: P. L. Grant
Head of Software: J. A. Joseph
Geographic Coverage: International
Year Established: 1966
Number of Employees: 85

MA-COM SIGMA DATA, INC.
5515 Security Lane
Suite 1100
Rockville, MD 20852
(301) 984-3636
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Government
Target Applications: GA; Data Base Management; Graphics
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing/Sales: R. J. Markey
Geographic Coverage: National
Year Established: 1968
Number of Employees: 400

MACRO 4, INC.
Millbrook Plaza
P.O. Box 187
Mount Freedom, NJ 07970
(201) 895-4600
Contacts:
Head of Marketing: Geoff R. Parnell
Head of Software: Peter Hargrave
Head of Engineering: Kenneth C. Betts
Geographic Coverage: International
Year Established: 1977
Number of Employees: 21

MADIC CORP.
3990 Freedom Circle
Suite 104
Santa Clara, CA 95054
(408) 988-8311
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Discrete, Process, Job Shop and Repetitive Manufacturing
Target Applications: Inventory Control; General Accounting; MRP; and DSS
Net Sales: $15 Million - $20 Million (1983)
Contacts:
Head of Marketing: Harry Coleman
Head of Sales: Gary Gibson
Head of Software:Bruce Corbett
Geographic Coverage: International
Year Established: 1968
Number of Employees: 130

MADISON DATA SYSTEMS, INC.
325 Manville Road
Pleasantville, NY 10570
(914) 747-0455
Major Markets: Systems House (Commercial OEM)
Target Industries: Wholesale Distribution; Nursing Homes; Real Estate; Manufacturing
Target Applications: Accounting; Manufacturing; Control Applications
Geographic Coverage: New York, Pennsylvania, New Jersey
Year Established: 1984
Number of Employees: 10

MAGNA BUSINESS SYSTEMS
128 Central Park S.
New York, NY 10019
(212) 265-1474
Target Industries: General Business
Geographic Coverage: National
Year Established: 1979
Number of Employees: 18

MAGNACOM SYSTEMS
1177 High Ridge Road
Stamford, CT 06905
(800) 243-5300
Major Markets: Systems House (Commercial OEM)
Target Industries: Cable
Target Applications: General Business
Contacts:
Head of Sales: Al T. Merritt
Head of Software: Kent Higgins
Geographic Coverage: International
Year Established: 1985
Number of Employees: 50

MAGNUM COMMUNICATIONS, LTD.
380 Interstate N.
Suite 415
Atlanta, GA 30339
(404) 952-4940
Major Markets: Communications Equipment Manufacturing; Systems House (Commercial OEM)
Target Industries: Credit Unions; Banking; Retail; Finance
Target Applications: Credit Reports; New Accounts
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Sue Krautz
Head of Software: Lindsey Gardener
Geographic Coverage: National
Year Established: 1976
Number of Employees: 11

MAI APPLICATIONS SOFTWARE CORP.
18010 Sky Park Circle
Suite 100
Irvine, CA 92714
(714) 641-5800
Target Industries: Construction; Clubs; Wholesale; Accountants
Target Applications: Job Costing; Property Management; Accounting
Contacts:
Head of Marketing/Software: Jeff Zickler
Geographic Coverage: International
Year Established: 1974
Number of Employees: 50

MAINMENT AND COMPUTER SERVICES, INC.
Great Valley Corporate Center
Valley Forge, PA 19482
(215) 648-0730
Major Markets: Maintenance/Other Services
Target Applications: System Development Cycle; Programming Productivity; Operator Production
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: F. A. Schlegel Jr.
Head of Customer Service: Doris Meredith
Geographic Coverage: International
Year Established: 1966
Number of Employees: 50

MAINTENANCE ASSISTANCE, INC.
Basic Four Information Systems
14101 Myford Road
Tustin, CA 92680
(714) 731-5100
Major Markets: Computer and Office Equipment Manufacturing; Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Distribution; Manufacturing; Construction; Retail
Net Sales: More than $100 Million (1984)
Contacts:
Head of Marketing: Joseph Berge
Head of Sales: Paul V. Campbell
Head of Software: Fred Bagly
Head of Engineering: Robert Faulkner
Head of Customer Service: Clearance Sullivance
Geographic Coverage: International
Year Established: 1971
Number of Employees: 3,600

MAINTENANCE COMPUTER CONTROLS
2981 Directors Cove
Memphis, TN 38131
(901) 346-9660
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Construction
Target Applications: Estimating
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: W. Cole Early
Head of Software: Kevlin Adler
Head of Engineering: Bill Warren
Geographic Coverage: National
Year Established: 1985
Number of Employees: 37

MAINTENANCE COMPUTER SERVICE, INC.
2790 Fisher Road
Columbus, OH 43204
(614) 272-0202
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Auto Clubs; Insurance; Country Clubs; General Business
Target Applications: Accounting; Job Costing; Sales Analysis; WP
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Bill Stinn
Geographic Coverage: Regional
Year Established: 1964
Number of Employees: 55

MAINTENANCE COMPUTER SERVICES, INC.
1717 St. James St.
P.O. Box 2045
La Crosse, WI 54601
(608) 784-0354
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: General Business; Federal Housing
Target Applications: Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Software: Robert Gleason
Geographic Coverage: National
Year Established: 1970
Number of Employees: 8

MAINTENANCE COMPUTING CONSULTANTS
3841 Houma Blvd.
Metairie, LA 70002
(504) 455-2870
Major Markets: Maintenance/Other Services
Target Industries: Banking; Medical
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Software: Gerald J. Thompson
Head of Sales: James Beck
Head of Customer Service: Craig Thompson

Geographic Coverage: Louisiana, Mississippi
Year Established: 1976
Number of Employees: 10

MANAGEMENT CONCEPT CORP.
1721 Black River Blvd.
Rome, NY 13440
(315) 337-1000
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Insurance; Real Estate; Manufacturing; Government
Target Applications: Accounting; Payroll; Data Base; Graphics
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Lynn Taylor
Geographic Coverage: National
Year Established: 1978
Number of Employees: 32

MANAGEMENT DECISION SYSTEMS, INC.
200 Fifth Ave.
Waltham, MA 02254
(617) 890-1100
Major Markets: Maintenance/Other Services
Target Industries: Fortune 1000
Target Applications: Financial; Marketing; MIS
Contacts:
Head of Marketing: Robert Parker
Head of Sales: Walter Lankau
Head of Software: Jeffrey Sisman
Geographic Coverage: International
Year Established: 1967
Number of Employees: 250

MANAGEMENT INFORMATION SYSTEMS CORP.
35 N. Montford Ave.
Baltimore, MD 21224
(301) 732-4437
Major Markets: Systems House (Commercial OEM)
Target Industries: General Business; Government
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Stephen Kacala
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 8

MANAGEMENT PLANNING SYSTEMS
174 E. 16th St.
Eugene, OR 97401
(503) 484-1004
Major Markets: Maintenance/Other Services
Target Industries: Timber; Medical
Target Applications: Payroll; Accounting; Property Management; Preventive Maintenance
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Edward J. Degner
Head of Software: Kirk Walden-Hansen
Geographic Coverage: National
Year Established: 1970
Number of Employees: 7

MANAGEMENT RESOURCE, INC.
4930 Cottage Hill Road
Mobile, AL 36609
(205) 666-7491
Major Markets: Maintenance/Other Services
Target Applications: Preventive Maintenance; Inventory Control; Bills
Contacts:
Head of Marketing: Jayne Hoffman
Head of Sales: Michael Bullington
Geographic Coverage: National
Year Established: 1980
Number of Employees: 10

MANAGEMENT SCIENCE AMERICA, INC. (MSA)
3445 Peachtree Road N.E.
Atlanta, GA 30326
(404) 239-2000
Target Applications: Financial Management; Cash Management; Human Resource Management; MRP
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: Donald House
Geographic Coverage: International
Year Established: 1980
Number of Employees: 1,100

MANAGEMENT SCIENCE, INC.
400 Hot Springs Rt 7
Carson City, NV 89701
(702) 883-0507
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing
Target Applications: Work Measurement; CAM
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Lloyd Curtis
Head of Software: Gerald Glass
Geographic Coverage: International
Year Established: 1963
Number of Employees: 45

MANAGEMENT SERVICES, INC.
3 Corporate Sq.
Atlanta, GA 30329
(404) 321-0620
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Accounting Systems; Construction Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Dale Burst
Geographic Coverage: Regional
Year Established: 1968
Number of Employees: 65

MANAGEMENT SYSTEMS, INC.
662 Glenbrook Road
Stamford, CT 06906
(203) 357-0280
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: General Business
Target Applications: Transaction Processing; Communications
Geographic Coverage: National
Number of Employees: 15

THE MANAGEMENT GROUP, INC.
368 Totten Pond Road
Waltham, MA 02154
(617) 890-8580
Target Industries: Banking; Government; Finance
Target Applications: Report Generator
Contacts:
Head of Marketing: Francis Donovan
Geographic Coverage: International
Year Established: 1968
Number of Employees: 6

MANAGER SOFTWARE PRODUCTS, INC.
131 Hartwell Ave.
Lexington, MA 021733126
(617) 863-5800
Major Markets: Maintenance/Other Services
Target Applications: Data Dictionary Systems
Net Sales: $5 Million - $25 Million (1982)
Geographic Coverage: International
Year Established: 1968
Number of Employees: 80

MANAMATRON, INC.
391 Sunrise Highway
Lynnbrook, NY 11563
(516) 887-7714
Major Markets: Systems House (Commercial OEM)
Contacts:
Head of Marketing: Michael Busch
Geographic Coverage: National
Year Established: 1971
Number of Employees: 15

MANATRON, INC.
2970 S. 9th St.
Kalamazoo, MI 49009
(616) 375-8300
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: General Business; Local Government
Target Applications: Property Tax Billing; Fund Accounting; Appraisal
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Ron Stoynoff
Head of Sales: Randall Peat
Head of Software: Bob Golask
Head of Customer Service: Rolh Thornton
Geographic Coverage: Regional
Year Established: 1968
Number of Employees: 110

MANDP COMMUNICATIONS SYSTEMS, INC.
211 E 43rd St.
Suite 1804
New York, NY 10017
(212) 490-3510
Major Markets: Communications Equipment Manufacturing; OEM (Peripherals-Terminals); Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Banking; Transportation; Manufacturing; Brokerage
Target Applications: Message Switch; Electronic Mail
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing/Sales: William M. Shaaser
Geographic Coverage: International
Year Established: 1977
Number of Employees: 30

MANTECH INTERNATIONAL CORP.
InterCAD
107 Ridgely Ave.
Annapolis, MD 21401
(301) 268-9010
Major Markets: Systems House (Commercial OEM)
Target Industries: Engineering; CAD/CAM; Manufacturing
Target Applications: CAD/CAM; Simulations; Modeling
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing/Sales: John Gebhardt
Head of Software: M. Smith
Head of Engineering: D. Griffin
Head of Customer Service: F. Kappenberger
Geographic Coverage: International
Year Established: 1968
Number of Employees: 800

MANTISSA CORP.
344 Goodwin Crest Dr.
Suite 300
Birmingham, AL 35209
(205) 945-0930
Contacts:
Head of Marketing: Robert Neal
Head of Software: Michael Gooldrup
Year Established: 1980
Number of Employees: 9

MANUFACTURERS DATA SERVICES
394 W Main St.
P.O. Box 1085
Hendersonville, TN 37077
(615) 824-2107
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing
Target Applications: Inventory
Geographic Coverage: National
Year Established: 1974
Number of Employees: 7

MANUFACTURERS AID CONSULTING SERVICES
9500 Toledo Way
Irvine, CA 92717
(714) 680-1170
Target Industries: Engineering
Contacts:
Head of Marketing: Morton Chanalin

Vendors

Geographic Coverage: International
Year Established: 1971
Number of Employees: 70

MANUFACTURING CONTROL SYSTEMS, INC.
346 Third St.
Suite 480
Cerbo Ctr. Building
Niagara Falls, NY 14303
(716) 285-4425
Target Industries: Manufacturing; Distribution
Target Applications: MRP; Productivity; Accounting
Net Sales: $600,000 - $1 Million (1981)
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 17

MANUFACTURING DATA SYSTEMS, INC.
4251 Plymouth Road
P.O. Box 986
Ann Arbor, MI 48106
(313) 995-6000
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Machine Tools
Target Applications: Numerical Control
Net Sales: $25 Million - $100 Million (1981)
Contacts:
Head of Marketing: Ronnie Barnes
Head of Sales: David Burnett
Geographic Coverage: International
Year Established: 1969
Number of Employees: 750

MANUFACTURING SOLUTIONS & SYSTEMS, INC.
1308 S. Calhoun Road
Brookfield, WI 53005
(414) 786-1172
Target Industries: Manufacturing
Target Applications: Process Control; Data Base Management; Scheduling; Material Planning
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Robert Mason
Geographic Coverage: International
Year Established: 1979
Number of Employees: 8

MANUFACTURING SYSTEMS, INC. OF MILWAUKEE
3945 W. Elm St.
Milwaukee, WI 53209
(414) 352-7505
Major Markets: Data Services (Service Bureau)
Target Industries: Manufacturing
Target Applications: MRP II; MRP
Geographic Coverage: National
Year Established: 1981
Number of Employees: 6

MANUS SERVICES CORP.
1700 Westlake Ave. N.
Seattle, WA 98109
(206) 285-3260
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Distribution; Manufacturing; Government; Medical
Target Applications: General Accounting
Contacts:
Head of Marketing: Craig Volwiler
Head of Sales: Gary Vowels
Geographic Coverage: International
Year Established: 1967
Number of Employees: 120

MARBLEHEAD TESTING LABS, INC.
117 Liberty St.
Danvers, MA 01923
(617) 774-2462
Major Markets: Systems House (Commercial OEM)
Target Industries: Chemical; Paint; Plastics
Target Applications: Formula Manipulation; MRP; Color Matching
Geographic Coverage: National
Year Established: 1984
Number of Employees: 15

MARC SOFTWARE INTERNATIONAL
260 Sheridan Ave. No. 200
Palo Alto, CA 94306
(415) 326-7511
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing; Nuclear; Automobile; Aerospace
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Dr. Fritz Halt
Geographic Coverage: International
Year Established: 1979
Number of Employees: 65

MARINE DATA SYSTEMS
90 W. St.
New York, NY 10006
(212) 791-6400
Major Markets: Data Services (Service Bureau)
Target Industries: Shipping
Geographic Coverage: International
Year Established: 1981
Number of Employees: 35

MARINE DATA SYSTEMS
321 Broadway
New York, NY 10007
(212) 608-3508
Major Markets: Maintenance/Other Services; Time-sharing
Target Industries: Shipping
Target Applications: Documentation; Equipment Control; MRP; Accounting
Year Established: 1981

MARKETING RESOURCES, INC.
99 School St.
Weston, MA 02193
(617) 647-1632
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Marketing
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Eugene S. Lyash
Geographic Coverage: E. Coast
Year Established: 1977

MARKETING INFORMATION SYSTEMS
2442 Irving Pk. Road
Chicago, IL 60618
(312) 478-0311
Target Industries: Manufacturing; Print
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Pat Haughton
Geographic Coverage: International

MARKMAN & ASSOCIATES, INC.
191 Presidential Blvd.
Bala Cynwyd, PA 19004
(215) 667-6044
Major Markets: Systems House (Commercial OEM)
Target Industries: Textile
Target Applications: Payroll; Inventory Control; Route Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jerry Humphreys
Head of Engineering: Edward Keegan
Geographic Coverage: National
Year Established: 1974
Number of Employees: 30

MARK WILLIAMS CO.
1430 W. Wrightwood
Chicago, IL 60614
(312) 472-5555
Target Industries: OEM; Distribution
Contacts:
Head of Marketing: Bill Witt
Geographic Coverage: International
Year Established: 1964
Number of Employees: 25

MARTIN AND STRAHM GROUP
2815 Pacific Coast Highway
Hermosa Beach, CA 90254
(213) 318-3561
Major Markets: Component Manufacturing; Systems House (Commercial OEM)
Target Industries: Military
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Clay Agee
Geographic Coverage: National
Year Established: 1979
Number of Employees: 55

MARTIN MARIETTA DATA SYSTEMS

6303 Ivy Lane
Greenbelt, MD 20770
(301) 982-6500
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing; Service; Government; MIS
Target Applications: Manufacturing Control; Payroll/Personnel; Financial; Hospital MIS
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: Richard M. Hamerton
Head of Sales: Richard Aldridge
Head of Software: Gerald Stanley
Geographic Coverage: International
Year Established: 1970
Number of Employees: 4,000

MARYLAND COMPUTER SERVICES, INC.
2010 Rock Spring Road
Forest Hill, MD 21050
(301) 879-3388
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Distribution; Associations; Financial Institutions
Target Applications: Turnkey Packages; Inventory Control; Accounting Packages; Program Utility
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Roger Evans
Head of Sales: Michael Mason
Geographic Coverage: International
Year Established: 1976
Number of Employees: 40

MAS, INC.
442 Marrett Road
Lexington, MA 02173
(617) 861-7300
Major Markets: Systems House (Commercial OEM)
Target Industries: Accountants
Target Applications: Client Account
Contacts:
Head of Engineering: Jack Davies
Geographic Coverage: Regional
Year Established: 1973
Number of Employees: 15

MASSACHUSETTS COMPUTER ASSOCIATES, INC.
36 Princess St.
Wakefield, MA 01880
(617) 245-9540
Major Markets: Maintenance/Other Services
Target Industries: Government; Manufacturing; Commercial; Computer Manufacturing
Target Applications: Code Conversion; Software Engineering; Distributed System; Software Tools
Net Sales: $75 Million - $100 Million (1983)
Contacts:
Head of Marketing: Louis J. Zand
Head of Engineering: Charles Muniz
Geographic Coverage: International
Year Established: 1981
Number of Employees: 45

MASSOGLIA AND ASSOCIATES, INC.
4970 Northwind Dr.
Suite 102
E. Lansing, MI 48823
(517) 332-4700
Major Markets: Maintenance/Other Services
Target Industries: Government; Insurance; Wholesale Distributors

Contacts:
Head of Marketing: Brandt Schultz
Head of Software: Thomas Goodman
Geographic Coverage: International
Year Established: 1976
Number of Employees: 20

MAGS SYSTEMS CO., INC.
28 Edgehill Road
Waltham, MA 02154
(617) 891-1674
Target Industries: Distribution; Construction
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: Regional
Year Established: 1972
Number of Employees: 6

MAGSTOR SYSTEMS CORP.
5300 Great America Pkwy.
Santa Clara, CA 95050
(408) 988-1006
Major Markets: Peripheral Manufacturing; Systems House (Commercial OEM); Distributor; Maintenance/Other Services
Target Industries: Petroleum; Financial; Fortune 100-500
Target Applications: High-Speed Network; Common Storage; Terminal Testing; Centralized Printing
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: Carrel Ewing
Head of Sales: Larry Foley
Head of Engineering: Tom Gatta
Head of Customer Service: Dave Ball
Geographic Coverage: International
Year Established: 1976
Number of Employees: 300

MAGTEK SOFTWARE, INC.
42 Pleasant St.
Watertown, MA 02172
(617) 924-0052
Contacts:
Head of Software: Roger Linsy
Head of Engineering: Phil Connors
Year Established: 1984
Number of Employees: 25

MATHEMATICA PRODUCTS GROUP
Subsidiary of Martin Marietta Data Systems
P.O. Box 2392
Princeton, NJ 08540
(609) 799-2800
Major Markets: Maintenance/Other Services
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: Paul Grabehald
Head of Sales: Mark Berkowitz
Head of Software: Bernard Pirel
Geographic Coverage: International
Year Established: 1975
Number of Employees: 311

MATHIS & ASSOCIATES, INC.
1606 Nopse Neck Hill Road
Coventry, RI 02816
(401) 828-2605
Target Applications: MDR Maintenance
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Engineering: Kurt Gudmundson
Geographic Coverage: International
Year Established: 1972
Number of Employees: 6

MATRIX SYSTEMS, INC.
1500 W. Loop N.
Houston, TX 77008
(713) 688-4484
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Insurance
Target Applications: Insurance Account; Marketing; WP; Policy Retrieval
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Bill Comelson
Head of Engineering: Sherwood Powell
Geographic Coverage: National
Year Established: 1971
Number of Employees: 84

MAXIMUM DATA CORP.
153 E. 61st St.
New York, NY 10021
(212) 421-0404
Target Industries: Investment Management
Target Applications: Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Merton Evans
Geographic Coverage: National
Year Established: 1976
Number of Employees: 6

MAYORAS & MYTYLE, INC.
635 S. Earl Ave.
P.O. Box 4840
Lafayette, IN 47903
(317) 423-2617
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Government
Target Applications: Accounting
Contacts:
Head of Marketing: Gary Hitts
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 17

MBA SYSTEMS LTD.
15843 Sherman Way
Van Nuys, CA 91406
(213) 994-2400
Major Markets: Data Services (Service Bureau)
Target Industries: Real estate; Investment Management
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software: John James
Geographic Coverage: National
Year Established: 1974

M. BRYCE & ASSOCIATES, INC.
1246 Springfield Pike
Cincinnati, OH 45215
(513) 761-6400
Target Applications: Systems Development
Contacts:
Head of Marketing/Customer Service: Tim Bryce
Head of Software: Paul Wylie
Head of Customer Service: Tim Bryce
Geographic Coverage: International
Year Established: 1971
Number of Employees: 20

MCALESER COMPUTER ASSOCIATES, INC.
4080 B Government Blvd.
Mobile, AL 36609
(205) 666-8552
Major Markets: Data Services (Service Bureau)
Target Industries: Government; Education; Legal; Distribution
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 10

MCBA
3441 Honolulu Ave.
Montrose, CA 91020
(213) 957-2900
Major Markets: Maintenance/Other Services
Target Industries: Distribution; Manufacturing
Target Applications: Accounting; Inventory; Job Costing; MRP
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Fred Rosochke
Head of Sales: Greg Duvall
Head of Software: Gary Hedge
Geographic Coverage: International
Year Established: 1974
Number of Employees: 112

MDS, INC.
515 N. Belt
Suite 400
Houston, TX 77060
(713) 445-5544
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Oil; Manufacturing
Target Applications: Process Control
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: National
Year Established: 1970
Number of Employees: 20

MECCORMACK & DODGE CORP.
1223 Worcester Road
Natick, MA 01760
(617) 851-1050
Target Applications: Financial; Accounting; Human Resources
Net Sales: $25 Million - $100 Million (1981)
Contacts:
Head of Marketing: Robert Weller
Head of Sales: Steven Weinburg
Head of Engineering: John Lowry
Head of Customer Service: Renee Duval
Geographic Coverage: International
Year Established: 1980
Number of Employees: 700

MECCORMICK & ASSOCIATES
7 N. Meridian St.
Indianapolis, IN 46204
(317) 636-2376
Major Markets: Maintenance/Other Services
Target Industries: Professional; Insurance; Manufacturing
Contacts:
Head of Marketing: David Goodson
Head of Sales: Joseph Steinmeyer
Geographic Coverage: Indiana
Year Established: 1980
Number of Employees: 15

MECCRACKEN COMPUTER, INC.
2 Mills Dr.
Lexington, MA 02173
(617) 862-3063
Major Markets: Maintenance/Other Services
Target Industries: Banking; Insurance
Contacts:
Head of Customer Servs. Cynthia Roy
Year Established: 1971
Number of Employees: 90

MCDATA
1918 Old Middlefield Way
Mountain View, CA 94043
(415) 965-4370
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing; Collection Agencies; Sales Representatives; Publishers
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Tom Moore
Head of Software: Jerry Sloss
Geographic Coverage: National
Year Established: 1975

MCDONNELL DOUGLAS AUTOMATION CO. MCAUTO
P.O. Box 516
St. Louis, MO 63166
(314) 233-4710
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Medical; Doctors and Medical Clinics
Target Applications: Financial Systems; Data Collection; Patient Care Reporting
Net Sales: More than $100 Million (1981)
Contacts:
Head of Marketing: Edward V. Hamilton Jr.

Head of Sales: Arthur M. Rendell
Head of Software: Philip Kreted
Head of Engineering: William T. Corwin
Head of Customer Service: Joseph P. Sullivan
Geographic Coverage: International
Year Established: 1970
Number of Employees: 1,000

MCGRAW-HILL BOOK CO.
1221 Ave. of the Americas
New York, NY 10020
(212) 512-2000

MORGAN, FREEMAN & ASSOCIATES, INC.
1135 Legion Dr.
P.O. Box 454
Elm Grove, WI 53122
(414) 784-8250
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing; Distribution; Printing
Target Applications: Data Entry; Programmer Aids
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Andy Soba
Head of Software: Nat Anderson
Geographic Coverage: International
Year Established: 1975
Number of Employees: 30

MSP SOFTWARE
2499 Atoma Ave.
Suite 210
Winter Park, FL 32792
(305) 677-8274
Target Industries: Medical; General Business
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Carole C. Stevens
Head of Software: Gary Brechell
Geographic Coverage: National
Year Established: 1977
Number of Employees: 8

MSR, INC.
400 Penn Center Blvd.
Suite 100
Pittsburgh, PA 15235
(412) 823-7440
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Accounting; Legal; Medical; Education
Target Applications: Industrial Process Control; Retail/POS
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Pete McConnell
Geographic Coverage: National
Year Established: 1970
Number of Employees: 70

MSRA, INC.
788 Highway 18
Suite 120
E. Brunswick, NJ 08816
(201) 257-5700
Target Applications: DBMS
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Sheldon Kralstein
Geographic Coverage: National
Year Established: 1974
Number of Employees: 13

MSC SYSTEMS CORP.
1618 Market St.
Philadelphia, PA 19103
(215) 299-8213
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Government; Data Centers; Manufacturing; Construction
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: John White
Geographic Coverage: International
Year Established: 1965
Number of Employees: 180

MSS, INC.
2702 International Lane
Madison, WI 53704
(608) 249-2147
Major Markets: Systems House (Commercial OEM)
Target Industries: Housing; Legal; Financial
Target Applications: Tenant Accounting; Financial; Legal Accounting; Property Management
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Bob Porath
Head of Software: James Bonas
Head of Engineering: David Peeler
Geographic Coverage: National
Year Established: 1969
Number of Employees: 30

MSS SANTEL
4142 Point Eden Way
Hayward, CA 94545
(415) 887-7777
Major Markets: Component, Computer, Terminal and Peripheral Manufacturing; OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Manufacturing; Sports; Lodging; Retail
Contacts:
Head of Marketing: Mike McCorry
Head of Sales: John Mosier
Head of Software: Troy Lemons
Geographic Coverage: International
Year Established: 1969
Number of Employees: 800

MECHANICAL DYNAMICS, INC.
555 S. Forest
Ann Arbor, MI 48104
(313) 994-8065
Major Markets: Maintenance/Other Services
Target Industries: Engineering
Target Applications: Computer-Aided Engineering
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: Gary A. Dawson
Head of Software/Engineering: John C. Angel
Geographic Coverage: National
Year Established: 1977
Number of Employees: 15

MECHANICAL TECHNOLOGY, INC.
Solco
968 Albany Shaker Road
Latham, NY 12110
(518) 785-2121
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Geographic Coverage: International
Year Established: 1961
Number of Employees: 125

MEDISOFT, INC.
1455 Research Blvd.
Rockville, MD 20850
(301) 279-5700
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Medical; Health Evaluation
Target Applications: Practice Management; General Finance; Medical History/Health; Extended Nursing Home; Laboratory/Health
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Timothy Schaller
Head of Customer Service: Bridget O'Brien
Geographic Coverage: International
Year Established: 1979
Number of Employees: 35

MEDICAL DATA SERVICES CORP.
905 Southlake Blvd.
Richmond, VA 23236
(804) 794-2818
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Medical
Net Sales: More than $100 Million (1982)
Contacts:
Head of Sales: B. J. Hobert
Geographic Coverage: National
Year Established: 1982
Number of Employees: 400

MEDICAL INFORMATION SYSTEMS, INC.
Computer Resources, Inc.
727 Ann St.
Stroudsburg, PA 18360
(717) 424-8747
Major Markets: Data Services (Service Bureau); Dealer
Target Industries: Accountant; Medical
Net Sales: Less than $100,000 (1983)
Contacts:
Head of Marketing: William Penny
Geographic Coverage: Pennsylvania
Year Established: 1983
Number of Employees: 6

MEDIPLEX
996 Grove St.
Evanston, IL 60201
(312) 866-1500
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical
Target Applications: Patient Accounting; Medical Information Systems; Rate Setting
Net Sales: $25 Million - $100 Million (1981)
Contacts:
Head of Marketing/Sales: Bruce Shear
Head of Software: James Inns
Geographic Coverage: International
Year Established: 1969
Number of Employees: 600

THE MEGA GROUP, INC.
11701 Mitchell Ave. N.
Suite 100
Irvine, CA 92714
(714) 752-6533
Contacts:
Head of Marketing: Randy Willsides
Geographic Coverage: International
Year Established: 1983
Number of Employees: 18

MEGATEK CORP.
9605 Scranton Road
San Diego, CA 92121
(619) 455-5390
Major Markets: Terminal Manufacturing
Target Industries: Engineering; Manufacturing; Energy; Oil Exploration
Target Applications: CAD/CAM
Net Sales: $50 Million - $75 Million (1983)
Contacts:
Head of Marketing: Hiram French
Head of Engineering: Don Millers
Geographic Coverage: International
Year Established: 1972
Number of Employees: 450

MELVIX CORP.
5622 W. Lake St.
Minneapolis, MN 55416
(612) 920-8230
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical; Hospitals; Nursing homes
Target Applications: Accounting; Care Plans; Record Keeping
Net Sales: Less than $100,000 (1981)
Geographic Coverage: National
Year Established: 1977

MEMOREX CORP.
Large Storage Equipment
San Tomas and Central Expressway
M/S 12-17

Santa Clara, CA 95052
(408) 987-1266
Major Markets: Terminal, Peripheral and Communications Equipment Manufacturing; Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services; Miscellaneous Computer Supplies
Target Industries: Fortune 1000
Contacts:
Head of Marketing: Dennis Flanagan
Head of Sales: Sam Spadafora
Head of Engineering: Lou Debertolo
Head of Customer Service: Robert Barry
Geographic Coverage: International
Year Established: 1981
Number of Employees: 10,000

MENTOR GRAPHICS CORP.
8500 S.W. Creekside
Beaverton, OR 97005
(503) 620-9617
Major Markets: Systems House (Commercial OEM)
Target Industries: Computer; Aerospace; Semiconductor; Electronics
Target Applications: CAE
Contacts:
Head of Marketing: Gerard H. Langeler
Head of Sales: Thomas Fretz
Head of Engineering: Steven Swerling
Geographic Coverage: International
Year Established: 1981
Number of Employees: 240

MENTOR SYSTEMS, INC.
902 Delaware Ave.
Lexington, KY 40505
(606) 231-0519
Target Industries: Government; Schools; Nonprofit
Target Applications: Accounting; Payroll; Utility
Contacts:
Head of Marketing/Sales: Edward Gregory
Head of Software: Bill Johnston
Head of Customer Service: Bob Wilkin
Geographic Coverage: National
Year Established: 1980
Number of Employees: 34

MERRITH CO.
6061 N. Blackstone
Fresno, CA 93710
(209) 432-6900
Target Applications: Accounting; Direct Mail
Geographic Coverage: National
Year Established: 1975
Number of Employees: 10

MERIT SYSTEMS, INC.
5700 Crooks Road No. 219
Troy, MI 48098
(313) 879-7600
Major Markets: Maintenance/Other Services
Target Industries: Fortune 500
Net Sales: $5 Million - $10 Million (1982)
Contacts:
Head of Sales: Dennis LaFell

Geographic Coverage: National
Year Established: 1975
Number of Employees: 330

META SOFTWARE
1560 Broadway
New York, NY 10023
(212) 765-2787
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Medical
Target Applications: Hospital Systems
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Setephen Hamer
Head of Software: Eli Nehmias
Geographic Coverage: Tri-State
Year Established: 1978
Number of Employees: 15

METHODS CORP.
5510 N.E. Elam Young Pkwy.
Hillsboro, OR 97123
(503) 640-9000
Major Markets: Component Manufacturing; OEM (Computer Systems); OEM (Peripherals-Terminals)
Target Applications: CAD/CAM
Contacts:
Head of Marketing: F. Michael Stavic
Head of Sales: Tom Hal
Head of Engineering: Hack Leow
Geographic Coverage: International
Year Established: 1981
Number of Employees: 210

METRETEK, INC.
4450 Erlperise Court
P.O. Box 280
Melbourne, FL 32901
(305) 259-9700
Major Markets: OEM (Computer Systems); Manufacturing Special Hardware
Target Industries: Utilities; Vending Machines
Target Applications: Remote Data Control
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Richard Wright
Head of Sales: Gene Sweeney
Head of Software: Donald Stephenson
Head of Engineering: W. T. Bushman
Geographic Coverage: International
Year Established: 1977
Number of Employees: 38

METROCOM, INC.
1500 Southern National Center
200 S. College St.
Charlotte, NC 28202
(704) 374-1980
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Applications: DP
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Sales: Tarolsh Tasi
Head of Software: Clint Collins
Geographic Coverage: Regional
Year Established: 1971
Number of Employees: 10

METRO SYSTEMS, INC.
P.O. Box 4687
Tulsa, OK 74104
(918) 743-5351
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Oil and Gas
Target Applications: Interest Billing; General Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Robert Mileap
Geographic Coverage: Regional
Year Established: 1981
Number of Employees: 100

MHA SOFTWARE SERVICES, INC.
3810 N. 90th St.
Omaha, NE 68134
(402) 572-8040
Major Markets: Maintenance/Other Services
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: John Gould
Geographic Coverage: National
Year Established: 1978
Number of Employees: 12

MHT SERVICES, INC.
90 W. Franklin St.
Hackensack, NJ 07601
(201) 342-1321
Target Applications: Conversions; Custom Software
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: John Del Negro
Year Established: 1972
Number of Employees: 11

MIDA INFORMATION SYSTEMS
3034 Trenwest Dr.
Suite 102
P.O. Box 11347
Winston-Salem, NC 27108
(919) 768-5348
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Medical; Dental
Contacts:
Head of Marketing: H. P. Anderson
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 10

MICHIGAN BUSINESS SYSTEMS & SOFTWARE, INC.
1356 Portage St.
Kalamazoo, MI 49001
(616) 381-6366
Target Industries: Manufacturing; Chemical Distribution; Wholesale; Publishing
Target Applications: Accounting; Manufacturing; Chemical Distribution; Advertising
Net Sales: $100,000 - $500,000 (1982)
Geographic Coverage: National
Year Established: 1975
Number of Employees: 11

MICRO — BASE CORP.
521 Windor Park Dr.
Dayton, OH 45459
(513) 439-4560
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Police; Manufacturing; Library; Legal
Target Applications: Graphics (Management)
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Sales: Emil Hirsel
Geographic Coverage: National
Year Established: 1977
Number of Employees: 9

MICRO DATA BASE SYSTEMS, INC.
Application Development Products
85 W. Algonquin Road
Suite 400
Arlington Heights, IL 60005
(800) 232-3629
Major Markets: Maintenance/Other Services
Target Industries: OEMs; Fortune 1000
Target Applications: DBMS; Screen Management
Contacts:
Head of Marketing: Richard Bailey
Head of Sales: Dave Samuelson
Geographic Coverage: International
Year Established: 1979
Number of Employees: 120

MICROBATA CORP.
Microdata Software Development Co.
4 Gary Road
Union, NJ 07083
(201) 964-6700
Target Industries: Advertising; Education; Distribution; Nonprofit
Target Applications: Production; Registration; Billing; Sales Analysis
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: Dave Kehoe
Geographic Coverage: International
Year Established: 1976
Number of Employees: 32

MICRO FIVE CORP.
3580 Hyland St.
Costa Mesa, CA 92626
(714) 957-1517
Major Markets: Component, Computer Manufacturing; OEM (Computer Systems)
Target Industries: Health Care
Contacts:
Head of Marketing: Mark Lauda
Head of Software/Engineering: Bruce Mann

Vendors

Geographic Coverage: International
Year Established: 1977
Number of Employees: 100

MICROHEALTH SYSTEMS CORP.
Gene Erickson
140 E. 19th St.
Suite 600
Denver, CO 80203
(303) 831-7882
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Medical
Target Applications: Hospital, Doctor and Dental Billing
Geographic Coverage: Rocky Mountain Region
Year Established: 1981
Number of Employees: 25

MICRO MANUFACTURING SYSTEMS
2280 Corporate Exchange Dr.
Suite 100
Columbus, OH 43229
(614) 885-0739
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing
Target Applications: Inventory; MRP; Job Costing; General Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Greg Miller
Head of Engineering: Rick Jolley
Geographic Coverage: International
Year Established: 1979
Number of Employees: 9

MICROMAX COMPUTER SYTELLIGENCE, INC.
55 John St.
New York, NY 10038
(212) 964-8202
Major Markets: Maintenance/Other Services
Target Industries: VSAM
Contacts:
Head of Marketing: Samuel J. Akerbend
Head of Sales: Larry Weiss
Geographic Coverage: National
Year Established: 1979
Number of Employees: 28

MICRO MED, INC.
4600 Vine St.
Cincinnati, OH 45217
(513) 242-3344
Target Industries: Medical
Target Applications: Accounting; Billing
Contacts:
Head of Marketing/Sales: Kim DeMoss
Geographic Coverage: National
Year Established: 1979
Number of Employees: 12

MICROMETICS, INC.
1680 Hollywood Blvd.
Hollywood, FL 33020
(305) 925-2583
Major Markets: Maintenance/Other Services
Target Industries: Accountants
Target Applications: Client Write-ups
Contacts:
Head of Marketing: Kjell Anderson
Head of Sales: Steve Horowitz
Geographic Coverage: National
Year Established: 1978
Number of Employees: 8

MICRO POWER & LIGHT CO.
12820 Hillcrest Road
Suite 224
Dallas, TX 75230
(214) 239-3020
Target Industries: Education
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: National
Year Established: 1979
Number of Employees: 12

MICROPROCESSOR LABORATORIES, INC.
6300 Richmond Ave.
Houston, TX 77057
(713) 266-1415
Major Markets: Computer Manufacturing
Target Industries: OA; Engineering; Medical; Oil and Gas
Target Applications: Property Management; WP; Legal Information Systems; Project Management System
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jeffrey Sulma
Head of Software: Dennis L. Cavaliere
Geographic Coverage: National
Year Established: 1975
Number of Employees: 60

MICROTECH BUSINESS SYSTEMS, INC.
3180 Pullman St.
Costa Mesa, CA 92626
(714) 557-3640
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Wholesale; Manufacturing; Legal; CPA
Target Applications: Business Systems
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Bill Galucci
Head of Engineering: Dallas Hack
Head of Customer Service: Noel Schreyer
Geographic Coverage: National
Year Established: 1976
Number of Employees: 28

MICRO-TECH, INC.
1188 Bishop St.
Suite 3309
Honolulu, HI 96813
(808) 528-1988
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Engineering; Medical; Legal; Professional
Target Applications: Graphics
Geographic Coverage: Hawaii
Year Established: 1981
Number of Employees: 6

MID AMERICA BUSINESS COMPUTER, INC.
12346 W. 95th St.
Suite 301
Shawnee Mission, KS 66215
(913) 492-1460
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Medical; Construction; Wholesale
Target Applications: Accounts Receivable; Insurance; Statistical Report
Contacts:
Head of Marketing: Philip A. Williams
Geographic Coverage: National
Year Established: 1976
Number of Employees: 23

MID-AMERICAN CONTROL CORP.
U.S. 60 W.
P.O. Box 57
Shelbyville, KY 40065
(502) 633-5700
Major Markets: Systems House (Commercial OEM)
Target Industries: Government; Education; Distributor; Retail
Target Applications: Accounting; Payroll; Order Entry; POS
Contacts:
Head of Marketing: Lowell Ashby
Geographic Coverage: International
Year Established: 1976
Number of Employees: 20

MID ATLANTIC DATA SYSTEMS
286 Rt. 206
Flanders, NJ 07836
(201) 584-9040
Target Industries: Distribution; Manufacturing
Net Sales: $100,000 - $500,000 - (1983)
Contacts:
Head of Sales: Paul Vulopas
Head of Software: Ben Vulopas
Geographic Coverage: National
Year Established: 1976
Number of Employees: 7

MIDCO DATA SYSTEMS, INC.
101 E. Central Ave.
P.O. Box 99
Minot, ND 58701
(701) 857-1155
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Retail; Education; Medical; Professional
Target Applications: General Accounting
Geographic Coverage: Regional
Year Established: 1973
Number of Employees: 17

MIDCOM CORP.
1940 N. Tustin
Suite 101
Orange, CA 92665
(714) 998-8941
Major Markets: Dealer/Distributor; Maintenance/Other Services
Target Applications: Accounting; Communications; Data Base
Contacts:
Head of Sales: Cheryl Ruffalo
Geographic Coverage: International
Year Established: 1978
Number of Employees: 30

MIDCONTINENT DATA SERVICES, INC.
501 S. Phillips
Sioux Falls, SD 57102
(605) 336-1112
Major Markets: Data Services (Service Bureau)
Target Industries: Cable Radio and TV
Target Applications: Accounts Receivable; Billing; Scheduling
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Richard Busch
Geographic Coverage: National
Year Established: 1975
Number of Employees: 30

MIDCO, INC.
267 Kappa Dr.
Pittsburgh, PA 15238
(412) 963-8011
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing
Target Applications: Accounting; Control; Scheduling
Contacts:
Head of Marketing/Sales: John Roth
Geographic Coverage: National
Year Established: 1976
Number of Employees: 9

MILLS DATA SYSTEMS
12552 Western Ave.
Garden Grove, CA 92641
(714) 891-2811
Target Industries: Manufacturing
Target Applications: CAD/CAM
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: Mark Gump
Geographic Coverage: International
Year Established: 1980
Number of Employees: 27

MILTON ALLEN & ASSOCIATES, INC.
300 E. Ohio Building
1717 E. 9th St.
Cleveland, OH 44114
(216) 861-8100
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing
Target Applications: All Systems for Manufacturing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: David H. Shepherd

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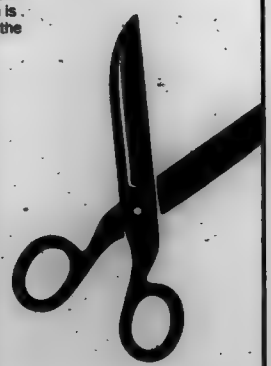

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65. Public Utility/Communication Systems/Transportation
70. Mining/Construction/Petroleum/Refining
75. Other User _____ (Please Specify)

Vendors
80. Manufacturer of Computers, Computer-Related Systems or Peripherals
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90. Computer/Peripheral Dealer/Distributor/Retailer
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12. VP/Assistant VP
13. Treasurer/Controller/Financial Officer
21. Director/Manager/Supervisor DP/MIS Services
22. Director/Manager of Operations/Planning/Admin. Serv.
23. Systems Manager/Systems Analyst
31. Manager/Supervisor Programming
32. Programmer/Methods Analyst
35. OA/WP Director/Manager/Supervisor
36. Data Comm. Network/Systems Mgmt.
41. Engineer/Scientific/R&D/Technical Mgmt.
51. Manufacturing Sales Reps/Sales/Marketing Mgmt.
60. Consulting Management
70. Medical/Legal/Accounting/Management
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90. Other _____ (Please specify)

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Vendors

Head of Customer Service: Donald R. Saunders
Geographic Coverage: Regional
Year Established: 1968
Number of Employees: 20

MINDRON SBC CORP.
350 Fifth Ave.
Suite 2810
New York, NY 10118
(212) 736-7970
Major Markets: Dealer/Distributor; Maintenance/Other Services
Contacts:
Head of Marketing: Robert M. Unrold
Geographic Coverage: International
Year Established: 1979
Number of Employees: 35

MINICOMP SYSTEMS, INC.
3226 28th St. S.E.
Grand Rapids, MI 49508
(616) 949-9130
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Lumber; Distribution; Wholesale; Beverage Wholesale
Target Applications: POS; Accounting; Order Entry
Contacts:
Head of Marketing: Richard J. Grice
Geographic Coverage: National
Year Established: 1976
Number of Employees: 9

MINI-COMPUTER BUSINESS APPLICATIONS, INC.
2441 Honolulu Ave.
Monrovia, CA 91020
(213) 957-2900
Target Industries: Distribution; Manufacturing
Target Applications: Accounting; Job Cost; Inventory; MRP
Contacts:
Head of Marketing: Fred Rosechke
Head of Software: Gary Hadge
Geographic Coverage: International
Year Established: 1974
Number of Employees: 125

THE MINICOMPUTER CO.
110 S. 7th St.
Richmond, VA 23219
(804) 780-2936
Major Markets: OEM (Computer Systems); Dealer/Distributor
Target Industries: Medical; Commercial
Target Applications: Accounts Receivable; Accounts Payable; General Ledger; Payroll
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Jim Braswell
Head of Customer Service: Bill Williamson
Geographic Coverage: National
Year Established: 1976
Number of Employees: 25

MINICOMPUTER CONCEPTS, INC.
One Arena Court
Plainview, NY 11803
(516) 349-1910
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Construction; Distribution; Banking; Manufacturing
Target Applications: MRP
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Scott Chapman
Head of Software: Richard L. Grano
Geographic Coverage: National
Year Established: 1976
Number of Employees: 18

MINI-COMPUTER SUPPORT GROUP, INC.
23209 Miles Road
Warrensville Heights, OH 44128
(216) 663-2222
Major Markets: Systems House (Commercial OEM)
Target Industries: Country Clubs; Distribution; Trucking; Nonprofit
Target Applications: Financial; Job Costing; Payroll; Sales Analysis
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Engineering: Rick Nash
Head of Software: Margaret Berle
Geographic Coverage: National
Year Established: 1979
Number of Employees: 14

MINICOMPUTER SYSTEMS, INC.
5 Corporate Park
Suite 116
White Plains, NY 10604
(914) 694-1101
Major Markets: Systems House (Commercial OEM)
Target Industries: Distributors; Systems House
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Thomas Delorenzo
Geographic Coverage: National
Year Established: 1980
Number of Employees: 40

MINI DATA SYSTEMS
2041 Rosecrans Ave.
Suite 358
El Segundo, CA 90245
(213) 640-0404
Major Markets: OEM (Computer Systems); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing; Distribution
Target Applications: Typesetting; Graphics
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: George Haddad
Head of Software: Sandy Lockhart
Geographic Coverage: National
Year Established: 1975
Number of Employees: 20

MINI DEVELOPMENT CORP.
1545 134th Ave. N.E.
Bellevue, WA 98005
(206) 643-3660
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Software: Ernest Pyle
Geographic Coverage: National
Year Established: 1977
Number of Employees: 9

MINI MICRO COMPUTER
3660 Industrial Ave.
Rolling Meadows, IL 60008
(312) 577-8660
Major Markets: Component Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing; Wholesale; Distribution
Target Applications: Data Collection; MRP; Billing
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Richard Schlegel
Head of Software: William Lemieux
Head of Engineering: Russ Clabora
Head of Customer Service: Betty Cento
Geographic Coverage: Regional
Year Established: 1970
Number of Employees: 8

MINI-SYSTEMS, INC.
308 Main St.
Orange, NJ 07050
(201) 678-5888
Major Markets: Systems House (Commercial OEM)
Target Industries: Government; Commercial
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Customer Service: James Mortimer
Head of Software: Paul Semler
Geographic Coverage: National
Year Established: 1974
Number of Employees: 18

MINS SOFTWARE DEVELOPMENT, INC.
31555 W. 14 Mile Road
Suite 104
Farmington Hills, MI 48018
(313) 855-3552
Major Markets: Maintenance/Other Services
Target Industries: Finance; Research
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing/Sales: Dave Adams
Head of Software/Engineering: Ronald Pentek
Geographic Coverage: International
Year Established: 1976
Number of Employees: 8

MINORA SOFTWARE ENGINEERING
P.O. Box 10089
Chicago, IL 60610
(312) 743-3494
Major Markets: Maintenance/Other Services
Geographic Coverage: National
Year Established: 1982
Number of Employees: 3

MIS INTERNATIONAL, INC.
24955 Southfield Road
Suite 109
Southfield, MI 48075
(313) 569-0560
Major Markets: Component Manufacturing; OEM (Computer Systems)

MIS SOFTWARE CORP.
570 W. Mt. Pleasant Ave.
Livingston, NJ 07039
(201) 992-0566
Geographic Coverage: National
Year Established: 1973
Number of Employees: 9

MITCHELL & GAUTHIER ASSOCIATES, INC.
290 Baker Ave.
Concord, MA 01742
(617) 369-5115
Major Markets: Maintenance/Other Services
Target Industries: Aerospace; Utilities; Chemical
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: International
Year Established: 1975
Number of Employees: 6

MITCHELL MAINTENANCE & CO.
2029 Woodland Pkwy.
St. Louis, MO 63146
(314) 991-2440
Major Markets: Systems House (Commercial OEM)
Target Applications: Financial Management
Geographic Coverage: International
Year Established: 1977
Number of Employees: 12

MITTS DATA SYSTEMS, LTD.
17926 Halsted
Homewood, IL 60430
(312) 799-6510
Major Markets: Dealer/Distributor; Distributor; Maintenance/Other Services
Year Established: 1975
Number of Employees: 32

MJF ASSOCIATES
7900 Sudley Road
6th Floor
Manassas, VA 22110
(703) 369-8535
Major Markets: OEM (Peripherals-Terminals); Data Services (Service Bureau)
Target Industries: OF; Manufacturing-Discrete
Target Applications: Fuel Oil Accounting; Job Cost Accounting
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Customer Service: Chris Mitchell

Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 8

MJ SYSTEMS, INC.
3564 Ivy Road
P.O. Box 5223
Charlottesville, VA 22901
(804) 977-2732
Major Markets: OEM (Computer Systems)
Target Industries: Periodicals; Magazines
Contacts:
Head of Marketing: Robert Pattson
Geographic Coverage: International
Year Established: 1976
Number of Employees: 15

MKL COMPUTERS, INC.
76 Madison Ave.
New York, NY 10016
(212) 889-9720
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Wholesalers; Banks; Insurance; Manufacturing
Contacts:
Head of Marketing/Sales: Gary Stark
Geographic Coverage: International
Year Established: 1981
Number of Employees: 25

MOBIUS MANAGEMENT SYSTEMS, INC.
271 N. Ave.
New Rochelle, NY 10801
(914) 632-7960
Major Markets: Maintenance/Other Services
Target Industries: Banking; Transportation; Retail; Manufacturing
Target Applications: Output Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Steve Kose
Geographic Coverage: National
Year Established: 1981
Number of Employees: 15

MODERN COMPUTER SYSTEMS, INC.
218 River Ridge Circle
Burnsville, MN 55337
(612) 890-5410
Major Markets: Systems House (Commercial OEM)
Target Industries: Banking
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 20

MODERN MANAGEMENT, INC.
Modcen
7301 Carmel Executive Park
Suite 100
Charlotte, NC 22825
(704) 542-8546
Target Industries: Manufacturing; Government; Education; Utilities
Contacts:
Head of Marketing: H.R. Implemen
Geographic Coverage: International
Year Established: 1973
Number of Employees: 25

MODULAR DATA SYSTEMS, INC.
17250 El Camino Real
Houston, TX 77058
(713) 488-1712
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Maintenance/Other Services
Target Industries: Chemical; Utilities; Metal
Target Applications: Data Acquisition; Colorgraphics; Control
Net Sales: $5 Million - $10 Million (1982)
Contacts:
Head of Marketing: Gary Meyers
Geographic Coverage: International
Year Established: 1977
Number of Employees: 32

MODULAR INFORMATION SYSTEMS, INC.
1400 W. Colonial Dr.
Orlando, FL 32804
(305) 422-4180
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals)
Target Industries: Banking
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Michael Muller
Head of Software: John C. Kimble
Geographic Coverage: National
Year Established: 1977
Number of Employees: 55

MOHAWK DATA SCIENCES CORP.
Seven Century Dr.
Parsippany, NJ 07054
(201) 540-8080
Major Markets: Computer, Terminal and Peripheral Manufacturing
Target Industries: Hospitals; Hospitality; Retail Footware; Motor Vehicle
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: Brian S. Gaylord
Geographic Coverage: International
Year Established: 1964
Number of Employees: 5,600

MONARCH INFORMATION SERVICES
161 William St.
New York, NY 10038
(212) 964-7300
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Property Management
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Greg Allznaller
Geographic Coverage: Regional
Year Established: 1974
Number of Employees: 25

MONETTE CORP.
Information Systems
Rt. 2
Smithfield, VA 23430
(804) 357-4144
Major Markets: Systems House (Commercial OEM)
Contacts:
Head of Marketing: Richard Hamback
Geographic Coverage: International
Year Established: 1976
Number of Employees: 17

MONEY MANAGEMENT SYSTEMS, INC.
305 Wyman St.
Waltham, MA 02154
(617) 890-5070
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer
Target Industries: Financial; Banking
Target Applications: Commercial Banking Investments
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Robert Lashy
Geographic Coverage: National
Year Established: 1978
Number of Employees: 20

MOORE DATA SYSTEMS, INC.
9355 Van Gogh Ave.
Baton Rouge, LA 70809
(504) 928-1783
Major Markets: Maintenance/Other Services
Target Industries: Government; Education
Contacts:
Head of Sales: Bente Pape
Geographic Coverage: National
Year Established: 1974
Number of Employees: 80

MORINO ASSOCIATES, INC.
8133 Leesburg Pike
Suite 602
Vienna, VA 22180
(703) 734-9494
Geographic Coverage: International
Year Established: 1975
Number of Employees: 55

Additional information provided for by vendor

Other Offices:
MORINO ASSOCIATES (UK) LTD.
103 St. Peter's St.
Hertfordshire
England AL13BN
Tel: St. Albans (0727) 37464
Telex: (851) 23228
Major Markets: Large Systems, Worldwide
Target Industries: Not Industry Sensitive
Target Applications: Computer Performance Evaluation and Installation Management
Year Established: 1973
Number of Employees: 90

MORROW COMPUTER & ELECTRONICS CENTER, INC.
1140 Murfreesboro Road
Nashville, TN 37217
(615) 366-1579
Major Markets: Computer Manufacturing; OEM (Computer Systems)
Target Industries: Plant Maintenance
Target Applications: Plant Maintenance
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Software: Stan Morrow
Geographic Coverage: National
Year Established: 1974
Number of Employees: 20

MORTGAGE CLOSING ASSOCIATES
1300 W. 4400 S.
Ogden, UT 84405
(801) 621-3900
Major Markets: Systems House (Commercial OEM)
Target Industries: Finance; Mortage Banking
Target Applications: Real Estate; Loan Processing; Accounting; Loan Servicing
Contacts:
Head of Marketing/Software: Brian Belnap
Geographic Coverage: National
Year Established: 1974
Number of Employees: 14

MORTGAGE SYSTEMS & SERVICES
1400 N. Burton Place
Anaheim, CA 92806
(714) 535-1166
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Contacts:
Head of Marketing: Steve Thompson
Geographic Coverage: Regional
Year Established: 1972
Number of Employees: 40

MOSTEK CORP.
1215 W. Crosby Road
Carrollton, TX 75006
(214) 466-6000
Major Markets: Component, Computer and Peripheral Manufacturing; Systems House (Commercial OEM)
Target Industries: Electronic OEM; Military; Industrial
Target Applications: Semiconductors
Contacts:
Head of Marketing: James Byrne
Head of Sales: Pete Smyth
Head of Engineering: Ed Caldwell
Geographic Coverage: International
Year Established: 1969
Number of Employees: 7,000

MOUNTAIN SOFTWARE GROUPING, INC.
3615 Montrose
Suite 235
Houston, TX 77006
(713) 526-5349
Major Markets: Maintenance/Other Services
Target Industries: Petroleum

Vendors

Target Applications: Transaction Process; Query Language; Reporting Writer
Geographic Coverage: International
Year Established: 1975
Number of Employees: 25

MRP SOFTWARE INTERNATIONAL CORP.
Technology Dr.
Andover, MA 01810
(617) 685-1400
Target Industries: Manufacturing
Target Applications: MRP; MPS; Shop Floor Control; Costing
Contacts:
Head of Marketing/Sales: Victor Donofrio

MRP SYSTEMS
3027 Harpers Way
Torrance, CA 90501
(213) 533-7027
Major Markets: Systems House (Commercial OEM)
Target Industries: Furniture and Electronic Manufacturing; Textile Printing
Target Applications: DBMS; Report Writer
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Marvin Hohn
Head of Sales: Allen Bennett
Head of Software/Engineering: Spencer Gress
Geographic Coverage: International
Year Established: 1975
Number of Employees: 6

MSL SOFTWARE
799 Bloomfield St.
Verona, NJ 07044
(201) 239-0356
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Accounting; Legal; Professional; Insurance
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 6

MSC/TEG
2185 S. 3270 W.
Salt Lake City, UT 84119
(801) 973-5800
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Transportation; Library; General Business
Geographic Coverage: National
Year Established: 1968
Number of Employees: 125

MUELLER, MILLSMAN AND CO.
1750 Grandstand Place
Elgin, IL 60120
(312) 888-8800
Contacts:
Head of Marketing: James Grau
Geographic Coverage: Chicago Area
Year Established: 1968
Number of Employees: 40

MULTICEPT CORP.
1721 Black River Blvd.
Rome, NY 13440
(315) 337-1000
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Business; Insurance; Accountants; Medical
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: Barry K. Moritz
Geographic Coverage: National
Year Established: 1978
Number of Employees: 35

MULTIPLICATIONS, INC.
1050 Massachusetts Ave.
Cambridge, MA 02138
(617) 864-5810
Major Markets: Maintenance/Other Services
Target Applications: Utilities
Contacts:
Head of Marketing: David Alschuler
Geographic Coverage: International
Year Established: 1967
Number of Employees: 90

MULTI-SYSTEMS
3014 Robert T. Longway Blvd.
Flint, MI 48506
(313) 230-3536
Major Markets: Component and Communications Equipment Manufacturing; OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing; Medical
Geographic Coverage: National
Year Established: 1977
Number of Employees: 12

MYCRO-TEK
650 W.2nd St.
Wichita, KS 67203
(316) 945-5087
Major Markets: Computer and Terminal Manufacturing; Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Newspaper; Publisher; Video
Target Applications: Front End System; Video
Contacts:
Head of Marketing: David Walker
Head of Sales: Jerry Perkins
Head of Software/Engineering: David S. Gilbert
Head of Customer Service: Al Aulback
Geographic Coverage: International
Year Established: 1974
Number of Employees: 180

NATIONAL ADVANCED SYSTEMS
800 E. Middlefield Road
Mountain View, CA 94042
(415) 962-8000
Major Markets: Component and Computer Manufacturing; OEM (Peripherals-Terminals); Maintenance/Other Services
Target Industries: Not Industry Sensitive
Contacts:
Head of Marketing/Sales: Jerry Ungerman
Head of Software: Alan Cade
Head of Customer Service: Al Mancha
Geographic Coverage: International
Year Established: 1979
Number of Employees: 2,400

NATIONAL COMPUTER SYSTEMS
Westinghouse Information Services
P.O. Box 30
Iowa City, IA 52244
(319) 354-9200
Major Markets: Peripheral Manufacturing; Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Education; Government; Business
Target Applications: OCR; Data Entry
Geographic Coverage: International
Year Established: 1963
Number of Employees: 450

NATIONAL DATA COMMUNICATIONS, INC.
5440 Harvest Hill Road
Suite 150
Dallas, TX 75230
(214) 386-0800
Major Markets: Component, Terminal and Communications Equipment Manufacturing; OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Health care
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Mike Smith
Head of Engineering: Steve Locke
Head of Customer Service: Robert Elms
Geographic Coverage: International
Year Established: 1968
Number of Employees: 180

NATIONAL DATA CORP.
Rapidata Division
20 New Dutch Lane
Fairfield, NJ 07006
(201) 227-0035
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Fortune 1000; Business
Target Applications: Financial
Contacts:
Head of Marketing: Jerry Grass
Geographic Coverage: National
Year Established: 1967
Number of Employees: 200

NATIONAL DATA PROCESSING CORP.
716 S. 17th St.
P.O. Box 3363
Wilmington, NC 28406
(919) 763-1559
Major Markets: Data Services (Service Bureau)
Target Applications: Payroll
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: National
Year Established: 1967
Number of Employees: 22

NATIONAL DATA SERVICES, INC.
21835 Nordhoff St.
Chatsworth, CA 91311
(213) 882-7360
Major Markets: Systems House - (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Not Industry Sensitive
Target Applications: General Ledger; Payroll; Job Costing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Marlene Robison
Head of Software/Engineering: Allen Dorsi
Head of Customer Service: Daniel Flynn
Geographic Coverage: California, Arizona
Year Established: 1963
Number of Employees: 35

NATIONAL PDI, INC.
4501 W. Mockingbird
Suite 4528
Dallas, TX 75209
(214) 742-5589
Major Markets: OEM (Computer Systems); Data Services (Service Bureau)
Target Industries: Banking; Personnel
Target Applications: Profit-sharing; Employee Benefits; Estate Analysis
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: R. C. Montana
Head of Sales: John Heller
Geographic Coverage: National
Year Established: 1971
Number of Employees: 110

NATIONAL INFORMATION SYSTEMS, INC.
20370 Town Center Lane
Suite 130
Cupertino, CA 95014
(408) 257-7700
Major Markets: Data Services (Service Bureau)
Target Applications: WP; Project Management
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Guy Bohrer
Head of Sales: John Eryley
Head of Software/Engineering: Rich Carlson
Head of Customer Service: Alice Treiber
Geographic Coverage: International
Year Established: 1972

Number of Employees: 55

NATIONAL REAL ESTATE EXCHANGE, INC.
NRE Systems
331 N. Maitland Ave.
Unit D-8
P.O. Box 475
Maitland, FL 32751
(305) 647-5739
Target Industries: Real Estate; Accounting; Legal; Appraisers
Target Applications: Property Management; Investments Analysis
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Sherrill Pyle
Geographic Coverage: National
Year Established: 1973
Number of Employees: 10

NATIONAL SEMICONDUCTOR CORP.
2900 Semiconductor Dr.
Santa Clara, CA 95051
(408) 721-5000
Major Markets: Component, Computer, Terminal, Peripheral and Communications Equipment Manufacturing; Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services; Special Systems
Target Industries: Military
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: F. J. Van Poppelen
Head of Sales: Dick Unti
Head of Customer Service: Jim Carman
Geographic Coverage: International
Year Established: 1965
Number of Employees: 35,000

NATIONAL SYSTEMS CORP.
221 N. Lasalle
Suite 3504
Chicago, IL 60601
(312) 726-3211
Major Markets: Systems House (Commercial OEM)
Target Industries: Publishing; Sales and Marketing
Target Applications: Telemarketing; Collections
Geographic Coverage: Regional
Year Established: 1973
Number of Employees: 10

NATIONAL SYSTEMS LABORATORIES, INC.
999 Plaza Dr.
Schlaumburg, IL 60195
(312) 843-1188
Target Industries: OA
Contacts:
Head of Sales: Diana Wagner
Head of Software: Cliff Haines
Geographic Coverage: International
Year Established: 1974
Number of Employees: 6

NATIONAL TERMINARING & DATA SERVICES
1342 Military Road
Niagara Falls, NY 14304
(716) 297-0553
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Medical
Contacts:
Head of Sales: Dennis Stevson
Head of Software: Edward Unik
Geographic Coverage: New York State
Year Established: 1968
Number of Employees: 70

NATIONWIDE COMPUTER SERVICES, INC.
N. Interstate 45
Ennis, TX 75119
(214) 875-5841
Target Industries: Insurance; Manufacturing
Contacts:
Head of Software: Dan Mahaley
Geographic Coverage: National
Year Established: 1969
Number of Employees: 30

NCA CORP.
3255 Jay St.
Santa Clara, CA 95050
(408) 986-1800
Major Markets: Data Services (Service Bureau)
Target Industries: Manufacturing
Net Sales: $15 Million - $30 Million (1983)
Contacts:
Head of Marketing: Ashley Briggs
Head of Sales: Dennis Elkins
Head of Software: Paul Burnheart
Head of Engineering: Barry A. Groot
Head of Customer Service: Sandy Towle
Geographic Coverage: International
Year Established: 1969
Number of Employees: 280

NCR CORP.
World Headquarters
1700 S. Patterson Blvd.
Dayton, OH 45479
(513) 445-5000
Major Markets: Component, Computer, Terminal, Peripheral, Communications Equipment and Office Equipment Manufacturing; Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Retail; Financial; Commercial/Industrial; Medical; Education; Government
Net Sales: More than $100 Million (1983)
Contacts:
Head of Customer Service: V. F. Bean
Geographic Coverage: International
Year Established: 1884
Number of Employees: 63,000

NDX CORP.
1100 Milam
Suite 3477
Houston, TX 77002
(713) 739-0016
Major Markets: Maintenance/Other Services
Target Applications: Data Analysis; Indexing; Accounting
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Fran Wickenhauser
Head of Sales: Dennis Kroger
Head of Software: Elwin Graham
Head of Engineering: E. Clark
Geographic Coverage: National
Year Established: 1970
Number of Employees: 11

NEAL NELSON & ASSOCIATES
185 N. Wabash
Suite 1908
Chicago, IL 60601
(312) 332-3242
Contacts:
Head of Sales: Laurel McDavid
Geographic Coverage: National
Year Established: 1973
Number of Employees: 6

NEOTERIC SYSTEMS, INC.
320 S. Main St.
Bartlett, IL 60103
(312) 289-1950
Major Markets: Component Manufacturing; Dealer/Distributor; Mail Order; Dealer
Target Industries: Retail
Geographic Coverage: National
Year Established: 1978
Number of Employees: 10

NETWORK COMPUTING CORP.
530 77 Center Dr.
Charlotte, NC 28210
(704) 525-8810
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Utilities; Municipalities
Target Applications: Billing; Accounting Systems; Consumer Information
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing/Sales: Alan Brylngton
Head of Software: Tom Beatty
Geographic Coverage: National
Year Established: 1971
Number of Employees: 110

NETWORK CONCEPTS, INC.
2 Ridgedale Ave.
Cedar Knolls, NJ 07927
(201) 285-0202
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Financial; Security
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Richard Ward
Head of Software: Tom Wanat
Geographic Coverage: International
Year Established: 1979
Number of Employees: 15

NETWORK DATA PROCESSING CORP.
321 3rd St. S.E.
Cedar Rapids, IA 52401
(319) 365-9991
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Insurance; Education
Geographic Coverage: International
Year Established: 1966
Number of Employees: 54

NETWORK SOLUTIONS, INC.
Systems Development
P.O. Box 617
Providence, RI 02901
(401) 781-3650
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Government; Banking
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Gerald Lamoreux
Head of Software: Ronald R. LaChance
Head of Customer Service: Robert Peluso
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 62

NEW ENGLAND MANAGEMENT SERVICES
345 Whitney Ave.
New Haven, CT 06511
(203) 787-3452
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Manufacturing; Insurance; Investment Counsel; Credit Unions
Contacts:
Head of Sales: John Landry
Head of Software: David DiMercurio
Geographic Coverage: National
Year Established: 1978
Number of Employees: 56

NEW ENGLAND SYSTEMS TECHNOLOGY
226 South St.
P.O. Box 280
Hopkinton, MA 01748
(617) 435-8031
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer; Maintenance/Other Services
Target Industries: Resort; Construction; Accounting
Target Applications: Reservations Management; Property Management; Villa Rental Program; Job Costing
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: James P. Magaonia
Head of Software: Paul Hale
Head of Engineering: James P. Magger
Head of Customer Service: Michael Lawrence
Geographic Coverage: National
Year Established: 1978
Number of Employees: 10

Vendors

NEW ERA TECHNOLOGIES, INC.
2025 I St. N.W.
Suite 922
Washington, DC 20006
(202) 887-5540
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Small Business; Associations; Fortune 1300; Clearinghouses
Target Applications: Electronic Mail; Networks; Communications; Information
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: William Spencer
Head of Sales: Joan Schindel
Head of Software: Ed Berard
Head of Engineering: Ann Magin
Geographic Coverage: International
Year Established: 1979
Number of Employees: 6

NEWPORT TRUST DATA SERVICES, INC.
301 Saratoga Ave.
Los Gatos, CA 95030
(408) 395-1778
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Distribution; Manufacturing; Civil Engineering
Target Applications: Inventory Control; Earthwork Systems
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: Carl Hagen
Head of Customer Service: Toni Hopping
Geographic Coverage: National
Year Established: 1979
Number of Employees: $00,000

NEWSMATE PRODUCTS, INC.
23 E. Main St.
Mooresville, IN 46158
(317) 831-0189
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Newspapers
Target Applications: Front End Systems
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Donna Kendall
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 6

NEXUS COMPUTER SYSTEMS, INC.
415 Keith Dr.
P.O. Box 17553
Greenville, SC 29606
(803) 271-3079
Major Markets: Maintenance/Other Services
Target Industries: Beverage Bottling
Target Applications: Accounting Functions; Production Cost/Control; Inventory Control
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Ken Gibson
Geographic Coverage: National
Year Established: 1977
Number of Employees: 7

NIAIWA MANAGEMENT SERVICES
3000 Dundee Road
Northbrook, IL 60062
(312) 291-0850
Major Markets: Systems House (Commercial OEM)
Target Industries: Accountants; Distribution; Wholesale; Manufacturing
Target Applications: General Ledger; Billing; WP; Client Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Richard Drew
Head of Sales: Robert Celeia
Head of Software: E. Darrell Lynde
Geographic Coverage: National
Year Established: 1975
Number of Employees: 25

NICHOLS & CO., INC.
5839 Green Valley Circle
Suite 104
Culver City, CA 90230
(213) 670-9400
Major Markets: Dealer/Distributor; Maintenance/Other Services
Target Industries: Systems Development; Engineering; Construction; Manufacturing
Target Applications: Project Planning and Control
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: International
Year Established: 1972
Number of Employees: 20

NIXDORF COMPUTER CORP.
300 Third Ave.
Waltham, MA 02154
(617) 890-3800
Major Markets: Component, Computer, Terminal, Peripheral and Communications Equipment Manufacturing; Maintenance/Other Services
Target Industries: Banking; Government; Insurance; Retail
Target Applications: Information Processing; DP; Data Entry; OA
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: James Addlesberger
Geographic Coverage: International
Year Established: 1952
Number of Employees: 1,800

NIXDORF COMPUTER SOFTWARE CO.
6517 Evergreen Dr.
Richmond, VA 23225
(804) 276-9200
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Spencer Elliott
Head of Sales: Sam Holland
Head of Software/Customer Service: Dave Credicott
Geographic Coverage: International
Year Established: 1973
Number of Employees: 150

NOBLE LOWNDES INTERNATIONAL, INC.
3 Park Ave.
39th Floor
New York, NY 10016
(212) 689-4100
Major Markets: Data Services (Service Bureau)
Target Applications: Benefits; Human Resources; Acess
Net Sales: $5 Million - $25 Million (1980)
Contacts:
Head of Marketing: Thomas Garvey
Head of Customer Service: Pamela Helwig
Geographic Coverage: National
Year Established: 1962
Number of Employees: 80

NODESS COMPUTING CO.
615 Third St.
San Francisco, CA 94107
(415) 495-7440
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Associations; Publishing
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: National
Year Established: 1976
Number of Employees: 14

NORDATA, INC.
377 Rt. 17
Hasbrouck Heights, NJ 07646
(201) 288-9573
Major Markets: Systems House (Commercial OEM)
Target Industries: Food Distribution; Manufacturing
Target Applications: Manufacturing; Food Distribution
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Joseph Torre
Geographic Coverage: National
Year Established: 1979
Number of Employees: 12

NORRELL SYSTEMS CORP.
3066 Piedmont Road N.E.
Suite 404
Atlanta, GA 30305
(404) 262-2268
Target Industries: Financial; Credit Unions
Geographic Coverage: National
Year Established: 1977
Number of Employees: 25

NORTH AMERICAN COMPUTER CONSULTANTS
11 N. Skokie Highway
Lake Bluff, IL 60044
(312) 234-7212
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Associations; Unions; Medical
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: George Naumeier
Geographic Coverage: National
Year Established: 1969
Number of Employees: 60

NORTH COUNTY COMPUTER SERVICES
2235 Meyers Ave.
Escondido, CA 92025
(619) 745-6006
Major Markets: Data Services (Service Bureau)
Target Industries: Education
Contacts:
Head of Marketing: Mr. Baldwin
Geographic Coverage: International
Year Established: 1969
Number of Employees: 25

NORTHEAST DATA SYSTEMS
20 A St.
Burlington, MA 01803
(617) 273-2920
Major Markets: Systems House (Commercial OEM); Distributor; Dealer
Target Industries: Distribution; Manufacturing; Mail Order
Contacts:
Head of Marketing/Sales: Dale Hicks
Head of Software: Steve Buckley
Geographic Coverage: National
Year Established: 1976
Number of Employees: 35

NORTHEAST DATACOM, INC.
4 Towér Dr.
Wallingford, CT 06492
(203) 265-3455
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Banking; Manufacturing; Thrift
Contacts:
Head of Marketing: Frank Valro
Head of Customer Service: Robert Treat
Geographic Coverage: Regional
Year Established: 1969
Number of Employees: 180

NORTHEASTERN DATA PROCESSING, INC.
P.O. Box 998
Glens Falls, NY 12801
(518) 798-1334
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Applications: Accounting
Contacts:
Head of Marketing: Sally Adams
Geographic Coverage: Upstate New York
Year Established: 1977
Number of Employees: 5

NORTHERN TELECOM, INC.
Electronic Office Systems
Data Park

P.O. Box 1222
Minneapolis, MN 55440
(612) 932-9600
Major Markets: Computer, Terminal, Peripheral, Communications Equipment and Office Equipment Manufacturing; Maintenance/Other Services
Target Industries: Manufacturing; Banking; Government; Education
Target Applications:
Inquiry/Response; Data Entry; Distributed Data; Remote Job Entry
Contacts:
Head of Marketing: R.W.Dutkie
Head of Sales: S.T.Oppenheimer
Head of Customer Service: J.Vaughn
Geographic Coverage: International

MORRESCO COMPUTING, INC.
1600 130th Ave. N.E.
Bellevue, WA 98005
(206) 881-5111
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Hotel; Utilities; Accountants
Target Applications: Accounting
Contacts:
Head of Marketing: Jon Morton
Head of Software: Janet Pecus
Geographic Coverage: Regional
Year Established: 1969
Number of Employees: 23

MOUR SOFTWARE
3662 Katella Ave.
Suite 215
Los Alamitos, CA 90720
(213) 493-3654
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: National
Year Established: 1977
Number of Employees: 6

MOVA COMPUTER SYSTEMS
P.O. Box 111832
Nashville, TN 37211
(615) 832-6355
Major Markets: OEM (Computer Systems)
Target Industries: Finance; Manufacturing
Target Applications: Accounting
Geographic Coverage: National
Year Established: 1978
Number of Employees: 11

MOVA COMPUTER SYSTEMS, INC.
1001 Bishop St. Pacific Tower
Suite 800
Honolulu, HI 96813
(808) 521-8011
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Construction; Legal; Medical
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Sales: Jim Gillon
Head of Software: Jeffrey Y. Old
Head of Engineering: Dave Gremann
Head of Customer Service: Jan Sherer
Geographic Coverage: National
Year Established: 1969
Number of Employees: 43

M.P.B.I.
1004 Prince St.
Suite 100
Alexandria, VA 22314
(703) 683-8080
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Communications; Telemarketing
Geographic Coverage: National
Year Established: 1981
Number of Employees: 10

MI-COMP SYSTEMS, INC.
2277 W. Highway 36
St. Paul, MN 55113
(612) 633-3800
Major Markets: Maintenance/Other Services
Target Industries: Banking; Insurance; Legal; Contractors
Contacts:
Head of Marketing: Bill Kerns
Head of Software: Packey Howatt
Head of Customer Service: Glenn Thompson
Geographic Coverage: National
Year Established: 1967
Number of Employees: 97

MIDDEN-COMP, INC.
703 Grove St.
Rockford, IL 61108
(815) 963-2435
Major Markets: Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Engineering; Manufacturing
Contacts:
Head of Marketing: Richard Johansson
Head of Customer Service: Sandra Hahn
Geographic Coverage: National
Year Established: 1966
Number of Employees: 10

MYPLAN
12525 Willow Rd. N.W.
Kirkland, WA 98034
(206) 821-6800
Target Applications: Financial Modeling
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Jack Rhyne
Head of Software: Derek Smith
Geographic Coverage: International
Year Established: 1975
Number of Employees: 14

OAK SOFTWARE
300 S. Duncan
Suite 215
Clearwater, FL 33515
(813) 441-1219
Major Markets: Systems House (Commercial OEM)
Target Industries: General Business
Target Applications: WP; Electronic Mail
Contacts:
Head of Marketing: Daniel LaSpada
Geographic Coverage: International
Year Established: 1977
Number of Employees: 7

OASYS CORP.
60 Aberdeen Ave.
Cambridge, MA 02138
(617) 491-4160
Major Markets: OEM (Peripherals-Terminals); Dealer/Distributor
Target Applications: Software Development
Contacts:
Head of Marketing: Dough Chalman
Head of Engineering/Software: Joel Schechl
Geographic Coverage: International
Year Established: 1982
Number of Employees: 15

OCTAL, INC.
1951 Colony St.
Mountain View, CA 94043
(415) 962-8080
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Semiconductor
Target Applications: CAD/CAM
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing: John A. Greene
Head of Customer Service: Mike Spellman
Geographic Coverage: International
Year Established: 1977
Number of Employees: 10

ODYSSEY SYSTEMS, INC.
6330 Miller Road
Cleveland, OH 44141
(216) 526-6933
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Dealer; Maintenance/Other Services
Target Industries: Manufacturing
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing/Sales: Timothy K. Curran
Head of Software: Hyman Sockel
Head of Engineering/Customer Service: Boyd Scott
Geographic Coverage: Ohio, Pennsylvania
Year Established: 1977
Number of Employees: 17

OHIO DATA BASE
4402 W. 215
Fairview Park, OH 44126
(216) 333-5033
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Country Clubs
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software/Customer Service: Jeff Christian
Geographic Coverage: International
Year Established: 1978
Number of Employees: 7

OIR (ORGANIZATION FOR INDUSTRIAL RESEARCH, INC.)
240 Bear Hill Road
Waltham, MA 02154
(617) 890-4030
Target Industries: Manufacturing
Target Applications: Engineering
Contacts:
Head of Marketing: Brad Fallman
Geographic Coverage: International
Year Established: 1970
Number of Employees: 45

OLYMPIA DATA SYSTEMS, INC.
1187 Vultee Blvd.
Suite J
Nashville, TN 37217
(615) 361-8404
Major Markets: Systems House (Commercial OEM)
Target Industries: Real Estate; Legal; Construction; Lending
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Pat Vadan
Geographic Coverage: National
Year Established: 1975
Number of Employees: 28

OMEGA COMPUTER CONSULTANTS, INC.
1313 E. Kemper Road
Suite 304
Cincinnati, OH 45246
(513) 671-3010
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Distribution; Engineering
Target Applications: Graphics
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Sales: R. Braley
Head of Software/Engineering: S. Shoemaker
Head of Customer Service: M. Lasher
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 6

OMEGA COMPUTER SERVICES, INC.
1695 Mesa Verde
Suite 201
P.O. Box 6425
Ventura, CA 93003
(805) 656-1494
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Office Products; Military; Retail
Target Applications: POS; Inventory Control

Vendors

Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Barry Mamberg
Geographic Coverage: National
Year Established: 1980
Number of Employees: 25

OMNIA SYSTEMS (PA)
169 N. Craig St.
Pittsburgh, PA 15213
(412) 681-7575
Major Markets: Systems House (Commercial OEM); Data Service (Service Bureau)
Target Industries: Manufacturing; Utilities; Retail; Wholesale
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Mark Papadopoulos
Head of Software: Tom Whalen
Geographic Coverage: Regional
Year Established: 1973
Number of Employees: 60

OMNIA SYSTEMS (VT)
198 Battery St.
Burlington, VT 05401
(802) 863-1013
Major Markets: Data Services (Service Bureau)
Target Industries: Utilities; Distributors; Publishing Houses
Target Applications: Direct Mailing; Labels
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Eric Olson
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 7

OMNIA SYSTEMS (WA)
P.O. Box 3307
Lacey, WA 98503
(206) 491-4888
Major Markets: Maintenance/Other Services
Net Sales: Less than $100,000 (1983)
Contacts:
Head of Software: Shane Valley
Geographic Coverage: Washington
Year Established: 1973
Number of Employees: 7

OMNI SYSTEMS, INC.
2100 Providence Dr.
Suite 160
Southfield, MI 48076
(313) 557-7444
Major Markets: Dealer/Distributor; Maintenance/Other Services
Geographic Coverage: Detroit
Year Established: 1976
Number of Employees: 25

OMNITRONICS
1015 Merrick Road
Copiague, NY 11726
(516) 842-1391
Major Markets: Systems House (Commercial OEM)
Target Industries: Retail; Wholesale; Medical; Legal
Contacts:
Head of Marketing: Tom Broderick
Geographic Coverage: National
Year Established: 1974
Number of Employees: 7

ON LINE BUSINESS & SCIENTIFIC SYSTEMS
7124 Greentree Road
Bethesda, MD 20817
(301) 365-1576
Target Applications: DBMS; Financial Reporting
Geographic Coverage: International
Year Established: 1972
Number of Employees: 15

ON-LINE BUSINESS SYSTEMS
115 Sansome St.
San Francisco, CA 94104
(415) 391-9555
Major Markets: Data Services (Service Bureau)
Net Sales: $25 Million - $100 Million (1981)
Contacts:
Head of Marketing: Gary Myers
Head of Software: Barry Hanson
Geographic Coverage: International
Year Established: 1969
Number of Employees: 300

ON-LINE FINANCIAL SERVICES, INC.
900 Commerce Dr.
Oak Brook, IL 60521
(312) 920-7800
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Banking
Contacts:
Head of Marketing: Gene McCarthy
Geographic Coverage: National
Year Established: 1970
Number of Employees: 125

ON-LINE SOFTWARE INTERNATIONAL
2 Executive Dr.
Fort Lee Executive Park
Fort Lee, NJ 07024
(201) 592-0009
Target Industries: Manufacturing
Contacts:
Head of Marketing: Alice Kessler
Head of Sales: Richard Ward
Head of Software: John Crocker
Head of Engineering: Gerard Marsh
Geographic Coverage: International
Year Established: 1969
Number of Employees: 200

ONTRAK DATA SYSTEMS
1385 Valwood Pkwy.
Suite 108
Carrollton, TX 75006
(214) 620-8000
Major Markets: Systems House (Commercial OEM)
Target Industries: Construction; Dispatch; Legal; Gas Retail
Target Applications: General Business; Cost Accounting; Scheduling; Planning
Contacts:
Head of Marketing: Terry Presley
Head of Sales: Ray Meredith
Geographic Coverage: Texas
Year Established: 1976
Number of Employees: 12

OPTICAL RESEARCH ASSOCIATES
550 N. Rosemead Blvd.
Pasadena, CA 91107
(213) 351-3096
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Medical; Aerospace; Optical
Contacts:
Head of Marketing: Robert Hibert
Geographic Coverage: International
Year Established: 1963
Number of Employees: 22

OPTIMUM SYSTEMS, INC.
11600 S. W. Barnes Road
Portland, OR 97225
(503) 641-0100
Target Industries: Restaurant; Finance Companies; Funeral Homes; Distribution
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing/Sales: Larry L. Carr
Head of Software: R.H. Matthews
Geographic Coverage: National
Year Established: 1976
Number of Employees: 10

ORACLE CORP.
2710 Sand Hill Road
Menlo Park, CA 94025
(415) 854-7350
Target Applications: DBMS
Contacts:
Head of Marketing: Mike Seashols
Head of Sales: Robert Preger
Head of Software: Robert Miner
Geographic Coverage: International
Year Established: 1979
Number of Employees: 60

ORBIS CORP.
P.O. Box 14618
N. Palm Beach, FL 33408
(305) 848-4006
Major Markets: Maintenance/Other Services
Target Industries: Scientific; Engineering; Simulation
Target Applications: Performance Monitor; Graphics; Utilities; Resource Management
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: G.O. Nordgren
Geographic Coverage: International
Year Established: 1979
Number of Employees: 6

OREGON SOFTWARE, INC.
2340 S. W. Canyon Road
Portland, OR 97201
(503) 226-7760
Target Industries: Engineering; Scientific; Education
Contacts:
Head of Marketing: David Cloutier
Head of Sales: Anne Smith
Head of Software: Tim McManamon
Geographic Coverage: International
Year Established: 1978
Number of Employees: 40

ORGANIZATION CHARGE CORP.
One Bestor Lane
Bloomfield, CT 06002
(203) 242-8803
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Applications: Human Resources Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Dick Petit
Head of Sales/Software: Dave Speyer
Geographic Coverage: National
Year Established: 1976
Number of Employees: 60

ORI, INC.
Headquarters
1375 Piccard Dr.
Gaithersburg, MD 20850
(301) 670-8300
Major Markets: Maintenance/Other Services
Target Industries: Government Agencies; High Technology Companies
Target Applications: Engineering Models
Net Sales: $30 Million - $60 Million (1983)
Contacts:
Head of Marketing: Ed Jones
Head of Sales: Harvey Kushner
Head of Software: Fred Zusman
Geographic Coverage: National
Year Established: 1963
Number of Employees: 630

O. R., INC.
4415 W. Harrison
Hillside, IL 60162
(312) 449-9343
Major Markets: Data Services (Service Bureau)
Contacts:
Head of Marketing: Lawrence Rybak
Geographic Coverage: National
Year Established: 1973
Number of Employees: 25

ORION SOFTWARE, INC.
223 Third St.
Suite 200
Cambridge, MA 02142
(617) 576-0470
Major Markets: Maintenance/Other Services
Target Industries: Not Industry Sensitive
Target Applications: Communications
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Wilton Rooks
Geographic Coverage: International
Year Established: 1977
Number of Employees: 30

ORMS DIALOGUE, INC.
19 Rector St.
New York, NY 10006
Year Established: 1975
Number of Employees: 40

(212) 425-3865
Major Markets: Data Services (Service Bureau)
Target Industries: Finance; Marketing
Target Applications: Decision Support; Information Analysis; Marketing Forecasting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Henry Abelman
Head of Engineering: Norman White
Head of Customer Service: Joseph Taglini
Geographic Coverage: National
Year Established: 1969
Number of Employees: 35

OUTPUT REPORTERS, INC.
146 W. St. Charles Road
Villa Park, IL 60181
(312) 530-8610
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Robert Blenkik
Head of Software: C. J. Sandola
Geographic Coverage: International
Year Established: 1979
Number of Employees: 12

OSL ASSOCIATES, INC.
P.O. Box 2303
Grand Junction, CO 81502
(303) 245-2303
Geographic Coverage: National
Year Established: 1976
Number of Employees: 8

O-WP SYSTEMS
600 Cortland St.
Orlando, FL 32804
(305) 628-4717
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing
Contacts:
Head of Marketing: Michael Reborn
Head of Software: Tom Webber
Geographic Coverage: National
Year Established: 1971
Number of Employees: 6

OXFORD SOFTWARE CORP.

174 Boulevard
Hasbrouck Heights, NJ 07604
(800) 631-1615
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Gary Winter
Head of Sales: Dennis Crow
Geographic Coverage: International
Year Established: 1975
Number of Employees: 135

P&C CORP.
Marketing and Sales
1617 St. Mark's Plaza
Stockton, CA 95204
(209) 951-8697
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Construction
Net Sales: Less than $100,000 (1981)
Contacts:
Head of Marketing: David Lambert
Head of Sales: Richard Hughes
Head of Software: Fred Corry
Geographic Coverage: Regional
Year Established: 1971
Number of Employees: 40

PACE APPLIED TECHNOLOGY, INC.
7900 Sudley Road
Manassas, VA 22110
(703) 368-3200
Contacts:
Head of Engineering: Joseph Segreto
Head of Customer Service: Robert Beard
Geographic Coverage: International
Year Established: 1969
Number of Employees: 25

PAGESETTER SYSTEMS, INC.
15301 Dallas Pkwy.
Suite 430, LB 16
Dallas, TX 75248
(214) 386-0241
Target Industries: Banking
Contacts:
Head of Marketing: J. L. Atchley
Geographic Coverage: National
Year Established: 1976
Number of Employees: 21

PACIFIC AREA COMPUTER SERVICE, INC.
677 Ala Moana Blvd.
Suite 311
Honolulu, HI 96813
(808) 531-2082
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Lodging
Geographic Coverage: Hawaii
Year Established: 1977
Number of Employees: 11

PACIFIC INFORMATION, INC.
11684 Ventura Blvd.
Suite 295
Studio City, CA 91604
(818) 797-7854
Major Markets: Maintenance/Other Services
Geographic Coverage: National
Year Established: 1982
Number of Employees: 9

PAFEC ENGINEERING CONSULTANTS, INC.
5401 Kingston Pike
Suite 610
Knoxville, TN 37919
(615) 584-2117
Target Industries: Engineering
Target Applications: FEM; CAD; Geompric Design
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: International
Year Established: 1979
Number of Employees: 7

PALLAS, INC.
Life
2906 Fortune Circle E. Dr.
Indianapolis, IN 46241
(317) 243-7591
Target Industries: Insurance
Target Applications: Home, Office Administration
Net Sales: $5 Million - $25 Million (1981)
Geographic Coverage: National
Year Established: 1970
Number of Employees: 200

PANATEC, INC.
11460 Markon Dr.
Garden Grove, CA 92641
(714) 633-6661
Major Markets: Maintenance/Other Services
Target Industries: High Technology; Aerospace
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Warren Hollinung
Head of Software: R. Jones
Geographic Coverage: International
Year Established: 1971
Number of Employees: 21

PANORAMA COMPUTER RESOURCES, INC.
51 Seynor Ave.
Manhasset, NY 11030
(516) 627-7368
Major Markets: Systems House (Commercial OEM)
Target Industries: International Wholesale Banking
Geographic Coverage: International
Year Established: 1978
Number of Employees: 10

PANSOPHIC SYSTEMS, INC.
709 Enterprise Dr.
Oak Brook, IL 60521
(312) 986-8000
Net Sales: $30 Million - $50 Million (1983)
Contacts:
Head of Marketing: Dennis Stahlk
Head of Sales: Alfred Seyler
Head of Software: William Nelson
Geographic Coverage: International
Year Established: 1969
Number of Employees: 380

PARA RESEARCH, INC.
85 Eastern Ave.
Gloucester, MA 01930
(617) 283-3438
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Not Industry Sensitive
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Charles Cavallaro
Head of Software: Martha Bacherz
Geographic Coverage: International
Year Established: 1972
Number of Employees: 80

PARK AVENUE DATA SERVICES, INC.
468 Park Ave.
Worcester, MA 01610
(617) 756-4544
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Applications: Accounting
Geographic Coverage: National
Year Established: 1970
Number of Employees: 9

PARK SOFTWARE, INC.
202 Northgate S.
Seattle, WA 98125
(206) 364-4022
Major Markets: Data Services (Service Bureau)
Target Industries: Employee Benefits; Time-sharing
Contacts:
Head of Marketing: Peter Averdi
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 15

PARTICIPATION SYSTEMS, INC.
50 Cross St.
Winchester, MA 01890
(617) 729-1976
Target Industries: Not Industry Sensitive
Target Applications: Electronic Mail; Computer Conferencing; Bulletin Boards
Contacts:
Head of Marketing: Michael T. Sexton
Head of Software: George Rabidart
Geographic Coverage: National
Year Established: 1979
Number of Employees: 14

PASS CORP.
13022 Garden Grove Blvd.
Garden Grove, CA 92643
(714) 636-3276
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Leasing; Mail Order
Target Applications: WP; Order Entry; Accounting
Contacts:
Head of Marketing: Nick Bollenbeck
Head of Software: Mike Bradda
Geographic Coverage: National
Year Established: 1969
Number of Employees: 50

PATTERN SYSTEMS OF N.J., INC.
1259 Route 46
Building 2, Suite 201
Parsippany, NJ 07054
(201) 335-7804
Target Industries: Manufacturing
Target Applications: Project Management
Contacts:
Head of Marketing: Tim O'Donnell
Geographic Coverage: International
Year Established: 1981
Number of Employees: 10

PATTON CONSULTANTS, INC.
3689 W. Henrietta Road
Rochester, NY 14623
(716) 334-3554

Vendors

Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Field Service; Manufacturing; Utilities
Target Applications: Inventory Management; Document Indexing; Equipment Records; Purchasing
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: George H. Doremus
Head of Sales: Joseph D. Patton
Head of Software: Lawrence S. Beda
Head of Customer Service: Herbert Feldman
Geographic Coverage: International
Year Established: 1975
Number of Employees: 17

PARLSARC SYSTEMS, INC.
Green St. and Lincoln Ave.
Lansdale, PA. 19446
(215) 368-9650
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Medical
Target Applications: Patient Accounting; Patient Registration; WP; Financial Management
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing: Bart Carmichael
Head of Software: Rich Maenen
Geographic Coverage: National
Year Established: 1974
Number of Employees: 10

P. D. INDUSTRIES, INC.
3885 Enochs St.
Santa Clara, CA 95051
(408) 738-8070
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing; Distribution
Net Sales: $1 Million - $5 Million (1981)
Geographic Coverage: National
Year Established: 1976
Number of Employees: 42

PBL ASSOCIATES
10 Cottage Ave.
Point Richmond, CA 94801
(415) 234-4336
Target Industries: Custom Software; System Converter; Business System Consulting; Application Packages
Target Applications: Accounting; Distribution; Cash Management; Sales/Order Entry
Contacts:
Head of Marketing/Sales: Bryan Baker
Geographic Coverage: National
Year Established: 1969
Number of Employees: 40

PBS COMPUTING, INC.
2780 N. Snelling Ave.
St. Paul, MN 55113
(612) 484-8800
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Accountants
Contacts:
Head of Marketing/Sales: Clark Jenning
Head of Software: Terry Williaman
Head of Customer Service: Lori Koschienski
Geographic Coverage: National
Year Established: 1969
Number of Employees: 75

PCS SYSTEMS, INC.
P.O. Box 277
Penn Yan, NY 14527
(315) 536-7428
Target Industries: Medical; General Business; Software Developers; OEM
Target Applications: Accounting; DBMS; Operating Systems; Medical Nutrition
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: David Lois
Geographic Coverage: International
Year Established: 1979
Number of Employees: 10

PDI SYSTEMS, INC.
6150 Corporate Dr.
Suite 304
Cincinnati, OH
(513) 489-8263
Target Industries: Medical
Contacts:
Head of Marketing: Ed Bauer
Geographic Coverage: National
Year Established: 1979
Number of Employees: 50

PCR, INC.
2021 Midwest Road
Oak Brook, IL 60521
(312) 932-2200
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Manufacturing; Distribution
Contacts:
Head of Marketing: Paul Remington
Head of Sales: Gary Larkins
Head of Software: Jerry Christenson
Head of Customer Service: Gerard Wolf
Geographic Coverage: International
Year Established: 1975
Number of Employees: 80

PDA ENGINEERING
1560 Brookhollow Dr.
Santa Ana, CA 92705
(714) 556-2800
Major Markets: Data Services (Service Bureau)
Target Industries: Government; Engineering
Target Applications: Graphics; Structural Analysis
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Tony Glinskas
Head of Engineering/Software: Louis Crane
Head of Customer Service: Rich Gallagher
Geographic Coverage: International
Year Established: 1972
Number of Employees: 90

PDI CORP.
PDF Systems, Inc.
7133 Rutherford Road
Baltimore, MD 21207
(301) 298-3130
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Government; Construction
Contacts:
Head of Marketing: Anthony Protani
Geographic Coverage: International
Year Established: 1979
Number of Employees: 22

PEARL DATA SYSTEMS, INC.
1335 Morris Dr.
Wayne, PA. 19087
(216) 647-2210
Target Industries: Financial
Contacts:
Head of Marketing: Edward VanHee
Head of Sales: Edward VanHee
Geographic Coverage: National
Year Established: 1980
Number of Employees: 19

PEAT, MARWICK, MITCHELL & CO.
919 Third Ave.
24th Floor
New York, NY 10022
(212) 758-9700
Geographic Coverage: International

PENNINGTON SYSTEMS, INC.
95 S. Main St.
Building C
Pennington, NJ 08534
(609) 737-2727
Major Markets: Maintenance/Other Services
Target Applications: Software Conversion; Data Entry; Utility Software; Data Communications
Geographic Coverage: International
Year Established: 1977

PERCEPTION TECHNOLOGY CORP.
50 Shawmut Road
Canton, MA 02021
(617) 821-0320
Major Markets: Component and Peripheral Manufacturing; OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Banking; Manufacturing; Distribution; Engineering
Target Applications: Payroll; Credit Verifying; Touch-Tone Response; Data Entry
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Doug Kosten
Head of Sales: Frank Tripi
Head of Software: James VanBokkelen
Head of Engineering: Leon Feiler
Head of Customer Service: Steve Bradley
Geographic Coverage: International
Year Established: 1968
Number of Employees: 45

PERIPHERAL SYSTEMS, INC.
15530 Rockfield Blvd.
Building C
Irvine, CA 92714
(714) 855-3823
Major Markets: Computer Manufacturing; Dealer/Distributor; Maintenance/Other Services
Target Industries: Fortune 500
Contacts:
Head of Marketing/Sales: Rick Diederich
Head of Software: Chris Cole
Head of Engineering: Gary Story
Head of Customer Service: Pam Ridley
Geographic Coverage: International
Year Established: 1979
Number of Employees: 8

PERFECT SOFTWARE SOLUTIONS
27 Atlanta Ave.
E. Williston, PA 11596
(516) 742-1934
Target Industries: Banking; Engineering; Retail; Manufacturing
Geographic Coverage: New York, New Jersey, Connecticut
Year Established: 1980
Number of Employees: 9

PERFORMANCE MANAGEMENT, INC.
1205 W. Loop N. 120-A
Houston, TX 77055
(713) 680-1781
Target Industries: Oil; Food
Contacts:
Head of Marketing: Raymond A. Rogers
Geographic Coverage: National
Year Established: 1973
Number of Employees: 18

PERFORMANCE SYSTEMS, INC.
30 Courthouse Sq.
Rockville, MD 20850
(301) 762-0800
Major Markets: Maintenance/Other Services
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: H. Fred Silver
Head of Software: Ronald E. Schubert
Geographic Coverage: International
Year Established: 1978
Number of Employees: 20

PERKIN-ELMER CORP.
Data Systems Group
2 Crescent Place
Oceanport, NJ 07757
(201) 870-4712
Major Markets: Computer Manufacturing; OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Financial;

Scientific; Geophysical; Aerospace and Weapons
Target Applications: CAD/CAM; Simulation; Banking
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: P.J. Zitella
Head of Sales: K. O'Conner
Head of Software: S. Alini
Head of Engineering: David I. Caplan
Head of Customer Service: Joseph Rechner
Geographic Coverage: International
Year Established: 1966
Number of Employees: 2,000

PERSONNEL DATA SYSTEMS, INC.
15 E. Ridge Pike
White Marsh Plaza
Conshohocken, PA 19428
(215) 825-4294
Target Applications: Personnel Payroll
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Thomas Wirman
Head of Software/Engineering: William Paynter
Geographic Coverage: International
Year Established: 1969
Number of Employees: 65

PERSONNELMETRICS, INC.
1001 Ave. of the Americas
New York, NY 10018
(212) 398-0348
Major Markets: Data Services (Service Bureau)
Target Industries: Personnel Data Systems
Geographic Coverage: National
Year Established: 1970
Number of Employees: 15

PERTAINE SYSTEMS, INC.
825 Elle St.
Suite 307
Mountain View, CA 94043
(415) 962-8700
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Education
Contacts:
Head of Software/Engineering: Duane Perrow
Head of Customer Service: Jeff McLaughlin
Geographic Coverage: National
Year Established: 1980
Number of Employees: 11

PETER T. BARRY & CO.
International Banking Systems
511 E. Wisconsin Ave.
Milwaukee, WI 53202
(414) 272-1313
Target Industries: International Banks
Target Applications: International Bank Accounting; Communications
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: International
Year Established: 1978
Number of Employees: 10

PETROCORP SYSTEMS
1141 N. Loop W.
Suite 940
Houston, TX 77008
(713) 880-0226
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Petroleum
Target Applications: Engineering; Accounting
Contacts:
Head of Marketing/Engineering: Larry A. Youngblood
Geographic Coverage: National
Year Established: 1979
Number of Employees: 44

PETROLEUM DATA SYSTEMS, INC.
535 E. 19th Ave.
Denver, CO 80120
(303) 836-5467
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Petroleum; Mining
Target Applications: Land Lease Management; Gas, Mining and Oil Accounting
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Douglas S. Baker Jr.
Head of Software/Engineering: Rich Ellison
Geographic Coverage: International
Year Established: 1966
Number of Employees: 55

PETROLEUM SOFTWARE SYSTEMS, INC.
8265 S. Walker
Oklahoma City, OK 73139
(405) 636-1567
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Oil; Gas
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Dr. Robert H. Slack
Head of Sales: John Lee
Geographic Coverage: International
Year Established: 1978
Number of Employees: 20

PHASE 3 SYSTEMS, INC.
25 Flanders Road
Belmont, MA 02178
(617) 489-2555
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Finance; Brokerage; Banking
Target Applications: Real Time Accounting Systems; Order Entry/Match; Networking
Net Sales: $5 Million - $10 Million (1983)
Geographic Coverage: National
Year Established: 1971
Number of Employees: 21

PHI AVIATION SYSTEMS, INC.
1726 Cole Ave.
Denver W.
Golden, CO 80401
(303) 278-9910
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Aviation
Net Sales: $5 Million - $10 Million (1984)
Contacts:
Head of Marketing: Frank Johnson
Head of Software: Paul Ogle
Head of Customer Service: C.C. Andrews
Year Established: 1976
Number of Employees: 30

PHOENIX COMPUTER CORP.
11949 Jefferson Blvd.
Suite 103
Culver City, CA 90230
(213) 827-4500
Contacts:
Head of Sales: Art Calleace
Head of Engineering: Fred G. Hoschett
Geographic Coverage: International
Year Established: 1979
Number of Employees: 35

PHOENIX ENGINEERING, INC.
22 3rd St.
Newport, VT 05855
(802) 334-6016
Major Markets: Systems House (Commercial OEM)
Target Industries: Retail; Engineering; Utilities; Government
Target Applications: Accounting; Inventory; Billing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: John Ward
Geographic Coverage: Vermont, New Hampshire, New York
Year Established: 1980
Number of Employees: 10

PHOENIX SYSTEMS, INC.
1 Station Sq.
Pittsburgh, PA 15219
(412) 471-8360
Contacts:
Head of Marketing: Bob G. Frey
Geographic Coverage: National
Year Established: 1980
Number of Employees: 6

PHOTON SOFTWARE
A Division of Care Computer Systems
839 120th Ave. N.E.
Bellevue, WA 98005
(800) 426-2575
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Nursing Homes
Target Applications: Accounting; Medical Records
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Sales: Fred Velling
Head of Software: Laurel Bulmer
Geographic Coverage: National
Year Established: 1980
Number of Employees: 180

PITTMOS INTERNATIONAL CO.
2700 Merced St.
San Leandro, CA 94577
(415) 577-7194
Major Markets: Data Services (Service Bureau)
Target Industries: Engineering
Target Applications: CAE
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Jeff Manley
Geographic Coverage: International
Year Established: 1982
Number of Employees: 45

PILOT EXECUTIVE SOFTWARE
183 State St.
Boston, MA 02109
(617) 523-5355
Major Markets: Software House
Target Industries: Fortune 1000
Target Applications: Executive Information Systems
Net Sales: Under $100,000
Contacts:
Head of Marketing: Robert Kellen
Year Established: 1983
Number of Employees: 15

PIONEER SOFTWARE, INC.
4239 W. 150th
Cleveland, OH 44135
(216) 251-4600
Major Markets: Maintenance/Other Services
Target Industries: Retail; Manufacturing
Target Applications: Accounting
Geographic Coverage: International
Year Established: 1982
Number of Employees: 12

PLACE COMPUTER SERVICES, INC.
125 Cedar St.
New York, NY 10006
(212) 608-8045
Target Industries: General Business
Contacts:
Head of Marketing: Steve Gast
Geographic Coverage: National
Year Established: 1979
Number of Employees: 8

PLAYERS COMPUTER, INC.
140 Adams Blvd.
Farmingdale, NY 11735
(516) 694-4680
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing; Wholesale Distributors
Target Applications: Purchasing; Job Costing; Inventory Control; Accounting
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Software: Walter Pawool

Vendors

Head of Engineering: Theodore Hosking
Geographic Coverage: National
Year Established: 1969
Number of Employees: 150

PLYCOM SERVICES, INC.
P.O. Box 160
Plymouth, IN 46563
(219) 935-5121
Contacts:
Head of Marketing: Bobby Sharp
Geographic Coverage: National
Year Established: 1975
Number of Employees: 7

P.M.A. SYSTEMS
621 Mehring Way
Suite 235
Cincinnati, OH 45202
(513) 421-7071
Major Markets: Data Services (Service Bureau); Dealer/Distributor
Target Industries: Nursing Home; Property Management
Target Applications: Property Management; Accounting
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: National
Year Established: 1978
Number of Employees: 8

PSI COMPUTER SERVICES CO.
630 30th St. N.W.
Canton, OH 44709
(216) 489-1665
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Government
Contacts:
Head of Marketing: Bob Peats
Geographic Coverage: Ohio
Year Established: 1966
Number of Employees: 35

PSS SYSTEMS CORP.
2801 Ocean Park Blvd.
Suite 314
Santa Monica, CA 90405
(213) 450-1452
Contacts:
Head of Marketing: Bill Leonard
Head of Software: William McClinton
Geographic Coverage: International
Year Established: 1971
Number of Employees: 15

PSCCSO DATA PROCESSING
950 N. 9th St.
Stroudsburg, PA 18360
(717) 421-6527
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Oil Dealers; Education; General Business
Contacts:
Head of Customer Service: Tom Sassaman
Geographic Coverage: N.E. Pennsylvania
Year Established: 1969
Number of Employees: 6

PUNY POWER DATA CORP.
2999 McCabe Way
Irvine, CA 92714
(714) 863-1111
Major Markets: Computer Manufacturing; Dealer/Distributor
Target Industries: OEM; Systems Houses; General Business; Electronic Office Management
Target Applications: Project Management; Code Generation
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Robin Olivier
Head of Engineering: Donald Swift
Geographic Coverage: International
Year Established: 1969
Number of Employees: 170

THE PUSSE CO., INC.
201 N. Nevada St.
Roswell, NM 88201
(505) 623-5554
Target Industries: Educational
Target Applications: Administrative
Contacts:
Head of Marketing: Evadel Kinnard
Geographic Coverage: National
Year Established: 1977

POLICY DEVELOPMENT CORP.
11535 Sorrento Valley Road
San Diego, CA 92121
(619) 453-3301
Major Markets: Maintenance/Other Services
Target Industries: Magazine Publishing
Target Applications: Financial Forecasting; Systems Management
Contacts:
Head of Marketing/Sales: Robert Cohn
Head of Engineering: Donald R. Goyette
Geographic Coverage: International
Year Established: 1973
Number of Employees: 14

POLICY MANAGEMENT SYSTEMS CORP.
1321 Lady St.
Columbia, SC 29202
(803) 748-2067
Target Industries: Property and Casualty; Insurance
Net Sales: $30 Million - $60 Million (1982)
Contacts:
Head of Marketing: Don Coggins
Head of Software: James Kilpatrick
Head of Customer Service: Bob Sizemore
Geographic Coverage: International
Year Established: 1974
Number of Employees: 1,250

POLYCON ASSOCIATES, INC.
1034 Executive Pkwy.
St. Louis, MO 63141
(314) 576-7709
Contacts:
Head of Marketing: Mary Krummenacher
Head of Sales: William Sherman
Head of Software/Engineering: Thomas Wolpert
Geographic Coverage: International
Year Established: 1978
Number of Employees: 12

POOR MAN DOUGLAS CORP.
1335 S.W. Custer Dr.
Portland, OR 97219
(503) 245-5555
Major Markets: Data Services (Service Bureau)
Target Industries: Medical
Geographic Coverage: Regional

POWER TECHNOLOGIES, INC.
1482 Erie Blvd.
Schenectady, NY 12309
(518) 374-1220
Target Industries: Electric Utilities
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: John Ungvill
Geographic Coverage: International
Year Established: 1969
Number of Employees: 65

PREDICTION SYSTEMS, INC.
200 Atlantic Ave.
P.O. Box 276
Manasquan, NJ 08736
(201) 223-4672
Major Markets: Maintenance/Other Services
Target Applications: Forecasting; Modeling; Simulation
Contacts:
Head of Marketing: Margaret Yankovitch
Geographic Coverage: International
Year Established: 1974
Number of Employees: 18

PRESCO, INC.
6 Lunar Dr.
Woodbridge, CT 06525
(203) 397-8722
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 10

PRICE WATERHOUSE
1251 Ave of the Americas
New York, NY 10020
(212) 489-8900
Major Markets: Maintenance/Other Services
Contacts:
Head of Marketing: Carson Powers
Geographic Coverage: International
Number of Employees: 35,000

PRIME COMPUTER, INC.
Prime Park
Natick, MA 01760
(617) 655-8000
Major Markets: Component, Computer, Terminal, Peripheral and Communications Equipment Manufacturing; OEM (Peripherals-Terminals); Maintenance/Other Services
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: Joe Heenan
Head of Sales: W.L. Bridelser
Head of Software: Edward J. Christensen
Head of Engineering: Roland D. Fenger
Head of Customer Service: Ian Edmonds
Geographic Coverage: International
Year Established: 1972
Number of Employees: 6,000

PRIME FACTORS
6629 Telegraph Ave.
Oakland, CA 94609
(415) 654-3080
Major Markets: Maintenance/Other Services
Target Industries: Banking; Manufacturing
Target Applications: Hardware/Software Embryption
Contacts:
Head of Marketing/Sales: Joaquin I. Grant
Head of Software: Chad K. McDaniel
Geographic Coverage: International
Year Established: 1979
Number of Employees: 10

PRIME TIME SYSTEMS, INC.
1760 Shadow Wood Lane No. 408
Jacksonville, FL 32207
(904) 396-8515
Major Markets: Systems House (Commercial OEM)
Target Industries: General Business; Legal; Distribution; Engineering
Target Applications: Job Costing; Collection Billing; Telephone Billing; Real Estate Closing
Net Sales: Less than $100,000 (1981)
Contacts:
Head of Marketing: Skip Wills
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 7

PRINTERS COMPUTER SYSTEMS
150 Boyd Lane
P.O. Box 69
Estes Park, CO 80517
(303) 586-4355
Major Markets: Systems House (Commercial OEM)
Target Industries: Printing
Target Applications: POS
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: Tom Mashorn
Geographic Coverage: National
Year Established: 1977
Number of Employees: 3

PRITSKER & ASSOCIATES, INC.
P.O. Box 2413
W. Lafayette, IN 47906
(317) 463-5557
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing; Banking; Steel-Aluminum; Pharmaceutical
Target Applications: Modeling; Simulation

Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Dave Wehman
Geographic Coverage: International
Year Established: 1973
Number of Employees: 55

PROCESS CORP.
163 Thorn Hill Road
Warrendale, PA 15086
(412) 776-3130
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Mining
Contacts:
Head of Marketing/Sales: Chris Moss
Head of Software/Engineering: Peter Moulder
Geographic Coverage: International
Year Established: 1974
Number of Employees: 28

PROCESSOR INDUSTRIES
1 Main St.
4th Floor, Room 402
Eatontown, NJ 07724
(201) 542-8500
Major Markets: Component Manufacturing; Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Microdesign
Contacts:
Head of Marketing: David Johnson
Head of Customer Service: Tasnek Mukid
Geographic Coverage: National
Year Established: 1978
Number of Employees: 7

PROCOM, INC.
2522 Chambers Road
Suite 112
Tustin, CA 92680
(714) 544-0801
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Retail; Distribution; Manufacturing
Target Applications: Mail Order; Manufacturing Control; Alarm Monitoring; Financial/Distribution
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing: Steven Keeler
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 16

PRODUCTION SYSTEMS, INC.
230 2nd Ave.
Waltham, MA 02154
(617) 890-4070
Major Markets: Component Manufacturing; Systems House (Commercial OEM)
Target Industries: Wholesale Distributing; Manufacturing
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Peter Marcus
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 32

PROFESSIONAL BUSINESS COMPUTER SYSTEMS, INC.
10215 N. Scottsdale Road
Scottsdale, AZ 85253
(602) 948-5772
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Wholesale; Accountants
Target Applications: Accounting; WP; Financial Planning
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing/Sales: Bruce W. Goetze
Head of Software: Mike Guthrie
Head of Customer Service: Cheri Thiessen
Geographic Coverage: National
Year Established: 1974
Number of Employees: 7

PROFESSIONAL COMPUTER RESOURCES
2021 Midwest Road
Oak Brook, IL 60521
(312) 932-2200
Target Industries: Manufacturing; Distribution
Target Applications: Financial Modeling; Report Code; RPG Source Generat; RM/68 Data Software
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Art Rolden
Geographic Coverage: International
Year Established: 1975
Number of Employees: 50

PROFESSIONAL COMPUTER SERVICES
2345 N. Academy Blvd.
Colorado Springs, CO 80909
(303) 574-6066
Major Markets: Systems House (Commercial OEM)
Target Industries: Construction; Process Control; Medical
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Armand Van Velthoven
Head of Software: Mark Robson
Geographic Coverage: National
Year Established: 1981
Number of Employees: 22

PROFESSIONAL COMPUTER SOLUTIONS, INC.
8541 Arlington Road
Suite 1
Jacksonville, FL 32211
(904) 744-8135
Major Markets: Systems House (Commercial OEM)
Target Industries: Food; Distribution; General Business
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Linda Turner
Head of Sales: Ernest D. Hardin
Geographic Coverage: National
Year Established: 1978
Number of Employees: 16

PROFESSIONAL DATA CONTROL
4010 Dupont Circle
Suite 100
Louisville, KY 40207
(502) 895-4304
Major Markets: Computer Manufacturing; OEM (Computer Systems); Data Services (Service Bureau)
Contacts:
Head of Marketing: James Hackney
Head of Customer Service: Linda Peterson
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 12

PROFESSIONAL DATA PROCESSING
4618 University Ave.
P.O. Box 59027
Madison, WI 53705
(608) 231-2600
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Applications: Accounting
Geographic Coverage: S. California, S. Wisconsin
Year Established: 1968
Number of Employees: 21

PROFESSIONAL INFORMATION PLANNING CORP.
11800 Olive Blvd.
Suite 176
St. Louis, MO 63141
(314) 997-7200
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing; Nonprofit
Target Applications: MRP; Job Cost; Inventory Control; Fund Raising
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Tom Kyle
Head of Software: Gordon Wiegand
Head of Engineering: Mark Marker
Head of Customer Service: Susan Moulton
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 15

PROFESSIONAL SOFTWARE SOLUTIONS, INC.
910 17th St. N. W.
Washington, DC 20006
(202) 223-2724
Target Industries: Government; Medical; Legal; Small Business
Target Applications: DBMS
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software: Jeffrey Whitesell
Geographic Coverage: E. Coast
Year Established: 1978
Number of Employees: 14

PROFESSIONAL SYSTEMS CORP.
8640 Blue Ridge Blvd.
Kansas City, MO 64138
(816) 356-3030
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Medical; Manufacturing
Contacts:
Head of Marketing: James Tipton
Geographic Coverage: Regional
Year Established: 1980
Number of Employees: 35

PROFREX CORP.
99 W. St.
New York, NY 10006
(212) 732-6795
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Telemarketing; Finance
Target Applications: Telemarketing; General Accounting; Sales Analysis
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: National
Year Established: 1975
Number of Employees: 12

PROFSMAX, INC.
633 N. State St.
Jackson, MS 39202
(800) 647-6454
Major Markets: Systems House (Commercial OEM)
Target Industries: Retail Gas; Convenience Stores; Wholesale Oil Jobber Ship
Target Applications: Executive Analysis; Inventory; Payroll; Financial Payables Statements
Geographic Coverage: International
Year Established: 1972
Number of Employees: 22

PROFIT MANAGEMENT SYSTEMS, INC.
3937 4th St. N.
Suite 350
St. Petersburg, FL 33704
(813) 822-1755
Target Industries: Medical
Target Applications: Accounting
Contacts:
Head of Marketing: Karen Lesler
Head of Software/Engineering: Robert DeLoch
Geographic Coverage: International
Year Established: 1981
Number of Employees: 9

PROFIT PROGRAMMERS, INC.
2518 N. Charles St.
Baltimore, MD 21218
(301) 243-3941
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Medical; Banking; Manufacturing
Net Sales: $500,000 - $1 Million (1983)
Contacts:

Head of Software: John H. Warren
Geographic Coverage: Maryland
Year Established: 1975
Number of Employees: 14

PROGRAMART
30 Bristle St.
Cambridge, MA 02138
(617) 661-3020
Geographic Coverage: International
Year Established: 1971
Number of Employees: 7

PROJECT SOFTWARE & DEVELOPMENT, INC.
14 Story St.
Cambridge, MA 02138
(617) 661-1444
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Construction; Oil; Aerospace; Utilities
Target Applications: Project Management
Net Sales: $10 Million - $15 Million (1982)
Contacts:
Head of Marketing: Richer Arbus
Head of Sales: Michael J. Beringer
Geographic Coverage: International
Year Established: 1969
Number of Employees: 200

PROJECTS UNLIMITED, INC.
Datasystems Group
3680 Wyse Road
P.O. Box 1426
Dayton, OH 45414
(513) 890-1800
Major Markets: Component Manufacturing; Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing; Distribution; Accounting
Target Applications: Job Costing; Inventory Control; WP; Order Processing
Net Sales: $1 Million - $9 Million (1983)
Contacts:
Head of Marketing/Sales: Zane Oaks
Head of Software/Engineering: D. L. Wyse
Geographic Coverage: International
Year Established: 1951
Number of Employees: 65

PROJECT SYSTEMS CONSULTANTS, INC.
8401 Westheimer
Suite 252
Houston, TX 77063
(713) 974-1156
Major Markets: Maintenance/Other Services
Geographic Coverage: International
Year Established: 1979
Number of Employees: 19

PROPRIETARY SOFTWARE SYSTEMS
429 Santa Monica Blvd.
Suite 430
Santa Monica, CA 90401
(213) 553-2997
Target Industries: Aerospace; Government; Computer Manufacturing
Target Applications: Language Translation
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Richard Gilinsky
Geographic Coverage: International
Year Established: 1969
Number of Employees: 35

PRO TYM SYSTEM
10700 Northrup Way
Suite 1
Bellevue, WA 98004
(206) 883-8550
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Accounting
Contacts:
Head of Marketing: Reid Anderson
Geographic Coverage: Washington
Year Established: 1978
Number of Employees: 12

PSI ENERGY SOFTWARE, INC.
14811 St. Mary's
Suite 150
Houston, TX 77079
(713) 496-4850
Major Markets: Dealer/Distributor
Target Industries: Energy
Geographic Coverage: International
Year Established: 1971
Number of Employees: 60

PSMI — ROBERTS ASSOCIATES, INC.
5 Lee St.
Cambridge, MA 02139
(617) 864-8660
Major Markets: Maintenance/Other Services
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: D. Ross Hunter
Head of Software: Alexander L. Pugh III
Geographic Coverage: International
Year Established: 1963
Number of Employees: 35

Q METRICS, INC.
501 5th Ave.
New York, NY 10017
(212) 983-1228
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Banking; Transportation; Financial; Distribution/Manufacturing
Target Applications: Operations; Accounting; Documentation; OA
Net Sales: $1 Million - $5 Million (1982)
Geographic Coverage: Metropolitan New York
Year Established: 1980
Number of Employees: 25

Q. S., INC.
Banker's Trust Plaza
Suite 1106
P.O. Box 847
Greenville, SC 29602
(803) 232-2000
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical; Government
Target Applications: Security Management; Patient Registration/Scheduling; Payroll/Personnel; Government Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Charles Verdin
Head of Software: Kevin W. Davidson
Geographic Coverage: National
Year Established: 1978
Number of Employees: 15

QUADRATRON SYSTEMS, INC.
15760 Ventura Blvd.
Suite 1032
Encino, CA 91436
(213) 789-8686
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Engineering: Stefan Zimbaroff
Geographic Coverage: International
Year Established: 1982
Number of Employees: 35

QUASTAR CORP.
5220 Springvalley Road
Suite 145
Dallas, TX 75240
(214) 980-9801
Major Markets: Systems House (Commercial OEM)
Target Industries: Financial; Retail
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Ray Haynes
Head of Sales: John Rogers
Head of Software: Tom Streff
Head of Customer Service: Colleen Miller
Geographic Coverage: International
Year Established: 1978
Number of Employees: 125

QUALITY SYSTEMS DEVELOPMENT CORP.
845 N. Michigan Ave.
Suite 839
Chicago, IL 60611
(312) 266-8080
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Contacts:
Head of Marketing: Lory Frenta
Geographic Coverage: International
Year Established: 1976
Number of Employees: 30

QUELO
643 N.W. 54th St.
Seattle, WA 98107
(206) 784-8018
Geographic Coverage: International

QUEUE SYSTEMS, INC.
5700 Freeport Blvd.
Suite 208
Sacramento, CA 95822
(916) 391-8972
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Utility and Power; Real-time Business; Processing
Target Applications: Scada; DBMS
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Michael J. Bliss
Geographic Coverage: International
Year Established: 1980
Number of Employees: 30

QUINTESSENCE COMPUTING, INC.
1010 W. Milk
Austin, TX 78701
(512) 477-9038
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Retail/Restaurant; Security
Target Applications: Medical
Net Sales: $100,000 - $600,000 (1983)
Contacts:
Head of Marketing: Alan Darby
Geographic Coverage: Texas
Year Established: 1978
Number of Employees: 8

QUINTREX DATA SYSTEMS
5907 16th Ave. S.W.
Cedar Rapids, IA 52404
(319) 396-6393
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Contacts:
Head of Marketing: Rachel Jacobs
Geographic Coverage: National
Year Established: 1979
Number of Employees: 12

QUORATA
286 Pearl St.
Hartford, CT 06103
(203) 728-6777
Major Markets: Systems House (Commercial OEM)
Target Industries: Education; Nonprofit
Contacts:
Head of Sales: Ronald Cerri
Head of Software: Lamont McEvitt
Geographic Coverage: International
Year Established: 1971
Number of Employees: 30

RACAL-REDAC, INC.
4 Liberty Way
Westford, MA 01886
(617) 692-4900
Major Markets: Terminal Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Engineering; Manufacturing; Electronics
Target Applications: CAD/CAM; Circuit Analysis; Logic Simulation
Contacts:
Head of Marketing: Barrie Murry-Upton

Head of Sales: Dan Norris Lee
Geographic Coverage: International
Year Established: 1976
Number of Employees: 175

RAG INFORMATION SYSTEMS, INC.
11 Middleneck Road
Great Neck, NY 11021
(516) 829-9500
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Stock Exchange; Medical; Finance
Target Applications: Data Base; Graphics; General Accounting; Marketing Research
Contacts:
Head of Marketing: Howet Sherman
Geographic Coverage: National
Number of Employees: 21

RAIRAN CORP.
P.O. Box 9948
Austin, TX 78766
(512) 454-4797
Major Markets: Component and Computer Manufacturing; OEM (Computer Systems); Dealer/Distributor; Maintenance/Other Services
Target Industries: Energy
Contacts:
Head of Marketing: F. Scott Lagrone
Head of Sales: Ted Hudson
Head of Engineering: R. M. Wells
Geographic Coverage: International
Year Established: 1969
Number of Employees: 600

RAMIX II, INC.
4586 Beach Road
Tempe Hills, MD 20748
(301) 864-9300
Major Markets: Component Manufacturing; OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Government
Target Applications: Energy Management; Press Control
Contacts:
Head of Marketing: Woodbury Carter
Head of Software: Holly Wallace
Head of Engineering: Harold Vandervyt
Geographic Coverage: National
Year Established: 1974
Number of Employees: 35

RAI BUSINESS SYSTEMS, INC.
2060 Rt. 22
Scotch Plains, NJ 07076
(201) 561-9100
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Applications: Utilities; Report Writer; Financial Modeling; Accounting
Geographic Coverage: International
Year Established: 1972
Number of Employees: 10

R. A. KOTTEMEIER & ASSOCIATES, INC.
443 N. New Ballas St.
Suite 250
St. Louis, MO 63141
(314) 432-0434
Target Industries: Manufacturing; Distributors
Net Sales: $100,000 - $600,000 (1983)
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 6

RAMAC COMPUTER CORP.
177 W. Carmel Dr.
Carmel, IN 46032
(317) 844-0141
Major Markets: Systems House (Commercial OEM)
Target Applications: Accounts Payable; Accounts Receivable; General Ledger
Geographic Coverage: National
Year Established: 1973
Number of Employees: 13

RANDALL SMITH
44 W. 62nd St.
Suite 28S
New York, NY 10023
(212) 246-2366
Major Markets: Systems House (Commercial OEM)
Target Industries: Legal; Garment Manufacturing; Shipping
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: International
Year Established: 1972
Number of Employees: 7

RAND INFORMATION SYSTEMS, INC.
99 Battery St.
San Francisco, CA 94111
(415) 392-2900
Major Markets: Data Services (Service Bureau)
Target Industries: Food Manufacturing; Distribution; Service Industry; Grocery
Target Applications: Order Entry; Inventory Control; Distribution; Purchasing
Net Sales: $15 Million - $20 Million (1982)
Contacts:
Head of Marketing: Richard Lion
Head of Sales: Richard J. Tognetti
Head of Software: John Reid
Geographic Coverage: International
Year Established: 1964
Number of Employees: 200

RAPID DATA, INC.
215 N. Fifth St.
Redlands, CA 92373
(714) 793-2855
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Retail
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Michael Deering
Geographic Coverage: National
Year Established: 1982
Number of Employees: 50

RATH & STRONG SYSTEMS PRODUCTS, INC.
14601 Quorum Dr.
Dallas, TX 75240
(214) 980-0647
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing - Aerospace; Manufacturing
Target Applications: MRP
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: John Clingel
Head of Software: Claude Halencon
Head of Customer Service: Carol M. Ware
Geographic Coverage: International
Year Established: 1980
Number of Employees: 80

RC REED & ASSOCIATES
1188 Parshall Road
P.O. Box 13457
St. Louis, MO 63137
(314) 868-2211
Major Markets: OEM (Peripherals-Terminals); Dealer/Distributor; Maintenance/Other Services
Target Industries: Distribution; Burroughs Users
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Bradley S. Truman
Head of Software: David Fink
Geographic Coverage: National
Year Established: 1976
Number of Employees: 10

RD LABS
P.O. Box 255552
Sacramento, CA 95865
(916) 927-2267
Target Industries: OA
Contacts:
Head of Marketing: Clark Kawakami
Head of Customer Service: Edward Hall
Geographic Coverage: National
Year Established: 1982
Number of Employees: 4

REAL RECORDING CORP.
123 High Ridge Road
Stamford, CT 06905
(203) 356-9200
Major Markets: Maintenance/Other Services
Target Applications: Financial
Contacts:
Head of Marketing: Leonard Bergstrom
Head of Software: Martin Geller
Geographic Coverage: National
Year Established: 1975
Number of Employees: 30

REAL TIME COMPUTER SPECIALIST, INC.
101 E. Miller St.
Newark, NY 14513
(315) 331-3505
Major Markets: Systems House (Commercial OEM)
Contacts:
Head of Software: Colleen Adams
Geographic Coverage: National
Year Established: 1974
Number of Employees: 9

REALTIME ENGINEERING, INC.
23 Water St.
P.O. Box 403
Holliston, MA 01746
(617) 429-7760
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing; OEM
Target Applications: DBMS; Scientific; Industrial Control
Contacts:
Head of Marketing: Steven Davis
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 16

REAL-TIME MANAGEMENT, INC.
10 Middle St.
P.O. Box 1109
Bridgeport, CT 06601
(203) 367-8654
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Distribution; Manufacturing; Footwear; Medical
Contacts:
Head of Marketing/Software: Warren Bacon
Head of Engineering: George Barr
Geographic Coverage: National
Year Established: 1971
Number of Employees: 35

REALWORLD CORP.
Dover Road
Willow Hill Building
Chichester, NH 03263
(603) 798-5700
Target Industries: Not Industry Sensitive
Contacts:
Head of Marketing: Ron Miscavige
Head of Sales: Chris Palmer
Head of Software: Arthur Krevitz
Geographic Coverage: International
Year Established: 1980
Number of Employees: 140

RECOGNITA WEST, INC.
2201 W. Burbank Blvd.
Suite 208
Burbank, CA 91505
(213) 355-5885
Major Markets: Maintenance/Other Services
Target Industries: Legal; Accountants; Ambulance Industry
Geographic Coverage: National
Year Established: 1980
Number of Employees: 15

REDGRAM, INC.
108 Yost Blvd.
Pittsburgh, PA 15221
(412) 221-1651
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Dealer
Target Industries: Insurance

Vendors

Target Applications: Policy Filing
Contacts:
Head of Marketing: Jan C. Thompson
Head of Sales: F. Grabowski
Head of Software: Paul Bottcello
Geographic Coverage: International
Year Established: 1975
Number of Employees: 200

REDWOOD SOFTWARE
3980 Freedom Circle
Suite 202
Santa Clara, CA 95050
(408) 980-8281
Target Industries: Manufacturing
Target Applications: Shop Floor Control; Time and Attendance; Materials Management; Planning
Contacts:
Head of Marketing: D. Peterson
Head of Sales: W. Flippey
Head of Software: L. Baker
Geographic Coverage: National
Year Established: 1980
Number of Employees: 55

REITER SOFTWARE SYSTEMS, INC.
660 Sacramento St.
Second Floor
San Francisco, CA 94111
(415) 956-1575
Major Markets: Systems House (Commercial OEM)
Target Industries: Banking; Retail; General Manufacturing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Alex Hill
Head of Software: Eli Henry
Geographic Coverage: International
Year Established: 1977
Number of Employees: 8

RELATIONAL DATABASE SYSTEMS, INC.
2471 E. Bayshore Road
Suite 600
Palo Alto, CA 94303
(415) 494-1300
Target Applications: DBMS
Contacts:
Head of Marketing/Customer Service: Laura King
Head of Sales: Richard Murphy
Head of Software: Roy Harrington
Head of Engineering: Virginia Harrington
Geographic Coverage: International
Year Established: 1980
Number of Employees: 40

RELATIONAL TECHNOLOGY, INC.
2855 Telegraph Ave.
Berkeley, CA 94705
(415) 845-1700
Target Industries: Government; Scientific; Manufacturing; Education
Contacts:
Head of Marketing: Pete Tierney
Head of Sales: Al Stein
Head of Software: Michael Stonebraker
Geographic Coverage: International
Year Established: 1980
Number of Employees: 125

RELIABLE HEALTH SYSTEMS, INC.
2810 Nostrand Ave.
Brooklyn, NY 11210
(212) 338-2400
Target Industries: Medical
Target Applications: Accounting; Finance
Contacts:
Head of Software: H. Zatzer
Geographic Coverage: National
Year Established: 1975
Number of Employees: 20

REM ASSOCIATES
207 Virginia Ave.
San Francisco, CA 94110
(415) 641-0667
Major Markets: Maintenance/Other Services
Target Applications: Utilities; Systems
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing/Sales: Hrair Bedian
Head of Software: Emily Hancroft
Geographic Coverage: International
Year Established: 1974
Number of Employees: 6

REMOTE BUSINESS SERVICES, INC.
9 Belswood Road
Norwalk, CT 06851
(203) 853-1270
Major Markets: Component Manufacturing; Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Banking; Finance; Brokerage
Net Sales: $5 Million - $25 Million (1982)
Contacts:
Head of Software: Gerald Zaldo
Geographic Coverage: National
Year Established: 1968
Number of Employees: 8

REMOTE COMPUTING CORP.
1075 E. Meadow Circle
Palo Alto, CA 94303
(415) 494-8111
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Finance
Contacts:
Head of Marketing: Fredric W. Rector
Head of Sales: William Bryce
Geographic Coverage: National
Year Established: 1968
Number of Employees: 100

REMOTE DATA SYSTEMS, INC.
14640 W. Greenfield Ave.
Brookfield, WI 53005
(414) 782-3777
Major Markets: Maintenance/Other Services
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: National
Year Established: 1973
Number of Employees: 8

RENAISSANCE COMPUTER, INC.
929 Massachusetts Ave.
Suite 2-9
P.O. Box 999
Cambridge, MA 02139
(617) 491-0800
Major Markets: Data Services (Service Bureau); Dealer/Distributor
Target Industries: Banking; Manufacturing; Aircraft; Medical/Pharmaceutical; Government
Target Applications: DBMS; Statistical Analysis
Contacts:
Head of Marketing/Sales: Dianna Ronel
Geographic Coverage: International
Year Established: 1978
Number of Employees: 10

RENAISSANCE GROUP LTD.
35 Bow St.
P.O. Box 4430
Portsmouth, NH 03801
(603) 431-3566
Target Industries: Insurance; Third Party Claim Administration
Target Applications: General Business; Claims Processing; Financial Processing
Contacts:
Head of Marketing: Alfred Harper
Geographic Coverage: National
Year Established: 1980
Number of Employees: 14

RENBROOK CORP.
5 Faneuil Hall Market Place
Boston, MA 02109
(617) 367-9180
Major Markets: Systems House (Commercial OEM)
Target Industries: General Business
Net Sales: $5 Million - $25 Million (1982)
Contacts:
Head of Marketing/Sales: David Sawdy
Geographic Coverage: International
Year Established: 1978
Number of Employees: 25

RESEARCH SYSTEMS GROUP
10880 Shadow Wood Dr. 108
Houston, TX 77043
(713) 461-2384
Target Industries: Metal Buildings; Concrete Forming
Target Applications: Structural Engineering; Computer Graphics
Contacts:
Head of Marketing: Mr. Thomas Frey
Geographic Coverage: National
Year Established: 1982
Number of Employees: 15

RESOURCE SYSTEMS, INC.
4530 W. 34th St.
Suite J
P.O. Box 10857
Houston, TX 77292
(713) 686-6145
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Oil; Gas
Target Applications: Accounting; General Ledger
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: J. Gosso
Geographic Coverage: Texas
Year Established: 1970
Number of Employees: 7

RESOURCE SOFTWARE INTERNATIONAL, INC.
330 New Brunswick Ave.
Fords, NJ 08863
(201) 738-8600
Major Markets: Systems House (Commercial OEM); Mail Order; Broker
Target Industries: Banking; Education; Manufacturing
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing/Software: Peter Morley
Geographic Coverage: International
Year Established: 1977
Number of Employees: 15

RESPONSIVE APPRAISALS, INC.
Manhasset, NY 11030
(516) 627-7366
Number of Employees: 40

RETI SYSTEMS SOFTWARE
1 Penn Plaza
Room 4635
New York, NY 10001
(212) 695-5001
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Manufacturing
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Software: Rose F. Amann
Geographic Coverage: National
Year Established: 1971
Number of Employees: 20

RHETTEK, INC.
P.O. Box 220
Columbia, MD 21045
(301) 730-2575
Major Markets: OEM (Computer Systems); Maintenance/Other Services
Contacts:
Head of Marketing: Heath Clark
Geographic Coverage: International
Year Established: 1977
Number of Employees: 8

RICHARD M. WELSH ASSOCIATES
925 Oak St.
Scranton, PA 18509
(717) 346-3956
Major Markets: Systems House (Commercial OEM)
Target Industries: Insurance; Educational; General Business
Contacts:
Head of Marketing: William Guack
Head of Sales: Robert G. Kearns
Geographic Coverage: National

Year Established: 1985
Number of Employees: 60

RIZZO DATA SYSTEMS CORP.
577 Burlington Road
P.O. Box 458
Bridgeton, NJ 08302
(609) 451-7979
Major Markets: Data Services (Service Bureau); Dealer/Distributor
Target Industries: Manufacturing; Insurance
Target Applications: Accounting
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Lawrence Rizzo
Geographic Coverage: National
Year Established: 1975
Number of Employees: 11

R. J. ROHARDT & CO.
4800 N. Milwaukee Ave.
Chicago, IL 60630
(312) 736-5442
Geographic Coverage: Illinois, Wisconsin, Indiana, Michigan
Year Established: 1970
Number of Employees: 7

R. K. RUDALL & CO., INC.
620 Tanglewood Lane
Devon, PA 19333
(215) 647-4212
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Wallace Van Dyke
Head of Software: William G. Hutchinson
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 9

R. G. C. I., INC.
1457 Ammons St.
Lakewood, CO 80215
(303) 234-1717
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Banking
Target Applications: Lease Accounting
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: David Fern
Head of Software/Engineering: Cory Hatcher
Geographic Coverage: International
Year Established: 1971
Number of Employees: 20

ROSNELL IVN SOFTWARE CO., INC.
73 Cornwell Road
Glen Rock, NJ 07452
(201) 444-0917
Target Industries: Banking; Manufacturing; Insurance
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Stanley Levin
Geographic Coverage: National
Year Established: 1976
Number of Employees: 7

ROSS SYSTEMS, INC.
1560 Embarcadero Road
Suite 210
Palo Alto, CA 94303
(415) 856-1100
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Banking
Contacts:
Head of Marketing: William Thomsemeyer
Head of Sales: Dick Giordanella
Geographic Coverage: National
Year Established: 1972
Number of Employees: 100

ROTELCOM DATA, INC.
930 Fairport Industrial Park
Fairport, NY 14450
(716) 381-3080
Major Markets: Systems House (Commercial OEM)
Contacts:
Head of Software: Carl J. Bush
Geographic Coverage: International
Year Established: 1979
Number of Employees: 60

RSS, INC. (ROCKY SMITH ENTERPRISES)
123 E. Broadway
P.O. Box 727
Cushing, OK 74023
(918) 225-6340
Major Markets: Peripheral Manufacturing; Data Services (Service Bureau)
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Sam Craig
Head of Software: Guy Brumley
Head of Customer Service: Roberta Hallberg
Geographic Coverage: National
Year Established: 1979
Number of Employees: 15

R. SNIVVER ASSOCIATES
1259 Rt. 46
Building 2
Parsippany, NJ 07054
(201) 335-7800
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Applications: Accounting; Order Processing; Inventory; Personnel Payroll
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Olga Lisalski
Head of Sales: T. Williams
Geographic Coverage: National
Year Established: 1966
Number of Employees: 10

R SYSTEMS, INC.
11450 Pagemill Road
Dallas, TX 75243
(214) 343-8188
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Applications: WP; OEMS; Report Generator; Office Manager
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Bill Kiely
Head of Sales: Allen Henderson
Head of Software/Engineering: James R. Arnold
Head of Customer Service: Barbara Hanselka
Year Established: 1977
Number of Employees: 9

RUBEL SOFTWARE
Rubel Software
215 First St.
Cambridge, MA 02142
(617) 876-7996
Contacts:
Head of Marketing: Nancy Zawadzki
Geographic Coverage: International
Year Established: 1979
Number of Employees: 10

RUF CORP.
1533 E. Spruce
Olathe, KS 66061
(913) 782-5544
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Forrest E. Weddle
Head of Software: Randy Seeger
Head of Engineering: Keith Constance
Geographic Coverage: International
Year Established: 1976
Number of Employees: 30

RYAN-MCFARLAND CORP.
609 Deep Valley Dr.
Rolling Hills Estates, CA 90274
(213) 541-4828
Target Industries: Science; Industries
Target Applications: Program Development
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: David McFarland
Geographic Coverage: International
Year Established: 1970
Number of Employees: 130

SADDLEBROOK CORP.
101 Main St.
Cambridge, MA 02142
(617) 661-6100
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Banking; Thrift Industries, Mortgage Banking
Target Applications: Financial Planning; Control Systems; Performance Modeling; Cost Accounting; Lending Applications
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing/Sales: Paul C. Johns
Head of Software/Customer Service: Eugene Sorte
Geographic Coverage: National
Year Established: 1974
Number of Employees: 380

SAFE SOFTWARE SYSTEMS, INC.
12231 Manchester Road
St. Louis, MO 63131
(314) 965-3603
Target Industries: IBM users
Contacts:
Head bf Marketing: Toni McClain
Geographic Coverage: International
Year Established: 1978
Number of Employees: 7

SAGE DATA, INC.
104 Carnegie Center
Princeton, NJ 08540
(609) 924-3000
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Contacts:
Head of Marketing/Sales: Richard Dym
Head of Software: Joseph Marino
Head of Customer Service: Doug Thompson
Year Established: 1973
Number of Employees: 40

SAGE SYSTEMS, INC.
3200 Monroe St.
Rockville, MD 20852
(301) 231-8686
Major Markets: Data Services (Service Bureau)
Target Industries: Government; Accountants
Contacts:
Head of Marketing: Harold Daniels
Geographic Coverage: International
Year Established: 1974
Number of Employees: 140

SAIGON ENTERPRISES, INC.
615 Standish Road
Teaneck, NJ 07666
(201) 836-4336
Target Industries: Publishing; Retail; Advertising
Target Applications: Accounting
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: Metropolitan New York City
Year Established: 1973
Number of Employees: 7

SAN DIEGO SOFTWARE
5908 Winchester St.
P.O. Box 380009
San Diego, CA 92139
(800) 345-3475
Major Markets: Component Manufacturing
Target Industries: WP ; IBM Users
Target Applications: Spreadsheet
Net Sales: $100,000 - $500,000 (1981)

Contacts:
Head of Sales: J. Michael Slak
Geographic Coverage: International
Year Established: 1978
Number of Employees: 8

SAS LIRS SOFTWARE, INC.
1042 Pacific St.
P.O. Box 1382
San Luis Obispo, CA 93406
(805) 541-2270
Major Markets: Systems House (Commercial OEM)
Target Industries: Legal; Country Clubs; Education
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Peter J. Nielson
Head of Software: Ken Miller
Geographic Coverage: National
Year Established: 1978
Number of Employees: 7

SANTA BARBARA DATA CENTER
717 E. Yanonali St.
Santa Barbara, CA 93103
(805) 963-1899
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Medical; Publishing; Textile
Geographic Coverage: National
Year Established: 1983
Number of Employees: 70

SANTA CRUZ COMPUTER, INC.
10096 Soquel Dr.
P.O. Box 1480
Aptos, CA 95003
(408) 662-3112
Target Industries: Manufacturing
Target Applications: Systems Software
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: International
Year Established: 1979
Number of Employees: 6

SAS INSTITUTE, INC.
SAS Circle
P.O. Box Box 8000
Cary, NC 27511
(919) 467-8000
Target Industries: Not Industry Sensitive
Target Applications: Business Graphics; Data Entry Editing; Modeling; Financial Reporting
Geographic Coverage: International
Year Established: 1976
Number of Employees: 150

SATCOM
4530 Professional Circle
Virginia Beach, VA 23455
(804) 499-8603
Target Industries: Distributors; Manufacturing; Education
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Sales: Aaron B. Rainky
Geographic Coverage: National
Year Established: 1980
Number of Employees: 50

SATELLITE SOFTWARE INTERNATIONAL (SSI)
288 W. Center St.
Orem, UT 84057
(801) 224-8554
Target Applications: WP
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Willard E. Peterson
Head of Sales: Judy Hopkins
Head of Software: Alan C. Ashton
Head of Customer Service: Terry L. Brown
Geographic Coverage: International
Year Established: 1979
Number of Employees: 20

SATTER COMPUTING SERVICES
2330 S. Congress Ave.
W. Palm Beach, FL 33406
(305) 968-0750
Major Markets: Systems House (Commercial OEM)
Target Industries: Mortgage Baking
Target Applications: Mortgage Servicing; Loan Tracking
Contacts:
Head of Marketing: Richaid Perek
Year Established: 1972
Number of Employees: 6

SATURN SYSTEMS, INC.
6875 Washington Ave. S.
Minneapolis, MN 55435
(800) 328-6145
Major Markets: Office Equipment Manufacturing
Target Applications: Word Processor; Calculators
Contacts:
Head of Marketing: Bob Hoin
Head of Customer Service: Mav Kunstenn
Geographic Coverage: International
Year Established: 1978
Number of Employees: 25

SAUER COMPUTER SYSTEMS
1750 S. Brentwood
St. Louis, MO 63144
(314) 962-0362
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Distributors; Restaurants; Collection Agencies
Target Applications: Accounting; MRP
Contacts:
Head of Marketing: Roger W. Gruen
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 30

SAYLER THORNSTENSON & CO.
810 Quincy St.
P.O. Box 3140
Rapid City, SD 57701
(605) 342-5830
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Geographic Coverage: Regional
Year Established: 1982
Number of Employees: 45

SAZTEC
27520 Hawthorne Blvd.
Suite 265
Rolling Hills Estates, CA 90274
(213) 544-0357
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Medical; Libraries; Publishing; Printing
Target Applications: Utilities
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Jerry Belair
Head of Sales: Richard Marcellino
Head of Software: Chris Dowd
Geographic Coverage: International
Year Established: 1976
Number of Employees: 190

SBS COMPUTER SERVICES CORP.
4744 Baltimore Ave.
Hyattsville, MD 20781
(301) 864-8200
Major Markets: Data Services (Service Bureau)
Target Industries: Pension Fund; Communications
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Tom Backus
Geographic Coverage: National
Year Established: 1973
Number of Employees: 50

SBS COMPUTERS
4001 E. Greenlree Campus
Marlton, NJ 08053
(609) 596-9100
Major Markets: Systems House (Commercial OEM)
Contacts:
Head of Sales: Philip Gaper
Head of Software: Andrew Ritzie
Geographic Coverage: National
Year Established: 1974
Number of Employees: 12

SCHMIDT ASSOCIATES
7 Mt. Lassen Dr.
Suite A 250
San Rafael, CA 94903
(415) 499-8001
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Insurance; Government; Collection Agencies
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Dick Vanto
Geographic Coverage: National
Year Established: 1977
Number of Employees: 13

SCHONFELD & ASSOCIATES, INC.
2550 Crawford Ave.
Evanston, IL 60201
(312) 869-5566
Major Markets: Maintenance/Other Services
Target Applications: Financial Modeling
Contacts:
Head of Marketing: Peter Dignan
Head of Software/Engineering: Carol J. Greenhut
Year Established: 1977
Number of Employees: 12

SCIENCE MANAGEMENT CORP.
1011 Rt. 22
P.O. Box 6800
Bridgewater, NJ 08807
(201) 685-9000
Major Markets: Maintenance/Other Services
Target Industries: Government
Net Sales: $30 Million - $60 Million (1983)
Contacts:
Geographic Coverage: International
Year Established: 1946
Number of Employees: 800

SCIENCE MANAGEMENT CORP.
Software Systems Division
1011 Rt. 22
Bridgewater, NJ 08807
(291) 685-9000
Target Industries: Distribution; Construction
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Donna Zeller
Head of Sales: Jim Mecinnis
Geographic Coverage: International
Year Established: 1939
Number of Employees: 40

SCIENTIFIC & BUSINESS SYSTEMS, INC.
12655 Washington Blvd.
Los Angeles, CA 90066
(213) 313-1340
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: G. J. Burnell
Head of Sales: D.S. Warner
Head of Software/Engineering: Kenneth Hutton
Geographic Coverage: International
Year Established: 1979
Number of Employees: 8

SCIENTIFIC CALCULATIONS, INC.
7635 Main St.
Fishers, NY 14453
(716) 385-5790
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Electronics; Military; Aerospace; Electronic
Target Applications: PC Board Design; Schematic Logic Programming; Integrated Circuit Board Design; Logic Diagrams
Contacts:
Head of Marketing: Jeffrey Weiss
Head of Sales: Brian Pitre

Geographic Coverage: International
Year Established: 1969
Number of Employees: 400

SCIENTIFIC SYSTEMS SERVICES, INC.
2000 Commerce Dr.
Melbourne, FL 32901
(305) 725-1300
Major Markets: Systems House (Commercial OEM)
Target Industries: Electric Utilities; Industry; Chemistry
Net Sales: $15 Million - $20 Million (1983)
Contacts:
Head of Marketing: Jack McDonald
Head of Sales: Ron Harris
Head of Software: Gordon Kilgore
Head of Engineering: Paul Boudherd
Geographic Coverage: International
Year Established: 1965
Number of Employees: 251

SCM CORP.
Kleinschmidt Computer
400 Lake-Cook Road
Deerfield, IL 60015
(312) 945-1000
Major Markets: Data Services (Service Bureau)
Target Industries: Transportation
Contacts:
Head of Marketing: Donald O. Myers
Geographic Coverage: National
Year Established: 1948
Number of Employees: 50

SCOTT & SCOTT CONSULTANTS, INC.
P.O. Box 27476
St. Louis, MO 63141
(314) 576-7727
Major Markets: Systems House (Commercial OEM)
Target Industries: Utilities
Target Applications: Planning; Design; Operation
Geographic Coverage: International
Year Established: 1976
Number of Employees: 6

SCRIPPS DATA SYSTEMS, INC.
222 Third St.
Cambridge, MA 02142
(617) 491-5553
Major Markets: Systems House (Commercial OEM)
Target Industries: Publishing
Target Applications: Subscription Fulfillment
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Sales: Kathryn Murphy
Head of Engineering: John Watson
Head of Customer Service: Wayne Zaik
Geographic Coverage: International
Year Established: 1976
Number of Employees: 15

SCS ENGINEERING
11260 Rodger Bacon Dr.
Reston, VA 22090
(703) 471-8150
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Engineering; Manufacturing; Distributors
Target Applications: Lab Automation; DBMS; Library Systems
Geographic Coverage: National
Year Established: 1969
Number of Employees: 60

SDI
1700 S. El Camino Real
P.O. Box 5801
San Mateo, CA 94402
(415) 572-1200
Contacts:
Head of Marketing/Software: Ernest H. Moore
Geographic Coverage: International
Year Established: 1966
Number of Employees: 50

SEATON SYSTEMS, INC.
914 E. 15th Ave.
Suite 106
Anchorage, AK 99501
(907) 276-4286
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Inventory Control; Job Costing; Legal Accounting
Target Applications: WP; Accounting
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Bart Hawkins
Geographic Coverage: Alaska
Year Established: 1977
Number of Employees: 23

SEBATA SYSTEMS, INC.
4710 Greenwich Road
Seville, OH 44273
(216) 769-2047
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Finance; Distribution
Target Applications: Accounting; Order Entry; Mail Listing and Inventory
Contacts:
Head of Software: Al David
Geographic Coverage: Regional
Year Established: 1971
Number of Employees: 35

SEED SOFTWARE
2 Bala Plaza
Suite 300
Bala Cynwyd, PA 19004
(215) 668-6660
Major Markets: Maintenance/Other Services
Target Applications: DBMS
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Larry Wheaszcak
Head of Sales: Bill Moody
Head of Engineering: Sharon Dooley
Head of Customer Service: Estelle Brand
Geographic Coverage: International
Year Established: 1977
Number of Employees: 45

SEGUA INTERNATIONAL, INC.
444 Castro St.
Suite 910
Mountain View, CA 94041
(415) 961-1670
Target Industries: Fortune 1000
Target Applications: Data Manipulation
Contacts:
Head of Sales: Peter Kostich
Geographic Coverage: National
Year Established: 1983
Number of Employees: 7

SEI CORP.
680 E. Swedesford Road
Wayne, PA 19087
(215) 687-1700
Major Markets: Data Services (Service Bureau)
Target Industries: Banking; Fiduciaries
Target Applications: Trust Accounting; Trust Management
Net Sales: $50 Million - $75 Million (1983)
Contacts:
Head of Marketing: Claude Thomas
Head of Sales: Terry McMullen
Head of Software: John Sotzko
Head of Engineering: Jack Spradley
Geographic Coverage: International
Year Established: 1968
Number of Employees: 1,000

SEISMOGRAPH SERVICE CORP.
P.O. Box 1590
Tulsa, OK 74102
(918) 627-3330
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Energy
Target Applications: Seismic DP
Net Sales: More than $100 Million (1982)
Contacts:
Head of Marketing: R. Forth
Geographic Coverage: International
Year Established: 1931
Number of Employees: 1,200

SELLING SOFTWARE SERVICES CO.
20 Executive Park W. N.E.
Atlanta, GA 30329
(404) 325-2565
Major Markets: Systems House (Commercial OEM)
Target Applications: General Ledger
Contacts:
Head of Marketing: John Thorton
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 10

SENTINEL COMPUTER CORP.
8902 Carver Road
Cincinnati, OH 45242
(513) 984-8922
Major Markets: Computer and Terminal Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Wholesale
Target Applications: Distribution; Vending
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Sales: David Milhouse
Head of Customer Service: Robert Magee
Geographic Coverage: International
Year Established: 1978
Number of Employees: 45

SERCOM CORP.
4911 N. Lindhurst
Dallas, TX 75229
(214) 691-3020
Major Markets: Systems House (Commercial OEM)
Contacts:
Head of Marketing/Sales: William Simpson
Head of Software: Ken Breckenridge
Geographic Coverage: International
Year Established: 1975
Number of Employees: 10

SERVICE SOFTWARE, INC.
466 N. Kings Highway
Cherry Hill, NJ 08034
(609) 482-2550
Target Industries: Publishing
Target Applications: Subscription Fulfillment
Contacts:
Head of Marketing: John Harris
Head of Software: Paul Terzano
Geographic Coverage: International
Year Established: 1978
Number of Employees: 60

SESI
7850 Interchange
Houston, TX 77054
(713) 668-2701
Major Markets: Systems House (Commercial OEM)
Target Industries: Utilities; Petroleum; Nuclear
Target Applications: Scada
Contacts:
Head of Marketing/Sales: David Oates
Head of Software: Darrel Tapp
Geographic Coverage: International
Year Established: 1976
Number of Employees: 30

SGS SEMICONDUCTORS CORP.
1000 E. Bell Road
Phoenix, AZ 85022
(602) 867-6100
Major Markets: Component, Computer, Communications Equipment and Office Equipment Manufacturing; OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Communications; Industrial; General Business; Office Automation
Net Sales: $50 Million - $75 Million (1983)
Contacts:
Head of Marketing/Sales: Dave Hage
Head of Software: Bob Lindeman
Head of Engineering: Jean Claude Marmey
Head of Customer Service: Robin Sonnino
Geographic Coverage: International

Vendors

Year Established: 1967
Number of Employees: 7,000

SHAKER COMPUTER & MANAGEMENT SERVICES, INC.
50 Century Hill Dr.
Latham, NY 12110
(518) 785-0876
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Construction; Municipal; Legal; Accountants
Target Applications: Order Entry; Job Costing; Engineering; Municipal Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jim Ballentine
Head of Sales/Software: Alan Diedrich
Head of Customer Service: Dean Carnavis
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 27

SHARED BUSINESS SERVICES, INC.
One Park Place
1600 Emory St. N.W.
Suite 412
Atlanta, GA 30318
(404) 355-8632
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Medical; Distribution
Target Applications: Accounting
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: Larry Chapman
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 10

SHAW SYSTEMS ASSOCIATES, INC.
6620 Harwin Dr.
Suite 300
Houston, TX 77036
(713) 782-7730
Target Industries: Banking
Geographic Coverage: National
Year Established: 1967
Number of Employees: 30

S & N COMPUTER SYSTEMS, INC.
1027 17th Ave. S.
Nashville, TN 37212
(615) 327-3670
Contacts:
Head of Marketing: Richard Dohrmann
Head of Sales: Gary Manooklan
Geographic Coverage: International
Year Established: 1975
Number of Employees: 25

SHP ANALYTICS
N. Stonington Professional Center
N. Stonington, CT 06359
(203) 535-3092
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Applications: Graphics
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: National
Year Established: 1978
Number of Employees: 100

SHIRLEY SOFTWARE SYSTEMS
1936 Huntington Dr.
Suite 208
S. Pasadena, CA 91030
(818) 441-5121
Target Industries: Engineering; Construction; Manufacturing; Software Development
Contacts:
Head of Marketing: Rhea Davis
Geographic Coverage: International
Year Established: 1971
Number of Employees: 14

SIGMA SERVICES, INC.
235 Old Colony Ave.
Boston, MA 02127
(617) 268-7575
Major Markets: OEM (Computer Systems); Data Services (Service Bureau)
Target Industries: Construction; Real Estate; Dental
Target Applications: Financial Accounting; Mailing List Management
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Sales: Don Markey
Head of Customer Service: Mark A. Whitaker
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 10

SIGMA SOFTWARE, INC.
Division of Informatics General Corp.
248 Columbia Trpk.
Florham Park, NJ 07932
(201) 966-1633
Contacts:
Head of Customer Service: Rudy Diygosz
Geographic Coverage: International
Year Established: 1976
Number of Employees: 70

SIGMA SYSTEMS, INC.
1508 Cotner Ave.
Los Angeles, CA 90025-3376
(213) 477-1421
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Higher Education
Target Applications: Administration; Banks
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Sales: Jeanette Piestedosi
Head of Software: William J. Collard
Head of Customer Service: Gary Serrao
Geographic Coverage: National
Year Established: 1966
Number of Employees: 30

SIGMA TECH, INC.
24 Susan Dr.
Chatham, NJ 07928
(201) 635-1949
Major Markets: Computer Manufacturing; Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Metal; Manufacturing; Paper; Chemical
Target Applications: Scrap Minimization; Resources Planning
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Software: Drew Balich
Geographic Coverage: International
Year Established: 1974
Number of Employees: 7

SIGNAL TECHNOLOGY, INC.
5951 Encina Road
Goleta, CA 93117
(805) 683-3771
Target Industries: Engineering; Scientific
Target Applications: Job Accounting; Signal Processing; DBMS
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Dr. Larry Pfeifer
Geographic Coverage: International
Year Established: 1977
Number of Employees: 39

SIGNET DATA SYSTEMS LTD.
701 N. Courthouse Road
Richmond, VA 23236
(804)-794-2801
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Construction; Engineering
Target Applications: MIS; MIS Distribution; Integrated Accounting; Integrated Inventory Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Alfred-M. Covington
Head of Customer Service: Terry B. Gaber
Geographic Coverage: National
Year Established: 1976
Number of Employees: 25

SILTON AIDS, INC.
2407 E. 39th St.
Los Angeles, CA 90058
(213) 585-1161
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Apparel; Manufacturing
Target Applications: Order Processing; Plant Loading; Accounting; Inventory Control
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing/Sales: Robert Sudetnik
Head of Software: William Snyder
Head of Customer Service: Tony Tozanni
Geographic Coverage: International
Year Established: 1967
Number of Employees: 90

SIMPLAN SYSTEMS, INC.
300 Eastowne Dr.
Chapel Hill, NC 27514
(919) 493-2495
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing; Utilities; Banking
Geographic Coverage: International
Year Established: 1973
Number of Employees: 35

SIMULATION SERVICES
20826 Germain St.
Chatsworth, CA 91311
(213) 998-7824
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Engineering
Target Applications: Simulation
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Susan Costa
Geographic Coverage: International
Year Established: 1976
Number of Employees: 25

Sinl, INC.
920 Davis St.
Suite 400
P.O. Box 1404
Evanston, IL 60201
(312) 475-2314
Major Markets: Systems House (Commercial OEM)
Target Industries: Education; Government; Commercial; Oil Exploration
Target Applications: DBMS
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Claude Cohen
Head of Sales: Tim Baker
Head of Software: Barry Robinson
Geographic Coverage: International
Year Established: 1976
Number of Employees: 45

THE SLISS CORP.
3300 Battleground Ave.
P.O. Box 22106
Greensboro, NC 27410
(919) 282-5633
Target Industries: Financial
Target Applications: Financial Management
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: David Locke
Head of Sales: J. Robert Jones
Geographic Coverage: National
Year Established: 1980
Number of Employees: 36

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City _____ State _____ Zip _____

Vendors

SMART, INC.
357 E. Main St.
Meriden, CT 06450
(203) 237-1191
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Retail
Target Applications: POS
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Orlando Gagola
Head of Sales/Software: Emile Collins
Geographic Coverage: International
Year Established: 1969
Number of Employees: 55

SMC SOFTWARE SYSTEMS
SMC
1011 Rt. 22
P.O. Box 6800
Bridgewater, NJ 08807
(800) 526-3949
Target Industries: Construction; Wholesale
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Donna Zeller
Head of Sales: James Medrvis
Head of Software: Charles Gilman
Geographic Coverage: International
Year Established: 1975
Number of Employees: 25

SMITH ANDERSON CORP.
71-886 Highway 111
Rancho Mirage, CA 92270
(619) 340-6886
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance and Other Services
Target Industries: Municipalities
Geographic Coverage: National
Year Established: 1978
Number of Employees: 12

SMITH, DENNIS & GAYLORD, INC.
Headquarters
3211 Scott Blvd.
Santa Clara, CA 95051
(408) 727-1870
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Health; Manufacturing; Financial Management and Agricultural Business
Target Applications: Accounts Payable; Radiology; Accounts Receivable; Purchase Order Management
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Steve Dennison
Head of Sales: Ben Richardson
Head of Software: Don Gaylord
Head of Customer Service: Susan Cobb
Geographic Coverage: International
Year Established: 1973
Number of Employees: 50

SMYTH BUSINESS SYSTEMS, INC.
7100 Whipple Ave. N.W.
N. Canton, OH 44720
(216) 498-6382
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Retail
Target Applications: POS; Accounting; Inventory; General Business
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Sales: Kenneth DeAlusay
Head of Software/Engineering: J. Robert Duncan
Head of Customer Service: William A. Smyth
Geographic Coverage: National
Year Established: 1949
Number of Employees: 160

SNOWBIRD CORP.
Snowbird Village, UT 84092
(801) 742-2222
Target Industries: Resorts/condos
Target Applications: Property Management; Time-sharing
Contacts:
Head of Software: Frank Spilker
Geographic Coverage: International
Year Established: 1971
Number of Employees: 1,000

SOFCO, INC.
5314 Arapaho
Dallas, TX 75248
(214) 458-8861
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Financial
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Frank Hoffer
Head of Software: Damon Dube
Head of Customer Service: Cynthia Reader
Geographic Coverage: National
Year Established: 1979
Number of Employees: 30

SOFTECH MICROSYSTEMS, INC.
16885 W. Bernardo Dr.
San Diego, CA 92127
(619) 451-1230
Contacts:
Head of Marketing: Larry Allman
Head of Software/Engineering: C. A. Irvine
Geographic Coverage: International
Year Established: 1981
Number of Employees: 100

SOFTOOL CORP.
340 S. Kellogg Ave.
Goleta, CA 93117
(805) 964-0560
Major Markets: Maintenance/Other Services
Target Industries: Engineering; Military; Contractor
Target Applications: Software Tools; CAD/CAM; Simulation
Contacts:
Head of Marketing: Abe Presser
Head of Software: Richard Hug
Geographic Coverage: International
Year Established: 1977
Number of Employees: 28

SOFT PRO SYSTEMS, INC.
4121 MacDonald Ave.
Richmond, CA 94805
(415) 234-5440
Major Markets: Systems House (Commercial OEM)
Target Industries: Banking; Legal; Manufacturing; Wholesale
Net Sales: $1 Million - $5 Million (1982)
Geographic Coverage: International
Year Established: 1978
Number of Employees: 6

SOFTWARE AG OF NORTH AMERICA, INC.
11800 Sunrise Valley Dr.
Reston, VA 22091
(703) 860-5050
Target Industries: Data Base Management Systems; On-line Application Development Languages; TP Monitor
Net Sales: $30 Million - $60 Million (1983)
Contacts:
Head of Marketing/Sales: Donald M. France
Head of Software: Edward J. Foremen
Geographic Coverage: International
Year Established: 1973
Number of Employees: 250

SOFTWARE ARCHITECTURE AND ENGINEERING, INC.
1401 Wilson Blvd.
Suite 1220
Arlington, VA 22209
(703) 276-7910
Contacts:
Head of Marketing: Andrew Copeland
Geographic Coverage: International
Year Established: 78
Number of Employees: 25

THE SOFTWARE BROKERS
135 N. Prospect St.
Reading, PA 19605
(215) 779-7040
Target Industries: Apparel; Steel Fabrication; Banking; Credit Unions
Target Applications: Accounting
Net Sales: Less than $100,000 (1982)
Contacts:
Head of Marketing: Lynne A. Sarig
Geographic Coverage: National
Year Established: 1981
Number of Employees: 10

SOFTWARE CLEARING HOUSE
771 Neeb Road
P.O. Box 36206
Cincinnati, OH 45236
(513) 451-8742
Target Industries: NCR Users
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Mary Ryan
Head of Sales: Jack Ivers
Head of Customer Service: Dr. William Ivers
Geographic Coverage: International
Year Established: 1979
Number of Employees: 30

SOFTWARE CONCEPTS, INC.
250 Piedmont Ave.
Suite 1450
Atlanta, GA 30308
(404) 659-1331
Target Industries: Banking; Textile
Target Applications: Balancing; Data Box
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Jim Bolton
Head of Software: Jack Tebleu
Geographic Coverage: International
Year Established: 1973
Number of Employees: 15

SOFTWARE CONSULTING SERVICES
Ben Franklin Technology Ctr.
Lehigh University
Bethlehem, PA 18105
(215) 861-7920
Target Industries: Newspaper
Target Applications: Micro Information Systems; Mainframe Development Aids
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: International
Year Established: 1976
Number of Employees: 15

SOFTWARE CORP. OF AMERICA
455 Carlisle Dr.
Herndon, VA 22070
(703) 471-1545
Geographic Coverage: International
Year Established: 1980
Number of Employees: 35

SOFTWARE CRAFTSMEN, INC.
40 Pitcrey
Boston, MA 02114
(617) 720-1079
Major Markets: Maintenance/Other Services
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Jason Shear
Head of Sales: George Saupe
Geographic Coverage: National
Year Established: 1981
Number of Employees: 9

SOFTWARE DEVELOPMENT & MAINTENANCE, INC.
134 Spring Ave.
P.O. Box 668
Fuquay-Varina, NC 27526
(919) 552-5562
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Banking; Manufacturing
Target Applications: ATM; Electronic Mail Transfer; POS; EFT

Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Mickey L. Hutchins
Head of Software/Engineering: P. E. Trusiova
Head of Customer Service: Rick Carpenter
Geographic Coverage: International
Year Established: 1980
Number of Employees: 17

SOFTWARE EXTRAORDINAIRE INC. (SEX)
1807A Queen Anne Ave. N.
Seattle, WA 98109
(206) 282-9422
Target Industries: General Business
Target Applications: Wang VS Utilities; Telecommunications Software; Custom Software; Wang VS WP
Geographic Coverage: International
Year Established: 1981
Number of Employees: 6

SOFTWARE FLOW CO.
11401 Johns Hopkins Road
Clarksville, MD 21029
(301) 776-1139
Target Industries: Construction; Manufacturing
Contacts:
Head of Marketing/Sales: E. T. Adelsberger
Year Established: 1972
Number of Employees: 6

SOFTWARE FOUR, INC.
127 W. 96th St.
Suite 15G
New York, NY 10025
(212) 662-2184

SOFTWARE HOUSE
1105 Massachusetts Ave.
Cambridge, MA 02138
(617) 661-9440
Target Applications: DBMS
Contacts:
Head of Marketing: Eugene Shklar
Head of Software: Patrick A. Johnson
Geographic Coverage: International
Year Established: 1972
Number of Employees: 75

SOFTWARE INTELLIGENCE LAB., INC.
80 Broad St.
10th Floor
New York, NY 10004
(212) 747-9088
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Banking; Finance; Manufacturing
Target Applications: Financial
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Harry Louis
Head of Sales: Herbert Hartmann
Geographic Coverage: Metropolitan New York
Year Established: 1978
Number of Employees: 30

SOFTWARE INTERNATIONAL CORP.
1 Technology Dr.
Andover, MA 01810
(617) 685-1400
Target Industries: Not Industry Sensitive
Target Applications: Financial Management; Accounting; Human Resources; Inventory Control
Net Sales: $5 Million - $25 Million (1982)
Contacts:
Head of Marketing: Robert Healy
Head of Sales: Anthony E. Maurino
Head of Software: Chester J. Domoracki
Head of Engineering: Richard Bretagne
Head of Customer Service: Cheryl Denise
Geographic Coverage: International
Year Established: 1968
Number of Employees: 450

SOFTWARE MAINTENANCE & DEVELOPMENT SYSTEM, INC.
P.O. Box 555
Concord, MA 01742
(617) 369-7398
Target Industries: System Houses; Application Develop
Contacts:
Head of Sales: Ms. M. K. Troustov
Geographic Coverage: National
Year Established: 1981
Number of Employees: 6

SOFTWARE MANAGEMENT SYSTEMS, INC.
84 Inverness Circle E.
Englewood, CO 80112
(303) 741-3179
Major Markets: Systems House (Commercial OEM)
Target Industries: Construction
Target Applications: Financial Modeling; Accounting
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Michael Sutherwild
Head of Software/Engineering: Ken Martin
Head of Customer Service: Robert Otten
Geographic Coverage: National
Year Established: 1978
Number of Employees: 25

SOFTWARE MARKETING ASSOCIATES, INC.
445 W. Jackson Ave.
Suite 204
Naperville, IL
(312) 369-1922
Major Markets: Distributor; Maintenance/Other Services
Target Industries: Not Industry Sensitive
Contacts:
Head of Marketing: Thomas Kop
Geographic Coverage: National
Year Established: 1977

SOFTWARE NORTH
3100 Glenn-Don Dr.
Anchorage, AK 99504
(907) 333-4412
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Engineering; Manufacturing
Target Applications: Oil Field Simulation; Project Scheduling; Engineering Graphics; Utility Control System
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: Alaska
Year Established: 1977
Number of Employees: 12

SOFTWARE PRODUCTS, INC.
1803 Research Blvd.
Rockville, MD 20850
(301) 294-0500
Target Industries: Manufacturing; Government; Medical; Real Estate
Target Applications: Clinical Lab; Interval Ownership Distribution; Military DP
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Software: Kenneth Leonard
Head of Customer Service: Mark E. Whitty
Geographic Coverage: International
Year Established: 1978
Number of Employees: 60

SOFTWARE PROFESSIONALS CORP.
45 Stiles Road
Salem, NH 03079
(603) 893-7446
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing; Distribution; Retail
Target Applications: Inventory
Geographic Coverage: National
Year Established: 1982
Number of Employees: 17

SOFTWARE PURSUITS, INC.
444 Market St.
Suite 900
San Francisco, CA 94111
(415) 392-7171
Target Applications: DOS Users on IBM
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Valerie Parker-Ross
Head of Sales: Roger Scheel
Head of Software: Lawrence N. Swanson
Head of Customer Service: Ed LeClair
Geographic Coverage: International
Year Established: 1975
Number of Employees: 25

SOFTWARE RESEARCH CORP.
140 Gould St.
Needham, MA 02194
(617) 449-5310
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Software; Computer

Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Paul Tucker
Head of Sales/Software: Allen Vecchio
Head of Customer Service: Paul Morris
Geographic Coverage: National
Year Established: 1978
Number of Employees: 16

SOFTWARE SERVICES OF AMERICA, INC.
370 Essex St.
Lawrence, MA 01842
(617) 681-0802
Target Industries: Banking
Target Applications: Teleprocessing; ATM; Retail Banking; Branch Automation
Contacts:
Head of Marketing: Robert Landry
Geographic Coverage: National
Year Established: 1978
Number of Employees: 30

SOFTWARE SUPPORT SERVICES, INC.
101 S.W. Western
P.O. Box 10391
Corvallis, OR 97333
(503) 220-2800
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Motor Freight; Transportation
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Tom Simas
Head of Sales: Corey Bach
Head of Software: Charles Howard
Geographic Coverage: National
Year Established: 1980
Number of Employees: 25

SOFTWARE SYSTEMS, INC.
321 Chengebridge Road
Pine Brook, NJ 07058
(201) 227-2333
Target Industries: Wholesale; Manufacturing; Distribution
Target Applications: Order Entry; Sales Analysis; Inventory; Accounting
Contacts:
Head of Marketing: Frank Mellullo
Geographic Coverage: National
Year Established: 1979
Number of Employees: 10

SOFTWARE SYSTEMS, LTD.
813 S.W. Alder
Suite 705
Portland, OR 97205
(503) 241-7484
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Retail; Manufacturing; Wholesale; Memberships
Target Applications: Accounting; Building Management
Net Sales: $1 Million - $5 Million (1983)

Contacts:
Head of Marketing: Tim Warren
Head of Software: Don Johnson
Year Established: 1976
Number of Employees: 10

SOFTWARE TECHNOLOGY, INC.
12735-B Miller Road N.E.
Bainbridge Island, WA 98110
(206) 842-1011
Major Markets: Maintenance/Other Services
Target Applications: CICS
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Allen Schmitz
Head of Software: Tom Butler
Geographic Coverage: International
Year Established: 1981

THE SOFTWARE WORKS, INC.
400 Cooper Ctr. W.
Pennsauken, NJ 08109
(609) 662-0080
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Distribution; Education
Target Applications: MRP; Student Accounting; Accounting
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Curt Steel
Head of Sales: Frank Way
Head of Software: Bob Alsen
Year Established: 1975
Number of Employees: 30

SOFTWARE 2000, INC.
84 Enterprise Road
Hyannis, MA 02601
(617) 771-0900
Target Industries: General Business
Target Applications: A/P; General Ledger; Personnel; Payroll
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Peter Morgan
Head of Sales: David Hackerud
Head of Software: John Sloane
Geographic Coverage: International
Year Established: 1981
Number of Employees: 17

SOFTWORKS, INC.
7700 Old Branch Ave.
Clinton, MD 20735
(301) 868-4221
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing/Sales: Donald Wood
Head of Software: Robert Fitzgerald
Head of Engineering: Claude Kinsey
Geographic Coverage: International
Year Established: 1977
Number of Employees: 16

SOLUTION ASSOCIATES, INC.
391 Fulton St.
Suite 1004
Peoria, IL 61602
(309) 674-8280

Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Distributors; Legal; Manufacturing
Target Applications: Accounting
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing/Sales: David Schlacter
Head of Software: Murrel Rhodes
Geographic Coverage: Illinois
Year Established: 1977
Number of Employees: 10

SOLUTION DATA, INC.
943 N. Plum Grove Road
Schaumburg, IL 60195
(312) 843-7550
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing
Contacts:
Head of Sales: Keith Mollof
Geographic Coverage: Regional
Year Established: 1981
Number of Employees: 8

SOLUTIONS THROUGH SIMULATION, INC.
7751 Carondelet
Suite 604
St. Louis, MO 63105
(314) 725-2750
Major Markets: Maintenance/Other Services
Target Industries: Financial; Real Car Rental Firms; Nonprofit Associations; Distributors
Target Applications: Financial; Inventory Control; Order Entry; Operations Control
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Software: Maury Pepper
Geographic Coverage: International
Year Established: 1969
Number of Employees: 10

SOLUTION SYSTEMS, INC.
114 Forrest Ave.
Narberth, PA 19072
(215) 668-4620
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Data Services (Service Bureau)
Target Industries: Engineering; Market Research; Manufacturing
Target Applications: Data Management; Structural Analysis; Financial Modeling
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Ben Marino
Head of Engineering: Daniel Doyle
Head of Customer Service: Howard M. Fulmer
Year Established: 1980
Number of Employees: 7

SOS, INC.
1107 Fairview Ave.
S. Pasadena, CA 91030
(213) 261-3808

Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Printing; Distributor; Accountants
Target Applications: Accounting
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: California
Year Established: 1976
Number of Employees: 15

SOURCE DATA SYSTEMS, INC.
206 2nd Ave. S.E.
Cedar Rapids, IA 52406
(319) 366-7361
Target Industries: Medical
Target Applications: Accounting; Inventory and Order Control; Communications; Patient Control
Net Sales: $500,000 - $1 Million (1982)
Geographic Coverage: National
Year Established: 1978
Number of Employees: 18

SOURCE ONE DISTRIBUTOR MANAGEMENT
1460 S. 11th St.
Kalamazoo, MI 49009
(616) 375-8660
Target Industries: Distributor; Beverage Distribution
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: Texas, Oklahoma, S. Dakota, N. Dakota
Year Established: 1970
Number of Employees: 18

SOUTH COAST DATA, INC.
1815 Coral St.
Houston, TX 77012
(713) 923-5884
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Credit Unions
Target Applications: Financial; Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: David Neumann
Head of Customer Service: Stephanie Martin
Geographic Coverage: Texas
Year Established: 1968
Number of Employees: 8

SOUTHERN SOFTWARE
1644 Shadow Moss
Germantown, TN 38138
(901) 386-7550
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Trucking; Medical; Associations
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 6

SOUTH TRUST CORP.
S. Trust Technologies
P.O. Box 2554
Birmingham, AL 35290
(205) 558-5116
Target Industries: Banking
Contacts:
Head of Software: Joe Lockhar
Head of Engineering: Charles Murrel
Geographic Coverage: Regional
Year Established: 1983
Number of Employees: 10

SOUTHWEST COMPUTER SERVICES
1515 Arapahoe
Suite 1060
Denver, CO 80202
(303) 623-5500
Major Markets: Data Services (Service Bureau)
Target Industries: Oil and Gas
Target Applications: Accounting; Lease Records
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Ann Howard
Geographic Coverage: National
Year Established: 1967
Number of Employees: 9

SOUTHWEST SOFTWARE SERVICES, INC.
3602 E. Randoloff Road
Arlington, TX 76011
(817) 640-8911
Contacts:
Head of Marketing: Allen Gooch
Geographic Coverage: International
Year Established: 1979
Number of Employees: 8

SPEAKEASY COMPUTING CORP.
202 W. Adams St.
Chicago, IL 60606
(312) 346-2745
Target Industries: Engineering; Energy; Utilities; Financial
Target Applications: Economic; Financial; Graphics; Statistics
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Stanley Cohen
Geographic Coverage: International
Year Established: 1978
Number of Employees: 9

SPECTRAPHYSICS
Mathematical Sciences N.W.
2755 Northrup Way
Bellevue, WA 98004
(206) 827-0460
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Scientific
Contacts:
Head of Marketing: Mike Storlo
Head of Software: Mark Bailey
Geographic Coverage: National
Year Established: 1965
Number of Employees: 100

SPEEDATA, INC.
5728 Odana Road
Madison, WI 53719
(608) 274-3500

Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: General Business
Target Applications: Payroll; General Accounting; Inventory; Bill of Materials
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing/Sales: Obert L. Bauer
Head of Engineering: Mark S. Nolte
Geographic Coverage: Southern Wisconsin
Year Established: 1970
Number of Employees: 8

SPENCER SYSTEMS, INC.
184 E. Bergen Place
Red Bank, NJ 07701
(201) 747-4545
Major Markets: Data Services (Service Bureau); Dealer/Distributor
Target Applications: Direct Mail
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: Regional
Year Established: 1974
Number of Employees: 9

SPERRY CORP.

Computer Systems Operations
Jolly Road
P.O. Box 500
Blue Bell, PA 19424
(215) 542-4011
Major Markets: Component, Computer, Terminal, Peripheral and Communications Equipment Manufacturing; OEM (Computer Systems); Maintenance/Other Services
Target Industries: Manufacturing; Public Sector; Energy; Transportation
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: James S. Aldrich
Geographic Coverage: International
Year Established: 1982
Number of Employees: 43,000

SPINNER DATA SERVICE, INC.
Small Systems
P.O. Box 693
Yakima, WA 98907
(509) 457-8161
Major Markets: Data Services (Service Bureau)
Target Industries: Agriculture
Target Applications: Packing Houses; Hop Ranches
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: National
Year Established: 1978
Number of Employees: 7

SPOKANE COMPUTER SERVICES, INC.
915 W. 2nd
Spokane, WA 99204
(509) 624-4248
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing; Accounting
Target Applications: Financial Modeling; Job Costing; Accounting
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Steve Buth
Head of Software: Dennis Flapal
Head of Customer Service: Joan Pickel
Geographic Coverage: Regional
Year Established: 1966
Number of Employees: 24

SPRINGFIELD COMPUTER CONSULTANTS, INC.
Corporate Sq.
1948 E. Sunshine
Suite 2-116
Springfield, MO 65804
(417) 881-5057
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Banking
Target Applications: Accounting; Billing; Fund Accounting
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Larry Riddle
Geographic Coverage: Regional
Year Established: 1968
Number of Employees: 10

SPSS, INC.
444 N. Michigan Ave.
Suite 3000
Chicago, IL 60611
(312) 329-2400
Target Applications: Data Analysis; Statistical Software
Contacts:
Head of Marketing: James Rabjohn
Head of Sales: Susan Phelan
Head of Software: Louise Rehlerg
Geographic Coverage: International
Year Established: 1975
Number of Employees: 100

SSR, INC.
Engineering Solutions
1930 Shattuck Ave.
Berkeley, CA 94704
(415) 849-3458
Target Industries: Civil Engineering; Engineering
Target Applications: Pipeline; Chemical; Offshore
Net Sales: $500,000 - $1 Million (1982)
Geographic Coverage: National
Year Established: 1977
Number of Employees: 10

STAFF COMPUTER TECHNOLOGY CORP.
10457 J. Rosella St.
San Diego, CA 92121
(619) 453-0303
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Applications: Process Control
Geographic Coverage: International
Year Established: 1957
Number of Employees: 11

STANDARD COMPUTER SYSTEMS
2201 Miller Road
P.O. Box 466
Wilson, NC 27893
(919) 291-4417
Major Markets: Data Services (Service Bureau)
Target Industries: Local Government
Target Applications: Property Tax Systems; Government; Accounting; Payroll; Voter Registration
Net Sales: $100,000 - $500,000 (1982)
Geographic Coverage: Regional
Year Established: 1974
Number of Employees: 25

STANDARDS
874 Welch Road
Maple Glen, PA 19002
(215) 646-5015
Target Applications: Data Entry
Net Sales: Less than $100,000 (1981)
Contacts:
Head of Marketing: Vince Whitcomb
Head of Customer Service: Ed Dalmonico
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 6

STAR PLAN DATA PROCESSING, INC.
3260 N. Greenbay Ave.
Suite 354
Milwaukee, WI 53209
(414) 228-1280
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Insurance; Legal; Manufacturing; Country Club
Target Applications: Accounting; Nutrition Analysis; Billing; Inventory
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Sales: Noah Dixon
Head of Software/Engineering: Kit Griffin
Geographic Coverage: Wisconsin
Year Established: 1984
Number of Employees: 30

STAR TECHNOLOGIES, INC.
5 Studebecher Road
P.O. Box 81
Irvine, CA 92714
(714) 768-6480
Target Applications: Text Editor; WP; Operating Systems
Net Sales: Less than $100,000 (1981)
Contacts:
Head of Marketing/Sales: Ron Harvey
Head of Software/Engineering: Dallas Hack
Head of Customer Service: Noel Schreyer
Geographic Coverage: National
Year Established: 1977
Number of Employees: 75

START SYSTEMS
1120 Ave. of the Americas
Suite 610
New York, NY 10036
(212) 398-1717
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Retail; Nonprofit; Banking; Insurance
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Leonard Feingold
Head of Software/Engineering: Ira Hodelman
Geographic Coverage: International
Year Established: 1976
Number of Employees: 20

STATISTICAL GRAPHICS CORP.
Research Park
9 Wall St.
Princeton, NJ 08540
(609) 924-8374
Year Established: 1982
Number of Employees: 10

STEELE DATA PROCESSING, INC.
1117 S. Hamilton Road
Columbus, OH 43227
(614) 237-8161
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Contacts:
Head of Sales: Betty Gerhardt
Geographic Coverage: National
Year Established: 1966
Number of Employees: 65

STEPHEN W. LEVY, INC.
P.O. Box 2937
Seal Beach, CA 90740
(714) 730-6666
Target Applications: General Business
Geographic Coverage: National
Year Established: 1978
Number of Employees: 10

STERLING SOFTWARE MARKETING

1007 7th St.
Sacramento, CA 95814
(916) 441-7234
Net Sales: $15 Million - $20 Million (1983)
Contacts:
Head of Marketing/Sales: Carole Murphy
Geographic Coverage: International
Year Established: 1974
Number of Employees: 90

STEWART SYSTEMS CORP.
28 Travis St.
Boston, MA 02134
(617) 787-4700
Major Markets: Systems House (Commercial OEM)
Target Industries: Printing; Graphic Arts
Net Sales: $5 Million - $25 Million (1981)

Contacts:
Head of Marketing: Richard Donohoe
Head of Software: Doug Smith
Head of Engineering: Paz Kahana
Head of Customer Service: Chris Sikora
Geographic Coverage: International
Year Established: 1971
Number of Employees: 70

STOCKOS, INC.
14 College St.
Schenectady, NY 12305
(518) 372-5426
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Manufacturing
Target Applications: CAD/CAM
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: National
Year Established: 1980
Number of Employees: 6

STOCKHOLDER SYSTEMS, INC.
1065 N. Pak Place
Atlanta, GA 30339
(404) 952-3397
Target Industries: Banking
Target Applications: Cash Management; Stockholder Accounting; Lease Accounting; Home Banking
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing/Sales: John Finch
Head of Software: David E. Stover
Head of Engineering: John S. Stephens
Geographic Coverage: National
Year Established: 1971
Number of Employees: 65

STOLTZ ENTERPRISES, INC.
Highway 41
P.O. Box Drawer 199
Pearl River, LA 70452
(504) 863-5714
Major Markets: Data Services (Service Bureau)
Target Industries: Building Material; Food Processors/Apparel Manufacturing
Target Applications: POS
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: William R. Stoltz
Head of Sales/Customer Service: James M. Stoltz
Geographic Coverage: Regional
Year Established: 1974
Number of Employees: 6

STONER ASSOCIATES, INC.
P.O. Box 66
Carlisle, PA 17013
(717) 249-8212
Major Markets: Data Service (Service Bureau); Maintenance/Other Services
Target Industries: Gas; Liquid Process; Water Treatment; Water Distribution
Target Applications: Pressure Flow Relationship
Contacts:
Head of Marketing/Sales: Tom Coolidge
Head of Software: Donald Schroeder
Head of Customer Service: Thomas Richwine
Geographic Coverage: International
Year Established: 1971
Number of Employees: 29

STRATEGIC DATA SYSTEMS
P.O. Box 1152
Sheboygan, WI 53081
(414) 459-7999
Major Markets: Maintenance/Other Services
Target Industries: Insurance
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: John Senta
Head of Software: Ron Borowicz
Head of Engineering: Larry Gaida
Head of Customer Service: Don Arndt
Geographic Coverage: National
Year Established: 1981
Number of Employees: 43

STRATEGIC INFORMATION
Computer Services Group
80 Blanchard Road
Burlington, MA 01803
(617) 273-6500
Major Markets: Maintenance/Other Services
Target Industries: Banking
Target Applications: Investments
Contacts:
Head of Marketing: Robert Wallach
Geographic Coverage: International
Year Established: 1979

STRATEGIC PLANNING ASSOCIATES, INC.
Watergate 600
Suite 500
Washington, DC 20037
(202) 298-3300
Major Markets: Maintenance/Other Services
Target Industries: Financial
Target Applications: Strategic Planning
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: Joe Henderson
Head of Software: Steve Walker
Head of Engineering: Mounir Badawy
Geographic Coverage: National
Year Established: 1972
Number of Employees: 200

STRATUS COMPUTER, INC.
17 Strathmore Road
Natick, MA 01760
(617) 653-1466
Major Markets: Computer and Communications Equipment Manufacturing; OEM (Peripherals-Terminals)
Target Industries: Banking; Brokerage; Manufacturing; Distribution
Target Applications: Transaction Process; Networking
Net Sales: $20 Million - $30 Million (1983)
Contacts:
Head of Marketing: John Margridge
Head of Sales: Jim Austin
Head of Software: Bob Frelburghouse
Head of Engineering: Gardner Hendrie
Head of Customer Service: Jim Walsh
Geographic Coverage: International
Year Established: 1980
Number of Employees: 300

STROUD AND ASSOCIATES
2022 N. Chester Ave.
Bakersfield, CA 93308
(805) 399-5284
Major Markets: Dealer/Distributor; Miscellaneous Computer Supplies
Target Industries: Cooperatives; Agriculture; Industrial; Manufacturing
Net Sales: $100,000 - $500,000 (1983)
Year Established: 1980
Number of Employees: 7

STRUCTURAL MEASUREMENT SYSTEMS
646 River Oaks Parkway
San Jose, CA 95134
(408) 263-2200
Contacts:
Head of Marketing: Ken Ramsey
Head of Sales: Dave Formento
Head of Software: Don Klentzy
Geographic Coverage: International
Year Established: 1979
Number of Employees: 20

STSC, INC.
2115 E. Jefferson St.
Rockville, MD 20852
(301) 984-5000
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Manufacturing; Finance; Government; Insurance
Target Applications: Accounting; Financial Planning; Conversational Mail; Decision Support
Contacts:
Head of Marketing/Sales: John Suwara
Head of Software: Patricia Dutaut
Geographic Coverage: International
Year Established: 1969
Number of Employees: 500

STS SYSTEMS, INC.
2 Landmark Sq.
Stamford, CT 06901
(203) 348-8055
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Petroleum; Retail Fashion
Target Applications: LPG
Contacts:
Head of Sales: David Shiller
Geographic Coverage: International
Year Established: 1972
Number of Employees: 120

STYRON & ASSOCIATES
P.O. Box 6927
Statesville, NC 28677
(704) 872-8164
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Manufacturing; Government
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: N. Carolina and S. Carolina
Year Established: 1979
Number of Employees: 6

SUBJECT WELLS & CO.
800 Enterprise Dr.
Oak Brook, IL 60521
(312) 789-0240
Major Markets: Maintenance/Other Services
Target Applications: Accounting
Contacts:
Head of Sales/Marketing: Gary Sargott
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 14

SUCCESS SYSTEMS, INC.
2215 Perimeter Park
Suite 20
Atlanta, GA 30341
(404) 458-0161
Major Markets: Systems House (Commercial OEM)
Target Industries: Food Brokers; Test Control
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Howard Spiller
Head of Software/Engineering: Warren Spiller
Geographic Coverage: International
Year Established: 1976
Number of Employees: 10

SUMMATION DATA, INC.
600 S. San Vicente Blvd.
Los Angeles, CA 90048
(213) 653-1412
Target Industries: Wholesale/Retail; Distribution
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Gary Wachter
Geographic Coverage: Southern California
Year Established: 1977
Number of Employees: 20

SUNBANCE COMPUTER SYSTEMS
6 E. 39 St.
Suite 800
New York, NY 10016
(212) 687-7876
Target Industries: Shipping; Transportation
Target Applications: Accounting
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: Regional
Year Established: 1976

Number of Employees: 11

SUN INFORMATION SERVICES CO.
1265 Drummer Lane
Wayne, PA 19087
(215) 687-6210
Major Markets: Data Services (Service Bureau)
Target Industries: Sun Company Affiliates; Banking; Process Inventories; Project Management
Target Applications: Investment Management; Banking-Deposit Loan; Backup and Recovery
Net Sales: More than $100 Million (1981)
Geographic Coverage: International
Year Established: 1975
Number of Employees: 400

SUNRISE DATA SYSTEMS
5 Marineview Plaza
Hoboken, NJ 07030
(201) 798-9110
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Banking
Target Applications: Investment Management
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Nils E. Ekberg
Head of Software/Engineering: Merly Richmond
Geographic Coverage: National
Year Established: 1979
Number of Employees: 9

SUN SOFTWARE, INC.
1751 S. Douglass Road
Anaheim, CA 92808
(714) 634-8467
Target Industries: HP 3000 Users; Cable TV
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing/Sales: Tom Kean
Geographic Coverage: International
Year Established: 1981
Number of Employees: 8

SUPRA COMPUTER SYSTEMS, INC.
2401 Stanwell Dr.
Suite 460
Concord, CA 94520
(415) 680-8930
Target Industries: General Business
Geographic Coverage: International
Year Established: 1983

SWANSON ANALYSIS SYSTEMS, INC.
Johnson Road
P.O. Box 65
Houston, PA 15342
(412) 746-3304
Target Industries: Engineering
Contacts:
Head of Customer Service: Suzanne C. Batt
Geographic Coverage: International
Year Established: 1970
Number of Employees: 50

SYMBOLICS FINANCIAL SYSTEMS, INC.
1740 N. Collins Blvd.
Richardson, TX 75081
(214) 238-5750
Target Industries: Banking
Target Applications: Mortgage Lending
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Robert L. Flynn
Head of Software/Engineering: Jack Nichols
Head of Customer Service: David B. Sullivan
Geographic Coverage: National
Year Established: 1978
Number of Employees: 50

SYNCSORT, INC.
560 Sylvan Ave.
Englewood Cliffs, NJ 07632
(201) 568-9700
Target Applications: Documentation; Sort/Merge Utility Software
Contacts:
Head of Marketing/Sales: Bruce Miller
Head of Software/Engineering: Dan Regan
Geographic Coverage: National
Year Established: 1968
Number of Employees: 100

SYNERCOM TECHNOLOGY, INC.
500 Corporate Dr.
Sugar Land, TX 77478
(713) 240-5000
Major Markets: Systems House (Commercial OEM)
Target Industries: Utilities; Engineering; Telephone
Target Applications: Thematic Mapping; Cable TV Network Design; Telephone System; Architectural Design
Contacts:
Head of Marketing: John Ramseur
Head of Sales: Irv Levine
Head of Software: Donald Golden
Head of Engineering: Gary Stowell
Head of Customer Service: William Cleary
Geographic Coverage: International
Year Established: 1969
Number of Employees: 170

SYNERGETIC INFORMATION SERVICES, INC.
1 Graduate Plaza
Philadelphia, PA 19146
(718) 839-5491
Major Markets: Maintenance/Other Services
Target Industries: Radiology
Target Applications: Patient Registration; WP; Records Processing
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing: Lewis Benes
Geographic Coverage: National
Year Established: 1979
Number of Employees: 10

SYNERGISTIC TECHNOLOGY, INC.
20085 Stevens Creek Blvd.
Cupertino, CA 95014
(408) 253-5800
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Aerospace; Utilities; Government
Target Applications: Structural Test and Analysis
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: George Hamma
Geographic Coverage: International
Year Established: 1976
Number of Employees: 12

SYNERGY SYSTEMS, INC.
1 Penn Plaza
Suite 2106
New York, NY 10119
(212) 947-0880
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Broker; Maintenance/Other Services
Target Industries: Lawyers; CPA; Delivery Service; Apparel
Target Applications: General Financial
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Irving Berman
Geographic Coverage: Metropolitan New York
Year Established: 1979
Number of Employees: 18

SYNSOR CORP.
100 Pennsylvania Ave.
Suite 210
Framingham, MA 01701
(617) 620-8800
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Banking; Manufacturing; Distribution; General Business
Target Applications: Financial Systems; Distribution Systems; Manufacturing Systems; In-house Banking System
Contacts:
Head of Marketing/Sales: Edward G. Webb
Head of Software: James Reynold
Head of Engineering: James Ryan
Geographic Coverage: National
Year Established: 1981
Number of Employees: 10

SYNTACTICS CORP.
3333 Bowers Ave.
Suite 145
Santa Clara, CA 95051
(408) 727-8400
Major Markets: Maintenance/Other Services
Target Industries: Computer Manufacturing; OEM; Distribution
Target Applications: WP; Office Automation
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Engineering: Russell Salsbury
Geographic Coverage: National
Year Established: 1980
Number of Employees: 12

SYSCO COMPUTERS, INC.
400 E. Red Bridge Road
Suite 210
Kansas City, MO 64131
(816) 941-2445
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Medical; Manufacturing
Target Applications: Billing; Accounting
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: Richard Carino
Head of Customer Service: Dianne Jones
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 7

SYSCOM, INC.
10900 Sunset Dr.
Suite 250
Miami, FL 33173
(305) 279-2253
Target Industries: Shipping; Legal; Food Brokers
Target Applications: Accounting; Property Management
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Ron Wisdoff
Head of Sales: Tim Hull
Head of Software: Alyce Trimble
Geographic Coverage: National
Year Established: 1974
Number of Employees: 20

SYS-SYN CORP.
125 Morris St.
Morristown, NJ 07960
(201) 538-4800
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Banking; Insurance; Investment
Geographic Coverage: National
Year Established: 1976
Number of Employees: 10

SYSGEN
3001 Academy Dr.
Durham, NC 27707
(919) 489-2353
Contacts:
Head of Marketing: Patrick Blake
Head of Software: Dan Gentry
Geographic Coverage: National
Year Established: 1976
Number of Employees: 25

SYSTAR CORP.
1782 Technology Dr.
Suite 208

Vendors

San Jose, CA 95110
(408) 280-7088
Major Markets: Communications Equipment Manufacturing; OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: General Business
Target Applications: Protocol Conversion; Electronic Mail; WP
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Dorian Filippini
Geographic Coverage: International
Year Established: 1977
Number of Employees: 26

SYSTEM APPLICATION ENGINEERING, INC.
3855 W. Ctr.
Houston, TX 77042
(713) 783-8020
Major Markets: Systems House (Commercial OEM)
Target Industries: Energy; Power Plants; Insurance
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Joseph B. Grierson
Geographic Coverage: International
Year Established: 1971
Number of Employees: 65

SYSTEMAS TEXAS TRANSMISSION, INC.
1135 W. 6th St.
Austin, TX 78703
(512) 474-9906
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Construction; Distribution; Medical
Target Applications: Accounting
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: Nancy O'Brien
Head of Software: Robert Nichols
Geographic Coverage: Texas
Year Established: 1974
Number of Employees: 8

SYSTEMATICS, INC.
4801 Rodney Parham Road
P.O. Box 6488
Little Rock, AR 72212-249
(501) 223-6304
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Banking
Target Applications: Trust Accounting
Net Sales: $50 Million - $75 Million (1983)
Contacts:
Head of Marketing: William J. Becker
Head of Engineering: Allen Weber
Geographic Coverage: National
Year Established: 1968
Number of Employees: 1,800

SYSTEM AUTOMATION CORP.
8555 16th St.
Silver Spring, MD 20910
(301) 565-9400
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Associations; Clubs; Medical; Manufacturing
Target Applications: Accounting; Recruiting; Fund Raising
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: John F. Healey Jr.
Head of Sales: Greg Mattice
Geographic Coverage: National
Year Established: 1968
Number of Employees: 150

SYSTEMHOUSE, INC.
1350 Bayshore
Suite 540
Burlingame, CA 94010
(415) 348-4655
Major Markets: Maintenance/Other Services
Target Industries: Wholesale Distributors; CAD/CAM; Retail
Contacts:
Head of Marketing: Bob Lawrence
Head of Sales: B. Seaborn
Geographic Coverage: International
Year Established: 1971
Number of Employees: 800

SYSTEMS AND SOLUTIONS, INC.
715 Rankin Road N.E.
Albuquerque, NM 07107
(505) 345-8835
Contacts:
Head of Marketing: Roy Hunter
Head of Software: Kathy Gares
Geographic Coverage: International
Year Established: 1979
Number of Employees: 9

SYSTEMS & APPLIED SCIENCES CORP.
1577 Springhill Road
Suite 800
Vienna, VA 22180
(703) 790-3700
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Military; Aerospace; Government
Target Applications: Space Sciences; Telemetry; Instrumentation
Net Sales: $25 Million - $100 Million (1981)
Contacts:
Head of Marketing/Sales: Sharad Tak
Geographic Coverage: International
Year Established: 1973
Number of Employees: 800

SYSTEMS APPLICATIONS
101 Lucas Valley Road
San Rafael, CA 94903
(415) 472-4011
Target Industries: Engineering; Scientific; Supermini Users
Contacts:
Head of Marketing: S. C. Burton
Head of Software: John Nordin
Geographic Coverage: International
Year Established: 1968
Number of Employees: 80

SYSTEMS ASSOCIATES, INC.
412 E. Boulevard
P.O. Box 36305
Charlotte, NC 28236
(704) 333-1276
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Medical
Target Applications: Financial Systems; Patient Care
Net Sales: $20 Million - $30 Million (1983)
Contacts:
Head of Marketing: Charles Davies
Head of Sales: Larry Ferguson
Head of Software: Darryl G. Bowles
Head of Engineering: Allen Lackey
Head of Customer Service: Charlie English
Geographic Coverage: National
Year Established: 1968
Number of Employees: 275

SYSTEMS ASSURANCE CORP.
18 Lafayette St.
P.O. Box 237
Yarmouth, ME 04096
(207) 846-3761
Target Industries: Insurance
Target Applications: Policy Management; Billing; Reporting
Year Established: 1976
Number of Employees: 52

SYSTEMS BY GRAEBER, INC.
2415 Parview Road
P.O. Box 328
Middleton, WI 53562
(608) 831-2262
Major Markets: Systems House (Commercial OEM)
Target Industries: Optical - Labs; Retail Optometrists
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Peter M. Rizzo
Head of Sales: D. Joseph Graber
Head of Software: Walter Stager
Head of Customer Service: Gary Paul
Geographic Coverage: International
Year Established: 1974
Number of Employees: 15

SYSTEMS BY MICA, INC.
6101 S. Rural Road No. 101
Tempe, AZ 85283
(602) 897-9576
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Industrial; Automotive; Food wholesale
Target Applications: Warehousing; Accounting; Inventory; Payroll
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Ed Katz
Head of Software: Doug Colberg
Geographic Coverage: International
Year Established: 1977
Number of Employees: 21

THE SYSTEMS CENTER
2999 Campus Dr.
San Mateo, CA 94403
(415) 345-0611
Major Markets: Systems House (Commercial OEM)
Target Applications: IBM SNA Data Communications; DDP
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing/Sales: P. G. Schott
Head of Software: Norm Creech
Head of Engineering: W. N. Creech
Head of Customer Service: R. A. Cheng
Year Established: 1981
Number of Employees: 60

SYSTEMS & COMPUTER TECHNOLOGY CORP. (SCT)
Great Valley Corp. Ctr.
Four Country View Road
Malvern, PA 19355
(215) 647-5930
Major Markets: Maintenance/Other Services
Target Industries: Higher Education; Local Government
Net Sales: $20 Million - $30 Million (1982)
Contacts:
Head of Marketing: Jerry Young
Head of Software: W. Michael Searcy
Head of Customer Service: James Tobin
Geographic Coverage: Canada, Israel
Year Established: 1968
Number of Employees: 1,050

SYSTEMS CONTROL, INC.
1801 Page Mill Road
Palo Alto, CA 94304
(415) 494-1165
Major Markets: Maintenance/Other Services
Target Industries: Computer Software; Engineering
Net Sales: $25 Million - $100 Million (1981)
Contacts:
Head of Marketing: Lasio Hajdu
Head of Software: Michael Liverwright
Geographic Coverage: International
Year Established: 1968
Number of Employees: 400

SYSTEMS COORDINATES, INC.
P.O. Box 2600
Crystal River, FL 32629
(904) 795-2362
Major Markets: Maintenance/Other Services
Target Industries: Petroleum; Chemical; Power; Manufacturing
Target Applications: Maintenance Planning; Inventory Control

Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Dale Blann
Head of Sales: George Bifreld
Head of Software: Art Luebke
Geographic Coverage: International
Year Established: 1975
Number of Employees: 130

SYSTEM SERVICES, INC.
1720 14th St.
Boulder, CO 80302
(303) 443-1200
Major Markets: Maintenance/Other Services; Consulting
Target Industries: Manufacturing; Engineering
Contacts:
Head of Marketing: Ken Murphy
Head of Software: Dan Fishman
Geographic Coverage: International
Year Established: 1981
Number of Employees: 6

THE SYSTEMS HOUSE, INC.
8501 W. Devon Ave.
Suite 304
Rosemont, IL 60018
(312) 696-0300
Major Markets: Systems House (Commercial OEM)
Target Industries: Office Products; Paper
Target Applications: Distribution; Order Entry; Accounting; Inventory Control
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Michael Gerlach
Head of Software: Gary Kuba
Geographic Coverage: National
Year Established: 1981
Number of Employees: 21

SYSTEMS MANAGEMENT, INC.
6300 N. River Road
Rosemont, IL 60018
(312) 696-4000
Major Markets: OEM (Computer Systems); Dealer/Distributor
Target Industries: Manufacturing; Distribution; Warehousing; Human Resource Management
Target Applications: MRP II; Manufacturing Control System; Business Control Process; Human Resource Control
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: Robert Milligan
Head of Sales: Ken Trster
Head of Software: Gale Strother
Head of Engineering: David Herman
Head of Customer Service: Robert Rowntree
Geographic Coverage: International
Year Established: 1969
Number of Employees: 94

SYSTEMS MARKETING CONSULTANTS, INC.
90 Sutton St.
N. Andover, MA 01845
(617) 682-2360

Target Industries: Utilities; Manufacturing
Net Sales: $500,000 - $1 Million (1985)
Contacts:
Head of Marketing/Sales: John Mahlow
Head of Software: Howard Lemabee
Head of Customer Service: John Mahlow
Geographic Coverage: International
Year Established: 1979
Number of Employees: 25

SYSTEMS NORTHWEST, INC.
114 S. Franklin St.
Juneau, AK 99801
(907) 586-6140
Major Markets: Data Services (Service Bureau)
Target Industries: Utility Billing
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Customer Servtce: Shelly Webb
Head of Sales/Software: Steve Petersheare
Head of Engineering: Betty Lou Harding
Geographic Coverage: Alaska
Year Established: 1975
Number of Employees: 16

SYSTEM & SOFTWARE, INC.
1319 Butterfield Road
Suite 500
Downers Grove, IL 60515
(312) 960-1181
Major Markets: Systems House (Commercial OEM)
Target Applications: Industrial Control
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing/Sales: Jack Fon
Head of Engineering: John Fu
Head of Customer Service: Nancy Cummins
Geographic Coverage: National
Year Established: 1977
Number of Employees: 10

SYSTEMS OF THE FUTURE, INC.
35 Airport Road
Morristown, NJ 07960
(201) 267-4130
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: William J. Glynn
Head of Engineering: Peter J. Goundry
Geographic Coverage: New York, New Jersey, Connecticut
Year Established: 1979
Number of Employees: 22

SYSTEM SOLUTIONS, INC.
1881 E. Williamson
Longwood, FL 32779
(305) 869-1799

Major Markets: Communications Equipment Manufacturing
Target Industries: Banking
Target Applications: ATM
Contacts:
Head of Marketing: Timothy Robinson
Head of Software: John Baumgardner
Geographic Coverage: International
Year Established: 1981
Number of Employees: 8

THE SYSTEMS PRACTICE, INC.
15405 Los Gatos Blvd.
Los Gatos, CA 95030
(408) 356-4174
Target Industries: Manufacturing
Target Applications: Shop Floor Control; Work Order Tracking; Order Processing
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Software: Carl Hagenaa
Geographic Coverage: California
Year Established: 1980
Number of Employees: 21

SYSTEMS & PROGRAMMING INTERNATIONAL, INC.
177 N. Dean St.
Englewood, NJ 07631
(201) 567-3125
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Communication; Banking; Radio Stations; Financial
Target Applications: Message Switching; Electronic Mail; Office Automation
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Software: Michel Malcof
Head of Engineering: James Forges
Head of Customer Service: George Logan
Geographic Coverage: National
Year Established: 1971
Number of Employees: 40

SYSTEMS PROGRAMMING LTD.
131 Stuart St.
Suite 220
San Francisco, CA 94105
(415) 541-9462
Contacts:
Head of Marketing: Julian Brandes
Head of Sales: Beth McEndy
Head of Software/Engineering: Sis Sevaka
Geographic Coverage: International
Year Established: 1969
Number of Employees: 150

SYSTEMS RESEARCH AND DEVELOPMENT CORP.
Route 4 Alston Ave. Road
P.O. Box 12221
Research Triangle Park, NC 27709
(919) 544-1720
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Data Services (Service Bureau)
Target Industries: Pharmacies; Libraries; Automotive Repair
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Software: James B. Dalton Jr.
Geographic Coverage: International
Year Established: 1975
Number of Employees: 75

SYSTEMS RESEARCH CORP.
15301 Dallas Pkwy.
Suite 850
Dallas, TX 75248
(214) 233-0885
Target Industries: System Houses
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Gordon Davis
Geographic Coverage: National
Year Established: 1972
Number of Employees: 8

SYSTEMS RESOURCES CORP.
121 W. Elmwood Place
Minneapolis, MN 55419
(612) 340-0077
Major Markets: Systems House (Commercial OEM)
Target Industries: General Business
Target Applications: DBMS
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Charles Lanbka
Geographic Coverage: International
Year Established: 1975
Number of Employees: 45

SYSTEMS SOFTWARE, INC.
16302 Sealark
Suite 500
Houston, TX 77062
(713) 488-8812
Target Industries: Energy
Target Applications: Supervisory Control; Data Acquisition; Oil Pipeline Flow; Gas Flow
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Keith Ferguson
Geographic Coverage: International
Year Established: 1975
Number of Employees: 20

SYSTEMS SPECIALISTS, INC. (SSI)
5272 River Road
Suite 700
Washington, DC 20816
(301) 656-3717
Target Industries: Real Estate
Target Applications: Property Management; Development Job Costing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software/Engineering: Fay Lanham
Geographic Coverage: National
Year Established: 1973

Number of Employees: 25

SYSTEMS SPECIALISTS, INC. (TX)
4151 McEwen
Suite 460
Dallas, TX 75234
(214) 458-1066
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing
Target Applications: Remote Communications Concentrator; Cellular Radio, Accounting
Contacts:
Head of Marketing/Sales: Donn McDonald
Geographic Coverage: International
Year Established: 1978

THE SYSTEMS SPECIALISTS
4614 162nd Lane
Anoka, MN 55303
(612) 421-0839
Target Industries: Construction; Mining
Contacts:
Head of Marketing/Sales: Doug Whaley
Head of Software/Customer Service: Wayne Foster
Geographic Coverage: International
Year Established: 1978
Number of Employees: 10

SYSTEMS TECHNOLOGY AUTOMATED RESOURCES, INC.
1201 Flower St.
Bakersfield, CA 93305
(805) 324-9041
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Pharmacy; Medical
Target Applications: Billing; Prescriptions; Management Reporting
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing/Sales: Ken Blair
Head of Software/Engineering: James Newby
Geographic Coverage: National
Year Established: 1973
Number of Employees: 15

SYSTEMS UTILITIES, INC.
Storey Building
Suite A
P.O. Box 602
Southern Pines, NC 28387
(919) 944-7022
Target Industries: Education
Contacts:
Head of Marketing: Pamela A. McEvoy
Head of Software: Charles E. Owen Jr.
Geographic Coverage: National
Year Established: 1976
Number of Employees: 7

SYSTEMS SUPPORT SOFTWARE, INC.
3600 Springboro Pike
Dayton, OH 45439
(513) 436-9614
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing/Sales: Richard J. Ehs
Head of Software: Larry Ledbetter
Geographic Coverage: International
Year Established: 1972
Number of Employees: 12

SYSTEM 18 CORP.
23 Water St.
Leominster, MA 01453
(617) 534-3376
Major Market: OEM (Computer Systems)
Target Industries: Manufacturing
Target Applications: Manufacturing
Contacts:
Head of Marketing: John McCarthy
Geographic Coverage: National
Year Established: 1979
Number of Employees: 12

SYSTOMETICS, INC.
901 E. Chapman Ave.
Fullerton, CA 92631
(714) 680-0910
Target Industries: Aerospace; Ship Building; Construction; Federal Government
Target Applications: Project Management
Net Sales: $5 Million - $10 Million (1983)
Geographic Coverage: International
Year Established: 1969
Number of Employees: 70

SYSTRAN CORP.
4126 Linden Ave.
Dayton, OH 45432
(513) 252-5601
Major Market: Systems House (Commercial OEM)
Target Industries: Aerospace; Manufacturing
Target Applications: Process Control
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Fred Dupin
Head of Customer Service: Jack Schira
Geographic Coverage: International
Year Established: 1977
Number of Employees: 50

SYSTRON CORP.
3590 Gratiot Ave.
Roseville, MI 48066
(313) 772-5490
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Accountants; Unions
Target Applications: Accounting; Payroll
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 8

SYSTRONICS, INC.
1112 Cushman St.
Fairbanks, AK 99701
(907) 452-5582
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Applications: Accounting; Project Report; Budgeting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software: Barbara Warner
Head of Customer Service: Stephanie Eberal
Geographic Coverage: Alaskas
Year Established: 1975
Number of Employees: 15

SYTEK, INC.
P.O. Box 128
Berea, OH 44017
(216) 243-1613
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing; Associations
Target Applications: WP; Membership; Accounting
Net Sales: $500,0000 - $1 Million (1981)
Contacts:
Head of Software: Lowell Lefeb
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 10

TAFT CONSULTING CORP.
55 Beaver St.
New York, NY 10004
(212) 425-8070
Major Market: Systems House (Commercial OEM); Maintenance/Other Services
Target Applications: Electronic Mail; Text Retrieval; Word Processor; Message Switch
Contacts:
Head of Marketing: Russ Lauberheimer
Geographic Coverage: International
Year Established: 1971
Number of Employees: 10

TAMPA DATA SERVICES
405 South Duncan Ave.
Clearwater, FL 33515
(813) 461-4466
Major Market: Systems House (Commercial OEM)
Target Industries: Medical
Target Applications: Medical Administration
Net Sales: $500,0000 - $1 Million (1983)
Geographic Coverage: Regional
Year Established: 1982
Number of Employees: 12

TANDEM COMPUTERS, INC.
19333 Vallco Pkwy.
Cupertino, CA 95014
(408) 725-6000
Major Market: Component, Computer, Terminal, Peripheral and Communications Equipment Manufacturing; OEM (Peripherals-Terminals); Maintenance/Other Services
Net Sales: More than $100 Million (1982)
Contacts:
Head of Marketing: David Meckle
Head of Sales: Jerry Peterson
Head of Engineering: Larry Laurich
Head of Customer Service: Jerry Everett
Geographic Coverage: International
Year Established: 1974
Number of Employees: 4,800

T & B COMPUTING, INC.
1100 Eisenhower Place
Ann Arbor, MI 48104
(313) 769-1617
Major Markets: Systems House (Commercial OEM)
Target Industries: Retail; Construction; Publishing
Target Applications: Accounting; Scheduling
Contacts:
Head of Marketing: Janet Perry
Geographic Coverage: International
Year Established: 1979
Number of Employees: 60

TBI, INC.
800 N. Kimball St.
Southlake, TX 76092
(817) 481-7549
Major Market: Systems House (Commercial OEM)
Target Industries: Pharmacy; Medical; General Business
Target Applications: Rem Distributors; Accounting
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Art Nelson
Head of Sales: James Evans
Head of Engineering: Gordon Martin
Head of Customer Service: David Freeman
Geographic Coverage: National
Year Established: 1979
Number of Employees: 150

TCC, INC.
3429 Executive Ctr. Dr.
Austin, TX 78731
(512) 345-5700
Major Market: Data Services (Service Bureau)
Target Industries: Insurance
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: Michael Long
Geographic Coverage: International
Year Established: 1969
Number of Employees: 350

T. G. S.
2901 Druid Park Drive
Technology Ctr.
Baltimore, MD 21215
(301) 669-1400
Major Market: Computer Manufacturing; Systems House (Commercial OEM)
Target Industries: Education; Government; Corporate Accounts
Target Applications: Training; Office Applications; Funds Flow Reporting
Net Sales: $500,000 - $1 Million (1983)

Contacts:
Head of Software: Don Hooper
Geographic Coverage: National
Year Established: 1983
Number of Employees: 10

TBO COMPUTER SYSTEMS, INC.
30 Tower Road
Norton, MA 02164
(617) 964-3880
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing
Target Applications: Inventory Control; MRP; Job Status; Production Control
Contacts:
Head of Marketing: Mark Arsenault
Head of Software: Eli Saldana
Geographic Coverage: International
Year Established: 1976
Number of Employees: 60

TECHNALYSIS CORP.
6700 France Ave. S.
Minneapolis, MN 55435
(612) 925-5900
Major Market: Dealer/Distributor
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Sales: James Clark
Head of Software: Polly Gierhuts
Geographic Coverage: National
Year Established: 1968
Number of Employees: 150

TECHNICAL COMPUTER SERVICES
100 Clark Dr.
Florence, SC 29501
(803) 665-5538
Major Market: Systems House (Commercial OEM)
Target Industries: Retail; Manufacturing; Property Management; Distribution
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: John C. Thompson
Geographic Coverage: Regional
Year Established: 1973
Number of Employees: 20

TECHNICAL RESOURCES, INC.
2323 Gull Road
Suite 607
Kalamazoo, MI 49001
(616) 343-9690
Major Market: OEM (Peripherals-Terminals); Systems House (Commercial OEM)
Target Industries: Medical; Manufacturing; Distribution
Target Applications: Accounting; Medical Billing; Inventory
Net Sales: $100,000 - $500,0000 (1983)
Geographic Coverage: National
Year Established: 1977
Number of Employees: 10

TECHNICAL SYSTEMS CONSULTANTS, INC.
111 Providence Road
Chapel Hill, NC 27514
(919) 489-1491
Contacts:
Head of Marketing/Sales: Don Strickwicz
Head of Software: Richard Kovarik
Geographic Coverage: International
Year Established: 1976
Number of Employees: 25

TECHNICON DATA SYSTEMS CORP.
5965 Glenridge Dr.
Atlanta, GA 30328
(404) 252-0083
Major Market: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Hospitals; Clinical Labs; Private Labs
Target Applications: Data Entry; Charge Capture; Data Collection; Patient Care
Net Sales: $25 Million - $100 Million (1981)
Contacts:
Head of Marketing: Ken Brown
Head of Sales: Fred Franco
Head of Software/Engineering: Lee Murphy
Head of Customer Service: Gene Ehlers
Geographic Coverage: International
Year Established: 1971
Number of Employees: 425

TECHNOLOGY CONSULTING CORP.
179 Allyn St.
Suite 607
Hartford, CT 06103
(203) 278-4800
Target Industries: Manufacturing; Insurance; Finance
Target Applications: Polling Application; Business Application
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Sales: Carol Anderson
Head of Software: Michael Feldman
Geographic Coverage: National
Year Established: 1979
Number of Employees: 10

TECHTRONIC DATA SYSTEMS, INC.
1031 W. Andrews Highway
P.O. Box 5562
Midland, TX 79704
(915) 697-3104
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Oil and Gas Operators
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing: Larry D. Gatlin
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 12.

TECHTRAN COMPUTING CO.
9830 Executive Ctr. Dr.
St. Petersburg, FL 33702
(813) 576-3734
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing; Sheet Metal
Target Applications: Punch Press Control
Contacts:
Head of Sales: Arnold Colbert
Head of Software: Lester Pippo
Head of Engineering: Robert Robinson
Head of Customer Service: Bob Jones
Geographic Coverage: International
Year Established: 1980
Number of Employees: 45

TEIKOKU COMPUTER SERVICES CORP.
100 Jericho Quadrangle
Suite 316
Jericho, NY 11753
(516) 822-5300
Major Market: Data Services (Service Bureau)
Target Industries: General Business; Banking
Target Applications: Financial; Data Base
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: John Cahill
Geographic Coverage: International
Year Established: 1980
Number of Employees: 15

TELCO RESEARCH CORP.
1818 Division St.
Nashville, TN 37203
(615) 383-2251
Major Market: Maintenance/Other Services
Target Industries: Banking; Manufacturing; Insurance; Retail
Target Applications: Telecommunications; Textbooks; Optimization; Accounting
Contacts:
Head of Marketing: William J. Talbot
Head of Sales: Ann Caldwell
Head of Software: Jacqueline Shrago
Head of Customer Service: Jerry Harder
Geographic Coverage: International
Year Established: 1975
Number of Employees: 70

TELECOMP, INC.
135 Cherry St.
Milford, CT 06460

Is your company or product missing from our buyer's guide?

Let us know.

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COMPUTERWORLD BUYER'S GUIDE

(303) 877-5431
Major Market: OEM (Computer Systems); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Automotive; Newspapers; Advertising; Manufacturing
Target Applications: POS; General Business Finance; Inventory Control
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Fred Hager
Head of Software: John Berard
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 45

TELESOFT
10839 Rosello St.
San Diego, CA 92121
(619) 457-2700
Major Market: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Government; Manufacturing; Distribution
Target Applications: Ada
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Tom Dent
Geographic Coverage: National
Year Established: 1981
Number of Employees: 75

TELTECH
39 Broadway
New York, NY 10006
(212) 514-6440
Major Market: Maintenance/Other Services
Contacts:
Head of Marketing/Sales: Charles Wagner
Head of Software: Jeffrey Katz
Geographic Coverage: International
Year Established: 1973
Number of Employees: 75

TESSERACT CORP.
101 Howard St.
P.O. Box 7698
San Francisco, CA 94120
(415) 543-6320
Contacts:
Head of Marketing: John Grillos
Head of Sales: Robin Cuts
Geographic Coverage: National
Year Established: 1971
Number of Employees: 55

TEXAS PROCESSOR, INC.
4107 Gardendale St.
San Antonio, TX 78229
(512) 690-9062
Major Market: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Medical; Dental; Scientific
Target Applications: Accounting; Medical; Dental
Net Sales: $500,0000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Richard Barton
Head of Software: Sara Shepherd
Geographic Coverage: International
Year Established: 1975
Number of Employees: 13

THARP SYSTEMS CORP.
1620 E. Main St.
Plainfield, IN 46168
(317) 839-9199
Major Market: Data Services (Service Bureau)
Contacts:
Head of Marketing: Dan Overman
Head of Software: Susan Tharp
Geographic Coverage: National
Year Established: 1977
Number of Employees: 12

THETA BUSINESS SYSTEMS
1110 Sonora Ave. No. 108
Glendale, CA 91201
(213) 242-7981
Net Sales: $100,000 - $500,0000 (1982)
Contacts:
Head of Marketing: Chuck Tebbetts
Head of Software/Customer Service: John Cumming
Geographic Coverage: International
Year Established: 1979
Number of Employees: 8

THOMAS-LAGUIDAN & ASSOC., INC.
16535 W. Bluemound Road
Brookfield, WI 53005
(414) 784-8080
Major Market: Maintenance/Other Services
Target Industries: Manufacturing; Distributors; Chemical; Aircraft
Target Applications: MRP; Sales Order Processing; Master Scheduling; Procurement
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Joseph Cardinas
Head of Software: Nell Stone
Head of Customer Service: Frank Palmisano
Geographic Coverage: International
Year Established: 1969
Number of Employees: 70

THORNE DATA, INC.
3320 Huntcliff Terr.
Atlanta, GA 30338
(404) 998-2708
Target Industries: Computer
Target Applications: System Generator
Geographic Coverage: National
Year Established: 1969

THOUGHTWARE PUBLISHING CO., INC.
P.O. Box 669
Grants Pass, GA 97526
(503) 476-1467
Contacts:
Head of Marketing: Bill George
Geographic Coverage: International
Year Established: 1982
Number of Employees: 100

THORN SYSTEMS, INC.
13470 Washington Blvd.
Suite 207
Marina Del Rey, CA 90291
(213) 827-7118
Major Market: Maintenance/Other Services
Target Industries: Professional; Legal; Medical
Target Applications: Office Management Systems; WP
Contacts:
Head of Marketing: Linda Haskell
Head of Sales: David Backstrum
Head of Software: George Simone
Head of Engineering: Michael Hadjidonou
Geographic Coverage: National
Year Established: 1978.
Number of Employees: 14

TIDEWATER CONSULTANTS, INC.
180 Newtown Road
Suite 311
Virginia Beach, VA 23462
(804) 497-5951
Target Industries: Banking; DBMS
Target Applications: Investment Trust; Payroll; POS
Contacts:
Head of Marketing: J. C. Barenti
Geographic Coverage: Regional
Year Established: 1976
Number of Employees: 80

TIMBERLINE SYSTEMS, INC.
7180 S.W. Fir Loop
Portland, OR 97223
(503) 643-9481
Major Market: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Construction; Property Management
Target Applications: Accounting; Estimating; Membership
Net Sales: $5 Million - $25 Million (1981)
Contacts:
Head of Marketing: Larry Briggs
Head of Sales: Randy Hare
Head of Software: Hap Clarke
Head of Engineering: Curtis Pejac
Geographic Coverage: National
Year Established: 1971
Number of Employees: 110

TIMELINE, INC.
10807 38th Place N.E.
Kirkland, WA 98033
(206) 822-3140
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Accounting; Fishing; Wholesale; Distribution
Target Applications: Accounting; Inventory Control; Order Entry
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 12

TIME SHARE COMPUTER SYSTEMS
9500 Berry Road
Edina, MN 55435
(612) 929-3131
Major Market: Data Services (Service Bureau)
Target Industries: Distribution
Contacts:
Head of Sales: Jack Guggisberg
Head of Customer Service: Jody Spilman
Geographic Coverage: Minnesota
Year Established: 1982
Number of Employees: 14

TIMESHARING CONSULTANTS
22 Executive Park
Suite 270
Irvine, CA 92714
(714) 261-5005
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Engineering; Restaurants
Target Applications: Accounting; Cobol Program Generator
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Richard Knopf
Head of Software/Customer Service: Jerry Morris
Geographic Coverage: National
Year Established: 1974
Number of Employees: 40

TIMESHARING SERVICES, INC.
4080 Woodcock Dr.
Jacksonville, FL 32207
(904) 396-2848
Major Market: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Engineering; Construction
Target Applications: General Business; General Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Sales: Harry Lang
Head of Engineering: Robert Hemmingway
Head of Customer Service: Richard Van Doren
Geographic Coverage: International
Year Established: 1980
Number of Employees: 14

TIMESHARING UNLIMITED, INC.
240 Great Circle
Suite 326
Nashville, TN 37228
(615) 242-4477
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Medical; Broadcasting; TV Media; Trade Exchange
Target Applications: Election System; Newsroom System; Accounting; Insurance Claims
Net Sales: $500,0000 - $1 Million (1982)
Contacts:
Head of Marketing: D.J. Webb
Head of Software: Joseph E. Bass
Geographic Coverage: National
Year Established: 1976

Number of Employees: 10

TENSLEY SYSTEMS, INC.
Highway 52 W.
P.O. Box 700
San Antonio, FL 33576
(604) 588-2250
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Dealer
Target Industries: Medical
Target Applications: MIS; Accounting; Patient Billing
Net Sales: $100,000 - $500,0000 (1981)
Contacts:
Head of Marketing: David Chesley
Head of Engineering: Margie A. Tingley
Geographic Coverage: National
Year Established: 1976
Number of Employees: 7

TINY C. ASSOCIATES
P.O. Box 269
Holmdel, NJ 07733
(201) 671-2298
Geographic Coverage: International
Year Established: 1978
Number of Employees: 2

TITLE DATA, INC.
3540 S. Poplar St.
Suite 201
Denver, CO 80237
(303) 759-5344
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Title Insurance
Contacts:
Head of Marketing/Sales: James Jennings
Head of Software/Engineering: William Gage
Head of Customer Service: Peggy Stromstedt
Geographic Coverage: National
Year Established: 1975
Number of Employees: 110

TM COMPUTER SYSTEMS, INC.
3076 E. Burnside
Portland, OR 97214
(503) 232-1684
Major Market: OEM (Computer Systems); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing
Target Applications: CAM
Net Sales: $100,000 - $500,0000 (1981)
Contacts:
Head of Software: Marco Della Gasperina
Geographic Coverage: National
Year Established: 1980
Number of Employees: 6

TMS
Golf and Meacham Roads
Schaumburg, IL 60195
(312) 884-3800
Major Market: Computer Manufacturing; OEM (Computer Systems)
Target Industries: Nuclear
Target Applications: Radiation Detection
Contacts:
Head of Marketing: Ken Thompson
Head of Software: Raymond C. Mosher
Head of Engineering: Gerald W. Gaughan
Geographic Coverage: International
Year Established: 1969
Number of Employees: 85

TNL DATA SERVICES, INC.
15 Maiden Lane
Suite 501
New York, NY 10038
(212) 406-2220
Major Market: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor
Target Industries: Brokerage; Securities Management; Banking
Target Applications: Portfolio Management; Tax Shelter Control; Foreign Exchange Trading; Mutual Fund Control
Net Sales: $100,000 - $500,0000 (1981)
Contacts:
Head of Software: Nick Goudoras
Geographic Coverage: National
Year Established: 1980
Number of Employees: 30

TOMMY, INC.
4221 Malsbery Road
Building 1
Cincinnati, OH 45242
(513) 984-8605
Major Market: Systems House (Commercial OEM); Dealer/Distributor
Contacts:
Head of Marketing: Victor Medley
Head of Engineering: Greg Bodner
Geographic Coverage: International
Year Established: 1976
Number of Employees: 80

TOMORROW SYSTEMS, INC.
211 Westwood St.
P.O. Box 31
Paris, TN 38242
(901) 644-9140
Target Industries: Banking
Target Applications: Fixed Asset Accounting; Accounting; Inventory Control; Payroll
Net Sales: $100,000 - $500,0000 (1983)
Contacts:
Head of Marketing/Sales: Harold French
Head of Customer Service: Troy Tidwell
Geographic Coverage: National
Year Established: 1980
Number of Employees: 6

TOMS SOFTWARE, INC.
127 S.W. 156th St.
P.O. Box 66596
Seattle, WA 98166
(206) 246-7022
Target Industries: Distribution; Construction; Restaurant; Nonprofit
Target Applications: Accounting; Integrated WP
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Jerry E. Hill
Head of Sales: Roberta M. Gunn
Head of Software: David W. Collove
Geographic Coverage: International
Year Established: 1971
Number of Employees: 45

TONE SOFTWARE CORP.
1735 S. Brookhurst
Anaheim, CA 92804
(714) 991-9460
Target Industries: Not Industry Sensitive
Target Applications: Program Productivity
Contacts:
Head of Marketing: Gary C. Cooper
Geographic Coverage: International
Year Established: 1974
Number of Employees: 15

TOOL-TRONICS, INC.
114 Rt. 46 E.
P.O. Box 479
Saddle Brook, NJ 07662
(201) 478-2203
Target Industries: Distribution
Target Applications: Distribution; Inventory Control; Invoicing
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Sales: Richard Sammons
Geographic Coverage: National
Year Established: 1972
Number of Employees: 11

TOP DOWN SYSTEMS
414 Hungerford Dr.
Suite 238
Rockville, MD 20850
(301) 251-9400
Major Market: Maintenance/Other Services
Geographic Coverage: National
Year Established: 1980
Number of Employees: 4

TOTAL BUSINESS SYSTEMS, INC.
3470 S. Broadway
Englewood, CO 80110
(303) 762-9430
Major Market: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services; Miscellaneous Computer Supplies
Target Industries: Financial; Construction
Target Applications: File Management; Word Processing; Office Automation
Net Sales: $100,000 - $500,0000 (1983)
Contacts:
Head of Marketing: Marjorie Nielsen
Head of Software/Engineering: Anthony Racz
Head of Customer Service: Lisa Racz
Geographic Coverage: National
Year Established: 1981
Number of Employees: 12

TOWER SYSTEMS, INC.
18781 MacArthur Blvd.
Suite 305
Irvine, CA 92715
(714) 752-8283
Target Industries: General Business; Insurance; Manufacturing; Finance
Target Applications: Tape/Disk Management; CICS Security System; Electronic Spreadsheet; OA; Graphics; WP
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing/Software: Greg Collins
Geographic Coverage: International
Year Established: 1979
Number of Employees: 100

TRANSSTREET RESEARCH
2030 Charlotte Plaza
Charlotte, NC 28244
(704) 376-2736
Target Applications: Financial Modeling; Cash Flow; Merchandising Modeling; Financial Planning
Geographic Coverage: National
Year Established: 1970
Number of Employees: 6

TRAIL BLAZER SYSTEMS, INC.
2448 Watson Court
Palo Alto, CA 94303
(415) 856-2800
Major Market: Systems House (Commercial OEM)
Target Industries: Trucking
Target Applications: Accounting; Routing; Freight Billing; Payroll
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing/Sales: Malvin DeLahunte
Geographic Coverage: International
Year Established: 1972
Number of Employees: 21

TRANSACTION DATA SYSTEMS, INC.
5750 Major Blvd.
Orlando, FL 32819
(305) 351-1210
Major Market: Systems House (Commercial OEM)
Target Industries: Pharmacy; Airline; Banking
Target Applications: Accounting; Message Switching; Package Switching; Virtual Terminal System
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Sales: Warren Webber
Head of Software: Richard Jones
Head of Engineering: Charles Hall
Head of Customer Service: Carey Stanard
Geographic Coverage: National
Year Established: 1977
Number of Employees: 16

TRANSCORE DATA SYSTEMS
1380 Old Freeport Road
Pittsburg, PA 15238
(412) 963-6770

Vendors

Major Market: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Distribution; General Accounting
Target Applications: Order Entry; Inventory Management; Business Application
Net Sales: $5 Million - $10 Million (1982)
Contacts:
Head of Marketing/Sales: Allen Peleus
Head of Software: Richard Burns
Geographic Coverage: International
Year Established: 1972
Number of Employees: 40

TRANSLATRON SYSTEMS, INC.
12 Farnsworth
Boston, MA 02210
(617) 357-9433
Target Industries: Computer Manufacturing
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: International
Year Established: 1974
Number of Employees: 19

TRANS MICRO SYSTEM, INC.
1731 N. First St.
San Jose, CA 95112
(408) 998-7118
Target Industries: Manufacturing; Job Shops; Distribution
Contacts:
Head of Sales/Marketing: Bruce Collier
Geographic Coverage: International
Year Established: 1980
Number of Employees: 6

TRAX COMPUTER [illegible] SYSTEM
6 W. Druid Hills Dr.
Suite 350
Atlanta, GA 30329
(404) 329-0006
Target Industries: Medical
Contacts:
Head of Marketing: Richard Sheppard
Geographic Coverage: International
Year Established: 1978
Number of Employees: 9

TRIB SYSTEMS, INC.
16775 Addison Road
Dallas, TX 75248
(214) 248-5737
Major Market: Data Services (Service Bureau)
Target Industries: Utilities; General Business
Target Applications: Materials Management System; Human Resource System; Custom System
Contacts:
Head of Marketing: David Kniffin
Geographic Coverage: International
Year Established: 1980

TRIBATA CORP.
2057 College Heights Blvd.
Allentown, PA 18104
(215) 820-9577

Major Market: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: County Government; Value Distribution; Hotel; Restaurant
Target Applications: Job Costing; Payroll
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Bonita Harter
Head of Software: Scott Schmaltfeldt
Geographic Coverage: National
Year Established: 1976
Number of Employees: 11

TRI LOG, INC.
1700 Market St.
Philadelphia, PA 19103 -
(215) 564-3404
Contacts:
Head of Marketing/Sales: Marcie Hoover
Number of Employees: 84

TRISYS, INC.
P.O. Box 274
Shrewsbury, MA 01545
(617) 842-7661
Major Market: Maintenance/Other Services
Target Industries: Insurance; Distribution; Manufacturing
Target Applications: Computer-Aided Design and Manufacturing; Scheduling; Order Entry; Purchase Orders
Net Sales: $100,000 - $500,0000 (1981)
Contacts:
Head of Marketing/Sales: Robert Roche
Head of Customer Service: Charlene Lauzon
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 15

TS COMPUTERS
11300 Hartland St.
N. Hollywood, CA 91605
(213) 769-5772
Major Market: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Commercial
Target Applications: Accounting
Geographic Coverage: Regional
Year Established: 1982
Number of Employees: 3

TSI INTERNATIONAL
187 Danbury Road
Wilton, CT 06897
(203) 853-3964
Major Market: Systems House (Commercial OEM)
Contacts:
Head of Marketing: Janet Hyland
Head of Sales: Tom Lawall
Head of Software: Tony Percy
Head of Engineering: Bob Caplan
Head of Customer Service: Bob Connolly
Geographic Coverage: International
Year Established: 1967
Number of Employees: 200

TSI TECHNICAL SUPPORT, INC.
17000 Preston Road
Suite 315
Dallas, TX 75248
(214) 931-2000
Target Industries: Textile Rental; Distribution; Oil; Gas
Target Applications: Route Accounting
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Leon Ofrogge
Year Established: 1980
Number of Employees: 19

TURNER DATA SYSTEMS, INC.
17995 Sky Park N.
Suite K
Irvine, CA 92714
(714) 556-0030
Major Market: Data Services (Service Bureau)
Target Industries: School Districts
Target Applications: Appropriation Accounting; Budgetary Accounting; Personnel
Net Sales: $500,0000 - $1 Million (1981)
Contacts:
Head of Software: Duane D. Davis
Geographic Coverage: Regional
Year Established: 1972
Number of Employees: 10

TURN - KEY DISTRIBUTION SYSTEMS, INC.
82 Cummings Park
Woburn, MA 01801
(617) 935-2400
Major Market: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Wholesale; Distribution
Net Sales: $1 Million - $5 Million - (1981)
Contacts:
Head of Marketing/Sales: Summer Shore
Head of Software: Ronald Sweet
Geographic Coverage: National
Year Established: 1975
Number of Employees: 16

T & W SYSTEMS
7372 Prince Dr. No. 108
Huntington Beach, CA 92647
(714) 847-9600
Major Market: OEM (Computer Systems); Systems House (Commercial OEM)
Target Industries: Education; Engineering; Architecture
Target Applications: CAD/CAM
Net Sales: $100,000 - $500,0000 (1981)
Contacts:
Head of Sales: Chris Stammen
Head of Software: Paul Barr
Head of Engineering: Mike Lazear
Geographic Coverage: National
Year Established: 1978
Number of Employees: 10

TYMSHARE
20705 Valley Green Dr.
Cupertino, CA 95014
(408) 446-6000
Major Market: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Finance; Manufacturing; Utilities; Government
Target Applications: POS; Tax Processing; Reservations
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing: Rob Albertson
Head of Sales: W. F. Prince
Head of Software: L. Relocal
Geographic Coverage: International
Year Established: 1966
Number of Employees: 4,000

UCCEL
Applications Software
UCC Tower
Exchange Park
Dallas, TX 75235
(214) 353-7100
Major Market: OEM (Computer Systems); OEM (Peripherals-Terminals); Data Services (Service Bureau); Dealer/Distributor; Miscellaneous Computer Supplies
Target Industries: Not Industry Sensitive
Net Sales: More than $100 Million (1983)
Contacts:
Head of Marketing/Sales: Alan Huff
Head of Software: Paul E. Newton
Head of Engineering: Hugo Birer
Head of Customer Service: Roger Pierpoint
Geographic Coverage: International
Year Established: 1983
Number of Employees: 1,750

USP, INC.
8434 Gault Lane
San Antonio, TX 78209
(512) 826-8171
Major Market: Data Services. (Service Bureau)
Target Industries: Telephone
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: Regional
Year Established: 1984
Number of Employees: 12

ULTRADATA CORP.
1558 B St.
Hayward, CA 94541
(415) 881-8477
Major Market: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Banking; Finance; Savings and Loans; Credit Unions
Target Applications: Turnkey Financial Systems
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Lee J. Klove
Head of Software: Christopher Williams
Head of Engineering: Rick Martinson
Head of Customer Service: Steve Pitt
Geographic Coverage: International

Year Established: 1981
Number of Employees: 30

UNIX COMPUTER CORP.
1023 Blvd. E.
Weehawken, NJ 07067
(201) 348-8686
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Manufacturing; Distribution; Wholesale; Warehousing
Net Sales: $500,000 - $1 Million (1982)
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 12

UNOCORN SYSTEMS CO.
3807 Wilshire Blvd.
Los Angeles, CA 90010
(213) 380-6974
Major Markets: Maintenance/Other Services
Target Industries: Manufacturing; Distribution; Legal
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Software: Harold Streng
Geographic Coverage: National
Year Established: 1970
Number of Employees: 35

UNOLOGIC, LTD.
Sorbs Systems Div.
180 N. Craig
Pittsburgh, PA 15213
(412) 621-2277
Target Applications: Document Production
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Michaline Pendzich
Geographic Coverage: International
Year Established: 1979
Number of Employees: 25

UNISUE DIGITAL TECHNOLOGIES
28 S. Water St.
Batavia, IL 60510
(312) 879-1566
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Government; Communications; Education
Target Applications: Unix Development; DBMS
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Roger A. Kanuth
Head of Software: Philip Mann
Head of Engineering: David Ludwig
Year Established: 1975
Number of Employees: 55

UNISOFT SYSTEM CORP.
739 Allston Way
Berkeley, CA 94710
(415) 644-1230
Target Industries: OEM Manufacturing
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Software: Jeff Schriebman
Head of Engineering: Ace Romberger
Head of Customer Service: Charles Velerio
Geographic Coverage: International
Year Established: 1981
Number of Employees: 40

UNISYSTEMS, INC.
2840 Walnut Hill Lane
Dallas, TX 75229
(214) 350-6658
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Textile Rental
Target Applications: Route Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Software: Cooke Lauterwyler
Head of Customer Service: Michael Beyer
Geographic Coverage: International
Year Established: 1967
Number of Employees: 40

UNITED COMPUTER SERVICES, INC.
1336 S. Graham St.
P.O. Box 37001
Charlotte, NC 28203
(704) 334-9783
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Education; Finance; Manufacturing
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing/Sales: Mark Alan Ferri
Head of Software: Al Desse
Head of Customer Service: Sarah McClure
Geographic Coverage: Rational
Year Established: 1972
Number of Employees: 9

UNITED EDUCATION & SOFTWARE
3020 N. Federal Highway
Fort Lauderdale, FL 33308
(800) 327-5505
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Education
Contacts:
Head of Marketing: Nelson Cams
Geographic Coverage: International
Year Established: 1972
Number of Employees: 9

UNITED INFORMATION SERVICES
5454 W. 110th St.
Overland Park, KS 66211
(913) 341-9161
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Net Sales: $50 Million - $75 Million (1983)
Contacts:
Head of Marketing: Charles Stuckey
Head of Sales: James Bagle
Geographic Coverage: International
Year Established: 1967
Number of Employees: 700

UNITED SYSTEMS AND SOFTWARE, INC.
547 Mayfield Highway
P.O. Box 361
Benton, KY 42025
(502) 527-3283
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Construction; Gas and Oil
Target Applications: Accounting
Geographic Coverage: National
Year Established: 1977
Number of Employees: 7

UNITEK COMPUTER SERVICES, INC.
50 S. Beretania St.
Suite C-211D
Honolulu, HI
(808) 523-8881
Major Markets: Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Distribution; Accountants; Credit Unions
Target Applications: Job Costing; Accounting; Inventory Control; Membership
Net Sales: $500,000 - $1 Million (1981)
Geographic Coverage: Hawaii
Year Established: 1977
Number of Employees: 12

UNITRONIX CORP.
197 Meister Ave.
Somerville, NJ 08876
(201) 231-8400
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Dealer
Target Industries: Distribution; Medical; Professional; Attorneys
Target Applications: Inventory Control; Accounting
Net Sales: $15 Million - $20 Million (1983)
Contacts:
Head of Marketing/Sales: Joseph Murawski
Head of Software: Andrew Yesenchek
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 35

Remember to mention the *Computerworld Buyer's Guide* when contacting vendors.

COMPUTERWORLD BUYER'S GUIDE

Vendors

UNIVERSAL ANALYTICS, INC.
7740 W. Manchester Blvd.
Playa Del Rey, CA 90293
(213) 822-4422
Major Markets: Maintenance/Other Services
Target Industries: Engineering; MIS/OR
Target Applications: IVA/Restran; Staffing; Scheduling
Contacts:
Head of Marketing/Sales: David L. Hanrahan
Geographic Coverage: International
Year Established: 1972
Number of Employees: 35

UNIVERSAL COMPUTER SERVICE
5250 W. Century Blvd.
Suite 608
Los Angeles, CA 90045
(213) 417-8583
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Temporary Help; Insurance; Government
Target Applications: Accounting; Citation Tracking; Order Entry
Net Sales: $500,000 - $1 Million (1982)
Contacts:
Head of Marketing/Sales: John Scoville
Head of Software: Jerry Chandler
Head of Customer Service: Don Larson
Geographic Coverage: California
Year Established: 1974
Number of Employees: 18

UNIVERSAL DESIGN SYSTEMS, INC.
7300 W. Madison Ave.
Forest Park, IL 60130
(312) 782-7800
Major Markets: Data Services (Service Bureau)
Target Industries: Government
Target Applications: System Conversion; Data Conversion
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Pat Bahn
Head of Customer Service: Ben Bahn
Geographic Coverage: National
Year Established: 1980
Number of Employees: 20

UNIVERSAL ENERGY, INC.
60 Madison Ave.
New York, NY 10012
(212) 532-7210
Major Markets: Data Services (Service Bureau)
Target Applications: DBMS
Geographic Coverage: International
Year Established: 1978

UNIVERSAL SOFTWARE, INC.
Brookfield Office Park
Rt. 7
Brookfield, CT 06804
(203) 792-5100
Target Industries: Computer
Target Applications: Disk Space Manager; CICS Monitor; Job Accounting; Performance Monitor
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Marketing: Eugene Gliserian
Head of Sales: Bert Perlaza
Geographic Coverage: National
Year Established: 1970
Number of Employees: 20

UNIVERSITY COMPUTING SERVICES CORP.
254 E. Main St.
Newark, DE 19711
(302) 368-0508
Major Markets: Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Government; Education; Military
Target Applications: OA; Text Retrieval; Electronic Mail; Text Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Robert Rehe
Head of Customer Service: Richard Krucek
Geographic Coverage: National
Year Established: 1979
Number of Employees: 10

UP-TIME SYSTEMS, INC.
1140 N.W. 63rd
Suite G103
Oklahoma City, OK 73116
(405) 843-8631
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Oil and Gas; Ranches
Target Applications: General Accounting; Breeding; Billing
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Merrill E. Lilles Jr.
Geographic Coverage: Regional
Year Established: 1978
Number of Employees: 8

U.S. COMPUTERS, INC.
3815 S. Tacoma Way
P.O. Box 11286
Tacoma, WA 98411
(206) 584-7211
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Insurance
Net Sales: $1 Million - $5 Million (1981)
Geographic Coverage: National
Year Established: 1962
Number of Employees: 20

USER SYSTEMS, INC.
2100 Constitution Blvd.
Sarasota, FL 33581
(813) 922-3511
Major Markets: Maintenance/Other Services
Target Industries: Financial; Banking; Utilities
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Sales: Michael Rinell
Geographic Coverage: International
Year Established: 1981
Number of Employees: 10

USER WARE INTERNATIONAL, INC.
2235 Meyers Ave.
Escondido, CA 92025
(619) 745-9008
Major Markets: Data Services (Service Bureau)
Target Industries: Dec Users
Target Applications: RSTS/E
Contacts:
Head of Marketing/Sales: Richard Belcher
Head of Software/Customer Service: John Hayden
Geographic Coverage: International
Year Established: 1968
Number of Employees: 33

USS
1901 Ave. of the Stars
Suite 300
Los Angeles, CA 90067
(213) 556-0894
Target Industries: General Business
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Sales: Don Zukas
Geographic Coverage: Western U.S.
Year Established: 1981
Number of Employees: 12

VALID DATA, INC.
305 Sunnyside Blvd.
Plainview, NY 11803
(516) 349-1087
Target Industries: Retail; Education; Materials Handling
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: International
Year Established: 1970
Number of Employees: 10

VALLEY DATA BASE
50 E. Evan Hewes Highway
P.O. Box 2655
El Centro, CA 92244
(619) 353-0410
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing; Accountants; Retail; Professional
Target Applications: Accounting
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Sales/Software: Don Nolta
Geographic Coverage: California
Year Established: 1980
Number of Employees: 10

VALUATION SYSTEMS CO., INC.
7130 S. Lewis
Suite 235
Tulsa, OK 74136
(918) 583-9191
Target Industries: Real Estate; Banking; Finance
Target Applications: DBMS; Accounting; WP; Property Management
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing/Sales: Charles Nash
Head of Software: Hal Ellis
Geographic Coverage: National
Year Established: 1975
Number of Employees: 6

VALUE COMPUTING, INC.
498 N. Kings Highway
Cherry Hill, NJ 08034
(609) 482-2500
Major Markets: Maintenance/Other Services
Target Industries: Large Data Centers
Net Sales: $5 Million - $10 Million (1983)
Contacts:
Head of Marketing: Terry Hughes
Head of Sales: M. G. Mokleremin
Head of Software: James Elliott
Head of Engineering: Gerry Vigna
Head of Customer Service: Edward Novak
Geographic Coverage: International
Year Established: 1969
Number of Employees: 75

VALUE MANAGEMENT CONSULTANTS, INC.
1326 Parker Blvd.
Buffalo, NY 14223
(716) 836-5121
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Government; Education
Target Applications: Accounting; Student Census; Attendance; Grades
Net Sales: $500,000 - $1 Million (1983)
Geographic Coverage: New York, Pennsylvania, Massachusetts
Year Established: 1967
Number of Employees: 35

VAN AMBURG & ASSOCIATES, INC.
4687 Old Seward Highway
Anchorage, AK 99503
(907) 276-3553
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Public Safety; Telephone
Net Sales: $1 Million - $5 Million (1982)
Contacts:
Head of Software: Dave Crawford
Head of Engineering: Steve Carroll
Geographic Coverage: Alaska
Year Established: 1979
Number of Employees: 17

VANTAGE COMPUTER SYSTEMS
125 Sias Deane Highway

Wethersfield, CT 06109
(203) 721-0884
Major Markets: Data Services (Service Bureau)
Target Industries: Insurance
Target Applications: Annuity Products
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Marketing: Seraphin Laso
Head of Sales: John Streeteld
Geographic Coverage: International
Year Established: 1971
Number of Employees: 190

VECTOR SYSTEMS CORP.
3824 Market St.
Philadelphia, PA 19104
(215) 387-6500
Major Markets: Data Services (Service Bureau); Maintenance/Other Services
Target Applications: Accounting; Inventory Control
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Software: Thomas Bohan
Geographic Coverage: Regional
Year Established: 1974
Number of Employees: 15

VECTRON GRAPHIC SYSTEMS, INC.
2934 Corvin Dr.
Santa Clara, CA 95051
(408) 737-0460
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Engineering; Drafting
Target Applications: CAD
Contacts:
Head of Engineering: David E. Simon
Geographic Coverage: International
Year Established: 1978
Number of Employees: 20

VENTURA COMPUTER SYSTEMS
Tri-Delta Corp.
1411 Kushner Dr.
Santa Susana, CA 93063
(805) 583-8440
Contacts:
Head of Sales/Customer Service: Cathy Dillon
Head of Software: John DeGregorio
Year Established: 1978
Number of Employees: 6

VENTUR COM, INC.
215 First St.
Cambridge, MA 02142
(617) 661-1230
Major Markets: Maintenance/Other Services
Target Industries: OEM; Engineering; Science; OA
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: James Graham
Head of Sales: Gig Graham
Head of Customer Service: Paul Kleppner
Geographic Coverage: International
Year Established: 1980
Number of Employees: 20

VERMONT INFORMATION PROCESSING, INC.
Hercules Dr.
P.O. Box 470
Colchester, VT 05446
(802) 655-9400
Major Markets: Systems House (Commercial OEM)
Target Industries: Beverage
Net Sales: $1 Million - $5 Million (1981)
Geographic Coverage: National
Year Established: 1971
Number of Employees: 10

VIA COMPUTER, INC.
7177 Construction Court
San Diego, CA 92121
(619) 578-5366
Major Markets: Data Services (Service Bureau)
Target Industries: General Business
Target Applications: Analysis; Model Building
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: A. D. Stubbs
Geographic Coverage: International
Year Established: 1969
Number of Employees: 14

VIA SYSTEMS, INC.
76 Treble Cove Road
N. Billerica, MA 01862
(617) 667-8574
Major Markets: Systems House (Commercial OEM); Maintenance/Other Services
Target Industries: Turnkey; CAD/CAM
Target Applications: CAD/CAM
Contacts:
Head of Marketing: Richard Jennings
Geographic Coverage: International
Year Established: 1981
Number of Employees: 60

VIKING SOFTWARE SERVICES, INC.
2815 E. Skelly Dr.
Tulsa, OK 74105
(918) 745-6560
Major Markets: Maintenance/Other Services
Target Applications: Data Entry; Graphics
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: John R. Haley
Head of Sales: Brad Ramley
Head of Software: Michael E. Glover
Geographic Coverage: International
Year Established: 1980
Number of Employees: 10

VIRTUAL SYSTEMS SOFTWARE, INC.
90 Vinton St.
Long Beach, NY 11561
(212) 246-5314
Target Applications: Debugging
Geographic Coverage: International
Year Established: 1978
Number of Employees: 10

VIRTUAL SYSTEMS, INC.
1500 Newell Ave.
Suite 400
Walnut Creek, CA 94596
(415) 935-4944
Major Markets: Systems House (Commercial OEM)
Target Industries: Microprocessors; Developers
Net Sales: $100,000 - $500,000 (1982)
Contacts:
Head of Marketing: Ralph Swearingen
Head of Sales: Nicholas Mason
Geographic Coverage: International
Year Established: 1970
Number of Employees: 7

VISION DATA EQUIPMENT CORP.
35 Fuller Road
Albany, NY 12205
(518) 489-8188
Major Markets: Systems House (Commercial OEM)
Target Industries: Newspapers; Radio Stations; Cable TV
Target Applications: Subscription; Accounting; Radio Traffic Control
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Tom Heffernan
Head of Customer Service: Jeffrey Fitzgerald
Geographic Coverage: National
Year Established: 1973
Number of Employees: 27

VISTA COMPUTER, INC.
85 Executive Blvd.
Elmsford, NY 10523
(914) 592-8190
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services
Target Industries: Publishing; Medical
Target Applications: Magazine Subscription; Book Fulfillment; Data Base
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Software: Elaine Barlin
Head of Engineering: Michael S. Dratch
Geographic Coverage: International
Year Established: 1977
Number of Employees: 22

VISTA CONCEPTS, INC.
11 Broadway
New York, NY 10004
(212) 943-9070
Major Markets: Maintenance/Other Services, Consulting
Target Industries: Banking; Manufacturing; Brokerages; Health Services
Target Applications: Securities Processing; Consulting
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Donald Yiznyl
Head of Sales: Rosemary Rush
Head of Software: William Potter
Head of Customer Service: John Cozens
Year Established: 1979
Number of Employees: 145

VISTA CONCEPTS, INC.
11 Broadway
New York, NY 10004
(212) 943-9070
Major Markets: Maintenance/Other Services; Consulting
Target Industries: Banking; Manufacturing; Brokerages; Health Services
Target Applications: Securities Processing; Securities Trading
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Donald Yiznyl
Head of Sales: Rosemary Rush
Head of Software: William Potter
Head of Customer Service: John Cozens
Geographic Coverage: International
Year Established: 1979
Number of Employees: 145

VISTA SYSTEMS, INC.
900 State Road
Princeton, NJ 08540
(609) 921-0095
Major Markets: OEM (Peripherals-Terminals); Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Transit; Transportation
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Ann Taylor-Harris
Head of Sales/Customer Service: Gary Hansen
Head of Software: David Connor
Head of Engineering: James Lindemer
Geographic Coverage: National
Year Established: 1981
Number of Employees: 15

VM SOFTWARE, INC.
2070 Chain Bridge Road
Suite 355
Vienna, VA 22180
(703) 821-6666
Contacts:
Head of Marketing: Richard Earnest
Head of Sales: Michael Mooney
Head of Customer Service: Pam McFarland
Geographic Coverage: International
Year Established: 1981
Number of Employees: 65

WALKER INTERACTIVE PRODUCTS, INC.
100 Millston St.
San Francisco, CA 94105
(415) 495-8811
Target Applications: Financial
Net Sales: $1 Million - $5 Million (1981)
Contacts:

Head of Engineering: Pat Kelly
Geographic Coverage: International
Year Established: 1969
Number of Employees: 250

WALLACE COMPUTER SERVICES, INC.
Business Data Division
2 N. Riverside Plaza
Suite 1333
Chicago, IL 60606
(312) 782-8115
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; Distribution; Government
Target Applications: Labeling; Bar Coding; Computer Graphics
Net Sales: $20 Million - $30 Million (1992)
Geographic Coverage: National
Year Established: 1908
Number of Employees: 2,000

WANG LABORATORIES, INC.
One Industrial Ave.
Lowell, MA 01851
(617) 459-5000
Major Markets: Computer, Terminal, Peripheral, Communications Equipment and Office Equipment Manufacturing; Miscellaneous Computer Supplies
Target Industries: Banking; Insurance; Legal; State/Local Government
Target Applications: Data Entry; Electronic Mail; Human Resource Management; Programmer Utilities
Net Sales: More than $100 Million (1992)
Contacts:
Head of Marketing: Robert Dorsal
Head of Software/Engineering: Frederick A. Wang
Head of Customer Service: Ray Cullen
Geographic Coverage: International
Year Established: 1951
Number of Employees: 26,000

WATKINS BUSINESS SYSTEMS, INC.
47 New York Ave.
Framingham, MA 01701
(617) 879-2303
Target Industries: Manufacturing
Net Sales: $1 Million - $5 Million (1992)
Contacts:
Head of Sales: Ines Spekins
Head of Software: Evelyn Ilton
Geographic Coverage: National
Year Established: 1978
Number of Employees: 18

WATMAN AND ASSOCIATES, INC.
217 S. Pacific Coast Highway
P.O. Box 3134
Redondo Beach, CA 90277
(213) 379-2453
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Wholesale; Fund Raising; Advertising; Automotive
Target Applications: General Business; Accounting; Inventory; Payroll
Net Sales: $500,000 - $1 Million (1992)
Contacts:
Head of Marketing: Chuck O'Brien
Geographic Coverage: National
Year Established: 1975
Number of Employees: 22

WCS COMPUTER SERVICES, INC.
320 Amherst St.
Buffalo, NY 14207
(716) 877-2228
Contacts:
Head of Customer Service: Andrea Sebiano
Geographic Coverage: National

WESTERN AMERICAN COMPUTING CORP.
537 E. Osborn Road
Phoenix, AZ 85012
(602) 274-0383
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Distributor; Dealer; Maintenance/Other Services
Target Industries: Nonprofit; Distribution; Medical; Manufacturing
Target Applications: Financial Reporting; Mail List Management; Sales Tracking; Inventory Control
Net Sales: $500,000 - $1 Million (1992)
Contacts:
Head of Marketing/Sales: Robert Brewer
Head of Software: E. L. Templeton II
Head of Engineering: Nancy Anshel
Head of Customer Service: W. Patrick Adams
Geographic Coverage: International
Year Established: 1969
Number of Employees: 20

WESTERN COMPUTER SYSTEMS, INC.
1099 Berkeley Road
Unit No. 1
Eugene, OR 97402
(503) 485-4222
Major Markets: OEM (Computer Systems); OEM (Peripherals-Terminals); Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Wholesale; Publishing; Legal; Retail
Target Applications: POS; Barcode; OCR
Net Sales: $500,000 - $1 Million (1991)
Contacts:
Head of Marketing: Geoffrey Malacha
Head of Sales: Maria Miller
Head of Software: Brian Kerr
Head of Engineering: Pat Downey
Head of Customer Service: Gary S. DeCamp
Geographic Coverage: International
Year Established: 1977
Number of Employees: 15

WESTERN DATA SYSTEMS
22120 Clarendon St.
Suite 100
Woodland Hills, CA 91367-699
(818) 340-4041
Target Industries: Manufacturing
Contacts:
Head of Marketing/Sales: James Bateman
Head of Software: W. Chrisman
Head of Customer Service: George Miller
Geographic Coverage: International
Year Established: 1978
Number of Employees: 80

WESTERN NEW YORK COMPUTERS
2139 Fire Mile Line Road
P.O. Box 89
Penfield, NY 14526
(716) 381-4120
Major Markets: Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Engineering; Credit Unions; Medical; Manufacturing
Target Applications: Standard Setting; Full Service Accounting; Radiology
Net Sales: $5 Million - $10 Million (1992)
Contacts:
Head of Marketing: Robert Vets
Head of Sales: Ray H. Hutch
Head of Software: David Yates
Head of Customer Service: Bruce Bernhardt
Geographic Coverage: Regional
Year Established: 1971
Number of Employees: 65

WESTERN PROGRAMMING, INC.
3620 Wyoming N.E.
Suite 214
Albuquerque, NM 87111
(505) 292-0760
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Government; Distribution; Wholesale; Insurance
Contacts:
Head of Software: Anthony Chaves
Head of Engineering: Stewart Fidler
Geographic Coverage: Regional
Year Established: 1975
Number of Employees: 22

WESTWOOD LAND SYSTEMS, INC.
228 Park Ave. N.
Suite I
P.O. Box 2726
Winter Park, FL 32790
(305) 645-0040
Net Sales: $100,000 - $500,000 (1992)
Contacts:
Head of Marketing: Ed McBrearty
Geographic Coverage: International
Year Established: 1981
Number of Employees: 9

THE WHEATLEY GROUP LTD.
1 Huntington Quadrangle
Melville, NY 11747
(516) 293-0144
Target Industries: Insurance
Target Applications: Claims Processing; Premium Accounting
Contacts:
Head of Marketing: Marsha Smith
Head of Software: John Ambas
Head of Customer Service: Richard Allman
Geographic Coverage: National
Year Established: 1978
Number of Employees: 25

WHELAN ASSOCIATES, INC.
723 Skippack Pike
Blue Bell III
3rd Floor
P.O. Box 660
Blue Bell, PA 19422
(215) 643-7470
Major Markets: Systems House (Commercial OEM); Dealer/Distributor
Target Industries: Dental; Cemetery; Property Management; Marketing
Target Applications: Lab Control; Marketing; Accounting; Cemetery
Net Sales: $100,000 - $500,000 (1993)
Contacts:
Head of Marketing/Sales: Charles Whelan
Head of Software: Frank Bocchio
Geographic Coverage: National
Year Established: 1979
Number of Employees: 36

WHITE MAT SYSTEMS, INC.
331 Montvale Ave.
Woburn, MA 01801
(617) 489-3550
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau)
Target Industries: Manufacturing
Target Applications: MRP II
Net Sales: $5 Million - $25 Million (1991)
Contacts:
Head of Marketing: John Montgomery
Head of Sales: Bill Lavkin
Head of Software: Darrell Johnson
Head of Customer Service: David Spellman
Geographic Coverage: International
Year Established: 1974
Number of Employees: 100

WHITESIDE ASSOCIATES
330 S. Lands Ends
Suite 6
Stone Mountain, GA 30083
(404) 243-1133
Target Industries: Manufacturing; Retail; Distribution
Target Applications: Accounting
Geographic Coverage: National
Year Established: 1988
Number of Employees: 15

WHITESMITHS, LTD.
97 Lowell Road
Concord, MA 01742
(617) 369-8499
Target Industries: Development
Net Sales: $1 Million - $5 Million (1992)

Contacts:
Head of Marketing: Pat Howell
Head of Sales: Don Watson
Head of Software: Ted Sartel
Geographic Coverage: International
Year Established: 1976
Number of Employees: 30

WHY SYSTEMS, INC.
16002 Redmond Way
Redmond, WA 98052
(206) 881-2331
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: Mike Callahan
Head of Sales: Anne St. Germain
Head of Engineering: Bruce Whitehead
Geographic Coverage: International
Year Established: 1976
Number of Employees: 15

WIDAT SYSTEMS, INC.
1575 S. State St.
P.O. Box 539
Orem, UT 84057
(801) 224-6400
Major Markets: Computer Manufacturing; OEM (Peripherals-Terminals)
Target Industries: Education; General Business
Target Applications: Accounting; WP
Net Sales: $10 Million - $15 Million (1983)
Contacts:
Head of Marketing: Frank Richardson
Head of Software: Tom Seal
Head of Engineering: Bill Brandel
Geographic Coverage: International
Year Established: 1976
Number of Employees: 600

WICHITA SOFTWARE CORP.
2120 N. Woodlawn St.
Suite 333
Wichita, KS 67208
(316) 683-5211
Target Industries: Oil and Gas
Target Applications: Accounting
Net Sales: $100,000 - $500,000 (1982)
Geographic Coverage: National
Year Established: 1978
Number of Employees: 11

WILD HARE COMPUTER SYSTEMS, INC.
P.O. Box 3581
Boulder, CO 80307
(303) 442-0304
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing: Wendy Freeman
Head of Software: D. Green
Geographic Coverage: International
Year Established: 1971
Number of Employees: 10

WILLIAMS, TAYLOR, LEMONS & BOGGESS, LTD.
623 Tine St.
P.O. Box 769
Arkadelphia, AR 71923
(501) 246-4883

Major Markets: CPA Firms
Target Industries: Education; Banking
Target Applications: Accounting; School Budgetary Systems
Net Sales: Less than $100,000 (1981)
Geographic Coverage: National
Year Established: 1958
Number of Employees: 17

WILMARK, INC.
30800 Telegraph Road
Suite 3844
Birmingham, MI 48010
(313) 540-2290
Major Markets: Maintenance/Other Services
Target Industries: General Business
Target Applications: Accounting
Net Sales: $1 Million - $5 Million (1983)
Geographic Coverage: International
Year Established: 1975
Number of Employees: 18

WILSON DATA SERVICES
1939 W. Gray St.
P.O. Box 13055
Houston, TX 77019
(713) 529-3100
Major Markets: Data Services (Service Bureau)
Target Industries: Retail; Distribution
Target Applications: WP Aids
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: Texas
Year Established: 1978
Number of Employees: 9

WILSON SYSTEMS GROUP
200 Elwood Davis Road
Liverpool, NY 13088
(315) 451-8445
Major Markets: Systems House (Commercial OEM)
Target Industries: Manufacturing; PBS; Legal
Target Applications: Time Accounting; Financial Management; Membership Applications
Net Sales: $100,000 - $500,000 (1983)
Geographic Coverage: National
Year Established: 1978
Number of Employees: 7

WINNER ASSOCIATES, INC.
22134 Sherman Way
Canoga Park, CA 91303
(818) 884-5515
Major Markets: Data Services (Service Bureau)
Target Industries: General Business
Target Applications: Cash Flow Forecasting; Investment Management; Cash Management
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Peter Meltz
Head of Software/Engineering: William Marshall
Geographic Coverage: National
Year Established: 1972
Number of Employees: 35

WOLF DATA SERVICES, INC.
9 E. Tenth St.
Suite 227
Holland, MI 49423
(616) 396-3006
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Telephone Companies; Manufacturing - Electronics; Wholesale/Distribution; Retail
Target Applications: Order Processing; Accounting; Site Management; Discrete Manufacturing
Net Sales: $500,000 - $1 Million (1983)
Contacts:
Head of Marketing: M. Ronald Svec
Head of Sales: Brenda Jantsi
Head of Software: Steven L. Hoppes
Head of Engineering: Michael D. Rathbun
Head of Customer Service: Michael Baker
Geographic Coverage: International
Year Established: 1978
Number of Employees: 12

THE WOLLONGONG GROUP, INC.
1129A San Antonio Road
Palo Alto, CA 94303
(415) 962-0224
Major Markets: Maintenance/Other Services
Target Industries: Engineering
Target Applications: Research Design
Contacts:
Head of Marketing: David Preston
Head of Sales: Roger McKee
Head of Software: Dan Ladermann
Geographic Coverage: International
Year Established: 1980
Number of Employees: 55

WOODBURY COMPUTER ASSOCIATES, INC.
15 Prospect St.
Paramus, NJ 07652
(201) 368-1040
Major Markets: Systems House (Commercial OEM); Data Service (Service Bureau); Maintenance/Other Services
Target Industries: Publishing; Chemical Industry; Distribution; Manufacturing
Target Applications: Accounting; Inventory Control; Job Tracking
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing: Steve Wein
Head of Sales: Paul Hallinan
Head of Software: Theodore Davis
Geographic Coverage: New York City Area
Year Established: 1974
Number of Employees: 20

WORTH, AUGER & ASSOCIATES, INC.
235 W. MacArthur Blvd.
Suite 956
Oakland, CA 94611

(415) 652-1663
Target Applications: Financial Forecasting; Business Modeling
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Software: Richard Auger
Geographic Coverage: International
Year Established: 1973
Number of Employees: 7

XEROX CORP.
Xerox Computer Services
5310 Beethoven St.
Los Angeles, CA 90066
(213) 306-4000
Major Markets: OEM (Computer Systems); Systems House (Commercial OEM); Data Services (Service Bureau); Dealer/Distributor; Maintenance/Other Services
Target Industries: Manufacturing; Distribution; Public Services; Government
Target Applications: Financial; Distributors; Manufacturing; National Public Services
Net Sales: More than $100 Million (1982)
Contacts:
Head of Marketing: Bill Felix
Head of Sales: William Engel
Head of Engineering: Greg Blanpied
Geographic Coverage: International
Year Established: 1970
Number of Employees: 900

XIDAK, INC.
530 Oak Grove Ave.
Suite 101
Menlo Park, CA 94025
(415) 324-8745
Target Industries: Scientific; Engineering; Biotechnology
Target Applications: CAD/CAM; Artificial Intelligence
Net Sales: $100,000 - $500,000 (1981)
Contacts:
Head of Marketing: Gregory Jhak
Head of Software: Clark Wilcox
Geographic Coverage: National
Year Established: 1980
Number of Employees: 8

XIPHIAS
13478 Washington Blvd.
Suite 201
Marina Del Ray, CA 90292
(213) 821-0074
Target Industries: Television; Microcomputers
Target Applications: Graphics; Video Graphics; Audio Visual
Contacts:
Head of Sales: Gardner Rollin
Head of Software: Peter Maxson
Geographic Coverage: International
Year Established: 1978

XSORBIX CORP.
110 Trotwood Ave.
Weekend Cir.
Columbia, TN 38401
(615) 388-7009
Major Markets: Systems House (Commercial OEM); Data Services (Service Bureau); Maintenance/Other Services

Vendors

Target Industries: Manufacturing; Banking; Retail
Target Applications: Accounting; Process Control; Cost Accounting; Retail POS
Net Sales: $500,000 - $1 Million (1981)
Contacts:
Head of Marketing/Sales: Sharon Strange
Geographic Coverage: Regional
Year Established: 1979
Number of Employees: 15

XYBION CORP.
7 Ridgedale Ave.
Cedar Knolls, NJ 07927
(201) 538-5111
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical; Military; Commercial
Target Applications: Data Collection; Image Data Capture; Graphics
Net Sales: $1 Million - $5 Million (1981)
Contacts:
Head of Engineering: Dr. Charles Chesney
Geographic Coverage: International
Year Established: 1975
Number of Employees: 40

XYCOM
7999 Dagget St.
Suite 108
San Diego, CA 92111
(619) 560-0729
Target Industries: Insurance
Contacts:
Head of Software: Jim Kutzler
Geographic Coverage: National
Year Established: 1980
Number of Employees: 13

YARDLEY GROUP, INC.
40 Rector St.
New York, NY 10005
(212) 227-8680
Major Markets: Systems House (Commercial OEM)
Target Industries: Commodities; Banking
Target Applications: Accounting
Contacts:
Head of Sales: Joseph Brown
Geographic Coverage: International
Year Established: 1975
Number of Employees: 30

ZATRO CORP.
421 7th Ave.
Suite 607
New York, NY 10001
(212) 736-7257
Net Sales: $100,000 - $500,000 (1981)
Geographic Coverage: National
Year Established: 1978
Number of Employees: 6

ZELTNER ASSOCIATES, INC.
17271 Peggy Lane
P.O. Box 511
South Bend, IN 46624
(219) 299-0322
Major Markets: Maintenance/Other Services
Geographic Coverage: National
Year Established: 1976
Number of Employees: 11

ZIA CORP.
P.O. Box 351
Morris Plains, NJ 07950
(201) 326-7177
Major Markets: Systems House (Commercial OEM); Dealer/Distributor; Maintenance/Other Services
Target Industries: Banking; Brokers
Net Sales: $1 Million - $5 Million (1982)
Geographic Coverage: International
Year Established: 1980
Number of Employees: 7

ZYBEX, INC.
367 Bird Rock Ave.
La Jolla, CA 92037
(619) 459-2797
Major Markets: Systems House (Commercial OEM)
Target Industries: Medical; Apparel Manufacturing; Wholesale Distributors
Target Applications: Accounting; Order Entry; MRP; Inventory Control
Net Sales: $1 Million - $5 Million (1983)
Contacts:
Head of Marketing/Sales: Sam Lock
Geographic Coverage: Regional
Year Established: 1977
Number of Employees: 30

3Bi
155 W. Harvard
Ft.Collins, CO 80525
(303) 223-2722
Major Markets: OEM (Peripherals-Terminals); Maintenance/Other Services
Target Industries: Information Centers
Target Applications: Relational DBMS
Net Sales: $100,000 - $500,000 (1983)
Contacts:
Head of Marketing: Ronald E. Knox
Head of Software/Engineering: J. Curtis Wicott
Geographic Coverage: International
Year Established: 1980
Number of Employees: 16

360 DATATRACK SYSTEMS, INC.
800 3rd Ave.
Suite 385
New York, NY 10016
(212) 309-1938
Major Markets: Systems House (Commercial OEM)
Target Industries: Advertising
Contacts:
Head of Marketing: David Page
Geographic Coverage: National
Year Established: 1970
Number of Employees: 16

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Index to DBMS, Data Dictionaries, DSS and Report Generators

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ADVANCED DATA MANAGEMENT
DMS
System Requirements: IBM; DEC VAX, PDP-11
Operating System: VMS; TSO; IAS/RSX
Memory Required: 64K bytes
Source Language: Macro Assembler, Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $15,000 to $66,000
Number Installed: 200
Date First Installed: 1970
(See Vendor Profile Page V-2)

ADVANCED DATA MANAGEMENT
MICROGRAPHICS INFORMATION RETRIEVAL SYSTEM
Specific Application: DBMS-Based System to Locate and Display any Stored Information, Optionally Driving Microfilm Readers/Printers
System Requirements: DEC VAX; IBM
Operating System: VMS; TSO
Purchase Terms: Purchase; Rental; Lease
Price: $19,000 to $50,000
Number Installed: 4
Date First Installed: 1983

AERONAUTICAL RESEARCH ASSOCIATES OF PRINCETON
DATA BASE MANAGEMENT SYSTEM (DBS)
Specific Application: DBMS
System Requirements: DEC VAX, PDP-11; IBM 30XX, 43XX
Operating System: VMS; RSX-11M; TSO
Memory Required: 32K bytes
Source Language: Assembler, Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $15,000 to $66,000
Number Installed: 250
Date First Installed: 1970
(See Vendor Profile Page V-2)

AFCAD SYSTEMS, INC.
ABASE
Specific Application: Data Management
System Requirements: Prime; Gould
Operating System: Primos; MPX
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 100
Date First Installed: 1980
(See Vendor Profile Page V-2)

AIMS PLUS CORP.
AIMS + VERSION III
Specific Application: Integrated Application Generator, DBMS
System Requirements: Wang 2700
Memory Required: 28K bytes
Source Language: Wang Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,995
Number Installed: 1,000
Date First Installed: November 1978
(See Vendor Profile Page V-3)

AMDAHL CORP.
AMBASE DATA BASE MANAGEMENT SYSTEM
Specific Application: Application Development, Data Base Management, Report Generation
System Requirements: DEC PDP-11, VAX-11/750, VAX-11/780
Operating System: RSTS/E; VMS; VMS
Memory Required: 256K bytes
Source Language: Basic Plus II, Basic
Source Code Available: No
Price: $29,000
Number Installed: 125
(See Vendor Profile Page V-4)

AMDAHL CORP.
SURF/IMS
Specific Application: IMS/VS System Management
System Requirements: Amdahl 470; Amdahl 580; IBM 370
Operating System: MVS/SP
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Lease
(See Vendor Profile Page V-4)

THE ANALYTIC SCIENCES CORP.
LODESTAR
Specific Application: Manages, Edits, Validates, Analyzes
Specific Industry: Electric Utility
System Requirements: IBM 4300
Operating System: OS/VS; MVS
Memory Required: 512K bytes
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $25,000 to $100,000
Number Installed: 13
Date First Installed: September 1980
(See Vendor Profile Page V-5)

ARBITRON, INC.
ARB DBMS
Specific Application: DBMS
System Requirements: Decsystem 20
Operating System: TOPS-20
Source Language: Fortran , Macro
Source Code Available: No
Purchase Terms: Purchase
Price: $50,000 to $100,000
Number Installed: 10
Date First Installed: June 1978
(See Vendor Profile Page V-6)

ARBITRON, INC.
CUSTOM ARB
Specific Application: DBMS
System Requirements: Decsystem 20
Operating System: TOPS-20
Memory Required: 256K bytes
Source Language: Fortran , Macro
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $100,000
Date First Installed: 1979

APPLICATION SOFTWARE CORP.
ORIGIN
Specific Application: Includes File Maintenance, Report Program, On-Line Update Program, Menu and User Help, Text Generation
System Requirements: MAI Basic Four
Operating System: BOSS
Memory Required: 8K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: January 1983
(See Vendor Profile Page V-6)

APPLIED DATA RESEARCH, INC.
ADR/D-NET-RELEASE 1.1
Specific Application: Distributed Data Processing
System Requirements: IBM 370, 30XX, 43XX
Operating System: OS/VS; DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $21,600 to $37,500
Date First Installed: 1983
(See Vendor Profile Page V-7)

APPLIED DATA RESEARCH, INC.
ADR/DATA DESIGNER
Specific Application: Interactive Data Base Design Tool
System Requirements: IBM 370, 30XX, 43XX
Operating System: OS/VS; DOS
Source Language: Fortran
Purchase Terms: Purchase; Rental; Lease
Price: $26,000 to $39,500

APPLIED DATA RESEARCH, INC.
ADR/DATACOM/DB
Specific Application: Relational DBMS
System Requirements: IBM 370, 30XX, 43XX
Operating System: OS/VS; DOS; VM/CMS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $46,900 to $80,500
Number Installed: 600
Date First Installed: 1974

APPLIED INFORMATION MANAGEMENT, INC.
FOCUS
Specific Application: DBMS
System Requirements: Royal; Point 4; Data General; Vitronix
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-7)

APPLIED MICROCOMPUTER TECHNOLOGY
THE CREATOR
Specific Application: Program-Generating DBMS
System Requirements: Altos; Onyx; IBM PC
Operating System: Oasis
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
Number Installed: 200
Date First Installed: June 1981
(See Vendor Profile Page V-8)

ASK COMPUTER SYSTEMS, INC.
MANMAN/QUIZ
Specific Application: Report Writer
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: Image; VMS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $9,000
Date First Installed: 1981
(See Vendor Profile Page V-9)

AUTOMATED SHELL, INC.
SUPER ENGLISH II
Specific Application: End User Data Base
System Requirements: DG
Operating System: AOS; AOS/VS; RDOS
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $19,000
Number Installed: 100
Date First Installed: 1977
(See Vendor Profile Page V-10)

AUTOMATED SHELL, INC.
SUPER ENGLISH IX
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $9,000
Date First Installed: 1981

BATTELLE SOFTWARE PRODUCTS
DSI
Specific Application: Relational Data Base
System Requirements: DEC VAX
Operating System: VMS
Source Language: Fortran, Assembler
Purchase Terms: Purchase
Price: $29,000
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS DATABASE MANAGER PACK
Specific Application: Data Base Management
System Requirements: Billings

Operating System: BOSS
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $500
Date First Installed: 1981
(See Vendor Profile Page V-12)

BEIMAS COMPUTER SERVICES CO.
ECS RIM (RELATIONAL INFO MANAGEMENT)
Specific Application: Information Management
System Requirements: DEC VAX; IBM 303X, 308X, 43XX; CDC Cyber; Cray
Operating System: VMS; VM/CMS; NOS; COS
Source Language: Fortran
Source Code Available: Yes
Price: $7,500
Number Installed: 45
Date First Installed: January 1983
(See Vendor Profile Page V-13)

BRITTON LEE
IDM SYSTEM - UNIX
Specific Application: Relational Data Base Management
System Requirements: DEC PDP-11, VAX-11
Operating System: Unix; Ultrix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $60,000
Number Installed: 20
Date First Installed: November 1981
(See Vendor Profile Page V-13)

BRITTON LEE
IDM SYSTEM - VM/CMS
Specific Application: Relational Data Base Management
System Requirements: IBM 43XX
Operating System: VM/CMS
Memory Required: 1.0M bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $85,000
Number Installed: 2
Date First Installed: June 1983

BRITTON LEE
IDM SYSTEM - VMS
Specific Application: Relational Data Base Management
System Requirements: DEC VAX-11 Series
Operating System: VMS
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $60,000
Number Installed: 50
Date First Installed: June 1982

CALCARLON CORP.
CALCON
Specific Application: General Purpose Project Management Control System, With Integrated Data Entry, DBMS and Report Generator
System Requirements: DEC VAX

Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $11,700
Number Installed: 9
Date First Installed: March 1983
(See Vendor Profile Page V-14)

CALIFORNIA SOFTWARE PRODUCTS, INC.
MAXIMUM
Specific Application: DBMS
Specific Industry: Engineering
System Requirements: Gould SEL; IBM 4300
Operating System: VM/CMS
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $50,000 to $100,000
Number Installed: 50
Date First Installed: 1977
(See Vendor Profile Page V-15)

CAPTRON, INC.
JET DATA BASE MANAGEMENT SYSTEM
Specific Application: DBMS for Disk-Based Systems
System Requirements: BTI 5000
Memory Required: 56K bytes
Source Language: Compiled Basic
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-16)

CENTURY ANALYSIS, INC.
PLUS/4
Specific Application: Relational Data Base
System Requirements: NCR
Operating System: VRX; B-3
Memory Required: 128K bytes
Source Language: Cobol, Nsat 3
Source Code Available: No
Purchase Terms: Purchase
Price: $11,000
Number Installed: 175
Date First Installed: 1978
(See Vendor Profile Page V-17)

CINCOM SYSTEMS, INC.
TIS
Specific Application: Relational and Directory-Driven DBMS
System Requirements: IBM, Plug-Compatibles
Operating System: DOS; EDOS; OS/VS
Memory Required: 1.0M bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $150,000
Number Installed: 90
Date First Installed: 1982
(See Vendor Profile Page V-18)

CINCOM SYSTEMS, INC.
TOTAL DBMS
Specific Application: Real-Time DBMS With Automatic Cross Referencing
System Requirements: IBM; IBM PCM
Operating System: DOS; EDOS; MVS; OS/VS
Memory Required: 3.0M bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $25,000 to $80,000
Number Installed: 5,000
Date First Installed: 1969

CINCOM SYSTEMS, INC.
ULTRA INTERACTIVE DBMS
Specific Application: Data Base Management and Application Development
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Pascal
Purchase Terms: Purchase; Rental; Lease
Price: $49,000 to $74,000
Number Installed: 50
Date First Installed: 1983

CIRCADIA CORP.
MARKET RESEARCH
Specific Application: Data Collection
Operating System: Oasis; Unix; Xenix
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-19)

COBE CORP.
COBE-ONE
Specific Application: DBMS For Processing Mortgages and Loans
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: 1976
(See Vendor Profile Page V-19)

COMARC SYSTEMS
GDMS (GEOGRAPHIC DATA MANAGEMENT SYSTEM)
Specific Application: Data Base Manager — Allows Querying of Integrated Geographic and Tabular Data Sets
Specific Industry: Wholesale/Distribution, Retail, Banking/Financial, Insurance, Real Estate, Government
System Requirements: DG Eclipse; IBM; DEC VAX
Operating System: AOS/VS; AOS; VM/CMS; VMS
Memory Required: 300K bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $165,000
Number Installed: 25
Date First Installed: 1977
(See Vendor Profile Page V-19)

COMMERCIAL SYSTEMS GROUP, INC.
BUSINESS LICENSE SYSTEM
Specific Application: Calculates Business Assignments to Certain Geographical Areas
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 30
Date First Installed: 1981
(See Vendor Profile Page V-20)

COMPLETE COMPUTER SYSTEMS
CREATE
Specific Application: Report Writer, Word Processor, System Generator, File Management, DBMS
System Requirements: DG
Operating System: RDOS; DOS; AOS
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $21,000
Number Installed: 50
Date First Installed: 1976
(See Vendor Profile Page V-20)

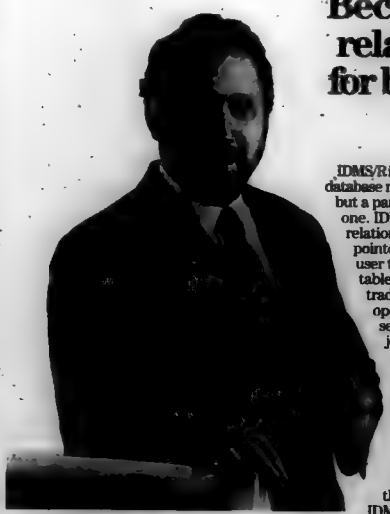
COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-RELATIONAL DATABASE SYS
Specific Application: Relational DBMS
System Requirements: IBM 4300, 30X
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 500K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Lease
Number Installed: 7
Date First Installed: 1983
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-UNIVERSE
Specific Application: Relational Data Base Management
System Requirements: IBM 370, 380, 43XX, 30XX
Operating System: DOS/VS; OS/VS1; VM/CMS; Unix
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $85,000 to $102,000
Date First Installed: 19NE

COMPUTER CORP. OF AMERICA
MODEL 204 DATABASE MGMT SYSTEM
Specific Application: DBMS
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: OS/VS; DOS/VSE; VM/CMS
Memory Required: 350K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $155,000 to $235,000
Number Installed: 200
Date First Installed: 1971
(See Vendor Profile Page V-22).

"IDMS/R represents a major advance in database technology."

Dave Litwack*



Because IDMS/R is the first relational DBMS designed for both the DP professional and the end user.

IDMS/R is not only a relational database management system, but a particularly powerful one. IDMS was made relational by removing all pointers and allowing the user to define data as tables and providing the traditional relational operators such as selects, projects and joins. The major benefit of a relational DBMS is the capacity to develop applications faster because the developer does not have to be concerned with the database design. IDMS/R provides this and much more.

For example, the Automatic System Facility (ASF) of IDMS/R is a major advance over fourth generation languages. The ASF is so coinprehensive and easy to use that all a user need do, to develop an application, is define a relational record. The Automatic System Facility dynamically generates all necessary supporting structures including data definitions, screen formats, application processing logic, and documentatioh. So, the developer can witness the application being produced, literally, in seconds. This capability makes IDMS/R the perfect system for the end user.

Data processing professionals can use the ASF to help develop production applications. The ASF can be used to build a prototype that can be enhanced, using Cullinet's fourth generation language, ADS/OnLine, into a complex production application. But, when they build a complex high volume application using IDMS/R, DP professionals require outstanding performance. Typically, 5% of the data relationships (joins) in any application are accessed 95% of the time. With IDMS/R, they can simply change these relationships to predefined joins and benefit from a dramatic boost in performance. We call it Relational Fastpath. Relational Fastpath makes IDMS/R a unique DBMS and a perfect system for DP professionals' system development needs.

In addition, IDMS/R has the most sophisticated back-up and recovery capability of any DBMS, full integration with personal computers and is also integrated with Cullinet's complete line of financial and manufacturing applications.

In summary, IDMS/R was designed to satisfy the requirements of those who want to develop applications faster and those who have the responsibility of processing them.

For further information, attend a Cullinet Seminar. Mail the attached coupon or call Cullinet at 1-800-225-9930 (in Massachusetts, 617-329-7700) for a complete schedule.

*David Litwack is Cullinet's Vice President of Product Development. Mr. Litwack has contributed significantly to the many technical advances Cullinet has achieved in database software products, including IDMS/R. Mr. Litwack joined Cullinet in 1976. He is a Cum Laude graduate of Brandeis University and holds a Masters in Computer Science from Boston University.

Computer _____

Name-Title _____

Company/Department _____

Address _____

City _____

State _____ Zip _____

Phone (___) _____

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CW'DG 6/30

Database: Cullinet

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DBMS

COMPUTER PRODUCTS, INC.
MICROVISORY
Specific Application: Supervisory Control and Data Acquisition
System Requirements: DEC
Operating System: RSX-11M
Memory Required: 256K bytes
Purchase Terms: Purchase
Price: $5,500
Date First Installed: 1980
(See Vendor Profile Page V-24)

COMPUTER RESOURCES, INC.
BUMPS
Specific Application: Application Development
System Requirements: Harris
Operating System: VOS
Memory Required: 64K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000
Number Installed: 1,500
Date First Installed: August 1979
(See Vendor Profile Page V-25)

COMPUTER TECHNIQUES, INC.
GUIDO-IV
Specific Application: DBMS and Application Development Tool
System Requirements: Prime 50 Series
Operating System: Primos; Midas
Memory Required: 64K bytes
Source Language: Fortran
Purchase Terms: Purchase; Rental
Date First Installed: 1974
(See Vendor Profile Page V-27)

COMPUTER TIME SHARE
DATA STORAGE AND RETRIEVAL SYSTEM
Specific Application: DBMS
System Requirements: DG; Microtec
Operating System: tris; Stis
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 6
Date First Installed: June 1983
(See Vendor Profile Page V-27)

CONSOLIDATED BUSINESS SYSTEMS
BA-1
Specific Application: Data Base Management
System Requirements: IBM 360; IBM 4300
Operating System: DOS/VSE; DOS
Memory Required: 12K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $40,000
Number Installed: 7
Date First Installed: 1977
(See Vendor Profile Page V-28)

CONSUMER SYSTEMS CORP.
DATABASIC UTILITY SYSTEM
Specific Application: DL1/IMS Test Data Base Creation
System Requirements: IBM Mainframes
Operating System: OS/VS; DOS; MVS
Memory Required: 768K bytes
Source Language: Cobol, PL/1, ASM
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $13,500 to $23,500
Number Installed: 50
Date First Installed: August 1980
(See Vendor Profile Page V-29)

CONTEL INFORMATION SYSTEMS
RT FILE
Specific Application: Relational DBMS
System Requirements: DEC PDP-11
Operating System: RSTS/E; RT-11
Source Language: Fortran , Micro 11
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $8,500
Number Installed: 350 -
Date First Installed: 1979
(See Vendor Profile Page V-29)

CONTROL DATA CORP.
BASIS
Specific Application: Searches Data Bases Containing Textual or Numeric Data
System Requirements: CDC Cyber 170
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-29)

CORADTUM
CORDATUM SALE
Specific Application: Interactive Video Instructional System For Training Purposes
System Requirements: DEC; IBM PC
Operating System: Unix
Memory Required: 128K bytes
Source Language: Basic , Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $59,500
Number Installed: 9
Date First Installed: 1983
(See Vendor Profile Page V-30)

CORDATUM
SAMANTHA
Specific Application: Textual Data Base Management and Composition
Specific Industry: Publishing
System Requirements: IBM
Operating System: MVS; MVT; VM
Memory Required: 256K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $52,000
Number Installed: 36
Date First Installed: 1976

CORPORATE COMPUTER SYSTEMS, INC.
ASK REV C01.53
Specific Application: Data Base Inquiry and Reporting
System Requirements: HP 1000, HP 3000
Operating System: RTE; MPE
Memory Required: 28K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Number Installed: 24
Date First Installed: May 1982
(See Vendor Profile Page V-30)

CORPORATE COMPUTER SYSTEMS, INC.
IMAGE INTERFACE REV 0301
Specific Application: Programmatic Interface to Image 1000
System Requirements: HP 1000
Operating System: RTE
Memory Required: 27K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $1,800
Number Installed: 10
Date First Installed: 1980

CREATIVE APPLICATIONS, INC.
DBII
Specific Application: APL DBMS
System Requirements: IBM PC, 5120; TI Business System
Operating System: DOS
Memory Required: 64K bytes
Source Language: APL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $3,000
Number Installed: 50
Date First Installed: 1979
(See Vendor Profile Page V-31)

CRI (COMPUTER RESOURCES, INC.)
RELATE TM/3000
Specific Application: Relational DBMS With Color Graphics and Report Writer
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: SPL
Purchase Terms: Purchase; Lease
Price: $9,950 to $18,500
Number Installed: 30
Date First Installed: November 1980
(See Vendor Profile Page V-31)

CULLINET SOFTWARE, INC.
CUSTOMER INFORMATION SYSTEM
Specific Application: DBMS/Data Dictionary
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $125,000
Number Installed: 19
Date First Installed: May 1980
(See Vendor Profile Page V-32)

CULLINET SOFTWARE, INC.
DISTRIBUTED DATABASE SYSTEM
Specific Application: Distributed DBMS
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $30,000
Number Installed: 77
Date First Installed: March 1980

CULLINET SOFTWARE, INC.
ESCAPE
Specific Application: DBMS Migration Aid
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 56
Date First Installed: February 1981

CULLINET SOFTWARE, INC.
IDMS/R
Specific Application: Relational DBMS
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Memory Required: 800K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $65,000
Number Installed: 1,386

CULLINET SOFTWARE, INC.
INFORMATION DATABASE
Specific Application: Provides Mainframe-to-Micro Link
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Source Code Available: No
Purchase Terms: Purchase
Price: $75,000
Number Installed: 20
Date First Installed: January 1984

CYTROL, INC.
CYX-DB DATA BASE MANAGER
Specific Application: Data Base Management
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $17,000 to $25,000
Number Installed: 30
Date First Installed: August 1978
(See Vendor Profile Page V-33)

CYTROL, INC.
CYX-TRANSACTION PROCESSING SYSTEM
Specific Application: Data Communications Management and Data Base Management
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Memory Required: 144K bytes

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- **Complete Support** for all dBASE, FRIDAY!, and FRAMEWORK software systems. Now end users can download information for database management, reporting, and distributed application development and use.
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- **Control** over system resources. Using dBASE/*Answer*'s request classification capabilities, your data processing department can provide immediate *or* deferred response to end user requests.
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CD-87

DBMS

Source Language: Assembler, Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $30,000 to $45,000
Number Installed: 30
Date First Installed: August 1976

DATA ACCESS CORP.
DATAFLEX
Specific Application: Relational DBMS and Applications Development
System Requirements: Wang; DEC; IBM PC
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750 to $1,250
Number Installed: 1,000
Date First Installed: November 1981
(See Vendor Profile Page V-34)

DATA BASE MANAGEMENT, INC.
DBS LIST
Specific Application: DBS Data Base List Utility
System Requirements: IBM 4300, 370, 4341
Operating System: DB/VS
Source Language: ALC
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1974
(See Vendor Profile Page V-34)

DATA BASE MANAGEMENT, INC.
DBS LOAD
Specific Application: DBS Data Base Load Utility
System Requirements: IBM 4300, 370, 4341
Operating System: DB/VS
Source Language: ALC
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1974

DATABASE SYSTEMS CORP.
FACTS
Specific Application: Define, Create Files, Generate Reports, Data Entry
System Requirements: Prime 250-II, 550
Operating System: Primos
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-34)

DATABASE SYSTEMS CORP.
FAST
Specific Application: Multikey, Multi-User ISAM File Management System, Midas-Compatible with 199 Indexes per File
System Requirements: Prime 250-II
Operating System: Primos
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000
Number Installed: 100
Date First Installed: 1979

DATABILITY SOFTWARE SYSTEMS, INC.
CONTROL 16/20
Specific Application: Information Management System
System Requirements: Datasystem 2000/2040, Decsystem 10
Operating System: TOPS-20; TOPS-10
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 71
Date First Installed: July 1978
(See Vendor Profile Page V-34)

DATA GENERAL CORP.
PRESENT W/DG DBMS
Specific Application: DBMS Option on Business Graphics, DP Query, Report Writer Package
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Purchase Terms: Purchase
Price: $6,000 to $10,000
Date First Installed: November 1981
(See Vendor Profile Page V-35)

DATAMARK INFORMATION SYSTEMS, INC.
REMOTE DATA BASE
Specific Application: Remote Data Base
System Requirements: GA-16; 1600DT; 1600XT
Operating System: Control
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500 to $7,000
Number Installed: 28
Date First Installed: February 1981
(See Vendor Profile Page V-36)

DATA PROCESSING DEVELOPMENT
UTILITY DUMP
Specific Application: Dump and Inspect Records
System Requirements: Tandem 16
Memory Required: 2K bytes
Source Language: TAL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 2
Date First Installed: September 1979
(See Vendor Profile Page V-37)

DAVID COOK & ASSOCIATES
DATA TABLES
Specific Application: DBMS
Specific Industry: Oil and Gas
System Requirements: DEC VAX, PDP-11/70
Operating System: RSTS/E
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-38)

D & B COMPUTING SERVICES
NOMAD 2
Specific Application: DBMS
System Requirements: IBM 370
Operating System: VM/CMS; MVS
Memory Required: 4.0M bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $135,000
Number Installed: 60
Date First Installed: 1980
(See Vendor Profile Page V-39)

DIGITAL ANALYSIS CORP.
UNIFY
Specific Application: DBMS
System Requirements: PE 3200 Series; Gould/SEL Concept 32; CR/26 Universe; Cromemco 68000
Operating System: Unix
Memory Required: 256K bytes
Source Language: RM Cobol, Fortran, Pascal, C
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000 to $20,000
Number Installed: 1,000
Date First Installed: 1982
(See Vendor Profile Page V-41)

DISCOPSIC SYSTEMS, INC.
OUTPUT
Specific Application: DBMS
System Requirements: DEC
Memory Required: 128K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $2,500 to $25,000
Date First Installed: 1971
(See Vendor Profile Page V-41)

D-SR ASSOCIATES, INC.
PMS
Specific Application: DBMS, Report Generator, Applications Development Language
Operating System: DOS; Unix
Memory Required: 48K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $395
Number Installed: 5,000
Date First Installed: October 1978
(See Vendor Profile Page V-42)

DTSS, INC.
DATASYS
Specific Application: Relational DBMS With Query Language
System Requirements: Honeywell DPS 6
Operating System: GCOS; DTSS
Memory Required: 32K bytes
Source Language: PL/1
Purchase Terms: Purchase; Lease
Price: $27,600
Number Installed: 15
Date First Installed: 1979
(See Vendor Profile Page V-42)

EAGLE COMPUTER SYSTEMS, INC.
CLERK RECORD INDEXING SYSTEM
Specific Application: Single Entry Into Multiple County Government Indexes
Specific Industry: Government
System Requirements: Wang VS2000
Memory Required: 24K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $6,000
Number Installed: 4
Date First Installed: March 1980
(See Vendor Profile Page V-43)

ELGAR
REX
Specific Application: DBMS
System Requirements: Honeywell
Operating System: GCOS
Memory Required: 8K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $24,500 to $36,000
Number Installed: 20
Date First Installed: November 1980
(See Vendor Profile Page V-44)

EPIC SYSTEMS CORP.
EPIC SYSTEM GENERATOR
Specific Application: Three-Dimensional Data Base Handler, Statistics
Specific Industry: Medical
System Requirements: DEC; DG; IBM Series/1
Source Language: MWB
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1977
(See Vendor Profile Page V-45)

EQUINE MANAGEMENT SYSTEMS
EQUINE MANAGEMENT
Specific Application: Record Keeping and Accounting
Specific Industry: Horse
System Requirements: DEC
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus 2
Purchase Terms: Purchase; Lease
Price: $10,000
Number Installed: 270
Date First Installed: March 1979
(See Vendor Profile Page V-45)

ESCA CORP.
HABITAT
Specific Application: Real-Time DBMS
Specific Industry: Engineering, Scientific
System Requirements: DEC VAX-11/750, VAX-11/780, VAX-11/782
Operating System: VMS
Source Language: Fortran, Macro
Source Code Available: Yes
Purchase Terms: Purchase
Price: $70,000 to $100,000
Number Installed: 30
Date First Installed: 1981
(See Vendor Profile Page V-45)

EVALUATION AND PLANNING SYSTEMS
PCS-HIERARCHY
Specific Application: Hierarchical

HARD FACTS

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FACT:

RAMIS II Is The One System For All Your Users

To meet the full spectrum of application development and Information Center needs, RAMIS II starts with the most advanced decision support capabilities: a powerful report writer, a complete relational language, full-color business graphics, and much more.

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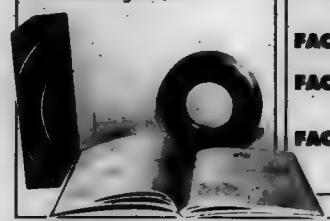
The result is the only integrated data base/data communications system designed for both highly structured transaction processing applications and unstructured decision support systems. And, the only product designed to fully unlock the power of your IBM mainframe, whether it's a 4321 running SSX, or a 3081 running MVS/XA.



RAMIS II Unlocks Your Existing Data

RAMIS II maximizes the return on your investment in data through ready access to ADABAS, IMS, TOTAL, DL/I and IDMS data bases, as well as VSAM, ISAM and sequential files.

With the most powerful report writer available, plus graphics, RELATE and even English comprehension, RAMIS II unlocks external data easily and efficiently.

The Full Commitment And Support Of Martin Marietta

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To achieve our goal of a complete software solution, we have invested an average of 16% of annual revenues in research and development—more than twice the industry average.

Now, as part of Martin Marietta Data Systems, we offer a complete range of information solutions, from software products to professional services, from processing services to integrated systems. And, the financial and technical strength of Martin Marietta, a diversified company with more than $3½ billion in revenues, is accelerating new product development.

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FACT: More copies of RAMIS II have been sold than all other 4 GL's combined.

FACT: RAMIS II English comprehension responds to everyday English commands.

FACT: MPG developed the first practical relational language.

FACT: There's no more powerful system for screen-based applications than RAMIS II.

FACT: RAMIS II was the first product designed for both application building and Information Centers.

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Boston (617) 357-9424 Chicago (312) 870-9710 Houston (713) 830-8697 Los Angeles (213) 670-6982 New York (212) 980-9077 Princeton (609) 799-2600
San Francisco (415) 461-6315 Washington, DC (202) 484-5752 Basel (61) 429920 Bergen (5) 32 13 00 Heidelberg (6221) 14251 Hong Kong 5-425714
Kingston (809) 929-7253 London (1) 580-3681 Milan (2) 546-8080 Montevideo (2) 908788 Ottawa (613) 236-8616 Paris (1) 776 41 71 Santiago (2) 31014
Singapore 273 9255 Stockholm (8) 320720 Sydney (2) 923 1677 Tel Aviv (32) 70364 Toronto (416) 226-6613

DBMS

Data Base System
System Requirements: IBM
Operating System: TSO; CMS; CICS
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $14,000
Number Installed: 1,000
Date First Installed: 1973
(See Vendor Profile Page V-45)

EVALUATION AND PLANNING SYSTEMS
PCS-DB
Specific Application: Relational Data Base System
System Requirements: IBM
Operating System: TSO; CMS; CICS
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $38,000
Number Installed: 50
Date First Installed: 1973

FITZ SYSTEMS, INC.
DBA 34/36
Specific Application: DBMS with Creation of up to 10 Alternate Access Paths for Existing Files; for use with RPG-II Programs, Query Language
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 25K bytes
Source Language: RPG-II, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $6,500
Number Installed: 50
Date First Installed: March 1980
(See Vendor Profile Page V-47)

FORMATION, INC.
TRANSACTION MANAGEMENT SYSTEM TMS
Specific Application: Application Software Development
System Requirements: IBM 370, 4300; Formation 4000
Operating System: VM/370
Memory Required: 1.0M bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $35,000
Number Installed: 6
Date First Installed: January 1982
(See Vendor Profile Page V-47)

FORTEX SYSTEMS CORP.
ORACLE
Specific Application: DBMS
System Requirements: IBM 4300, 370, PC; DEC VAX
Operating System: DOS; VMS; Unix
Memory Required: 1.0M bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $5,000 to $40,000
Number Installed: 5
Date First Installed: December 1982
(See Vendor Profile Page V-47)

GENERAL RESEARCH CORP.
PRIS
Specific Application: Problem Report Information System
System Requirements: DEC; Honeywell; Sperry
Operating System: OS/VS; VMS; GCOS; EXEC
Memory Required: 15K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $495
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-48)

GOULD, INC.
GARDEN - INTERACTIVE DATA MANIPULATION LANGUAGE
Specific Application: DBMS
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $6,800
(See Vendor Profile Page V-50)

GOULD, INC.
KERNEL - DATA DESCRIPTION AND MANIPULATION
Specific Application: DBMS
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 750K bytes
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $19,400

GOULD, INC.
SEED DATA BASE
Specific Application: DBMS
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 750K bytes
Source Language: Fortran, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $40,500

GOULD, INC.
TOTAL - DATA BASE MANAGEMENT SYSTEM
Specific Application: DBMS
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Cobol , Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $18,000

GRAFTEK, INC.
RELIGRAPH
Specific Application: Relational DBMS — Ties CAD/CAM to Production Scheduling and Accounting
Specific Industry: Engineering
System Requirements: Gould Concept/32
Operating System: MPX
Memory Required: 1.0M bytes
Source Language: Fortran, Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1983
(See Vendor Profile Page V-50)

GRIF SYSTEMS, INC.
MARS (MULTIPLE ACCESS RETRIEVAL)
Specific Application: DBMS
System Requirements: BTI 8000; BTI 5000
Operating System: VRX; Multix
Memory Required: 6.4M bytes
Source Language: Basic X
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 75
Date First Installed: January 1978
(See Vendor Profile Page V-50)

HALE SYSTEM, INC.
DATA BASE MANAGEMENT (HBYTE)
Specific Application: DBMS
System Requirements: Burroughs B7800, B1900, B4700
Operating System: MCP 3
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $70,000
Number Installed: 20
Date First Installed: January 1975
(See Vendor Profile Page V-50)

HMW SYSTEMS, INC.
HOAH
Specific Application: DBMS, Inventory, MIS, Banking, Medical Files
System Requirements: Datapoint 55, 80, 85; Onyx 8002
Operating System: RMS; Unix
Memory Required: 64K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: September 1982
(See Vendor Profile Page V-51)

H & H SYSTEMS SOFTWARE, INC.
VBDMP
Specific Application: Data Base Under VSAM. Allows Dbcmp Files to Run Under VSAM Without Program Changes
System Requirements: IBM 370, 303X, 43XX
Operating System: DOS; OS/VS
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $28,000
Number Installed: 400
Date First Installed: September 1981
(See Vendor Profile Page V-52)

HONEYWELL INFORMATION SYSTEMS, INC.
LOGICAL INQUIRY AND UPDATE SYSTEM LIMUS/MRDS
Specific Application: Data Base Inquiry/Reporting
System Requirements: Honeywell L66, 68/DPS, DPS 8/44
Source Language: PL/1
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 30
(See Vendor Profile Page V-52)

HOSPITAL DATA SERVICES
DOSE PHARMACY SYSTEM
Specific Application: DBMS, Drug Distribution
System Requirements: IBM Series/1
Operating System: EDX
Source Language: EDL Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1977
(See Vendor Profile Page V-52)

HOSPITAL DATA SERVICES
HM MATERIAL MANAGEMENT SYSTEM
Specific Application: Total Material Management System
Specific Industry: Medical
System Requirements: IBM Series/1
Operating System: EDX
Source Language: EDL Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1978

I-CONCEPTS, INC.
DOS AUTODEX
Specific Application: Data Base Management With Inquiry, Update and Reporting Facilities
System Requirements: DEC PDP-11; IBM Series/1
Operating System: DOS
Memory Required: 64K bytes
Source Language: Microcobol
Purchase Terms: Purchase
Price: $550
Number Installed: 3,000
Date First Installed: 1978
(See Vendor Profile Page V-53)

INDUSTRIAL COMPUTER CORP.
IMAGE INTERFACE
Specific Application: Data Base Management
System Requirements: HP 1000
Memory Required: 64K bytes
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $1,800
Number Installed: 20
Date First Installed: November 1980
(See Vendor Profile Page V-54)

INFORATA SYSTEMS, INC.
INLINE/DBMS
Specific Application: Relational DBMS

System Requirements: IBM 4300, 370, 3000
Operating System: VM/CMS; OS/VS1; MVS; MVS/XA
Memory Required: 800K bytes
Source Language: Assembly, PL/1
Purchase Terms: Purchase; Rental
Price: $103,400
Number Installed: 300
Date First Installed: 1988
(See Vendor Profile Page V-54)

INFORMATION BUILDERS, INC.
FOCUS
Specific Application: Complete DBMS Applications
System Requirements: Amdahl; IBM 4300; 370, 3000
Operating System: VM/CMS; VM/CMS
Source Language: Fortran, BAL
Purchase Terms: Purchase; Rental
Price: $66,000
Number Installed: 785
Date First Installed: May 1975
(See Vendor Profile Page V-55)

INFORONICS, INC.
TEXT PROCESSING SERVICE TPS
Specific Application: Data Base Management For Text Files
Specific Industry: Publishing Libraries
System Requirements: Dec System 10
Operating System: TOPS-10
Source Language: Assembly
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-56)

INTEL CORP.
SYSTEM 2000
Specific Application: DBMS With Report Writer, Graphics, Data Dictionary, Query Language, Data Pipeline Communications
System Requirements: IBM; CDC; Sperry
Operating System: MVS; DOS; VM/CMS; OS/VS
Memory Required: 256K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $40,000 to $120,000
Number Installed: 800
Date First Installed: 1970
(See Vendor Profile Page V-57)

INTIMATE SERVICES, INC.
NERAS INTERACT
Specific Application: DBMS
Specific Industry: Retail
System Requirements: HP 3000; IBM 370
Operating System: MPE; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $37,000 to $55,000
Number Installed: 4
Date First Installed: 1988
(See Vendor Profile Page V-58)

I.P. SHARP ASSOCIATES, INC.
FASTNET PROJECT PLANNING
Specific Application: Project Planning and Management System
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Price: $50,000
Number Installed: 15
(See Vendor Profile Page V-58)

I.P. SHARP ASSOCIATES, INC.
MAGICSTORE TIME SERIES DATA BASE
Specific Application: Creates, Maintains and Reports Time Series Data From Private/Shared Data Base
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 70
Date First Installed: 1980

IPT (INFORMATION PROCESSING TECHNIQUES)
SUPER ENGLISH IX
Specific Application: Data Base Management and Report Writing
System Requirements: DG
Operating System: RDOS; AOS
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $9,000
Number Installed: 100
Date First Installed: 1981
(See Vendor Profile Page V-59)

LOGICA, INC.
BACK UP AND RECOVERY
Specific Application: Before and After Image Logging
System Requirements: IBM 4300, 3000; Prime 50 Series; DG MV Series
Operating System: MVS; Primos; AOS/VS
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 150
Date First Installed: 1979
(See Vendor Profile Page V-63)

LOGICA, INC.
BASIC SYSTEM
Specific Application: Includes Nucleus Language Interface
System Requirements: IBM 4300, 3000; Honeywell DPS 8; Prime 50 Series
Operating System: MVS; GCOS; Primos; AOS/VS
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 150
Date First Installed: 1979

LOGICA, INC.
MULTIUSER CONCURRENCY CONTROL
Specific Application: Predicate Locking to Record Level
System Requirements: IBM 4300, 3000; Honeywell DPS 8; Prime 50 Series; DG MV Series
Operating System: MVS; GCOS; Primos; AOS/VS
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 150
Date First Installed: 1979

LOGICA, INC.
RAPDE
Specific Application: Rapid Interactive Development Environment
System Requirements: IBM 4300, 3000; Honeywell DPS 8; Prime 50 Series; DG MV Series
Operating System: MVS; GCOS; Primos; AOS/VS
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 150
Date First Installed: 1979

LOGICA, INC.
RAPPORT
Specific Application: Relational DBMS
System Requirements: IBM 4300, 3000; Honeywell DPS 8; Prime 50 Series; DG MV
Operating System: MVS; Primos; AOS/VS
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $12,500 to $81,000
Number Installed: 150
Date First Installed: October 1979

LOGICAL SYSTEMS
ACCESS
Specific Application: Data Base Management and Program Generation
Specific Industry: Consumer Electronics
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E; POS
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $9,800
Date First Installed: 1978
(See Vendor Profile Page V-63)

LOGICON, INC.
LOGNET DATABASE MANAGER
Specific Application: DBMS
Specific Industry: Manufacturing
System Requirements: DEC PDP-11
Operating System: RSX-11M; RSX-11M+
Memory Required: 256K bytes
Source Language: Macro 11, Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000
Number Installed: 30
Date First Installed: 1979
(See Vendor Profile Page V-63)

THE LOND CONSULTING GROUP
PINTRACK
Specific Application: Telephone Charge Management, Maintains A Data Base of Phone Call Records
System Requirements: Wang
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Date First Installed: March 1981
(See Vendor Profile Page V-63)

M/A-COM SIGMA DATA, INC.
DATA BASE MANAGEMENT SYSTEM
System Requirements: AT&T 3B Series; Zilog System 8000
Operating System: Unix
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-64)

M/A-COM SIGMA DATA, INC.
INFORMIX VERSION 2.0
System Requirements: AT&T; Zilog System 8000
Operating System: Unix
Source Language: C
Source Code Available: No
Purchase Terms: Purchase

MANAGER SOFTWARE PRODUCTS, INC.
DESIGN MANAGER
Specific Application: Dictionary-Driven Interactive Data and Enterprise Modeling System for Logical and Physical Data Base Design
System Requirements: IBM 370, 3000, 4300; Plug-Compatibles
Operating System: OS/VS1; DOS/VSE; VMS
Memory Required: 990K bytes
Source Language: Assembler, Fortran IV
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $9,000
Number Installed: 30
Date First Installed: 1983
(See Vendor Profile Page V-65)

MANUFACTURING CONTROL SYSTEMS, INC.
SPEED
Specific Application: DBMS
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $900 to $4,800
Number Installed: 3
Date First Installed: January 1982
(See Vendor Profile Page V-65)

MARTEN AND STERN GROUP
DASH-DYNAMIC AUXILLARY STORAGE
Specific Application: Relational Data Base

DBMS

Specific Industry: Government
System Requirements: DEC VAX-11/750
Operating System: VMS
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 1
(See Vendor Profile Page V-65)

MARYLAND COMPUTER SERVICES, INC.
DATA BASE MAINTENANCE
Specific Application: Allows Change Without Addition or Deletion of Maps
System Requirements: HP 250
Source Language: HP Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $250
Number Installed: 15
Date First Installed: 1982
(See Vendor Profile Page V-66)

MATHEMATICA PRODUCTS GROUP
RAISE II
Specific Application: DBMS; With Customization Available
System Requirements: IBM
Operating System: DOS/VSE; OS/TSO; VP/CSS; VM/CMS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $45,000 to $60,000
Number Installed: 1,200
(See Vendor Profile Page V-67)

THE MEGA GROUP, INC.
MEGA FILE
Specific Application: Turns Mega Calc Into a Data Base Program
System Requirements: IBM; Honeywell
Operating System: MVS; VM/CMS
Memory Required: 300K bytes
Source Language: PL/1, Assembler
Purchase Terms: Purchase
Price: $5,000
Number Installed: 150
Date First Installed: March 1984
(See Vendor Profile Page V-68)

METRITEK, INC.
SMART VENDOR II
Specific Application: DBMS
System Requirements: IBM Series/1
Operating System: EDX
Source Language: EDL
Source Code Available: No
Purchase Terms: Purchase
Price: $65,000
(See Vendor Profile Page V-69)

MILLS DATA SYSTEMS
NUMERICAL CONTROL PROCESSING LANGUAGE
Specific Application: Graphic Numerical Control Processing Language
Specific Industry: Manufacturing
System Requirements: DEC PDP-11
Operating System: RSX-11M
Memory Required: 256K bytes
Source Language: Fortran-77
Source Code Available: No
Purchase Terms: Purchase
Price: $95,000
Number Installed: 7
Date First Installed: November 1981
(See Vendor Profile Page V-70)

MIND SYSTEMS, INC.
COPS
Specific Application: DBMS
Specific Industry: Law Enforcement
System Requirements: DG Nova 4, Eclipse
Operating System: RDOS
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $17,000 to $55,000
Number Installed: 20
Date First Installed: 1974
(See Vendor Profile Page V-72)

MIPS SOFTWARE DEVELOPMENT, INC.
MIPS/PRS
Specific Application: Data Base Reporting System
System Requirements: Prime
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: APL
Purchase Terms: Purchase
Price: $9,000
Date First Installed: 1984
(See Vendor Profile Page V-72)

MISL COMPUTERS, INC.
MCAR
Specific Application: Inquiry Data Base Packaging and Retrieval, Combines Microfilm With Computers
System Requirements: DG
Operating System: Mumps
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000
Number Installed: 25
Date First Installed: 1980
(See Vendor Profile Page V-73)

MISL COMPUTERS, INC.
MCAR II
Specific Application: Inquiry Data Base Packaging and Retrieval, Combines Microfilm With Computers
System Requirements: Point 4
Operating System: Iris
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 25
Date First Installed: 1980

MOSKOWITZ ASSOCIATES, INC.
MVS INTEGRATED CONTROL SYSTEM (MICS)
Specific Application: Integrated Data Base Providing Access to Performance, Capacity Planning, Accounting and Other MVS Management Information
System Requirements: IBM
Operating System: MVS
Source Language: SAS
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,800
Number Installed: 350
Date First Installed: October 1980
(See Vendor Profile Page V-73)

MRP SYSTEMS
SPOTRIVE
Specific Application: DBMS and Report Writer
System Requirements: DG; Point 4
Operating System: Iris
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,400
Date First Installed: 1977
(See Vendor Profile Page V-74)

MSA CORP.
MAXCIM DATA MANAGEMENT SYSTEM
Specific Application: DBMS
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 192K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $23,000
Number Installed: 350
(See Vendor Profile Page V-75)

NCR CORP.
PARIS
System Requirements: NCR Tower
Operating System: Unix
Memory Required: 512K bytes
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: April 1983
(See Vendor Profile Page V-75)

NCR CORP.
ITX-DBS INTERACTIVE TRANSACTION DATABASE
Specific Industry: Manufacturing, Wholesale/Distribution, Retail, Banking/Financial, Medical, Legal, Insurance, Real Estate, Education, Construction, Government, Transportation, Nonprofit Organizations
System Requirements: NCR 9300
Operating System: ITX
Memory Required: 1.0M bytes
Source Language: NCRL
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Date First Installed: January 1983

NCR CORP.
NCR-DMS/LOGICAL VIEW
Specific Application: Data Manager
System Requirements: NCR V-8500, V-8000 Series
Operating System: VRX
Memory Required: 1K bytes
Source Language: Cobol 74
Purchase Terms: Rental
Number Installed: 5
Date First Installed: October 1982

ON LINE BUSINESS & SCIENTIFIC SYSTEMS
DELTA INFORMATION MANAGEMENT SYSTEM
Specific Application: DBMS Generation for User-Specific Applications
System Requirements: Honeywell 600/6000, Series 60
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $66,000 to $77,000
Number Installed: 10
(See Vendor Profile Page V-76)

ON-LINE SOFTWARE INTERNATIONAL
EXECUTRIEVE
Specific Application: Information Management System
System Requirements: IBM System/34, System/36
Operating System: CICS; DOS
Number Installed: 3,500
Date First Installed: 1978
(See Vendor Profile Page V-76)

ORACLE CORP.
ORACLE
Specific Application: DBMS
System Requirements: IBM; DG Eclipse Series; DEC VAX; AT&T 3B20
Operating System: VM/CMS; ACOS; VMS; Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $12,000 to $96,000
Number Installed: 800
Date First Installed: 1979
(See Vendor Profile Page V-76)

O-MP SYSTEMS
LMS
Specific Application: DBMS
System Requirements: BTI 8000
Operating System: Unix
Memory Required: 64K bytes
Source Language: Basic X, C
Source Code Available: No
Purchase Terms: Purchase
Price: $12,500
Number Installed: 7
Date First Installed: January 1982
(See Vendor Profile Page V-76)

PCD SYSTEMS, INC.
LOGSQUEST
Specific Application: Relational Data Base Using Virtual Memory
System Requirements: IBM; TRS; DEC LSI-11; Altos
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $550
Date First Installed: 1981
(See Vendor Profile Page V-89)

PCD SYSTEMS, INC.
PD BASE
Specific Application: Relational Data Base With Procedural Files
System Requirements: IBM; TRS; Altos
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: No

Purchase Terms: Purchase
Price: $345
Date First Installed: 1980

PERSONNE SYSTEMS, INC.
PMS - II
Specific Application: Problem Change and Configuration Management
System Requirements: IBM PC, 300X
Operating System: Unix
Memory Required: 64K bytes
Source Language: C, Unix, PL/1
Purchase Terms: Purchase
(See Vendor Profile Page V-80)

PERKIN-ELMER CORP.
RELIANA PLUS DATABASE MANAGEMENT SYSTEM
Specific Application: Data Storage and Retrieval
System Requirements: PE Series 3200
Operating System: OS/32
Memory Required: 1.0M bytes
Source Language: Fortran , Cobol
Purchase Terms: Purchase
(See Vendor Profile Page V-80)

THE POISE CO., INC.
DBS-PLUS
Specific Application: DBMS
Specific Industry: Education
System Requirements: DEC VAX, PDP-11
Operating System: VMS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $14,000 to $17,500
Number Installed: 186
Date First Installed: 1977
(See Vendor Profile Page V-82)

PRIME COMPUTER, INC.
DBMS - DATABASE MANAGEMENT SYSTEM
System Requirements: Prime
Operating System: Primos
Purchase Terms: Purchase; License
Date First Installed: 1978
(See Vendor Profile Page V-82)

PRIME COMPUTER, INC.
DBMS - QUERY
Specific Application: Data Base Query Language
System Requirements: Prime
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; License
Price: $10,000
Date First Installed: 1981

PRIME COMPUTER, INC.
PRIME INFORMATION
Specific Application: Business Environment
System Requirements: Prime
Operating System: Primos
Purchase Terms: Purchase; License
Price: $25,000
Date First Installed: 1978

PROJECT SYSTEMS CONSULTANTS, INC.
ARTEMIS PROJECT COMPACTION UTILITY (PACK)
Specific Application: Automatically Handles Steps to Copy Artemis Project and Data to File Reconstitute With Maximum Data Control
Specific Industry: Project Management
System Requirements: Meter
Operating System: Artemis
Source Language: Artemis
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,500
Date First Installed: 1981
(See Vendor Profile Page V-84)

PROJECT SYSTEMS CONSULTANTS, INC.
ARTEMIS PROJECT DOCUMENTATION UTILITY
Specific Application: Automated Comprehensive and Standardized Method for Documentation of Artemis Applications
Specific Industry: Project Management
System Requirements: Meter
Operating System: Artemis
Source Language: Artemis
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $4,500
Date First Installed: 1980

PROJECT SYSTEMS CONSULTANTS, INC.
ARTEMIS USAGE ACCOUNTING UTILITY (BUCKS)
Specific Application: Auditable Method for Recording and Tracking Artemis Usage by Person, Terminal, Disk Contract and Task Format
Specific Industry: Project Management
Operating System: Artemis
Source Language: Artemis
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,500
Number Installed: 10
Date First Installed: 1980

PSI ENERGY SOFTWARE, INC.
RESERVE AND PRODUCTION SYSTEM-RAPS
Specific Application: Historial Data Base For Reserves and Reproduction
Specific Industry: Petroleum
System Requirements: Prime 2250, 850; DEC VAX
Operating System: Primos; VMS
Memory Required: 2.0M bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase; Time-Sharing
Number Installed: 2
Date First Installed: 1978
(See Vendor Profile Page V-84)

QUADRATRON SYSTEMS, INC.
Q-THAGT
Specific Application: Data Base
System Requirements: DEC VAX; Fortune; Altos
Operating System: Unix
Memory Required: 128K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Lease
Price: $495 to $2,800
Number Installed: 800
Date First Installed: June 1983
(See Vendor Profile Page V-84)

QUADRATA
QUADB
Specific Application: DBMS
Specific Industry: Education, Nonprofit Organizations
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Memory Required: 1.0M bytes
Source Language: Basic+, Macro, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $19,500
Number Installed: 100
Date First Installed: 1976
(See Vendor Profile Page V-84)

RAI BUSINESS SYSTEMS, INC.
HORIZON
Specific Application: General Report Writer For Nontechnical Users
System Requirements: Datapoint
Operating System: DOS
Memory Required: 4K bytes
Source Language: Database
Source Code Available: No
Purchase Terms: Purchase
Price: $4,500
Number Installed: 400
Date First Installed: 1979
(See Vendor Profile Page V-85)

RANDALL RUSTIN
X2A
Specific Application: Relational DBMS
System Requirements: IBM PC; DEC VAX; Sage
Operating System: DOS; VMS
Memory Required: 64K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: May 1983
(See Vendor Profile Page V-85)

REAL DECISIONS CORP.
DART
Specific Application: Access Mechanics for Three-Dimensional Public Data Base System
System Requirements: Prime; DEC; IBM 370, 4300
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Fortran , Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000 to $80,000
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-85)

REAL DECISIONS CORP.
DARTMASTER
Specific Application: Interactive Query, Screening and Visible Format Reporting
System Requirements: Prime; DEC; IBM 370, 4300
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Fortran , Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Date First Installed: 1982

REAL DECISIONS CORP.
DARTPAC
Specific Application: Entry-Level Retrieval and Reporting
System Requirements: Prime; DEC; IBM 370, 4300
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Assembler, Fortran
Purchase Terms: Purchase
Price: $15,000
Date First Installed: 1982

REITER SOFTWARE SYSTEMS, INC.
DED1
Specific Application: DBMS; Can Write Application from Various EDL Languages
System Requirements: IBM Series/1
Operating System: EDX; PRS
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 24
Date First Installed: June 1979
(See Vendor Profile Page V-86)

RELATIONAL DATABASE SYSTEMS, INC.
INFORMIX
Specific Application: DBMS
System Requirements: Altos 586; DEC PDP, VAX; IBM PC
Operating System: Unix; Xenix
Memory Required: 128K bytes
Source Language: C
Source Code Available: Yes; $40,000
Purchase Terms: Purchase
Price: $3,000 to $12,000
Number Installed: 5,000
Date First Installed: February 1981
(See Vendor Profile Page V-86)

RELATIONAL TECHNOLOGY, INC.
INGRES RELATIONAL DATABASE MANAGEMENT SYSTEM
Specific Application: DBMS
System Requirements: DEC VAX; Motorola 68000
Operating System: VMS; Unix
Memory Required: 1.0M bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $20,000 to $40,000
Number Installed: 400
Date First Installed: March 1981
(See Vendor Profile Page V-86)

RENAISSANCE COMPUTING, INC.
CONSTANT SYSTEM
Specific Application: DBMS With Statistics, Graphics, Text Analysis, Operational Research Capabilities
System Requirements: Honeywell
Source Language: PL/1, Fortran
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1974
(See Vendor Profile Page V-89)

RGGS SYSTEMS, INC.
MAPS/DB
Specific Application: Accounting Personnel Management, Purchase Order Processing, Marketing and Product Management
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $12,000 to $30,000
Number Installed: 40
Date First Installed: December 1979
(See Vendor Profile Page V-87)

SADDLEBROOK CORP.
SYSTEM M
Specific Application: Flexible Data Base Loan Processing System for Mortgage and Consumer Loan Origination
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, Micro PDP
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: April 1982
(See Vendor Profile Page V-87)

SAGE DATA, INC.
THE SAGE SYSTEM
Specific Application: Integrated DBMS With Utilities That Interface Mainframe to PCS
System Requirements: IBM 3400, 4341
Operating System: CMS
Memory Required: 2.0M bytes
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $45,000
Number Installed: 50
Date First Installed: 1980
(See Vendor Profile Page V-87)

SAUER COMPUTER SYSTEMS
THE SAUER LIBRARY
Specific Application: KEY/500 DBMS and Integrated Accounting
System Requirements: DEC PDP-11, C8/8000; Ohio Scientific
Operating System: RSTS/E; CTOS; OS/65
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $6,000
Number Installed: 300
Date First Installed: September 1974
(See Vendor Profile Page V-88)

SCIENCE MANAGEMENT CORP.
THOROUGHBRED IDOL
Specific Application: DBMS
Operating System: Unix
Memory Required: 20K bytes
Source Language: SMC Thoughbred
Source Code Available: Yes
Number Installed: 1,600
Date First Installed: 1977
(See Vendor Profile Page V-88)

SEED SOFTWARE
SEED DATA BASE MANAGEMENT SYSTEM
Specific Application: DBMS
System Requirements: Decsystem 20, PDP-11, VAX; IBM PC
Operating System: CMS; TOPS-10; VMS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $50,000
Number Installed: 130
Date First Installed: February 1977
(See Vendor Profile Page V-88)

SIGNAL TECHNOLOGY, INC.
OMNIBASE 1.0
Specific Application: DBMS, VAX/VMS Software Interface, Britton-Lee Relational Data Base Machine
System Requirements: DEC VAX; Britton-Lee IDM 500
Operating System: VMS
Memory Required: 512K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000 to $30,000
Number Installed: 10
Date First Installed: June 1982
(See Vendor Profile Page V-90)

SIGNAL TECHNOLOGY, INC.
SMARTSTAR-VERSION 2.0
Specific Application: Data Management Productivity Tool
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500 to $4,200
Number Installed: 60
Date First Installed: 1983
(See Vendor Profile Page V-90)

SIR, INC.
SIR/DBMS
Specific Application: DBMS
System Requirements: IBM; DEC VAX-11/750; Prime; DG
Operating System: MVS; Unix
Source Language: Strinn
Source Code Available: No
Purchase Terms: Purchase; License
Price: $5,000 to $60,000
Number Installed: 300
Date First Installed: 1977
(See Vendor Profile Page V-90)

SMG SOFTWARE SYSTEMS
IDOL
Specific Application: Data Base Management
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11; Altos; Zilog
Operating System: RSTS/E; Xenix; ZEUS
Memory Required: 36K bytes
Source Language: SMC Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $595
Date First Installed: 1972
(See Vendor Profile Page V-90)

SOFTWARE AG OF NORTH AMERICA, INC.
ADABAS ADAPTABLE DATA BASE
Specific Application: General-Purpose DBMS
System Requirements: IBM 370, 430X Series, 30XX Series
Operating System: MVS; OS/VS1; DOS/VS; DOS/VSE
Memory Required: 384K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $106,000
Number Installed: 1,200
Date First Installed: April 1971
(See Vendor Profile Page V-92)

SOFTWARE CONSULTING SERVICES
BIBLIOGRAPHIC INFO SYSTEM
Specific Application: Bibliographic DBMS
Specific Industry: Library
System Requirements: IBM Displaywriter; DEC PDP-11
Operating System: RSX-11M
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-92)

SOFTWARE CRAFTSMEN, INC.
ARCHITECT
Specific Application: DBMS
System Requirements: IBM 370
Operating System: MVS; DOS/VS
Memory Required: 240K bytes
Purchase Terms: Purchase; Lease
Price: $100,000
Number Installed: 33
Date First Installed: 1978
(See Vendor Profile Page V-92)

SOFTWARE HOUSE
SYSTEM 1022
Specific Application: Relational DBMS
System Requirements: Decsystem 10, Decsystem 20
Operating System: TOPS-10; TOPS-20
Source Language: Macro 10
Source Code Available: No
Purchase Terms: Purchase
Price: $22,500
Number Installed: 250
Date First Installed: 1974
(See Vendor Profile Page V-93)

SOFTWARE HOUSE
SYSTEM 1032
Specific Application: Relational DBMS
System Requirements: DEC VAX
Operating System: VMS
Source Language: VAX Macro
Source Code Available: No
Purchase Terms: Purchase
Price: $25,000
Number Installed: 15
Date First Installed: 1982

SPERRY CORP.
MAPPER 1100
Specific Application: DBMS, Spreadsheet, Report Generator, Graphics, Sort
System Requirements: Sperry 1100
Operating System: 1100 OS
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-95)

STATISTICAL GRAPHICS CORP.
STAT GRAPHICS
Specific Application: Interactive Data Analysis, Statistical Graphics, DBMS
System Requirements: IBM 360, 370, 4300
Operating System: MVS; VM
Source Language: APL
Source Code Available: No
Purchase Terms: Purchase
Price: $3,800
Number Installed: 15
Date First Installed: February 1982
(See Vendor Profile Page V-95)

STSC, INC.
EMMA DATA MANAGEMENT UTILITIES
Specific Application: Data Management and Reporting System
System Requirements: IBM 370, 4330
Operating System: VM/CMS; MVS
Source Language: APL
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000
(See Vendor Profile Page V-95)

SUM INFORMATION SERVICES CO.
SUMIFO
Specific Application: Relational Data Base, Record Keeping, Tracking and Reporting
System Requirements: IBM 4300, 30XX
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $50,000
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-97)

SYSTEM AUTOMATION CORP. REQUEST
Specific Application: Generates Reports and Processes Data
System Requirements: Burroughs B30; IBM; Convergent Technologies
Operating System: CTOS
Memory Required: 384K bytes
Source Language: Cobol, Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1973
(See Vendor Profile Page V-98)

SYSTEMHOUSE, INC. MIMER
Specific Industry: Nonprofit Organizations
System Requirements: HP 300
Operating System: MPE
Memory Required: 256K bytes
Source Language: SPL
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $35,000 to $60,000
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-98)

SYSTEMS AND SOLUTIONS, INC.
DATA BASE MANAGER
Specific Application: File I/O, Record Management
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1092E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Basic, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 10
(See Vendor Profile Page V-98)

SYSTEMS NORTHWEST, INC.
PDB
Specific Application: Multiple Update Data Management Tool
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 2
(See Vendor Profile Page V-99)

SYTEK, INC.
RECORD MANAGEMENT SYSTEM
Specific Application: DBMS
System Requirements: DEC Decmate I, Decmate II
Operating System: COS-310
Memory Required: 32K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $800
(See Vendor Profile Page V-100)

TANDEM COMPUTERS, INC.
ENCOMPASS
Specific Application: DBMS With Data Definition Language, Query Language, Report Formatter, Transaction Monitoring, Transaction Processing
System Requirements: Tandem Nonstop I+, Nonstop II, Nonstop TXP
Operating System: Guardian
Purchase Terms: Purchase
Price: $70,000
(See Vendor Profile Page V-100)

TIMELINE, INC.
USER 11
Specific Application: Data Base
System Requirements: DEC Micro PDP-11/23, Micro PDP-11/44, Micro PDP-11/70
Operating System: RSTS/E
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1984
(See Vendor Profile Page V-102)

TOP DOWN SYSTEMS
ABFSRESEARCH V
Specific Application: Document Data Base Storage Search and Retrival System for Large Collection of Documents
System Requirements: IBM
Operating System: DOS; OS/VS; MVS
Memory Required: 256K bytes
Source Language: Assembly
Purchase Terms: Purchase; Rental; Lease
Price: $18,125
Number Installed: 60
Date First Installed: 1976
(See Vendor Profile Page V-103)

TYMSHARE — KEY DISTRIBUTION SYSTEMS, INC.
HUMAN RESOURCES
Specific Application: DBMS For Human Resources Personnel
System Requirements: DEC PDP-11, Rainbow
Operating System: CTS-500; CTS-300
Memory Required: 256K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $5,000
Number Installed: 7
Date First Installed: November 1982
(See Vendor Profile Page V-104)

TYMSHARE
INGRES
Specific Application: Relational Data Base
Specific Industry: Manufacturing, Engineering, Wholesale/Distribution, Banking/Financial
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Bliss
Purchase Terms: Purchase; Lease
Price: $20,000 to $45,000
Number Installed: 300
Date First Installed: 1975
(See Vendor Profile Page V-104)

UNIQUE DIGITAL TECHNOLOGIES
UNIBASE
Specific Application: High-Speed Relational Processor for Networking up to 64 Computers
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $1,495 to $14,500
Number Installed: 1
Date First Installed: January 1983
(See Vendor Profile Page V-105)

UNIQUE DIGITAL TECHNOLOGIES
UNIFIED DATA BASE MANAGEMENT SYSTEM
Specific Application: Relational Data Base System Report Writer, Generates Data Entry Screen
System Requirements: DEC VAX, PDP-11
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Number Installed: 15
Date First Installed: 1983

UNITED INFORMATION SERVICES
INFORM
Specific Application: Information Management Package
System Requirements: CDC Cyber; IBM
Source Language: Cobol, Fortran, Super Basic, Snobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-105)

UNITED INFORMATION SERVICES
OASES
Specific Application: Securities Data Base System for Current Historical, Financial and Descriptive Information
System Requirements: DEC Decsystem 10
Source Language: Cobol, Fortran, PL/1, Basic
Source Code Available: Yes
Purchase Terms: Purchase

UNITED INFORMATION SERVICES
OLIVER
Specific Application: Conversational Data Base System with Data Definition Manipulation, Information Storage and Retrieval and Report Generation
System Requirements: DEC System 10
Source Language: Cobol, Fortran, Basic, PL/1
Source Code Available: Yes
Purchase Terms: Purchase

UNITED INFORMATION SERVICES
SSD
Specific Application: DBMS
System Requirements: CDC Cyber; IBM
Source Language: Cobol, Fortran, Super Basic, Snobol
Source Code Available: Yes
Purchase Terms: Purchase

UNIVERSAL MEMORY, INC.
BASE/1
Specific Application: Large-Scale DBMS With Text Handling Capabilities
System Requirements: IBM; Honeywell Multics
Operating System: OS/VS; DOS/VSE; VM/CMS; CICS/VS
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase; Lease
Date First Installed: 1980
(See Vendor Profile Page V-106)

USER WARE INTERNATIONAL, INC.
USERBASE
Specific Application: Comprehensive, Multiuser DBMS
Operating System: Oasis
Memory Required: 64K bytes
Source Language: C
Source Code Available: No
Price: $1,495
Number Installed: 100
Date First Installed: October 1982
(See Vendor Profile Page V-106)

VIAS
CLIO
Specific Application: Applications Production
System Requirements: IBM 370, 3081, 4300
Operating System: OS/VS; VM
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease; Arrangemen
Price: $70,000 to $80,000
Number Installed: 230
Date First Installed: April 1979
(See Vendor Profile Page V-106)

VIAS
SPTAB
Specific Application: Management, Storage, Update, Data Entry
System Requirements: IBM 370, 3081, 4300
Operating System: DOS
Memory Required: 200K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $15,000 to $19,000
Number Installed: 170
Date First Installed: 1980

VALIDATION SYSTEMS CO., INC.
DATA STORAGE AND RETRIEVAL
Specific Application: Data Management System
System Requirements: Wang 2200
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,750
Date First Installed: March 1979
(See Vendor Profile Page V-106)

VAN ANDERS & ASSOCIATES, INC.
SP/INFOS
System Requirements: DG
Operating System: MP/AOS; AOS; AOS/VS
Source Language: Pascal, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 6
Date First Installed: October 1982
(See Vendor Profile Page V-108)

VISTA COMPUTER, INC.
DATABCAN DTS
Specific Application: General Purpose
Specific Industry: Publishing
System Requirements: DG Nova, Eclipse, MV Series
Operating System: VMS; AOS; AOS/VS
Memory Required: 12K bytes
Source Language: Mumps
Purchase Terms: Purchase; Rental; Lease
Price: $10,000
Number Installed: 10
Date First Installed: January 1980
(See Vendor Profile Page V-107)

WANG LABORATORIES, INC.
WANG VS TOTAL
Specific Application: DBMS
System Requirements: Wang VS45, VS85, VS90, VS100
Operating System: VS
Memory Required: 256K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $16,000 to $20,000
Number Installed: 110
Date First Installed: January 1983
(See Vendor Profile Page V-108)

WICAT SYSTEMS, INC.
DBMS
Specific Application: DBMS
System Requirements: Wicat
Operating System: Unix; MCS
Memory Required: 512K bytes
Source Language: Assembler, Fortran II
Source Code Available: No
Purchase Terms: Purchase
Price: $900 to $1,500
Number Installed: 5,000
Date First Installed: 1981
(See Vendor Profile Page V-108)

WILMARK, INC.
DBMS
Specific Application: DBMS and Nonprocedural Business Applications
System Requirements: Burroughs B20; Convergent AWS, IWS
Operating System: B700
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,950
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-109)

ZAYRO CORP.
SMILE
Specific Application: Data Base Management and Applications Builder
System Requirements: DEC PDP-11
Operating System: RT-11; RSX-11M
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $1,800 to $3,800
Number Installed: 150
Date First Installed: January 1978
(See Vendor Profile Page V-116)

3GI
INFOCEN
Specific Application: Relational DBMS
System Requirements: DEC VAX; DG MV Series
Operating System: VMS; AOS/VS; Unix
Memory Required: 1.0M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $29,000 to $54,000
(See Vendor Profile Page V-110)

Data Dictionaries

THE ADSIM CORP.
VSVSF SHARED FILE DIRECTORY FACILITY
Specific Application: Reduce Main Storage Conversion and Paging By Eliminating Duplicate Storage Associated With Read Only CMS
Operating System: VM/MVS/SP; VM/CMS
Memory Required: 393K bytes
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,900
Number Installed: 2
Date First Installed: March 1984
(See Vendor Profile Page V-1)

ADTAC CORP.
VIAS
Specific Application: Builds Data Dictionary
System Requirements: IBM
Operating System: OS/VS
Source Language: Adpac, DFDP, Dadgn
Source Code Available: No
Purchase Terms: Purchase
Price: $20,500
Number Installed: 40
Date First Installed: 1980
(See Vendor Profile Page V-5)

APPLIED DATA RESEARCH, INC.
ADR/DATADICTIONARY - RELEASE 2.3
System Requirements: IBM 370, 30XX, 43XX
Operating System: OS/VS; DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $22,200 to $35,900
Number Installed: 300
Date First Installed: 1978
(See Vendor Profile Page V-7)

CASH MANAGEMENT SYSTEMS, INC.
INTERACTIVE DATA DICTIONARY
System Requirements: IBM 370
Operating System: OS/VS; DOS
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 3
Date First Installed: September 1982
(See Vendor Profile Page V-16)

COMPUTER CORP. OF AMERICA
DICTIONARY/204
System Requirements: IBM 360; IBM 370; IBM 43XX
Operating System: OS/VS; DOS/VSE
Memory Required: 350K bytes
Source Language: Assembler
(See Vendor Profile Page V-22)

CONTROL DATA CORP.
DATA CATALOGUE 2 (DC2)
Specific Application: Data Dictionary That Manages Data Resource Environment
System Requirements: CDC Cyber 170
Purchase Terms: Purchase
(See Vendor Profile Page V-25)

GRILLMEIT SOFTWARE, INC.
INTEGRATED DATA DICTIONARY
Specific Application: Data Dictionary
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $35,000
Number Installed: 1,233
Date First Installed: February 1977
(See Vendor Profile Page V-32)

ISH
DATAPULSE
System Requirements: Burroughs B1700, B2700, B3700
Operating System: MCP'S; MCP 6; MCP 3
Memory Required: 65K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 27
Date First Installed: December 1982
(See Vendor Profile Page V-45)

GENASYS CORP.
SARA/SARA
Specific Application: Data Element Dictionary
System Requirements: HP 3000; IBM 303X, 43XX; Sperry
Operating System: MPE; OS/VS; EXEC-8
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $11,800
Number Installed: 6
Date First Installed: September 1981
(See Vendor Profile Page V-48)

GENTRY, INC.
PAL DATA CONTROLLER
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 500K bytes
Source Language: REX II
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 100
Date First Installed: May 1982
(See Vendor Profile Page V-49)

MANAGER SOFTWARE PRODUCTS, INC.
CONTROL MANAGER
Specific Application: Dictionary Driven End-User Facility For The Manager Family of Products
System Requirements: IBM 370, 30XX, 43XX; Plug Compatible Systems
Operating System: DOS/VSE; OS/VS1; MVS
Memory Required: 1.0M bytes
Source Language: IBM Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Number Installed: 1,000
Date First Installed: December 1983
(See Vendor Profile Page V-65)

MANAGER SOFTWARE PRODUCTS, INC.
DATAMANAGER
Specific Application: Dictionary Driven Data and Information Source Management
System Requirements: IBM 370; IBM 303X; IBM 4300; Plug Compatible
Operating System: OS/VS1; DOS/VSE, MVS
Memory Required: 300K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $9,000
Number Installed: 1,600
Date First Installed: 1971

MANAGER SOFTWARE PRODUCTS, INC.
PROJECT MANAGER
Specific Application: Program Resource Management and Budgetary Control
System Requirements: IBM 370, 303X, 4300; Plug Compatible
Operating System: DOS/VSE; OS/VS1; MVS
Memory Required: 55K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $9,000 to $12,000
Number Installed: 85
Date First Installed: 1972

MANAGER SOFTWARE PRODUCTS, INC.
SOURCEMANAGER
Specific Application: Dictionary Driven On-Line Application Development
System Requirements: IBM 370, 303X, 4300; Plug Compatible
Operating System: DOS/VSE; OS/VS1; MVS
Memory Required: 600K bytes
Source Language: Assembler, Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $9,000
Number Installed: 20
Date First Installed: 1983

M. BRYCE & ASSOCIATES, INC.
PRIDE-ASDM (AUTOMATED SYSTEMS DESIGN)
Specific Application: Information Systems Design and Development
System Requirements: IBM; Honeywell; DEC; HP 3000
Operating System; DOS/VSE; GCOS; TOPS-10; MPE IV
Memory Required: 128K bytes
Source Language: Anal Cobol 74
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $80,000
Number Installed: 1,200
Date First Installed: April 1971
(See Vendor Profile Page V-67)

NCR CORP.
NCR-DMS/DIRECTORY
System Requirements: NCR V-8500, V-8000 Series
Operating System: VRX
Memory Required: 1K bytes
Source Language: Anal Cobol 74
Source Code Available: No
Purchase Terms: Rental
Number Installed: 6
Date First Installed: October 1982
(See Vendor Profile Page V-73)

PARK SOFTWARE, INC.
FBI +
Specific Application: Report Writer and Data Query For VAX
System Requirements: DEC VAX
Operating System: VMS
Source Language: Basic Plus
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $3,500 to $7,500
Number Installed: 125
Date First Installed: September 1981
(See Vendor Profile Page V-75)

SATURN SYSTEMS, INC.
SATURN DIARY
Specific Application: Diary Package
System Requirements: DEC PDP-11, Professional 350, VAX
Operating System: RT-11; TSX-11; VMS
Memory Required: 36K bytes
Source Language: Macro II
Source Code Available: No
Purchase Terms: Lease
(See Vendor Profile Page V-89)

SPERRY CORP.
UDS DDS 1100
Specific Application: Describes, Locates and Controls The Various Elements Within A Data Base
System Requirements: Sperry 1100, 60, 80, 90
Operating System: 1100 OS
Purchase Terms: Lease
(See Vendor Profile Page V-93)

UCCEL
UCCEL 10 DATA DICTIONARY MANAGER
System Requirements: IBM
Operating System: MVS; MVT; OS/VS
Memory Required: 192K bytes
Source Language: Cobol, ALC
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; 36 Month Installments
Price: $25,500
Number Installed: 300
Date First Installed: 1973
(See Vendor Profile Page V-104)

WESTBOROUGH SYSTEMS, INC.
3-D-DOC
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
Number Installed: 150
Date First Installed: 1982
(See Vendor Profile Page V-108)

WESTBOROUGH SYSTEMS, INC.
INSTANT INQUIRY
Specific Application: Data Inquiry
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG-II
Purchase Terms: Purchase
Price: $1,550
Number Installed: 15
Date First Installed: April 1984

Financial Modeling/DSS

ABC MANAGEMENT SYSTEMS, INC.
ABC ANALYST
Specific Application: Financial Modeling and Analyst
Specific Industry: Manufacturing, Wholesale/Distribution, Retail, Banking/Financial, Medical, Insurance, Real Estate, Education, Government, Transportation
System Requirements: IBM; DEC
Operating System: DOS; VMS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $75,000
Number Installed: 50
Date First Installed: January 1980
(See Vendor Profile Page V-1)

ABC MANAGEMENT SYSTEMS, INC.
ABC FINANCIAL PLANNING AND MODELING SYSTEM
Specific Application: Financial Planning and Modeling System
Specific Industry: Wholesale/Distribution, Retail, Manufacturing,Banking, Financial, Medical, Municipal, Insurance, Real Estate, Education, Construction, Government, Transportation
System Requirements: IBM; DEC
Operating System: CMS; VMS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 100
Date First Installed: January 1974

ACCESS TECHNOLOGY, INC.
SUPERCOMP
Specific Application: Electronic Spreadsheet, Financial Modeling
System Requirements: DG
Operating System: AOS
Memory Required: 64K bytes
Source Language: Assembly
Purchase Terms: Purchase
Price: $750
Number Installed: 1,000
Date First Installed: June 1981
(See Vendor Profile Page V-1)

ACCESS TECHNOLOGY, INC.
SUPERCOMP-TWENTY
System Requirements: DEC VAX; IBM; DG
Operating System: VMS; VM/CMS; Unix
Memory Required: 256K bytes
Source Language: C
Purchase Terms: Purchase
Price: $950 to $4,800
Number Installed: 6,000
Date First Installed: April 1981

ACCESS TECHNOLOGY, INC.
SUPERCOMP 20
Specific Application: Electronic Spreadsheet, Financial Modeling Package and Decision Support
System Requirements: DEC; Prime; Onyx; Plexus
Operating System: VMS; Primos; Unix; TSX-11+
Memory Required: 64K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $395
Number Installed: 1,000
Date First Installed: January 1982

ALAN R. ROSEN, INC.
ANR PLANNER
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
(See Vendor Profile Page V-3)

AMDOS CORP.
AMSCALC
Specific Application: Financial Analysis
Specific Industry: Banking/Financial

System Requirements: TI
Operating System: DX-10
Memory Required: 30K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $1,500
Number Installed: 25
Date First Installed: June 1982
(See Vendor Profile Page V-5)

ANALYSIS RESEARCH AND COMPUTATION, INC.
GENESYS
Specific Application: Modeling Language
System Requirements: IBM 370 Series, 330X, 303X, 430X, 460X Series; Sperry 1100
Source Language: Fortran
Purchase Terms: Purchase
Price: $12,000
Number Installed: 5
Date First Installed: January 1982
(See Vendor Profile Page V-5)

APPLIED DATA RESEARCH, INC.
ADR/EMPIRE - VERSION 3.2
Specific Application: Decision Support With Color Graphics Capability
System Requirements: DEC VAX; IBM 370, 303X, 433X
Operating System: VMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $52,000 to $77,200
Number Installed: 230
Date First Installed: 1979
(See Vendor Profile Page V-7)

ASHTON-TATE, INC.
AURORAN
Specific Application: Full Feature Spreadsheet
Operating System: Pick
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,495
Number Installed: 400
Date First Installed: 1982
(See Vendor Profile Page V-10)

AUTOMATIC FORECASTING SYSTEMS, INC.
AUTO-ID
Specific Application: Automated Forecasting, Modeling, and Control
System Requirements: DEC Decsystem 10; IBM PC
Operating System: TOPS-10
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $595
Number Installed: 7
Date First Installed: 1977
(See Vendor Profile Page V-10)

BGS SYSTEMS, INC.
BEST/1 - VM
Specific Application: What-If Modeling Under VM Operating System For Capacity Planning Performance and System Design
System Requirements: IBM System 308X, 370
Operating System: VM
Memory Required: 1.0M bytes
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1982
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
B-CALC
Specific Application: Electronic Spreadsheet
System Requirements: Billings 500, 6000
Operating System: BOS; Oasis
Memory Required: 56K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $300
Date First Installed: January 1983
(See Vendor Profile Page V-12)

BMDP COMPUTER SOFTWARE
BMDP STATISTICAL SOFTWARE
Specific Application: Statistical Analysis Of Research Data
System Requirements: HP 3000; IBM; DEC VAX, PDP-11
Operating System: MPE; Unix; VMS; RT-11
Memory Required: 600K bytes
Source Language: Fortran
Purchase Terms: Lease
Price: $2,900
Number Installed: 1,800
(See Vendor Profile Page V-12)

BOEING COMPUTER SERVICES CO.
EXECUTIVE INFORMATION SERVICES
Specific Application: Financial Planning and Decision Support Package
System Requirements: IBM System 370
Operating System: VM/CMS; MVS
Source Language: Fortran
Purchase Terms: Purchase; Rental; Lease
Price: $180
Number Installed: 20
Date First Installed: November 1979
(See Vendor Profile Page V-13)

BRENNER & CO.
FINANCIAL PROJECTION MODEL (FINPRO)
Specific Application: Electronic Spreadsheet
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Memory Required: 32K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,000
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-13)

CALIFORNIA SYSTEMS ASSOCIATES
POWER CALC
Specific Application: Financial Modeling and Forecast
System Requirements: DEC VAX, DEC PDP
Operating System: VMS; RSTS/E; RSX-11M
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $1,495
Number Installed: 1,200
Date First Installed: 1978
(See Vendor Profile Page V-15)

CALIFORNIA SYSTEMS ASSOCIATES
POWER CALC PLUS
Specific Application: MCBA File
System Requirements: DEC PDP
Operating System: RSX-11M; RSTS/E
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $1,495
Number Installed: 1,200
Date First Installed: 1978

CGN COMPUTAX
CALCU-PLAN
Specific Application: Electronic Worksheet
Specific Industry: Accountants
System Requirements: Burroughs B90, B600, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $850
Date First Installed: July 1983
(See Vendor Profile Page V-16)

CINCOM SYSTEMS, INC.
THE MANAGE USER SERIES
Specific Application: Decision Support System Mangral, Mantext, Mancalc
System Requirements: IBM 370, PC
Operating System: DOS; OS/VS
Memory Required: 400K bytes
Source Language: Mantis
Purchase Terms: Purchase; Rental; Lease
Price: $69,000 to $90,000
Number Installed: 12
Date First Installed: 1984
(See Vendor Profile Page V-16)

COBE CORP.
SPREAD SHEET
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $2,000
Date First Installed: 1981
(See Vendor Profile Page V-16)

COMPEPO, INC.
MICROLAW/PACK
Specific Application: Financial Modeling For Large Law Firms
Specific Industry: Legal
System Requirements: IBM PC; Wang Professional
Operating System: OS/VS; DOS/VSE; MVS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Number Installed: 3
Date First Installed: October 1981
(See Vendor Profile Page V-20)

COMPUFAST
PRO FORMA
Specific Application: Budgeting and Financial Modeling
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 50 Series, 2250, 250
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Info Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-FINANCIAL PLANNER
Specific Application: Financial Planning
System Requirements: IBM 360, 370; HP 3000; IBM 430X
Operating System: DOS/VS; OS/VS1; VM/CMS
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000 to $35,000
(See Vendor Profile Page V-21)

COMPUTER CONSULTANTS & SERVICES CENTER, INC.
J (INPLAN/3000)
Specific Application: Financial Modeling and Spreadsheet
System Requirements: HP 3000; IBM; Osborne
Operating System: MPE; TSO; VMS
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-22)

COMPUTER RESOURCES & TECHNOLOGY, INC.
FINANCIAL MODELING
Specific Application: Financial Modeling and Spreadsheets
System Requirements: IBM System/36, System/34
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 5
Date First Installed: June 1982
(See Vendor Profile Page V-24)

COMPUTER TIME SHARE
MASTERCALC VERSION 2
Specific Application: Electronic Spreadsheet, Financial Stronics
System Requirements: DG; Microtan
Operating System: Iris; Bits

Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800
Number Installed: 150
Date First Installed: November 1982
(See Vendor Profile Page V-27)

COMSHARE
SYSTEM W
Specific Application: Decision Support
System Requirements: IBM PC, 4300 Series, 30XX, 370
Operating System: DOS; VM/CMS; MCS/TSO
Memory Required: 256K bytes
Source Language: Pascal
Purchase Terms: Purchase
Price: $55,000 to $110,000
Number Installed: 100
Date First Installed: January 1983
(See Vendor Profile Page V-28)

CONTEL INFORMATION SYSTEMS
SATURN-CALC
Specific Application: Spreadsheet Calculator
System Requirements: DEC PDP-11
Operating System: RSTS/E; RT-11; Unix
Source Language: Fortran, Macro-11
Purchase Terms: Purchase
Price: $499 to $1,995
(See Vendor Profile Page V-29)

CREATIVE APPLICATIONS, INC.
APL REPORT MANAGER
Specific Application: Financial Analysis Model
System Requirements: IBM PC, 5120, TI Business System
Memory Required: 64K bytes
Source Language: APL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $3,000
Number Installed: 50
Date First Installed: 1979
(See Vendor Profile Page V-31)

C TEK SOFTWARE, INC.
MDLR VERSION 3.1
Specific Application: Financial Modeling
Specific Industry: Manufacturing, Engineering, Banking/Financial, Insurance, Real Estate, Construction
System Requirements: Prime Information; Honeywell Ultimate; ADDS Mentor; Microdata
Operating System: Pick
Memory Required: 64K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $1,500 to $5,000
Number Installed: 3
Date First Installed: June 1982
(See Vendor Profile Page V-32)

C TEK SOFTWARE, INC.
MDLR VERSION 3.1
Specific Application: Financial Modeling
Specific Industry: Manufacturing, Engineering, Banking/Financial, Insurance, Real Estate, Construction
System Requirements: Prime Information; Honeywell Ultimate; ADDS Mentor; Microdata
Operating System: Pick
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500 to $5,000
Number Installed: 3
Date First Installed: June 1982

DATA BASICS, INC.
DBLEDGER
Specific Application: Spreadsheet Program
System Requirements: Wang 2200; Wang VS
Operating System: Basic II; OS/VS
Memory Required: 64K bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: June 1982
(See Vendor Profile Page V-34)

DATA INTELLIGENCE SYSTEMS
STSI-CALC
Specific Application: Spreadsheets
System Requirements: DEC PDP-11/23
Operating System: RT-11; TSX-11
Memory Required: 128K bytes
Source Language: Macro
Purchase Terms: Purchase; Rental; Lease
Price: $1,500
Number Installed: 12
Date First Installed: June 1982
(See Vendor Profile Page V-35)

DATAMATE CO., INC.
EASYCALC
Specific Application: Spreadsheet
System Requirements: NCR 8000; HP 3000; Prime; DEC VAX
Operating System: IMOS; MPE; Primos; VMS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: March 1983
(See Vendor Profile Page V-36)

DATAPOINT CORP.
MULTIPLAN
Specific Application: Comprehensive Spreadsheet Simulator
System Requirements: Datapoint 5500, 6600, 3800, 6800
Operating System: RMS/DOS; RMS
Memory Required: 96K bytes
Source Code Available: Yes
(See Vendor Profile Page V-37)

DATA --- TEK
PERFORMA
Specific Application: Financial Modeling Language
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $17,000
Number Installed: 4
Date First Installed: October 1982
(See Vendor Profile Page V-38)

D.A.B COMPUTING SERVICE
CBS FINAL
Specific Application: Financial Decision Support
System Requirements: IBM 370
Operating System: VM/CMS; MVS
Memory Required: 4.0M bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $135,000
Number Installed: 4
Date First Installed: 1980
(See Vendor Profile Page V-39)

DECISIONS DEVELOPMENT, INC.
PROFORMA
Specific Application: Financial Modeling
System Requirements: DEC 10; IBM 4300; Honeywell 6000; HP 3000
Operating System: COS; DOS/VSE; GCOS; MPE IV
Source Language: Fortran, Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $20,000 to $50,000
Number Installed: 1,000
Date First Installed: January 1980
(See Vendor Profile Page V-39)

DISARO SOFTWARE SYSTEMS, INC.
DSS I
Specific Application: Decision Support System I
Specific Industry: Wholesale/Distribution, Retail
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Price: $8,000
Number Installed: 1
Date First Installed: November 1982
(See Vendor Profile Page V-39)

DESKTOP FINANCIAL SOLUTIONS, INC.
DESKTOP/FINANCIAL PLANNING SYSTEM
Specific Application: Financial Planning, Stock Option Tracking, Budgeting, Cash Flow Analysis
System Requirements: IBM PC; Wang Professional
Operating System: OS; VS
Memory Required: 64K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $750 to $9,500
Number Installed: 35
Date First Installed: October 1982
(See Vendor Profile Page V-40)

DESKTOP FINANCIAL SOLUTIONS, INC.
STOCK OPTION TRACKING SYSTEM
Specific Application: Analyzes Track Financial and Planning Data As Well As Track Matrix Data, Financial or Statistical
System Requirements: IBM PC; Wang Professional
Operating System: OS; VS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Date First Installed: November 1983

DLM SYSTEMS, INC.
DATACALC/23
Specific Application: Financial Modeling System
System Requirements: IBM Datamaster
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,275
Number Installed: 60
Date First Installed: September 1982
(See Vendor Profile Page V-42)

DTRO, INC.
DTRO CCS FORECASTING
Specific Application: Sales Forecasting System
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 450; IBM 3033, 4300
Operating System: Primos; CICS
Memory Required: 50K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 7
Date First Installed: 1972
(See Vendor Profile Page V-42)

DTRO, INC.
DTRO CICS INFO SYSTEM
Specific Application: Data Base: Invoicing Purchase Orders, Forecasting and Inventory
Specific Industry: Manufacturing, Wholesale/Distribution, Retail
System Requirements: IBM 360, 370
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 11
Date First Installed: June 1983

DTRO, INC.
DTRO TS INFO SYSTEM
Specific Application: Data Base Inventory Management, Purchase Order Invoices, Forecasting
Specific Industry: Manufacturing, Wholesale/Distribution, Retail
System Requirements: IBM 360/370
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $12,000
Number Installed: 6
Date First Installed: January 1975

DTRO, INC.
DTRO IBM-MICRO FORECASTING
Specific Application: Sales Forecasting System
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM; DEC PDP-11; HP3000; Honeywell Level 6
Operating System: TSO; RSTS/E; MPE
Memory Required: 50K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 7
Date First Installed: 1972

ECONOMIC SCIENCES CORP.
IBS VERSION 4.0
Specific Application: Integrated Planning Support System For DSS, Corporate, Planning
System Requirements: IBM; Canaan
Operating System: MVS; VM/CMS
Memory Required: 1.3M bytes
Source Language: Assembler, PL/1
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $60,000 to $125,000
Number Installed: 20
Date First Installed: June 1975
(See Vendor Profile Page V-43)

EINSTA, INC.
MARKET-SHARE PROGRAM
Specific Application: Allows Customer To Take Inventory To Calculate Estimate Of Market Share
Specific Industry: Wholesale/Distribution, Beverage
System Requirements: TI 990; IBM System/32, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 75
Date First Installed: 1982
(See Vendor Profile Page V-44)

ENERGY MANAGEMENT ASSOCIATES, INC.
PROSCREEN II
Specific Application: Utility Financial Planning System
System Requirements: IBM; Prime
Operating System: MVS; Primos; CMS; OS/VS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1982
(See Vendor Profile Page V-44)

ENGINEERING DESIGN CONCEPTS, INC.
EDC FINANCIAL MODELING
Specific Application: Color Business Graphics Statistical Analysis, Financial Modeling
System Requirements: Wang VS Series
Memory Required: 32K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $8,950
Number Installed: 30
Date First Installed: January 1983
(See Vendor Profile Page V-44)

ENGINEERING DESIGN CONCEPTS, INC.
EDC GRAPHICS IMPACT SCHEDULING
Specific Application: General Purpose Project Management and Resource Scheduling
System Requirements: Wang VS Series
Memory Required: 32K bytes
Source Language: Cobol, Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $8,500
Number Installed: 12
Date First Installed: 1984

ENGINEERING DESIGN CONCEPTS, INC.
EDC STATISTICAL ANALYSIS
Specific Application: Color Business Graphics, Statistical Analysis, Financial Modeling
System Requirements: Wang VS Series
Memory Required: 32K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $5,950
Number Installed: 30

EVALUATION AND PLANNING SYSTEMS
PCSMULTI
Specific Application: Handles Multidimensional Decision Support Problems
System Requirements: IBM 360, 370, 4300, IBM 303X
Operating System: TSO; CMS; CICS
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: March 1984
(See Vendor Profile Page V-45)

EXECUCOM SYSTEMS CORP.
INTERACTIVE FINANCIAL PLANNING SYSTEM I
Specific Application: Financial Modeling
Specific Industry: Manufacturing, Wholesale/Distribution, Retail, Banking/Financial, Insurance, Real Estate, Education, Construction, Government, Transportation, Nonprofit Organizations
System Requirements: CDC; DEC 10, 20, VAX; Harris; Prime
Operating System: VM
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $64,000
Number Installed: 935
Date First Installed: January 1976
(See Vendor Profile Page V-45)

EXECUTIVE TECHNOLOGY DATA SYSTEMS (ETDS)
FINPLAN FINANCIAL PLANNING AND MODELING
Specific Application: Financial Modeling
System Requirements: IBM System/38, System/36, System/34, System/23
Operating System: CPF; SSP
Memory Required: 64K bytes
Source Language: RPG-II, RPG-III, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,450
Number Installed: 500
Date First Installed: July 1980
(See Vendor Profile Page V-46)

FEROX MICROSYSTEMS, INC.
FEROX MODELER
Specific Application: Comprehensive Decision Support and Financial Modeling
Specific Industry: Banking/Financial
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Source Language: Pascal
Purchase Terms: Purchase
Date First Installed: 1982
(See Vendor Profile Page V-46)

FINANCIAL DECISION SYSTEMS, INC.
CORPTAX
Specific Application: Comprehensive Corporate Tax Compliance and Tax Planning
System Requirements: IBM 4300, 303X, 3700
Operating System: VM/CMS; MVS; DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $35,000 to $45,000
Number Installed: 200
Date First Installed: 1975
(See Vendor Profile Page V-46)

FINANCIAL DECISION SYSTEMS, INC.
FEDERAL PLANNING
Specific Application: Modeling and Analysis Planning
System Requirements: IBM 4300, 303X, 3700
Operating System: VM/CMS; MVS; DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing

FINANCIAL FORECAST, INC.
FINANCIAL MODEL
Specific Application: Financial Modeling System
System Requirements: IBM System/38, System/34, System/36
Operating System: CPF; SSP
Memory Required: 48K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $10,000
Number Installed: 450
Date First Installed: 1975
(See Vendor Profile Page V-46)

FINANCIAL SOFTWARE, INC.
FINANCIAL FORECASTING
Specific Application: Financial Forecasting Package
Specific Industry: Legal, Real Estate
System Requirements: IBM, System/34
Operating System: DOS; SSP
Memory Required: 36K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $900
Number Installed: 200
Date First Installed: 1976
(See Vendor Profile Page V-46)

FIREFORT SYSTEMS, INC.
FOCUS +
Specific Application: Financial Modeling Systems For Hospitals to Provide What-If Financial Analysis
Specific Industry: Medical
System Requirements: IBM
Operating System: VM/CMS
Memory Required: 2.0M bytes
Source Language: APL
Purchase Terms: Purchase
Price: $10,000 to $18,000
Number Installed: 50
Date First Installed: July 1981
(See Vendor Profile Page V-47)

FORMULA CONSULTANTS, INC.
OMSCALC/1100
Specific Application: Electronic Mail
System Requirements: Sperry 1100
Operating System: 1100 OS
Source Language: Cobol, Assembler
Purchase Terms: Purchase
Price: $5,000
Number Installed: 5
Date First Installed: September 1983
(See Vendor Profile Page V-47)

FUSION PRODUCTS INTERNATIONAL
FUSION 3/34
Specific Application: Financial Modeling
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 34K bytes
Source Language: RPG
Purchase Terms: Purchase
Price: $2,500
Number Installed: 200
Date First Installed: December 1981
(See Vendor Profile Page V-48)

FUSION PRODUCTS INTERNATIONAL
FUSION 3138
Specific Application: Financial Modeling
System Requirements: IBM System/38

Operating System: CPF
Memory Required: 100K bytes
Source Language: RPG-III
Source Code Available: No
Purchase Terms: Purchase
Price: $4,500
Number Installed: 76
Date First Installed: October 1982

GENERAL RESEARCH CORP.
FLOWCALC
Specific Application: Electronic Spreadsheet For DEC VAX
System Requirements: DEC
Memory Required: 512K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 75
Date First Installed: 1982
(See Vendor Profile Page V-48)

GENERAL SYSTEMS CORP.
CMS-CALC
Specific Application: Tool For Personal Computers
Specific Industry: Government, Private Associations
System Requirements: Northern Telecom; NCR
Operating System: Unix; VRX
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1973
(See Vendor Profile Page V-48)

GEOGRAPHIC SYSTEMS, INC.
GEOMAP
Specific Application: Used For Answering Where Questions That Arise In Marketing
System Requirements: IBM; DEC VAX
Operating System: OS/VS; VMS; CMS/TSO
Memory Required: 1.0M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $40,000
Number Installed: 15
Date First Installed: October 1981
(See Vendor Profile Page V-49)

GEOGRAPHIC SYSTEMS, INC.
GEOSTAR
Specific Application: Sales Territory Allocation and Realignment
System Requirements: DEC VAX; IBM
Operating System: VMS; CMS/TSO; OS/VS
Memory Required: 1.0M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 3
Date First Installed: May 1984

GOULD, INC.
VECTOR PROCESSOR COMMON MEMORY SW
Specific Application: Seismic, Image Processing
Specific Industry: Engineering, Scientific
System Requirements: Gould Concept/32
Operating System: MPX-32
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: Yes; $21,000
Purchase Terms: Purchase
Price: $10,000
(See Vendor Profile Page V-50)

G.S.S. COMPUTER SALES, INC.
SPREAD SHEET
Specific Application: Spreadsheets
Specific Industry: Manufacturing, Retail, Banking/Financial, Construction, Transportation
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: February 1984
(See Vendor Profile Page V-50)

H & A COMPUTER SYSTEMS
CALC/1
Specific Application: Electronic Spreadsheet
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 32K bytes
Source Language: EDL
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 20
Date First Installed: 1982
(See Vendor Profile Page V-50)

HAVERLY SYSTEMS, INC.
FINANCIAL MODELING
Specific Application: Financial Modeling Operations Of Blending Distribution
Specific Industry: Manufacturing, Engineering, Retail, Education, Government, Transportation, Scientific
System Requirements: IBM; Sperry 1100; Prime; DG
Operating System: MVS; Primos; AOS
Memory Required: 256K bytes
Source Language: BAL, Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $30,000
Number Installed: 200
Date First Installed: February 1977
(See Vendor Profile Page V-51)

I E R CORP.
PLAN-IT
Specific Application: Financial Modeling
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $1,500
Number Installed: 5
Date First Installed: July 1981
(See Vendor Profile Page V-54)

IMRIX CO., INC.
EXECUTIVE DECISION SUPPORT SYSTEM
Specific Application: Analysis Of Sales, Marketing, Budget Predictions, Financials, Bar Graph, Screen Formatting
System Requirements: IBM System/36
Source Language: RPG-III
Purchase Terms: Purchase
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP. — G.C.S.
INVESTMENT MODELING
Specific Application: Investment Modeling
Specific Industry: Accounting
System Requirements: IBM PC; IBM
Operating System: SSP; CPF
Source Language: RPG-II, Cobol, Basic, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200 to $6,200
Number Installed: 1,000
Date First Installed: 1975
(See Vendor Profile Page V-54)

INFORMATION SYSTEMS OF AMERICA, INC.
FORESIGHT
Specific Application: Financial Management and Planning System
System Requirements: Amdahl 470/V6; Burroughs 6700, 7700; CDC Omega, 6600 Cyber
Operating System: OS/VS; MCP; MVS; NOS
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase; Time-Sharing
Number Installed: 1,000
Date First Installed: June 1970
(See Vendor Profile Page V-55)

INFORMATION SYSTEMS OF AMERICA, INC.
FORETAX
Specific Application: State and Federal Tax Compliance and Planning
System Requirements: Amdahl 470/V6; CDC Omega, Cyber; DEC 10
Operating System: MVS; OS/VS1; NOS; TOPS-10
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 120
Date First Installed: September 1973

INTERACTIVE APPLICATIONS, INC.
FINCORE
Specific Application: Financial Data Entry
System Requirements: Burroughs
Operating System: MCP
Source Language: Lisc
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 5
Date First Installed: 1980
(See Vendor Profile Page V-57)

INTEGRATED PLANNING, INC.
STRATAGEM
Specific Application: Business Planning, Market Planning, Financial Analysis
System Requirements: IBM Mainframe; DEC VAX
Operating System: VM/CMS; MCS/TSO; VMS; Unix
Memory Required: 1.0M bytes
Source Language: C
Purchase Terms: Purchase; Lease
Price: $85,000
Number Installed: 30
Date First Installed: January 1982
(See Vendor Profile Page V-57)

I.P. SHARP ASSOCIATES, INC.
BOX-JENKINS TIME SERIES ANALYSIS
Specific Application: Analysis and Forecasting Of Time Series Data, Identification, Estimation,
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1976
(See Vendor Profile Page V-58)

I.P. SHARP ASSOCIATES, INC.
CAPERS EVALUATION OF CAPITAL EXPENDITURE PROJECT
Specific Application: Evaluated Capital Expenditure Projects Using The Discounted Cash Flow Method
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1977

I.P. SHARP ASSOCIATES, INC.
CONSOL FINANCIAL REPORTING AND CONSOLIDATION
Specific Application: Financial Consolidations, Sales Forecastings, Acquisition Analysis, Budget Preparation, Currency Exposure
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1980

I.P. SHARP ASSOCIATES, INC.
EASY-ECONOMETRIC ANALYSIS
Specific Application: Simple Models, Econometric Analysis
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1980

I.P. SHARP ASSOCIATES, INC.
SPT
System Requirements: IBM 370

Operating System: MVS; OS/VS
Memory Required: 512K bytes
Source Language: APL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Date First Installed: 1983

EPT (INFORMATION PROCESSING TECHNIQUES)
C - CALC
Specific Application: Sophisticated 3-Dimensional Spreadsheet Program
System Requirements: DG; DEC
Operating System: AOS; Unix; RSTS/E; RSX-11M
Memory Required: 64K bytes
Source Language: C
Purchase Terms: Purchase
Price: $595 to $4,900
Number Installed: 1,500
Date First Installed: October 1982
(See Vendor Profile Page V-58)

J.BLASER & CO., INC.
SCIENTIFIC INVENTORY MANAGEMENT
Specific Application: Inventory Control Using Sophisticated Math Optimization
Specific Industry: Wholesale/Distribution, Retail
System Requirements: MDS Cantel
Operating System: BEST
Memory Required: 16K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental
(See Vendor Profile Page V-59)

LATTICE, INC.
USCALC 7M
Specific Application: Full Featured Electronic Spreadsheet
System Requirements: IBM PC; DEC
Operating System: VMS; Unix
Memory Required: 128K bytes
Source Language: C
Source Code Available: Yes; $15,000
Purchase Terms: Purchase; Royalty Arrangements
Price: $195 to $60,000
Number Installed: 5,000
Date First Installed: 1981
(See Vendor Profile Page V-62)

L & L PRODUCTS, INC.
SPREAD FINANCIAL MODELING LANGUAGE
Specific Application: Financial Modeling, Business Planning, Reporting
System Requirements: IBM PC, System/34, System/36, 370; Wang Professional, VS; Prime; Honeywell
Operating System: VS; Primos; AOS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Number Installed: 600
Date First Installed: 1978
(See Vendor Profile Page V-63)

M/A-COM SIGMA DATA, INC.
3S/30
Specific Application: Spreadsheet Modeling, Graphics
Specific Industry: Banking/Financial, Home/Hobby
System Requirements: Zilog System 8000; AT&T 3B Series
Operating System: Unix
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-64)

M/A-COM SIGMA DATA, INC.
DRILINK
Specific Application: Financial Modeling
System Requirements: Zilog 8000
Operating System: Unix
Source Language: C
Source Code Available: No
Purchase Terms: Purchase

M/A-COM SIGMA DATA, INC.
MULTIPLAN ELECTRONIC WORKSHEET
Specific Application: Financial Planning and Modeling
Specific Industry: Home/Hobby
System Requirements: AT&T 3B Series; Zilog 8000
Operating System: Unix
Source Language: C
Source Code Available: No
Purchase Terms: Purchase

M/A-COM SIGMA DATA, INC.
SUPERCOMP-TWENTY
System Requirements: AT&T 3B Series; Zilog System 8000
Operating System: Unix
Source Language: C
Source Code Available: No
Purchase Terms: Purchase

MADISON DATA SYSTEMS, INC.
MAX PLAN FINANCIAL MODELING
Specific Application: Max Plan Financial Modeling
Specific Industry: Real Estate
System Requirements: DG
Operating System: AOS/VS; AOS; DOS; RDOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

MANAGEMENT COMPUTER SERVICE, INC.
ECHO CAL
Specific Application: Electronic Spreadsheet
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic, Basic Plus II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 25
Date First Installed: 1982
(See Vendor Profile Page V-64)

MANAGEMENT DECISIONS SYSTEMS, INC.
EXPRESS
Specific Application: DSS Database System That Integrates DSS Tools With Full Database Capabilities
System Requirements: IBM 4300, 3000; Prime
Operating System: VM/CMS; Primos
Memory Required: 1.0M bytes
Source Language: AED
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease; Time-Sharing
Price: $50,000 to $150,000
Number Installed: 80
Date First Installed: January 1973
(See Vendor Profile Page V-65)

MANAGEMENT SCIENCE AMERICA, INC. (MSA)
THE MSA FORECASTING & MODELING SYSTEM
Specific Application: Financial Modeling
Specific Industry: Manufacturing, Banking/Financial, Medical, Insurance, Education, Government
System Requirements: IBM System/36, 303X, 370; Burroughs
Operating System: OS/VS; MCP; SSX
Memory Required: 350K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 192
Date First Installed: 1979
(See Vendor Profile Page V-65)

MANUFACTURERS CONTROL SYSTEMS, INC.
FORECASTING
Specific Application: Forecasting Future Trends
System Requirements: Wang VS; IBM System/36
Operating System: OS/VS; CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,800 to $3,800
Number Installed: 200
Date First Installed: June 1982
(See Vendor Profile Page V-66)

MARTIN MARIETTA DATA SYSTEMS
MAB-MODEL
Specific Application: A Planning, Modeling and Analysis Tool
System Requirements: IBM 4300, 3000; DEC VAX; HP 3000
Operating System: DOS/VSE; MVS; VMS; MPE
Source Language: Fortran
Purchase Terms: Purchase
Price: $9,000 to $100,000
Date First Installed: 1979
(See Vendor Profile Page V-66)

MARYLAND COMPUTER SERVICES, INC.
CRYSTAL
Specific Application: Electronic Spreadsheet
System Requirements: HP 250
Source Language: HP Basic
Purchase Terms: Purchase
Price: $1,500
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-66)

MASSOGLIA AND ASSOCIATES, INC.
STAT/34
Specific Application: Statistical Analysis Program
System Requirements: IBM System/34
Memory Required: 96K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
(See Vendor Profile Page V-66)

MASS SYSTEMS CO., INC.
FINANCIAL DESK CALCULATOR
Specific Application: Financial Calculations
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 14K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $260 to $300
Number Installed: 160
Date First Installed: June 1981
(See Vendor Profile Page V-67)

MCCORMACK & DODGE CORP.
CP3d
Specific Application: Capital Project Analysis Application With DSMS
System Requirements: IBM
Operating System: OS/VS; DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $27,800
Number Installed: 175
Date First Installed: 1979
(See Vendor Profile Page V-67)

MCGRAW-HILL BOOK CO.
INVESTPAK
Specific Application: Investment Problem Solver, Bond Analysis
System Requirements: Apple II+; Tandy TRS-80/I, 80/III; IBM; DEC VAX-11/780
Operating System: VM/CMS; VMS
Memory Required: 32K bytes
Purchase Terms: Purchase
Price: $200
(See Vendor Profile Page V-68)

MCGRAW-HILL BOOK CO.
INVESTPAK
Specific Application: Investment Problem Solver, Bond Analysis
System Requirements: Apple II+; Tandy TRS-80/I, 80/III; IBM VM/CMS; DEC VAX- 11/780
Operating System: VM/CMS; VMS
Memory Required: 32K bytes
Purchase Terms: Purchase
Price: $200

MDGR, INC.
DECISION SUPPORT SYSTEM
Specific Application: Comprehensive Decision Support System For The Financial and Marketing Community

System Requirements: IBM, PC, PC-XT; Victor 9000
Operating System: MVS; VM/CMS
Source Language: PL/1
Purchase Terms: Purchase; Rental
Number Installed: 60
Date First Installed: 1976
(See Vendor Profile Page V-68)

IMRIS, INC.
IMPACT
Specific Application: Financial Planning, Reporting, Modeling and Analysis
System Requirements: IBM Mainframes; IBM PC-XT, PC
Operating System: VM/CMS
Memory Required: 256K bytes
Source Language: PL/1, Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $1,250 to $60,000
Number Installed: 200
Date First Installed: January 1977

IRIS, INC.
IRIS FINANCIAL FORECASTING AND MODELING
Specific Application: Financial Forecasting and Modeling
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 48K bytes
Source Language: Cobol, Database
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 200
Date First Installed: 1977
(See Vendor Profile Page V-68)

IRMA GANTEL
CORPORATE GICPLAN
Specific Application: An Automated, and Integrated Management System For Large Scale Financial Planning, Modeling, Forecasting
System Requirements: MDS Gantel System 10, System 20, System 30, System 40
Operating System: BEST
Memory Required: 16K bytes
Source Language: GIC Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $9,500
(See Vendor Profile Page V-68)

IRMA GANTEL
EXECUTIVE GICPLAN
Specific Application: Business Management and Reporting System For What-If Analysis With Output to Screen or Printer
System Requirements: Gantel System 10, System 20, System 30, System 40
Operating System: BEST
Memory Required: 16K bytes
Source Language: GIC Basic
Purchase Terms: Purchase
Price: $900

IRMPLEX
IRMPLEX
Specific Application: Budget Forecasting
Specific Industry: Medical
System Requirements: IBM 4341
Memory Required: 8.0M bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $300,000 to $360,000
Number Installed: 22
Date First Installed: 1979
(See Vendor Profile Page V-68)

THE IRMA GROUP, INC.
IRMA CALC
Specific Application: Electronic Spreadsheet For Mainframes
System Requirements: IBM 4300, IBM 303X
Operating System: DOS; VM/CMS; MVS
Memory Required: 600K bytes
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $15,000 to $19,000
Number Installed: 110
(See Vendor Profile Page V-68)

THE IRMA GROUP, INC.
IRMA SPACE
Specific Application: Statistical Analysis and Forecasting
System Requirements: IBM 4300, 303X
Operating System: VM/CMS
Memory Required: 1.6M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 150
Date First Installed: 1976

IRISTOR GRAPHICS CORP.
CHIPGRAPH
Specific Application: Full Custom Integrated Circuit Layout
Specific Industry: Manufacturing
System Requirements: Apollo DS880
Operating System: Aegis
Memory Required: 2.0M bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
(See Vendor Profile Page V-68)

IRITROCOM, INC.
PRIMOD
Specific Application: Financial Spreadsheet Analysis
System Requirements: Honeywell
Memory Required: 50K bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1976
(See Vendor Profile Page V-68)

IRONWORKPROCESSOR LABORATORIES, INC.
HANDLECALC
Specific Application: Fully Integrated Electronic Spreadsheet
System Requirements: HP 3000
Operating System: Unix; RTE
Memory Required: 128K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $350
Date First Installed: 1983
(See Vendor Profile Page V-70)

ISOMETRIX BETA SOMICOM CORP.
PLAN 21
Specific Application: Electronic Spreadsheet Program
System Requirements: MDS Series 21
Operating System: OS/2; OS/10
Memory Required: 56K bytes
Source Language: Mobol
Source Code Available: No
Purchase Terms: Purchase
Price: $600
Date First Installed: May 1983
(See Vendor Profile Page V-73)

ISATIONAL INFORMATION SYSTEMS, INC.
ACCENT R V 7.20
Specific Application: Decision Support System and Strategic Planning Tool
System Requirements: DEC 10; 20
Operating System: TOPS-10; TOPS-20
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $40,000 to $52,000
Number Installed: 35
Date First Installed: 1980
(See Vendor Profile Page V-74)

ISATIONAL INFORMATION SYSTEMS, INC.
NYPLAN
Specific Application: Financial Modeling
System Requirements: DEC System/10, System/20, VAX; TI 0990; DEC PDP-11
Operating System: TOPS-10; VMS; DX-10; RSTS/E
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $3,500 to $16,500
Number Installed: 150
Date First Installed: 1975

NCR CORP.
MULTIPLAN
Specific Application: Financial Modeling
System Requirements: NCR Tower
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Date First Installed: April 1983
(See Vendor Profile Page V-75)

NEEDPOST WEST BETA SERVICES, INC.
EARTHWORK SYSTEMS
Specific Application: Calculate Cut and Fill Requirement For Land Use and Development Projects
Specific Industry: Agriculture
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 1
Date First Installed: 1980
(See Vendor Profile Page V-76)

NEEDPOST MANAGEMENT SERVICES
2200 SPREAD SHEET
Specific Application: 2200 Spreadsheet
Specific Industry: CPA
System Requirements: Wang 2200
Operating System: Basic II
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Date First Installed: 1980
(See Vendor Profile Page V-76)

NEEDPOST SOFTWARE
MARK IV
Specific Application: Includes Operating and Financial Leverage Cost Of Capital and Comprehensive Preacquisition Analysis
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 1
Date First Installed: 1979
(See Vendor Profile Page V-77)

NYPLAN
FINANCIAL MODELLING SYSTEM
Specific Application: Financial Modeling System
System Requirements: DEC PDP-11; DEC VAX; TI; IBM
Operating System: RT-11; VMS; RSTS/E
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $695 to $12,500
Number Installed: 450
Date First Installed: January 1981
(See Vendor Profile Page V-77)

OBI, INC.
COSMO-COMM SYSTEM
MODELING
Specific Industry: Communications
System Requirements: IBM 308X; HP1000; DEC VAX
Operating System: RTE
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 3
Date First Installed: June 1982
(See Vendor Profile Page V-78)

OBRIS SIMULOGIC, INC.
ANALECT -VERSION 10.4
Specific Application: Analysis, Forecasting, Financial Modeling

System Requirements: IBM 30XX, 4300; Prime
Operating System: CMS; Primos
Source Language: Fortran, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $10,000 to $125,000
Number Installed: 30
Date First Installed: July 1975
(See Vendor Profile Page V-78)

G-SII SYSTEMS
EASYCALC
Specific Application: Spreadsheet
System Requirements: STI 8000, 6800
Operating System: Multus; Unix
Memory Required: 128K bytes
Source Language: Basic, C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,300
Number Installed: 50
Date First Installed: August 1983
(See Vendor Profile Page V-78)

GILFORD SOFTWARE CORP.
MASCALC
Specific Application: Electronic Spreadsheet For CICS
System Requirements: IBM 370, 4300
Operating System: DOS; OS/VS
Memory Required: 128K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $9,000 to $12,000
Number Installed: 300
Date First Installed: 1983
(See Vendor Profile Page V-78)

HADA ASSOCIATES, INC.
EASY CALC
Specific Application: Spreadsheet Analysis and Financial Modeling
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 40K bytes
Source Language: RPG-II
Purchase Terms: Purchase
Price: $750
Number Installed: 600
Date First Installed: 1982
(See Vendor Profile Page V-78)

PARK SOFTWARE, INC.
CP RETAIL PLANNER
Specific Application: Cash Flow, Inventory Forecasting
System Requirements: DEC VAX
Operating System: VMS
Source Language: VAX-9 Basic
Source Code Available: Yes; $25,000
Purchase Terms: Purchase; Rental; Lease
Price: $15,000
Number Installed: 25
Date First Installed: April 1983
(See Vendor Profile Page V-78)

PSL ASSOCIATES
PERSPECTIVES FINANCIAL MODELING & FORECASTING
Specific Application: Spreadsheet, Report Writer, Graphics
Specific Industry: Hotel Casino
System Requirements: Tandem
Operating System: Guardian
Source Language: Cobol, Pathway
Purchase Terms: Purchase
Price: $25,000
Number Installed: 19
Date First Installed: October 1982
(See Vendor Profile Page V-80)

PSL ASSOCIATES
TREASURY CASH MANAGEMENT SYSTEM
Specific Application: Treasurer's Worksheet for Control of Investment, System/Borrowings
Specific Industry: Manufacturing, Wholesale/Distribution, Banking/Financial, Medical, Education, Government, Hotel Casino
System Requirements: Tandem
Operating System: Guardian
Source Language: Pathway, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1983

PSS COMPUTER, INC.
SATURNCALC
Specific Application: Spreadsheet Generator
Specific Industry: Public Accountant
System Requirements: DEC PDP-11
Operating System: RSX-11M
Memory Required: 64K bytes
Source Language: Fortran, Basic
Purchase Terms: Purchase
Price: $1,200
Date First Installed: 1982
(See Vendor Profile Page V-80)

PSS, INC.
EASY PLAN
Specific Application: Financial Planning and Modeling
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 36K bytes
Source Language: RPG-II
Purchase Terms: Purchase
Price: $795
Number Installed: 1,000
Date First Installed: 1982
(See Vendor Profile Page V-80)

PILOT EXECUTIVE SOFTWARE
MAINFRAME EXECUTIVE INFORMATION SYSTEM
Specific Application: Information System Includes Relational DBMS and IBM PC Retrieval Environment
System Requirements: DEC VAX
Operating System: VM/CMS; VMS
Source Language: PL/1; C
Source Code Available: No
Purchase Terms: Purchase (Escrow)
Price: $50,000 - $75,000
Date First Installed: 1984
(See Vendor Profile Page V-)

POLICY DEVELOPMENT CORP.
ENTRY POINT OPTIMIZER
Specific Application: Calculates Cost-Effective Magazine Distribution Method
Specific Industry: Magazine Publisher
System Requirements: DEC VAX-11/780
Operating System: VMS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 35
Date First Installed: 1981
(See Vendor Profile Page V-82)

POLICY DEVELOPMENT CORP.
PDC PUBLISHING MODEL
Specific Application: Circulation and Financial Forecasting
Specific Industry: Magazine Publisher
System Requirements: DEC VAX-11/780
Operating System: VMS
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 150
Date First Installed: 1974

POLICY DEVELOPMENT CORP.
PROMOTION EVALUATION MODEL
Specific Application: Forecast the Future Profitability and Return on Investment from Various Magazine Promotions
Specific Industry: Magazine Publisher
System Requirements: DEC VAX-11/780
Operating System: VMS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 75
Date First Installed: 1975

PRESDATION SYSTEMS, INC.
GSM
Specific Application: General Stochastic Modeling
System Requirements: IBM 370
Operating System: VMS
Source Language: Cobol, Fortran
Source Code Available: No
Purchase Terms: Rental
Date First Installed: 1979
(See Vendor Profile Page V-82)

PSI ENERGY SOFTWARE, INC.
ENGINEERING LIBRARY
Specific Application: Solve Complex Engineering Studies
Specific Industry: Petroleum
System Requirements: Prime 2250; Prime 850
Operating System: Primos
Memory Required: 2.0M bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase; Time-Sharing
Date First Installed: 1976
(See Vendor Profile Page V-84)

PSI ENERGY SOFTWARE, INC.
PROFITABILITY OF OIL AND GAS OPPORTUNITIES
Specific Application: Economic Evaluation Model For Oil and Gas Properties
Specific Industry: Petroleum
System Requirements: IBM 370; Sperry 1100; DEC VAX; Prime 2250
Operating System: MVS; Primos
Memory Required: 2.0M bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase; Time-Sharing
Date First Installed: 1973

PUSH — ROBERTS ASSOCIATES, INC.
DOCUMENTOR
Specific Application: Provides Formatted and Cross-Referenced Listings of the Model
System Requirements: IBM 370; DEC VAX; Honeywell; Prime 750
Operating System: OS/VS; VMS; GCOS; Primos
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $2,500
Number Installed: 50
Date First Installed: 1980
(See Vendor Profile Page V-84)

RAI BUSINESS SYSTEMS, INC.
FINANCIAL MODELING
Specific Application: Financial Modeling
System Requirements: Datapoint
Operating System: DOS
Memory Required: 48K bytes
Source Language: Datatun
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 100
Date First Installed: 1976
(See Vendor Profile Page V-84)

ROSS SYSTEMS, INC.
MAPS/GL (GENERAL LEDGER/FINANCIAL MODELING)
Specific Application: General Ledger, Accounting and Financial Management Budget Planning
Specific Industry: Manufacturing, Retail, Scientific Research
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 2.0M bytes
Source Language: Ansi-Cobol 74
Source Code Available: No
Purchase Terms: Purchase
Price: $22,500 to $300,000
Date First Installed: June 1983
(See Vendor Profile Page V-87)

ROSS SYSTEMS, INC.
MAPS/MODEL
Specific Application: Budgeting, Forecasting, Cash Flow, Consolidations, Variance Analysis
System Requirements: DEC PDP-11; DEC VAX; DEC Professional 350
Operating System: RSTS/E; VMS
Memory Required: 64K bytes
Source Language: Basic Plus II, Fracal
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500 to $30,000

Number Installed: 70
Date First Installed: April 1975

SAS INSTITUTE, INC.
SAS/ETS
Specific Application: Forecasting, Modeling, Financial Reporting
System Requirements: IBM; DG MV Series; DEC VAX; HP 3000
Operating System: MVS; VM; DOS/VSE; AOS
Memory Required: 512K bytes
Source Language: Fortran 77
Purchase Terms: Purchase
Price: $30,000 to $50,000
Number Installed: 5
Date First Installed: January 1983
(See Vendor Profile Page V-58)

SAS INSTITUTE, INC.
THE SAS/ETS PRODUCT
Specific Application: Forecasting, Modeling, Financial Reporting
System Requirements: IBM
Operating System: OS/VS; DOS/VSE; VM/CMS
Memory Required: 512K bytes
Source Language: PL/1
Purchase Terms: Purchase
Number Installed: 1,000
Date First Installed: June 1980
(See Vendor Profile Page V-58)

SATURN SYSTEMS, INC.
SATURN-CALC
Specific Application: Spreadsheet

System Requirements: DEC PDP-11, Professional 350, DEC VAX
Operating System: RT-11; TSX-11; VMS
Memory Required: 28K bytes
Source Language: Micro-11
Purchase Terms: Lease
Price: $978
Number Installed: 600
Date First Installed: 1982
(See Vendor Profile Page V-59)

SCHONFELD & ASSOCIATES, INC.
INGOT
Specific Application: Business Analysis, Planning, Financial Modeling
System Requirements: IBM; DG MV Series; DEC VAX; HP 3000
Operating System: MVS; VM; DOS/VSE; AOS
Memory Required: 512K bytes
Source Language: Fortran 77
Purchase Terms: Purchase
Price: $30,000 to $50,000
Number Installed: 5
Date First Installed: January 1983
(See Vendor Profile Page V-58)

SIERRA INTERNATIONAL, INC.
CPL/TACTIX
Specific Application: Spreadsheet With Modeling Capabilities

System Requirements: IBM
Operating System: VM/CMS; MOS/TSO
Memory Required: 1.5M bytes
Source Language: Fortran
Purchase Terms: Purchase
(See Vendor Profile Page V-59)

SIMPLAN SYSTEMS, INC.
SIMPLAN V 1.10
Specific Application: Financial Modeling Corporate Planning
System Requirements: IBM 360, 370, 4300, 303X; Prime 2250, 450
Operating System: MFT; Primos
Memory Required: 320K bytes
Source Language: PL/1
Source Code Available: Yes; $10,000
Purchase Terms: Purchase; Rental; Lease
Number Installed: 90
Date First Installed: February 1974
(See Vendor Profile Page V-59)

THE GLASS CORP.
PRO FORMA MODELING (PFM)
Specific Application: Forecasting and Pro Forma Modeling
Specific Industry: Banking/Financial
System Requirements: Burroughs B80, B900, B1000
Operating System: CMS
Memory Required: 4.5M bytes

Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $17,500
Number Installed: 60
Date First Installed: March 1982
(See Vendor Profile Page V-59)

SMITH, GERBER & GAYLORD, INC.
BUSINESS 2000 FINANCIAL PLANNER
Specific Application: Financial Modeling
Specific Industry: Wholesale/Distribution, Retail, Banking/Financial, Legal, Construction, Transportation, Nonprofit Organizations
System Requirements: HP 3000
Operating System: MPE
Source Language: Image, SPL, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,500
Number Installed: 5
(See Vendor Profile Page V-60)

SOFT PRO SYSTEMS, INC.
PMSCO/COBOL-VERSIONS 1.01, 2.01, 3.01
Specific Application: Financial Modeling, Analysis and Forecasting

Distribute your creativity.

New INGOT makes decision support applications portable.

Introducing a real time decision support system—INGOT—a fourth generation language that allows you to share information in new ways.

Models and data files can be moved to almost any combination of mainframes, superminis, and minis. So, if you have an information center here, a subsidiary there, and a departmental computer somewhere else, just put INGOT on each machine. IBM, VAX, DG, PRIME, HARRIS, UNIVAC, TANDEM, WANG, etc., etc. are just alphabet soup to INGOT.

PC TALK

PC's and WP's talk to INGOT *without* special software. Upload and download. Move models and data files with ease using the same software you already have. Expand Lotus, dBase II, and calcs into true decision support.

INGOT handshakes with other programs through a standard flat file interface. INGOT models can access data base systems, pass data to color graphics programs, and execute programs in other languages. INGOT amplifies your existing software assets.

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English-like commands do time series forecasting, LP optimization, simultaneous equations, Monte Carlo simulation, statistical curve fitting, and more. Sales forecasting and optimal manufacturing scheduling can be integrated into a single model using INGOT.

What's your application? Financial consolidation? Long range forecasting? Employee evaluation? Departmental budgeting? Spread sheets? R&D project selection? Customer credit analysis? Transportation scheduling? Cash management? Monitoring competition? With your creativity, there are probably 10,000 portable applications you can build in INGOT.

Serious model builders love its power. Yet spread sheet users graduate easily to INGOT's fourth generation capabilities. INGOT satisfies more needs and more users with the same DP$.

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Proprietary models are built-in as single commands to save users time. From replacement value accounting to stock price estimation, there's nothing like INGOT.

Draw a floor plan and insert cost estimates. Draw a map and show sales by region. Ordinary pieplots, lineplots, Gantt charts, and bar graphs are one line commands.

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100% of the user's manual with 200+ examples can be accessed on-line by typing HELP. Add your own HELP messages to the system too. User training, consulting, and hot line support assure your success.

ACT NOW and call or write for more information.
800-323-7230 or 312-690-5556.

INGOT
A COMPREHENSIVE, DECISION SUPPORT SYSTEM

SCHONFELD & ASSOCIATES, INC.
COMPUTER SOFTWARE—MANAGEMENT CONSULTING
2550 Crawford Avenue Evanston, Illinois 60201

INGOT was developed by Schonfeld & Associates, a leading consulting firm. INGOT was designed from experience and has been used as SA's internal tool for years.

Lotus is a trademark of Lotus Development Corp. dBase II is a trademark of Ashton-Tate.

System Requirements: Wang
Operating System: OS/VS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $500 to $1,450
Number Installed: 50
Date First Installed: 1982
(See Vendor Profile Page V-86)

SOFTWARE INTERNATIONAL CORP.
FORECASTING, MODELING & REPORTING
Specific Application: Forecasting, Modeling and Reporting
System Requirements: IBM 360, 370, 3030, 4300
Operating System: DOS; OS/VS; DOS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: 1982
(See Vendor Profile Page V-86)

SPERRY CORP.
SPERRY CALC 1100
Specific Application: Electronic Spreadsheet
System Requirements: Sperry 1100
Operating System: 1100 OS
(See Vendor Profile Page V-86)

SPSS, INC.
IDA
Specific Application: Interactive Data Analysis and Forecasting System
System Requirements: DG; DEC System/10; IBM; Honeywell
Operating System: AOS; VMS; CMS; GCOS
Memory Required: 150K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1972
(See Vendor Profile Page V-86)

SPSS, INC.
SPSSX
Specific Application: Information Analysis, Statistics, File Handling
System Requirements: IBM; DEC VAX, System/20
Operating System: CMS; VMS; TOPS-20
Memory Required: 1.6M bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: April 1983

STOCKHOS, INC.
DECISION AID SYSTEM VERSION 1
Specific Application: Decision Support System
System Requirements: HP; IBM PC; Interbo; CMC
Memory Required: 64K bytes
Source Language: Basic, CB80, CB86
Source Code Available: No
Purchase Terms: Purchase
Price: $695
Number Installed: 5
Date First Installed: March 1982
(See Vendor Profile Page V-86)

STRATEGIC PLANNING ASSOCIATES, INC.
FORECAST
Specific Application: Modular Planning, and Goal Seeking
System Requirements: IBM; Prime; HP 3000
Operating System: CMS; Primos; MPE; TSO
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000
Number Installed: 20
Date First Installed: 1981
(See Vendor Profile Page V-86)

STRATEGIC PLANNING ASSOCIATES, INC.
PROFILE
Specific Application: Planning Tool For Corporate Strategic Planners
System Requirements: IBM; Prime; HP 3000
Operating System: CMS; Primos; MPE; TSO
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $85,000
Number Installed: 50
Date First Installed: 1980

STSC, INC.
DATAPORT
Specific Application: User-Friendly Spreadsheet
System Requirements: IBM 370, 30XX, 43XX
Operating System: VM/CMS; VM/MVS/SP
Memory Required: 1.5M bytes
Source Language: APL
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $15,000
Date First Installed: 1983
(See Vendor Profile Page V-86)

STSC, INC.
FINANCIAL PLANNING SYSTEM (FPS)
Specific Application: Financial Planning System
System Requirements: IBM 370, 4330
Operating System: VM/CMS
Source Language: APL
Source Code Available: No
Purchase Terms: Purchase
Price: $45,000
Number Installed: 20
Date First Installed: 1978

STSC, INC.
LONG RANGE PLANNING SYSTEM (LRP)
Specific Application: Corporate Planning Tool
System Requirements: IBM 370, 4330
Operating System: VM/CMS
Source Language: APL
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: July 1983

STSC, INC.
POLICY PLUS
Specific Application: Decision Support Tool For Analysis Of Large Policy, Data Bases
Specific Industry: Insurance
System Requirements: IBM 370, 4330
Operating System: VM/CMS
Memory Required: 500K bytes
Source Language: APL
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 16
Date First Installed: October 1982

SUNRISE DATA SYSTEMS
SUMTAB
Specific Application: Spreadsheet Application
Specific Industry: Banking/Financial
System Requirements: HP 250
Operating System: OS/250
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-87)

SYNOM CORP.
THE COMPUTER MODELING SYSTEM (CMS)
Specific Application: Includes Screen Formatting, Menu Generation, File Handling, Report Generator, Link Models, Password Control
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1979
(See Vendor Profile Page V-87)

SYSTEMS CONTROL, INC.
EMYSYS
Specific Application: Energy Management System Support Software
System Requirements: IBM; DEC VAX-11/780
Operating System: VMS
Memory Required: 32K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-86)

THE SYSTEMS SPECIALISTS
ECONOMIC MODELING SYSTEM (EMS)
Specific Application: Economic Modeling
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RGB-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000
Number Installed: 10
Date First Installed: January 1982
(See Vendor Profile Page V-103)

TIMESLICE SYSTEMS, INC.
TIMESLICE SPREADSHEET
Specific Application: Electronic Spreadsheet
System Requirements: TI Business System
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Monthly License
Price: $1,492
Number Installed: 215
Date First Installed: January 1982
(See Vendor Profile Page V-103)

TOWER SYSTEMS, INC.
OMNICALC
Specific Application: Financial Modeling
System Requirements: IBM System 370, 43XX, 30XX
Operating System: OS/VS1; MVS; DOS/VSE; OS/VS2
Memory Required: 60K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $6,500
Number Installed: 950
Date First Installed: 1982
(See Vendor Profile Page V-103)

TRADESTREET RESEARCH
AUTOMATIC ACQUISITION III
Specific Application: Acquisition Analysis
Specific Industry: Banking/Financial
System Requirements: IBM PC-XT, 4300 Series, 3000 Series
Operating System: MVS; OS/VS; DOS
(See Vendor Profile Page V-103)

TRADESTREET RESEARCH
FINANCIAL FITNESS
Specific Application: Provides Financial Modeling and Budget Services To More Affluent Individual Customers
Specific Industry: Banking/Financial
System Requirements: IBM PC-XT, 4300 Series, 3000 Series
Operating System: DOS; MVS; OS/VS
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Rental
Date First Installed: March 1982

TRADESTREET RESEARCH
TRADESTREET FINANCIAL MODEL
Specific Application: Financial Modeling
Specific Industry: Manufacturing, Wholesale/Distribution, Service Corporations
System Requirements: IBM PC-XT, 4300 Series, 3000 Series
Operating System: DOS; MVS; OS/VS
Memory Required: 64K bytes

Purchase Terms: Rental
Date First Installed: 1979

YSI INTERNATIONAL
AUDIT ANALYZER
Specific Application: Financial Reporting
System Requirements: IBM 303X, 370, 43XX
Operating System: DOS; OS/VS
Memory Required: 120K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $185,000 to $30,000
Number Installed: 600
(See Vendor Profile Page V-104)

UNIQUE DIGITAL TECHNOLOGIES
UNICALC
Specific Application: Spreadsheet
System Requirements: DEC PDP-11, VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 12
Date First Installed: January 1983
(See Vendor Profile Page V-105)

UNISYSTEMS, INC.
DATACALC
Specific Application: Financial Modeling Budget
System Requirements: DEC; NEC APC
Operating System: RSTS/E; RT-11
Memory Required: 128K bytes
Source Language: Arco, Dibol, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $2,500
Number Installed: 5
Date First Installed: January 1980
(See Vendor Profile Page V-105)

UNITED INFORMATION SERVICES
FORESIGHT
Specific Application: Financial Modeling Program
System Requirements: CDC Cyber; IBM; AS/6; DEC System 10
Source Language: Fortran, Cobol, Basic, PL/1
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-105)

VALIDATION SYSTEMS CO., INC.
2000 SPREAD SHEET SYSTEM ENHANCEMENT
Specific Application: Spreadsheets, Predefined Real Estate Calculations
Specific Industry: Real Estate
System Requirements: Wang 2200
Memory Required: 28K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $950 to $2,000
Number Installed: 24
Date First Installed: February 1982
(See Vendor Profile Page V-106)

VALIDATION SYSTEMS CO., INC.
FINANCIAL ANALYSIS SYSTEM
Specific Application: Financial Analysis
Specific Industry: Banking/Financial, Real Estate
System Requirements: Wang VS, 2200
Operating System: OS/VS
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $400 to $5,000
Number Installed: 61
Date First Installed: March 1979

VALIDATION SYSTEMS CO., INC.
VALUE ANALYSIS SYSTEM
Specific Application: A Residential/Commercial Real Estate Analysis System
Specific Industry: Real Estate
System Requirements: Wang 2200
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $14,500 to $22,000
Number Installed: 18

VIA COMPUTER, INC.
PROPHIT II (TIME-SHARING)
Specific Application: Modeling, Goal-Seeking Ratio Reports
System Requirements: CDC
Source Language: Basic, PL/1
Purchase Terms: Purchase
Number Installed: 2,000
(See Vendor Profile Page V-107)

WCS COMPUTER SERVICES, INC.
SPREADSHEET
Specific Application: Spreadsheet
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
(See Vendor Profile Page V-108)

WESTBOROLAND SYSTEMS, INC.
CALC/34 VERSION 5
Specific Application: Flexible Financial Modeling
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG-II
Purchase Terms: Purchase
Price: $1,550
Number Installed: 500
Date First Installed: January 1981
(See Vendor Profile Page V-108)

WHY SYSTEMS, INC.
DIGICALC V 1.2
Specific Application: Electronic Spreadsheet For Financial Management
System Requirements: DEC PDP-11 Series, VAX Series, Professional 350 Series
Operating System: RSTS/E; VMS
Memory Required: 300K bytes
Source Language: Basic Plus II, Macro, VAX Basic
Purchase Terms: Purchase
Price: $4,000
Number Installed: 375
Date First Installed: 1981
(See Vendor Profile Page V-109)

WICAT SYSTEMS, INC.
ISITE
Specific Application: Financial Model
System Requirements: Wicat
Operating System: Unix; MCS
Memory Required: 512K bytes
Source Language: Assembly
Purchase Terms: Purchase
Price: $300 to $1,500
Number Installed: 5,000
Date First Installed: 1981
(See Vendor Profile Page V-109)

WORTH, AUBER & ASSOCIATES, INC.
PLAN (MASTER
Specific Application: Financial Planning
System Requirements: Basic Four 210
Operating System: BOSS
Memory Required: 16K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $3,500
Number Installed: 160
Date First Installed: December 1980
(See Vendor Profile Page V-109)

WORTH, AUBER & ASSOCIATES, INC.
ROWS & COLUMNS
Specific Application: Electronic Spreadsheet In Business Basic Language
System Requirements: Basic Four 510; Point 4
Operating System: BOSS; Mic IBM
Memory Required: 16K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $695
Number Installed: 50
Date First Installed: 1982

XEROX CORP.
CONTROL
Specific Application: Financial Analysis Planning, Forecasting, Budgeting, Tracking, Consolidations Modeling and Graphic Display
System Requirements: IBM 370, 30XX, DEC VAX; Honeywell Level 6
Operating System: VM/CMS; MCS/TSO; VMS; CP-6
Source Language: APL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 135
(See Vendor Profile Page V-109)

XEROX CORP.
CONTROL STRATEGIST
Specific Application: Spreadsheet Analysis, Financial Modeling, Risk Analysis, Time Series, Forecasting, Basic Statistics
System Requirements: IBM 43XX, 30XX, DEC VAX; Honeywell Level 6
Operating System: VM/CMS; MCS/TSO; VMS, CP-6
Memory Required: 1.0M bytes
Source Language: APL
Source Code Available: Yes
Purchase Terms: Purchase

Report Generators

ADDITIONAL RESOURCES, INC.
DATA PROCESSING SYSTEM - DPS
System Requirements: Burroughs B1000, B2000, B6000, B4000
Operating System: MCP
Memory Required: 350K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $40,000
Number Installed: 35
(See Vendor Profile Page V-1)

ALAN R. RIGGS, INC.
ARR STATEMENT GENERATOR
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 48K bytes
Source Code Available: Yes
Price: $500
(See Vendor Profile Page V-3)

ALEXANDER PROGRAMMING CORP.
RPT
Specific Application: Report

Report Generators

Generation Package
Specific Industry: Banking/Financial
System Requirements: Prime 750, 400
Operating System: Primos
Source Language: Fortran
Source Code Available: No
Purchase Terms: Timesharin
(See Vendor Profile Page V-3)

AMDAHL COMPUTER CORP.
AMDAHL END USER NONTECHNICAL REPORT WRITER
Specific Application: Report Generation
System Requirements: DEC PDP-11, VAX-11/750, VAX-11/780
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Basic II, Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $2,500
Date First Installed: 1983
(See Vendor Profile Page V-4)

AMDAHL COMPUTER CORP.
REPORT GENERATOR
Specific Application: Programmers Productivity Tool For Report Generation and Inquiry
System Requirements: DEC PDP-11, VAX-11/750, VAX-11/780
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Basic II, Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $3,500
Number Installed: 150

APPLIED DATA RESEARCH, INC.
ADR/DATA REPORTER-RELEASE 2.7
Specific Application: Information Retrieval
System Requirements: IBM 370, 30XX, 43XX
Operating System: OS/VS; DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $6,100 to $13,500
Number Installed: 160
Date First Installed: 1976
(See Vendor Profile Page V-7)

ARBAT SYSTEMS LTD.
REPORT GENERATOR
Specific Application: Report Generator
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Purchase Terms: Purchase; Remote Programming
Number Installed: 100
Date First Installed: 1972
(See Vendor Profile Page V-8)

ARGOSHART INFORMATION SYSTEMS, INC.
REPORT SYSTEM
Specific Application: Reports
System Requirements: IBM System/36; HP 3000; DEC VAX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1976
(See Vendor Profile Page V-9)

AXIOS PRODUCTS, INC.
ROPES (REMOTE ONLINE PRINT EXECUTIVE SYSTEM)
Specific Application: Delivers Print Output Through CICS
System Requirements: IBM
Operating System: CICS; OS/VS1/MVS; DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $20,000
Number Installed: 100
Date First Installed: 1976
(See Vendor Profile Page V-11)

AZNEX, INC.
AZ 7
Specific Application: User-Friendly General-Purpose Report Writer and Inquiry System
System Requirements: Honeywell; Harris; HP 3000; DG
Operating System: GCOS; Vulcan; MPE; AOS
Memory Required: 32K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $10,000 to $32,500
Number Installed: 50
Date First Installed: 1971
(See Vendor Profile Page V-11)

BOGLE AND BAGBAGE, INC.
XPF/COBOL
Specific Application: Productivity Tool
System Requirements: IBM
Operating System: MVS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $30,000
Number Installed: 20
Date First Installed: July 1983
(See Vendor Profile Page V-13)

BOS NATIONAL, INC.
ASSISTER REPORT WRITER FOR IBM SERIES/1
Specific Application: Report Writing, File Update, File Creation and Inquiry
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: Yes; $15,000
Purchase Terms: Purchase; Rental
Price: $2,500
Number Installed: 50
Date First Installed: September 1980
(See Vendor Profile Page V-13)

CARLETON CORP.
AUDITEC
Specific Application: Report Generator, Program Generator, EDP Auditing, Financial Auditing
System Requirements: IBM
Operating System: OS/VS
Memory Required: 360K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 70
Date First Installed: January 1981
(See Vendor Profile Page V-16)

CBAR, INC.
WHAT-IF
Specific Application: Report Writer
System Requirements: HP 3000
Operating System: MPE
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,500
Number Installed: 7
Date First Installed: November 1983
(See Vendor Profile Page V-18)

COLLIER — JACKSON, INC.
CJ/REPORT WRITER
Specific Application: On-Line Menu-Driven Report Generator
System Requirements: DEC VAX; HP 3000
Operating System: VMS; MPE
Memory Required: 32K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 35
Date First Installed: 1983
(See Vendor Profile Page V-19)

COMPUTER INFORMATION SYSTEMS
CIS REPORT GENERATOR
Specific Application: Report Generator
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Purchase Terms: Purchase
Price: $1,000 to $2,000
Date First Installed: November 1983
(See Vendor Profile Page V-23)

COMPUTER SYSTEMS TECHNOLOGY, INC.
PROGRAM GENERATOR REPORT WRITER
Specific Application: Program Generator and Report Writer
Specific Industry: Government
System Requirements: DG
Operating System: RDOS; AOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1979
(See Vendor Profile Page V-25)

COMPUTROL, INC.
REPORT IT
Specific Application: Report Writer
Specific Industry: Banking/Financial
System Requirements: IBM; NCR; Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 20
(See Vendor Profile Page V-27)

CPHA
ADVANCED REPORTER
Specific Application: Reporting Capability For Data Bases
Specific Industry: Medical
System Requirements: DG MP 200, Nova, System/20, System/120
Operating System: AOS; RDOS; DOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $4,500
Number Installed: 150
Date First Installed: 1981
(See Vendor Profile Page V-30)

CTI LTD., INC.
ACTION/REPORT WRITER
Specific Application: Report Writer
System Requirements: IBM System/38
Operating System: CPF
Memory Required: 512K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-32)

CULLINET SOFTWARE, INC.
CULPRIT
Specific Application: Report Writer
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Memory Required: 150K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $27,000
Number Installed: 1,332
Date First Installed: 1969
(See Vendor Profile Page V-32)

CYBERNA, INC.
USERVISION
Specific Application: Report Generator
System Requirements: Tandem; TI 990
Operating System: Guardian; DX-10
Memory Required: 250K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-33)

CYCARE SYSTEMS, INC.
MANAGEMENT REPORTS
Specific Application: Management Reports
Specific Industry: Medical
System Requirements: Honeywell DPS 6; Wang 2200
Operating System: GCOS-400
Memory Required: 64K bytes

Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 180
Date First Installed: 1980
(See Vendor Profile Page V-33)

CYTROL, INC.
CYX-RW REPORT WRITER
Specific Application: Provides Functions For Preparing Reports
System Requirements: DEC PDP-11/24, VAX
Operating System: RSX-11M; VMS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Number Installed: 10
Date First Installed: May 1983
(See Vendor Profile Page V-33)

DATA BASE MANAGEMENT, INC.
BASIC OFFICES SETTLEMENT SYSTEM
Specific Application: Settlement Report Generator
Specific Industry: Legal, Real Estate
System Requirements: HP 250
Operating System: BOS
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-34)

DATAMATE CO., INC.
INQUERY ENGLISH QUERY SYSTEM
Specific Application: Multiple File Report Generator
System Requirements: NCR 8000, 8500; DEC VAX
Operating System: IMOS; IRX; VMS; ITX
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 250
(See Vendor Profile Page V-36)

DATAMATIC, INC.
SCHOOL ACCOUNT APPLICATION
Specific Application: Federal Handbook 22, A/P, A/R, Budget Report, Audit Trail
System Requirements: Honeywell; Datapoint; Burroughs
Memory Required: 128K bytes
Source Language: Cobol 77
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 37
Date First Installed: 1973
(See Vendor Profile Page V-35)

DATAVISION
REPORT WRITER
Specific Application: Generates Reports and Graphics
System Requirements: DEC
Memory Required: 64K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1975
(See Vendor Profile Page V-39)

DENNISON COMPUTER SYSTEMS, INC.
UNIT STATISTICAL PLAN MAGNETIC TAPE REPORT
Specific Application: Reduced Council Assessment by Presenting Statistical Data in Format Requested by National Council
Specific Industry: Insurance
System Requirements: IBM; DEC VAX
Operating System: DOS; OS/VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1981
(See Vendor Profile Page V-40)

DYRO, INC.
DYRO MINI-MICRO INTERACTIVE REPORT
Specific Application: Builds Files and Allows Interactive User-Friendly Report Generation
System Requirements: IBM; DEC PDP-11; HP 3000; Honeywell Level 6
Operating System: TSO; RSTS/E
Memory Required: 100K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-42)

DUQUESNE SYSTEMS, INC.
QCM/JAB
Specific Application: Job Accounting Reporting System
System Requirements: IBM 370, 303X, 308X
Operating System: MVS; OS/VS1
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Rental
Number Installed: 200
Date First Installed: July 1971
(See Vendor Profile Page V-43)

DUQUESNE SYSTEMS, INC.
QCM/SPI
Specific Application: Reporting Facility
System Requirements: IBM 370, 303X, 308X
Operating System: MVS; OS/VS1
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $6,000
Number Installed: 250
Date First Installed: June 1971

DUQUESNE SYSTEMS, INC.
QCM/SPM
Specific Application: On-Line Reporting System
System Requirements: IBM 370, 303X, 308
Operating System: MVS; OS/VS1
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $9,000
Number Installed: 200
Date First Installed: July 1971

EMMANUEL SYSTEMS, INC.
CCM PERFORMANCE DATA BASE
Specific Application: Reporting and Archiving Procedure
System Requirements: IBM 370, 303X, 308X
Operating System: MVS; OS/VS1
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $6,000
Number Installed: 16
Date First Installed: February 1983

EYLAXOR
DYL-280
Specific Application: Fixed-Form, Parameter-Driven Report Writer, Information Handling System
System Requirements: IBM
Operating System: DOS; SSX; OS/VS; CMS
Memory Required: 54K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $11,000
Number Installed: 1,000
Date First Installed: November 1972
(See Vendor Profile Page V-42)

EYLAXOR
DYL-280
Specific Application: Pole-Form English Report Writer/Utility/Data Management
System Requirements: IBM
Operating System: DOS; SSX; OS/VS; CMS
Memory Required: 120K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 1,000
Date First Installed: 1981

ERP MANAGEMENT, INC.
REVIEW
Specific Application: Report Writer
System Requirements: Burroughs
Source Language: Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $19,000
(See Vendor Profile Page V-43)

ERAX CORP.
REPORT WRITER
Specific Application: Creates Reports, Definitions, Private Files
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-43)

ELECTRONIC DATA SYSTEMS CORP.
SPLITTER
Specific Application: Controls and Simplifies Report Output
System Requirements: IBM
Operating System: MVS; MVT
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Date First Installed: 1980
(See Vendor Profile Page V-44)

ENTERPRISE TECHNOLOGY CORP.
GENERALIZED REPORTING SYSTEM (GRS)
Specific Application: User-Friendly Report Writer
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Memory Required: 64K bytes
Source Language: Basic, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $4,500 to $6,500
Number Installed: 100
Date First Installed: October 1981
(See Vendor Profile Page V-46)

ESI
IMPULSE
Specific Application: Report Generation
System Requirements: Burroughs B1700, B460, B5700
Operating System: MCP 8; MCP 6; MCP 3; MCP 3
Memory Required: 67K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 19
Date First Installed: December 1982
(See Vendor Profile Page V-46)

GENTRY, INC.
BCBA PAR
Specific Application: Report Writer
Specific Industry: Accounting, Production Management
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 500K bytes
Source Language: REX II
Source Code Available: No
Purchase Terms: Purchase
Price: $2,750 to $5,000
Number Installed: 20
Date First Installed: August 1983
(See Vendor Profile Page V-46)

GENTRY, INC.
MSI PAR
Specific Application: Report Writer
Specific Industry: Accounting, Production Management
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 500K bytes
Source Language: REXII
Source Code Available: No
Purchase Terms: Purchase
Price: $7,000
Number Installed: 8
Date First Installed: January 1983

GENTRY, INC.
PAL DATA REPORTER
Specific Application: End-User Tool for Creative Report Writing

Report Generators

System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 500K bytes
Source Language: REX II
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 100
Date First Installed: January 1982

GOALS, INC.
BLOOM - REPORT WRITER
Specific Application: Report Generation
System Requirements: Gould Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $9,700
(See Vendor Profile Page V-59)

HARTE SYSTEMS, INC.
WP GEN (WORD PROCESSING GENERATOR)
Specific Application: Custom Word Processing Output Generator
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-51)

IBM SYSTEMS, INC.
SQL REPORT WRITER
System Requirements: Onyx 8002; Datapoint 8S, Datapoint 80
Operating System: Unix; RMS
Memory Required: 64K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: September 1982
(See Vendor Profile Page V-51)

INFORMATICS GENERAL CORP.
ANSWER - 2
Specific Application: Report Writer Providing Full Production Reporting Capability
System Requirements: IBM 360; IBM 370
Operating System: OS/VS; DOS; DOS/VSE
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 400
Date First Installed: 1979
(See Vendor Profile Page V-54)

INFORMATION AND SYSTEMS RESEARCH, INC.
VOLAI
Specific Application: Report Generating
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E; RSX-11M; RT-11
Source Language: Dibol, Cobol, DBL
Source Code Available: No
Purchase Terms: Purchase
Price: $1,250
Number Installed: 450
Date First Installed: July 1983
(See Vendor Profile Page V-54)

INFORMATION SYSTEMS CONSULTANTS, INC.
ALPHALIST
Specific Application: File System Report Generator
System Requirements: Honeywell Level 66
Operating System: GCOS
Memory Required: 60K bytes
Source Language: GMAP, Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $4,500
Number Installed: 13
Date First Installed: 1982
(See Vendor Profile Page V-55)

INFORMATION SYSTEMS OF AMERICA, INC.
ISA/EXTRACTO
Specific Application: General Purpose Data Management
System Requirements: IBM 360, 300X, 430X; Sperry 9080
Operating System: DOS; OS/VS
Memory Required: 40K bytes
Source Language: Assembler
Purchase Terms: Purchase
(See Vendor Profile Page V-55)

INTERPROCESS SYSTEMS, INC.
APLPRINT
Specific Application: Print Facility for VS/APL
System Requirements: IBM 370, 430X, 30XX
Operating System: MCS/TSO; VM/CMS
Memory Required: 60K bytes
Source Language: BAL
Source Code Available: Yes; $625
Purchase Terms: Purchase; Rental
Price: $2,500
Number Installed: 5
Date First Installed: 1982
(See Vendor Profile Page V-58)

INTERPROCESS SYSTEMS, INC.
ENHANCED FORMAT FOR VSAPL
Specific Application: Formats APL Data into Reports
System Requirements: IBM 370, 430X, 30XX
Operating System: MCS/TSO; MVS; VM/CMS
Memory Required: 8K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental
Price: $2,500
Number Installed: 45
Date First Installed: 1981

I.P. SHARP ASSOCIATES, INC.
XTABS CROSS TABULATION ANALYSIS
Specific Application: Analysis, Manipulation and Reporting of Coded Data
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1982
(See Vendor Profile Page V-58)

IRWIN BRENDLER & ASSOCIATES
PRINTING REPORT UTILITY-SUPERLIST
Specific Application: Report Generator from Sequential Data Set
System Requirements: IBM 43XX, 30XX
Operating System: DOS/VS; VM-
Memory Required: 20K bytes
Source Language: Assembler
Source Code Available: Yes; $12,000
Purchase Terms: Purchase
Price: $7,000
Number Installed: 20
Date First Installed: April 1971
(See Vendor Profile Page V-58)

IRWIN BRENDLER & ASSOCIATES
SUPERLIST
Specific Application: Generation of Reports From Sequential Data Sets
Specific Industry: Retail
System Requirements: IBM 360, 370, 43XX
Operating System: DOS/VS; VM
Memory Required: 20K bytes
Source Language: Assembler
Source Code Available: Yes; $12,000
Purchase Terms: Purchase
Price: $4,000
Number Installed: 12
Date First Installed: April 1973

JACOSSEN & ASSOCIATES, INC.
FINANCIAL REPORT WRITER
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 20
Date First Installed: January 1982
(See Vendor Profile Page V-58)

LOGICAL DESIGN CORP.
JOB COST
Specific Application: Reports on Goods Sold and Completed
Specific Industry: Manufacturing
System Requirements: Burroughs B90, B900, B1900
Operating System: CMS
Source Language: Cobol 74
Purchase Terms: Purchase
Price: $1,500 to $3,800
(See Vendor Profile Page V-63)

MADISON DATA SYSTEMS, INC.
REPORT GENERATOR
Specific Application: Report Generation Package
Specific Industry: Real Estate
System Requirements: DG
Operating System: AOS/VS; AOS; DOS; RDOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

THE MANAGEMENT GROUP, INC.
IQ (INFO QUICK)
Specific Application: Cobol Program Report Generator
System Requirements: Honeywell DPS 8 Level 66
Operating System: GCOS-3; GCOS-8
Memory Required: 36K bytes
Source Language: Cobol 66, Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $22,000
Number Installed: 40
Date First Installed: 1976
(See Vendor Profile Page V-65)

MATHES & ASSOCIATES, INC.
QUEST
Specific Application: English-Like Report Generator
System Requirements: NCR
Operating System: VRX
Memory Required: 64K bytes
Source Language: Cobol, MEAT/3
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $3,475
Number Installed: 175
Date First Installed: June 1981
(See Vendor Profile Page V-67)

MATHES & ASSOCIATES, INC.
UPG
Specific Application: Shorthand Load and Go Program Generator
System Requirements: NCR
Operating System: VRX
Memory Required: 64K bytes
Source Language: Neat/3
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $4,975
Number Installed: 800
Date First Installed: 1975

MCGA
REPORT WRITER (R/W)
Specific Application: Report Writer
System Requirements: DEC PDP-11
Operating System: RSTS/E; RT-11
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $700 to $2,000
Number Installed: 100
Date First Installed: 1983
(See Vendor Profile Page V-67)

MCDONNELL DOUGLAS AUTOMATION CO.
MULTIPLE REPORT CREATION SYSTEM
Specific Application: Production Report Generator Against Large Files and Data Bases

System Requirements: IBM 360, 303X, 4300, 370
Operating System: OS/VS; VM/CMS
Memory Required: 146K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 200
Date First Installed: June 1975
(See Vendor Profile Page V-67)

SRS, INC.
SG REPORT GENERATOR
Specific Application: Report Generator
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 48K bytes
Source Language: Cobol, Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-68)

SRS GANTEL
REPORT
Specific Application: Data Base Report Generator; Generates Structured Reports Either on One-Time or Permanent Basis
System Requirements: MDS Qantel System 10, System 20, System 40, System 84
Operating System: BEST
Memory Required: 8K bytes
Source Language: QIC Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 8,000
Date First Installed: 1976
(See Vendor Profile Page V-68)

SRS GANTEL
QICLOOK
Specific Application: Enhanced Report Generator With English-Like Language
System Requirements: Qantel System 10, System 20, System 30, System 40
Operating System: BEST
Memory Required: 16K bytes
Source Language: QIC Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $1,500
Date First Installed: January 1984

SRS-COMPUTER SCIENCES' APPLICATIONS, INC.
REPORT WRITER
System Requirements: DEC
Operating System: RT-11; RSTS/E; VMS
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
(See Vendor Profile Page V-72)

SSMARK DATA SCIENCES CORP.
REPORTER
Specific Application: Report Generator
System Requirements: MDS Series 21
Operating System: OS/8; OS/10
Memory Required: 96K bytes
Source Language: Mobol
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $550
Date First Installed: September 1981
(See Vendor Profile Page V-73)

MOUNTAIN SOFTWARE GROWERS, INC.
AIDXPERT
Specific Application: Report Writer
System Requirements: Honeywell
Operating System: GCOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $7,000
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-73)

MRP SYSTEMS
INFORMAT
Specific Application: Report Generator
System Requirements: DG; Point 4
Operating System: Iris
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1977
(See Vendor Profile Page V-74)

MULTIPLICATIONS, INC.
IMAGINE
Specific Application: On-Line Query and Report Generator
System Requirements: IBM 4300, 303X
Operating System: DOS/VSE; OS/VS; DOS/MVT
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $45,000 to $68,500
Number Installed: 5
Date First Installed: September 1983
(See Vendor Profile Page V-74)

NATIONAL PSI, INC.
VUE
Specific Application: Generates Reports For Scheduling, Costing and Resource Analysis and Generates Network Diagrams
Specific Industry: Engineering, Construction
System Requirements: DEC PDP-11, VAX; HP 3000; Honeywell
Operating System: RT-11; VMS; MPE; RSTS/E
Memory Required: 64K bytes
Source Language: Fortran 4
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $16,000
Number Installed: 50
Date First Installed: September 1979
(See Vendor Profile Page V-74)

NCR CORP.
RICO (PARAMETERS IN COBOL OUT)
Specific Industry: Manufacturing, Wholesale/Distribution, Retail, Banking/Financial, Medical, Legal, Insurance, Real Estate, Education, Construction, Government, Transportation, Nonprofit Organizations
System Requirements: NCR 9300
Operating System: ITX
Memory Required: 1.0M bytes
Source Language: NCRL
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Date First Installed: January 1983
(See Vendor Profile Page V-75)

NORTH AMERICAN COMPUTER CONSULTANTS USER/VISION
Specific Application: Report Generator
System Requirements: Tandem 16; TI 990
Operating System: Guardian; DX-10
Memory Required: 230K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-76)

NORTHEAST DATACOM, INC.
DOCUMENT PREPARATION
Specific Application: Forms Generation
Specific Industry: Banking/Financial
System Requirements: Wang 2200 MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
(See Vendor Profile Page V-76)

NORTHEAST DATACOM, INC.
GENERAL LEDGER - FINANCIAL REPORT WRITER
Specific Application: G/L Report Writing
Specific Industry: Banking/Financial
System Requirements: Wang 2200 MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase

NORTHEAST DATACOM, INC.
REPORT GENERATOR
Specific Application: Report Generation
System Requirements: Wang 2200 MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase

OASYS CORP.
AIDE
Specific Application: Integrated Application Development Environment Tools Aimed at Commercial Applications
Specific Industry: System House
System Requirements: DEC VAX; IBM PC
Operating System: VMS; Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $900 to $10,000
Date First Installed: July 1982
(See Vendor Profile Page V-77)

OLYMPIA DATA SYSTEMS, INC.
TITLE-WRITE
Specific Application: Performs Title Policy Preparation
Specific Industry: Banking/Financial, Legal, Real Estate
System Requirements: Datapoint 1500, ARC
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 110
Date First Installed: 1975
(See Vendor Profile Page V-77)

OUTPUT REPORTERS, INC.
OR - REPORTER/DISPLAYER
Specific Application: Report Generator
System Requirements: IBM System/34; IBM System/36
Operating System: SSP
Memory Required: 24K bytes
Source Language: RPG-II, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 350
Date First Installed: June 1980
(See Vendor Profile Page V-78)

PAGE APPLIED TECHNOLOGY, INC.
COMMAND/DIS (DATA INQUIRY SYSTEM)
Specific Application: Generalized Statistical Report Writer
System Requirements: IBM 4300, 308X
Operating System: OS/VS; OS/VS1
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $5,000
Date First Installed: September 1973
(See Vendor Profile Page V-78)

PCS, INC.
FACT FINDER
Specific Application: Information Retrieval Report Writer
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 42K bytes
Source Language: RPG-II, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $2,995
Number Installed: 350
Date First Installed: 1981
(See Vendor Profile Page V-80)

Report Generators

FMH AVIATION SYSTEMS, INC.
SCHEDULING AND MANAGEMENT REPORTS
Specific Application: Airline Dispatch Control and Report Generator
Specific Industry: Aviation
System Requirements: DG
Operating System: ICOS; RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $12,000
Number Installed: 36
Date First Installed: September 1982
(See Vendor Profile Page V-81)

G. S., INC.
QUERY
Specific Application: Ad Hoc Report Generator
System Requirements: Prime 2250
Operating System: Primos
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,500
Number Installed: 6
Date First Installed: 1983
(See Vendor Profile Page V-84)

REALTIME ENGINEERING, INC.
LOGTIME
Specific Application: Computer Usage Report Generation
System Requirements: DEC PDP-11
Operating System: RSX-11M; RSX-11M+
Memory Required: 64K bytes
Source Language: Fortran, Script
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 5
Date First Installed: December 1983
(See Vendor Profile Page V-85)

REMBACK CORP.
DATABAN II
Specific Application: Report Generator
System Requirements: IBM 360, 370, 4300, 3000
Operating System: DOS/VSE; MVS; DOS/VS; OS/VS
Memory Required: 80K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $15,500 to $19,500
Number Installed: 200
Date First Installed: January 1976
(See Vendor Profile Page V-86)

SMITH, DENNIS & GAYLORD, INC.
REPORT WRITER FOR GENERAL LEDGER
Specific Application: Report Writer
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 60
Date First Installed: September 1979
(See Vendor Profile Page V-92)

SMITH, DENNIS & GAYLORD, INC.
REX PAL
Specific Application: Report Generating
System Requirements: HP 3000
Operating System: MPE
Source Language: Basic, SPL, Image
Source Code Available: No
Purchase Terms: Purchase
Price: $9,000
Number Installed: 2

SOFTWARE CLEARING HOUSE
QUEST
Specific Application: Dictionary-Driven Report Writer
System Requirements: NCR B Series
Operating System: VRX
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $3,475
Number Installed: 224
(See Vendor Profile Page V-92)

SOFTWARE 2000, INC.
REPORT WRITER
Specific Application: Define and Custom Report Generator
System Requirements: IBM System/38; IBM System/34
Operating System: CPS; SSP
Memory Required: 64K bytes
Source Language: CL, RPG-III, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: July 1982
(See Vendor Profile Page V-94)

SOURCE DATA SYSTEMS, INC.
FINANCIAL MANAGEMENT REPORTER
Specific Application: Financial Management Report Writer
System Requirements: IBM Series/1, PC; NCR 9020, 8300, Tower 1632, Decision Mate V
Operating System: IMOS III; Unix
Source Language: Forth
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 4
Date First Installed: July 1981
(See Vendor Profile Page V-94)

SPERRY CORP.
REPORT PROGRAM GENERATOR (RPG 1100)
Specific Application: Program Generator With Data Processing
System Requirements: Sperry 1100 Series
Operating System: 1100 OS
Purchase Terms: Lease
(See Vendor Profile Page V-95)

SPSS, INC.
SPSS/11
Specific Application: Report Writer, Data and File Handling, Cross Tabs, Multiple Regression
System Requirements: DEC PDP-11
Operating System: RSTS/E; RT-11
Memory Required: 56K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1976
(See Vendor Profile Page V-95)

SYSTEM SUPPORT SOFTWARE, INC.
CUSWRITE
Specific Application: Report Generator
System Requirements: IBM; Sperry
Operating System: OS/VS; VS
Source Language: Assembler
Purchase Terms: Purchase; Rental
Price: $8,500 to $9,500
Number Installed: 400
Date First Installed: 1978
(See Vendor Profile Page V-102)

TRANS MICRO SYSTEMS, INC.
ASK/1000
Specific Application: Image Data Base Report Generator
System Requirements: HP 1000
Memory Required: 64K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Number Installed: 25
Date First Installed: November 1982
(See Vendor Profile Page V-104)

TRANS MICRO SYSTEMS, INC.
ASK/3000
Specific Application: Image Data Base Report Generator
System Requirements: HP 3000
Operating System: MPE
Memory Required: 64K bytes
Source Language: SPL
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 400
Date First Installed: 1977

UNITED INFORMATION SERVICES
COMSTRACK
Specific Application: Generates Reports and Analyzes Telephone Use and Related Costs
Specific Industry: Telecommunications
System Requirements: CDC Cyber; IBM
Source Language: Fortran, Super-Basic, Cobol, Snobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-105)

VIANS LABORATORIES, INC.
WANG VS/REPORT
Specific Application: Report Generator With Prototyping.
System Requirements: Wang VS25, VS80I, VS100, VS300
Operating System: VS
Source Language: PL/1, Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $4,000
(See Vendor Profile Page V-108)

WESTMORELAND SYSTEMS, INC.
REPORT WRITE/34/36
Specific Application: Report Writing
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $1,550
Date First Installed: February 1984
(See Vendor Profile Page V-108)

THERE'S ONLY ONE UFO.

A lot of software suppliers are trying to fit into UFO's shoes these days. They'll try to tell you that their On-line Application Development Systems are as powerful...as proven...and as accepted as UFO. They'll try to persuade you that they can offer you UFO's dramatic reduction in the time and expense of developing your CICS and IMS/DC applications. That's what they'll try to tell you. But the revealing and indisputable fact that UFO now has more than 1,500 installations ...more than all other independent suppliers combined...is your absolute proof that there's only one UFO.

No other On-line Application Development System can match UFO's speed, performance and cost savings.

UFO helps you melt away your programming and maintenance backlogs by eliminating the prime source of inefficiency in the application development process...repetitive coding. Pre-programmed and pre-tested functions like..."add, update, copy, browse, and display"—are initiated by keying in simple commands. There's no complex new language to learn, no code to write. Even access to your DL/1 database requires no special database training. With UFO, all your programmers can quickly become CICS or IMS/DC application development specialists without extensive and expensive training.

Because UFO is a non-procedural system, the time required to initiate new programs is dramatically reduced. Your programmers are guided through the development process with a free-form screen PAINTing facility, data dictionary, menu assistance and help screens. Simple fill-in-the-blanks techniques focus activity on what's to be done, not how to do it. And applications can be developed interactively with end-users, permitting changes at the prototype stage for guaranteed end-user satisfaction.

If you're concerned about reducing the time and cost of developing, maintaining and securing on-line applications...call in the best. UFO...User Files On-Line...from Oxford.

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Zip_____ Phone ( )_____
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OXFORD JUST TAUGHT CICS to COBOL

UFO/COBOL™ replaces Command Level COBOL with plain vanilla COBOL.

UFO/COBOL is the perfect answer to your procedural on-line programming needs. For the first time, all your COBOL programmers can now develop CICS applications without learning one word of new code. No longer will the lack of specialized Command Level programmers be a barrier to satisfying the growing demand for more on-line applications. Now your present staff can put their ANSI COBOL programming skills to work cutting your backlog of on-line applications…doing it faster, more efficiently, more automatically than ever before.

Without modifying your on-line environment or operating system, UFO/COBOL takes standard COBOL commands, and automatically translates them using a unique COBOL compiler into the language necessary for CICS program execution. Your ability to utilize the substantial benefits of the on-line environment increases enormously, while your programmers continue to write in a familiar and natural way.

An example of UFO/COBOL commands.

In COBOL	In Command level	In UFO/COBOL
DISPLAY (SCREEN-NAME)	EXEC CICS SEND MAP ('XDF-HCMA') MAPONLY ERASE END-EXEC	DISPLAY (SCREEN-NAME)
READ (FILE-NAME)	EXEC CICS READ DATASET ('FILE-NAME') INTO (FILE-NAME) RIDFLD (KEYNUM) END-EXEC	READ (FILE-NAME)

UFO/COBOL defines CICS 3270 screens on-line.

In addition to extending the capabilities of your programmers, you'll find that UFO/COBOL is a powerful new method to speed-up the CICS application process dramatically. Built into UFO/COBOL is an interactive screen painting facility that lets you design CICS 3270 screens on-line. UFO/PAINT allows you to build or modify screens without writing one line of code. You design the screen simply by positioning fields where you desire. Then COBOL data descriptions are *automatically* generated from the screen.

UFO/COBOL makes prototyping easy.

By quickly defining a sequence of screens, you can prototype the final system…testing and modifying each screen before writing code. You can develop applications interactively with end-users, gaining all the efficiencies of their direct involvement.

Developed by Oxford…#1 in CICS application development.

UFO/COBOL is a development of Oxford Software Corporation, the leading independent supplier of on-line application development software. With more than 1500 installations of UFO…the premier, 4th generation non-procedural approach to application development …no one knows more about the CICS application development environment than Oxford.

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W.S.A. Outside North America, contact one of the following WSA companies: Europe—Austria 0222-31551940; Benelux (NL) 03402-61000; France (Paris) 1-264-8870; (Lyons) 7-828-7472; Greece 01-8016-388; Italy 011-317992; United Kingdom 01-680-3576; West Germany 06181-87044; Scandinavia (Sweden) 08-761-7880; Spain 01-276-0100; Middle East/North Africa—Greece 01-8016-388; South Africa—11-331-3540; Israel—3-295181; India—(Bombay) 44-69178; Asia—Hong Kong 05-688511-2; Japan (Nagoya) 052-571-5921; (Osaka) 06-448-7681; (Tokyo) 03-437-5921; Singapore 65-2355755; Australia—New South Wales 02-439-2477; South America—Brazil (Rio de Janeiro) 021-224-0379; (Sao Paulo) 011-288-1683.

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on-line data entry that's above and beyond the ordinary

For an easy-to-use, completely interactive data entry system that's designed especially for the end user, you need FALCON.

FALCON operates standalone or as a task under CICS and the other major TP monitors giving you total flexibility and performance. It supports both DOS and OS operating systems to provide versatility and upgrading capabilities. And FALCON automatically converts VIDEO/370 formats.

FALCON's high-level security system protects your data against unauthorized access. It lets you decide which operators can use specific functions. And with FALCON you never worry about losing data. If the system fails, all data is recovered. If a terminal breaks down, just go to another terminal, rescue your data, and start working – right where you left off.

FALCON's on-line instructions help you design screen formats, enter and verify data, maintain files, create tables, and submit your own jobs. Just touch a key, tell FALCON what you want to do, and the instructions appear right on the screen.

With FALCON, you can make decisions based on the productivity of your operators without leaving your office. You can monitor the progress of all active terminals and view job accounting statistics on-line.

FALCON's built-in edits include table lookup, range testing, defaults, balancing, and much more. FALCON goes far beyond other data entry systems to let you use your terminal as an operator's console and view the activity and contents of the input and output queues.

So make sure you're getting the most from your resources. Choose FALCON. Call for a free trial. You'll be glad you made the right choice.

For more information contact
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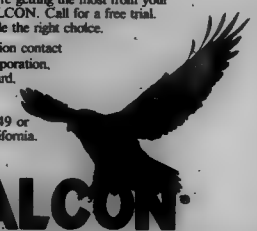
Culver City,
California 90230.
Toll free (800) 255-5049 or
(213) 827-4500 in California.



FALCON

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The products have been indexed by major operating system: each section contains those packages which run on a specific operating system or operating system family. Index entries contain information on the vendor, package name, the product type and the page number on which the complete product listing can be found.

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ABL DATA SYSTEMS, INC.
MENU/E
Specific Application: Application Development
System Requirements: DEC
Operating System: RSTS/E
Memory Required: 10K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $395
Number Installed: 30
Date First Installed: January 1980
(See Vendor Profile Page V-1)

ADPAC CORP.
DESIGN
Specific Application: Computer Assist For Normalization
System Requirements: IBM
Operating System: OS/VS
Source Language: Adpac
Purchase Terms: Purchase
Price: $19,500
Number Installed: 6
Date First Installed: November 1982
(See Vendor Profile Page V-2)

ADVANCED COMPUTER CONCEPTS, INC.
APDL (ADVANCED PROGRAM DESIGN)
Specific Application: Software Development Tool
System Requirements: DEC PDP-11, VAX
Operating System: RT-11; RSX-11M; VMS
Memory Required: 32K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $1,250 to $2,500
Number Installed: 18
Date First Installed: January 1983
(See Vendor Profile Page V-2)

ADVANCED SOFTWARE PRODUCTS, INC.
VIRTUAL COBOL
Specific Application: Language Application Environment
System Requirements: IBM PC, Display Terminal, Series/1, 370
Memory Required: 128K bytes
Source Language: Assembler, Virtual Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $5,000
Date First Installed: 1978
(See Vendor Profile Page V-2)

AFCAD SYSTEMS, INC.
AIDIT
Specific Application: Screen Editor
System Requirements: Prime; Gould
Operating System: Primos; MPX
Source Language: Fortran
Purchase Terms: Purchase
Price: $2,000
Number Installed: 250
(See Vendor Profile Page V-2)

AIS (APPLIED INFORMATION DEVELOPMENT, INC.)
PROJECT MANAGERS HANDBOOK
Specific Application: Project Management and Quality Assurance Through All Phases of Systems Development
System Requirements: IBM 303X, 370; NAS AS/7000, 9000
Operating System: MVS
Purchase Terms: Purchase
Price: $12,000
Number Installed: 25
Date First Installed: December 1980
(See Vendor Profile Page V-3)

AIS (APPLIED INFORMATION DEVELOPMENT, INC.)
TESTING MANAGEMENT HANDBOOK (TMH)
Specific Application: Software Testing
System Requirements: IBM 303X, 370; NAS AS/7000, 9000
Operating System: MVS
Purchase Terms: Purchase
Price: $4,000
Number Installed: 10
Date First Installed: July 1982

AMS PLUS CORP.
AMS PLUS
Specific Application: User Friendly Menu-Driven Application Generator
System Requirements: Wang 2200, PC; IBM PC
Memory Required: 24K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $500
Number Installed: 1,000
Date First Installed: October 1978
(See Vendor Profile Page V-3)

ARMS PLUS, CORP.
ARMS
Specific Application: Integrated Application Generator and File Manager
System Requirements: Wang 2200
Memory Required: 16K bytes
Source Language: Wang Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,995
Date First Installed: October 1983

ALLEN & ASSOCIATES INTERNATIONAL, LTD.
AUTOMATIC INFORMATION MANAGEMENT SYSTEM
Specific Application: Application Generator
System Requirements: Wang 2200
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 1,000
Date First Installed: January 1978
(See Vendor Profile Page V-3)

ALTERGO PRODUCTS, INC.
CPG COMMUNICATIONS PROGRAM GENERATION
Specific Application: Generates CICS Applications
System Requirements: IBM
Memory Required: 25K bytes
Source Language: Assembly
Purchase Terms: Purchase; Rental
Price: $27,000
Number Installed: 400
Date First Installed: 1977
(See Vendor Profile Page V-4)

ARGOS COMPUTER CORP.
SCREEN GENERATOR
Specific Application: Productivity Tool For Screen Generation
System Requirements: DEC PDP-11, VAX-11/750, VAX-11/780
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Basic Plus II, Basic
Purchase Terms: Purchase; Lease
Price: $4,500
Number Installed: 150
(See Vendor Profile Page V-4)

AMERICAN SYSTEMS, INC.
WARNIER DIAGRAM PLOTTER
Specific Application: Diagram Plotter
System Requirements: DEC
Operating System: COS
Memory Required: 16K bytes
Source Language: Dibol
Purchase Terms: Purchase
Price: $550
Date First Installed: June 1981
(See Vendor Profile Page V-5)

ANALYST INTERNATIONAL CORP.
CORVET
Specific Application: Program Generator
System Requirements: IBM 4341, 3031; DG MV4000
Operating System: DOS; MDOS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $95,000
Date First Installed: July 1983
(See Vendor Profile Page V-5)

THE ANALYTIC SCIENCES CORP.
TRAILBLAZER
Specific Application: Testing Tool
System Requirements: IBM 4300, 303X
Operating System: OS/VS1; OS/VS; VM
Source Language: Assembler, Ansi Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $22,500
Number Installed: 6
Date First Installed: September 1980
(See Vendor Profile Page V-5)

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APPLICATION DEVELOPMENT SERVICES
DOCUMANAGER DM400
Specific Application: Programming Aid
System Requirements: IBM System/34
Operating System: SSP
Source Language: RPG-II
Purchase Terms: Purchase
Number Installed: 300
Date First Installed: 1980
(See Vendor Profile Page V-8)

APPLICATIONS PROGRAMMING
LOGIC CHAIN
Specific Application: Cobol Logic Compiler
System Requirements: IBM; Burroughs 79XX, 46XX; Honeywell
Operating System: DOS/VS; MVS/XA; GCOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-8)

APPLIED CYBERNETICS, INC.
ADEPT/3000
Specific Application: Cobol Program Generator On-Line Data Entry Programs
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Purchase Terms: Purchase; Lease
Price: $6,500
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-7)

APPLIED DATA RESEARCH, INC.
ADR/ASC-RELEASE 7.1
Specific Application: System Documentation
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/VS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $14,500
Number Installed: 125
(See Vendor Profile Page V-7)

APPLIED DATA RESEARCH, INC.
ADR/AUTOFLOW II-RELEASE 6.1
Specific Application: System Development and Documentation
System Requirements: IBM 370, 43XX, 30XX
Operating System: OS/VS; DOS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $6,000 to $9,000
Number Installed: 600

APPLIED DATA RESEARCH, INC.
ADR/DL
Specific Application: High-Level Application Development System
System Requirements: IBM 370, 30XX, 43XX
Operating System: OS/VS; DOS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $14,500 to $23,400
Number Installed: 120
Date First Installed: 1981

APPLIED DATA RESEARCH, INC.
ADR/IDEAL - RELEASE 1.0
Specific Application: Interactive Application Development
System Requirements: IBM 370, 30XX, 43XX
Operating System: OS/VS; DOS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $60,000 to $78,860
Number Installed: 150
Date First Installed: 1983

APPLIED DATA RESEARCH, INC.
ADR/METAL COBOL
Specific Application: Cobol Precompiler
System Requirements: IBM 370, 30XX, 43XX
Operating System: OS/VS; DOS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $10,500 to $17,900
Number Installed: 750

APPLIED DATA RESEARCH, INC.
ADR/ROSCOE-RELEASE 6.3
Specific Application: On-Line Program Development
System Requirements: IBM 370; 30XX, 43XX
Operating System: OS/VS; MVS; MVS/XA
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $44,500 to $52,200
Number Installed: 1,300

APPLIED DATA RESEARCH, INC.
ADR/VOLLIE-RELEASE 3.3
Specific Application: On-Line Program Development
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $14,700 to $25,800
Number Installed: 1,700
Date First Installed: 1978

APPLIED INFORMATION MANAGEMENT, INC.
IDA (INTERACTIVE DEVELOPMENT AIDS)
Specific Application: Generates Program Code
System Requirements: Royal; Point 4; DG
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1978
(See Vendor Profile Page V-7)

APPLIED INFORMATION SYSTEMS, INC.
EASY ENTRY PC888
MANAGEMENT AND DATA ENTRY
Specific Application: Data Entry
System Requirements: DEC PDP-11, VAX, Professional 300
Operating System: RSX-11M; VMS; RSTS/E
Memory Required: 60K bytes
Source Language: PL/1
Purchase Terms: Purchase
Price: $4,400
Number Installed: 50
Date First Installed: August 1980
(See Vendor Profile Page V-7)

APPLIED SOFTWARE, INC.
FULL-SCREEN EDIT PLUS-FSE
Specific Application: Program Development
System Requirements: IBM
Operating System: SVS; MVT
Memory Required: 100K bytes
Source Language: 370 Assembler
Purchase Terms: Lease
Number Installed: 100
Date First Installed: June 1982
(See Vendor Profile Page V-8)

APPLIED SOFTWARE, INC.
TSO SUPERSET UTILITIES
Specific Application: Program Development
System Requirements: IBM
Operating System: SVS; MVS
Memory Required: 100K bytes
Source Language: 370 Assembler
Source Code Available: No
Purchase Terms: Lease
Number Installed: 300
Date First Installed: June 1980

ARKANSAS SYSTEMS, INC.
AIS CROSS REFERENCE SYSTEM
Specific Application: Programming Aid
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $195
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-9)

ARKANSAS SYSTEMS, INC.
WORK STATION UTILITY (WSU) PROGRAM GENERATOR
Specific Application: Program Generator
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $345
Date First Installed: August 1982

ARRAY COMPUTER, INC.
EDICHECK
Specific Application: Cobol Cross Reference and Directory Facility, Catalogues Debugging and Testing Information
System Requirements: IBM 4300, 3000, 350 Series
Operating System: DOS; OS/VS
Source Code Available: No
Purchase Terms: Purchase
Price: $3,900
Number Installed: 5
Date First Installed: 1982
(See Vendor Profile Page V-9)

ARRAY COMPUTER, INC.
FOCUS
Specific Application: Conversion Aid — JCL to Cobol From DOS to OS
System Requirements: IBM 4300, 3000, 350 Series
Operating System: DOS; OS/VS
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $15,000
Number Installed: 150
Date First Installed: 1973

ARTHUR ANDERSEN & CO.
HONEYWELL MIDDLEWARE AND DICTIONARY
Specific Application: Programming Aid
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 14
Date First Installed: 1979
(See Vendor Profile Page V-9)

BANCROFT COMPUTER SYSTEMS, INC.
FILE MAINTENANCE PROGRAM GENERATOR
Specific Application: File Maintenance Program Generator
System Requirements: IBM System/3, System/34, System/36, System/38
Operating System: SSP
Memory Required: 20K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 500
Date First Installed: 1980
(See Vendor Profile Page V-11)

BANCROFT COMPUTER SYSTEMS, INC.
SYSTEM DOCUMENTATION AND ANALYSIS
Specific Application: System Documentation and Analysis Aid
System Requirements: IBM System/3, System/34, System/36, System/38
Operating System: SSP
Memory Required: 20K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $250
Number Installed: 350
Date First Installed: 1980
(See Vendor Profile Page V-11)

BILLINGS COMPUTER CORP.
ASIST
Specific Application: Program Tool For Developing Screens and Forms
System Requirements: Billings 500, 6000
Operating System: BOS; Oasis
Memory Required: 56K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $300
Date First Installed: 1982
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS DIAGNOSTICS PACK
Specific Application: Diagnostics
System Requirements: Billings
Operating System: BOSS
Memory Required: 64K bytes
Purchase Terms: Purchase
Price: $500
Date First Installed: 1981

BILLINGS COMPUTER CORP.
COMPUTAMATIC TERMINAL
Specific Application: Emulates Smart Terminal
System Requirements: Billings 500, 6000
Operating System: BOS; Oasis
Memory Required: 56K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $300
Date First Installed: November 1981

B J BOYLE ASSOCIATES, INC.
BIM-EDIT FULL-SCREEN EDITOR
Specific Application: Program Editing System
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 200K bytes
Source Language: PL/1, Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $4,000
Date First Installed: February 1983
(See Vendor Profile Page V-12)

BLACKHAWK DATA CORP.
HAWKEYE
Specific Application: Cobol Standardizer
System Requirements: IBM; Burroughs; Honeywell; DEC
Memory Required: 50K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $3,000 to $5,000
Number Installed: 85
(See Vendor Profile Page V-12)

BOEING COMPUTER SERVICES CO.
EASY5
Specific Application: Simulation
Specific Industry: Engineering
System Requirements: CDC; DEC VAX-11/780; IBM 370, 3000 Series; CRAY 1S
Operating System: NOS/BE; VMS; TSO; COS
Memory Required: 120K bytes
Source Language: Fortran 77
Purchase Terms: Lease
Number Installed: 4
Date First Installed: 1981
(See Vendor Profile Page V-13)

BOGLE AND BABBAGE, INC.
SCREENFORM
Specific Application: Screen Generator
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: MVS; MVS/XA
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $5,000
Number Installed: 100
Date First Installed: 1982
(See Vendor Profile Page V-13)

BUSINESS COMPUTER DESIGNS, INC.
DOCU-MINT
Specific Application: Flowcharting, File Layouts, Menus
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 14K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Lease
Price: $850
Number Installed: 1,400
Date First Installed: November 1979
(See Vendor Profile Page V-14)

BUSINESS CONTROLS CORP.
BCS
Specific Application: Automated Cobol Application Development System
System Requirements: DEC PDP-11, VAX, Decsystem 10, 20
Operating System: RSTS/E; VMS; TOPS-20; TOPS-10
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $12,000 to $35,000
Number Installed: 55
Date First Installed: 1982
(See Vendor Profile Page V-14)

BUSINESS INFORMATION SYSTEMS, INC.
SCREENS MADE EASY
Specific Application: Assists Application Programmers With Development of IMS and CICS
System Requirements: IBM 360, 370
Operating System: DOS; OS/VS
Memory Required: 16K bytes
Source Language: Assembler, Cobol, PL/1
Source Code Available: No
Purchase Terms: Purchase; Lease
Date First Installed: January 1983
(See Vendor Profile Page V-14)

BUSINESS INFORMATION SYSTEMS, INC.
SCREENS MADE EASY SME
Specific Application: Free-Form Interactive Screen Design Aid
System Requirements: IBM 360, 370, 4300, 303X
Operating System: DOS; OS/VS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $6,000
Number Installed: 2
Date First Installed: April 1983

BUSINESS SYSTEMS RESOURCES, INC.
FAST
Specific Application: Application Development Tool, Program Generator
System Requirements: DEC VAX Series; DG MV Series
Operating System: VMS; AOS/VS
Memory Required: 2.0M bytes
Source Language: PL2 , Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: November 1982

BYTEL
COGEN
Specific Application: Cobol Program Generator
System Requirements: IBM; TI; Prime
Operating System: Unix; Prime
Memory Required: 64K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $950 to $7,500
Number Installed: 500
Date First Installed: March 1981
(See Vendor Profile Page V-14)

BYTEL
MENUPRO
Specific Application: Cobol Menu Processor
Operating System: Unix
Source Language: Cobol
Purchase Terms: Purchase; Rental
Number Installed: 150
Date First Installed: March 1981

CAP GEMINI SASD CORP.
DATAPIX (S)
Specific Application: Allows Cobol Programs to Perform Arithmetic Operations on Blank and Alphabetical Data in Packed Fields
System Requirements: IBM 370
Operating System: DOS; OS/VS
Memory Required: 1K bytes
Source Language: ALC
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1976
(See Vendor Profile Page V-15)

CAP INFORMATION SYSTEMS
MICRODADE
Specific Application: Universal Microprocessor Program Development System
System Requirements: DEC PDP-11, VAX
Operating System: RT-11; RSX-11M; VMS
Memory Required: 30K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000
Number Installed: 70
Date First Installed: 1977
(See Vendor Profile Page V-115)

CENTURY ANALYSIS, INC.
IMPACT-4
Specific Application: Fourth-Generation Interactive Program, Development System
Operating System: B-3
Memory Required: 256K bytes
Purchase Terms: Purchase
Price: $29,500
Number Installed: 60
Date First Installed: April 1982
(See Vendor Profile Page V-17)

CHAPMAN & ASSOCIATES
DYNAMIC DATASET ALLOCATER
Specific Application: Provide Flexible Batch Program Environments
System Requirements: IBM System/370
Operating System: OS/VS
Memory Required: 1K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental
Price: $500
(See Vendor Profile Page V-17)

CHAPMAN & ASSOCIATES
KEYWORD SCANNER
Specific Application: Provide Keyword-Based Free Format Input Capability
Operating System: OS/VS
Memory Required: 10K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental
Price: $500

CHAPMAN & ASSOCIATES
REPORT ASSISTS
Specific Application: Report and File Management Services
System Requirements: IBM System/370
Operating System: OS/VS
Memory Required: 1K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental
Price: $200

CHAPMAN & ASSOCIATES
THE MESSAGE MANAGER
Specific Application: Provide Variable Length/Text Message Creation
System Requirements: IBM System/370
Operating System: OS/VS
Memory Required: 2K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental
Price: $600

CHILSOFT'S MANAGEMENT CONTROLS, INC.
CMC COBOL CONVERTER
Specific Application: Converts Datebus Code to RM Cobol
System Requirements: Datapoint 1550
Operating System: DOS
Memory Required: 64K bytes
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $4,000

Number Installed: 1
Date First Installed: October 1982
(See Vendor Profile Page V-17)

CHELSON'S MANAGEMENT CONTROLS, INC.
CMC DATA SHARE EDIT PROGRAM
Specific Application: File Record Viewing, Format Error Search
Specific Industry: DP
System Requirements: Datapoint 1550
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $800

CHELSON'S MANAGEMENT CONTROLS, INC.
CMC FLOW CHART GENERATOR
Specific Application: Prints Flow Charts From Databus
System Requirements: Datapoint 1550
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $950
Number Installed: 1
Date First Installed: October 1982

CINCOM SYSTEMS, INC.
MANTIS
Specific Application: High-Level Fourth-Generation Application Development System
System Requirements: IBM 3270, PCM
Operating System: EDOS; OS/VS; MVS; CMS
Memory Required: 60K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $35,000 to $60,000
Number Installed: 1,500
Date First Installed: 1978
(See Vendor Profile Page V-14)

CIRCADIA CORP.
C LIBRARIES
Specific Application: Software Development
Operating System: Xenix; Unix
Source Language: C
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-14)

CITIZENS AUTOMATED SYSTEMS
THE STANDARD
Specific Application: Program Generation
Specific Industry: Banking, Financial
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 256K bytes
Source Language: Cobol, Basic
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-14)

CLYDE DIGITAL SYSTEMS, INC.
DOC SESSION DOCUMENTOR AND TERMINAL EXPANDER
Specific Application: Session Documentor and Terminal Expander
Specific Industry: Wholesale/Distribution, Retail, Banking/Financial, Education, Construction, Nonprofit Organizations
System Requirements: DEC PDP-11/44, PDP-11/70
Operating System: RSTS/E
Memory Required: 56K bytes
Source Language: Basic; Basic PL
Source Code Available: No
Purchase Terms: Purchase
Price: $800
Number Installed: 100
Date First Installed: November 1980
(See Vendor Profile Page V-15)

COMMERCIAL DATA CORP.
COMMUNICATIONS DEVELOPMENT TOOL
Specific Application: Tool to Design and Develop On-Line Applications
System Requirements: NCR 8455
Operating System: VRX
Memory Required: 156K bytes
Source Language: VRX Cobol, Nest
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $22,000 to $30,000
Number Installed: 15
Date First Installed: June 1981
(See Vendor Profile Page V-16)

COMMONWEALTH SYSTEMS
MENU PROCESS
Specific Application: Tool to Build Program Menu System
System Requirements: NCR 8200 Series
Operating System: IMOS; IRX
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $495
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-20)

COMMONWEALTH SYSTEMS
TABLES MAINTENANCE
Specific Application: Miscellaneous Table Building Tool For Designers
System Requirements: NCR 8200 Series
Operating System: IMOS; IRX
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $595
Number Installed: 10
Date First Installed: 1980

COMMONWEALTH SYSTEMS
XREF
Specific Application: Cobol Cross Reference Utility
System Requirements: NCR 8200 Series
Operating System: IMOS; IRX
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $245
Number Installed: 10
Date First Installed: 1980

COMP ACT DATA SYSTEMS, INC.
ACES (APPLICATION CICS ENVIRONMENT SYSTEM)
Specific Application: Automated Method For Creating BMS Map Layouts and CICS Command-Level Cobol Source Programs
Operating System: DOS; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,500
Number Installed: 30
(See Vendor Profile Page V-30)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-DART
Specific Application: Report Generator For Sorting Systems
System Requirements: IBM 370, 360, 43XX
Operating System: DOS/VS; OS/VS1
Memory Required: 18K bytes
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $6,000 to $7,500
Number Installed: 50
Date First Installed: 1981
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-EZTEST CICS
Specific Application: On-Line Debugging Facility Designed for CICS/VS Environment
System Requirements: IBM 370, 360, 43XX
Operating System: DOS/VS; OS/VS1; VM/CMS; MVS
Memory Required: 30K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Price: $12,500 to $17,500
Number Installed: 60
Date First Installed: 1982

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-OPTIMIZER
Specific Application: Optimizer
System Requirements: IBM 4300; IBM 330; IBM 370
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Lease
Number Installed: 1,000
Date First Installed: 1978
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-SENTINEL
Specific Application: Creation, Maintenance and Retrieval of All Job-Related Information
System Requirements: IBM 370, 360, 43XX, 30XX
Operating System: DOS/VS
Memory Required: 256K bytes
Source Language: BAL
Source Code Available: No
Purchase Terms: Rental; Lease

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-VTERM
Specific Application: Programming Systems Development Aid
System Requirements: IBM 370, 360, 43XX
Operating System: VM/CMS
Memory Required: 8K bytes
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 40
Date First Installed: 1981

COMPUTER CONCEPTS CORP.
MICRO-BRIDGE 80
Specific Application: Runs Programs Written For Personal Computers on Wang Hardware
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,995
Date First Installed: 1984
(See Vendor Profile Page V-22)

COMPUTER CONCEPTS, INC.
INSPECTOR ON CALL
Specific Application: System For Evaluating Data Base
System Requirements: IBM
Operating System: IMS; CICS
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Number Installed: 1
Date First Installed: 1983

COMPUTER RESOURCES INTERNATIONAL
FILE MANAGEMENT SYSTEM (FMS)
Specific Application: Application Development Tool
System Requirements: Honeywell DPS/6
Operating System: GCOS
Memory Required: 80K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $3,995
Number Installed: 4
Date First Installed: March 1983
(See Vendor Profile Page V-23)

COMPUTER SYSTEMS INTERNATIONAL, LTD.
HELP (HAWAII EDIT AND LIBRARY SYSTEM)
Specific Application: Programming Aid
System Requirements: Burroughs B9000

Operating System: MCP 6; MCP 9
Memory Required: 50K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $13,000
Number Installed: 52
Date First Installed: 1977
(See Vendor Profile Page V-26)

COMPUTER SYSTEMS SIMULATION, INC.
THE BUG BYTER
Specific Application: Interactive Software Tool For Problem Solving IBM MVS/SP/XA System
System Requirements: IBM System/370
Operating System: MVS; VM
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $9,500
Number Installed: 32
Date First Installed: 1979
(See Vendor Profile Page V-26)

COMPUTER SYSTEMS SIMULATION, INC.
MVS/JCL FOR OPERATIONS
Specific Application: Computer-Aided Instruction Course For Operations Training
System Requirements: IBM 370, 303X, 43XX
Operating System: DOS
Memory Required: 1.0M bytes
Source Language: Courseware
Purchase Terms: Purchase
Price: $3,750
Number Installed: 20
Date First Installed: 1980

COMPUTER TECHNOLOGY, INC.
SOFTWARE REVISION TRACKING: SRT
Specific Application: Tracks Revisions in Source Code
System Requirements: Wang VS
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200
Number Installed: 6
Date First Installed: June 1982
(See Vendor Profile Page V-27)

COMPUTIME, INC.
TABLE ACCESS METHOD
Specific Application: Table Management Module For Application Programs
System Requirements: IBM
Operating System: CICS; DOS
Memory Required: 64K bytes
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Lease
Price: $500
Number Installed: 3
Date First Installed: June 1981
(See Vendor Profile Page V-27)

COMPUWARE CORP.
ABEND-AID
Specific Application: Analyzes Program Abends and Provides English Diagnosis
System Requirements: IBM 370, 43XX, 30XX
Operating System: OS/VS; MVS; DOS; OS/VS1
Memory Required: 18K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $7,500 to $12,500
Number Installed: 2,500
Date First Installed: November 1976
(See Vendor Profile Page V-28)

COMPUWARE CORP.
CICS-AID
Specific Application: Provide English Language Diagnostics For CICS Abends
System Requirements: IBM 370, 43XX, 30XX
Operating System: OS/VS; DOS/VS; DOS; OS/VS1
Memory Required: 40K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $6,000 to $12,000
Number Installed: 10
Date First Installed: May 1983

COMPUWARE CORP.
COBOL-AID
Specific Application: Provides Source Level Debugging Capability For Cobol
System Requirements: IBM 370, 43XX, 30XX
Operating System: OS/VS; DOS/VS; MVS; DOS
Memory Required: 16K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $4,000 to $6,000
Number Installed: 200
Date First Installed: April 1983

COMTEC, INC.
IDEA-INTERACTIVE DESIGN AND DOCUMENTATION
Specific Application: Program Generator Produces User Documentation
System Requirements: Prime; Honeywell Ultimate; Microdata Reality; ADDS Mentor
Operating System: Pick
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $8,500
Number Installed: 25
Date First Installed: September 1977
(See Vendor Profile Page V-28)

CONSUMER SYSTEMS CORP.
JCLFLOW DOCUMENTATION SYSTEM
Specific Application: Application System Documentation Generator
System Requirements: IBM Mainframe
Operating System: OS/VS; DOS
Memory Required: 256K bytes
Source Language: Cobol, BAL
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $7,500
Number Installed: 70
Date First Installed: June 1979
(See Vendor Profile Page V-28)

CONSUMER SYSTEMS CORP.
TEST/IMS
Specific Application: BTS Alternative For Testing IMS Applications
System Requirements: IBM Mainframe
Operating System: MVS; OS/VS1
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $16,000
Number Installed: 50
Date First Installed: February 1981

CONTEL INFORMATION SYSTEMS
GRINDER-GRAPHICAL INTERACTIVE NETWORK
Specific Application: Supports Design and Analysis of Hierarchical Data Communications Network
System Requirements: DEC Decsystem 20
Operating System: TOPS-20
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 20
Date First Installed: 1975
(See Vendor Profile Page V-29)

CONTEL INFORMATION SYSTEMS
MIND-MODULAR INTERACTIVE NETWORK
Specific Application: Interactive Design and Analysis Tool For Developing or Managing Central Data Communications Network
System Requirements: IBM 360, 370, 303X; Decsystem
Operating System: CMS/TSO; TOPS-20
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 600
Date First Installed: 1978

CONTEL INFORMATION SYSTEMS
TRACE-ELEVEN
Specific Application: On-Line Debugger
System Requirements: DEC PDP-11
Operating System: RT-11
Source Language: Fortran, Micro 11
Source Code Available: No
Purchase Terms: Purchase
Price: $250
Number Installed: 120
Date First Installed: 1980

CONTEL INFORMATION SYSTEMS
WATBAM-PLUS
Specific Application: Design and Optimization of Single-Site PBX Communications Network
System Requirements: DEC Decsystem 20; IBM 360, 303X
Operating System: CMS/TSO; TOPS-20
Memory Required: 150K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: March 1982

CONVERGENT SOLUTIONS, INC.
FORMAL APPLICATIONS STRUCTURING TECHNIQUE
Specific Application: System Development
System Requirements: Convergent Technology
Operating System: CTOS
Memory Required: 512K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $4,500
Number Installed: 10
Date First Installed: January 1982
(See Vendor Profile Page V-29)

CONVERGENT SOLUTIONS, INC.
THE APPLICATION DEVELOPMENT SYSTEM (ADS)
Specific Application: System Building
System Requirements: Convergent Technology
Operating System: CTOS
Memory Required: 512K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Number Installed: 50
Date First Installed: March 1983

CONVERGENT SYSTEMS
ADU (ANSCII-DL1 INTERFACE)
Specific Application: Allows Ansgar Files to be Converted to Either VSAM OR DL1 Files Without Affecting Application
System Requirements: IBM 370, 360, 4300, 303X
Operating System: OS/VS; DOS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 2
Date First Installed: January 1983
(See Vendor Profile Page V-30)

CONVERGENT SYSTEMS
TCI (TASK/MASTER-CICS INTERFACE)
Specific Application: Allows TASK/MASTER to be Executed Under CICS Without Modification or Recompilation
System Requirements: IBM 370, 360, 4300, 303X
Operating System: OS/VS; DOS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000 to $30,000
Number Installed: 17

Date First Installed: 1980

CORVET COMPANIES, INC.
ON-LINE NO CODE APPLICATION GENERATOR
Specific Application: Application Generator
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS
Memory Required: 128K bytes
Source Language: BAL, Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $85,000
Number Installed: 2
Date First Installed: January 1983
(See Vendor Profile Page V-30)

COOPERS & LYBRAND
AUDITAX
Specific Application: Preprocessor Generates Cobol or RPG Program From Problem Description
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS
Memory Required: 220K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
(See Vendor Profile Page V-30)

COOPERS & LYBRAND
CORE IMAGE COMPARE PROGRAM
Specific Application: Compares Object Module to Load Module of the Same Computer Program
System Requirements: IBM 360, 370
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000

CORPORATE COMPUTER SYSTEMS, INC.
AID-F
Specific Application: Testing Fortran-Based Software
System Requirements: HP 1000
Operating System: RTE
Memory Required: 38K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $995
Number Installed: 6
Date First Installed: March 1983
(See Vendor Profile Page V-38)

CORPORATE COMPUTER SYSTEMS, INC.
FDUG/1000
Specific Application: Fortran Debugger
System Requirements: HP 1000
Operating System: RTE
Memory Required: 27K bytes
Source Language: C
Source Code Available: Yes; $6,000
Purchase Terms: Purchase
Price: $995
Number Installed: 212
Date First Installed: May 1981

CORPORATE COMPUTER SYSTEMS, INC.
IMF 8.84
Specific Application: Maintain Data Base Management
System Requirements: HP 1000
Operating System: RTE; RTE-6/VM; RTE
Memory Required: 27K bytes
Source Language: Fortran, Assembly
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Date First Installed: March 1984

CORPORATE COMPUTER SYSTEMS, INC.
PDVR 33
Specific Application: Pseudo Disk Driver
System Requirements: HP 1000
Operating System: RTE
Memory Required: 500K bytes
Source Language: Assembly
Source Code Available: Yes; $5,000
Purchase Terms: Purchase
Price: $1,800
Number Installed: 7
Date First Installed: November 1982

CORPORATE COMPUTER SYSTEMS, INC.
TASP TRANSPARENT ACTIVITY
Specific Application: Produces Reports of Computer System Activity
System Requirements: HP 1000
Operating System: RTE
Memory Required: 15K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $1,200
Number Installed: 10
Date First Installed: September 1981

CORPORATE COMPUTER SYSTEMS, INC.
SCREEN/1000
Specific Application: Format System to Increase Productivity
System Requirements: HP 1000
Operating System: RTE
Memory Required: 27K bytes
Source Language: C, Assembly
Source Code Available: Yes; $3,800
Purchase Terms: Purchase
Price: $1,800
Number Installed: 69
Date First Installed: January 1982

CORPORATE COMPUTER SYSTEMS, INC.
SHARE/1000
Specific Application: Creates Multiuser Environment
System Requirements: HP 1000
Operating System: RTE
Memory Required: 27K bytes
Source Language: Fortran, C, Assembly
Source Code Available: Yes; $10,000
Purchase Terms: Purchase
Price: $1,500
Number Installed: 1
Date First Installed: June 1983

CORPORATE COMPUTER SYSTEMS, INC.
SPELL/1000
Specific Application: Checks Spelling of Documentation
System Requirements: HP 1000
Operating System: RTE
Memory Required: 27K bytes
Source Language: Fortran, Assembly
Source Code Available: Yes; $2,500
Purchase Terms: Purchase
Price: $1,000
Number Installed: 21
Date First Installed: August 1981

CORPORATE COMPUTER SYSTEMS, INC.
TERMINAL MANAGER
Specific Application: Provides Terminal Data Entry and Control
System Requirements: HP 1000
Operating System: RTE
Memory Required: 27K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $3,800
Number Installed: 1
Date First Installed: April 1983

CORTEX CORP.
CORTEX APPLICATION ACCELERATOR
Specific Application: Machine Code Optimizer
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSX-11M
Memory Required: 256K bytes
Source Language: Proprietary
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $8,000 to $15,000
Number Installed: 15
Date First Installed: June 1982
(See Vendor Profile Page V-30)

CORTEX CORP.
THE CORTEX APPLICATION TRIO
Specific Application: Application Development
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1M bytes
Source Language: Macro
Source Code Available: No
Purchase Terms: Purchase
Price: $39,500 to $49,500
Date First Installed: July 1983

CULLINET SOFTWARE, INC.
APPLICATION DEVELOPMENT SYSTEM/BATCH
Specific Application: Application Development
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Source Language: PL/I
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000
Number Installed: 80
Date First Installed: September 1980
(See Vendor Profile Page V-32)

CULLINET SOFTWARE, INC.
APPLICATION DEVELOPMENT SYSTEM/ONLINE
Specific Application: Application Development
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $40,000
Number Installed: 780
Date First Installed: August 1981

CULLINET SOFTWARE, INC.
INTERACT
Specific Application: Programming Aid, Development Tool
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: OS/VS2/MVS; OS/VS2/MVS; VM/CMS; DOS/VSE
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $30,000
Number Installed: 147
Date First Installed: June 1975

CUSTOMATION, INC.
PDS
Specific Application: Data Processing Programming Aid
Operating System: DOS/RMS
Memory Required: 64K bytes
Source Language: Datapus, Datashare, Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-32)

CYBERNETICS, INC.
CRT
Specific Application: Cobol Reprogramming Tool
Operating System: Unix; RM/COS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $950
Number Installed: 200
Date First Installed: December 1981
(See Vendor Profile Page V-33)

DASH DATA SYSTEMS, INC.
FAST WRITER
Specific Application: Speeds Program Generation
System Requirements: Tandem; Honeywell; HP
Memory Required: 64K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $1,500
Number Installed: 25
Date First Installed: 1982
(See Vendor Profile Page V-34)

DATABASE DESIGN CORP.
DATA DESIGNER RELEASE 2.5
Specific Application: Logical Data Base Design

System Requirements: IBM 360, 4300, 30XX; DEC VAX
Operating System: OS/VS; DOS; VMS
Memory Required: 700K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $35,000
Number Installed: 100
Date First Installed: December 1979
(See Vendor Profile Page V-34)

DATABASE DESIGN CORP.
INFORMATION PLANNER
Specific Application: Supports Information System Planning
System Requirements: IBM 360, 4300, 30XX; DEC VAX
Operating System: OS/VS; DOS; VMS
Memory Required: 512K bytes
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $25,000
Number Installed: 20
Date First Installed: December 1983

DATA BASE MANAGEMENT, INC.
SYSTEM INTERRUPT SYSTEM 88
Specific Application: IMS Debugging Aid
System Requirements: IBM 4300, 370, 4341
Operating System: OS/VS
Source Language: ALC
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1974
(See Vendor Profile Page V-34)

DATABASE SYSTEMS CORP.
ESCAPE 34
Specific Application: Migration Conversion
System Requirements: Prime 50
Operating System: Primos
Memory Required: 125K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $12,500
Date First Installed: March 1983.
(See Vendor Profile Page V-34)

DATA BRAIN, INC.
DBI-2
Specific Application: Uses Atlantic Research 40A 4600 Analyzers to Test Various Sperry Protocols
System Requirements: Atlantic Research
Source Code Available: No
Purchase Terms: Purchase
Price: $595 to $2,000
Number Installed: 100
Date First Installed: August 1982
(See Vendor Profile Page V-34)

DATA BRAIN, INC.
DBI-3
Specific Application: Uses Atlantic Research 40A 4600 Analyzers to Test Various IBM Protocols
System Requirements: Atlantic Research
Source Code Available: No
Purchase Terms: Purchase
Price: $595 to $2,000
Number Installed: 100
Date First Installed: August 1982

DATA BRAIN, INC.
DBI-3
Specific Application: Uses Atlantic Research 40A 4600 Analyzers to Test Various DEC Protocols
System Requirements: Atlantic Research
Source Code Available: No
Purchase Terms: Purchase
Price: $595 to $2,000
Number Installed: 100
Date First Installed: August 1982

DATA DIRECTIONS
COBBLER
Specific Application: Cobol Program Generator For Wang VS Equipment
System Requirements: Wang VS
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $9,500
Number Installed: 5
Date First Installed: June 1982
(See Vendor Profile Page V-35)

DATA DIRECTIONS
PROXREF
Specific Application: Procedure Library Cross Reference For IBM OS/VS and MVS Environments
System Requirements: IBM
Operating System: OS/VS; MVS
Source Language: Cobol, Assembler
Purchase Terms: Purchase
Price: $7,500
Number Installed: 35
Date First Installed: 1977

DATA FINANCIAL SYSTEMS, INC.
ADAPT (APPLICATION AND DESIGN PROGRAMMING TECHNIQUES)
Specific Application: Programming Productivity Aid
System Requirements: Televideo; Point 4
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1975
(See Vendor Profile Page V-35)

DATA GENERAL CORP.
SUSIGEN PROGRAM GENERATOR/REPORT WRITER
Specific Application: Program Generator In Business Basic
System Requirements: DG
Source Language: Basic
Purchase Terms: Purchase
(See Vendor Profile Page V-35)

DATA INDEX, INC.
PROC/MACH 1
Specific Application: Procedure Processor
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDX, Assembly
Purchase Terms: Purchase
Price: $850
Number Installed: 6
Date First Installed: January 1983
(See Vendor Profile Page V-35)

DATAMATE CO., INC.
GENIUS (GENERATOR OF INTERACTIVE USER SYSTEMS)
Specific Application: File System Design, Inquiry and Updating
System Requirements: TI 990; NCR
Operating System: DX-10; IMOS II; DNOS; IMOS III
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: March 1978
(See Vendor Profile Page V-36)

DATA RESOURCES, INC.
EPS/VM
Specific Application: Comprehensive User Oriented Applications Development Package
System Requirements: IBM
Operating System: VM/CMS
Memory Required: 4.0M bytes
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $97,000
(See Vendor Profile Page V-37)

DATA RETRIEVAL CORP. OF AMERICA
MANAGEMENT INFORMATION PROCESSING SYSTEM
Specific Application: Text-Based Customized Applications Involving Text Processing, Text Research, Photocomposition
Specific Industry: Banking/Financial, Medical, Legal, Insurance, Government, Transportation, Scientific
System Requirements: IBM 4300, 370, 3000
Operating System: OS/VS; RMX
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 17
(See Vendor Profile Page V-37)

DATAWARE, INC.
ASSEMBLER TO COBOL
Specific Application: Converts IBM Assembler Language to Cobol
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1971
(See Vendor Profile Page V-38)

DATAWARE, INC.
AUTOCODER TO COBOL
Specific Application: Converts Languages to Cobol
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1971

DATAWARE, INC.
COBOL TO COBOL
Specific Application: Converts Languages to Cobol
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1971

DATAWARE, INC.
DOS/ALC TO OS/ALC
Specific Application: Converts IBM DOS Assembler to IBM OS Assembler
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1971

DATAWARE, INC.
EASYCODER TO COBOL
Specific Application: Converts Easycoder Languages to Cobol
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1971

DATAWARE, INC.
PL/1 TO COBOL
Specific Application: Converts PL/1 Languages to Cobol
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1971

DATAWARE, INC.
RPG TO COBOL
Specific Application: Converts RPG Languages to Cobol
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1971

DATAWARE, INC.
RPG TO PL/1
Specific Application: Converts RPG to PL/1

System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1971

DATA WEST CORP.
INFORMATION SYSTEM
Specific Application: Automatic Information Management System Interfaces to Municipal and Utility Systems
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 18K bytes
Source Language: Wang Basic II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $5,000
Number Installed: 6
Date First Installed: 1978
(See Vendor Profile Page V-36)

DAVID B. BLACK & ASSOCIATES, INC.
COBOL PROGRAM GENERATOR
Specific Application: Data Screen, Generates Reports, Sort/Merge, Graphics
System Requirements: Prime; DEC 20; Sperry
Operating System: Primos; TOPS-20
Memory Required: 60K bytes
Source Language: Cobol
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1979
(See Vendor Profile Page V-36)

DELOITTE HASKINS & SELLS
UPARS
Specific Application: Generates Comprehensive Financial Applications
Specific Industry: Pubc Utility
System Requirements: IBM 4300, 303X
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Fortran, IBM Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000 to $100,000
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-36)

DELPHI DATA SYSTEMS, INC.
HHOL APPLICATION DEVELOPMENT
Specific Application: Program Code Generator
System Requirements: IBM
Operating System: DOS/VS
Memory Required: 55K bytes
Purchase Terms: Purchase; Lease
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-39)

DESIGN SYSTEMS, INC.
IBM SYS 34/36 TO SYS/38 CONVERSION
Specific Application: Eliminates Duplications in Program and Procedure Names
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200
Number Installed: 4
Date First Installed: 1983
(See Vendor Profile Page V-40)

DESIGN SYSTEMS, INC.
PATH34
Specific Application: Automatic Documentation
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: Rpgll
Source Code Available: No
Purchase Terms: Purchase
Price: $395
Number Installed: 7
Date First Installed: January 1981

DEVA SYSTEMS SOFTWARE, INC.
ICCPCNVT
Specific Application: Utility Program Converts DOS/VSE CICS Library Members to VM/CMS Files
System Requirements: IBM 370, 43XX
Operating System: VM-370
Memory Required: 384K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 3
Date First Installed: April 1981
(See Vendor Profile Page V-40)

DIGITAL SOLUTIONS, INC.
FUE (FORTRAN UTILITY SYSTEM)
Specific Application: Programming Aid for Debugging Timing and Testing Fortran Code During Execution
System Requirements: IBM; Sperry 1100 Series; CDC Cyber; Cray
Operating System: OS/VS; EXEC-8; NOS/BE; COS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $4,000 to $21,000
Number Installed: 130
Date First Installed: September 1970
(See Vendor Profile Page V-41)

DIVERSIFIED SOFTWARE SYSTEMS, INC.
DOCU/TEXT-360 RELEASE 4.0
Specific Application: Automated Documentation System
System Requirements: IBM 370
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $28,500
Number Installed: 76
Date First Installed: February 1980
(See Vendor Profile Page V-42)

DPCS, INC.
SYSTEMS MODULE
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 35
Date First Installed: 1978
(See Vendor Profile Page V-42)

DUQUESNE SYSTEMS, INC.
PSO
Specific Application: Reduces Access Time
System Requirements: IBM 370, 303X, 308X
Operating System: MVS; OS/VS1
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $5,000 to $12,500
Number Installed: 300
Date First Installed: September 1981
(See Vendor Profile Page V-42)

DUQUESNE SYSTEMS, INC.
QUICK-FETCH
Specific Application: Reduces Program Fetch I/O
System Requirements: IBM 370, 303X, 3081
Operating System: MVS; OS/VS1
Source Language: BL
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $9,000
Number Installed: 20
Date First Installed: May 1983

DYER, WELLS & ASSOCIATES, INC.
STEPSAVER
Specific Application: CICS Application Development Tool and Program Generator
System Requirements: IBM 43XX, 370, 303X
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 4
Date First Installed: January 1983
(See Vendor Profile Page V-42)

EDP MANAGEMENT, INC.
LOOKUP
Specific Application: Reduces Development Time, File Conversions, Correction Extraction Program
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $12,500 to $3,000
Date First Installed: June 1972
(See Vendor Profile Page V-43)

EDP MANAGEMENT, INC.
PRINT-FILE COMPARE
Specific Application: Compares Print Files Before and After Conversion
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $6,000
Date First Installed: June 1972

EDP MANAGEMENT, INC.
QUICK
Specific Application: Generates Test Data
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $4,000
Date First Installed: June 1972

EDP MANAGEMENT, INC.
REFORMAT
Specific Application: Increases Cobol Productivity, Enables Programmer to Write Shorthand Version of Cobol
System Requirements: Burroughs; IBM
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease

EDP MANAGEMENT, INC.
REPORT WRITER SIMULATOR
Specific Application: Generates Source Statements
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $4,000
Date First Installed: June 1972

EDP MANAGEMENT, INC.
SOURCE
Specific Application: Maintains Program With Recompiling
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,500
Date First Installed: June 1972

EFAX CORP.
DOCGEN
Specific Application: Creates Documents, Hypothetical Flowcharts, Record Layouts Including Equipment Configuration Programs
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Datatxt
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 15
Date First Installed: 1978
(See Vendor Profile Page V-43)

ELECTRONIC DATA SYSTEMS CORP.
APPLICATION
Specific Application: Application Generator
System Requirements: IBM
Operating System: DOS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000 to $20,000
Number Installed: 12
Date First Installed: January 1983
(See Vendor Profile Page V-44)

ELECTRONIC DATA SYSTEMS CORP.
STAIRAST
Specific Application: Data Compression, Data Decompression, Encryption, Scrambling, Formatting and Manipulation
System Requirements: IBM
Operating System: MVT; MVS; DOS/VSE
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Date First Installed: 1980

IBM
MODEL/88
Specific Application: Development and Maintenance Tool
System Requirements: Burroughs B400, B2700
Operating System: MCP 9; MCP 6
Memory Required: 53K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 3
Date First Installed: June 1982
(See Vendor Profile Page V-45)

IBM
PRO
Specific Application: On-Line Programming and Data Editing System With Complete System Security
System Requirements: Burroughs B2700, B4800
Operating System: MCP 8; MCP 9
Memory Required: 20K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 94
Date First Installed: May 1974

IBM
PROXY
Specific Application: Application Program Generation Tool
System Requirements: Burroughs B160, B480, B790, B6700
Operating System: MCP 8; MCP 6; MCP 5; MCP 6
Memory Required: 36K bytes
Source Language: Cobol, BPL
Purchase Terms: Purchase; Rental; Lease
Number Installed: 38
Date First Installed: August 1981

INTERGRAPH SYSTEMS CORP.
IPPS OPTIMUM
Specific Application: Expands User Analytical Capabilities
System Requirements: DEC Decsystem 10, Decsystem 20, VAX
Operating System: VMS
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $2,500
Date First Installed: 1981
(See Vendor Profile Page V-45)

GARY BERGMAN ASSOCIATES, INC.
ADS
Specific Application: Debugs Application Programs in CICS Environment
System Requirements: IBM Compatible
Operating System: DOS/VS; OS/VS
Memory Required: 40K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $19,000 to $24,900
Number Installed: 250
Date First Installed: September 1974
(See Vendor Profile Page V-46)

GARY BERGMAN ASSOCIATES, INC.
ADVANCED DEBUGGING SYSTEM
Specific Application: Interactive Debugging of IBM CICS Applications
System Requirements: IBM Mainframe
Operating System: DOS/VS; OS/VS; MVS
Memory Required: 50K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $19,900 to $24,900
Number Installed: 400
Date First Installed: May 1974

GEAC, INC.
GAL 11 VERSION 3 STRUCTURED ASSEMBLY
Specific Application: Programmer Productivity Aid
System Requirements: DEC PDP-11
Operating System: RT-11; RSX-11M; RSX-11M+
Memory Required: 32K bytes
Source Language: Assembler
Source Code Available: Yes; $1,000
Purchase Terms: Purchase; Rental; Lease
Price: $1,295 to $1,595.
Number Installed: 200
Date First Installed: March 1977
(See Vendor Profile Page V-46)

GRAFSYS CORP.
PATHFINDER
Specific Application: Cobol Programming Productivity Tool With Automatic Trace
System Requirements: HP 3000
Operating System: MPE
Memory Required: 32K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 4
Date First Installed: June 1981
(See Vendor Profile Page V-46)

GENERAL DATA SYSTEMS, LTD.
GXSYSTEM
Specific Application: Application Development System
System Requirements: IBM 360/370, 3000, PC
Operating System: DOS; OS/VS; MVS
Memory Required: 128K bytes
Source Language: GX Language
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: March 1974
(See Vendor Profile Page V-46)

GENERAL ELECTRIC INFORMATION MMS
Specific Application: Application Development System
System Requirements: IBM 4341; Gelaco Remote Computer
Operating System: VM/CMS
Memory Required: 2.0M bytes
Source Code Available: No
Number Installed: 100
Date First Installed: 1973
(See Vendor Profile Page V-46)

GENERAL ELECTRIC INFORMATION MMS ADF (APPLICATION DEVELOPMENT FACILITY)
Specific Application: Improve Programmer Productivity
System Requirements: IBM 4341; Gelaco Remote Computer
Operating System: MVS
Memory Required: 2.0M bytes
Source Language: MMS
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983

GENERAL RESEARCH CORP.
RXVP 80
Specific Application: Verification and Validation Program For Fortran
System Requirements: DEC; IBM; Honeywell; CDC
Operating System: OS/VS; VMS; GCOS; EXEC
Memory Required: 65K bytes
Source Language: V-FTRAN
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Date First Installed: 1979
(See Vendor Profile Page V-46)

GENERAL RESEARCH CORP.
TBSI
Specific Application: Verification and Validation System
System Requirements: DEC; IBM; Honeywell; CDC
Operating System: OS/VS; VMS; GCOS; EXEC
Memory Required: 65K bytes
Source Language: V-FTRAN
Source Code Available: No
Purchase Terms: Purchase
Price: $39,500
Number Installed: 5
Date First Installed: 1984

GENERATED SYSTEMS, INC.
DATARYTE
Specific Application: Data Validation
System Requirements: Wang; IBM Series/1
Operating System: EDX; OS/VS; RPS
Source Language: Cobol, Assembler
Source Code Available: Yes
Date First Installed: 1971
(See Vendor Profile Page V-46)

GENERATION SCIENCES, INC.
GAMMA
System Requirements: IBM; Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $135,000 to $250,000
Number Installed: 35
Date First Installed: June 1982
(See Vendor Profile Page V-46)

GENTRY, INC.
PAL DATA MANAGER
Specific Application: Designs Screens
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 500K bytes
Source Language: SPL
Source Code Available: No
Purchase Terms: Purchase
Price: $995
Number Installed: 10
Date First Installed: January 1983
(See Vendor Profile Page V-46)

GENTRY, INC.
REX-II
Specific Application: Programmers Utility
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 500K bytes
Source Language: SPL, Rexcal
Source Code Available: No
Purchase Terms: Purchase
Price: $7,000
Number Installed: 150
Date First Installed: January 1980

GEOGRAPHIC SYSTEMS, INC.
GEOBUILD
Specific Application: Custom Geographic File Creation
System Requirements: IBM; DEC VAX
Operating System: OS/VS; VMS; CMS/TSO
Memory Required: 1.0M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $6,000
Number Installed: 15
Date First Installed: October 1981
(See Vendor Profile Page V-46)

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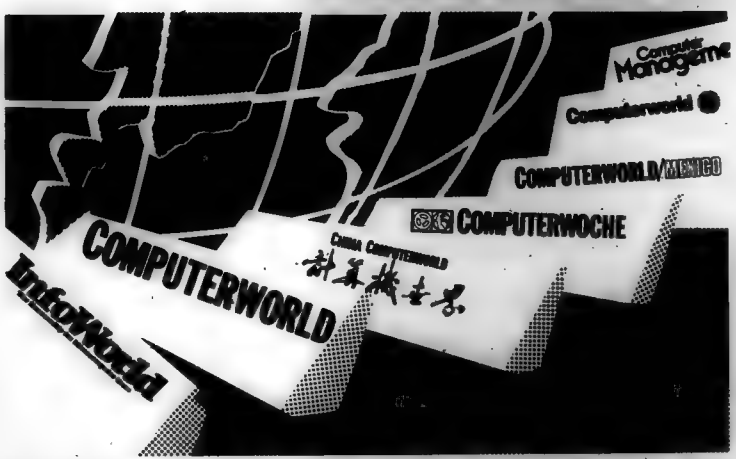

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GEOGRAPHIC SYSTEMS, INC.
GEOSET
Specific Application: Enables Geomap to Run In Production Mode
System Requirements: IBM; DEC VAX
Operating System: OS/VS; VMS; CMS/TSO
Memory Required: 1.0M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 15
Date First Installed: October 1981

GMA SOFTWARE
HELP
Specific Application: Document Aid For Data Entry Operators
System Requirements: IBM
Operating System: DOS; MVS; OS/VS
Memory Required: 8K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 5
Date First Installed: 1977
(See Vendor Profile Page V-49)

GMA SOFTWARE
KWIK-SCREEN
Specific Application: Program Aid For CICS Screens
System Requirements: IBM
Operating System: DOS; OS/VS; MVS; OS/VS
Memory Required: 8K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 15
Date First Installed: 1977

GOULD, INC.
AUDITOR
Specific Application: Program Development
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 170K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $16,000
(See Vendor Profile Page V-50)

GOULD, INC.
DOCUMENTER
Specific Application: Program Development.
System Requirements: Concept/32
Memory Required: 120K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $7,000

GOULD, INC.
FORTRAN FORMATTER
Specific Application: Development Aid
Specific Industry: Engineering, Scientific
Operating System: MPX-32
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: Yes; $7,200
Purchase Terms: Purchase
Price: $3,500

GOULD, INC.
INTERFACE DOCUMENTER
Specific Application: Program Development
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 100K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase

GOULD, INC.
LIBRARY OF PREPROCESSORS
Specific Application: Program Development
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $4,500

GOULD, INC.
MEMORY MANAGERS LIBRARY
Specific Application: Program Development
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 7K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $8,500

GOULD, INC.
OPTIMIZING INSTRUMENTER
Specific Application: Program Development
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $7,000

GOULD, INC.
PRODUCTIVITY LIBRARY
Specific Application: Program Development
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $12,500

GOULD, INC.
STRUCTURIZER
Specific Application: Program Development
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 140K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $8,500

GOULD, INC.
SYMBOLIC DEBUGGER
Specific Application: Programming Aid
Specific Industry: Engineering
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 80K bytes
Source Language: Assembly
Source Code Available: Yes; $6,190
Purchase Terms: Purchase
Price: $2,500

GOULD, INC.
TESTING INSTRUMENTER
Specific Application: Program Development
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $7,000

GOULD, INC.
TRACING INSTRUMENTER
Specific Application: Program Development
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $7,000

GOULD, INC.
UTX (UNIVERSAL TIMESHARING EXECUTIVE)
Specific Application: Program Development
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $7,500 to $25,000

GOULD, INC.
VISTA SCREEN FORMATTER AND EDITOR
Specific Application: Programming Aid
System Requirements: Concept/32
Operating System: MPX-32
Source Language: Fortran, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $9,700

GROUP OPERATIONS, INC.
SCAN/370
Specific Application: Documentation and Analysis Tool For Cobol
System Requirements: IBM
Operating System: OS/VS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 80
Date First Installed: October 1978
(See Vendor Profile Page V-50)

GROUP OPERATIONS, INC.
SUPERSTRUCTURE
Specific Application: Automatically Structures Unstructured Cobol Code
System Requirements: IBM
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $20,000 to $40,000
Number Installed: 8
Date First Installed: October 1980

H & A COMPUTER SYSTEMS 8300
Specific Application: EDX Management Utilities
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 16K bytes
Source Language: EDL
Source Code Available: No
Price: $985
Date First Installed: 1983
(See Vendor Profile Page V-50)

H & A COMPUTER SYSTEMS P30
Specific Application: Application Development System
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 12K bytes
Source Language: EDL
Source Code Available: No
Purchase Terms: Purchase
Price: $1,250 to $4,700
Number Installed: 1,000
Date First Installed: 1977

HARRIS CORP.
VEDB
Specific Application: VOS Symbolic Debugger
System Requirements: Harris 800, 700, 800
Operating System: VOS
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-50)

HARREYE INFORMATION SYSTEMS
DATA BASE/36
Specific Application: Standardizes Field Names In RPG Programs
System Requirements: IBM System/34
Memory Required: 20K bytes
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $75,000
Number Installed: 10
Date First Installed: January 1983
(See Vendor Profile Page V-50)

HIDDEN GNOME SOFTWARE, INC.
USER
Specific Application: Tool to Design and Implement Functional Specs
System Requirements: DEC VAX
Operating System: VMS; MVS
Memory Required: 128K bytes
Source Language: C, Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $92,000
Number Installed: 50
Date First Installed: 1982
(See Vendor Profile Page V-50)

M&B, INC.
PROGRAMMER UTILITY
Specific Application: Utility Programming
System Requirements: Wang 2200 Series
Memory Required: 64K bytes
Source Language: Wang Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $600
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-52)

M & M SYSTEMS SOFTWARE, INC.
MPMST - CICS (BMS) MAP GENERATOR
Specific Application: CICS (BMS) MAP and Mapset Generation
System Requirements: IBM 370, 4300, 303X
Operating System: OS/VS; DOS
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $6,250 to $7,950
Number Installed: 250
Date First Installed: December 1979
(See Vendor Profile Page V-52)

MAGAM SYSTEMS
MARELLA SYSTEM
Specific Application: Application Development Tool
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: DOS
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 65
Date First Installed: November 1979
(See Vendor Profile Page V-52)

HONEYWELL INFORMATION SYSTEMS, INC.
CP-6 SCREEN EDITOR (SE)
Specific Application: Screen Editor
System Requirements: Honeywell DPS 6/CA/6
Operating System: CP-6
Source Language: PL/6
Source Code Available: Yes
Purchase Terms: Lease
(See Vendor Profile Page V-52)

HONEYWELL INFORMATION SYSTEMS, INC.
DEBUG SUPPORT SYSTEM (DSS)
Specific Application: Application Debugging
System Requirements: Honeywell DPS 66, DPS 6
Operating System: GCOS; GCOS-8
Source Language: Assembler
Source Code Available: No
Purchase Terms: Rental

HONEYWELL INFORMATION SYSTEMS, INC.
PERSONAL DATA ENTRY (PDE)
Specific Application: Ease of Use Facilities
System Requirements: Honeywell DPS 6
Operating System: GCOS-8
Source Language: PL/6
Source Code Available: No
Purchase Terms: Rental
Number Installed: 51

HONEYWELL INFORMATION SYSTEMS, INC.
SOFTOOL PROGRAMMING ENVIRONMENT
Specific Application: Development Methodology
System Requirements: Honeywell DPS 66
Operating System: GCOS
Purchase Terms: Purchase; Rental

HONEYWELL INFORMATION SYSTEMS, INC.
SYSTEM 80
Specific Application: Automatic Program Generation
System Requirements: Honeywell DPS 88
Operating System: GCOS; GCOS-8
Source Code Available: No
Purchase Terms: Purchase; Rental

HONEYWELL INFORMATION SYSTEMS, INC.
TRANSACTION APPLICATION TEST SYSTEM
Specific Application: TP Test and Debug
System Requirements: Honeywell DPS 88
Operating System: GCOS
Purchase Terms: Purchase; Rental

HONEYWELL INFORMATION SYSTEMS, INC.
TRANSACTION SCREEN MANAGEMENT SYSTEM (TSS)
Specific Application: Productivity Tool For TP Application Development
System Requirements: Honeywell DPS 88
Operating System: GCOS
Source Code Available: No

THE HYDE CO.
SCREEN MACHINE JR
Specific Application: Screen Format Processor
System Requirements: Burroughs B2000, B3000, B4000
Operating System: MCP
Memory Required: 50K bytes
Source Language: BPL
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $5,000
Number Installed: 5
Date First Installed: July 1980
(See Vendor Profile Page V-53)

IBM
COBOL INTERACTIVE DEBUG
Specific Application: Cobol Debugger
Operating System: TSO; CMS
Memory Required: 48K bytes
Source Language: Cobol
Purchase Terms: Lease
(See Vendor Profile Page V-53)

IBM
IMSADF II
Specific Application: Application Development Tool
Operating System: OS/VS1; OS/VS2; MVS
Memory Required: 768K bytes
Purchase Terms: Rental; Lease

I-CONCEPTS, INC.
BOS AUTOCLERK
Specific Application: Allows Nonprogrammers to Create Special Reports and Data Files as Needed
System Requirements: IBM Series/1; DEC PDP-11
Operating System: EDX
Memory Required: 64K bytes
Source Language: Microcobol
Source Code Available: No
Purchase Terms: Purchase
Price: $550
Number Installed: 3,000
Date First Installed: 1978
(See Vendor Profile Page V-53)

INDEPENDENT COMPUTER SYSTEMS, INC.
ICS TOOL BOX
Specific Application: Performance Aid, Subsystem, Utilities to Extend Capabilities of Honeywell VPS 6
System Requirements: Honeywell VPS 6
Operating System: MOD-400
Memory Required: 40K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,000
Number Installed: 65
Date First Installed: 1981
(See Vendor Profile Page V-54)

INDUSTRIAL COMPUTER CORP.
TERMINAL MANAGER
Specific Application: Development of Industrial Applications
System Requirements: HP 1000
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $3,800
Date First Installed: November 1980
(See Vendor Profile Page V-54)

INFOMATA SYSTEMS, INC.
INQUIRE/INFORMATION CENTER
Specific Application: Information Center Tools for Non-DP End-Users
System Requirements: IBM 370, 43XX, 30XX
Operating System: VM/CMS; MVS; OS/VS1; MVS/XA
Memory Required: 256K bytes
Source Language: Assembly, PL/1
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $77,000
Number Installed: 300
Date First Installed: 1980
(See Vendor Profile Page V-54)

INFORMATION AND SYSTEMS RESEARCH, INC.
XBS/RPG
Specific Application: Complete Application Generator
System Requirements: DEC VAX, PDP-11
Operating System: VMS
Memory Required: 64K bytes
Source Language: Dibol, DBL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,750 to $15,000
Number Installed: 435
Date First Installed: January 1980
(See Vendor Profile Page V-54)

INFORMATION AND SYSTEMS RESEARCH, INC.
XBS/INFO-PLUS
Specific Application: Application Program and Source Code Generation
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E; RSX-11M; RT-11
Source Language: Cobol, DBL
Source Code Available: No
Purchase Terms: Purchase
Price: $5,750
Number Installed: 450
Date First Installed: June 1983

INFORMATION SYSTEMS CONSULTANTS, INC.
LOAD GENERATOR SYSTEM II
Specific Application: Terminal Simulator
System Requirements: Honeywell Level 66
Operating System: GCOS
Memory Required: 28K bytes
Source Language: GMAP
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $11,000
Number Installed: 20
Date First Installed: 1980
(See Vendor Profile Page V-55)

INFORMATION SYSTEMS, INC.
GRTKLEAN
Specific Application: Puts Fragmented Files Together
System Requirements: TI
Operating System: DX-10
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $495
Date First Installed: June 1981
(See Vendor Profile Page V-55)

INFORMATION SYSTEMS, INC.
INTERACTIVE COBOL PROGRAM GENERATOR
Specific Application: Generates Cobol Code
System Requirements: TI
Operating System: DX-10
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,450
Date First Installed: 1981

INFORMATION SYSTEMS, INC.
QUICKSCAN
Specific Application: Reduces Cobol Compiles
System Requirements: TI
Operating System: DX-10

Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $495
Date First Installed: 1981

INFO TECH
DB/GEN
Specific Application: Interactive Dictionary-Driven Information System Generator
System Requirements: IBM; DEC VAX
Operating System: OS/VS; VM/CMS; VMS
Purchase Terms: Purchase
Price: $7,500
Date First Installed: April 1984
(See Vendor Profile Page V-58)

INNOVATEK MICROSYSTEMS, INC.
IM EPROMMER
Specific Application: EPROM Programming
System Requirements: DEC PDP-11, LSI-11
Operating System: RT-11
Memory Required: 13K bytes
Source Language: Macro
Source Code Available: Yes
Purchase Terms: Purchase
Price: $550
Date First Installed: 1982
(See Vendor Profile Page V-59)

INNOVATEK MICROSYSTEMS, INC.
IM SYSTEM INTEGRATOR
Specific Application: Microcomputer Development System
System Requirements: DEC PDP-11, LSI-11
Operating System: RT-11
Memory Required: 22K bytes
Source Language: Macro
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,850
Date First Installed: 1979

INTEL CORP.
TAPS
Specific Application: Terminal Application Processing System
Specific Industry: Commercial
System Requirements: IBM
Operating System: CICS
Memory Required: 256K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $25,000 to $35,000
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-57)

INTELLIGENETICS
KEE (KNOWLEDGE ENGINEERING ENVIRONMENT)
Specific Application: Program Development
System Requirements: DEC Decsystem 10, VAX, Decsystem 20
Operating System: TOPS-10; Unix; VMS; TOPS-20
Memory Required: 1.0M bytes
Source Language: LISP
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 5
Date First Installed: July 1983
(See Vendor Profile Page V-57)

INTERACTIVE SYSTEMS, INC.
IRG-INTERACTIVE SYSTEM GENERATOR
Specific Application: Systems Generator
System Requirements: DEC Decsystem 10, Decsystem 20, VAX
Operating System: TOPS-10; TOPS-20; VMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 5
Date First Installed: August 1982
(See Vendor Profile Page V-57)

INTERACTIVE SYSTEMS, INC.
SCOPE-FORMS MANAGEMENT UTILITY
Specific Application: Screen Formater
System Requirements: DEC Decsystem 10, Decsystem 20, VAX
Operating System: TOPS-10; TOPS-20; VMS
Source Language: Bliss
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500
Number Installed: 200
Date First Installed: January 1978

INTERACTIVE TECHNOLOGY, INC.
RDM (RESPONSIVE DATA MANAGER)
Specific Application: Application Development
System Requirements: DEC PDP-11
Operating System: RT-11; RSX-11M; RSTS/E
Memory Required: 64K bytes
Source Language: Pascal
Purchase Terms: Purchase
Price: $2,495
Number Installed: 400
(See Vendor Profile Page V-57)

INTERACTIVE TECHNOLOGY, INC.
RDM 350 (RESPONSIVE DATA MANAGER)
Specific Application: Application Development
System Requirements: DEC Professional 350
Operating System: RSTS/E
Memory Required: 64K bytes
Source Language: Pascal
Purchase Terms: Purchase
Price: $695
Number Installed: 300
Date First Installed: January 1983

INTERMETRICS
INTERC
Specific Application: C Language Software Development Tools
System Requirements: DEC VAX; Apollo
Operating System: VMS; Unix
Memory Required: 128K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 75
Date First Installed: June 1983
(See Vendor Profile Page V-57)

INTERMETRICS
INTERPAS
Specific Application: Pascal Software Development
System Requirements: DEC VAX; Apollo
Operating System: VMS; Unix
Memory Required: 128K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Date First Installed: February 1984

INTERPROCESS SYSTEMS, INC.
CALL/AP
Specific Application: APL Interface
System Requirements: IBM 370, 43XX, 30XX
Operating System: MCB/TBO; MVS; VM/CMS
Memory Required: 60K bytes
Source Language: BAL
Source Code Available: Yes; $1,175
Purchase Terms: Purchase; Rental
Price: $4,700
Number Installed: 25
(See Vendor Profile Page V-59)

INTERPROCESS SYSTEMS, INC.
INPUT STACK PROCESSOR ISP
Specific Application: Auxiliary Processor For Manipulating APL Input
System Requirements: IBM 370, 43XX, 30XX
Operating System: MVS; VM/CMS
Memory Required: 40K bytes
Source Language: BAL
Source Code Available: Yes; $202
Purchase Terms: Purchase; Rental
Price: $850
Number Installed: 6
Date First Installed: 1983

INTERPROCESS SYSTEMS, INC.
OUTPUT STACK PROCESSOR OSP
Specific Application: Auxiliary Processor For Capturing APL Output
System Requirements: IBM 370, 43XX, 30XX
Operating System: MVS; VM/CMS
Memory Required: 40K bytes
Source Language: BAL
Source Code Available: Yes; $625
Purchase Terms: Purchase; Rental
Price: $2,500
Number Installed: 6
Date First Installed: 1982

I.P. SHARP ASSOCIATES, INC.
WSDOC APL SYS DOCUMENTATION & DRAWING AIDS
Specific Application: Summarizes all Aspects of a Workspace
Environment; Debugging Aid
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
(See Vendor Profile Page V-59)

IPT (INFORMATION PROCESSING TECHNOLOGY)
TRACER FORTRAN DEBUGGER
Specific Application: Program Debugger For Fortran Programs. Fortran Program Development Aid
System Requirements: DEC; DG
Operating System: RSX-11M; AOS; AOS/VS; RDOS
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $3,950
Number Installed: 60
Date First Installed: 1979
(See Vendor Profile Page V-59)

JAX SOFTWARE DEVELOPMENT CORP.
COGEN
Specific Application: Generates Cobol Application Program
System Requirements: Burroughs
Memory Required: 60K bytes
Source Language: Algol, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $45,000
Number Installed: 24
Date First Installed: 1981
(See Vendor Profile Page V-59)

JBM ASSOCIATES, INC.
PROGRAM DEVELOPMENT ENVIRONMENT
Specific Application: Program Development Tool; Automates Support of Object and Copy Libraries
System Requirements: IBM Series/1
Operating System: EDX
Source Language: EDL
Source Code Available: No
Purchase Terms: Purchase
Price: $750
Date First Installed: 1980
(See Vendor Profile Page V-59)

JVAGS, INC.
AIDE
Specific Application: Program Development Utilities
System Requirements: TI 990
Operating System: DX-10
Source Language: Assembly
Purchase Terms: Purchase
Price: $2,000
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-59)

KENNERLY ASSOCIATES, INC.
FREE
Specific Application: Generates Ad Hoc Reports and Table For Files
System Requirements: Sperry 1100; DEC
Operating System: Essco Unix
Memory Required: 100K bytes
Source Language: Cobol

Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,950
Number Installed: 200
(See Vendor Profile Page V-60)

KOLINAR CORP.
PROGRAM DEVELOPMENT & DEBUGGING FACILITY
Specific Application: Interactive Full Screen Program For CMS Applications
Operating System: VM/MVS/SP
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Lease
Price: $2,400
Date First Installed: 1984
(See Vendor Profile Page V-61)

KOLINAR CORP.
SYSTEM & APPLICATION DUMP ANALYSIS FACILITY
Specific Application: Interactive Full Screen System with Dump Debugging and System Tuning
Operating System: VM/MVS/SP
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Lease
Price: $2,400
Date First Installed: 1984

KOLINAR CORP.
3MENU FULL-SCREEN DISPLAY SYSTEM
Specific Application: Full-Screen Package For IBM 3270 Display Terminals
System Requirements: IBM 370, 4300, 30XX
Operating System: VM/MVS/SP; MVS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Lease
Price: $1,600 to $3,600
Number Installed: 50
Date First Installed: 1981

KSS & ASSOCIATES, INC.
KDPS-COBOL ONLINE PROGRAMMING ENVIRONMENT
Specific Application: Cobol Application Program Development
System Requirements: Prime
Operating System: Primos
Memory Required: 140K bytes
Source Language: Cobol, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $15,000
Number Installed: 2
Date First Installed: February 1982
(See Vendor Profile Page V-61)

LANGUAGE RESOURCES, INC.
HOST COMMUNICATION UTILITY FOR DEC VAX
Specific Application: Microprocessor Software Development
Specific Industry: Manufacturing, Engineering
System Requirements: DEC VAX
Operating System: VMS
Source Language: Assembler, Pascal
Source Code Available: Yes; $2,000
Purchase Terms: Purchase
Price: $600
Number Installed: 25
Date First Installed: 1981
(See Vendor Profile Page V-61)

LANGUAGE RESOURCES, INC.
HOST COMMUNICATION UTILITY FOR IBM
Specific Application: Microprocessor Software Development
Specific Industry: Manufacturing
System Requirements: IBM
Operating System: VM/CMS
Source Language: Assembler, Pascal
Source Code Available: Yes; $2,000
Purchase Terms: Purchase
Price: $600
Number Installed: 10
Date First Installed: 1981

LANGUAGE RESOURCES, INC.
XDS-86 FOR VAX/VMS
Specific Application: Microprocessor Software Development
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: VMS
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500
Number Installed: 25
Date First Installed: 1982

LANGUAGE RESOURCES, INC.
XDS-86 FOR IBM/VS-CMS
Specific Application: Microprocessor Software Development For Manufacturers
System Requirements: IBM
Operating System: VM/CMS
Source Language: Pascal
Source Code Available: Yes; $25,000
Purchase Terms: Purchase
Price: $4,750
Number Installed: 12
Date First Installed: 1981

LANGUAGE RESOURCES, INC.
XDS-86 FOR VAX/VMS
Specific Application: Microprocessor Software Development
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: VMS
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500
Number Installed: 20
Date First Installed: 1981

LEADING SOFTWARE TECHNOLOGY
THE INTELLIGENT ASSISTANT (TIA)
Specific Application: Applications Generator and Prototyping
System Requirements: IBM System/370, 4300 and Up; IBM Plug-Compatible CPUs
Operating System: MVS; VSE
Memory Required: 600K Bytes
Source Language: Cobol
Purchase Terms: Purchase (license); Lease; Time-sharing
Price: $360,000
Date First Installed: 1983
(See Vendor Profile Page V-62)

LEDGO ENTERPRISES, INC.
ATLASCAN - ATLAS LANGUAGE SYNTAX ANALYZER
Specific Application: Verification of Atlas Language Syntax
Specific Industry: Aerospace
System Requirements: HP 1000
Operating System: RTE
Memory Required: 128K bytes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-62)

LEDGO ENTERPRISES, INC.
ATLAS 80 COMPILATION SYSTEM
Specific Application: Compilation of Atlas Procedures
Specific Industry: Aerospace
System Requirements: HP 1000
Operating System: RTE
Memory Required: 512K bytes
Source Code Available: Yes; $75,000
Purchase Terms: Purchase
Price: $35,000
Number Installed: 10
Date First Installed: 1982

LEDGO ENTERPRISES, INC.
EXEC/1000 TEST PROGRAM CONTROL SYSTEM
Specific Application: Control of Test Programs
Specific Industry: Aerospace
System Requirements: HP 1000
Operating System: RTE
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes; $45,000
Purchase Terms: Purchase
Price: $25,000
Number Installed: 2
Date First Installed: 1983

LEDGO ENTERPRISES, INC.
MODEL 2000 DPS/LINK HP 2000/3000A
Specific Industry: Manufacturing, Electronic
System Requirements: HP 1000
Operating System: RTE
Memory Required: 256K bytes
Source Code Available: No
Purchase Terms: Purchase; 10000
Date First Installed: 1983

LOGICA, INC.
ADDITIONAL LANGUAGE INTERFACE
Specific Application: Additional Language Interface
System Requirements: IBM 4300, 30XX; Honeywell DPS 8; Prime '80 Series; DG MV
Operating System: MVS; GCOS; Primos; AOS/VS
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 160
Date First Installed: 1979
(See Vendor Profile Page V-63)

LOGICA, INC.
RAISQL
Specific Application: SQL Alternative Interface to Rapide
System Requirements: IBM 4300, 30XX; Honeywell DPS8; Prime 50 Series; DG MV
Operating System: MVS; GCOS; Primos; AOS/VS
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 150
Date First Installed: 1979

LOGISTEKS, INC.
THE MENU FACILITY
Specific Application: Menu Facility For Procuction and Management
System Requirements: IBM System/38
Operating System: SSP
Memory Required: 1.0M bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $495
Date First Installed: July 1983
(See Vendor Profile Page V-63)

THE LORD CONSULTING CORP.
IS FRONT END
Specific Application: Front End for Software International Financial Reporting System
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: June 1981
(See Vendor Profile Page V-63)

LUNDY ELECTRONICS & SYSTEMS, INC.
GRAPICSWARE I
Specific Application: Computer Graphics Development
System Requirements: DEC VAX-II
Operating System: VMS
Memory Required: 200K bytes
Source Language: Fortran 66
Price: $12,000 to $15,000
(See Vendor Profile Page V-64)

LUNDY ELECTRONICS & SYSTEMS, INC.
UGRAF
Specific Application: High-Level Design Drafting Tool
Specific Industry: Engineering
System Requirements: DEC VAX; Prime

Operating System: VMS; Prime
Memory Required: 1.0M bytes
Source Language: Fortran
Purchase Terms: Purchase

THE MAGNAL — GOMEMLER CORP.
MSC/SRASP
Specific Application: Model Generation and Verification
Specific Industry: Engineering, Government, Oil
System Requirements: IBM Series 30; DEC VAX-11/700 Series
Operating System: OS/VS; DMS; MVS; Aegis
Memory Required: 1.0M bytes
Source Language: Fortran IV
Source Code Available: No
Purchase Terms: Lease
Number Installed: 25
Date First Installed: 1982
(See Vendor Profile Page V-64)

MAGRO 4, INC.
DUMPMASTER/DUMPMASTER ONLINE
Specific Application: Dump Utility
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/VSE; MVS
Source Language: Assembler
Purchase Terms: Lease
Number Installed: 450
Date First Installed: July 1979
(See Vendor Profile Page V-64)

MAGNA BUSINESS SYSTEMS
INFOFETCH
Specific Application: Data System Generator
System Requirements: CDC
Operating System: NOS/BE
Memory Required: 70K bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-64)

MANAGEMENT AND COMPUTER SERVICES, INC.
COPYMACS
Specific Application: Lists Record Counts
System Requirements: IBM 360, 370
Operating System: OS/VS; VM/CMS; OS/VS1; OS/VS2
Memory Required: 40K bytes
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 100
(See Vendor Profile Page V-64)

MANAGEMENT AND COMPUTER SERVICES, INC.
CROSSMACS
Specific Application: OS Cross Reference For Cobol Programmers
System Requirements: IBM 360, 370
Operating System: OS/VS; VM/CMS; OS/VS1; OS/VS2
Memory Required: 40K bytes
Source Code Available: No
Source Language: Cobol
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 40

MANAGEMENT AND COMPUTER SERVICES, INC.
DATAMACS
Specific Application: Test Data Generator For Cobol Programs
System Requirements: IBM 360; Honeywell; Burroughs; Sperry 9000/1100
Operating System: VM/CMS; GCOS; MCP; MOS
Memory Required: 256K bytes
Source Language: Fortran, Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $14,000 to $20,800
Number Installed: 1,100
Date First Installed: 1969

MANAGEMENT AND COMPUTER SERVICES, INC.
JOLIMACS
Specific Application: Cross Referencing Aid
System Requirements: IBM 360, 370
Operating System: OS/VS; OS/VS1; OS/VS2
Purchase Terms: Purchase; Lease
Price: $3,500
Number Installed: 100
Date First Installed: 1977

MANAGEMENT AND COMPUTER SERVICES, INC.
PROMACS
Specific Application: Utility Program Enhancement, Maintains Systems, Creates Reports
System Requirements: IBM 360, 370
Operating System: DOS; OS/VS; VM/CMS; OS/VS1
Memory Required: 750K bytes
Source Language: Cobol, Assembler
Purchase Terms: Purchase; Lease
Price: $15,000 to $18,000
Number Installed: 60
Date First Installed: 1979

MANAGEMENT AND COMPUTER SERVICES, INC.
TRACMACS
Specific Application: Helps System Designers and Programmers Audit Software Testing
System Requirements: IBM 360, 370
Operating System: DOS; OS/VS; VM/CMS; OS/VS1
Memory Required: 40K bytes
Source Language: Cobol
Purchase Terms: Purchase; Lease
Price: $15,000 to $20,000
Number Installed: 15
Date First Installed: April 1981

MANAGEMENT SCIENCE, INC.
RMS6
Specific Application: Programming Aid
System Requirements: Burrough 1000
Memory Required: 800K bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $8,000 to $4,000
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-64)

MANAGER SOFTWARE PRODUCTS, INC.
TESTMANAGER
Specific Application: Program Structure Testing and Test Data Generation
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/VSE; OS/VS1; MVS
Memory Required: 22K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $9,000 to $12,000
Number Installed: 200
Date First Installed: 1971
(See Vendor Profile Page V-64)

MARIS SERVICES CORP.
RSTRIP
Specific Application: RSTS/E Monitor and Tuning Aid
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic Plus
Source Code Available: No
Purchase Terms: Purchase
Price: $2,250
Number Installed: 50
Date First Installed: September 1982
(See Vendor Profile Page V-64)

MARK WILLIAMS CO.
DBC
Specific Application: Source Code Level Debugger
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Memory Required: 128K bytes
Source Language: C
Purchase Terms: Purchase
(See Vendor Profile Page V-64)

MASSACHUSETTS COMPUTER ASSOCIATES, INC.
FORTRAN OUTPUT EXPEDITER
Specific Application: Optimizes Formated Output in IBM Environments
System Requirements: IBM
Operating System: MVS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-64)

MASSOGLIA AND ASSOCIATES, INC.
CRT-VTOC DISPLAY
Specific Application: Display VTOC From Any Terminal
System Requirements: IBM System 3
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100
(See Vendor Profile Page V-64)

MASSOGLIA AND ASSOCIATES, INC.
FILE DISPLAY/UPDATE
System Requirements: IBM System/34
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100

MASSOGLIA AND ASSOCIATES, INC.
ONLINE SOURCE ENTRY & DOCUMENTATION SYSTEM
Specific Application: Maintain Source, Procedure and Documentation in Disk File
System Requirements: IBM System/34
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $495

MASSOGLIA AND ASSOCIATES, INC.
PROCEDURE EXPLODER
Specific Application: Exploded Listing of Nested Procedure
System Requirements: IBM System/34
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100

MASSOGLIA AND ASSOCIATES, INC.
PROCEDURE/FILE CROSS REFERENCE
Specific Application: Condensed Alphabetic Procedure List Option
System Requirements: IBM System/34, System/38
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100

MASSOGLIA AND ASSOCIATES, INC.
QCOPY UTILITIES
Specific Application: Submit Jobs to Reader Queue From Terminal; Review Reports From Printer Queue From Terminal
System Requirements: IBM System/34
Source Language: RPG-II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100

MASSOGLIA AND ASSOCIATES, INC.
RPG-II CROSS REFERENCE
System Requirements: IBM System/3
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100

MASSOGLIA AND ASSOCIATES, INC.
SOURCE/FILE CROSS REFERENCE
Specific Application: Cross

References Files and Programs Giving Access Method
System Requirements: IBM System/38, System/34
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100

MASTER SOFTWARE, INC.
PROGRAMASTER/OL
System Requirements: IBM 370, 4341, 303X, 308X
Operating System: VM; MVS
Memory Required: 200K bytes
Source Language: Cobol
Purchase Terms: Purchase; Lease
Price: $40,000
(See Vendor Profile Page V-67)

MASTER SOFTWARE, INC.
PROGRAMASTER /SS
System Requirements: IBM 370, 4341, 303X, 308X
Memory Required: 200K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $9,750
Number Installed: 2
Date First Installed: November 1983

MATHEMATICA PRODUCTS GROUP
FIM
Specific Application: Screen Formatter
System Requirements: IBM
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $6,000 to $12,000
Number Installed: 100
Date First Installed: 1982
(See Vendor Profile Page V-67)

M. BRYCE & ASSOCIATES, INC.
PSCS (PROJECT MANAGEMENT COMMAND)
Specific Application: Project Management System
System Requirements: IBM; Honeywell Level 66; DEC VAX; HP 3000
Operating System: OS/VS; GCOS; VMS; MPE IV
Memory Required: 128K bytes
Source Language: ANS Cobol
Purchase Terms: Purchase; Lease
Price: $30,000
Date First Installed: August 1983
(See Vendor Profile Page V-67)

MCCORMACK & DODGE CORP.
MSDT (SYSTEM DEVELOPMENT TOOL)
Specific Application: Application Development Tool
System Requirements: IBM
Operating System: OS/VS; DOS/VS
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $87,000
Date First Installed: 1984
(See Vendor Profile Page V-67)

MCDONNELL DOUGLAS AUTOMATION CO.
MIS SCREEN DESIGN AID SDA
Specific Application: MIS Screen Generator
System Requirements: IBM 308X, 3081, 3083
Operating System: MVS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 70
(See Vendor Profile Page V-67)

MONAHAN, FREEMAN & ASSOCIATES, INC.
DATA ENTRY PACKAGE (DEP)
Specific Application: Data Entry
System Requirements: Harris
Operating System: VOS; Vulcan
Source Language: Fortran 77, Assembler
Purchase Terms: Purchase
Price: $9,250
Number Installed: 25
Date First Installed: June 1981
(See Vendor Profile Page V-68)

MONAHAN, FREEMAN & ASSOCIATES, INC.
SCREEN FORMATTING PACKAGE (SFP)
System Requirements: Harris
Operating System: VOS; Vulcan
Source Language: Fortran 77, Assembler
Purchase Terms: Purchase
Price: $1,800
Number Installed: 32
Date First Installed: June 1981

MSG GANTSL
APG
Specific Application: Generates CIC Basic Programs
System Requirements: Cantel System 10, System 20, System 30, System 40
Operating System: BEST
Memory Required: 8K bytes
Source Language: CIC Basic
Purchase Terms: Purchase; Lease
Price: $15,000
Number Installed: 2,000
(See Vendor Profile Page V-68)

MENTOR GRAPHICS CORP.
IDEA 1000/1200
Specific Application: Logic Design, Analysis and Simulator, Timing Verification, Design File Interface, Document Preparation
System Requirements: Apollo DN300, DN420
Operating System: Aegis
Memory Required: 2.0M bytes
Source Language: Pascal
Purchase Terms: Purchase
Price: $20,000 to $40,000
Number Installed: 500
Date First Installed: November 1982
(See Vendor Profile Page V-69)

MENTOR GRAPHICS CORP.
IDEA 1000/1200
Specific Application: Logic Design and Analysis, Design File Interface/Net Lister, Document Preparation
System Requirements: Apollo DN300, DN420
Operating System: Aegis
Memory Required: 2.0M bytes
Source Language: Pascal
Purchase Terms: Purchase
Price: $15,000 to $28,000
Number Installed: 250
Date First Installed: November 1982

MENTOR GRAPHICS CORP.
IDEA 1400
Specific Application: Document Preparation and Project Communications
System Requirements: Apollo DN300
Operating System: Aegis
Memory Required: 1.0M bytes
Source Language: Pascal
Purchase Terms: Purchase
Price: $8,000 to $15,000
Number Installed: 200
Date First Installed: November 1982

MENTOR GRAPHICS CORP.
MENTOR SPICE
Specific Application: Interactive Analysis Tool For Analog Circuitry
System Requirements: Apollo
Operating System: Aegis
Source Language: Pascal
Purchase Terms: Purchase
Price: $4,000 to $10,000
Date First Installed: 1983

MET SERVICES, INC.
ENTRAN-1 DOS TO OS
ASSEMBLER TRANSLATER
Specific Application: DOS to OS Conversion
System Requirements: IBM 43XX, 30XX
Operating System: OS/VS; MVS
Memory Required: 100K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $2,400 to $9,800
Date First Installed: October 1982
(See Vendor Profile Page V-69)

MICROMAX COMPUTER INTELLIGENCE, INC.
SDDS
Specific Application: Screen-On-Line Design System
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $4,000
Date First Installed: July 1983
(See Vendor Profile Page V-70)

MINI DEVELOPMENT CORP.
ACCESS
Specific Application: Interactive Access to RPG-II Compile Listing
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 14K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: March 1980
(See Vendor Profile Page V-70)

MOHAWK DATA SCIENCES CORP.
CODE 21
Specific Application: Program Generator
System Requirements: MDS Series 21
Operating System: OS/2; OS/10
Memory Required: 128K bytes
Source Language: Mobol
Source Code Available: No
Purchase Terms: Purchase
Price: $600
Date First Installed: May 1983
(See Vendor Profile Page V-70)

MULTIPLICATIONS, INC.
ACCOLADE
Specific Application: CICS and PL/I Application Development
System Requirements: IBM 4300, 30XX
Operating System: DOS/VSE; OS/VS; DOS/MVT
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000 to $30,000
Number Installed: 60
Date First Installed: May 1982
(See Vendor Profile Page V-74)

NATIONAL ADVANCED SYSTEMS
EXTEND
Specific Application: Extend Facilities Simulator
System Requirements: IBM 370
Operating System: MVS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $5,000
Number Installed: 55
Date First Installed: 1978
(See Vendor Profile Page V-74)

NATIONAL INFORMATION SYSTEMS, INC.
DPL
Specific Application: Program Generators
System Requirements: DEC Decsystem 10, Decsystem 20
Operating System: TOPS-10; TOPS-20
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $39,000 to $62,000
Number Installed: 150
Date First Installed: 1974
(See Vendor Profile Page V-74)

NCR CORP.
INTERACTIVE DEBUG SYSTEM
IDS-RELEASE 1
Specific Application: Source Code Debugging Tool
System Requirements: NCR V-8500, V-8600
Operating System: VRX
Memory Required: 64K bytes
Source Language: NCRL

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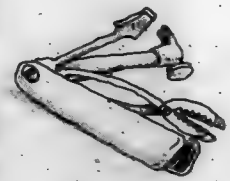
Technical Services,
The Home Insurance Co.

"Makes CICS debugging a breeze."

Neil A. Wells,
Manager Systems & Programming,
Top Value Enterprises.

"It provides an invaluable diagnostic capability."

Alan F. James,
Systems Analyst/Systems,
First Security Bank Of Utah.



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Source Code Available: No
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: June 1982
(See Vendor Profile Page V-75)

NCR CORP.
IVS TEXT EDITOR RELEASE 1
Specific Application: Source Code Preparation Aid
System Requirements: NCR V-8550, V-8400 Series, V-8600
Operating System: VRX
Memory Required: 32K bytes
Source Language: NCRL
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: June 1982

NETWORK CONCEPTS, INC.
CONTROL
Specific Application: Software Configuration Control
System Requirements: Tandem
Operating System: Guardian
Source Language: TAL
Source Code Available: No
Purchase Terms: Purchase
Price: $10,500
Number Installed: 20
Date First Installed: July 1981
(See Vendor Profile Page V-75)

NEW ENGLAND SYSTEMS TECHNOLOGY
EZ-PROS APPLICATION GENERATOR
Specific Application: Application Generator
System Requirements: DG Micro, Nova, Eclipse
Operating System: DOS; RDOS; AOS
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,400
Number Installed: 5
Date First Installed: March 1982
(See Vendor Profile Page V-75)

NEXUS COMPUTER SYSTEMS, INC.
NEXAS
Specific Application: Programmer Productivity Aid, Screen and Report Generator
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 56K bytes
Source Language: RPG-
Source Code Available: Yes; $500
Purchase Terms: Purchase
Price: $1,000
Number Installed: 8
Date First Installed: January 1981
(See Vendor Profile Page V-75)

NIXDORF COMPUTER CORP.
BASLIS
Specific Application: Cobol Program Generator
System Requirements: Nixdorf 8890
Operating System: Dipos
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Rental
Number Installed: 2,000
Date First Installed: 1980
(See Vendor Profile Page V-76)

NIXDORF COMPUTER CORP.
PWS/VSE
Specific Application: Program Development Tool and Time-Sharing System
System Requirements: Nixdorf 8890
Operating System: Nidos
Memory Required: 1.0M bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Lease
Number Installed: 6
Date First Installed: October 1982

NIXDORF COMPUTER SOFTWARE CO.
PWS/VSE ADVANCED FUNCTIONS
Specific Application: Interactive Program Development
System Requirements: IBM
Operating System: EDOS; DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $8,500
Date First Installed: April 1982

NUMERIC CORP., INC.
SUPERSCREEN
Specific Application: Screen Generation and Data Input Editor
System Requirements: DG
Operating System: RDOS; DOS; AOS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $750 to $950
Number Installed: 45
Date First Installed: February 1979
(See Vendor Profile Page V-77)

ON-LINE BUSINESS SYSTEMS
WILBUR
Specific Application: Text Editing On-Line Program Development
System Requirements: IBM
Operating System: MVS; OS/VS1
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 125
Date First Installed: 1977
(See Vendor Profile Page V-78)

ON-LINE SOFTWARE INTERNATIONAL
INTERTEST RELEASE 2.3
Specific Application: CICS Programmer Productivity Tool For Testing and Debugging
System Requirements: IBM Compatible
Memory Required: 60K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $24,000
Number Installed: 1,200
Date First Installed: June 1977
(See Vendor Profile Page V-78)

ORBIS CORP.
FORMS MANAGEMENT
Specific Application: Builds Forms On Screens, Allows Data Update
Specific Industry: Engineering, Scientific
System Requirements: Gould Concept 32
Operating System: MPX-32
Memory Required: 8K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 150
Date First Installed: November 1979
(See Vendor Profile Page V-78)

OREGON SOFTWARE, INC.
SOURCE TOOLS
Specific Application: Application Development Tool
Specific Industry: Manufacturing, Engineering, Medical, Education, Government, Scientific, OEM
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSX-11M
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $4,000
Number Installed: 25
(See Vendor Profile Page V-78)

OXFORD SOFTWARE CORP.
UPO
Specific Application: CICS and IMS Application Development Tools
System Requirements: IBM 370, 4300
Operating System: DOS; OS/VS
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $27,000 to $60,000
Number Installed: 1,700
Date First Installed: February 1976
(See Vendor Profile Page V-79)

OXFORD SOFTWARE CORP.
UPO/COBOL
Specific Application: Applicator Development System For CICS Cobol
System Requirements: IBM 370; IBM 4300
Operating System: OS/VS; DOS
Memory Required: 128K bytes
Source Language: Assembler, Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $24,000 to $33,000
Number Installed: 30
Date First Installed: December 1983

PANSOPHIC SYSTEMS, INC.
GMER/OL
System Requirements: IBM
Operating System: CICS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $25,000 to $35,000
Number Installed: 300
Date First Installed: March 1983
(See Vendor Profile Page V-79)

PANSOPHIC SYSTEMS, INC.
GMR/OL
Specific Application: System Development Tool For CICS
System Requirements: IBM 370
Operating System: CICS/VS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $29,000 to $36,000
Number Installed: 100
Date First Installed: 1979

PARA RESEARCH, INC.
DOCUMENTOR DATA SYSTEM
Specific Application: Automated Documentation Package
System Requirements: IBM System/34, System/38, System/36
Operating System: CPF; SSP
Memory Required: 22K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $350
Number Installed: 300
Date First Installed: July 1981
(See Vendor Profile Page V-79)

PARA RESEARCH, INC.
RESCUE DATA SYSTEM
Specific Application: Procedure Rescue
System Requirements: IBM System/34, System/38, System/36
Operating System: CPF; SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $350
Number Installed: 300

PDD SYSTEMS, INC.
IMP
Specific Application: Mathematical Programming Generator; Writes Pascal to Solve Linear and Nonlinear Equations
System Requirements: IBM; DEC LSI-11; Altos
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $250
Date First Installed: 1980
(See Vendor Profile Page V-80)

PDR, INC.
FILE MASTER
Specific Application: Software Development File Maintenance Generator
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 36K bytes
Source Language: Rpgii, Assembler
Source Code Available: No
Purchase Terms: Purchase

Price: $1,800
Number Installed: 300
Date First Installed: 1982
(See Vendor Profile Page V-90)

FOR, INC.
FMS/80 PRODUCTION AIDS
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000

FRANKSTON SYSTEMS, INC.
SCREEN/11 (SCREEN FORM I/O)
Specific Application: Program Generator
System Requirements: DEC PDP-11, VAX-11
Operating System: RSX-11M; VMS; RSX-11M+
Memory Required: 1.1M bytes
Source Language: Macro-11, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500 to $5,000
Number Installed: 90
Date First Installed: August 1978
(See Vendor Profile Page V-90)

FREEDOMAIL SYSTEMS, INC.
FALCON
Specific Application: Data Base Applications Generator
Specific Industry: Fortune 1000
System Requirements: IBM PC, 3090
Operating System: Unix
Memory Required: 64K bytes
Source Language: C, Unix, PL/1
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $500
Date First Installed: August 1983
(See Vendor Profile Page V-90)

PETROLEUM SOFTWARE SYSTEMS, INC.
PROGRESS ADS
Specific Application: ICS Application Development System File Handling, Data Collection
System Requirements: IBM
Operating System: OS/VS; DOS
Memory Required: 512K bytes
Source Language: Native Mode
Source Code Available: Yes
Purchase Terms: Purchase
Price: $17,000 to $23,000
Number Installed: 12
Date First Installed: 1982
(See Vendor Profile Page V-91)

PHOENIX COMPUTER CORP.
CONDOR
Specific Application: On-Line Productivity System Offering Utility and System Software
System Requirements: IBM 360, 370, 430X, 300X
Operating System: DOS; DOS/VSE; EDOS; MVS
Memory Required: 40K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $19,800
Number Installed: 280
Date First Installed: June 1979
(See Vendor Profile Page V-91)

PHOENIX SYSTEMS, INC.
SYSTEM - 80
Specific Application: Cobol Program Generator
System Requirements: TI; Honeywell; DG
Memory Required: 64K bytes
Source Language: RM Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $995
Number Installed: 1,100
Date First Installed: May 1980
(See Vendor Profile Page V-91)

PHOTON SOFTWARE
SDP
Specific Application: Logic and Physical Design Testing
System Requirements: IBM 370, 4300; Vaing
Memory Required: 64K bytes
Source Language: Cobol, Fortran, PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-91)

PHOTON SOFTWARE
SDS
Specific Application: Programing Aid
System Requirements: IBM 370, 4300; Vaing
Memory Required: 64K bytes
Source Language: Cobol, Fortran, PL/1
Purchase Terms: Purchase
Price: $25,000
Date First Installed: 1976

POINT FOUR DATA CORP.
FORCE
Specific Application: Code Generator
System Requirements: DG Nova
Operating System: Iris
Memory Required: 64K bytes
Source Language: Business Basic
Purchase Terms: Purchase
Price: $3,000
(See Vendor Profile Page V-92)

PRIME COMPUTER, INC.
PRIME BMACS
Specific Application: Program Development
System Requirements: Prime 50 Series
Operating System: Primos
Purchase Terms: Purchase; Lease
Price: $4,000
Date First Installed: 1982
(See Vendor Profile Page V-92)

PROPRIETARY SOFTWARE SYSTEMS
RAID
Specific Application: Program Check Up
Specific Industry: Government
System Requirements: DEC VAX-11/780; IBM 370; Tektronix 8561; DEC 10
Operating System: VMS; MVS; Unix; TOPS-10
Source Language: Jovial, C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000 to $95,000
Number Installed: 4
Date First Installed: February 1984
(See Vendor Profile Page V-94)

QUADRATRON SYSTEMS, INC.
Q-MENU
Specific Application: Menu Generator and Manager
System Requirements: DEC VAX; Fortune; Altos
Operating System: Unix
Memory Required: 128K bytes
Source Language: C
Purchase Terms: Purchase
Price: $395 to $2,000
Number Installed: 1,000
Date First Installed: November 1982
(See Vendor Profile Page V-94)

QUALITY SYSTEMS DEVELOPMENT CORP.
UTILITY CONTROL PROGRAM UCON
Specific Application: On-Line Program Development System
System Requirements: IBM; Amdahl
Operating System: DOS
Memory Required: 300K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Lease
Number Installed: 30
Date First Installed: January 1976
(See Vendor Profile Page V-94)

QUALITY SOFTWARE, INC.
WHODO
Specific Application: File Utility/Program Aid
Specific Industry: Engineering, Scientific, CAD/CAM
System Requirements: Apollo; DEC PDP-11
Operating System: Aegis
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-95)

RBM ASSOCIATES
COMPILE/PLUS
Specific Application: Program Level Documentation Package
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG-II, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $180
Number Installed: 300
Date First Installed: August 1981
(See Vendor Profile Page V-95)

RBM ASSOCIATES
HEALTH CENTER INFORMATION SYSTEM
Specific Application: Physicians Office Management System Maintenance Utility
Specific Industry: Medical
System Requirements: Burroughs; IBM System/36
Operating System: MCP
Memory Required: 256K bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 3
Date First Installed: April 1985

RBM ASSOCIATES - RBMDOC
Specific Application: System/34 System Level Documentation Software
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG-II, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $600
Number Installed: 300
Date First Installed: December 1981

REMOTE BUSINESS SERVICES, INC.
RBS BUILD PROGRAM EMULSENS FOR MSBUS
Specific Application: Aid to Standard Programming Techniques
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 128K bytes.
Source Language: DBol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 40
Date First Installed: March 1975
(See Vendor Profile Page V-96)

REMOTE DATA SYSTEMS, INC.
DISPLAY MAP MAINTENANCE SYSTEM
Specific Application: On-Line CICS Map Generator and Maintenance System
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: OS/VS; DOS; CICS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $3,200
Number Installed: 30
Date First Installed: September 1979
(See Vendor Profile Page V-96)

RESEARCH CORP.
ASSIST GUEST
Specific Application: Programming Aid

System Requirements: IBM 360, 370, 4300, 303X
Operating System: DOS/VS; OS/VS; MVS; DOS/VSE
Memory Required: 200K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $22,500 to $27,500
Number Installed: 10
Date First Installed: February 1983
(See Vendor Profile Page V-86)

RENSDOX CORP.
ADDRS PROGRAM MAPPING
Specific Application: CICS Program Mapping
System Requirements: IBM 360, 370, 4300, 303X
Operating System: DOS/VS; DOS/VSE; MVS; OS/VS
Source Code Available: No
Memory Required: 48K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $3,000 to $5,000
Number Installed: 15

RSTI SYSTEMS SOFTWARE
FDV/CC - FORMS SERVER
Specific Application: Screen Management For Transaction Processing Applications
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Source Language: C, Macro
Source Code Available: Yes
Purchase Terms: Purchase
Price: $13,000
Date First Installed: 1983
(See Vendor Profile Page V-86)

RSTI SYSTEMS SOFTWARE
RFS-11 VERSION II (FILE TRANSFER UTILITY)
Specific Application: File Transfer and Virtual Terminal Utility
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Memory Required: 5K bytes
Source Language: Macro
Source Code Available: Yes
Purchase Terms: Purchase
Price: $575
Number Installed: 300

RUCCO DATA SYSTEMS CORP.
DISPRINT
Specific Application: Allows Interactive Program Modification
System Requirements: IBM System/34
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $250
Number Installed: 5
Date First Installed: 1982
(See Vendor Profile Page V-87)

RUSEL SOFTWARE
COMMAND LINE EDITOR
Specific Application: Edits Command Line
System Requirements: DEC VAX
Operating System: VMS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,050
Number Installed: 300
Date First Installed: December 1981
(See Vendor Profile Page V-87)

RUSEL SOFTWARE
DIGITAL COMMAND LANGUAGE (DCL)
Specific Application: Command Language
System Requirements: DEC PDP
Operating System: RSX-11M
Source Language: Fortran
Source Code Available: Yes; $2,500
Purchase Terms: Purchase
Price: $750
Number Installed: 400
Date First Installed: December 1980

SAPS SOFTWARE SYSTEMS, INC.
JCLSAFE
Specific Application: Designed to Eliminate JCL Errors and Flow Chart and Cross Reference Data Sets and Programs
System Requirements: IBM 4300, 303X
Operating System: OS/VS; MVS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,500
Number Installed: 40
(See Vendor Profile Page V-87)

SAXE SYSTEMS, INC.
APPLICATION PRODUCTIVITY SYSTEM (APS)
Specific Application: Application Development Programmer Productivity Tool
System Requirements: IBM 370, 4300, 303X
Operating System: MCS/TSO; VM/CMS
Memory Required: 128K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $100,000
Number Installed: 35
Date First Installed: 1981
(See Vendor Profile Page V-87)

Additional information provided for-by vendor

Developed for users of IMS DB/DC; CICS, DL/I; CICS/IDMS; and CICS/VSAM, APS increased productivity during the development and maintenance of on-line and batch Cobol-based applications. Housed in a precompiler architecture, APS unhooks from resultant applications and generates no-five-level source outputs. Adds no runtime overhead.

SCHMIDT ASSOCIATES
I/SMAS (INCLUDES I/FORMS & I/PL/I)
Specific Application: Menu Processor, Transaction Processing, Program Language Interface
System Requirements: DEC VAX
Operating System: VMS; Unix
Memory Required: 1.0M bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $295 to $1,295
Number Installed: 20,000
Date First Installed: September 1979
(See Vendor Profile Page V-88)

SCSI
SCADA SOFTWARE PRODUCT: RC87
Specific Application: Supervisory Control and Data Acquisition
Specific Industry: Industrial Automation
System Requirements: DEC PDP-11, VAX; Modcomp Classic; DG MV
Operating System: RSX-11M; VMS; MAX IV; AOS/VS
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes; $600
Purchase Terms: Purchase
Price: $15,000 to $50,000
Number Installed: 20
Date First Installed: April 1980
(See Vendor Profile Page V-88)

SDI, INC.
SDI/HOST
Specific Application: Language Interface
System Requirements: IBM; DEC VAX-11/700; Prime; DG
Operating System: MVS; Unix; AOS/VS
Source Language: Strim
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Date First Installed: 1982
(See Vendor Profile Page V-88)

SOFTOOL CORP.
COBOL DOCUMENTER A
Specific Application: Software Management, Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 303X
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $7,000
Number Installed: 750
Date First Installed: August 1980
(See Vendor Profile Page V-88)

SOFTOOL CORP.
COBOL INTERFACE DOCUMENTER
Specific Application: Software Management, Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 433X
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $7,000
Number Installed: 750
Date First Installed: 1980

SOFTOOL CORP.
COBOL LIBRARY OF PREPROCESSORS
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 433X
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $4,500
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
COBOL OPTIMIZATION INSTRUMENTERS
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 303X
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,000
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
COBOL STRUCTURIZER
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; Honeywell
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $6,500
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
COBOL TESTING INSTRUMENTERS
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG MV; Gould Series 32; IBM 330, 370, 303X, 433X
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $7,000
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
COBOL TRACING INSTRUMENTER
Specific Application: Software Management, Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould 32 Series; IBM 303X
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $7,000
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
FOLTRAN STRUCTURED LANGUAGE
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 43XX
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $20,000
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
FORTRAN AUDITOR
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 303X
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $16,000
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
FORTRAN DOCUMENTER A
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 370
Operating System: VMS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $7,000
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
FORTRAN INTERFACE DOCUMENTER
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 303X
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $7,000
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
FORTRAN LIBRARY OF PREPROCESSORS
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 43XX
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $4,500
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
FORTRAN MEMORY MANAGERS LIBRARY
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 370
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $8,500
Number Installed: 750
Date First Installed: 1980

SOFTOOL CORP.
FORTRAN OPTIMIZATION INSTRUMENT
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 303X
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $7,000
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
FORTRAN PRODUCTIVITY LIBRARY
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 43XX
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $12,500
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
FORTRAN STRUCTURIZER
Specific Application: Software Management, Development and Maintenance
System Requirements: DEC VAX; DG Eclipse; Gould Series 32; IBM 303X
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $9,500
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
FORTRAN TESTING INSTRUMENTER
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 303X
Operating System: VMS; AOS/VS; MPX; Unix
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $7,000
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
FORTRAN X/Y TRANSPORTATION PACKAGE
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 370
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
SOFTOOL COBOL PROGRAMMING ENVIRONMENT
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 303X
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $30,500
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
SOFTOOL FORTRAN PROGRAMMING ENVIRONMENT
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 43XX
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $60,000
Number Installed: 750
Date First Installed: August 1980

SOFTOOL CORP.
SOFTOOL TUTORIALS LIBRARY
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 43XX
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 750
Date First Installed: September 1980

SOFTWARE AG OF NORTH AMERICA, INC.
NATURAL
Specific Application: Fourth-Generation Application System
System Requirements: IBM 370, 43XX, 30XX
Operating System: MVS; OS/VS1; DOS/VS; DOS/VSE
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $40,000
Number Installed: 1,000
(See Vendor Profile Page V-92)

SOFTWARE ARCHITECTURE AND ENGINEERING, INC.
KNOWLEDGE BASED EXPERT SYSTEM (KBS)
Specific Application: Expert System Development Tool
System Requirements: DEC VAX; CYC; Apollo Workstations; IBM PC
Memory Required: 750K bytes
Purchase Terms: Purchase
Price: $23,500
Number Installed: 12
Date First Installed: 1983
(See Vendor Profile Page V-92)

SOFTWARE CLEARING HOUSE
APPLICATION SCREEN PAINTER (ASP)
System Requirements: NCR V Series
Operating System: VRX
Memory Required: 40K bytes
Source Language: VRX Cobol
Purchase Terms: Purchase; Rental
Price: $2,200
Number Installed: 43
(See Vendor Profile Page V-92)

SOFTWARE CLEARING HOUSE
COBOL 74 CODE GENERATOR (COGEN)
Specific Application: Produces Standardized Cobol 74 Source Programs For Standard Business Applications

System Requirements: NCR; DEC; Prime
Operating System: IMOS; IRX; Prime; VMS
Source Language: Cobol 74

SOFTWARE CLEARING HOUSE DATYS
Specific Application: Data Entry System
System Requirements: NCR V Series
Operating System: VRX
Source Language: Cobol 74
Purchase Terms: Purchase; Rental
Price: $3,200 to $4,950
Number Installed: 42

SOFTWARE CLEARING HOUSE DOCUTEXT
Specific Application: Documentation Text Formatting
System Requirements: NCR Century Criterion
Operating System: VRX
Memory Required: 28K bytes
Purchase Terms: Purchase; Rental
Price: $1,250
Number Installed: 10

SOFTWARE CLEARING HOUSE EASY MENU
Specific Application: Menu Processing System
System Requirements: NCR 8200 Series, 9000 Series
Operating System: IMOS; IRX
Memory Required: 17K bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental
Price: $1,500 to $2,000
Number Installed: 15

SOFTWARE CLEARING HOUSE INTERPRO
Specific Application: Interpretive Language Interactive Programming Utility
System Requirements: NCR 8465 Series, 8500 Series
Operating System: VRX
Purchase Terms: Purchase; Rental
Price: $3,200
Number Installed: 5

SOFTWARE CLEARING HOUSE JCL WRITER
Specific Application: JCL CODE Generator
System Requirements: NCR I Series
Operating System: IMOS; IRX
Memory Required: 28K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $1,050
Date First Installed: July 1983

SOFTWARE CLEARING HOUSE SCREEN-TEK
Specific Application: Screen Generator
System Requirements: NCR 8465, 8500
Operating System: VRX
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $3,800
Number Installed: 10

SOFTWARE CLEARING HOUSE TOPICS
Specific Application: On-Line Program Development System
System Requirements: NCR Century 8465
Operating System: VRX
Memory Required: 120K bytes
Purchase Terms: Purchase; Rental
Price: $2,500
Number Installed: 207

SOFTWARE CLEARING HOUSE UTILITY PROGRAM GENERATOR (UPG)
Specific Application: Utility Shorthand Language For Report Writing
System Requirements: NCR Century
Operating System: VRX
Memory Required: 48K bytes
Price: $2,975
Number Installed: 662

SOFTWARE CONSULTING SERVICES DOC-F
Specific Application: Text End Document Formatter
System Requirements: Burroughs; IBM; DG
Operating System: MCP
Memory Required: 60K bytes
Source Language: Anst Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 15
(See Vendor Profile Page V-88)

SOFTWARE INTELLIGENCE LAB., INC. INTELLECT 1
Specific Application: Programmers On-Line Developer Tool
System Requirements: IBM 370, 4043
Operating System: OS/VS1
Memory Required: 200K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $34,000
Number Installed: 4
(See Vendor Profile Page V-93)

SOFTWARE INTELLIGENCE LAB., INC. INTERACTIVE DEBUGGING FACILITY IDF
Specific Application: Batch Cobol Debugging Facility
System Requirements: IBM
Operating System: OS/VS
Memory Required: 4K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $12,000
Number Installed: 3

SOFTWARE MAINTENANCE & DEVELOPMENT SYSTEM, INC. ADS-DE-CAMP
Specific Application: Software Development Data Base System
Operating System: Unix; VMS
Memory Required: 200K bytes
Source Language: C
Source Code Available: Yes
$100,000
Purchase Terms: Purchase
Price: $6,000 to $95,000
Date First Installed: February 1983
(See Vendor Profile Page V-90)

SOFTWARE MANAGEMENT SYSTEMS, INC. ESCAPE
Specific Application: Programming Aid
System Requirements: Prime
Operating System: Information
Source Language: Basic
Purchase Terms: Purchase; Lease
Price: $10,000
Number Installed: 15
Date First Installed: September 1981
(See Vendor Profile Page V-93)

SOFTWARE MARKETING ASSOCIATES, INC. CAMBO
Specific Application: On-Line Development Screen Formatter
System Requirements: IBM 4300 Series, 303X, 370 Series, 308X
Operating System: DOS/VSE; OS/VS1; OS/VS
Source Language: Cobol
Source Code Available: Yes; $2,500
Purchase Terms: Purchase; Rental; Lease
Price: $4,800 to $5,400
Number Installed: 5
Date First Installed: January 1983
(See Vendor Profile Page V-93)

SOFTWARE TECHNOLOGIES AND RESEARCH VSUM (VSAM SPACE UTILIZATION MONITOR)
Specific Application: Performance Analyzer and DASD Space Manager
Specific Industry: Not Industry Sensitive
System Requirements: IBM 370
Operating System: DOS/MVS
Purchase Terms: Purchase; Rental; Lease
Price: $2,500 to $4,200
Number Installed: 20
Date First Installed: June 1983

SOFTWARE TECHNOLOGIES AND RESEARCH
41 New Britain Ave.
Rocky Hill, CT 06067
(203) 529-7128
Target Industries: Not Industry Sensitive
Contacts:
Head of Marketing/Sales: Barbara Jennes
Geographic Coverage: International
Year Established: 1977
Number of Employees: 35

SOFTWORKS, INC. VSAM-ASSIST
Specific Application: Back-Up and Restore VSAM Data Set and Catalog
System Requirements: IBM
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $4,950
Number Installed: 300
(See Vendor Profile Page V-94)

SOFTWORKS, INC. VSAM COBOL I-O LOGIC ERROR DETECTION
Specific Application: Prints Data in Syslog Describing I/O Error for VSAM
System Requirements: IBM
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $3,000
Date First Installed: 1983

SOS, INC. DG KEY
Specific Application: Restores Keys in Files
System Requirements: DG Nova; Point 4; Eytronics
Operating System: Iris; Elite
Memory Required: 32K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-94)

SOS, INC. RWD
Specific Application: Addresses Any Location or File
System Requirements: DG Nova; Point 4; Eytronics
Operating System: Iris; Elite
Memory Required: 32K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1982

SOS, INC. UNPROTECT
Specific Application: Recovers Protected Program
System Requirements: DG Nova; Point 4; Eytronics
Operating System: Iris; Elite
Memory Required: 32K bytes
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1981

SOS, INC. XREF
Specific Application: Gives Every Occurrence of Go to Or Go Subfiute and Defines Variables
System Requirements: DG Nova; Point 4; Eytronics
Operating System: Iris; Elite
Memory Required: 32K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1980

SPEEDATA, INC. GENERALIZED DATA ENTRY SYSTEM
Specific Application: Multiscreen Program Generator For Data Entry

System Requirements: Datapoint
Operating System: DOS
Memory Required: 48K bytes
Source Language: Database
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1978
(See Vendor Profile Page V-94)

SPERRY CORP.
DISTRIBUTED DATA PROCESSING (DDP-1100)
Specific Application: File Transfer, Job Transfer, Program-to-Program Communication
System Requirements: Sperry 1100
Operating System: 1100 OS
(See Vendor Profile Page V-95)

SPERRY CORP.
PADS 1100
Specific Application: Language Independent Debugging Tool
System Requirements: Sperry 1100
Operating System: 1100 OS

STAR PLAN DATA PROCESSING, INC.
SPP
Specific Application: Macro Language Utility
Specific Industry: OEM, Software Development

System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Memory Required: 64K bytes
Source Language: Basic II+
Source Code Available: No
Purchase Terms: Purchase
Price: $850
Number Installed: 3
Date First Installed: March 1983
(See Vendor Profile Page V-95)

START SYSTEMS
ADSSET (ADVANCED INTERACTIVE DEVELOPMENT ENVIRONMENT)
Specific Application: Programmer Software Development Aid
System Requirements: Wang VS
Memory Required: 256K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 3
Date First Installed: January 1982
(See Vendor Profile Page V-95)

STERLING SOFTWARE MARKETING
JDL (JOB ORGANIZATION LANGUAGE)
Specific Application: Programming Aid
System Requirements: IBM 370, 303X, 4300
Operating System: OS/VS1; OS/VS2, MVS; MVT
Memory Required: 200K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $50,000 to $80,000
Number Installed: 20
Date First Installed: 1975
(See Vendor Profile Page V-95)

STRATUS COMPUTER, INC.
FINANCIAL TICKER
Specific Application: Interface to High-Speed Securities Ticker Services
Specific Industry: Banking/Financial
System Requirements: Stratus 32
Operating System: Stratus
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Date First Installed: February 1983
(See Vendor Profile Page V-96)

STRATUS COMPUTER, INC.
FORMS MANAGEMENT SYSTEM (FMS)
Specific Application: Interactive Screen Forms Creation and Run Time Management
System Requirements: Stratus 32
Operating System: Stratus
Source Language: PL/1
Source Code Available: No
Price: $4,000
Date First Installed: July 1982

STRATUS COMPUTER, INC.
TRANSACTION PROCESSING FACILITY (TPS)
Specific Application: System Tool For Developing Interactive Transaction Processing Applications
System Requirements: Stratus 32
Operating System: Stratus
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $12,000
Date First Installed: June 1982

STSC, INC.
APL PLUS/1000 SERIES OF SYSTEM S/W PRODUCTS
Specific Application: APL Enhancements, Shared File System, Data Management Utilities Programmer tools and Utilities
System Requirements: IBM 370, 4300
Operating System: VM/MVS/SP; CMS
Source Language: Assembler
Source Code Available: No

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Purchase Terms: Purchase
Price: $60,000
Number Installed: 36
Date First Installed: 1979
(See Vendor Profile Page V-96)

STSC, INC.
APL PLUS/1149 SYSTEM
System Requirements: IBM 370, 4300
Operating System: VM/MVS/SP; CMS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $70,000
Number Installed: 40
Date First Installed: 1981

STSC, INC.
APL PLUS/1299 SYSTEM
System Requirements: IBM 308X, 370/145, 4341, 303X
Operating System: VM/MVS/SP
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $70,000
Number Installed: 40
Date First Installed: 1982

SUBJECT WELLS & CO.
FAST PROGRAMMING
Specific Application: Program Generator System
System Requirements: Datapoint
Operating System: RMS
Memory Required: 128K bytes
Source Language: Datalus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 4
Date First Installed: November 1981
(See Vendor Profile Page V-96)

SUN INFORMATION SERVICES CO.
FASTFORM
Specific Application: CRT Screen Generator Operates On Either TSO or CMS
System Requirements: IBM 4300, 308X
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $11,000
Number Installed: 50
Date First Installed: 1980
(See Vendor Profile Page V-97)

SUN INFORMATION SERVICES CO.
PRISM-PROJECT RESOURCE EVALUATION
Specific Application: Project Management and Tracking
System Requirements: IBM 370, 4300, 308X
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $110,000 to $140,000
Number Installed: 50
Date First Installed: 1974

SUN SOFTWARE, INC.
SPEEDWARD
Specific Application: Programming Tool
System Requirements: HP 3000
Operating System: MPE
Source Language: SPL
Purchase Terms: Purchase
Price: $19,000
(See Vendor Profile Page V-97)

SYNSCORT, INC.
SYDOC
Specific Application: Cobol Documentation Package
System Requirements: IBM 370, 303X, 308X, 43XX
Operating System: SVS; OS/VS1; MVS
Memory Required: 128K bytes
Source Language: Assembler
Purchase Terms: Purchase
(See Vendor Profile Page V-97)

SYSTEMS & APPLIED SCIENCES CORP.
METEOROLOGICAL SATELLITE PACKAGE
Specific Application: Meteorological Satellite Package
Specific Industry: Scientific
System Requirements: DEC VAX; DG
Source Language: Fortran, Assembler
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-98)

THE SYSTEMS CENTER
NETWORK DATAMOVER-RPG
Specific Application: Distribute Data, Program, Text and Graphics Between Mainframes and Smaller Machines
System Requirements: IBM 3000 Series, 4300 Series
Operating System: MVS
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Date First Installed: July 1983
(See Vendor Profile Page V-98)

SYSTEMS NORTHWEST, INC.
XDM EXTENDED DATA MANAGEMENT SYSTEM
Specific Application: Financial Modeling System
System Requirements: DEC PDP II
Operating System: RSTS/E
Source Language: Basic Plus, Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 2
(See Vendor Profile Page V-98)

SYSTEMS & SOFTWARE, INC.
SOFTPROBE
Specific Application: Interactive Symbolic Software Emulator For Debugging Intel 8086/8088 Microprocessors
Specific Industry: Software Development
System Requirements: DEC PDP-11, VAX-11
Operating System: RSX-11M; VMS
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $3,250 to $4,250
Number Installed: 10
Date First Installed: July 1983
(See Vendor Profile Page V-99)

THE SYSTEMS PRACTICE, INC.
STANDARD PROCEDURES DOCUMENTATION
Specific Application: Generates Procedural Documentation
Specific Industry: Discrete and Repetitv
System Requirements: DEC PDP-11, VAX; HP 3000
Operating System: Unix; MPE; VMS; RSTS/E
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 30
Date First Installed: March 1982
(See Vendor Profile Page V-99)

SYSTEMS PROGRAMMING LTD.
ADAPREP
System Requirements: IBM 370
Operating System: OS/VS1; OS/VS; DOS
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $17,000 to $21,000
Date First Installed: July 1982
(See Vendor Profile Page V-99)

SYSTEMS RESEARCH CORP.
COBOL CROSS REFERENCE
Specific Application: Cross Reference Product
System Requirements: PE 3200, 8/32, 7/32
Operating System: OS/32
Source Language: Assembler, Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000 to $3,000
Number Installed: 5
Date First Installed: 1982
(See Vendor Profile Page V-99)

SYSTEMS RESEARCH CORP.
COBOL OPTIMIZER
System Requirements: PE 3200, 8/32, 7/32
Operating System: OS/32
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $4,000 to $5,000
Number Installed: 5
Date First Installed: 1982

SYSTEMS RESOURCES CORP.
FORE MARK
Specific Application: Mark IV Special Feature
System Requirements: IBM 4300, 370, 308X
Operating System: VMS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000
Number Installed: 35
Date First Installed: June 1979
(See Vendor Profile Page V-99)

SYSTEMS TECHNOLOGY ASSOCIATED RESOURCES, INC.
GENERAL UTILITY PACKAGE
Specific Application: General Utility Package
System Requirements: DG
Operating System: AOS; DOS; RDOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 100
(See Vendor Profile Page V-100)

TECHNOLOGY CONSULTING CORP.
SUPER SUG
Specific Application: VM/CMS Debugging System
System Requirements: IBM 360
Operating System: VM/CMS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-101)

TELESOFT
TELESOFT PROGRAMMING SUPPORT
Specific Application: Development System For ADA
System Requirements: DEC; IBM 370, PC
Operating System: Unix; VMS; DOS; CMS
Source Language: ADA*
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1981
(See Vendor Profile Page V-108)

THETA BUSINESS SYSTEMS
PASCAL DEVELOPMENT SYSTEMS
Specific Application: Pascal Development System
System Requirements: DEC PDP-11; HP 1000; Wicat; IBM PC
Operating System: RT-11; RSX-11M+; MCS
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $995 to $2,500
Number Installed: 200
(See Vendor Profile Page V-102)

THORNE DATA, INC.
RECFLOW
Specific Application: Draws Record Layout of Cobol Programs

System Requirements: IBM 4340, 3080
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 8
Date First Installed: January 1979
(See Vendor Profile Page V-102)

TOWERY, INC.
DATA BASE - PLUS
Specific Application: DBMS, Screen/Print Handler, Query, Report Writer
System Requirements: IBM PC, System/34, Series/1
Operating System: SSP; EDX; CICS
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $5,850 to $49,500
Number Installed: 1,500
Date First Installed: 1978
(See Vendor Profile Page V-103)

TOSI SOFTWARE, INC.
SPEED II APPLICATIONS GENERATOR UTILITY
Specific Application: Reduces Application Development Time
System Requirements: Wang VS
Operating System: DOS
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 70
Date First Installed: July 1982
(See Vendor Profile Page V-103)

TOSI SOFTWARE, INC.
SPEED I APPLICATION GENERATOR UTILITY
Specific Application: Reduces Time For Application Design, Programming and Debugging
System Requirements: Wang 2200 Series
Operating System: DOS
Source Language: Basic-2
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2,500

TOSNE SOFTWARE CORP.
CATV8
Specific Application: Links MVS 1 and CICS to TONE 3.
System Requirements: IBM 370, 3030, 4300
Operating System: OS/VS1; MVS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: October 1983
(See Vendor Profile Page V-103)

TOSNE SOFTWARE CORP.
FLASHER
Specific Application: Extension of THE IBM ISPS
System Requirements: IBM 370, 3030, 4300
Operating System: OS/VS1; MVS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: January 1984

TOSNE SOFTWARE CORP.
FSM-FULL SCREEN DATASET EDITOR
System Requirements: IBM 370, 3030, 4300
Operating System: OS/VS1; MVS
Source Language: Assembler
Purchase Terms: Purchase
Number Installed: 400
Date First Installed: 1978

TOSNE SOFTWARE CORP.
PSO
Specific Application: Display of Input and Output, Dataset Manipulation
System Requirements: IBM 370, 3030, 4300
Operating System: OS/VS1; MVS
Memory Required: 36K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 250
Date First Installed: April 1978

TOSNE SOFTWARE CORP.
TONE 3
Specific Application: Time-Sharing/Program Development System
System Requirements: IBM 370, 3030, 4300
Operating System: OS/VS1
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 400
Date First Installed: 1975

TOSNE SOFTWARE CORP.
TONE 4
Specific Application: Time-Sharing/Program Development System
System Requirements: IBM 370, 4300, 3030
Operating System: MVS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 100
Date First Installed: 1979

TRISYS, INC.
S/36 ADS
Specific Application: Documentation of RPG
System Requirements: IBM System/36
Operating System: CPS
Memory Required: 750K bytes
Source Language: RPG
Purchase Terms: Purchase
Price: $500
Number Installed: 30
Date First Installed: January 1982
(See Vendor Profile Page V-104)

TRI INTERNATIONAL
PACE78
Specific Application: Logic Data Base Designed System and Development System
System Requirements: Sperry 1100; Honeywell; IBM
Operating System: OS/VS; EXEC-8; GCOS; CMS
Memory Required: 512K bytes
Source Language: Cobol
Purchase Terms: Purchase; Lease
Price: $30,000 to $50,000
Number Installed: 28
Date First Installed: 1983
(See Vendor Profile Page V-104)

TRI INTERNATIONAL
KEY/MASTER
Specific Application: Centralized and Distribution Data
System Requirements: IBM 303X, 370, 43XX
Operating System: DOS; OS/VS
Memory Required: 130K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $23,500 to $30,000
Date First Installed: 1975

UCCEL
UCCEL 29 OS JCL GENERATOR
Specific Application: OS JCL Generator
System Requirements: IBM System/370
Operating System: DOS; OS/VS1; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $10,500
Date First Installed: 1981
(See Vendor Profile Page V-104)

UNISOME DIGITAL TECHNOLOGIES
SOURCE CODE CONTROL SYSTEM
Specific Application: Library Facility For Tracking Development of Software Products
System Requirements: DEC
Operating System: Unix
Memory Required: 128K bytes
Source Language: C
Price: $1,500
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-105)

UNISOME DIGITAL TECHNOLOGIES
SYSGEN OPTION
System Requirements: DEC
Operating System: Unix
Memory Required: 128K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 20
Date First Installed: 1980

UNITED INFORMATION SERVICES
TAS
Specific Application: Inputs Dynaflex Data From Terminal in Free-Field Format and Post-Process Output Results
Specific Industry: Engineering
System Requirements: CDC Cyber; IBM
Source Language: Fortran, Super Basic, Cobol, Snobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-105)

UNIVERSITY COMPUTING SERVICES CORP.
ICD-INTERACTIVE COBOL DEBUGGER
System Requirements: Burroughs 5900, 6000, 7800
Operating System: MCP
Source Language: Algol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500 to $10,000
Date First Installed: March 1984
(See Vendor Profile Page V-106)

USER SYSTEMS, INC.
COBOL LANGUAGE ANALYZER & SOURCE STANDARDIZER
Specific Application: Cleans Up Cobol Programs; Formats, Renumbers, Cross References
Operating System: OS/VS; DOS
Memory Required: 100K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000 to $12,000
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-106)

USER WARE INTERNATIONAL, INC.
USER 11
Specific Application: Optimizes Productivity in Developing Application
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Source Language: Basic
Purchase Terms: Purchase
Price: $14,500 to $22,000
Number Installed: 250
Date First Installed: 1978
(See Vendor Profile Page V-106)

VENTURA COMPUTER SYSTEMS
NEWPGM (NEW PROGRAM)
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-II, CL
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 400
Date First Installed: December 1982
(See Vendor Profile Page V-107)

VENTURA COMPUTER SYSTEMS
SEQDSPF (SEQUENCE DISPLAY FILE)
Specific Application: Sequence Display Files
System Requirements: IBM System/36

Operating System: CPF
Source Language: RPG-III, CL
Purchase Terms: Purchase
Number Installed: 400
Date First Installed: December 1982

VENTURA COMPUTER SYSTEMS
SIR (SYSTEM INFORMATION REPORTING)
Specific Application: System/36 Documentation System
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-III, CL
Purchase Terms: Purchase
Number Installed: 75

VENTURA COMPUTER SYSTEMS
ZRDRCDT (ZERO SOURCE DATA)
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-III, CL
Purchase Terms: Purchase
Number Installed: 200
Date First Installed: December 1982

VIRTUAL SYSTEMS SOFTWARE, INC.
CICS DS
Specific Application: CICS Interactive Cobol Symbolic Debugging System
System Requirements: IBM
Operating System: MVS; OS/VS1; OS/VS
Memory Required: 25K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental
Price: $15,000
Number Installed: 100
(See Vendor Profile Page V-107)

VIRTUAL SYSTEMS, INC.
MICROBENCH CROSS ASSEMBLY PACKAGE FOR INTEL
Specific Application: Program Development System For Intel 8080, 8085, 8086
Specific Industry: Engineering
System Requirements: DEC PDP-11, VAX; Tektronix 8550, 8560
Operating System: RSX-11M; VMS; Unix; RT-11
Memory Required: 16K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $2,200 to $3,200
Number Installed: 200
Date First Installed: 1980

VIRTUAL SYSTEMS, INC.
MICROBENCH CROSS ASSEMBLY PACKAGE FOR ZILOG
Specific Application: Program Development System For Zilog Z-80
Specific Industry: Engineering
System Requirements: DEC VAX, PDP-11; Tektronix 8550, 8560
Operating System: VMS; RSX-11M; Unix; RSTS/E
Memory Required: 16K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $1,400 to $1,900
Number Installed: 100

VIRTUAL SYSTEMS, INC.
MICROBENCH CROSS ASSEMBLY PACKAGE INTEL 8051
Specific Application: Program Development System For Intel 8051
Specific Industry: Engineering
System Requirements: DEC VAX, PDP-11; Tektronix 8550, 8560
Operating System: VMS; RSTS/E; Unix
Memory Required: 16K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $1,900 to $2,900
Number Installed: 60

VIRTUAL SYSTEMS, INC.
MICROBENCH CROSS ASSEMBLY PACKAGE MOTOROLA 68000
Specific Application: Program Development System For Motorola 68000
Specific Industry: Engineering
System Requirements: DEC VAX, PDP-11; Tektronix 8550, 8560
Operating System: VMS; RSX-11M; Unix
Memory Required: 16K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $2,200 to $3,200
Number Installed: 60

VIRTUAL SYSTEMS, INC.
MICROBENCH CROSS ASSEMBLY PACKAGE MOTOROLA 6800
Specific Application: Program Development System For Motorola 6805
Specific Industry: Engineering
System Requirements: DEC VAX, PDP-11; Tektronix 8550, 8560
Operating System: VMS; RSTS/E; Unix; RT-11
Memory Required: 16K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $1,900 to $2,900
Number Installed: 60

VIRTUAL SYSTEMS, INC.
MICROBENCH CROSS ASSEMBLY PACKAGE MOTOROLA 6805
Specific Application: Program Development For Motorola 6805
Specific Industry: Engineering
System Requirements: DEC VAX, PDP-11; Tektronix 8550, 8560
Operating System: VMS; RSX-11M; Unix
Memory Required: 16K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $1,900 to $2,900
Number Installed: 60

VIRTUAL SYSTEMS, INC.
MICROBENCH CROSS ASSEMBLY PACKAGE ZILOG Z-8000
Specific Application: Program Development System For Zilog Z-8000
Specific Industry: Engineering
System Requirements: DEC VAX, PDP-11; Tektronix 8550, 8560
Operating System: VMS; RSX-11M; Unix
Memory Required: 16K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $2,200 to $3,200
Number Installed: 50

VIRTUAL SYSTEMS, INC.
MICROBENCH SIMULATOR FOR Z-80
Specific Industry: Engineering
System Requirements: DEC VAX, PDP-11; Tektronix 8550, 8560
Operating System: VMS; RSTS/E; RT-11; Unix
Memory Required: 16K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $1,400 to $1,900
Number Installed: 10
Date First Installed: 1983

WANG LABORATORIES, INC.
VS PROFESSIONAL APPLICATION ENVIRONMENT (PACE)
Specific Application: Development Information Management
System Requirements: Wang VS25, VS85, VS300, VS100
Operating System: VS
Memory Required: 1.0M bytes
Purchase Terms: Purchase; Rental
Price: $10,000 to $34,000
(See Vendor Profile Page V-108)

WESTBROOKLAND SYSTEMS, INC.
PROGRAMMING UTILITIES
Specific Application: Provides Programmers With Menu Items
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes: $400
Purchase Terms: Purchase
Price: $400
Number Installed: 100
Date First Installed: 1982
(See Vendor Profile Page V-109)

WHITE HAT SYSTEMS, INC.
SOFTWARE CONTROL
Specific Application: Software Control
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Source Language: Basic; Basic Plus 2
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease; Time-Sharing
(See Vendor Profile Page V-109)

THE WOLLONGONG GROUP, INC.
PPE
Specific Application: Editing Environment Design For Text Processing, Program Development
System Requirements: DEC VAX-11/730, VAX-11/750, VAX-11/780, VAX-11/782
Operating System: VMS
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 20
Date First Installed: July 1990
(See Vendor Profile Page V-109)

XMAK, INC.
MAINDEBUG
Specific Application: Source Level Debugger For Mainsail Programs
System Requirements: IBM; DEC VAX, Decsystem 10; Apollo
Operating System: VM/CMS; VMS; TOPS-10; Unix
Memory Required: 512K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800 to $7,000
Number Installed: 100
Date First Installed: 1981

Compilers/Assemblers

ASSIG CORP.
POLYVAC
Specific Application: Compiler For Adpac
System Requirements: IBM
Operating System: OS/VS
Source Language: Adpac
Purchase Terms: Purchase
Price: $25,000
Number Installed: 20
Date First Installed: 1988
(See Vendor Profile Page V-3)

ATHAMOORE COMPUTER TECHNIQUES
ACT ANSI COBOL
Specific Application: 2 Ansi Cobol Compiler
Specific Industry: OEM
System Requirements: IBM; Honeywell Level 6
Operating System: Unix
Source Language: Pascal
Purchase Terms: Purchase
(See Vendor Profile Page V-3)

ADVANCED COMPUTER TECHNIQUES
ACT FORTRAN 77
Specific Application: Fortran Compiler
Specific Industry: OEM
System Requirements: IBM; Honeywell Level 6
Operating System: Unix
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase

ADVANCED COMPUTER TECHNIQUES
ACT MACRO ASSEMBLER
Specific Application: Complete Macro Assembler
Specific Industry: OEM
System Requirements: IBM; Honeywell Level 6
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000 to $50,000
Number Installed: 6
Date First Installed: 1979

ADVANCED COMPUTER TECHNIQUES
ACT PASCAL
Specific Application: Pascal Compiler
Specific Industry: OEM
System Requirements: IBM; Honeywell Level 6
Operating System: Unix
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $79,000
Number Installed: 2,000
Date First Installed: 1980

ADVANCED INFORMATION MANAGEMENT
AIM/PLE CONVERSION SYSTEM
Specific Application: Menu-Driven Aid For Conversion
System Requirements: IBM 370, 303X, 43XX
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1982
(See Vendor Profile Page V-5)

ALGYON CORP
C68
Specific Application: C Compiler
System Requirements: Motorola 68000; DEC VAX, PDP-11
Operating System: RegAus; VMS; Unix
Memory Required: 64K bytes
Source Language: C
Source Code Available: Yes; $10,000
Purchase Terms: Purchase
Price: $950
Number Installed: 250
Date First Installed: January 1981
(See Vendor Profile Page V-3)

AMER. BUS. & PROFESSIONAL COMPUTER STORE, INC.
SOFTBOL I COMPILER
Specific Application: Run-Time System Requirements: DEC PDP-8, PDP-11
Operating System: RSTS/E; CTS-300
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $600 to $20,000
(See Vendor Profile Page V-4)

APPLIED INFORMATION SYSTEMS, INC.
AIS-PL/1 PDP-11 — PL/1 COMPILER
Specific Application: Programming Language/Compiler
System Requirements: DEC PDP-11, VAX, Professional 300
Operating System: RSX-11M; VMS; RSTS/E
Memory Required: 48K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase, Price: $5,200
Number Installed: 105
Date First Installed: September 1978
(See Vendor Profile Page V-6)

BILLINGS COMPUTER CORP.
B-BASIC
Specific Application: Basic Compiler
System Requirements: Billings 500
Operating System: BOS; Oasis
Memory Required: 56K bytes
Source Language: Machine
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: April 1981
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
COBOL
Specific Application: Cobol Compiler
System Requirements: Billings 500, 6000
Operating System: BOS; Oasis
Memory Required: 56K bytes
Source Language: Machine
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: April 1981

BILLINGS COMPUTER CORP.
FORTRAN
Specific Application: Compiler
System Requirements: Billings 500, 6000
Operating System: BOS; Oasis
Memory Required: 56K bytes
Source Language: Machine
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: April 1981

BILLINGS COMPUTER CORP.
MACRO ASSEMBLER
Specific Application: Macro Assembler Compiler
System Requirements: Billings 500, 6000
Operating System: BOS; Oasis
Memory Required: 56K bytes Source Language: Machine
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: April 1981

CALIFORNIA SOFTWARE PRODUCTS, INC.
CSPI PASCAL
Specific Application: Compiler
System Requirements: Honeywell
Operating System: GCOS-6
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $6,500 to $13,000
Number Installed: 500
Date First Installed: September 1979
(See Vendor Profile Page V-10)

CALIFORNIA SOFTWARE PRODUCTS, INC.
RPG PACKAGE 34
Specific Application: RPG Compiler
System Requirements: Honeywell DPS 6
Operating System: GCOS
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: December 1982

CENTENNIAL COMPUTER SERVICES
WANG W/P INTERFHASE
Specific Application: Converging Word Processing From Wang to IBM and Vice Versa
System Requirements: Wang VS; IBM Displaywriter
Operating System: OS/VS
Memory Required: 32K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500
Date First Installed: May 1984
(See Vendor Profile Page V-17)

COMMERCIAL DATA SYSTEMS CORP.
APPLICATION GENERATOR
Specific Application: Generate Shorthand Business Basic
System Requirements: DG Nova
Operating System: AOS; AOS/VS; RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Number Installed: 25
Date First Installed: June 1980
(See Vendor Profile Page V-18)

COMMERCIAL DATA SYSTEMS CORP.
BUSINESS BASIC SCRAMBLER
Specific Application: Provide Source Code For Security
System Requirements: DG Nova
Operating System: AOS; AOS/VS; RDOS
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $795
Number Installed: 5
Date First Installed: June 1980

COMTEL INFORMATION SYSTEMS
COBOL-PLUS
Specific Application: Compiler/Assembler
System Requirements: DEC PDP-11
Operating System: RSTS/E; RT-11; Unix
Source Language: Fortran, Macro 11
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
(See Vendor Profile Page V-20)

CORPORATE COMPUTER SYSTEMS, INC.
HP/C COMPILER
System Requirements: HP 1000
Operating System: RTE
Memory Required: 27K bytes
Source Language: Assembly
Source Code Available: Yes; $10,000
Purchase Terms: Purchase
Price: $4,000
Number Installed: 129
Date First Installed: November 1982
(See Vendor Profile Page V-32)

CUSTOM COMPUTER APPLICATIONS, INC.
BASIC + DECOMPILER
Specific Application: Converts Basic+ Object Code to Source Code
System Requirements: DEC PDP
Operating System: RSTS/E
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 15
Date First Installed: November 1980
(See Vendor Profile Page V-32)

DACOR COMPUTER SYSTEMS, INC.
DACOR EXTENDED BASIC COMPILER
Specific Application: Compiler
System Requirements: DG Eclipse
Operating System: RDOS; AOS; AOS/VS
Memory Required: 64K bytes
Source Language: NA
Source Code Available: No
Purchase Terms: Purchase
Price: $5,400
Number Installed: 30
Date First Installed: October 1982
(See Vendor Profile Page V-33)

DATABILITY SOFTWARE SYSTEMS, INC.
BASCOM BASIC COMPILER
Specific Application: Basic Compiler
System Requirements: DEC Decsystem 20, Decsystem 10
Operating System: TOPS-20; TOPS-10
Source Language: Macro

Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 112
Date First Installed: January 1977
(See Vendor Profile Page V-34)

THE DESTEK GROUP
DESTEK C CROSS COMPILER
Specific Application: Software Development Tool.
System Requirements: DEC VAX, PDP-11; DG MV4000, MV8000
Operating System: VMS; RSX-11M; AOS
Memory Required: 64K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Date First Installed: June 1983
(See Vendor Profile Page V-40)

SYLVAN
SYL-570
Specific Application: Compile-to-Go
System Requirements: IBM
Operating System: DOS; SBX; OS/VS; CMS
Memory Required: 90K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $7,900
Date First Installed: 1983
(See Vendor Profile Page V-42)

SYSTEC, INC.
MICRO CONCURRENT PASCAL
Specific Application: Microprocessor Development
Specific Industry: Manufacturing, Engineering, Scientific
System Requirements: DEC PDP-11, VAX; IBM 370; DG
Operating System: RSX-11M; VMS; CMS; AOS
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $4,000
Number Installed: 125
Date First Installed: January 1980
(See Vendor Profile Page V-44)

FIRST SYSTEMS CORP.
FS DEBUG
Specific Application: Intel-Compatible Cross Development of 8086 Software On Mainframes
System Requirements: DEC VAX; IBM
Operating System: VMS; Unix; CMS
Source Language: Pascal
Source Code Available: Yes; $37,500
Purchase Terms: Purchase
Price: $5,000
Number Installed: 15
Date First Installed: March 1982
(See Vendor Profile Page V-47)

FIRST SYSTEMS CORP.
FS LINK AND FS LOC
Specific Application: Intel-Compatible Cross Development of 8086 Software on Mainframes
System Requirements: DEC VAX; IBM
Operating System: VMS; Unix; CMS
Source Language: Pascal
Source Code Available: Yes; $62,500
Purchase Terms: Purchase
Price: $7,000
Number Installed: 35
Date First Installed: January 1982

GENERAL RESEARCH CORP.
IFTRAN
Specific Application: Structured Program For Fortran
System Requirements: DEC; CDC; IBM 4300, 303X; Sperry
Operating System: OS/VS; VMS; GCOS; EXEC
Memory Required: 18K bytes
Source Language: V-46FTRAN
Source Code Available: No
Purchase Terms: Purchase
Price: $1,875
Number Installed: 130
Date First Installed: 1972
(See Vendor Profile Page V-46)

GENERAL RESEARCH CORP.
V-IFTRAN
Specific Application: Verifiable Program For Fortran
System Requirements: DEC; Honeywell; CDC
Operating System: OS/VS; VMS; GCOS, EXEC
Memory Required: 22K bytes
Source Language: V Iftran
Source Code Available: No
Purchase Terms: Purchase
Price: $2,875
Number Installed: 60
Date First Installed: 1975

GENTRY, INC.
REX-EASYV+
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 500K bytes
Source Language: SPL
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 100
Date First Installed: January 1981
(See Vendor Profile Page V-48)

GOULD, INC.
FORTRAN 77/32
Specific Application: Compiler/Assembler
Specific Industry: Engineering, Scientific
System Requirements: Concept 32/67; Concept 32/87
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran
Source Code Available: Yes; $23,200
Purchase Terms: Purchase
Price: $5 800
(See Vendor Profile Page V-50)

HONEYWELL, INC.
TSS FORTRAN-77 OPTION
Specific Application: Compile and Execute Fortran-77 Programs
System Requirements: Honeywell DPS
Operating System: GCOS-8
Purchase Terms: Purchase
Date First Installed: 1980
(See Vendor Profile Page V-52)

INFORMATICS GENERAL CORP.
MARK V
Specific Application: Nonprocedural Language Compiler For Developing On-Line Applications
System Requirements: IBM 370, 4300, 303X
Operating System: OS/VS; DOS/VSE
Memory Required: 300K bytes
Source Language: Assembler
Purchase Terms: Purchase
Number Installed: 100
(See Vendor Profile Page V-54)

IPT (INFORMATION PROCESSING TECHNIQUES)
C COMPILER
Specific Application: C Compiler For DG
System Requirements: DG Nova, Eclipse
Operating System: AOS; RDOS; AOS/VS
Memory Required: 64K bytes
Source Language: C Language
Purchase Terms: Purchase
Price: $9,000
Number Installed: 50
Date First Installed: 1982
(See Vendor Profile Page V-58)

JMI SOFTWARE CONSULTANTS
CROSS COMPILER FOR MC6809
Specific Application: Compiles C Code For Motorola MC6809
Specific Industry: Scientific
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS; Unix
Memory Required: 64K bytes
Source Language: C
Source Code Available: Yes; $15,000
Purchase Terms: Purchase
Price: $1,550
Number Installed: 6
Date First Installed: June 1983
(See Vendor Profile Page V-59)

JMI SOFTWARE CONSULTANTS
NS 16032 C CROSS COMPILER
Specific Application: Language Processor
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS; Unix
Memory Required: 64K bytes
Source Language: C
Source Code Available: Yes; $5,000
Purchase Terms: Purchase
Price: $2,500
Number Installed: 4
Date First Installed: January 1984

LANTECH SYSTEMS
C CROSS COMPILER
Specific Industry: Software Developer
System Requirements: DEC VAX, PDP; Plexus; IBM
Operating System: VMS; Unix
Source Language: C
Source Code Available: Yes; $14,000
Purchase Terms: Purchase
Price: $1,750
Number Installed: 50
Date First Installed: 1980
(See Vendor Profile Page V-60)

LANTECH SYSTEMS
LANTECH BASIC COMPILER
Specific Application: Allows Programming in Basic
System Requirements: DEC VAX, PDP; Plexus; IBM
Operating System: VMS; Unix
Source Language: C
Source Code Available: Yes; $14,000
Purchase Terms: Purchase
Price: $149
Date First Installed: July 1983

MARK WILLIAMS CO.
C COMPILERS MWC/86
Specific Application: C Compiler MWC/86
System Requirements: DEC VAX, PDP-11
Source Language: C
Source Code Available: Yes
Price: $500 to $6,000
(See Vendor Profile Page V-62)

MARK WILLIAMS CO.
CP/M-86 COMPILER
Specific Application: CP/M-86 Compiler
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $6,000
Date First Installed: 1983

MARK WILLIAMS CO.
MS-DOS COMPILER
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $6,000
Date First Installed: 1983

MARK WILLIAMS CO.
MWC/86 VAX TO 8086 CROSS COMPILER
Specific Application: VAX to Intel 8086 Compiler
System Requirements: DEC VAX
Operating System: VMS
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Date First Installed: January 1984

MARK WILLIAMS CO.
XY BASIC INTERPRETER AND COMPILER
Specific Application: Basic Interpreter and Compiler

System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $550
Date First Installed: 1979

MOHAWK DATA SCIENCES CORP.
COBOL
Specific Application: Cobol Compiler
System Requirements: MDS Series 21
Operating System: OS/2; OS/10
Memory Required: 96K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $2,500
Date First Installed: March 1981
(See Vendor Profile Page V-73)

MOHAWK DATA SCIENCES CORP.
MOHAWK BUSINESS ORIENTED LANGUAGE
Specific Application: Programming Language
System Requirements: MDS Series 21
Operating System: OS/2; OS/10
Memory Required: 96K bytes
Source Language: Mobol/Z80
Source Code Available: No

MOSTEK CORP.
ASM-6800 STRUCTURED MACRO CROSS ASSEMBLER
Specific Application: Assembler For Motorola 68000 to Run On DEC VAX-11 or PDP-11
Specific Industry: Engineering
System Requirements: DEC PDP-11, VAX-11/780
Operating System: RSX-11M
Memory Required: 64K bytes
Source Language: Pascal-2
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 2
Date First Installed: November 1982
(See Vendor Profile Page V-73)

NATIONAL INFORMATION SYSTEMS, INC.
PASCAL-PLUS
Specific Application: Compiler
System Requirements: DEC Decsystem 10, Decsystem 20
Operating System: TOPS-10; TOPS-20
Source Language: Pascal
Purchase Terms: Purchase
Price: $15,500 to $25,500
Number Installed: 7
Date First Installed: 1979
(See Vendor Profile Page V-74)

NATIONAL INFORMATION SYSTEMS, INC.
RPG-II
Specific Application: Compiler
System Requirements: DEC Decsystem 10, Decsystem 20
Operating System: TOPS-10; TOPS-20
Source Code Available: No
Purchase Terms: Purchase
Price: $22,000 to $27,000
Number Installed: 18
Date First Installed: 1978

NATIONAL SEMICONDUCTOR CORP.
GENIX CROSS SOFTWARE
Specific Application: Cross Software Tools
Specific Industry: Engineering
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 512K bytes
Source Language: Assembler, Pascal
Source Code Available: Yes; $6,000
Purchase Terms: Purchase
Price: $6,000
Number Installed: 50
Date First Installed: October 1983
(See Vendor Profile Page V-75)

NATIONAL SEMICONDUCTOR CORP.
NSX-16
Specific Application: Cross Support Tools
Specific Industry: Engineering
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Pascal, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Number Installed: 50
Date First Installed: 1983

NCR CORP.
VRX COBOL
Specific Application: Anst Standard Cobol Compiler
System Requirements: NCR V8400, V8500, V8600
Operating System: VRX
Memory Required: 300K bytes
Source Language: NCRL
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 1,000
Date First Installed: March 1978
(See Vendor Profile Page V-75)

NIXDORF COMPUTER CORP.
NCOBOL
Specific Application: Compiler
System Requirements: Nixdorf 8890
Operating System: Nidos
Memory Required: 100K bytes
Source Language: Assembler
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: October 1981
(See Vendor Profile Page V-76)

OASYS CORP.
CROSS ASSEMBLER
Specific Application: Program Development on PDP-11 and VAX-11 for Execution on Motorola 68000
Specific Industry: Engineering, Software House
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSX-11M; Unix
Memory Required: 64K bytes
Source Language: C
Source Code Available: Yes; $10,000
Purchase Terms: Purchase
Price: $3,000
Number Installed: 100
Date First Installed: January 1982
(See Vendor Profile Page V-77)

OREGON SOFTWARE, INC.
CROSS COMPILER DEVELOPMENT SYSTEM
Specific Application: Generates Object Files
Specific Industry: Manufacturing, Engineering, Medical, Education, Government, Scientific, Software Development
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSX-11M
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000 to $9,500
Number Installed: 15
Date First Installed: September 1983
(See Vendor Profile Page V-78)

OREGON SOFTWARE, INC.
PASCAL 1
Specific Application: Single Pass Compiler for Pascal; Produces Assembly Code
Specific Industry: Manufacturing, Engineering, Government, Scientific, Software Development
System Requirements: DEC PDP-11
Operating System: RSX-11M; RSTS/E; RT-11
Memory Required: 44K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,795 to $2,080
Number Installed: 3,000
Date First Installed: 1975

OREGON SOFTWARE, INC.
PASCAL 2
Specific Application: Multipass Compiler For Pascal; Produces Relocatable Binary Object Code or Standard Assembler Code
Specific Industry: Manufacturing, Engineering, Government, Scientific, Software Development
System Requirements: DEC PDP-11; Motorola
Operating System: RSTS/E; RSX-11M; RT-11
Memory Required: 56K bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $5,000
Number Installed: 300
Date First Installed: May 1981

OREGON SOFTWARE, INC.
PASCAL-2 CONCURRENT PROGRAMMING PACKAGE
Specific Application: Allows Concurrent Programming in Standard Pascal
Specific Industry: Manufacturing, Engineering, Government, Scientific, Software Development
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSX-11M
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 15
Date First Installed: January 1983

OWL ASSOCIATES, INC.
C/DIBOL
Specific Application: Portable Dibol to C Language Translator For Business Applications Software
System Requirements: DEC PDP-11, VAX
Operating System: Unix
Memory Required: 64K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 3
Date First Installed: September 1981
(See Vendor Profile Page V-79)

PARK SOFTWARE, INC.
SID-RSTS TO VMS MIGRATION TOOL
Specific Application: RSTS to VMS Conversion Tool
System Requirements: DEC VAX
Operating System: VMS
Source Language: Macro
Source Code Available: No
Purchase Terms: Purchase
Price: $500 to $3,000
Date First Installed: February 1984
(See Vendor Profile Page V-79)

PCD SYSTEMS, INC.
BASIC COMPILER
Specific Application: Basic Language
System Requirements: DEC LSI-11; TRS; IBM; Altos
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $225
Number Installed: 200,000
Date First Installed: September 1978
(See Vendor Profile Page V-80)

PCD SYSTEMS, INC.
DISASSEMBLER PACKAGE
Specific Application: Disassembler for Z-80, 8SOZ, 68000 Microporocessors
System Requirements: DEC LSI-11; IBM; TRS; Altos
Memory Required: 56K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $100
Date First Installed: 1980

PCD SYSTEMS, INC.
FORTRAN 77 COMPILER
Specific Application: Fortran Language

System Requirements: DEC LSI-11; TRS; IBM
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $360
Number Installed: 200,000
Date First Installed: 1978

PCS SYSTEMS, INC.
PASCAL COMPILER
Specific Application: Pascal Language Compiler
System Requirements: DEC LSI-11; TRS; IBM; Altos
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $375
Number Installed: 200,000
Date First Installed: 1978

PRIME COMPUTER, INC.
PRIME C COMPILER
Specific Application: Compiler
System Requirements: Prime 50 Series
Operating System: Primos
Source Language: Minimum
Purchase Terms: Purchase; Lease
Prices: $7,500
Date First Installed: 1983
(See Vendor Profile Page V-82)

PROCESSOR INNOVATIONS
XI 330 MACRO ASSEMBLER
Specific Application: Assembler
Specific Industry: R&D
System Requirements: Intellect
Memory Required: 64K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: December 1982
(See Vendor Profile Page V-83)

PROCESSOR INNOVATIONS
XI 7000 MACRO ASSEMBLER
Specific Application: Assembler
Specific Industry: R&D
System Requirements: Intellect
Memory Required: 64K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: December 1982

PROCESSOR INNOVATIONS
XI 9900 MACRO ASSEMBLER
Specific Application: Assembler
Specific Industry: R&D
System Requirements: Intellect
Memory Required: 64K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: December 1982

QUINTEK, INC.
QUINTEK PASCAL COMPILER
Specific Application: Compiler
System Requirements: DG
Operating System: RDOS
Source Language: Pascal
Source Code Available: Yes; $31,500
Purchase Terms: Purchase
Price: $3,000 to $3,500
Number Installed: 50
Date First Installed: 1977
(See Vendor Profile Page V-86)

RYAN-MCFARLAND CORP.
RM/COBOL
Specific Application: Cobol Compiler
System Requirements: NCR Tower; IBM PC; Tandy
Operating System: Xenix
Memory Required: 64K bytes
Source Language: Machine Indepen
Source Code Available: No
Purchase Terms: Purchase
Price: $750 to $1,250
Number Installed: 250,000
Date First Installed: 1978
(See Vendor Profile Page V-87)

RYAN-MCFARLAND CORP.
RM/FORTRAN
Specific Application: Fortran 77 Compiler With Local and Global Optimizing Functions
System Requirements: Motorola 6800; Intel 8086/8088
Memory Required: 120K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $950 to $1,250
Date First Installed: 1984

SANTA CRUZ COMPUTER, INC.
9900 DEVELOPMENT PKG
Specific Application: Allows Unix System Cross-Development Software for Motorola 68000
System Requirements: PE; DEC PDP-11, VAX
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 1
Date First Installed: January 1983
(See Vendor Profile Page V-88)

SOFTWARE CONSULTING SERVICES
COPE
Specific Application: Decision Table Precompiler For Cobol
System Requirements: Burroughs; IBM; DG
Operating System: MCP
Memory Required: 56K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 5
Date First Installed: 1980
(See Vendor Profile Page V-92)

SOFTWARE CONSULTING SERVICES
SCOBOL
Specific Application: A Precompiler For Structured Programming In Cobol
System Requirements: Burroughs; IBM; DG
Operating System: MCP
Memory Required: 56K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,400
Number Installed: 40
Date First Installed: 1976

SOFTWARE CONSULTING SERVICES
SFORTRAN
Specific Application: Precompiler For Structured Programming In Fortran
System Requirements: Burroughs; IBM; DG
Operating System: MCP
Memory Required: 56K bytes
Source Language: Ansi Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,400
Number Installed: 50
Date First Installed: 1976

SOS, INC.
DAZUM
Specific Application: Disassembler
System Requirements: DG Nova; Point 4; Sytronics
Operating System: Iris; Sits
Memory Required: 32K bytes
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-94)

STRATUS COMPUTER, INC.
BASIC COMPILER
Specific Application: Basic Compiler
System Requirements: Stratus 32
Operating System: Stratus
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Date First Installed: November 1981
(See Vendor Profile Page V-96)

STRATUS COMPUTER, INC.
COBOL COMPILER
Specific Application: Ansi 74 Cobol Compiler
System Requirements: Stratus 32
Operating System: Stratus
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $12,000
Date First Installed: November 1981

STRATUS COMPUTER, INC.
FORTRAN 77 COMPILER
Specific Application: Ansi,78 Fortran Compiler
System Requirements: Stratus 32
Operating System: Stratus
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $8,000
Date First Installed: July 1982

STRATUS COMPUTER, INC.
PASCAL COMPILER
Specific Application: Pascal Compiler
System Requirements: Stratus 32
Operating System: Stratus
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Date First Installed: July 1982

STRATUS COMPUTER, INC.
PL/1
Specific Application: Ansi PL/1 Subset Compiler
System Requirements: Stratus 32
Operating System: Stratus
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Date First Installed: September 1981

SYSTEM & SOFTWARE, INC.
C CROSS COMPILER
Specific Application: Compiles User C Programs Native Code For the Target Processors
System Requirements: DEC PDP-11, VAX-11
Operating System: RSX-11M
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $3,950 to $7,150
Number Installed: 50
Date First Installed: September 1980
(See Vendor Profile Page V-99)

SYSTEM & SOFTWARE, INC.
PASCAL CROSS COMPILER
Specific Application: Pascal Cross Compiler
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS; Unix
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $4,150 to $6,400
Number Installed: 50
Date First Installed: September 1980

SYSTEM & SOFTWARE, INC.
RSX-A80
Specific Application: Relocatable Cross Assembler For Microprocessor System Development
System Requirements: DEC PDP, VAX, LSI
Operating System: RSX-11M; VMS; Unix
Source Language: Macro 11
Source Code Available: No
Purchase Terms: Purchase
Price: $2,750
Number Installed: 50
Date First Installed: September 1980

SYSTEM & SOFTWARE, INC.
RSX-SNA/100
Specific Application: Structure

Micro Assembler Package For Intel Microprocessors
System Requirements: DEC PDP-11, VAX-11, LSI-11
Operating Systems: RSX-11M; VMS; Unix
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: July 1983

TECHNICAL SYSTEMS CONSULTANTS, INC.
UNIFLEX RELOCATING ASSEMBLER
Specific Application: Relocating Assembler/Loader Under Uniflex
Operating System: Unix; Uniflex
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 300
Date First Installed: 1981
(See Vendor Profile Page V-101)

TELESOFT
ADA COMPILER
Specific Application: ADA Compiler
System Requirements: DEC; IBM 370, PC
Operating System: Unix; VMS; DOS; CMS
Source Language: ADA
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: September 1981
(See Vendor Profile Page V-102)

TELESOFT
TELESOFT ADA COMPILER
Specific Application: ADA Compiler
Specific Industry: Government
System Requirements: IBM 370, PC; DEC VAX
Source Language: ADA
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 300

TRANSLATION SYSTEMS, INC.
C
Specific Application: Produces Optimized Machine Code
System Requirements: Wang; DEC; Prime
Operating System: Primos
Memory Required: 200K bytes
Source Language: PL/1
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-104)

TRANSLATION SYSTEMS, INC.
FORTRAN 77
Specific Application: Produces Optimized Machine Code
System Requirements: Wang; DEC; Prime
Operating System: Primos
Memory Required: 200K bytes
Source Language: PL/1
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983

TRANSLATION SYSTEMS, INC.
PASCAL
Specific Application: Produces Optimized Machine Code
System Requirements: Wang; DEC; Prime
Operating System: Primos
Memory Required: 200K bytes
Source Language: PL/1
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983

TRANSLATION SYSTEMS, INC.
PL/1 SUBSET G
Specific Application: Produces Optimized Machine Code
System Requirements: Wang; DEC; Prime
Operating System: Primos
Memory Required: 200K bytes
Source Language: PL/1
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30,000

VIRTUAL SYSTEMS, INC.
FORTRAN-77 FOR INTEL 8086/8088
Specific Application: Program Development System For Intel 8086/8088
Specific Industry: Engineering
System Requirements: DEC PDP-11, VAX; Tektronix 8560, 8580
Operating System: RSTS/E; VMS; Unix
Memory Required: 16K bytes
Source Language: Assembler$
Purchase Terms: Purchase
Price: $2,000 to $3,000
Number Installed: 75
Date First Installed: 1979
(See Vendor Profile Page V-107)

VIRTUAL SYSTEMS, INC.
MICROBENCH PASCAL CROSS COMPILER FOR INTEL
Specific Application: Program Development System For Intel 8086/8088
Specific Industry: Engineering
System Requirements: DEC VAX, PDP-11; Tektronix 8560, 8580
Operating System: VMS; RSX-11M; RT-11; Unix
Memory Required: 128K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $1,750 to $2,750
Number Installed: 55
Date First Installed: 1981

WHITESMITHS, LTD
C/370
Specific Application: Programming Language
System Requirements: IBM 370
Operating System: MVS; CMS
Source Language: C
Source Code Available: Yes
Purchase Terms: Lease
Price: $5,000
Date First Installed: February 1984
(See Vendor Profile Page V-108)

WHITESMITHS, LTD
C AND PASCAL COMPILER
Specific Application: Programming Language
Operating System: VMS; Unix; RSX-11M
Memory Required: 64K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $550
Number Installed: 3,000
Date First Installed: March 1978

XEMAK, INC.
MAINSAIL
Specific Application: Compiler For Mainsail Language
Specific Industry: Engineering
System Requirements: IBM; DEC VAX, 10; Apollo
Operating System: VM/CMS; VMS; TOPS-10; Unix
Memory Required: 512K bytes
Source Language: Mainsail
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,770 to $22,050
Number Installed: 100
Date First Installed: 1980
(See Vendor Profile Page V-109)

Languages

ASHLAG CORP.
ASPAC
Specific Application: Language For IBM Mainframe
System Requirements: IBM
Operating System: OS/VS
Source Language: Adpac
Source Code Available: No
Purchase Terms: Purchase
Price: $28,000
Number Installed: 60
Date First Installed: 1983
(See Vendor Profile Page V-3)

GAP INFORMATION SYSTEMS
LINEAR AND MATHEMATICAL PROGRAMMING SYSTEM
Specific Application: X.25 Software For Equipment Attached to Packet-Switching Networks
System Requirements: IBM; DEC 20; Prime 850; PE 3200
Operating System: TOPS-20; Primos; OS/32
Memory Required: 5.1M bytes
Source Language: PL/M-86, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $12,000
Number Installed: 20
Date First Installed: June 1980
(See Vendor Profile Page V-15)

GENTURY ANALYSIS, INC.
INTEL/8
Specific Application: Interpretive Language
System Requirements: NCR
Operating System: VRX; B-9
Memory Required: 200K bytes
Source Language: Cobol, Nest/3
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $10,800
Number Installed: 50
Date First Installed: April 1982
(See Vendor Profile Page V-17)

THE COMPUTER CO.
APL 68000
Specific Application: APL Interpreter
System Requirements: Wicat; Fortune 1632; IBM PC
Operating System: Unix
Memory Required: 512K bytes
Source Language: 68000 Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 750
Date First Installed: September 1981
(See Vendor Profile Page V-23)

CONTROL-G SOFTWARE, INC.
BASIC INTERPRETER LEVEL 2 FOR 6809
System Requirements: Altos 6809
Memory Required: 64K bytes
Source Language: C, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $400
Number Installed: 5,000
Date First Installed: December 1981
(See Vendor Profile Page V-28)

CONTROL DATA CORP.
ENCOL
Specific Application: String Manipulation, Compilation Techniques, Machine Simulation
System Requirements: CDC Cyber 170
Purchase Terms: Purchase
(See Vendor Profile Page V-29)

CORPORATE COMPUTER SYSTEMS, INC.
COBOL/1000 REV 1.1
Specific Application: Implementation of Anal X3.23
Specific Industry: Scientific
System Requirements: HP 1000
Operating System: RTE
Memory Required: 28K bytes
Source Language: C
Source Code Available: Yes; $50,000
Purchase Terms: Purchase
Price: $5,000
Number Installed: 19
Date First Installed: December 1981
(See Vendor Profile Page V-36)

CPS BUSINESS SYSTEMS, INC.
SYSTEM INFOTRIEVE - INFORMATION & RETRIEVAL
System Requirements: TI
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: September 1982
(See Vendor Profile Page V-36)

DAMPSKO CORP.
SCL
Specific Application: Emulates VAX-VMS ECC Language
System Requirements: Apollo
Operating System: Aegis
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-34)

DATAPOINT CORP.
BASIC
Specific Application: Data Processing Language
Specific Industry: Manufacturing
System Requirements: Datapoint 5500, 6600, 3600, 1800
Operating System: DOS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
(See Vendor Profile Page V-37)

DATAPOINT CORP.
CMMH
Specific Application: Batch and Interactive Management of Job Control
System Requirements: Datapoint 5500, 6600, 6800, 3600
Operating System: RMS; RMS/DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Bundled Software

DATAPOINT CORP.
COBOL (COMMON BUSINESS ORIENTAL LANGUAGE)
Specific Application: General Purpose Language
System Requirements: Datapoint 5500, 6600, 6800, 3600
Operating System: RMS; RMS/DOS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500

DATAPOINT CORP.
DATABUS (DATAPOINT BUSINESS LANGUAGE)
Specific Application: Transaction Processing, Data Entry, General DP
System Requirements: Datapoint 5500, 6600, 8220, 6800, 3600, 1560
Operating System: RMS; DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500

DATAPOINT CORP.
FORTRAN
Specific Application: Scientific
System Requirements: Datapoint 5500, 6600, 3600, 1560
Operating System: DOS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purphase
Price: $1,500

DATAPOINT CORP.
RPG (REPORT PROGRAM GENERATOR)
Specific Application: Development of Batch-Oriented Applications
System Requirements: Datapoint 5500, 6600, 6800, 3600
Operating System: RMS; DOS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500

DENNIS INFORMATION SYSTEMS, CORP.
SPITBOL
Specific Application: String Language Processor
Specific Industry: General
System Requirements: DEC VAX; DEC PDP; IBM System/360,370
Operating System: Unix; RSX-11M
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200
Date First Installed: 1970
(See Vendor Profile Page V-40)

DIGITAL EQUIPMENT CORP.
BASIC-11/RT-11
Specific Application: Conversational Programming Language
System Requirements: DEC PDP-11, VAX-11
Operating System: CTS-300
Purchase Terms: Purchase
Price: $580 to $1,500
(See Vendor Profile Page V-41)

DIGITAL EQUIPMENT CORP.
COBOL-81
Specific Application: Business Data Processing
Specific Industry: Business
System Requirements: DEC PDP-11, VAX-11
Operating System: RSTS/E; RSX-11M; VMS
Purchase Terms: Purchase
Price: $3,800 to $8,750

DIGITAL EQUIPMENT CORP.
CORAL-66
Specific Application: Replaces Assembly Level Programming in Modern Industrial/Commercial Applications
System Requirements: DEC PDP-11, VAX-11
Operating System: RSX-11M; VMS
Purchase Terms: Purchase
Price: $4,060 to $5,100

DIGITAL EQUIPMENT CORP.
DIBOL-11/DECFORM
Specific Application: Commercial Applications Programming Language
Specific Industry: Commercial
System Requirements: DEC PDP-11, VAX-11
Operating System: RSTS/E; RSX-11M
Purchase Terms: Purchase
Price: $6,200 to $8,600

DIGITAL EQUIPMENT CORP.
PDP-11 BASIC-PLUS-2 V.2
Specific Application: Supports Structured Programming; User-Friendly
System Requirements: DEC VAX-11, PDP-11
Operating System: RSTS/E; VMS; RSX-11M
Purchase Terms: Purchase
Price: $3,850 to $5,850

DIGITAL EQUIPMENT CORP.
PDP-11 FORTRAN IV V2.0
Specific Application: Extended Fortran Implemenation Based On Anal Fortran X3.9-1966
System Requirements: DEC PDP-11
Operating System: CTS-300; RSX-11M; RSTS/E; RT-11
Purchase Terms: Purchase
Price: $600 to $4,080

DIBOL
DBL (DATA BUSINESS LANGUAGE)
Specific Application: Compiler System and Superset of DEC Dibol
Operating System: Unix; VMS; RSTS/E
Memory Required: 64K bytes
Source Language: DBL
Source Code Available: No
Purchase Tphns: Purchase
Price: $449 to $3,549
Number Installed: 2,300
Date First Installed: 1978
(See Vendor Profile Page V-41)

EGGO SYSTEMS, INC.
EGGO BASIC
Specific Application: Business Programming
System Requirements: PE 3550
Operating System: OS/32; Reliance
Memory Required: 35K bytes
Source Language: CAI, Macro
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 17
Date First Installed: June 1980
(See Vendor Profile Page V-43)

FIRST SYSTEMS CORP.
FS C
Specific Application: Intel-Compatible Cross Development of 8086 Software on Mainframes
System Requirements: DEC VAX; IBM
Operating System: VMS; CMS; Unix
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: September 1983
(See Vendor Profile Page V-47)

FIRST SYSTEMS CORP.
FS ASM86
Specific Application: Intel-Compatible Cross Development of 8086 Software on Mainframes
System Requirements: DEC VAX; IBM
Operating System: VMS; Unix; CMS
Source Language: Pascal
Source Code Available: Yes; $22,500
Purchase Terms: Purchase
Price: $2,000
Number Installed: 27
Date First Installed: February 1982

FIRST SYSTEMS CORP.
FS FORTRAN 86
Specific Application: Intel-Compatible Cross Development of 8086 Software on Mainframes
System Requirements: DEC VAX; IBM
Operating System: VMS; CMS; Unix
Source Language: Pascal
Number Installed: 2
Date First Installed: June 1983

FIRST SYSTEMS CORP.
FS PASCAL 86
Specific Application: Intel-Compatible Cross Development of 8086 Software on Mainframes
System Requirements: DEC VAX; IBM
Operating System: VMS; Unix; CMS
Source Language: Pascal
Source Code Available: Yes; $75,000
Purchase Terms: Purchase
Price: $10,000
Number Installed: 35
Date First Installed: June 1981

FIRST SYSTEMS CORP.
PLM/86
Specific Application: Intel-Compatible Cross Development of 8086 Software on Mainframes
System Requirements: DEC VAX; IBM
Operating System: VMS; Unix; CMS
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1983

GOULD, INC.
BASIC
Specific Application: Language
Specific Industry: Education
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 196K bytes
Source Language: Assembly
s/97
Source Code Available: Yes; $5,350
Purchase Terms: Purchase
Price: $2,800
(See Vendor Profile Page V-59)

GOULD, INC.
COBOL
Specific Application: Language
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: MOMS
Source Code Available: Yes; $12,800
Purchase Terms: Purchase
Price: $6,000

GOULD, INC.
FORTRAN 77+
Specific Application: Language
Specific Industry: Engineering, Scientific
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 80K bytes
Source Language: Assembly Language
Source Code Available: Yes; $6,000
Purchase Terms: Purchase
Price: $4,500

GOULD, INC.
ICSC-ADA TRANSLATOR
Specific Application: ADA Training
Specific Industry: Government, Military
System Requirements: Concept/32
Memory Required: 1.0M bytes
Source Language: C Language
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $10,000

GOULD, INC.
LSE-PASCAL TRANSLATOR
Specific Application: Language Translator
Specific Industry: Engineering, Scientific
System Requirements: Concept/32
Memory Required: 1.0M bytes
Source Language: C Language
Purchase Terms: Purchase
Price: $9,000

GOULD, INC.
PASCAL
Specific Application: Language
Specific Industry: Engineering, Scientific
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Assembly
Source Code Available: Yes; $12,180
Purchase Terms: Purchase
Price: $5,800

GRAFTEK, INC.
AGILE
Specific Application: Algorithmic Graphics Interface Language
System Requirements: Gould Concept 32
Operating System: MPX
Memory Required: 1.0M bytes
Source Language: Fortran, Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1982
(See Vendor Profile Page V-50)

HEMENWAY CORP.
HEMENWAY/FORTH
Specific Application: Subset of Forth 79; Runs Tasks Under Motorola 68000
Specific Industry: OEM
System Requirements: Motorola 68000
Operating System: MSP
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 40
Date First Installed: 1982
(See Vendor Profile Page V-51)

HONEYWELL, INC.
TDS BASIC LANGUAGE
Specific Application: Creation and Execution of Programs Written in Basic
System Requirements: Honeywell DPS
Operating System: GCOS-6
Purchase Terms: Purchase
(See Vendor Profile Page V-52)

IBM
DOS RPG II
Specific Application: Language
Operating System: DOS; DOS/VS
Memory Required: 14K bytes
Purchase Terms: Purchase
Price: $2,600
(See Vendor Profile Page V-53)

IBM
SYSTEM/36 BASIC
Specific Application: Language
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 128K bytes
Purchase Terms: Rental; Lease

IBM
SYSTEM/36 COBOL
Specific Application: Language
System Requirements: IBM System/36
Operating System: CPF
Source Language: Cobol
Purchase Terms: Rental; Lease

I-CONCEPTS, INC.
SOS MICROCOBOL
Specific Application: Advanced Development Lang age
System Requirements: DEC PDP-11; IBM Series/1
Operating System: SOS
Memory Required: 64K bytes
Source Language: Microcobol
Source Code Available: No
Purchase Terms: Purchase
Price: $690
Number Installed: 3,000
Date First Installed: 1978
(See Vendor Profile Page V-53)

INFORMATION CONCEPTS, INC.
PROC COPYLIB
Specific Application: Cobol Converter to SAS, Easytrieve, PL/1
System Requirements: IBM 370
Operating System: MVS; VM/CMS; DOS/VSE
Memory Required: 350K bytes
Source Language: PL/I
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 25
Date First Installed: October 1983
(See Vendor Profile Page V-55)

LOGO COMPUTER SYSTEMS, INC.
PRO-LOGO
Specific Application: Program Language
Specific Industry: Education
System Requirements: DEC Professional 300
Source Language: Machine
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: September 1983
(See Vendor Profile Page V-63)

MATHEMATICA PRODUCTS GROUP
RELATE
Specific Application: Relational Language
System Requirements: IBM
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $7,000 to $14,000
Number Installed: 150
Date First Installed: 1982
(See Vendor Profile Page V-67)

MICRODATA CORP.
ALL
Specific Application: Application Language Liberator
System Requirements: Microdata
Operating System: Pick
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-69)

MPG SOFTWARE DEVELOPMENT, INC.
APL-A PROGRAM LANGUAGE
Specific Application: Application Programming
System Requirements: Prime Model 50
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $14,500
Number Installed: 65
Date First Installed: 1978
(See Vendor Profile Page V-73)

SIMSCRIPT II. 5 SANTHEIER ASSOCIATES, INC.
ACSL ADVANCED CONTINUOUS SIMULATION MODE
Specific Application: Simulation Language
System Requirements: Cray; Harris; IBM; DEC VAX
Operating System: Vulcan; CMS; VMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Lease
Number Installed: 260
Date First Installed: 1975
(See Vendor Profile Page V-72)

SOFTECH MICROSYSTEMS, INC.
MAINSAIL
Specific Application: Extended Basic
System Requirements: DEC 10; DEC 20
Operating System: TOPS-10; TOPS-20
Source Language: Macro
Source Code Available: No
Purchase Terms: Purchase
Price: $12,000 to $15,900
Number Installed: 30
Date First Installed: 1977
(See Vendor Profile Page V-74)

SOLTHOFF COMPUTER CORP.
COBOL
Specific Application: Programming Language
System Requirements: Nixdorf 8860
Operating System: Dipos
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Rental
Number Installed: 7,000
Date First Installed: 1980
(See Vendor Profile Page V-76)

PCB SYSTEMS, INC.
CROSS ASSEMBLERS
Specific Application: Cross Assembler
System Requirements: DEC LSI-11; IBM; Altos
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $375
Date First Installed: 1980
(See Vendor Profile Page V-60)

PCB SYSTEMS, INC.
LISP INTERPRETER
Specific Application: Artificial Intelligence Language
System Requirements: DEC LSI-11; IBM; Altos
Memory Required: 64K bytes
Purchase Terms: Purchase
Price: $100
Number Installed: 300
Date First Installed: 1980

PRIME COMPUTER, INC.
C
Specific Application: C Language

System Requirements: Prime
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; License
Price: $7,500
Date First Installed: 1983
(See Vendor Profile Page V-82)

PRIME COMPUTER, INC.
FORTRAN 66
Specific Application: Program Development
System Requirements: Prime
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase

PRIME COMPUTER, INC.
FORTRAN 77
System Requirements: Prime
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; License
Date First Installed: 1979

PRIME COMPUTER, INC.
PASCAL
Specific Application: Program Development
System Requirements: Prime
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; License
Price: $7,500

PRIME COMPUTER, INC.
PL/1 OR PRIME PL/1 SUBSET G
Specific Application: Program Development
System Requirements: Prime 50 Series
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; Lease; License
Price: $1,500 to $7,500
Date First Installed: 1981

PRIME COMPUTER, INC.
PRIME SOURCE LEVEL DEBUGGER
Specific Application: Program Development
System Requirements: Prime 50 Series
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; Lease; License
Price: $4,000
Date First Installed: 1981

PRIME COMPUTER, INC.
PRIME SABC/VM
Specific Application: Program Development
System Requirements: Prime 50 Series
Operating System: Primos
Purchase Terms: Purchase; Lease
Price: $1,000 to $5,000
Date First Installed: 1980

PRIME COMPUTER, INC.
PRIME COBOL 74
Specific Application: Program Development
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 1.0M bytes
Source Code Available: No
Purchase Terms: Purchase; Lease; License
Price: $10,000
Date First Installed: 1977

PRIME COMPUTER, INC.
RPG-II OR PRIME RPG-II V-MODE COMPILER
Specific Application: Program Developr
Specific Industry: Engineering, Education
System Requirements: Prime 50 Series
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; License
Price: $1,500
Date First Installed: 1982

PROPRIETARY SOFTWARE SYSTEMS
DUAL DYNAMIC UNIVERSAL LANGUAGE
Specific Application: Cross Assembly, Macro Assembly, Source Conversion, Link Editing
Specific Industry: Government, Aerospace OEM
System Requirements: IBM 370; DEC VAX-11/780; Sperry; CDC
Operating System: OS/VS; VMS
Memory Required: 300K bytes
Source Language: DUAL
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $35,000
Number Installed: 75
Date First Installed: 1980
(See Vendor Profile Page V-84)

PROPRIETARY SOFTWARE SYSTEMS
JOVIAL
Specific Application: Air Force Sponsored Language
Specific Industry: Government, Aerospace OEM
System Requirements: IBM 370; DEC 10; DEC VAX-11/780
Operating System: MVS; TOPS-10; VMS
Memory Required: 1.0M bytes
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $100,000 to $600,000
Number Installed: 18
Date First Installed: 1977

RADIX II, INC.
SDL-II
Specific Application: Runs IBM Software on Non-IBM Machine
System Requirements: HP 2000, 1000; PE
Operating System: MPE; OS/32
Memory Required: 64K bytes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
Date First Installed: January 1983
(See Vendor Profile Page V-85)

RADIX II, INC.
EXTENDED C COMPILER: C-PLUS.
Specific Application: System Software, Compiler
System Requirements: IBM Series/1; PE
Operating System: EDX; OS/32
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
Date First Installed: January 1983

RADIX II, INC.
MACHINE INDEPENDENT PROGRAMMING LANGUAGE
Specific Application: System Software, Compiler
System Requirements: IBM Series/1; PE
Operating System: EDX; OS/32
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $5,000
Date First Installed: January 1982

RADIX II, INC.
R-BASIC; MULTIUSER BASIC INTERPRETER
Specific Application: Basic Interpreter
System Requirements: IBM Series/1; PE
Operating System: EDX; OS/32
Memory Required: 64K bytes
Source Language: R
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,500
Date First Installed: January 1982

RDBMACS MANAGEMENT
CORP.-SOFTWARE SYSTEMS INT
SMC THOROUGHBRED TM BASIC
Specific Application: Programming Language
Operating System: Unix
Memory Required: 80K bytes
Source Code Available: Yes
Number Installed: 1,600
Date First Installed: 1980
(See Vendor Profile Page V-86)

SCSI CORP.
JOB CONTROL LANGUAGE
Specific Application: Job Control Language
System Requirements: Tandem
Operating System: Guardian
Source Language: TAL
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 8
Date First Installed: 1981
(See Vendor Profile Page V-86)

SCSI CORP.
PCL (PROCESS CONTROL LANGUAGE)
Specific Application: Process Scheduling
System Requirements: Tandem
Operating System: Guardian
Source Language: TAL
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1983

SENTINEL COMPUTER CORP.
BASIC
Specific Application: Basic Language
Specific Industry: Wholesale/Distribution
System Requirements: Sentinel 30, 40, 50, 60
Operating System: DSOS
Memory Required: 128K bytes
Source Language: DBL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Number Installed: 200
Date First Installed: April 1981
(See Vendor Profile Page V-88)

SENTINEL COMPUTER CORP.
COBOL
Specific Application: Cobol Language
Specific Industry: Wholesale/Distribution
System Requirements: Sentinel 30, 40, 50, 60
Operating System: DSOS
Memory Required: 128K bytes
Source Language: DBL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
Number Installed: 200
Date First Installed: April 1981

S & H COMPUTER SYSTEMS, INC.
COBOL-PLUS
Specific Application: Ansi 74 Standard Cobol With Powerful Screen Handling Extensions
System Requirements: DEC PDP-11
Operating System: RT-11
Memory Required: 32K bytes
Source Language: Macro-11
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 500
Date First Installed: 1980
(See Vendor Profile Page V-90)

SIMULATION SERVICES
GSSL-IV
Specific Application: Continuous System Simulation Language
Specific Industry: Engineering, Scientific
System Requirements: DEC; IBM; CDC; Honeywell
Operating System: RSX-11M; MVT; NOS
Memory Required: 32K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $12,500
Number Installed: 600
(See Vendor Profile Page V-92)

SPEAKEASY COMPUTING CORP.
SPEAKEASY
Specific Industry: Engineering, Banking/Financial, Education, Government, Scientific

Banking/Financial, Education, Government, Scientific
System Requirements: IBM 360, 370, 3030; DEC VAX
Operating System: MVS; VME
Memory Required: 800K bytes
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Lease
Price: $6,500
Number Installed: 176
Date First Installed: January 1978
(See Vendor Profile Page V-94)

SUN SOFTWARE, INC.
BLOCK STRUCTURED PROGRAMMING - REX/3000
Specific Application: Structured Programming Language
System Requirements: HP 3000
Operating System: MPE
Source Language: SPL
Source Code Available: No
Purchase Terms: Purchase
Price: $7,500
Number Installed: 100
(See Vendor Profile Page V-97)

SUN SOFTWARE, INC.
PROGRAMMERLESS ASSISTANCE LANGUAGE
Specific Application: Data Base Creation
System Requirements: HP 3000
Operating System: MPE
Source Language: SPL
Source Code Available: No
Purchase Terms: Purchase
Price: $7,500
Number Installed: 100
Date First Installed: 1981

SYSTEM SUPPORT SOFTWARE, INC.
QUIKJOB-QUIKWRITE
Specific Application: Language System Requirements: IBM
Operating System: OS/VS
Memory Required: 40K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $5,445
Number Installed: 1,000
Date First Installed: October 1972
(See Vendor Profile Page V-100)

TANDEM COMPUTERS, INC.
TAL
Specific Application: Block-Structured Procedure-Oriented Systems Language
System Requirements: Tandem Nonstop
Operating System: Guardian
Purchase Terms: Purchase
(See Vendor Profile Page V-100)

TANDEM COMPUTERS, INC.
TANDEM COBOL
Specific Application: Extended Ansi Cobol 74 Modified For Multiprocessor Architecture, Operating System and File Management
System Requirements: Tandem Nonstop
Operating System: Guardian
Purchase Terms: Purchase
Price: $500

TANDEM COMPUTERS, INC.
TANDEM EXTENDED BASIC
Specific Application: High-Level Interpretive Language
System Requirements: Tandem Nonstop
Operating System: Guardian
Purchase Terms: Purchase

TANDEM COMPUTERS, INC.
TANDEM FORTRAN
Specific Application: Extended Ansi Fortran 77
System Requirements: Tandem Nonstop
Operating System: Guardian
Purchase Terms: Purchase

TANDEM COMPUTERS, INC.
TANDEM MUMPS
Specific Application: High-Level Interpretive Language for On-Line Interactive Data Base Applications
System Requirements: Tandem Nonstop
Operating System: Guardian
Purchase Terms: Rental

TECHNICAL SYSTEMS CONSULTANTS, INC.
UNIFLEX BASIC
Specific Application: Basic Interpreter Modeled After DEC Basic +
Operating System: Uniflex; Unix
Memory Required: 35K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $150 to $500
Number Installed: 700
Date First Installed: 1981
(See Vendor Profile Page V-101)

TECHNICAL SYSTEMS CONSULTANTS, INC.
UNIFLEX COBOL
Specific Application: Most Ansi Level 1 and 2 Features
Operating System: Unix; Uniflex
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1982

TECHNICAL SYSTEMS CONSULTANTS, INC.
UNIFLEX PASCAL
Specific Application: Pascal Under Uniflex, Based On Jensen-Wirth
Operating System: Unix; Uniflex
Memory Required: 35K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 400
Date First Installed: 1981

TECHNICAL SYSTEMS CONSULTANTS, INC.
UNIFLEX FORTRAN 77
Specific Application: Ansi Fortran 77 Subset
Operating System: Unix; Uniflex
Memory Required: 35K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 300
Date First Installed: 1982

TINY C ASSOCIATES
TINY C INTERPRETER
Specific Application: Interpreta Tiny C Language
System Requirements: DEC PDP-11
Operating System: DOS; HDOS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100
Number Installed: 3,000
Date First Installed: April 1978
(See Vendor Profile Page V-100)

UNISOFT SYSTEM CORP.
ASM68
Specific Application: 68000 Cross Assembler
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Purchase Terms: Purchase
Price: $200
Date First Installed: June 1982
(See Vendor Profile Page V-105)

VAN ASSURO & ASSOCIATES, INC.
SP/SCREEN
Specific Application: Screen Section For DG SP/Pascal
System Requirements: DG
Operating System: AOS; AOS/VS; MP
Source Language: Pascal, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 6
Date First Installed: October 1982
(See Vendor Profile Page V-109)

WANG LABORATORIES, INC.
WANG VS RPG II COVERSIONAL PACKAGE
Specific Application: RPG-II Conversion
System Requirements: Wang VS25, VS65, VS45, VS80
Operating System: VS
Purchase Terms: Purchase
Price: $750
(See Vendor Profile Page V-109)

WICAT SYSTEMS, INC.
APL
Specific Application: Language
System Requirements: Wicat
Operating System: Unix; MCS
Memory Required: 512K bytes
Source Language: APL
Purchase Terms: Purchase
Price: $300 to $1,500
Number Installed: 5,000
Date First Installed: 1981
(See Vendor Profile Page V-109)

WICAT SYSTEMS, INC.
ASSEMBLER
Specific Application: Language
System Requirements: Wicat
Operating System: Unix; MCS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $300 to $1,500
Number Installed: 5,000
Date First Installed: 1981

WICAT SYSTEMS, INC.
C
Specific Application: Language
System Requirements: Wicat
Operating System: Unix; MCS
Memory Required: 512K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $300 to $15,000
Number Installed: 5,000
Date First Installed: 1981

WICAT SYSTEMS, INC.
COBOL
Specific Application: Language
System Requirements: Wicat
Operating System: Unix; MCS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $300 to $15,000
Number Installed: 5,000
Date First Installed: 1981

WICAT SYSTEMS, INC.
FORTRAN 77
Specific Application: Language
System Requirements: Wicat
Operating System: Unix; MCS
Memory Required: 512K bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase
Price: $300 to $15,000
Number Installed: 5,000
Date First Installed: 1981

WICAT SYSTEMS, INC.
MICRO COBOL II
Specific Application: Language
System Requirements: Wicat
Operating System: Unix; MCS
Memory Required: 512K bytes
Source Language: Micro Cobol II
Source Code Available: No
Purchase Terms: Purchase
Price: $300 to $1,500
Number Installed: 5,000
Date First Installed: 1981

WICAT SYSTEMS, INC.
PASCAL
Specific Application: Language
System Requirements: Wicat
Operating System: Unix; MCS
Memory Required: 512K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $300 to $1,500
Number Installed: 5,000
Date First Installed: 1981

YOKOGAWA GROUP, THE, INC.
4.1 BSD
Specific Application: Application Development R&D

System Requirements: DEC VAX-11/730, VAX-11/750, VAX-11/780, VAX-11/782
Operating System: VMS
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $9,950

Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-109)

THE WOLLONGONG GROUP, INC.
R/M COBOL
Specific Application: High-Level Program Cobol Language Environment
Specific Industry: Banking and Financial
System Requirements: DEC VAX-11/730, VAX-11/750, VAX-11/780, VAX-11/782
Operating System: VMS; Unix
Memory Required: 32K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000 to $6,500
Number Installed: 5
Date First Installed: February 1983

Library Management

APPLIED DATA RESEARCH, INC.
ADR/THE LIBRARIAN-RELEASE 3.3
Specific Application: Library Management
System Requirements: IBM 370, 30XX, 43XX
Operating System: OS/VS; DOS
Source Language: Fortran
Price: $13,500 to $27,200
Number Installed: 5,800
(See Vendor Profile Page V-7)

ARKANSAS SYSTEMS, INC.
USER LIBRARY ANALYSIS (ULA)
Specific Application: Library Analysis
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $95
Date First Installed: August 1981
(See Vendor Profile Page V-8)

BATTELLE SOFTWARE PRODUCTS
BASIS TECHNICAL LIBRARY
Specific Application: Corporate and Technical Libraries
System Requirements: DEC; IBM; CDC; Wang VS
Operating System: VMS; MVS; NOS; VS
Source Language: Fortran, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000 to $131,000
Number Installed: 6
Date First Installed: June 1981
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
WESTLAW
Specific Application: Interface to West Publishing Co. Law Library
System Requirements: Billings 500, 6000
Operating System: BOS; Cosis
Memory Required: 56K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: November 1981
(See Vendor Profile Page V-12)

B I BOYLE ASSOCIATES, INC.
BIBSERV-DOS VSE LIBRARY DISPLAY
Specific Application: Library Directory and Data Display
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 40K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,800
Number Installed: 50
Date First Installed: June 1981
(See Vendor Profile Page V-12)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-DYNAM
Specific Application: Provides Device-Independent Disk Management, Catalog Management and Shared Disk Support
System Requirements: IBM 370, 360, 43XX
Operating System: DOS/VS; VM/CMS
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 700
Date First Installed: 1980
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-DYNAM/D
Specific Application: Facilities For Disk Space Management, Catalog Management
Operating System: DOS/VS; VM/CMS
Memory Required: 300K bytes
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 2,100
Date First Installed: 1977

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-DYNAM/TI
Specific Application: File Independence Facility
System Requirements: IBM 370, 360, 43XX
Operating System: DOS/VS
Memory Required: 300K bytes
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 700
Date First Installed: 1979

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-DYNAM/T
Specific Application: Tape Library Management System
System Requirements: IBM 370, 360, 43XX
Operating System: DOS/VS; VM/CMS
Memory Required: 300K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Number Installed: 2,700

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-TLMS
Specific Application: Library Management
System Requirements: IBM 370, 360, 43XX, 30XX
Operating System: OS/VS1; MVS
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease

COMPUTER CONCEPTS, INC.
DOSSIER
Specific Application: Documentation, Standards, Auditing
System Requirements: IBM 360, 370, 4300
Operating System: DOS; DOS/VS; DOS/VSE
Memory Required: 80K bytes
Source Language: Assembler (BAL)
Purchase Terms: Purchase; Rental; Lease
Price: $3,850
Number Installed: 1,000
(See Vendor Profile Page V-22)

COMPUTER CONCEPTS, INC.
DOSSIER BROWSE
Specific Application: Library Management
System Requirements: IBM 370, PC, 4300
Operating System: DOS/VS
Memory Required: 128K bytes
Purchase Terms: Purchase; Rental; Lease
Price: $2,750
Number Installed: 20
Date First Installed: December 1982

COMPUTE-R-SYSTEMS
CASE
Specific Application: Litigation Support, Conflict Of Interest, Will Retrieval, Library Management
Specific Industry: Legal
System Requirements: DEC PDP-11
Operating System: CTS-500
Source Code Available: NS
Memory Required: 256K bytes
Purchase Terms: Purchase; Rental
Price: $11,500
Number Installed: 5
Date First Installed: 1980
(See Vendor Profile Page V-39)

COMPUTER SYSTEMS INTERNATIONAL, LTD.
REELS
Specific Application: Magnetic Tape Library System
System Requirements: Burroughs B2000, B3000, B4000
Operating System: MCP II; MCP 9
Memory Required: 8K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 7
Date First Installed: 1983
(See Vendor Profile Page V-29)

CORGDALE, INC.
SYSTEM/MANAGER
Specific Application: Tape File, Volume, VaJR Management
System Requirements: IBM 370, 4300, 3000
Operating System: DOS/VSE; DOS/MVT; EDOS
Memory Required: 156K bytes
Source Language: IBM Assembler
Purchase Terms: Purchase; Lease
Price: $9,500
Number Installed: 700
(See Vendor Profile Page V-30)

DATACON OF ST. HELENS, INC.
SKIPPER
Specific Application: Time Library For Applications Written In Cobol
System Requirements: HP 3000
Operating System: MPE
Memory Required: 500K bytes

Source Language: SPL
Source Code Available: No
Purchase Terms: Purchase
Price: $1,900
Number Installed: 80
(See Vendor Profile Page V-39)

DOORWAY TO MEMORY (D.C.I.S)
Specific Application: Software Library Control
System Requirements: Motorola Series/1V
Operating System: IDOS
Memory Required: 96K bytes
Source Language: Cobol, Vision
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 6
(See Vendor Profile Page V-42)

DYNAMIC GRAPHICS, INC. SURFACE DISPLAY LIBRARY (SDL)
Specific Application: Library of Fortran Subroutine to Draw Contour Maps
Specific Industry: Engineering, Construction
Operating System: VMS; Primos; MVS
Memory Required: 32K bytes
Source Language: Fortran IV
Purchase Terms: Purchase; Lease
Price: $17,500
Number Installed: 100
(See Vendor Profile Page V-43)

EMP MANAGEMENT, INC. LIBFIX
Specific Application: Maintains A Library File
System Requirements: Burroughs
Source Language: Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $500
(See Vendor Profile Page V-43)

EMI LIONL
Specific Application: Automated Library Management System
System Requirements: Burroughs B2700, B5700, B4900, B7900
Operating System: MCP 8; MCP 3; MCP 9
Memory Required: 70K bytes
Source Language: Cobol, DC Algol
Purchase Terms: Purchase; Rental; Lease
Number Installed: 67
Date First Installed: March 1980
(See Vendor Profile Page V-45)

GOAL SYSTEMS INTERNATIONAL, INC. PLEX/IO
System Requirements: IBM 370, 4300, 3080
Operating System: DOS/VS; DOS/VSE; OS/VS
Memory Required: 60K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Number Installed: 1,700
(See Vendor Profile Page V-49)

GOAL SYSTEMS INTERNATIONAL, INC. FORMAN/XP
System Requirements: IBM 370, 4300, 3080
Operating System: DOS/VS; DOS/VSE; OS/VS
Memory Required: 60K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Number Installed: 50

HUNTER & READY, INC. C INTERFACE LIBRARY (ALCYON)
Specific Application: Interface Programs Written in Alcyon C to VRT
System Requirements: Motorola 68000
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Purchase
Price: $450
Number Installed: 100
Date First Installed: 1982
(See Vendor Profile Page V-53)

KNOXVILLE COMPUTER CENTER VM LIBRARY
Specific Application: Library Management System For VM. Operating System
System Requirements: IBM 4341
Operating System: VM; DOS
Memory Required: 1.0M bytes
Source Language: Assembler
Purchase Terms: Rental
(See Vendor Profile Page V-61)

M/A-COM SIGMA DATA, INC. DATALIB
Specific Application: Customized Automated Library System
System Requirements: DEC VAX; DG Eclipse
Operating System: VMS; AOS
Memory Required: 2.0M bytes
Source Language: Fortran 77
Source Code No
Purchase Terms: Purchase; Rental; Lease; Time-Sharing
Price: $75,000
Number Installed: 15
(See Vendor Profile Page V-64)

MAGGIOLIA AND ASSOCIATES, INC. CONSOLIDATED LIBRARY DIRECTORY LISTING
Specific Application: Generates and Combines Library Listing; Flags Duplicate Number
System Requirements: IBM System/3
Source Language: RPG-II, Cobol, Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100
(See Vendor Profile Page V-69)

MCGAUGHEY, FREEMAN & ASSOCIATES, INC. STANDARD SUBROUTINE LIBRARY
Specific Application: Subroutine Library For Program Development
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS; RSX-11M
Source Language: Macro 11, Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 16
Date First Installed: 1981
(See Vendor Profile Page V-69)

MORGAN, FREEMAN & ASSOCIATES, INC. SUPER KEEP (SKEEP)
System Requirements: Harris
Operating System: VOS; Vulcan
Source Language: Fortran 77, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $500
Number Installed: 28
Date First Installed: December 1981

PANSOPHIC SYSTEMS, INC. O-S/-L
Specific Application: Librarian, Application Development
System Requirements: IBM
Operating System: OS/VS; DOS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $20,000 to $27,000
Number Installed: 3,500
(See Vendor Profile Page V-79)

PANSOPHIC SYSTEMS, INC. PANEXEC
Specific Application: Librarian
System Requirements: IBM 370, 303X
Operating System: VM; DOS/VSE; OS/VS
Memory Required: 128K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $20,000 to $35,000
Number Installed: 400

PANSOPHIC SYSTEMS, INC. PANVALET
Specific Application: Librarian
System Requirements: IBM 360, 303X, 43XX, 370
Operating System: DOS/VS; VM
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $10,000 to $22,000
Number Installed: 4,500

QUALITY SYSTEMS DEVELOPMENT CORP. RZS-Q VERSION 2.11
Specific Application: Source Code Library Maintenance Tool
System Requirements: IBM; HP 3000; Burroughs 250; Sperry 1100
Operating System: DOS/VSE; MPE IV; MCP; EXEC-1100
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes; $3,500
Purchase Terms: Purchase
Price: $3,900
Number Installed: 180
Date First Installed: September 1977
(See Vendor Profile Page V-84)

SOFTWARE CLEARING HOUSE NAVIGATOR
Specific Application: Tape Librarian Operations Control System
System Requirements: NCR Century 8400
Operating System: VRX
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $3,500
Number Installed: 10
(See Vendor Profile Page V-92)

SOFTWARE EXTRAORDINAIRE, INC. (SOE) TAPEMAN
Specific Application: Tape Library Management
System Requirements: Wang VS
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $5,400
Number Installed: 5
(See Vendor Profile Page V-78)

SYSTEMS APPLICATIONS SMDP STATISTICAL SOFTWARE
Specific Application: Library of Different Statistical Applications
System Requirements: Prime 50 Series, 400, 500
Operating System: Primos
Source Language: Fortran
Source Code Available: No
Purchase Terms: Lease
Price: $1,050 to $2,900
Number Installed: 40
Date First Installed: December 1981
(See Vendor Profile Page V-88)

SYSTEMS RESEARCH AND DEVELOPMENT CORP. INTERACTIVE LIBRARY MANAGEMENT SYSTEM
Specific Application: Complete Library Management
System Requirements: Prime
Operating System: Primos
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $25,000
Date First Installed: 1983
(See Vendor Profile Page V-98)

TRISYS, INC. OBJECT DIRECTORY INVESTIGATOR
Specific Application: Cataloging Actual System Objects
System Requirements: IBM System/38
Operating System: CPS
Memory Required: 750K bytes
Source Language: RPG-III
Source Code Available: No
Purchase Terms: Purchase
Price: $875
Number Installed: 40
Date First Installed: June 1982
(See Vendor Profile Page V-104)

Operating Systems

THE ARBOR CORP.
CMS READ/WRITE OS DASD SUPPORT
Specific Application: Allows CMS Users to Read and Write to Preallocated Data Sets on OS Volumes
Operating System: VM/CMS; VM/MVS/SP
Memory Required: 393K bytes
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $5,300
Number Installed: 25
Date First Installed: 1982
(See Vendor Profile Page V-1)

THE ARBOR CORP.
VM/SP EXTENDED CONSOLE SUPPORT FACILITY
Specific Application: Provides Enhanced Full-Screen Support For 3270 Display Devices Used as Consoles of CMS Virtual
Operating System: VM/CMS; VM
Memory Required: 393K bytes
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,400
Number Installed: 10
Date First Installed: 1982

THE ARBOR CORP.
VM/SP SINGLE SYSTEM IMAGE
Specific Application: Enables Multiple VM-Based Processors Present Single System Image to CMS Users.
Operating System: VM/MVS/SP
Memory Required: 393K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $100,000
Number Installed: 11
Date First Installed: 1981

ALCYON CORP
REBULUS V 4.0
Specific Application: Multitasking, Multiuser Unix Compatible Real-Time Operating System
System Requirements: Motorola 68000
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes; $12,000
Purchase Terms: Purchase
Price: $2,000
Number Installed: 500
Date First Installed: May 1982
(See Vendor Profile Page V-3)

AMDAHL CORP.
SESSION
Specific Application: VM/SP Multiple Session Management
System Requirements: Amdahl 470, 580; IBM 370
Operating System: VM/MVS/SP
Source Language: BAL
Source Code Available: Yes
Price: $600 to $6,000
Date First Installed: September 1983
(See Vendor Profile Page V-4)

AMDAHL CORP.
UNIVERSAL TIME SHARING SYSTEM (UTS)
Specific Application: Version of Unix For IBM 370 Architecture
System Requirements: Amdahl 470, 580; IBM 370
Operating System: VM/MVS/SP
Source Language: C, Assembler
Source Code Available: Yes
Purchase Terms: Lease
Date First Installed: 1981

BILLINGS COMPUTER CORP.
BILLINGS TURSO/DOS OPERATING SYSTEM
Specific Application: Operating System
System Requirements: Billings
Memory Required: 64K bytes
Purchase Terms: Purchase
Price: $450
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BOS
Specific Application: Operating System, Compiler and Program Utilities
System Requirements: Billings 500, 6000
Operating System: BOS
Memory Required: 56K bytes
Source Language: Meadine
Purchase Terms: Purchase
Price: $300
Date First Installed: 1979

B I MOYLE ASSOCIATES, INC.
SIM-PDQ
Specific Application: Improve System Performance by Maintaining Power Spooling and Memory
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 200K bytes
Source Language: Assembly
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 50
Date First Installed: September 1983
(See Vendor Profile Page V-12)

B I MOYLE ASSOCIATES, INC.
SIM-DEVC (DEVICE ASSIGNMENT DISPLAY-VER. 6)
Specific Application: Operating System, Assignment Control
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 10K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $360
Number Installed: 20
Date First Installed: June 1980

BGS NATIONAL, INC.
BUSINESS OPERATING SYSTEM (BOS V)
Specific Application: Single Multiuser, Fully Transportable Operating System
System Requirements: DEC PDP-11; IBM Series/1; TI 9900; DG Enterprise
Memory Required: 64K bytes
Source Language: Micro Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $400
Number Installed: 3,000
(See Vendor Profile Page V-13)

CAP INFORMATION SYSTEMS
REAL TIME
Specific Application: Real-Time Multiprocessor System
Specific Industry: Engineering
System Requirements: DEC PDP-11, VAX; IBM Series/1
Operating System: RSX-11M; VMS; EDX; RMX
Memory Required: 32K bytes
Source Language: Fortran, Macro-11, C, Coral
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000
Number Installed: 4
(See Vendor Profile Page V-15)

CAP INFORMATION SYSTEMS
REAL TIME EXECUTIVE
Specific Application: Real-Time Multiprocessor System
Specific Industry: Engineering
System Requirements: DEC PDP-11, VAX; IBM Series/1.
Operating System: RSX-11M; VMS; EDX; RMX
Memory Required: 32K bytes
Source Language: Fortran, Macro-11, C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $11,840
Number Installed: 4
Date First Installed: January 1982

CASWELL SYSTEMS, INC.
GOVERN
System Requirements: DEC PDP-11
Memory Required: 32K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 20.
(See Vendor Profile Page V-16)

CASWELL SYSTEMS, INC.
SIMPLEX
System Requirements: DEC PDP-11
Memory Required: 32K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 20

CENTEL INFORMATION SYSTEMS
TEX-PLUS
Specific Application: Multiuser Operating System For RT-11
System Requirements: DEC PDP-11
Source Language: Fortran, Macro 11
Purchase Terms: Purchase
Price: $2,000
Number Installed: 800
(See Vendor Profile Page V-39)

THE DESTEK GROUP
OSRT
System Requirements: Motorola; DEC PDP-11; Zilog; National 16000
Memory Required: 8K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 100
Date First Installed: June 1982
(See Vendor Profile Page V-40)

DIGITAL EQUIPMENT CORP.
RSTS/E
Specific Application: Multiuser, Time-Sharing, Resource-Sharing General-Purpose Operating System
System Requirements: DEC PDP-11
Purchase Terms: Purchase
Price: $800 to $11,000
(See Vendor Profile Page V-41)

DIGITAL EQUIPMENT CORP.
RSX-11M
Specific Application: Multiuser, Multiprogramming, Real-Time Operating System For Communications Applications
System Requirements: DEC PDP-11; DEC VAX-11
Purchase Terms: Purchase
Price: $800 to $11,500

DIGITAL EQUIPMENT CORP.
RT-11
Specific Application: Disk-Based, Single-User, Real-Time Operating System, With Interactive On-Line Program Development
System Requirements: DEC PDP-11, VAX-11
Purchase Terms: Purchase
Price: $800 to $4,000

DIGITAL EQUIPMENT CORP.
ULTRIX-32
Specific Application: DEC-Supported Native Unix For DEC VAX
System Requirements: DEC VAX

DIGITAL INTERFACE SYSTEMS, INC.
TXMAP
Specific Application: Operating System For TI Single-Board Computers
System Requirements: TI
Memory Required: 64K bytes

Source Language: Assembler
Purchase Terms: Purchase
Price: $1,000
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-41)

DIGITAL INTERFACE SYSTEMS, INC.
TXTM
Specific Application: Operating System For TI Single-Board Computers
System Requirements: TI
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 10
Date First Installed: 1981

DTSS, INC.
DTSS
System Requirements: Honeywell DPS 8
Operating System: GCOS
Source Language: PL/1, GMAP
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000 to $300,000
Number Installed: 12
(See Vendor Profile Page V-42)

DUGANSKE SYSTEMS, INC.
SCON
Specific Application: Single Console For Multisystem
System Requirements: IBM 370, 303X, 308X
Operating System: MVS
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $7,000
Number Installed: 175
Date First Installed: November 1981
(See Vendor Profile Page V-42)

EEC SYSTEMS
CACHE-11 M PLUS
Specific Application: Improve Performance of Disks
System Requirements: DEC PDP-11
Operating System: RSX-11M
Memory Required: 1.0M bytes
Source Language: Macro 8
Purchase Terms: Purchase
Price: $995
Number Installed: 100
Date First Installed: 1982
(See Vendor Profile Page V-43)

FORTH, INC.
POLYFORTH II
Specific Application: Multitasking and Multiuser Operating System
Specific Industry: Scientific
System Requirements: DEC PDP-11
Operating System: Forth/OS
Memory Required: 32K bytes
Source Language: Forth
Source Code Available: Yes
Purchase Terms: Purchase
Price: $300 to $3,200
Number Installed: 1,000
(See Vendor Profile Page V-47)

FREY ASSOCIATES
CYBOS
Specific Industry: Banking/Financial
System Requirements: DEC VAX; DG Nova, Eclipse; IBM 4300 Series
Purchase Terms: Purchase
Price: $10,000 to $50,000
Number Installed: 250
(See Vendor Profile Page V-48)

GOAL SYSTEMS INTERNATIONAL, INC.
VSAMAID/XP
Specific Application: VSAM Tuning Aid
System Requirements: IBM 370; IBM 43XX; IBM 30XX
Operating System: DOS/VSE; OS/VS1; MVS
Memory Required: 80K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $3,000 to $5,000
Date First Installed: October 1983
(See Vendor Profile Page V-49)

GOULD, INC.
MAPPED PROGRAMMING EXECUTIVE
Specific Application: Real-Time
Specific Industry: Engineering, Scientific
System Requirements: Gould Concept/32
Memory Required: 256K bytes
Source Language: Assembly Langua
Source Code Available: Yes; $7,700
Purchase Terms: Purchase
Price: $4,000
(See Vendor Profile Page V-50)

HONEYWELL INFORMATION SYSTEMS, INC.
GCOS-8 RELEASE 2300
System Requirements: Honeywell DPS 8, DPS 88
Memory Required: 4.0M bytes
Source Language: Assembler, PL/6
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200
Date First Installed: January 1980
(See Vendor Profile Page V-52)

HONEYWELL, INC.
GCOS-8E EXEC
Specific Application: Nucleus of GCOS-8, Sufficient to Cold Start System and Create/Restore Files
System Requirements: Honeywell DPS
Operating System: GCOS-8
Purchase Terms: Purchase

IBM
DOS/VSE
Specific Application: Operating System For 4300 Processor
System Requirements: IBM 370, 4300
Memory Required: 92K bytes
(See Vendor Profile Page V-53)

I-CONCEPTS, INC.
BUSINESS OPERATING SYSTEM (BOS V)
System Requirements: IBM Series/1; DEC PDP-11
Operating System: BOS
Memory Required: 6.4M bytes
Source Language: Microcobol
Purchase Terms: Purchase
Price: $400
Number Installed: 3,000
(See Vendor Profile Page V-53)

INFORMATION PROCESSING, INC.
BLISS/COBOL MULTIUSER OPERATING SYSTEM
Specific Application: Operating System
System Requirements: DG Nova; Point 4 Mark; Bytronix B Series; Digidyne D and S
Operating System: Bliss
Memory Required: 8.4M bytes
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
Number Installed: 1,700
Date First Installed: July 1974
(See Vendor Profile Page V-55)

IPT (INFORMATION PROCESSING TECHNIQUES)
UNIX OPERATING SYSTEM FOR DG
Specific Application: Unix Operating System
System Requirements: DG Eclipse
Memory Required: 128K bytes
Source Language: C
Purchase Terms: Purchase
Price: $10,000
Date First Installed: 1983
(See Vendor Profile Page V-58)

JMI SOFTWARE CONSULTANTS
C EXECUTIVE
Specific Application: Operating System
Specific Industry: Scientific
System Requirements: DEC LSI-11
Memory Required: 528K bytes
Source Language: C
Source Code Available: Yes; $5,000
Purchase Terms: Purchase
Price: $500
Number Installed: 125
Date First Installed: October 1981
(See Vendor Profile Page V-59)

MACRO 4, INC.
CICS AIDS
Specific Application: CICS Assist Facility, Storage Data Compression
System Requirements: IBM 370, 303X
Operating System: DOS/VSE
Source Language: Assembler
Purchase Terms: Lease
Price: $100
Number Installed: 40
Date First Installed: April 1983
(See Vendor Profile Page V-64)

MACRO 4, INC.
CICSPRINT
Specific Application: CICS to Power and Power to CICS Spooler
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS/VSE
Source Language: Assembler
Purchase Terms: Lease
Price: $185
Number Installed: 300
Date First Installed: December 1981

MACRO 4, INC.
TSEES
Specific Application: Virtual Screen Facility; Runs as a Disconnected Virtual Machine
System Requirements: IBM 370, 30XX, 43XX
Operating System: VM
Source Language: Assembler
Purchase Terms: Lease
Number Installed: 150
Date First Installed: December 1983

MARK WILLIAMS CO.
COHERENT OPERATING SYSTEM
Specific Application: Operating System
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $1,500
Date First Installed: 1980
(See Vendor Profile Page V-68)

MINICOMPUTER SYSTEMS, INC.
MICOS
Specific Application: Operating System
System Requirements: DS Eclipse Series, MV
Operating System: Micos; AOS/VS
Memory Required: 64K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $6,000
Number Installed: 2,000
Date First Installed: November 1973
(See Vendor Profile Page V-72)

MODTEK CORP.
UNIX SYSTEM III
Specific Application: Unix System III Operating System
Specific Industry: Engineering
Operating System: Unix
Memory Required: 256K bytes
Source Language: C, 68000 Assembler
Purchase Terms: Purchase
(See Vendor Profile Page V-73)

MRP SYSTEMS
RMS OPERATING SYSTEM
Specific Industry: Manufacturing
System Requirements: DG; Point 4
Operating System: Iris
Memory Required: 12K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $3,800
Number Installed: 20
(See Vendor Profile Page V-74)

NATIONAL SEMICONDUCTOR CORP.
NS-EXEC
Specific Application: Real-Time Operating System

Specific Industry: Engineering
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: Yes; $1,000
Purchase Terms: Purchase
Price: $1,000
Number Installed: 3
Date First Installed: January 1984
(See Vendor Profile Page V-75)

NCR CORP.
EXECUTIVE-VRX RELEASE 9
Specific Application: Operating System For NCR Mainframes
System Requirements: NCR V-8500, V-8400 Series, V-8600
Operating System: VRX
Memory Required: 360K bytes
Source Language: NCRL
Purchase Terms: Purchase
Number Installed: 1,000
Date First Installed: March 1978
(See Vendor Profile Page V-75)

NCR CORP.
INTERACTIVE VIRTUAL SYSTEMS (IVS RELEASE 1)
Specific Application: Interactive Interface For VRX OS
System Requirements: NCR V-8500, V-8600
Operating System: VRX
Memory Required: 200K bytes
Source Language: NCRL
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: June 1982

NCR CORP.
ITX (INTERACTIVE TRANSCTION EXECUTIVE)
Specific Industry: Manufacturing, Wholesale/Distribution, Retail, Banking/Financial, Medical, Legal, Insurance, Real Estate, Education, Construction, Government, Transportation, Nonprofit Organizations
System Requirements: NCR 9300
Operating System: ITX
Memory Required: 1.0M bytes
Source Language: NCRL
Purchase Terms: Purchase; Rental
Date First Installed: January 1983

NCR CORP.
UNIX
Specific Application: Operating System
System Requirements: NCR Tower
Memory Required: 512K bytes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: April 1983

NIXDORF COMPUTER CORP.
DIPOS/ASSEMBLER
Specific Application: Operating System
System Requirements: Nixdorf 8890
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Rental
Number Installed: 10,000
(See Vendor Profile Page V-76)

NIXDORF COMPUTER CORP.
HDOS/VSE
Specific Application: Operating System
System Requirements: Nixdorf 8890
Operating System: OS/VS
Memory Required: 320K bytes
Source Language: Assembler
Purchase Terms: Lease
Number Installed: 200
Date First Installed: October 1981

NIXDORF COMPUTER SOFTWARE CO.
EDOS/VS
Specific Application: Replacement Operating System
System Requirements: IBM
Operating System: EDOS; DOS; DOS/VS; DOS/VSE
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $19,200
Date First Installed: January 1978

NIXDORF COMPUTER SOFTWARE CO.
EDOS/VSE
Specific Application: Replacement Operating System
System Requirements: IBM
Operating System: EDOS; DOS
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $20,000
Date First Installed: April 1983

NIXDORF COMPUTER SOFTWARE CO.
EXTENDED OPERATOR CONSOLE SYSTEM
Specific Application: Operating System
System Requirements: IBM
Operating System: EDOS; DOS
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $2,750
Date First Installed: 1980

NIXDORF COMPUTER SOFTWARE CO.
EXTENDED PROCEDURE LANGUAGE (EPROC)
Specific Application: Extended Procedure Language
System Requirements: IBM
Operating System: EDOS; DOS
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $8,000
Date First Installed: March 1982

NORTHEAST DATACOM, INC.
SPEED
Specific Application: Operating System
System Requirements: Wang 2200 MVP
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-78)

POS SYSTEMS, INC.
RUNTIME SYSTEMS
Specific Application: Allows Applications Programs to Run on Other Computers
System Requirements: DEC LSI-11; IBM; Altos
Memory Required: 64K bytes
Purchase Terms: Purchase
Price: $150 to $300
Number Installed: 100,000
Date First Installed: 1980
(See Vendor Profile Page V-80)

POS SYSTEMS, INC.
UCSD P-SYSTEM
Specific Application: Operating and Development System
System Requirements: DEC LSI-11; IBM; Altos
Memory Required: 64K bytes
Purchase Terms: Purchase
Price: $350 to $650
Number Installed: 200,000
Date First Installed: 1978

PERKIN-ELMER CORP.
EDITION VII WORKBENCH (ENHANCED VERSION UNIX)
System Requirements: PE Series 3200
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-80)

POSIT 4 DATA CORP.
IRIS
Specific Application: Interactive Operating System
System Requirements: DG Nova
Operating System: Iris
Memory Required: 64K bytes
Source Language: Business Basic
Purchase Terms: Purchase
Price: $5,400
Number Installed: 20,000
Date First Installed: 1973
(See Vendor Profile Page V-82)

PRIME COMPUTER, INC.
PRIMOS
System Requirements: Prime
Purchase Terms: Purchase; License
Price: $12,500 to $25,000
Date First Installed: 1973
(See Vendor Profile Page V-82)

SENTINEL COMPUTER CORP.
DBOS
Specific Application: Data Base Operating System
Specific Industry: Wholesale/Distribution
System Requirements: Sentinel 30, 40, 50, 80
Operating System: DBOS
Memory Required: 128K bytes
Source Language: DBL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,850
Number Installed: 200
Date First Installed: April 1981
(See Vendor Profile Page V-88)

S & H COMPUTER SYSTEMS, INC.
TSX
Specific Application: Multiuser, Multitasking Operating System
System Requirements: DEC PDP-11
Operating System: RT-11
Memory Required: 64K bytes
Source Language: Macro-11
Purchase Terms: Purchase
Price: $1,275
Number Installed: 20,000
Date First Installed: 1976
(See Vendor Profile Page V-90)

S & H COMPUTER SYSTEMS, INC.
TSX-PLUS
Specific Application: Multitasking Multiuser Operating System
System Requirements: DEC PDP-11
Operating System: RT-11
Memory Required: 128K bytes
Source Language: Macro-11
Purchase Terms: Purchase
Price: $2,000
Number Installed: 4,000
Date First Installed: September 1980

SOFTECH MICROSYSTEMS, INC.
P-SYSTEM OPERATING SYSTEM
Specific Application: Operating System
System Requirements: DEC PDP-11
Memory Required: 64K bytes
Source Language: UCSD Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50
Number Installed: 250,000
Date First Installed: 1979
(See Vendor Profile Page V-92)

SOFTWARE CORP. OF AMERICA
EASYPROCLIB
Specific Application: Allows Users to Have Honeywell Procedure Library
System Requirements: IBM
Operating System: MVS; MVT; OS/VS; SVS
Memory Required: 2K bytes
Source Language: Assembly
Purchase Terms: Purchase; Rental; Lease
Price: $6,000
Number Installed: 450
(See Vendor Profile Page V-92)

SOFTWARE PURSUITS, INC.
DOS/MVT/VSE OPERATING SYSTEM
Specific Application: Operating System
System Requirements: IBM
Operating System: DOS/VSE
Source Language: ALC
Purchase Terms: Rental
Number Installed: 200
(See Vendor Profile Page V-93)

SOURCE DATA SYSTEMS, INC.
SDL
Specific Application: Operating System, Utilities, DBMS, Report Writer
System Requirements: IBM Series/1, PC; NCR 9020, 9300, Tower

1632, Decision Mate V
Operating System: IMOS III; Unix
Source Language: Forth
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-94)

STAR TECHNOLOGIES, INC.
DECOS
Specific Application: RDOS-Compatible Operating System
System Requirements: DG Nova 3, Nova 4, Eclipse
Memory Required: 128K bytes
Source Language: Assembly
Purchase Terms: Purchase
Price: $3,950
Number Installed: 40
Date First Installed: June 1981
(See Vendor Profile Page V-95)

TANDEM COMPUTERS, INC.
GUARDIAN
System Requirements: Tandem Nonstop I+, Nonstop II, Nonstop TXP
Purchase Terms: Rental
Price: $3,500
Number Installed: 5,000
Date First Installed: 1976
(See Vendor Profile Page V-100)

TECHNICAL SYSTEMS CONSULTANTS, INC.
UNIFLEX DISK OPERATING SYSTEM
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2,500
(See Vendor Profile Page V-101)

UNISOM DIGITAL TECHNOLOGIES
BERKELY 4.2 UNIV
Specific Application: Operating System
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 512K bytes
Purchase Terms: Purchase
Price: $20,000
Date First Installed: 1982
(See Vendor Profile Page V-105)

UNISOM DIGITAL TECHNOLOGIES
BERKELY 4.1 UNIX
Specific Application: Operating System
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Purchase Terms: Purchase
Price: $20,000
Number Installed: 10
Date First Installed: 1982

UNISOM DIGITAL TECHNOLOGIES
UNIX SYSTEM III
Specific Application: Time-Sharing
System Requirements: DEC VAX, PDP-11
Operating System: Unix
Memory Required: 128K bytes
Source Language: C
Purchase Terms: Purchase
Price: $4,000 to $20,000
Number Installed: 100
Date First Installed: 1981

UNISOM DIGITAL TECHNOLOGIES
UNIX SYSTEM V
Specific Application: Time-Sharing
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Purchase Terms: Purchase
Price: $20,000
Number Installed: 5
Date First Installed: 1983

VALUE COMPUTING, INC.
DATA CENTER DISTRIBUTION SYSTEMS
Specific Application: Report Production and Distribution
System Requirements: IBM
Operating System: MVS
Memory Required: 64K bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental
Price: $40,000
Number Installed: 3
Date First Installed: April 1984
(See Vendor Profile Page V-108)

VENTUR CORP, Inc.
VENIX II
Specific Application: Operating System
System Requirements: DEC LSI-11/23, PDP-11, Professional
Memory Required: 128K bytes
Source Language: C
Purchase Terms: Purchase
Price: $2,400
Number Installed: 400
Date First Installed: April 1981
(See Vendor Profile Page V-107)

VISTA COMPUTER, INC.
VSM - VISTA STANDARD SUMPS
Specific Application: Disk-Based Time-Sharing System
System Requirements: DG Eclipse, MV, Nova
Operating System: AOS; AOS/VS; VMS
Memory Required: 64K bytes
Source Language: Mumps
Purchase Terms: Purchase; Rental; Lease
Price: $10,000 to $30,000
Number Installed: 35
Date First Installed: January 1980
(See Vendor Profile Page V-107)

WANG LABORATORIES, INC.
UVS (UNIX AS VS)
Specific Application: Integrates Unix With Wang VS
System Requirements: Wang VS
Operating System: VS
Purchase Terms: Purchase
Price: $15,000 to $45,000
(See Vendor Profile Page V-109)

WHITESMITHS, LTD.
IDRIS
Specific Application: Unix-Like Operating System
System Requirements: DEC PDP-11, VAX-11/750
Memory Required: 128K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $550
Number Installed: 200
Date First Installed: March 1981
(See Vendor Profile Page V-109)

WILD HARE COMPUTER SYSTEMS, ENG.
CB - COBOL INTERPRETER
Specific Application: Directly Interprets Data General CS/COBOL On Hare Brain
System Requirements: HP; DC; Prime
Operating System: Unix; VMS; Primos
Source Language: Pascal, Assembler
Purchase Terms: Purchase
Price: $1,500
Number Installed: 10
Date First Installed: June 1982
(See Vendor Profile Page V-109)

WILD HARE COMPUTER SYSTEMS, ENG.
TMS (TIME-SHARING SYSTEM)
Specific Application: Enhances Data General Eclipse, Nova Operating System
System Requirements: DG Nova, Eclipse
Operating System: RDOS; ICOS; Indos
Memory Required: 64K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $5,900
Number Installed: 450

THE WOLLONGONG GROUP, ENG.
EUNICE
Specific Application: Unix Environment Under VMS
System Requirements: DEC VAX-11/730, VAX-11/750, VAX-11/780, VAX-11/782
Operating System: VMS
Memory Required: 64K bytes
Source Language: C
Source Code Available: Yes; $15,000
Purchase Terms: Purchase
Price: $5,250 to $30,500
Number Installed: 400
Date First Installed: September 1981
(See Vendor Profile Page V-109)

Performance Measurement

THE ASSESS CORP.
VM/SP PERFORMANCE ANALYSIS/CAPACITY EVALUATION SUBSYSTEM
Specific Application: Benchmarking Tool For System and Application Testing, Performance Analysis and Prediction, Capacity Evaluation and Stress
Operating System: VM/MVS/SP; VM/CMS
Memory Required: 368K bytes
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $22,500 to $45,000
Number Installed: 2
Date First Installed: December 1983
(See Vendor Profile Page V-1)

THE ASSESS CORP.
VM ON-LINE PERFORMANCE MONITOR
Specific Application: General-Purpose Tool for Performance Problem Determination
Operating System: VM/MVS/SP
Memory Required: 360K bytes
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $5,500
Number Installed: 5
Date First Installed: December 1983

ADVANCED INFORMATION MANAGEMENT
AIM/CI ANALYZER
Specific Application: VSAM File Usage Tuning
System Requirements: IBM 370, 4300, 3000
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-2)

ADVANCED SYSTEMS CONCEPTS, INC.
PAS (PERFORMANCE SIMULATION SYSTEM)
Specific Application: Allows User to

Monitor and Record A Terminal Session and Replay That Session
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 3K bytes
Source Language: Macro 32, Basic
Purchase Terms: Purchase
Price: $1,995 to $4,995
Number Installed: 60
Date First Installed: December 1983
(See Vendor Profile Page V-2)

ADVANCED SYSTEMS CONCEPTS, INC.
VAX WATCH (TERMINAL MONITORING PROGRAM)
Specific Application: Allows User to Inspect or Modify any Terminal Session Under VMS
System Requirements: DEC VAX
Operating System: VMS
Source Language: Macro 32
Purchase Terms: Purchase
Price: $495
Number Installed: 20
Date First Installed: December 1983

AIRBAIL CORP.
CMS/3D.
Specific Application: Performance Improvement
System Requirements: Amdahl 470, 580; IBM System/370
Operating System: VM/MVS/SP;
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Rental; Lease
(See Vendor Profile Page V-4)

APPLIED DATA RESEARCH, INC.
ADR/LOOK RELEASE 2.3
Specific Application: Performance Measurement
System Requirements: IBM 370, 303X, 43XX
Operating System: DOS
Purchase Terms: Purchase; Rental; Lease
Price: $8,600 to $11,400
(See Vendor Profile Page V-7)

APPLIED DATA RESEARCH, INC.
ADR/LOOK-RELEASE 6.3
Specific Application: Performance Measurement
System Requirements: IBM 370, 303X, 43XX
Operating System: OS/VS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $27,300 to $32,500
Number Installed: 550
Date First Installed: 1975

ARRELIAN CORP.
TASP
Specific Application: Performance Measurement Driver Program For TASP: M, MO1, MM02, MM03
System Requirements: HP 1000
Operating System: RTE-6/VM
Memory Required: 14K bytes
Source Language: Fortran 77, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: June 1982
(See Vendor Profile Page V-10)

ARRELIAN CORP.
TASP MMO1 PROGRAM STATUS MONITOR
Specific Application: Records Status of User-Defined Programs
System Requirements: HP 1000
Operating System: RTE
Memory Required: 14K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Price: $700 to $1,575
Date First Installed: June 1982

BGS SYSTEMS, INC.
BEST/1 - MVS
Specific Application: What-if Modeling Under MVS for Capacity Planning Performance and System Design
System Requirements: IBM System 303X, 370
Operating System: MVS
Memory Required: 800K bytes
Purchase Terms: Purchase
Number Installed: 400
Date First Installed: 1979
(See Vendor Profile Page V-12)

BGS SYSTEMS, INC.
BEST/1 - SNA
Specific Application: Models, Evaluates and Predicts Performance of SNA
System Requirements: IBM System 303X, 370
Source Language: Fortran
Purchase Terms: Lease
Price: $22,500
Number Installed: 20
Date First Installed: September 1983

BGS SYSTEMS, INC.
CAPTURE - MVS
Specific Application: Monitors, Analyzes and Tunes MVS Operating Systems Performance
System Requirements: IBM System 303X, 370
Operating System: MVS
Purchase Terms: Lease
Number Installed: 300
Date First Installed: 1980

BGS SYSTEMS, INC.
CAPTURE - VM
Specific Application: Monitors, Analyzes and Tunes VM Operating Systems Performance
System Requirements: IBM System 303X, 370
Operating System: VM
Purchase Terms: Lease
Number Installed: 20
Date First Installed: 1983

BGS SYSTEMS, INC.
CRYSTAL
Specific Application: Predicts Performance of New Applications
System Requirements: IBM System 303X, 370
Operating System: MVS; VM
Memory Required: 1.4M bytes
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1981

BGS SYSTEMS, INC.
SPO/BASE
Specific Application: Comprehensive Capacity Management Data Base System
System Requirements: IBM 308X, 370, 4300,
Operating System: MVS; VM
Purchase Terms: Lease
Number Installed: 5
Date First Installed: September 1983

B I SIDYLE ASSOCIATES, INC.
IBM-MONITR DOS/VSE SYSTEM STATUS PERFORMANCE MONITOR
Specific Application: Operating System Control and Performance Measurement
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 20K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $1,080
Number Installed: 100
Date First Installed: June 1980
(See Vendor Profile Page V-12)

BMC COMPUTER, INC.
CIMS - CICS/VS TRANSACTION ACCOUNTING
Specific Application: Chargeback For Users of CICS/VS
System Requirements: IBM 370, 43XX
Operating System: DOS/VSE; MVS
Memory Required: 120K bytes
Source Language: ANS Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 25
Date First Installed: 1981
(See Vendor Profile Page V-13)

BMC COMPUTER, INC.
CIMS VM/CMS SESSION A
Specific Application: Computer Center Billing and Chargeback VM/CMS Users
System Requirements: IBM 370, 4300
Operating System: VM/CMS; MVS; VM
Memory Required: 150K bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 25
Date First Installed: 1981

BMC COMPUTER, INC.
CIMS (COMPUTER INSTALLATION MANAGEMENT SYSTEM)
Specific Application: Computer Center Chargeback System
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 100K bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $6,000
Number Installed: 500
Date First Installed: 1974

BOOLE AND BABBAGE, INC.
CMF/MODEL
Specific Application: Capacity Planning
System Requirements: IBM 370
Operating System: MVS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 150
Date First Installed: 1982
(See Vendor Profile Page V-13)

BOOLE AND BABBAGE, INC.
CMF/MONITOR
Specific Application: Capacity Management
System Requirements: IBM 370, 303X, 308X, 43XX
Operating System: MVS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $12,500
Number Installed: 450
Date First Installed: 1978

BOOLE AND BABBAGE, INC.
CMF/WORKLOAD PLANNER
Specific Application: Capacity Planning
System Requirements: IBM 370
Operating System: MVS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $15,000
Number Installed: 7
Date First Installed: November 1983

BOOLE AND BABBAGE, INC.
CONTROL/CICS
Specific Application: CICS/VS Transaction Accounting and Performance Evaluation
System Requirements: IBM 360, 370, 43XX, 303X
Operating System: MVS; MVS/XA; OS/VS1
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $10,000
Number Installed: 125

BOOLE AND BABBAGE, INC.
CONTROL/SMF
Specific Application: Job Accounting and Chargeback
System Requirements: IBM 360, 370, 43XX, 303X
Operating System: MVS; OS/VS1; MVS/XA
Source Language: Assembler

Purchase Terms: Purchase; Rental; Lease
Price: $10,000
Number Installed: 82

BOOLE AND BABBAGE, INC.
RESOLVE
Specific Application: Performance Monitor, Problem Diagnosis
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: MVS; OS/VS1
Memory Required: 54K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $12,500
Date First Installed: 1975

BOOLE AND BABBAGE, INC.
RESOLVE/CICS
Specific Application: CICS System Performance Monitor
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: MVS; MVS/XA; OS/VS1
Memory Required: 118K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $8,000
Date First Installed: 1981

GAMBLE CORP.
DEXAN
Specific Application: MVS Performance Measurement
System Requirements: IBM 370, 303X, 43XX
Operating System: MVS/CE; MVS
Memory Required: 300K bytes
Source Language: Assembler
Purchase Terms: Purchase
(See Vendor Profile Page V-15)

GAMBLE CORP.
DEXAN/IMS
Specific Application: CICS Performance Measurement System
System Requirements: IBM 370, 33XX, 43XX
Operating System: MVS; DOS
Memory Required: 200K bytes
Source Language: Assembler
Purchase Terms: Purchase

GAMBLE CORP.
EPLOG/MVS
Specific Application: Performance Monitor
System Requirements: IBM 370
Memory Required: 250K bytes
Source Language: Assembler
Date First Installed: 1983

GAMBLE CORP.
ERA/CICS
Specific Application: Manages Hard Reports, TSO, and Batch Turnaround
System Requirements: IBM 370, 33XX, 43XX
Memory Required: 300K bytes
Source Language: Assembler
Purchase Terms: Purchase

GAMBLE CORP.
OMEGAMON
Specific Application: Display Monitor Used to Determine System Statistics, Learning Dynamics
System Requirements: IBM 370X, 33X, 43XX
Operating System: MVS/CE; MVS; NON/SE
Memory Required: 300K bytes
Source Language: Assembler
Purchase Terms: Purchase
Date First Installed: 1977

GAMBLE CORP.
OMEGA/CICS
System Requirements: IBM
Operating System: CICS; DOS/VS
Memory Required: 300K bytes
Source Language: Assembler
Purchase Terms: Purchase
Date First Installed: 1980

GAMBLE CORP.
OMEGAMON/IMS
Specific Application: Monitors CICS Response and Time or Response
System Requirements: IBM 370X, 33XX, 43XX
Operating System: MVS
Memory Required: 200K bytes
Source Language: Assembler
Date First Installed: 1983

GAMBLE CORP.
RTA/CICS
Specific Application: Window Into IMS Detects IMS Availability and Problems
System Requirements: IBM 370, 33XX, 43XX
Memory Required: 150K bytes
Source Language: Assembler
Purchase Terms: Purchase
Date First Installed: 1981

GDS COMPUTING
ACCOUNT MANAGER
Specific Application: Keeps Track of Usage Charge
System Requirements: Tandem
Operating System: Guardian
Memory Required: 256K bytes
Source Language: TAL
Purchase Terms: Purchase
Price: $10,000
Date First Installed: July 1983
(See Vendor Profile Page V-16)

GREENSHARE CORP.
MONITOR
Specific Application: System Performance Monitor
System Requirements: Prime 50
Operating System: Primos
Source Language: Fortran
Purchase Terms: Purchase
Price: $2,500
Date First Installed: 1982
(See Vendor Profile Page V-17)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-JASPER
Specific Application: Includes Jasper/JA, Jasper/RT, Jasper/CICS and Jasper/PPA
System Requirements: IBM 370, 360, 43XX
Operating System: DOS/VS; OS/VS1
Memory Required: 256K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Price: $14,500 to $30,000
Date First Installed: 1981
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-JASPER/PPA
Specific Application: Program Performance Analyzer
System Requirements: IBM 370, 360, 43XX
Operating System: DOS/VS
Memory Required: 128K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-JASPER/CICS
Specific Application: Performance Measurement
System Requirements: IBM 370, 360, 43XX
Operating System: DOS/VS; OS/VS1
Memory Required: 128K bytes
Purchase Terms: Purchase; Rental; Lease
Price: $5,500 to $8,500
Date First Installed: 1981

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-JASPER/IMS
Specific Application: Performance Monitor For IMS
System Requirements: IBM 370, 360, 43XX
Operating System: OS/VS1
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Number Installed: 125
Date First Installed: 1979

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-MANAGE/DASD
Specific Application: Data Migration Facility Includes OMS Monitor On-Line Task Manager
System Requirements: IBM 370, 360, 43XX, 30X
Operating System: OS/VS1
Memory Required: 128K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Price: $7,000
Number Installed: 45

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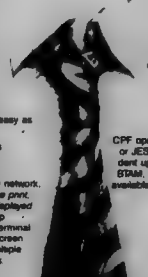

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COMPUTER SYSTEM ARCHITECTS, INC.
STROBE
Specific Application: Application Performance Measurement
System Requirements: IBM 43XX, 30XX, 370, 360
Operating System: OS/VS; VM; MVS; DOS/VSE
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 100
(See Vendor Profile Page V-26)

COMPUTER TECHNOLOGY, INC.
JSC (JOB SCHEDULING AND CONTROL)
Specific Application: Schedules, Tracks and Controls Jobs
System Requirements: Wang VS
Operating System: OS/VS
Source Language: Cobol
Purchase Terms: Purchase
Price: $10,000 to $20,000
Date First Installed: 1981
(See Vendor Profile Page V-27)

COMPUTING CAPABILITIES CORP.
RADAR
Specific Application: System Performance Measurement
System Requirements: HP 3000
Operating System: MPE
Source Language: SPL
Purchase Terms: Purchase; Rental
Price: $3,500
(See Vendor Profile Page V-27)

COOPERS & LYBRAND
SMF ANALYZER
Specific Application: Systems Management Facility Gathers Information for Accounting and System Performance Purposes
System Requirements: IBM
Operating System: OS/VS; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
(See Vendor Profile Page V-30)

DASSURSKI SYSTEMS, INC.
CDS PERFORMANCE MONITOR
Specific Application: Useful For Tuning and Planning
System Requirements: IBM 370, 303X, 308X
Operating System: MVS; OS/VS1
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $14,000
(See Vendor Profile Page V-42)

DS-IAC, INC.
SRF (SYSTEM REPORTING FACILITY)
Specific Application: Software Performance Monitor
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; RSX-11M+
Memory Required: 16K bytes
Source Language: Assembler, Fortran
Purchase Terms: Purchase; Rental; Lease
Price: $3,995 to $4,495
Number Installed: 400
Date First Installed: July 1979
(See Vendor Profile Page V-44)

GOAL SYSTEMS INTERNATIONAL, INC.
EXPLORE/XP
System Requirements: IBM 370, 4300, 3080
Operating System: DOS/VS; DOS/VSE; OS/VS
Memory Required: 80K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Number Installed: 300
Date First Installed: January 1976
(See Vendor Profile Page V-46)

H & A COMPUTER SYSTEMS
SERIES 1 PERFORMANCE ANALYZER
Specific Application: Performance Analyzer
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 8K bytes
Source Language: EDL
Purchase Terms: Purchase
Price: $3,500
Number Installed: 25
Date First Installed: 1982
(See Vendor Profile Page V-59)

HARRIS CORP.
VISTA
Specific Application: VOS Integral Source Tracking and Analysis
System Requirements: Harris 600, 700, 800
Operating System: VOS
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: August 1983
(See Vendor Profile Page V-50)

HIGHLANDER SYSTEMS, INC.
CICS/COSMON
Specific Application: CICS Performance Measurement Allows Viewing of I/O Screen Images Via Remote Terminal
System Requirements: IBM
Operating System: DOS/VSE; MVS
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $8,000 to $9,800
Number Installed: 35
Date First Installed: January 1983
(See Vendor Profile Page V-52)

HIGHLANDER SYSTEMS, INC.
CICS/REPLAY
Specific Application: Reexecutes CICS Transactions Captured by CICS Common
System Requirements: IBM
Operating System: DOS/VSE; MVS
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $4,000 to $5,000
Date First Installed: April 1983

H & W COMPUTER SYSTEMS, INC.
CICS 322X TRANSMISSION OPTIMIZER (CTOP)
Specific Application: Improve 322X Terminal Response Time
System Requirements: IBM
Operating System: DOS
Memory Required: 25K bytes
Source Language: BAL
Purchase Terms: Purchase; Lease
Price: $3,000
(See Vendor Profile Page V-53)

INSTITUTE OF MODERN PROCEDURES
BUDGET FOR VS
Specific Application: Captures Job Statistics On Wang VS
System Requirements: Wang
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $3,500
(See Vendor Profile Page V-55)

JOHNSON SYSTEMS, INC.
JARS/CICS
Specific Application: Capacity Planning, Managing Day-to-Day Operations and Chargeback
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 40K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $6,000 to $12,500
Number Installed: 3,500
(See Vendor Profile Page V-58)

JOHNSON SYSTEMS, INC.
JARS/CICS-DMS INTERFACE OPTION
Specific Application: Allows JARS/CICS Users Reporting Capabilities On DMS Activities
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 40K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $1,500

JOHNSON SYSTEMS, INC.
JARS/OS ROSCOE INTERFACE OPTION
Specific Application: Allows JARS/OS Users Reporting Capabilities On ROSCOE
System Requirements: IBM 370, 303X, 43XX
Operating System: OS/VS1; OS/VS2; SVS; MVS
Memory Required: 120K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $3,000

JOHNSON SYSTEMS, INC.
JARS/VM
Specific Application: Comprehensive Accounting, Costing and Performance Management System Designed For VM Data Center Environment
System Requirements: IBM 43XX, 30XX, 370
Operating System: VM
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $4,500
Date First Installed: 1984

JOHNSON SYSTEMS, INC.
UMAX
Specific Application: Capacity Planning, Managing Day-to-Day Operations and Chargeback on CICS
System Requirements: IBM
Operating System: DOS; OS/VS
Source Language: Assembler, Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $4,000 to $6,000
Number Installed: 1,500

KINGCOG CORP.
IMON (IMAGE MONITOR)
Specific Application: Gathers Samples From a Running Program and Produces a Histogram Display
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.0M bytes
Purchase Terms: Purchase
Price: $2,500
(See Vendor Profile Page V-70)

MORINO ASSOCIATES, INC.
TSO/MON
Specific Application: Performance Management System
System Requirements: IBM
Operating System: MVS
Memory Required: 22K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $16,700
(See Vendor Profile Page V-73)

NATIONAL ADVANCED SYSTEMS
DISCERN/VM
Specific Application: Performance Monitor
System Requirements: IBM 370
Operating System: VM
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $7,400
(See Vendor Profile Page V-74)

PERFORMANCE SYSTEMS, INC.
SCENT II
Specific Application: CPE Performance Measurement and Evaluation
System Requirements: IBM
Operating System: OS/VS; DOS; MVS
Memory Required: 200K bytes
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-80)

PROGRAMART
STROBE-PROGRAM PERFORMANCE MEASUREMENT
Operating System: DOS/VS; MVS/XA; OS/VS; DOS/VSE

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Memory Required: 512K bytes
Source Language: Assembler, Cobol
Purchase Terms: Purchase
Price: $9,500 to $14,500
Number Installed: 125
(See Vendor Profile Page V-84)

REMOTE DATA SYSTEMS, INC.
NETSTAR/270
Specific Application: Remote Network Performance Monitoring Systems
System Requirements: IBM 360, 370, 303X, 43XX
Operating System: OS/VS
Memory Required: 64K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $5,335
Number Installed: 5
Date First Installed: January 1981
(See Vendor Profile Page V-88)

ROSSELL IVRI SOFTWARE CO., INC.
CICS NETWORK COST ANALYZER
Specific Application: CICS Network Cost Analyzer
System Requirements: IBM
Operating System: DOS; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,495
Number Installed: 15
Date First Installed: September 1976
(See Vendor Profile Page V-87)

SCIENTIFIC SYSTEMS SERVICES, INC.
SCH
Specific Application: Measurement and Control Equipment Handlers
System Requirements: DEC VAX
Memory Required: 32K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,700
Number Installed: 15
Date First Installed: 1979
(See Vendor Profile Page V-89)

SOFTOOL CORP.
FORTRAN TRACING INSTRUMENTER
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 43XX
Operating System: VMS; AOS/VS; MPX
Source Language: Fortran
Purchase Terms: Purchase; Lease
Price: $7,000
Number Installed: 750
Date First Installed: August 1980
(See Vendor Profile Page V-92)

SOFTWARE CLEARING HOUSE
PAXS
Specific Application: Performance and Trend Analysis System
System Requirements: NCR 8465; NCR 8600
Operating System: VRX
Source Language: VRX Cobol
Purchase Terms: Purchase; Rental
Price: $1,500
Number Installed: 97
(See Vendor Profile Page V-92)

SOFTWARE CORP. OF AMERICA
FASTDASD
Specific Application: DASD Performance Measurement and Analysis Tool
System Requirements: IBM
Operating System: MVS; MFT; MVT; OS/VS
Memory Required: 256K bytes
Source Language: Assembly
Purchase Terms: Purchase; Rental; Lease
Price: $6,500
Number Installed: 500
Date First Installed: October 1980
(See Vendor Profile Page V-92)

SYSTEMS APPLICATIONS PERFORM
Specific Application: Computer Performance Evaluation Package
System Requirements: Prime 50, 400, 500
Operating System: Primos
Source Language: Fortran
Purchase Terms: Purchase; Lease
Price: $1,950
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-96)

SYSTEMS RESEARCH CORP. PEPE
Specific Application: Perkin Elmer Performance Evaluation
System Requirements: PE 3200, 7/32, 8/32
Operating System: OS/32
Source Language: Fortran, Pascal, Assembler, Cobol
Purchase Terms: Purchase; Lease
Price: $2,500 to $10,000
Number Installed: 22
Date First Installed: 1982
(See Vendor Profile Page V-99)

SYSTEMS SOFTWARE, INC. SSPL
Specific Application: System Software for Pipe Line, Data Base Monitor and Controlling
Specific Industry: Utility
System Requirements: IBM Series/1; Data General
Operating System: EDX; AOS
Source Language: EDL, Fortran, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $75,000
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-99)

SYSTEMS SOFTWARE, INC. SSPM
Specific Application: System Software Power Management
System Requirements: IBM Series/1; DG
Operating System: EDX; AOS
Source Language: EDL, Assembler, Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $75,000
Number Installed: 8
Date First Installed: 1978

SYSTEMS SOFTWARE, INC. SSTA
Specific Application: System Software Terminal Automation
Specific Industry: Utilities
System Requirements: IBM Series/1; Data General
Operating System: EDX; AOS
Source Language: EDL, Fortran, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 20

UNIVERSAL SOFTWARE, INC. CASE
Specific Application: CICS Accounting, Billing, Performance Monitoring
System Requirements: IBM 4300, 3300, 3700
Operating System: DOS/VS; DOS/VSE
Source Language: Assembler
Purchase Terms: Purchase; Rental
Price: $3,190
Number Installed: 50
(See Vendor Profile Page V-108)

UNIVERSAL SOFTWARE, INC. INSIGHT
Specific Application: System Performance Monitor
System Requirements: IBM 4300, 3300, 3700
Operating System: DOS/VS; DOS/VSE
Source Language: Assembler
Purchase Terms: Purchase; Rental
Price: $2,900
Number Installed: 50

UNIVERSAL SOFTWARE, INC. VM/ACCOUNTING
Specific Application: VM Accounting, Billing, Performance Monitoring
System Requirements: IBM 4300, 3300, 3700
Operating System: DOS/VS; DOS/VSE
Source Language: Assembler
Purchase Terms: Purchase; Rental
Date First Installed: July 1983

VALUE COMPUTING, INC. SMT (SYSTEM MANAGEMENT TOOL)
Specific Application: Job Performance Monitor
System Requirements: IBM 360, 370
Operating System: OS/VS1
Memory Required: 128K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental
Price: $7,500 to $8,500
Number Installed: 40
(See Vendor Profile Page V-109)

XIRAK, INC.
MAINPM
Specific Application: Performance Monitor For Mainsite Programs
System Requirements: IBM; DEC VAX, 10; Apollo
Operating System: VM/CMS; VMS; TOPS-10; Unix
Memory Required: 512K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Price: $880 to $7,000
Number Installed: 180
(See Vendor Profile Page V-109)

Spoolers

CIRCADIA CORP.
9 TRACK SOFTWARE DISK DRIVER
Specific Application: Software Disk Driver
Operating System: Unix; Xenix
Source Language: C
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1984
(See Vendor Profile Page V-18)

CIRCADIA CORP.
SMD SOFTWARE DISK DRIVER
Specific Application: Software Disk Driver
Operating System: Unix; Xenix
Source Language: C
Purchase Terms: Purchase
Date First Installed: 1984

CIRCADIA CORP.
SPOOLER
Specific Application: Spooler

Operating System: Unix; Xenix
Source Language: C
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1983

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-DISC TAPE FILE
Specific Application: Disk Manager
System Requirements: IBM 4300, 30X
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 256K bytes
Source Language: Assembler
Purchase Terms: Lease
Number Installed: 4,000
Date First Installed: 1976

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-RAPS
Specific Application: Allows Access to Power VS Spool Files
System Requirements: IBM 370, 390, 43XX, 30X
Operating System: DOS/VS
Memory Required: 20K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Number Installed: 700
Date First Installed: 1981
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-UCANDU
Specific Application: Selective Data Set Copy Utility
System Requirements: IBM 370, 390, 43XX
Operating System: MVS; OS/VS1
Memory Required: 48K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Price: $4,000
Number Installed: 125
Date First Installed: 1972

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-VIEW
Specific Application: Display and Management Facility For CMS Queue Files
System Requirements: IBM 370, 390, 43XX
Operating System: VM/CMS
Memory Required: 25K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Number Installed: 30
Date First Installed: 1981

COMPUTREX, INC.
PRINT UTILITY
Specific Application: Retrieves Spooled Data From List Query and Route to any CICS Printer
System Requirements: IBM
Operating System: CICS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes; $385
Purchase Terms: Purchase; Lease
Price: $1,000
Number Installed: 8
Date First Installed: June 1981
(See Vendor Profile Page V-27)

CONTEL INFORMATION SYSTEMS
DIRIS ELEVEN
Specific Application: Virtual Disk Handler For RT-11
System Requirements: DEC PDP-11
Operating System: RT-11
Source Language: Fortran, Macro 11
Purchase Terms: Purchase
Price: $500
Number Installed: 300
Date First Installed: 1980
(See Vendor Profile Page V-29)

DATACON OF ST. MILIENS, INC.
SPOOLER
Specific Application: Spool Remote Printers
System Requirements: HP 3000
Operating System: MPE
Memory Required: 500K bytes
Source Language: SPL
Purchase Terms: Purchase
Price: $2,000
Number Installed: 175
Date First Installed: March 1980
(See Vendor Profile Page V-35)

DUQUESNE SYSTEMS, INC.
STAM
Specific Application: Sharing Disk and Tape Drives
System Requirements: IBM 370, 303X, 308X
Operating System: MVS; OS/VS1
Source Language: BAL
Purchase Terms: Purchase; Rental
Price: $10,000
Number Installed: 300
Date First Installed: October 1979
(See Vendor Profile Page V-42)

H & W COMPUTER SYSTEMS, INC.
CICS SPOOL DISPLAY/PRINT (CPMS)
Specific Application: Spool Display/Print
System Requirements: IBM
Operating System: OS/VS1; MVS
Memory Required: 75K bytes
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,900
Number Installed: 450
Date First Installed: January 1979
(See Vendor Profile Page V-53)

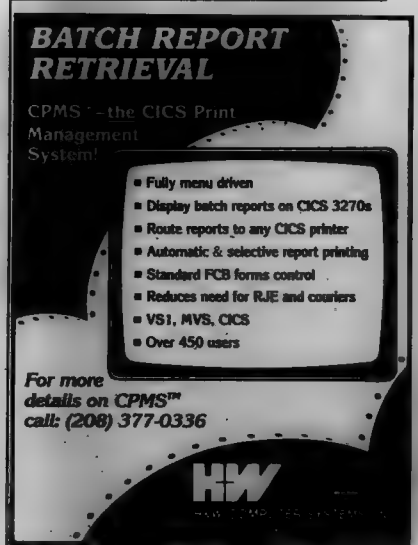
H & W COMPUTER SYSTEMS, INC.
ON-LINE PROGRAM DEVELOPMENT (SYS D)
Specific Application: PDS Editor, Spooler, Display Print
System Requirements: IBM
Operating System: OS/VS1; MVS
Memory Required: 75K bytes
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $11,800
Number Installed: 400
Date First Installed: January 1979

MASSOGLIA AND ASSOCIATES, INC.
CCP PRINT SPOOLER
Specific Application: Transmit Reports From Spool Queue to 3270 Series Terminal Printers On Model 15
System Requirements: IBM System/3
Source Language: RPG-II, Assembler
Purchase Terms: Purchase
Price: $495
(See Vendor Profile Page V-59)

MISSOREX CORP.
DPS (DISTRIBUTED PRINTING SYSTEM)
Specific Application: Distributed Printing
System Requirements: IBM 370, 308X, 434X
Operating System: MVS
Source Language: Assembly
Source Code Available: Yes; $5,000
Purchase Terms: Purchase
Price: $10,000
Number Installed: 175
Date First Installed: June 1982
(See Vendor Profile Page V-69)

SAN DIEGO SOFTWARE
5110/5120 300/600 LPM PRINTER INTERFACE
Specific Application: Letter-Quality and Line Printer Interface
System Requirements: IBM 5110, 5120
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $350
Number Installed: 115
Date First Installed: 1981
(See Vendor Profile Page V-87)

SATCOM
SPOOL PERM/3000
Specific Application: Complete Spooling System For Terminal Printers Connected to the HP 3000
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $2,000
Number Installed: 100
(See Vendor Profile Page V-89)


BATCH REPORT RETRIEVAL
CPMS - the CICS Print Management System!
Fully menu driven
Display batch reports on CICS 3270s
Route reports to any CICS printer
Automatic & selective report printing
Standard FCB forms control
Reduces need for RJE and couriers
VS1, MVS, CICS
Over 450 users
For more details on CPMS™ call: (208) 377-0336
H+W

SIRCOM CORP.
THE POWER/VSE QUEUE STRIPPER
Specific Application: Enhancement For Computer Operators in IBM Power/VSE Environment
System Requirements: IBM 370, 43XX
Operating System: DOS/VS; DOS/VSE
Memory Required: 100K bytes
Source Language: IBM Assembly
Purchase Terms: Lease
Price: $1,200
Number Installed: 200
Date First Installed: January 1976
(See Vendor Profile Page V-59)

SOFTWARE CLEARING HOUSE ACCESS
Specific Application: VRX Spool File Access Management System
System Requirements: NCR V8455 Series, 8500 Series
Operating System: VRX
Source Language: NEAT VS
Purchase Terms: Purchase; Rental
Price: $1,500
Number Installed: 15
(See Vendor Profile Page V-92)

SOFTWARE CLEARING HOUSE SPOOLER
Specific Application: VRX Spool File Utility Which Subdivides Files Into Nine Smaller Spool Files
System Requirements: NCR 8465 Series, 8500 Series
Operating System: VRX
Source Language: NEAT VS
Purchase Terms: Purchase; Rental
Price: $1,750
Number Installed: 11

SOFTWARE CLEARING HOUSE SPOOLEASE
Specific Application: Allows On-Line Access to Spool Files; Can Print Selected Page Of Spooled Listings
System Requirements: NCR 8200, 8600
Operating System: IMOS; IRX
Memory Required: 13K bytes
Purchase Terms: Purchase; Rental
Price: $450
Number Installed: 1
Date First Installed: June 1983

SOFTWARE TECHNOLOGY, INC.
CICS PRINT FACILITY
Specific Application: Remote Printing, Batch Retrieval, User Friendly
System Requirements: IBM
Operating System: OS/VS; DOS
Memory Required: 256K bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $7,500 to $18,000
Number Installed: 50
Date First Installed: September 1982
(See Vendor Profile Page V-94)

UNISIS DIGITAL TECHNOLOGIES
LINE PRINTER/SPOOLER
Specific Application: Allows Multiple Prints, Cuss, Variable Print Control
Operating System: Unix
Memory Required: 128K bytes
Source Language: C
Purchase Terms: Purchase
Price: $900
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-103)

Systems Resource Management

THE ASSESS CORP.
VM/SP ENHANCED PAGE MIGRATION
Specific Application: Improved Page Migration Support — Offers Performance Without Additional Hardware
Operating System: VM/MVS/SP
Memory Required: 393K bytes
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $9,500
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-1)

THE ASSESS CORP.
VM/SP SYSTEM RESOURCE MANAGER
Specific Application: Improves Level to Which Computer Resource Decisions Can Be Controlled Centrally Through Installation-Specified Performance
Operating System: VM/MVS/SP
Memory Required: 393K bytes
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $60,000
Number Installed: 6
Date First Installed: 1983

ADVANCED INFORMATION MANAGEMENT
DATA COMPRESSOR
Specific Application: DASD Usage - Data Compression
System Requirements: IBM 370, 380, 30XX
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1982
(See Vendor Profile Page V-5)

AMDAHL CORP.
MVS/SP ASSIST (SRVS/SPA)
Specific Application: Allows Execution of MVS/SP 1.3 On Processors Without XF EF Microcode
System Requirements: Amdahl 470, 580; IBM 370
Operating System: MVS/SP
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Rental; Lease
(See Vendor Profile Page V-4)

AMDAHL CORP.
VM/PERFORMANCE ENHANCEMENT
Specific Application: Improves Performance of MVS/SP Virtual Machine Running In VM/SP Environment
System Requirements: IBM Mainframes; Amdahl 470, 580
Operating System: VM/MVS/SP; MVS/SP
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Rental; Lease

AMDAHL CORP.
VM SOFTWARE ASSIST
Specific Application: Performs Simulation of VNA and SIETA Microcode Assists
System Requirements: IBM 370; Amdahl 470, 580
Operating System: VM/MVS/SP
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Rental; Lease

APL CONSULTING SERVICES, INC.
SERIES 1 BACKUP/RESTORE UTILITIES DSC50
Specific Application: System Resource Management
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 35K bytes
Purchase Terms: Purchase
Price: $450
Number Installed: 8
Date First Installed: December 1982
(See Vendor Profile Page V-9)

AXXIS PRODUCTS, INC.
ASYNCHRONOUS PROGRAM FETCH (FETCH)
Specific Application: CICS Productivity Aid
System Requirements: IBM 370, 43XX, 30XX
Operating System: OS/VS
Memory Required: 10K bytes
Source Language: Assembler
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: October 1982
(See Vendor Profile Page V-11)

B I MOYLE ASSOCIATES, INC.
BIM-CICS DOS/VSE CICS SYSTEM
Specific Application: CICS Problem Determination
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 60K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $2,480
Number Installed: 50
Date First Installed: April 1982
(See Vendor Profile Page V-12)

B I MOYLE ASSOCIATES, INC.
BIM SPOOL DOS/VSE TERMINAL PRINTER SPOOLER
Specific Application: Remote Job Printing On Terminal Printer
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 10K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $4,000
Number Installed: 400

B I MOYLE ASSOCIATES, INC.
BIM-CMPRS CICS 3270 DATA COMPRESSION
Specific Application: Terminal Performance Improvement
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 10K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $1,400
Date First Installed: March 1983

B I MOYLE ASSOCIATES, INC.
BIM-DBLOG CONSOLE HARD COPY FILE DISPLAY
Specific Application: Console Display For Operators and Programmers
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 20K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $880
Number Installed: 100
Date First Installed: June 1980

B I MOYLE ASSOCIATES, INC.
BIM-P3270 CICS DOS/VSE CRT
Specific Application: CRT Screen

Printing System
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 10K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $800
Number Installed: 25
Date First Installed: March 1983

B I MOYLE ASSOCIATES, INC.
BIM-SPOON DOS/VSE ON LINE TO BATCH
Specific Application: Report Creation
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $920
Number Installed: 100
Date First Installed: August 1981

B I MOYLE ASSOCIATES, INC.
BIM-SUBMIT
Specific Application: Job Submission On-Line
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 20K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Number Installed: 20
Date First Installed: June 1980

B I MOYLE ASSOCIATES, INC.
BIM-SWAP DOS/VSE CICS BTAM VER 1.0
Specific Application: Terminal Management On-Line Testing Management
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 10K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $1,600
Number Installed: 10
Date First Installed: March 1983

BOOLE AND BABBAGE, INC.
CMF/PERFORMANCE DATA BASE (CMF/PDB)
Specific Application: Capacity Management
System Requirements: IBM 370
Operating System: MVS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $20,000
Number Installed: 150
Date First Installed: 1982
(See Vendor Profile Page V-13)

BOOLE AND BABBAGE, INC.
IMF/RESOURCE ANALYZER (IMF/RA)
Specific Application: IMS Performance Management
System Requirements: IBM IMS/VS
Operating System: OS/VS; MVS/XA
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $20,000
Number Installed: 500
Date First Installed: 1982

BOOLE AND BABBAGE, INC.
IMF/RESOURCE MONITOR (IMF/RM)
Specific Application: IMS Performance Management
System Requirements: IBM IMS/VS
Operating System: OS/VS; MVS/XA
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $13,000
Number Installed: 500
Date First Installed: 1982

BOOLE AND BABBAGE, INC.
IMF/SYSTEM MANAGER (IMF/SM)
Specific Application: IMS Operations and Performance Management
System Requirements: IBM IMS/VS DB-DC
Operating System: MVS; MVS/XA
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $28,500
Number Installed: 100
Date First Installed: 1983

BOOLE AND BABBAGE, INC.
IMF/TRANSACTION ACCOUNTANT (IMF/TA)
Specific Application: IMS Transaction Cost Accounting
System Requirements: IBM IMS/VS
Operating System: OS/VS; MVS/XA
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $16,000
Number Installed: 500
Date First Installed: 1982

BOOLE AND BABBAGE, INC.
IMF/WORKLOAD ANALYZER (IMF/WA)
Specific Application: IMS Performance Measurement
System Requirements: IBM IMS/VS
Operating System: OS/VS; MVS/XA
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $22,000
Number Installed: 500
Date First Installed: 1982

BOOLE AND BABBAGE, INC.
IMF/WORKLOAD MONITOR (IMF/WM)
Specific Application: IMS Performance Measurement
System Requirements: IBM IMS/VS
Operating System: OS/VS; MVS/XA
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $13,000
Number Installed: 500
Date First Installed: 1982

BOOLE AND BABBAGE, INC.
IMF PERFORMANCE REPORTER (IMF/PR)
Specific Application: IMS Performance Management
System Requirements: IBM IMS/VS
Operating System: OS/VS; MVS/XA
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $16,000
Number Installed: 500
Date First Installed: 1982

BOOLE AND BABBAGE, INC.
SECURE
Specific Application: Software Resource Security
System Requirements: IBM 360, 370, 430X, 30XX
Operating System: MVS; OS/VS1; MVS/XA; MVS/XA
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $15,000
Number Installed: 307
Date First Installed: 1978

BOOLE AND BABBAGE, INC.
SECURE/CICS
Specific Application: Software Access Security For CICS Resources
System Requirements: IBM 360, 370, 430X, 30XX
Operating System: MVS; OS/VS1; MVS/XA; DOS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $18,000
Number Installed: 125
Date First Installed: 1978

BOOLE AND BABBAGE, INC.
TSA/PPE
Specific Application: System Resource Management
System Requirements: IBM 370
Operating System: MVS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $10,000
Number Installed: 650
Date First Installed: 1980

BOOLE AND BABBAGE, INC.
VAM/EPF
Specific Application: VTAM Application Monitor
System Requirements: IBM 360,

DOS/VS(E) and CICS/VS

- Systems Implementation Consulting
- Contract Systems Programming
- Program Products
  - BIMWINDOW—VTAM Multiple Concurrent Session Manager
  - BIM-EDIT—Full Screen Program Editor System
  - BIM-PDQ—POWER/VSE Dynamic Queuing
  - BIMSPOOL—POWER/VS to CICS/VS Terminal Printer Spooling System
  - BIMSPOON—CICS Task to Batch Print Spooling
  - BIM-ODIS—CICS/VS System Status, Problem Analysis
  - BIMSWAP—3270 BTAM Terminal Switch Facility
  - BIMTEXT—Word Processing, Document Composition
  - BIMCMPRS—3270 Transmission Compression
  - BIMECHO—Simultaneous Display on Multiple CICS Terminals
  - BIMPS270—CICS Screen Print Facility
  - BIMSUBMT—On-Line Job Submission
  - BIMCNSOL—Multiple/Remote Console and/or Message Redisplay
  - BIMDSLOG—Console Message Redisplay
  - BIMMONTR—DOS/VSE System Status, Performance Measurement, POWER/VSE Queue and Job Entry CRT Display System
  - BIMDEVC—Device Assignment Status Display
  - BIMSERV—Displays Directories and Entries in all DOS/VSE Libraries, Label Area, VTOC's, and VSAM Catalog

Consultants
Ben Moyle, Gale Peterson • Minneapolis MN
Steve Huggins • Washington DC

Each consultant has 10-15 years experience in DOS/VS(E) and CICS systems programming

BIM

B I MOYLE ASSOCIATES, INC.
5786 Lincoln Drive
Minneapolis, MN 55436
612-933-2985
Telex 297 893 (BIM UR)

Member Independent Computer Consultants Assn

370, 4300, 3000
Operating System: MVS; MVS/XA; OS/VS1
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $80,000
Number Installed: 23
Date First Installed: 1980

CALIFORNIA SOFTWARE, INC.
NETMAN
Specific Application: Data Center and Data Communications Manager
System Requirements: IBM
Operating System: DOS, VSE, MVS, VM, VS1
Number Installed: 80
Date First Installed: 1980

THE CAMBRIDGE SYSTEMS GROUP
ADC2 (AUTOMATED DATA CENTER SYSTEM V 2.1.5)
Specific Application: Job Scheduling, Routine Schedules and Monitoring
System Requirements: IBM 3000, 370, 4300
Operating System: MVS; MVS/XA
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $42,000
Number Installed: 1,000
Date First Installed: 1980
(See Vendor Profile Page V-15)

THE CAMBRIDGE SYSTEMS GROUP
ASMS (AUTOMATED SPACE MANAGEMENT SYSTEM V 2.0)
Specific Application: Automated Disk Base Management System
System Requirements: IBM 370, 3000, 4300
Operating System: OS/VS1; SVS; MVS; MVS/XA
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $19,500
Number Installed: 600
Date First Installed: 1974

C. G. A. COMPUTER, INC.
GCD (GLOBAL CONSOLE DIRECTOR)
Specific Application: Allows Selected Message Streams From Different System to Be Blended and Unified
System Requirements: IBM
Operating System: MVS/XA; OS/VS; SVS; MVS
Source Language: Assembler
Purchase Terms: Lease
Price: $5,400
Number Installed: 250
Date First Installed: 1980
(See Vendor Profile Page V-17)

C. G. A. COMPUTER, INC.
MMS (MULTIPLE SYSTEM MANAGER)
Specific Application: Allows Multiple System Users to Access Disk Devices
System Requirements: IBM
Operating System: MVS; OS/VS; SVS; OS/VS1
Source Language: Assembler
Purchase Terms: Lease
Price: $5,400
Number Installed: 375
Date First Installed: 1979

C. G. A. COMPUTER, INC.
PAC/MASTER
Specific Application: Monitors and Controls Usage of Storage Devices
System Requirements: IBM
Operating System: MVS/XA; OS/VS; MVS; SVS
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $11,500
Number Installed: 175
Date First Installed: 1978

C. G. A. COMPUTER, INC.
SUPER MM
Specific Application: Works In Multiple Systems to Protect Data Integrity and Eliminate Reserve Lockouts
System Requirements: IBM
Operating System: MVS; OS/VS; SVS; OS/VS1
Source Language: Assembler
Purchase Terms: Lease
Price: $8,100
Number Installed: 550
Date First Installed: 1978

CENNETWORK
NVE MIGRATOR PROGRAM
Specific Application: Improves System Time-Sharing Response and Batch Throughput Without Additional Hardware Expenditure
Operating System: MVS
Source Language: Assembler
Purchase Terms: Purchase
Price: $8,500
Date First Installed: 1981
(See Vendor Profile Page V-18)

GLYSE DIGITAL SYSTEMS, INC.
CATCHIT SESSION DOCUMENTOR COMMUNICATION
Specific Application: Session Documentor
System Requirements: DEC VAX
Operating System: RSTS/E; VMS
Memory Required: 56K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $600
Number Installed: 100
Date First Installed: November 1980
(See Vendor Profile Page V-19)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-DRIVER
Specific Application: Job Management System With Programmable Language Capability
System Requirements: IBM 370, 360, 4300
Operating System: DOS/VS; OS/VS1
Memory Required: 64K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Number Installed: 465
Date First Installed: 1978
(See Vendor Profile Page V-21)

COMPUTER CONSULTANTS & SERVICE CENTER, INC.
RAR/3000 (RESOURCE ACCOUNTING SYSTEM)
Specific Application: Resource Accounting For HP 3000
System Requirements: HP 3000
Operating System: MPE
Source Language: SPL, Fortran
Purchase Terms: Purchase
Price: $3,200
Number Installed: 20
Date First Installed: May 1978
(See Vendor Profile Page V-22)

COMPUTER INFORMATION SYSTEMS
CIS SESSION ACCOUNTING - ACCESS
Specific Application: Accounting For VAX Resources at the Session Level
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: VAX-C Basic
Source Code Available: Yes; $600
Purchase Terms: Purchase
Price: $1,500 to $2,500
(See Vendor Profile Page V-23)

COMPUTER INFORMATION SYSTEMS
PROLOG (PROJECT LOGGING UTILITY)
Specific Application: VAX/VMS Project Resource Accounting Enhancement; Providing Project Switching Without Logging Out
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 256K bytes
Source Language: VAX-C Basic, Macro
Source Code Available: Yes; $200
Purchase Terms: Purchase
Price: $600 to $1,500
Date First Installed: November 1983

COMPUTER INFORMATION SYSTEMS

RESOURCE ACCOUNTING AND CHARGEBACK SYSTEM
Specific Application: Computer Resource Accounting and Chargeback System
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: VAX-Basic
Purchase Terms: Purchase
Price: $3,000 to $5,000
Date First Installed: 1982

COMPUTER INFORMATION SYSTEMS
VMSACTSYS (VMS RESOURCE ACCOUNTING SYSTEM)
Specific Application: VAX/VMS Resource Accounting, Chargeback and System Utilization
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 256K bytes
Source Language: VAX-Basic
Source Code Available: Yes; $600
Purchase Terms: Purchase
Price: $3,000 to $5,000
Date First Installed: June 1982

COMPUTE-A-SYSTEMS
MANAGEMENT PROGRAM 1000
Specific Application: In-House Turnkey System
Specific Industry: Legal
System Requirements: DEC PDP-11
Operating System: CTS-300; CTS-500
Memory Required: 256K bytes
Source Language: Cbol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $32,500
Number Installed: 60
Date First Installed: 1974
(See Vendor Profile Page V-28)

COMPUTER SYSTEMS ARCHITECTS, INC.
DISCLOSE
Specific Application: Disk Survey System
System Requirements: IBM 43XX, 30XX, 370, 360
Operating System: OS/VS; VM; MVS
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,800
Number Installed: 125
(See Vendor Profile Page V-29)

CONTEL INFORMATION SYSTEMS
SHARE-ELEVEN
Specific Application: Multiuser Monitor For RT-11
System Requirements: DEC PDP-11
Operating System: RT-11
Source Language: Fortran, Macro 11
Purchase Terms: Purchase
Price: $1,000
Number Installed: 200
Date First Installed: 1980
(See Vendor Profile Page V-29)

CORBDALE, INC.
JCL/MANAGER
Specific Application: Job Stream Execution Control
Operating System: DOS/VSE
Memory Required: 156K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 600
Date First Installed: June 1979
(See Vendor Profile Page V-30)

CORBDALE, INC.
SPACE/MANAGER
Specific Application: Disk Space Management
System Requirements: IBM 370, 4300.

Operating System: DOS/VSE
Memory Required: 156K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $10,500
Number Installed: 700
Date First Installed: October 1978

GOROBALE, INC.
SYSTEM/MANAGER
Specific Application: Job Definition, Scheduling and Submission
System Requirements: IBM 370, 4300, 303X
Operating System: DOS/VS; DOS/VSE
Memory Required: 64K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $13,500
Number Installed: 30
Date First Installed: October 1983

GOROBALE, INC.
SPACE/MANAGER
Specific Application: Tape File Volume Management
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 156K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $9,500
Number Installed: 660

INFOCO SOFTWARE SERVICES, INC.
JOBS MENU-DRIVEN SYSTEMS
Specific Application: Menu-Driven JCL and System Management For CICS
System Requirements: IBM 360, 370, 4300
Operating System: DOS/VS
Memory Required: 4K bytes
Source Language: CICS
Purchase Terms: Purchase; Rental; Lease
Price: $5,400
Number Installed: 75
Date First Installed: February 1982
(See Vendor Profile Page V-34)

DATA IMAGE CORP.
NSF NETWORK MGT FACILITY
Specific Application: Management Tool For Operators of Large Data Communication Networks
System Requirements: Honeywell DPS 8
Operating System: GCOS
Memory Required: 30K bytes
Source Language: Cobol
Purchase Terms: Purchase; Lease
Price: $7,500
Date First Installed: June 1982
(See Vendor Profile Page V-35)

DATA — TEK
JOB MANAGER PROGRAMMER
Specific Application: Manages Stream of Batch Jobs
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $10,000
Number Installed: 1
Date First Installed: 1981
(See Vendor Profile Page V-36)

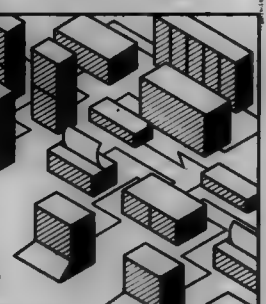
DAVIS, THOMAS AND ASSOCIATES, INC.
DTA DOC (DISPLAY OPERATOR CONSOLE)
Specific Application: Allows User to View DOS/VSE Console Hard Copy Output On 3270 Terminals Running Under CICS/VS
System Requirements: IBM 360/370, 4300, 303X
Operating System: DOS/VSE; CICS/VS
Memory Required: 64K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $600
Number Installed: 40
Date First Installed: September 1981
(See Vendor Profile Page V-36)

DAVIS, THOMAS AND ASSOCIATES, INC.
DTA VTOC (VOLUME TABLE OF CONTENTS)
Specific Application: Generates Table Report
System Requirements: IBM 4300, 303X
Operating System: DOS/VSE
Memory Required: 128K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $95
Number Installed: 150

DELPHI DATA SYSTEMS, INC.
DMX DATA COMPRESS (DDCOMPRESS)**
Specific Application: Disk Resource Management
System Requirements: IBM
Operating System: DOS/VS
Memory Required: 10K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,800
Number Installed: 5
Date First Installed: May 1980
(See Vendor Profile Page V-38)

DIGITRONIC SYSTEMS, INC.
SDS
Specific Application: Shared Device

Networks are expanding faster than anyone expected



...and controlling that expansion, whether it's in data processing or data communications or both, is almost impossible without **NETMAN™**, the network information system that gives you a complete on-line audit of your dp environment. **NETMAN**...

- Optimizes your inventory and reduces equipment shortages with up-to-the-minute status reports of all hardware and software.
- Eliminates installation delays by tracking your entire configuration so that plans for expansion stay on target.
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There isn't a network out there that won't benefit by having **NETMAN** installed.

Available for TSO, CICS and CMS.

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213/451-5693 Telex: 703713 Answerback: NETMAN UD

Management Tool
System Requirements: IBM 370, 303X, 308X
Operating System: MVS; OS/VS1
Source Language: BAL
Purchase Terms: Purchase; Rental
Price: $12,000
Number Installed: 300
Date First Installed: 1976
(See Vendor Profile Page V-42)

ENTERPRISE TECHNOLOGY CORP.
DISK UTILITY PACKAGE
Specific Application: Monitor Disk Utilization and Storage Allocation
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 32K bytes
Source Language: Basic +
Source Code Available: Yes
Purchase Terms: Purchase
Price: $300
Number Installed: 60
Date First Installed: May 1980
(See Vendor Profile Page V-45)

ENTERPRISE TECHNOLOGY CORP.
SUPER
Specific Application: Disk to Tape Back-Up and Restore
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 32K bytes
Source Language: Basic +
Source Code Available: Yes
Purchase Terms: Purchase
Price: $825
Number Installed: 120
Date First Installed: October 1979

ESI
JOB FLOW
Specific Application: Automates Time-Consuming Routines
System Requirements: Burroughs B1700, B460, B2700, B1900
Operating System: MCP 9; MCP 8; MCP
Memory Required: 40K bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental; Lease
Number Installed: 90
Date First Installed: March 1979
(See Vendor Profile Page V-46)

ESI
MICROPULSE
Specific Application: Micro-Mainframe Link
System Requirements: ET 2000; Burroughs
Operating System: MCP
Memory Required: 256K bytes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1984

FORMULA CONSULTANTS, INC.
FREE STORAGE MANAGEMENT-FSM 110
Specific Application: Disk Space Management
System Requirements: Sperry 1100
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $9,800
Number Installed: 10
Date First Installed: February 1981
(See Vendor Profile Page V-47)

FORMULA CONSULTANTS, INC.
STAR-1100 SYSTEM FOR TAPE REPORTING
Specific Application: Tape Library Management
System Requirements: Sperry 1100
Source Language: Cobol, Assembler
Source Code Available: Yes; $1,000
Purchase Terms: Purchase; Rental; Lease
Price: $15,800 to $23,000
Number Installed: 85
Date First Installed: December 1980

GEJAC, INC.
ARBAP VERSION 4 RESOURCE MANAGEMENT SYSTEM
Specific Application: Resource Management Chargeback
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSX-11M; RSX-11M+; RSTS/E
Memory Required: 16K bytes
Source Language: Assembly, Fortran
Purchase Terms: Purchase; Rental; Lease
Price: $2,995 to $3,995
Number Installed: 600
(See Vendor Profile Page V-48)

GEJAC, INC.
MEMORY DISK VERSION 1
Specific Application: System Performance Enhancement
System Requirements: DEC PDP-11, VAX
Operating System: RT-11; RSX-11M; RSX-11M+
Memory Required: 2K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $1,500
Number Installed: 25
Date First Installed: July 1982

GOAL SYSTEMS INTERNATIONAL, INC.
FAQS/XP
System Requirements: IBM 370, 4300, 3080
Operating System: DOS/VS; DOS/VSE; OS/VS
Memory Required: 60K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Number Installed: 1,000
(See Vendor Profile Page V-49)

GOAL SYSTEMS INTERNATIONAL, INC.
JCLMAN/XP
System Requirements: IBM 370, 4300, 3080
Operating System: DOS/VS; DOS/VSE; OS/VS
Memory Required: 60K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Number Installed: 100
Date First Installed: July 1981

GUILT CONSULTING CO.
JOB ACCOUNT MANAGER (JAM - LEVEL 1)
Specific Application: Resource Measurement and Billing
System Requirements: Tandem Nonstop, Nonstop II
Operating System: Guardian
Source Language: TAL
Purchase Terms: Purchase
Price: $10,000
Number Installed: 2
Date First Installed: June 1982
(See Vendor Profile Page V-50)

I B R CORP.
USAGE/3000
Specific Application: Job Control
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $250
Number Installed: 14
Date First Installed: September 1982
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP.
ANSWER DB
Specific Application: Processes Hierarchical Structure Using IMS and CICS Facilities
System Requirements: IBM 360, 370
Operating System: OS/VS; DOS
Purchase Terms: Purchase
Number Installed: 400
Date First Installed: 1980
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP.
MARK IV
Specific Application: Processes Hierarchical Records
System Requirements: IBM 360; IBM 370
Operating System: OS/VS; DOS; DOS/VSE
Source Language: Assembler
Purchase Terms: Purchase
Number Installed: 2,000
Date First Installed: 1984

INFORMATION SYSTEMS CONSULTANTS, INC.
XEE/XESO
Specific Application: Hardware Diagnostic
System Requirements: Honeywell Level 66
Operating System: GCOS
Memory Required: 512K bytes
Source Language: GMAP
Purchase Terms: Purchase; Lease
Price: $4,000
Number Installed: 40
Date First Installed: September 1980
(See Vendor Profile Page V-55)

INNOVATION DATA PROCESSING
FAST DUMP RESTORE V4.7
Specific Application: Disk Management
System Requirements: IBM 370, 43XX
Operating System: OS/VS1; MVS
Source Language: Assembler
Purchase Terms: Purchase
Price: $4,500
Number Installed: 5,400
Date First Installed: May 1972
(See Vendor Profile Page V-56)

MACRO 4, INC.
LOGOUT MULTLOG
Specific Application: Console Management
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/VS
Memory Required: 10K bytes
Source Language: Assembler
Purchase Terms: Lease
Price: $125
Number Installed: 1,000
Date First Installed: October 1976
(See Vendor Profile Page V-64)

MACRO 4, INC.
SYSTEM ACCOUNTING
Specific Application: Provides Facilities For Job Accounting, System Performance Monitoring, CICS Accounting and Resource Billing
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/VSE
Memory Required: 14K bytes
Source Language: Assembler
Purchase Terms: Lease
Number Installed: 250
Date First Installed: June 1979

MANAGEMENT RESOURCES, INC.
ELITE
Specific Application: Application Resource Management
System Requirements: Burroughs B1000
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $15,000
Number Installed: 6
Date First Installed: 1981
(See Vendor Profile Page V-65)

MANTISSA CORP.
PS (POSTAL PRESORT SYSTEM)
Specific Application: Produces Print Output Destined For Mailing
System Requirements: IBM 370, 4300, 303X, 308X
Operating System: DOS/VSE; DOS/VS; OS/VS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease

VAX/VMS Resource Accounting Software

A dozen fresh reasons to inspect CIS' package

1. Image level accounting
2. Project level accounting
3. Processes a VAX network
4. Integrated security system
5. Incorruptible file structure
6. Wildcarding for selections
7. User definable rate structure
8. Budgeting by user and project
9. Program callable interface
10. Menu driven with on-line help
11. Toll-free telephone support
12. CIS Applications Architecture

CIS. When it comes to VMS Resource Accounting and Chargeback Systems, we put all the right eggs in one package.

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The Application Architects

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617-848-7515 / Outside of Mass. call toll free 800-232-3216

Price: $10,000 to $16,000
Number Installed: 50
(See Vendor Profile Page V-65)

MANTISSA CORP.
QSERV REPORT MANAGEMENT AND RECOVERY
Specific Application: Selective Archival System; Interfaces With System Spool
System Requirements: IBM 370, 4300, 303X, 308X
Operating System: DOS/VS; DOS/VSE; OS/VS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $3,000 to $5,000
Date First Installed: January 1980

MANTISSA CORP.
RDMS (REPORT DISTRIBUTION MANAGEMENT SYSTEM)
Specific Application: Provides User With Facilities to Prepackage all Report Output by Destination Prior to Actual Print
System Requirements: IBM 370, 430, 303X, 308X
Operating System: DOS/VS; DOS/VSE; OS/VS
Memory Required: 720K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $10,000 to $16,000
Number Installed: 250
Date First Installed: March 1980

MARUS SERVICES CORP.
DMN BUILDER
Specific Application: RSTS/E Disk Optimizer
System Requirements: DEC PDP
Operating System: RSTS/E
Source Language: Basic +
Source Code Available: Yes
Purchase Terms: Purchase
Price: $995
(See Vendor Profile Page V-66)

MARYLAND COMPUTER SERVICES, INC.
EXECUTIVE TASK MANAGER
Specific Application: Monitor
System Requirements: HP 250
Source Language: HP Basic
Purchase Terms: Purchase
Price: $125
Date First Installed: 1983
(See Vendor Profile Page V-66)

MASCOLLA AND ASSOCIATES, INC.
SYSTEM STATUS AND HISTORY DISPLAY
Specific Application: Display System Status and User
System Requirements: IBM System/3
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200
(See Vendor Profile Page V-66)

MASCOLLA AND ASSOCIATES, INC.
TERMSW, SIGN-ON UTILITY
Specific Application: Sign-On Terminals From System Console
System Requirements: IBM System/3
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100

MONNIER, FREEMAN & ASSOCIATES, INC.
SOURCE/FILE CROSS REFERENCE PACKAGE
Specific Application: Produces Cross Reference of Source Codes
System Requirements: DEC PDP
Operating System: RSTS/E; RSX-11M
Memory Required: 28K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Price: $450
(See Vendor Profile Page V-66)

MONNIER, FREEMAN & ASSOCIATES, INC.
TERMINAL TIME OUT (TTO)
Specific Application: Terminal Control
System Requirements: Harris
Operating System: VOS; Vulcan
Source Language: Assembler
Purchase Terms: Purchase
Price: $250

MOS, INC.
TELESCOPE MANAGEMENT SYSTEM
Specific Application: Provides Telephone Usage Reporting
System Requirements: IBM 370
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $19,500
Date First Installed: 1981
(See Vendor Profile Page V-66)

MSC SYSTEMS CORP.
DCAS/3000 (DATA CENTER ACCOUNTING SYSTEM/3000)
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 256K bytes
Source Language: Cobol II
Purchase Terms: Purchase
Price: $4,000
Date First Installed: December 1982
(See Vendor Profile Page V-66)

MSKISS MANAGEMENT SYSTEMS, INC.
INFOPAC
Specific Application: Distribution of Computer-Generated Output
System Requirements: IBM 4300, 370
Operating System: DOS/VSE
Memory Required: 1.0M bytes
Purchase Terms: Purchase; Rental; Lease; Service Bureau
Price: $12,500
Date First Installed: February 1983
(See Vendor Profile Page V-73)

MSKISS MANAGEMENT, INC.
MODCAM
Specific Application: Maintenance Management
Specific Industry: Manufacturing, Medical, Education, Government, Transportation
System Requirements: HP; DEC VAX, PDP Series; IBM 4341
Operating System: Oasis; VMS; VMS; Unix
Memory Required: 128K bytes
Source Language: C, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $20,000
Number Installed: 70
Date First Installed: June 1981
(See Vendor Profile Page V-73)

NEAL NELSON & ASSOCIATES
INDEXED ACCESS METHOD
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 8
(See Vendor Profile Page V-75)

NEAL NELSON & ASSOCIATES
JOB QUEUE PROCESSOR
Specific Application: Allows Deferred Processing of Batch Jobs
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500

NEDORF COMPUTER CORP.
CAS
Specific Application: Maintains Control of Releases and Variations Within a Network and Allows Control Development of Allows Software
System Requirements: Nedorf 8680
Operating System: Dipos
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Rental
Number Installed: 2,000
(See Vendor Profile Page V-76)

ON-LINE BUSINESS SYSTEMS
PROSPER
Specific Application: Job Management System
System Requirements: IBM
Operating System: MVS; OS/VS1
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $20,000
(See Vendor Profile Page V-76)

ORBIS CORP.
SYSTEMS RESOURCE MANAGEMENT
Specific Application: Measures Bus and I/O Activity
Specific Industry: Scientific
System Requirements: Concept 32
Operating System: MPX-32
Memory Required: 32K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $8,000 to $12,000
(See Vendor Profile Page V-76)

PAGE APPLIED TECHNOLOGY, INC.
KOMAND/CICI
Specific Application: CICS Transaction Charging
System Requirements: IBM 43XX, 308X
Operating System: OS/VS; OS/VS1
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
(See Vendor Profile Page V-76)

PAGE APPLIED TECHNOLOGY, INC.
KOMAND/DASD
Specific Application: Records DASD Space Utilization
System Requirements: IBM 43XX, 308X
Operating System: OS/VS; OS/VS1
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $9,000

PAGE APPLIED TECHNOLOGY, INC.
KOMAND/DAS
Specific Application: Enhances SMF Data, Job and TSO Costing, Resource Utilization Reporting
System Requirements: IBM 43XX, 308X
Operating System: OS/VS; OS/VS1
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $16,000
Date First Installed: 1979

PAGE APPLIED TECHNOLOGY, INC.
KOMAND/ICI
Specific Application: IMS Transaction Charging
System Requirements: IBM 43XX, 308X
Operating System: OS/VS; OS/VS1
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
Date First Installed: 1980

PAGE APPLIED TECHNOLOGY, INC.
KOMAND/OBM (ONLINE BUDGET MANAGEMENT)
Specific Application: Updates Expenses at Termination and Provides On-Line File Maintenance
System Requirements: IBM 43XX, 308X
Operating System: MVS/CE; MVS/SP
Source Language: Assembler; Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $4,000

PRIDE APPLIED TECHNOLOGY, INC.
ICOMAND/VMCI
Specific Application: VM Charging, including CMS and Batch
System Requirements: IBM 43XX, 308X
Operating System: OS/VS; OS/VS1
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $2,500

PERKIN-ELMER
MIRROR DISK
Specific Application: Back-Up
System Requirements: PE Series
Operating System: OS/32
Purchase Terms: Purchase
(See Vendor Profile Page V-80)

PERKIN-ELMER
RESILIENT SYSTEMS
System Requirements: PE Series 3200
Operating System: OS/32
Memory Required: 1K bytes
Purchase Terms: Purchase

PROGRAMART
DISCLOSE DATA SURVEY SYSTEM
Specific Application: DASD Storage Reporting
System Requirements: IBM 370, 30XX, 43X, 308
Operating System: OS/VS; MVS; OS/VS1
Memory Required: 128K bytes
Source Language: Assembler, Cobol
Purchase Terms: Purchase
Price: $1,800
(See Vendor Profile Page V-84)

SAPE SOFTWARE SYSTEMS, INC.
SAFEROUT
Specific Application: Report Distribution, Tracking and Back-Up
System Requirements: IBM; Amdahl; NAS
Operating System: OS/VS
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $12,000
(See Vendor Profile Page V-87)

SIGNAL TECHNOLOGY, INC.
EZLOG VERSION 1.5
Specific Application: VAX/VMS Enhancement With Usage Reporting
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Fortran Macro
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $2,500
(See Vendor Profile Page V-89)

SIGNAL TECHNOLOGY, INC.
PROCESS ACCOUNTING & CHARGEBACK SYSTEM
Specific Application: VAX/VMS User Billing and Monitoring
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 128K bytes
Source Language: Fortran Macro
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $4,900
Number Installed: 359

SOFTWARE CLEARING HOUSE
CATALIST
Specific Application: VRX Catalog Job Manager
System Requirements: NCR V Series
Operating System: VRX
Source Language: VRX Cobol
Purchase Terms: Purchase; Rental
Price: $2,000
Number Installed: 57
(See Vendor Profile Page V-92)

SOFTWARE CLEARING HOUSE
JAES
Specific Application: VRX Job Accounting System
System Requirements: NCR 8455; NCR 8600 Series
Operating System: VRX
Source Language: VRX Cobol
Purchase Terms: Purchase; Rental
Price: $1,500
Number Installed: 154

SOFTWARE CLEARING HOUSE
SURCHARGE
Specific Application: VRX Accounting and Chargeback System
System Requirements: NCR VRX
Operating System: VRX
Source Language: Cobol
Purchase Terms: Purchase; Rental
Price: $2,000

SOFTWARE CONCEPTS, INC.
COMPUTER SCHEDULING AND REPORTING (CSAR)
Specific Application: Production Workload Scheduling
System Requirements: IBM
Operating System: OS/VS
Memory Required: 150K bytes
Source Language: Cobol
Purchase Terms: Purchase; Lease
Price: $11,500 to $34,500
(See Vendor Profile Page V-92)

SOFTWARE CONCEPTS, INC.
WORKFLOW
Specific Application: Operations

ZEKE™ THE CONTROLLER

SUPER SOFTWARE HERO for DOS/VSE Scheduling That Understands Your Language!

ZEKE understands English and is the most widely used DOS/VSE scheduling software in the world today. ZEKE doesn't sit on the shelf gathering dust, but goes right to work to improve data processing department productivity. Forgotten runs are eliminated and sequencing errors are greatly reduced.

ZEKE actually makes scheduling easy. For example:

Tell ZEKE what to run:
(JOB PAYROLL)
Tell ZEKE when to run:
(OCCURS THURSDAY SCHED 10:30)
Define prerequisite/requirements:
(EOJ PAYEDT)

In this example, ZEKE will not run job PAYROLL until job PAYEDT has gone to a normal EOJ.

Define it once, ZEKE doesn't forget, and the user gets his output on time. You tell it like it is . . . and ZEKE does it like you want.

For complete information, including user references in your area on ZEKE—THE CONTROLLER, call or write.

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Documentation System Complete With Cross Reference Libraries
System Requirements: IBM
Operating System: DOS
Memory Required: 80K bytes
Source Language: Cobol
Purchase Terms: Purchase

SOFTWARE CORP. OF AMERICA
DATA CHECK RECOVERY (DCR)
Specific Application: Recover From Permanent DASD I/O Errors
System Requirements: IBM
Operating System: MVS; MFT; MVT; OS/VS
Memory Required: 512K bytes
Source Language: Assembly
Purchase Terms: Purchase
Price: $3,950
Date First Installed: April 1983
(See Vendor Profile Page V-92)

SOFTWARE EXTRAORDINAIRE, INC. (SOX)
3270 EMULATOR CLUSTER SHARER
System Requirements: Wang VS
Purchase Terms: Purchase
Price: $2,700
Number Installed: 10
(See Vendor Profile Page V-93)

SOFTWARE EXTRAORDINAIRE, INC. (SOX)
SAYCHAH
Specific Application: Schedules and Runs Background Batch Jobs
System Requirements: Wang VS
Purchase Terms: Purchase; Lease
Price: $2,700
Number Installed: 5

SOFTWARE EXTRAORDINAIRE, INC. (SOX)
BATCH MESSAGE WRITER (BMW)
Specific Application: Logs Messages From Batch or Foreground Jobs
System Requirements: Wang VS
Purchase Terms: Purchase
Price: $900
Number Installed: 5

SOFTWERKS, INC.
VSAM I-O PLUS (VIO PLUS)
Specific Application: Enhances Performance of Batch Processing of VSAM Files.
System Requirements: IBM System/370, 303X, 43XX
Operating System: MVS; VS1; DOS/VSE
Memory Required: 512K Bytes
Source Language: ALC
Purchase Terms: Purchase
Price: $6,000 to $12,500
Date First Installed: January 1984
(See Vendor Profile Page V-94)

SOFTWAREST SOFTWARE SERVICES, INC.
ZERO-TIME CONTROLLER
Specific Application: Computer Time Schedules For DOS/VSE
System Requirements: IBM
Operating System: DOS/VSE
Memory Required: 64K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $9,500
Number Installed: 200
Date First Installed: January 1982
(See Vendor Profile Page V-94)

STERLING SOFTWARE MARKETING
DMS/OS DASD MANAGEMENT SYSTEM
Specific Application: Storage Device Management System
System Requirements: IBM 370, 303X, 43XX, PC
Operating System: MVT; MVS; OS/VS1; SVS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $12,000 to $32,500
(See Vendor Profile Page V-95)

STRATEGIC INFORMATION
ARCHIVER RELEASE 1.4
Specific Application: Disk Management
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Macro
Purchase Terms: Purchase
Price: $1,500 to $10,000
(See Vendor Profile Page V-96)

STSC, INC.
ADRS PLUS SYSTEM
Specific Application: Performance Aid for APL Plus
System Requirements: IBM 370, 4330
Operating System: VM/CMS
Source Language: APL
Purchase Terms: Purchase
Price: $10,000
(See Vendor Profile Page V-96)

STSC, INC.
INFORMATION CENTER PLUS MANAGER'S TOOLS
Specific Application: Information Center Management Tools
System Requirements: IBM 370, 4330
Operating System: VM/CMS
Source Language: APL, Assembler
Purchase Terms: Purchase
Price: $25,000

SYNCSORT, INC.
SYBACK
Specific Application: Back-Up and Restore Facility For VM Systems
System Requirements: IBM 370, 303X, 308X, 43XX
Operating System: VM/MVS/SP
Memory Required: 64K bytes
Source Language: Assembler
(See Vendor Profile Page V-97)

TELTECH
AGAM
Specific Application: System Resource Management For CICS
System Requirements: IBM 360, 370, 43XX, 303X
Operating System: MVS
Source Language: Assembler
Purchase Terms: Purchase
Price: $15,000
(See Vendor Profile Page V-102)

TOWER SYSTEMS, INC.
D-FAST/VSE
Specific Application: Disk Data Set Management
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS/VSE; DOS/VS
Memory Required: 50K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-103)

TOWER SYSTEMS, INC.
EPIC/VSE
Specific Application: Tape/Disk Data Set Manager
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS/VSE; DOS/VS
Memory Required: 50K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $20,000

TOWER SYSTEMS, INC.
T-FAST/VSE
Specific Application: Tape Data Set Management
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS/VSE; DOS/VS
Memory Required: 50K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $10,000

TOWER SYSTEMS, INC.
TD-FAST/VSE
Specific Application: Tape/Disk Data Set Management
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS/VSE
Memory Required: 750K bytes
Source Language: RPG
Purchase Terms: Purchase
Price: $750
(See Vendor Profile Page V-104)

TRISYS, INC.
RAMSES
Specific Application: Resource Accounting Management
System Requirements: IBM System/38
Operating System: CPS
Memory Required: 750K bytes
Source Language: RPG
Purchase Terms: Purchase
Price: $750

UCCEL
UCCEL G/FDS SPACE MANAGEMENT SYSTEM
Specific Application: Manages Data Set
System Requirements: IBM
Operating System: OS/VS1
Source Language: ALC
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $7,750
(See Vendor Profile Page V-104)

UNIVERSAL SOFTWARE, INC.
JAZ
Specific Application: Job Accounting System
System Requirements: IBM 4300, 3300, 3700
Operating System: DOS/VS; DOS/VSE
Source Language: Assembler
Purchase Terms: Purchase; Rental
(See Vendor Profile Page V-106)

UNIVERSITY COMPUTING SERVICES CORP.
RMTP
Specific Application: Printing at Various Terminals or Stations
System Requirements: Burroughs
Operating System: MCP
Source Language: Algol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Date First Installed: January 1982
(See Vendor Profile Page V-106)

VALLEE COMPUTING, INC.
DATA CENTER MANAGEMENT SYSTEM (DCMS)
Specific Application: Production Control and Scheduling
System Requirements: IBM 370; Sperry 1100; Honeywell
Operating System: MVS; EXEC; GCOS
Memory Required: 100K bytes
Source Language: Assembly, Cobol
Purchase Terms: Purchase; Lease
Price: $39,000 to 364,000
(See Vendor Profile Page V-106)

VIRTUAL SYSTEMS SOFTWARE, INC.
ILLUSION
Specific Application: CICS Printer Terminal and Batch Distribution
System Requirements: IBM
Operating System: MVS; OS/VS1; OS/VS
Memory Required: 15K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $19,000
(See Vendor Profile Page V-107)

VM SOFTWARE, INC.
VMSEFER
Specific Application: Scheduling Executes CMS Subset Commands
Operating System: VM
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Number Installed: 250
(See Vendor Profile Page V-107)

VM SOFTWARE, INC.
VMTAPE/VSE
Specific Application: Integrated VSE and VM Tape Drive and Tape Volume Management
System Requirements: IBM
Operating System: VM
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease

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For more information contact Phoenix Computer Corporation, 11949 Jefferson Boulevard, Culver City, California 90230. Toll-free (800) 255-5049 or (213) 827-4500 in California.

CONDOR

Index to Utility Software

This tab section includes the Data/File Management (D/F Mgmt.), Graphics, Query Language (Q. Lang.), Security/Auditing (Sec./Aud.) and Sort/Merge software categories.

The products have been indexed by major operating system: each section contains those packages which run on a specific operating system or operating system family. Index entries contain information on the vendor, package name, the product type and the page number on which the complete product listing can be found.

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Detotel Minicomputer Co.	CENTRAFILE	D/F Mgmt.	C-19
Engineering Mechanics Research Corp.	DISPLAY DIGIT	Graphics	C-32
	INTERFACE BETWEEN MOVIE BYU AND NIS	Graphics	C-32
Environmental Systems Res. Instit.	ARC/INFO	D/F Mgmt.	C-30
	CRID-CRIDTOPO	Graphics	C-32
Graphic Information Sys. Tech.	DAPS	Graphics	C-32
	GISDL	Graphics	C-32
Logica, Inc.	DATA SECURITY	Sec./Aud.	C-40
Mechanical Testing Labs, Inc.	COLOR BUS	Graphics	C-32
Mechanical Designs Automation Co.	BUILDING DESIGN SYSTEM BDS	Graphics	C-34
Mechanical Dynamics, Inc.	ADAMS	Graphics	C-34
	DRAM	Graphics	C-34
Mountain Software Growers, Inc.	EQUAL	D/F Mgmt.	C-34
National Data Communications, Inc.	OUTPATIENT REGISTRATION SCHEDULING	D/F Mgmt.	C-34
Norsa Computer Systems, Inc.	DOCUMENT INSIGHT	D/F Mgmt.	C-30
Prime Computer, Inc.	FORMS-FORMS ONLINE RESOURCE MANAGEMENT SYSTEM	D/F Mgmt.	C-30
	MEDUSA - COMPUTER AIDED DESIGN	Graphics	C-34
	MIDASPLUS - MULTIPLE INDEX DATA ACCESS SYSTEM	D/F Mgmt.	C-30
	PDGS -PRODUCT DESIGN GRAPHICS SYSTEM	Graphics	C-36
	PDMS - PLANT DESIGN MANAGEMENT SYSTEM	Graphics	C-36
	PRIME POWER+	D/F Mgmt.	C-30
S. S., Inc.	SECURITY MANAGEMENT SYSTEM - SMS	Sec./Aud.	C-42
Sadtler Corp.	CPS 1/GRAPHICS	Graphics	C-36
Seal Decisions Corp.	DART (DATA ACCESS & REPORTING TECHNIQUE	D/F Mgmt.	C-30
Systems Applications	FIA PLOT	Graphics	C-36
Unif Data Services, Inc.	ON-LINE SECURITY SYSTEM	Sec./Aud.	C-42
Xylem Corp.	XXSRAF	Graphics	C-37

RSTS/E

VENDOR	PACKAGE	SECTION	PAGE
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Conic Information Systems, Inc.	PARKING TICKET MANAGEMENT SYSTEM	D/F Mgmt.	C-19
Cornfine Computer Services, Inc.	CCS - PLOT	Graphics	C-37
Coastal Information Systems	RECORD-ELEVEN	Sec./Aud.	C-40
Data Processing Design	IB GRAPH FOR RSTS/E V1.0	Graphics	C-32
David Cook & Associates	GRID	Graphics	C-32
Digital Equipment Corp.	DATATRIEVE - 11	Q. Lang.	C-37
	FMS-11 (FORMS MANAGEMENT SYSTEM)	D/F Mgmt.	C-19
Epsilon Management Systems	BACK-UP	D/F Mgmt.	C-30
Evans Griffiths and Hart, Inc.	SELECT	D/F Mgmt.	C-30
Information and Systems Research, Inc.	PRIMS/GRAF	Graphics	C-33
IPT (Information Processing Techniques)	EXHIBIT BUSINESS GRAPHICS	Graphics	C-33
Oregon Software, Inc.	SORT-1-PLUS	Sort/Utility	C-41
RSTI Systems Software	SLIM/1	D/F Mgmt.	C-30
Rhintek, Inc.	RHINTEK PLOT PACKAGE	Graphics	C-33
Ross Systems, Inc.	MAPS/GRAPH	Graphics	C-33
SPSS, Inc.	SPSS GRAPHIC OPTION	Graphics	C-33

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VENDOR	PACKAGE	SECTION	PAGE
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	SEIGRAF	Graphics	C-30
	STANDARD INSTRUCTION SET	Graphics	C-30
Broomall Industries, Inc.	IGMS-INTERACTIVE GRAPHICS MANAGEMENT SYSTEM	Graphics	C-30
	RAVE-RASTER TO VECTOR CONVERSION	Graphics	C-30
CADRE Corp.	CADRE GRAPHICS	Graphics	C-31
The Cadre Corp.	CADREGRAPHICS - II	Graphics	C-31
Cybrid, Inc.	CYX-ER ERROR REPORTING FUNCTIONS	Sec./Aud.	C-40
	CYX-FM FILE MAINTENANCE	D/F Mgmt.	C-16
	CYX-SC SECURITY CONTROL FUNCTIONS	Sec./Aud.	C-40
	CYX-TF TEXT FILING FUNCTIONS	D/F Mgmt.	C-16
Dasa Computer Corp.	TASK MASTER O'UREY	D/F Mgmt.	C-16
Digital Equipment Corp.	FMS-11 (FORMS MANAGEMENT SYSTEM)	D/F Mgmt.	C-17
	SORT-11	D/F Mgmt.	C-39
Information and Systems Research, Inc.	RIMS/GRAF	Graphics	C-33
Interactive Graphics Systems, Inc.	GAM (GRAPHICS ACCESS METHOD)	Graphics	C-33
	GDL (GRAPHICS DISPLAY LIBRARY)	Graphics	C-33
	IGOR (INTERACTIVE GRAPHICS OPERATING RESOURCE	Graphics	C-33
Lexhaven Associates, Inc.	REMO TT	D/F Mgmt.	C-32
	ZETAVU	Graphics	C-32
Logicon, Inc.	LOGINET DISPLAY GENERATOR- LDG	Graphics	C-33
Modular Data Systems, Inc.	ADACS	Graphics	C-34
Pluss Computer Services, Inc.	SIFTER 3.1	D/F Mgmt.	C-35
RSTI Systems Software	SLIM/1	D/F Mgmt.	C-39
Scientific Systems Services, Inc.	CGS-COLOR GRAPHICS SYSTEM	Graphics	C-35
Scribe Data Systems, Inc.	SCRIBE 11	D/F Mgmt.	C-36
Strip Analytics	GRAFMAKER/TK VERSION 1.0	Graphics	C-36
SPSS, Inc.	SPSS DATA ANALYSIS SYSTEM	D/F Mgmt.	C-37
Synergistic Technology, Inc.	VAMP	Graphics	C-36
Tesseract Computing Co.	RIFLE - REMOTE INTERACTIVE FILE EXCHANGE	D/F Mgmt.	C-39

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VENDOR	PACKAGE	SECTION	PAGE
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Dasa Computer Corp.	TASK MASTER O'UREY	D/F Mgmt.	C-16
Information and Systems Research, Inc.	RIMS/GRAF	Graphics	C-33
Madison Corp.	AXIA	Graphics	C-34
Masterix Systems, Inc.	SYSMONS	Graphics	C-34
Rand-Redac, Inc.	COMPUTER AIDS FOR ELECTRONIC ENGINEERING	Graphics	C-35
	PCB DESIGN	Graphics	C-35
Saturn Systems, Inc.	SATURN-GRAPH	Graphics	C-35
S & H Computer System, Inc.	RTSORT	Sort/Merge	C-44
SPSS, Inc.	SPSS DATA ANALYSIS SYSTEM	D/F Mgmt.	C-38
Tesseract Computing Co.	RIFLE - REMOTE INTERACTIVE FILE EXCHANGE	D/F Mgmt.	C-39
Zilo Corp.	BACK/REST	D/F Mgmt.	C-39
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VENDOR	PACKAGE	SECTION	PAGE
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Corporate Computer Systems, Inc.	DELTA/LOGO REV 1.8	D/F Mgmt.	C-18
	REV 1.9 SCONS/SOURCE CONTROL SYSTEM 10	D/F Mgmt.	C-18
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Novatak Inc.	SURVEY SYSTEM	D/F Mgmt.	C-24
Microprocessor Laboratories, Inc.	HANDLE GRAPHICS	Graphics	C-34
Scientific Systems Services, Inc.	CSS-COLOR GRAPHICS SYSTEM	Graphics	C-35
Synergistic Technology, Inc.	VAMP	Graphics	C-35

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VENDOR	PACKAGE	SECTION	PAGE
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Gen Tel Data Services Corp.	CENTRALIZED TICKET INVESTIGATING PACKAGE	D/F Mgmt.	C-18
Scalpa Systems, Inc.	DSI SECURITY	Sec./Acct.	C-40
SFT Computer Systems, Inc.	CUSTOMER ACCOUNT PROFITABILITY SYSTEM	D/F Mgmt.	C-20
SIC-RIS Enterprises, Inc.	DATA ROUTINES	D/F Mgmt.	C-20
Parental Computer Systems Services, Inc.	SECURITY PAC	Sec./Acct.	C-42
Pentan Products International	FUSION-1 INFORMATION RETRIEVAL SYSTEM	Q. Lang.	C-28
Information General Corp. - M.C.S.	DUE DATE MONITORING	D/F Mgmt.	C-22
International Programming Laboratories Corp.	ADDRESS BOOK	D/F Mgmt.	C-22
Rhoron SSC Corp.	GRAPHICS BUSINESS REPORTER	Graphics	C-34
Solution Associates, Inc.	ADMINISTRATION CONTROL SYSTEM	D/F Mgmt.	C-20
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Cadtec, Inc.	CIM CAM	Graphics	C-31
	CIM SURF	Graphics	C-31
Community Technology, Inc.	AIMS II	D/F Mgmt.	C-17
The Computer Co.	BUSINESS VISIONS	Graphics	C-31
Cosmi Information Systems	RECORD-ELEVEN	Sec./Acct.	C-40
Cresco R&D, Inc.	MC/PLOT - VERSION 1.0	Graphics	C-31
	MC/TEK VERSION 1.0	Graphics	C-31
Data Business Vision, Inc.	THE GRAPHIC DECISION SUPPORT SYSTEM	Graphics	C-32
General Systems Corp.	LIST MAINTENANCE	D/F Mgmt.	C-20
Graphic Information Sys. Tech.	DAPS	Graphics	C-32
	GSDL	Graphics	C-32
HBR Systems, Inc.	DATA BASE UTILITIES	D/F Mgmt.	C-20
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IPT (Information Processing Techniques)	EXHIBIT BUSINESS GRAPHICS	Graphics	C-32
Marblehead Testing Labs, Inc.	COLOR BUS	Graphics	C-33
Micro Data Base Systems, Inc.	TDBS III ARS	Graphics	C-34
Microprocessor Laboratories, Inc.	HANDLE GRAPHICS	Graphics	C-34
Neal Nelson & Associates	MENU SYSTEM	D/F Mgmt.	C-21
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Relational Database Systems, Inc.	C-3RSAMTM	D/F Mgmt.	C-22
Rebel Software	BLOX GRAPHICS BUILDER	Graphics	C-35
Santa Cruz Computer, Inc.	PNET	D/F Mgmt.	C-22
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	SIR/SQL+	Q. Lang.	C-28
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VENDOR	PACKAGE	SECTION	PAGE
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	COMPIS GRIDS	D/F Mgmt.	C-17

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	ONLINE QUERY	G. Lang.	C-37
Engineering Mechanics Research Corp.	DISPLAY DIGIT	Graphics	C-32
	INTERFACE BETWEEN MOVIE SYU AND MS	Graphics	C-33
Environmental Systems Res. Instit.	ARC/INFO	D/F Mgmt.	C-33
	CRID-CRIDTOPO	Graphics	C-32
Infodata Systems, Inc.	INQUIRE/TEXT	G. Lang.	C-38
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	DS/DM	D/F Mgmt.	C-33
	DS/QL	G. Lang.	C-38
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Landmark Associates, Inc.	ZETAMU	Graphics	C-33
McDonnell Douglas Automation Co.	TURNER MCAUTO ACTIVITY PLOTTING	Graphics	C-34
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Megatek Corp.	TEMPLATE	Graphics	C-34
MSE Corp.	CREATABASE	G. Lang.	C-38
Real Decisions Corp.	QART (DATA ACCESS & REPORTING TECHNIQUE	D/F Mgmt.	C-33
SAS Institute, Inc.	THE BASE SAS PRODUCT	D/F Mgmt.	C-33
	THE SAS/FSP PRODUCT	D/F Mgmt.	C-34
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Softool Corp.	CHANGE AND CONFIGURATION CONTROL	D/F Mgmt.	C-36
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Arbat Systems Ltd.	ARBAT SERIES 700 INTERGRATION SYSTEM	D/F Mgmt.	C-16
ARK Computer Systems, Inc.	*MANMAN/GRAFMAN	Graphics	C-30
Aydin Corp.	AYGRAF/CORE	Graphics	C-30
	SEIGRAF	Graphics	C-30
	STANDARD INSTRUCTION SET	Graphics	C-30
Ayton, Inc.	AZ CHART	Graphics	C-30
	AZCORE	Graphics	C-30
	SLIDE GRAPHIC II	Graphics	C-30
	WORD CHART	Graphics	C-30
Battelle Software Products	BASIS	D/F Mgmt.	C-16
Brownell Industries, Inc.	KIMS-INTERACTIVE GRAPHICS MANAGEMENT SYSTEM	Graphics	C-30
	RAVE-RASTER TO VECTOR CONVERSION	Graphics	C-30
Cadre Corp.	CADRE GRAPHICS	Graphics	C-31
	CADREGRAPHICS - II	Graphics	C-31
Comarc Systems	CIMS (COMARC INTELLIGENT MAPPING SYSTEM)	D/F Mgmt.	C-16
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Cuff's Planning and Models Ltd.	CUFF'S -86	D/F Mgmt.	C-16
Cyxel, Inc.	CYX-ER ERROR REPORTING FUNCTIONS	Sec./Aud.	C-49
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	TRANSACT	G. Lang.	C-37
Dava Systems Software, Inc.	MAPMAN	Graphics	C-32
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Environmental Systems Res. Instit.	ARC/INFO	D/F Mgmt.	C-39
	CRID-CRIDTOPO	Graphics	C-32
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General Research Corp.	FLOWCALC/GRAPHICS	Graphics	C-32
Geographic Systems, Inc.	GEOFILE	D/F Mgmt.	C-39
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	GISDL	Graphics	C-32
Information and Systems Research, Inc.	RIMS/GRAF	Graphics	C-33
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Integrated Systems, Inc.	ALST	Sec./Aud.	C-42
Interactive Graphics Systems, Inc.	GAM (GRAPHICS ACCESS METHOD)	Graphics	C-33
	GDL (GRAPHICS DISPLAY LIBRARY)	Graphics	C-33
	IGOR (INTERACTIVE GRAPHICS OPERATING RESOURCE	Graphics	C-33
IPT (Information Processing Techniques)	EXHIBIT BUSINESS GRAPHICS	Graphics	C-33
ISSCO Graphics	CUECHART	Graphics	C-33
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	TELLAPLAN	D/F Mgmt.	C-33
	THE DATA CONNECTION	Graphics	C-33
Mars Software International	MENTAT	Graphics	C-33
Mercator Systems Corp.	SHARED VSS - SHARED VIRTUAL STORAGE SYSTEM	D/F Mgmt.	C-34
McDonnell Douglas Automation Co.	BUILDING DESIGN SYSTEM BDS	Graphics	C-34
	TURNER MCAUTO ACTIVITY PLOTTING	Graphics	C-34
Megatek Corp.	TEMPLATE	Graphics	C-34
MicRoss Corp.	AXIA	Graphics	C-34
Michels & Co., Inc.	N5500	D/F Mgmt.	C-34
Oregon Software, Inc.	SORT-1-PLUS	Sort/Merge	C-44
Prediction Systems, Inc.	GSA	D/F Mgmt.	C-35
Prime Factors	DESCRIPT FS, CS, BS	Sec./Aud.	C-42
	PSYPHER	Sec./Aud.	C-42
Quaze Systems, Inc.	TRIM	D/F Mgmt.	C-35
Quest-Redes, Inc.	COMPUTER AIDS FOR ELECTRONIC ENGINEERING	Graphics	C-35
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RATI Systems Software	SLIM/1	D/F Mgmt.	C-35
Reco Systems, Inc.	MAPS/GRAPH	Graphics	C-35
RIDEL SOFTWARE	BLOX GRAPHICS BUILDER	Graphics	C-35
SAS Institute, Inc.	THE BASE SAS PRODUCT	D/F Mgmt.	C-35
	THE SAS/GRAPH PRODUCT	Graphics	C-35
Saturn Systems, Inc.	SATURN-GRAPH	Graphics	C-35
Scientific Systems Services, Inc.	CGS-COLOR GRAPHICS SYSTEM	Graphics	C-35
Seismograph Service Corp.	SEISMAP	D/F Mgmt.	C-35
Sinz Analytics	GRAFMAKER/TX VERSION 1.0	Graphics	C-35
Softool Corp.	CHANGE AND CONFIGURATION CONTROL	D/F Mgmt.	C-37
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SPSS, Inc.	SPSS GRAPHIC OPTION	Graphics	C-35
Spectrum Technology, Inc.	CAP/IN	Graphics	C-35
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	CO3O-I	Graphics	C-35
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Viking Software Systems, Inc.	VOM-VIKING DATA MANAGER	D/F Mgmt.	C-39
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Hastings Information Systems	PATHFINDER/36	D/F Mgmt.	CPF	C-32
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International Programming Laboratories Corp.	ADDRESS BOOK	D/F Mgmt.	CPF	C-33
Pioneer Software, Inc.	FILE REFERENCE UTILITY	D/F Mgmt.	CPF	C-35
Venture Computer Systems	BOOKPRT (BOOK PRINT)	D/F Mgmt.	CPF	C-39
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Hamilton Computer Services, Inc.	OCTACOMM/LINK	D/F Mgmt.	DNOS	C-32
United Information Systems, Inc.	MAILING LIST/LETTER WRITER	D/F Mgmt.	DOS/RMS	C-19
Conroy Associates, Inc.	SELECT/990 VERSION 2	Q. Lang.	DX-10	C-37
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Hamilton Computer Services, Inc.	OCTACOMM/LINK	D/F Mgmt.	DX-10	C-32
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Thalassa Systems, Inc.	GRAPHICS	Graphics	DX-10	C-35
Cincom Systems, Inc.	T-ASK	Q. Lang.	EDOS	C-37
Generic Systems, Inc.	DRD (DOCTOR DISK)	D/F Mgmt.	EDOS	C-39
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Logitek, Inc.	DATA SECURITY	Sec./Aud.	GCOS	C-42
Electronic Software Services, Inc.	EQUAL	D/F Mgmt.	GCOS	C-31
Reliability & Business Systems, Inc.	COMPRESS	D/F Mgmt.	GCOS	C-32
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CMS Computing	COLOR SELECT	Graphics	GUARDIAN	C-31
Data Pivots Systems, Inc.	ALIS	D/F Mgmt.	GUARDIAN	C-19
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Software Clearing House	GRAPHSTATION	Graphics	IMOS	C-35
Computer Concepts, Inc.	VALIDATOR	D/F Mgmt.	IMS	C-17
Arvin Applied Electromagnetics, Inc.	PRESENTATION GRAPHICS	Graphics	IRIS	C-33
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System Consultants, Inc.	FUNDRAISING PACKAGE	D/F Mgmt.	IRIS	C-32
Software Clearing House	GRAPHSTATION	Graphics	IRX	C-35
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Omron Systems, Inc.	TRIM	D/F Mgmt.	MAX IV	C-32
Scientific Systems Services, Inc.	CGS-COLOR GRAPHICS SYSTEM	Graphics	MAX IV	C-35
MBX Corp.	CREATABASE	Q. Lang.	MCS	C-39
Wood Systems, Inc.	ULTRA CA/C	D/F Mgmt.	MCS	C-39
Interprocess Systems, Inc.	ARMAP-A FILE MANAGEMENT SYSTEM	D/F Mgmt.	MCS/TSO	C-33
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VENDOR	PACKAGE	SECTION	OPERATING SYSTEM	PAGE
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Digital Communications Assoc., Inc. (D.C.A.)	E-78	D/F Mgmt.	MDS	C-19
Custom Programming Group, Inc.	FUND RAISING AND EXPANSION MANAGEMENT	D/F Mgmt.	MPE	C-19
	SAM	D/F Mgmt.	MPE	C-19
Syncsort, Inc.	SYNCSORT	Sort/Merge	MPT	C-44
Independent Computer Systems, Inc.	SYSTEM CONTROL	D/F Mgmt.	MOD-400	C-32
Gen Tel Data Services Corp.	DENIS DISTRIBUTED CUSTOMER RECORD INFO	D/F Mgmt.	MOD-400	C-19
	NE MAC NETWORK MANAGEMENT ADMINISTRATION	D/F Mgmt.	MOD-400	C-19
Modular Data Systems, Inc.	ADACS	Graphics	MPX	C-34
Softsel Corp.	CHANGE AND CONFIGURATION CONTROL	D/F Mgmt.	MPX	C-36
	CHANGE CONTROL (CCTM)	D/F Mgmt.	MPX	C-37
	SOFTOOL	D/F Mgmt.	MPX	C-37
Gould, Inc.	HARVEST -QUERY LANGUAGE	Q. Lang.	MPX-32	C-30
	PLOT-10 TCS - TERMINAL CONTROL SYSTEM	Graphics	MPX-32	C-32
	SPROUT - FILE CONVERTER	D/F Mgmt.	MPX-32	C-33
	TEMPLATE	Graphics	MPX-32	C-32
Cobb Corp.	UTL	D/F Mgmt.	MPX-32	C-33
Cosmo Systems, Inc.	TRIM	D/F Mgmt.	MPX-32	C-33
Applied Software, Inc.	DATA ENCRYPTION FACILITY-DEF	Sec./Aud.	MVT	C-49
ASTOD	ASTUTE - THE DATA SET AND CATALOG	D/F Mgmt.	MVT	C-19
Computer Associates Int'l, Inc.	CA - SORT	Sort/Merge	MVT	C-44
Syncsort, Inc.	SYNCSORT	Sort/Merge	MVT	C-44
International Software Technology, Inc.	ODE	D/F Mgmt.	MDOS	C-33
Deltalo Software Products	BASIS	D/F Mgmt.	MOS	C-19
Lantana Associates, Inc.	ZETAVU	Graphics	MOS	C-33
Elsevier Systems Corp.	SHARED V3S - SHARED VIRTUAL STORAGE SYSTEM	D/F Mgmt.	MOS	C-34
Elbee SBG Corp.	GRAPHICS BUSINESS REPORTER	Graphics	OCL	C-34
Mehrent Data Sciences Corp.	EXTENDED DATA ENTRY (EDE)	D/F Mgmt.	OS/10	C-34
	FIND 21	D/F Mgmt.	OS/10	C-34
	EXTENDED DATA ENTRY (EDE)	D/F Mgmt.	OS/2	C-34
	FIND 21	D/F Mgmt.	OS/2	C-34
Computer Network Corp.	DUPLICATE ELIMINATION (MERGE/PURGE)	Sort/Merge	OS/3	C-44
Isocot	COMPRESS	D/F Mgmt.	OS/32	C-32
	MR. CLEAN	D/F Mgmt.	OS/32	C-32
Transaction Data Systems, Inc.	FILE TRANSFER FACILITY	D/F Mgmt.	OS/32	C-33
C Tel Software, Inc.	STAR PLOT 1.0	Graphics	PICK	C-31
Management Systems, Inc.	WARRANTY SYSTEM	D/F Mgmt.	PICK	C-33
Advanced Systems Concepts, Inc.	INTERGRATED APPLICATION CONTROL SYSTEM	D/F Mgmt.	POS	C-19
Fingraph Corp.	FINGRAPH	Graphics	POS	C-32
Data General Corp.	DG/XAP REMOTE FILE MANAGEMENT SOFTWARE	D/F Mgmt.	RDOS	C-19
Digital Communications Assoc., Inc. (D.C.A.)	Q DUMP/Q LOAD	D/F Mgmt.	RDOS	C-19
Sunset-Comp, Inc.	E-Z-DEX	D/F Mgmt.	RDOS	C-33
Biotech, Inc.	RHINTEK PLOT PACKAGE	Graphics	RDOS	C-33
SoftCare North	SOFTWARE NORTH ARCHIVAL SYSTEM-SNARC	D/F Mgmt.	RDOS	C-27
HBR Systems, Inc.	DATA BASE UTILITIES	D/F Mgmt.	RMS	C-32
	SQL TRANSLATOR	Q. Lang.	RMS	C-30
Wolf Data Services, Inc.	ON-LINE SECURITY SYSTEM	Sec./Aud.	RMS	C-32
Sybase	DYL-AUDIT	Sec./Aud.	SSX	C-49
	DYL-SECURITY	Sec./Aud.	SSX	C-49
	DyL-280 II	D/F Mgmt.	SSX	C-33
IBM	CROSS SYSTEM PRODUCT/QUERY	Q. Lang.	SSX	C-30
Applied Software, Inc.	DATA ENCRYPTION FACILITY-DEF	Sec./Aud.	SVS	C-49
Astod	ASTUTE - THE DATA SET AND CATALOG	D/F Mgmt.	SVS	C-19
The Psabe Group	SECURITY SYSTEM	Sec./Aud.	TOPS-10	C-42
Fingraph Corp.	FINGRAPH	Graphics	TOPS-10	C-32
National Data Corp.	GRAPHICS 10/20	Graphics	TOPS-10	C-34
Cuff's Planning and Models Ltd.	CUFF'S -86	D/F Mgmt.	TOPS-20	C-19
The Psabe Group	SECURITY SYSTEM	Sec./Aud.	TOPS-20	C-42
Fingraph Corp.	FINGRAPH	Graphics	TOPS-20	C-32
National Data Corp.	GRAPHICS 10/20	Graphics	TOPS-20	C-34
Real Decisions Corp.	DART (DATA ACCESS & REPORTING TECHNIQUE	D/F Mgmt.	TOPS-20	C-35
SPSS, Inc.	SPSS GRAPHIC OPTION	Graphics	TOPS-20	C-35
Saturn Systems, Inc.	SATURN-GRAPH	Graphics	TSX-11	C-35
Saxon Computer Corp.	TASK MASTER Q'UREY	D/F Mgmt.	TSX-11+	C-19
Xio Corp.	VIRTUAL TERMINAL (VT)	D/F Mgmt.	TSX-11+	C-39
Technical Systems Consultants, Inc.	UNIFLEX SORT/MERGE	Sort/Merge	UNIFLEX	C-44
Artificial Intelligence Corp.	INTELLECT	Q. Lang.	VM	C-27
The Cambridge Systems Group	ACF2 ACCESS CONTROL FACILITY SYSTEM	Sec./Aud.	VM	C-49
Digital Communications Assoc., Inc. (D.C.A.)	E-78	D/F Mgmt.	VM	C-19
	FT78	D/F Mgmt.	VM	C-19
Sage Data, Inc.	SAGEGRAF	Graphics	VM	C-35
VM Software, Inc.	VM SECURE	Sec./Aud.	VM	C-42
	VMTAPE	D/F Mgmt.	VM	C-33
Boss Systems Software, Inc.	MAPMAN	Graphics	VM-370	C-32
	SCANPRT	D/F Mgmt.	VM-370	C-19
The Adasse Corp.	VM/SP ARCHIVAL STORAGE SUBSYSTEMS	D/F Mgmt.	VM/MVS/SP	C-15

VENDOR	PACKAGE	SECTION	OPERATING SYSTEM	PAGE
Syncsort, Inc.	SYNCSORT	Sort/Merge	VM/MVS/SP	C-44
Harris Corp.	VISP	D/F Mgmt.	VOS	C-89
McHugh, Freeman & Assoc., Inc.	VISP MANAGER (VMGR)	D/F Mgmt.	VOS	C-94
Garrett Edwards Int'l Corp.	AUTOMENU	D/F Mgmt.	VS	C-19
Battelle Software Products	BASIS	D/F Mgmt.	VS	C-16
Wang Laboratories, Inc.	WANG VS EZ QUERY	Q. Lang.	VS	C-50
	WANG VS GRAPHICS FACILITY	Graphics	VS	C-33
	WANG VS MULTISTATION SOFTWARE	Graphics	VS	C-38
	WANG VS T-ASK	Q. Lang.	VS	C-52
	WANG VS/IIS CHARTER	Graphics	VS	C-36
	WANG VS/IIS LIST MANAGEMENT	Sort/Merge	VS	C-44
Marblehead Testing Labs, Inc.	COLOR BUS	Graphics	XENIX	C-33
Relational Database Systems, Inc.	C-ISAMTM	D/F Mgmt.	XENIX	C-86
	C-ISAMTM	D/F Mgmt.	ZEUS	C-86
Mura Software International	MENTAT	Graphics	1100 OS	C-33
Elsevier Systems Corp.	SHARED VSS - SHARED VIRTUAL STORAGE SYSTEM	D/F Mgmt.	1100 OS	C-91
Sperry Corp.	FILE ADMINISTRATION SYSTEM (FAS 1100)	D/F Mgmt.	1100 OS	C-88
	OPTIMA 1100 INPUT PROCESSOR	D/F Mgmt.	1100 OS	C-88
	POOS	D/F Mgmt.	1100 OS	C-88

THE ABBEGE CORP.
VM/SP ARCHIVAL STORAGE SUBSYSTEMS
Specific Application: Storage and Retrieval of Files
Operating System: VM/CMS; VM/MVS/SP
Memory Required: 368K bytes
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Rental
Price: $5,300
Number Installed: 80
Date First Installed: 1982
(See Vendor Profile Page V-1)

ADVANCED SYSTEMS CONCEPTS, INC.
INTERGRATED APPLICATION CONTROL SYSTEM
Specific Application: Terminal File and Management
Specific Industry: Banking/Financial
System Requirements: DEC VAX, PDP, Professional 300
Operating System: VMS; RSX-11M; POS
Memory Required: 512K bytes
Source Language: Fortran, Fortran Cobol, Macro, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $15,000
Number Installed: 35
(See Vendor Profile Page V-2)

AID / APPLIED INFORMATION DEVELOPMENT, INC.
JCLWTR - THE SYSOUT RETRIEVAL
Specific Application: Retrieval and Storage of JCL Sysout Listings
System Requirements: IBM 303XX, 370/158; NAS AS/7000, 8000
Operating System: MVS
Memory Required: 32K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 12
(See Vendor Profile Page V-3)

Additional Information provided for by vendor

JCLWTR
Sysout Storage & Retrieval System:

- Eliminates need to print Sysout
- Sysout/Job data available on-line
- Variable search criteria
- Helps spot problems/prevent rerun
- Prints processing exceptions
- Tape/Microfiche Archival
- No systems modifications required
- Free 30-day trial

APPLICATIONS SOFTWARE, INC.
ASI-ST
Specific Application: Report Writing and Data Management Utility System
System Requirements: IBM 360, 370, 4000, 303XX
Operating System: OS/VS; OS/VS
Memory Required: 130K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $20,000 to $40,000
Number Installed: 300
(See Vendor Profile Page V-6)

APPLIED DATA RESEARCH, INC.
ADR/DE-II RELEASE 1.8
Specific Application: Data Collection and Validation
System Requirements: IBM 370, 303XX, 43XX
Operating System: OS/VS; DOS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $16,600 to $24,500
Date First Installed: 1984
(See Vendor Profile Page V-7)

APPLIED MANAGEMENT SYSTEMS, INC.
GPU (GENERAL PURPOSE UTILITY)
Specific Application: Copy, Print, Reorganize Or Compare Data At The Data Set and/or Record Level
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: OS/VS; MVS
Source Language: ALC
Purchase Terms: Purchase
Price: $3,000
Number Installed: 10
(See Vendor Profile Page V-8)

APPLIED MANAGEMENT SYSTEMS, INC.
TAPELIB
Specific Application: Tape Library Management System With Automatic Scratch Recognition Utility
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: OS/VS; MVS
Memory Required: 52K bytes
Source Language: Cobol
Purchase Terms: Lease
Price: $10,000
Number Installed: 10
Date First Installed: 1978

ASHBRICK DATA CO.
SEND/RECEIVE
Specific Application: File Transfer System, General Accounting
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 100K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $3,000
Number Installed: 3
Date First Installed: April 1983
(See Vendor Profile Page V-9)

ASHBRICK DATA CO.
SEND/RECEIVE
Specific Application: File Transfer System, General Accounting
System Requirements: DEC VAX
Operating System: VMS

We offer more ways to help you manage a project than anyone else.

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Memory Required: 100K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 3
Date First Installed: April 1983
(See Vendor Profile Page V-8)

ARMBRUSTER DATA CO.
TRANSFER/ACCEPT
Specific Application: Accounting/WP Document Transfer System
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 100K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 3
Date First Installed: May 1983

ARMBRUSTER DATA CO.
VOX
Specific Application: Information Transfer Between Software Packages Allows Loading of Data File Into Spreadsheet
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 100K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 3
Date First Installed: April 1983

ARRAY SYSTEMS LTD.
ARRAY SERIES 700 INTEGRATION SYSTEM
Specific Application: Integration System
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11; VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: AIMS Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: 1981
(See Vendor Profile Page V-8)

ARRAY COMPUTER, INC.
ACCUCHECK
Specific Application: DOS and OS Files Compare With User-Specified Selection and Comparison Criteria
System Requirements: IBM 4300, 3000, 350 Series
Operating System: DOS; OS/VS
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $2,400
Date First Installed: 1971
(See Vendor Profile Page V-8)

ASTOC
ASTUTE - THE DATA SET AND CATALOG
Specific Application: Data Set and Catalog Management, DASD Management
System Requirements: IBM 360, 370, 3000, 4300
Operating System: MVS/XA; OS/VS1; SVS; MVT
Memory Required: 200K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $7,000
Number Installed: 25
Date First Installed: 1980
(See Vendor Profile Page V-10)

AUTOMATED RESOURCES GROUP, INC.
SFS 3000
Specific Application: Subscription Fulfillment Solutions
Specific Industry: Publishing
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $18,000
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-10)

BARRATT EDWARDS INTERNATIONAL CORP.
AUTOSEMU
Specific Application: Systems Controller
System Requirements: Wang
Operating System: VS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 50
Date First Installed: June 1982
(See Vendor Profile Page V-11)

BATTELLE SOFTWARE PRODUCTS
BASIS
Specific Application: Text/Information Retrieval Software
System Requirements: DEC; IBM; CDC; Wang VS
Operating System: VMS; MVS; NOS; VS
Source Language: Fortran, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $28,600 to $119,000
Number Installed: 200
Date First Installed: 1973
(See Vendor Profile Page V-12)

BIBLIOGRAPHIC RETRIEVAL SERVICES
BRS-SEARCH (MAIN FRAME VERSION)
Specific Application: Full Text Storage and Retrieval For Textual Data Bases, BRS On-Line Services
System Requirements: IBM
Operating System: OS/VS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $60,000
Date First Installed: January 1981
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS STANDARD PACK
Specific Application: Introduce User to Computer Plus Diskette Duplication Capabilities
Operating System: BOS
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $100
(See Vendor Profile Page V-12)

BOURNE INFORMATION SYSTEMS, INC.
KEY SEARCH
Specific Application: Building and Searching Data Base
System Requirements: IBM 370
Operating System: OS/VS; DOS
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000
Number Installed: 8
Date First Installed: 1979
(See Vendor Profile Page V-13)

BRISTOL INFORMATION SYSTEMS, INC.
MAILING LIST/LETTER WRITER
Specific Application: Mailing List/Letter Writer
System Requirements: IBM PC; Vector; Datapoint
Operating System: BOS/RMS
Memory Required: 64K bytes
Source Language: Database
Source Code Available: No
Purchase Terms: Purchase
Price: $1,100
Number Installed: 100
Date First Installed: September 1972
(See Vendor Profile Page V-13)

BUSINESS MANAGEMENT SYSTEMS, INC.
STAR/1
Specific Application: A Balanced Tree File Access System
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 15
Date First Installed: September 1982
(See Vendor Profile Page V-14)

BUSINESS MANAGEMENT SYSTEMS, INC.
MAIL
Specific Application: Electronic Mail System
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 29
Date First Installed: 1981

CAP GEMINI SOGETI CORP.
DARDICAP
Specific Application: File Print, Copy, Merge, Compare Utility
System Requirements: IBM 370
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: PL/1
Purchase Terms: Purchase
Date First Installed: 1976
(See Vendor Profile Page V-15)

CARRA INFORMATION SYSTEMS, INC.
PARKING TICKET MANAGEMENT SYSTEM
Specific Application: Tracks Records, Payments, Warrants
Specific Industry: Government
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Cibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-16)

CASWELL SYSTEMS, INC.
CAPS 800
Specific Application: Retrieves Information From Cash Registers
System Requirements: DEC PDP-11
Memory Required: 32K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-16)

CBS COMPUTING
CBS 2000
Specific Application: Circulation Fulfillment Data Base
Specific Industry: Trade Publishing
System Requirements: Tandem
Memory Required: 500K bytes
Source Language: TAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $200,000 to $300,000
Number Installed: 2
Date First Installed: August 1982
(See Vendor Profile Page V-16)

COMARC SYSTEMS
CMS (COMARC INTELLIGENT MAPPING SYSTEM)
Specific Application: For Encoding and Editing Geographic Data
Specific Industry: Wholesale/Distribution, Retail, Banking/Financial, Insurance, Real Estate, Government
System Requirements: DG Eclipse; IBM; DEC VAX
Operating System: AOS/VS; AOS; VM/CMS; VMS
Memory Required: 300K bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $165,000
Number Installed: 25

Date First Installed: 1977
(See Vendor Profile Page V-18)

COSMARC SYSTEMS
COMPS GRDS
Specific Industry:
Wholesale/Distribution
System Requirements: DG Eclipse; IBM; DEC VAX
Operating System: AOS/VS; AOS; VM/CMS; VMS
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $165,000
Number Installed: 25
Date First Installed: 1977

COSMARC SYSTEMS
COMPS PLN (COMPS-POLYGONS)
Specific Application: For Geographic Analysis of Proximities and Overlays of Polygons, Locational and Networks
Specific Industry:
Wholesale/Distribution, Retail, Banking/Financial, Insurance, Real Estate, Government
System Requirements: DG Eclipse; IBM; DEC VAX
Operating System: AOS/VS; AOS; VM/CMS; VMS
Memory Required: 300K bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $165,000
Number Installed: 25
Date First Installed: 1977

COSMUNITY TECHNOLOGY, INC.
ABIS II
Specific Application: Integrated Record System
Specific Industry: Government, Public Safety Departments
System Requirements: Hourlon; IBM; DEC
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 24
(See Vendor Profile Page V-20)

COSPU-DRAM
FILER-FILE MANAGEMENT PROGRAM
Specific Application: Archiving, Cataloging and Compressing Files
System Requirements: Osborne; Xerox 820; Kaypro-II
Memory Required: 56K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $49
Number Installed: 200
Date First Installed: December 1983
(See Vendor Profile Page V-20)

COMPUTER BUSINESS APPLICATIONS, INC.
RETAIL MERCHANDISE MANAGEMENT SYSTEM
Specific Application: Inventory, A/P, A/R, Product Control
Specific Industry: Retail
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-22)

COMPUTER CONCEPTS & SERVICES, INC. (CSSI)
MASTER NAME INDEX
Specific Application: File Management
Specific Industry: Government
System Requirements: IBM PC, System/34, System/36
Operating System: SSP
Memory Required: 24K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Date First Installed: July 1983
(See Vendor Profile Page V-22)

COMPUTER CONCEPTS, INC.
VALIDATOR
Specific Application: Validates, Converts, Checks, Translates Data
System Requirements: IBM
Operating System: IMS; CICS
Source Language: PL/1, CobolR
Source Code Available: No
Purchase Terms: Purchase
Price: $12,500
Number Installed: 10
Date First Installed: 1978
(See Vendor Profile Page V-22)

COMPUTER CONSULTANTS OF ALASKA, INC.
CAMP BILLETING
Specific Application: Assignment of Rooms, Projections of Incoming People For Rooms
Specific Industry: Construction
System Requirements: Wang
Operating System: MVS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-22)

COMPUTER INFORMATION ENTERPRISES
RETAIL PRICE CHANGE
Specific Application: Automated Price Change
Specific Industry: Retail
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 22K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-23)

COMPUTER INFORMATION ENTERPRISES
TIME AND ATTENDANCE
Specific Application: Manufacturing Data Collection
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 8K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Lease
Price: $1,000
Date First Installed: June 1983

COMPUTER MEDIA, INC.
ICS 1000
Specific Application: Generic Package For Data Aquisition and Control
Specific Industry: Manufacturing
System Requirements: HP 1000A Series; HP 300 Series
Operating System: RTE
Memory Required: 250K bytes
Source Language: Fortran 77
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: March 1983
(See Vendor Profile Page V-24)

COMPUTER SOLUTIONS, INC.
RX DATA BANK
Specific Application: Maintains Profiles of Patients, Generated Prescriptions
Specific Industry: Medical
System Requirements: HP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $4,800
Number Installed: 80
Date First Installed: 1976
(See Vendor Profile Page V-25)

COMPUTREE, INC.
FILE UTILITY
Specific Application: Provides Inquiry and Maintenance Capabilities For Any File Accessible Through CICS
System Requirements: IBM
Operating System: CICS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes; $385
Purchase Terms: Purchase; Lease
Price: $1,500
Number Installed: 7
Date First Installed: August 1981
(See Vendor Profile Page V-27)

COMPUTING CAPABILITIES CORP.
INSIGHT II
Specific Application: On-Line Transaction Processor
System Requirements: HP 3000
Operating System: MPE
Source Language: SPL
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $7,500
Number Installed: 150
Date First Installed: July 1980
(See Vendor Profile Page V-27)

COMPUTING CAPABILITIES CORP.
INSIGHT II-L
Specific Application: On-Line Transaction Processor

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System Requirements: HP 3000
Operating System: MPE
Source Language: SPL
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $2,800
Number Installed: 6
Date First Installed: January 1985

COMPUTRON TECHNOLOGIES CORP.
LISTER 2000
Specific Application: Enhanced Version of The Lister Integrates Word Processing Files With Data Base Files
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Number Installed: 5
Date First Installed: August 1982
(See Vendor Profile Page V-59)

COMPUWARE CORP.
FILE-AID
Specific Application: File Manipulation and Expansion of The SPF Environment
System Requirements: IBM Mainframes
Operating System: OS/VS
Memory Required: 80K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $6,000 to $13,000
Number Installed: 250
(See Vendor Profile Page V-36)

THE CONDOR CORP.
CONDOR MULTIKEY SEARCH SYSTEM
Specific Application: High-Speed Search Technique
System Requirements: Intel; Micros; Honeywell; IBM PC
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 210
(See Vendor Profile Page V-38)

CSN TEL DATA SERVICES CORP.
CENTRALIZED TICKET INVESTIGATING PACKAGE
Specific Application: Ticket Investigating Package
Specific Industry: Telephone Companies
System Requirements: IBM System/36
Operating System: SSP
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-29)

CSN TEL DATA SERVICES CORP.
DSDS DISTRIBUTED CUSTOMER RECORD INFORMATION
Specific Application: Customer Record Information System
Specific Industry: Telephone Companies
System Requirements: Honeywell DPS 6
Operating System: MOD-600
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100,000
Number Installed: 100,000
Date First Installed: 1981

CSN TEL DATA SERVICES CORP.
NE MAC NETWORK MANAGEMENT ADMINISTRATION CENTER
Specific Application: Controlled Maintenance For Stored Program Control Switching Interface With Digital Switches
Specific Industry: Telephone Companies
System Requirements: Honeywell DPS 6
Operating System: MOD-600
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1981

CORGRAAL, INC.
VSAM/LIST
Specific Application: VSAM File and Volume Information
System Requirements: IBM 370, 4300, 308X
Operating System: DOS/VSE, DOS/VS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-30)

CONTROL DATA CORP.
MARTHENA
Specific Application: Creates, Queries, and Maintains Data Bases Using Indexed Sequential Access Method
System Requirements: CDC Cyber 170
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-29)

CORPORATE COMPUTER SYSTEMS, INC.
DELTA/LOGO REV 1.8
Specific Application: Data Management
System Requirements: HP 1000
Operating System: RTE
Memory Required: 28K bytes
Source Language: C
Source Code Available: Yes; $10,500
Purchase Terms: Purchase
Price: $995
Number Installed: 23
Date First Installed: August 1981
(See Vendor Profile Page V-30)

CORPORATE COMPUTER SYSTEMS, INC.
REV 1.9 SCOMS/SOURCE CONTROL SYSTEM 19
Specific Application: Source File Management System
System Requirements: HP 1000
Operating System: RTE
Memory Required: 28K bytes
Source Language: C
Source Code Available: Yes; $12,500
Purchase Terms: Purchase
Price: $5,000
Number Installed: 62
Date First Installed: June 1981

CREATIVE DATA SYSTEMS, INC.
CDS-CIRC
Specific Application: Circulation Management System
Specific Industry: Newspaper
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: June 1979
(See Vendor Profile Page V-31)

C-S COMPUTER SYSTEMS, INC.
C-S COMP
Specific Application: File Compare Utility
System Requirements: IBM
Operating System: DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $1,800
Number Installed: 150
Date First Installed: 1975
(See Vendor Profile Page V-31)

C-S COMPUTER SYSTEMS, INC.
CS-COMP
Specific Application: File and Records Verification
System Requirements: IBM
Operating System: DOS; MVS
Memory Required: 64K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $1,800
Number Installed: 325
Date First Installed: 1974

CUFF'S PLANNING AND MODELS LTD.
CUFF'S -80
Specific Application: Hierarchical Data Base, Consolidations, Multidimensional Reporting
System Requirements: IBM; Decsystem 10, 20, VAX
Operating System: CMS; TOPS-20; VMS
Memory Required: 512K bytes
Purchase Terms: Purchase
Price: $35,000
(See Vendor Profile Page V-32)

CUSTOM PROGRAMMING GROUP, INC.
FRED (FUND RAISING AND EXPANSION MANAGEMENT)
Specific Application: Maintaining Lists of Donors and Accounts
System Requirements: Four Phase
Operating System: MPE
Memory Required: 96K bytes
Source Language: Cobol 74
Source Code Available: No
Purchase Terms: Lease
Price: $6,000
Number Installed: 2
Date First Installed: February 1982
(See Vendor Profile Page V-32)

CUSTOM PROGRAMMING GROUP, INC.
SAM (SYSTEM FOR ARCHIVAL MANAGEMENT)
Specific Application: Works With Four Phase WP Software Providing Document Management
System Requirements: Four Phase
Operating System: MPE
Memory Required: 96K bytes
Source Language: Cobol 74
Source Code Available: No
Purchase Terms: Lease
Price: $2,500
Number Installed: 1
Date First Installed: February 1983

CYTROL, INC.
CYX-FM FILE MAINTENANCE
Specific Application: Maintains Data Files
System Requirements: DEC PDP-11/24, PDP-11/70; DEC VAX
Operating System: RSX-11M; VMS
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 10
Date First Installed: May 1983
(See Vendor Profile Page V-33)

CYTROL, INC.
CYX-TF TEXT FILING FUNCTIONS
Specific Application: Provides Text Filing Functions
System Requirements: DEC PDP-11/24, PDP-11/70, VAX
Operating System: RSX-11M; VMS
Source Code Available: No
Purchase Terms: Purchase
Price: $1,300
Number Installed: 1
Date First Installed: May 1983

DATA DIRECTIONS
THE PUBS MANAGER
Specific Application: Text and Graphics Document Control System, Technical Publications
Specific Industry: Banking/Financial, Government
System Requirements: Wang VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000 to $65,000
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-35)

DATA GENERAL CORP.
DG/XAP REMOTE FILE MANAGEMENT SOFTWARE
Specific Application: Manipulate Remote System Files and Directories

System Requirements: DG Eclipse
Operating System: RDOS; AOS; AOS/VS
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-36)

DATAMARK INFORMATION SYSTEMS, INC.
DATAMARK FILE MANAGEMENT SYSTEM
Specific Application: Provides Unix-Type File Structures With Options
System Requirements: GA-16; 1600 DT; 1600 XT
Operating System: Control
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1983
(See Vendor Profile Page V-36)

DATA PHASE SYSTEMS, INC.
ALIS
Specific Application: Integrated Library System
Specific Industry: Library
System Requirements: Data General; Tandem
Operating System: Guardian
Source Language: Cobol
Source Code Available: No
Purchase Terms: Lease
Price: $200,000 to $250,000
Number Installed: 64
Date First Installed: 1976
(See Vendor Profile Page V-36)

DATA PROCESSING CORP. OF DELAWARE VALLEY
CUSTOMER MAILING LIST
Specific Application: Customer Mailing List File Management
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Lease
Date First Installed: 1969
(See Vendor Profile Page V-37)

DATA PROCESSING ENTERPRISES
RALTER
Specific Application: Modify, Write, Correct Disk Or Tape Format
System Requirements: Tandem 16
Memory Required: 2K bytes
Source Language: TAL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 2
Date First Installed: 1979
(See Vendor Profile Page V-37)

DATATEL MINICOMPUTER CO.
CENTRAFILE
Specific Application: Micro Film Retrieval System
System Requirements: Prime
Operating System: Primos
Memory Required: 512K bytes
Source Language: Info Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-38)

DAVIS, THOMAS AND ASSOCIATES, INC.
DTAVSAM
Specific Application: Batch Utility Which Backs Up and Restores VSAM Files
System Requirements: IBM 360/370, 4300, 308X
Operating System: DOS/VSE; MVS
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $1,200
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-39)

DAWN COMPUTER CORP.
TASK MASTER Q'UERY
Specific Application: Data Base For Taskmaster and Q'Text
System Requirements: DEC
Operating System: RT-11; RSX-11M; TSX-11+
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 500
Date First Installed: 1978
(See Vendor Profile Page V-39)

DEFARO SOFTWARE SYSTEMS, INC.
DOC 3
Specific Application: Full Screen Text Management
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 3
Date First Installed: August 1982
(See Vendor Profile Page V-39)

DEVA SYSTEMS SOFTWARE, INC.
SCANFIT
Specific Application: Review/Print Scholl Files
Specific Industry: Education
System Requirements: IBM 370, 43XX, 3270
Operating System: VM-370
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 8
Date First Installed: February 1983
(See Vendor Profile Page V-40)

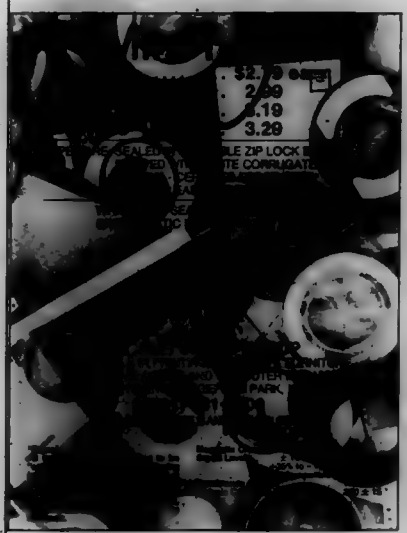
DIGITAL COMMUNICATIONS ASSOCIATES, INC. (D.C.A.)
E-7S
Specific Application: File Transfer Package
System Requirements: IBM
Operating System: MDS; VM
Memory Required: 128K bytes
Source Language: Assembler, C
Source Code Available: Yes; $100
Purchase Terms: Purchase
Number Installed: 20,000
Date First Installed: December 1982
(See Vendor Profile Page V-41)

DIGITAL COMMUNICATIONS ASSOCIATES, INC. (D.C.A.)
FT7S
Specific Application: Allows Text File Transfer
System Requirements: IBM PC, 4300
Operating System: VM; MVS
Memory Required: 128K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,195
Number Installed: 10,000
Date First Installed: September 1983

DIGITAL COMMUNICATIONS ASSOCIATES, INC. (D.C.A.)
Q DUMP/Q LOAD
Specific Application: Dumping and Loading Files From One Source of Media To Another
System Requirements: Data General
Operating System: DOS; RDOS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
Number Installed: 100
Date First Installed: 1979

DIGITAL ELECTRONICS SERVICES, INC.
STREAMER UTILITY
Specific Application: Copies Disk to Tape
System Requirements: TI 990
Operating System: DX-10; DNOS
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $250
Number Installed: 25
Date First Installed: November 1982
(See Vendor Profile Page V-41)

DIGITAL EQUIPMENT CORP.
FMS-11 (FORMS MANAGEMENT SYSTEM)
Specific Application: Builds Interactive Screen-Oriented



Data Entry Capabilities
System Requirements: DEC PDP-11, VAX-11
Operating System: RSX-11M; VMS; RSTS/E
Purchase Terms: Purchase
Price: $1,240 to $3,310
(See Vendor Profile Page V-41)

DIGITAL EQUIPMENT CORP.
SORT-11
Specific Application: All-Purpose Data Sorting Utility For Files Formed By RMS-11
System Requirements: DEC PDP-11, VAX-11
Operating System: RSX-11M; VMS
Purchase Terms: Purchase
Price: $410 to $1,190

DYLAKOR
DYL-280 II
Specific Application: Total File Information Management With Report Generator
System Requirements: IBM
Operating System: DOS; BSX; OS/VS; CMS
Source Language: Assembler
Purchase Terms: Purchase
Price: $15,000
Date First Installed: January 1984
(See Vendor Profile Page V-42)

ERP MANAGEMENT, INC.
DIANA
Specific Application: Does A Thorough Directory Analysis
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Date First Installed: June 1972
(See Vendor Profile Page V-43)

ERP MANAGEMENT, INC.
ISAM GENERATOR
Specific Application: Allows Index File Access and Maintenance
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $4,000
Date First Installed: June 1972

ERP MANAGEMENT, INC.
LOQUAT
Specific Application: Finds Differences In Two Versions of The Same File
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $4,000 to $6,000
Date First Installed: June 1972

EFT COMPUTER SYSTEMS, INC.
CUSTOMER ACCOUNT PROFITABILITY SYSTEM
Specific Application: Customer Profitability
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System/38, System/36; NCR
Operating System: SSP
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: March 1983
(See Vendor Profile Page V-44)

EX-RIS ENTERPRISES, INC.
DATA ROUTINES
Specific Application: Data Routines
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1979
(See Vendor Profile Page V-44)

ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTE
ARC/INFO
Specific Application: Management of Geographic Data
Specific Industry: Real Estate, Education, Government, Transportation, Nonprofit Organizations, Scientific, Environment
System Requirements: Prime; DEC VAX; DG; IBM
Operating System: Primos; VMS; DOS; VM/CMS
Memory Required: 500K bytes
Source Language: Fortran 66
Source Code Available: Yes; $75,000
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: June 1982
(See Vendor Profile Page V-45)

EQUINE MANAGEMENT SYSTEMS
BACK-UP
Specific Application: Disk to Tape Back-Up
System Requirements: DEC
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800
Number Installed: 2
Date First Installed: 1984
(See Vendor Profile Page V-45)

ESI
SASYS
Specific Application: Data Base System For Management, Compression and Storage of All Source, Object and Data Files
System Requirements: Burroughs B2700, B4800
Operating System: MCP 8; MCP 9
Memory Required: 28K bytes
Source Language: SPL
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 20
Date First Installed: March 1982
(See Vendor Profile Page V-45)

ESI
VIRTUAL/MS
Specific Application: Virtual Memory Simulator; Allows Available Memory to Be Used For Storage of Program Overlays Until Needed
System Requirements: Burroughs B2700, B4800
Operating System: MCP 8; MCP 9
Memory Required: 67K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 2
Date First Installed: January 1977

EVANS GRIFFITHS AND HART, INC.
SELECT
Specific Application: Record Extraction Utility
System Requirements: DEC PDP
Operating System: RSTS/E
Memory Required: 96K bytes
Source Language: Basic, Macro
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 195
Date First Installed: 1978
(See Vendor Profile Page V-45)

EVANS GRIFFITHS AND HART, INC.
VSELECT
Specific Application: Record Extraction Utility For VAX/VMS
System Requirements: DEC VAX
Operating System: VMS
Source Language: Basic, VAX-11
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Date First Installed: 1982

FINANCIAL SOFTWARE OF AMERICA, INC.
COMMON FILE SYSTEM
Specific Application: Allows The Storage, Addition, and Maintenance of All Common Information to All Application Systems
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 303X, 308X
Operating System: DOS/VSE; MVS; CICS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1977
(See Vendor Profile Page V-46)

GENERAL RESEARCH CORP.
PORTUP
Specific Application: Portable Source Code and Configuration Control
System Requirements: DEC
Operating System: OS/VS
Memory Required: 30K bytes
Source Language: V-IFTRAN
Source Code Available: No
Purchase Terms: Purchase
Price: $4,875
Number Installed: 80
Date First Installed: 1982
(See Vendor Profile Page V-46)

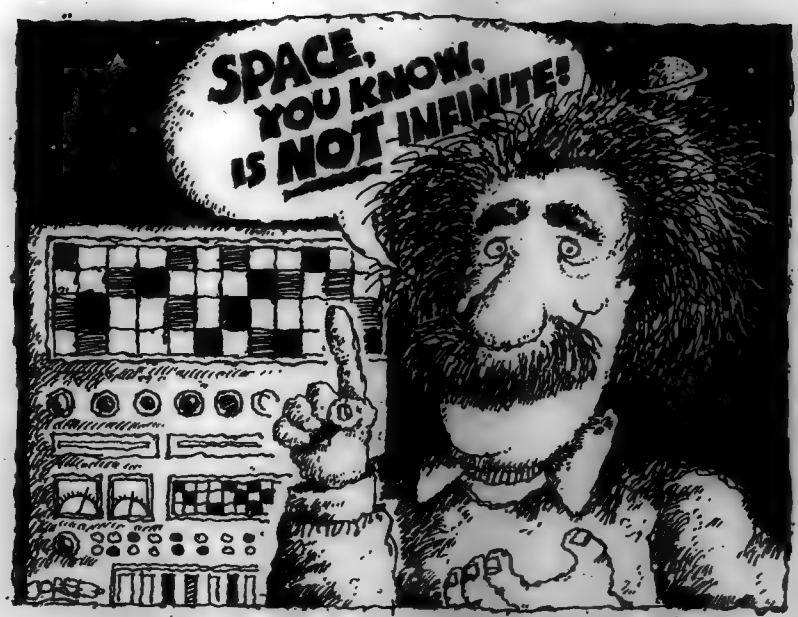
GENERAL SYSTEMS CORP.
LIST MAINTENANCE
Specific Application: ListMaintenance
Specific Industry: Government, Associations Private
System Requirements: Northern Telecom; NCR
Operating System: Unix; VRX
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1973
(See Vendor Profile Page V-46)

GENERIC SYSTEMS, INC.
DRD (DOCTOR DISK)
Specific Application: Disk Utility Backup Data File Library
System Requirements: IBM 360, 370
Operating System: DOS; DOS/VS; EDOS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $2,900
Number Installed: 500
Date First Installed: January 1974
(See Vendor Profile Page V-46)

GEOGRAPHIC SYSTEMS, INC.
GEOFILE
Specific Application: Mapping Files of Standard Boundaries
System Requirements: IBM; DEC VAX
Operating System: OS/VS; VMS; CMS/TSO
Memory Required: 1.0M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,500 to $20,000
Date First Installed: October 1981
(See Vendor Profile Page V-46)

GOULD, INC.
SPROUT - FILE CONVERTER
Specific Application: File Conversion
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $3,900
(See Vendor Profile Page V-50)

HARRIS CORP.
VISP
Specific Application: Vulcan Indexed Sequential File Package
System Requirements: Harris 600, 700, 800
Operating System: VOS



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Archiver, Strategic Information's proven archive-and-retrieval package that reduces your storage costs, is an attractive alternative for every VAX system manager faced with the burden of adding additional disk drives. **Archiver** allows you to migrate selected files from expensive disks to cost-effective tape with minimum operational impact while retaining file availability on demand.

Notable features of **Archiver** include...

- An on-line directory of archived files for each user.
- Easy user interface implemented as DCL commands.
- Support for all VMS file structures.
- System manager option to *automatically* migrate user files to archive storage.
- Automated operator interface.
- Optimal tape capacity and throughput via unique access method.
- Insurance against tape failures through redundant use of tapes and error detection.

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(800) 227-1209
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Taking Care of Business.

YES, I'd like to know more about how **Archiver** can help us control storage costs.

NAME

COMPANY

ADDRESS

CITY/STATE/ZIP

PHONE

Mail to: Computer Services Group, Strategic Information, 80 Blanchard Rd., Burlington, Mass. 01803

Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
(See Vendor Profile Page V-50)

HARTE SYSTEMS, INC.
KWS (KEYWORD INDEX SEARCH SYSTEM)
Specific Application: Cataloging and Filing of Data
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-51)

HARVELY SYSTEMS, INC.
SSD (SELF GENERATING DICTIONARY LANGUAGE AID)
Specific Application: Data Management Support Aid
System Requirements: IBM 370; IBM 4300; IBM 303X
Operating System: DOS/VSE
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $14,500 to $16,500
Number Installed: 10
Date First Installed: June 1981
(See Vendor Profile Page V-51)

HAWKEYE INFORMATION SYSTEMS
PATHFINDER/36
Specific Application: Documentation and Cross Reference For The System/36
System Requirements: IBM System/36
Operating System: CPF
Memory Required: 300K bytes
Source Language: RPG
Source Code Available: No
Purchase Terms: Purchase
Price: $1,400
Number Installed: 30
Date First Installed: May 1982
(See Vendor Profile Page V-51)

HDR SYSTEMS, INC.
DATA BASE UTILITIES
Specific Application: Data Base and File Conversion and Backup Utilities
System Requirements: Onyx 8002; Datapoint 80, 86; IBM PC
Operating System: Unix; RMS
Memory Required: 64K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: September 1982
(See Vendor Profile Page V-51)

HELISMAN SYSTEMS, INC.
H-CHAMP +8 -VERSION 2.0
Specific Application: Archive and Text File Formatting Utilities
System Requirements: Intel; Zilog; Motorola
Memory Required: 48K bytes
Source Language: Fortran , Rational Fortran, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $149
Number Installed: 4
Date First Installed: May 1983
(See Vendor Profile Page V-51)

HELISMAN SYSTEMS, INC.
H-CHAMP CORE VERSION 2.0
Specific Application: Applications Environment, Housekeeping, Access and Security, Menu, Mail
System Requirements: Intel; Zilog; Motorola
Memory Required: 48K bytes
Source Language: Fortran, Rational Fortran, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $295
Number Installed: 4
Date First Installed: May 1983

HONEYWELL INFORMATION SYSTEMS, INC.
TEXTO AND LOGOTEL OPTION
Specific Application: Control of Complete Document Libraries.
System Requirements: Honeywell L68, L66/DPS, DPS 8/M
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-52)

HOUSTON COMPUTER SERVICES, INC.
OCTACOMM/LINK
Specific Application: File Transfer
System Requirements: TI Professional, 990
Operating System: DX-10; DNOS
Source Language: Assembler, Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
(See Vendor Profile Page V-53)

H & W COMPUTER SYSTEMS, INC.
DYNAMIC FILE VERIFICATION ALLOCATION FOR CICS
Specific Application: Dynamic File Verification/Allocation For CICS
System Requirements: IBM
Operating System: MVS; OS/VS1
Memory Required: 30K bytes
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $2,500
Number Installed: 17
Date First Installed: April 1983
(See Vendor Profile Page V-53)

THE HYDE CO.
SCREEN MACHINE
Specific Application: Data Entry
System Requirements: Burroughs B2000, B3000, B4000
Operating System: MCP
Memory Required: 50K bytes
Source Language: BPL
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $7,500
Number Installed: 5
Date First Installed: July 1980
(See Vendor Profile Page V-53)

I-CONCEPTS, INC.
ASSISTAR-REPORTWRITER FOR IBM SERIES/1
Specific Application: Report Writing, File Update, Create, and Inquiry
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $2,500
Number Installed: 50
Date First Installed: November 1980
(See Vendor Profile Page V-53)

IMNEX CO., INC.
FEDERAL STOCK NUMBER PROGRAM
Specific Application: Interactive Vendor Search/Product Lookup, Supports Million Record Files, Component Program
Specific Industry: Manufacturing, Government
System Requirements: IBM System/38
Source Language: RPG-III
Purchase Terms: Purchase
(See Vendor Profile Page V-54)

INDEPENDENT COMPUTER SYSTEMS, INC.
SYSTEM CONTROL
Specific Application: Design Applications Including File Manager,Menu Driver, Print Spooler, Top File Maintenance
System Requirements: Honeywell VPS 6
Operating System: MOD-400
Memory Required: 40K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 85
Date First Installed: 1981
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP., — M.A.S.
DUE DATE MONITORING
Specific Application: Due Date Monitoring
Specific Industry: Accounting
System Requirements: IBM PC; IBM
Operating System: SSP; CPF
Source Language: Cobol, RPG-II, Basic, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200 to $6,200
Number Installed: 1,500
Date First Installed: 1975
(See Vendor Profile Page V-54)

INFORMATION MANAGEMENT CONSULTANTS, INC.
IOMS (KEYBOARD RETRIEVAL INFORMATION SYSTEM)
Specific Application: Library Services Cataloging, Document Indexing; Separate Data Bases
Specific Industry: Library
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 9
Date First Installed: 1981
(See Vendor Profile Page V-55)

INFORMATION SYSTEMS OF AMERICA, INC.
ISA/ON LINE ALPHA SYSTEM (OAS)
Specific Application: Name File Management
System Requirements: IBM 360, 370, 4300
Operating System: OS/VS1; OS/VS2; DOS/VS; OS/VS
Memory Required: 150K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 90
Date First Installed: July,1971
(See Vendor Profile Page V-55)

INFO TECH
DB/DS
Specific Application: Direct Access Facility For SAS Data Sets
System Requirements: IBM, DEC VAX
Operating System: OS/VS; VM/CMS; VMS
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Date First Installed: April 1984
(See Vendor Profile Page V-56)

INFO TECH
DB/DM
Specific Application: Interactive Dialog/Data Manager For DSS Application
System Requirements: IBM; DEC-VAX
Operating System: OS/VS; VM/CMS; VMS
Purchase Terms: Purchase
Price: $9,500
Date First Installed: April 1984

INSARK
COMPRESS
Specific Application: Compresses Data Files For Storage and Then Sets Up a Library
System Requirements: PE
Operating System: OS/32
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-56)

INSARK
MR. CLEAN
Specific Application: Automatically Erases Scratch Files After A Specified Period of Time
System Requirements: PE

Operating System: OS/32
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 4
Date First Installed: 1982

INTERNATIONAL PROGRAMMING LABORATORIES CORP.
ADDRESS BOOK
Specific Application: Address Management and Cross Reference Module
System Requirements: IBM System/38, System/36, System/34
Operating System: CPF; SSP
Memory Required: 30K bytes
Source Language: RPG-II, RPG, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $3,000
Number Installed: 300
Date First Installed: 1977
(See Vendor Profile Page V-59)

INTERNATIONAL SOFTWARE TECHNOLOGY, INC.
ODE
Specific Application: On-Line Data Entry
System Requirements: IBM 4300; Nixdorf 8890
Operating System: DOS; MVS; OS/VS; Nidos
Memory Required: 40K bytes
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $12,500 to $22,000
Number Installed: 100
Date First Installed: October 1983
(See Vendor Profile Page V-59)

INTERPROCESS SYSTEMS, INC.
AFM/AP-A FILE MANAGEMENT SYSTEM
Specific Application: File Management System For APL
System Requirements: IBM 370, 4300, 303X
Operating System: MCS/TSO; MVS; VM/CMS
Memory Required: 512K bytes
Source Language: BAL
Source Code Available: Yes; $3,125
Purchase Terms: Purchase; Rental
Price: $12,500
Number Installed: 75
Date First Installed: 1977
(See Vendor Profile Page V-59)

INTERPROCESS SYSTEMS, INC.
INTERACTIVE LINK OPTION FOR APM/AP
Specific Application: Interface Between Non-APL Programs and The APL Based APM/ AP File Management System
System Requirements: IBM 370, 4300, 303X
Operating System: MCS/TSO; MVS; VM/CMS
Memory Required: 8K bytes
Source Language: BAL
Source Code Available: Yes; $375
Purchase Terms: Purchase; Rental
Price: $1,500
Number Installed: 15
Date First Installed: 1982

INTERPROCESS SYSTEMS, INC.
KEYED ACCESS OPTION FOR APM/AP
Specific Application: Extension to The APM File System; Allows Access Of APL Data By Key
System Requirements: IBM 370, 303X, 4300
Operating System: MCS/TSO; MVS; VM/CMS
Memory Required: 40K bytes
Source Language: BAL
Source Code Available: Yes; $750
Purchase Terms: Purchase; Rental
Price: $3,000
Number Installed: 20
Date First Installed: 1981

INTIMATE SERVICES, INC.
HERA ENTRY
Specific Application: Data Entry
Specific Industry: Retail
System Requirements: HP 3000; IBM 370
Operating System: MPE; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $37,000 to $55,000
Number Installed: 4
Date First Installed: 1986
(See Vendor Profile Page V-59)

I.P. SHARP ASSOCIATES, INC.
ACY PAK (ACTUAL PACKAGE)
Specific Application: Linear Representation of The Standardized International Actuarial Notation
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 50
(See Vendor Profile Page V-59)

I.P. SHARP ASSOCIATES, INC.
AMRA INFORMATION MANAGEMENT SYSTEM
Specific Application: Data Entry and Updating, File Search and Sort
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 110

I.P. SHARP ASSOCIATES, INC.
MAGIC DATA ANALYSIS & REPORTING
Specific Application: Retrieve, Manipulate and Plot Data
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 700

I.P. SHARP ASSOCIATES, INC.
STARS CASE MANAGEMENT MODELS
Specific Application: Facilitates The Creation and Storage of Multiple Sets of Input Assumptions For A Model
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 35
Date First Installed: 1978

ISSCO GRAPHICS
TELAPLAN
Specific Application: Comprehensive Project Planning Scheduling, and Reporting
System Requirements: IBM; DEC VAX; Burroughs
Operating System: CMS; VMS; OS/VS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $3,200 to $12,500
(See Vendor Profile Page V-59)

JBM ASSOCIATES, INC.
AUTOPOLL/1
Specific Application: POS Data Collection For Mixed Vendor Networks, Custom Reformatting Communications For Most Host Protocols
Specific Industry: Retail
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL, Assembler
Purchase Terms: Purchase
Price: $12,500
Number Installed: 19
Date First Installed: 1978
(See Vendor Profile Page V-59)

J P SEBLAX ASSOCIATES, INC.
DATA POOL
Specific Application: Data Entry, File Management, Distributed Data Processing
Specific Industry: Insurance
System Requirements: IBM Series/1, 4300
Operating System: CPS; OS/VS1
Memory Required: 192K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $10 to $20,000
(See Vendor Profile Page V-59)

LAGEMAN ASSOCIATES, INC.
REBO TT
Specific Application: File Transfer System
System Requirements: DEC PDP-11
Operating System: RT-11; RSX-11M+
Memory Required: 56K bytes
Source Language: Macro-11
Purchase Terms: Purchase
Price: $375 to $700
Date First Installed: 1980
(See Vendor Profile Page V-61)

LEARNED-MANN
ASTALK
Specific Application: Communications and File Building
System Requirements: IBM PC; GE Time-Sharing System
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $295
Number Installed: 100
Date First Installed: August 1982
(See Vendor Profile Page V-62)

LOGICAL MINICOMPUTERS OF IOWA, INC.
COUNTY GOVERNMENT SYSTEM
Specific Application: Domestic Relations, Voter Registration, Tax Billing and Assessment For County Government
Specific Industry: Government
System Requirements: Point 4; Digidyne
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes'
Purchase Terms: Purchase
Date First Installed: June 1979
(See Vendor Profile Page V-63)

MACRO 4, INC.
VSAMTUNE
Specific Application: VSAM Performance and Usability Aid, Dynamic Buffering Facility
System Requirements: IBM 370, 303X, 43XX
Operating System: DOS/VSE
Memory Required: 16K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Lease
Number Installed: 350
Date First Installed: June 1981
(See Vendor Profile Page V-64)

MANAGEMENT CONCEPT CORP.
FUEL DELIVERY SYSTEM
Specific Application: Provides Management Services to Fuel Dealers
Specific Industry: Fuel Dealers
Operating System: BOS
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $2,400
Date First Installed: 1979
(See Vendor Profile Page V-65)

MANAGEMENT SYSTEMS, INC.
WARRANTY SYSTEM
Specific Application: Tracks Warranties
System Requirements: IBM 4300, PC, Series/2; DEC 1180
Operating System: Pick
Memory Required: 64K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $3,500 to $50,000
Number Installed: 30
(See Vendor Profile Page V-65)

MARYLAND COMPUTER SERVICES, INC.
FILE MODIFICATION
Specific Application: Changes

States of A File
System Requirements: HP 250
Source Language: HP Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $495
Number Installed: 5
Date First Installed: 1982
(See Vendor Profile Page V-66)

MASSOGLIA AND ASSOCIATES, INC.
LIST FILE UTILITY
Specific Application: Condensed File List With Selection By Record Or Search
System Requirements: IBM System/34
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100
(See Vendor Profile Page V-66)

MAGSTOR SYSTEMS CORP.
SHARED VSS (SHARED VIRTUAL STORAGE SYSTEM)
Specific Application: High-Capacity Centralized Data Management and Control System
System Requirements: Sperry 1100; IBM 370; DEC VAX; CDC
Operating System: 1100/OS; MVS; VMS; NOS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000,000
Number Installed: 10
Date First Installed: 1978
(See Vendor Profile Page V-67)

MATHEMATICA PRODUCTS GROUP
RBM
Specific Application: Data Entry
System Requirements: IBM
Operating System: DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $5,000 to $8,000
Number Installed: 100
Date First Installed: 1980
(See Vendor Profile Page V-67)

MATHEMATICA PRODUCTS GROUP
RFI
Specific Application: Call Level Procedural Language Interface
System Requirements: IBM
Operating System: DOS/VSE, VM/CMS, OS/TSO, VP/CSS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $7,875 to $15,750

MATTEI & ASSOCIATES, INC.
MICROLINK
Specific Application: Transmits Files Between A Micro Computer and NCR Mainframe
System Requirements: NCR
Memory Required: 48K bytes
Source Language: C, Nasl/3, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Date First Installed: August 1983
(See Vendor Profile Page V-67)

MCDONNELL DOUGLAS AUTOMATION CO.
CICS DATA ENTRY/DATA SEPARATION SYSTEM
Specific Application: Organized Collection Storage and Separation of Data, Creates Data Files Suitable For Batch Processing
System Requirements: IBM 360/370, 4/50X
Operating System: DOS; OS/VS
Source Language: Cobol and Assembl
Source Code Available: Yes
Purchase Terms: Purchase
Price: $13,000
Number Installed: 2
Date First Installed: June 1982
(See Vendor Profile Page V-67)

MCDONNELL DOUGLAS AUTOMATION CO.
IMS DATA ENTRY SEPARATION
Specific Application: Organized Collection and Storage Of Files Suitable For Batch Processing
System Requirements: IBM 360/370, 4/50X
Operating System: OS/VS
Memory Required: 50K bytes
Source Language: ANS Cobol, 370 Assembler L
Source Code Available: Yes
Purchase Terms: Purchase
Price: $13,000
Number Installed: 12
Date First Installed: March 1980

MCDONNELL DOUGLAS AUTOMATION CO.
MESSAGE DISTRIBUTION & COLLECTION SYSTEM (MDCS)
Specific Application: IMS/VS Distribution Collection System
System Requirements: IBM 360/370, 4/50X
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $28,000

MCGUIGAN, FREEMAN & ASSOCIATES, INC.
VMP MANAGER (VMSR)
Specific Application: ISAM Applications
System Requirements: Honeywell
Operating System: VOS; VMom
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $950
Number Installed: 37
Date First Installed: February 1982
(See Vendor Profile Page V-68)

METRITEK, INC.
SURVEY SYSTEM
Specific Application: Data Collection, Survey Analysis
System Requirements: IBM PC, Series/1; HP 1000
Operating System: RTE; DOS; EDX; RTE-6
Source Language: EDL , Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $35,000
(See Vendor Profile Page V-68)

METRITEK, INC.
UTILITY SYSTEM
Specific Application: Data Collection
System Requirements: IBM PC, Series/1
Operating System: DOS; EDX
Source Language: EDL, Pascal
Purchase Terms: Purchase
Price: $10,000 to $25,000

METODOOMS, INC.
STAPACA
Specific Application: Statistical Analysis Data Management
System Requirements: Honeywell
Memory Required: 50K bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-69)

MICHAEK DATA SCIENCES CORP.
EXTENDED DATA ENTRY (EDE)
Specific Application: Customized Data Entry
System Requirements: MDS Series 21
Operating System: OS/2; OS/10
Memory Required: 96K bytes
Source Language: Mobol
Date First Installed: January 1981
(See Vendor Profile Page V-73)

MICHAEK DATA SCIENCES CORP.
FIND 21
Specific Application: Electronic Filing/Cross Reference and Retrieval
System Requirements: MDS Series 21
Operating System: OS/2; OS/10
Memory Required: 128K bytes
Source Language: Mobol
Purchase Terms: Purchase
Price: $250
Date First Installed: April 1983

MOUNTAIN SOFTWARE ENGINEERS, INC.
EQUAL
Specific Application: Application Development and File Maintenance
System Requirements: Honeywell; HP; Prime
Operating System: GCOS; MPE; Primos
Source Language: Cobol
Purchase Terms: Purchase
Price: $4,000 to $12,000
Number Installed: 140
Date First Installed: 1977
(See Vendor Profile Page V-73)

NATIONAL DATA COMMUNICATIONS, INC.
OUTPATIENT REGISTRATION SCHEDULING
Specific Application: Outpatient Registration and Appointment Scheduling System
Specific Industry: Medical
System Requirements: Prime
Operating System: Primos
Memory Required: 512K bytes
Source Language: SOL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 1
Date First Installed: 1980
(See Vendor Profile Page V-74)

NEAL NELSON & ASSOCIATES
MENU SYSTEM
Specific Application: Menu System Which Prompts The Operator At All Times
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 8
Date First Installed: August 1982
(See Vendor Profile Page V-75)

NICHOLS & CO., INC.
NEXUS
Specific Application: Project Management
System Requirements: IBM; HP 3000; Burroughs; DEC VAX
Operating System: OS/VS; DOS; MPE; VMS
Memory Required: 170K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $28,000
Number Installed: 500
Date First Installed: 1977
(See Vendor Profile Page V-76)

NIXDORF COMPUTER CORP.
MHF/JTP/FTP
Specific Application: Allow Flexible Configuration of Terminals and Processors
System Requirements: Nixdorf 8890, IBM 370, 4300, 3000
Operating System: OS/VS
Memory Required: 100K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Lease
Number Installed: 9
Date First Installed: January 1983
(See Vendor Profile Page V-78)

NIXDORF COMPUTER CORP.
NDB/NDD/NDQ
Specific Application: Data Base Management System, Data Dictionary and Data Query Language
System Requirements: Nixdorf 8890
Operating System: OS/VS
Memory Required: 300K bytes
Source Language: Assembler
Purchase Terms: Lease
Number Installed: 20

NOESIS COMPUTING CO.
MEETING TRAK
Specific Application: Meeting Management
System Requirements: HP

Operating System: MPE
Source Language: Powerhouse
Purchase Terms: Purchase
Price: $10,000
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-76)

HOGGS COMPUTING CO.
PEOPLE TRAK
Specific Application: Membership Subscription Management
Specific Industry: Publishers
System Requirements: HP
Operating System: MPE
Source Language: Power House
Purchase Terms: Purchase
Price: $7,000
Number Installed: 2
Date First Installed: 1982.

HOWVA COMPUTER SYSTEMS, INC.
DOCUMENT INSIGHT
Specific Application: Document Storage and Retrieval
System Requirements: Prime
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Number Installed: 12
Date First Installed: 1981
(See Vendor Profile Page V-77)

HUMEN-COMP, INC.
E-Z-DEX
Specific Application: File Management System For Fortran Users On DG Computers
System Requirements: DG
Operating System: RDOS; DOS; AOS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $750
Number Installed: 45
Date First Installed: February 1979
(See Vendor Profile Page V-77)

ON-LINE BUSINESS SYSTEMS
OBS-FTP
Specific Application: File Transfer Package
System Requirements: IBM
Operating System: MVS; OS/VS1
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $4,000
Number Installed: 1
Date First Installed: July 1983
(See Vendor Profile Page V-78)

ORBIS CORP.
UTL
Specific Industry: Engineering, Scientific
System Requirements: Gould SEL Concept 32
Operating System: MPX-32
Memory Required: 8K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $3,000
Number Installed: 150
Date First Installed: November 1979
(See Vendor Profile Page V-78)

PAGESETTER SYSTEMS, INC.
PACER/GFL-GEN FILE LOADER
Specific Application: Loads UCC DB
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 303X, 308X
Operating System: OS/VS; DOS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 25
Date First Installed: 1976
(See Vendor Profile Page V-79)

PAGESETTER SYSTEMS, INC.
PACER/GFS-GEN FILE SCAN
Specific Application: Integrate UCC DB, Look At and Modify Records On-Line
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 303X, 308X
Operating System: OS/VS; DOS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 25
Date First Installed: 1976

PACIFIC INFORMATION, INC.
CELS
Specific Application: Information Control
System Requirements: IBM 360, 370, 303X
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 10
Date First Installed: 1976
(See Vendor Profile Page V-79)

PANSOPHIC SYSTEMS, INC.
EASYTRIEVE/PLUS
Specific Application: Application Development System, Information Retrieval and Data Management
System Requirements: IBM 360, 4300, 303X, 370
Operating System: DOS; OS/VS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $25,000 to $35,000
Number Installed: 600
Date First Installed: 1980
(See Vendor Profile Page V-79)

PIONEER SOFTWARE, INC.
FILE REFERENCE UTILITY
Specific Application: Displays File References
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-81)

PLACE COMPUTER SERVICES, INC.
SIFTER 2.0
Specific Application: Data Manipulation Utility
System Requirements: IBM
Operating System: OS/VS; OS/VS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 100
Date First Installed: 1979
(See Vendor Profile Page V-81)

PLACE COMPUTER SERVICES, INC.
SIFTER 3.1
Specific Application: Data Manipulation Utility
System Requirements: DEC
Operating System: RSX-11M
Memory Required: 24K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 60
Date First Installed: October 1984

PREDICTION SYSTEMS, INC.
QSA
Specific Application: General Stochastic Analysis
System Requirements: IBM 370
Operating System: VMS
Source Language: Cobol, Fortran
Source Code Available: No
Purchase Terms: Rental
Date First Installed: 1979
(See Vendor Profile Page V-82)

PRIME COMPUTER, INC.
FORMS (FORMS ONLINE RESOURCE MANAGEMENT SYSTEM)
Specific Application: Form Definition
System Requirements: Prime
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; Monthly License
Date First Installed: 1981
(See Vendor Profile Page V-82)

PRIME COMPUTER, INC.
MEDASPLUS (MULTIPLE INDEX DATA ACCESS SYSTEM)
System Requirements: Prime
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; Monthly License
Price: $5,500
Date First Installed: 1982

PRIME COMPUTER, INC.
PRIME POWER+
System Requirements: Prime
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; Monthly License
Price: $12,500
Date First Installed: 1980

QUEST SYSTEMS, INC.
TRIS
Specific Application: Training Records Management System
Specific Industry: Nuclear Power Plants
System Requirements: Modcomp; DEC VAX; Gould/SEL
Operating System: MAX IV; VMS; MPX-32
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $40,000
Number Installed: 1
Date First Installed: July 1983
(See Vendor Profile Page V-84)

QUINTREX DATA SYSTEMS
CONTINUING PROPERTY RECORDS SYSTEM
Specific Application: Property Records
Specific Industry: Telephone
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 96K bytes
Source Language: Forth
Source Code Available: Yes
Price: $1,600
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-84)

REAL DECISIONS CORP.
DART (DATA ACCESS & REPORTING TECHNIQUE)
Specific Application: Accessing Computed Files and Other Public Financial Data Bases
Specific Industry: Banking/Financial, Insurance, Investment Groups
System Requirements: DEC 20; IBM 360; Prime; IBM 370
Operating System: TOPS-20; VM/CMS; Primos
Memory Required: 1.5M bytes
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $40,000
Date First Installed: September 1980
(See Vendor Profile Page V-85)

REAL-TIME MANAGEMENT, INC.
REAL-TIME PROCESSING AND REPORTING
Specific Application: Collects Data From Factories and Offices to Update Files on Real Time
Specific Industry: Manufacturing, Medical, Security
System Requirements: TI Business System 600, 800, 990 4-36
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-85)

REDSHAW, INC.
REDSHAW COMPREHENSIVE INSURANCE AGENCY SYSTEM
Specific Application: File Retrieval,

WP, Accounting, Marketing, Suspense System
Specific Industry: Real Estate
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 8K bytes
Source Language: Interpretive Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1,800
(See Vendor Profile Page V-85)

RELATIONAL DATABASE SYSTEMS, INC.
C-ISAM/T8
Specific Application: A Library of C Subroutines
System Requirements: IBM PC; DEC PDP; Altos 586
Operating System: Unix; DOS; Xenix; Zeus
Memory Required: 24K bytes
Source Language: C
Source Code Available: Yes; $10,000
Purchase Terms: Purchase
Price: $950 to $1,800
Number Installed: 7,000
Date First Installed: November 1981
(See Vendor Profile Page V-85)

REMOTE DATA SYSTEMS, INC.
DISK LOGGING SUPPORT SYSTEM (DLSS)
Specific Application: Enhances 'Environ 1' Disk Logging Facility. Maintains Disk Log Files
System Requirements: IBM 360, 370, 3800, 4300
Operating System: OS/VS
Memory Required: 24K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $10,500
Number Installed: 3
Date First Installed: August 1981
(See Vendor Profile Page V-85)

REVI SYSTEMS SOFTWARE
SLR/1
Specific Application: Data Compression
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSX-11M; VMS; RSTS/E
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-85)

SANTA CRUZ OPERATION, INC.
FNET
Specific Application: Unix to Unix File Transfer Program With Error Control
System Requirements: DEC VAX; PE; National Semiconductor 1; Intel 8086
Operating System: Unix
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800
Number Installed: 5
Date First Installed: March 1983
(See Vendor Profile Page V-85)

SAS INSTITUTE, INC.
THE BASE SAS PRODUCT
Specific Application: Data Management, Analysis, Reporting, and Statistical Applications
System Requirements: IBM; DEC VAX; DG MV
Operating System: OS/VS; VMS; VM/CMS; DOS/VSE
Memory Required: 512K bytes
Source Language: Assembler, PL/1
Purchase Terms: Purchase
Number Installed: 4,550
Date First Installed: 1976
(See Vendor Profile Page V-85)

SAS INSTITUTE, INC.
THE SAS/FSP PRODUCT
Specific Application: Interactive Data Entry, Editing, and Query
System Requirements: IBM 370; IBM 3000; IBM 4300
Operating System: TSO; VM/CMS; DOS/VSE
Memory Required: 512K bytes
Source Language: PL/1
Purchase Terms: Purchase
Number Installed: 1,850
Date First Installed: November 1981

SAS INSTITUTE, INC.
THE SAS/IMS-DL/I PRODUCT
Specific Application: Interface Between SAS System and IBM PL/1 Products
System Requirements: IBM 370, 3000, 4300
Operating System: OS/VS; DOS/VSE
Memory Required: 512K bytes
Source Language: PL/1
Purchase Terms: Purchase
Number Installed: 305
Date First Installed: November 1981

SCIENTIFIC & BUSINESS SYSTEMS, INC.
COMPRESS
Specific Application: Tape and Disk File Management
System Requirements: Honeywell
Operating System: GCOS
Memory Required: 64K bytes
Source Language: Fortran, Cobol
Purchase Terms: Purchase; Rental
Price: $3,000
Number Installed: 50
(See Vendor Profile Page V-85)

SCIENTIFIC & BUSINESS SYSTEMS, INC.
EASY ARCHIVE
Specific Application: On-Line Storage Through Archiving
System Requirements: Honeywell
Operating System: GCOS
Memory Required: 64K bytes
Source Language: Fortran, Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $3,800
Number Installed: 10
Date First Installed: 1978

SCIENTIFIC & BUSINESS SYSTEMS, INC.
ILCON
Specific Application: File Reduction, Reduce Fragmentation, Sorts
System Requirements: Honeywell Level 6, DPS 6
Operating System: GCOS
Memory Required: 64K bytes
Source Language: Fortran, Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $6,000
Number Installed: 30
Date First Installed: 1979

SCSI CORP.
DBU
Specific Application: Allows Non-Technical Users to Build, Maintain and Use A Relational Data Base
System Requirements: Tandem
Operating System: Guardian
Source Language: TAL
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-85)

SCSI CORP.
KFILE
Specific Application: Monitor and Control Disk Files
System Requirements: Tandem
Operating System: Guardian
Source Language: TAL
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1983

SCSI CORP.
KJUST
Specific Application: Selective File Display and Maintenance
System Requirements: Tandem
Operating System: Guardian
Source Language: TAL
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: September 1983

SCRIBE DATA SYSTEMS, INC.
SCRIBE 11
Specific Application: Subscription Fulfillment System
Specific Industry: Publishing
System Requirements: DEC PDP-11
Operating System: RSX-11M
Memory Required: 1.0M bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $50,000
Number Installed: 35
(See Vendor Profile Page V-85)

SCS ENGINEERING
SCS-AUTOLIB
Specific Application: Library Management
System Requirements: HP
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 4
Date First Installed: September 1982
(See Vendor Profile Page V-85)

SENTOR SYSTEMS, INC.
MULTIPLE PRINTER SPOOLING
Specific Application: File Handling Utility
System Requirements: AL-Micro
Operating System: AMOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $250
Number Installed: 15
(See Vendor Profile Page V-85)

SERRIGRAPH SERVICE CORP.
SERMAP
Specific Application: Seismic Processing Package
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 2.0M bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $150,000
Number Installed: 85
Date First Installed: December 1980
(See Vendor Profile Page V-85)

SIR, INC.
SIR/FORMS
Specific Application: Screen-Oriented Data Entry
System Requirements: IBM; DEC VAX-11-700; Prime; DG
Operating System: MVS; Unix; AOS/VS
Source Language: Sirten
Purchase Terms: Purchase; License Agreement
Price: $6,000
Number Installed: 600
Date First Installed: 1983
(See Vendor Profile Page V-85)

SOFTECH DEVELOPMENTS CANADA
DATASET MANAGEMENT FACILITY
Specific Application: Dataset Management and Manipulation
Operating System: MVS
Memory Required: 150.0K Bytes
Source Language: Assembler
Purchase Terms: Lease
Date First Installed: October 1983

SOFTECH DEVELOPMENTS CANADA
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SOFTOOL CORP.
CHANGE AND CONFIGURATION CONTROL
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX, Eclipse MV; Gould Series 32; IBM 4300

Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Lease
Price: $30,000
Date First Installed: January 1983
(See Vendor Profile Page V-92)

SOFTOOL CORP.
CHANGE CONTROL (CCTS)
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 370
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $12,000
Date First Installed: January 1983

SOFTOOL CORP.
SOFTOOL
Specific Application: Software Management Development and Maintenance
System Requirements: DEC VAX; DG Eclipse MV; Gould Series 32; IBM 303X
Operating System: VMS; AOS/VS; MPX; VM/CMS
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $80,000
Number Installed: 750
Date First Installed: September 1980

SOFTWARE CLEARING HOUSE
DAT FAST
Specific Application: File Back-Up System, Disk to Tape
System Requirements: NCR Century 8455
Operating System: VRX
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $35,000
Number Installed: 487
(See Vendor Profile Page V-99)

SOFTWARE CLEARING HOUSE
DIREX
Specific Application: Directory Reporting and Maintenance System
System Requirements: NCR Century
Operating System: VRX
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $1,500
Number Installed: 16

SOFTWARE CLEARING HOUSE
RECRG
Specific Application: A Disk Compression Utility Which Squeezes Out Inserts Gaps
System Requirements: NCR Century
Operating System: VRX
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $2,000
Number Installed: 27

SOFTWARE CONSULTING SERVICES
COBXREF
Specific Application: Cobol Cross Reference Program
System Requirements: Burroughs; IBM; DG
Operating System: MCP
Memory Required: 80K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 5
Date First Installed: 1980
(See Vendor Profile Page V-92)

SOFTWARE CONSULTING SERVICES
DIFS
Specific Application: Compare Utility For Sequential Files
System Requirements: Burroughs; IBM; DG
Operating System: MCP
Memory Required: 80K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 10
Date First Installed: 1981

SOFTWARE EXTRAORDINAIRE
BIG (DES)
DISKMAN
Specific Application: Disk Management Utility For Wang VS System
System Requirements: Wang VS
Purchase Terms: Purchase; Lease
Price: $2,500
Number Installed: 10
(See Vendor Profile Page V-93)

SOFTWARE EXTRAORDINAIRE
BIG (DES)
FASTBACK
Specific Application: Comprehensive Utility For File Back-Up On Wang VS Systems
System Requirements: Wang VS
Purchase Terms: Purchase; Lease
Price: $2,500
Number Installed: 12

SOFTWARE NORTH
SEND/REC
Specific Application: Performs File Transfers From One DG Machine to Another
System Requirements: DG
Source Language: Fortran 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $95
Number Installed: 4
Date First Installed: October 1982
(See Vendor Profile Page V-93)

SOFTWARE NORTH
SOFTWARE NORTH ARCHIVAL SYSTEM (SNARC)
Specific Application: Prepares and Keeps Complete Records of File Location On Back-Up and Archive Tape
System Requirements: DG
Operating System: RDOS
Memory Required: 64K bytes
Source Language: Fortran 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $495
Number Installed: 2
Date First Installed: 1983

SOFTWARE SYSTEMS, LTD.
TIME SHARE MANAGEMENT SYSTEM
Specific Application: Time Share Management
System Requirements: DG
Memory Required: 32K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 12
Date First Installed: 1977
(See Vendor Profile Page V-93)

SOFTWARE TECHNOLOGIES AND RESEARCH
DADS (DYNAMIC ALLOCATION/ DEALLOCATION SUBSYSTEM)
Specific Application: Provides Cability to Allocate and Deallocate Data Sets Interactively and During Initialization
System Requirements: IBM 370
Operating System: MVS
Memory Required: 40.0K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase; Lease; Rental
Price: $5,500 to $7,500
Number Installed: 60
Date First Installed: November 1982
(See Vendor Profile Page V-94)

SOFTWORKS, INC.
VSAM SPACE MANAGER
Specific Application: Allows Specification of A Logical Pool of Volume
System Requirements: IBM
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $4,950 to $7,425
Number Installed: 15
Date First Installed: September 1983
(See Vendor Profile Page V-94)

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SOFTECH
DEVELOPMENTS CANADA

SOFTWORKS, INC.
VSAM-QUICK-INDEX
Specific Application: Alternate Indices Under VSAM
System Requirements: IBM; IBM
Operating System: OS/VS; DOS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $2,800 to $3,000
Number Installed: 30
Date First Installed: 1980

SOLUTION ASSOCIATES, INC.
ADMINISTRATION CONTROL SYSTEM
Specific Application: Filing and Cross Reference
System Requirements: IBM System/34, System/36, PC
Operating System: SSP
Memory Required: 24K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
Date First Installed: 1983
(See Vendor Profile Page V-94)

SOUTHWEST COMPUTER SERVICES
LEASE RECORDS SYSTEM
Specific Application: Lease Records System
Specific Industry: Oil and Gas
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,500
Number Installed: 15
Date First Installed: 1970
(See Vendor Profile Page V-94)

SPERRY
FILE ADMINISTRATION SYSTEM (FAS 1100)
Specific Application: Provides Back-Up, Archiving, Virtual File Space Management and Reporting
System Requirements: Sperry 1100/60, 1100/80, 1100/90
Operating System: 1100 OS
Purchase Terms: Lease
(See Vendor Profile Page V-95)

SPERRY CORP.
OPTRA 1100 INPUT PROCESSOR
Specific Application: Creates An Optra Data File, Updates Data Files, Easy Data Entry
System Requirements: Sperry 1100
Operating System: 1100 OS

SPERRY CORP.
PCDS
Specific Application: Process Data Files In The Sequential Mode
System Requirements: Sperry 1100
Operating System: 1100 OS

SPERRY CORP.
UNIVERSAL DATA SYSTEMS (UDS CONTROL)
Specific Application: Manages Movement of Data Between Main Storage and Auxiliary Storage
System Requirements: Sperry 1100
Purchase Terms: Lease

SPSS, INC.
SPSS DATA ANALYSIS SYSTEM
Specific Application: Report Writer, Data and File Handling, Cross Tabs, Multiple Regression
System Requirements: DEC PDP-11
Operating System: RSX-11M; RT-11
Memory Required: 160K bytes
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-96)

SPSS, INC.
SPSS/PRO
Specific Application: Menu System to Invoke Application System Which Creates, Edits, Displays Print Files
System Requirements: DEC Professional 350
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983

STANDARD AXE
Specific Application: Data Entry Package Used For Establishing Production Standards
System Requirements: IBM; Burrough; Sperry
Memory Required: 128K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $18,750
Number Installed: 11
Date First Installed: 1980
(See Vendor Profile Page V-95)

STERLING SOFTWARE MARKETING
COMPAREX
Specific Application: File Comparison Utility
System Requirements: IBM
Operating System: VM/CMS; DOS/VSE; MVS/XA
Memory Required: 48K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $4,000 to $8,000
Date First Installed: 1982
(See Vendor Profile Page V-95)

STRATEGIC INFORMATION
ARCHIVER RELEASE 1.0
Specific Application: Disk Management
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Macro
Purchase Terms: Purchase
Price: $1,500 to $10,000
(See Vendor Profile Page V-95)

SYSCO COMPUTERS, INC.
FUNDRAISING PACKAGE
Specific Application: Mailing List Management System
System Requirements: Point 4
Operating System: Iris
Memory Required: 128K bytes
Source Language: Iris Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
(See Vendor Profile Page V-97)

SYSTEMS AND SOLUTIONS, INC.
CARDIT
Specific Application: Computerized Card File System
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1092E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Micro, Assembler
Purchase Terms: Purchase
Number Installed: 3
(See Vendor Profile Page V-98)

THE SYSTEMS CENTER
NETWORK DATAMOVER-SERIES/1
Specific Application: Loads Data File, Texts, Between Itself and Corresponding NDM-MVS
System Requirements: IBM Series/1
Operating System: DOS
Memory Required: 80K bytes
Source Language: Assembler
Purchase Terms: Purchase
Date First Installed: October 1983
(See Vendor Profile Page V-98)

SYSTEMS RESOURCES CORP.
REPORT DISTRIBUTOR
Specific Application: Mark IV Special Function For Report Handling
System Requirements: IBM 4300, 370, 3080X
Operating System: MVS
Source Language: Assembler
Purchase Terms: Purchase
Price: $10,000
Number Installed: 80
Date First Installed: June 1979
(See Vendor Profile Page V-99)

TECHNALYSIS CORP.
MANAGE
Specific Application: Data Management Utility, Data Transformation Utility, Data Generation
System Requirements: HP 3000
Operating System: MPE IV
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: 1984
(See Vendor Profile Page V-101)

TECHWARE COMPUTING CO.
RIFLE - REMOTE INTERACTIVE FILE EXCHANGE
Specific Application: Allows Computer Communication From Techware to Customer Sites
System Requirements: DEC PDP-11, Micro PDP
Operating System: RT-11; RSX-11M
Memory Required: 64K bytes
Source Language: Fortran 4
Purchase Terms: Purchase
Price: $500
Number Installed: 18
Date First Installed: 1979
(See Vendor Profile Page V-101)

TIGGS SYSTEMS, INC.
FINAL FORM
Specific Application: Interactive Form Design and Data Entry Package
System Requirements: IBM PC; DEC Rainbow; NEC APC; TI
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $295
Date First Installed: 1982
(See Vendor Profile Page V-102)

TIMESHARING UNLIMITED, INC.
RECOSS - REAL ESTATE ON-LINE MATCHING
Specific Application: Real Estate Matching Listing Service
Specific Industry: Real Estate
System Requirements: BTI 4000, 5000, 8000
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $5,000
Number Installed: 4
(See Vendor Profile Page V-102)

TITLE DATA, INC.
TITON
Specific Application: Integrated Package For Entering, Managing and Searching A Data Base for Land Records, On-Line Data Retrieval
Specific Industry: Insurance
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: FPL
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: September 1980
(See Vendor Profile Page V-103)

TRANSACTION DATA SYSTEMS, INC.
FILE TRANSFER FACILITY
Specific Application: Transfer Disk Files From Processor to Processor Across Communications Lines
System Requirements: PE 3200
Operating System: OS/32
Memory Required: 500K bytes
Source Language: Assembly
Purchase Terms: Purchase
(See Vendor Profile Page V-103)

TRI INTERNATIONAL
DATA CATALOGUE 2
Specific Application: Data Dictionary For Data Management
System Requirements: IBM 303X, 4300; Sperry 1100; Honeywell

Operating System: OS/VS; EXEC-8; GCOS; DOS
Memory Required: 256K bytes
Source Language: Cobol, PL/1, Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $15,000 to $55,000
Number Installed: 300
(See Vendor Profile Page V-104)

TSI INTERNATIONAL
THE DATA ANALYZER
Specific Application: Information Retrieval and Analysis and Presentation For Business, Research and Data Processing
System Requirements: IBM 360, 370, 4300
Operating System: DOS/VS
Memory Required: 120K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $14,000
Number Installed: 900

UNITED INFORMATION SERVICES
IFM
Specific Application: Manages and Manipulates any Fixed Or Free Field Data File
System Requirements: CDC Cyber; IBM
Source Language: Cobol, Fortran, Super Basic, Snobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-105)

UNITEK COMPUTER SERVICES, INC.
DATAMOD UTILITIES
Specific Application: General Purpose Filing
System Requirements: Wang VS
Source Language: Cobol
Purchase Terms: Purchase
Price: $750
Number Installed: 2
Date First Installed: September 1982
(See Vendor Profile Page V-105)

UNIVERSAL SOFTWARE, INC.
ADAS
Specific Application: Disk Space Management
System Requirements: IBM 4300; IBM 3300; IBM 3700
Operating System: DOS/VS; DOS/VSE
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $6,525
Number Installed: 200
(See Vendor Profile Page V-106)

UNIVERSAL SOFTWARE, INC.
PEAM
Specific Application: Data/File Management
System Requirements: IBM 4300, 3300, 3700
Operating System: DOS/VS; DOS/VSE
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Refial
Price: $12,325
Number Installed: 150

UNIVERSITY COMPUTING SERVICES CORP.
QUERY
Specific Application: Indexing Search
System Requirements: Burroughs 5500, 6000, 7000
Operating System: MCP
Source Language: Algol
Source Code Available: No
Purchase Terms: Purchase
Price: $7,500
Number Installed: 3
Date First Installed: September 1982
(See Vendor Profile Page V-106)

VALUE COMPUTING, INC.
SMF EXPRESS 1.69
Specific Application: Data Management
System Requirements: IBM 370, 4300, 303X
Operating System: MVS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Number Installed: 83
Date First Installed: July 1981
(See Vendor Profile Page V-106)

VENTURA COMPUTER SYSTEMS
BOOKPRT (BOOK PRINT)
Specific Application: Print Text Source Files
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-III, CL
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 350
Date First Installed: September 1982
(See Vendor Profile Page V-107)

VENTURA COMPUTER SYSTEMS
NEWFILL (NEW FILE-LOGICAL)
Specific Application: Recreates Logical/Physical Files When DDS Changes
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-III, CL
Source Code Available: No
Purchase Terms: Purchase

VENTURA COMPUTER SYSTEMS
SUPER DISPLAY
System Requirements: IBM System/36
Operating System: CPF
Memory Required: 140K bytes
Source Language: RPG-III, CL
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 80
Date First Installed: 1983

VENTURA COMPUTER SYSTEMS
SUPERZAP/36
Specific Application: File Display/Updating
System Requirements: IBM System/36
Operating System: CPF
Memory Required: 192K bytes
Source Language: RPG-III , CL
Source Code Available: Yes; $750
Purchase Terms: Purchase
Number Installed: 200
Date First Installed: 1982

VERMONT INFORMATION PROCESSING, INC.
VIP BEVERAGE SYSTEM
Specific Application: Inventory Data Fls On Product Route Control
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/34, System/32, PC
Operating System: DOS
Memory Required: 56K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $21,000
(See Vendor Profile Page V-107)

VIKING SOFTWARE SERVICES, INC.
VDM-VIKING DATA MANAGER
Specific Application: On-Line Data Entry, Retrieval, Search of Multikeyed ISAM Files
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 40K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 10
Date First Installed: April 1983
(See Vendor Profile Page V-107)

VM SOFTWARE, INC.
VMTAPE
Specific Application: Comprehensive Tape Drive and Tape Volume Management
System Requirements: IBM
Operating System: VM
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Number Installed: 350
(See Vendor Profile Page V-107)

WESTERN DATA SYSTEMS
SERIAL NUMBER WARRANTY SYSTEM
Specific Application: Serial Number Warranty System
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Date First Installed: 1980
(See Vendor Profile Page V-108)

WIDAT SYSTEMS, INC.
ULTRA CA/C
Specific Application: Data/File Management
System Requirements: Widat
Operating System: Unix; MOS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $300 to $1,500
Number Installed: 5,000
Date First Installed: 1981
(See Vendor Profile Page V-108)

XEDEX CORP.
TELEFILE
Specific Application: File Transfer System
System Requirements: IBM 4300, 370, 303X, 308X
Operating System: MVS
Memory Required: 200K bytes
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
(See Vendor Profile Page V-109)

ZIA CORP.
BACK/REST
Specific Application: Backs Up Files to Hard Or Floppy Disks
System Requirements: DEC PDP-11/23
Operating System: RT-11
Source Language: Macro-11
Source Code Available: No
Purchase Terms: Purchase
Price: $450
Number Installed: 20
Date First Installed: January 1979
(See Vendor Profile Page V-110)

ZIA CORP.
RIFLE
Specific Application: Transfers Files Through Modem to System
System Requirements: DEC PDP-11/24
Operating System: RT-11
Source Language: Macro
Source Code Available: No
Purchase Terms: Purchase
Price: $2,250
Number Installed: 20
Date First Installed: January 1981

ZIA CORP.
VIRTUAL TERMINAL (VT)
Specific Application: Virtual Connection, Transfers Information as If On Home Computers
System Requirements: DEC PDP-11/23
Operating System: RT-11; TSX-11+
Memory Required: 6K bytes
Source Language: Macro-11
Source Code Available: No
Purchase Terms: Purchase
Price: $650
Number Installed: 25
Date First Installed: January 1982

Graphics

ASRAC CORP.
DIAGRAPHERS FOR DATA PROCESSING
Specific Application: Graphic Package For 3270-Type Terminals
System Requirements: IBM
Operating System: OS/VS
Source Language: Adpac
Source Code Available: No
Purchase Terms: Purchase
Price: $8,500
Number Installed: 20
Date First Installed: December 1982
(See Vendor Profile Page V-9)

APPLICATION SOFTWARE CORP.
PRINTER GRAPHICS PACKAGE
Specific Application: Vertical and Horizontal Bar Charts, Line Graph, Pie Charts, Statistical Scatter Charts
System Requirements: MAI/Basic 4
Operating System: BOSS
Memory Required: 8K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 100
Date First Installed: 1981
(See Vendor Profile Page V-6)

ARMS APPLIED ELECTROMAGNETICS, INC.
PRESENTATION GRAPHICS
Specific Application: Business Graphics
System Requirements: HP 3000; Chromatics 7900
Operating System: MPE; Iris; Unix
Memory Required: 512K bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase
Price: $7,500
Date First Installed: May 1980
(See Vendor Profile Page V-8)

ASK COMPUTER SYSTEMS, INC.
IMAGEMAN/GRAPHMAN
Specific Application: Business Graphics
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: Image; VMS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $3,000
Number Installed: 20
Date First Installed: 1981
(See Vendor Profile Page V-8)

AUTOMATED GRAPHICS TECHNOLOGY, INC.
VIP GRAPHICS
Specific Application: Business Graphics
System Requirements: HP 85
Memory Required: 16K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $15,995
Number Installed: 100
Date First Installed: August 1982
(See Vendor Profile Page V-10)

AYDIN CORP.
AYGRAF/CORE
Specific Application: Sophisticated Two-Dimensional Graphics
System Requirements: DEC PDP; DEC VAX; Gould
Operating System: VMS; RSX-11M
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 300
Date First Installed: 1979
(See Vendor Profile Page V-11)

AYDIN CORP.
SEISGRAF
Specific Application: Seismic Data Interpretation
Specific Industry: Geophysical
System Requirements: DEC PDP-11; DEC VAX
Operating System: VMS; RSX-11M
Memory Required: 2.0M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1983

AYDIN CORP.
STANDARD INSTRUCTION SET
Specific Application: Standard Two-Dimensional Graphics
System Requirements: DEC PDP-11; DEC VAX; Gould; IBM
Operating System: VMS; RSX-11M
Source Language: 8086 Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 400
Date First Installed: 1978

AZTEC, INC.
AZ CHART
Specific Application: Automatic Management Information Charts and Graphs, With Predefined Formats, Also Wordchart Capabilities
System Requirements: HP 1000; DEC VAX; IBM
Operating System: RTE; VMS
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
Number Installed: 12
Date First Installed: January 1983
(See Vendor Profile Page V-11)

AZTEC, INC.
AZCORE
Specific Application: Graphic and Imaging Application Development
System Requirements: HP 1000; DEC VAX; IBM
Operating System: RTE; VMS
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 199
Date First Installed: August 1979

AZTEC, INC.
SLIDE GRAPHIC II
Specific Application: Comprehensive Business Computer Color Graphics
System Requirements: HP 1000; DEC VAX; IBM
Operating System: RTE; VMS
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $26,000
Number Installed: 169
Date First Installed: August 1979

AZTEC, INC.
WORD CHART
Specific Application: Text Only Visuals, Automatic Text Generating, Color Graphic Slide Making Up to 1500 Fonts
System Requirements: HP 1000; DEC VAX; IBM
Operating System: RTE; VMS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 80
Date First Installed: June 1981

BANCROFT COMPUTER SYSTEMS, INC.
LINE GRAPH PRINTING SYSTEM
Specific Application: Line Graph Printing System
System Requirements: IBM System/3, System/34, System/36, System/38
Operating System: SSP
Memory Required: 20K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $250
Number Installed: 65
(See Vendor Profile Page V-11)

BELL & MURPHY & ASSOCIATES, INC.
CENTOM
Specific Application: Mapping With Digitizing, Well and Seismic Information
System Requirements: Wang 2200
Memory Required: 30K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-12)

BELL & MURPHY & ASSOCIATES, INC.
CENTON LOD
Specific Application: Digitize Multiple Curves, Simultaneous Logorythmic
System Requirements: Wang 2200
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Lease
Date First Installed: 1973

BELL & MURPHY & ASSOCIATES, INC.
CENTON MAP
Specific Application: Mapping
System Requirements: Wang 2200
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Lease

BELL & MURPHY & ASSOCIATES, INC.
CENTON - SYN
Specific Application: Digitize Logs
System Requirements: Wang 2200
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Lease
Date First Installed: 1973

BELL & MURPHY & ASSOCIATES, INC.
CENTRON - SEC
Specific Application: Digitizing From Horizontal to Vertical
System Requirements: Wang 2200
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Lease
Date First Installed: 1973

BROOKHILL INDUSTRIES, INC.
IGMS-INTERACTIVE GRAPHICS MANAGEMENT SYSTEM
Specific Application: Graphics Manipulation
Specific Industry: Manufacturing, Engineering, Government, Transportation
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSX-11M; VMS
Memory Required: 500K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $37,500
Number Installed: 20
Date First Installed: January 1979
(See Vendor Profile Page V-13)

BROOKHILL INDUSTRIES, INC.
RAVE-RASTER TO VECTOR CONVERSION
Specific Application: Creation of Vector Graphics From Raster Data
Specific Industry: Manufacturing, Engineering, Real Estate, Government, Transportation
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSX-11M; VMS
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease

Price: $100,000
Number Installed: 20
Date First Installed: January 1979

GABLINC, INC.
GM CAM
Specific Application: Interactive Graphics
System Requirements: GM Station
Operating System: Unix
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $35,000
(See Vendor Profile Page V-14)

GABLINC, INC.
GM SURF
Specific Application: An Interactive Graphics-Based System For Three-Dimensional Sculptured Surface Modeling
Specific Industry: Manufacturing
System Requirements: GM Station
Operating System: Unix
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $55,000
Number Installed: 20

GADRE CORP.
CADRE GRAPHICS
Specific Application: Designed to Be A User Graphics Package
Specific Industry: Manufacturing
System Requirements: DEC PDP-11; Modcomp; DEC VAX
Operating System: RSX-11M; RT-11; VMS
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $10,000
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-15)

GADRE CORP.
CADREGRAPHICS - II
Specific Application: Process Control Engineering Application Where Monitoring and Control of Complex System Is Required
System Requirements: Modcomp Classic, II; DEC PDP-11/03, VAX-11/750
Operating System: VMS; RSX-11M; VMS
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 3
Date First Installed: July 1982

GBS COMPUTING
COLOR SELECT
System Requirements: Tandem
Operating System: Guardian
Memory Required: 500K bytes
Source Language: TAL and Cobol
Source Code Available: No
Price: $7,500 to $9,000
Number Installed: 2
Date First Installed: August 1982
(See Vendor Profile Page V-16)

GERBITOS COMPUTER SERVICES, INC.
CCS - PLOT
System Requirements: IBM Series/1; DEC PDP-11; DG
Operating System: EDX; RSTS/E; DOS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $1,900
Number Installed: 1,000
Date First Installed: 1978
(See Vendor Profile Page V-17)

GERBITOS COMPUTER SERVICES, INC.
CCSI-PLOT GRAPHICS SOFTWARE FOR PRINTONIX
Specific Application: Graphics
Memory Required: 16K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 1,000
Date First Installed: June 1976

GERBITOS COMPUTER SERVICES, INC.
CCSI-PLOT GRAPHICS SOFTWARE FOR TEXAS INSTRUMENTS
Specific Application: Graphics
Memory Required: 16K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $1,500
Number Installed: 1,000
Date First Installed: June 1976

GERBITOS COMPUTER SERVICES, INC.
CCSI-PLOT-GRAPHICS SOFTWARE FOR PRINTRONIX
Specific Application: Graphics
Memory Required: 16K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $1,500
Number Installed: 1,000
Date First Installed: June 1976

GERBITOS COMPUTER SERVICES, INC.
CCSO-PLOT-GRAPHICS SOFTWARE FOR PRINTRONIX
Specific Application: Graphics
Memory Required: 16K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 1,000
Date First Installed: 1976

COMPUTER CONCEPTS CORP.
SALES GRAPHIC PRESENTATION
Specific Application: Graphs For Presentation
Specific Industry: Radio Communications
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 256K bytes
Source Language: Basic II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1984
(See Vendor Profile Page V-22)

THE COMPUTER CO.
BUSINESS VISIONS
Specific Application: Interactive Graphics
System Requirements: Wicat; Fortune 1632; IBM PC
Operating System: Unix
Source Language: 68000 Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $1,200
Number Installed: 25
Date First Installed: 1978
(See Vendor Profile Page V-23)

COMPUTER SUPPORT CORP.
PICTURE PERFECT
Specific Application: Provides Charts and Graphs
Specific Industry: Business Graphics
System Requirements: HP 150, 120, 125; IBM PC
Memory Required: 256K bytes
Source Language: Pascal 2.1, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $275
Number Installed: 5,000
Date First Installed: 1980
(See Vendor Profile Page V-24)

CONSTRUCTION SYSTEMS ASSOCIATES
SPACE MODELING AND INTERFERENCE DETECTION
Specific Application: Graphic Three-Dimensional Models of Nuclear Plants
Specific Industry: Engineering, Construction
System Requirements: DEC VAX; DG Eclipse
Operating System: VMS; AOS; AOS/VS
Source Language: Fortran, Cobol, Basic
Source Code Available: No
Purchase Terms: Lease
Price: $130,000
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-25)

CONTROL DATA CORP.
DISPLA
Specific Application: Device Independent Software For Producing Graphic Data Displays
System Requirements: CDC Cyber 170
Purchase Terms: Purchase
(See Vendor Profile Page V-26)

CORPORATE COMPUTER SYSTEMS, INC.
TPLOT REV 6365
Specific Application: Set of Graphics Support Subroutines
System Requirements: HP 1000
Operating System: RTE
Memory Required: 14K bytes
Source Language: Fortran, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $900
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-30)

CORTEX CORP.
CORTEX EXECUTIVE DATA DISPLAY SYSTEM
Specific Application: Business Graphics
System Requirements: DEC VAX
Operating System: VMS
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase
Price: $7,500
Number Installed: 40
Date First Installed: 1982
(See Vendor Profile Page V-32)

CREARE R&D, INC.
MC/PLOT - VERSION 1.0
System Requirements: Masscomp MC500+
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: C
Purchase Terms: Purchase
Price: $1,500
Number Installed: 9
Date First Installed: January 1984
(See Vendor Profile Page V-33)

CREARE R&D, INC.
MC/TEK VERSION 1.0
Specific Application: Graphics Device Filter
System Requirements: Masscomp MC-500
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: C
Purchase Terms: Purchase
Price: $1,000
Number Installed: 5
Date First Installed: October 1983

C TEK SOFTWARE, INC.
STAR PLOT 1.0
Specific Application: Graphics
System Requirements: Honeywell Ultimate; ADDS Mentor; Microdata; IBM Series/1, 4331
Operating System: Pick
Memory Required: 128K bytes
Source Language: Basic, Pick Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 1
Date First Installed: May 1985
(See Vendor Profile Page V-35)

C TEK SOFTWARE, INC.
STAR PLOT 1.0
Specific Application: Graphics
System Requirements: Honeywell Ultimate; ADDS Mentor; Microdata; IBM Series/1, 4331
Operating System: Pick
Memory Required: 128K bytes
Source Language: Basic, Pick Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 1

Date First Installed: May 1983

DATA BUSINESS VISION, INC.
THE GRAPHIC DECISION SUPPORT SYSTEM
Specific Application: Business Graphics
System Requirements: IBM PC; Burroughs B20; Altos 586; NCR Workstever
Operating System: BTOS; Unix; CTOS
Memory Required: 320K bytes
Source Language: Fortran, GDSL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $35,000
Date First Installed: June 1982
(See Vendor Profile Page V-34)

DATA GENERAL CORP.
SIGMEN GRAPHICS DISPLAY SOFTWARE
Specific Application: Creates Pie Charts, Bar Charts and Line Graphs
System Requirements: DG Dasher 300
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-35)

DATA GENERAL CORP.
PRESENT
Specific Application: Business Graphics System, Data Processing Query Package, Report Writer
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Purchase Terms: Purchase
Price: $3,000 to $4,000
Date First Installed: November 1981

DATAPOINT CORP.
COLOR BUSINESS GRAPHICS (CBG)
Specific Application: Prints Interactive Generation Production and Display of Graphics and Presentation Visuals
System Requirements: Datapoint 6600, 6800
Operating System: DOS; DOS
Memory Required: 128K bytes
Source Language: Systems Develop
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
(See Vendor Profile Page V-37)

DATA PROCESSING DESIGN
IS GRAPH FOR RSTS/E V1.0
Specific Application: Business Graphics
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Macro-11 , Basic Plus II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $5,500 to $7,500
Number Installed: 12
Date First Installed: April 1983
(See Vendor Profile Page V-37)

DAVID COOK & ASSOCIATES
GRID
Specific Application: Graphics Information Display
Specific Industry: Oil and Gas
System Requirements: DEC VAX; DEC 20
Operating System: RSTS/E
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: 1983
(See Vendor Profile Page V-38)

DEVA SYSTEMS SOFTWARE, INC.
MAPMAN
Specific Application: Map Writing and Maintenance Program
System Requirements: IBM 4300, 303X, 370
Operating System: VM-370; VMS; CMS
Memory Required: 100K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 20
Date First Installed: September 1982
(See Vendor Profile Page V-40)

DIGITAL INTERFACE SYSTEMS, INC.
PLAT 21
Specific Application: Plotting Graphics Software
System Requirements: TI
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $1,500
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-41)

ENGINEERING DESIGN CONCEPTS, INC.
EDC GRAPHICS IMAPCT
Specific Application: Color Business Graphics Statistical Analysis, Financial Modeling, Forecasting and Demonstration Scheduling
System Requirements: Wang VS Series
Memory Required: 32K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $14,950
Number Installed: 70
Date First Installed: December 1982
(See Vendor Profile Page V-44)

ENGINEERING MECHANICS RESEARCH CORP.
DISPLAY DIGIT
Specific Application: Structural Analysis Design
Specific Industry: Manufacturing, Engineering, Transportation, Nuclear/Aerospace
System Requirements: DEC VAX; Prime; IBM; Burroughs
Operating System: Primos; VM/CMS; MCP 3
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $15,000 to $20,000
Number Installed: 140
Date First Installed: September 1974
(See Vendor Profile Page V-44)

ENGINEERING MECHANICS RESEARCH CORP.
INTERFACE BETWEEN MOVIE BYU AND NIH
Specific Application: Interactive Color Graphics Program
Specific Industry: Manufacturing, Engineering, Transportation, Nuclear Aerospace
System Requirements: VAX-; IBM; Prime; Burroughs
Operating System: VM/CMS; Primos; MCP
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $3,000 to $5,000
Number Installed: 10

ENVIRONMENTAL SYSTEMS RESEARCH INSTITUTION
CRD-CRDTOPO
Specific Application: Management Modeling of Geographic Data
Specific Industry: Engineering, Real Estate, Education, Government, Transportation
System Requirements: Prime; DEC VAX-; DG; IBM
Operating System: Primos; VMS; AOS; VM/CMS
Memory Required: 500K bytes
Source Language: Fortran 66
Source Code Available: Yes; $75,000
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: June 1982
(See Vendor Profile Page V-45)

EVALUATION AND PLANNING SYSTEMS
PCSEPS
Specific Application: Color Graphics Modeling Language With StatisticalAnalysis
System Requirements: IBM
Operating System: TSO; CMS; CICS
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $50,000
Number Installed: 1,200
Date First Installed: 1973
(See Vendor Profile Page V-45)

FINGRAPH CORP.
FINGRAPH
Specific Application: Decision Support Graphics
Specific Industry: Banking/Financial
System Requirements: DEC System 20, VAX, PDP-11, PRO 350
Operating System: TOPS-20; VMS; TOPS-10; POS
Source Language: Fortran, Dibol
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1982
(See Vendor Profile Page V-46)

GENERAL RESEARCH CORP.
FLOWCALC/GRAPHICS
Specific Application: Electronic Spreadsheet For DEC VAX
System Requirements: DEC
Operating System: VMS
Memory Required: 512K bytes
Source Language: V-IFTRAN
Source Code Available: No
Purchase Terms: Purchase
Price: $4,500
Number Installed: 4
Date First Installed: 1984
(See Vendor Profile Page V-48)

GOULD, INC.
PLOT-10 TCS - TERMINAL CONTROL SYSTEM
Specific Application: Two-Dimensional Graphics, CAD/CAM
Specific Industry: Engineering, Scientific
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 48K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $4,500
(See Vendor Profile Page V-50)

GOULD, INC.
TEMPLATE
Specific Application: Three-Dimensional Graphics
Specific Industry: Engineering, Scientific
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $27,500

GRAPHIC INFORMATION SYSTEMS TECH.
DAPS
Specific Application: Data Analysis and Business Presentation Graphics
Specific Industry: Banking/Financial
System Requirements: IBM; Prime; DEC VAX
Operating System: TSO; Primos; VMS; Unix
Memory Required: 256K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000 to $35,000
Number Installed: 15
Date First Installed: 1979
(See Vendor Profile Page V-50)

GRAPHIC INFORMATION SYSTEMS TECH.
GDA
Specific Application: Architectural Graphics
Specific Industry: Education
System Requirements: IBM; Prime; DEC VAX; AMX System
Operating System: TSO; Primos; VMS; Unix
Memory Required: 256K bytes

Source Code Available: No
Purchase Terms: Purchase
Price: $20,000 to $35,000
Number Installed: 2
Date First Installed: 1982

HONEYWELL INFORMATION SYSTEMS, INC.
DEVICE INDEPENDENT GRAPHICS (DIGS)
Specific Application: Integrated Graphics
System Requirements: Honeywel DPS6/C/L66
Source Language: LP6
Source Code Available: Yes
Purchase Terms: Lease
(See Vendor Profile Page V-52)

INFORMATION AND SYSTEMS RESEARCH, INC.
HIMS/GRAF
Specific Application: Graphics Generating System
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E; RSX-11M; RT-11
Source Language: Cobol, Dibol, DBL
Source Code Available: No
Purchase Terms: Purchase
Price: $1,250
Number Installed: 450
Date First Installed: April 1982
(See Vendor Profile Page V-54)

INFORMATION SYSTEMS, INC.
BUSINESS GRAPHICS
Specific Application: Allows User-Set Graphics to Run On A TI
System Requirements: TI
Operating System: DX-10
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $950
Date First Installed: 1980
(See Vendor Profile Page V-55)

INFORMATION SYSTEMS, INC.
GRAPHICS TOOL KIT
Specific Application: Source For Plotting Subroutines and Utilities
System Requirements: TI
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $950
Date First Installed: 1982

INTERACTIVE GRAPHICS SYSTEMS, INC.
GAM (GRAPHICS ACCESS METHOD)
Specific Application: Graphics
Specific Industry: Scientific
System Requirements: DEC VAX, PDP-11
Operating System: VMS
Memory Required: 8K bytes
Source Language: Macro, Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,400 to $13,000
Number Installed: 33
Date First Installed: 1976
(See Vendor Profile Page V-57)

INTERACTIVE GRAPHICS SYSTEMS, INC.
GDL (GRAPHICS DISPLAY LIBRARY)
Specific Application: Graphics
Specific Industry: Scientific
System Requirements: DEC VAX; DEC PDP-11
Operating System: VMS; RSX-11M
Memory Required: 8K bytes
Source Language: Macro, Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,400 to $13,000
Number Installed: 33
Date First Installed: 1976

INTERACTIVE GRAPHICS SYSTEMS, INC.
IGOR (INTERACTIVE GRAPHICS OPERATING RESOURCE)
Specific Application: Graphics
Specific Industry: Scientific
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSX-11M
Memory Required: 8K bytes
Source Language: Macro, Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,400 to $13,000
Number Installed: 34
Date First Installed: 1976

I.P. SHARP ASSOCIATES, INC.
QUICK DRAW PRODUCTION GRAPHICS PACKAGE
Specific Application: Line Plot, Bar Charts, Pie Charts, and High-L-Close Plots
System Requirements: HP
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 60
(See Vendor Profile Page V-58)

I.P. SHARP ASSOCIATES, INC.
SAGA GRAPHICS
Specific Application: Provides Tools For Drawing Lines, Shading Areas, And Printing Text
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 205
Date First Installed: 1981

I.P. SHARP ASSOCIATES, INC.
SUPERPLOT BUSINESS GRAPHICS
Specific Application: Produce Plots On A Wide Variety of Plotting Devices and Terminals With Central Color andShading
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 190

IPT (INFORMATION PROCESSING TECHNIQUES)
EXHIBIT BUSINESS GRAPHICS
Specific Application: Business Graphics
System Requirements: DG; DEC VAX-; DEC PDP-11
Operating System: AOS; VMS; RSTS/E; Unix
Memory Required: 64K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $7,500
Number Installed: 20
Date First Installed: 1983
(See Vendor Profile Page V-59)

ISSCO GRAPHICS
CUECHART
Specific Application: Chart Stencils Prompt User For Data
System Requirements: IBM; DEC VAX; Burroughs
Operating System: OMS; VMS; OS/VS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $1,800 to $5,300
Date First Installed: 1982
(See Vendor Profile Page V-58)

ISSCO GRAPHICS
DISSPLAY
Specific Application: Presentation Graphics
System Requirements: IBM; DEC VAX, Burroughs
Operating System: CMS; VMS; OS/VS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $9,500 to $57,800
Number Installed: 700
Date First Installed: 1970

ISSCO GRAPHICS
TELLAGRAF
Specific Application: Graphics Presentation Application Program; Runs On English Commands
System Requirements: IBM; DEC VAX; Burroughs
Operating System: CMS; VMS; OS/VS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $9,500 to $67,800
Number Installed: 700
Date First Installed: 1978

ISSCO GRAPHICS
TNE DATA CONNECTION
Specific Application: Easy Access of Data For Manipulation For Graphics, Presentations
System Requirements: IBM; DEC VAX; Burroughs
Operating System: CMS; VMS; OS/VS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $7,500 to $22,500
Date First Installed: 1982

JOHNSON SYSTEMS, INC.
GOLD
Specific Application: Graphics On-Line Display of CICS Activity
System Requirements: IBM 370; IBM 30XX, IBM 43XX
Operating System: DOS/VS; DOS/VSE; OS/VS1; MVS
Memory Required: 40K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $2,000 to $4,000
Date First Installed: 1980
(See Vendor Profile Page V-59)

LACHMAN ASSOCIATES, INC.
ZETAWU
Specific Application: Computer Graphics
System Requirements: IBM 4341; DEC PDP-11; CDC Cyber 175
Operating System: VM/CMS; RT-11; NOS, RSX-11M+
Memory Required: 56K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Date First Installed: June 1982
(See Vendor Profile Page V-61)

LOGICON, INC.
LOGINET DISPLAY GENERATOR-LDG
Specific Application: Report Generator of Graphics
Specific Industry: Manufacturing
System Requirements: DEC PDP-11
Operating System: RSX-11M; RSX-11M+
Memory Required: 256K bytes
Source Language: Macro 11, Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-63)

M/A-COM SIGMA DATA, INC.
DASTAGRAF
Specific Application: Graphics Package
System Requirements: IBM 303X
Operating System: CMS
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978
(See Vendor Profile Page V-64)

MARBLEHEAD TESTING LABS, INC.
COLOR BUS
Specific Application: Computer Color Matching
Specific Industry: Scientific
System Requirements: Prime 50 Series; Altos
Operating System: Primos; Xenix; Unix
Memory Required: 54K bytes
Source Language: Basic, Fortran
Purchase Terms: Purchase
Price: $20,000
Number Installed: 14
(See Vendor Profile Page V-66)

MARC SOFTWARE INTERNATIONAL
MENTAT
Specific Application: Interactive

Graphics System
Specific Industry: Engineering
System Requirements: DEC VAX; Cyber 175; Sperry 1100; IBM 370
Operating System: VMS; 1100 OS
Memory Required: 100K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 50
Date First Installed: 1978
(See Vendor Profile Page V-66)

MATHEMATICA PRODUCTS GROUP
PLOT
Specific Application: Business Graphics
System Requirements: IBM
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $5,000 to $10,000
Number Installed: 100
Date First Installed: 1979
(See Vendor Profile Page V-67)

MCDONNELL DOUGLAS AUTOMATION CO.
BUILDING DESIGN SYSTEM BDS
Specific Application: Architectural Design Three-Dimensional Modeling Data Base For Scheduling Quantity Takeoffs, Interference Checking
Specific Industry: Construction, Architecture
System Requirements: DEC VAX, 250, 550, 2250
Operating System: VMS; Primos
Memory Required: 1.0M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $171,500
Number Installed: 2
Date First Installed: December 1982
(See Vendor Profile Page V-67)

MCDONNELL DOUGLAS AUTOMATION CO.
TURNER MCAUTO ACTIVITY PLOTTING
Specific Application: Graphic Display of Network Diagrams Or Bar Charts
Specific Industry: Manufacturing, Engineering, Banking/Financial, Legal, Education, Construction, Government, Transportation, Utilities
System Requirements: IBM 360, 3083, 4300; DEC VAX
Operating System: MVS; VM/CMS; VMS
Memory Required: 700K bytes
Source Language: Cobol, Fortran
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 35
Date First Installed: July 1979

MECHANICAL DYNAMICS, INC.
ADAMS
Specific Application: Three-Dimensional Large Display Dynamics Analysis
System Requirements: VAX; Prime; IBM
Operating System: Primos
Memory Required: 125K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 15
Date First Installed: 1975
(See Vendor Profile Page V-68)

MECHANICAL DYNAMICS, INC.
DRAM
Specific Application: Two-Dimensional Display For Dynamic Analysis
System Requirements: VAX; Prime; IBM
Operating System: Primos
Memory Required: 125K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 10
Date First Installed: 1975

THE MEGA GROUP, INC.
MEGA GRAPH
Specific Application: Graphics Package
System Requirements: IBM; Honeywell
Operating System: VM/CMS
Memory Required: 300K bytes
Source Language: PL/I, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 150
Date First Installed: March 1984
(See Vendor Profile Page V-68)

MEGATEK CORP.
TEMPLATE
Specific Application: Development of Graphics Tools
Specific Industry: Scientific
System Requirements: DEC VAX-11/770; IBM; IBM PC-XT
Operating System: VMS; VM/CMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000 to $32,000
Number Installed: 125
Date First Installed: 1981
(See Vendor Profile Page V-68)

MENTOR GRAPHICS CORP.
MENTOR.CADICELL
Specific Application: Standard Cell Integrated Circuit Layout
System Requirements: Apollo DE800
Operating System: Aegis
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000 to $60,000
(See Vendor Profile Page V-69)

MENTOR GRAPHICS CORP.
MENTOR CADSYS
Specific Application: Auto Place, Auto Route and Interactive Graphics Software For Gate Array Physical Design
System Requirements: Apollo DN600, DN660
Operating System: Aegis
Memory Required: 1.0M bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000 to $60,000
Date First Installed: September 1983

METHEUS CORP.
AXIA
Specific Application: Computer Graphics Applications
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSX-11M; RT-11
Memory Required: 64K bytes
Source Language: Fortran 66, Fortran 77
Source Code Available: Yes; $2,000
Purchase Terms: Purchase
Price: $2,000
Date First Installed: April 1982
(See Vendor Profile Page V-69)

MICRO DATA BASE SYSTEMS, INC.
TDBS III ARS
Specific Application: DBMS
Operating System: Unix
Memory Required: 48K bytes
Source Language: Assembly, C
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: January 1983
(See Vendor Profile Page V-69)

MICRO POWER & LIGHT CO.
GRAPHTI IS YOURS
Specific Application: Allows Students to Draw High-Resolution Pictures, Color Options
Specific Industry: Education
System Requirements: Apple II
Operating System: DOS
Memory Required: 48K bytes
Purchase Terms: Purchase
Price: $30
(See Vendor Profile Page V-70)

MICROPROCESSOR LABORATORIES, INC.
HANDLE GRAPHICS
Specific Application: Business Graphics Package That Inserts Graphics Directly Into Text
System Requirements: HP 3000
Operating System: Unix; RTE
Memory Required: 128K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $260
Date First Installed: 1983
(See Vendor Profile Page V-70)

MISCRON SSC CORP.
GRAPHICS BUSINESS REPORTER
Specific Application: Transfers Data Base to Bar Charts and Graphs
System Requirements: IBM System/34
Operating System: SSP; OCL
Memory Required: 22K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $395
Date First Installed: 1981
(See Vendor Profile Page V-72)

MODULAR DATA SYSTEMS, INC.
ADACS
Specific Application: Advanced Distributed Acquisition and Control System
Specific Industry: Engineering
System Requirements: DEC; Gould Concept 32
Operating System: RSX-11M; MAX IV; MPX
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000 to $175,000
Number Installed: 6
Date First Installed: October 1981
(See Vendor Profile Page V-73)

NATIONAL DATA CORP.
GRAPHICS 10/20
Specific Application: Graphics Package
System Requirements: DEC System 10, System 20
Operating System: TOPS-10; TOPS-20
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-74)

NEOTERIC SYSTEMS, INC.
SYSMONS
Specific Application: Graphics Display TSX System Usage
System Requirements: DEC PDP-11
Operating System: RT-11
Source Language: UBX
Source Code Available: No
Purchase Terms: Purchase
Price: $100
Number Installed: 1
Date First Installed: February 1983
(See Vendor Profile Page V-75)

ORBIS CORP.
INTEGRAPHIX
Specific Application: Real Time Scientific and Engineering Graphics
Specific Industry: Engineering, Scientific
System Requirements: Gould SEL Concept/32
Operating System: Unix
Memory Required: 32K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $12,000
Number Installed: 200
Date First Installed: November 1979
(See Vendor Profile Page V-76)

PRIME COMPUTER, INC.
MEDUSA - COMPUTER AIDED DESIGN
Specific Application: CAD, Two- and Three-Dimensional Modeling
Specific Industry: Engineering, Construction

System Requirements: Prime
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; Monthly License
Date First Installed: 1981
(See Vendor Profile Page V-82)

PRIME COMPUTER, INC.
PDGS (PRODUCT DESIGN GRAPHICS SYSTEM)
Specific Application: Graphics
Specific Industry: Manufacturing, Engineering, CAD
System Requirements: Prime
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; Monthly License
Price: $85,000
Date First Installed: 1983

PRIME COMPUTER, INC.
PDMS (PLANT DESIGN MANAGEMENT SYSTEM)
Specific Application: Design
Specific Industry: Engineering
System Requirements: Prime
Operating System: Primos
Source Code Available: No
Purchase Terms: Purchase; Monthly License
Price: $200,000-
Date First Installed: 1978

RACAL-REDAC, INC.
COMPUTER AIDS FOR ELECTRONIC ENGINEERING
Specific Application: Interactive Graphics
Specific Industry: Manufacturing, Engineering, Government
System Requirements: DEC PDP-11/24, VAX-11/750, 2648A, PDP-11/34
Operating System: RT-11; VMS
Memory Required: 256K bytes
Source Language: Fortran, Assembly
Source Code Available: No
Purchase Terms: Lease
Number Installed: 250
Date First Installed: 1978
(See Vendor Profile Page V-84)

RACAL-REDAC, INC.
PCB DESIGN
Specific Application: Aids In The Design of PCB Boards
System Requirements: DEC PDP-11
Operating System: RT-11
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 170
Date First Installed: 1972

RACAL-REDAC, INC.
SYSTEM 600 SOFTWARE
Specific Application: PCB Layout, PCB Aids, Schematics, Data Base and Documentation, High-Performance Design Aids
System Requirements: DEC 11/750, 11/730, 11/780
Operating System: VMS
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1983

RAIMAN CORP.
CPS 1/GRAPHICS
Specific Application: Geological Data Analysis
Specific Industry: Oil
System Requirements: Prime; IBM; CDC
Operating System: Primos; MVS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000 to $100,000
Number Installed: 104
Date First Installed: 1982
(See Vendor Profile Page V-86)

RIMTEK, INC.
RIMTEK PLOT PACKAGE
Specific Application: Graphics Charting
System Requirements: DEC PDP-11; DG; DEC VAX
Operating System: RSTS/E; RDOS
Source Language: Fortran
Purchase Terms: Purchase
Price: $1,050
Date First Installed: 1977
(See Vendor Profile Page V-86)

ROSS SYSTEMS, INC.
MAPS/GRAPH
Specific Application: Presentation Business Graphics
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Memory Required: 64K bytes
Source Language: Basic-Plus II, VAX-Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000 to $5,000
Number Installed: 70
Date First Installed: November 1979
(See Vendor Profile Page V-87)

RUBEL SOFTWARE
BLOX GRAPHICS BUILDER
Specific Application: Creates Graphics Application
System Requirements: DEC VAX
Operating System: VMS; Unix
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $8,000
Number Installed: 15
Date First Installed: July 1982
(See Vendor Profile Page V-87)

SAGE DATA, INC.
SAGEGRAF
Specific Application: Menu Driver Control For Graphics
System Requirements: IBM
Operating System: VM; TSO; CMS
Memory Required: 2.0M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $95,000
Number Installed: 5
Date First Installed: April 1984
(See Vendor Profile Page V-87)

SAS INSTITUTE, INC.
THE SAS/GRAPH PRODUCT
Specific Application: Information and Presentation Graphics Displays
System Requirements: IBM; DEC VAX; DG MV
Operating System: OS/VS; VMS; VM/CMS; AOS/VS
Memory Required: 512K bytes
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 2,500
Date First Installed: June 1980
(See Vendor Profile Page V-88)

SATURN SYSTEMS, INC.
SATURN-GRAPH
Specific Application: Graphics Package
System Requirements: DEC PDP-11, Professional 350, DEC VAX
Operating System: RT-11; TSX-11; VMS
Source Language: Fortran, Saturn
Source Code Available: No
Purchase Terms: Lease
Date First Installed: 1983
(See Vendor Profile Page V-88)

SCIENTIFIC SYSTEMS SERVICES, INC.
CGS (COLOR GRAPHICS SYSTEM)
Specific Application: User-Oriented Color Graphics System For Industrial and Manufacturing Real-Time Process Monitoring
System Requirements: HP; DEC VAX; Modcomp Classic; DEC PDP-11
Operating System: RTE-6; VMS; MAX IV; RSX-11M
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $19,500
Number Installed: 35
Date First Installed: March 1981
(See Vendor Profile Page V-89)

SHP ANALYTICS
GRAPHAKER/TK VERSION 1.0
Specific Application: Support Graphics Development For Digital Professional 350
System Requirements: DEC VAX-11/750, VAX-11/780, PDP-11
Operating System: VMS; RSX-11M
Memory Required: 256K bytes
Source Language: Fortran 66/77
Source Code Available: No
Purchase Terms: Purchase; OEM Agreement
Price: $12,500
Number Installed: 1
Date First Installed: January 1983
(See Vendor Profile Page V-90)

SOFTWARE CLEARING HOUSE
GRAPHSTATION
Specific Application: Integrated System For Business Graphics
System Requirements: NCR I, V Series
Operating System: IMOS; IRX; VRX
Source Code Available: No
Purchase Terms: Purchase
Price: $13,900
Date First Installed: July 1983
(See Vendor Profile Page V-92)

SPSS, INC.
SPSS GRAPHIC OPTION
Specific Application: Business Graphics System
System Requirements: IBM; DEC PDP-11, VAX; Decsystem20
Operating System: CMS; RSTS/E; VMS; TOPS-20
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1981
(See Vendor Profile Page V-93)

SUMI INFORMATION SERVICES CO.
PI-GRAPH
Specific Application: Line Graph, Bar Graphs, Line Curve PI Charts
System Requirements: IBM 4300, 303X
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $30,000
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-97)

SUMI INFORMATION SERVICES CO.
SUMPLOT
Specific Application: Graphic Scheduling Data
System Requirements: IBM 4300, 303X
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $35,000
Number Installed: 10
Date First Installed: 1980

SYNERCOM TECHNOLOGY, INC.
CAPIN
Specific Industry: Automated Mapping
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.5M bytes
Source Language: Fortran IV
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1973
(See Vendor Profile Page V-97)

SYNERCOM TECHNOLOGY, INC.
CARTRAN
Specific Application: Geographic Coordinate Conversion Package
Specific Industry: Automated Mapping
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.5M bytes
Source Language: Fortran IV
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1973

SYMBRCOM TECHNOLOGY, INC.
COGO-I
Specific Application: Enhanced Coordinate Geometry Applications
Specific Industry: Automated Mapping
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.5M bytes
Source Language: Fortran IV
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1973

SYMBRCOM TECHNOLOGY, INC.
INFORMAP
Specific Application: Graphics and DBMS For Automated Mapping
Specific Industry: Automated Mapping
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.5M bytes
Source Language: Fortran IV
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 120
Date First Installed: 1973

SYMBRCOM TECHNOLOGY, INC.
THEMATIC MAPPING
Specific Application: Automated Mapping For Natural Industries
Specific Industry: Natural Resources
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.5M bytes
Source Language: Fortran IV
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1973

SYNERGISTIC TECHNOLOGY, INC.
VAMP
Specific Application: Data Acquisition and Data Analysis Package With Plotting
Specific Industry: Engineering
System Requirements: HP1000; DEC VAX, PDP-11; Harris 800
Operating System: RTE; VMS; RSX-11M; Vulcan
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 15
Date First Installed: 1976
(See Vendor Profile Page V-97)

SYSTEMS & APPLIED SCIENCES CORP.
LANDSAT RAW DATA TO PICTURE FORMAT
Specific Application: Raw Data to Picture Format
Specific Industry: Scientific
System Requirements: DEC VAX; DG
Source Language: Fortran, Assembly
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Date First Installed: June 1982
(See Vendor Profile Page V-98)

SYSTEMS & APPLIED SCIENCES CORP.
METEOROLOGICAL SATELLITE PACKAGE GRID & MAP
Specific Application: Grid and Map Implantation
Specific Industry: Scientific
System Requirements: DEC VAX; DG
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease

SYSTEMS & APPLIED SCIENCES CORP.
METEOROLOGICAL SATELITE-IMAGE ANIMATION
Specific Application: Image Animation
Specific Industry: Scientific
System Requirements: DEC VAX; DG
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease

SYSTEMS & APPLIED SCIENCES CORP.
METEOROLOGICAL SATELITE-SNOW MAPPING
Specific Application: Snow Mapping
Specific Industry: Scientific
System Requirements: DEC VAX; DG
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease

SYSTEMS APPLICATIONS
FIA PLOT
Specific Application: Business Graphics, Scientific (Contouring) Graphics, Mapping
System Requirements: Prime 50 Series, 4000, 500
Operating System: Primos
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $5,500 to $6,500
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-99)

SYSTEMS APPLICATIONS
INFO-VERSAGRAPH
System Requirements: Prime 50, 400, 500
Source Language: Fortran
Purchase Terms: Purchase
Price: $9,200
Date First Installed: September 1983

TICOM SYSTEMS, INC.
UCSD P-SYSTEM GRAPHICS EXTENSION
Specific Application: Implementation Allows The Program to Use The Graphics Industries
System Requirements: NEC APC
Memory Required: 64K bytes
Source Language: Pascal, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $200
Date First Installed: 1983
(See Vendor Profile Page V-102)

TIMESHARE SYSTEMS, INC.
GRAPHICS
Specific Application: Graphics
System Requirements: TI Business System
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Monthly
Price: $2,500
Number Installed: 20
Date First Installed: 1981
(See Vendor Profile Page V-102)

TOWER SYSTEMS, INC.
OMNICALC - GRAPHICS
Specific Application: Graphics
System Requirements: IBM 370, 43XX, 30XX
Operating System: OS/VS1; MVS; DOS/VSE, OS/VS2
Memory Required: 60K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $6,500
Number Installed: 950
Date First Installed: 1982
(See Vendor Profile Page V-103)

UNITED INFORMATION SERVICES
CALCOMP FUNCTIONAL SOFTWARE
Specific Application: Plotting For Business Applications Fitting Curves To A Set of Data Points, Bar Graphs
System Requirements: CDC Cyber; IBM
Source Language: Fortran, Super Basic, Cobol, Snobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-105)

UNITED INFORMATION SERVICES
GDS
Specific Application: Versatile, Integrated Graph Design and Production System
System Requirements: Decsystem 10
Source Language: Cobol, Fortran, Basic, PL/1
Source Code Available: Yes
Purchase Terms: Purchase

UNITED INFORMATION SERVICES
PLOTREQ
Specific Application: Utility Routine That Submits Plot Requests to The Plotting Devices
Specific Industry: Engineering
System Requirements: CDC Cyber; IBM
Source Language: Fortran, Super Basic, Cobol, Snobol
Source Code Available: Yes
Purchase Terms: Purchase

UNITED INFORMATION SERVICES
UNIDRAW
Specific Application: Graphics System Includes Set of Subroutine Libraries Containing Calcomp Cell-Compatible Plot Subroutines
Specific Industry: Engineering
System Requirements: CDC Cyber; IBM; Cray
Source Language: Fortran, Cobol, Super Basic, Snobol
Source Code Available: Yes
Purchase Terms: Purchase

UNITED INFORMATION SERVICES
UNIGRAF
Specific Application: Generates Line, Bar, and Pie Chart From A Variety of Data Sources
System Requirements: CDC Cyber; IBM
Source Language: Fortran, Cobol, Super Basic, Snobol
Source Code Available: Yes
Purchase Terms: Purchase

VIA SYSTEMS, INC.
100 SERIES
Specific Application: Graphics Logic Design Mask, Sizing Pattern Design
Specific Industry: Electronic
System Requirements: DEC PDP-11/23
Memory Required: 100K bytes
Source Language: C , DEC Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $83,500
Date First Installed: 1982
(See Vendor Profile Page V-107)

WANG LABORATORIES, INC.
WANG VS GRAPHICS FACILITY
Specific Application: Charts/Graphics
System Requirements: Wang VS25, VS85, VS300, VS100
Operating System: VS
Memory Required: 1.0M bytes
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $3,000
(See Vendor Profile Page V-108)

WANG LABORATORIES, INC.
WANG VS MULTISTATION SOFTWARE
Specific Application: Windowing
System Requirements: Wang VS25, VS45, VS50, VS85, VS300
Operating System: VS
Purchase Terms: Purchase; Rental
Price: $3,000
Date First Installed: April 1984

WANG LABORATORIES, INC.
WANG VS/ES CHARTER
Specific Application: Charts/Graphics

System Requirements: Wang VS25, VS65, VS80, VS100
Operating System: VS
Memory Required: 256K bytes
Purchase Terms: Purchase; Rental
Price: $2,000
Date First Installed: March 1982

WESTMORELAND SYSTEMS, INC.
BAR GRAPH
Specific Application: BAR Graphics
System Requirements: IBM System/38, System/34
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes; $300
Purchase Terms: Purchase
Price: $300
Number Installed: 50
Date First Installed: 1982
(See Vendor Profile Page V-108)

XIPHIAS
VIDEOGRAPH
Specific Application: Short Turn Around, Short Burst Graphics System
System Requirements: DEC LSI-11/23; NEC APC; IBM PC
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000 to $20,000
Number Installed: 400
Date First Installed: September 1981
(See Vendor Profile Page V-109)

XYVISION CORP.
IXIGRAF
Specific Application: Collection of Fortran Subroutines For Scientific And Engineering Graphics
System Requirements: DEC VAX, PDP-11; Prime; HP 3000
Operating System: VMS; Primos; MPE
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $12,500
Date First Installed: 1981
(See Vendor Profile Page V-110)

Query Languages

ALTERGO PRODUCTS, INC.
FCS (FRIENDLY QUERY SYSTEM)
Specific Application: On-Line Query Capability
System Requirements: IBM 30XX, 4300
Operating System: DOS/VSE; OS/VS
Memory Required: 25K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $11,500 to $15,000
Number Installed: 100
Date First Installed: 1981
(See Vendor Profile Page V-4)

ARCOR COMPUTER CORP.
QUERY LANGUAGE
Specific Application: Productivity Tool For Query Language
System Requirements: DEC PDP-11, VAX-11/750, VAX-11/780
Operating System: RSTS/E; VMS; VMS
Memory Required: 256K bytes
Source Language: Basic Plus II, Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 150
(See Vendor Profile Page V-4)

APPLICATIONS SOFTWARE, INC.
ASI-INQUIRY
Specific Application: Interactive Query Language
System Requirements: IBM 360/370, 40XX, 30XX
Operating System: CICS; CICS
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $60,000
Number Installed: 150
Date First Installed: 1974
(See Vendor Profile Page V-6)

APPLIED DATA RESEARCH, INC.
ADR/DATAQUERY-RELEASE 3.0
Specific Application: Interaction Relational Query System
System Requirements: IBM 370, 43XX, 30XX
Operating System: OS/VS; DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $11,600 to $19,700
Number Installed: 250
Date First Installed: 1975
(See Vendor Profile Page V-7)

ARTIFICIAL INTELLIGENCE CORP.
INTELLECT
Specific Application: A Query System That Offers True Conversational English Dialog Between User and Computer
System Requirements: IBM 4300, 370; Honeywell; Prime
Operating System: VM; MVS; CMS; Primos
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $49,500 to $69,500
Number Installed: 200
Date First Installed: February 1981
(See Vendor Profile Page V-9)

CARNEY ASSOCIATES, INC.
SELECT/360 VERSION 2
Specific Application: Selects Records From Data Base For Browsing, Exception Reporting
System Requirements: TI
Operating System: DX-10
Memory Required: 65K bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 3
Date First Installed: November 1977
(See Vendor Profile Page V-16)

CENTURY ANALYSIS, INC.
LOOK/4
Specific Application: Interactive Query
System Requirements: NCR
Operating System: VRX; B-3
Source Language: Cobol, Nest/3
Source Code Available: No
Purchase Terms: Purchase
Price: $5,500
Number Installed: 175
Date First Installed: 1978
(See Vendor Profile Page V-17)

CINCOM SYSTEMS, INC.
T-ASK
Specific Application: On-Line Interative Query System Featuring English-Like Syntax
System Requirements: IBM; IBM PC
Operating System: DOS; EDOS; OS/VS; MVS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $36,000
Number Installed: 500
Date First Installed: 1978
(See Vendor Profile Page V-18)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-EARL
Specific Application: Report Program Language For The Non-Programming Person
System Requirements: IBM 370, 360, 43XX
Operating System: DOS/VS; OS/VS1; VM/CMS
Memory Required: 160K bytes
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 800
Date First Installed: 1974
(See Vendor Profile Page V-21)

GUILLIVET SOFTWARE, INC.
ONLINE ENGLISH
Specific Application: On-Line English Language Query Package
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Memory Required: 800K bytes
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $55,000
Number Installed: 97
Date First Installed: September 1980
(See Vendor Profile Page V-32)

GUILLIVET SOFTWARE, INC.
ONLINE QUERY
Specific Application: Conversational Query Language
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $30,000
Number Installed: 985
Date First Installed: January 1979

DATABASE SYSTEMS CORP.
ENTRY
Specific Application: Design Data Entry Applications
System Requirements: Prime 750; DEC VAX-11/750; Prime 250, 550
Operating System: Primos; VMS
Memory Required: 125K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $9,500 to $12,500
Date First Installed: 1979
(See Vendor Profile Page V-34)

DATABASE SYSTEMS CORP.
TRANSACT
Specific Application: High-Performance On-Line Design Transaction Processors, Paint Screen
System Requirements: Prime 650, DEC VAX-11/750; Prime 250
Operating System: Primos; VMS
Memory Required: 125K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $9,500 to $12,500
Number Installed: 100

DIGITAL EQUIPMENT CORP.
DATATRIEVE - 11
Specific Application: Data

H&M system software is installed in more than 1000 user sites worldwide

KEYFAST
H&M Online Data Entry

All the Sweetness – without the Fits

KEYFAST is the perfect way to end your data entry problems. You can enter data with KEYFAST in a centralized as well as a decentralized mode. ☆ Together with your end user, you can create formats for data entry and verification in minutes, directly on the screen and with no CICS or programming knowledge. ☆ The formats are available for use immediately without program compilation or CICS table entries. ☆ KEYFAST gives your system administrator all the statistical information anyone could ever want, both online for immediate use or in reports for indepth analysis …
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H&M Systems Software Inc., 351 Evelyn Street
Paramus N.J. 07652, Phone: (201) 5999111

Maintenance, Query Language, Report-Writing System
Specific Industry: Government
System Requirements: DEC PDP-11, VAX-11
Operating System: RSTS/E; VMS
Purchase Terms: Purchase
Price: $4,200
(See Vendor Profile Page V-41)

FREY ASSOCIATES
THEMIS
Specific Application: Natural Language Query
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Interlist
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-44)

FUSION PRODUCTS INTERNATIONAL
FUSION-1 INFORMATION RETRIEVAL SYSTEM
Specific Application: Application Toll For IBM System/34
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 34K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 295
Date First Installed: September 1981
(See Vendor Profile Page V-44)

FUSION PRODUCTS INTERNATIONAL
QUERY AND REPORT PROCESSOR
Specific Application: Query and Report Processor
System Requirements: IBM System/38
Operating System: CPF
Memory Required: 100K bytes
Source Language: RPG-III
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 26
Date First Installed: January 1983

GOULD, INC.
HARVEST-QUERY LANGUAGE
Specific Application: Query Language
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $9,700
(See Vendor Profile Page V-50)

HDR SYSTEMS, INC.
SQL TRANSLATOR
Specific Application: A Translator Which Allows The User to Do The Query, Update and Control, Authorization of The Data Base

System Requirements: Onyx 8002; Datapoint 86; IBM PC; Datapoint 86
Operating System: Unix; RMS
Memory Required: 64K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: September 1982
(See Vendor Profile Page V-51)

H & M SYSTEMS SOFTWARE, INC.
KEYFAST - ON-LINE INQUIRY AND UPDATE SYSTEM
Specific Application: CICS Inquiry and Update Which Does Not Require CICS Knowledge to Create Inquiry and Updates
System Requirements: IBM 370, 4300, 30XX
Operating System: DOS; OS/VS
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $10,175 to $12,500
Number Installed: 150
Date First Installed: January 1980
(See Vendor Profile Page V-52)

IBM
CROSS SYSTEM PRODUCT/CMERY
Specific Application: Interactive Query Language, Report Writer
System Requirements: IBM 4300, 370, 30XX
Operating System: DOS/VSE; SSX; DOS/VSE
Purchase Terms: Rental; Lease
(See Vendor Profile Page V-53)

INFODATA SYSTEMS, INC.
INQUIRE/TEXT
Specific Application: Storage, Retrieval and Flexible Reporting of Unstructured Data
System Requirements: IBM 4300, 370, 30XX
Operating System: VM/CMS; OS/VS1; MVS; MVS/XA
Memory Required: 500K bytes
Source Language: Assembly, PL/1
Purchase Terms: Purchase; Rental
Price: $100,500
Number Installed: 300
Date First Installed: 1969
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP.
INQUIRY IV-IMS
Specific Application: On-Line Data Retrieval and Display System
System Requirements: IBM 360, 370
Operating System: OS/VS2
Memory Required: 600K bytes
Source Language: Assembler; PL/1
Purchase Terms: Purchase
Number Installed: 300
Date First Installed: 1978
(See Vendor Profile Page V-54)

INFO TECH
DB/QL
Specific Application: Relational Query Language Translator For SAS
System Requirements: IBM; DEC VAX
Operating System: OS/VS; VM/CMS; VMS
Purchase Terms: Purchase
Price: $4,800
Date First Installed: April 1984
(See Vendor Profile Page V-56)

NCR CORP.
NCR-DMS/QUERY
Specific Application: Information Retrieval Query Language
System Requirements: NCR V-8500, V-9000 Series
Operating System: VRX
Memory Required: 1K bytes
Source Language: Cobol, Meat/VS
Source Code Available: No
Purchase Terms: Purchase; Rental
Number Installed: 33
Date First Installed: 1982
(See Vendor Profile Page V-75)

NCR CORP.
QUERY/I
Specific Application: Query Language
Specific Industry: Manufacturing
System Requirements: NCR 9300 Series
Operating System: ITX
Memory Required: 1.0M bytes
Source Language: NCRL
Purchase Terms: Purchase; Rental; Lease
Date First Installed: January 1983

NDX CORP.
CREATABASE
Specific Application: High-Speed File Analysis Indexing and Retrieval System
System Requirements: Motorola 68000; IBM 370; CDC; Cray
Operating System: MOS; VM/CMS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $10,000 to $175,000
Number Installed: 15
Date First Installed: 1971
(See Vendor Profile Page V-75)

Additional information provided for by vendor

Product: Creatabase. A data management system for high-speed analysis and retrieval of structured data or unstructured text. For large data bases on Cray, Cyber, Univac, Tandem, IBM VM/CMS, HP-3000 and Wicat. Faster and more efficient than DBMS for complex Boolean queries. Sales and marketing — NDX Corp. 8260 Greensboro Dr., McLean, VA 22102

SCIENTIFIC & BUSINESS SYSTEMS, INC.
EASYWORK
Specific Application: Report Writer and Cobol Generator, Interactive Query, System

System Requirements: Honeywell
Operating System: GCOS
Memory Required: 64K bytes
Source Language: Fortran, Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $8,000 to $25,000
Number Installed: 150
Date First Installed: 1971
(See Vendor Profile Page V-88)

SENTINEL COMPUTER CORP.
QUERY REPORT WRITER
Specific Industry: Wholesale/Distribution
System Requirements: Sentinel 30, 40, 50, 60
Operating System: DBOS
Memory Required: 128K bytes
Source Language: DBL
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,000
Number Installed: 200
(See Vendor Profile Page V-88)

SRI, INC.
SRI/SQL+
Specific Application: Relational Query Retrieval System
System Requirements: IBM; DEC VAX-11-700; Prime; DG
Operating System: MVS; Unix; AOS/VS
Source Language: Sirian
Purchase Terms: Purchase; License
Price: $8,000
(See Vendor Profile Page V-90)

TRANS MICRO SYSTEM, INC.
INTERPLER
Specific Application: Cobol Code Generator From ASK Query Report
System Requirements: HP 3000
Operating System: MPE
Memory Required: 64K bytes
Source Language: SPL
Purchase Terms: Purchase
Price: $2,850
Number Installed: 20
(See Vendor Profile Page V-104)

WANG LABORATORIES, INC.
WANG VS EZ QUERY
Specific Application: Data Base Definition With Relational Query Facility For Retrieving and Updating Data Without Programming
System Requirements: Wang VS85, VS100, VS25, VS80
Operating System: VS
Source Language: PL/1
Purchase Terms: Purchase; Rental
Price: $4,000
Number Installed: 400
(See Vendor Profile Page V-108)

WANG LABORATORIES, INC.
WANG VS T-ASK
Specific Application: Information Retrieval Without Programming
System Requirements: Wang VS80, VS85, VS90, VS100
Operating System: VS
Memory Required: 256K bytes
Purchase Terms: Purchase
Price: $10,000
Date First Installed: February 1984

Security/Auditing

APPLIED REALTIME SYSTEMS, INC.
COMPUTERIZED LIMITED ACCESS SECURITY
Specific Application: Restrict Access Record Time and Attendance Data
Specific Industry: Banking/Financial, Medical, Education, Government
System Requirements: IBM Series/1, PC
Operating System: DOS
Memory Required: 64K bytes
Source Language: EDL, Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $5,500
Number Installed: 80
Date First Installed: May 1978
(See Vendor Profile Page V-8)

APPLIED SOFTWARE, INC.
DATA ENCRYPTION FACILITY-DEF
Specific Application: Data Security
System Requirements: IBM; IBM
Operating System: SVS; MVT
Memory Required: 80K bytes
Source Language: 370 Assembler
Source Code Available: No
Purchase Terms: Lease
Number Installed: 10
Date First Installed: September 1982
(See Vendor Profile Page V-8)

BILLINGS COMPUTER CORP.
BILLINGS DATA CENTER PACK
Specific Application: Set Up Billings Data Center (Central Data Base)
System Requirements: Billings
Operating System: BOSS
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: 1982
(See Vendor Profile Page V-12)

BUSINESS MANAGEMENT SYSTEMS, INC.
T99/1
Specific Application: Security
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: 1981
(See Vendor Profile Page V-14)

THE CAMBRIDGE SYSTEMS GROUP
ACF2 ACCESS CONTROL FACILITY SYSTEM
Specific Application: Data Security
System Requirements: IBM 303X, 370, 43XX
Operating System: MVS; VM; MVS/XA; OS/VS1
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $21,000 to $29,500
Number Installed: 1,200
Date First Installed: May 1978
(See Vendor Profile Page V-15)

C. S. A. COMPUTER, INC.
TOP SECRET
Specific Application: Comprehensive and Flexible Security For MVS/XA System
System Requirements: IBM
Operating System: OS/VS; MVS/XA
Source Language: Assembler
Source Code Available: No
Purchase Terms: Lease
Price: $10,800
Number Installed: 392
Date First Installed: 1981
(See Vendor Profile Page V-17)

CHAPMAN & ASSOCIATES
SIGNED DATA
Specific Application: Secure Intercompany Communication
Specific Industry: Manufacturing, Engineering, Wholesale/Distribution, Retail, Banking/Financial, Legal, Insurance, Construction, Government, Transportation, Nonprofit Organizations
System Requirements: IBM 370
Operating System: MVS
Memory Required: 80K bytes
Source Language: 370 BAL, OS
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $50,000
(See Vendor Profile Page V-17)

CHAPMAN & ASSOCIATES
THE DES PACKAGE
Specific Application: Encryption
System Requirements: IBM 370
Operating System: OS/VS; MVS
Memory Required: 50K bytes
Source Language: 370 BAL, OS
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $1,000

CONTEL INFORMATION SYSTEMS
RECORD-ELEVEN
Specific Application: Record Locking System For Multi-User RT-11 and TSX Plus
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS; RT-11; Unix
Source Language: Fortran , Macro 11
Source Code Available: No
Purchase Terms: Purchase
Price: $250
Number Installed: 300
Date First Installed: 1980
(See Vendor Profile Page V-29)

COOPERS & LYBRAND
SAS (BANKING AUDIT SYSTEM)
Specific Application: Assist In Auditing Commercial Banks
Specific Industry: Banking/Financial
System Requirements: IBM 360, 370
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500
(See Vendor Profile Page V-30)

COOPERS & LYBRAND
SOURCE COMPARE PROGRAM
Specific Application: Can Be Used to Test Whether All Program Changes Were Properly Authorized
System Requirements: IBM 360, 370
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000

CULLINET SOFTWARE, INC.
EDP-AUDITOR
Specific Application: Auditing
System Requirements: IBM 360, 370, 303X, 43XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Memory Required: 150K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $10,000
Number Installed: 755
Date First Installed: April 1972
(See Vendor Profile Page V-32)

CYTROL, INC.
CYX-ER ERROR REPORTING FUNCTIONS
Specific Application: Provides Centralized Program Error Reporting For DEC/CYX System
System Requirements: DEC PDP-11/24, PDP-11/70, VAX
Operating System: RSX-11M; VMS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,300 to $2,000
Number Installed: 10
Date First Installed: May 1983
(See Vendor Profile Page V-33)

CYTROL, INC.
CYX-SC SECURITY CONTROL FUNCTIONS
Specific Application: Provides Security Control Functions For DEC/CYX Systems
System Requirements: DEC PDP-11/24, PDP-11/70, VAX
Operating System: RSX-11M; VMS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500 to $4,000
Number Installed: 10
Date First Installed: May 1983

DATA GENERAL CORP.
MASTER-MENU ACCESSED SECURE TRANSACTION
Specific Application: Combination of Menu and Security Capability
System Requirements: DG
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-35)

DATA INFORMATION SYSTEMS CORP.
TAS-TOTAL AUDIT
Specific Application: Audit Software
Specific Industry: Banking/Financial
System Requirements: NCR Criterion 8400
Operating System: VRX
Memory Required: 128K bytes
Source Language: NCR Mast/3
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 20
(See Vendor Profile Page V-36)

DESIGN SYSTEMS, INC.
DSI SECURITY
Specific Application: Security
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $450
Number Installed: 20
Date First Installed: January 1982
(See Vendor Profile Page V-40)

DYLAKOR
DYL-AUDIT
Specific Application: Auditing and Information Retrieval System Offers Stratified and Nonstratified Sampling Techniques
System Requirements: IBM
Operating System: DOS; SSX; OS/VS; CMS
Memory Required: 100K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $19,800 to $21,800
Number Installed: 150
Date First Installed: February 1979
(See Vendor Profile Page V-42)

DYLAKOR
DYL-SECURITY
Specific Application: Encryption/Decryption Product
System Requirements: IBM
Operating System: DOS; SSX; OS/VS; CMS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Date First Installed: January 1984

ELECTRONIC DATA SYSTEMS CORP.
SAC
Specific Application: Total Security Package That Provides Data

Security in VM

A Different Paradigm

Last night someone accessed the personnel database. Was this for a legitimate business need, or is your VM system wide open? Your computer holds the design plans for the company's hottest new product to be introduced next month. Who has seen, or even copied those plans?

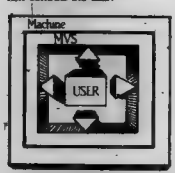
You need security for your system, and for the applications and data it supports. Meeting these security needs requires an entirely different approach in a VM environment than in any other environment.

THE SECURITY ENVIRONMENT

When most people think of security for an IBM mainframe, they have as a mental starting point one of IBM's batch operating systems. Given that DOS has been around since the 60's and MVS since the mid 70's, this is understandable.

So most people have a mindset that links a security system to an *operating system*, rather than a *machine*.

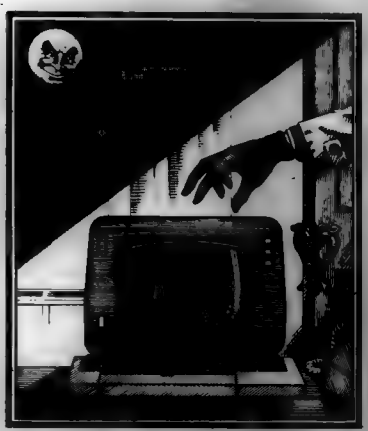
Traditionally, the operating system controls the user:



In fact, in MVS, it controls the user at a *logical* level. It ordinarily allows access only to datasets and other logical entities.

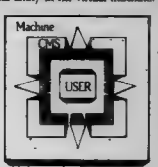
THE VM ENVIRONMENT

Under VM, multiple virtual machines can be run on one real machine. Inside these 'machines', various sets of instructions, or operating systems, can be run. For example, one virtual machine might run CMS, another DOS or MVS. A unique feature of VM is that each virtual machine (or user) is separated by hardware from other virtual machines on the same CPU. Each virtual machine functions independently of the others, making sharing of resources between machines difficult at best.



THE COMPARISON

In contrast to other IBM mainframe environments, such as MVS, the VM control program (CP) allows *physical* access to equipment. Thus, a user can access any logical piece of a physical entity in his virtual machine:



What this means for security is that a user in VM can *bypass* a logical system such as CMS and do physical access in his virtual machine. For example, a user in MVS cannot execute a privileged instruction, such as starting I/O to a device. He must ask MVS to do it. In VM, a user can do it easily.

THE MISCONCEPTION

The main liturgy of the security gurus goes something like this: We must:

1) Define ownership of all resources (tape, disk, machine access, etc.),
2) Specify rules to access those resources (hence the buzzwords "resource access control"), and
3) Manage and monitor this effort.

This is what you get with a package from IBM such as RACF on MVS.

One might conveniently think that the low level commands from such an MVS security implementation could be 'moved' to VM, but this is a dangerous misconception.

Any security facility implemented in an operating system within VM, such as CMS, whose usage can be bypassed, is just smoke—not realistic at all. Think of a security system that modifies every possible CMS command to control logical access to files. Sounds good, but any programmer can write a program *outside* CMS to beat it, or copy an unaltered version of a command from one of 10,000 plus other VM systems.

The virtual machine is the only level at which a VM system can be secured.

THE SOLUTION

First, what does VM itself offer for security? The VM directory defines users (virtual machines) and maps virtual to physical resources for those users. It contains a password for each user to access the system, and an optional password for access to each user's disk by others. In fact, VM is relatively secure when users need not share. The simple reality though, is that programs and data must be shared among users.

To be effective, a security package must work within the constraints of, and address the vulnerabilities of VM. It must be implemented at the control program level of VM—where it cannot be bypassed in CMS. It must be built within the VM directory scheme, so that it becomes an integral part of the VM system, and it must not require modifications to any part of VM or CMS.

The issue of security in the VM environment cannot be approached in the same way as for batch operating systems. It requires a vendor who understands the intricacies of VM to develop a security package to meet the needs of the VM community. It requires a vendor with the creativity to implement a system that addresses the unique features of VM.

VM Software Inc. is the undisputed leader among vendors of system software for the VM environment. Our newest product, VMSECURE, was designed by our experienced staff of VM professionals. VMSECURE is a resource access control, directory management, and disk space management system designed specifically to address the security needs of VM users.

VM Software Inc
2070 Chain Bridge Rd.
Suite 355
Vienna, Virginia 22180
(703) 821-6886
4-OWL-6864

Protection and Auditability
System Requirements: IBM
Operating System: OS/VS; OS/VS1; MVS
Source Language: Cobol
Purchase Terms: Purchase
Price: $10,000 to $22,000
(See Vendor Profile Page V-44).

THE FASSE GROUP
SECURITY SYSTEM
System Requirements: DEC VAX, 10, 20
Operating System: VMS; TOPS-10; TOPS-20
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Date First Installed: February 1979
(See Vendor Profile Page V-46)

FINANCIAL COMMUNICTIONS SERVICES, INC.
SECURITY PAC
System Requirements: IBM System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1982
(See Vendor Profile Page V-46)

FORMULA CONSULTANTS, INC.
ON-LINE TERMINAL SECURITY OTS1100
Specific Application: Transaction Processing Security
System Requirements: Sperry 1100
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $9,500
Date First Installed: June 1981
(See Vendor Profile Page V-47)

GEMASYS CORP.
SENTRY/3000
System Requirements: HP 3000
Operating System: MPE
Memory Required: 50K bytes
Source Language: Cobol, SPL
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $14,500
(See Vendor Profile Page V-48)

INDUSTRIAL SYSTEMS, INC.
SECURITY SYSTEM
Specific Application: Execute Card Entry Security
System Requirements: HP 1000
Operating System: RTE
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $42,500
(See Vendor Profile Page V-54)

INFORMATION MANAGEMENT CONSULTANTS, INC.
SYSTEM AUDITOR
Specific Application: Tracks Computers Resources
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol, Basic
Purchase Terms: Purchase
Price: $2,500
Number Installed: 4
(See Vendor Profile Page V-55)

INTEGRATED SYSTEMS, INC.
ALST
Specific Application: Security Package Design to Be Used For End User Applications
System Requirements: DEC VAX
Operating System: VMS
Source Language: Cobol
Source Code Available: Yes; $2,000
Purchase Terms: Purchase
Price: $650
Number Installed: 4
Date First Installed: March 1983
(See Vendor Profile Page V-57)

LOGICA, INC.
DATA SECURITY
Specific Application: Data Security to Data Item Level
System Requirements: IBM 4300, 303X; Honeywell DPS 6; Prime 50 Series; DG MV Series
Operating System: MVS; GCOS; Primos; AOS/VS
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 150
(See Vendor Profile Page V-63)

MARYLAND COMPUTER SERVICES, INC.
PROGRAM SECURITY
Specific Application: Code Security Package
System Requirements: HP 250
Source Language: HP Basic
Purchase Terms: Purchase
Price: $495
(See Vendor Profile Page V-66)

ON-LINE SOFTWARE INTERNATIONAL
GUARDIAN
Specific Application: Data Security For CICS
System Requirements: IBM 370, 43XX
Operating System: CICS/VS
Memory Required: 20K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $20,000 to $27,500
(See Vendor Profile Page V-78)

OXFORD SOFTWARE CORP.
COBS
Specific Application: CICS On-Line Security System
System Requirements: IBM 370; IBM 4300
Operating System: DOS; OS/VS
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $14,000 to $20,000
Date First Installed: 1982
(See Vendor Profile Page V-79)

PANAGRAPHIC SYSTEMS, INC.
PANAUDIT
Specific Application: Computer Auditing System
System Requirements: IBM 360/370, 303X, 4300
Operating System: DOS; OS/VS
Memory Required: 72K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $15,900 to $19,900
Number Installed: 400
(See Vendor Profile Page V-79)

PRIME FACTORS
DESCRIPT FS, CS, IS
Specific Application: DES
System Requirements: IBM 43XX, 360; Wang VS
Operating System: OS/VS; VMS
Memory Required: 25K bytes
Source Language: Assembler, Fortran, Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $500 to $2,000
Number Installed: 45
Date First Installed: May 1981
(See Vendor Profile Page V-82)

PRIME FACTORS
PSYPHER
Specific Application: Generalized Data Encryption Using DES
System Requirements: IBM-43XX, 30XX, 360; Wang VS
Operating System: OS/VS; VMS
Memory Required: 56K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Number Installed: 25
Date First Installed: May 1981

PROFDATA CORP.
FILE & GUARD VERSION 1.0
Specific Application: Computer Security
System Requirements: DG
Memory Required: 20K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $995
Date First Installed: April 1983
(See Vendor Profile Page V-83)

Q. S., INC.
SECURITY MANAGEMENT SYSTEM (SMS)
Specific Application: On-Line Security and Batch For Prime Systems
System Requirements: Prime 2250
Operating System: Primos
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,500
Date First Installed: 1982
(See Vendor Profile Page V-84)

SCM CORP.
KERROR
Specific Application: Console Log Error Reporting System
System Requirements: Tandem
Operating System: Guardian
Source Language: TAL
Purchase Terms: Purchase
(See Vendor Profile Page V-86)

SOFTWARE CLEARING HOUSE
FRAME
Specific Application: VRX Menu Processing Security Control System
System Requirements: NCR 8400 Series, 8500 Series
Operating System: VRX
Source Language: VRX Cobol 74
Purchase Terms: Purchase; Rental
Price: $2,200
(See Vendor Profile Page V-92)

TELTECH
COPS-CICS ON-LINE PROTECTION SYSTEM
Specific Application: Security and Auditing
System Requirements: IBM 43XX, 30XX, 370
Operating System: MVS; OS/VS
Memory Required: 20K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $12,000 to $18,000
(See Vendor Profile Page V-102)

TOWER SYSTEMS, INC.
SURVEILLANCE
Specific Application: On-Line Network (CICS) Security
System Requirements: IBM S370, 43XX, 30XX
Operating System: OS/VS1; DOS/VSE; OS/VS2
Memory Required: 50K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Number Installed: 100
(See Vendor Profile Page V-103)

VM SOFTWARE, INC.
VM SECURE
Specific Application: Directory Management and Security
System Requirements: IBM
Operating System: VM
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Number Installed: 50
Date First Installed: 1984
(See Vendor Profile Page V-107)

WOLF DATA SERVICES, INC.
ON-LINE SECURITY SYSTEM
Specific Application: Security and Logging
System Requirements: Datapoint; Prime 50 Series
Operating System: RMS; Primos; DOS
Source Language: Cobol, Datalus Datashare
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 20
(See Vendor Profile Page V-109)

FLEXPAC

The cornerstone of your X.25 network.

PHILIPS

Sort/Merge

APPLIED REALTIME SYSTEMS, INC.
INDEXED ACCESS METHOD (IAM)
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 7K bytes
Source Language: EDL
Purchase Terms: Purchase
Price: $1,250
Date First Installed: 1978
(See Vendor Profile Page V-8)

BELL & MURPHY & ASSOCIATES, INC.
CENTON - DDD
Specific Application: Merges Data
System Requirements: Wang 2200
Memory Required: 28K bytes
Source Language: Basic
Purchase Terms: Lease
Date First Installed: 1973
(See Vendor Profile Page V-12)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA - SORT
System Requirements: IBM 4300, 3XXX, 370
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 256K bytes
Source Language: Assembler
Purchase Terms: Lease
Number Installed: 1,000
Date First Installed: 1978
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES' INTERNATIONAL, INC.
CA-SORT
System Requirements: IBM 370, 43XX
Operating System: DOS/VS; OS/VS1; VM/CMS
Memory Required: 30K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Number Installed: 5,000

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-SORT/CMS
Specific Application: Provides OS Sort Capabilities Under CMS
System Requirements: IBM 370, 360, 43XX
Operating System: DOS/VS; OS/VS1; VM/CMS
Memory Required: 30K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-SAM
Specific Application: Sort Rearrange Access Method
System Requirements: IBM 370, 360, 43XX
Operating System: DOS/VS; OS/VS1
Memory Required: 10K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Price: $5,100 to $5,700
Number Installed: 3,100

COMPUTER NETWORK CORP.
DUPLICATE ELIMINATION (MERGE/PURGE)
System Requirements: IBM; Sperry 1100/80, 1100/90
Operating System: DOS; OS/3; OS/VS
Memory Required: 400K bytes
Source Language: Assembler
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: July 1980
(See Vendor Profile Page V-24)

CORPORATE COMPUTER SYSTEMS, INC.
SORT/1000 REV 1.9
Specific Application: General Purpose Sorting Tool
System Requirements: HP 1000
Operating System: RTE
Memory Required: 1K bytes
Source Language: C, Assembly
Source Code Available: Yes; $2,500
Purchase Terms: Purchase
Price: $995
Number Installed: 41
Date First Installed: February 1982
(See Vendor Profile Page V-30)

CORPORATE COMPUTER SYSTEMS, INC.
SORT PLUS REV 8311
System Requirements: HP 1000
Operating System: RTE
Memory Required: 27K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $800
Number Installed: 10
Date First Installed: 1981

EVANS GRIFFITHS AND HART, INC.
FSORT3
System Requirements: PDP-11
Operating System: RSTS/E
Memory Required: 96K bytes
Source Language: Basic, Macro 11
Purchase Terms: Purchase
Price: $2,500
Number Installed: 330
Date First Installed: 1976
(See Vendor Profile Page V-45)

HERSHEY, INC.
CORBET 3000
System Requirements: HP 3000
Operating System: MPE
Source Code Available: Yes; $50,000
Purchase Terms: Purchase
Price: $5,000
Date First Installed: September 1981
(See Vendor Profile Page V-51)

IBM
DOS SORT/MERGE
Operating System: DOS
Memory Required: 512K bytes
Purchase Terms: Purchase
Price: $800
(See Vendor Profile Page V-53)

INMARK
INMARK SORT
System Requirements: PE
Operating System: OS/VS
Memory Required: 85K bytes
Source Language: Assembler
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-56)

LIST PROCESSING CO., INC.
DUP DETECTIVE
System Requirements: IBM 4300, 360, 370, 3030
Operating System: DS/VS
Source Language: Assembler
Purchase Terms: Lease
Number Installed: 12
(See Vendor Profile Page V-63)

MICROMAX COMPUTER INTELLIGENCE, INC.
DATACOMP
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,000
Number Installed: 5
Date First Installed: January 1983
(See Vendor Profile Page V-70)

MICROMAX COMPUTER INTELLIGENCE, INC.
VSAMCOMP
System Requirements: IBM
Operating System: DOS
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $3,000
Number Installed: 8
Date First Installed: May 1982

ONDOM SOFTWARE, INC.
SORT-1-PLUS
Specific Industry: Manufacturing, Engineering, Wholesale/Distribution, Banking/Financial, Medical, Education, Government, Scientific, Software Development
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E
Memory Required: 16K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
(See Vendor Profile Page V-79)

PENNINGTON SYSTEMS, INC.
SPEEDSORT/41
System Requirements: PDP-11
Operating System: RSX-11M
Memory Required: 64K bytes
Source Language: Fortran
Purchase Terms: Rental
Price: $600
Date First Installed: June 1978
(See Vendor Profile Page V-90)

SAFE SOFTWARE SYSTEMS, INC.
SSUMATCH
System Requirements: IBM; Amdahl; NAS
Operating System: MVS; OS/VS; DOS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $1,800
Number Installed: 40
(See Vendor Profile Page V-97)

S & H COMPUTER SYSTEMS, INC.
RTSORT
Specific Application: High-Speed Disk Sort, Powerful Select, Merge and Field-Mapping Facilities
System Requirements: PDP-11
Operating System: RT-11
Memory Required: 20K bytes
Source Language: Macro-11
Purchase Terms: Purchase
Price: $450
Number Installed: 2,500
(See Vendor Profile Page V-99)

SYNCSORT, INC.
SYNCSORT
System Requirements: IBM System/360, System/370, 303X, 308X, 4300
Operating System: VM/MVS/SP; MVT; MFT; DOS/VS
Memory Required: 32K bytes
Source Language: Assembler
Purchase Terms: Purchase
Number Installed: 9,000
Date First Installed: 1972
(See Vendor Profile Page V-97)

TECHNICAL SYSTEMS CONSULTANTS, INC.
UNIFLEX SORT/MERGE
Operating System: Unix; Uniflex
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 600
Date First Installed: 1981
(See Vendor Profile Page V-101)

WANG LABORATORIES, INC.
WANG VS/IS LIST MANAGEMENT
System Requirements: Wang VS25, VS85, VS100, VS300
Operating System: VS
Purchase Terms: Purchase; Rental
Price: $2,000
(See Vendor Profile Page V-109)

Index to Financial Applications Software

This tab section includes the following financial software categories — General Accounting (Gen. Acct.); Accounts Payable (A/P); Accounts Receivable (A/R); Fixed Assets; General Ledger (G/L); Purchasing; and Integrated Accounting (Int. Acct.). The products have been indexed by major operating system: each section contains those packages which run on a specific operating system or operating system family. Index entries contain information on the vendor, package name, the product type and the page number on which the complete product listing can be found.

AMOS

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Christensen Computer Co., Inc.	CCC FUND ACCOUNTING SYSTEM	Int. Acct.	D-135
	CCC-STANDARD ACCOUNTING	Int. Acct.	D-135
Dakem International, Inc.	CMS - CONSTRUCTION MGMT SYSTEM	Int. Acct.	D-137
Legal Information Systems, Inc.	LOMAS (LAW OFFICE MGMT SYSTEM)	Int. Acct.	D-134
Systems and Solutions, Inc.	ACCOUNTS PAYABLE	Gen. Acct.	D-92
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	GAS FIRST PURCHASER PACKAGE	Gen. Acct.	D-92
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	JOINT VENTURE ACCOUNTING SYSTEM	Gen. Acct.	D-92
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	OIL FIRST PURCHASER PACKAGE	Gen. Acct.	D-92
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Western Computer Systems, Inc.	WESTERN RETAILER BOOKSELLER SYSTEM	Int. Acct.	D-144
Western New York Computing	MEDICAL BILLING	Int. Acct.	D-144

AOS

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Commercial Systems Group, Inc.	ACCOUNTS PAYABLE	A/P	D-88
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	FINANCIAL MANAGEMENT SYSTEM	Int. Acct.	D-139
	GENERAL LEDGER	G/L	D-99
Computer Associates Int'l, Inc.	CA-GENERAL LEDGER	G/L	D-99
Computers & Business Systems, Inc.	FOOD BROKERAGE SYSTEM	Gen. Acct.	D-45
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	MULTIUSER GENERAL BUSINESS PACKAGE	Gen. Acct.	D-45
	WHOLESALE LUMBER INVOICING AND INVENTORY	Gen. Acct.	D-45
Computer Systems Technology, Inc.	FINANCIAL FUND ACCOUNTING	Gen. Acct.	D-45
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Mid America Business Computer, Inc.	ACCOUNTS PAYABLE	A/P	D-75
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AOS/VS

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BOSS

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CPF

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Ellers - Sass Corp.	BUREAU SUPPORT SYSTEM	Gen. Acct.	DNOS	D-57
Select Information Systems, Inc.	ACCOUNTS PAYABLE	A/P	DOS/RMS	D-66
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	BALANCE FORWARD ACCOUNTS RECEIVABLE	A/R	DOS/RMS	D-81
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	PURCHASE ORDER SYSTEM	Purchasing	DOS/RMS	D-115
Customatrix, Inc.	CABS	Int. Acct.	DOS/RMS	D-128
	FIXED ASSETS	Fixed Assets	DOS/RMS	D-109
Chasma Systems, Inc.	ACCOUNTS RECEIVABLE	A/R	EDOS	D-82
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Applied Data Systems , Inc.	FINANCIAL MANAGEMENT SYSTEM FMS	Int. Acct.	GUARDIAN	D-129
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	LARGE BUSINESS SYSTEMS LBS	Int. Acct.	GUARDIAN	D-129
	PURCHASE ORDER SYSTEM	Purchasing	GUARDIAN	D-114

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PBL Associates	DISTRIBUTION SYSTEM	Purchasing	GUARDIAN	D-117
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STS Computer Systems, Inc.	DISTRIBUTION/POS	Int. Acct.	HP/DOS	D-131
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Logical Data Systems, Inc.	TOUR SERVICES	A/R	RECAP	D-89
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	LAWN CARE ACCOUNTING SYSTEM	Gen. Acct.	RPS	D-99
	PARKING TICKET ACCOUNTING SYSTEM	Gen. Acct.	RPS	D-99
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C. H. Computers, Inc.	ACCOUNTS PAYABLE	A/P	SUPER/DOS	D-76
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Princom, Inc.	TOTAL ACCOUNTING	Int. Acct.	SUPER/DOS	D-139
TSL, Inc.	THE ASSISTANT MANGER	Gen. Acct.	TSL	D-99
Balboa Data, Inc.	GENERAL LEDGER/BUDGETARY CONTROL	G/L	VM	D-99
	MEAT POULTRY & FISH ORDER SYSTEM	Purchasing	VM	D-119
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VM Software, Inc.	VMACCOUNT	Gen. Acct.	VM	D-99
Computer Associates Int'l, Inc.	CA-ACCOUNTS PAYABLE	A/P	VM/CMS	D-80
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Cullinet Software, Inc.	CULLINET FINANCIAL SYSTEM	Int. Acct.	VM/CMS	D-139
Financial Decision Systems, Inc.	CORPTAX CALENDAR	Gen. Acct.	VM/CMS	D-99
	CPA TAX CALENDAR	Gen. Acct.	VM/CMS	D-99
Pinnport Systems, Inc.	BUDGET +	Gen. Acct.	VM/CMS	D-99
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SWW Systems, Inc.	ASAP - ACCOUNTS PAYABLE	A/P	VRM	D-71
	ASAP - ACCOUNTS RECEIVABLE	A/R	VRM	D-89
	ASAP - GENERAL LEDGER	G/L	VRM	D-100
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General Systems Corp.	BUDGETARY ACCOUNTING	Gen. Acct.	VRX	D-99
	MEMBERSHIPS	Int. Acct.	VRX	D-137
Moore Data Systems, Inc.	BUDGET PREPARATION	Gen. Acct.	VRX	D-99
	CENTRAL CASHIERING SYSTEM ACCOUNTS RECEIVABLE	A/R	VRX	D-89
	CHECK RECONCILIATION	Gen. Acct.	VRX	D-99
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Donald R. Frey & Co.	BUDGETARY CONTROL SYSTEM "BUCS"	Int. Acct.	XENIX	D-139
MDBA	ACCOUNTS RECEIVABLE (A/R)	A/R	XENIX	D-89
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SMS Software Systems	ACCOUNTS PAYABLE	A/P	ZEUS	D-78
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Customized Information Systems	FIXED ASSETS	Fixed Assets	1100 OS	D-110
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Management Science America, Inc. (MSA)	THE MSA GENERAL LEDGER/FIC SYSTEM	G/L	1100 OS	D-100
Sperry	MSA 1100 ACCOUNTS PAYABLE SYSTEM	A/P	1100 OS	D-76
	MSA 1100 ACCOUNTS RECEIVABLE SYSTEM	A/R	1100 OS	D-82
	MSA 1100 FIXED ASSETS ACCOUNTING SYSTEM	Fixed Assets	1100 OS	D-113
	MSA 1100 GENERAL LEDGER ACCOUNTING SYSTEM	G/L	1100 OS	D-100

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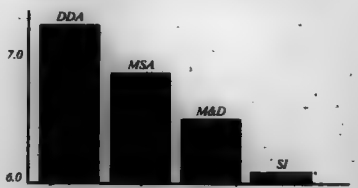

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ACCESS DIGITAL
CONSTRUCTION ACCOUNTING
Specific Application: Construction Accounting
Specific Industry: Construction
System Requirements: IBM System/23; IBM 5110; IBM 5120
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-1)

ACCESS DIGITAL
DISTRIBUTION ACCOUNTING
Specific Application: Distribution Accounting
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/23; IBM 5110; IBM 5120
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 25
Date First Installed: 1980

ACCESS DIGITAL
GENERAL ACCOUNTING
Specific Application: General Accounting Applications
System Requirements: IBM System/23; IBM 5110; IBM 5120
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 65
Date First Installed: 1980

ACCESS DIGITAL
MANUFACTURING ACCOUNTING
Specific Application: Manufacturing Accounting
Specific Industry: Manufacturing
System Requirements: IBM System/23; IBM 5110; IBM 5120
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 5
Date First Installed: February 1983

ACCESS DIGITAL
PHARMACY ACCOUNTING
Specific Application: Pharmacy Accounting
Specific Industry: Medical
System Requirements: IBM System/23; IBM 5110; IBM 5120
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Date First Installed: February 1983

ACCESS DIGITAL
PUBLIC ACCOUNTING SYSTEM
Specific Application: Accounting Applications For CPAs
Specific Industry: Accountants
System Requirements: IBM System/23; IBM 5110; IBM 5120
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Price: $2,500
Number Installed: 35
Date First Installed: 1980

ADAPTS DATA CONSULTANTS
ADVERTISING PACKAGE
Specific Application: Complete Accounting Functions For Advertising Firm
Specific Industry: Advertising
System Requirements: Daniel
Memory Required: 96K bytes
Source Language: Quic Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: August 1982
(See Vendor Profile Page V-1)

ADVANCED INFORMATION MANAGEMENT
MAS-MULTIPLE ASSET SYSTEM
Specific Application: Financial Record Keeping And Accounting
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM 370; IBM 4300; IBM 3000
Operating System: OS/VS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1982
(See Vendor Profile Page V-2)

AGLAND COMPUTER SYSTEMS
AGLAND FERTILIZER
Specific Application: Selling, Blending, Spreading, Billing Fertilizer
Specific Industry: Agribusiness
System Requirements: Burroughs 22, 21, 80, 900, B1000
Operating System: BTOS
Memory Required: 384K bytes
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: June 1983
(See Vendor Profile Page V-3)

AGLAND COMPUTER SYSTEMS
AGLAND GRAIN ACCOUNTING
Specific Application: Patron and Company-Owned Grain Inventory and Accounting
Specific Industry: Agribusiness
System Requirements: Burroughs B80, B900, B1000
Operating System: CMS; BTOS
Memory Required: 384K bytes
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 40

AMBS-IMC.
BBA
Specific Application: Educational Budget and Accounting System
Specific Industry: Education
System Requirements: HP; PE
Operating System: MPE; OS/32; Reliance
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 6
Date First Installed: 1979
(See Vendor Profile Page V-3)

AMBS-IMC.
IBA
Specific Application: Industrial Budget and Accounting System
System Requirements: HP; PE
Operating System: MPE; OS/32; Reliance
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $25,000

AMS SYSTEMS & SOFTWARE, INC.
TAXPAK
Specific Application: Time and Billing
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-4)

AMERICAN BUSINESS MACHINES CO.
COUNTRY TAX BILLING
Specific Application: Complete Package For Property Tax Billing and Collection
Specific Industry: Government
System Requirements: TI 600; TI 800; TI 300
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Date First Installed: 1977
(See Vendor Profile Page V-4)

AMERICAN BUSINESS MACHINES CO.
OMEGA-MED
Specific Application: Medical Practice Information and Accounting System
Specific Industry: Medical
System Requirements: TI 200; TI 600; TI 800; TI Professional
Operating System: DX-10
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Date First Installed: September 1978

AMERICAN COMPUTERS & ELECTRONICS CORP.
PLANT RECORDS
Specific Application: Records Keeping
System Requirements: TI 990 Series; DEC VAX
Operating System: DX-10; VMS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-4)

AMERICAN COMPUTERS & ELECTRONICS CORP.
SERVICE ORDERS
Specific Application: Record Keeping
System Requirements: TI 990 Series; DEC VAX
Operating System: DX-10; VMS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1978

AMERICAN COMPUTERS & ELECTRONICS CORP.
TROUBLE TICKETS
Specific Application: Record Keeping
System Requirements: TI 990 Series; DEC VAX
Operating System: DX-10; VMS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1978

AMERICAN RESOURCE SYSTEMS, INC.
SYSTEM/34 ACCOUNTS PAYABLE
Specific Application: Accounts Payable
System Requirements: IBM System/34; IBM System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 75
Date First Installed: 1978
(See Vendor Profile Page V-5)

AMERICAN SOFTWARE, INC.
CAPITAL PROJECT ACCOUNTING
Specific Application: Project Accounting
Specific Industry: Manufacturing
System Requirements: IBM 370; IBM 3000; IBM 4300
Operating System: MVS
Memory Required: 100K bytes
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-5)

APPLICATION ORIENTED DESIGN
ALICE
Specific Application: Automatic Loan Entry Control System
Specific Industry: Real Estate

System Requirements: Four Phase; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Volon, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-8)

APPLICATION ORIENTED DESIGN
HMS
Specific Application: Housing Management
Specific Industry: Real Estate
System Requirements: Four Phase; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Volon, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1981

APPLIED CYBERNETICS, INC.
GROWER/3000
Specific Application: Full Accounting System
Specific Industry: Food Processing
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 1
Date First Installed: 1979
(See Vendor Profile Page V-7)

APPLIED SYSTEMS, INC.
PROGRAM BUDGETING EXPENDITURE ACCOUNT SYSTEM
Specific Application: Expenditure Fund Accounting System
Specific Industry: Education, Government, Nonprofit Organizations
System Requirements: DEC VAX; DEC PDP-8; Decmate
Operating System: VMS; RSX-11M; RT-11; RSTS/E
Memory Required: 64K bytes
Source Language: Assembly, C
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 50
Date First Installed: 1978
(See Vendor Profile Page V-9)

APPLIED SYSTEMS, INC.
REVENUE SYSTEM
Specific Application: Codes Revenues
Specific Industry: Education, Government
System Requirements: DEC VAX; DEC PDP-8; Decmate
Operating System: RSX-11M; VMS; RSTS/E
Memory Required: 64K bytes
Source Language: Assembly, C
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: 1978

ARBAT SYSTEMS LTD.
BILLS & CREDIT
Specific Application: Bills and Credit
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11; DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972
(See Vendor Profile Page V-9)

ARBAT SYSTEMS LTD.
STATIC DATA & GENERAL ACCOUNTING
Specific Application: Static Data and General Accounting
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11; DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARGONAUT INFORMATION SYSTEMS, INC.
A/S INVENTORY/ACCOUNTING SYSTEM
Specific Application: Inventory Accounting
System Requirements: IBM System/38, 370; DEC VAX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 75
Date First Installed: 1978
(See Vendor Profile Page V-9)

ARKANSAS SYSTEMS, INC.
TIME ACCOUNTING SYSTEM
Specific Application: Time Accounting System
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $495
Number Installed: 2
Date First Installed: September 1981
(See Vendor Profile Page V-9)

ARTHUR ANDERSEN & CO.
OIL & GAS ACCOUNTING SYSTEM
Specific Application: General Accounting
Specific Industry: Oil and Gas Companies
System Requirements: IBM System/34
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 110
Date First Installed: 1977
(See Vendor Profile Page V-9)

ASA, INC.
ABACUS
Specific Industry: Accountants
System Requirements: DEC PDP-11; DEC VAX; DEC Rainbow; Decmate
Operating System: RT-11; VMS
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: 1976
(See Vendor Profile Page V-9)

ASA, INC.
INTERNATIONAL TRADE SOFTWARE
Specific Application: Operation Accounting For Custom Brokers, International Freight Forwarders
System Requirements: DEC PDP-11; DEC VAX; Onyx
Operating System: RT-11; VMS
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 200
Date First Installed: 1972

ASSOCIATED SYSTEMS, Inc. (AS)
ABAT DISTRIBUTIVE SYSTEM
Specific Application: Geared Towards Second Time Users With Extensive History and Reporting System
System Requirements: Basic 4
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $16,000
Number Installed: 19
Date First Installed: October 1980
(See Vendor Profile Page V-9)

AUTOMATED INTERNAL MANAGEMENT SYSTEM, INC.
AIMS
Specific Application: Accounting, Production Job Cost, Media Analysis, Financial Reporting
Specific Industry: Advertising
System Requirements: IBM Datamaster, System/36
Source Language: Business Basic, RPG
Source Code Available: No
Purchase Terms: Purchase
Price: $17,500 to $35,000
Number Installed: 45
Date First Installed: 1980
(See Vendor Profile Page V-10)

AZTECH CORP.
FUND RAISING, BILLING AND TRACKING
Specific Application: Handles Fund Raising, Billing and Tracking
Specific Industry: Nonprofit Organizations
System Requirements: DG
Operating System: AOS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 5
Date First Installed: March 1982
(See Vendor Profile Page V-11)

BENTSEN SCHNEIDER & ASSOC., INC.
COST ALLOCATION PROCESSING SYSTEM
Specific Application: Cost Accounting
System Requirements: IBM; Honeywell; Burroughs
Operating System: OS/VS
Memory Required: 48K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $13,000 to $16,000
Number Installed: 12
Date First Installed: October 1980
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS ACCOUNTING SUPPORT PACKAGE
Specific Application: Personalized Accounting Packs for Bookkeepers
System Requirements: Billings
Operating System: BOS
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $900
Date First Installed: 1982
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS BOOKKEEPER ACCOUNTING PACKAGE
Specific Application: General Ledger, Accounts Receivable, Accounts Payable, Payroll
System Requirements: Billings
Operating System: BOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1982

BILLINGS COMPUTER CORP.
LEGAL ACCOUNTING PACK
Specific Application: Legal Accounting
Specific Industry: Legal
System Requirements: Billings 500; Billings 6000
Operating System: BOS; Claia
Memory Required: 56K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: 1980

BISELLE COMPUTER, INC.
GENERAL BUSINESS SYSTEMS
Specific Application: Accounting Functions
System Requirements: Apple II; Fortune Systems; Basic Four; IBM System/36 Series I
Operating System: Unix

Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 80
Date First Installed: 1982
(See Vendor Profile Page V-13)

BANNER & CO.
KEYWORD INFORMATION MANAGER
Specific Application: Management Information System
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSX-11M; VMS
Memory Required: 32K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $4,000 to $5,000
Number Installed: 12
Date First Installed: 1981
(See Vendor Profile Page V-13)

BINTZ SYSTEMS
ART OPEN ITEM ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable, Open Item
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 28K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $99
Number Installed: 30
Date First Installed: October 1981
(See Vendor Profile Page V-13)

BUSINESS AUTOMATION, INC.
MAINTENANCE DISPATCHING SYSTEM
Specific Application: Costing and Scheduling, Dispatching
System Requirements: General Automation; Micro Data
Operating System: Control; Pick
Memory Required: 64K bytes
Source Language: Fortran, Basic
Source Code Available: $1,800
Purchase Terms: Purchase; Rental; Lease
Price: $10,000
Number Installed: 1
Date First Installed: February 1982
(See Vendor Profile Page V-14)

CALTEC, INC.
HEALTH WELFARE PENSION FUND ACCOUNTING PACKAGE
Specific Application: Accounting and Claims Package
Specific Industry: Insurance
System Requirements: HP 3000
Operating System: MPE IV; MPE V
Memory Required: 512K bytes
Source Language: Cognos
Source Code Available: $10,000
Purchase Terms: Purchase; Rental; Lease
Price: $40,000
Number Installed: 2
Date First Installed: September 1971
(See Vendor Profile Page V-15)

CARNEY ASSOCIATES, INC.
CAI A/P+
Specific Application: Accounts Payable
Specific Industry: Wholesale/Distribution
System Requirements: DG Eclipse; DG MV Series
Operating System: AOS/VS; AOS
Memory Required: 512K bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 1
Date First Installed: April 1982
(See Vendor Profile Page V-16)

CARNEY ASSOCIATES, INC.
CAI F/A
Specific Application: Fixed Assets Plus Asset Maintenance
Specific Industry: Wholesale/Distribution, Retail
System Requirements: DG Eclipse; DG MV Series
Operating System: AOS/VS; AOS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,500
Number Installed: 1
Date First Installed: January 1983

CARNEY ASSOCIATES, INC.
CAI G/L PLUS
Specific Application: General Ledger With Accrual/Deferral and Standard Allocations
Specific Industry: Retail
System Requirements: DG C/150
Operating System: AOS; AOS/VS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 1
Date First Installed: April 1982

CARTER, SCHAEFER & CO.
PROPERTY TAX MANAGEMENT & COLLECTION SYSTEM
Specific Application: Management and Collection of Property Tax
Specific Industry: Education, Government
System Requirements: HP 3000
Operating System: MPE IV
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 10
Date First Installed: February 1982
(See Vendor Profile Page V-16)

CASH MANAGEMENT SYSTEMS, INC.
AUTOMATIC CASH APPLICATION PACKAGE
Specific Application: Automatically Applies Customer Checks to an Open Item Accounts Receivable System Requirements: IBM 370
Operating System: OS/VS; DOS
Memory Required: 150K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 20
Date First Installed: 1976
(See Vendor Profile Page V-16)

CATALLACTICS CORP.
FUND ONE (VERSION 1.8)
Specific Application: Funds Accounting, Valuation and Reporting
Specific Industry: Banking/Financial
System Requirements: IBM 303X Series; IBM 4300 Series; IBM 360 370 Series
Operating System: OS/VS; OS/VS1; MVS
Memory Required: 500K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: July 1983
(See Vendor Profile Page V-16)

CGM COMPUTAX
BETA CLIENT ACCOUNTING
Specific Application: Client Accounting and After the Fact Payroll
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $7,950
Date First Installed: 1979
(See Vendor Profile Page V-16)

CGM COMPUTAX
BETA RANDOM NUMBER GENERATOR
Specific Application: Random Number Generator
Specific Industry: Accountants
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $150
Date First Installed: 1979

CGM COMPUTAX
BETA TAX PLANNING
Specific Application: Tax Planning
Specific Industry: Accountants
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,125
Date First Installed: 1979

CGM COMPUTAX
BETA 1040 TAX
Specific Application: Tax Returns
Specific Industry: Accountants
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $4,225
Date First Installed: 1979

CENTENNIAL COMPUTER SERVICES
CAMP CONSTRUCTION ACCOUNTING PROFITS
Specific Application: Job Costing
Specific Industry: Real Estate
System Requirements: Wang PC 2200; Wang VS
Operating System: Basic 8; OS/VS
Memory Required: 32K bytes
Source Language: Basic, RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-17)

CHAMP SYSTEMS, INC.
BALANCE FORWARD ACCOUNTS RECEIVABLE
Specific Application: Balance Forward Accounts Receivable
System Requirements: HP 83, 85, 86, 87
Operating System: MPE
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-17)

CHAMP SYSTEMS, INC.
HORSEMAN BOOKKEEPING
Specific Application: Race Track Management
Specific Industry: Race Track
System Requirements: Basic Four
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 1
Date First Installed: 1980

CMC ASSOCIATES, INC.
CMC2000
Specific Application: Cash Receipts for Fund Accounting
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes; $1,500
Purchase Terms: Purchase
Price: $3,500
Number Installed: 35
Date First Installed: 1977
(See Vendor Profile Page V-18)

C. M. COMPUTERS, INC.
CMC'S DENTAL SYSTEM
Specific Application: Appointment Scheduling, Accounts Receivable, General Ledger, Payroll, Accounts Payable, and Inventory
Specific Industry: Medical
System Requirements: DG; IBM
Operating System: RDOS; Super/DOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease

Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-14)

G. M. COMPUTERS, INC.
GMC'S MEDICAL SYSTEM
Specific Application: Appointment Scheduling, Accounts Receivable, General Ledger, Payroll, Accounts Payable, and Inventory
Specific Industry: Medical
System Requirements: DG; IBM
Operating System: RDOS; Super/DOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 10
Date First Installed: 1979

COLLECTION DATA SYSTEMS, INC.
COLLECTION AGENCY
Specific Application: New Debtor Setup Master Index Trust Accounting Management Agement Reports
Specific Industry: Manufacturing, Legal
System Requirements: TI 990-1 Series 300; Series 600, Series 800
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $60,000
Number Installed: 130
Date First Installed: 1970
(See Vendor Profile Page V-19)

COMMERCIAL DATA CORP. (TN)
COLLECTION AGENCY SYSTEM
Specific Application: Collection Processing
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: RMS; DOS
Memory Required: 64K bytes
Purchase Terms: Purchase
Price: $11,500
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-19)

COMMERCIAL DATA CORP. (TN)
CPA TIME ACCOUNTING SYSTEM
Specific Application: CPA Firm Time Accounting Application
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: RMS; DOS
Memory Required: 64K bytes
Source Language: Databus, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 2
Date First Installed: 1981

COMMERCIAL DATA CORP. (TN)
LAWYER TIME ACCOUNTING SYSTEM
Specific Application: Legal Time Accounting
Specific Industry: Legal
System Requirements: Datapoint
Operating System: RMS; DOS
Memory Required: 64K bytes
Source Language: Databus, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 2
Date First Installed: 1981

COMMERCIAL SYSTEMS GROUP, INC.
AGMS
Specific Application: Route Accounting for Electronic Games
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,500
Number Installed: 30
Date First Installed: 1981
(See Vendor Profile Page V-20)

COMPREHENSIVE SYSTEMS, INC.
STARBOARD-MATE
Specific Application: Accounting
System Requirements: TI
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: June 1983
(See Vendor Profile Page V-20)

COMPUMAT SERVICES, INC.
APPAREL WHOLESALE/RETAIL AND DEPARTMENT STORE
Specific Application: Accounts Payable, Accounts Receivable, General Ledger, Payroll, Purchase Orders, Inventory Reports, Inquiry into Inventory
Specific Industry: Wholesale/Distribution, Retail
System Requirements: Wang
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: RPT
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $20,000 to $30,000
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-20)

COMPUSERGENS, INC.
CASH/CREDIT MANAGEMENT SUPPORT (CCMSS)
Specific Application: Cash/Credit Management System
System Requirements: IBM System/34; System/38; System/36
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 18
Date First Installed: July 1982
(See Vendor Profile Page V-20)

COMPUTE-IT
KOPS (KEY ONCE PROCESSING SYSTEM)
Specific Application: Accounting
System Requirements: HP; IBM PC
Operating System: DOS - Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 125
Date First Installed: 1981
(See Vendor Profile Page V-21)

COMPUTER ACCOUNTING SYSTEMS (CPAS)
ORDER PROCESSING
Specific Application: Order Processing
System Requirements: IBM System/38; System/36; System/32; System/34
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,100
Date First Installed: 1977
(See Vendor Profile Page V-21)

COMPUTER CONCEPTS & SERVICES, INC. (CSSI)
GOVERNMENTAL FINANCIAL SYSTEM
Specific Application: Financial System
Specific Industry: Government
System Requirements: IBM System/34; IBM System/36
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: November 1982
(See Vendor Profile Page V-22)

COMPUTER CONCEPTS & SERVICES, INC. (CSSI)
HIGHWAY COSTING SYSTEM
Specific Application: Cost Control
Specific Industry: Government
System Requirements: IBM System/34; System/36
Operating System: SSP
Memory Required: 48K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,995
Number Installed: 21
Date First Installed: September 1982

COMPUTER MANAGEMENT SERVICES, INC.
ASSESSMENT AND TAXATION
Specific Application: Assessment and Taxation
Specific Industry: Government
Operating System: Pick
Source Language: Basic
Purchase Terms: Lease
Number Installed: 10
Date First Installed: 1977
(See Vendor Profile Page V-24)

COMPUTER RESOURCES & TECHNOLOGY, INC.
SCHOOL FUND ACCOUNTING AND PAYROLL
Specific Application: Fund Accounting, Budgeting, Payroll
Specific Industry: Education
System Requirements: IBM System/36; System/34
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $17,500
Number Installed: 15
Date First Installed: September 1981
(See Vendor Profile Page V-24)

COMPUTER RESOURCES & TECHNOLOGY, INC.
TEMPORARY HELP-TIMES
Specific Application: Payroll Billing, Accounts Receivable, Scheduling, Sales Analysis
Specific Industry: Temporary Help
System Requirements: IBM System/36; IBM System/34
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $17,500
Number Installed: 3
Date First Installed: October 1980

COMPUTERS & SUCCESS SYSTEMS, INC.
FOOD BROKERAGE SYSTEM
Specific Application: Automated Handling of TWX
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 1
Date First Installed: January 1982
(See Vendor Profile Page V-25)

COMPUTERS & SUCCESS SYSTEMS, INC.
FORMS MANUFACTURING INVOICING SYSTEM
Specific Application: Job Control and Billing
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: September 1982

COMPUTERS & SUCCESS SYSTEMS, INC.
JOINT INTEREST ACCOUNT SYSTEM FOR OIL
Specific Application: Base and Well Cost Control With Allocation of Cost, Billing and Tracking
Specific Industry: Oil
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: June 1981

COMPUTERS & BUSINESS SYSTEMS, INC.
MULTIUSER GENERAL BUSINESS PACKAGE
Specific Application: General Ledger, Accounts Payable, Accounts Receivable, Payroll
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: March 1980

COMPUTERS & BUSINESS SYSTEMS, INC.
WHOLESALE LUMBER INVOICING AND INVENTORY
Specific Application: Job Control and Billing
Specific Industry: Wholesale/Distribution, Lumber
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1983

COMPUTER SOFTWARE FOR PROFESSIONALS, INC.
LEGALMASTER
Specific Application: Time Accounting, Billing, Accounts Receivable, Calendaring, Retainer Disbursement Accounting
Specific Industry: Legal
System Requirements: IBM System/23, Displaywriter, 5110, 5120
Memory Required: 32K bytes
Source Language: Basic Datamaster
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,950
Number Installed: 200
Date First Installed: August 1978
(See Vendor Profile Page V-25)

COMPUTER STRATEGIES, INC.
FOCUS FORECASTING SYSTEM
Specific Application: Manufacturer/Distributor Sales Forecast by Product
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM 4300, Series/1; DEC LSI-11; Microdata Reality
Operating System: Pick
Source Language: RPL
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 1
Date First Installed: 1980
(See Vendor Profile Page V-26)

COMPUTER SYSTEMATICS
AUTO PARTS DISTRIBUTION SYSTEM
Specific Application: Inventory Control Order Processing, General Ledger, Accounts Payable, Accounts Receivable, Payroll, Purchasing
Specific Industry: AUTO Parts
System Requirements: Point 4 Mark 3; Mark 5; Computer Systems Dynamics
Operating System: Iris
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $35,000
Number Installed: 80
Date First Installed: 1978
(See Vendor Profile Page V-26)

COMPUTER SYSTEMS TECHNOLOGY, INC.
FINANCIAL FUND ACCOUNTING
Specific Application: G/L, Payroll, A/P
Specific Industry: Government
System Requirements: DG
Operating System: RDOS; AOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1978
(See Vendor Profile Page V-26)

COMPUTER SYSTEMS TECHNOLOGY, INC.
UTILITY BILLING
Specific Application: Utility Billing
Specific Industry: Government
System Requirements: DG
Operating System: RDOS; AOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1981

COMPUTER - TEK, INC.
ACS
Specific Application: Automated Collection System Includes Credit Card Embossing, Installment Loan System and Mailing System
Specific Industry: Credit Grantor
System Requirements: Prime
Operating System: Primos
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $70,000
Number Installed: 2
Date First Installed: February 1979
(See Vendor Profile Page V-26)

COMPUTER - TEK, INC.
INSTALLMENT LOAN SYSTEM
Specific Application: Installment Loan System
Specific Industry: Credit Grantor
System Requirements: Prime
Operating System: Primos
Source Language: Cobol
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: February 1979

COMPUTER TIME SHARE
GOVERNMENTAL ACCOUNTING
Specific Application: Funds Accounting
Specific Industry: Government
System Requirements: DG; Microtec
Operating System: Btis; Iris
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 3
Date First Installed: March 1981
(See Vendor Profile Page V-27)

COMPUTER TIME SHARE
MEMBERSHIP ACCOUNTING
Specific Application: Membership and Association Tracking System
System Requirements: DG; Microtec
Operating System: AOS; Iris; Btis
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,600
Number Installed: 20
Date First Installed: January 1982

COMPUTER TIME SHARE
PROFESSIONAL TIME AND BILLING
Specific Application: Professional Time Accounting
Specific Industry: Engineering, Legal, Insurance
System Requirements: DG; Microtec
Operating System: AOS; Iris
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,600
Number Installed: 15
Date First Installed: November 1981

COMPUTER UTILITIES OF THE OZARKS
CABLE/I MANAGEMENT INFORMATION AND A/R
Specific Application: Accounts Receivable
Specific Industry: Cable TV Operator
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: EDX-Prompt Data
Source Code Available: Yes
Purchase Terms: Purchase
Price: $13,000 to $15,000
Number Installed: 15
Date First Installed: August 1980
(See Vendor Profile Page V-27)

COMPUTRON TECHNOLOGIES CORP.
CAS/IV PURCHASE-ORDERS/INVENTORY
Specific Application: Purchasing, Management and Control System
System Requirements: Wang VS; DEC VAX
Operating System: OS/VS; VMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 5
Date First Installed: November 1982
(See Vendor Profile Page V-28)

CONCAP COMPUTING SYSTEMS
GENERAL ACCOUNTING
Specific Application: Accounting
Specific Industry: Accounting
Operating System: Unix
Source Language: Basic, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 200
(See Vendor Profile Page V-28)

CONCAP COMPUTING SYSTEMS
LAND SURVEYING
Specific Application: Accounting
Specific Industry: Land Surveying
Operating System: Unix
Source Language: Basic, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 200

CONCAP COMPUTING SYSTEMS
LIBRARY
Specific Application: Library Accounting
Specific Industry: Library
Operating System: Unix
Source Language: Basic, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 200

CONCAP COMPUTING SYSTEMS
MAPPING
Specific Application: Accounting
Specific Industry: Mapping
Operating System: Unix
Source Language: Basic, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 200

CONCEPTIONS UNLIMITED
FINANCIAL MANAGEMENT
Specific Application: Financial
Specific Industry: Publishers
System Requirements: Wang 2200; Wang VS
Memory Required: 32K bytes
Source Language: Basic, Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $5,000
Number Installed: 6
Date First Installed: November 1981
(See Vendor Profile Page V-28)

CONSTRUCTION COMPUTER ACCOUNTING SERVICES, INC.
CCAS CONSTRUCTION - COMMITMENT
Specific Application: Construction Accounting
Specific Industry: Construction
System Requirements: HP
Operating System: MPE IV
Source Language: RPG, Basic
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1971
(See Vendor Profile Page V-29)

CONSTRUCTION SYSTEMS ASSOCIATES
COMPREHENSIVE ACCOUNTING AND MANAGEMENT SYSTEM
Specific Application: Project Management
Specific Industry: Construction
System Requirements: DG
Operating System: AOS; DOS; RDOS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: 1979
(See Vendor Profile Page V-28)

CONSTRUCTION SYSTEMS SOFTWARE, INC.
CAPS (COST ACCOUNTING PROCESSING SYSTEM)
Specific Application: Cost Accounting
Specific Industry: Construction
System Requirements: NCR Decision Mate V, Tower, 9080, 9040, 9300, 9050
Operating System: Unix; IMOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-29)

CONTINENTAL MANAGEMENT SERVICES, INC.
REAL ESTATE MANAGEMENT SYSTEM
Specific Application: Cash Disbursement
Specific Industry: Real Estate
System Requirements: IBM 360, 370
Operating System: DOS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: May 1979
(See Vendor Profile Page V-29)

CONTRACT COMPUTER SYSTEMS, INC.
PRISMS
Specific Application: Billing, Inventory Control, A/R
Specific Industry: Medical
System Requirements: Prime
Operating System: Primos
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $12,500
Number Installed: 6
Date First Installed: 1979
(See Vendor Profile Page V-29)

COOPERS & LYBRAND
PAS (PORTFOLIO AUDIT SYSTEM)
Specific Application: Assists the User With the Organizations Handling of Security Purchases and Sales, Capital Gains, Reports
System Requirements: IBM 360, 370
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
(See Vendor Profile Page V-30)

COOPERS & LYBRAND
PAYROLL
Specific Application: Audit Software Package
System Requirements: IBM 360, 370
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000

CORE, INC.
GENERAL ACCOUNTING SYSTEM
Specific Application: General Ledger, Accounts Payable, Accounts Receivable, Payroll
System Requirements: IBM 5110, 5120, System/23
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $795
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-32)

CREATIVE APPLICATIONS, INC.
GENERAL ACCOUNTING
Specific Application: General Accounting with Cost Accounting and Subledger Capabilities
System Requirements: IBM PC, 5120; TI Business Systems
Source Language: APL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $15,000
Number Installed: 15
Date First Installed: 1981
(See Vendor Profile Page V-31)

CREATIVE COMPUTER SOLUTIONS
SHARP
Specific Application: Accounting Package For Housing Authority
Specific Industry: Housing
System Requirements: Microdata
Operating System: Rick
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1979
(See Vendor Profile Page V-31)

CTI LTD., INC.
ACTION/RETAINAGE
Specific Application: Retainage
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 2
Date First Installed: 1980
(See Vendor Profile Page V-32)

CTI LTD., INC.
RETAINAGE FOR S/34 REPORTS & CAPABILITIES
Specific Application: Retain Reports
Specific Industry: Construction
System Requirements: IBM
Operating System: CPF
Memory Required: 512K bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1982

CULVERHM CORP.
RPG-PLUS
Specific Application: To Match and Balance Payment Receipts
System Requirements: NCR 8200
Operating System: IMOS
Memory Required: 128K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $6,500
Date First Installed: 1977
(See Vendor Profile Page V-32)

CUSTOMATION, INC.
REINDEX
Specific Application: Invoices RMS Utility Upon Information in the RMS System/ISAM File
Operating System: RMS
Memory Required: 64K bytes
Source Language: Datebus, Datashare
Purchase Terms: Purchase
Price: $50
Number Installed: 10
Date First Installed: March 1984
(See Vendor Profile Page V-32)

CUSTOMIZED INFORMATION SYSTEMS
PROJECT COSTS
Specific Application: Project Cost
System Requirements: Sperry 1100
Operating System: 1100 OS
Memory Required: 24K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: September 1983
(See Vendor Profile Page V-32)

CYBERNETICS
CARE COST
Specific Application: Produces Cost Rolldowns For Medicaid/Medicare and Blue Cross/Blue Shield
Specific Industry: Medical
System Requirements: Honeywell Level 66; IBM 4341
Operating System: GCOS; DOS; OS/VS; MVS
Memory Required: 96K bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $8,000
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-33)

CYBERNETICS RESOURCE CORP.
CYLAW
Specific Application: Time and Accounting, Calendar, Docketing, and Office Management
Specific Industry: Legal
System Requirements: DG Nova II
Operating System: Micos
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 15
Date First Installed: 1978
(See Vendor Profile Page V-33)

DALBAR SOFTWARE
DALPH
Specific Application: Financial Accounting, Project Billing and Analysis
Specific Industry: Accountants
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000 to $40,000
Number Installed: 15
Date First Installed: 1976
(See Vendor Profile Page V-33)

DARAS (DATA MANAGEMENT SYSTEMS, INC.)
FIRE MANAGEMENT SYSTEM
Specific Application: Management of Basic Financial Accounting, Alarm Dispatch, Patch, Inspection
System Requirements: Point 4
Operating System: Iris
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-33)

THE DATA COMPANIES
GENERAL ACCOUNTING SYSTEM
Specific Application: Control of All Accounting Procedures
Specific Industry: Wholesale/Distribution, Legal
System Requirements: General Automation; DG; Zilog
Operating System: Unix; Pick; ICOS
Memory Required: 64K bytes
Source Language: Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: January 1977
(See Vendor Profile Page V-35)

DATA CONSULTANTS, INC.
AUTOMATED FUEL OIL SYSTEM
Specific Application: Degree Day Accounting For Fuel Oil Distributors
Specific Industry: Fuel Oil Distributor
System Requirements: DG
Operating System: DOS; RDOS; AOS; AOS/VS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 15

Date First Installed: 1975
(See Vendor Profile Page V-35)

DATA FINANCIAL SYSTEMS, INC.
FISCAL V
Specific Application: General Accounting Package
System Requirements: Televideo; Point 4
Operating System: Iris
Memory Required: 64K bytes
Source Language: Adept
Purchase Terms: Purchase
Date First Installed: 1980
(See Vendor Profile Page V-35)

DATA MANAGEMENT DESIGN, INC.
CAPITAL IMPROVEMENT
Specific Application: Capital Improvement
Specific Industry: Government
System Requirements: Wang 2200, VS, Wang PC
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-36)

DATA MANAGEMENT DESIGN, INC.
INCUMBRANCE ACCOUNTING SYSTEM
Specific Application: General Accounting
Specific Industry: Government
System Requirements: Wang 2200, VS, PC
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Number Installed: 14
Date First Installed: 1978

DATA MANAGEMENT DESIGN, INC.
TAX BILLING & RECEIVABLES MANAGEMENT SYSTEM
Specific Application: Tax Billing & Receivables Management
Specific Industry: Government
System Requirements: Wang 2200, VS, Wang PC
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Number Installed: 14
Date First Installed: 1978

DATAMATION SERVICES, INC.
FINANCIAL PREPARATION
Specific Application: Financial Preparation
Specific Industry: Manufacturing, Engineering, Wholesale/Distribution
System Requirements: Prime 50 Series
Operating System: Primos
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 15
Date First Installed: September 1979
(See Vendor Profile Page V-36)

DATAMERICA CORP.
FIXED ASSETS ACRS SYSTEM
Specific Application: On-Line Interactive Total Depreciation Asset Control System
System Requirements: NCR
Operating System: IMOS; IRX; ITX; RM/COS
Memory Required: 92K bytes
Source Language: Cobol Ansi 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,450
Number Installed: 600
Date First Installed: September 1979
(See Vendor Profile Page V-36)

DATA SYSTEMS OF BATON ROUGE
THE BIG ACCOUNTING SYSTEM
Specific Application: Business Accounting Package
System Requirements: DG
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,800 to $3,800
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-37)

DATA-TAX, INC.
1040 TAX PREPARATION
Specific Application: Preparation of Individual Tax Returns
System Requirements: DEC PDP-8; DEC PDP-11
Operating System: COS-310; CTS-300
Memory Required: 32K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,950 to $1,400
Number Installed: 1,000
Date First Installed: 1976
(See Vendor Profile Page V-37)

DATA-TOUCH, INC.
ENGINEERING AND TIME ACCOUNTING
Specific Application: Accounting
Specific Industry: Engineering
System Requirements: IBM Datamaster
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 3
Date First Installed: September 1982
(See Vendor Profile Page V-38)

DATAVISION
CLIENT WRITE-UP
Specific Application: Write Up Client Documents
Specific Industry: Accountants
System Requirements: DEC
Memory Required: 64K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: September 1975
(See Vendor Profile Page V-38)

DATAX, INC.
PROPERTY TAX ACCOUNTING
Specific Application: Tax Statements For Housing
Specific Industry: Engineering, Retail, Construction
System Requirements: IBM 3/15D; Burroughs 6
Operating System: DOS; CMS
Source Languages: RPG-II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-38)

DATEX, INC.
COMMISSION REPORTING
Specific Application: Commission Reporting
System Requirements: IBM System/38
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
(See Vendor Profile Page V-38)

DBA SYSTEMS, INC.
OIL AND GAS ACCOUNTING PACKAGING
Specific Application: Oil and Gas Accounting
System Requirements: IBM System/34, 38
Memory Required: 64K bytes
Source Language: RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1979
(See Vendor Profile Page V-39)

DEALERS MANAGEMENT SERVICES
ACCOUNTS PAYABLE
Specific Application: Accounts Payable
Specific Industry: Energy
System Requirements: Wang VS, PC, 2200
Operating System: OS/VS
Memory Required: 32K bytes
Source Language: Basic II, Cobol
Purchase Terms: Purchase
Price: $2,500
Number Installed: 43
Date First Installed: August 1981
(See Vendor Profile Page V-39)

DEPARO SOFTWARE SYSTEMS, INC.
GENERAL LEDGER
Specific Application: General Ledger
System Requirements: IBM System/34, System/36
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 3
Date First Installed: March 1982
(See Vendor Profile Page V-39)

DESCO COMPUTER SERVICES, INC.
WORKSHOP REPORTING SYSTEM
Specific Application: Analysis of Productivity, Rehabilitation System, Payroll
Specific Industry: Rehabilitation
System Requirements: Alloa 800-7
Memory Required: 32K bytes
Source Language: RM Cobol, Microsoft Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 2
(See Vendor Profile Page V-40)

D. F. DIGNAMARA CO.
GENERAL LEDGER ACCOUNTING
Specific Application: General Ledger
System Requirements: IBM System 3
Operating System: DOS
Memory Required: 32K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Rental
Number Installed: 10
Date First Installed: 1974
(See Vendor Profile Page V-40)

DGI COMPUTING SERVICE
ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable
System Requirements: IBM 360, 370
Operating System: DOS/VS
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 20
Date First Installed: February 1982
(See Vendor Profile Page V-40)

DLM SYSTEMS, INC.
BUDGET PREPARATION
Specific Application: Budget Preparation
Specific Industry: Government
System Requirements: IBM System/34, 36
Operating System: SSP
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,900
Number Installed: 54
Date First Installed: January 1980
(See Vendor Profile Page V-42)

DLM SYSTEMS, INC.
FUND ACCOUNTING
Specific Application: Fund Accounting
Specific Industry: Government
System Requirements: IBM System/34, 36
Operating System: SSP
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 54
Date First Installed: January 1980

EASTERN COMPUTER SERVICES, INC.
GENERAL ACCOUNTING SYSTEM
Specific Application: Inventory, Purchase Order, Sales Order Processing, General Ledger,

Accounts Payable, Accounts Receivable, Payroll
System Requirements: Basic; Basica
Operating System: Bos
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 1,500
Date First Installed: 1975
(See Vendor Profile Page V-43)

EMPIRE 214, INC.
ELECTRICAL PLUMBING AND SUPPLY
Specific Application: Complete Inventory Control, Accounting Functions, and Payroll
System Requirements: DG
Operating System: MP/AOS; RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Date First Installed: 1977
(See Vendor Profile Page V-44)

EMPIRE 214, INC.
MAIL ORDER DISTRIBUTORS PACKAGE
Specific Application: Complete Inventory Control, Accounting Functions, and Payroll
Specific Industry: Wholesale/Distribution
System Requirements: DG
Operating System: MP/AOS; RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Date First Installed: 1973

ERTRON ENGINEERING, INC.
TIME ACCOUNTING SYSTEM (TACCY)
Specific Application: Time Accounting and Production Reporting
System Requirements: Datapoint 1560, 4630
Operating System: Datashare
Memory Required: 96K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: June 1981
(See Vendor Profile Page V-45)

EXECUTIVE TECHNOLOGY DATA SYSTEMS (ETDS)
SOFTWARE 1040
Specific Application: In-House 1040 Processing
Specific Industry: Accountants
System Requirements: IBM System/38, System/36, System/34, System/32
Operating System: CPF; SSP
Memory Required: 48K bytes
Source Language: RPG-II, RPG-III
Source Code Available: No
Purchase Terms: Annual License
Price: $2,400
Date First Installed: 1980
(See Vendor Profile Page V-46)

EXECUTIVE TECHNOLOGY DATA SYSTEMS (ETDS)
TIME AND EXPENSE MANAGEMENT SYSTEM
Specific Application: Management of an Accounting Practice
Specific Industry: Accountants
System Requirements: IBM System/36, System/34, System/32, System/23
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,200 to $5,500
Number Installed: 250
Date First Installed: July 1975

FINANCIAL DECISION SYSTEMS, INC.
CORPTAX CALENDAR
Specific Application: Corporate Tax Calendar For Monitoring Schedule Payments, Compliance Accounting and Taxes
System Requirements: IBM 4300, 3000, PC-XT
Operating System: VM/CMS; MVS; DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $5,000 to $12,950
Date First Installed: 1981
(See Vendor Profile Page V-48)

FINANCIAL DECISION SYSTEMS, INC.
CORPTAX-AMS
Specific Application: Asset Management System for Corporate Tax Department
System Requirements: IBM 4300, 3000, 3700
Operating System: OS/VS; DOS/VSE; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $10,000 to $15,000
Date First Installed: 1981

FINANCIAL DECISION SYSTEMS, INC.
CPA TAX CALENDAR
Specific Application: CPA Tax Calendar
Specific Industry: Banking/Financial
System Requirements: IBM 4300, 3000; IBM PC-XT
Operating System: VM/CMS; MVS; DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase

FINANCIAL PROGRAMMING, INC.
BROKERAGE OFFICE ACCOUNTING SYSTEM
Specific Application: Office Accounting System For Brokerage Firms
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 7
Date First Installed: 1977
(See Vendor Profile Page V-45)

FINPAC CORP.
FRS - FINANCIAL RESOURCE MANAGEMENT SYSTEM
Specific Application: Financial Report Writing, General Ledger, Accounts Payable, Accounts Receivable
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Fortran; Macro
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $30,000
Number Installed: 6
Date First Installed: July 1982
(See Vendor Profile Page V-47)

FIRSTPORT SYSTEMS, INC.
BUDGET +
Specific Application: Operational Budgeting and Forecasting System With Revenue Expense, Payroll, and Productivity
Specific Industry: Medical
System Requirements: IBM
Operating System: VM/CMS
Memory Required: 2.0M bytes
Source Language: APL
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 10
Date First Installed: March 1983
(See Vendor Profile Page V-47)

FIRSTPORT SYSTEMS, INC.
EXPENSE
Specific Application: Expense Budgeting and Monitoring For Other Than Payroll Expenses
Specific Industry: Medical
System Requirements: IBM
Operating System: VM/CMS
Memory Required: 2.0M bytes
Source Language: APL
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 10
Date First Installed: March 1983

FIRSTPORT SYSTEMS, INC.
REVENUE
Specific Application: Revenue Budgeting and Forecasting Module to the Detail Charge or Procedure Level
Specific Industry: Medical
System Requirements: IBM
Operating System: VM/CMS
Memory Required: 2.0M bytes
Source Language: APL
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 10
Date First Installed: March 1983

FRANKLIN COMPUTER SYSTEMS
TCS-11
Specific Application: Professional Time and Charge System For Accounting Firms
Specific Industry: Accounting Firms
System Requirements: DEC PDP-11, Rainbow, Professional; IBM PC-XT
Operating System: RT-11
Memory Required: 64K bytes
Source Language: DBol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500 to $2,500
Number Installed: 100
Date First Installed: 1981
(See Vendor Profile Page V-47)

FULCRUM COMPUTER CORP.
CHECK RECONCILIATION
Specific Application: Check Reconciliation
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978
(See Vendor Profile Page V-48)

FULCRUM COMPUTER CORP.
EXCISE TAX BILLING & COLLECTIONS
Specific Application: Excise Tax Billing and Collections
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978

FULCRUM COMPUTER CORP.
TAX APPRAISAL
Specific Application: Tax Appraisal
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978

FULCRUM COMPUTER CORP.
TAX COLLECTIONS
Specific Application: Tax Collections
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor

Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978

FULCRUM COMPUTER CORP.
TAX LISTING & BILLING
Specific Application: Tax Listing & Billing
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978

FULCRUM COMPUTER CORP.
TAX MAP DIGITIZING
Specific Application: Tax Map Digitizing
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978

FULCRUM COMPUTER CORP.
VITAL STATISTICS
Specific Application: Vital Statistics
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978

GARRETT COMPUTER SERVICE, INC.
GCS
Specific Application: Dealership Payroll, Invoicing, Accounting
Specific Industry: Transportation
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 192K bytes
Source Language: Cobol, EDL
Source Code Available: No
Purchase Terms: Rental; Lease
Number Installed: 14
Date First Installed: May 1980
(See Vendor Profile Page V-46)

GENERAL SYSTEMS CORP.
BUDGETARY ACCOUNTING
Specific Application: Budgetary Accounting
Specific Industry: Government, Associations Private
System Requirements: Northern Telecom; NCR
Operating System: Unix; VRX
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1973
(See Vendor Profile Page V-46)

GENERATED SYSTEMS, INC.
LAWN CARE ACCOUNTING SYSTEM
Specific Application: Accounting
System Requirements: IBM; IBM Series/1; Wang
Operating System: EDX; RPE; OS/VS
Source Language: Cobol, Assembler
Source Code Available: Yes
Date First Installed: 1981
(See Vendor Profile Page V-46)

GENERATED SYSTEMS, INC.
PARKING TICKET ACCOUNTING SYSTEM
Specific Application: Accounting
Specific Industry: Government, Cities
System Requirements: IBM; Wang; IBM Series/1
Operating System: EDX; OS/VS; RPS
Source Language: Cobol, Assembler
Source Code Available: Yes
Date First Installed: 1983

GENESYSTEMS OF ALBANY, INC.
RESTAURANT MANAGEMENT INFORMATION SYSTEM
Specific Application: Restaurant Management
Specific Industry: Restaurant
System Requirements: Wang 2200 VP, 2200 SVP, 2200 LVP
Operating System: Basic II
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $3,000
Number Installed: 20
Date First Installed: January 1980
(See Vendor Profile Page V-46)

H & A COMPUTER SYSTEMS
ACCOUNTS PAYABLE & GENERAL LEDGER
Specific Application: Accounts Payable and General Ledger
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 4K bytes
Source Language: PXS
Purchase Terms: Purchase
Price: $1,500 to $3,000
Number Installed: 20
Date First Installed: 1980
(See Vendor Profile Page V-50)

HALE SYSTEMS, INC.
FIXED INCOME MANAGEMENT
Specific Application: Fixed Income
System Requirements: Burroughs B7900
Operating System: MCP 3
Source Language: Fortran
Source Code Available: No
Purchase Terms: Time-sharing
Number Installed: 60
Date First Installed: January 1975
(See Vendor Profile Page V-50)

HALE SYSTEMS, INC.
GAP ANALYSIS (GAP)
Specific Application: Gap Specialist
System Requirements: Burroughs B7900
Operating System: MCP 3
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: January 1980

HAL SYSTEMS & SERVICES, INC.
LEASE MANAGEMENT SYSTEM
Specific Application: Complete On-Line Control of Land Lease Functions
Specific Industry: Petroleum
System Requirements: Datapoint 1500
Operating System: DOS
Memory Required: 128K bytes
Source Language: Database
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: January 1983
(See Vendor Profile Page V-50)

HAL SYSTEMS & SERVICES, INC.
PAGHAL-PETROLEUM ACCOUNTING SYSTEM
Specific Application: Job Revenue, Land, Rigs, Participants, Production
Specific Industry: Petroleum
System Requirements: Datapoint 6600
Operating System: DOS
Memory Required: 128K bytes
Source Language: Database, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 350
Date First Installed: January 1977

HARPER & SIVUSIAN, INC.
CP/MB-COMPUTER BASED FINANCIAL
Specific Application: To Help Design Professionals Manage Their Office
System Requirements: IBM PC; HP 3000; IBM 370
Operating System: MPE
Memory Required: 128K bytes
Source Language: Pascal, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $695 to $25,000
Number Installed: 6
Date First Installed: 1970
(See Vendor Profile Page V-50)

HARVEST COMPUTER, INC.
GRANTS MANAGEMENT SYSTEM
Specific Application: Accounting Package For Institutional Departmental Use, Tracks Multiple Funds
Specific Industry: Medical, Education
System Requirements: DEC PDP-11
Operating System: Unix
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: October 1983
(See Vendor Profile Page V-51)

HEALTH BUSINESS SYSTEMS, INC.
HBS ACCOUNTS PAYABLE
Specific Application: Accounts Payable
System Requirements: DEC PDP-11
Operating System: RT-11; TSX-11+
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-51)

HEALTH BUSINESS SYSTEMS, INC.
HBS ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable
System Requirements: DEC PDP-11
Operating System: RT-11; TSX-11+
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 15
Date First Installed: 1980

HEALTH BUSINESS SYSTEMS, INC.
HBS DURABLE MEDICAL EQUIPMENT SYSTEM
Specific Application: Bills Third Parties For Medical Equipment
Specific Industry: Medical
System Requirements: DEC PDP-11
Operating System: RT-11; TSX-11+
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 2
Date First Installed: May 1983

HEALTH BUSINESS SYSTEMS, INC.
HBS GENERAL LEDGER
Specific Application: General Ledger
System Requirements: DEC PDP-11
Operating System: RT-11; TSX-11
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500

Number Installed: 15
Date First Installed: 1980

HEALTH EXPRESS SYSTEMS, INC.
HES PHARMACY MANAGEMENT SYSTEM
Specific Application: Handles Patient Profiles and Billing For Pharmacies
Specific Industry: Medical
System Requirements: DEC PDP-11
Operating System: RT-11; TSX-11+
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 112
Date First Installed: 1977

HEWITT ASSOCIATES
HEWITT ASSOCIATES PLAN ACCOUNTING SYSTEM
Specific Application: Contribution Plan Participation Record Keeping For Employees
System Requirements: IBM 4341
Operating System: MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Lease
Price: $100,000
Number Installed: 75
(See Vendor Profile Page V-52)

HOBBS OFFICE PRODUCTS, INC.
BASIC ACCOUNTING
Specific Application: Includes G/L, A/R, A/P, Order Entry, Payroll, Inventory, Purchase Order
System Requirements: Point 4 Mark V, Mark VII, Mark III
Operating System: Iris; Site
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-52)

HOBBS OFFICE PRODUCTS, INC.
TOTAL FUND ACCOUNTING
Specific Application: Includes G/L, A/P, Purchase Order Encumberances
Specific Industry: Government, Nonprofit Organizations
System Requirements: Point 4 Mark V, Mark VII, Mark III
Operating System: Iris; Site
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 6
Date First Installed: 1980

HONEYWELL, INC.
7560 HONEYWELL CASH FLOW MANAGEMENT SYSTEM
Specific Application: A Systematic Structured Approach to Planning and Controlling an Investment and Borrowing Program
Specific Industry: Banking/Financial
System Requirements: Honeywell DPS
Operating System: GCOS-6
Purchase Terms: Purchase
Price: $15,000
(See Vendor Profile Page V-52)

HOUSTON TIRE CHARGEX AUTOMOBILE DEALERSHIP ACCOUNTING
Specific Application: General Accounting and Shop Scheduling For Maintenance
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 32K bytes
Source Language: Basic+
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-53)

IDAS COMPUTER SYSTEMS, INC.
IDAS (INVENTORY & COST ANALYSIS SYSTEM)
Specific Application: Inventory Control, Point of Sale, Invoicing
Specific Industry: Wholesale/Distribution, Retail, Auto Parts
System Requirements: Decmate II; DEC PDP-8; DEC PDP-11/23; DEC VAX
Memory Required: 64K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $10,000 to $25,000
Number Installed: 700
Date First Installed: 1977
(See Vendor Profile Page V-53)

IGGS CORP.
ICCS ENTERTAINMENT INDUSTRY
Specific Application: Tracks Production Costs, Tracks Residuals
System Requirements: Wang VS
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000 to $100,000
Number Installed: 4
Date First Installed: October 1981
(See Vendor Profile Page V-53)

IGGS CORP.
ICCS BCMP - BOWLING CENTER MANAGEMENT
Specific Application: Provides League Statistics, Tracks Financial Transactions
System Requirements: Wang VS
Memory Required: 256K bytes
Source Language: RPG-II
Purchase Terms: Purchase; Lease
Number Installed: 3
Date First Installed: June 1981

I-CONCEPTS, INC.
SOS ACCOUNTS PAYABLE
Specific Application: Interactive Accounts Payable That Interfaces With General Ledger
Operating System: SOS
Memory Required: 64K bytes
Source Language: Microcobol
Source Code Available: No
Purchase Terms: Purchase
Price: $900
Date First Installed: 1978
(See Vendor Profile Page V-53)

I C SYSTEMS, INC.
IC DENTAL LAB
Specific Application: Operational and Financial Accounting
System Requirements: TI 990, 800
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $45,000 to $180,000
Number Installed: 7
Date First Installed: 1981
(See Vendor Profile Page V-53)

IBC CORP.
GB 2000
Specific Application: General Business System A/P, A/R
System Requirements: HP 3000
Operating System: MPE
Source Language: RPG-II, SPL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 115
Date First Installed: 1977
(See Vendor Profile Page V-53)

IBC CORP.
HB 3000
Specific Application: Health Service Industry, Patient Billing, Data, Government Fund Raising
Specific Industry: Medical, Government
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: RPG-II, SPL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 7
Date First Installed: 1978

IBG DATA SERVICES
FINANCIAL
Specific Application: Controls Expenditures, General Financial
Specific Industry: Advertising
System Requirements: Wang VS
Operating System: DOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Rental; Lease
Number Installed: 3
Date First Installed: 1977
(See Vendor Profile Page V-53)

IBG DATA SERVICES
MBA (METEOR BROADCAST ACCOUNT)
Specific Application: Controls Motor Expenditures, General Accounting
Specific Industry: Advertising
System Requirements: Wang VS
Operating System: DOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Rental; Lease
Number Installed: 3
Date First Installed: 1977

IBG DATA SERVICES
PACE (PRINT ACCOUNT CONTROL EVALUATION)
Specific Application: Controls Motor Expenditures, General Accounting
Specific Industry: Advertising
System Requirements: Wang VS
Operating System: DOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Rental; Lease
Number Installed: 3
Date First Installed: 1977

INFORMATICS GENERAL CORP. — M.C.S.
AMORTIZATION - AM
Specific Application: Performs All Calculations of Evaluating Financial Alternatives, Investment Situations and Their Tax Consequences
Specific Industry: Banking/Financial, Real Estate, Accounting
System Requirements: IBM System/38, System/34, System/32, PC-XT
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II, Basic, MS Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $150 to $600
Number Installed: 2,800
Date First Installed: 1976
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP. — M.C.S.
DEPRECIATION
Specific Application: Depreciation Calculation
Specific Industry: Accounting
System Requirements: IBM
Operating System: SSP; CPF
Source Language: Cobol, Basic, RPG-II, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200 to $6,200
Number Installed: 1,500
Date First Installed: 1975

INFORMATICS GENERAL CORP. — M.C.S.
FINANCIAL REPORTER
Specific Application: Financial Reporter
Specific Industry: Real Estate, CPA
System Requirements: IBM
Operating System: SSP; CPF
Source Language: Basic, Cobol, RPG-II, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200 to $6,200
Number Installed: 3,000
Date First Installed: 1975

INFORMATICS GENERAL CORP., — M.C.S.
LOAN AMORTIZATION
Specific Application: Loan Amortization
Specific Industry: Accounting
System Requirements: IBM
Operating System: SSP; CPF
Source Language: RPG-II, Cobol, Basic, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200 to $6,200
Number Installed: 1,500
Date First Installed: 1975

INFORMATICS GENERAL CORP., — M.C.S.
PRACTICE MANAGEMENT
Specific Application: Practice Management
Specific Industry: Accounting
System Requirements: IBM
Operating System: SSP; CPF
Source Language: RPG-II, Cobol, Basic, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200 to $6,200
Number Installed: 2,050
Date First Installed: 1975

INFORMATICS GENERAL CORP., — M.C.S.
PRODUCTIVITY PLUS
Specific Application: Enter Data Continuously Without Waiting For Computer to Stop and Process Reports, Queueing Feature
Specific Industry: Banking/Financial, Real Estate, Accounting
System Requirements: IBM
System/38, System/34, System/23, PC-XT
Operating System: SSP
Source Language: RPG-II, Basic, MS Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,500
Number Installed: 500
Date First Installed: 1981

INFORMATICS GENERAL CORP., — M.C.S.
PROPERTY MANAGEMENT
Specific Application: Residential and Commercial Property Management
Specific Industry: Accounting
System Requirements: IBM
Operating System: SSP; CPF
Source Language: RPG-II, Basic, Cobol, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200 to $6,200
Number Installed: 1,000
Date First Installed: 1975

INFORMATICS GENERAL CORP., — M.C.S.
RANDOM NUMBER GENERATOR
Specific Application: Reduces Time Necessary to Generate a True Random Sample During an Audit
Specific Industry: Banking/Financial, Accounting
System Requirements: IBM System/36, System/34, System/23, PC-XT
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II, Basic, MS Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $700
Number Installed: 500
Date First Installed: 1976

INFORMATICS GENERAL CORP., — M.C.S.
SECURITY SYSTEM
Specific Application: Maintain File Integrity Amoung Multiple Users
Specific Industry: Banking/Financial, Real Estate, Accounting
System Requirements: IBM System/36, System/34, System/23, PC-XT
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II, Basic, MS Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,000
Number Installed: 1,000
Date First Installed: 1976

INFORMATICS GENERAL CORP., — M.C.S.
STAFF SCHEDULING
Specific Application: Staff Scheduling
Specific Industry: Accounting
System Requirements: IBM
Operating System: SSP; CPF
Source Language: RPG-II, Cobol, Basic, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200 to $6,200
Number Installed: 1,500
Date First Installed: 1975

INNOVATIVE COMPUTING CORP.
ITS BUDGET
Specific Application: Budgeting
Specific Industry: Truck Load Carriers
System Requirements: IBM
System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1976
(See Vendor Profile Page V-56)

INNOVATIVE COMPUTING CORP.
ITS DRIVERS LOGS AUDIT
Specific Application: Auditing
Specific Industry: Truck Load Carriers
System Requirements: IBM
System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1976

INNOVATIVE PROFESSIONAL SYSTEMS, INC.
REAL ESTATE CLOSING
Specific Application: Documents Calculations and Escrow Accounts For Real Estate Closing
Specific Industry: Legal
System Requirements: Datapoint; Televideo
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: October 1979
(See Vendor Profile Page V-59)

INNOVATIVE PROFESSIONAL SYSTEMS, INC.
TRUST ACCOUNTING
Specific Application: Legal Record Accounting
Specific Industry: Legal
System Requirements: Datapoint; Televideo
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: October 1979

INTELLIWORKS CORP.
MEDICAL CENTER INFORMATION SYSTEM
Specific Application: Provides Administrative Information For Hospital Cost Accounts
Specific Industry: Medical
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: April 1982
(See Vendor Profile Page V-57)

INTERACTIVE COMPUTER SYSTEMS CORP.
EMPLOYEES RECEIVABLES AND TRAVEL EXPENSES
Specific Application: Controls Travel Expenses, Reimburses Employees, Reconciles Vendor Billing
System Requirements: IBM Mainframe; Wang VS
Operating System: OS/VS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 25
Date First Installed: September 1982
(See Vendor Profile Page V-57)

INTERACTIVE COMPUTING CONTRACTORS JOB COST
Specific Application: General Accounting
Specific Industry: Construction
System Requirements: DEC PDP-11; DEC VAX
Operating System: TSX-11; RT-11; VMS
Memory Required: 256K bytes
Source Language: DBol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-57)

INTERACTIVE COMPUTING HOSPITAL INFORMATION SYSTEMS
Specific Application: General Accounting
Specific Industry: Medical
System Requirements: DEC PDP-11; DEC VAX
Operating System: TSX-11; RT-11; VMS
Memory Required: 256K bytes
Source Language: DBol
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $1,500
Number Installed: 5
Date First Installed: 1981

INTERACTIVE COMPUTING NCBA FINANCIAL ACCOUNTING
Specific Application: General Accounting
Specific Industry: Manufacturing
System Requirements: DEC PDP-11; DEC VAX
Operating System: TSX-11; RT-11; VMS
Memory Required: 256K bytes
Source Language: DBol
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $1,500
Number Installed: 5
Date First Installed: 1981

INTERACTIVE MANAGEMENT SYSTEMS CORP.
SAM (SIMPLE AUTO MAGNITY)
Specific Application: General Accounting, Payroll, Job Costing
Specific Industry: Insurance
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $8,000
Number Installed: 10
Date First Installed: September 1978
(See Vendor Profile Page V-57)

INTERMED SYSTEMS, INC.
ASSET DEPRECIATION
Specific Application: Depreciation of Assets
Specific Industry: Medical
System Requirements: NCR I Series
Operating System: IMOS II; IMOS V; IRX
Memory Required: 96K bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-57)

LP. SHARP ASSOCIATES, INC.
LESSOR LEASE EVALUATION FOR CANADIANS
Specific Application: Allows Canadian Lessors to Price Prospective Leasing Transactions Quickly and Easily
System Requirements: IBM
Operating System: MVS; OS/VS
Source Language: APL
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1981
(See Vendor Profile Page V-59)

LP.S., INC.
CONTRACTOR ACCOUNTING SYSTEM
Specific Application: G/L, Job Cost, A/P, A/R, Fixed Asset, Payroll
Specific Industry: Construction
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 1
Date First Installed: May 1988
(See Vendor Profile Page V-59)

LP.S., INC.
GENERAL ACCOUNTING
Specific Application: A/P, A/R, G/L, Payroll, Job Cost, Fixed Assets, Check Reconciliation
System Requirements: IBM System/38, System/36
Operating System: CPF; SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $5,000
Number Installed: 1
Date First Installed: May 1988

JAMES E. MATTHEWS, LTD.
GENERAL LEDGER
Specific Application: General Ledger
Specific Industry: Retail
System Requirements: IBM System/36, System/34, PC
Operating System: SSP; DOS
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800
Number Installed: 6
Date First Installed: 1978
(See Vendor Profile Page V-59)

JAMES L. SELLERS & ASSOCIATES
INTERACTIVE DEPRECIATION ACCOUNTING
Specific Application: Depreciation
System Requirements: NCR I-8250, I-8250, I-9020, I-9040, I-9300
Operating System: IMOS III; IMOS V; IRX; ITX
Memory Required: 1K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 50
Date First Installed: October 1980
(See Vendor Profile Page V-59)

K-DATA CENTER, INC.
AUTO PARTS DEALER
Specific Application: General Accounting For Auto Parts Industry
Specific Industry: Wholesale/Distribution, Retail, Auto Parts
System Requirements: IBM System/23
Memory Required: 64K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $9,000
Number Installed: 4
Date First Installed: 1981
(See Vendor Profile Page V-59)

KEY FINANCIAL SYSTEMS, INC.
TRUST MASTER
Specific Application: On-Line Real-Time Trust Accounting and Management Informations System
Specific Industry: Banking/Financial
System Requirements: DEC Micro-11; DEC PDP-11; DEC VAX
Operating System: RSTS/E; VMS
Memory Required: 512K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 57
Date First Installed: 1979
(See Vendor Profile Page V-60)

KEY MANAGEMENT, INC.
AGS FINANCE SYSTEM
Specific Application: Fund Accounting, General Ledger, Accounts Payable
Specific Industry: Churches
System Requirements: IBM System/23, Datamaster
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 9
Date First Installed: December 1983
(See Vendor Profile Page V-60)

KEYSTONE INFORMATION SYSTEMS, INC.
SKOLLS
Specific Application: Total Financial Package For School Districts With Student Accounting System
Specific Industry: Education
System Requirements: Prime; ADDS; Micro Data
Operating System: Pick
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $61,000
Number Installed: 11
Date First Installed: 1979
(See Vendor Profile Page V-60)

KPG COMPUTER SYSTEMS
NOTES PAYABLE SYSTEM
Specific Application: Compounding Balances, Variable Fixed Rates, Accumulates Interest Paid and Accrued
System Requirements: Sperry 9000
Operating System: OS/3
Memory Required: 256K bytes
Source Language: And 74 Cobol
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 15
Date First Installed: June 1981
(See Vendor Profile Page V-61)

KUSHY COMPUTER SYSTEMS, INC.
INDUSTRY ORIENTED FUEL OIL DISTRIBUTOR PACKAGE
Specific Application: A/R, Service Dispatch, Degree Day Scheduling
Specific Industry: Fuel Oil Distributor
System Requirements: Prime
Operating System: Primos
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000
Number Installed: 75
Date First Installed: 1988
(See Vendor Profile Page V-61)

KWI COMPUTER SYSTEMS, INC.
DMBS
Specific Application: Financial Accounting and Inventory Management System
Specific Industry: Wholesale/Distribution
System Requirements: Prime
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $60,000
Number Installed: 1,200
Date First Installed: June 1982
(See Vendor Profile Page V-61)

LAAR DATA, INC.
ACCOUNTING PACKAGE
Specific Application: G/L, A/P, A/R
Specific Industry: Oil and Gas
System Requirements: Datapoint
Operating System: DOS
Source Language: Databus
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $10,000 to $50,000
Date First Installed: 1977
(See Vendor Profile Page V-62)

LELAND ASSOCIATES, INC.
HOSPITAL FINANCIAL MANAGEMENT SYSTEM
Specific Application: State Regulation and Budgeting, Patient Billing, Payroll, Medical Records
Specific Industry: Medical
System Requirements: Basic Four; DG
Operating System: Boss; RDOS
Memory Required: 96K bytes
Source Language: Business Basic
Purchase Terms: Purchase
Price: $30,000
Number Installed: 2
(See Vendor Profile Page V-62)

LELAND ASSOCIATES, INC.
MEDICAL BILLING SYSTEM
Specific Application: Cash Basis, Patient Processing, Collection System, Demand Bill Preparation
Specific Industry: Medical
System Requirements: Basic Four; DG
Operating System: Boss; RDOS
Memory Required: 96K bytes
Source Language: Business Basic
Purchase Terms: Purchase
Price: $30,000
Number Installed: 6

LEMANS GROUP
LEMANS LEASE MANAGEMENT SYSTEM
Specific Application: Lease Management System
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11 Series; DEC VAX; IBM 4300 Series
Operating System: RSX-11M; VMS; CICS
Memory Required: 512K bytes
Source Language: Fortran, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000 to $75,000
Number Installed: 10
Date First Installed: June 1982
(See Vendor Profile Page V-62)

LIBRA PROGRAMMING, INC.
ACCOUNTS PAYABLE
Specific Application: Accounts Payable
System Requirements: IBM 5110, 5120; IBM System/23, Datamaster
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,450
Number Installed: 1,000
Date First Installed: October 1977
(See Vendor Profile Page V-62)

LIBRA PROGRAMMING, INC.
ACCOUNTS PAYABLE
Specific Application: Accounts Payable
System Requirements: IBM 5110, 5120, IBM System/23, Datamaster
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,450
Number Installed: 1,000
Date First Installed: October 1977

LIBRA PROGRAMMING, INC.
ACCOUNTS PAYABLE/COSTING
Specific Application: Accounts Payable System For Job Costing
Specific Industry: Construction
System Requirements: IBM 5110, 5120, System/23, Datamaster
Memory Required: 96K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,850
Number Installed: 1,200
Date First Installed: September 1977

LEIRA PROGRAMMING, INC.
CLIENT WRITE-UP
Specific Application: General Ledger, Client Write-Up
Specific Industry: Wholesale/Distribution, Real Estate, Construction, Nonprofit Organizations
System Requirements: IBM System/23, 5110/5120
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,450
Number Installed: 1,500
Date First Installed: January 1979

LEIRA PROGRAMMING, INC.
CREDIT UNION
Specific Application: Credit Union
Specific Industry: Banking/Financial
System Requirements: IBM 5110, 5120; IBM System/23, Datamaster
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $5,950
Number Installed: 200
Date First Installed: March 1979

LEIRA PROGRAMMING, INC.
GENERAL LEDGER
Specific Application: General Ledger, Client Write-Up
Specific Industry: Wholesale/Distribution, Real Estate, Construction, Nonprofit Organizations
System Requirements: IBM System/23, 5110, 5120
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,450
Number Installed: 1,500
Date First Installed: January 1979

LEIRA PROGRAMMING, INC.
TIME ACCOUNTING
Specific Application: Accounts Receivable/Client Analysis
Specific Industry: Wholesale/Distribution, Real Estate, Construction, Nonprofit Organizations
System Requirements: IBM System/23, 5110
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,450
Number Installed: 50
Date First Installed: October 1981

THE LOCKWOOD ASSOCIATION, INC.
APDS (AUTOMATED FOOD CONTROL SYSTEM)
Specific Application: Financial, Accounting, Inventory
System Requirements: NCR
Operating System: IMOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 400
Date First Installed: 1976
(See Vendor Profile Page V-63)

THE LOCKWOOD ASSOCIATION, INC.
APDS (AUTOMATED PAPER DISTRIBUTION SYSTEM)
Specific Application: Financial, Inventory, Accounting
Specific Industry: Wholesale/Distribution, Retail
System Requirements: NCR
Operating System: IMOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 400
Date First Installed: 1976

THE LOCKWOOD ASSOCIATION, INC.
AUTO PARTS SYSTEM
Specific Application: Financial, Inventory , Accounting
System Requirements: NCR
Operating System: IMOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 400
Date First Installed: 1976

THE LOCKWOOD ASSOCIATION, INC.
FINANCIAL MANAGEMENT
Specific Application: Financial, Inventory, Accounting
Specific Industry: Wholesale/Distribution, Retail
System Requirements: NCR
Operating System: IMOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 400
Date First Installed: 1976

LOGICAL DATA MANAGEMENT (LDM)
CHARGEX
Specific Application: Charge Back System
System Requirements: Burroughs B6900, B6900, B7900
Operating System: MCP
Memory Required: 192K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Lease
Price: $5,000
Date First Installed: 1976
(See Vendor Profile Page V-63)

LOGICAL DATA MANAGEMENT (LDM)
LEASE TRACKING & INVOICING
Specific Application: Accounting For Leasing Companies
System Requirements: Burroughs B6900-7900, B1000; DEC PDP-11; DEC VAX
Operating System: MCP; RSX-11M; VMS
Memory Required: 432K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $60,000
Number Installed: 3
Date First Installed: 1980

LOGICAL MINICOMPUTERS OF IRMI, INC.
COUPON PROCESSING SYSTEM
Specific Application: General Accounting For Coupon Clearinghouses
System Requirements: Point 4; Digidyne
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: June 1979
(See Vendor Profile Page V-63)

LOGICAL MINICOMPUTERS OF IRMI, INC.
GLOWS
Specific Application: Write-Up, Audit, Time Management System
System Requirements: Point 4; Digidyne
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: June 1979

LOGICAL MINICOMPUTERS OF IRMI, INC.
QMK DIRECT STORE DELIVERY
Specific Application: Vendor Delivery and Price Verification, General Accounting For Retail Grocers
Specific Industry: Retail
System Requirements: Point 4; Digidyne
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: June 1979

LOGICAL MINICOMPUTERS OF IRMI, INC.
SOCIAL SERVICE SYSTEM
Specific Application: Accounting For Social Service Agencies
System Requirements: Point 4
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: June 1979

LOGICAL MINICOMPUTERS OF IRMI, INC.
TANNERY SYSTEM
Specific Application: General Business For Tanners of Leather
System Requirements: Point 4; Digidyne
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: June 1979

LOUIS A. URBANT & ASSOCIATES, INC.
RELEASE ACCOUNTING
Specific Application: Release Accounting
System Requirements: IBM System/34, System/38
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
Number Installed: 8
Date First Installed: 1980
(See Vendor Profile Page V-63)

MADISON DATA SYSTEMS, INC.
INTEREST ALLOCATION
Specific Application: Interest Allocation
Specific Industry: Real Estate
System Requirements: DG
Operating System: AOS; DOS; RDOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

MADISON DATA SYSTEMS, INC.
RENT ESCALATION
Specific Application: Rent Calculations For Escalation
Specific Industry: Real Estate
System Requirements: DG
Operating System: RDOS; AOS/VS; AOS; DOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12

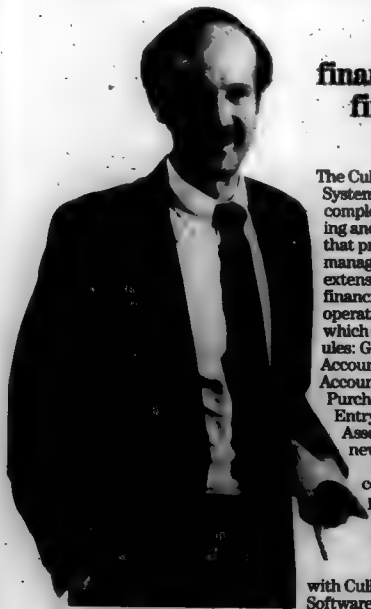
MANAGEMENT ASSISTANCE, INC.
CLIENT ACCOUNTING SYSTEM
Specific Application: Accounting System For CPAs
Specific Industry: CPA
System Requirements: Basic 4
Operating System: BOS
Source Language: Basic
Source Code Available: No
Purchase Terms: Lease
(See Vendor Profile Page V-64)

MANAGEMENT ASSISTANCE, INC.
GENERAL ACCOUNTING
Specific Application: A General Accounting Package That Is Not Industry Specific
System Requirements: Basic 4
Operating System: BOS
Source Language: Basic
Source Code Available: No
Purchase Terms: Lease

MANAGEMENT COMPUTER CONTROLS
INTERACTIVE COST ESTIMATING
Specific Application: Cost Estimating Including Takeoff and Pricing
Specific Industry: Construction

"The Cullinet Financial System is a major advance in application software technology."

—Ed Blumstein*



**Ed Blumstein is Cullinet's Manager of Financial Applications Software Development and has directed Cullinet's rapid entry into this field. He joined Cullinet in 1981 with experience in database and applications software. Ed holds a B.A. in Economics from Brown University and an M.B.A. in Finance from Boston University.*

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The Cullinet Financial System is a functionally complete online accounting and reporting system that provides financial management with extensive control over financial planning and operations. The system, which includes the modules: General Ledger, Accounts Payable, Accounts Receivable, Purchasing, Order Entry and Fixed Assets, provides a new level of control.

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Horizontal integration means that all financial data is controlled and accessed directly from Cullinet's IDMS/R database management system. So, for example, a single vendor record is available to Purchasing and Accounts Payable, whether cutting a purchase order or writing a check. Thus, you are assured that the vendor information is consistent throughout all systems. The Financial System is also integrated with Cullinet's Manufacturing System in the same way.

Vertical integration means that the financial system is designed and developed using IDMS/R and ADS/OnLine, Cullinet's fourth generation programming productivity tool. This unique architecture provides data processing with the means to tailor and modify the system. Since you don't want to change your business to match the functions of the software package, Cullinet provides the tools to tailor the software to meet your business requirements.

The combination of horizontal and vertical integration means, for the first time, a financial system is available that meets the requirements of both data processing and financial management.

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CWBG 6/30

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System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: Cobol, RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $12,000 to $17,000
Number Installed: 110
Date First Installed: January 1980
(See Vendor Profile Page V-84)

MANAGEMENT COMPUTER CONTROLS
INTERACTIVE COST ESTIMATING FOR ELECT
Specific Application: Cost Estimation
Specific Industry: Construction
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: Cobol, RPG-II
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 75
Date First Installed: June 1980

MANAGEMENT COMPUTER SERVICE, INC.
SERVICE SYSTEM
Specific Application: Inventory Control, Tracks Time Out on Job
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic, Basic 8+
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 3
Date First Installed: 1982

MANAGEMENT COMPUTER SERVICES, INC.
RENTAL HOUSING
Specific Application: Accounting, Tenant Accounting
Specific Industry: Government
System Requirements: DG C/35
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 8
Date First Installed: 1980

MANAGEMENT SERVICES, INC.
FINCIAL REPORTING
Specific Application: Financial Reporting
System Requirements: DEC PDP-11/70
Operating System: RSTS/E
Source Language: Basic Plus II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,200 to $1,800
Number Installed: 500
(See Vendor Profile Page V-85)

MANAGEMENT SYSTEMS, INC.
APPAREL MANUFACTURING
Specific Application: General Accounting, Order Entry, Sales Analysis, Invoice Control
Specific Industry: Manufacturing, Apparel
System Requirements: IBM 4300; IBM PC; DEC PDP-11/60; IBM Series/2
Operating System: Pick
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $50,000
Number Installed: 30

MANUFACTURERS CONTROL SYSTEMS, INC.
JOC
Specific Application: Job Order Costing System
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Purchase Terms: Purchase; Rental; Lease
Price: $900 to $4,800
Number Installed: 3
Date First Installed: January 1982
(See Vendor Profile Page V-84)

MARIS SERVICES CORP.
MARIS OIL DEALER SYSTEM
Specific Application: Grade A Accounting, Credit, Complete For Home Oil Dealers
Specific Industry: Oil Dealer
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-86)

MARIS SERVICES CORP.
MSS-ASF
Specific Application: Automatic Stock Replenishment
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $5,000
Number Installed: 25
Date First Installed: 1978

MARIS SERVICES CORP.
MSS-OP
Specific Application: Menus Business System, Order Processing Module
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $5,000
Number Installed: 25
Date First Installed: 1978

MAXIMUM DATA CORP.
2300 PORTFOLIO MANAGEMENT ACCOUNTING SYSTEM
Specific Application: Accounting
System Requirements: Wang 2200
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-87)

MCALEER COMPUTER ASSOCIATES, INC.
BUDGETARY ACCOUNTING SYSTEM
Specific Application: Financial Accounting
Specific Industry: Government
System Requirements: NCR
Operating System: IMOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 20
Date First Installed: September 1979
(See Vendor Profile Page V-87)

MDC, INC.
GMS (GAS MEASUREMENT SYSTEM)
Specific Application: Calculation and Maintenance of Gas Measurement Data
Specific Industry: Gas
System Requirements: PE 3200 Series
Operating System: OS/32
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 3
Date First Installed: April 1983
(See Vendor Profile Page V-87)

MDOORMACK & BOGGS CORP.
PURCHASE ORDER
Specific Application: Purchase Order
System Requirements: IBM 370; HP 3000
Operating System: OS/VS; MPE
Memory Required: 352K bytes
Source Language: Anal Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $30,000
Number Installed: 100
Date First Installed: 1980
(See Vendor Profile Page V-87)

MONMON, FREEMAN & ASSOCIATES, INC.
VTS100 ACCOUNTING CALCULATOR
Specific Application: Accounting Calculator
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSTS/E; VMS; RSX-11M
Memory Required: 28K bytes
Source Language: Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $350
Number Installed: 32
Date First Installed: 1979
(See Vendor Profile Page V-88)

MCP SOFTWARE
BACS - BASIC ACCOUNTING COMPUTER
Specific Application: Payroll, G/L, A/R, A/P
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 64K bytes
Source Language: Basic II
Source Code Available: Yes
Price: $6,000
Number Installed: 25
Date First Installed: 1981
(See Vendor Profile Page V-88)

MDS, INC.
MDS BUDGETING
Specific Application: Budgeting
Specific Industry: Banking/Financial
System Requirements: Data Point
Operating System: DOS; RMS
Memory Required: 48K bytes
Source Language: Cobol, Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 18
Date First Installed: 1979
(See Vendor Profile Page V-88)

MDS, INC.
MDS FINANCIAL MANAGEMENT SYSTEM
Specific Application: Back Office Accounting, Reporting and Control Functions
Specific Industry: Banking/Financial
System Requirements: Data Point
Operating System: DOS; RMS
Memory Required: 48K bytes
Source Language: Cobol, Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 30
Date First Installed: 1978

MDS, INC.
MDS INVESTMENT ACCOUNTING
Specific Application: Investment Accounting
Specific Industry: Banking/Financial
System Requirements: Data Point
Operating System: DOS; RMS
Memory Required: 48K bytes
Source Language: Cobol, Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Date First Installed: 1981

MDS, INC.
LAWTIME
Specific Application: Time Accounting, Billing and Financial Reporting
Specific Industry: Legal
System Requirements: Data Point
Operating System: DOS; RMS
Memory Required: 48K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,500
Number Installed: 24

Date First Installed: 1978

MSI GANTT, INC.
FRAME
Specific Application: Interfaced Inventory, Accounting, and Payroll Package For The Shoe Retailer
Specific Industry: Retail, Shoe Retailers
System Requirements: MDS Gantt System 10, System 20, System 40, System 64
Operating System: Basi
Memory Required: 128K bytes
Source Language: OIC Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $10,000 to $15,000
Number Installed: 150
Date First Installed: October 1981
(See Vendor Profile Page V-59)

MENTOR SYSTEMS, INC.
PROPERTY ASSESSMENT, BILLING, COLLECTION
Specific Application: Administers Real and Personal Property Taxes
Specific Industry: Government
System Requirements: IBM System/36, IBM PC-XT
Operating System: SSP
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 15
Date First Installed: May 1979
(See Vendor Profile Page V-59)

METRO SYSTEMS, INC.
LEASE OPERATING STATEMENT
Specific Application: Lease Operating Statement
Specific Industry: Oil and Gas
System Requirements: DEC VAX; IBM System/36; Perlec; Honeywell
Operating System: VMS; SSP
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-59)

METRO SYSTEMS, INC.
PRODUCTION AND SALES VERIFICATION
Specific Application: Production and Sales Verification
Specific Industry: Oil and Gas
System Requirements: IBM System/36; DEC VAX; Perlec; Honeywell
Operating System: SSP; VMS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 200
Date First Installed: 1978

METRO SYSTEMS, INC.
SOGAS IV SIMPLIFIED OIL AND GAS ACCOUNTING
Specific Application: General Accounting Package
Specific Industry: Oil and Gas
System Requirements: DEC VAX; IBM System/36; Honeywell; Perlec
Operating System: VMS; SSP
Source Language: Business Basic
Purchase Terms: Purchase; Lease
Number Installed: 200
Date First Installed: 1971

METRO SYSTEMS, INC.
WINDFALL PROFIT TAX VERIFICATION
Specific Application: Windfall Profit Tax Verification
Specific Industry: Oil and Gas
System Requirements: DEC VAX; IBM System/36; Honeywell; Perlec
Operating System: VMS; SSP
Memory Required: 128K bytes
Source Language: Business Basic
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 200
Date First Installed: 1978

MICA INFORMATION SYSTEMS
MICA MED V 2.00 MEDICAL GROUP PRACTICE
Specific Application: Appointments
Specific Industry: Medical
System Requirements: Basic Four; IBM PC-XT; Vector
Operating System: Boss
Memory Required: 64K bytes
Source Language: Business Basic, C/80, Compiled Mbasic
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Date First Installed: February 1980
(See Vendor Profile Page V-59)

MICRO — BASS CORP.
BUREAU SUPPORT SYSTEM
Specific Application: Allows Counties to Distribute Support Payments
Specific Industry: Government
System Requirements: TI 990
Operating System: DX-10; DNOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 2
Date First Installed: February 1981
(See Vendor Profile Page V-59)

MICRO FIVE CORP.
FLEXICALC
Specific Application: Financial Spreadsheet
System Requirements: Micro V Series 100
Operating System: STAR/DOS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200
Number Installed: 1,000
(See Vendor Profile Page V-59)

MICRO MSS, INC.
GENERAL LEDGER/ACCOUNTS PAYABLE
Specific Application: Small Business Accounting
System Requirements: IBM Datamaster
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 6
Date First Installed: 1981
(See Vendor Profile Page V-70)

MICRO MSS, INC.
POM (PROPERTY OFFICE MANAGEMENT)
Specific Application: Integrated A/R, A/P, G/L
Specific Industry: Real Estate
System Requirements: IBM Datamaster
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 12
Date First Installed: 1981

MICRO-TECH, INC.
VIDEO TAPE RENTAL CONTROL SYSTEM
Specific Application: Control of Videotape Libraries and Memberships
Specific Industry: Retail
System Requirements: Altos
Operating System: Xenix
Memory Required: 128K bytes
Source Language: Business Basic III, Knowledgeman, Display Manager
Source Code Available: $1,500
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: September 1981
(See Vendor Profile Page V-70)

MID AMERICA BUSINESS CONSULTING, INC.
PMS (PRACTICE MANAGEMENT SYSTEM)
Specific Application: Medical Practice Management
Specific Industry: Medical
System Requirements: DG CS 100, CS 200, MV 4000, MV 8000
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500 to $14,000
Number Installed: 8
Date First Installed: 1982
(See Vendor Profile Page V-70)

MID ATLANTIC DATA SYSTEMS
CATALOG SYSTEM
Specific Application: Handles Charge Cards, Late Notices, Accounting Labels or Invoices, Sales Analysis Reports
Specific Industry: Catalog Mail Order
System Requirements: Basic Four
Operating System: Boss
Memory Required: 12K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $85,000
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-70)

MID ATLANTIC DATA SYSTEMS
SUBSCRIPTION FULFILLMENT
Specific Application: Covers Subscriptions, Display Advertising, Dealer, Allotment Processing, and Related Accounting Functions
Specific Industry: Magazine Publishers
System Requirements: Basic Four
Operating System: Boss
Memory Required: 12K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $18,000
Number Installed: 4
Date First Installed: June 1979

MINICOMPUTER SYSTEMS, INC.
ADAM
Specific Application: Budget For Small Colleges
Specific Industry: Education
System Requirements: DG Eclipse Series; DG MV
Operating System: Micos; AOS/VS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 18
Date First Installed: October 1980
(See Vendor Profile Page V-72)

MINICOMPUTER SYSTEMS, INC.
MICAPS
Specific Application: Accounts Payable, Accounts Receivable
System Requirements: DG Series; DG MV
Operating System: Micos; AOS/VS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,000
Number Installed: 22
Date First Installed: September 1980

MISSETTE CORP.
ACCOUNTS PAYABLE
Specific Application: Multiple Company Accounts Payable
System Requirements: DEC PDP-11; DEC VAX
Operating System: CTS-300; VMS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $3,000
Number Installed: 20
Date First Installed: January 1980
(See Vendor Profile Page V-73)

MISSETTE CORP.
ACCOUNTS RECEIVABLE
Specific Application: Multiple

Company Accounts Receivable
System Requirements: DEC PDP-11; DEC VAX
Operating System: CTS-300; VMS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $3,000
Number Installed: 20
Date First Installed: January 1980

MOORE DATA SYSTEMS, INC.
BUDGET PREPARATION
Specific Application: Budget Preparation
Specific Industry: Government
System Requirements: NCR Criterion
Operating System: VRX
Memory Required: 1.0M bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000
Number Installed: 60
Date First Installed: 1978
(See Vendor Profile Page V-73)

MOORE DATA SYSTEMS, INC.
CHECK RECONCILIATION
Specific Application: Check Reconciliation
System Requirements: NCR Criterion
Operating System: VRX
Memory Required: 1.0M bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 30
Date First Installed: 1978

MOORE DATA SYSTEMS, INC.
FINANCIAL MANAGEMENT INFORMATION SYSTEM
Specific Application: Fund Accounting
Specific Industry: Government
System Requirements: NCR Criterion
Operating System: VRX
Memory Required: 1.0M bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $75,000 to $100,000
Date First Installed: September 1974

MSL SOFTWARE
ROUTE ACCOUNTING SYSTEM
Specific Application: Trucking and Wholesaler Inventory in Dollars and Units
Specific Industry: Wholesale/Distribution, Transportation, Trucking
System Requirements: IBM System/23, System/34, System/36, 8100
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
(See Vendor Profile Page V-74)

NATIONAL COMPUTER SYSTEMS
FINANCIAL RESOURCE SYSTEM
Specific Application: Financial Accounting, A/R, A/P
Specific Industry: Education
System Requirements: IBM; DEC
Operating System: OS/VS; DOS
Memory Required: 8.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000
Number Installed: 300
Date First Installed: 1986
(See Vendor Profile Page V-74)

NCR CORP.
FMS (INTERACTIVE FINANCIAL MANAGEMENT SYSTEM)
Specific Application: General Ledger, Expenditure and Revenue Module Budgeting Module
Specific Industry: Education, Construction
System Requirements: NCR 9040, 9300, 9020, 8300
Operating System: IRX; ITX; IMOS II
Memory Required: 64K bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: January 1976
(See Vendor Profile Page V-75)

NEAL NELSON & ASSOCIATES
PURCHASE ORDER ACCOUNTING
Specific Application: Purchase Order Accounting
Specific Industry: Manufacturing, Wholesale/Distribution
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
(See Vendor Profile Page V-75)

NEW ENGLAND MANAGEMENT SERVICES
CPA ACCOUNTING
Specific Application: 1040 Personal Taxes, Time and Billing, Word Processing, Client Write-Up
System Requirements: Wang 2200, VS, PC
Operating System: MVP; VS
Memory Required: 128K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,400 to $8,000
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-75)

NEXUS COMPUTER SYSTEMS, INC.
KIBS (SIX INDICATOR SOFTWARE SYSTEM)
Specific Application: Accounting Functions
Specific Industry: Bottling
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG
Source Code Available: Yes; $500
Purchase Terms: Purchase
Price: $22,000
Number Installed: 18
Date First Installed: June 1978
(See Vendor Profile Page V-76)

NEXUS COMPUTER SYSTEMS, INC.
TEXTILE MACHINERY
Specific Application: Accounting Functions Currency Conversion
Specific Industry: Textile
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 96K bytes
Source Language: Fortran
Source Code Available: Yes; $600
Purchase Terms: Purchase
Price: $15,000
Number Installed: 3
Date First Installed: July 1981

NEXUS COMPUTER SYSTEMS, INC.
UNIFORM RENTAL
Specific Application: Accounting Functions
Specific Industry: Linen
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG
Source Code Available: Yes; $600
Purchase Terms: Purchase
Price: $15,000
Number Installed: 5

NIAKMA MANAGEMENT SERVICES
PRACTICE MANAGEMENT SYSTEM
Specific Application: Practice Management
Specific Industry: CPA
System Requirements: Wang 2200, PC
Operating System: Basic II
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,750
Number Installed: 350
(See Vendor Profile Page V-76)

NIEDORF COMPUTER CORP.
COMET
Specific Application: Multipurpose Modular, International Business Software
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Nixdorf 8870
Operating System: Nidos
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6,000
(See Vendor Profile Page V-76)

NORTH COUNTY COMPUTER SERVICES
USER-11
Specific Application: Accounting Payroll
Specific Industry: Manufacturing, Wholesale/Distribution, Retail, Education, Government, Transportation, Nonprofit Organizations
System Requirements: DEC PDP-11; DEC VAX Series
Operating System: RSTS/E; VMS
Memory Required: 64K bytes
Source Language: Basic, Basic Plus II, VAX Basic, Macro
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 300
Date First Installed: 1976
(See Vendor Profile Page V-76)

NORTHEASTERN DATA PROCESSING, INC.
MEDICARD CLAIMS SYSTEM
Specific Application: Processes Medicard Forms, A/R, Tracking Reimbursement
Specific Industry: Medical, Pharmacy
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1979
(See Vendor Profile Page V-76)

NORTHEASTERN DATA PROCESSING, INC.
TIME MANAGEMENT
Specific Application: Time and Expense Management
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1976

NORTHWOOD COMPUTING, INC.
RMS
Specific Application: Refuse Accounting and Management System
Specific Industry: Garbage
System Requirements: NEC Astra
Operating System: ITOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 1
Date First Installed: May 1985
(See Vendor Profile Page V-77)

NOUR SOFTWARE
MARK I
Specific Application: General Accounting
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 9
Date First Installed: 1980
(See Vendor Profile Page V-77)

OMD DATA BASE
DEPRECIATION SYSTEM
Specific Application: Depreciation

Specific Industry: Country Clubs
System Requirements: AL-Micro
Source Language: Alpha Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: 1980
(See Vendor Profile Page V-77)

OMEGA COMPUTER CONSULTANTS, INC.
NURSING HOME SYSTEM
Specific Application: Provides for the Information Required to Run a Small- to Medium-Sized Nursing Home
Specific Industry: Medical
System Requirements: TI 9900; Altos Minicomputer
Operating System: DX-10; Xenix
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $10,000
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-77)

OMEGA SYSTEMS
GENERAL ACCOUNTING
Specific Application: A/P, A/R, G/L
System Requirements: HP3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: SDL
Purchase Terms: Purchase
Date First Installed: 1982
(See Vendor Profile Page V-78)

O. R., INC.
SERVICE ANALYSIS PACK
Specific Application: Service Analysis
Specific Industry: Rehabilitation
System Requirements: Concept 2; Concept 3
Memory Required: 16K bytes
Source Language: BAL, RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,700
Number Installed: 10
Date First Installed: July 1982
(See Vendor Profile Page V-78)

PAGE APPLIED TECHNOLOGY, INC.
KOMAND/BASIC
Specific Application: Job Accounting and Chargeback
System Requirements: IBM 4341, 303X, 308X, IBM 370 and Compatible Systems
Operating System: MVS; OS/VS1
Memory Required: 512K bytes
Source Language: Cobol, ALC
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $9,000
Number Installed: 25
Date First Installed: 1981
(See Vendor Profile Page V-79)

PACIFIC AREA COMPUTER SERVICE, INC.
RESORT INFORMATION MANAGEMENT SYSTEM
Specific Application: Resort Information Management System
Specific Industry: Hospitality
System Requirements: HP 3000 Series 39 to 68
Operating System: MPE IV; MPE V
Source Language: Basic
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-79)

PARK AVENUE DATA SERVICES, INC.
TRUE LIFO SYSTEM
Specific Application: Last-In First-Out Inventory
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1981
(See Vendor Profile Page V-79)

PARK SOFTWARE, INC.
SERVICE INDUSTRY COST ACCOUNTING SYSTEM
Specific Application: Hours and Dollars Cost Analysis and Budgeting
Specific Industry: Engineering, Banking/Financial, Medical, Legal, Insurance, Real Estate, Nonprofit Organizations, Scientific
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 500K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $25,000
Number Installed: 2
Date First Installed: July 1980
(See Vendor Profile Page V-79)

PBS COMPUTING, INC.
LOAN AMORTIZATION
Specific Application: Loan Amortization Schedules
Specific Industry: Public Accountant
System Requirements: DEC PDP-11; Prime; Plessey
Operating System: RSX-11M; Primos; RT-11
Memory Required: 64K bytes
Source Language: Fortran, Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $500
Number Installed: 150
Date First Installed: 1979
(See Vendor Profile Page V-80)

PBS COMPUTING, INC.
TAXLINE
Specific Application: Individual Income Tax Processing
Specific Industry: Public Accountant
System Requirements: DEC PDP-11; Prime; Plessey
Operating System: RSX-11M; Primos; RT-11
Memory Required: 64K bytes
Source Language: Fortran, Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 600
Date First Installed: 1969

PCS SYSTEMS, INC.
ASSET
Specific Application: A/P, A/R, G/L, Inventory Control
System Requirements: TRS; Altos; IBM
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $300 to $1,200
Date First Installed: 1980
(See Vendor Profile Page V-80)

PCS SYSTEMS, INC.
HELU ACCOUNTING SOFTWARE
Specific Application: A/P, A/R, G/L, Inventory Control, Payroll
System Requirements: IBM; DEC L3I-11; TRS; Altos
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $495
Date First Installed: September 1982

PCS SYSTEMS, INC.
PHAR/PATIENT ACCOUNTING
Specific Application: Full Patient and Accounts Receivable Management System
Specific Industry: Medical
System Requirements: IBM 4300; IBM 3000
Operating System: DOS/VSE; MVS/SP
Memory Required: 4.0M bytes
Source Language: PCS/ADS
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-80)

PEAT, MARWICK, MITCHELL & CO.
ADIS (AIRPORT INFORMATION MANAGEMENT SYSTEM)
Specific Application: Accounting For an Airport
Specific Industry: Transportation
System Requirements: DEC PDP-11
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-80)

PERFECT SOFTWARE SOLUTIONS
ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 6
Date First Installed: June 1982
(See Vendor Profile Page V-80)

PERFECT SOFTWARE SOLUTIONS
GENERAL LEDGER
Specific Application: General Ledger
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,900
Number Installed: 6
Date First Installed: June 1982

PERFORMANCE MANAGEMENT, INC.
OIL AND GAS ACCOUNTING
Specific Application: Accounting For Oil and Gas
Specific Industry: Oil and Gas
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
(See Vendor Profile Page V-80)

PERTAMINA SYSTEMS, INC.
MIRU 3000
Specific Application: Menu System
System Requirements: HP 3000
Operating System: MPE
Memory Required: 500K bytes
Source Language: Cobol, SPL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 20
Date First Installed: November 1979
(See Vendor Profile Page V-81)

PETROCORP SYSTEMS
ASSET MANAGEMENT
Specific Application: Material Transfers Lease and Yard Equipment Inventory and Depreciation Schedules
Specific Industry: Oil and Gas
System Requirements: TI Business System Series; TI 900 Series
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 12
Date First Installed: September 1979
(See Vendor Profile Page V-81)

PETROCORP SYSTEMS
AUTHORITY FOR EXPENDITURE REPORTING
Specific Application: Inquiry and Reporting of Actual and Estimated Expenditures by Category
Specific Industry: Oil and Gas
System Requirements: TI; TI 900 Series
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes

Purchase Terms: Purchase; Rental; Lease
Number Installed: 12
Date First Installed: 1979

PETROCOMP SYSTEMS
PRODUCTION ACCOUNTING
Specific Application: Production Accounting
Specific Industry: Oil and Gas
System Requirements: TI Business System Series; TI 900 Series
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $5,000
Number Installed: 12
Date First Installed: 1979

PETROCOMP SYSTEMS
REVENUE DISTRIBUTION
Specific Application: Revenue Distribution
Specific Industry: Oil and Gas
System Requirements: TI Business System Series; TI 900 Series
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 12
Date First Installed: 1979

PHOTON SOFTWARE
SOFTRAC
Specific Industry: Medical, Small Nursing Homes
System Requirements: Datapoint; IBM 370 Series
Operating System: Database
Memory Required: 196K bytes
Source Language: Database, Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000 to $10,000
Number Installed: 900
Date First Installed: 1977
(See Vendor Profile Page V-91)

P.M.I.A. SYSTEMS
NURSING HOME ACCOUNTING SYSTEM (NHAS)
Specific Application: Census and Receivables For Nursing Homes
Specific Industry: Medical, Nursing Homes
System Requirements: Basic Four
Operating System: Sabo
Source Language: Basic
Source Code Available: $15,000
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: March 1979
(See Vendor Profile Page V-92)

PMI COMPUTER SERVICES CO.
INCOME TAX
Specific Application: Income Tax
Specific Industry: Government
System Requirements: DEC PDP-11
Operating System: CTS-300; CTS-500; RSTS/E; RT-11
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase; Lease
Date First Installed: 1983
(See Vendor Profile Page V-92)

POCONO DATA PROCESSING
CREDIT UNION ACCOUNTING
Specific Application: Share Loan Accounting, Calculation of Interest Rates
Specific Industry: Banking/Financial
System Requirements: IBM System/34
Operating System: SSP
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 5
Date First Installed: 1979
(See Vendor Profile Page V-92)

POCONO DATA PROCESSING
OIL DEALER DEGRADES ACCOUNTING
Specific Application: Automatic Deliveries, Multiple Product Capabilities
System Requirements: IBM System/34
Operating System: SSP
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 5
Date First Installed: 1979

PROFESSIONAL BUSINESS COMPUTER SYSTEMS, INC.
CLIENT WRITE UP
Specific Application: Bookkeeping
Specific Industry: Wholesale/Distribution, Accounting
System Requirements: TI DS990
Operating System: DX-10; Unix
Memory Required: 256K bytes
Source Language: Cobol, RPG
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-93)

PROFESSIONAL DATA PROCESSING
ACCOUNTS RECEIVABLE
Specific Application: A/R
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-93)

PROFESSIONAL DATA PROCESSING
DEPRECIATION
Specific Application: Depreciation
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Date First Installed: 1983

PROFESSIONAL DATA PROCESSING
GENERAL LEDGER
Specific Application: General Ledger
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 1
Date First Installed: 1983

PROFESSIONAL SYSTEMS CORP.
XRA
Specific Application: X-Ray Distribution, Specialized General Accounting, Payroll
Specific Industry: Wholesale/Distribution
System Requirements: MDS Central System/10, System/20, System/40, System/64
Operating System: Best
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $14,000 to $25,000
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-93)

PROFIT MANAGEMENT SYSTEMS, INC.
PMI-87
Specific Application: G/L, A/P, A/R, P/R, Inventory
System Requirements: HP Series 80
Operating System: HP/DOS
Memory Required: 192K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,495
Number Installed: 200
Date First Installed: March 1982
(See Vendor Profile Page V-93)

PROJECTS UNLIMITED, INC.
DISTRIBUTORS SOFTWARE
Specific Application: A/P, A/R, G/L, Payroll, Order Entry, Inventory Control, Sales Analysis Purchasing
Specific Industry: Wholesale/Distributon
System Requirements: DEC Professional 350; DEC PDP-11/23, PDP-11/24; DEC VAX Series
Operating System: RT-11; VMS; CTS-300
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $22,000
Number Installed: 7
Date First Installed: 1975
(See Vendor Profile Page V-94)

PROJECTS UNLIMITED, INC.
MANUFACTURING SOFTWARE
Specific Application: A/P, A/R, G/L, Payroll, Order Entry, Inventory Control, Sales Analysis, Bill of Materials, Purchasing
Specific Industry: Manufacturing
System Requirements: DEC Professional 350, PDP-11/23, PDP-11/24, VAX Series
Operating System: RT-11; VMS; CTS-300
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $27,000
Number Installed: 5
Date First Installed: 1975

PSI ENERGY SOFTWARE, INC.
SYSTEM FOR PRODUCTION, EXPENSE, AND CAPITAL
Specific Application: Production, Expense and Capital Scheduling
Specific Industry: Petroleum
System Requirements: IBM 3701; Sperry 1100; DEC VAX; Prime 2350
Operating System: MVS; VMS; Primos
Memory Required: 2.0M bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase; Time-sharing
Number Installed: 6
Date First Installed: 1982
(See Vendor Profile Page V-94)

Q METRICS, INC.
RAPID EXPORT STORAGE AND EXPORT-R
Specific Application: Freight Forwarding and Customs Brokerage Accounting and Operations System
Specific Industry: Transportation
System Requirements: DG Eclipse; Altos 586; Onyx C8000; Zilog 11
Operating System: RDOS; Unix
Memory Required: 64K bytes
Source Language: Cobol, C
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $21,000
Number Installed: 3
Date First Installed: August 1982
(See Vendor Profile Page V-94)

QUESTESCIENCE COMPUTING, INC.
DISTRIBUTION ACCOUNTING SYSTEM
Specific Application: Distribution Accounting
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11; DEC VAX
Operating System: RT-11; VMS; RSX-11M; RSTS/E
Memory Required: 56K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000 to $30,000
Number Installed: 57
Date First Installed: June 1980
(See Vendor Profile Page V-94)

QUESTESCIENCE COMPUTING, INC.
FAST FOOD PACKAGE
Specific Application: Fast Food Restaurant Management
Specific Industry: Restaurants

System Requirements: DEC VAX; DEC PDP-11
Operating System: VMS; RT-11; RSTS/E; RSX-11M
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000 to $30,000
Number Installed: 6
Date First Installed: 1980

BC MESS & ASSOCIATES
LTL-FREIGHT PROCESSING SYSTEM
Specific Application: Freight Processing System A/P, A/R
Specific Industry: Trucking
System Requirements: Burroughs 1000
Operating System: MCP
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $24,000
Number Installed: 1
Date First Installed: April 1982
(See Vendor Profile Page V-66)

RECORDATA WEST, INC.
LAWS (LEGAL ACCOUNTING WRITE-UP SYSTEM)
Specific Application: Time and Billing
Specific Industry: Legal
System Requirements: Basic Four
Operating System: BSM; BOS
Memory Required: 1.5M bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
Number Installed: 15
Date First Installed: September 1977
(See Vendor Profile Page V-65)

RECORDATA WEST, INC.
SRS SICKROOM SALE/RENTAL
Specific Application: Accounting For Sickroom/Equipment
Specific Industry: Medical
System Requirements: Basic Four
Operating System: BSM; BOS
Memory Required: 1.5M bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,995
Number Installed: 18
Date First Installed: 1980

RELIABLE HEALTH SYSTEMS, INC.
CHARTS NURSING HOME SYSTEM
Specific Application: Medical Management System
Specific Industry: Medical, Nursing Home
System Requirements: Wang 2200, VS
Memory Required: 32K bytes
Source Language: Basic, Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 70
Date First Installed: 1978
(See Vendor Profile Page V-66)

RIZZO DATA SYSTEMS CORP.
FOOD PROCESSING ACCOUNTING, INVENTORY
Specific Application: Accounting, Inventory, Order Entry
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $20,000
Number Installed: 4
Date First Installed: September 1979
(See Vendor Profile Page V-67)

SAGE SYSTEMS, INC.
COMPUTER AUDIT RETRIEVAL SYSTEM
Specific Application: Allows A Professional Auditor to Extract Information From More Than 20 Different Operating Environments
System Requirements: IBM 370; Burroughs; NCR Century; HP 3000
Operating System: DOS; MCP; VRX; MPE
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000 to $36,000
Number Installed: 600
Date First Installed: 1972
(See Vendor Profile Page V-67)

SAN DIEGO SOFTWARE
R.E. CASH FLOW ANALYSIS SYSTEM
Specific Application: Cash Flow Analysis
Specific Industry: Real Estate, Construction
System Requirements: IBM 5110, 5120
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-67)

SANTA BARBARA DATA CENTER
CUSTOMER PROFITABILITY ANALYSIS (CPA)
Specific Application: Total Cost Accounting and Profitability Analysis
Specific Industry: Textile
System Requirements: DG Nova; IBM 360; DG Micro
Operating System: OS/VS; RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 12
(See Vendor Profile Page V-68)

SANTA BARBARA DATA CENTER
UNIPLEX
Specific Application: Accounting
Specific Industry: Textile
System Requirements: DEC
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 15
Date First Installed: 1982

SANTA CRUZ COMPUTER, INC.
BILLING
Specific Application: Time-Sharing Accounting Package With User by User Reports on CPU, User Time, Disk Space and Billing
System Requirements: PE; DEC VAX; DEC PDP-11
Operating System: Unix
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
Number Installed: 2
Date First Installed: April 1980
(See Vendor Profile Page V-68)

SCIENCE MANAGEMENT CORP.
THOROUGHBRED UDS-SOL
System Requirements: Sperry System/3
Operating System: OS/VS
Source Language: Basic
Purchase Terms: Purchase
(See Vendor Profile Page V-68)

SEI
ACCOUNTS
Specific Application: Accounting
System Requirements: IBM
Operating System: DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-69)

SENTINEL COMPUTER CORP.
RENTAL/DEMURRAGE & CYLINDER CONTROL
Specific Application: Rental/Demurrage and Cylinder Control
Specific Industry: Wholesale/Distribution
System Requirements: Sentinel 30, 40, 50, 60
Operating System: DSOS
Memory Required: 128K bytes
Source Language: DBL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
Number Installed: 200
Date First Installed: April 1981
(See Vendor Profile Page V-69)

SERVICE SOFTWARE, INC.
COMPUTERIZED FULFILLMENT SYSTEM
Specific Application: Unit Processing, Presort, Reader Service, Mailing Labels, Invoices, Renewal, Audit Reports
Specific Industry: Publishing
System Requirements: IBM Series/1
Operating System: CPS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 10
Date First Installed: 1977
(See Vendor Profile Page V-69)

SHAKER COMPUTER & MANAGEMENT SERVICES, INC.
PROFESSIONAL TIME ACCOUNTING
Specific Application: Time Accounting, Payroll, Billing
System Requirements: Prime
Operating System: Prime
Memory Required: 1.0M bytes
Source Language: Fortran, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-69)

SMITH, GERBER & GAITLINER, INC.
BUSINESS 3000 ACCOUNTS PAYABLE
Specific Application: Accounts Payable
Specific Industry: Banking/Financial, Medical, Legal, Construction, Transportation, Nonprofit Organizations
System Requirements: HP 3000
Operating System: MPE
Source Language: Image, SPL, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 40
(See Vendor Profile Page V-69)

SOFTRONICS CORP.
TIME SHARE ACCOUNTING
Specific Application: Time-Sharing Accounting
Specific Industry: Resort Time-Sharing
System Requirements: Basic Four
Operating System: Boss
Memory Required: 12K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
(See Vendor Profile Page V-69)

SOFTWARE INTERNATIONAL CORP.
FINANCIAL REPORTING & WORK ORDER MANAGEMENT
Specific Application: Work Order Management
System Requirements: IBM 303/370
Operating System: DOS; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-93)

SOFTWARE PRODUCTS, INC.
MANAGEMENT & ACCOUNTING SYSTEM FOR TERMINATION
Specific Application: Time-Shared

Inventory Control, Commissions, Contract Sales Management, Security, Electronic Mail, Management Reports
Specific Industry: Timesharing
System Requirements: Honeywell DPS 6
Operating System: GCOS
Memory Required: 65K bytes
Source Language: Axel Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: June 1982
(See Vendor Profile Page V-93)

THE SOFTWARE WORKS, INC.
SS SKOOLS
Specific Application: Financial and Student Accounts
Specific Industry: Education
System Requirements: Prime; ADDS Mentor
Operating System: Pick
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: $61,000
Purchase Terms: Purchase
Price: $61,000
Number Installed: 1
Date First Installed: 1979
(See Vendor Profile Page V-94)

SOURCE ONE DISTRIBUTION MANAGEMENT
ROUTE ACCOUNTING SYSTEM
Specific Application: Financial Route Accounting System
Specific Industry: Wholesale/Distribution, Beverage
System Requirements: Burroughs B80, B800, B1900
Operating System: CMS
Memory Required: 192K bytes
Source Language: Cobol, RPG
Source Code Available: No
Purchase Terms: Purchase
Price: $6,500
Number Installed: 80
Date First Installed: 1977
(See Vendor Profile Page V-94)

SOUTHWEST COMPUTER SERVICES
OIL & GAS ACCOUNTING SYSTEM
Specific Application: Accounting System For Oil and Gas, Inventory
Specific Industry: Oil and Gas
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $19,500
Number Installed: 15
Date First Installed: 1979
(See Vendor Profile Page V-94)

STANDARD COMPUTER SYSTEMS
GOVERNMENTAL FUND ACCOUNTING
Specific Application: Fund Accounting, Incumbents and Budgeting Payroll
Specific Industry: Government
System Requirements: IBM Operating System: DOS/VSE
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-95)

STEWART SYSTEMS CORP.
STEWY
Specific Application: Financial Management Estimating, Production Management For Graphic Arts
Specific Industry: Graphic Arts
System Requirements: DG Eclipse
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $8,000 to $80,000
Number Installed: 500
Date First Installed: 1971
(See Vendor Profile Page V-95)

STOLTZ ENTERPRISES, INC.
FOOD PROCESSORS PRODUCT MANAGEMENT SYSTEM
Specific Application: Management System
Specific Industry: Food Processors
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-96)

STRAUD AND ASSOCIATES
COTTON ACCOUNTING
Specific Application: Accounting; Production Control System
Specific Industry: Agriculture
System Requirements: IBM System/23, System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 4
Date First Installed: September 1980
(See Vendor Profile Page V-96)

STS SYSTEMS, INC.
GAS STATION & CONVENIENCE STORE ACCOUNTING
Specific Application: Accounting Package For Gas Station/Convenience Stores; Inventory, Credit Cards
System Requirements: DG Nova; DG Eclipse; DG MV Series
Operating System: Micos; AOS/VS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000 to $55,000
Number Installed: 5
Date First Installed: 1980
(See Vendor Profile Page V-96)

STYRON & ASSOCIATES
COLLECTION BUREAU SYSTEM
Specific Application: Maintains Records of Debts, Monthly Reports, Phone, Contacts, Written Notices
Specific Industry: Collection Bureau
System Requirements: Data Point; HP 3000
Operating System: DOS; MPE
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1981
(See Vendor Profile Page V-96)

SUCCESS SYSTEMS, INC.
PC-PAC
Specific Application: Pest Control Accounting
Specific Industry: Pest Control
System Requirements: Qantel; Xerox 820
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $7,500
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-96)

SYNERGY SYSTEMS, INC.
APPAREL PACKAGE
Specific Application: Manufacturing and Accounting For the Apparel Industry
Specific Industry: Apparel
System Requirements: ADDS Mentor
Operating System: Pick
Memory Required: 128K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
(See Vendor Profile Page V-97)

SYNERGY SYSTEMS, INC.
PROFESSIONAL TIME ACCOUNTING
Specific Application: Professional Time Accounting, Client Writeup For Lawyers and CPAs
Specific Industry: Legal, CPA
System Requirements: ADDS Mentor
Operating System: Pick
Memory Required: 128K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 4
Date First Installed: 1978

SYNERGY SYSTEMS, INC.
SURFACE/AR COURIER PACKAGE
Specific Application: Financial and Operations Package For Messenger Services
Specific Industry: Messenger
System Requirements: ADDS Mentor
Operating System: Pick
Memory Required: 128K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 4
Date First Installed: 1978

SYNERGY SYSTEMS, INC.
TAXI/LIMO MANAGEMENT PACKAGE
Specific Application: Financial and Operations Package For Taxis and Limozines
Specific Industry: Transportation
System Requirements: ADDS Mentor
Operating System: Pick
Memory Required: 128K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 4
Date First Installed: 1978

SYSTEMATICS, INC.
ST JOSEPH TRUST ACCOUNTING SYSTEM
Specific Application: Basic Trust Accounting System
Specific Industry: Banking/Financial, Education, Nonprofit Organizations
System Requirements: IBM; Burroughs; NCR; HP
Operating System: DOS; OS/VS
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1970
(See Vendor Profile Page V-98)

SYSTEMS AND SOLUTIONS, INC.
ACCOUNTS PAYABLE
Specific Application: Accounts Payable
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1092E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Basic, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
(See Vendor Profile Page V-98)

SYSTEMS AND SOLUTIONS, INC.
ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1092E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Basic, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60

SYSTEMS AND SOLUTIONS, INC.
CHURCH MANAGEMENT PACKAGE
Specific Application: Maintains

Membership Fin. Collections
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1092E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Basic, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 1

SYSTEMS AND SOLUTIONS, INC.
GAS FIRST PURCHASER PACKAGE
Specific Application: First Purchaser Gas Charting System With Revenue Disbursements
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1092E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Basic, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 1

SYSTEMS AND SOLUTIONS, INC.
GENERAL LEDGER
Specific Application: General Ledger
System Requirements: Alpha Micro AM 1000, AM 1072E, AM 1000E, AM 1092E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Basic, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 60

SYSTEMS AND SOLUTIONS, INC.
JOINT VENTURE ACCOUNTING SYSTEM
Specific Application: Joint Venture Accounting System For Oil and Gas Exploration
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1092E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Basic, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 50

SYSTEMS AND SOLUTIONS, INC.
MOTORCYCLE DEALERS PACKAGE
Specific Application: Inventory Control Accounting Systems For Motorcycle Dealers
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1092E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Basic, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 5

SYSTEMS AND SOLUTIONS, INC.
OIL FIRST PURCHASER PACKAGE
Specific Application: First Purchaser Oil Charting System With Revenue Disbursements
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1092E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Basic, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 2

SYSTEMS AND SOLUTIONS, INC.
RANCH ACCOUNTING
Specific Application: Joint Venture Ranch Accounting System
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1092E
Operating System: AMOS
Source Language: Alpha Basic, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 3

SYSTEMS AND SOLUTIONS, INC.
RETAIL/WHOLESALE JEWELRY PACKAGE
Specific Application: Inventory Control Accounting System For Jewelry Stores
Specific Industry: Wholesale/Distribution, Retail
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1092E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Basic, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 2

SYSTEMS AND SOLUTIONS, INC.
WELL REVENUE ACCOUNTING
Specific Application: Revenue Accounting System For Joint Venture Partners
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1092E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Basic, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 12

SYSTEMS ASSOCIATES, INC.
SAINT
Specific Application: Hospital Management System
Specific Industry: Medical
Operating System: Iris
Memory Required: 64K bytes
Source Language: Extended Basic, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 160
Date First Installed: 1974
(See Vendor Profile Page V-98)

SYSTEMS & COMPUTER TECHNOLOGY CORP. (SCT)
IFIS
Specific Application: General Accounting
Specific Industry: Education
System Requirements: IBM 370, 4300, 3000, 3081
Operating System: DOS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $125,000
Number Installed: 25
Date First Installed: June 1979
(See Vendor Profile Page V-99)

SYSTEMS SPECIALISTS, INC.
RELEASE ACCOUNTING PACKAGE
Specific Application: Accounting and Inventory Control For Automotive Industry
System Requirements: Basic Four
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000 to $60,000
Number Installed: 20
Date First Installed: September 1977
(See Vendor Profile Page V-99)

THE SYSTEMS SPECIALISTS
MBS ACCOUNTING SYSTEM (SMAS)
Specific Application: G/L, Cost Center Accounting, A/P, A/R, Billing, Payroll, Fixed Assets, Land Management, Purchase Order, Inventory
Specific Industry: Construction
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $25,000 to $38,000
Number Installed: 110
Date First Installed: January 1980
(See Vendor Profile Page V-100)

SYSTEMS UNLIMITED, INC.
SUNPAC/SR - STUDENT RECORDS
Specific Application: Class Scheduling, Grade Reporting and Attendance Accounting
Specific Industry: Education
System Requirements: DG CS; IBM System/34; Prime; NCR 8300
Operating System: AOS; SSP; Primos; ITX
Source Language: Ansi 74 Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000
Number Installed: 14
Date First Installed: February 1982
(See Vendor Profile Page V-100)

TAMPA DATA SERVICES
MEDICAL SYSTEMS SERVICES
Specific Application: Handles Practice Management of A Clinic or Doctor's Office
Specific Industry: Medical
System Requirements: DG Eclipse S-120, Eclipse S-20, Eclipse S-140, Eclipse S-280
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Cobol
Purchase Terms: Purchase
Number Installed: 18
Date First Installed: October 1981
(See Vendor Profile Page V-100)

TBL, INC.
THE ASSISTANT MANAGER
Specific Application: General Accounting
System Requirements: Motorola 68000
Operating System: TBL
Memory Required: 256K bytes
Source Language: TBL Compiler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000 to $5,000
Number Installed: 10
Date First Installed: October 1977
(See Vendor Profile Page V-100)

TELSCOMP, INC.
FINANCIAL STATEMENTS
Specific Application: Financial Statements
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200
Number Installed: 20
Date First Installed: 1978
(See Vendor Profile Page V-101)

TRARP SYSTEMS CORP.
CLIENT ACCOUNTING AND BILLING SYSTEM
Specific Application: Client Accounting and Billing For the Mental Health Industry
Specific Industry: Medical, Mental Health
System Requirements: Wang VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-102)

TRARP SYSTEMS CORP.
FUND GENERAL LEDGER SYSTEM
Specific Application: Fund General Ledger For Mental Health Hospitals
Specific Industry: Medical, Mental Health
System Requirements: Wang VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 60
Date First Installed: 1979

TRADITIONAL PUBLISHING CO., INC.
THE ACCOUNTANT
Specific Application: G/L, A/R, A/P, Fixed Assets, Payroll
System Requirements: Wang 2200
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $550 to $2,500
Number Installed: 5,000
Date First Installed: September 1978
(See Vendor Profile Page V-102)

TRAINMASTER CONSULTANTS
COST ACCOUNTING
Specific Application: Cost Accounting
System Requirements: DEC System 20
Operating System: TOPS-20
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1979
(See Vendor Profile Page V-102)

TRI SOFTWARE, INC.
EZ-SPEED TR
Specific Application: Records File Maintenance
System Requirements: Wang 2200 Series
Operating System: DOS
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: May 1983
(See Vendor Profile Page V-103)

TRI SOFTWARE, INC.
RECORD MANAGEMENT SYSTEM
Specific Application: Allows Nonprogrammers to Generate Reports
System Requirements: Wang 2200 Series
Operating System: DOS
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 305
Date First Installed: 1978

TRI TECHNICAL SUPPORT, INC.
ROUTE ACCOUNTING (TRACS)
Specific Industry: Wholesale/Distribution
System Requirements: IBM; NCR
Operating System: DOS/VSE; IMOS
Memory Required: 250K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $25,000 to $200,000
Number Installed: 6
Date First Installed: 1979
(See Vendor Profile Page V-104)

TURNER DATA SYSTEMS, INC.
BUDGETARY ACCOUNTING
Specific Application: Budgetary Accounting
Specific Industry: Education
System Requirements: DEC PDP-11/34, PDP-11/44, PDP-11/70
Operating System: RSTS/E
Memory Required: 512K bytes
Source Language: Basic Plus, Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1976
(See Vendor Profile Page V-104)

UCCEL CORP.
UCCEL FINANCIAL CONTROL SYSTEM (FCS)
Specific Application: General Ledger, Budgeting, Financial Modeling
Specific Industry: Manufacturing, Medical, Banking/Financial
System Requirements: IBM 360, 300X, 370
Operating System: OS/VS; DOS
Memory Required: 384K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 270
Date First Installed: 1977
(See Vendor Profile Page V-104)

UCCEL CORP.
UCCEL TAX PLANNING AND COMPLIANCE SYSTEM
Specific Application: Corporate Tax Planning Compliance
Specific Industry: Manufacturing, Medical, Banking/Financial
System Requirements: IBM 360, 300X, 370
Operating System: OS/VS; DOS
Memory Required: 256K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 75
Date First Installed: 1977

USP, INC.
SOMS (SERVICE ORDER MANAGEMENT)
Specific Application: Telephone Application Software
System Requirements: Datapoint 4650, 8630
Operating System: RMS
Memory Required: 256K bytes
Source Language: Datashare
Purchase Terms: Purchase; Lease
Price: $30,000 to $40,000
Number Installed: 9
Date First Installed: 1977
(See Vendor Profile Page V-104)

USESYSTEMS, INC.
GENERAL LEDGER
Specific Application: General Ledger
System Requirements: DEC; NEC APC
Operating System: RSTS/E; RT-11
Memory Required: 128K bytes
Source Language: Macro, Cobol, Dibol
Source Code Available: Yes; 9500
Purchase Terms: Purchase
Price: $1,000 to $2,500
Number Installed: 15
Date First Installed: January 1980
(See Vendor Profile Page V-105)

USESYSTEMS, INC.
ROUTE ACCOUNTING
Specific Application: Inventory Control, Route Management
Specific Industry: Linen Supply Uniform
System Requirements: DEC; NEC APC
Operating System: RSTS/E; RT-11
Memory Required: 128K bytes
Source Language: Macro, Cobol, Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $25,000
Number Installed: 10
Date First Installed: December 1981

USITED EDUCATION & SOFTWARE
CLASS
Specific Application: Billing, Reporting, and Accounting System For Student Loans
Specific Industry: Education
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $20,000
Number Installed: 62
Date First Installed: 1981
(See Vendor Profile Page V-105)

USITED EDUCATION & SOFTWARE
GSL
Specific Application: Government Loan Billing Program
Specific Industry: Education
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 1
Date First Installed: August 1982

UNIVERSAL DESIGN SYSTEMS, INC.
CHARGE SYSTEM
Specific Application: Charge Accounting For Utilized Process Measures Usage, Output, Interest Calculation, Sliding Rates
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: September 1980
(See Vendor Profile Page V-106)

UP-TIME SYSTEMS, INC.
REVENUE DISTRIBUTION
Specific Application: Distributes Profits By Each Partner's Interest, Prints Checks, Performs Audit Trail
System Requirements: DEC PDP-11; DEC VAX
Operating System: TSX-11; VMS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 1
Date First Installed: January 1983
(See Vendor Profile Page V-106)

VALLEY DATA BASE
BUSINESS INTEGRATED DATA SYSTEM (BIDS)
Specific Application: Business Management System
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol II
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $1,950
Date First Installed: 1983
(See Vendor Profile Page V-106)

VALUE COMPUTING, INC., 'COMPUT A CHARGE'
Specific Application: Job Accounting and Billing
System Requirements: IBM; Sperry; Honeywell
Operating System: OS/VS1; DOS; GCOS; EXEC-8
Memory Required: 800K bytes
Source Language: Cobol, BAL
Purchase Terms: Purchase
Price: $10,000 to $31,500
Number Installed: 1,000
Date First Installed: 1970
(See Vendor Profile Page V-106)

VECTOR SYSTEMS CORP., BILLING
Specific Application: Billing
System Requirements: IBM 4331
Operating System: VM
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-107)

VISTA SYSTEMS, INC., BUDGETING
Specific Application: Budgeting
System Requirements: IBM; Prime; DEC VAX
Operating System: CMS/DOS; Primos; VMS
Source Language: Fortran, Fortran 77, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-107)

VM SOFTWARE, INC.
VMACCOUNT
Specific Application: Accounting

On-line Inquiry, Reporting, Invoicing, Budgeting
System Requirements: IBM
Operating System: VM
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Purchase; Rental; Lease
Number Installed: 75
Date First Installed: September 1981
(See Vendor Profile Page V-107)

WESTERN DATA SYSTEMS FINANCIAL SYSTEM
Specific Application: Accounts Payable and General Ledger
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 22

Date First Installed: 1978
(See Vendor Profile Page V-108)

WESTERN DATA SYSTEMS MASTER SCHEDULING
Specific Application: Master Scheduling
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 22
Date First Installed: 1980

WILSON SYSTEMS GROUP WORK AND PROCESS FINANCIAL CONTROL SYSTEM
Specific Application: Work and Process Financial Control
Specific Industry: Legal
System Requirements: DG
Operating System: AOS; MVS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-108)

ZELTNER ASSOCIATES, INC. CEMETERY HISTORICAL & FINANCIAL
Specific Application: Keeps Track of Presold Plots
System Requirements: IBM System/23, Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: 1979
(See Vendor Profile Page V-110)

ZELTNER ASSOCIATES, INC. FOUNDRY ACCOUNTING SYSTEM
Specific Application: Order Entry, Inventory Control, Production Scheduling, Invoicing
Specific Industry: Foundries
System Requirements: IBM System/23; Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: September 1980

ZELTNER ASSOCIATES, INC. ZACCS
Specific Application: Complete Financial and Equipment Total of Laundry Companies
Specific Industry: Laundry Equipment Companies
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: February 1982

Accounts Payable

ABACUS DATA SYSTEMS, INC.
EZPAY
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Purchase Terms: Purchase
Price: $4,500
(See Vendor Profile Page V-1)

ADS
ACCOUNTS PAYABLE
Specific Industry: Government
System Requirements: DG
Operating System: RDOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: 1981
(See Vendor Profile Page V-3)

ALAN S. ROSEN, INC.
ARI ACCOUNTS PAYABLE
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
(See Vendor Profile Page V-3)

AMCOM COMPUTER CORP.
ACCOUNTS PAYABLE
System Requirements: DEC PDP-11, VAX-11/750, VAX-11/780
Operating System: RSTS/E; VMS; VMS
Memory Required: 62K bytes
Source Language: Basic Plus II, Basic
Purchase Terms: Purchase; Lease
Price: $8,250
Number Installed: 60
(See Vendor Profile Page V-4)

AMERICAN BUSINESS & PROFESSIONAL COMPUTER STORE, INC.
ACCOUNTS PAYABLE
System Requirements: DEC PDP-11; Zenith; DEC Decmate II
Operating System: RSTS/E; COS-310; CTS-300
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $20,000
(See Vendor Profile Page V-4)

AMERICAN COMPUTERS & ELECTRONICS CORP.
ACCOUNTS PAYABLE
Specific Application: General Accounting
System Requirements: TI 990 Series; DEC VAX
Operating System: DX-10; VMS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-4)

AMERICAN SOFTWARE, INC.
ACCOUNTS PAYABLE
System Requirements: IBM 370; IBM 30XX; IBM 43XX
Operating System: MVS
Memory Required: 100K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 24
Date First Installed: 1975
(See Vendor Profile Page V-5)

APEX DATA SYSTEMS
ACCOUNTS PAYABLE
Specific Industry: Manufacturing
System Requirements: Prime 2250, 250, 550, Prime 850
Operating System: Primos
Memory Required: 500K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,500
Number Installed: 500
(See Vendor Profile Page V-6)

APEX DATA SYSTEMS
ACCOUNTS PAYABLE III
Specific Industry: Manufacturing
System Requirements: Prime 2250, 250, 550, 850
Operating System: Primos
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes; $5,000
Purchase Terms: Purchase; Rental; Lease
Price: $7,500
Date First Installed: 1984

APOLLO COMPUTER SYSTEMS, INC.
ACCOUNTS PAYABLE SYSTEM
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Purchase Terms: Lease
Price: $3,600
Number Installed: 50
(See Vendor Profile Page V-6)

APPLIED INFORMATION MANAGEMENT, INC. (AIM)
CHECKOUT (ACCOUNTS PAYABLE CASH MANAGEMENT)
Specific Application: Accounts Payable and Cash Management
System Requirements: Royal; Point 4; DG; Vitronix
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
Number Installed: 50
(See Vendor Profile Page V-7)

APPLIED SOLUTIONS, INC.
ACCOUNTS PAYABLE
Specific Application: General Accounting
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 3
Date First Installed: February 1985
(See Vendor Profile Page V-8)

ARGONAUT INFORMATION SYSTEMS, INC.
A/S ACCOUNTS PAYABLE SYSTEM
System Requirements: IBM

System/38, 370; HP 3000; DEC VAX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1971
(See Vendor Profile Page V-9)

ARTHUR ANDERSEN & CO.
FIN-PAC/36 ACCOUNTS PAYABLE
System Requirements: IBM System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 280
Date First Installed: 1972
(See Vendor Profile Page V-9)

ARTHUR ANDERSEN & CO.
FIN-PAC/38 ACCOUNTS PAYABLE
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 35
Date First Installed: 1982

ASI DATA SYSTEMS, INC.
INTEGRATED ACCOUNTS PAYABLE SYSTEM
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 80
Date First Installed: January 1978
(See Vendor Profile Page V-9)

ASK COMPUTER SYSTEMS, INC.
MAGNAN/AP
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: Image; VMS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $20,000
Number Installed: 350
Date First Installed: 1979
(See Vendor Profile Page V-9)

BASICO DATA, INC.
ACCOUNTS PAYABLE, CASH MANAGEMENT SYSTEM
Specific Application: Accounts Payable, Cash Management
System Requirements: DEC PDP-11/23, PDP-11/70; HP 3000
Operating System: RT-11; MPE IV; RSTS/E
Memory Required: 256K bytes
Source Language: DEC Dibol II, HP Cuasar System
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: December 1975
(See Vendor Profile Page V-11)

BASCROFT COMPUTER SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System 3, System/34, System/36, System/38
Operating System: SSP
Memory Required: 20K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,800
Number Installed: 525
Date First Installed: 1975
(See Vendor Profile Page V-11)

BASIC, INC.
ACCOUNTS PAYABLE
System Requirements: IBM 4300
Operating System: DOS/VSE; MVS; CICS
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Date First Installed: 1981
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS NETWORK ACCOUNTS
Specific Application: Network Accounts Payable
System Requirements: Billings
Operating System: Boss
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: 1982
(See Vendor Profile Page V-12)

BRIDGE COMPUTER SYSTEMS, INC.
AGRICULTURE ACCOUNTS PAYABLE
Specific Industry: Agriculture
System Requirements: DG; IBM System/34, System/36
Operating System: Bliss; SSP
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,300
Date First Installed: 1980
(See Vendor Profile Page V-13)

BRISTOL INFORMATION SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Application: Account Payable
System Requirements: IBM PC; Vector; Datapoint
Operating System: DOS/RMS
Memory Required: 64K bytes
Source Language: Datebus
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 100
Date First Installed: December 1979
(See Vendor Profile Page V-13)

CAMBAR BUSINESS SYSTEMS, INC.
CONTROL ACCOUNTS PAYABLE
Specific Industry: Wholesale/Distribution
System Requirements: IBM 4300
Operating System: DOS/VSE; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 13
Date First Installed: March 1982
(See Vendor Profile Page V-15)

C. B. SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: Honeywell Level 6
Operating System: GCOS-400
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 65
Date First Installed: September 1978
(See Vendor Profile Page V-16)

CENTURY DATA CENTER, INC.
ACCOUNTS PAYABLE
System Requirements: HP
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol, RPG
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 5
Date First Installed: September 1978
(See Vendor Profile Page V-17)

CERTIFIED DATA MANAGEMENT, INC.
ACCOUNTS PAYABLE
System Requirements: IBM 360
Operating System: DOS
Memory Required: 64K bytes
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: September 1974
(See Vendor Profile Page V-17)

CHAMP SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: Basic Four
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 6
Date First Installed: 1980
(See Vendor Profile Page V-17)

CHELSOM'S MANAGEMENT CONTROLS, INC.
CMC ACCOUNTS PAYABLE SYSTEM
System Requirements: Datapoint 1550
Operating System: DOS
Memory Required: 64K bytes
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,100
Number Installed: 28
Date First Installed: January 1978
(See Vendor Profile Page V-17)

CHRIS SCHAEFER & CO.
ACCOUNTS PAYABLE SYSTEM
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-18)

CMC ASSOCIATES, INC.
AP/3000
Specific Application: Multicompany Accounts Payable With Cash Requirements Forecasting
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes; $3,000
Purchase Terms: Purchase
Price: $8,000
Number Installed: 35
Date First Installed: 1977
(See Vendor Profile Page V-18)

CMC ASSOCIATES, INC.
PAP/3000
Specific Application: A Multifund Accounts Payable With Cash Requirements
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes; $3,000
Purchase Terms: Purchase
Price: $8,000
Number Installed: 35
Date First Installed: 1977

C. M. COMPUTERS, INC.
ACCOUNTS PAYABLE
System Requirements: DG; IBM
Operating System: RDOS; Super/DOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
(See Vendor Profile Page V-18)

COLLIER — JACKSON, INC.
CJ/ACCOUNTS PAYABLE
System Requirements: DEC; HP 3000
Operating System: VMS; MPE
Memory Required: 32K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 107
Date First Installed: 1978
(See Vendor Profile Page V-18)

COLUMBINE SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/32, System/34, System/36, System/38
Operating System: SSP; CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 300

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Date First Installed: 1974
(See Vendor Profile Page V-19)

COMMERCIAL SYSTEMS GROUP, INC.
ACCOUNTS PAYABLE
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,400
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMPUFACT
ACCOUNTS PAYABLE
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 50 Series; Prime 2250; Prime 250
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Info Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMPUMAX, INC.
MICROPAY
Specific Industry: Manufacturing
System Requirements: IBM PC; Xerox 820; NEC PC 8000; Micropolis 16
Memory Required: 48K bytes
Source Language: Microsoft Basic, Basica
Source Code Available: Yes
Purchase Terms: Purchase
Price: $350
Number Installed: 500
Date First Installed: 1981
(See Vendor Profile Page V-21)

COMPU-SHARE, INC.
ACCOUNTS PAYABLE-AP-11-VERSION 2
System Requirements: DEC PDP-11/83; DEC VAX
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 100
Date First Installed: June 1979
(See Vendor Profile Page V-21)

COMPUTAC, INC.
MARC S - ACCOUNTS PAYABLE
Specific Application: Accounts Payable For Periodical Distributors
Specific Industry: Publishing
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 250K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 45
Date First Installed: January 1980
(See Vendor Profile Page V-21)

COMPUTEK COMPUTING CORP.
ACCOUNTS PAYABLE
System Requirements: IBM 370
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Rental
Number Installed: 200
Date First Installed: 1974
(See Vendor Profile Page V-21)

COMPUTER ACCOUNTING SYSTEMS (CPAS)
A/P
System Requirements: IBM System/32, System/34, System/36, System/3
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,700
Number Installed: 100
Date First Installed: 1971
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-ACCOUNTS PAYABLE
Specific Industry: Not Industry Sensitive
System Requirements: IBM 360; DG Eclipse
Operating System: DOS/VS; OS/VS1; AOS/VS; VM/CMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $27 to $30
Date First Installed: April 1983
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-FINANCIAL MANAGEMENT SOFTWARE/ACCOUNTS PAYABLE
System Requirements: DG; IBM 4300; IBM 3XX; IBM 370
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $27,000
Number Installed: 400
Date First Installed: 1978

COMPUTER BROKERS, INC.
ACCOUNTS PAYABLE
Specific Industry: Medical
System Requirements: TI; Altos
Operating System: DX-10
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $1,500
(See Vendor Profile Page V-22)

COMPUTER FINANCIAL SERVICES
ACCOUNTS PAYABLE
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 25
Date First Installed: 1980
(See Vendor Profile Page V-23)

COMPUTER FINANCIAL SERVICES
ACCOUNTS PAYABLE
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 25
Date First Installed: 1980

COMPUTER RESOURCES & TECHNOLOGY, INC.
ACCOUNTS PAYABLE APS2
System Requirements: IBM System/36
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 10
Date First Installed: July 1980
(See Vendor Profile Page V-24)

COMPUTER SERVICE CONSULTANTS, INC.
ACCOUNTS PAYABLE
System Requirements: Prime 300, 400, 550, 750
Operating System: Primos
Memory Required: 64K bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 12
Date First Installed: 1971
(See Vendor Profile Page V-25)

COMPUTER SERVICE OF SOUTHERN UTAH
ACCOUNTS PAYABLE
System Requirements: IBM
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 5
Date First Installed: 1971
(See Vendor Profile Page V-25)

COMPUTER SERVICES CORP.
ACCOUNTS PAYABLE
System Requirements: TI; DEC
Operating System: DX-10; CTS-300
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 300
Date First Installed: 1976
(See Vendor Profile Page V-25)

COMPUTER SYSTEMS, INC.
A/P
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 15
Date First Installed: 1978
(See Vendor Profile Page V-26)

COMPUTOR CYBERNETICS
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/36, System/38
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,200
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-27)

COMPUTRON BUSINESS SOLUTIONS, INC.
ACCOUNTANT II - ACCOUNTS PAYABLE
Specific Application: Integrated Accounts Payable
Specific Industry: Wholesale/Distribution, Retail, Banking/Financial, Construction
System Requirements: DEC PDP-11; DEC Micro-11; DEC VAX; Professional 300
Operating System: RSX-11M; RSX-11M; VMS; RSX-11M
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Number Installed: 35
Date First Installed: June 1975
(See Vendor Profile Page V-27)

COMPUTRON TECHNOLOGIES CORP.
CAS/IV ACCOUNTS PAYABLE
System Requirements: Wang VS; DEC VAX
Operating System: OS/VS; VMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 35
Date First Installed: November 1979
(See Vendor Profile Page V-28)

CONCORD MANAGEMENT SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Industry: Construction
System Requirements: IBM System/34; IBM PC; TI 990; TI PC
Operating System: SSP; DX-10
Memory Required: 128K bytes
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $2,500
Number Installed: 300
Date First Installed: 1973
(See Vendor Profile Page V-28)

CONSTRUCTION COMPUTER ACCOUNTING SERVICES, INC.
CCAS CONSTRUCTION - A/P
Specific Industry: Construction
System Requirements: HP
Operating System: MPE IV

Source Language: RPG, Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1971
(See Vendor Profile Page V-29)

COOPERS & LYBRAND
ACCOUNTS PAYABLE
Specific Application: Generalized Accounts Payable Audit Software Package
System Requirements: IBM 360, 370
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
(See Vendor Profile Page V-30)

COORDINATED SYSTEMS, INC.
CREDIT BUREAU A/P
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 15
Date First Installed: 1978
(See Vendor Profile Page V-30)

CORE, INC.
ACCOUNTS PAYABLE
System Requirements: IBM 5110, 5120, Datamaster, PC
Memory Required: 48K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000 to $200
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-30)

CORNUCOPIA SERVICES CORP.
MCBA - ACCOUNTS PAYABLE
System Requirements: Wang VS, 2200
Memory Required: 32K bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 15
Date First Installed: April 1981
(See Vendor Profile Page V-30)

CPSI
ACCOUNTS PAYABLE
System Requirements: NCR 9050; Altos ACS 580; Columbia MPC; IBM XT
Operating System: Unix; Xenix; MOS
Source Language: RM Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 60
Date First Installed: September 1979
(See Vendor Profile Page V-30)

CREATIVE DATA SYSTEMS
ACCOUNTS PAYABLE
Specific Industry: Wholesale/Distribution
System Requirements: Wang VS
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1979
(See Vendor Profile Page V-31)

CREATIVE DATA SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 30
Date First Installed: June 1979
(See Vendor Profile Page V-31)

CREATIVE SOFTWARE, INC.
CSI ACCOUNTS PAYABLE - CSIAP
System Requirements: DEC PDP-11
Operating System: RSX-11M
Memory Required: 256K bytes
Source Language: Fortran, Macro II
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 2
Date First Installed: March 1983
(See Vendor Profile Page V-31)

CROWN SOFTWARE SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Application: Multicompany Accounts Payable
System Requirements: Datapoint
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-31)

CRS WEST, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Date First Installed: 1970
(See Vendor Profile Page V-31)

CTI LTD., INC.
ACCOUNTS PAYABLE FOR THE S/34
Specific Application: Account Payable
Specific Industry: Construction
System Requirements: IBM System/34
Operating System: CPF
Memory Required: 512K bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Date First Installed: 1981
(See Vendor Profile Page V-32)

CTI LTD., INC.
ACTION/ACCOUNTS PAYABLE
System Requirements: IBM System/34; IBM System/36
Operating System: SSP; CPF
Memory Required: 512K bytes
Source Language: RPG-II (34), RPG-III (36)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $7,500
Number Installed: 17
Date First Installed: 1977

CTI LTD., INC.
ACTION S/38 ACCOUNTS PAYABLE
Specific Industry: Construction
System Requirements: IBM 38
Operating System: CPF
Memory Required: 512K bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 12
Date First Installed: June 1982

CTRAC COMPUTER SERVICES, INC.
CTRAC ACCOUNTS PAYABLE
System Requirements: DG
Operating System: ICOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 15
Date First Installed: January 1980
(See Vendor Profile Page V-32)

CUSTOM COMPUTING, INC.
ACCOUNTS PAYABLE
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $695 to $1,950
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-32)

CUSTOMIZED INFORMATION SYSTEMS
ACCOUNTS PAYABLE
System Requirements: Sperry 1100
Operating System: 1100 OS
Memory Required: 24K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $29,000
Number Installed: 22
(See Vendor Profile Page V-32)

CYCARE SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Industry: Medical
System Requirements: Honeywell DPS 6; Wang 2200
Operating System: GCOS-400
Memory Required: 64K bytes
Source Language: Basic (Wang), Cobol (Honeywell)
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1980
(See Vendor Profile Page V-33)

DALY & WOLCOTT, INC.
ACCOUNTS PAYABLE HISTORY
Specific Application: Accounts Payable Management System Enhancement For the System/34, System/36, System/38
Specific Industry: Manufacturing, Wholesale/Distribution, Retail
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; SSP; CPF
Memory Required: 150K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 110
Date First Installed: September 1981
(See Vendor Profile Page V-33)

DAMSON
INTERACTIVE GENERAL LEDGER AND A/P
Specific Application: General Ledger and A/P
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,800
Number Installed: 47
Date First Installed: October 1979
(See Vendor Profile Page V-34)

DATA ASSOCIATES, INC.
ACCOUNTS PAYABLE
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 3
Date First Installed: August 1982
(See Vendor Profile Page V-34)

DATA COMMUNICATIONS CORP.
ACCOUNTS PAYABLE
Specific Industry: Broadcasting
System Requirements: DG Eclipse; DG S140
Operating System: RDOS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 125
Date First Installed: 1981
(See Vendor Profile Page V-35)

DATA DESIGN ASSOCIATES, INC.
ACCOUNTS PAYABLE/PURCHASE CONTROL SYSTEM
Specific Application:

Comprehensive System Providing A Broad Range of Cash Management and Purchase Control Capabilities
System Requirements: IBM 4300; Burroughs; Honeywell
Operating System: OS/VS; DOS; CICS
Memory Required: 160K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 175
Date First Installed: 1978
(See Vendor Profile Page V-35)

DATALOGIC, INC.
DATALOGIC ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Date First Installed: February 1984
(See Vendor Profile Page V-36)

DATAMATION SERVICES, INC.
ACCOUNTS PAYABLE
Specific Industry: Manufacturing, Engineering, Wholesale/Distribution, Construction
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 1M bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,500
Number Installed: 25
Date First Installed: January 1979
(See Vendor Profile Page V-36)

DATAMATION, INC.
ACCOUNTS PAYABLE
System Requirements: Prime
Operating System: Primos
Source Language: Fortan
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $6,000
Number Installed: 40
Date First Installed: January 1975
(See Vendor Profile Page V-36)

DATAMERICA CORP.
ACCOUNTS PAYABLE
System Requirements: NCR
Operating System: IMOS; IRX; ITX; RMCOS
Memory Required: 92K bytes
Source Language: Ansi Cobol 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,100
Number Installed: 135
Date First Installed: February 1979
(See Vendor Profile Page V-36)

DATAPAK, INC.
ACCOUNTS PAYABLE SYSTEM
System Requirements: DEC PDP
Operating System: RT-11; RSTS/E
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: January 1972
(See Vendor Profile Page V-36)

DATA PROCESSING CORP. OF DELAWARE VALLEY
ACCOUNTS PAYABLE
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Lease
Date First Installed: 1969
(See Vendor Profile Page V-37)

DATA PROCESSING ENTERPRISES
ACCOUNTS PAYABLE
Specific Application: Accounts Payable, Expense Repayment
System Requirements: IBM 360, 370, 4100, 4300
Operating System: DOS
Memory Required: 64K bytes
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000
Number Installed: 100
Date First Installed: 1974
(See Vendor Profile Page V-37)

DATA PROCESSING SERVICES
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP
Source Language: RPG-II, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,500
Date First Installed: 1978
(See Vendor Profile Page V-37)

DATATEX SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Application: Input Invoices to be Paid, Prints Checks, Registers, Checks Vendor Analysis
System Requirements: NCR 101; NCR 8200; Burroughs
Operating System: IMOS
Memory Required: 80K bytes
Source Language: Nest/3, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 50
Date First Installed: 1973
(See Vendor Profile Page V-38)

DATATRAC CORP.
DATABTAT ACCOUNTS PAYABLE
System Requirements: DEC PDP-11
Operating System: TSX-11+
Memory Required: 64K bytes
Source Language: Dibol, Cobol
Purchase Terms: Purchase; Lease
Price: $1,500
Number Installed: 40
Date First Installed: 1977
(See Vendor Profile Page V-38)

DATAMAG, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes; $1,000
Purchase Terms: Purchase
Price: $3,000
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-38)

DATAX, INC.
ACCOUNTS PAYABLE
Specific Industry: Engineering, Retail, Construction
System Requirements: Burroughs
Operating System: CMS
Source Language: RPG-II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-38)

DATEX, INC.
INTERACTIVE ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/38
Source Language: RPG-II, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
(See Vendor Profile Page V-38)

DAVID SMITH & ASSOCIATES, INC.
ACCOUNTS PAYABLE SYSTEM
System Requirements: IBM System/34, System/32, System/36
Operating System: SSP; OCL
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1977
(See Vendor Profile Page V-39)

DAVARO SOFTWARE SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 3
Date First Installed: March 1982
(See Vendor Profile Page V-39)

DESIGN SYSTEMS, INC.
DSI ACCOUNTS PAYABLE
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $3,500
Number Installed: 10
(See Vendor Profile Page V-40)

D. F. MCNAMARA CO.
ACCOUNTS PAYABLE
System Requirements: IBM System 3
Operating System: DOS
Memory Required: 32K bytes
Source Language: RPG
Source Code Available: Yes
Number Installed: 5
Date First Installed: 1977
(See Vendor Profile Page V-40)

DHI COMPUTING SERVICE
ACCOUNTS PAYABLE
System Requirements: IBM 370, 360
Operating System: DOS/VS
Source Language: Basic Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 25
Date First Installed: September 1977
(See Vendor Profile Page V-40)

DIGITAL COMMUNICATIONS ASSOCIATES, INC. (D.C.A.)
ACCOUNTS PAYABLE II
System Requirements: DG
Operating System: RDOS; AOS/VS; AOS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 100
Date First Installed: 1979
(See Vendor Profile Page V-41)

DIMENSION DATA, INC.
RAMS - ACCOUNTS PAYABLE
Specific Industry: Food Processing
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-41)

DIMENSION DATA, INC.
RAMS - PRODUCERS PAYROLL
Specific Application: Computes Farmer/Router Payroll For Milk Producers
Specific Industry: Food Processing
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,900
Number Installed: 2
Date First Installed: 1983

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic

Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 600
(See Vendor Profile Page V-42)

DIVERSIFIED ELECTRONICS, INC.
ACCOUNTS PAYABLE
System Requirements: DEC VAX; DEC PDP-11
Operating System: VMS; RT-11
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 50
(See Vendor Profile Page V-42)

DLH SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Industry: Government
System Requirements: IBM System/34, System/38
Operating System: SSP
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 54
Date First Installed: January 1980
(See Vendor Profile Page V-42)

DPOS, INC.
ACCOUNTS PAYABLE
Specific Industry: Banking/Financial
System Requirements: Datapoint 8800
Operating System: RMS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 25
Date First Installed: June 1981
(See Vendor Profile Page V-42)

DYNAMIC CONTROL
ACCOUNTS PAYABLE
Specific Industry: Medical
System Requirements: IBM System/38
Operating System: CPF
Memory Required: 2.0M bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 57
Date First Installed: 1982
(See Vendor Profile Page V-43)

DYNAX RESOURCES, INC.
ACCOUNTS PAYABLE/36
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 20
Date First Installed: March 1981
(See Vendor Profile Page V-43)

EDGE SYSTEMS, INC.
ACCOUNTS PAYABLE
Operating System: OS/32; DMS
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 16
Date First Installed: June 1980
(See Vendor Profile Page V-43)

E. F. PAYNTER & ASSOCIATES, INC.
A/S C.A.S. - CONSTRUCTION ACCOUNTS
Specific Application: Construction Accounts Payable
Specific Industry: Construction
System Requirements: Wang 2200 Series
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Number Installed: 6
Date First Installed: December 1978
(See Vendor Profile Page V-43)

EMDATA, INC.
ACCOUNTS PAYABLE
Specific Industry: Wholesale/Distribution, Beverage
System Requirements: IBM System/32, System/34, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Date First Installed: 1981
(See Vendor Profile Page V-44)

ENTECH ENGINEERING, INC.
ACCOUNTS PAYABLE SYSTEM
Specific Industry: Wholesale/Distribution, Retail
System Requirements: Datapoint 1580, 4630
Operating System: Datashare
Memory Required: 96K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: June 1982
(See Vendor Profile Page V-45)

EPICOR, INC.
ZAP
Operating System: Mullus
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Number Installed: 45
Date First Installed: 1978
(See Vendor Profile Page V-45)

EPIC SYSTEMS CORP.
ACCOUNTS PAYABLE
Specific Industry: Medical
System Requirements: DG
Operating System: MIS; Mumps
Memory Required: 256K bytes
Source Language: MIS
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $5,000 to $10,000
Date First Installed: 1978
(See Vendor Profile Page V-46)

EXANE MANAGEMENT SYSTEMS
ACCOUNTS PAYABLE
System Requirements: DEC PDP; DEC Micro-11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus 5
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 80
Date First Installed: 1979
(See Vendor Profile Page V-46)

THE FABEE GROUP
ACCOUNTS PAYABLE
System Requirements: DEC VAX, 10, 20
Operating System: VMS; TOPS-10; TOPS-20
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 40
Date First Installed: February 1979
(See Vendor Profile Page V-46)

FINANCIAL FORECAST, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/36, System/38; System/34
Operating System: SSP; CPF
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000 to $6,000
Number Installed: 200
Date First Installed: 1975
(See Vendor Profile Page V-46)

FOOTHILL ASSOCIATES
ACCOUNTS PAYABLE
System Requirements: Instrument Float
Operating System: Unix
Source Language: C
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 10
Date First Installed: March 1983
(See Vendor Profile Page V-47)

FRANKLESS COMPUTER SYSTEMS
ACCOUNTS PAYABLE
Specific Application: Multicompany Accounting System
System Requirements: DEC PDP-11
Operating System: RT-11
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500 to $3,000
Number Installed: 50
Date First Installed: 1981
(See Vendor Profile Page V-47)

GENERATED SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: IBM; IBM Series/1; Wang
Operating System: EDX; RPS; DS/VS
Source Language: Cobol, Assembler
Source Code Available: Yes
Date First Installed: 1971
(See Vendor Profile Page V-48)

GLOBAL SOFTWARE, INC.
ACCOUNTS PAYABLE
Specific Application: Helps Control Cash, Quick Check, Real-time, Check Writer, On-line Vendor Voucher Control
System Requirements: IBM
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 230
Date First Installed: 1976
(See Vendor Profile Page V-48)

GRM SYSTEMS, INC.
ASAP - ACCOUNTS PAYABLE
System Requirements: STI 8600, 9000
Operating System: VRM; Mullus
Memory Required: 6.4M bytes
Source Language: Extended Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 80
Date First Installed: June 1978
(See Vendor Profile Page V-50)

HALE SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Industry: Banking/Financial
System Requirements: IBM Series/1; Data Media 932; IBM 4300
Operating System: Pick
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 10
Date First Installed: January 1982
(See Vendor Profile Page V-50)

HARRIS DATA SERVICES
SYSTEM 34/36 ACCOUNTS PAYABLE
System Requirements: IBM System/36, System/34
Operating System: CPF; SSP
Memory Required: 32K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 100
Date First Installed: October 1978
(See Vendor Profile Page V-51)

HEALTH DATA NETWORK
ACCOUNTS PAYABLE
Specific Industry: Medical
System Requirements: Honeywell 6040
Operating System: GCOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: 1971
(See Vendor Profile Page V-51)

HERBOX ASSOCIATES, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $400
Number Installed: 70
Date First Installed: 1978
(See Vendor Profile Page V-51)

HEWLETT-PACKARD CO.
HP ACCOUNTS PAYABLE
System Requirements: HP 3000
Operating System: MPE IV; KSAM/3000; Image/3000
Memory Required: 1.0M bytes
Purchase Terms: Purchase
(See Vendor Profile Page V-52)

HEWLETT-PACKARD CO.
ORDER MANAGEMENT/3000 (OM/3000)
Specific Application: Order Management
Specific Industry: Wholesale/Distribution
System Requirements: HP 3000
Operating System: MPE
Purchase Terms: Purchase
Date First Installed: 1983

HIGGINS OFFICE PRODUCTS, INC.
ACCOUNTS PAYABLE
System Requirements: Point 4 Mark III, Mark V, Mark VII
Operating System: Iris; Bits
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-52)

HONEYWELL, INC.
HC36/DPS 6 ACCOUNTS PAYABLE
Specific Application: Captures Payables Information Input Daily and Retains It For Periodic Processing and Reporting
Specific Industry: Health Care
System Requirements: Honeywell DPS
Operating System: GCOS-6
Purchase Terms: Purchase
Price: $5,500
(See Vendor Profile Page V-53)

HYBRATEC, INC.
ACCOUNTS PAYABLE
Specific Industry: Construction
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 25
Date First Installed: September 1978
(See Vendor Profile Page V-53)

IDEAL SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Industry: Rural Electric,
System Requirements: Burroughs B90, B900, B1900
Operating System: CMS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: November 1982
(See Vendor Profile Page V-53)

IMC AFFILIATED SERVICES, INC.
ACCOUNTS PAYABLE
Specific Industry: Banking/Financial, Medical
System Requirements: IBM System/36
Operating System: CPF
Source Language: CPT
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 28
Date First Installed: October 1981
(See Vendor Profile Page V-54)

IMREX CO., INC.
IMREX GDS A/P
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1981
(See Vendor Profile Page V-54)

INDEPENDENT COMPUTER SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: Honeywell DPS 6
Operating System: MOD-400
Memory Required: 40K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
Number Installed: 85
Date First Installed: 1981
(See Vendor Profile Page V-54)

INFOCOM CORP.
INTERACTIVE ACCOUNTS PAYABLE SYSTEM
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $5,000
Number Installed: 5
Date First Installed: September 1982
(See Vendor Profile Page V-54)

INFO-DATA SERVICES, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/38
Operating System: CPS
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP.
ACCOUNTS PAYABLE VERSION 9
Specific Industry: Legal
System Requirements: Wang VS45, VS80, VS85, VS90, VS100
Operating System: VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: October 1983
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP. — M.C.S. ACCOUNTS PAYABLE
Specific Industry: Accounting
System Requirements: IBM PC; IBM
Operating System: SSP; CPF
Source Language: RPG-II, Cobol, Basic, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200 to $6,200
Number Installed: 3,000
Date First Installed: 1975

INFORMATION SYSTEMS OF AMERICA, INC.
IIA-CASH DISBURSEMENT SYSTEM (CDS)
Specific Industry: Insurance
System Requirements: IBM 360, 370, 303X, 43XX
Operating System: OS/VS; DOS/VS; OS/VS1; MVS
Memory Required: 150K bytes
Source Language: Anal Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
(See Vendor Profile Page V-55)

INFORMATION SYSTEMS OF AMERICA, INC.
IIA ACCOUNTS PAYABLE/PURCHASE ORDER TRACKING
System Requirements: IBM 4300; HP 3000, Prime 500; IBM 370
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 400
Date First Installed: February 1971

INNOVATIVE COMPUTING CORP.
ITS ACCOUNTS PAYABLE
Specific Industry: Truck Load Carriers
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1976
(See Vendor Profile Page V-56)

INTERACTIVE SYSTEMS, INC. SOFTWARE INTERNATIONAL ACCOUNTS PAYABLE
System Requirements: DEC 10, 20, VAX
Operating System: TOPS-10; TOPS-20; VMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $29,000
Number Installed: 100
Date First Installed: June 1978
(See Vendor Profile Page V-57)

INTERMED SYSTEMS, INC., ACCOUNTS PAYABLE
Specific Industry: Medical
System Requirements: NCR I Series
Operating System: IMOS IV; IMOS V; IRX
Memory Required: 96K bytes
Source Language: Cobol '74
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-57)

INTERNATIONAL MANAGEMENT SYSTEMS ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/38
Operating System: SSP; CPF
Source Language: RPG-II (System/34), RPG-III (System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1977
(See Vendor Profile Page V-58)

INTERNATIONAL PROGRAMMING LABORATORIES CORP. ACCOUNTS PAYABLE
System Requirements: IBM System/38, System/36, System/34
Operating System: CPF; SSP
Memory Required: 30K bytes
Source Language: RPG, RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $5,000
Number Installed: 300
Date First Installed: 1977
(See Vendor Profile Page V-58)

INTERNATIONAL SOFTWARE NETWORK, INC. (ISN) ACCOUNTS PAYABLE
Specific Industry: Not Industry Sensitive
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase (License)
Price: $3,000 - $5,500
Number Installed: 600
Date First Installed: October 1978
(See Vendor Profile Page V-58)

Global Software, Inc.

General Ledger & Financial Reporting

The Global General Ledger and Financial Reporting System is operating worldwide in almost every industry. The success of the system, is based on the system producing results when needed and in the format desired, giving management the necessary information for making more informed and timely decisions. The significant features include: • On-Line Data Entry and Inquiry with full validation and audit trails • Flexible account number allowing up to 24 alpha numeric characters • Quick Close allowing the accountant to make last minute adjustments real-time and view the results immediately • Currency Conversion • Real-Time Reporter which provides real-time development, execution, inquiry and review of financial reports (as current as the most recent transaction) • Profit Planning & Forecasting which provides both real-time and off-line forecasting methodologies plus real-time inquiry and adjustment of the results • GLOBELINK™ a mainframe to micro link • Cost Allocations • Flexible Budgeting • Real-Time Color Graphics • UNICALC™ an electronic spreadsheet for the mainframe with a direct interface to the Ledger. The General Ledger offers complete integration with all other Global Financial Control Applications.

Operating Environment: IBM 360/370, 43XX, 30XX, DOS/OS/VSE/CICS
IBM System 34/36/38

Accounts Payable

The Global Accounts Payable System provides financial management with tools to control the company's cash. It will never let a discount be missed or a finance charge be billed to your company.

The significant features include: • On-Line vendor and voucher control • Automatic calculation of discounts • QUICK CHECK™— A real-time check writer • Multi-company facility • Multi-bank processing • Material price variance accounting • Standard and contract payments • Automatic creation of reversing entries for voids • Duplicate invoice checking • 1099 reporting • Cash management reporting • Automatic integration with General Ledger, Purchase Order and Integrated Cost Control Systems.

Operating Environment: IBM 360/370, 43XX, 30XX, DOS/OS/VSE/CICS
IBM System 38

Integrated Cost Control

Budgeting and standard cost procedures provide a manufacturing company with a set of tools for controlling costs that are effective instruments for quickly revealing departures from what had been planned or expected. The Global Integrated Cost Control System allows management to immediately inquire of conditions that are causing a variation of performance.

This fully interactive management control system provides: • Efficient on-line networking of changes in material, variable converting, and fixed costs • Real-Time simulation of the effect of changes in production costs • Automatic calculation of earned production credits for work-in-process and finished goods • Automatic calculation of the standard material, variable and fixed cost of sales by product line • Full integration of the cost of production and sales with the General Ledger • Real-Time "push down" product planning, i.e., planned units at the finished goods level can be imploded into demand on purchased materials and sub-assemblies • "Quick Clone" offers a facility to mass produce similar product costs.

Operating Environment: IBM 360/370, 43XX, 30XX, DOS/OS/VSE/CICS
IBM System 34/36/38

Accounts Receivable

The Global Accounts Receivable System gives management the ability to analyze customer accounts, control cash allocation and provides all the necessary tools for credit management. The System features include: • Real-Time customer, company and salesmen file maintenance and inquiry • Extensive inquiries of open item and paid open item history • Real-Time cash receipts entry • Real-Time posting of all transactions with complete audit trails • Detail and summary aged accounts receivable schedule • Customer statements • Dunning letters • Automatic calculation of service charges • Full integration with General Ledger and all other Global Financial Control Systems.

Operating Environment: IBM 360/370, 43XX, 30XX, DOS/OS/VSE/CICS
IBM System 38

Purchase Order

In today's increasingly cost conscious world management is continually searching for systems and methods to provide a higher level of control over disbursement of company funds. Much time and effort are devoted to the establishment and maintenance of sound purchasing procedures and controls. Global recognizes the critical need for a reliable, efficient, real-time purchase order system in the overall financial planning scheme. The major highlights of the Global Purchase Order System include • Interactive billing and receipt matching • Immediate order printing • Real-Time analysis and correction • On-Line inspection and quality control • Full real-time validation • Expense and budget control • Vendor performance analysis • Real-Time forecasting of commitments • Automatic interface with General Ledger and Accounts Payable.

Operating Environment: IBM 360/370, 43XX, 30XX, DOS/OS/VSE/CICS
IBM System 38

REAL TIME™ FINANCIAL CONTROL

GLOBAL SOFTWARE, INC.

Director of Marketing, Corporate Offices
P.O. Box 51348 • Raleigh, NC 27609
(919) 872-7800 • (800) 334-7182 • Telex: 802 833 • GLOBALSFTW RAL
International Agents Worldwide

JACOBSEN & ASSOCIATES, INC.
ACCOUNTS PAYABLE
Specific Industry: Manufacturing
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: January 1982
(See Vendor Profile Page V-58)

JACOBSEN & ASSOCIATES, INC.
ACCOUNTS PAYABLE VS MRP RECEIPT RECONCILIATION
Specific Application: Accounts Payable vs MRP Receipt Reconciliation
Specific Industry: Manufacturing
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: January 1975

JAMES E. MATTHEWS, LTD.
ACCOUNTS PAYABLE
Specific Industry: Retail
System Requirements: IBM System/36, System/34, PC
Operating System: SSP; DOS
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-59)

JAMES L. SELLERS & ASSOCIATES
INTERACTIVE ACCOUNTS PAYABLE SYSTEM
Specific Industry: Manufacturing, Wholesale/Distribution, Construction
System Requirements: NCR I-8230, I-8040, I-8300
Operating System: IMOS III; IMOS V; IRX; ITX
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 300
Date First Installed: October 1980
(See Vendor Profile Page V-59)

J. B. SOMMERS & CO.
ACCOUNTS PAYABLE
Specific Application: Interfaces With A/R, A/P, Order Processing, G/L and Fixed Assets to Form Intersi Integrated Accounting System
System Requirements: IBM System/38, System/34, System/36
Operating System: CPF; SSP
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $5,000
Number Installed: 150
Date First Installed: 1976
(See Vendor Profile Page V-59)

KEY MANAGEMENT, INC.
ACCOUNTS PAYABLE APZ0
System Requirements: IBM System/23, Datamaster
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800
Number Installed: 11
Date First Installed: December 1982
(See Vendor Profile Page V-60)

KEY MANAGEMENT, INC.
S/34 ACCOUNTS PAYABLE
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 27K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 16
Date First Installed: December 1978

KFC COMPUTER SYSTEMS
ACCOUNTS PAYABLE
System Requirements: Sperry 9030
Operating System: OS/3
Memory Required: 256K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 14
Date First Installed: 1973
(See Vendor Profile Page V-61)

KLAMI, GILLMAN & SONSCINTER
ACCOUNTS PAYABLE
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 300
Date First Installed: 1972
(See Vendor Profile Page V-61)

KLAMI, GILLMAN AND SONSCINTER
CPAS ACCOUNTS PAYABLE SYSTEM
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $250 to $4,000
Number Installed: 100
Date First Installed: 1971

LAWRENCE DATA SERVICES, INC.
ACCOUNTS PAYABLE
System Requirements: Datapoint 5500, 6600
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,500
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-62)

LAWSON ASSOCIATES, INC.
ACCOUNTS PAYABLE
System Requirements: IBM Mainframes; IBM System/38; Burroughs
Operating System: OS/VS; DOS/VSE; CPF; MCP
Memory Required: 256K bytes
Source Language: Cobol, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200
Date First Installed: 1981
(See Vendor Profile Page V-62)

LEGAL DATA SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Application: Accounts Payable With Check Writing
Specific Industry: Legal
System Requirements: IBM Series/1; DEC PDP-11; DG Eclipse; DEC VAX
Operating System: MIS; Mumps; VMS
Memory Required: 128K bytes
Source Language: MIS
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $3,000 to $6,000
Date First Installed: 1983
(See Vendor Profile Page V-62)

LINTON SHAPER COMPUTER SERVICES, INC.
ACCOUNTS PAYABLE CHECKWRITING
Specific Application: Accounts Payable Checkwriting
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,400
Number Installed: 300,000
Date First Installed: 1976
(See Vendor Profile Page V-62)

LIDCS CORP.
ACCOUNTS PAYABLE
Specific Application: A/P Module
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC PDP-11
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
(See Vendor Profile Page V-62)

LIDCS CORP.
ACCOUNTS PAYABLE
Specific Application: Accounts Payable Module
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC VAX
Operating System: VMS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $6,000

LOGICAL DATA MANAGEMENT (LDM)
ACCOUNTS PAYABLE
System Requirements: DEC PDP-11; DEC VAX; Burroughs B20; Burroughs B1000
Operating System: RT-11; VMS; BTOS; MCP
Memory Required: 420K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Lease
Price: $15,000
Date First Installed: 1981
(See Vendor Profile Page V-63)

LOGICAL DATA SYSTEMS, INC.
VOUCHER ACCOUNTING SYSTEM
Specific Application: Accounts Payable, Commission Calculation, Maintains Prices, Discount Rates, Tax Rates
Specific Industry: Tourism
System Requirements: Rexon
Operating System: Rexos
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500 to $10,000
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-63)

LOGICAL DESIGN CORP.
ACCOUNTS PAYABLE
System Requirements: Burroughs B90, B900, B1900
Operating System: CMS; CMS; CMS
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $5,600
Date First Installed: 1980
(See Vendor Profile Page V-63)

LOGISTEKOS, INC.
ACCOUNTS PAYABLE
Specific Application: Patient Refunds, Accounts Payable, Split Invoicing
Specific Industry: Medical
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 2.0M bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $20,000
Number Installed: 10
Date First Installed: February 1982
(See Vendor Profile Page V-63)

LOUIS A. WRIGHT & ASSOCIATES, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34; IBM System/38

Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-83)

MADISON DATA SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Industry: Real Estate
System Requirements: DG
Operating System: AOS; DOS; RDOS; DOS/VS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 17
(See Vendor Profile Page V-84)

MADISON DATA SYSTEMS, INC.
MORTGAGE PAYABLE
Specific Application: Mortgage Payable
Specific Industry: Real Estate
System Requirements: DG
Operating System: AOS; AOS/VS; RDOS; DOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12

MANAGEMENT COMPUTER SERVICES, INC.
ACCOUNTS PAYABLE
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic, Basic Plus II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 100
Date First Installed: 1972
(See Vendor Profile Page V-84)

MANAGEMENT CONCEPT CORP.
ACCOUNTS PAYABLE
Operating System: BOS
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Date First Installed: 1979
(See Vendor Profile Page V-85)

MANAGEMENT SCIENCE AMERICA, INC. (MSA)
THE MSA ACCOUNTS PAYABLE & PURCHASE ORDER SYSTEM
Specific Industry: Manufacturing, Banking/Financial, Medical, Education, Government, Nonprofit Organizations
System Requirements: IBM 370; Burroughs B2700; Honeywell 66/6000; IBM 300X
Operating System: OS/VS; DOS
Memory Required: 65K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 878
(See Vendor Profile Page V-85)

MANAGEMENT SERVICES, INC.
ACCOUNTS PAYABLE
System Requirements: DEC PDP-11/70
Operating System: RSTS/E
Source Language: Basic Plus II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,200 to $1,500
(See Vendor Profile Page V-86)

MANUFACTURING CONTROL SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $800 to $4,600
Number Installed: 3
Date First Installed: January 1982
(See Vendor Profile Page V-86)

MARIS SERVICES CORP.
MED-AP
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $5,000
Number Installed: 25
Date First Installed: 1978
(See Vendor Profile Page V-86)

MARYLAND COMPUTER SERVICES, INC.
ACCOUNTS PAYABLE
System Requirements: HP 250
Source Language: HP Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 10
Date First Installed: 1983
(See Vendor Profile Page V-86)

MAS, INC.
ACCOUNTS PAYABLE
System Requirements: DEC PDP-8; DEC PDP-11
Operating System: CTS-300; CTS-300
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 75
Date First Installed: 1978
(See Vendor Profile Page V-86)

MAYGRAS & MITTLE, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 35
Date First Installed: 1980
(See Vendor Profile Page V-87)

MBSA
ACCOUNTS PAYABLE (A/P)
System Requirements: DEC PDP-11; HP 3000; Zilog System/8000; Altos 68000
Operating System: RSTS/E; MPE; ZEUS; RM/COS
Memory Required: 32K bytes
Source Language: Dibol, Cobol, Dibol/BotBol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $900 to $6,000
Number Installed: 6,000
Date First Installed: 1974
(See Vendor Profile Page V-87)

MCCORMACK & DODGE CORP.
A/P PLUS
System Requirements: Prime 50; IBM System/23; HP 3000; DEC VAX
Operating System: Primos; CPF; MPE; VMS
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $19,500 to $32,500
Number Installed: 615
Date First Installed: 1980
(See Vendor Profile Page V-87)

MCCORMACK & DODGE CORP.
AP-II
System Requirements: IBM
Operating System: OS/VS; DOS
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $61,000
Number Installed: 500
Date First Installed: 1983

MCCORMICK & ASSOCIATES
INTERACTIVE ACCOUNTS PAYABLE
System Requirements: IBM System/38
Operating System: SSP
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1980
(See Vendor Profile Page V-87)

MDP SOFTWARE
MACS - ACCOUNTS PAYABLE
System Requirements: Wang 2200
Operating System: Basic II
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 25
Date First Installed: 1981
(See Vendor Profile Page V-88)

MDS, INC.
MS ACCOUNTS PAYABLE
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 48K bytes
Source Language: Cobol, Datebus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 15
Date First Installed: 1976
(See Vendor Profile Page V-88)

METRO SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/36; DEC VAX; Perkin HIS
Operating System: SSP; VMS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-88)

MICHIGAN BUSINESS SYSTEMS & SOFTWARE, INC.
ACCOUNTS PAYABLE
System Requirements: Burroughs; DEC PDP-11
Operating System: CMS; RSTS/E
Source Language: Dibol, Cobol, RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000 to $2,500
Number Installed: 5
Date First Installed: 1976
(See Vendor Profile Page V-89)

MID AMERICA BUSINESS COMPUTER, INC.
ACCOUNTS PAYABLE
System Requirements: DG
Operating System: ICOS; AOS; RDOS
Memory Required: 128K bytes
Source Language: Cobol
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-70)

MINI-COMPUTER BUSINESS APPLICATIONS, INC.
ACCOUNTS PAYABLE
System Requirements: DEC; Wang VS; HP
Operating System: RT-11; RSTS/E; VMS; MPE
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1,000
(See Vendor Profile Page V-72)

MINI-COMPUTER SUPPORT GROUP, INC.
ACCOUNTS PAYABLE
Specific Application: A Voucher-Type Application With Purchase Analysis
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,350
Number Installed: 75
(See Vendor Profile Page V-72)

MIS SOFTWARE CORP.
ACCOUNTS PAYABLE
Specific Industry: Wholesale/Distribution

System Requirements: IBM System/36, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II (System/36) RPG-III (System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $5,000
Number Installed: 7
Date First Installed: January 1983
(See Vendor Profile Page V-72)

MRP SYSTEMS
ACCOUNTS PAYABLE
Specific Industry: Manufacturing
System Requirements: DG; Point 4
Operating System: Iris
Memory Required: 12K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-74)

MS. SOFTWARE
ACCOUNTS PAYABLE
System Requirements: IBM System/23, System/34, System/36, 5110
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 200
(See Vendor Profile Page V-74)

MULTICEPT CORP.
ACCOUNTS PAYABLE
Operating System: Boss
Memory Required: 64K bytes
Source Language: Micro Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1980
(See Vendor Profile Page V-74)

MULTI-SYSTEMS
ACCOUNTS PAYABLE
System Requirements: TI 990; Prime; IBM
Operating System: DX-10; Primos; MVS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Number Installed: 33
Date First Installed: 1979
(See Vendor Profile Page V-74)

MYCRO-TEK
ACCOUNTS PAYABLE
System Requirements: Burroughs
Operating System: CMS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 70
Date First Installed: 1977
(See Vendor Profile Page V-74)

NATIONAL DATA SERVICES, INC.
ACCOUNTS PAYABLE
System Requirements: Burroughs
Operating System: MCP
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 6
Date First Installed: January 1983
(See Vendor Profile Page V-74)

NATIONAL REAL ESTATE EXCHANGE, INC.
DPS 33 ACCOUNTS PAYABLE
System Requirements: DEC
Operating System: COS-310; RSTS/E; CTS-300
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,595
Number Installed: 10
Date First Installed: January 1980
(See Vendor Profile Page V-75)

NATIONAL TIMESHARING & DATA SERVICES
ITEMIZED ACCOUNTS PAYABLE
Specific Application: Itemized Accounts Payable
System Requirements: IBM 4341
Operating System: OS/VS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-75)

NATIONAL TIMESHARING & DATA SERVICES
NON-ITEMIZED ACCOUNTS PAYABLE
Specific Application: Nonitemized Accounts Payable
System Requirements: IBM 4341
Operating System: OS/VS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase

NCA CORP.
MAXCIM ACCOUNTS PAYABLE
Specific Industry: Manufacturing
System Requirements: DEC PDP; DEC VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-75)

NEAL NELSON & ASSOCIATES
ACCOUNTS PAYABLE
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 8
Date First Installed: September 1982
(See Vendor Profile Page V-75)

NETWORK SOLUTIONS, INC.
ACCOUNTS PAYABLE
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-75)

NEWPORT WEST DATA SERVICES, INC.
ACCOUNTS PAYABLE
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 4
Date First Installed: 1981
(See Vendor Profile Page V-76)

NORTHEAST DATACOM, INC.
ACCOUNTS PAYABLE
Specific Industry: Manufacturing, Banking/Financial
System Requirements: Wang 2200 MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
(See Vendor Profile Page V-76)

NORTHEASTERN DATA PROCESSING, INC.
ACCOUNTS PAYABLE
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-76)

ODYSSEY SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Industry: Manufacturing
System Requirements: Point 4; DG Nova; Lilton; Nixdorf
Operating System: Iris; IOS; NOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Timesharin
Number Installed: 4
Date First Installed: September 1981
(See Vendor Profile Page V-77)

O-NP SYSTEMS
ACCOUNTS PAYABLE
System Requirements: BTI 5000, 8000
Operating System: Unix
Memory Required: 64K bytes
Source Language: Extended Basic, C
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 8
Date First Installed: January 1982
(See Vendor Profile Page V-79)

PACIFIC AREA COMPUTER SERVICE, INC.
ACCOUNTS PAYABLE
System Requirements: HP 3000
Operating System: MPE IV; MPE V
Source Language: Basic
Purchase Terms: Purchase
Price: $5,000
(See Vendor Profile Page V-79)

PARA RESEARCH, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP; CPF
Memory Required: 22K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 1,000
Date First Installed: 1982
(See Vendor Profile Page V-79)

PARK AVENUE DATA SERVICES, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-79)

PBL ASSOCIATES
TAP ACCOUNTS PAYABLE
Specific Application: On-line A/P, Cash Disbursement
Specific Industry: Manufacturing, Wholesale/Distribution, Banking/Financial, Medical, Education, Government, Hotel Casino
System Requirements: Tandem
Operating System: Guardian
Source Language: Cobol, Pathway
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,700
Number Installed: 30
Date First Installed: September 1981
(See Vendor Profile Page V-80)

PBS COMPUTING, INC.
ACCOUNTS PAYABLE AND CASH MANAGEMENT SYSTEM
Specific Application: Accounts Payable and Cash Management
Specific Industry: Public Accountant
System Requirements: DEC PDP-11; Prime; Plessey
Operating System: RSX-11M; Primos; RT-11
Memory Required: 64K bytes
Source Language: Fortran, Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-80)

PEAT, MARWICK, MITCHELL & CO.
ACCOUNTS PAYABLE
System Requirements: Datapoint; Wang VS; DEC PDP-11
Source Language: Databus, Cobol, Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-80)

PERFECT SOFTWARE SOLUTIONS
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,900
Number Installed: 6
Date First Installed: June 1982
(See Vendor Profile Page V-80)

PERFORMANCE MANAGEMENT, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-80)

PETROCORP SYSTEMS
ACCOUNTS PAYABLE
Specific Industry: Oil & Gas
System Requirements: TI Business Systems Series; TI 900 Series
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-81)

PIONEER SOFTWARE, INC.
MAP/36 ACCOUNTS PAYABLE
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: February 1983
(See Vendor Profile Page V-81)

PLYGGI SERVICES, INC.
ACCOUNTS PAYABLE SYSTEM
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSTS/E; VMS
Memory Required: 16K bytes
Source Language: VAX Basic, Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,300 to $7,500
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-82)

PM COMPUTER SERVICES CO.
ACCOUNTS PAYABLE
System Requirements: DEC PDP-11
Operating System: CTS-300; CTS-500; RSTS/E; RT-11
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-82)

PRODUCTION SYSTEMS, INC.
ACCOUNTS PAYABLE
Operating System: Unix
Memory Required: 256K bytes
Source Language: RM Cobol
Source Code Available: Yes; $3,000
Purchase Terms: Purchase
Price: $1,500
Number Installed: 100
Date First Installed: March 1980
(See Vendor Profile Page V-83)

PROFESSIONAL BUSINESS COMPUTER SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Industry:
Wholesale/Distribution, Accounting
System Requirements: TI DS 990
Operating System: DX-10; Unix
Memory Required: 256K bytes
Source Language: Cobol, RPG
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-83)

PROFIT PROGRAMMING, INC.
ACCOUNTS PAYABLE
Specific Application: A/P Float Forecast
System Requirements: Burroughs 1900; TI Business System 800, 800; IBM PC
Operating System: CMS/MCP; DX-10
Memory Required: 128K bytes
Source Language: RM Cobol, Anal Cobol 74
Source Code Available: Yes $2,500
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1976
(See Vendor Profile Page V-83)

PRO TYM SYSTEM
ACCOUNTS PAYABLE
Specific Application: Accounts Payable With Checkwriting
Operating System: Iris
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,495
Number Installed: 4
Date First Installed: 1977
(See Vendor Profile Page V-84)

Q METRICS, INC.
ACCOUNTS PAYABLE
System Requirements: DG Eclipse; Altos 586; Onyx C8000; Zilog 11
Operating System: RDOS; Unix
Memory Required: 64K bytes
Source Language: RM Cobol, C
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $3,000
Number Installed: 6
Date First Installed: January 1983
(See Vendor Profile Page V-84)

QANTREX DATA SYSTEMS
ACCOUNTS PAYABLE
Specific Industry: Telephone
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 96K bytes
Source Language: Forth
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,800
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-84)

R. A. KOTTEMER & ASSOCIATES, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-85)

RAPID DATA, INC.
A/P ACTIVE
Specific Application: A/P Interactive System
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 45
Date First Installed: 1977
(See Vendor Profile Page V-85)

RESOURCE DYNAMICS, INC.
ACCOUNTS PAYABLE
System Requirements: Datapoint
Operating System: RMS/DOS
Memory Required: 256K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,250 to $2,450
Number Installed: 5
Date First Installed: March 1982
(See Vendor Profile Page V-86)

RESOURCE SOFTWARE INTERNATIONAL, INC.
ACCOUNTS PAYABLE/CHECK WRITING
Specific Application: Accounts Payable/Check Writing
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200
Date First Installed: September 1979
(See Vendor Profile Page V-86)

RESOURCE SOFTWARE INTERNATIONAL, INC.
ACCOUNTS PAYABLE/CHECK WRITING, BANK RECONCILIATION
Specific Application: Accounts Payable/Check Writing, Bank Reconciliation
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,350
Date First Installed: 1981

RIZZO DATA SYSTEM CORP.
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/36
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 11
Date First Installed: September 1979
(See Vendor Profile Page V-87)

ROSS SYSTEMS, INC.
MAPS/AP
Specific Application: Interactive Accounts Payable
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000 to $20,000
Date First Installed: October 1983
(See Vendor Profile Page V-87)

S. SNIDVER ASSOCIATES
A/P
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 256K bytes
Source Language: Cobol 2
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: September 1979
(See Vendor Profile Page V-87)

SAF CORP.
EDUCATION ACCOUNTS PAYABLE A/P SYSTEM
Specific Industry: Education
System Requirements: DEC VAX; DEC Personal; DEC PDP-11
Operating System: RSTS/E; RT-11; IAS; RSX-11M
Memory Required: 28K bytes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-87)

RAF CORP.
PAYABLE A/P SYSTEM - ACCPA
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; RT-11; VMS; RSX-11M
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 10
Date First Installed: 1980

SAN DIEGO SOFTWARE
ACCOUNTS PAYABLE -AP
System Requirements: IBM 5110; IBM 5120
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Price: $500
Number Installed: 50
Date First Installed: 1981
(See Vendor Profile Page V-97)

SCIENCE MANAGEMENT CORP.
Software Systems Division
THOROUGHBRED ACCOUNTS PAYABLE
Specific Industry: Not Industry Sensitive
Operating System: Unix
Memory Required: 20K bytes
Source Language: SMC Thoroughbred
Source Code Available: Yes
Number Installed: 1,000
Date First Installed: 1977
(See Vendor Profile Page V-98)

SEDATA SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Application: Accounts Payable, Cash Forecast
System Requirements: TI
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol, RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Date First Installed: 1980
(See Vendor Profile Page V-99)

SENTINEL COMPUTER CORP.
ACCOUNTS PAYABLE
Specific Industry: Wholesale/Distribution
System Requirements: Sentinel 30, 40, 50, 80
Operating System: DBOS
Memory Required: 128K bytes
Source Language: DBL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
Number Installed: 200
Date First Installed: April 1981
(See Vendor Profile Page V-99)

THE BLAND CORP.
ACCOUNTS PAYABLE SYSTEM - APS
Specific Industry: Banking/Financial
System Requirements: Burroughs B80, B800, B1000
Operating System: CMS
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 40
Date First Installed: June 1982
(See Vendor Profile Page V-90)

SMC SOFTWARE SYSTEMS
ACCOUNTS PAYABLE
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11; Altos; Zilog
Operating System: RSTS/E; Xenix; Zeus
Memory Required: 36K bytes
Source Language: SMC Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $595
Date First Installed: 1972
(See Vendor Profile Page V-92)

SMYTH BUSINESS SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Industry: Retail
System Requirements: IBM 4300; DG
Operating System: OS/VS; ROOS
Memory Required: 100K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000 to $20,000
Date First Installed: 1977
(See Vendor Profile Page V-92)

SOFT PRO SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: Wang
Operating System: OS/VS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
(See Vendor Profile Page V-92)

SOFTWARE INTERNATIONAL CORP.
ACCOUNTS PAYABLE
System Requirements: IBM 360, 370, 4300 Series
Operating System: DOS; DOS/VSE; OS/VS; DOS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 850
Date First Installed: 1972
(See Vendor Profile Page V-93)

SOFTWARE SUPPORT SERVICES, INC.
ACCOUNTS PAYABLE
Specific Industry: Transportation
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
(See Vendor Profile Page V-93)

SOFTWARE 2000, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Date First Installed: 1981
(See Vendor Profile Page V-94)

SOFTWARE 2000, INC.
ACCOUNTS PAYABLE 2000
Specific Application: Interactive Full Function A/P System
System Requirements: IBM System/38
Operating System: CPS
Memory Required: 1.0M bytes
Source Language: Cobol, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Date First Installed: May 1982

SOLUTION ASSOCIATES, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/34, System/36, PC
Operating System: SSP
Memory Required: 24K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 25
Date First Installed: 1977
(See Vendor Profile Page V-94)

SOURCE DATA SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Application: Accounts Payable.
System Requirements: IBM Series 1, PC; NCR 9020, 9300; NCR Tower 1632, Decision Mate V
Operating System: IMOS III; Unix
Source Language: Forth
Purchase Terms: Purchase
Price: $7,500
Number Installed: 4
Date First Installed: July 1981
(See Vendor Profile Page V-94)

SPEEDATA, INC.
ACCOUNTS PAYABLE
System Requirements: Datapoint
Operating System: DOS
Memory Required: 48K bytes
Source Language: Databus
Source Code Available: No
Purchase Terms: Purchase
Price: $1,200
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-94)

SPERRY CORP.
MSA 1100 ACCOUNTS PAYABLE SYSTEM
System Requirements: Sperry 1100
Operating System: 1100 OS
(See Vendor Profile Page V-95)

STEPHEN W. LEVY, INC.
ACCOUNTS PAYABLE
System Requirements: Datapoint
Operating System: DOS
Memory Required: 32K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 60
Date First Installed: July 1979
(See Vendor Profile Page V-95)

STOLTZ ENTERPRISES, INC.
ACCOUNTS PAYABLE
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-96)

STROUD AND ASSOCIATES AGRICULTURAL ACCOUNTS PAYABLE
Specific Application: Agriculture Accounts Payable
Specific Industry: Agriculture
System Requirements: IBM System/23, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic, RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800
Number Installed: 4
Date First Installed: September 1982
(See Vendor Profile Page V-96)

STROUD AND ASSOCIATES AGRICULTURAL ACCOUNTS PAYABLE
Specific Industry: Agriculture
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic, RPG
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 5
Date First Installed: January 1980

STS SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: DG Nova, Eclipse, MV Series
Operating System: Micos; AOS/VS
Memory Required: 64K bytes
Source Language: Interactive Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000 to $55,000
Number Installed: 50
Date First Installed: 1979
(See Vendor Profile Page V-96)

SYSCOM, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System/23, System/34
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $750 to $2,000
Number Installed: 4
Date First Installed: July 1979
(See Vendor Profile Page V-97)

SYSTEM AUTOMATION CORP.
ACCOUNTS PAYABLE
System Requirements: HP 3000; Convergent Technologies
Operating System: MPE; CTOS
Memory Required: 256K bytes
Source Language: Cobol (HP), Pascal (CT)
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Date First Installed: 1979
(See Vendor Profile Page V-98)

SYSTEMS NORTHWEST, INC.
ACCOUNTS PAYABLE
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
(See Vendor Profile Page V-99)

SYSTEMS TECHNOLOGY AUTOMATED RESOURCES, INC.
ACCOUNTS PAYABLE
System Requirements: DG
Operating System: AOS; DOS; RDOS
Memory Required: 64K bytes
Source Language: DG Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-100)

SYTEK, INC.
ACCOUNTS PAYABLE
System Requirements: DEC Decmate I, Decmate II
Operating System: COS-310
Memory Required: 32K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
(See Vendor Profile Page V-100)

TELESCOMP, INC.
ACCOUNTS PAYABLE
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,800
Number Installed: 50
Date First Installed: 1977
(See Vendor Profile Page V-101)

TRARP SYSTEMS CORP.
ACCOUNTS PAYABLE
Specific Industry: Medical, Mental Health
System Requirements: Wang VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-102)

THETA BUSINESS SYSTEMS
ACCOUNTS PAYABLE VERSION 1.0
System Requirements: DEC PDP-11; HP 1000; Wicat; DEC Rainbow
Operating System: RT-11; RSX-11M+; MCS
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $995 to $2,500
Number Installed: 100
Date First Installed: June 1980
(See Vendor Profile Page V-102)

TIMESHARING SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Industry: Construction
System Requirements: TI Business Systems
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Monthly License
Price: $3,100
Number Installed: 416
Date First Installed: September 1980
(See Vendor Profile Page V-102)

TIMELINE, INC.
ACCOUNTS PAYABLE
System Requirements: DEC PDP-11/23, PDP-11/70, PDP-11/44
Operating System: RSTS/E
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $2,500
Date First Installed: 1977
(See Vendor Profile Page V-102)

TIME SHARE COMPUTER SYSTEMS
EASE ACCOUNTS PAYABLE
Operating System: Pick
Memory Required: 64K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 40
Date First Installed: 1980
(See Vendor Profile Page V-102)

TIMESHARING CONSULTANTS
ACCOUNTS PAYABLE
System Requirements: DEC System 20
Operating System: TOPS-20
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1977
(See Vendor Profile Page V-102)

TNL DATA SERVICES, INC.
ACCOUNTS PAYABLE
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $5,000 to $7,000
Number Installed: 8
Date First Installed: 1978
(See Vendor Profile Page V-103)

TOMORROW SYSTEMS, INC.
ACCOUNTS PAYABLE MANAGEMENT SYSTEM
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP; CPF
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200 to $2,500
Number Installed: 25
Date First Installed: 1981
(See Vendor Profile Page V-103)

TRANSCOMM DATA SYSTEMS
TOLAS-ACCOUNTS PAYABLE
System Requirements: DEC VAX; DEC PDP-11
Operating System: VMS; RSTS/E
Memory Required: 512K bytes
Source Language: Basic, Basic Plus II
Purchase Terms: Purchase
Number Installed: 140
Date First Installed: 1973
(See Vendor Profile Page V-103)

TRES SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: IBM 370; IBM 4300; IBM 30XX
Operating System: DOS; OS/VS; MVS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1972
(See Vendor Profile Page V-104)

UCCEL CORP.
UCCEL ACCOUNTS PAYABLE SYSTEM WITH PURCHASING
System Requirements: IBM 370, 43XX; Burroughs
Operating System: DOS; OS
Memory Required: 200K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 85
Date First Installed: 1980
(See Vendor Profile Page V-104)

UNISURE DIGITAL TECHNOLOGIES
SPIDER II-ACCOUNTS PAYABLE
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,400 to $7,000
Date First Installed: March 1983
(See Vendor Profile Page V-105)

UNISYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: DEC; NEC APC
Operating System: RSTS/E; RT-11
Memory Required: 128K bytes
Source Language: Cobol, Macro, Dibol
Source Code Available: Yes; $600
Purchase Terms: Purchase
Price: $1,000 to $2,500
Number Installed: 20
Date First Installed: January 1980
(See Vendor Profile Page V-106)

UNIVERSAL COMPUTER SERVICE
ACCOUNTS PAYABLE
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: HP 3000
Operating System: MPE
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 5
Date First Installed: September 1979
(See Vendor Profile Page V-106)

UNIVERSAL REGION SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: Burroughs 1100; IBM 360
Memory Required: 256K bytes
Source Language: Basic, Cobol, Auto Coder
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1970
(See Vendor Profile Page V-106)

UP-TIME SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: DEC PDP-11/23, VAX
Operating System: TSX-11; VMS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $3,500
Number Installed: 8
Date First Installed: 1982
(See Vendor Profile Page V-108)

VALLEY DATA BASE
ACCOUNTS PAYABLE
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol II
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $3,500
Date First Installed: 1983
(See Vendor Profile Page V-108)

VECTOR SYSTEMS CORP.
ACCOUNTS PAYABLE
System Requirements: IBM 4331
Operating System: VM
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-107)

VISTA SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: IBM; Prime; DEC VAX
Operating System: CMS/DOS; Primos; VMS
Memory Required: 500K bytes
Source Language: Fortran 77, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-107)

WALKER INTERACTIVE PRODUCTS, INC.
WAP
System Requirements: IBM 4300 Series, 308X, 360, 370; HP 3000
Operating System: OS/VS; DOS/VS; SSP; MVS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: September 1977
(See Vendor Profile Page V-107)

WDS COMPUTER SERVICES, INC.
ACCOUNTS PAYABLE
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: January 1985
(See Vendor Profile Page V-108)

WHITE HAT SYSTEMS, INC.
ACCOUNTS PAYABLE
Specific Industry: Manufacturing
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSTS/E; VMS
Source Language: Basic, Basic Plus II
Purchase Terms: Purchase; Rental; Lease; Time-sharing
Date First Installed: September 1974
(See Vendor Profile Page V-108)

WICHITA SOFTWARE CORP.
ACCOUNTS PAYABLE
System Requirements: IBM System 23
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,270
Number Installed: 50
Date First Installed: 1981
(See Vendor Profile Page V-108)

WILMARK, INC.
ACCOUNTS PAYABLE
System Requirements: Burroughs B20; Convergent Technologies AWS, IWS
Operating System: BTOS
Memory Required: 384K bytes
Source Language: Adept
Source Code Available: Yes
Purchase Terms: Purchase
Price: $795
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-108)

WOLF DATA SERVICES, INC.
ACCOUNTS PAYABLE SYSTEM
System Requirements: Datapoint; Prime 50 Series
Operating System: RMS; Primos; DOS
Source Language: Cobol, Databus, Datashare
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 17
Date First Installed: January 1978
(See Vendor Profile Page V-108)

XEROX CORP.
ACCOUNTS PAYABLE
Specific Application: Vouchers Control and Pay Vendors Invoices, Maintains All Information Until Month End
Specific Industry: Manufacturing
System Requirements: IBM 370, 3000, 4300
Operating System: SSX; OS/VS; OS/VS1; MVS
Memory Required: 1.0M bytes
Source Language: Xerox Proprietary
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-109)

ZELTNER ASSOCIATES, INC.
ACCOUNTS PAYABLE
System Requirements: IBM System 23; Wang 2200
Memory Required: 32K-bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1978
(See Vendor Profile Page V-110)

3M DATATRACK SYSTEMS, INC.
ACCOUNTS PAYABLE
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-110)

Accounts Receivable

ANALOG DATA SYSTEMS, INC.
EZCARH
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Purchase Terms: Purchase
Price: $4,500
(See Vendor Profile Page V-1)

A.G.S. SYSTEMS
ACCOUNTS RECEIVABLE
System Requirements: IBM System/36
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $5,000
Number Installed: 2
Date First Installed: March 1983

AIDS
ACCOUNTS RECEIVABLE
Specific Industry: Government
System Requirements: DG
Operating System: RDOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: September 1981
(See Vendor Profile Page V-3)

ARCOR COMPUTER CORP.
ACCOUNTS RECEIVABLE
System Requirements: DEC PDP-11,VAX-11/750, VAX-11/780
Operating System: RSTS/E; VMS
Memory Required: 62K bytes
Source Language: Basic Plus II, Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $8,250
Number Installed: 60
(See Vendor Profile Page V-4)

AMERICAN BUSINESS & PROFESSIONAL COMPUTER STORE, INC.
ACCOUNTS RECEIVABLE
System Requirements: DEC PDP-11, Decmate II; Zenith
Operating System: RSTS/E; CDS-310; CTS-300
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $20,000
(See Vendor Profile Page V-4)

AMERICAN RESOURCE SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Date First Installed: 1976
(See Vendor Profile Page V-5)

APEX DATA SYSTEMS
ACCOUNTS RECEIVABLE
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 2250, 250, 550, 850
Operating System: Primos
Memory Required: 500K bytes
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,500
Number Installed: 500
Date First Installed: May 1979
(See Vendor Profile Page V-6)

APEX DATA SYSTEMS
ACCOUNTS RECEIVABLE III
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 2250, 250, 550, 850
Operating System: Primos
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes; $500
Purchase Terms: Purchase; Rental; Lease
Price: $7,500
Number Installed: 1
Date First Installed: 1984

APPLIED BASIC SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/32, System/34, System/36
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 20
Date First Installed: 1975
(See Vendor Profile Page V-6)

APPLIED BASIC SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/32, System/34, System/36
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase

Price: $3,000
Number Installed: 20
Date First Installed: 1975

APPLIED DATA, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM 4331; IBM 360/370
Operating System: DOS/VSE
Source Language: Cobol, BAL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-7)

APPLIED SOLUTIONS, INC.
ACCOUNTS RECEIVABLE
Specific Application: Open Items Accounts Receivable
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 4
Date First Installed: September 1981
(See Vendor Profile Page V-8)

ARBONANT INFORMATION SYSTEMS, INC.
AIS ACCOUNTS RECEIVABLE SYSTEM
System Requirements: IBM System/36; IBM 370; HP 3000; DEC VAX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 75
Date First Installed: 1978
(See Vendor Profile Page V-9)

ARTHUR ANDERSEN & CO.
FIN-PAC 36 ACCOUNTS RECEIVABLE
System Requirements: IBM System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 100
Date First Installed: 1972
(See Vendor Profile Page V-9)

ARTHUR ANDERSEN & CO.
FIN-PAC/39 ACCOUNTS RECEIVABLE
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 500,000
Date First Installed: 1983

ASI DATA SYSTEMS, INC.
INTEGRATED ACCOUNTS RECEIVABLE SYSTEM
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 35
Date First Installed: January 1979
(See Vendor Profile Page V-9)

BASCO DATA, INC.
ACCOUNTS RECEIVABLE SYSTEM
System Requirements: DEC PDP-11/23, PDP-11/70; HP3000
Operating System: RT-11; BSTS/E
Memory Required: 256K bytes
Source Language: DEC Dibol II, HP Quasar System I
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: September 1974
(See Vendor Profile Page V-11)

BANCROFT COMPUTER SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System 3, System/34, System/36, System/38
Operating System: SSP
Memory Required: 20K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,400
Number Installed: 225
Date First Installed: 1975
(See Vendor Profile Page V-11)

BASIC, INC.
CLUB REVENUE RECEIVABLE
Specific Industry: Country Clubs
System Requirements: IBM 4331; IBM 4300
Operating System: DOS/VSE; MVS; CICS
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 1
Date First Installed: 1980
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS NETWORK ACCOUNTS RECEIVABLE PACK
Specific Application: Network Accounts Receivable Also Interfaces With Other Network Accounting Packages)
System Requirements: Billngs
Operating System: Boss
Memory Required: 544K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: 1982
(See Vendor Profile Page V-12)

BIMIX AUTOMATED BUSINESS SYSTEMS, INC.
INTERACTIVE ACCOUNTS RECEIVABLE
System Requirements: DG
Operating System: Blm
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $1,000
Number Installed: 75
Date First Installed: 1972
(See Vendor Profile Page V-13)

BRIDGE COMPUTER SYSTEMS, INC.
AGRICULTURE ACCOUNTS RECEIVABLE
Specific Industry: Agriculture
System Requirements: DG; IBM System/34; IBM System/36
Operating System: Bliss; SSP
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,200
Number Installed: 30
Date First Installed: 1974
(See Vendor Profile Page V-13)

BRISTOL INFORMATION SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM PC; Vector; Datapoint
Operating System: DOS/RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 100
Date First Installed: 1975
(See Vendor Profile Page V-13)

BRISTOL INFORMATION SYSTEMS, INC.
BALANCE FORWARD ACCOUNTS RECEIVABLE
Specific Application: Balance Forward Accounts Receivable
System Requirements: IBM PC; Vector; Datapoint
Operating System: DOS/RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 25
Date First Installed: January 1982

CAMBAR BUSINESS SYSTEMS, INC.
CONTROL ACCOUNTS RECEIVABLE
Specific Industry: Wholesale/Distribution
System Requirements: IBM 4300
Operating System: DOS/VSE; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 13
Date First Installed: March 1982
(See Vendor Profile Page V-15)

CASH MANAGEMENT SYSTEMS, INC.
CM-LIKE ACCOUNTS RECEIVABLE SYSTEM
Specific Application: Accounts Receivable
System Requirements: IBM 370
Operating System: OS/VS; DOS
Memory Required: 150K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 3
Date First Installed: September 1982
(See Vendor Profile Page V-16)

CGM COMPUTAX
BETA ACCOUNTS RECEIVABLE
Specific Industry: Accountants
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $2,450
Date First Installed: 1979
(See Vendor Profile Page V-16)

C. B. SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: Honeywell Level 6
Operating System: GCOS-400
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 65
Date First Installed: 1978
(See Vendor Profile Page V-16)

CENTENNIAL COMPUTER SERVICES
ACCOUNTS RECEIVABLE
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Date First Installed: July 1984
(See Vendor Profile Page V-17)

CENTURY DATA CENTER, INC.
ACCOUNTS RECEIVABLE
System Requirements: HP 3000 Series
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol, RPG
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 5
Date First Installed: 1978
(See Vendor Profile Page V-17)

CERTIFIED DATA MANAGEMENT, INC.
ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable
System Requirements: IBM 360
Operating System: DOS
Memory Required: 64K bytes
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: September 1974
(See Vendor Profile Page V-17)

CHILSON'S MANAGEMENT CONTROLS, INC.
CMC ACCOUNTS RECEIVABLE SYSTEM
System Requirements: Datapoint 1550
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Number Installed: 25
Date First Installed: 1978
(See Vendor Profile Page V-17)

CHRIS SCHAEFER & CO.
CSCO ACCOUNTS RECEIVABLE SYSTEM
Specific Application: A/R, With Optional Invoicing System
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-18)

CINCOM SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM
Operating System: DOS; EDOS; MVS; OS/VS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $65,000
Number Installed: 30
Date First Installed: 1983
(See Vendor Profile Page V-18)

CMC ASSOCIATES, INC.
AR/3000
Specific Application: Multicompany Accounts Receivable With Invoicing Capability
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes $3,000
Purchase Terms: Purchase
Price: $6,000
Number Installed: 35
Date First Installed: 1977
(See Vendor Profile Page V-18)

COLLIER — JACKSON, INC.
CJI/ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable and Cash Forecasting System
System Requirements: DEC VAX; HP 3000
Operating System: VMS; MPE
Memory Required: 32K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 40
Date First Installed: 1981
(See Vendor Profile Page V-19)

COMMERCIAL COMPUTER SYSTEMS
SECOND TIME-A/R
System Requirements: DEC PDP
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $895
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-18)

COMMERCIAL DATA CORP. (TN)
MEDICAL A/R SYSTEM
Specific Application: Clinical Accounts Receivable
Specific Industry: Medical
System Requirements: Datapoint
Operating System: RMS; DOS
Memory Required: 64K bytes
Source Language: Databus, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-19)

COMMERCIAL SYSTEMS GROUP, INC.
ACCOUNTS RECEIVABLE
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMMONWEALTH SYSTEMS
ACCOUNTS RECEIVABLE
System Requirements: NCR 8200 Series
Operating System: IMOS; IRX
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 6
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMPUFACT
ACCOUNTS RECEIVABLE
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 50 Series, 25
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: INFO Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMPUMAX, INC.
MICRONEC
Specific Industry: Manufacturing
Operating System: DOS
Source Language: Microsoft Basic, Basic A
Source Code Available: Yes
Purchase Terms: Purchase
Price: $350
Number Installed: 500
Date First Installed: 1981
(See Vendor Profile Page V-21)

COMPU-SHARE, INC.
ACCOUNTS RECEIVABLE - AR-11-VERSION 8
System Requirements: DEC PDP-11/23, VAX
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 100
Date First Installed: June 1979
(See Vendor Profile Page V-21)

COMPUTAC, INC.
MARC 9 - ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable For Periodical Distributors
Specific Industry: Publishing
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 250K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 45
Date First Installed: January 1980
(See Vendor Profile Page V-21)

COMPUTEK COMPUTING CORP.
ACCOUNTS RECEIVABLE
System Requirements: IBM 370
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Rental
Number Installed: 200
Date First Installed: 1974
(See Vendor Profile Page V-21)

COMPUTER ACCOUNTING SYSTEMS (CPAS)
A/R
Specific Application: Balance Forward; Accounts Receivable
System Requirements: IBM System 3, System/32, System/34, System/36
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Price: $2,500
Number Installed: 100
Date First Installed: 1971
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-ACCOUNTS RECEIVABLE
Specific Industry: Not Industry Sensitive
System Requirements: IBM; DG Eclipse
Operating System: DOS/VS; OS/VS1; VM/CMS; AOS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $27 to $30
Date First Installed: April 1983
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-FINANCIAL MGMT SOFTWARE/ACCOUNTS
System Requirements: DG; IBM 4300; IBM 30X
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $27,000
Number Installed: 400

COMPUTER BROKERS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Medical
System Requirements: TI; Altos
Operating System: DX-10
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $1,500
(See Vendor Profile Page V-22)

COMPUTER CONCEPTS, INC. (CT)
ACCOUNTS RECEIVABLE AND BILLING
Specific Application: Accounts Receivable/Billing
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-22)

COMPUTER DATA SYSTEMS, INC.
DMCS
Specific Application: Debt Collection and A/R Control
Specific Industry: Government, Nonprofit Organizations
System Requirements: IBM 4330, 4341; Honeywell; DEC
Operating System: MBS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-23)

COMPUTER FINANCIAL SERVICES
ACCOUNTS RECEIVABLE
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 25
Date First Installed: 1980
(See Vendor Profile Page V-23)

COMPUTER RESOURCES & TECHNOLOGY, INC.
ACCOUNTS RECEIVABLE-AR0Z
System Requirements: IBM

System/36, System/34
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 10
Date First Installed: January 1980
(See Vendor Profile Page V-24)

COMPUTER SERVICE CONSULTANTS, INC.
ACCOUNTS RECEIVABLE
System Requirements: Prime 300, 400, 550, 750
Operating System: Primos
Memory Required: 64K bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 9
(See Vendor Profile Page V-25)

COMPUTER SERVICES CORP. (CSC)
ACCOUNTS RECEIVABLE
System Requirements: TI; DEC
Operating System: DNOS; DX-10
Memory Required: 10K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 300
Date First Installed: 1976
(See Vendor Profile Page V-25)

COMPUTER SYSTEMS, INC.
A/R
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 6
Date First Installed: 1978
(See Vendor Profile Page V-25)

COMPUTRON BUSINESS SOLUTIONS, INC.
ACCOUNTANT II - ACCOUNTS RECEIVABLE
Specific Application: Integrated Accounts Receivable
Specific Industry: Wholesale/Distribution, Retail, Banking/Financial, Construction
System Requirements: DEC PDP-11; DEC Micro-11; VAX, Professional 300
Operating System: RSX-11M; VMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Number Installed: 65
Date First Installed: June 1975
(See Vendor Profile Page V-27)

COMPUTRON TECHNOLOGIES CORP.
CAB/IV ACCOUNTS RECEIVABLE
Specific Application: A/R and Credit and Collection Management System
System Requirements: Wang VS; DEC VAX
Operating System: OS/VS; VMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 25
Date First Installed: March 1980
(See Vendor Profile Page V-28)

CONCORD MANAGEMENT SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Construction
System Requirements: IBM System/34; IBM PC; TI 990; TI PC
Operating System: SSP; DX-10
Memory Required: 128K bytes
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $2,000
Number Installed: 300
Date First Installed: 1973
(See Vendor Profile Page V-28)

CONSTRUCTION COMPUTER ACCOUNTING SERVICES, INC.
CCAS CONSTRUCTION - A/R
Specific Industry: Construction
System Requirements: HP
Operating System: MPE IV
Source Language: RPG, Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1971
(See Vendor Profile Page V-28)

CONTRAX SYSTEMS, INC.
COMMERCIAL PROPERTY MANAGEMENT
Specific Application: A/R (Tenant Accounts)
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-29)

CONTRAX SYSTEMS, INC.
CONDOMINIUM PROPERTY MANAGEMENT
Specific Application: A/R (Tenant Accounts)
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $6,000

CONTRAX SYSTEMS, INC.
RENTAL PROPERTY MANAGEMENT
Specific Application: A/R (Tenant Accounts)
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000

COOPERS & LYBRAND
ACCOUNTS RECEIVABLE
Specific Application: Generalized Accounts Receivable Audit Software Package
System Requirements: IBM 360; IBM System/34; IBM 370
Operating System: DOS; SSP
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
(See Vendor Profile Page V-30)

CORPORATED SERVICES CORP.
MCBA - ACCOUNTS RECEIVABLE
System Requirements: Wang 2200; Wang VS
Memory Required: 32K bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 15
Date First Installed: April 1981
(See Vendor Profile Page V-30)

CPDI
ACCOUNTS RECEIVABLE
System Requirements: NCR 8000; Alloc ACS 580; Columbia MPC; IBM PC-XT
Operating System: Unix; Xenix; IMOS
Source Language: RM Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 60
Date First Installed: 1979
(See Vendor Profile Page V-30)

CREATIVE DATA SYSTEMS
ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable For The Distributor
Specific Industry: Wholesale/Distribution
System Requirements: Wang VS
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: September 1979
(See Vendor Profile Page V-31)

CROWN SOFTWARE SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Application: Multicompany Accounts Receivable
System Requirements: Datapoint 8000 Series
Operating System: RMS
Memory Required: 64K bytes
Source Language: Datatax
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 20
Date First Installed: 1978
(See Vendor Profile Page V-31)

CSS WEST, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36, System/38
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Date First Installed: 1970
(See Vendor Profile Page V-31)

C & S SEGGARON CORP. CLINICOMB
Specific Application: Outpatient, A/R Scheduling
Specific Industry: Medical
System Requirements: Basic Four
Operating System: Boss
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 45
Date First Installed: 1979
(See Vendor Profile Page V-31)

CTI LTD., INC.
ACCOUNTS RECEIVABLE FOR THE 8/24
Specific Industry: Construction
System Requirements: IBM
Operating System: CPF
Memory Required: 512K bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1981
(See Vendor Profile Page V-32)

CTI LTD., INC.
ACTION/ACCOUNTS RECEIVABLE
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 16
Date First Installed: 1977

CTRAC COMPUTER SERVICES, INC.
CTRAC ACCOUNTS RECEIVABLE
System Requirements: DG
Operating System: ICOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 15
Date First Installed: January 1980
(See Vendor Profile Page V-32)

CUSTOM BUSINESS SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 32K bytes
Source Language: Wang Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500

Number Installed: 120
(See Vendor Profile Page V-32)

CUSTOM COMPUTING, INC.
ACCOUNTS RECEIVABLE
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $695 to $1,950
Number Installed: 200
Date First Installed: 1976
(See Vendor Profile Page V-32)

CUSTOMIZED INFORMATION SYSTEMS
ACCOUNTS RECEIVABLE
System Requirements: Sperry 1100
Operating System: 1100 OS
Memory Required: 24K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $32,000
Number Installed: 23
(See Vendor Profile Page V-32)

CYBERNETICS, INC.
ACCOUNTS RECEIVABLE
Operating System: Unix; RM/COS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1981
(See Vendor Profile Page V-33)

CYCARE SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Medical
System Requirements: Honeywell DPS 6; Wang 2200
Operating System: GCOS-400
Memory Required: 64K bytes
Source Language: Basic (Wang), Cobol (Honeywell)
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1980
(See Vendor Profile Page V-33)

DALY & WOLCOTT, INC.
ACCOUNT RECEIVABLE HISTORY
Specific Application: A Credit and Collections System Which Runs As An Enhancement to IBM's Mapics and DMAS II A/R
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/34, System/36, System 38
Operating System: SSP; CPF
Memory Required: 160K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes; $500
Purchase Terms: Purchase
Price: $500
Number Installed: 270
(See Vendor Profile Page V-33)

DARDEN
INTERACTIVE ACCOUNTS RECEIVABLE SYSTEM
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,800
Number Installed: 15
Date First Installed: February 1979
(See Vendor Profile Page V-34)

DATA ASSOCIATES, INC.
ACCOUNTS RECEIVABLE
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 4
Date First Installed: January 1981
(See Vendor Profile Page V-34)

DATA BASIC CORP.
CASP ACCOUNTS RECEIVABLE PACKAGE
Specific Application: Account Receivables For Apparel Manufacturing
Specific Industry: Manufacturing
System Requirements: IBM 4300; IBM 370
Operating System: DOS/VSE; VSAM; CICS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $27,000
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-34)

DATA COMMUNICATIONS CORP.
ACCOUNTS RECEIVABLE
Specific Industry: Banking/Financial, Broadcasting
System Requirements: DG Eclipse, S140
Operating System: RDOS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 125
Date First Installed: 1981
(See Vendor Profile Page V-35)

DATAMATION SERVICES, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Manufacturing, Engineering, Wholesale/Distribution, Construction
System Requirements: Prime 50 Series
Operating System: Primos
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,500
Number Installed: 50
Date First Installed: January 1978
(See Vendor Profile Page V-36)

DATAMATION, INC.
OPEN ITEM ACCOUNTS RECEIVABLE
System Requirements: Prime
Operating System: Primos
Memory Required: 528K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $5,000
Number Installed: 50
Date First Installed: January 1975
(See Vendor Profile Page V-36)

DATAMERICA CORP.
BALANCE FORWARD ACCOUNTS RECEIVABLE
System Requirements: NCR
Operating System: IMOS; IRX; ITX; RM/COS
Memory Required: 92K bytes
Source Language: Ansi Cobol 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,800 to $2,200
Number Installed: 190
Date First Installed: 1979
(See Vendor Profile Page V-36)

DATAMERICA CORP.
OPEN ITEM - ACCOUNTS RECEIVABLE
System Requirements: NCR
Operating System: IMOS; IRX; ITX; RM/COS
Memory Required: 92K bytes
Source Language: Ansi Cobol 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,400 to $2,700
Number Installed: 2
Date First Installed: 1984

DATAPAK, INC.
ACCOUNTS RECEIVABLE SYSTEM
System Requirements: DEC PDP
Operating System: RT-11; RSTS/E
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: January 1972
(See Vendor Profile Page V-69)

DATA PROCESSING CORP. OF SILICONE VALLEY
ACCOUNTS RECEIVABLE
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Lease
(See Vendor Profile Page V-37)

DATA PROCESSING ENTERPRISES
ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable and Sales Analysis
System Requirements: IBM 360, 370, 4300, 4100
Operating System: DOS
Memory Required: 64K bytes
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase-
Price: $8,000
Number Installed: 300
(See Vendor Profile Page V-37)

DATA PROCESSING SERVICES
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36, System/38
Source Language: RPG-II, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Date First Installed: 1978

DATAREX COMPUTER SYSTEMS
ACCOUNTS RECEIVABLE
Specific Application: Open Item Accounts Receivable
System Requirements: IBM System 3, System/32, System/34
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: Yes; $2,000
Purchase Terms: Purchase; Rental
Price: $2,000
(See Vendor Profile Page V-37)

DATA SYSTEMS OF BATON ROUGE
THE BIG ACCOUNTS RECEIVABLE SYSTEM
Specific Industry: Wholesale/Distribution
System Requirements: DG
Operating System: AOS/VS
Memory Required: 128K bytes.
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,250
Number Installed: 500
Date First Installed: 1978
(See Vendor Profile Page V-37)

DATATEK SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: NCR 101; NCR 8200; Burroughs
Operating System: IMOS
Memory Required: 80K bytes
Source Language: Nest/3, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 50
Date First Installed: 1973
(See Vendor Profile Page V-38)

DATATRAC CORP.
DATASTAT ACCOUNTS RECEIVABLE
System Requirements: DEC PDP-11
Operating System: TSX-11+
Memory Required: 64K bytes
Source Language: Dibol, Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 40
Date First Installed: 1977
(See Vendor Profile Page V-38)

DATAVAC, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/34
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes; $1,000

Purchase Terms: Purchase
Price: $3,000
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-39)

BATAX, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Engineering, Retail, Construction, Government
System Requirements: Burroughs
Operating System: CMS
Memory Required: 64K bytes
Source Language: RPG-II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-39)

BATEX, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
(See Vendor Profile Page V-39)

BATEX, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000

BA-TRONICS
COLLECTION AGENCY MANAGEMENT SYSTEM
Specific Application: A Claims Tracking and Payment System With Full Debtor Demographic
Specific Industry: Collection Agency
System Requirements: Datapoint
Operating System: Datashare
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $10,000
Number Installed: 1
Date First Installed: 1978
(See Vendor Profile Page V-39)

DAVID GROTH & ASSOCIATES, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36, System/32
Operating System: SSP; OCL
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1977
(See Vendor Profile Page V-39)

DENARO SOFTWARE SYSTEMS, INC.
ON LINE ACCOUNTS RECEIVABLE AND CASH RECEIPTS
Specific Application: Accounts Receivable and Cash Receipts
Specific Industry: Retail
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Date First Installed: 1983
(See Vendor Profile Page V-39)

DESIGN SYSTEMS, INC.
DSI ACCOUNTS RECEIVABLE
System Requirements: IBM. System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $3,500
Number Installed: 12
Date First Installed: January 1979
(See Vendor Profile Page V-40)

DEXEL SYSTEMS CORP.
CMS
Specific Application: Collection Management System
Specific Industry: Banking/Financial
System Requirements: IBM PC, System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic, RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-40)

D. F. MCNAMARA CO.
ACCOUNTS RECEIVABLE/BALANCE FORWARD
System Requirements: IBM System 3
Operating System: DOS
Memory Required: 32K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Rental
Number Installed: 10
Date First Installed: 1974
(See Vendor Profile Page V-40)

D. F. MCNAMARA CO.
ACCOUNTS RECEIVABLE/OPEN ITEM
Specific Application: Accounts Receivable/Open Item
System Requirements: IBM System 3
Operating System: DOS
Memory Required: 32K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Rental
Number Installed: 6
Date First Installed: 1979

DIGITAL COMMUNICATIONS ASSOCIATES, INC. (D.C.A.)
ACCOUNTS RECEIVABLE II
System Requirements: DG
Operating System: RDOS; AOS/VS; DOS; AOS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-41)

DIGITAM SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Digitan DE4000, DE3000
Operating System: Digitat
Memory Required: 64K bytes
Source Language: CS 80
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 350
Date First Installed: 1980
(See Vendor Profile Page V-41)

DIMENSION DATA, INC.
RAMS - ACCOUNTS RECEIVABLE
Specific Industry: Food Processing
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,900
Number Installed: 21
(See Vendor Profile Page V-41)

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Wholesale/Distribution
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 600
(See Vendor Profile Page V-42)

DIVERSIFIED ELECTRONICS, INC.
ACCOUNTS RECEIVABLE
System Requirements: DEC VAX; DEC PDP-11
Operating System: VMS; RT-11
Memory Required: 128K bytes.
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 50
(See Vendor Profile Page V-42)

DPOS, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 35
(See Vendor Profile Page V-42)

DYMAX RESOURCES, INC.
ACCOUNTS RECEIVABLE/38
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,500
Number Installed: 20
Date First Installed: March 1982
(See Vendor Profile Page V-43)

E. F. PAYNTER & ASSOCIATES, INC.
A/R - C.A.S. - CONSTRUCTION ACCOUNTS
Specific Application: Construction Accounts Receivable
Specific Industry: Construction
System Requirements: Wang 2200 Series
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 2
Date First Installed: November 1981
(See Vendor Profile Page V-43)

EK-BIS ENTERPRISES, INC.
ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable On-line
System Requirements: IBM System/34
Memory Required: 48K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-44)

EMDATA, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Wholesale/Distribution, Beverage
System Requirements: IBM System/32, System/34, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Date First Installed: 1981
(See Vendor Profile Page V-44)

EMTECH ENGINEERING, INC.
ACCOUNTS RECEIVABLE SYSTEM
Specific Industry: Retail
System Requirements: Datapoint 1560, 4630
Operating System: Datashare
Memory Required: 96K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: June 1982
(See Vendor Profile Page V-45)

EPICOR, INC.
ZAR
Operating System: Multos
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000

Number Installed: 45
Date First Installed: 1976
(See Vendor Profile Page V-45)

THE PASSE GROUP
ACCOUNTS RECEIVABLE
System Requirements: DEC VAX, 10, 20
Operating System: VMS; TOPS-10; TOPS-20
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 40
Date First Installed: February 1979
(See Vendor Profile Page V-46)

PINANCIAL FORECAST, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000 to $8,000
Number Installed: 200
Date First Installed: 1975
(See Vendor Profile Page V-46)

FRANKLIN COMPUTER SYSTEMS
ACCOUNTS RECEIVABLE
Specific Application: Multicompany Accounting System
System Requirements: DEC PDP-11
Operating System: RT-11
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500 to $3,000
Number Installed: 250
Date First Installed: 1982
(See Vendor Profile Page V-47)

FULCRUM COMPUTER CORP.
GENERAL MUNICIPAL ACCOUNTS RECEIVABLE
Specific Industry: Government
System Requirements: Microbats: Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data Basic, Infor Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978
(See Vendor Profile Page V-48)

GARY SIGERS ASSOCIATES, INC.
PROFESSIONAL PRACCTICE MANAGEMENT SYSTEM
Specific Application: Time and Expense Accounts Receivable and Client Management
Specific Industry: Banking/Financial, Legal
System Requirements: IBM System/23, System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,800
Date First Installed: June 1983
(See Vendor Profile Page V-48)

GENERATED SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM; IBM Series; Wang
Operating System: EDX; RPS; OS/VS
Source Language: Cobol, Assembler
Source Code Available: Yes
Date First Installed: 1971
(See Vendor Profile Page V-49)

GLOBAL SOFTWARE, INC.
ACCOUNTS RECEIVABLE
Specific Application: Ability to Analyze Customer Accounts, Control Cash Allocations, Real-Time Customer, Company Salesmen Files, Cash
System Requirements: IBM
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: January 1984
(See Vendor Profile Page V-49)

GRW SYSTEMS, INC.
ASAP - ACCOUNTS RECEIVABLE
System Requirements: BTI 8000; BTI 5000
Operating System: VRM; Multus
Memory Required: 6.4M bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 80
Date First Installed: June 1978
(See Vendor Profile Page V-50)

HAMLIN, WILLIAMS, & ASSOCIATES, INC.
FLORIST'S ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable For Retail Florist With Wire Service Affiliations
Specific Industry: Retail
System Requirements: IBM System/23
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Date First Installed: 1982
(See Vendor Profile Page V-50)

HARRIS DATA SERVICE
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 75
Date First Installed: October 1978
(See Vendor Profile Page V-51)

HEMISOX ASSOCIATES, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $400
Number Installed: 70
Date First Installed: 1978
(See Vendor Profile Page V-51)

HEWLETT-PACKARD CO.
HP ACCOUNTS RECEIVABLE
System Requirements: HP 3000
Operating System: MPE IV; KSAM/3000; Image/3000
Memory Required: 512K bytes
Purchase Terms: Purchase
(See Vendor Profile Page V-52)

HIGGINS OFFICE PRODUCTS, INC.
ACCOUNTS RECEIVABLE
System Requirements: Point 4 Mark V, Mark VII
Operating System: Iris; Elite
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-52)

HYBRATEC, INC.
CONTRACT BILLING AND ACCOUNTS RECEIVABLE
Specific Industry: Construction
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 25
Date First Installed: 1978
(See Vendor Profile Page V-53)

I-CONCEPTS, INC.
BOS ACCOUNTS RECEIVABLE
Specific Application: Interactive Accounts Receivable System
Operating System: BOS
Memory Required: 64K bytes
Source Language: Microcobol
Source Code Available: No
Purchase Terms: Purchase
Price: $550
Number Installed: 1,000
Date First Installed: September 1978
(See Vendor Profile Page V-53)

IDEAL SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Rural Electric
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: September 1982
(See Vendor Profile Page V-53)

I. LEVY & ASSOCIATES, INC.
MEDICAL LABORATORY BILLING & TRACKING
Specific Application: A/R, Billing, Case Tracking
Specific Industry: Medical
System Requirements: Wang VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes; $100
Purchase Terms: Purchase
Price: $20,000 to $25,000
Number Installed: 1
Date First Installed: July 1983
(See Vendor Profile Page V-54)

IMREX CO., INC.
IMREX-GDS A/R
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1980
(See Vendor Profile Page V-54)

INDEPENDENT COMPUTER SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: Honeywell VPS 6
Operating System: MOD-400
Memory Required: 40K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
Number Installed: 85
Date First Installed: 1981
(See Vendor Profile Page V-54)

INFOCON CORP.
INTERACTIVE OPEN ITEM ACCOUNTS RECEIVABLE
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $5,000
Number Installed: 7
Date First Installed: September 1983
(See Vendor Profile Page V-54)

INFO-DATA SERVICES, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/38
Operating System: CPS
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP. — M.C.S.
ACCOUNTS RECEIVABLE
Specific Industry: Accounting
System Requirements: IBM PC; IBM
Operating System: SSP; CPF
Source Language: RPG-II, Cobol, Basic, RPG-I

Source Code Available: Yes
Purchase Terms: Purchase
Price: $300 to $6,300
Number Installed: 2,000
Date First Installed: 1975
(See Vendor Profile Page V-54)

INFORMATION MANAGEMENT SOFTWARE SPECIALISTS, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM 43XX
Operating System: OS/VS; DOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $39,500
Number Installed: 20
Date First Installed: 1980
(See Vendor Profile Page V-55)

INFORMATION SYSTEMS OF AMERICA, INC.
IIA ACCOUNTS RECEIVABLE
System Requirements: IBM 36; HP 3000; Prime 500; IBM 43XX
Operating System: DOS/VS; MPE IV; Primos; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 180
Date First Installed: October 1972
(See Vendor Profile Page V-55)

INNOVATIVE COMPUTING CORP.
ITS ACCOUNTS RECEIVABLE
Specific Industry: Truck Load Carriers
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1976
(See Vendor Profile Page V-56)

INNOVATIVE PROFESSIONAL SYSTEMS, INC.
LEGAL COLLECTIONS
Specific Industry: Legal
System Requirements: Datapoint; Televideo
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Purchase Terms: Purchase
Date First Installed: October 1979
(See Vendor Profile Page V-56)

INTERACTIVE SYSTEMS, INC.
SOFTWARE INTERNATIONAL A/R & REVLINE
System Requirements: DEC 10, 20, VAX
Operating System: TOPS-10; TOPS-20; VMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $48,000
Number Installed: 5
Date First Installed: March 1983
(See Vendor Profile Page V-57)

INTERMED SYSTEMS, INC.
IMAS
Specific Industry: Medical
System Requirements: NCR I Series
Operating System: IMOS II; IMOS V; IRX
Memory Required: 96K bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: August 1979
(See Vendor Profile Page V-57)

INTERNATIONAL MANAGEMENT SYSTEMS
ACCOUNTS RECEIVABLE
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1977
(See Vendor Profile Page V-58)

INTERNATIONAL PROGRAMMING LABORATORIES CORP.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 32K bytes
Source Language: RPG, RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $5,000
Number Installed: 300
(See Vendor Profile Page V-58)

INTERNATIONAL SOFTWARE NETWORK, INC. (ISN)
ACCOUNTS RECEIVABLE
Specific Industry: Not Industry Sensitive
System Requirements: IBM System/34, System/36, System/38
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Pruchase (Lisense)
Price: $3,000 to $5,500
Number Installed: 485
Date First Installed: October 1978
(See Vendor Profile Page V-58)

JAMES E. MATTHEWS, LTD.
ACCOUNTS RECEIVABLE
Specific Industry: Retail
System Requirements: IBM System/36, System/34, PC
Operating System: SSP; DOS
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 3
(See Vendor Profile Page V-59)

JAMES L. SELLERS & ASSOCIATES
INTERACTIVE ACCOUNTS RECEIVABLE SYSTEM
Specific Industry: Manufacturing, Wholesale/Distribution, Construction
System Requirements: NCR I-8530, I-8080, I-8040, I-8300
Operating System: IMOS III; IMOS V; IRX; ITX
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 20
Date First Installed: October 1982
(See Vendor Profile Page V-59)

J. B. EDWARDS & CO.
ACCOUNTS RECEIVABLE
Specific Applications: Interfaces With A/R, A/P, Order Processing, G/L and Fixed Assets to Form Intense Integrated Accounting System
System Requirements: IBM System/36, System/34, System/38
Operating System: CPF; SSP
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $5,000
Number Installed: 100
Date First Installed: 1977
(See Vendor Profile Page V-59)

JTS COMPUTER SERVICE, INC.
ACCOUNTS RECEIVABLE WITH TIME ANALYSIS
Specific Application: Accounts Receivable and Time Analysis System
System Requirements: IBM System 34; Wang VS.
Operating System: SSP; OS/VS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Date First Installed: 1983
(See Vendor Profile Page V-60)

KEY MANAGEMENT, INC.
A/R DEGREE DAY ACCOUNTING-ARD
Specific Application: Accounts Receivable/Day Accounting System
Specific Industry: Home Heating
System Requirements: IBM System/23, Datamaster
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 4
Date First Installed: January 1983
(See Vendor Profile Page V-60)

KEY MANAGEMENT, INC.
ACCOUNTS RECEIVABLE AR23
System Requirements: IBM System/23, Datamaster
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800
Number Installed: 3
Date First Installed: December 1982

KEY MANAGEMENT, INC.
ACCOUNTS RECEIVABLE AR34
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 27K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 7
Date First Installed: December 1978

KPC COMPUTER SYSTEMS
ACCOUNTS RECEIVABLE
System Requirements: Sperry 9000
Operating System: OS/3
Memory Required: 256K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 14
Date First Installed: 1973
(See Vendor Profile Page V-61)

KOLANE, GILLMAN AND CONCENTER
CPAS ACCOUNTS RECEIVABLE SYSTEM
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $4,000
Number Installed: 100
Date First Installed: 1971
(See Vendor Profile Page V-61)

LAWRENCE DATA SERVICES, INC.
ACCOUNTS RECEIVABLE
System Requirements: Datapoint 5500, 6600
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,500
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-62)

LAWSON ASSOCIATES, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM Mainframes; IBM System/36; Burroughs
Operating System: OS/VS; DOS/VSE; CPF; MCP
Memory Required: 256K bytes
Source Language: Cobol, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1981
(See Vendor Profile Page V-62)

LISTON SHAFER COMPUTER SERVICES, INC.
ACCOUNTS RECEIVABLE AND CLIENT BILLING
Specific Application: Accounts Receivable and Client Billing
System Requirements: IBM

System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200
Number Installed: 500,000
Date First Installed: 1978
(See Vendor Profile Page V-62)

LOGOS CORP.
ACCOUNTS RECEIVABLE
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC PDP-11
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Date First Installed: 1900
(See Vendor Profile Page V-62)

LOGOS CORP.
ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable Module
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC VAX
Operating System: VMS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $5,000
Date First Installed: 1900

LOGICAL DATA MANAGEMENT (LDM)
ACCOUNTS RECEIVABLE
System Requirements: DEC PDP-11, VAX; Burroughs B20, B1000
Operating System: RT-11; VMS; STOS; MCP
Memory Required: 420K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Lease
Price: $12,000
Date First Installed: 1981
(See Vendor Profile Page V-63)

LOGICAL DATA SYSTEMS, INC.
TOUR SERVICES
Specific Application: Accounts Receivable, Commission Calculation, Maintains Prices, Discount Rates, Tax Rates
Specific Industry: Tourism
System Requirements: Reson
Operating System: Pascal
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500 to $10,000
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-63)

LOGICAL DESIGN CORP.
ACCOUNTS RECEIVABLE
Specific Application: Multicompany Accounts Receivable System
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $5,800
Date First Installed: 1980
(See Vendor Profile Page V-63)

LOUIS A. WRIGHT & ASSOCIATES, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-63)

MADISON DATA SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Real Estate
System Requirements: DG
Operating System: AOS; AOS/VS; RDOS; DOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

MAI APPLICATIONS SOFTWARE CORP.
CPM (COMMERCIAL PROPERTY MANAGEMENT - LEVEL 40)
Specific Industry: Property Management
System Requirements: Basic Four Products: System/10; 110; 210
Memory Required: 10K bytes
Source Language: Basic
Source Code Available: Yes; $6,000
Purchase Terms: Vendor
Date First Installed: June 1982
(See Vendor Profile Page V-64)

MANAGEMENT ASSISTANCE, INC.
MEMBERSHIP MANAGEMENT SYSTEM
Specific Application: Accounts Receivable For Membership Organizations
Specific Industry: Memberships
System Requirements: Basic Four
Operating System: BOS
Source Language: Basic
Source Code Available: No
Purchase Terms: Lease
(See Vendor Profile Page V-64)

MANAGEMENT COMPUTER SERVICE, INC.
ACCOUNTS RECEIVABLE
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic, Basic Plus II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 100
Date First Installed: September 1972
(See Vendor Profile Page V-64)

MANAGEMENT COMPUTING CONSULTANTS
CLINICAL ACCOUNTING SYSTEM
Specific Application: Accounts Receivable Billing
Specific Industry: Medical
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 2
Date First Installed: November 1979
(See Vendor Profile Page V-64)

MANAGEMENT CONCEPT CORP.
ACCOUNTS RECEIVABLE
Operating System: BOS
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Date First Installed: 1979
(See Vendor Profile Page V-65)

MANAGEMENT SCIENCE AMERICA, INC. (MSA)
THE MSA ACCOUNTS RECEIVABLE SYSTEM
Specific Industry: Manufacturing, Banking/Financial, Medical, Insurance, Education, Government, Nonprofit Organizations
System Requirements: IBM 370; IBM 303X
Operating System: DOS; DOS/VS
Memory Required: 180K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 393
Date First Installed: 1975
(See Vendor Profile Page V-65)

MANAGEMENT SERVICES, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM 370; DEC PDP-11
Operating System: DOS; RSTS/E
Source Language: Basic Plus II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,200 to $1,500
Number Installed: 500
(See Vendor Profile Page V-65)

MANAMATION, INC.
ACCOUNTS RECEIVABLE
System Requirements: Prime 50 Series
Operating System: Primos
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-65)

MANUFACTURING CONTROL SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $900 to $4,800
Number Installed: 3
Date First Installed: January 1982
(See Vendor Profile Page V-66)

MAINS SERVICES CORP.
MSC-AR
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $5,000
Number Installed: 25
Date First Installed: 1978
(See Vendor Profile Page V-66)

MARYLAND COMPUTER SERVICES, INC.
ACCOUNTS RECEIVABLE
System Requirements: HP 250
Source Language: HP Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 12
Date First Installed: 1983
(See Vendor Profile Page V-66)

MAS, INC.
ACCOUNTS RECEIVABLE
System Requirements: DEC PDP-11; DEC PCP-8
Operating System: CTS-300; CTS-300
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1976
(See Vendor Profile Page V-66)

MAYORAS & NITTLE, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 56K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-67)

MCBA
ACCOUNTS RECEIVABLE (A/R)
System Requirements: DEC VAX; TI 990, Business System; Altos 586; Zilog System 8000
Operating System: VMS; DX-10; Xenix; Unix/Zeus-Based
Memory Required: 56K bytes
Source Language: Dibol, Cobol, Dibol/Softbol, RM/Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $900 to $6,000
Number Installed: 8,000
Date First Installed: September 1974
(See Vendor Profile Page V-67)

MCCORMACK & DODGE CORP.
AR/M
System Requirements: IBM
Operating System: OS/VS; DOS
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $67,000
Date First Installed: 1984
(See Vendor Profile Page V-67)

MCP SOFTWARE
BACS - ACCOUNTS RECEIVABLE
System Requirements: Wang 2200
Memory Required: 64K bytes
Source Language: Basic II
Source Code Available: Yes
Price: $1,500
Number Installed: 25
Date First Installed: 1981
(See Vendor Profile Page V-68)

MEDICAL DATA SERVICES CORP.
P-BASE
Specific Application: Hospital-Based Physicians' Multiuser Medical Accounts Receivable
Specific Industry: Medical
System Requirements: Microdata Reality; ADDS Mentor; Prime
Operating System: Pick; Information
Memory Required: 16K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $5,000 to $25,000
Number Installed: 60
Date First Installed: November 1982
(See Vendor Profile Page V-69)

MEDICAL DATA SERVICES CORP.
S-BASE
Specific Application: Hospital Based Physicans' Single User Medical Accounts Receivable
Specific Industry: Medical
System Requirements: Micro Data Reality; ADDS Mentor; Prime
Operating System: Pick; Information
Memory Required: 16K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $7,500
Number Installed: 25
Date First Installed: 1982

MENTOR SYSTEMS, INC.
PUBLIC UTILITY BILLING SYSTEM
Specific Application: Billing Collections, Accounting Functions
Specific Industry: Government
System Requirements: IBM System/36, PC-XT
Operating System: SSP
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 100
Date First Installed: September 1978
(See Vendor Profile Page V-69)

METRO SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/36; DEC VAX; Pertec; Honeywell
Operating System: SSP; VMS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-69)

MHA SOFTWARE SERVICES, INC.
ACCOUNTS RECEIVABLE
Specific Application: Invoicing, A/R, Sales Analysis
System Requirements: IBM 5280
Memory Required: 48K bytes
Source Language: DE/RPG
Source Code Available: $600
Purchase Terms: Purchase
Price: $500
Number Installed: 10
Date First Installed: August 1982
(See Vendor Profile Page V-69)

MICHIGAN BUSINESS SYSTEMS & SOFTWARE, INC.
ACCOUNTS RECEIVABLE
System Requirements: Burroughs; DEC PDP-11
Operating System: CMS; RSTS/E
Source Language: Dibol, Cobol, RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000 to $2,500
Number Installed: 5
Date First Installed: 1976
(See Vendor Profile Page V-69)

MID AMERICA BUSINESS COMPUTER, INC.
ACCOUNTS RECEIVABLE
System Requirements: DG
Operating System: ICOS; RDOS; AOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1977
(See Vendor Profile Page V-70)

MINI-COMPUTER BUSINESS APPLICATIONS, INC.
ACCOUNTS RECEIVABLE
System Requirements: DEC, Wang VS; HP
Operating System: RSTS/E; VMS, RT-11; MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1,000
(See Vendor Profile Page V-72)

MINI-COMPUTER SUPPORT GROUP, INC.
ACCOUNTS RECEIVABLE
Specific Application: Selectable Open Item or Balance Forward Application including Sales Analysis
System Requirements: Data Point
Operating System: DOS
Memory Required: 64K bytes
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,100
Number Installed: 75
Date First Installed: 1979
(See Vendor Profile Page V-72)

MIS SOFTWARE CORP.
ACCOUNTS RECEIVABLE
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/36, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II (System/36), RPG-III(System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $5,000
Number Installed: 7
Date First Installed: January 1983
(See Vendor Profile Page V-72)

MOORE DATA SYSTEMS, INC.
CENTRAL CASHIERING SYSTEM
ACCOUNTS RECEIVABLE
Specific Application: Central Cashering/Accounts Receivable
Specific Industry: Government
System Requirements: NCR Criterion
Operating System: VRX
Memory Required: 1.0M bytes
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $75,000
Number Installed: 5
Date First Installed: 1980
(See Vendor Profile Page V-73)

MRP SYSTEMS
ACCOUNTS RECEIVABLE
Specific Industry: Manufacturing
System Requirements: DG; Point 4
Operating System: Iris
Memory Required: 12K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-74)

MR. SOFTWARE
ACCOUNTS RECEIVABLE
System Requirements: IBM System/23 System/34, System/36, 5110
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $3,500
Number Installed: 200
(See Vendor Profile Page V-74)

MULTICEPT CORP.
ACCOUNTS RECEIVABLE
Operating System: Boss
Memory Required: 64K bytes
Source Language: Micro Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1980
(See Vendor Profile Page V-74)

MULTI-SYSTEMS
ACCOUNTS RECEIVABLE
System Requirements: TI 990; Prime; IBM
Operating System: DX-10; Primos; MVS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Number Installed: 33
Date First Installed: 1979
(See Vendor Profile Page V-74)

NATIONAL DATA SERVICES, INC.
ACCOUNTS RECEIVABLE
System Requirements: Burroughs
Operating System: MCP
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 6
Date First Installed: January 1983
(See Vendor Profile Page V-74)

NATIONAL SYSTEMS CORP.
ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable For Telemarketing or Teleselection Packages
Specific Industry: Marketing Collections
System Requirements: IBM Series/1; DG Eclipse; DEC 11/70
Memory Required: 128K bytes
Source Language: Mumps
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Time-sharing
Price: $25,000 to $50,000
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-75)

NATIONAL SYSTEMS CORP.
TELECOLLECTIONS SYSTEM
Specific Application: Tracks Debtor Records and Contains Comprehensive Records of Contact Dates
Specific Industry: Collections
System Requirements: IBM Series/1; DG Eclipse; DEC 11/70
Operating System: Unix
Memory Required: 128K bytes
Source Language: Mumps
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Time-sharing
Price: $50,000 to $250,000
Number Installed: 1
Date First Installed: 1980

NATIONAL TIMESHARING & DATA SERVICES
BALANCE FORWARD ACCTS RECEIVABLE
Specific Application: Balance Forward Accounts Receivable
System Requirements: IBM 4341

Operating System: OS/VS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-75)

NATIONAL TIMESHARING & DATA SERVICES
ITEMIZED ACCOUNTS RECEIVABLE
Specific Application: Itemized Accounts Receivable
System Requirements: IBM 4341
Operating System: OS/VS
Memory Required: 150K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase

NCA CORP.
MARCIN ACCOUNTS RECEIVABLE
Specific Industry: Manufacturing
System Requirements: DEC PDP, DEC VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-76)

NETWORK SOLUTIONS, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-75)

NEWPORT WEST DATA SERVICES, INC.
ACCOUNTS RECEIVABLE
System Requirements: DS
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 4
Date First Installed: 1981
(See Vendor Profile Page V-76)

NORTHEAST DATACOM, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-76)

NORTHEASTERN DATA PROCESSING, INC.
ACCOUNTS RECEIVABLE
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-76)

ODYSSEY SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Manufacturing
System Requirements: EDS Point 4; DG Nova; Ulton; Nixdorf
Operating System: Iris; IOS; NOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Number Installed: 4
Date First Installed: 1981
(See Vendor Profile Page V-77)

OHIO DATA BASE
PROCOM
Specific Industry: Country Club
System Requirements: Al-Micro
Source Language: Alpha Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Date First Installed: 1980
(See Vendor Profile Page V-77)

O-MP SYSTEMS
ACCOUNTS RECEIVABLE
System Requirements: STI 5000, 8000
Operating System: Unix
Memory Required: 64K bytes
Source Language: Extended Basic, C
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 8
Date First Installed: January 1982
(See Vendor Profile Page V-78)

PACIFIC AREA COMPUTER SERVICE, INC.
ACCOUNTS RECEIVABLE
System Requirements: HP 3000
Operating System: MPE IV; MPE V
Source Language: Basic
Purchase Terms: Purchase; Lease
Price: $5,000
(See Vendor Profile Page V-78)

PARA RESEARCH, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36, System/38
Operating System: CPF; SSP
Memory Required: 20K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 200
Date First Installed: 1982
(See Vendor Profile Page V-79)

PARK AVENUE DATA SERVICES, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: 1980
(See Vendor Profile Page V-79)

PBL ASSOCIATES
TAP ACCOUNTS RECEIVABLE
Specific Application: On-line A/R, Cash Receipts
Specific Industry: Manufacturing, Wholesale/Distribution, Banking/Financial, Medical, Education, Government, Hotel/Casino
System Requirements: Tandem
Operating System: Guardian
Source Language: Cobol, Pathway
Source Code Available: Yes
Purchase Terms: Purchase
Price: $18,700
Number Installed: 16
Date First Installed: December 1981
(See Vendor Profile Page V-80)

PBS COMPUTERS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Public Accountant
System Requirements: DEC PDP-11; Prime; Plessey
Operating System: RT-11; Primos; RSX-11M
Memory Required: 64K bytes
Source Language: Fortran, Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $4,200
Number Installed: 75
Date First Installed: 1980
(See Vendor Profile Page V-80)

PEAT, MARWICK, MITCHELL & CO.
ACCOUNTS RECEIVABLE
System Requirements: DEC PDP-11; Wang VS; Datapoint
Source Language: Dibol, Cobol, Datebus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-80)

PERFECT SOFTWARE SOLUTIONS
COMMERCIAL COLLECTION PACKAGE
Specific Application: Maintains and Tracks Claims Submitted By Their Clients, Forwards Claims to Attorneys When Necessary
Specific Industry: Collection
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: June 1982
(See Vendor Profile Page V-80)

PERFORMANCE MANAGEMENT, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-80)

PETROCOMP SYSTEMS
ACCOUNTS RECEIVABLE
Specific Industry: Oil and Gas
System Requirements: TI; TI 800 Series
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-81)

PIONEER SOFTWARE, INC.
MAP/36 ACCOUNTS RECEIVABLE
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: May 1982
(See Vendor Profile Page V-81)

PLYCOM SERVICES, INC.
ACCOUNTS RECEIVABLE
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSTS/E; VMS
Memory Required: 16K bytes
Source Language: YMS Basic, Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,300 to $7,500
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-82)

PSI COMPUTER SERVICES CO.
ACCOUNTS RECEIVABLE
System Requirements: DEC PDP-11
Operating System: CTS-300; CTS-500; RSTS/E; RT-11
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 5
Date First Installed: 1979
(See Vendor Profile Page V-82)

POLYGON ASSOCIATES, INC.
AR3
Specific Application: Accounts Reconciliation System, Billing
Specific Industry: Insurance
System Requirements: IBM 370, 4300, 30XX
Operating System: OS/VS; DOS
Memory Required: 1.0M bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 110
Date First Installed: September 1977
(See Vendor Profile Page V-82)

POOR MAN DOUGLAS CORP.
MED 990
Specific Application: Medical Accounts Receivable
Specific Industry: Medical
System Requirements: TI Business System 3
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: January 1980
(See Vendor Profile Page V-82)

PRODUCTION SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Operating System: Unix
Memory Required: 256K bytes
Source Language: RM Cobol
Source Code Available: Yes; $3,000
Purchase Terms: Purchase
Price: $1,500
Number Installed: 100
Date First Installed: 1980
(See Vendor Profile Page V-83)

PROFESSIONAL BUSINESS COMPUTER SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Wholesale/Distribution, Accounting
System Requirements: TI DS990
Operating System: DX-10; Unix
Memory Required: 256K bytes
Source Language: Cobol, RPG
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-83)

PRO TYM SYSTEM
ACCOUNTS RECEIVABLE
Operating System: Iris
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,495
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-84)

PRO TYM SYSTEM
ACCOUNTANT'S ACCOUNTS RECEIVABLE
Specific Application: Multiple Client Accounts Receivable
Operating System: Iris
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,495
Number Installed: 6
Date First Installed: 1979

Q METRICS, INC.
ACCOUNTS RECEIVABLE
System Requirements: DG Eclipse; Alloe 586; Onyx C8000; Zilog 11
Operating System: RDOS; Unix
Memory Required: 64K bytes
Source Language: DG Cobol, RM Cobol, C
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 6
Date First Installed: October 1982
(See Vendor Profile Page V-84)

R. A. HOFFTIEZER & ASSOCIATES, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 10
Date First Installed: September 1979
(See Vendor Profile Page V-85)

RAPID DATA, INC.
A/R ACTIVE
Specific Application: A/R Interactive System
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 45
Date First Installed: 1977
(See Vendor Profile Page V-86)

RESOURCE DYNAMICS, INC.
ACCOUNTS RECEIVABLE
System Requirements: Datapoint
Operating System: RMS/DOS
Memory Required: 256K bytes
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,250 to $2,450
Number Installed: 5
Date First Installed: March 1982
(See Vendor Profile Page V-86)

RESOURCE SOFTWARE INTERNATIONAL, INC.
ACCOUNTS RECEIVABLE
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,375
Date First Installed: 1977
(See Vendor Profile Page V-86)

REZZO DATA SYSTEMS CORP.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/36
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 7
Date First Installed: February 1981
(See Vendor Profile Page V-87)

R. SHRIVER ASSOCIATES
A/R
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 256K bytes
Source Language: Cobol 2
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1979
(See Vendor Profile Page V-87)

RMF CORP.
RECEIVABLE A/R SOFTWARE - ACCRE
System Requirements: DEC
Operating System: RSTS/E; RT-11
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 5
Date First Installed: 1977
(See Vendor Profile Page V-87)

SAYLER THORSTENSON & CO.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 5
Date First Installed: 1980
(See Vendor Profile Page V-88)

SBS COMPUTER SERVICES CORP.
ON LINE ACCOUNTS RECEIVABLE
System Requirements: Sperry 1100
Source Language: Mapper, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-88)

SCIENCE MANAGEMENT CORP.
SOFTWARE SYSTEMS DIVISION
THOROUGHBRED ACCOUNTS RECEIVABLE
Operating System: Unix
Memory Required: 20K bytes
Source Language: SMC Thoroughbred
Source Code Available: Yes
Number Installed: 1,600
Date First Installed: 1977
(See Vendor Profile Page V-88)

SHIATA SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable, Open Item, Powerful Cash Applications
System Requirements: TI
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol, RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Date First Installed: 1980
(See Vendor Profile Page V-88)

SENTINEL COMPUTER CORP.
ACCOUNTS RECEIVABLE
Specific Industry: Wholesale/Distribution
System Requirements: Sentinel 30, 40, 50, 80
Operating System: DSOS
Memory Required: 128K bytes
Source Languages: DBL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
Number Installed: 200
Date First Installed: April 1981
(See Vendor Profile Page V-89)

SHAKER COMPUTER & MANAGEMENT SERVICES, INC.
DEBTORS ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable For Debtors
System Requirements: Prime
Memory Required: 1.0M bytes
Source Language: Fortran, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 5
Date First Installed: 1978
(See Vendor Profile Page V-89)

SIGMA SYSTEMS, INC.
STUDENT ACCOUNTS RECEIVABLE
Specific Industry: Education
System Requirements: IBM; DEC 10/20; HP 3000; DEC VAX
Operating System: DOS; TOPS; MPE IV; VMS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1982
(See Vendor Profile Page V-89)

SMART, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Retail
System Requirements: IBM 4300; IBM 370
Operating System: DOS/VSE; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $150,000
Number Installed: 1
Date First Installed: 1984
(See Vendor Profile Page V-92)

SMC SOFTWARE SYSTEMS
ACCOUNTS RECEIVABLE
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 36K bytes
Source Language: SMC Basic
Purchase Terms: Purchase
Price: $595
Date First Installed: 1972
(See Vendor Profile Page V-92)

SMITH, DENNIS & GATLOSS, INC.
BUSINESS 3000 ACCOUNTS RECEIVABLE
Specific Application: Accounts Receivable
Specific Industry: Banking/Financial, Medical, Legal, Construction,

Transportation, Nonprofit Organizations
System Requirements: HP 3000
Operating System: MPE
Source Language: Image, SPL, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 40
(See Vendor Profile Page V-92)

SMYTH BUSINESS SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Retail
System Requirements: IBM 4300; DG
Operating System: OS/VS; RDOS
Memory Required: 100K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000 to $20,000
Date First Installed: 1977
(See Vendor Profile Page V-92)

SOFTWARE INTERNATIONAL CORP.
ACCOUNTS RECEIVABLE
System Requirements: IBM 360, 370, 4300 Series, System 34; Sperry 9030, 9040
Operating System: DOS; DOS/VSE; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 300
Date First Installed: 1974
(See Vendor Profile Page V-93)

SOFTWARE SUPPORT SERVICES, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Transportation
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: April 1981
(See Vendor Profile Page V-93)

SOLUTION ASSOCIATES, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/38, PC
Operating System: SSP
Memory Required: 24K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-94)

SPINDATA, INC.
ACCOUNTS RECEIVABLE
System Requirements: Datapoint
Operating System: DOS
Memory Required: 48K bytes
Source Language: Databus
Source Code Available: No
Purchase Terms: Purchase
Price: $1,200
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-94)

SPERRY CORP.
MSA 1100 ACCOUNTS RECEIVABLE SYSTEM
System Requirements: Sperry 1100
Operating System: 1100 OS
(See Vendor Profile Page V-95)

STEPHEN W. LEVY, INC.
ACCOUNTS RECEIVABLE-OPEN ITEM OR BALANCE
System Requirements: Datapoint
Operating System: DOS
Memory Required: 32K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 65
Date First Installed: August 1979
(See Vendor Profile Page V-95)

STOLTZ ENTERPRISES, INC.
ACCOUNTS RECEIVABLE
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-96)

STS SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: DG Nova, Eclipse; MV Series
Operating System: Micos; AOS/VS
Memory Required: 64K bytes
Source Language: Interactive Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $25,000
(See Vendor Profile Page V-96)

SYSCOM, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 4
(See Vendor Profile Page V-97)

SYSTEM AUTOMATION CORP.
ACCOUNTS RECEIVABLE
System Requirements: HP 3000; Convergent
Operating System: MPE; CTOS
Memory Required: 256K bytes
Source Language: Cobol (HP), Pascal
Source Code Available: Yes
Purchase Terms: Purchase; Timesharing
(See Vendor Profile Page V-98)

SYSTEMS NORTHWEST, INC.
ACCOUNTS RECEIVABLE
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 7
(See Vendor Profile Page V-98)

SYSTEMS TECHNOLOGY AUTOMATED RESOURCES, INC.
ACCOUNTS RECEIVABLE
System Requirements: DG
Operating System: RDOS; AOS; DOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 100
(See Vendor Profile Page V-100)

SYTEK, INC.
ACCOUNTS RECEIVABLE
System Requirements: DEC Decmate I, Decmate II
Operating System: COS-310
Memory Required: 32K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
(See Vendor Profile Page V-100)

TELECOMP, INC.
ACCOUNTS RECEIVABLE
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,800
Number Installed: 60
Date First Installed: 1978
(See Vendor Profile Page V-101)

THETA BUSINESS SYSTEMS ACCOUNTS RECEIVABLE
System Requirements: DEC PDP-11; HP 1000; Wicat; IBM PC
Operating System: RT-11; RSX-11M+; MCS
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: June 1980
(See Vendor Profile Page V-102)

TIMELINE SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Construction
System Requirements: TI Business System
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Monthly License
Price: $3,700
Number Installed: 184
Date First Installed: 1980
(See Vendor Profile Page V-102)

TIMELINE, INC.
ACCOUNTS RECEIVABLE
System Requirements: DEC Micro PDP-11/23, Micro PDP-11/70, Micro PDP-11/44
Operating System: RSTS/E
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Timesharing
Price: $2,500
Date First Installed: 1977
(See Vendor Profile Page V-102)

TIME SHARE COMPUTER SYSTEMS
EASE ACCOUNTS RECEIVABLE
Operating System: Pick
Memory Required: 64K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 40
(See Vendor Profile Page V-102)

TIMESHARING CONSULTANTS
ACCOUNTS RECEIVABLE
System Requirements: DEC System 20
Operating System: TOPS-20
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
(See Vendor Profile Page V-102)

TRANSDOMM DATA SYSTEMS
TOLAS-ACCOUNTS RECEIVABLE
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E
Memory Required: 512K bytes
Source Language: Basic, Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
(See Vendor Profile Page V-103)

TRAX COMPUTER ENGINEERING SYSTEM
DDS - 400
Specific Application: Accounts Receivable/Financial and Record Control
Specific Industry: Medical, Dental
System Requirements: Honeywell DPS 6, Micro System
Operating System: GCOS
Memory Required: 256K bytes
Source Language: Cobol, TCL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $15,000
Number Installed: 2
(See Vendor Profile Page V-104)

TRAX COMPUTER ENGINEERING SYSTEM
MDS - 400
Specific Application: Accounts Receivable/Financial and Record Control
Specific Industry: Medical
System Requirements: Honeywell DPS 6, Micro System
Operating System: GCOS-400
Memory Required: 256K bytes
Source Language: Cobol, TCL

Purchase Terms: Purchase
Price: $9,000 to $60,000
Number Installed: 15
Date First Installed: 1982

TDI TECHNICAL SUPPORT, INC.
CICS ACCOUNTS RECEIVABLE
System Requirements: IBM
Operating System: DOS/VSE
Memory Required: 100K bytes
Source Language: Cobol
Source Code Available: Yes; $10,000
Purchase Terms: Purchase
Price: $25,000
Number Installed: 22
Date First Installed: 1978
(See Vendor Profile Page V-104)

URBAN DIGITAL TECHNOLOGIES
SPIDER II-ACCOUNTS RECEIVABLE
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,400
Date First Installed: March 1983
(See Vendor Profile Page V-105)

UNISYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: DEC; NEC APS
Operating System: RSTS/E; RT-11
Memory Required: 128K bytes
Source Language: Cobol, Macro, Dibol
Source Code Available: Yes; $600
Purchase Terms: Purchase
Price: $1,000 to $2,500
Number Installed: 20
Date First Installed: January 1980
(See Vendor Profile Page V-106)

UNIVERSAL COMPUTER SERVICE
ACCOUNT RECEIVABLE
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: HP 3000
Operating System: MPE
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
Number Installed: 5
Date First Installed: 1979
(See Vendor Profile Page V-108)

UNIVERSAL DESIGN SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: Burroughs 1100; IBM 360
Memory Required: 256K bytes
Source Language: Basic, Cobol, Autocoder
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1970
(See Vendor Profile Page V-109)

UP-TIME SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: DEC PDP-11; DEC VAX
Operating System: TSX-11; VMS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 8
Date First Installed: 1982
(See Vendor Profile Page V-109)

VALLEY DATA BASE
ACCOUNTS RECEIVABLE
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol 2
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $3,500
Date First Installed: 1983
(See Vendor Profile Page V-108)

VALLEY DATA BASE
LEGAL ACCOUNTS RECEIVABLE
Specific Industry: Legal
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol2
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 2
Date First Installed: 1980

VECTOR SYSTEMS CORP.
ACCOUNTS RECEIVABLE
System Requirements: IBM 4331
Operating System: VM
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-107)

VISTA SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM; Prime; DEC VAX
Operating System: CMS/DOS; Primos; VMS
Memory Required: 500K bytes
Source Language: Fortran, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-107)

WALKER INTERACTIVE PRODUCTS, INC.
II/ARC
System Requirements: IBM 4300 Series, 308X, 360, 370; HP 3000
Operating System: SSX; DOS/VS; MVS; DOS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1977
(See Vendor Profile Page V-107)

WCS COMPUTER SERVICES, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: January 1985
(See Vendor Profile Page V-108)

WHITE MAT SYSTEMS, INC.
ACCOUNTS RECEIVABLE
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Source Language: Basic, Basic Plus II
Purchase Terms: Purchase; Rental; Lease; Time-sharing
Date First Installed: 1974
(See Vendor Profile Page V-109)

WHITESIDE ASSOCIATES
ACCOUNTS RECEIVABLE
System Requirements: IBM 360, 370, 4300; Burroughs
Operating System: DOS
Memory Required: 256K bytes
Source Language: Cobol 34
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 50
Date First Installed: 1972
(See Vendor Profile Page V-109)

WICHITA SOFTWARE CORP.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/23
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,270
Number Installed: 50
Date First Installed: September 1981
(See Vendor Profile Page V-109)

WOLF DATA SERVICES, INC.
ACCOUNTS RECEIVABLE SYSTEM
System Requirements: Datapoint; Prime 50 Series
Operating System: RMS; Primos; DOS
Source Language: Cobol, Database, Datashare
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 17
Date First Installed: January 1978
(See Vendor Profile Page V-109)

XEROX CORP.
ACCOUNTS RECEIVABLE
Specific Application: Flexible Means of Recording and Processing Receivables. Handles Both Balance Forward and Open Item Receivables
System Requirements: IBM 370, 303X, 43XX
Operating System: SSX; OS/VS; OS/VS1; MVS
Memory Required: 1.0M bytes
Source Language: Xerox
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-109)

XEROX CORP.
ACCOUNTS RECEIVABLE
Specific Application: Provides A Highly Flexible Means of Recording and Processing Receivables. Handles Both Balance Forward and Open Item Receivables
System Requirements: IBM 370; IBM 303X; IBM 43XX
Operating System: SSX; OS/VS; OS/VS1; MVS
Memory Required: 1.0M bytes
Source Language: Xerox Proprietary
Source Code Available: Yes
Purchase Terms: Purchase

ZELTNER ASSOCIATES, INC.
ACCOUNTS RECEIVABLE
System Requirements: IBM System/23; Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: September 1978
(See Vendor Profile Page V-110)

ZBI DATATRACK SYSTEMS, INC.
ACCOUNTS RECEIVABLE
System Requirements: HP 3000
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-110)

General Ledger

A.C.S. SYSTEMS
GENERAL LEDGER
System Requirements: IBM System/38
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $10,000
Number Installed: 2
Date First Installed: January 1983
(See Vendor Profile Page V-1)

ADLAND COMPUTER SYSTEMS
ADLAND G/L AND FINANCIAL PACKAGE
Specific Application: General Ledger and Financial
Specific Industry: Agribusiness
System Requirements: Burroughs B80, B800, B1000
Operating System: CMS; BTOS
Memory Required: 384K bytes
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 65
(See Vendor Profile Page V-3)

AIRS
GENERAL LEDGER
Specific Industry: Government
System Requirements: DG
Operating System: RDOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 200
(See Vendor Profile Page V-3)

ALAN R. ROGERS, INC.
ARR GENERAL LEDGER
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
(See Vendor Profile Page V-3)

AMCOR COMPUTER CORP.
GENERAL LEDGER & FINANCIAL MANAGEMENT AMFACS
System Requirements: DEC PDP-11, VAX-11/780, VAX-11/750
Operating System: RSTS/E; VMS; VMS
Memory Required: 62K bytes
Source Language: Basic Plus II, Basic
Purchase Terms: Purchase; Lease
Price: $6,500 to $16,900
Number Installed: 80
(See Vendor Profile Page V-4)

AMERICAN BUSINESS & PROFESSIONAL COMPUTER SYSTEMS, INC.
GENERAL LEDGER
System Requirements: DEC PDP-11; Zenith
Operating System: RSTS/E; COS-310; CTS-300
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $20,000
(See Vendor Profile Page V-4)

AMERICAN COMPUTERS & ELECTRONICS CORP.
GENERAL LEDGER
Specific Application: General Accounting
System Requirements: TI 990 Series; DEC VAX
Operating System: DX-10; VMS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1982
(See Vendor Profile Page V-4)

AMERICAN RESOURCE SYSTEMS, INC.
SYSTEM 34 GENERAL LEDGER FINANCIAL
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Date First Installed: 1976
(See Vendor Profile Page V-5)

APEX DATA SYSTEMS
GENERAL LEDGER
Specific Industry: Manufacturing, Wholesale/Distribution, Banking/Financial, Education
System Requirements: Prime 2250, 250, 550, 850
Operating System: Primos
Memory Required: 500K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,500
Number Installed: 500
Date First Installed: September 1979
(See Vendor Profile Page V-6)

APEX DATA SYSTEMS
GENERAL LEDGER III
Specific Industry: Manufacturing, Wholesale/Distribution, Education
System Requirements: Prime 2250, 250, 550, 850
Operating System: Primos
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $7,500
Number Installed: 12
Date First Installed: September 1979

APOLLO COMPUTER SYSTEMS, INC.
GENERAL LEDGER
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Lease
Price: $3,800
Number Installed: 50
Date First Installed: 1979
(See Vendor Profile Page V-6)

APPLICATION ORIENTED SYSTEMS, INC.
GLPCS-GENERAL LEDGER
Specific Application: General Ledger, Fund Accounting
Specific Industry: Banking/Financial
System Requirements: DEC VAX
Operating System: VMS; RSTS/E
Memory Required: 512K bytes
Source Language: Cobol
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: June 1983
(See Vendor Profile Page V-8)

APPLIED BASIC SYSTEMS, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/36, System/32
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-6)

APPLIED INFORMATION MANAGEMENT, INC. (AIM)
AIM-GS
Specific Application: General Ledger Financial Reporting
System Requirements: Royal; Point 4; DG; Vitronix
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
Number Installed: 50
Date First Installed: 1980
(See Vendor Profile Page V-7)

APPLIED SOLUTIONS, INC.
GENERAL LEDGER
Specific Application: General Ledger and Financial Statements
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 3
Date First Installed: February 1983
(See Vendor Profile Page V-8)

APPLIED SYSTEMS, INC.
GENERAL LEDGER
Specific Application: General Ledger With Double Entry System and Balance Sheet
Specific Industry: Education, Government
System Requirements: DEC VAX, PDP-8, Decmate 11/23
Operating System: VMS; RSX-11M; RT-11; RSTS/E
Memory Required: 64K bytes
Source Language: Assembly, C
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: 1976
(See Vendor Profile Page V-8)

ARGONAUT INFORMATION SYSTEM, INC.
AIS GENERAL LEDGER/BUDGETING SYSTEM
Specific Application: General Ledger, Budgeting
System Requirements: IBM System/36, 370; HP 3000; DEC VAX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1976
(See Vendor Profile Page V-8)

ARTHUR ANDERSEN & CO.
FIN-PAC 36 GENERAL LEDGER
System Requirements: IBM System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 460
Date First Installed: 1972
(See Vendor Profile Page V-9)

ARTHUR ANDERSEN & CO.
FIN PAC/38 GENERAL LEDGER
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1981

ASI DATA SYSTEMS, INC.
INTEGRATED GENERAL LEDGER V-9
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase

Price: $4,000
Number Installed: 90
Date First Installed: January 1979
(See Vendor Profile Page V-9)

ASK COMPUTER SYSTEMS, INC.
MANMAN/GL
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: Image; VMS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $20,000
Number Installed: 350
Date First Installed: 1980
(See Vendor Profile Page V-9)

AUTOMATED RESOURCES GROUP, INC.
GL 3000
Specific Industry: Publishing
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-10)

BARCO DATA, INC.
GENERAL LEDGER/BUDGETARY CONTROL
Specific Application: General Ledger Budgetary Control
System Requirements: DEC PDP-11/23, PDP-11/70; HP 3000
Operating System: RT-11; MPE IV; RSTS/E; VM
Memory Required: 256K bytes
Source Language: DEC Dibol II, HP Quasar System
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: December 1975
(See Vendor Profile Page V-11)

BANCROFT COMPUTER SYSTEMS, INC.
FINANCIAL REPORTING AND GENERAL LEDGER SYSTEM
Specific Application: Financial Reporting and General Ledger
System Requirements: IBM System 3, System/34, System/38, System/36
Operating System: SSP
Memory Required: 20K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,800
Number Installed: 650
Date First Installed: 1975
(See Vendor Profile Page V-11)

BASIC, INC.
GENERAL LEDGER/FINANCIAL STATEMENTS
System Requirements: IBM 4300
Operating System: DOS/VSE; MVS; CICS
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Date First Installed: June 1982
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS NETWORK GENERAL LEDGER PACKAGE
Specific Application: Network General Ledger (Can Interface With Other Network Accounting Packs)
System Requirements: Billings
Operating System: Boss
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: 1982
(See Vendor Profile Page V-12)

BMBC COMPUTER SERVICES
GENERAL LEDGER
System Requirements: PE 3200 Series
Operating System: OS/VS
Memory Required: 768K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Lease
Number Installed: 10
Date First Installed: January 1983
(See Vendor Profile Page V-12)

BINEX AUTOMATED BUSINESS SYSTEMS, INC.
INTERACTIVE GENERAL LEDGER
Specific Application: General Ledger, Departmentalized Budget Reports
System Requirements: DG
Operating System: Bliss
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $1,000
Number Installed: 120
Date First Installed: 1972
(See Vendor Profile Page V-12)

BRIDGE COMPUTER SYSTEMS, INC.
AGRICULTURE GENERAL LEDGER
Specific Industry: Agriculture
System Requirements: DG; IBM System/34; IBM System/36
Operating System: Bliss; SSP
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,700
Number Installed: 30
Date First Installed: 1974
(See Vendor Profile Page V-13)

BRISTOL INFORMATION SYSTEMS, INC.
GENERAL LEDGER SYSTEM
System Requirements: IBM PC; Vector; Datapoint
Operating System: DOS/RMS
Memory Required: 64K bytes
Source Language: Database
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 200
Date First Installed: October 1972
(See Vendor Profile Page V-13)

BURLINGTON SYSTEMS, INC.
GPBS GENERAL LEDGER
Specific Industry: Medical
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: EDL
Purchase Terms: Purchase
Price: $2,500
Date First Installed: 1980
(See Vendor Profile Page V-13)

BUSINESS SYSTEMS GROUP
CPA COMPREHENSIVE FINANCIAL REPORTING
Specific Application: General Ledger and Payroll Reporting
Specific Industry: Banking/Financial
System Requirements: TI 990; TI Business System 300, Business System 600, Professional
Operating System: DX-10
Memory Required: 20K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 35
Date First Installed: December 1978
(See Vendor Profile Page V-14)

C. B. SYSTEMS, INC.
GENERAL LEDGER
System Requirements: Honeywell Level 6
Operating System: GCOS-400
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 65
Date First Installed: 1978
(See Vendor Profile Page V-16)

CERTIFIED DATA MANAGEMENT, INC.
GENERAL LEDGER PRIVATE
System Requirements: IBM 360
Operating System: DOS
Memory Required: 64K bytes
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1974
(See Vendor Profile Page V-17)

CHAMP SYSTEMS, INC.
GENERAL LEDGER
System Requirements: Basic Four S10
Source Language: Business Basic
Source Code Available: Yes
Number Installed: 6
Date First Installed: 1980
(See Vendor Profile Page V-17)

CHELSEA INTERNATIONAL CORP.
INTERACTIVE GENERAL LEDGER ACCOUNT
Specific Application: General Ledger With Overhead, General Sales and Project Cost Accounting
System Requirements: IBM PC; Exicon 660
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $300
Number Installed: 1
Date First Installed: June 1983
(See Vendor Profile Page V-17)

CHELSOFT'S MANAGEMENT CONTROLS, INC.
CMC GENERAL LEDGER SYSTEM, VERSION 1
System Requirements: Datapoint 1550
Operating System: DOS
Memory Required: 64K bytes
Source Language: Database
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,500
Number Installed: 18
Date First Installed: January 1978
(See Vendor Profile Page V-17)

CHELSOFT'S MANAGEMENT CONTROLS, INC.
CMC GENERAL LEDGER SYSTEM, VERSION 2
System Requirements: Datapoint 1550
Operating System: DOS
Memory Required: 64K bytes
Source Language: Database
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $3,200
Number Installed: 11
Date First Installed: December 1980

CHRIS SCHAEFER & CO.
CSCO GENERAL LEDGER/FINANCIAL REPORT GENERATOR
Specific Application: Multicompany, Multidivisional Capability With Consolidations
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $14,500
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-18)

CISC ASSOCIATES, INC.
FGL/3000
Specific Application: A Multifund General Ledger With Budgeting and Report Writer
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 35
Date First Installed: 1977
(See Vendor Profile Page V-18)

CISC ASSOCIATES, INC.
GL/3000
Specific Application: Multicompany

General Ledger With Budgeting and Report Writer
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 35
Date First Installed: 1977

G. M. COMPUTERS, INC.
GENERAL LEDGER
System Requirements: DG; IBM
Operating System: RDOS; Super/DOS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-18)

GEAC CORP.
GENERAL LEDGER
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $9,000
Number Installed: 6
Date First Installed: 1977
(See Vendor Profile Page V-18)

GELLER — JACKSON, INC.
C/JADVANCED GENERAL LEDGER
Specific Application: General Ledger and Financial Reporting System
System Requirements: DEC VAX; HP 3000
Operating System: VMS; MPE
Memory Required: 32K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $18,000
Number Installed: 84
Date First Installed: 1982
(See Vendor Profile Page V-19)

GOLDSMINE SYSTEMS, INC.
GENERAL LEDGER
System Requirements: IBM System/38, System/32, System/34, System/36
Operating System: CPF; SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 250
Date First Installed: 1974
(See Vendor Profile Page V-19)

COMMERCIAL COMPUTER SYSTEMS
SECOND TIME - GENERAL LEDGER
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $995
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-19)

COMMERCIAL SYSTEMS GROUP, INC.
GENERAL LEDGER
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMPLEX SYSTEM, INC.
DDA/GENERAL LEDGER
Specific Industry: Banking/Financial
System Requirements: IBM System/34; IBM System/38
Operating System: SSP
Source Language: RPG, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-20)

COMPUFACT
GENERAL LEDGER
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 50 Series, 2250, 25
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Info Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMPUMAX, INC.
MAXILEDGER
Specific Industry: Manufacturing
System Requirements: Xerox 820; Zenith Z89; NEC PC 8000; Micropolis 16
Memory Required: 48K bytes
Source Language: Microsoft Basic, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $350
Number Installed: 500
Date First Installed: 1981
(See Vendor Profile Page V-21)

COMPU-SHARE, INC.
GENERAL LEDGER-GL-11- VERSION 4
System Requirements: DEC PDP-11/23, VAX
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 100
(See Vendor Profile Page V-21)

COMPUTAC, INC.
MARC 4 - GENERAL LEDGER
Specific Application: General Ledger For Periodical Distributors
Specific Industry: Publishing
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 45
Date First Installed: January 1980
(See Vendor Profile Page V-21)

COMPUTER COMPUTING CORP.
GENERAL LEDGER
System Requirements: IBM 370
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Rental
Number Installed: 200
Date First Installed: 1974
(See Vendor Profile Page V-21)

COMPUTER ACCOUNTING SYSTEMS (CPAS)
GENERAL LEDGER/FINANCE REPORTING
System Requirements: IBM System/36, System/32, System/34
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,600
Number Installed: 200
Date First Installed: 1971
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-FINANCIAL MANAGEMENT SOFTWARE/GENERAL LEDGER
System Requirements: DG; IBM 4300, 30XX, 370
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000 to $48,000
Number Installed: 400
Date First Installed: 1978
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-GENERAL LEDGER
Specific Industry: Not Industry Specific
System Requirements: IBM; DG Eclipse
Operating System: DOS/VS; OS/VS1; AOS; VM/CMS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $48 to $52
Date First Installed: April 1983

COMPUTER BROKERS, INC.
GENERAL LEDGER
Specific Industry: Medical
System Requirements: TI; Altos
Operating System: DX-10
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $1,500
(See Vendor Profile Page V-22)

COMPUTER FINANCIAL SERVICES
GENERAL LEDGER
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,500
Number Installed: 25
Date First Installed: 1980
(See Vendor Profile Page V-22)

COMPUTER MANAGEMENT CORP.
GENERAL LEDGER - CMC
System Requirements: IBM 370; IBM 4300
Operating System: DOS/VS; DOS/VSE
Source Language: Cobol Structure
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
(See Vendor Profile Page V-23)

COMPUTER RESOURCES & TECHNOLOGY, INC.
GENERAL LEDGER - GLOZ
System Requirements: IBM System/34; IBM System/38
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 10
Date First Installed: January 1980
(See Vendor Profile Page V-24)

COMPUTER RESOURCES CORP. (CRC)
GENERAL LEDGER AND FINANCIAL REPORT
System Requirements: IBM 4331
Operating System: DOS/VS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 5
(See Vendor Profile Page V-24)

COMPUTER SERVICE CONSULTANTS, INC.
GENERAL LEDGER
System Requirements: Prime 300, 400, 550, 750
Operating System: Primos
Memory Required: 64K bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 8
(See Vendor Profile Page V-25)

COMPUTER SERVICES CORP.
GENERAL LEDGER
System Requirements: TI; DEC
Operating System: DX-10; CTS-300
Memory Required: 10K bytes -

Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 800
Date First Installed: 1976
(See Vendor Profile Page V-39)

COMPUTER SYSTEMS, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-39)

COMPUTOR CYBERNETICS
GENERAL LEDGER
System Requirements: IBM System/34, System/36, System/38
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,200
Number Installed: 8
Date First Installed: 1980
(See Vendor Profile Page V-27)

COMPUTRON BUSINESS SOLUTIONS, INC.
ACCOUNTANT II - GENERAL LEDGER
Specific Application: Integrated General Ledger
Specific Industry: Wholesale/Distribution, Retail, Banking/Financial, Construction
System Requirements: DEC PDP-11, Micro PDP-11, VAX, Professional 300
Operating System: RSX-11M; VMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Number Installed: 85
Date First Installed: June 1975
(See Vendor Profile Page V-27)

COMPUTRON TECHNOLOGIES CORP.
CAM/W GENERAL LEDGER
Specific Application: General Ledger and Financial Reporting System
System Requirements: Wang VS; DEC VAX
Operating System: OS/VS; VMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Price: $25,000
Number Installed: 40
(See Vendor Profile Page V-59)

CONCORD MANAGEMENT SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Construction
System Requirements: IBM System/34, PC; TI 990; TI Professional
Operating System: SSP; DX-10
Memory Required: 128K bytes
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $3,000
Number Installed: 300
Date First Installed: 1973
(See Vendor Profile Page V-39)

CONSTRUCTION COMPUTER ASSOCIATES SERVICES, INC.
CCAS CONSTRUCTION - GENERAL LEDGER
Specific Industry: Construction
System Requirements: HP
Operating System: MPE IV
Source Language: RPG, Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1971
(See Vendor Profile Page V-39)

CONSTRUCTION COMPUTER CONTROL CORP.
GENERAL LEDGER
Specific Industry: Construction
System Requirements: Burroughs 5900, 6900, 7900
Operating System: MCP
Source Language: Cobol, Algol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Time-sharing
Number Installed: 350
Date First Installed: 1968
(See Vendor Profile Page V-39)

CONTRAST COMPUTER SYSTEMS, INC.
GENERAL LEDGER
System Requirements: Prime
Operating System: Primos
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-59)

COOPERS & LYBRAND
GENERAL LEDGER
Specific Application: General Ledger Audit Software
System Requirements: IBM 360; IBM 370
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-39)

CORE, INC.
GENERAL LEDGER
System Requirements: IBM 5110, 5120, Datamaster, PC
Memory Required: 48K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-39)

CORRELATED SERVICES CORP.
MCBA - GENERAL LEDGER
System Requirements: Wang 2200; Wang VS
Memory Required: 32K bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 15
Date First Installed: April 1981
(See Vendor Profile Page V-39)

CPSI
GENERAL LEDGER
System Requirements: Altos ACS 586; 68000; Columbia MPC; NCR 8060; IBM PC-XT
Operating System: MOS; Unix; Xenix
Source Language: RM Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 60
Date First Installed: 1979
(See Vendor Profile Page V-39)

CREATIVE DATA SYSTEMS
GENERAL LEDGER
Specific Industry: Wholesale/Distribution
System Requirements: Wang VS
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1979
(See Vendor Profile Page V-31)

CREATIVE DATA SYSTEMS, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 30
Date First Installed: June 1979

CREATIVE SOFTWARE, INC.
CSI BUSINESS SYSTEM - CGSS
Specific Industry: Nonprofit Organizations
System Requirements: DEC PDP-11
Operating System: RSX-11M
Memory Required: 256K bytes
Source Language: Fortran, Macro II
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 2
Date First Installed: March 1983
(See Vendor Profile Page V-31)

CREATIVE SOFTWARE, INC.
CSI GENERAL LEDGER
System Requirements: DEC PDP-11
Operating System: RSX-11M
Memory Required: 256K bytes
Source Language: Fortran, Macro II
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 2
Date First Installed: March 1983
(See Vendor Profile Page V-31)

CRISIS SOFTWARE SYSTEMS, INC.
GENERAL LEDGER
Specific Application: Multicompany General Ledger
System Requirements: Datapoint 6000 Series
Operating System: RMS
Memory Required: 64K bytes
Source Language: Datatalk
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 30
Date First Installed: September 1978
(See Vendor Profile Page V-51)

CRS WEST, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/36, System/38
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Date First Installed: 1970
(See Vendor Profile Page V-31)

CTI LTD., INC.
ACTION/GENERAL LEDGER
System Requirements: IBM System/34, System/38
Operating System: SSP; CPF
Memory Required: 512K bytes
Source Language: RPG-II (System/34), RPG-III (System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $10,000
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-39)

CTI LTD., INC.
ACTION III/38 GENERAL LEDGER
Specific Industry: Construction
System Requirements: IBM System/38
Operating System: CPF
Memory Required: 512K bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 10
Date First Installed: June 1982

CTI LTD., INC.
G/L FOR S/34 REPORTS A SYSTEM CAPABILITIES
Specific Industry: Construction
System Requirements: IBM
Operating System: CPF
Memory Required: 512K bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Date First Installed: September 1981

CTRAC COMPUTER SERVICES, INC.
CTRAC GENERAL LEDGER
System Requirements: DG
Operating System: ICOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 15
Date First Installed: January 1980
(See Vendor Profile Page V-32)

CUSTOM BUSINESS SYSTEMS, INC.
GENERAL LEDGER/ACCOUNTS PAYABLE
Specific Application: General Ledger/Accounts Payable
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 32K bytes
Source Language: Wang Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 60
Date First Installed: 1980
(See Vendor Profile Page V-32)

CUSTOM COMPUTING, INC.
GENERAL LEDGER
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: DataBus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $995 to $1,995
Number Installed: 200
Date First Installed: 1976
(See Vendor Profile Page V-32)

CUSTOMIZED INFORMATION SYSTEMS
GENERAL LEDGER
System Requirements: Sperry 1100
Operating System: 1100 OS
Memory Required: 24K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $85,000
Number Installed: 21
Date First Installed: 1971
(See Vendor Profile Page V-32)

CYBERNETICS, INC.
GENERAL LEDGER
Operating System: Unix; RM/COS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1981
(See Vendor Profile Page V-33)

CYGARE SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Medical
System Requirements: Honeywell DPS 6; Wang 2200
Operating System: GCOS-400
Memory Required: 64K bytes
Source Language: Basic (Wang), Cobol (Honeywell)
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1980
(See Vendor Profile Page V-33)

DATA ASSOCIATES, INC.
GENERAL LEDGER
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 4
Date First Installed: January 1980
(See Vendor Profile Page V-34)

DATA COMMUNICATIONS CORP.
GENERAL LEDGER
Specific Industry: Banking/Financial, Broadcasting
System Requirements: DG Eclipse; DG S140
Operating System: RDOS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 125
Date First Installed: 1981
(See Vendor Profile Page V-34)

DATA DESIGN ASSOCIATES, INC.
GENERAL LEDGER
Specific Application: Comprehensive System Providing A Broad Range OF Control Capabilities For Maintaining A Detailed Financial
System Requirements: IBM 4300; Burroughs; Honeywell
Operating System: OS/VS; DOS; CICS
Memory Required: 200K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Date First Installed: 1984
(See Vendor Profile Page V-35)

DATA INDEX, INC.
SYSTEM GLI (GENERAL LEDGER INTERNATIONAL)
Specific Application: Financial System General Ledger to Budgets
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,900
Number Installed: 15
Date First Installed: June 1978
(See Vendor Profile Page V-35)

DATA INFORMATION SYSTEMS CORP.
ON-LINE GENERAL LEDGER-NCR's
Specific Application: On-line General Ledger
Specific Industry: Banking/Financial
System Requirements: NCR 8400; NCR 8500; NCR 8600
Operating System: VRX
Memory Required: 200K bytes
Source Language: Nast/I
Source Code Available: Yes; $1,800
Purchase Terms: Purchase
Price: $1,800
Number Installed: 15
Date First Installed: April 1982
(See Vendor Profile Page V-35)

DATALOGIC, INC.
DATALOGIC GENERAL LEDGER
Specific Application: Multicompany G/L
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $5,495
Number Installed: 1
Date First Installed: February 1984
(See Vendor Profile Page V-36)

DATA MANAGEMENT DESIGN, INC.
GENERAL LEDGER SYSTEM
Specific Industry: Government
System Requirements: Wang 2200, VS, PC
Operating System: VS
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-36)

DATAMATIC, INC.
GENERAL LEDGER
System Requirements: Honeywell; Datapoint; Burroughs
Memory Required: 128K bytes
Source Language: Cobol 77
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 150
Date First Installed: 1973
(See Vendor Profile Page V-36)

DATAMERGA CORP.
CPA CLIENT WRITE UP SYSTEM
Specific Application: General Ledger Services
Specific Industry: Banking/Financial
System Requirements: NCR
Operating System: 8400; IRX; ITX; RM/COS
Memory Required: 92K bytes
Source Language: Ansi Cobol 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,100
Number Installed: 173
Date First Installed: 1979
(See Vendor Profile Page V-36)

DATAPAK, INC.
GENERAL LEDGER
Specific Application: Trial Balance, Balance Sheets, Income Statements, Check Writing, Journals
System Requirements: DEC PDP
Operating System: RT-11; RSTS/E
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: January 1972
(See Vendor Profile Page V-36)

DATA PROCESSING ENTERPRISES
GENERAL LEDGER
System Requirements: IBM 360, 370, 4100, 4300
Operating System: DOS
Memory Required: 64K bytes
Source Language: BAL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1976
(See Vendor Profile Page V-37)

DATA PROCESSING SERVICES
GENERAL LEDGER
System Requirements: IBM System/34, System/36, System/38
Source Language: RPG-II, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,500
Date First Installed: 1976
(See Vendor Profile Page V-37)

DATAREX COMPUTER SYSTEMS
GENERAL LEDGER
System Requirements: IBM System/3, System/32, System/34
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: Yes; $2,500
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
(See Vendor Profile Page V-37)

DATATEK SYSTEMS, INC.
GENERAL LEDGER
System Requirements: NCR 101; NCR 8200; Burroughs
Operating System: IMOS
Memory Required: 80K bytes
Source Language: Nast/I, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 50
Date First Installed: 1973
(See Vendor Profile Page V-38)

DATATRAC CORP.
DATATRAT GENERAL LEDGER
Specific Application: General Ledger For General Use; Designed As A Client Write-Up Package
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11
Operating System: TSX-11+
Memory Required: 64K bytes
Source Language: Dibol, Cobol
Purchase Terms: Purchase; Lease
Price: $1,500
Number Installed: 40
Date First Installed: 1977
(See Vendor Profile Page V-38)

BATAMO, INC.
GENERAL LEDGER
System Requirements: IBM System/34
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes; $1,000
Purchase Terms: Purchase
Price: $3,000
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-38)

BATAX, INC.
GENERAL LEDGER
Specific Industry: Engineering, Real, Construction
System Requirements: Burroughs
Operating System: CMS
Source Language: RPG-II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1972
(See Vendor Profile Page V-38)

BATEX, INC.
INTERACTIVE GENERAL LEDGER & FINANCIAL
System Requirements: IBM System/34, System/36
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $3,500
(See Vendor Profile Page V-38)

BAUD GROTH & ASSOCIATES, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/36, System/32
Operating System: SSP; OCL
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1977
(See Vendor Profile Page V-38)

BEALERS MANAGEMENT SERVICES
GENERAL LEDGER
System Requirements: Wang VS, PC, 2200
Operating System: OS/VS
Memory Required: 32K bytes
Source Language: Basic II, Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 43
Date First Installed: August 1981
(See Vendor Profile Page V-38)

BEDARD SOFTWARE SYSTEMS, INC.
CORT LEDGER
Specific Industry: Wholesale/Distribution, Retail
System Requirements: IBM System/34, System/36
Operating System: SSF
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 2
Date First Installed: 1980
(See Vendor Profile Page V-38)

BELTA COMPUTING SYSTEMS, INC.
GENERAL LEDGER
Specific Application: Accounting and Booking System
System Requirements: DEC PDP, LSI, VAX
Operating System: Mumps
Memory Required: 192K bytes
Source Language: M/11
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-40)

BENSON SYSTEMS, INC.
DS GENERAL LEDGER
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 6
Date First Installed: September 1976
(See Vendor Profile Page V-40)

BNI COMPUTING SERVICE
GENERAL LEDGER
System Requirements: IBM 360, IBM 370
Operating System: DOS/VS
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 35
Date First Installed: November 1981
(See Vendor Profile Page V-40)

BRETAL COMMUNICATIONS ASSOCIATES, INC. (B.C.A.)
GENERAL LEDGER I
System Requirements: Data General
Operating System: RDOS; AOS/VS; DOS; AOS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 100
Date First Installed: 1979
(See Vendor Profile Page V-41)

BRENNAN DATA, INC.
RAMS - GENERAL LEDGER
Specific Industry: Food Processing
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-41)

BRITTENSTEIN AND MANUFACTURERS SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DS
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 600
(See Vendor Profile Page V-42)

BYRNSPEED ELECTRONICS, INC.
GENERAL LEDGER
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RT-11
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 80
Date First Installed: 1978
(See Vendor Profile Page V-42)

BYOS, INC.
GENERAL LEDGER
System Requirements: Datapoint 5500
Operating System: RMS
Memory Required: 128K bytes
Source Language: Datatao
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 25
Date First Installed: 1978
(See Vendor Profile Page V-42)

BYOS, INC.
GENERAL LEDGER
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 35
Date First Installed: September 1978

BYRAMCO CONTROL
GENERAL LEDGER
Specific Industry: Medical
System Requirements: IBM System/38
Operating System: CPF
Memory Required: 2.0M bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 50
Date First Installed: 1982
(See Vendor Profile Page V-43)

BYMAX RESOURCES, INC.
GENERAL LEDGER/36
Specific Application: General Ledger With Report Writer
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 3
Date First Installed: January 1984
(See Vendor Profile Page V-43)

BSSO SYSTEMS, INC.
GENERAL LEDGER
System Requirements: PE 3220
Operating System: OS/32; DMS
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 17
Date First Installed: June 1980
(See Vendor Profile Page V-43)

B. F. PAYNTER & ASSOCIATES, INC.
G/L-CAS-CONSTRUCTION
GENERAL LEDGER
Specific Application: Construction General Ledger
Specific Industry: Construction
System Requirements: Wang 2200 Series
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
Number Installed: 5
(See Vendor Profile Page V-43)

BSSATA, INC.
GENERAL LEDGER
Specific Industry: Wholesale/Distribution, Sewage
System Requirements: IBM System/32, System/34, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Date First Installed: 1981
(See Vendor Profile Page V-44)

BSTSON ENGINEERING, INC.
GENERAL LEDGER SYSTEM
Specific Industry: Wholesale/Distribution, Retail
System Requirements: Datapoint 1550, 4630
Operating System: Datashare
Memory Required: 96K bytes
Source Language: Datatao
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: June 1982
(See Vendor Profile Page V-45)

BTSCOS, INC.
ZBL
Operating System: Multos
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Number Installed: 45
Date First Installed: 1978
(See Vendor Profile Page V-45)

EMS SYSTEMS CORP.
GENERAL LEDGER BUDGETING
Specific Application: GL Budgeting
Specific Industry: Medical
System Requirements: DG
Operating System: M/S; Mumps
Memory Required: 256K bytes
Source Language: M/S
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $10,000 to $20,000
Date First Installed: 1980
(See Vendor Profile Page V-44)

ENSIRE MANAGEMENT SYSTEMS
GENERAL LEDGER
System Requirements: DEC PDP, Micro PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 50
Date First Installed: 1978
(See Vendor Profile Page V-44)

EVANSVILLE DATA PROCESSING CORP.
ABLE - GENERAL LEDGER AND MANAGEMENT REPORTING
System Requirements: DEC PDP-11 Series, VAX-11
Operating System: CTS-300; RSTS/E; VMS
Source Language: Dibol
Purchase Terms: Purchase
Price: $9,000
Date First Installed: 1985
(See Vendor Profile Page V-44)

EXECUTIVE TECHNOLOGY (EXTEC) SYSTEMS
GENERAL LEDGER ACCOUNTING & FINANCIAL
Specific Application: General Ledger and Financial Reporting
System Requirements: IBM System/38, System/34
Operating System: SSP
Memory Required: 24K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,100 to $6,100
Number Installed: 400
Date First Installed: July 1975
(See Vendor Profile Page V-44)

TRI PAGE GROUP
GENERAL LEDGER
System Requirements: DEC VAX, 10, 20
Operating System: VMS; TOPS-10; TOPS-20
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $18,000
Number Installed: 40
Date First Installed: February 1979
(See Vendor Profile Page V-44)

FINANCIAL FORECAST, INC.
GENERAL LEDGER
System Requirements: IBM System/38, System/36, System/34
Operating System: SSP; CPF
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000 to $6,000
Number Installed: 200
Date First Installed: 1975
(See Vendor Profile Page V-44)

FINANCIAL TECHNOLOGY, INC.
GL FINANCIAL INFO
Specific Application: G/L Win Financial Planning, Budget Preparation
Specific Industry: Banking/Financial
System Requirements: Burroughs B1000; NCR Criterion
Operating System: MCP
Memory Required: 40K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500 to $35,000
Number Installed: 250
Date First Installed: 1970
(See Vendor Profile Page V-44)

FULCRUM COMPUTER CORP.
GENERAL LEDGER
Specific Industry: Education, Government
System Requirements: Microdata; Prime; Honeywell DP 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-44)

FULCRUM COMPUTER CORP.
GENERAL LEDGER AND FINANCIAL ACCOUNTING
Specific Industry: Education, Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978

GENERATED SYSTEMS, INC.
GENERAL LEDGER
System Requirements: IBM Series/1; Wang
Operating System: EDX; RPS; OS/VS
Source Language: Cobol, Assembler
Source Code Available: Yes
Date First Installed: 1971
(See Vendor Profile Page V-45)

GLOBAL SOFTWARE, INC.
GENERAL LEDGER & FINANCIAL REPORTING
Specific Application: Aids Management in Making Informed Decisions, Real-Time Reporting and Budgeting, Forecasting, Micro-Mainframe Link
System Requirements: IBM System/38, System/34; System/36
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 750
Date First Installed: 1973
(See Vendor Profile Page V-46)

GMI SYSTEMS, INC.
ASAP - GENERAL LEDGER
System Requirements: STI 9000, 8000
Operating System: VRM
Memory Required: 6.4M bytes
Source Language: Extended Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 100
Date First Installed: June 1978
(See Vendor Profile Page V-50)

HALE SYSTEMS, INC.
GENERAL LEDGER
System Requirements: IBM Series/1, 4300; Data Media 932
Operating System: Pick
Memory Required: 256K bytes
Source Language: Pick, Basic
Purchase Terms: Purchase
Price: $6,000
Number Installed: 10
Date First Installed: January 1981
(See Vendor Profile Page V-52)

HAMMS DATA SERVICE SYSTEMS
34/36 GENERAL LEDGER
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $5,500
Number Installed: 100
Date First Installed: October 1978
(See Vendor Profile Page V-51)

HEALTH DATA NETWORK
GENERAL LEDGER
Specific Industry: Medical
System Requirements: Honeywell 66/60
Operating System: GCOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1975
(See Vendor Profile Page V-51)

HENNOCK ASSOCIATES, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $400
Number Installed: 70
Date First Installed: September 1978
(See Vendor Profile Page V-51)

HEWLETT-PACKARD CO.
HP GENERAL LEDGER
System Requirements: HP 3000
Operating System: MPE IV; KSAM/3000; Image/3000
Memory Required: 1.0M bytes
Purchase Terms: Purchase
(See Vendor Profile Page V-52)

HIGGINS OFFICE PRODUCTS, INC.
GENERAL LEDGER
System Requirements: Point 4 Mark V, Mark VII
Operating System: Iris; Bits
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 10
Date First Installed: September 1980
(See Vendor Profile Page V-52)

HONEYWELL, INC.
FMS GENERAL LEDGER (ONLINE)
Specific Application: On-line System Allows Chart of Accounts, Subaccounts, Budget to be Updated, Instant Display of Charts
Specific Industry: Banking/Financial
System Requirements: Honeywell DPS
Operating System: GCOS-6
Purchase Terms: Purchase
Price: $3,320
(See Vendor Profile Page V-52)

HONEYWELL, INC.
HCBS/DPS 6 GENERAL LEDGER/RESPONSIBILITY
Specific Application: Database For Cost Analysis, Budget Appraisal Of Revenue and Expense Accounts, Assets and Liabilities
Specific Industry: Health Care
System Requirements: Honeywell DPS
Operating System: GCOS-6
Purchase Terms: Purchase
Price: $9,000

HOUSTON TIME SHARING
GENERAL LEDGER
Specific Application: A/P, A/R, G/L
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 32K bytes
Source Language: Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-53)

HYERATTO, INC.
GENERAL LEDGER
Specific Industry: Construction
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-53)

I-CONCEPTS, INC.
BOS GENERAL LEDGER
Operating System: BOS
Memory Required: 64K bytes
Source Language: Microcobol
Purchase Terms: Purchase
Price: $650
Number Installed: 1,000
Date First Installed: 1978
(See Vendor Profile Page V-53)

IBSAL SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Rural Electric
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: November 1982
(See Vendor Profile Page V-53)

IHC AFFILIATED SERVICES, INC.
GENERAL LEDGER 1
Specific Industry: Banking/Financial, Medical
System Requirements: IBM System/38
Operating System: CPF
Source Language: CPT
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 20
Date First Installed: October 1981
(See Vendor Profile Page V-54)

IHC AFFILIATED SERVICES, INC.
GENERAL LEDGER 2
Specific Industry: Banking/Financial, Medical
System Requirements: IBM System/38
Operating System: CPF
Source Language: CPT
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 20
Date First Installed: October 1981

IMNEX CO., INC.
IMNEX GDS G/L
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1982
(See Vendor Profile Page V-54)

INDEPENDENT COMPUTER SYSTEMS, INC.
GENERAL LEDGER
System Requirements: Honeywell DPS 6
Operating System: MOD 400
Memory Required: 40K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,000
Number Installed: 65
Date First Installed: 1981
(See Vendor Profile Page V-54)

INFOCOM CORP.
INTERACTIVE GENERAL LEDGER
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $6,000
Number Installed: 6
Date First Installed: September 1982
(See Vendor Profile Page V-54)

INFO-DATA SERVICES, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/36
Operating System: CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Lease
Date First Installed: 1978
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP.
GENERAL LEDGER VI
Specific Industry: Legal
System Requirements: Wang VS45, VS80, VS85, VS90, VS100
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 60
(See Vendor Profile Page V-54)

INFORMATION SYSTEMS OF AMERICA, INC.
ISA/ACCOUNTING, BUDGET AND COST SYSTEM (ABC)
Specific Industry: Insurance
System Requirements: IBM 370; IBM 303X; IBM 43XX; Honeywell
Operating System: OS/VS; DOS
Memory Required: 150K bytes
Source Language: Ansi Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 300
Date First Installed: October 1972
(See Vendor Profile Page V-55)

INFORMATION SYSTEMS OF AMERICA, Inc.
ISA/GENERAL LEDGER/FINANCIAL REPORTING
System Requirements: IBM 370; HP 3000; Prime 500; IBM 360
Operating System: OS/VS; DOS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 410
Date First Installed: June 1972

INFORMATION TECHNOLOGY, INC.
PERSONAL ACCOUNTING SYSTEM (PAS)
Specific Application: Provides General Ledger Accounting Functions; Automatically Extracts Transactions From Checking Account
Specific Industry: Banking/Financial
System Requirements: Burroughs B80, B1000
Operating System: CMS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000 to $14,000
Number Installed: 35
Date First Installed: 1982
(See Vendor Profile Page V-56)

INNOVATIVE COMPUTING CORP.
ITS GENERAL LEDGER
Specific Industry: Truck Load Carriers
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978
(See Vendor Profile Page V-56)

INNOVATIVE PROFESSIONAL SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Legal
System Requirements: Datapoint; Televideo
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Purchase Terms: Purchase
Date First Installed: October 1979
(See Vendor Profile Page V-56)

INTERACTIVE SYSTEMS, INC.
SOFTWARE INTERNATIONAL GENERAL LEDGER
Specific Industry: Manufacturing
System Requirements: DEC 10, 20, VAX
Operating System: TOPS-10; TOPS-20; VMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $51,000
Number Installed: 150
Date First Installed: February 1979
(See Vendor Profile Page V-57)

INTERCEED SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Medical
System Requirements: NCR I Series
Operating System: IMOS II; IMOS V; IRX
Memory Required: 96K bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-57)

INTERNATIONAL MANAGEMENT SYSTEMS
GENERAL LEDGER/FINANCIAL REPORTER
Specific Application: General Ledger/Financial Reporter
System Requirements: IBM System/34, System/36
Operating System: SSP; CPF
Source Language: RPG-II (System/34), RPG-III (System/36)
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1977
(See Vendor Profile Page V-58)

INTERNATIONAL PROGRAMMING LABORATORIES CORP.
GENERAL LEDGER
System Requirements: IBM System/36, System/34, System/38
Operating System: CPF; SSP
Source Language: RPG, RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000 to $7,500
Number Installed: 300
Date First Installed: 1977
(See Vendor Profile Page V-58)

JACOBSEN & ASSOCIATES, INC.
GENERAL LEDGER
Specific Industry: Manufacturing
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 20
Date First Installed: January 1982
(See Vendor Profile Page V-58)

JAMES L. SELLERS & ASSOCIATES
INTERACTIVE GENERAL LEDGER SYSTEM
Specific Industry: Manufacturing, Wholesale/Distribution, Construction
System Requirements: NCR I-8250, I-8260, I-8300
Operating System: IMOS III; IMOS V; IRX; ITX
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 300
Date First Installed: September 1980
(See Vendor Profile Page V-59)

J. D. EDWARDS & CO.
GENERAL LEDGER
Specific Application: Interfaces With A/R, A/P, Order Processing and Fixed Assets to Form Intrinsic Integrated Accounting System
System Requirements: IBM System/36, System/38, System/34
Operating System: CPF; SSP
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000 to $6,000
Number Installed: 200
Date First Installed: 1974
(See Vendor Profile Page V-59)

JTS COMPUTER SERVICE, INC.
PROFESSIONAL SERVICES/GENERAL LEDGER
System Requirements: IBM System 34; Wang VS
Operating System: SSP; OS/VS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,800
Date First Installed: 1981
(See Vendor Profile Page V-62)

KLAMS, INC.
GENERAL LEDGER & BUDGETING
Specific Application: Financial
Specific Industry: Medical
System Requirements: IBM System/32; Wang VS
Operating System: CPF; VS
Memory Required: 2.0M bytes
Source Language: RPG, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $65,000
Number Installed: 30
Date First Installed: June 1981
(See Vendor Profile Page V-62)

KEY MANAGEMENT, INC.
CONSERVATION FUND ACCOUNTING
Specific Application: Fund Accounting General Ledger
Specific Industry: Nonprofit Organizations
System Requirements: IBM System/23 Datamaster
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 4
Date First Installed: December 1982
(See Vendor Profile Page V-62)

KEY MANAGEMENT, INC.
GENERAL LEDGER GL23
System Requirements: IBM System/23 Datamaster
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $600
Number Installed: 17
Date First Installed: December 1982

KEY MANAGEMENT, INC.
GENERAL LEDGER GL34
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 27K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 17
Date First Installed: December 1978

KLAMS, GILLMAN AND GOSCENTER
GENERAL LEDGER
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 300
Date First Installed: 1978
(See Vendor Profile Page V-61)

KLAMS, GILLMAN AND GOSCENTER
CRAG GENERAL LEDGER/ FINANCIAL REPORTING
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $5,000
Number Installed: 100
Date First Installed: 1971

LAWRENCE DATA SERVICES, INC.
GENERAL LEDGER
System Requirements: Datapoint 5500, 6600
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,500
Number Installed: 14
(See Vendor Profile Page V-62)

LAWSON ASSOCIATES, INC.
GENERAL LEDGER
Specific Application: General Ledger With Ratio Analysis and Report Writer
System Requirements: IBM Mainframes, System/36; Burroughs
Operating System: OS/VS; DOS/VSE; CPF; MCP
Memory Required: 256K bytes
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 210
Date First Installed: 1981
(See Vendor Profile Page V-62)

LEGAL DATA SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Legal
System Requirements: IBM Series/1; DEC VAX
Operating System: MS; Mumps; VMS
Memory Required: 128K bytes
Source Language: MS
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000 to $35,000
Number Installed: 24
Date First Installed: 1979
(See Vendor Profile Page V-62)

LEITON SHAFER COMPUTER SERVICES, INC.
GENERAL LEDGER/CLIENT WRITE-UP
Specific Application: General Ledger/Client Write-Up
System Requirements: IBM System/34, System/38, 8110, 8130, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,700 to $4,000
Number Installed: 200,000
Date First Installed: 1979
(See Vendor Profile Page V-62)

LIGGS CORP.
GENERAL LEDGER
Specific Application: General Ledger Module
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC PDP-11
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
(See Vendor Profile Page V-62)

LIGGS CORP.
GENERAL LEDGER
Specific Application: General Ledger Module
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC VAX
Operating System: VMS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $7,500

LOGICAL DATA MANAGEMENT (LDM)
GENERAL LEDGER
System Requirements: DEC PDP-11, VAX; Burroughs B80, B1000
Operating System: RT-11; VMS; BTOS; MCP
Memory Required: 420K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Lease
Price: $18,000
Date First Installed: 1981
(See Vendor Profile Page V-62)

LOGICAL DESIGN CORP.
GENERAL LEDGER
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $5,800
Date First Installed: 1980
(See Vendor Profile Page V-62)

LOGISTIKOS, INC.
GENERAL LEDGER
Specific Industry: Medical
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 2.0M bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $65,000
Number Installed: 6
Date First Installed: January 1983
(See Vendor Profile Page V-62)

LOUIS A. WRIGHT & ASSOCIATES, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 6
Date First Installed: 1981
(See Vendor Profile Page V-62)

MADISON DATA SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Real Estate
System Requirements: DB
Operating System: AOS; AOS/VS; RDOS; DOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

MANAGEMENT COMPUTER SERVICE, INC.
GENERAL LEDGER
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic, Basic Plus II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 100
Date First Installed: 1972
(See Vendor Profile Page V-64)

MANAGEMENT CONCEPT CORP.
GENERAL LEDGER
Operating System: BOS
Source Code Available: No
Purchase Terms: Rental; Lease
Price: $1,000
Date First Installed: 1979
(See Vendor Profile Page V-65)

MANAGEMENT PLANNING SYSTEMS
GENERAL LEDGER
System Requirements: HP 3000; Tandem; IBM 4341
Operating System: MPE; Guardian; OS/VS; DOS
Source Language: RPG-II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: 1971
(See Vendor Profile Page V-65)

MANAGEMENT SCIENCE AMERICA, INC. (MSA)
THE MSA GENERAL LEDGER/PC SYSTEM
Specific Industry: Manufacturing, Banking/Financial, Medical, Insurance, Education, Government,

Nonprofit Organizations
System Requirements: IBM 360/370; Honeywell 600/6000; Burroughs; Sperry 1100
Operating System: OS/VS; MCP; 1100 OS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1,464
Date First Installed: 1971
(See Vendor Profile Page V-68)

MANAGEMENT SERVICES, INC.
GENERAL LEDGER
System Requirements: DEC PDP-11/70
Operating System: RSTS/E
Source Language: Basic Plus II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,200 to $1,800
Number Installed: 600
(See Vendor Profile Page V-68)

MANAGATRON, INC.
GENERAL LEDGER
System Requirements: Prime 50 Series
Operating System: Primos
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-68)

MANUFACTURING CONTROL SYSTEMS, INC.
GENERAL LEDGER/FINANCIAL STATEMENT
Specific Application: General Ledger and Financial Statements
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $600 to $4,800
Number Installed: 3
Date First Installed: January 1982
(See Vendor Profile Page V-68)

MARIS SERVICES CORP.
MRS-GL
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $5,000
Number Installed: 25
Date First Installed: 1979
(See Vendor Profile Page V-68)

MARYLAND COMPUTER SERVICES, INC.
GENERAL LEDGER
System Requirements: HP 250
Source Language: HP Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-68)

MARYLAND COMPUTER SERVICES, INC.
INVESTMENT SUBLEDGER
Specific Application: Investment Subledger For General Ledger
System Requirements: HP 250
Source Language: HP Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $695
Number Installed: 2
Date First Installed: 1982

MARYLAND COMPUTER SERVICES, INC.
PREPAID ACCRUED EXPENSE SUBLEDGER
Specific Application: Prepaid Accrued Expense Subledger For General Ledger
System Requirements: HP 250
Source Language: HP Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $795
Number Installed: 1
Date First Installed: 1982

MATCHAM & SITTUL, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-67)

MEGA
GENERAL LEDGER (G/L)
System Requirements: TI 990; DEC VAX; NCR-1 Tower
Operating System: DX-10; VMS; RM/COS
Memory Required: 64K bytes
Source Language: Dibol, Dibol/SoBol, Cobol, RM/Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $600 to $6,000
Number Installed: 6,000
Date First Installed: 1974
(See Vendor Profile Page V-67)

MOORMACK & BOGGS CORP.
G/L PLUS
Specific Application: Complete General Ledger Package
System Requirements: Prime 50; IBM System/38; HP 3000; DEC VAX
Operating System: Primos; CPF; MPE; VMS
Memory Required: 600K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000 to $61,000
Number Installed: 800
Date First Installed: September 1979
(See Vendor Profile Page V-67)

MOORMACK & BOGGS CORP.
GLSI
Specific Application: General Ledger Application With A Data Base Management System
System Requirements: IBM
Operating System: OS/VS; DOS
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100,000
Number Installed: 500
Date First Installed: 1980

MSP SOFTWARE
BACS - GENERAL LEDGER
System Requirements: Wang 2200
Memory Required: 64K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 25
Date First Installed: 1981
(See Vendor Profile Page V-68)

MSP SOFTWARE
BACS - PAYROLL
System Requirements: Wang 2200
Memory Required: 64K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 25
Date First Installed: 1981

MSS, INC.
MS GENERAL LEDGER
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 48K bytes
Source Language: Cobol, Database
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 28
Date First Installed: 1979
(See Vendor Profile Page V-68)

NATIONAL INFORMATION SYSTEMS, INC.
GENERAL LEDGER
System Requirements: IBM System 3
Operating System: OCL
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Lease
Date First Installed: July 1969
(See Vendor Profile Page V-68)

NETRO SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Oil and Gas
System Requirements: DEC VAX; IBM System/38; Perkin; Honeywell
Operating System: VMS; SSP
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 200
Date First Installed: 1979
(See Vendor Profile Page V-68)

NIMA SOFTWARE SERVICES, INC.
GENERAL LEDGER
System Requirements: IBM 5280, System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes; $950
Purchase Terms: Purchase
Price: $500 to $2,500
Number Installed: 600
Date First Installed: February 1981
(See Vendor Profile Page V-68)

NORGAN SYSTEMS & SOFTWARE, INC.
GENERAL LEDGER
System Requirements: Burroughs; DEC VAX, PDP-11
Operating System: CMS; RSTS/E
Source Language: Dibol, Cobol, RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000 to $2,500
Number Installed: 5
Date First Installed: 1979
(See Vendor Profile Page V-68)

NORTHSTAR, INC.
MULTI-COMPANY G/L
Specific Application: Multicompany General Ledger
System Requirements: Vector Graphics; Alice; IBM; DEC
Operating System: Unix
Memory Required: 48K bytes
Source Language: C Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $995
Number Installed: 250
Date First Installed: July 1978
(See Vendor Profile Page V-70)

NSD AMERICA BUSINESS COMPUTER, INC.
GENERAL LEDGER
System Requirements: DG
Operating System: ICOS; RDOS; AOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-70)

NSD-COMPUTER BUSINESS APPLICATIONS, INC.
GENERAL LEDGER
System Requirements: RSTS/E; DEC; Wang VS; HP
Operating System: RT-11; VMS; MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1,000
(See Vendor Profile Page V-70)

NSD-COMPUTER SUPPORT GROUP, INC.
GENERAL LEDGER
Specific Application: Complete Profit Center, Corporate Financial

Tracking and Reporting Application
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,350
Number Installed: 75
Date First Installed: 1979
(See Vendor Profile Page V-72)

MIS SOFTWARE CORP.
GENERAL LEDGER
Specific Industry:
Wholesale/Distribution
System Requirements: IBM System/36, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II (System/36), RPG-III (System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $5,000
Number Installed: 7
Date First Installed: January 1983
(See Vendor Profile Page V-72)

MONETTE CORP.
GENERAL LEDGER
Specific Applications: Multiple Company General Ledger
System Requirements: DEC PDP-11, VAX-11/730
Operating System: CTS-300; VMS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $3,000
Number Installed: 20
Date First Installed: January 1980
(See Vendor Profile Page V-73)

MSP SYSTEMS
GENERAL LEDGER FINANCIAL SYSTEM
Specific Industry: Manufacturing
System Requirements: DG; Point 4
Operating System: Iris
Memory Required: 12K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-74)

MSL SOFTWARE
GENERAL LEDGER
System Requirements: IBM System/34, System/23, System/36, 5110
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,800
Number Installed: 200
(See Vendor Profile Page V-74)

MULTIDEPT CORP.
GENERAL LEDGER
Operating System: Boss
Memory Required: 64K bytes
Source Language: Micro Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1979
(See Vendor Profile Page V-74)

MULTI-SYSTEMS
GENERAL LEDGER
System Requirements: TI 990; Prime; IBM
Operating System: DX-10; Primos; MVS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Number Installed: 33
Date First Installed: 1979
(See Vendor Profile Page V-74)

MYCRO-TEK
GENERAL LEDGER
System Requirements: Burroughs
Operating System: CMS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 90
Date First Installed: 1977
(See Vendor Profile Page V-74)

NATIONAL DATA SERVICES, INC.
GENERAL LEDGER
System Requirements: Burroughs
Operating System: MCP
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 6
Date First Installed: January 1983
(See Vendor Profile Page V-74)

NATIONAL REAL ESTATE EXCHANGES, INC.
DPS/31 GENERAL LEDGER
System Requirements: DEC
Operating System: COS-310; RSTS/E; CTS-300
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,195 to $1,595
Number Installed: 15
Date First Installed: January 1979
(See Vendor Profile Page V-75)

NATIONAL TIMESHARING & DATA SERVICES
GENERAL LEDGER
System Requirements: IBM 4341
Operating System: OS/VS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-75)

NCA CORP.
MAXIM GENERAL LEDGER
Specific Industry: Manufacturing
System Requirements: DEC PDP, VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-75)

NEAL NELSON & ASSOCIATES
GENERAL LEDGER
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 8
Date First Installed: January 1983
(See Vendor Profile Page V-75)

NETWORK COMPUTING CORP.
FINANCE SYSTEM
Specific Applications: Complete Accounting System For Municipalities: Budgeting, A/P, A/R, Payrol, G/L
Specific Industry: Utility
System Requirements: IBM 370; Alicia
Operating System: MVS; DOS/VS; Xenix
Memory Required: 1.0M bytes
Source Language: Assembler; Cobol, C Basic-86
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $6,000 to $100,000
Number Installed: 50
Date First Installed: 1971
(See Vendor Profile Page V-75)

NETWORK SOLUTIONS, INC.
GENERAL LEDGER
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-75)

NEWPORT WEST DATA SERVICES, INC.
GENERAL LEDGER WITH FINANCIAL REPORT WRITER
Specific Application: General Ledger With Financial Report Writer
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 4
Date First Installed: 1981
(See Vendor Profile Page V-76)

NORTHEAST DATACOM, INC.
GENERAL LEDGER
Specific Industry: Banking/Financial
System Requirements: Wang 2200 MVP
Memory Required: 35K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-76)

NORTHEAST DATACOM, INC.
RECURRING ITEMS
Specific Industry: Manufacturing, Banking/Financial
System Requirements: Wang 2200 MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes

NORTHEASTERN DATA PROCESSING, INC.
GENERAL LEDGER
System Requirements: Wang 3280
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-76)

ODYSSEY SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Manufacturing
System Requirements: EDX Point 4; DG Nova; Ultion; Xiador
Operating System: Iris; IOS; NOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Number Installed: 4
Date First Installed: September 1981
(See Vendor Profile Page V-77)

O-MP SYSTEMS
GENERAL LEDGER
System Requirements: 6TI 5000, 9000
Operating System: Unix
Memory Required: 64K bytes
Source Language: Extended Basic, C
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 8
Date First Installed: January 1982
(See Vendor Profile Page V-78)

PACIFIC AREA COMPUTER SERVICE, INC.
GENERAL LEDGER
System Requirements: HP 3000
Operating System: MPE IV; MPE V
Source Language: Basic
Purchase Terms: Purchase
Price: $5,000
(See Vendor Profile Page V-78)

PARA RESEARCH, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/36, System/38
Operating System: CPF; SSP
Memory Required: 28K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 1,800
Date First Installed: January 1981
(See Vendor Profile Page V-78)

PARK AVENUE DATA SERVICES, INC.
GENERAL LEDGER
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1976
(See Vendor Profile Page V-78)

PBL ASSOCIATES
TAP GENERAL LEDGER
Specific Application: On-line G/L, Financial Accounting, Report Writer
Specific Industry: Manufacturing, Wholesale/Distribution, Banking/Financial, Medical, Education, Government, Hotel/Casino
System Requirements: Tandem
Operating System: Guardian
Source Language: Cobol, Pathway
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $20,500
Number Installed: 30
Date First Installed: August 1981
(See Vendor Profile Page V-80)

PDS COMPUTING, INC.
GENERAL LEDGER AND FINANCE REPORT SYSTEM
Specific Application: Client Write-Up
Specific Industry: Public Accountant
System Requirements: DEC PDP-11; Prime; Plessey
Operating System: RSX-11M; Primos; RT-11
Memory Required: 64K bytes
Source Language: Fortan, Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $500 to $9,000
Number Installed: 150
Date First Installed: 1975
(See Vendor Profile Page V-80)

PEAT, MARWICK, MITCHELL & CO.
GENERAL LEDGER
System Requirements: Wang VS; Datapoint; DEC PDP-11
Source Language: Cobol, Database, Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 10
Date First Installed: 1978
(See Vendor Profile Page V-80)

PERFORMANCE MANAGEMENT, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-80)

PETROCOMP SYSTEMS
GENERAL LEDGER
Specific Industry: Oil and Gas
System Requirements: TI Business Systems Series; TI 900 Series
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-81)

PLYCOM SERVICES, INC.
GENERAL LEDGER
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Memory Required: 16K bytes
Source Language: VAX Basic, Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,300 to $7,500
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-82)

PSI COMPUTER SERVICES CO.
GENERAL LEDGER
System Requirements: DEC PDP-11
Operating System: CTS-300; CTS-500; RSTS/E; RT-11
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 3
Date First Installed: 1979
(See Vendor Profile Page V-82)

PSI COMPUTER SERVICES CO.
TREASURER'S GENERAL LEDGER
Specific Application: Treasurer's G/L and Warrant Reconciliation
Specific Industry: Government
System Requirements: DEC PDP-11, VAX
Operating System: CTS-300; VMS; RSTS/E; RT-11
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $3,000
Number Installed: 5
Date First Installed: 1980

PRICE WATERHOUSE
PRISM - GENERAL LEDGER & FINANCIAL REPORTING SYSTEM
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/VS; OS/VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000 to $47,500
Number Installed: 28
Date First Installed: September 1979
(See Vendor Profile Page V-82)

PRODUCTION SYSTEMS, INC.
GENERAL LEDGER
Operating System: Unix
Memory Required: 256K bytes
Source Language: RM Cobol
Source Code Available: Yes; $3,000
Purchase Terms: Purchase
Price: $1,500
Number Installed: 100
Date First Installed: March 1980
(See Vendor Profile Page V-83)

PROFESSIONAL BUSINESS COMPUTER SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Wholesale/Distribution, Accounting
System Requirements: TI DS 990
Operating System: DX-10; Unix
Memory Required: 256K bytes
Source Language: Cobol, RPG
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-83)

PROFIT PROGRAMMING, INC.
GENERAL LEDGER
Specific Application: Multicompany General Ledger
System Requirements: Burroughs 1900; TI Business System 600, 300; IBM PC
Operating System: CMB/MCP; DX-10
Memory Required: 128K bytes
Source Language: RM Cobol; Ansi Cobol 74
Source Code Available: Yes; $5,000
Purchase Terms: Purchase
Price: $5,000 to $25,000
Number Installed: 23
Date First Installed: 1974
(See Vendor Profile Page V-83)

PRO TYM SYSTEM
FREE FORMAT GENERAL LEDGER
Specific Application: Multiple Client General Ledger
Operating System: Iris
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,495
Number Installed: 50
Date First Installed: 1977
(See Vendor Profile Page V-84)

PRO TYM SYSTEM
LIGHTNING GENERAL LEDGER
Specific Application: Multiple Client General Ledger
Operating System: Iris
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,495
Number Installed: 12
Date First Installed: 1979

Q METRICS, INC.
GENERAL LEDGER
System Requirements: DG Eclipse; Alloi 586; Onyx C8000; Zilog 11
Operating System: RDOS; Unix
Memory Required: 64K bytes
Source Language: DG Cobol, RM Cobol, C
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $3,000
Number Installed: 6
Date First Installed: January 1983
(See Vendor Profile Page V-84)

QUESTREX DATA SYSTEMS
GENERAL LEDGER
Specific Industry: Telephone
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 96K bytes
Source Language: Forth
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,800
Number Installed: 20
Date First Installed: 1980
(See Vendor Profile Page V-84)

R. A. KOTTEMER & ASSOCIATES, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 8
Date First Installed: 1978
(See Vendor Profile Page V-85)

RAPID DATA, INC.
GENERAL LEDGER
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 128K bytes
Source Language: Database
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 45
Date First Installed: 1977
(See Vendor Profile Page V-85)

RESOURCE DYNAMICS, INC.
GENERAL LEDGER
System Requirements: Datapoint
Operating System: RMS/DOS
Memory Required: 256K bytes
Source Language: Database
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,250 to $2,450
Number Installed: 5
Date First Installed: March 1982
(See Vendor Profile Page V-86)

RESOURCE SOFTWARE INTERNATIONAL, INC.
GENERAL LEDGER/SINGLE COMPANY
Specific Application: General Ledger/Single Company
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Database
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,300
Date First Installed: September 1977
(See Vendor Profile Page V-86)

SEED DATA SYSTEM CORP.
GENERAL LEDGER
System Requirements: IBM System/34, System/36
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 1
Date First Installed: September 1979
(See Vendor Profile Page V-87)

S. SHERVER ASSOCIATES
GENERAL LEDGER
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 256K bytes
Source Language: Cobol 2
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: June 1982
(See Vendor Profile Page V-87)

SAMSON ENTERPRISES, INC.
ACCOUNTANTS & BOOKKEEPERS AUTOMATED CLIENT (ABACAB)
System Requirements: Datapoint
Operating System: RMS; DOS
Source Language: Database
Source Code Available: Yes; $2,300
Purchase Terms: Purchase
Price: $1,500
Number Installed: 5
Date First Installed: March 1982
(See Vendor Profile Page V-87)

SAS DISCO SOFTWARE
GENERAL LEDGER-GL
System Requirements: IBM 5110, 5120
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 90
Date First Installed: 1981
(See Vendor Profile Page V-87)

SAYLER THORSTENSON & CO.
GENERAL LEDGER
System Requirements: IBM System/34
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1980
(See Vendor Profile Page V-88)

SCIENCE MANAGEMENT CORP.
THOROUGHBRED GENERAL LEDGER
Operating System: Unix
Memory Required: 20K bytes
Source Language: SMC Thoroughbred
Source Code Available: Yes
Number Installed: 1,600
Date First Installed: September 1977
(See Vendor Profile Page V-88)

SEDATA SYSTEMS, INC.
GENERAL LEDGER
Specific Application: General Ledger, Consolidation Budget Fund Statements
System Requirements: TI
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol, RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Date First Installed: 1980
(See Vendor Profile Page V-88)

SENTINEL COMPUTER CORP.
GENERAL LEDGER
Specific Industry: Wholesale/Distribution
System Requirements: Sentinel 40, 30, 50, 80
Operating System: DBOS
Memory Required: 128K bytes
Source Language: DBL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,250
Number Installed: 200
Date First Installed: April 1981
(See Vendor Profile Page V-88)

SEC SOFTWARE SYSTEMS
GENERAL LEDGER
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11; Altos; Zilog
Operating System: RSTS/E; Xenix; Zeus
Memory Required: 36K bytes
Source Language: SMC Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $595
Date First Installed: 1972
(See Vendor Profile Page V-92)

SMITH, DENNIS & GAYLORD, INC.
BUSINESS 2000 GENERAL LEDGER
Specific Industry: Banking/Financial, Medical, Legal, Construction, Transportation
System Requirements: HP 3000
Operating System: MPE
Source Language: Image, SPL, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $17,500
Number Installed: 40
(See Vendor Profile Page V-92)

SMITH, DENNIS & GAYLORD, INC.
FINANCIAL REPORT WRITER WITH GRAPHICS
Specific Application: General Ledger and Report Generating
Specific Industry: Banking/Financial, Legal, Construction, Transportation, Nonprofit Organizations, Shipping Vessels
System Requirements: HP 3000
Operating System: MPE
Source Language: Image, SPL, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 5
Date First Installed: 1982

SMYTH BUSINESS SYSTEMS, INC.
GENERAL LEDGER-
Specific Industry: Retail
System Requirements: IBM 4300; DG
Operating System: OS/VS; RDOS
Memory Required: 100K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000 to $20,000
Date First Installed: 1977
(See Vendor Profile Page V-92)

SOFTWARE INTERNATIONAL CORP.
G/L & FINANCIAL REPORTING
System Requirements: IBM 360; 3030, 4300 Series
Operating System: DOS; DOS/VS; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 4,000
Date First Installed: 1970
(See Vendor Profile Page V-93)

SOFTWARE SUPPORT SERVICES, INC.
GENERAL LEDGER
Specific Industry: Transportation
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: April 1981
(See Vendor Profile Page V-93)

SOFTWARE 2000, INC.
GENERAL LEDGER 2000
Specific Application: Multicompany G/L System
System Requirements: IBM System/38
Operating System: CPS
Memory Required: 1.0M bytes
Source Language: Cobol, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Date First Installed: May 1982
(See Vendor Profile Page V-94)

SOLUTION ASSOCIATES, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/38, PC
Operating System: SSP
Memory Required: 24K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 25
Date First Installed: September 1977
(See Vendor Profile Page V-94)

SOURCE DATA SYSTEMS, INC.
GENERAL LEDGER
System Requirements: IBM Series/1, PC; NCR 9020, 9300, Tower 1632
Operating System: IMOS III; Unix
Source Language: Forth
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 4
Date First Installed: July 1981
(See Vendor Profile Page V-94)

SPEEDATA, INC.
GENERAL LEDGER
System Requirements: Datapoint
Operating System: DOS
Memory Required: 48K bytes
Source Language: Databus
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 30
Date First Installed: 1977
(See Vendor Profile Page V-94)

SPERRY CORP.
MSA 1100 GENERAL LEDGER ACCOUNTING SYSTEM
System Requirements: Sperry 1100
Operating System: 1100 OS
(See Vendor Profile Page V-95)

STOLTZ ENTERPRISES, INC.
GENERAL LEDGER
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-95)

STROUD AND ASSOCIATES
AGRICULTURAL GENERAL LEDGER
System Requirements: IBM System/23; IBM System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic, RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,100
Number Installed: 4
Date First Installed: September 1982
(See Vendor Profile Page V-95)

STROUD AND ASSOCIATES
AGRICULTURAL GENERAL LEDGER AND JOB COSTING
Specific Application: General Ledger With Job Costing
Specific Industry: Agriculture
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic, RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,200
Number Installed: 5
Date First Installed: January 1980

STS SYSTEMS, INC.
GENERAL LEDGER/FINANCIAL REPORT GENERATOR
Specific Application: General Ledger/Financial Report Generator
System Requirements: DG Nova, Eclipse, MV Series
Operating System: Moos; AOS/VS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000 to $23,000
Number Installed: 30
Date First Installed: 1979
(See Vendor Profile Page V-94)

SYSCOM, INC.
GENERAL LEDGER
System Requirements: IBM System/23, System/34
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $750 to $2,000
Number Installed: 4
Date First Installed: July 1979
(See Vendor Profile Page V-97)

SYSTEM AUTOMATION CORP.
GENERAL LEDGER
System Requirements: HP 3000; Convergent Technologies
Operating System: MPE; CTOS
Memory Required: 256K bytes
Source Language: Cobol (HP), Pascal (Convergent Technologies)
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Date First Installed: 1979
(See Vendor Profile Page V-98)

SYSTEMHOUSE, INC.
TOM
Specific Industry: Construction
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $50,000
Number Installed: 4,500
Date First Installed: 1977
(See Vendor Profile Page V-99)

SYSTEMS NORTHWEST, INC.
GENERAL LEDGER
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 15
(See Vendor Profile Page V-99)

SYSTEMS TECHNOLOGY AUTOMATED RESOURCES, INC.
GENERAL LEDGER
System Requirements: DG
Operating System: AOS; RDOS; DOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-100)

SYTEK, INC.
GENERAL LEDGER
System Requirements: DEC Decmate I, Decmate II
Operating System: COS-310
Memory Required: 32K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
(See Vendor Profile Page V-100)

TELECOMP, INC.
GENERAL LEDGER
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,800
Number Installed: 30
Date First Installed: 1977
(See Vendor Profile Page V-101)

TIMETA BUSINESS SYSTEMS
GENERAL LEDGER (G/L) VERSION 1
System Requirements: DEC PDP-11; HP 1000; Wicat; DEC VAX
Operating System: RT-11; RSX-11M+; MCS; VMS
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $695 to $2,500
Number Installed: 150
Date First Installed: February 1980
(See Vendor Profile Page V-102)

TIMBERLINE SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Construction
System Requirements: TI Business System
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Monthly License
Price: $5,100
Number Installed: 453
Date First Installed: February 1980
(See Vendor Profile Page V-102)

TIMELINE, INC.
GENERAL LEDGER
System Requirements: DEC PDP-11/23, Micro PDP-11/70, Micro PDP-11/44
Operating System: RSTS/E
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $2,500
Date First Installed: 1977
(See Vendor Profile Page V-102)

TIME SHARE COMPUTER SYSTEMS
EASE GENERAL LEDGER
Operating System: Pick
Memory Required: 64K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 40
Date First Installed: 1980
(See Vendor Profile Page V-102)

TIMESHARING CONSULTANTS
GENERAL LEDGER
System Requirements: DEC System 20
Operating System: TOPS-20
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
Date First Installed: 1977
(See Vendor Profile Page V-102)

TSL DATA SERVICES, INC.
GENERAL LEDGER
Specific Application: General Ledger With Checking Capabilities
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $7,000 to $10,000
Number Installed: 25
Date First Installed: 1977
(See Vendor Profile Page V-103)

TOMORROW SYSTEMS, INC.
GENERAL LEDGER
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP; CPF
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200 to $2,500
Number Installed: 25
Date First Installed: 1982
(See Vendor Profile Page V-103)

TRANSCORMA DATA SYSTEMS
TOLAS-FINANCIAL PACKAGE
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E
Memory Required: 512K bytes
Source Language: Basic; Basic Plus 2
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 80
(See Vendor Profile Page V-103)

UNIQUE DIGITAL TECHNOLOGIES
SPIDER II-GENERAL LEDGER
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,400
Date First Installed: March 1983
(See Vendor Profile Page V-109)

UNIVERSAL COMPUTER SERVICES
GENERAL LEDGER
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: HP 3000
Operating System: MPE
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 5
Date First Installed: 1979
(See Vendor Profile Page V-106)

UNIVERSAL DESIGN SYSTEMS, INC.
GENERAL LEDGER
System Requirements: Burroughs 1100; IBM 360
Memory Required: 256K bytes
Source Language: Cobol, Basic, Autocoder
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1970.
(See Vendor Profile Page V-106)

UP-TIME SYSTEMS, INC.
GENERAL LEDGER
System Requirements: DEC PDP-11, VAX
Operating System: TSX-11; VMS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $3,500
Number Installed: 8
Date First Installed: 1982
(See Vendor Profile Page V-106)

VALLEY DATA BASE
GENERAL LEDGER
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol 2
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $2,500
Date First Installed: 1983
(See Vendor Profile Page V-109)

VALUE MANAGEMENT CONSULTANTS, INC.
ACCOUNT (GENERAL LEDGER, APPROPRIATIONS REV)
Specific Industry: Education, Government, Nonprofit Organizations
Operating System: RDOS; AOS/VS
Memory Required: 64K bytes
Source Language: Interactive Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-109)

VISTOR SYSTEMS CORP.
GENERAL LEDGER
System Requirements: IBM 4331
Operating System: VM
Source Language: Assembler
Source Code Available: Yes

Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-107)

VISTA SYSTEMS, INC.
GENERAL LEDGER
System Requirements: IBM; Prime; DEC VAX
Operating System: CMS/DOS; Primos; VMS
Memory Required: 500K bytes
Source Language: Fortran, Fortran 77, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-107)

WALKER INTERACTIVE PRODUCTS, INC.
W/GL
System Requirements: IBM 4300, 308X, 360, 370; HP 3000
Operating System: MVS; DOS/VS; SSX; DOS
Source Language: Cobol
Source Code Available: No.

Purchase Terms: Purchase
Number Installed: 75
Date First Installed: 1983
(See Vendor Profile Page V-107)

WCS COMPUTER SERVICES, INC.
GENERAL LEDGER
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
(See Vendor Profile Page V-108)

WHITE HAT SYSTEMS, INC.
GENERAL LEDGER
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Source Language: Basic, Basic Plus II
Purchase Terms: Purchase; Time-Sharing

Date First Installed: 1974
(See Vendor Profile Page V-108)

WICHITA SOFTWARE CORP.
GENERAL LEDGER
System Requirements: IBM System/34
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,270
Number Installed: 50
Date First Installed: September 1981
(See Vendor Profile Page V-108)

WOLF DATA SERVICES, INC.
FINANCIAL REPORTING SYSTEM
System Requirements: Datapoint; Prime 50 Series
Operating System: RMS; Primos; DOS
Source Language: Cobol, Database, Datashare
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 17

Date First Installed: January 1979
(See Vendor Profile Page V-108)

ZELTNER ASSOCIATES, INC.
GENERAL LEDGER
System Requirements: IBM System 23; Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1978
(See Vendor Profile Page V-110)

360 DATATRACK SYSTEMS, INC.
GENERAL LEDGER AND FINANCIAL ANALYSIS
Specific Application: General Ledger and Financial Analysis
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-110)

Fixed Assets

AMS
FIXED ASSETS
System Requirements: DG
Operating System: RDOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1982
(See Vendor Profile Page V-3)

ALPINE DATASYSTEMS, INC.
FIXED ASSETS DEPRECIATION
Specific Application: Fixed Asset Depreciation
Specific Industry: CPA Firms
System Requirements: DEC VAX, PDP-11, Decmate I, Decmate II
Operating System: VMS; RSTS/E; COS-310
Memory Required: 128K bytes
Source Language: Dibol, C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $495 to $1,000
Number Installed: 300
Date First Installed: 1980
(See Vendor Profile Page V-4)

AMERICAN SOFTWARE, INC.
FIXED ASSET ACCOUNTING
Specific Application: Fixed Asset Accounting
System Requirements: IBM 370, 308X, 43XX
Operating System: MVS
Memory Required: 100K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase

Number Installed: 60
Date First Installed: 1974
(See Vendor Profile Page V-5)

APOLLO COMPUTER SYSTEMS, INC.
FIXED ASSET SYSTEM
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Lease
Price: $1,750
Number Installed: 20
(See Vendor Profile Page V-6)

APPLIED DATA SYSTEMS, INC.
FIXED ASSETS
System Requirements: TI; Tandem Supermini; IBM System/36
Operating System: DNOS; DX; Guardian; SSP
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500 to $5,000
Number Installed: 50
(See Vendor Profile Page V-7)

ARIES INFORMATION SYSTEMS, INC.
PROPAS (PROPERTY ACCOUNTING SYSTEM)
Specific Application: Fixed Asset Accounting
Specific Industry: Education, Government
System Requirements: HP 3000
Operating System: MPE
Memory Required: 96K bytes
Source Language: Ansi Cobol 68, 74
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: December 1981
(See Vendor Profile Page V-8)

ASI DATA SYSTEMS, INC.
INTEGRATED FIXED ASSETS & DEPRECIATION
Specific Application: Fixed Assets and Depreciation
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 12
Date First Install.-d: July 1981
(See Vendor Profile Page V-8)

ASK COMPUTER SYSTEMS, INC.
MANMAN/FA
Specific Application: Fixed Assets Tracking, Expense Reporting Depreciation, Processing
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: Image; VMS

Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $13,000
Number Installed: 350
Date First Installed: 1981
(See Vendor Profile Page V-8)

ASSET DATA SERVICES, INC.
FIXED ASSETS DEPRECIATION
Specific Application: Fixed Assets Depreciation
System Requirements: Datapoint
Operating System: DOS
Memory Required: 8K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $600
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-9)

BRIDGE COMPUTER SYSTEMS, INC.
AGRICULTURE EQUIPMENT USE/COST
Specific Application: Equipment Use/Cost
Specific Industry: Agriculture
System Requirements: DG; IBM System/34, System/36
Operating System: Elite; SSP
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,800
Date First Installed: 1979
(See Vendor Profile Page V-13)

BRISTOL INFORMATION SYSTEMS, INC.
FIXED ASSET MANAGEMENT
Specific Application: Fixed Asset Management
System Requirements: IBM PC; Vector Graphics; Datapoint
Operating System: DOS/RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: No
Purchase Terms: Purchase
Price: $1,200
Number Installed: 75
Date First Installed: June 1979
(See Vendor Profile Page V-13)

CAMBAR BUSINESS SYSTEMS, INC.
CONTROL FIXED ASSETS
Specific Industry: Wholesale/Distribution
System Requirements: IBM 4300
Operating System: DOS/VSE; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 10
Date First Installed: March 1983
(See Vendor Profile Page V-15)

CAPE DATA, INC.
FIXED ASSETS
Specific Application: Designed For Government; Automatic Cost Recovery and Depreciation
Specific Industry: Education, Government
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $7,500
Date First Installed: June 1984
(See Vendor Profile Page V-15)

CGH COMPUTAX
BETA ASSET DEPRECIATION
Specific Application: Asset Depreciation
Specific Industry: Accountants
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Price: $750
Date First Installed: 1979
(See Vendor Profile Page V-16)

C. D. SYSTEMS, INC.
FIXED ASSET ACCOUNTING
Specific Application: Fixed Accounts
System Requirements: Honeywell Level 6
Operating System: GCOS-400
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 25
Date First Installed: September 1978
(See Vendor Profile Page V-16)

CMA RIGHTS MANAGEMENT CONTROLS, INC.
CMC FIXED ASSET SYSTEM
Specific Application: Fixed Assets and Depreciation
System Requirements: Datapoint 1550
Operating System: DOS
Source Language: Databus
Purchase Terms: Purchase; Lease
Price: $700
Number Installed: 7
Date First Installed: June 1982
(See Vendor Profile Page V-17)

CRIBB SCHAEFER & CO.
CSCO FIXED ASSET ACCOUNTING SYSTEM
Specific Application: Designed For Depreciation, Accounting and Tracking of Fixed Assets
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-18)

COLLIER — JACKSON, INC.
CJ/FIXED ASSETS
Specific Application: Asset Accounting and Property Control System
System Requirements: DEC VAX; HP 3000
Operating System: VMS; MPE
Memory Required: 32K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $16,000
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-19)

COMPUTER ACCOUNTING SYSTEMS (COPAS)
FIXED ASSETS
System Requirements: IBM System 3, System/32, System/34, System/36
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200
Number Installed: 35
Date First Installed: 1981
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-ASSET MANAGEMENT
Specific Application: Tracks Assets Through On-line Inquiry Functions
Specific Industry: Not Industry Sensitive
System Requirements: IBM 360; DG Eclipse
Operating System: DOS/VS; OS/VS1; AOS/VS; VM/CMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25 to $30

Date First Installed: April 1983
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-FINANCIAL MANAGEMENT SOFTWARE/FIXED ASSETS
Specific Application: Fixed Assets Management
System Requirements: IBM 4300; IBM 3XX; DG
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $27,000
Number Installed: 400
Date First Installed: 1976

COMPUTER FINANCIAL SERVICES
FIXED ASSETS
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 25
Date First Installed: 1980
(See Vendor Profile Page V-23)

COMPUTER FINANCIAL SERVICES
FIXED ASSETS
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 25
Date First Installed: 1980

COMPUTER RESOURCES CORP.
FIXED ASSETS ACCOUNTING & DEPRECIATION
Specific Application: Fixed Assets Accounting and Depreciation
System Requirements: DEC PDP-11/23, PDP-11/24, PDP-11/44
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,250
(See Vendor Profile Page V-24)

COMPUTRON TECHNOLOGIES CORP.
CAS/IV FIXED ASSETS
Specific Application: Fixed Assets Accounting and Management System
System Requirements: Wang VS; DEC VAX
Operating System: OS/VS; VMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 3

Date First Installed: December 1982
(See Vendor Profile Page V-27)

CORPORATED SERVICES CORP.
MCBA - FIXED ASSETS
System Requirements: Wang VS, 2200
Memory Required: 32K bytes
Source Language: Basic; Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 15
Date First Installed: April 1981
(See Vendor Profile Page V-39)

CTI LTD., INC.
ACTION/FIXED ASSETS
System Requirements: IBM System/34, System/38
Operating System: SSP; CPF
Memory Required: 512K bytes
Source Language: RPG-II (System/34), RPG-III (System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $5,000
Number Installed: 10
Date First Installed: 1978
(See Vendor Profile Page V-32)

CTI LTD., INC.
ACTION S/38 FIXED ASSETS
Specific Industry: Construction
System Requirements: IBM System/38
Operating System: CPF
Memory Required: 512K bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 9
Date First Installed: June 1982

CTI LTD., INC.
FIXED ASSETS FOR S/34 REPORTS
Specific Industry: Construction
System Requirements: IBM
Operating System: CPF
Memory Required: 512K bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Date First Installed: 1981

CTRAC COMPUTER SERVICES, INC.
CTRAC FIXED ASSETS
System Requirements: DG
Operating System: ICOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 15
Date First Installed: January 1980
(See Vendor Profile Page V-323)

CUSTOMATION, INC.
FIXED ASSETS
Specific Application: Fixed Assets Control System To Monitor Purchases and Sales of Fixed Assets

Operating System: DOS/VM6
Memory Required: 64K bytes
Source Language: Database, Datashare
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 10
Date First Installed: 1978
(See Vendor Profile Page V-32)

CUSTOMIZED INFORMATION SYSTEMS
FIXED ASSETS
System Requirements: Sperry 1100
Operating System: 1100 OS
Memory Required: 24K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $33,000
Number Installed: 15
Date First Installed: 1973
(See Vendor Profile Page V-32)

CYGNET SYSTEMS, INC.
FIXED ASSETS
Specific Industry: Medical
System Requirements: Honeywell DPS 6; Wang 2200
Operating System: GCOS-400
Memory Required: 64K bytes
Source Language: Basic (Wang), Cobol (Honeywell)
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1980
(See Vendor Profile Page V-33)

DATACOM
INTERACTIVE FIXED ASSETS MANAGEMENT SYSTEM
Specific Application: Fixed Assets Management
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase, Rental
Price: $2,200
Number Installed: 6
Date First Installed: January 1980
(See Vendor Profile Page V-34)

DATA DESIGN ASSOCIATES, INC.
FIXED ASSET ACCOUNTING
Specific Application: Comprehensive System for Managing Corporate Property, Controls Depreciation Expense
System Requirements: IBM 4300; Burroughs; Honeywell; HP
Memory Required: 70K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $17,000
Number Installed: 300
Date First Installed: 1973
(See Vendor Profile Page V-35)

DATALOGIC, INC.
DATALOGIC FIXED ASSETS
System Requirements: IBM 4300
Operating System: DOS/VS; OS/VS
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 6
Date First Installed: March 1981
(See Vendor Profile Page V-36)

DATA MANAGEMENT DESIGNS, INC.
FIXED ASSET INVENTORY SYSTEM
Specific Application: Fixed Asset Inventory
Specific Industry: Government
System Requirements: Wang 2200, VS, PC
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-36)

DATAMERICA CORP.
DEPRECIATION
System Requirements: NCR
Operating System: IMOS; IRX; ITX; RM/COS
Memory Required: 92K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,100 to $2,400
Number Installed: 150
Date First Installed: 1979
(See Vendor Profile Page V-36)

DATA SYSTEMS OF BATON ROUGE
THE IBM EQUIPMENT SALES RENTAL
Specific Application: Fixed Asset Management
Specific Industry: Equipment Sales Rental
System Requirements: DG
Operating System: AOS/VS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,800
Number Installed: 500
Date First Installed: 1978
(See Vendor Profile Page V-37)

DATEX, INC.
FIXED ASSET ACCOUNTING
Specific Application: Fixed Asset Accounting
System Requirements: IBM System/34
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,200
(See Vendor Profile Page V-38)

DBI COMPUTING SERVICES
FIXED ASSETS
System Requirements: IBM 360; IBM 370
Operating System: DOS/VS; DOS/VS
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Lease
Date First Installed: August 1969
(See Vendor Profile Page V-40)

DIVERSIFIED DATA, INC.
RAMS - FLEET MANAGEMENT
Specific Application: Tracks, Maintains Costs by Vehicle
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP; CPF
Memory Required: 56K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,900
Number Installed: 1
Date First Installed: 1980
(See Vendor Profile Page V-41)

DISTINCTION AND MANUFACTURERS SYSTEMS, INC.
FIXED ASSETS
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 500
(See Vendor Profile Page V-42)

EPICOM, INC.
ZAS
Operating System: Multus
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Number Installed: 45
Date First Installed: 1978
(See Vendor Profile Page V-43)

EXECUTIVE TECHNOLOGY
DATA SYSTEMS (ETDS)
DEPRECIATION AND AMORTIZATION SCHEDULES
Specific Application: Depreciation and Amortization Schedule Processing
System Requirements: IBM System/38, System/34, System/32, System/23
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $1,500
Number Installed: 500
Date First Installed: July 1975
(See Vendor Profile Page V-44)

FINANCIAL FORECAST, INC.
FIXED ASSETS
System Requirements: IBM System/38, System/36, System/34
Operating System: SSP; CPF
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000 to $6,000
Number Installed: 400
Date First Installed: 1975
(See Vendor Profile Page V-45)

FINANCIAL TECHNOLOGY, INC.
FIXED ASSET MANAGEMENT
Specific Application: Fixed Asset Management
Specific Industry: Banking/Financial
System Requirements: Burroughs B1000; NCR Criterion
Operating System: MCP
Memory Required: 48K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,500 to $35,000
Number Installed: 50
Date First Installed: 1981
(See Vendor Profile Page V-46)

FULCRUM COMPUTER CORP.
FIXED ASSETS INVENTORY
Specific Application: Fixed Assets Inventory
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978
(See Vendor Profile Page V-46)

GARY BROWN ASSOCIATES, INC.
FIXED ASSET MANAGEMENT SYSTEM-ON-LINE
Specific Application: Fixed Asset Management
System Requirements: IBM System/34, System/36, System/38, System/23
Operating System: SSP; CPF
Memory Required: 27K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $4,200
Number Installed: 25
Date First Installed: 1982
(See Vendor Profile Page V-46)

GBS SYSTEMS INTERNATIONAL, INC.
ADVANCED FIXED ASSET ACCOUNTING
Specific Application: Fixed Asset Depreciation and Tax Accounting
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,900 to $12,700
Number Installed: 60
Date First Installed: May 1981
(See Vendor Profile Page V-48)

GMF SYSTEMS, INC.
FIXED ASSET ACCOUNTING
Specific Application: Fixed Asset Accounting
System Requirements: STI 8000, 9000
Operating System: VRX; Multus
Memory Required: 0.4M bytes

Source Language: Extended Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 30
Date First Installed: September 1981
(See Vendor Profile Page V-52)

HARRIS DATA SERVICES
FIXED ASSETS
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Source Language: RPG-II, RPG-III (System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $3,800
Number Installed: 80
Date First Installed: October 1978
(See Vendor Profile Page V-51)

HEALTH DATA NETWORK
FIXED ASSETS MANAGEMENT
Specific Application: Fixed Assets Management
Specific Industry: Medical
System Requirements: Honeywell DPS80
Operating System: GCOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: 1980
(See Vendor Profile Page V-51)

IHC AFFILIATED SERVICES, INC.
FIXED ASSETS
Specific Industry: Banking/Financial, Medical
System Requirements: IBM System/38
Operating System: CPF
Source Language: CPT
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 28
Date First Installed: October 1981
(See Vendor Profile Page V-54)

INDEPENDENT COMPUTER SYSTEMS, INC.
FIXED ASSETS
System Requirements: Honeywell VPS 6
Operating System: MOD-400
Memory Required: 40K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 85
Date First Installed: 1981
(See Vendor Profile Page V-54)

INFORMATION MANAGEMENT CONSULTANTS, INC.
IMC (SYSTEM FOR ASSET MANAGEMENT)
Specific Application: Fixed Assets Package; Tracks Assets and Depreciation
Specific Industry: Manufacturing, Retail
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-55)

INFORMATION SYSTEMS OF AMERICA, INC.
IIA FIXED ASSETS
System Requirements: IBM S70; HP 3000; Prime 500; IBM 360
Operating System: DOS/VSE; MPE IV; Primos; DOS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 230
Date First Installed: July 1971
(See Vendor Profile Page V-55)

INFORMATION TECHNOLOGY, INC.
FIXED ASSET ACCOUNTING SYSTEM
Specific Application: Inventory of Fixed Assets Including 4 Different Kinds of Depreciation Methods
Specific Industry: Banking/Financial
System Requirements: Burroughs B80, B900, B1000
Operating System: CMS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000 to $14,600
Number Installed: 9
Date First Installed: 1983
(See Vendor Profile Page V-56)

INTERACTIVE SYSTEMS, INC. SOFTWARE INTERNATIONAL
FIXED ASSETS
System Requirements: DEC 10, 20; VAX
Operating System: TOPS-10; TOPS-20; VMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $39,000
Number Installed: 75
Date First Installed: July 1981
(See Vendor Profile Page V-57)

INTERNATIONAL MANAGEMENT SYSTEMS
FIXED ASSETS
System Requirements: IBM System/34, System/38
Operating System: SSP; CPF
Source Language: RPG-II (System/34) RPG-III (System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 160
(See Vendor Profile Page V-58)

INTERNATIONAL PROGRAMMERS LABORATORIES CORP.
EQUIPMENT & FIXED ASSETS
Specific Application: Fixed Assets and Equipment Accounting
System Requirements: IBM System/38, System/36, System/34
Operating System: CPF; SSP
Memory Required: 30K bytes
Source Language: RPG-II, RPG-III, RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000 to $10,000
Number Installed: 300
Date First Installed: 1977
(See Vendor Profile Page V-58)

INTERNATIONAL SOFTWARE NETWORK, INC. (ISN)
FIXED ASSETS
Specific Application: Fixed Assets
Specific Industry: Not Industry Sensitive
System Requirements: IBM System/34, System/36, System/38, SSP
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase (License)
Price: $2,000 - $3,600
Number Installed: 440
Date First Installed: October 1978
(See Vendor Profile Page V-58)

JACOBSEN & ASSOCIATES, INC.
FIXED ASSETS
Specific Application: Fixed Assets
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 5
Date First Installed: January 1982
(See Vendor Profile Page V-59)

J. B. SIMMONS & CO.
FIXED ASSETS
Specific Application: Interfaces With AR, AP, Order Processing, G/L to Form Integrated Accounting System
System Requirements: IBM System/38, System/34, System/36
Operating System: CPF; SS
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000 to $10,000
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-59)

KPG COMPUTER SYSTEMS
DEPRECIATION
Specific Application: Depreciation
System Requirements: Sperry 5000
Memory Required: 256K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 14
(See Vendor Profile Page V-61)

K. H. LITTLE, INC.
KEN-ETIC PREVENTIVE MAINTENANCE MANAGEMENT SYSTEM
Specific Application: Establish Equipment Data Base, Process PM Activities Schedules, Produce Management Reports, Work Order Tickets
System Requirements: IBM 370; Prime 750; Honeywell; Burroughs 1900
Operating System: OS/VS; Primos; GCOS; CMS
Memory Required: 96K bytes
Source Language: Anal Cobol 74
Purchase Terms: Purchase; Lease
Price: $14,000
Number Installed: 51
(See Vendor Profile Page V-61)

KLAHR, GILLMAN AND GOEBENTER
FIXED ASSET
Specific Application: Fixed Asset System Requirements: IBM System/34
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 300
Date First Installed: 1972
(See Vendor Profile Page V-61)

KLAHR, GILLMAN AND GOEBENTER
CRAS FIXED ASSETS AND DEPRECIATED ACCOUNT SYSTEM
Specific Application: Fixed Assets Depreciation
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,100
Number Installed: 100
Date First Installed: 1980

LARSON ASSOCIATES, INC.
FIXED ASSETS
System Requirements: IBM Mainframes, System/36; Burroughs
Operating System: OS/VS; DOS/VSE; CPF; MCP
Source Language: RPG-II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: January 1981
(See Vendor Profile Page V-62)

LINTON SHAFER COMPUTER SERVICES, INC.
FIXED ASSET ACCOUNTING AND CONTROL SYSTEM
Specific Application: Depreciation System
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase-Price: $1,800
Number Installed: 100,000
Date First Installed: 1978
(See Vendor Profile Page V-62)

LOGICAL DATA MANAGEMENT (LDM).
FIXED ASSETS
Specific Application: Fixed Asset Management
System Requirements: Burroughs B2800, 7900, B20; DEC PDP-11
Operating System: MCP; BTOS; RT-11; RSX-11M
Memory Required: 420K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Lease
Price: $15,000
Date First Installed: 1981
(See Vendor Profile Page V-63)

LOUIS A. WRIGHT & ASSOCIATES, INC.
ASSET DEPRECIATION
Specific Application: Asset Depreciation
System Requirements: IBM System/34; IBM System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-63)

MADISON DATA SYSTEMS, INC.
FIXED ASSETS ACCOUNTING
Specific Application: Fixed Asset Accounting
Specific Industry: Real Estate
System Requirements: DG
Operating System: AOS/VS; AOS; DOS; RDOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

MANAGEMENT PLANNING SYSTEMS
PREVENTIVE MAINTENANCE
Specific Application: Fixed Asset Accounting
System Requirements: HP 3000; Tandem; IBM 4341
Operating System: MPE; Guardian; DOS; OS/VS
Source Language: RPG-II; Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: 1972
(See Vendor Profile Page V-65)

MANAGEMENT SCIENCE AMERICA, INC. (MSA)
THE MSA FIXED ASSETS ACCOUNTING SYSTEM
Specific Application: Control of Fixed Assets
Specific Industry: Manufacturing, Banking/Financial, Medical, Insurance, Education, Government, Nonprofit Organizations
System Requirements: IBM 360, 370; Honeywell 66/600; Burroughs; IBM 4300
Operating System: OS/VS; SSP; MCP
Memory Required: 240K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 789
Date First Installed: 1976
(See Vendor Profile Page V-65)

MANATRON, INC.
FIXED ASSETS
System Requirements: Burroughs B20, B1000; IBM System/34, System/36
Operating System: BTOS; MCP; SSP
Source Language: Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $11,000
(See Vendor Profile Page V-66)

MANUFACTURING CONTROL SYSTEMS, INC.
FIXED ASSET ACCOUNTING
Specific Application: Fixed Asset Accounting
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $800 to $4,600
Number Installed: 3
Date First Installed: January 1982
(See Vendor Profile Page V-66)

MARYLAND COMPUTER SERVICES, INC.
FIXED ASSETS SUB LEDGER
Specific Application: Fixed Assets Subledger For General Ledger
System Requirements: HP 250
Source Language: HP Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $795
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-66)

MDBA
FIXED ASSETS AND DEPRECIATION (A/S)
Specific Application: Fixed Assets and Depreciation
System Requirements: Wang VS; DEC PDP-11; Altos 586; Zilog System 8000
Operating System: VS; RSTS/E; MPE; Unix
Memory Required: 60K bytes
Source Language: Dibol, Dibol/Bcl/bol, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800 to $6,000
Number Installed: 500
Date First Installed: 1982
(See Vendor Profile Page V-67)

MDCORMACK & DODGE CORP.
F/A PLUS
System Requirements: DEC VAX; Sperry 1100; Honeywell 6600; HP 3000
Operating System: VMS; EXEC-8; GCOS; MPE
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000 to $40,000
Number Installed: 100
Date First Installed: 1971
(See Vendor Profile Page V-67)

MDCORMACK & DODGE CORP.
Plus
Specific Application: Fixed Assets Application With a Data Base Management System
System Requirements: IBM
Operating System: OS/VS; DOS
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 500
Date First Installed: 1980

MDS, INC.
MDS FIXED ASSETS
Specific Industry: Banking/Financial
System Requirements: Data Point
Operating System: DOS; RMS
Memory Required: 48K bytes
Source Language: Cobol, Datebus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 6
Date First Installed: 1980
(See Vendor Profile Page V-68)

MENTOR SYSTEMS, INC.
PUBLIC FIXED ASSET ACCOUNTING SYSTEM
Specific Application: Public Organization Fixed Asset, tAnagement System
Specific Industry: Education, Government, Nonprofit Organizations
System Requirements: IBM System/36; IBM PC-XT
Operating System: SSP
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 50
Date First Installed: May 1979
(See Vendor Profile Page V-68)

METRO SYSTEMS, INC.
FIXED ASSETS
Specific Industry: Oil and Gas
System Requirements: DEC VAX; IBM System/36; Honeywell; Perlec
Operating System: VMS; SSP
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-69)

MICHIGAN BUSINESS SYSTEMS & SOFTWARE, INC.
FIXED ASSETS
System Requirements: Burroughs; DEC PDP-11
Operating System: CMS; RSTS/E
Source Language: Dibol, Cobol, RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000 to $2,500
Number Installed: 5
Date First Installed: 1978
(See Vendor Profile Page V-69)

MID-COMPUTER BUSINESS APPLICATIONS, INC.
FIXED ASSETS AND DEPRECIATION
Specific Application: Fixed Assets and Depreciation
System Requirements: DEC; Wang VS; HP
Operating System: RT-11; RSTS/E; VMS; MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 500
(See Vendor Profile Page V-72)

MID-COMPUTER SUPPORT GROUP, INC.
FIXED ASSETS
Specific Application: The Fixed Assets Depreciation System Is A Complete Multilocation Application
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,100
Number Installed: 75
Date First Installed: 1979
(See Vendor Profile Page V-72)

MOORE DATA SYSTEMS, INC.
FIXED ASSET SYSTEM
Specific Application: Fixed Asset
Specific Industry: Government
System Requirements: NCR Criterion
Operating System: VRX
Memory Required: 1.0M bytes
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 25
Date First Installed: 1978
(See Vendor Profile Page V-72)

MORTGAGE CLOSING ASSOCIATES
FURNITURE & FIXTURE
Specific Application: Control of Furniture and Future Depreciation Schedule
System Requirements: DG
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-73)

MSA CORP.
MAXCM FIXED ASSETS
Specific Industry: Manufacturing
System Requirements: DEC PDP, VAX
Operating System: VMS; RSTS/E

Memory Required: 196K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-75)

NETWORK SOLUTIONS, INC.
FIXED ASSETS ACCOUNTING SYSTEM
Specific Application: Fixed Assets Management
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-75)

NORTHEAST DATACOM, INC.
FIXED ASSETS
Specific Application: Depreciation
Specific Industry: Manufacturing, Banking/Financial
System Requirements: Wang 2200 MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-76)

PARA RESEARCH, INC.
FIXED ASSETS
Specific Application: Depreciation Scheduling Program
System Requirements: IBM System/34, System/38, System/36
Operating System: CPF; SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 1,000
Date First Installed: 1982
(See Vendor Profile Page V-76)

PEL ASSOCIATES
TAP FIXED ASSET
Specific Application: On-line Control of Fixed Assets
Specific Industry: Manufacturing, Wholesale/Distribution, Banking/Financial, Medical, Education, Government, Hotel/Casino
System Requirements: Tandem
Operating System: Guardian
Source Language: Cobol, Pathway
Source Code Available: Yes
Purchase Terms: Purchase
Price: $13,500
Number Installed: 19
Date First Installed: April 1982
(See Vendor Profile Page V-83)

PRS COMPUTING, INC.
ASSET DEPRECIATION
Specific Application: Asset Depreciation
Specific Industry: Public Accounting
System Requirements: DEC PDP-11; Prime; Plessey
Operating System: RSX-11M; Primos; RT-11
Memory Required: 64K bytes
Source Language: Fortran, Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $7,000 to $8,000
Number Installed: 150
Date First Installed: 1979
(See Vendor Profile Page V-83)

PLYCOM SERVICES, INC.
FIXED ASSETS
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSTS/E; VMS
Memory Required: 16K bytes
Source Language: VAX Basic, Basic+
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200 to $7,800
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-83)

PROFESSIONAL BUSINESS COMPUTER SYSTEMS, INC.
DEPRECIATION
Specific Application: Fixed Asset Accounting
Specific Industry: Wholesale/Distribution, Accounting
System Requirements: TI D8000
Operating System: DX-10; Unix
Memory Required: 256K bytes
Source Language: Cobol, RPG II
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-83)

PRO TYM SYSTEMS
DEPRECIATION
Specific Application: ACRS Multiple Client Depreciation
Operating System: Iris
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $695
Number Installed: 8
Date First Installed: 1982
(See Vendor Profile Page V-84)

S. A. SOTTNIKOFF & ASSOCIATES, INC.
FIXED ASSETS
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-85)

RESOURCE SOFTWARE INTERNATIONAL, INC.
FIXED ASSET DEPRECIATION
Specific Application: Fixed Asset Depreciation
System Requirements: Basepoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Database
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,775
Date First Installed: 1979
(See Vendor Profile Page V-86)

SCIENCE MANAGEMENT CORP.
THOROUGHBRED FIXED ASSETS
Operating System: Unix
Memory Required: 32K bytes
Source Language: BMC Thoroughbred
Source Code Available: Yes
Number Installed: 1,000
Date First Installed: 1977
(See Vendor Profile Page V-86)

SIGI SOFTWARE SYSTEMS
FIXED ASSETS
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11; Altos; Zilog
Operating System: RSTS/E; Xenix; Zeus
Memory Required: 32K bytes
Source Language: BMC Basic
Purchase Terms: Purchase
Price: $995
Date First Installed: 1972
(See Vendor Profile Page V-86)

SMITH, BENNIS & GAYLORD, INC.
FIXED ASSETS
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 60
Date First Installed: 1979
(See Vendor Profile Page V-86)

SOFTWARE INTERNATIONAL CORP.
FIXED ASSET ACCOUNTING
Specific Application: Fixed Asset Accounting
System Requirements: IBM 360, 370, 4300 Series, System/34; Sperry 9000, 9040
Operating System: DOS; DOS/VSE; DOS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-87)

SOURCE DATA SYSTEMS, INC.
FIXED ASSETS
Specific Application: Fixed Asset
System Requirements: IBM Series/1; PC; NCR 9000, 9800; NCR Tower 1632, Decision Mate V
Operating System: MOS III; Unix
Source Language: Forth
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 4
Date First Installed: July 1981
(See Vendor Profile Page V-94)

SPERRY CORP.
Sperry 1100 FIXED ASSETS ACCOUNTING SYSTEM
System Requirements: Sperry 1100
Operating System: 1100 OS
(See Vendor Profile Page V-98)

SYSLYZ ENTERPRISES, INC.
FIXED ASSETS
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-98)

SYS SYSTEMS, INC.
FIXED ASSETS
System Requirements: DG Nova Eclipse, MV Series
Operating System: Mirus; AOS/VS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $10,000
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-98)

SYTEK, INC.
AMORTIZATION SCHEDULE SYSTEM
Specific Application: Amortization Schedule
System Requirements: DEC Decmate I, Decmate II
Operating System: CDS-310
Memory Required: 32K bytes
Source Language: Dibol
Purchase Terms: Purchase
Price: $1,000
(See Vendor Profile Page V-100)

TELESOFT, INC.
FIXED ASSETS
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200
Number Installed: 5
Date First Installed: 1980
(See Vendor Profile Page V-101)

THARP SYSTEMS CORP.
FIXED ASSET INVENTORY
Specific Application: Fixed Asset Inventory
Specific Industry: Medical, Mental Health
System Requirements: Wang VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-102)

TIMESLICE SYSTEMS, INC.
DEPRECIATION
Specific Application: Depreciation
Specific Industry: Construction
System Requirements: TI Business System

Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental; Monthly License
Price: $1,200
Number Installed: 160
Date First Installed: 1980
(See Vendor Profile Page V-102)

TIMSLINE, INC.
FIXED ASSETS
System Requirements: DEC Micro PDP-11/23, Micro PDP-11/70, Micro PDP-11/44
Operating System: RSTS/E
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $2,500
Date First Installed: 1977
(See Vendor Profile Page V-102)

TRANSAMERICA CONSULTANTS
FIXED ASSETS
System Requirements: DEC System 20
Operating System: TOPS-20
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: 1981
(See Vendor Profile Page V-103)

TRANSCORP DATA SYSTEMS
TOLAS-FIXED ASSETS
Specific Application: Fixed Asset Management
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E
Memory Required: 512K bytes
Source Language: Basic, Basic Plus 6
Source Code Available: Yes
Number Installed: 180
Date First Installed: 1980
(See Vendor Profile Page V-103)

UCCEL
UCCEL (FAS) FIXED ASSET SYSTEM
Specific Application: Physical Asset Management Property and Inventory
System Requirements: IBM 360, 303X, 4300, 370
Operating System: DOS; OS/VS
Memory Required: 200K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 300
Date First Installed: 1973
(See Vendor Profile Page V-104)

UNISYS DIGITAL TECHNOLOGIES
SPIDER II - FIXED ASSETS/DEPRECIATION
Specific Application: Fixed Assets and Depreciation
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Purchase Terms: Purchase
Price: $4,400
Date First Installed: March 1985
(See Vendor Profile Page V-105)

UNISYSTEMS, INC.
ASSET DEPRECIATION
Specific Application: Asset Depreciation
System Requirements: DEC; NEC APS
Operating System: RSTS/E; RT-11
Memory Required: 128K bytes
Source Language: Macro, Dibol, Cobol
Source Code Available: Yes; $600
Purchase Terms: Purchase
Price: $1,000 to $2,500
Number Installed: 5
Date First Installed: January 1980
(See Vendor Profile Page V-105)

VALLEY DATA BASE
FIXED ASSETS
Specific Application: Fixed Assets With Equipment Maintenance
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol II
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $2,000
Date First Installed: 1985
(See Vendor Profile Page V-106)

VISTA SYSTEMS, INC.
FIXED ASSETS
System Requirements: DEC VAX; Prime; IBM
Operating System: VMS; Prime; CMS/DOS
Memory Required: 500K bytes
Source Language: Fortran, Fortran 77, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-107)

WDG COMPUTER SERVICES, INC.
FIXED ASSET ACCOUNTING
Specific Application: Fixed Asset Accounting
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: January 1985
(See Vendor Profile Page V-108)

WHITE HAT SYSTEMS, INC.
FIXED ASSETS
Specific Industry: Manufacturing
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSTS/E; VMS
Source Language: Basic, Basic Plus II
Purchase Terms: Purchase; Rental; Lease; Time-sharing
Date First Installed: September 1974
(See Vendor Profile Page V-108)

WILBANK, INC.
FIXED ASSET MANAGEMENT & DEPRECIATION
Specific Application: Fixed Asset Management and Depreciation
System Requirements: Burroughs B20; Convergent Technologies AWS, IWS
Operating System: STOS
Memory Required: 384K bytes
Source Language: Adept
Source Code Available: Yes
Purchase Terms: Purchase
Price: $795
Number Installed: 200
Date First Installed: September 1985
(See Vendor Profile Page V-108)

WOLF DATA SERVICES, INC.
FIXED ASSET MANAGEMENT SYSTEM
Specific Application: Cost Accounting
System Requirements: Datapoint
Operating System: RMS; DOS
Source Language: Cobol, Database, Datashare
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $5,000
Number Installed: 5
Date First Installed: January 1980
(See Vendor Profile Page V-108)

Purchasing

ALPHA COMPUTER GROUP, INC.
BUILDER'S PURCHASING SYSTEM
Specific Industry: Construction
System Requirements: DG Eclipse C/350
Operating System: Infos
Memory Required: 128K bytes
Source Language: Cobol, Idea
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25
Number Installed: 2
Date First Installed: 1980
(See Vendor Profile Page V-4)

AMERICOM SOFTWARE, INC.
PROCUREMENT MATCHING
Specific Application: Procurement Matching
System Requirements: IBM 370, 303X, 4300
Operating System: MVS
Memory Required: 100K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 41
(See Vendor Profile Page V-5)

AMERICOM SOFTWARE, INC.
PURCHASING
Specific Industry: Manufacturing
System Requirements: IBM 370, 303X, 4300
Operating System: MVS
Memory Required: 100K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 51

ARAGOSP, INC.
PURCHASING DECISION SUPPORT/ QUOTATION
Specific Application: Quotation and Contract
System Requirements: IBM
Operating System: MVS
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Date First Installed: 1985
(See Vendor Profile Page V-5)

ARAGOSP, INC.
PURCHASING DECISION SUPPORT/ RECEIVING
Specific Application: Receiving and Inspection
System Requirements: IBM
Operating System: MVS
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 3
Date First Installed: 1985

APPLIED DATA SYSTEMS, INC.
PURCHASE ORDER SYSTEM
System Requirements: TI; Tandem Supermini; IBM System/36
Operating System: DNOS; DX; Guardian; SSP
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes

Purchase Terms: Purchase; Rental; Lease
Price: $7,500 to $12,000
Number Installed: 20
Date First Installed: 1980
(See Vendor Profile Page V-7)

ARGONAUT INFORMATION SYSTEMS, INC.
AIS PURCHASE ORDER PROCESSING SYSTEM
Specific Application: Purchase Order Processing
System Requirements: IBM/36, 370; HP 3000; DEC VAX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 75
Date First Installed: 1978
(See Vendor Profile Page V-8)

BAKOO DATA, INC.
MEAT POULTRY & FISH ORDER SYSTEM
Specific Application: Meat Poultry and Fish Order System
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11/23, PDP-11/70
Operating System: RT-11; RSTS/E; VM
Memory Required: 256K bytes
Source Language: DEC Dibol II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-11)

BAKOO DATA, INC.
PURCHASING CONTROL SYSTEM
Specific Application: Purchasing Control System
System Requirements: DEC PDP-11/23, 11-70; HP 3000
Operating System: RT-11; MPE IV; RSTS/E; VM
Memory Required: 256K bytes
Source Language: DEC Dibol II, HP Cuasar System
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: September 1975

BRENNER & CO.
PURCHASE ORDER MODEL
Specific Application: Tracks Purchase Orders Through A/P
Specific Industry: Manufacturing, Contractors
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSX-11M; VMS
Memory Required: 196K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $4,000
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-13)

BRISTOL INFORMATION SYSTEMS, INC.
PURCHASE ORDER SYSTEM
Specific Application: Purchase Order System
System Requirements: IBM PC; Vector; Datapoint
Operating System: DOS/PMS
Memory Required: 64K bytes
Source Language: Datebus, Retress
Purchase Terms: Purchase
Price: $1,500
Number Installed: 100
Date First Installed: May 1978
(See Vendor Profile Page V-13)

CAMBAR BUSINESS SYSTEMS, INC.
CAMBAR'S AUTOMATED PURCHASING SYSTEM (CAPS)
Specific Application: Purchasing/Remote Order Entry By Customers
Specific Industry: Wholesale/Distribution
System Requirements: IBM 4300
Operating System: DOS/VSE; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $75,000
Number Installed: 6
Date First Installed: March 1982
(See Vendor Profile Page V-16)

CAMBAR BUSINESS SYSTEMS, INC.
CONTROL/PURCHASING AND RECEIVING
Specific Application: Purchasing and Receiving
Specific Industry: Wholesale/Distribution
System Requirements: IBM 4300
Operating System: DOS/VSE; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 13
Date First Installed: March 1982

C. D. SYSTEMS, INC.
PURCHASING
System Requirements: Honeywell Level 6
Operating System: GCOS-400
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 30
Date First Installed: September 1979
(See Vendor Profile Page V-16)

CHILDCRAFT MANAGEMENT CONTROLS, INC.
CMC PURCHASE ORDER SYSTEM
Specific Application: Purchase Order System
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Datapoint 1500
Operating System: DOS
Memory Required: 64K bytes
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,100
Number Installed: 3
Date First Installed: August 1982
(See Vendor Profile Page V-17)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-DISTRIBUTION MANAGEMENT SOFTWARE/PURCHASING
System Requirements: IBM 4300; 300; DG
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,800
Number Installed: 400
Date First Installed: 1978
(See Vendor Profile Page V-21)

COMPUTRON BUSINESS SOLUTIONS, INC.
ACCOUNTANT II - PURCHASING
Specific Application: Integrated Purchasing
Specific Industry: Wholesale/Distribution, Retail, Banking/Financial, Construction
System Requirements: DEC PDP-11, Micro PDP-11, VAX, Professional 300
Operating System: RSX-11M; RSX-11M; VMS; RSX-11M
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Number Installed: 65
Date First Installed: June 1975
(See Vendor Profile Page V-27)

CORRIGATED SERVICES CORP.
MCBA - PURCHASE ORDER
Specific Application: Purchase Order
System Requirements: Wang VS, 2200
Memory Required: 32K bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 15
Date First Installed: April 1981
(See Vendor Profile Page V-30)

CREATIVE DATA SYSTEMS
PURCHASE ORDER MANAGEMENT
Specific Application: Complete Purchase Order Package For Distributors
Specific Industry: Wholesale/Distribution
System Requirements: Wang VS
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1979
(See Vendor Profile Page V-31)

DAVID SMITH & ASSOCIATES, INC.
PURCHASE ORDERS
Specific Application: Purchase Orders
System Requirements: IBM System/34; IBM System/36; IBM System/38
Operating System: SSP; OCL; CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-36)

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
PURCHASING
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 600
(See Vendor Profile Page V-42)

THE FAGEE GROUP
PURCHASE ORDER ENTRY
Specific Application: Purchase Order Entry
System Requirements: DEC VAX, 10, 20
Operating System: VMS; TOPS-10; TOPS-20
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,500
Number Installed: 40
Date First Installed: February 1979
(See Vendor Profile Page V-46)

FULCRUM COMPUTER CORP.
PURCHASE ORDER-PREPARATION
Specific Application: Purchase Order
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978
(See Vendor Profile Page V-48)

GLOBAL SOFTWARE, INC.
PURCHASE ORDER
Specific Application: Real-Time Forecasting Of Commitment Analysis Validation, Expense and Budget Control Provides Management With Sound Purchase Order
System Requirements: IBM
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: November 1983
(See Vendor Profile Page V-49)

HELMSMAN SYSTEMS, INC.
H-SHY VERSION 2.0
Specific Application: Purchasing

and Receiving
Specific Industry: Manufacturing
System Requirements: Intel; Zilog; Motorola
Memory Required: 48K bytes
Source Language: Fortran, Deliver, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $2,495
(See Vendor Profile Page V-51)

GENERAL OFFICE PRODUCTS, INC.
PURCHASE ORDER
Specific Application: Purchase Order
System Requirements: Point 4 Mark III, Mark V, Mark VII
Operating System: Iris; Stio
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 10
Date First Installed: September 1980
(See Vendor Profile Page V-52)

L LEVY & ASSOCIATES, INC.
PURCHASING, MATERIALS MANAGEMENT AND FORMS
Specific Application: Inventory Control Purchasing
Specific Industry: Real Estate
System Requirements: Wang VS
Operating System: VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes; $100
Purchase Terms: Purchase
Price: $20,000 to $25,000
Number Installed: 1
Date First Installed: July 1985
(See Vendor Profile Page V-54)

MANAGEMENT COMPUTER SYSTEMS, INC.
PURCHASE ORDER
Specific Application: Purchase Orders
System Requirements: Honeywell VPS 6
Operating System: MOD-400
Memory Required: 48K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500
Number Installed: 65
Date First Installed: 1981
(See Vendor Profile Page V-54)

JAMES L. SELLERS & ASSOCIATES
INTERACTIVE PURCHASE ORDER SYSTEM
Specific Application: Purchase Order
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: NCR I-8530, I-8550, I-8040, I-8300
Operating System: IMOS III; IMOS V; IRX; ITX
Memory Required: 2.5M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 100
Date First Installed: October 1980
(See Vendor Profile Page V-55)

LAN SYSTEMS, INC.
ON-LINE PURCHASE ORDERS
Specific Industry: Wholesale/Distribution
System Requirements: Burroughs B90, B900, B1900
Operating System: CMS/MCP
Memory Required: 384K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Date First Installed: 1982
(See Vendor Profile Page V-61)

LARSON ASSOCIATES, INC.
PURCHASE ORDER
Specific Application: Purchase Order
System Requirements: IBM Mainframes, IBM System/36; Burroughs
Operating System: OS/VS; DOS/VSE; CPF; MCP
Source Language: RPG-II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1981
(See Vendor Profile Page V-62)

LEDS CORP.
PURCHASE ORDER CONTROL
Specific Application: Purchase Order Control
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC VAX
Operating System: VMS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000 to $13,000
(See Vendor Profile Page V-62)

LOGICAL DESIGN CORP.
PURCHASING
Specific Industry: Manufacturing
System Requirements: Burroughs B80, B800, B1900
Operating System: CMS
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $5,000
Date First Installed: September 1980
(See Vendor Profile Page V-63)

LOUIS A. WRIGHT & ASSOCIATES, INC.
PURCHASE ORDER SYSTEM
Specific Application: Purchase Order
System Requirements: IBM System/34; IBM System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-63)

MADISON DATA SYSTEMS, INC.
PURCHASING
Specific Application: Purchasing Package
Specific Industry: Wholesale/Distribution
System Requirements: DG
Operating System: AOS; AOS/VS; DOS; RDOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
(See Vendor Profile Page V-64)

MANUFACTURING CONTROL SYSTEMS, INC.
PURCHASING
Specific Application: Purchase Order, Open Order, Purchasing History
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $800 to $4,600
Number Installed: 3
Date First Installed: January 1982
(See Vendor Profile Page V-65)

MARCO SERVICES CORP.
MSC-PO
Specific Application: Purchasing Order
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $5,000
Number Installed: 257
Date First Installed: 1978
(See Vendor Profile Page V-66)

MDBA
PURCHASE ORDER & RECEIVING (P/O)
Specific Application: Purchase Order and Receiving
Specific Industry: Wholesale/Distribution
System Requirements: TI 990; Altos 586; Zilog System 8000; Wang VS
Operating System: DX-10; Xenix; Unix; VS
Memory Required: 32K bytes
Source Language: Dibol, Cobol, Dibol/Bofbol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,250 to $9,000
Number Installed: 100
Date First Installed: 1982
(See Vendor Profile Page V-67)

MICROMACK & DODGE CORP.
PO/II
Specific Application: Purchase Order Application With DBMS
System Requirements: IBM
Operating System: OS/VS; DOS
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 200
Date First Installed: 1980
(See Vendor Profile Page V-67)

MMS, INC.
MM PURCHASING
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: DOS; PMS
Memory Required: 48K bytes
Source Language: Cobol, Datalove
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Date First Installed: 1985
(See Vendor Profile Page V-69)

MMI-COMPUTER BUSINESS APPLICATIONS, INC.
PURCHASE ORDERING
Specific Application: Purchase Ordering
System Requirements: DEC; TI
Operating System: RT-11; VMS; DX-10; RSTS/E
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
(See Vendor Profile Page V-72)

MRP SYSTEMS
PURCHASING AND RECEIVING
Specific Application: Purchasing and Receiving
Specific Industry: Manufacturing
System Requirements: DG; Point 4
Operating System: Iris
Memory Required: 12K bytes
Source Language: Basic
Price: $4,000
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-74)

NGA CORP.
MAXCIM PURCHASING
Specific Industry: Manufacturing
System Requirements: DEC PDP, VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-75)

ODYSSEY SYSTEMS, INC.
PURCHASING
Specific Industry: Manufacturing, Retail
System Requirements: DG Nova; Lisa; Nixdorf; Point 4
Operating System: Iris; IOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-77)

OMEGA COMPUTER SERVICES, INC.
AUTOMATED PROCUREMENT TRACKING SYSTEM
Specific Application: Allows The

Tracking Of A Requisition From The Receipt of The Requisition Through The Close Out Of The Purchase
Specific Industry: Government
System Requirements: Wang VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $75,000 to $100,000
Number Installed: 2
Date First Installed: November 1981
(See Vendor Profile Page V-77)

PEL ASSOCIATES
DISTRIBUTION SYSTEM
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Tandem
Operating System: Guardian
Source Language: Cobol, Pathway
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1984
(See Vendor Profile Page V-80)

PEL ASSOCIATES
PURCHASING MANAGEMENT
Specific Industry: Manufacturing, Wholesale/Distribution, Banking/Financial, Medical, Education, Government, Hotel/Casino
System Requirements: Tandem
Operating System: Guardian
Source Language: Cobol, Tandem
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1984

PEL ASSOCIATES
PURCHASING MANAGEMENT
Specific Application: On-Line Control Of Purchasing and Receiving
Specific Industry: Manufacturing, Wholesale/Distribution, Banking/Financial, Medical, Education, Government
System Requirements: Tandem
Operating System: Guardian
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1984

PEAT, MARWICK, MITCHELL & CO.
PURCHASE ORDER
Specific Application: Purchase Order
Specific Industry: Manufacturing
System Requirements: Wang
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-80)

PIONEER SOFTWARE, INC.
MAP/36 PURCHASE ORDER
Specific Application: Requisitioning, Purchasing, Receiving
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: February 1986
(See Vendor Profile Page V-81)

PRODUCTION SYSTEMS, INC.
PURCHASING
Operating System: Unix
Memory Required: 256K bytes
Source Language: RM Cobol
Source Code Available: Yes; $2,000
Purchase Terms: Purchase
Price: $1,000
Number Installed: 100
Date First Installed: September 1980
(See Vendor Profile Page V-88)

QUINCE MANAGEMENT CORP.
THOROUGHBRED PURCHASE ORDER
Specific Application: Purchase Order
Operating System: Unix
Memory Required: 32K bytes
Source Language: SMC Thoroughbred
Source Code Available: Yes
Number Installed: 1,000
Date First Installed: 1977
(See Vendor Profile Page V-88)

QUESTEL COMPUTER CORP.
PURCHASING
Specific Industry: Wholesale/Distribution
System Requirements: Sentinel 30, 40, 50, 60
Operating System: DSOS
Memory Required: 128K bytes
Source Language: DBL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
Number Installed: 200
Date First Installed: April 1981
(See Vendor Profile Page V-89)

SMART, INC.
PURCHASE AUTO MANAGEMENT
Specific Application: Purchase Auto Process, Receiving Allocation, Picking, Shipping and Masking
Specific Industry: Retail
System Requirements: IBM 4300; IBM 370
Operating System: DOS/VSE; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-90)

SMG SOFTWARE SYSTEMS
PURCHASE ORDER
Specific Application: Purchase Order
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11; Altos; Zilog
Operating System: RSTS/E; Xenix; Zeus
Memory Required: 96K bytes
Source Language: SMC Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $995
Date First Installed: 1972
(See Vendor Profile Page V-90)

SMITH, DENNIS & GAYLORD, INC.
BUSINESS 3000 PURCHASE/INVENTORY
Specific Application: Purchasing and Inventory Control
Specific Industry: Wholesale/Distribution, Retail, Banking/Financial, Medical, Construction, Transportation, Nonprofit Organizations
System Requirements: HP 3000
Operating System: MPE
Source Language: Image, SPL, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 10
(See Vendor Profile Page V-92)

SMITH, DENNIS & GAYLORD, INC.
PURCHASING
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 60
Date First Installed: 1979

SYSTEM AUTOMATION CORP.
PURCHASE ORDER
Specific Application: Purchase Order
System Requirements: HP 3000; Convergent Technologies
Operating System: MPE; CTOS
Memory Required: 256K bytes
Source Language: Cobol (HP), Pascal (Convergent Technologies)
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Date First Installed: 1979
(See Vendor Profile Page V-94)

TIMESHARE SYSTEMS, INC.
PURCHASE ORDER
Specific Application: Purchase Order
Specific Industry: Construction
System Requirements: TI Business Systems
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental; Monthly License
Price: $1,400
Number Installed: 60
Date First Installed: 1982
(See Vendor Profile Page V-102)

TRANSCOMM DATA SYSTEMS
TOLAS-PURCHASE ORDER MANAGEMENT
Specific Application: Purchase Order Management
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E
Memory Required: 512K bytes
Source Language: Basic, Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 65
Date First Installed: 1973
(See Vendor Profile Page V-103)

TRAX COMPUTER ENGINEERING SYSTEMS
OTS - 400
Specific Application: Order Tracking
System Requirements: Honeywell DPS/6; Honeywell Micro System
Operating System: GCOS-400; GCOS-400
Memory Required: 800K bytes
Source Language: Cobol A, TCL
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $18,000 to $70,000
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-104)

TRIAD SYSTEMS, INC.
PURCHASING
System Requirements: IBM 370, 4300, 30XX
Operating System: OS/VS; DOS; MVS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1972
(See Vendor Profile Page V-104)

TRIDATA CORP.
PAYROLL AND PERSONNEL SYSTEM
Specific Application: Purchase Order Control
System Requirements: Datapoint; IBM PC-XT
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Cobol, Database
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 15
Date First Installed: March 1982
(See Vendor Profile Page V-104)

UNIQUE RENTAL TECHNOLOGIES PURCHASING SYSTEM
Specific Application: Purchasing System
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 256K bytes
Source Language: Cbol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000 to $7,000
Date First Installed: 1980
(See Vendor Profile Page V-105)

UNISYSTEMS, INC.
PURCHASE ORDER AND RECEIVER
System Requirements: DEC; NEC APS

Operating System: RSTS/E; RT-11
Memory Required: 128K bytes
Source Language: Cobol, Dibol, Macro
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $2,500
Date First Installed: January 1980
(See Vendor Profile Page V-105)

VALLEY DATA BASE
PURCHASE ORDER
Specific Application: Purchase Order
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol 2
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $2,500
Date First Installed: 1983
(See Vendor Profile Page V-106)

VISTA SYSTEMS, INC.
PURCHASING
System Requirements: IBM; Prime; DEC VAX
Operating System: CMS/DOS; Primos; VMS
Source Language: Fortran, Fortran 77, Cobol
Purchase Terms: Purchase
Price: $4,000
Date First Installed: 1982
(See Vendor Profile Page V-107)

WALKER INTERACTIVE PRODUCTS, INC.
P/PO
Specific Application: Purchase Order System
System Requirements: IBM 4300 Series, 308X, 3803/70; HP 3000
Operating System: SSX; DOS/VSE; MVS; DOS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1977
(See Vendor Profile Page V-107)

WESTERN DATA SYSTEMS
PURCHASE ORDER
Specific Application: Purchase Order
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 22
Date First Installed: 1980
(See Vendor Profile Page V-108)

WHITE HAT SYSTEMS, INC.
PURCHASING
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Source Language: Basic, Basic Plus II
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1974
(See Vendor Profile Page V-108)

Integrated Accounting

ABSOLUT SOFTWARE CORP.
ABSOLUT BUSINESS AND INVENTORY MANAGEMENT SOFTWARE
Specific Application: Order Entry, Inventory Management, A/R, A/P, G/L and OEMS
Specific Industry: Inventory Intensive
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: December 1983
(See Vendor Profile Page V-1)

ACCUSYSTEMS & COMPUTER TECHNOLOGY, INC.
JD EDWARDS ELEGANT SOFTWARE
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP; CPF
(See Vendor Profile Page V-1)

AGPI LTD.
LAW OFFICE MANAGEMENT SYSTEM - LEGEM
Specific Application: Word Processing, Time Management, A/P, G/L, Litigation Support
Specific Industry: Legal
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $15,000
(See Vendor Profile Page V-1)

ASL DATA SYSTEMS, INC.
HEALTHCARE DATA SYSTEM (HDS/II)
Specific Application: Integrated Accounting System
Specific Industry: Medical
System Requirements: DEC PDP
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Fortran
Purchase Terms: Purchase; Lease
Number Installed: 25
Date First Installed: June 1977
(See Vendor Profile Page V-1)

ASL DATA SYSTEMS, INC.
INTEGRATED FINANCIAL SYSTEMS (IFS)
Specific Application: Integrated Financial and Accounting Systems
Specific Industry: Nonprofit Organizations
System Requirements: IBM System/36
Operating System: SSP
Source Language: Cobol
Purchase Terms: Purchase; Lease
Date First Installed: January 1980

ASSINSTRATIVE INFORMATION SYSTEMS CORP.
PATIENT FINANCIAL ACCOUNT MANAGEMENT SYSTEM
Specific Application: Physicians Accounting System
Specific Industry: Medical
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus II
Purchase Terms: Purchase; Rental; Lease
Price: $14,000
Number Installed: 200
(See Vendor Profile Page V-1)

ADVANCED DATA SYSTEMS, INC.
AVANTI - INTEGRATED ACCOUNTING SYSTEM
Specific Application: General Ledger, A/P, A/R, Payroll, Order Entry, Sales Analysis, Inventory Control
Specific Industry: Wholesale/Distribution, Retail, Medical, Construction
System Requirements: IBM System/34
Operating System: DOS
Memory Required: 30K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $5,000
Number Installed: 208
Date First Installed: 1972
(See Vendor Profile Page V-2)

AGRI-DATA SYSTEMS, INC.
GENERAL ACCOUNTING
Specific Application: G/L, A/P, A/R, Sales Analysis
Specific Industry: Manufacturing, Livestock Feed
System Requirements: IBM System/34, System/36; Prime; Honeywell DPS 6; IBM PC
Operating System: SSP; Primos; GCOS-6
Memory Required: 96K bytes
Source Language: Fortran, APG II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $28,500
Number Installed: 30
Date First Installed: August 1981
(See Vendor Profile Page V-3)

ALPHA BETA DATA SERVICES, INC.
CASH DISBURSEMENT
Specific Application: Cash Disbursements
System Requirements: IBM 5110
Operating System: DOS
Memory Required: 64K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $600
Number Installed: 125
Date First Installed: May 1981
(See Vendor Profile Page V-4)

ALPINE DATASYSTEMS, INC.
CPA - CLIENT ACCOUNTING
Specific Application: CPA - General Ledger and Financial System
Specific Industry: CPA Firms
System Requirements: DEC PDP-11, VAX, Decmate, Rainbow
Operating System: RSTS/E; VMS; COS-310
Memory Required: 128K bytes
Source Language: Dibol, C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 200
(See Vendor Profile Page V-4)

ALPINE DATASYSTEMS, INC.
PTM - PROJECT TIME MANAGEMENT
Specific Application: Billing, Costing, Productivity Analysis, Resource, Scheduling, Information Retrieval
Specific Industry: Engineering, Architects
System Requirements: DEC PDP-11, VAX
Operating System: CTS-300; VMS; RSTS/E
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 200
Date First Installed: 1980

ALR SYSTEMS & SOFTWARE, INC.
CAMPAK
Specific Application: Nonprofit

Membership Accounting and Pledge Collecting
Specific Industry: Nonprofit Organizations
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $22,500
Number Installed: 2
Date First Installed: November 1981
(See Vendor Profile Page V-4)

ALS SYSTEMS & SOFTWARE, INC.
GENERAL ACCOUNTING PACKAGE GENPAK
Specific Applications: A/P, Payroll, Fixed Assets, General Ledger
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 27
Date First Installed: June 1981

AMBERLAND COMPUTER SERVICES
WORKING TRIAL BALANCE (WTB) VERSION 1
Specific Application: Working Trial Balance
Specific Industry: Manufacturing, Wholesale/Distribution, Retail
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 5
Date First Installed: January 1980
(See Vendor Profile Page V-4)

AMERICAN BUSINESS MANAGERS CO.
PROPERTY MANAGEMENT SYSTEM
Specific Application: Complete Accounting Package for Residential and Apartment Property Management Companies
Specific Industry: Real Estate
System Requirements: TI 600, 800, 820
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Date First Installed: 1981
(See Vendor Profile Page V-4)

AMERICAN COMPUTER TECHNOLOGIES, INC.
GENERAL ACCOUNTING
Specific Application: General Accounting
System Requirements: TI Business System/800, System/800, System/820
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Pascal
Source Code Available: Yes
Number Installed: 1,800
(See Vendor Profile Page V-4)

AMERICAN INFORMATION SYSTEMS, INC.
COBOL CRAFT REDWRITE (REPEAT & DISPLAY WRITE)
Specific Application: Accounting
System Requirements: Ryan McFarland
Memory Required: 30K bytes
Source Language: RM/Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $995
Number Installed: 150
Date First Installed: November 1983
(See Vendor Profile Page V-5)

AMERICAN MANAGEMENT SYSTEMS, INC.
COLLEGE & UNIVERSITY FINANCIAL SYSTEM
Specific Application: Financial System For Colleges and Universities
Specific Industry: Education
System Requirements: IBM 370, 4300, 303X
Operating System: OS/VS; DOS; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 21
Date First Installed: March 1982
(See Vendor Profile Page V-5)

AMERICAN MANAGEMENT SYSTEMS, INC.
CORPORATE FINANCIAL SYSTEM
Specific Application: Financial Management System For Large Corporations
System Requirements: IBM 4300, 370, 303X
Operating System: OS/VS1; VM/S; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: January 1979

AMERICAN MANAGEMENT SYSTEMS, INC.
LOCAL GOVERNMENT FINANCIAL SYSTEM
Specific Application: Financial Management System For State and Local Government and Agencies
Specific Industry: Government
System Requirements: IBM 303X; DEC PDP-11/70; IBM 370, 360
Operating System: DOS/VSE; CICS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 50
Date First Installed: August 1979

ANALYSIS & TECHNOLOGY, INC.
ACCRU-ACCOUNT CHARGING FOR RESOURCES
Specific Application: Chargeback and Cost Collection System
System Requirements: DG
Operating System: AOS
Memory Required: 64K bytes
Source Language: Fortran 5
Source Code Available: Yes; $10,000
Purchase Terms: Purchase
Price: $1,500
Number Installed: 6
Date First Installed: February 1982
(See Vendor Profile Page V-5)

ANALYSTS INTERNATIONAL CORP.
CCAS (CREDIT COLLECTION ACCOUNTING SYSTEM)
Specific Application: Collections, Accounting
Specific Industry: Collection
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 6
Date First Installed: 1979
(See Vendor Profile Page V-5)

ARBENGOA-DEXTRON ASSOCIATES, INC.
GENERAL ACCOUNTING
Specific Application: General Ledger, Payroll, Accounts Receivable, Accounts Payable
Specific Industry: Oil and Gas
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 3
Date First Installed: March 1982
(See Vendor Profile Page V-5)

ARBENGOA-DEXTRON ASSOCIATES, INC.
MUNICIPAL ACCOUNTING PACKAGE
Specific Application: General Ledger, Accounts Receivable, Accounts Payable
Specific Industry: Government
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 3
Date First Installed: June 1981

APOLLO COMPUTER SYSTEMS, INC.
MEDICAL ACCOUNTING SYSTEM
Specific Application: Accounts Receivable, Insurance Billing, Revenue Reporting
Specific Industry: Medical
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG II
Source Code Available: Yes
Price: $8,500
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-6)

APPLICATION SOFTWARE CORP.
CLIENT ACCOUNTING
Specific Application: Financial Statement, Client Write-Up, Employee Write-Up, Fixed Assets, General Ledger, Accounts Payable
Specific Industry: Banking/Financial
System Requirements: MAI/Basic Four
Operating System: Boss
Memory Required: 8K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1974
(See Vendor Profile Page V-6)

APPLICATION SOFTWARE CORP.
GENERAL ACCOUNTING
Specific Application: Financial Statement, Payroll, General Ledger, Accounts Payable, Accounts Receivable
System Requirements: MAI/Basic Four
Operating System: Boss
Memory Required: 8K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5,000
Date First Installed: 1974

APPLICATION SOFTWARE CORP.
JOB COST MANAGEMENT
Specific Application: Payroll, Job Cost, Job Receivable, Estimating, Equipment Costing, General Ledger, Accounts Payable
System Requirements: MAI/Basic Four
Operating System: Boss
Memory Required: 8K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1974

APPLICATION SOFTWARE CORP.
PROFESSIONAL TIME AND BILLING
Specific Application: Financial Statement, Professional Time Keeping, Professional Time Billing, General Ledger, Accounts Payable
Specific Industry: Banking/Financial, Legal
System Requirements: MAI/Basic Four
Operating System: Boss
Memory Required: 8K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1974

APPLIED BUSINESS TECHNOLOGIES, INC.
CAMPUS FINANCIAL MANAGEMENT
Specific Application: General Ledger, Purchasing, Payroll, Personnel, Accounts Payable, Accounts Receivable
Specific Industry: Education
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: July 1982
(See Vendor Profile Page V-6)

APPLIED COMPUTER SYSTEMS, INC. (ACS)
ALPHA ACCOUNTING
Specific Application: General Ledger, Payroll, Accounts Payable, Accounts Receivable
System Requirements: AL-Micro
Operating System: AMOS
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $12,000 to $4,800
Number Installed: 30
Date First Installed: August 1979
(See Vendor Profile Page V-6)

APPLIED COMPUTER SYSTEMS, INC. (ACS)
MAPP SYSTEM 80
Specific Application: Accounting For Government Funded Organizations
Specific Industry: Education, Government
System Requirements: AL-Micro
Operating System: AMOS
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 15
Date First Installed: June 1980

APPLIED COMPUTER SYSTEMS, INC. (ACS)
FLORIST PACKAGE
Specific Application: Complete Accounting Package For Florist Shops
Specific Industry: Florists
System Requirements: Computer Automation
Operating System: Cyclops
Memory Required: 16K bytes
Source Language: Sybol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $6,000
Number Installed: 6
Date First Installed: June 1982
(See Vendor Profile Page V-7)

APPLIED COMPUTER TECHNOLOGY, INC.
WANG SYMPHONY
Specific Application: Management, Ticketing, Accounting, Fundraising For Symphony, Seat Reservations
Specific Industry: Symphony
System Requirements: Wang 2200
Operating System: VS
Memory Required: 64K bytes
Source Language: Wang Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $20,000 to $50,000
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-7)

APPLIED DATA SYSTEMS, INC.
FINANCIAL MANAGEMENT SYSTEM (FMS)
Specific Application: G/L, Financials, Payroll, Fixed Assets, Payables, Receivables
Specific Industry: Retail, Construction, Government, Equipment Dealers
System Requirements: TI; Tandem Supermini
Operating System: DNOS; DX-10; Guardian
Memory Required: 128K bytes
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $14,000 to $25,000
Number Installed: 100
Date First Installed: September 1976
(See Vendor Profile Page V-7)

APPLIED DATA SYSTEMS, INC.
LARGE BUSINESS SYSTEMS (LBS)
Specific Application: G/L, A/R, A/P, Fixed Assets
System Requirements: TI; Tandem 16 Supermini
Operating System: DX-10; Guardian; DNOS
Memory Required: 256K bytes
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000 to $200,000
Number Installed: 25
Date First Installed: March 1981

APPLIED DIGITAL COMMUNICATIONS, INC.
MEDICAL OFFICE AUTOMATION (MEDS)
Specific Application: Medical Billing, Appointment Scheduling, Accounts Receivable and Patient Services
Specific Industry: Medical
System Requirements: DG Eclipse
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 50
Date First Installed: 1976
(See Vendor Profile Page V-7)

APPLIED INFORMATION SYSTEMS, INC. (AIA)
APPLIED TRUCKING SYSTEM
Specific Application: W/P, A/P, G/L, Payroll, Fuel and Mileage, Freight Billing, Revenue Analysis, Commission, Fixed Assets and Mail
Specific Industry: Transportation
System Requirements: IBM System 23
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 32
Date First Installed: 1978
(See Vendor Profile Page V-7)

APPLIED REALTIME SYSTEMS, INC.
CONSTRUCTION MANAGEMENT ACCOUNTING PACKAGE
Specific Application: Payroll, Payables, Job Costing, General Ledger
Specific Industry: Construction
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 5
Date First Installed: August 1978
(See Vendor Profile Page V-8)

APRO SYSTEMS, INC.
APRO MANAGEMENT PACKAGE
Specific Application: Order Entry, Allocation, Inventory, A/R, A/P, Production, Sales Analysis, Raw Materials
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-8)

APS SYSTEMS, INC.
GENERAL ACCOUNTING
Specific Application: Inventory, A/R, A/P, Payroll, G/L
System Requirements: Datapoint 1500, 8600
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Datebus
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Date First Installed: September 1981
(See Vendor Profile Page V-8)

APS SYSTEMS, INC.
MEDIC
Specific Application: Accounting Package For Clinics and Medical Offices
Specific Industry: Medical
System Requirements: IBM System/36, System/34
Operating System: SSP
Memory Required: 256K bytes
Source Language: RPG, RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000 to $25,000
Number Installed: 3
Date First Installed: 1983

APTECH COMPUTER SYSTEMS
LAW FIRM MANAGEMENT SYSTEM
Specific Application: Time Accounting, Billing, Financial Modeling, Accounts Receivable, Payroll, Adverse Party Docket, General Ledger
Specific Industry: Legal
System Requirements: Wang VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $22,000
Number Installed: 12
Date First Installed: February 1981
(See Vendor Profile Page V-8)

APTECH COMPUTER SYSTEMS
MUSEUM MANAGEMENT AND OPERATIONS
Specific Application: Collections Management, Membership and Donor Tracking, Fund Accounting, G/L, Payroll
Specific Industry: Museum
System Requirements: Wang VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000
Number Installed: 1
Date First Installed: January 1982

ARGS INFORMATION SYSTEMS, INC.
FORAS (PROGRAM ORIENTED BUDGETING ACCOUNTING SYSTEM)
Specific Application: Integrated Fund Accounting For Government and Education
Specific Industry: Government
System Requirements: HP 3000; TI 900; Honeywell; IBM 4300, 370
Operating System: MPE; DX-10; GCOS-4; DOS/VSE
Memory Required: 96K bytes
Source Language: Cobol 68, 74
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
(See Vendor Profile Page V-8)

ASA, INC.
DBS (DIGITAL INTEGRATED BUSINESS SYSTEM)
Specific Application: A/R, A/P, G/L, Payroll, Order Entry, Inventory Control, Invoicing Can Include WP and Report Writing
System Requirements: DEC PDP-11, VAX
Operating System: VMS; CTS-300; RSTS/E
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $16,000
Number Installed: 30
Date First Installed: June 1981
(See Vendor Profile Page V-8)

ASI COMPUTER SYSTEMS, INC.
SPECS
Specific Application: Accounting, O/P System For Specialty Advertising
Specific Industry: Wholesale/Distribution, Advertising
System Requirements: IBM Series/1, PC-XT
Operating System: EDX; DOS
Memory Required: 128K bytes
Source Language: Database II, EDL
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,000 to $30,000
Number Installed: 130
Date First Installed: September 1978
(See Vendor Profile Page V-9)

ASI DATA SYSTEMS, INC.
INTEGRATED CHECK RECONCILIATION SYSTEM
Specific Application: Check Reconciliation
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $600
Number Installed: 20
Date First Installed: August 1982

ASK COMPUTER SYSTEMS, INC.
MANMAN/OMAR PLUS
Specific Application: Inventory Control, Purchasing, Cost Accounting, Production Schedule
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: Image; VMS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $67,000
Date First Installed: 1982
(See Vendor Profile Page V-9)

ASK COMPUTER SYSTEMS, INC.
MANMAN/PLANMAN
Specific Application: Financial Modeling, Budgeting
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: Image; VMS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $1,500
Date First Installed: 1982

ASK COMPUTER SYSTEMS, INC.
MANMAN/SERVICEMAN
Specific Application: Services Contract Maintenance, Job Reporting
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: Image; VMS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $27,000
Date First Installed: 1982

ASK COMPUTER SYSTEMS, INC.
MANMAN/SERVICEMAN PLUS
Specific Application: Services Contract Maintenance, Job Reporting, Inventory Control, Purchasing, Cost Accounting, Master Product Schedule
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: Image; VMS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $55,000
Date First Installed: 1983

ASSOCIATED SYSTEMS, INC. (SJB)
GAS, OIL AND LAND SYSTEMS (GOALS)
Specific Application: Integrated Accounting System, Land Management Investor Reporting
Specific Industry: Oil and Gas
System Requirements: IBM System/34, System/36, PC
Operating System: SSP; DOS
Memory Required: 128K bytes
Source Language: RPG-II, Dbase II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $11,000 to $20,080
Number Installed: 35
Date First Installed: 1976
(See Vendor Profile Page V-9)

AUROTECH, INC.
GENERAL BUSINESS ACCOUNTING
Specific Application: Integrated G/L, A/P, A/R, Fixed Assets
Operating System: Pick
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000 to $15,000
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-10)

AUTOMATED BUSINESS SYSTEMS
ENTRY I
Specific Industry: Manufacturing, Medical
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: August 1984
(See Vendor Profile Page V-10)

AUTOMATED QUILL, INC.
MAS-MIZ
Specific Application: General Accounting, Distribution, Manufacturing
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: AOS; AOS/VS
Memory Required: 512K bytes
Source Language: Fortran V
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000 to $45,000
Number Installed: 200
Date First Installed: 1974
(See Vendor Profile Page V-10)

AUTOMATION COUNSELORS, INC.
MUNICIPAL ACCOUNTING SYSTEM
Specific Application: A/P, A/R, Payroll
Specific Industry: Government
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $4,000
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-10)

BASIC DATASYSTEMS, INC.
HEATING, VENTILATING, AC SYSTEM
Specific Application: Full Accounting, Estimates, Job Costing
Specific Industry: Construction
System Requirements: Wang 2200
Operating System: VS
Memory Required: 128K bytes
Source Language: Wang Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 7
Date First Installed: 1981
(See Vendor Profile Page V-11)

BASIC DATASYSTEMS, INC.
THE STAR SYSTEM
Specific Application: Radio and Television Accounting
Specific Industry: Broadcasting
System Requirements: Basic Four
Operating System: BOSS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Date First Installed: 1981

BIS SKY DATA SYSTEMS
PROPERTY TAX ASSESSMENTS AND BILLING
Specific Application: Motor Vehicle Registration, Voter Registration, Utility Billing, District Accounts, Fixed Assets
Specific Industry: Government
System Requirements: Alpha Micro
Operating System: AMOS
Memory Required: 40K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $15,000
Number Installed: 12
Date First Installed: 1983
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS NETWORK ACCOUNTING SYSTEM
Specific Application: Network A/R, A/P, G/L and Payroll
System Requirements: Billings
Operating System: BOSS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1982
(See Vendor Profile Page V-12)

BIMEX AUTOMATED BUSINESS SYSTEMS, INC.
G.A.I.N. II
Specific Application: A/R, A/P, G/L and Inventory
System Requirements: Zenith; OSM; DG
Operating System: MUSE; Btos
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 45
Date First Installed: September 1978
(See Vendor Profile Page V-12)

B & L INFORMATION SYSTEMS, INC.
BLIS
Specific Application: Complete MIS Package Including Accounting and Manufacturing Applications
Specific Industry: Manufacturing
System Requirements: IBM System/38, System/34, System 23, PC-XT
Source Language: RPG, Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 84
Date First Installed: 1978
(See Vendor Profile Page V-12)

BRAUER & CO.
BUSINESS INFORMATION SYSTEM
Specific Application: Information /Finance Accounting System
Specific Industry: Manufacturing, Contractors
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSX-11M; VMS
Memory Required: 156K bytes
Source Language: Fortran
Source Code Available: Yes; $2,201
Purchase Terms: Purchase; Lease
Price: $9,000
Number Installed: 50
Date First Installed: 1977
(See Vendor Profile Page V-13)

BRAUER & CO.
JOB COST ACCOUNTING
Specific Application: Accounts Payable, General Ledger, Purchasing, Accounts Receivable
Specific Industry: Manufacturing, Government
System Requirements: DEC PDP-11, VAX

Operating System: RSX-11M; VMS
Memory Required: 32K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $9,000
Number Installed: 25
Date First Installed: 1980

BRIDGE COMPUTER SYSTEMS, INC.
AGRICULTURE BROKERAGE AND JACKET ACCOUNTING
Specific Application: Truck Brokerage and Jacket Accounting
Specific Industry: Agriculture
System Requirements: DG; IBM System/34, System/36
Operating System: Bliss; SSP
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-13)

BRISTOL INFORMATION SYSTEMS, INC.
BISYCOLS INTEGRATED ACCOUNTING SYSTEM II
Specific Application: Integrated Corporate Accounting System
System Requirements: Datapoint
Operating System: DOS/RMS
Memory Required: 32K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800 to $2,500
Number Installed: 2,000
Date First Installed: 1972
(See Vendor Profile Page V-13)

BRISTOL INFORMATION SYSTEMS, INC.
PROFESSIONAL TIME ACCOUNTING
Specific Application: Professional Time Accounting
System Requirements: IBM PC; Wang; Datapoint
Operating System: DOS/RMS
Source Language: Databus
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 100
Date First Installed: December 1977

BURLINGTON SYSTEMS, INC.
GROUP PRACTICE MANAGEMENT SYSTEM
Specific Application: A/R, Billing, Insurance Processing
Specific Industry: Medical
System Requirements: IBM Series/1; IBM System 23
Operating System: EDX
Memory Required: 64K bytes
Source Language: EDL
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000 to $30,000
Number Installed: 70
(See Vendor Profile Page V-13)

BUSINESS COMPUTER DESIGN, INC.
GENERAL ACCOUNTING
Specific Application: Order Entry, Inventory, General Ledger, Accounts Payable, Accounts Receivable, Payroll
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 16K bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $2,500
Number Installed: 300
Date First Installed: May 1980
(See Vendor Profile Page V-14)

BUSINESS COMPUTING SERVICE
SCS SYSTEMS
Specific Application: A/P, A/R, G/L, Inventory, Depreciation, Golf Handicap, File Management, Time Clock, Time Accounting, POS
System Requirements: Fortex XL40; Xerox; Burroughs B2700
Operating System: Unix
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,250 to $4,750
Date First Installed: 1978
(See Vendor Profile Page V-14)

BUSINESS SOFTWARE, INC.
GENERAL ACCOUNTING
Specific Application: Inventory, Order Entry, Payroll, Accounts Payable, Accounts Receivable
System Requirements: Burroughs B80, B90, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes; $1,000
Purchase Terms: Purchase
Price: $4,000
Number Installed: 300
Date First Installed: 1979
(See Vendor Profile Page V-14)

BUSINESS SOFTWARE, INC.
WHOLESALE/RETAIL SYSTEM
Specific Application: G/L, A/R, A/P, Order Entry, POS, Invoicing
Specific Industry: Wholesale/Distribution, Retail
System Requirements: Burroughs B80, B900, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes; $2,500
Purchase Terms: Purchase
Price: $12,000
Number Installed: 6
Date First Installed: 1983

BUSINESS SOLUTIONS, INC.
BS COTTON ACCOUNTING SYSTEM
Specific Application: A Total Accounting System For Cotton Gins and Cotton Buyers, Merchants
Specific Industry: Cotton
System Requirements: Mercator Model 2000; Onyx; Basic Four
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 3
Date First Installed: June 1982
(See Vendor Profile Page V-14)

CAPE DATA, INC.
AFMIS
Specific Application: Integrated Fund Accounting System
Specific Industry: Education, Government
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $35,000
Number Installed: 15
Date First Installed: June 1980
(See Vendor Profile Page V-15)

CAPITOL COMPUTER SERVICES, INC.
FINANCIAL PACKAGE
Specific Application: Integrated Accounts Payable, Payroll and General Ledger Package
System Requirements: IBM System/34
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 3
Date First Installed: July 1982
(See Vendor Profile Page V-15)

CARTER, SCHAEFER & CO.
SCHOOL FINANCE SYSTEM
Specific Application: A/P, A/R, G/L
Specific Industry: Education
System Requirements: HP 3000
Operating System: MPE IV
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 10
Date First Installed: December 1981
(See Vendor Profile Page V-16)

CCAS DATA PROCESSORS, INC.
CCAS SOFTWARE FOR OIL PRODUCERS/OPERATORS
Specific Application: Handles All Accounting Functions Including G/L, Books and Financial Statements, Joint Interest Billing
Specific Industry: Oil Companies
System Requirements: Wang VS; IBM System/3
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Negotiable
Price: $15,000
Number Installed: 20
Date First Installed: 1981
(See Vendor Profile Page V-16)

CDCC, INC.
CDCC
Specific Application: A/R, A/P, G/L, Job Cost, Payroll
System Requirements: IBM System/36, System/38, System 23, System/34
Operating System: SSP; CPF
Memory Required: 64K bytes
Source Language: IBM Basic
Purchase Terms: Purchase
Date First Installed: 1976
(See Vendor Profile Page V-16)

C. B. DATA CORP.
ALCE ASSETS LIABILITIES CAPITAL
Specific Application: Client Write-Up, Fixed Assets, Professional Time and Billing, Payroll, Job Cost
Specific Industry: Insurance, Construction
System Requirements: DEC Micro PDP-11; PDP
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus II
Purchase Terms: Purchase
Price: $1,300
Number Installed: 300
Date First Installed: January 1979
(See Vendor Profile Page V-16)

CEDACO SALES, INC.
CEDACO ROAD CONSTRUCTION PACKAGE
Specific Application: Turnkey Road Construction Package, Profit and Pension Allocation Planning
Specific Industry: Construction
System Requirements: TI
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $40,000 to $45,000
Number Installed: 13
Date First Installed: January 1981
(See Vendor Profile Page V-17)

CENTENNIAL COMPUTER SERVICES CAMP
Specific Application: Construction Accounting, Payroll, A/P, G/L
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-17)

THE CENTER FOR COMPUTER SYSTEMS, INC.
BOOKKEEPER TECH. PACKAGE
Specific Application: Hotel/Motel Accounting, Payroll/Personnel Package
Specific Industry: Motel, Hotel
System Requirements: DG Nova; Vitronic
Operating System: Bliss
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 3

Date First Installed: September 1983
(See Vendor Profile Page V-17)

THE CENTER FOR COMPUTER SYSTEMS, INC.
THE GROCERY MANAGEMENT SYSTEM
Specific Application: Food Store Accounting, Payroll Personnel Package
Specific Industry: Food Stores
System Requirements: DG Nova; Micro
Operating System: Elite
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $40,000
Number Installed: 10
Date First Installed: 1981

C F P, INC. (CORPTEMPS PEGAL PLANNING)
GENERAL ACCOUNTING
Specific Application: A/P, A/R, G/L, P/R, Inventory, Invoicing
System Requirements: IBM PC-XT; IBM System 23, 5110, System/36
Operating System: DOS; SSP
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,200
Number Installed: 150
Date First Installed: 1979
(See Vendor Profile Page V-17)

CMSM-AL, INC.
GRIPES GENERAL LEDGER, RECEIVABLES, INVENTORY
Specific Application: G/L, Receivables, Inventory, Payables, Payroll
System Requirements: DEC PDP-11
Operating System: RSTS/E; RSX-11M
Memory Required: 48K bytes
Source Language: Basic, RS Basic, RSX-11M, RSTE
Source Code Available: Yes; $400
Purchase Terms: Purchase
Price: $2,400
Number Installed: 5
Date First Installed: March 1983
(See Vendor Profile Page V-17)

CMSM SCHAEFER & CO.
CSCO GENERAL ACCOUNTING SYSTEM
Specific Application: General Ledger, A/P, A/R, Inventory Control, Financial Modeling, Payroll
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-18)

CMSM SCHAEFER & CO.
CSCO INTER/INTRACOMPANY A/P
Specific Application: Accruals, Designed For Large Multiownership or Multidivisional Companies
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 2
Date First Installed: 1979

CHRISTENSEN COMPUTER CO., INC.
CCC FUND ACCOUNTING SYSTEM
Specific Application: Accounting For Nonprofit Industries: Job Costing, Purchase Orders, Accounts Payable, Accounts Receivable
Specific Industry: Education, Government
System Requirements: AL-Micro 1042, 1062, 1000
Operating System: AMOS
Memory Required: 48K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1978
(See Vendor Profile Page V-18)

CHRISTENSEN COMPUTER CO., INC.
CCC STANDARD ACCOUNTING
Specific Application: Job Costing, Purchase Order, Bill Of Materials, General Ledger, Accounts Payable, Accounts Receivable
Specific Industry: Manufacturing
System Requirements: AL-Micro 1042, 1000, 1062
Operating System: AMOS
Memory Required: 48K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1978

CMSM, INC.
GAMBIT
Specific Application: General Accounting
System Requirements: HP 3000
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $7,500
Number Installed: 3
Date First Installed: July 1981
(See Vendor Profile Page V-18)

CINCINNA CORP.
GENERAL ACCOUNTING
Specific Application: Inventory, Job Cost, General Ledger, Accounts Payable, Accounts Receivable, Payroll
Operating System: Unix; Oasis
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,400
Number Installed: 25
Date First Installed: 1981
(See Vendor Profile Page V-18)

CINCINNA CORP.
NURSING HOME SYSTEM
Specific Application: General Accounting and Nursing Home Activities
Specific Industry: Medical, Nursing Home
Operating System: Unix; Oasis
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 2
Date First Installed: January 1982

COMMAND DATA, INC.
GENERAL ACCOUNTING
Specific Application: Accounts Receivable, Accounts Payable, General Ledger, Payroll, Inventory
System Requirements: DEC PDP, VAX
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Basic Plus, Basic Plus II
Source Code Available: Yes; $1,500
Purchase Terms: Purchase
Price: $3,500 to $7,000
Number Installed: 75
Date First Installed: December 1977
(See Vendor Profile Page V-19)

COMMAND DATA, INC.
READY MIX CONCRETE AND AGGREGATE
Specific Application: A/P, Purchasing, P/R, Invoicing and Financial Statements For Ready-Mix Concrete and Aggregate
Specific Industry: Concrete and Aggregate
System Requirements: DEC PDP, VAX
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Basic Plus, Basic Plus II
Source Code Available: Yes; $1,500
Purchase Terms: Purchase
Price: $3,500 to $7,000
Number Installed: 12
Date First Installed: 1981

COMMERCIAL COMPUTER SERVICES, INC.
FINANCIAL SYSTEM IN HISPANIC
Specific Application: A/R, G/L, Inventory, Report Generator
System Requirements: IBM System/36, System/38, 4331, 43XX
Operating System: SSP; CPF; DOS/VSE; OS/VS
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Date First Installed: 1982
(See Vendor Profile Page V-19)

COMMERCIAL DATA CENTER, INC.
INTEGRATED ACCOUNTING PACKAGE
Specific Application: A/R, A/P, G/L, Order Entry, Payroll, Inventory
System Requirements: IBM 4331, 360
Operating System: DOS/VSE; DOS
Memory Required: 128K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $6,000 to $65,000
Number Installed: 80
Date First Installed: 1968
(See Vendor Profile Page V-19)

COMMERCIAL DATA SYSTEMS CORP.
GENERAL ACCOUNTING SYSTEM
Specific Application: Fixed Assets, General Ledger, Accounts Payable, Accounts Receivable, Payroll, WP
System Requirements: DG
Operating System: RDOS; Super/DOS; AOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 10,000
Date First Installed: 1982

COMMERCIAL DATA SYSTEMS, INC.
FINANCIAL ACCOUNTING SYSTEM
Specific Application: General Ledger, Accounts Payable, Accounts Receivable
System Requirements: NCR
Operating System: IMOS II; IMOS; IRX; ITX
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $29,000
Number Installed: 84
Date First Installed: 1975
(See Vendor Profile Page V-19)

COMMERCIAL SYSTEMS GROUP, INC.
FINANCIAL MANAGEMENT SYSTEM
Specific Application: G/L, Budgetary, A/P, Purchasing
Specific Industry: Government
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Price: $8,400
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMMUNIGRAPHIX, INC.
GENERAL BUSINESS SYSTEM
Specific Application: G/L, A/R, A/P, P/R, Inventory
System Requirements: DG
Operating System: RDOS
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $7,500 to $12,000

Number Installed: 20
Date First Installed: June 1978
(See Vendor Profile Page V-20)

GOSSRUNGRAPHIX, INC.
MEDICAL BILLING SYSTEM
Specific Application: Billing, Patient Records, Accounts, Insurance Forms
Specific Industry: Medical
System Requirements: DG
Operating System: RDOS
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $8,000 to $12,000
Date First Installed: 1978

GOSTINFO, INC.
ASPACK
Specific Application: Integrated Financial Accounting System
System Requirements: Wang VS; IBM 4300, IBM 300X
Operating System: OS/VS; MVS; DOS/VSE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $60,000
Number Installed: 1
Date First Installed: October 1982
(See Vendor Profile Page V-20)

GOSTINFO, INC.
ASPACK
Specific Application: Integrated Financial Accounting System For Architectural Engineering Firms
Specific Industry: Engineering
System Requirements: Wang VS; IBM 4300, 300X
Operating System: OS/VS; MVS; DOS/VSE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $60,000
Number Installed: 3
Date First Installed: October 1982

GOSTINFO, INC.
BANACK
Specific Application: Integrated Financial Accounting System For Investment Banking Firms
Specific Industry: Banking/Financial
System Requirements: Wang VS; IBM 4300, 330X
Operating System: OS/VS; MVS; DOS/VSE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $60,000
Number Installed: 2
Date First Installed: September 1982

GOUP — RITE INTERNATIONAL, INC.
GENERAL ACCOUNTING SYSTEM
Specific Application: G/L, A/R, A/P, Payroll, Order Entry, Inventory, Job Cost
Operating System: Bliss
Source Language: Cobol
Source Code Available: Yes; $2,000
Purchase Terms: Purchase
Price: $15,000
Number Installed: 210
Date First Installed: 1976
(See Vendor Profile Page V-20)

GOUPTSON
FOCIS
Specific Application: Financial and Operational Accounting
Specific Industry: Food Service
System Requirements: DEC PDP-11/23, VAX; IBM 360, 370
Operating System: RSX-11M; VMS; DOS; MVS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $25,000
Number Installed: 4
(See Vendor Profile Page V-20)

GOUPUCARE
HIS (HOSPITAL INFORMATION SYSTEM)
Specific Application: General Ledger, Materials Management, Purchasing, Inventory, Accounts Payable, Accounts Receivable
Specific Industry: Medical
System Requirements: DG C350; IBM 4300; Burroughs
Purchase Terms: Purchase
Date First Installed: 1977
(See Vendor Profile Page V-20)

GOUPURAGT
MANPACT II
Specific Application: Contains Modules For Accounting Packages
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 50 Series, 2250, 250
Operating System: Prime
Memory Required: 1.0M bytes
Source Language: Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 85
Date First Installed: September 1978
(See Vendor Profile Page V-20)

GOUPURAGT
MANUFACTURING/PRODUCTION CONTROL
Specific Application: Accounting Package Which Includes 'EF', an Application Generator
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 50 Series, 2250, 250
Operating System: Prime
Memory Required: 1.0M bytes
Source Language: Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 85
Date First Installed: September 1978

GOUPURMATION, INC.
COMPUTER ASSISTED MANAGEMENT SYSTEM
Specific Application: Accounting, Order Entry, Inventory Control, Sales, Analysis
Specific Industry: Wholesale/Distribution
System Requirements: Burroughs
Operating System: MCP
Memory Required: 320K bytes
Source Language: Cobol/Assembler, Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: April 1971
(See Vendor Profile Page V-21)

GOUPUMAX, INC.
MICROLEDGER
Specific Application: Chart Of Accounts, Journal Data, Listing, Trial Balance, Profit and Loss
Specific Industry: Manufacturing
System Requirements: IBM PC; Xerox 820; NEC PC 8000; Microquote 16
Memory Required: 48K bytes
Source Language: Microsoft Basic, Basica
Source Code Available: Yes
Purchase Terms: Purchase
Price: $350
Number Installed: 500
Date First Installed: 1981
(See Vendor Profile Page V-21)

GOUPUTAC, INC.
MAAC 8-RETAIL DISPLAY ALLOWANCE
Specific Application: Specialized Accounting For Retail Distribution
Specific Industry: Publishing
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 250K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 45
Date First Installed: January 1980
(See Vendor Profile Page V-21)

GOUPUTEK COMPUTING GOUP, CREDIT UNION
Specific Application: Credit Union
System Requirements: IBM 370
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Rental
Number Installed: 200
Date First Installed: September 1974
(See Vendor Profile Page V-21)

GOUPUTEK COMPUTING GOUP, IMPLEMENTATION
Specific Application: Financial
System Requirements: IBM 370
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Rental
Number Installed: 200
Date First Installed: September 1974

GOUPUTER APPLICATIONS SPECIALISTS
ON-LINE GL & SAS ACCOUNTING SYSTEM
Specific Application: Full Accounting and Management Information
System Requirements: DG MV Series; IBM 30XX; IBM 4341
Operating System: AOS/VS; MVS
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $150
Number Installed: 14
Date First Installed: January 1981
(See Vendor Profile Page V-21)

GOUPUTER APPLICATIONS SPECIALISTS, INC.
(AISIS) ACCOUNTING AND MANUFACTURING APPLICATION
Specific Application: A/R, A/P, G/L, Payroll, Inventory Control, Purchase Order Control, Job Costing
Specific Industry: Manufacturing
System Requirements: DG CS; DG Nova; DG Eclipse; Wang 2200
Operating System: RDOS
Memory Required: 32K bytes
Source Language: Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000 to $25,000
Number Installed: 15
Date First Installed: January 1979
(See Vendor Profile Page V-21)

GOUPUTER BUSINESS SYSTEMS, INC.
GENERAL ACCOUNTING
Specific Application: Process Control, Inventory, Freight Accounting, General Ledger, Accounts Payable, Accounts Receivable
System Requirements: DG
Operating System: RDOS
Memory Required: 56K bytes
Source Language: Business-Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
(See Vendor Profile Page V-22)

GOUPUTER CENTER, ENG. OF MIAMI
HOTEL
Specific Application: Hotel Accounting
Specific Industry: Hotel
System Requirements: Burroughs
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500 to $6,000
Number Installed: 1,000
Date First Installed: January 1983
(See Vendor Profile Page V-22)

GOUPUTER CENTER, ENG. OF MIAMI
LAND DEVELOPMENT INDUSTRY
Specific Application: Accounting
Specific Industry: Land Development

System Requirements: Burroughs
Memory Required: 600K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500 to $6,000
Number Installed: 1,000
Date First Installed: January 1983

COMPUTER CENTER, INC. OF ISAAH
SMALL AIRLINES
Specific Application: Accounting
Specific Industry: Transportation, Small Airlines
System Requirements: Burroughs
Memory Required: 600K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500 to $6,000
Number Installed: 1,000
Date First Installed: January 1983

COMPUTER CONCEPTS CORP.
THE BROADCAST SYSTEM
Specific Application: Order Entry, Commercial Scheduling, A/P, A/R, G/L, Management Reports
Specific Industry: Radio Broadcasting
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Language: Basic II
Purchase Terms: Purchase; Rental; Lease
Price: $35 to $60,000
Number Installed: 230
Date First Installed: June 1975
(See Vendor Profile Page V-23)

COMPUTER CORP. OF AMERICA
WORK SHOP/264
Specific Application: Application Developers Environment
System Requirements: IBM 360, 370, 4300, 303X
Operating System: OS/VS; DOS/VSE; VM/CMS
Memory Required: 350K bytes
Source Language: User
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $6,000 to $12,000
Date First Installed: 1984
(See Vendor Profile Page V-22)

COMPUTER DATA CORP.
CDB-FINANCIAL (COMPUTER DATA INFOSYS)
Specific Application: G/L, A/R, A/P, Project Cost, Sales Analysis, Estimates
System Requirements: HP 3000; DEC VAX
Operating System: MPE IV; VMS
Memory Required: 512K bytes
Source Language: Cobol II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $10,000 to $15,000
Number Installed: 220
Date First Installed: September 1979
(See Vendor Profile Page V-23)

COMPUTER DATA SYSTEMS, INC.
PARS
Specific Application: G/L, A/P, A/R, Commitment Obligation Reporting, Financial Reporting
Specific Industry: Government
System Requirements: IBM 4300; HP 3000; Wang 2200
Operating System: OS/VS; MPE; VS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100,000
Number Installed: 60
Date First Installed: 1979
(See Vendor Profile Page V-23)

COMPUTER INFORMATION ENTERPRISES
SCARSA
Specific Application: Inventory, Sales Analysis, Accounts Payable, Accounts Receivable
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 22K bytes
Source Language: PX-F
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1980
(See Vendor Profile Page V-23)

COMPUTER INFORMATION ENTERPRISES
SNAPPAR
Specific Application: Payroll, General Ledger, Accounts Payable, Accounts Receivable
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 22K bytes
Source Language: PX-F
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1980

COMPUTER MANAGEMENT SERVICES, INC.
PIB
Specific Application: Comprehensive Financial Package For Government
Specific Industry: Government
Operating System: Pick
Source Language: Basic
Source Code Available: No
Purchase Terms: Lease
Number Installed: 16
Date First Installed: 1977
(See Vendor Profile Page V-24)

COMPUTER MANAGEMENT SERVICES, INC.
PARS-OPTICAL LABORATORY
Specific Application: Comprehensive Package For the Optical Lab Including Financial As Well As Lab Management
Specific Industry: Medical, Optical
System Requirements: HP 3000
Source Language: Fortran
Purchase Terms: Lease
Number Installed: 25
Date First Installed: 1974

COMPUTER MANAGEMENT, INC.
TRANSACTION SYSTEM
Specific Application: Country Club Accounting System; A/P, G/L, A/R, Payroll, WP, Inventory
Specific Industry: Country Club
System Requirements: TI 300 Series; IBM PC-XT
Operating System: DX-10
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1982
(See Vendor Profile Page V-24)

COMPUTER MARKETING CORP.
GENERAL APPLICATION SYSTEM
Specific Application: Order Entry, Inventory Control, A/R, A/P, G/L, Payroll
Specific Industry: Wholesale/Distribution, Retail
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $22,000
Number Installed: 9
Date First Installed: June 1980
(See Vendor Profile Page V-24)

COMPUTER RESEARCH, INC.
NURSING HOME ACCOUNTING SYSTEM
Specific Application: Nursing Home Management System
Specific Industry: Medical
System Requirements: Wang VS; Mohawk 2100
Operating System: DMS; MDS
Memory Required: 156K bytes
Source Language: RPG-II, Wang, Mobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000 to $20,000
Date First Installed: 1979
(See Vendor Profile Page V-24)

COMPUTER RESOURCES CORP. (CRC)
FINANCIAL INFORMATION PROCESSING SYSTEM
Specific Application: G/L, A/P, A/R, Payroll, Project Cost
Specific Industry: Construction, Nonprofit Organizations
System Requirements: DEC PDP-11/23, PDP-11/24, PDP-11/44
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Basic Plus, Basic Plus II
Purchase Terms: Purchase
Price: $2,500
(See Vendor Profile Page V-24)

COMPUTER SERVICE CONSULTANTS, INC.
WHOLESALE DAIRY MANAGEMENT
Specific Application: Accounts Receivable, General Ledger
System Requirements: Prime 300, 400, 550, 750
Operating System: Primos
Memory Required: 64K bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 1
Date First Installed: 1979
(See Vendor Profile Page V-25)

COMPUTER SERVICES CORP.
BUSINESS SYSTEM ACCOUNTING
Specific Application: General Accounting
System Requirements: TI; DEC
Operating System: DX-10; CTS-300
Memory Required: 10K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 300
Date First Installed: 1976
(See Vendor Profile Page V-25)

COMPUTER SOFTWARE FOR PROFESSIONALS, INC.
DENTACCOUNTS
Specific Application: Patient/Third Party Billing, A/R, Insurance Form, Recall and Tracking, Management Reports
System Requirements: IBM System 23, 5110, 5120
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
Number Installed: 10
Date First Installed: August 1977
(See Vendor Profile Page V-25)

COMPUTER SOFTWARE FOR PROFESSIONALS, INC.
MEDACCOUNTS
Specific Application: Patient/Third-Party Billing, A/R, Insurance Forms, Statement Production, Recall and Tracking, Management
Specific Industry: Medical
System Requirements: IBM System 23, 5110, 5120
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
Number Installed: 30
Date First Installed: September 1979

COMPUTER SOLUTIONS, INC.
GUARD PACK
Specific Application: Payroll, Accounts Payable, Accounts Receivable, General Ledger
Specific Industry: Detective Guard Service
System Requirements: Qantel
Memory Required: 64K bytes
Source Language: CUC Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $12,500

Number Installed: 2
Date First Installed: 1991
(See Vendor Profile Page V-36)

COMPUTRON BUSINESS SOLUTIONS
ACCUMTANT II
Specific Application: Including Order Entry, Inventory Control, A/P, A/R, General Ledger and Purchasing
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11
Operating System: RSX-11M; VMS
Memory Required: 32K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $3,000
Number Installed: 65
Date First Installed: 1980
(See Vendor Profile Page V-37)

COMPUTRON TECHNOLOGIES CORP.
CMS/V FINANCIAL MANAGEMENT SYSTEM
Specific Application: Integrated General Accounting Systems
System Requirements: Wang VS; DEC VAX
Operating System: OS/VS; VMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 100
Date First Installed: December 1979
(See Vendor Profile Page V-38)

CONSOLIDYNE, INC.
FISCAL ACCOUNT SYSTEM
Specific Application: A/P, A/R, G/L, Payroll
Specific Industry: Government
System Requirements: Wang; Prime
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $26,000
Number Installed: 8
Date First Installed: 1980
(See Vendor Profile Page V-39)

CONCORD MANAGEMENT SYSTEMS, INC.
CONSTRUCTION ACCOUNTING
Specific Application: A/R, A/P, Payroll, G/L
Specific Industry: Construction
System Requirements: IBM System/34, PC; TI 990, PC
Operating System: SSP; DX-10
Memory Required: 128K bytes
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,000 to $15,000
Number Installed: 300
(See Vendor Profile Page V-39)

CONSCO ENTERPRISES, INC.
CONSCO ACCOUNTING INFORMATION SYSTEM
Specific Application: Integrated Financial Management System including G/L, Profitability Analysis and Management Reporting
System Requirements: IBM 3400
Operating System: MVS/CMS
Memory Required: 280K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1979
(See Vendor Profile Page V-39)

CONSCO ENTERPRISES, INC.
CONSCO CONSOLIDATION SYSTEM
Specific Application: Consolidation and Management Reporting, Financial Reports, Profitability Analysis, General Ledger
System Requirements: IBM 370, 4300; Honeywell DPS 6; HP
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 70
Date First Installed: 1972

CONSTRUCTION COMPUTER CONTROL CORP.
ACCOUNTS RECEIVABLE AND ACCOUNTS PAYABLE
Specific Application: Accounts Receivable and Accounts Payable
Specific Industry: Construction
System Requirements: Burroughs 5500, 6900, 7900
Operating System: MCP
Source Language: Cobol, Algol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Time-Sharing
Number Installed: 350
Date First Installed: September 1980
(See Vendor Profile Page V-39)

CONTEL CCSP.
CONTRACT-CONTRACTORS ACCOUNTING SYSTEM
Specific Application: Accounting/Job Costing
Specific Industry: Construction
System Requirements: Point 4; Microtech; Bytronic; DG Nova
Operating System: Iris
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: Yes; $50,000
Purchase Terms: Purchase; Rental
Price: $9,950
Number Installed: 25
Date First Installed: May 1980
(See Vendor Profile Page V-39)

CONTRAX SYSTEMS, INC.
PROMPT BUSINESS SYSTEMS
Specific Application: General Ledger, Accounts Payable, Accounts Receivable
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: Prompt, Data Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
(See Vendor Profile Page V-39)

CONTROL DATA HEALTH CARE SERVICES
MEDTEC
Specific Application: Patient Record, A/R, A/P, Payroll, Billing, Insurance, G/L, Medical Records
Specific Industry: Medical
System Requirements: IBM 4300
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 45
Date First Installed: 1977
(See Vendor Profile Page V-39)

COOPERS COMPUTER CONSULTANTS, INC.
MULTIUSER ACCOUNTING SYSTEM
Specific Application: A/R, A/P, Payroll, G/L
System Requirements: IBM System/34; IBM System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $9,000
Number Installed: 85
Date First Installed: 1980
(See Vendor Profile Page V-39)

CORSTAR BUSINESS COMPUTING
ACCOUNTING FOR VAX
Specific Application: A/R, A/P, G/L, Order Entry, Inventory, Payroll
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-39)

CORSTAR BUSINESS COMPUTING
DBS 11
Specific Application: Includes A/P, A/R, Payroll, G/L and Order Entry With Inventory
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11, PDP-11/23, PDP-11/24
Operating System: RSTS/E; CTS-300
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: 1982

CROWN SOFTWARE SYSTEMS, INC.
TIME ACCOUNTING
Specific Application: Multicompany Time Accounting
System Requirements: Datapoint 6000 Series
Operating System: RMS
Memory Required: 64K bytes
Source Language: Datatrue
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,800
Number Installed: 5
Date First Installed: 1978
(See Vendor Profile Page V-31)

CSC BUSINESS SYSTEMS, INC.
WORKHORSE GENERAL ACCOUNTING PACKAGE
Specific Application: Inventory, Order Entry, General Ledger, Accounts Payable, Accounts Receivable, Payroll
Specific Industry: Wholesale/Distribution, Retail
System Requirements: Pertec 2000; Pertec 3000; Micro V 1000
Operating System: MTX
Memory Required: 256K bytes
Source Code Available: Yes; $3,500
Purchase Terms: Purchase
Price: $3,500
Number Installed: 80
Date First Installed: August 1979
(See Vendor Profile Page V-31)

CULLINET SOFTWARE, INC.
CULLINET FINANCIAL SYSTEM
Specific Application: Integrated Accounting/Financial
Specific Industry: Banking/Financial
System Requirements: IBM 360, 370, 303X, 43XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Source Language: ADS-On-Line, Cupprit
Source Code Available: Yes
Purchase Terms: Rental
Price: $60,000 to $180,000
Number Installed: 65
Date First Installed: 1982
(See Vendor Profile Page V-32)

CUSTOMATION, INC:
CABS
Specific Application: G/L, Financial Reporting, Transaction Entry
Operating System: DOS/RMS
Memory Required: 64K bytes
Source Language: Datatrue, Datashare
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500
Number Installed: 10
Date First Installed: July 1979
(See Vendor Profile Page V-32)

CUSTOMATION, INC.
CABS (CUSTOMATION ACCOUNTING & BOOKKEEPING SYSTEM)
Specific Application: A/P, A/R, G/L
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Datatrue, Datashare
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500

Number Installed: 60
Date First Installed: 1974

CUSTOM BUSINESS SYSTEMS, INC.
BROADCAST BUSINESS COMPUTER SYSTEM
Specific Application: Complete Traffic Billing Accounting, Cooperative and Office Management Systems For Radio Stations
Specific Industry: Radio
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 32K bytes
Source Language: Wang Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 120
Date First Installed: 1978
(See Vendor Profile Page V-39)

CVN SYSTEMS, INC.
MRB (MOUSE BUSINESS SYSTEMS)
Specific Application: G/L, A/P, A/R, Inventory Word Processing
Specific Industry: Retail, Medical, Legal, Construction
System Requirements: DEC PDP-11
Operating System: RT-11; TSX-11
Memory Required: 32K bytes
Source Language: Pascal
Purchase Terms: Purchase; Rental
Price: $4,000
Number Installed: 15
Date First Installed: February 1979
(See Vendor Profile Page V-33)

CYBER DATA
INTERNATIONAL INTEGRATED ACCOUNTING
Specific Application: International Accounting Reports to Large Corporations Dealing in Multiple Currency, Accounts Receivable and Payable
Specific Industry: International Trade
System Requirements: IBM System/34, System/36, System/38; Wang VS 100
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
$40,000
Purchase Terms: Purchase
Price: $40,000
Number Installed: 15
Date First Installed: January 1978
(See Vendor Profile Page V-33)

CYBERNETICS RESOURCE CORP.
CYNPORT
Specific Application: Accounting System For Importers
Specific Industry: Wholesale/Distribution
System Requirements: DEC VAX; DEC PDP-11
Operating System: VMS
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $14,000 to $40,000

Date First Installed: January 1984
(See Vendor Profile Page V-39)

DALGON INTERNATIONAL, INC.
CMS (CONSTRUCTION MANAGEMENT SYSTEM)
Specific Application: Accounting and Job Cost
Specific Industry: Construction
System Requirements: AL-Micro 1000; AL-Micro 1042
Operating System: AMOS
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $10,000 to $15,000
Number Installed: 6
Date First Installed: 1981
(See Vendor Profile Page V-33)

DALY & WOLCOTT, INC.
MULTI-CO SUPPORT FOR BMAS I
Specific Application: Allows Multicompany Support to BMAS II
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Price: $750
Number Installed: 6
Date First Installed: 1981
(See Vendor Profile Page V-33)

DATA BRIDGE
PATENT INFORMATION AND BILLING SYSTEM
Specific Application: Word Processing, Scheduling, General Ledger, Accounts Payable, Accounts Receivable
Specific Industry: Medical
System Requirements: DG 280, 5130; IBM Series/1; DEC VAX
Operating System: Cybos; VMS
Memory Required: 256K bytes
Source Language: Cybos, Forth
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $37,000
Number Installed: 500
Date First Installed: 1978
(See Vendor Profile Page V-34)

THE DATA COMPANIES
CPA SYSTEM
Specific Application: Control Of All Accounting Procedures
Specific Industry: Wholesale/Distribution, Legal
System Requirements: General Automation; DG; Zilog
Operating System: Unix; Pick; ICOS
Memory Required: 64K bytes
Source Language: Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-35)

THE DATA COMPANIES
JOB COST SYSTEM
Specific Application: Accounting, Inventory Control
Specific Industry: Wholesale/Distribution, Legal
System Requirements: General Automation; DG; Zilog
Operating System: Unix; Pick; ICOS
Memory Required: 64K bytes
Source Language: Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Date First Installed: January 1977

DATA CONSULTANTS, INC.
GENERAL ACCOUNTING
Specific Application: G/L, A/R, A/P, Payroll, Labor Costing
System Requirements: DG
Operating System: DOS; RDOS; AOS; AOS/VS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 160
Date First Installed: 1976
(See Vendor Profile Page V-39)

DATA INTELLIGENCE SYSTEMS
G/L MCBA BUSINESS PROGRAMS
Specific Application: Integrated Accounting
System Requirements: DEC PDP-11/23
Operating System: RT-11; TSX-11
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $4,500
Number Installed: 60
Date First Installed: 1980
(See Vendor Profile Page V-32)

DATA INTELLIGENCE SYSTEMS
ROUTE ACCOUNTING SYSTEM
Specific Application: Vending/Food Control
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11/23
Operating System: RT-11; TSX-11
Memory Required: 32K bytes
Source Language: Micro
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $6,200
Number Installed: 250
Date First Installed: February 1974

DATAMARK CORP.
COMPUTERIZED ACCOUNTING SYSTEM
Specific Application: Financial and Inventory Package For Steel Industry
Specific Industry: Steel
System Requirements: DG
Operating System: AOS; ADOS
Memory Required: 128K bytes
Source Language: Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $12,000
Number Installed: 1

Date First Installed: 1981
(See Vendor Profile Page V-39)

DATAMARK INFORMATION SYSTEMS, INC.
INTEGRATED BUSINESS MANAGEMENT SYSTEM
Specific Application: Sales Order, Purchase Order, Reports, Forecasting, Inventory, Job Costing, A/P, A/R, G/L
Specific Industry: Manufacturing
System Requirements: General Automation-16; 1600DT; 1600XT
Operating System: Control
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $10,000
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-39)

DATAMATIC SERVICES, INC.
DSRAS (BEVERAGE ROUTE ACCOUNTING SYSTEM)
Specific Application: Route Accounting
Specific Industry: Wholesale/Distribution, Retail
System Requirements: DG CS Series
Operating System: RDOS; ICOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100,000
Number Installed: 5
Date First Installed: April 1984
(See Vendor Profile Page V-39)

DATAMATIC SERVICES, INC.
GENERAL BUSINESS PACKAGE
Specific Application: General Ledger, Accounts Payable, Accounts Receivable, Payroll
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG CS Series
Operating System: RDOS; ICOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000 to $90,000
Number Installed: 10
Date First Installed: 1981

DATAMATION, INC.
INTERACTIVE ORDER ENTRY/INVENTORY
Specific Application: General Ledger, Inventory, MRP, Accounts Payable, Accounts Receivable
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime
Operating System: Primos
Memory Required: 528K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $7,500
Number Installed: 50

Date First Installed: January 1975
(See Vendor Profile Page V-38)

DATA-MAX
GENERAL ACCOUNTING SYSTEM
Specific Application: Inventory, Billing, General Ledger, Payroll, Accounts Payable, Accounts Receivable
System Requirements: Datapoint; Wang VS
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Database, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 8
Date First Installed: 1978

DATAPAK, INC.
DEPRECIATION SYSTEM
Specific Application: Depreciation, Acceleration
System Requirements: DEC PDP
Operating System: RT-11; RSTS/E
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: January 1972
(See Vendor Profile Page V-38)

DATA PLUS, INC.
DOOR AND FRAME PACKAGE
Specific Application: Accounting and Inventory
Specific Industry: Construction
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: May 1983
(See Vendor Profile Page V-37)

DATA PLUS, INC.
THE OFFICE MANAGER
Specific Application: General Business Accounting
System Requirements: Wang 2200
Memory Required: 28K bytes
Source Language: Interpretive, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 20
Date First Installed: 1980

DATA SOLUTIONS, INC.
FIXED ACCOUNTING MANAGEMENT SYSTEM
Specific Application: Cash Receipts Accounts Payable, General Ledger, Fixed Asset Accounting
Specific Industry: Nonprofit Organizations
System Requirements: Fortune; Basic Four; DEC; C-Itoh
Operating System: Unix; BOSS
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $10,000
Number Installed: 150

Date First Installed: 1974
(See Vendor Profile Page V-37)

DATA SYSTEMS GROUP
FOOD SERVICE ACCOUNTING
Specific Application: Cafeteria Accounting
Specific Industry: Education
System Requirements: IBM; Burroughs
Operating System: DOS
Memory Required: 128K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 6
Date First Installed: 1977
(See Vendor Profile Page V-37)

DATA SYSTEMS GROUP
HOSPITAL FINANCIAL SYSTEM
Specific Application: General Ledger, Accounts Payable, Accounts Receivable
Specific Industry: Medical
System Requirements: Microdata; Prime; IBM
Operating System: Pick
Memory Required: 60K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 3
Date First Installed: 1978

DATATEAM, INC.
GENERAL ACCOUNTING SYSTEM
Specific Application: General Ledger, Accounts Payable and Receivable, Inventory Control, Billing
System Requirements: Perkin 3000, 3000, 3200
Operating System: BOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $16,000
Number Installed: 70
Date First Installed: 1979
(See Vendor Profile Page V-37)

DATA-TECH
PROFESSIONAL TIME ACCOUNTING SYSTEM
Specific Application: Time Accounting, Billing, Checking Reconciliation, Accounts Receivable
Specific Industry: Medical, Legal
System Requirements: DEC
Memory Required: 64K bytes
Source Language: Dbol, Fortran, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 5
Date First Installed: January 1983
(See Vendor Profile Page V-37)

DATA — TEK
GENERAL ACCOUNTING
Specific Application: A/R, A/P, G/L, Payroll, Order Entry
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000 to $10,000
Number Installed: 20
Date First Installed: 1978
(See Vendor Profile Page V-38)

DATA — TEK
PRESCRIPTION ACCOUNTING
Specific Application: Hospital Drug Store Accounting Application
Specific Industry: Medical
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $23,000
Number Installed: 2
Date First Installed: 1981

DATATEL MINICOMPUTER CO.
ASSETS
Specific Application: Order Entry, Contract Sales, Sales Analysis, Separate Modules For Furniture and Machine Rental Business
Specific Industry: Wholesale/Distribution, Office Equipment Dealers
System Requirements: Microdata Reality; Honeywell
Operating System: Pick
Memory Required: 512K bytes
Source Language: Data Basic
Source Code Available: Yes; $10,000
Purchase Terms: Purchase
Price: $20,000
Number Installed: 65
Date First Installed: 1977
(See Vendor Profile Page V-38)

DATATEL MINICOMPUTER CO.
COLLEAGUE
Specific Application: College or University Administration, Admissions, Financial Accounting and Payroll/Personnel
Specific Industry: Education
System Requirements: Prime
Operating System: Primos
Memory Required: 512K bytes
Source Language: Info/Basic
Source Code Available: Yes; $35,000
Purchase Terms: Purchase
Price: $110,000
Number Installed: 25
Date First Installed: December 1979

DATA-TOUCH, INC.
CEMETERY MANAGEMENT
Specific Application: Accounting For Open Contracts, Inventory On Properties Available, Trust Accounting
Specific Industry: Mortuary
System Requirements: IBM System/23
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 2

Date First Installed: August 1982
(See Vendor Profile Page V-38)

DATA WEST CORP.
MUNICIPAL ACCOUNTING/INFORMATION SYSTEM
Specific Application: G/L, A/P, Inventory Control, Purchase Order
Specific Industry: Government
System Requirements: Wang 2200; Wang PC
Operating System: Basic II
Memory Required: 28K bytes
Source Language: Wang Basic II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,000 to $50,000
Number Installed: 35
Date First Installed: 1979
(See Vendor Profile Page V-38)

DATUM CONSULTANTS, INC.
BUSINESS CONTROL PROGRAMS (BCPII)
Specific Application: Sales Analysis, Direct Mail, Payroll With Labor Distribution, Purchase Order, General Ledger, Accounts Payable
System Requirements: Microdata Reality, Sequel; Honeywell; IBM Series/1
Operating System: Pick
Source Language: RPL
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 450
Date First Installed: March 1977
(See Vendor Profile Page V-38)

DATUM RESOURCES OF HOUSTON, INC.
DIRECT 3000
Specific Application: Inventory, Purchase, Sales Order, Personnel, Accounts Payable, Accounts Receivable, General Ledger
System Requirements: HP
Operating System: MPE III; MPE IV
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
(See Vendor Profile Page V-38)

DAVID GROTH & ASSOCIATES, INC.
FINANCIAL STATEMENTS
Specific Application: Financial Statements
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; COL; CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1977
(See Vendor Profile Page V-38)

DBG (DESIGN AND BUILDERS OF INFORMATION SYSTEMS)
PROJECT/ENCUMBERED ACCOUNTING
Specific Application: A/P, A/R
Operating System: OS/65
Memory Required: 64K bytes
Source Language: Basic

Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,000
(See Vendor Profile Page V-39)

BIPARO SOFTWARE SYSTEMS, INC.
BIPARO
Specific Application: Order Entry, Billing, Inventory Control, A/R, A/P, G/L, WP
Specific Industry: Wholesale/Distribution, Retail
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 3
Date First Installed: May 1982
(See Vendor Profile Page V-39)

BISLOTTE HASKINS & SELLS
AUDITAPE 2
Specific Application: Financial and Management Analysis and Reporting System Requirements: IBM System/34, System/38, 360/X, IBM 4300
Operating System: OS/VS; SSP; CPF
Memory Required: 64K bytes
Source Language: Cobol, RPG-II, RPG-III
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500 to $6,000
Number Installed: 60
Date First Installed: September 1982
(See Vendor Profile Page V-39)

BISLOTTE HASKINS & SELLS
FINANCIAL COMMAND
Specific Application: Consolidation/Form Currency Translation; Financial Management Reporting; Modeling; Intercompany Reconciliation
System Requirements: IBM 3300, 4341, 360X, 4331
Operating System: OS/VS
Memory Required: 3.5M bytes
Source Language: Cobol, Assembler
Purchase Terms: Purchase; Time-Sharing
Price: $80,000
Number Installed: 6
Date First Installed: July 1983

BISLOTTE HASKINS & SELLS
S/PRI 20
Specific Application: General Accounting
Specific Industry: Pulp and Paper
System Requirements: IBM System/34, System/36; IBM 4300; HP 3000
Operating System: SSP; DOS/VSE; MPE
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 8
Date First Installed: January 1982

BIXEL SYSTEMS CORP.
IOAS
Specific Application: Insurance Company Accounting System
Specific Industry: Insurance
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000 to $30,000
(See Vendor Profile Page V-40)

BIZITAL SOLUTIONS, INC.
CAS (COMPUTERIZED ACCOUNTING & INFORMATION)
Specific Application: Integrated Accounting and Management Reporting System
Specific Industry: Construction
System Requirements: Prime 400
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Time Share
Date First Installed: 1974
(See Vendor Profile Page V-41)

BIZITAN SYSTEMS, INC.
DIGITAN TUITION PACKAGE
Specific Application: Student Billing, A/R, Open Item and Balance Forward
Specific Industry: Education
System Requirements: Digitan DE3000; Digitan DE4000
Operating System: Digitrel
Memory Required: 64K bytes
Source Language: Cobol 80
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 50
Date First Installed: January 1982
(See Vendor Profile Page V-41)

BKMS, INC.
TOTAL-100, TOTAL-128, TOTAL 256
Specific Application: Order Entry, Billing, A/P, A/R, G/L, Inventory Management, Sales Analysis, Promotion, Commission
Specific Industry: Wholesale/Distribution
System Requirements: Modcomp Classic I; Classic II
Operating System: Max III; Max IV; Max I
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $16,000 to $65,000
Number Installed: 68
Date First Installed: July 1974
(See Vendor Profile Page V-41)

BONALD R. FREY & CO.
BUDGETARY CONTROL SYSTEM (BUCS)
Specific Application: Complete Fund Accounting System
Specific Industry: Government
System Requirements: TRS-80/II; Sperry SC/7, System 80
Operating System: Xenix; OS/3
Memory Required: 512K bytes
Source Language: RM Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500 to $84,000
Number Installed: 35
Date First Installed: February 1977
(See Vendor Profile Page V-42)

BYMARC SYSTEMS CORP. (BSCS)
DISCNET
Specific Application: A/P, A/R, G/L, Payroll, Job Costing, Fixed Assets, Inventory
System Requirements: IBM PC, PC-XT, System/36
Memory Required: 128K bytes
Source Language: Basic, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $660
Number Installed: 20
Date First Installed: September 1981
(See Vendor Profile Page V-43)

BYAX CORP.
CLASS (CLINICAL LABS ACCOUNTING SYSTEM)
Specific Application: Accounting
Specific Industry: Medical
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,500
Number Installed: 4
Date First Installed: 1980
(See Vendor Profile Page V-43)

BYAX CORP.
PROBE I
Specific Application: Inventory, A/P, A/R, G/L, Payroll
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $2,500
Number Installed: 7
Date First Installed: 1977

E. F. PAYNTER & ASSOCIATES, INC.
CAS (CONSTRUCTION ACCOUNTING SYSTEM)
Specific Application: Job Cost, A/P, Payroll, A/R, and G/L
Specific Industry: Construction
System Requirements: Wang 2200 Series
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $16,000 to $22,000
Number Installed: 10
Date First Installed: March 1976
(See Vendor Profile Page V-43)

E. F. PAYNTER & ASSOCIATES, INC.
J/C (JOB COST ACCOUNTING CONSTRUCTION)
Specific Application: Job Cost Accounting For Construction
Specific Industry: Construction
System Requirements: Wang 2200 Series
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $4,000
Number Installed: 5

E. F. PAYNTER & ASSOCIATES, INC.
NPA (NONPROFIT ACCOUNTING)
Specific Application: Name and Address, Cash Receipts and Accounts Receivable, Accounts Payable, Payroll, General Ledger
Specific Industry: Nonprofit Organizations
System Requirements: DG Nova, CS Series
Operating System: RDOS
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,000
Number Installed: 2
Date First Installed: May 1981

EBI-RAD ENTERPRISES, INC.
ACCOUNTS PAYABLE/GENERAL LEDGER
Specific Application: A/P, G/L
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-44)

EBRATA, INC.
COMBINED ACCOUNTING PACKAGE
Specific Application: Inclusive Accounts Payable, Account Receivable, Payroll and General Ledger
Specific Industry: Wholesale/Distribution, Beverage
System Requirements: IBM System/32, System/34, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Date First Installed: 1981
(See Vendor Profile Page V-44)

EBTECH ENGINEERING, INC.
LEGAL TIME ACCOUNTING SYSTEM (LTA)
Specific Application: Time Accounting/Billing, Invoicing

Specific Industry: Legal
System Requirements: Datapoint 1660, 4630
Operating System: Datashare
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: September 1983
(See Vendor Profile Page V-45)

EQUINE MANAGEMENT SYSTEMS
HORSE TRAINING MANAGEMENT SYSTEM
Specific Application: Management, Accounting Of Race and Show Horses
Specific Industry: Horse
System Requirements: DEC Rainbow 100, PDP, Micro PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus II
Source Code Available: No
Purchase Terms: Purchase
Price: $5,500
Number Installed: 1
Date First Installed: June 1983
(See Vendor Profile Page V-45)

EQUINE MANAGEMENT SYSTEMS
VETERINARIAN MANAGEMENT SYSTEM
Specific Application: Medical Records, Billing, Accounting
Specific Industry: Veterinary
System Requirements: DEC PDP, Micro PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus II
Source Code Available: No
Purchase Terms: Purchase
Price: $8,500
Number Installed: 1
Date First Installed: June 1983

ERC SOLUTIONS, INC.
JOB MANAGEMENT SYSTEM
Specific Application: Job Cost, Invoicing, Sales Analysis
System Requirements: DEC PDP-11, VAX
Operating System: Unix
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: March 1984
(See Vendor Profile Page V-45)

EVANS, NEAL & ASSOCIATES, INC.
PROFILE II
Specific Application: Accounting, Patient Information, Billing For Doctors
Specific Industry: Medical
System Requirements: TI
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,500
Number Installed: 12
Date First Installed: November 1981
(See Vendor Profile Page V-45)

EXCALIBUR COMPUTER SYSTEMS
EXCALIBUR
Specific Application: Accounting Package For Oil and Gas Industry, Revenue Distribution, Land Management, and Reserve Control
Specific Industry: Manufacturing
System Requirements: IBM 4300; DEC LSI-11; Prime; Honeywell DPS 6
Operating System: Pick; Primos
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000 to $400,000
Number Installed: 60
Date First Installed: August 1978
(See Vendor Profile Page V-45)

EXECUTIVE TECHNOLOGY DATA SYSTEMS (ETDS)
SMALL BUSINESS ACCOUNTING & FINANCIAL
Specific Application: Client Write-Up, G/L, Financial Statements, Accounts Receivable, Accounts Payable, Payroll
Specific Industry: Accountants
System Requirements: IBM System/36, System/34, System/32, System 23
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500 to $8,100
Number Installed: 400
Date First Installed: 1975
(See Vendor Profile Page V-46)

THE FASSE GROUP
BUDGET
Specific Application: Complete Budget Planning Package
System Requirements: DEC VAX, 10, 20
Operating System: VMS; TOPS-10; TOPS-20
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 40
Date First Installed: February 1979
(See Vendor Profile Page V-46)

THE FASSE GROUP
IIMS (INTERACTIVE BUSINESS MANAGEMENT)
Specific Application: General Ledger, Accounts Payable, Purchase Order Entry, Inventory Accounts Receivable, Budget, Security
System Requirements: DEC VAX, 10, 20
Operating System: VMS; TOPS-10; TOPS-20
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: February 1979

FIDDES
FINANCIAL CONTROL SYSTEM
Specific Application: General Ledger, Accounts Payable, Accounts Receivable, Inventory Control, Order Processing, Fixed Assets, Purchase Order Processing
Specific Industry: Not Industry Sensitive
System Requirements: Sperry 1100
Operating System:
Source Language: Cobol; RPG; BAL
Source Code Available: No
Purchase Terms: Purchase (License)
Price: $50,000 - $155,000, Depending on System
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-46)

FISSEL SYSTEMS MANAGEMENT GROUP, INC.
FINANCIAL MANAGEMENT SYSTEM
Specific Application: A/P, A/R, G/L
System Requirements: Honeywell DPS 6
Operating System: GCOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6 to $18,000
Date First Installed: 1977
(See Vendor Profile Page V-46)

FINANCIAL SOFTWARE, INC.
GENERAL ACCOUNTING
Specific Application: G/L, A/P, A/R, Payroll
Specific Industry: Banking/Financial, Legal, Real Estate
System Requirements: IBM System/32, System/34, System/36
Operating System: SSP
Memory Required: 36K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,600 to $12,500
Number Installed: 200
Date First Installed: 1973
(See Vendor Profile Page V-46)

FRANKEL ENGINEERING LABORATORIES, INC.
INTEGRATED ACCOUNTING SYSTEM
Specific Application: G/L, A/R, A/P, Payroll, Purchasing, Inventory Management
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,500
Number Installed: 6
Date First Installed: 1979
(See Vendor Profile Page V-47)

FRANKLEN COMPUTER SYSTEMS
CPA-11
Specific Application: Client Accounting, G/L, Financial Reporting
System Requirements: DEC PDP-11, Rainbow, Professional; IBM PC-XT
Operating System: RT-11
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,450 to $5,000
Number Installed: 500
Date First Installed: 1979
(See Vendor Profile Page V-47)

FULCRUM COMPUTER CORP.
BUDGET PREPARATION
Specific Application: Budget Preparation
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic; Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978
(See Vendor Profile Page V-46)

GARFIELD GROSSI & PENTARFI, INC.
COMPREHENSIVE BUSINESS ACCOUNTING SYSTEM
Specific Application: G/L, A/P, A/R, Payroll, Job Cost, Inventory, Billing
Specific Industry: Manufacturing, Wholesale/Distribution, Transportation
System Requirements: IBM System/36, System 23
Operating System: SSP
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: May 1979
(See Vendor Profile Page V-46)

GARFIELD GROSSI & PENTARFI, INC.
INTEGRATED ACCOUNTING JOB COST SYSTEM
Specific Application: A/P, A/R, G/L, Job Cost Forecast
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Lease
Number Installed: 20
Date First Installed: 1979

GARFIELD GROSSI & PENTARFI, INC.
TRANSPORTATION ACCOUNTING AND CONTROL SYSTEM
Specific Application: G/L, A/P, Payroll, Billing, Order Entry, Trailer Tracking, Owner/Operator Settlements
Specific Industry: Transportation
System Requirements: IBM System/34, System 23
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic

Purchase Terms: Purchase
Number Installed: 5

GBS DATA PROCESSING CO.
RESTAURANT ACCOUNTING
Specific Application: Inventory Control, Menu Pricing, Tip Payrolls, Accounting
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 25
Date First Installed: 1980
(See Vendor Profile Page V-49)

GENASYS CORP.
FOENIX (HP-3000 FEDERAL FINANCIAL)
Specific Application: Government Financial Accounting System
Specific Industry: Government
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol, SPL, Image, View
Source Code Available: Yes
Purchase Terms: Purchase; Lease; Time-Sharing
Price: $87,500
Number Installed: 5
Date First Installed: October 1981
(See Vendor Profile Page V-49)

GENERAL SYSTEMS CORP. MEMBERSHIPS
Specific Application: Payroll, Membership Lists, Accounting
Specific Industry: Government, Private Associations
System Requirements: Northern Telecom; NCR
Operating System: Unix; VRX
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
(See Vendor Profile Page V-49)

GLENN A. BARBER AND ASSOCIATES, INC.
MMS PACKAGE
Specific Application: A/R, A/P, G/L, Order Entry, Inventory Control, Sales Analysis, Payroll
System Requirements: DEC PDP-11; Wang
Operating System: RT-11; OS/VS; RSTS/E; TSX-11+
Memory Required: 64K bytes
Source Language: Cobol Plus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,250 to $2,500
Date First Installed: 1983
(See Vendor Profile Page V-50)

GLOBAL COMPUTER SYSTEMS, INC.
JOB COST ACCOUNTING FOR ENGINEERS AND ARCHITECTS (AEA-1)
Specific Application: Job Cost Accounting, Payroll, Personnel, Accounts Payable, Accounts Receivable, General Ledger
Specific Industry: Consulting Engineers and Architects
System Requirements: Wang 2200 Series
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase (License)
Number Installed: 14
Date First Installed: 1980
(See Vendor Profile Page V-50)

GLOBAL SOFTWARE, INC.
CONTROL 36
Specific Application: Integrated Cost Control, A/R, A/P, Purchase Order and Fixed Assets
System Requirements: IBM System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: September 1982
(See Vendor Profile Page V-50)

GOSSE BUSINESS SYSTEMS, INC.
GENERAL FINANCIAL
Specific Application: Accounting, Payroll, G/L
System Requirements: Qantel
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1977
(See Vendor Profile Page V-50)

G.S.S. COMPUTER SALES, INC.
CONTRACTOR
Specific Application: Job Costing, Estimating, A/P, G/L, A/R, Equipment Accounting, Payroll
Specific Industry: Construction
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 20
Date First Installed: 1981
(See Vendor Profile Page V-50)

G.S.S. COMPUTER SALES, INC.
LOAN TRACKING SYSTEM
Specific Application: Loan Tracking, Market Analyst, G/L, A/P, A/R, W/P
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $12,500
Number Installed: 12
Date First Installed: October 1982

GT EVANS COMPUTER SYSTEMS, INC.
AD-TRAC
Specific Application: General Ad Agency Accounting
Specific Industry: Advertising Agency
System Requirements: Wang 2200, VS
Memory Required: 32K bytes
Source Languages: Basic II, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000 to $40,000
Number Installed: 6
Date First Installed: March 1981
(See Vendor Profile Page V-50)

GT EVANS COMPUTER SYSTEMS, INC.
REST-MAC
Specific Application: Restaurant Accounting and Management
Specific Industry: Hospitality
System Requirements: Wang 2200
Operating System: VS
Memory Required: 32K bytes
Source Languages: Basic II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $10,000 to $20,000
Number Installed: 5
Date First Installed: January 1981

GTS COMPUTER SYSTEMS, INC.
DISTRIBUTION/POS
Specific Application: Payroll, Payables, Receivables, G/L, Invoicing, Inventory
Specific Industry: Wholesale/Distribution
System Requirements: HP 3000, 250
Operating System: MPE V; HP/DOS
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $18,000 to $12,500
Number Installed: 5
Date First Installed: June 1980
(See Vendor Profile Page V-50)

GTS COMPUTER SYSTEMS, INC.
FACTORY
Specific Application: Production, Order Entry, Inventory Invoicing, Receivables, G/L, Payables and Payroll
Specific Industry: Manufacturing
System Requirements: HP 3000, 250
Operating System: MPE
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000 to $21,600
Number Installed: 2
Date First Installed: June 1980

GTS COMPUTER SYSTEMS, INC.
LEDGER
Specific Application: Payables, Payroll, G/L, Receivable
System Requirements: HP 3000, 250
Operating System: MPE V; HP/DOS
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $14,400
Number Installed: 28
Date First Installed: September 1979

GTS COMPUTER SYSTEMS, INC.
RETAIL
Specific Application: Payroll, Payables, Receivables, G/L, Merchandise Control, Sales Audit Entry, and Inventory
Specific Industry: Retail, Sales Auditing
System Requirements: HP 3000
Operating System: MPE V
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 2
Date First Installed: August 1979

GTS COMPUTER SYSTEMS, INC.
ROUTE
Specific Application: Payroll, Payables, Receivables, G/L, Data Capture, Sales Analysis and Inventory
Specific Industry: Wholesale/Distribution
System Requirements: HP 3000
Operating System: MPE V
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $24,400
Number Installed: 1
Date First Installed: February 1982

HALE SYSTEM, INC.
SCHEDULED AMORTIZATION
Specific Application: Scheduled Amortization
System Requirements: IBM Series/1; Datamedia 932; IBM 4300
Operating System: Pick
Memory Required: 256K bytes
Source Language: Pick; Basic
Purchase Terms: Purchase
Price: $4,000
Number Installed: 6
Date First Installed: January 1982
(See Vendor Profile Page V-50)

HAL SYSTEMS & SERVICES, INC.
FINHAL-FINANCIAL ACCOUNTING SYSTEM
Specific Application: A/P, A/R, G/L
System Requirements: Datapoint 1500
Operating System: DOS
Memory Required: 128K bytes
Source Language: Datatext
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 400
Date First Installed: September 1977
(See Vendor Profile Page V-50)

HARLEN, WILLIAMS, & ASSOCIATES, INC.
HWA GENERAL LEDGER, ACCOUNTS PAYABLE
Specific Application: General

Ledger, Accounts Payable, Payroll
System Requirements: IBM System/34; IBM System/36
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-51)

HARTRO COMPUTER SYSTEMS, INC.
INTEGRATED CONTRACTOR SERVICE SYSTEM
Specific Application: Service Industry Operation Management System
Specific Industry: Service Organization
System Requirements: Centurion
Operating System: CPU-Q
Memory Required: 128K bytes
Source Language: CPL
Purchase Terms: Purchase
Price: $5,000 to $15,000
Number Installed: 16
Date First Installed: July 1981
(See Vendor Profile Page V-51)

HONEYWELL CORP.
FINANCIAL REPORTING AND GENERAL ACCOUNTING
Specific Application: G/L, A/P, A/R, Payroll, Financial Statements Budgeting
Specific Industry: Manufacturing
System Requirements: Prime 2250, 250
Operating System: Primos
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: October 1982
(See Vendor Profile Page V-52)

HEWLETT-PACKARD CO.
HEWLETT PACKARD FINANCIAL ACCOUNTING
Specific Application: G/L, A/P, A/R
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: SPL
Purchase Terms: Purchase
Price: $6,000
Number Installed: 200
Date First Installed: July 1984
(See Vendor Profile Page V-52)

HICKORY FINANCIAL SYSTEMS, INC.
GENERAL ACCOUNTING
Specific Application: A/R, A/P, G/L, Payroll, Inventory, and Other General Accounting Applications
System Requirements: IBM 360, 370
Operating System: DOS
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: September 1972
(See Vendor Profile Page V-52)

HOLGUIN AND ASSOCIATES ENGINEERING ACCOUNTING SYSTEM
Specific Application: Includes Payroll, Job Costing, Word Processing, Optional Accounts Payable, Accounts Receivable, General Ledger
Specific Industry: Engineering
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $6,500
Number Installed: 6
Date First Installed: 1982
(See Vendor Profile Page V-52)

HOLT LEASING CO.
SINDPAK, SINO-PRINT-G/L, A/P A/R, PAYROLL
Specific Industry: Automotive Accounting
System Requirements: Datapoint
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $20,000
Number Installed: 3
Date First Installed: December 1979
(See Vendor Profile Page V-52)

IBM
SYSTEM/34 BUSINESS MANAGEMENT ACCOUNTING SYSTEM
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 128K bytes
Source Language: Basic
Purchase Terms: Rental; Lease
Date First Installed: May 1983
(See Vendor Profile Page V-53)

I. LEVY & ASSOCIATES, INC.
TIME AND BILLING
Specific Industry: Banking/Financial
System Requirements: Wang VS
Operating System: VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Date First Installed: July 1981
(See Vendor Profile Page V-54)

IMPROVED INSURANCE SYSTEMS, INC.
AMORS - ASSURANCE MANAGEMENT ORGANIZED
Specific Application: A/R, A/P, G/L, Financial Modeling, Word Processing, Policy Maintenance
Specific Industry: Insurance
System Requirements: Microdata Reality; Honeywell Ultimate; IBM Series/1; Microdata Sequel
Operating System: Pick
Memory Required: 9.6M bytes
Source Language: Basic, RPL
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $19,500
Number Installed: 35
Date First Installed: January 1977
(See Vendor Profile Page V-54)

INFORMATION GENERAL CORP. — M.G.S. SUBSIDIARY LEDGER (SL)
Specific Application: Keeps Detailed Subsidiary Ledger For Client G/L, Job Cost, A/R, A/P
Specific Industry: Banking/Financial, Insurance, Real Estate, Accounting
System Requirements: IBM System/36, System/34, System 23; IBM PC-XT
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II, Basic, MS Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,200 to $1,800
Number Installed: 500
Date First Installed: 1979
(See Vendor Profile Page V-54)

INFORMATION GENERAL CORP. — M.G.S. TAX 1040
Specific Application: Fills Out Tax Return Form 1040
Specific Industry: Accounting
System Requirements: IBM PC, IBM
Operating System: SSP; CPF
Source Language: RPG-II, Cobol, Basic, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200 to $6,200
Number Installed: 3,000
Date First Installed: 1975

INFORMATION GENERAL CORP. — M.G.S. TAX PLANNING
Specific Application: Tax Planning
Specific Industry: Accounting
System Requirements: IBM PC, IBM
Operating System: SSP; CPF
Source Language: RPG-II, Cobol, Basic, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200 to $6,200
Number Installed: 2,500
Date First Installed: 1975

INFORMATION AND SYSTEMS RESEARCH, INC.
MAINS
Specific Application: Municipal Accounting Management System
Specific Industry: Government
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E; RT-11
Source Language: Dibol
Purchase Terms: Purchase
Price: $6,000
Number Installed: 6
Date First Installed: June 1982
(See Vendor Profile Page V-54)

INFORMATION MANAGEMENT TECHNOLOGIES
OMS
Specific Application: Order Entry, Inventory Control, A/R, A/P, Purchasing, A/R, G/L, Fixed Assets
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DEC
Operating System: Unix
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Price: $600 to $4,000
Number Installed: 75
Date First Installed: January 1986
(See Vendor Profile Page V-55)

INFORMATION SPECIALISTS, INC.
ANSWER II
Specific Application: Complete Manufacturing Control System
Specific Industry: Manufacturing
System Requirements: DG Eclipse; DG MV Series
Operating System: AOS; AOS/VS
Memory Required: 1.0M bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $20,000 to $60,000
Number Installed: 38
(See Vendor Profile Page V-55)

INTERNAL BUSINESS COMPUTERS, INC.
INTEGRATED ACCOUNTING
Specific Application: Payroll, A/P, A/R, G/L
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: AOS; DNOS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: September 1978
(See Vendor Profile Page V-55)

INTERNATIONAL BUSINESS SERVICES, INC.
LAWYERS PACKAGE
Specific Application: Office Management, Billing, Accounting, Inventory
Specific Industry: Legal
System Requirements: Datapoint
Operating System: DOS
Source Language: Datebus
Purchase Terms: Purchase; Lease
Number Installed: 25
Date First Installed: 1980
(See Vendor Profile Page V-57)

INTERNATIONAL PROGRAMMING LABORATORIES CORP.
FINANCIAL REPORTING
Specific Application: Financial Reporting
System Requirements: IBM System/36, System/36, System/34
Operating System: CPF; SSP
Memory Required: 30K bytes
Source Language: RPG, RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $5,000
Number Installed: 300
Date First Installed: September 1977
(See Vendor Profile Page V-58)

INTIMATE SERVICES, INC.
TIMA ARS
Specific Application: A/P, A/R, Cash Report System, G/L
Specific Industry: Retail
System Requirements: HP 3000; IBM 370
Operating System: MPE; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $37,000 to $55,000
Number Installed: 4
(See Vendor Profile Page V-59)

IPT [INFORMATION PROCESSING TECHNIQUES] CLIMAX-COMPUTERIZED LEASING AND ACCOUNTING
Specific Application: Computerized Lease Information and Management and Accounting System
Specific Industry: Leasing
System Requirements: DG
Operating System: RDOS; DOS; AOS; AOS/VS
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: Yes; $200,000
Purchase Terms: Purchase; Lease
Price: $20,000 to $50,000
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-59)

JAHL DATA SYSTEMS
COURT PAC
Specific Application: Court Accounting, Revenue Analysis and Fine Tracking
Specific Industry: Legal
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Purchase Terms: Purchase
Number Installed: 24
Date First Installed: September 1983
(See Vendor Profile Page V-59)

JAHL DATA SYSTEMS
RETAIL FINANCIAL MANAGEMENT SYSTEM (RFMS)
Specific Application: Accounts Receivable, Accounts Payable, Payroll, G/L
Specific Industry: Retail
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Purchase Terms: Purchase
Price: $10,350
Number Installed: 6
Date First Installed: January 1980

JAMES L. SELLERS & ASSOCIATES
FINANCIAL MANAGEMENT ACCOUNTING SYSTEM
Specific Application: A/P, A/R, G/L and Reporter
Specific Industry: Manufacturing, Wholesale/Distribution, Construction
System Requirements: NCR I-8250, I-8250, I-8020, I-8040, I-8300
Operating System: IMOS III; IMOS V; IRX; ITX
Memory Required: 1K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
Number Installed: 200
Date First Installed: October 1980
(See Vendor Profile Page V-59)

JBA INFORMATION SYSTEMS
BUSINESS MANAGEMENT SYSTEM
System Requirements: DG
Operating System: AOS; DOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-59)

J. D. EDWARDS & CO.
FINANCIAL REPORTING
Specific Application: Financial Reporting, Management Statistics
System Requirements: IBM System/38, System/34, System/36
Operating System: CPF; SSP
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $5,000
Number Installed: 200
Date First Installed: 1979
(See Vendor Profile Page V-59)

KEANE, INC.
FACTORY INFORMATION SYSTEM
Specific Application: Full Financial System Plus MRP II
Specific Industry: Manufacturing, Medical, Hospital
System Requirements: DEC VAX; DG 8000; IBM 4300
Operating System: VMS
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $80,000 to $120,000
Number Installed: 150
(See Vendor Profile Page V-60)

KEYSTONE DATA CONSULTANTS, INC.
THE TA BUSINESS SYSTEM
Specific Application: G/L, Accounts Payable, Accounts Receivable, Inventory, Order Entry
System Requirements: DEC PDP-11
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 100
Date First Installed: 1980
(See Vendor Profile Page V-60)

KIMBROUGH COMPUTER SALES, INC.
EXECUTIVE LINE OF CREDIT PACKAGE
Specific Application: Accounting For Executive Credit: A/R, A/P
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11
Operating System: TSX-11+
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 1
Date First Installed: 1981
(See Vendor Profile Page V-61)

KIMBROUGH COMPUTER SALES, INC.
ROUTE ACCOUNTING PACKAGE
Specific Application: Accounting System For Home Services
Specific Industry: Delivery Service
System Requirements: DEC VAX
Operating System: VMS
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 1
Date First Installed: 1983

KIMEV COMPUTER SYSTEMS, INC.
INTEGRATED BUSINESS SYSTEM
Specific Application: A/R, A/P, G/L, Payroll, Invoicing, Inventory Control
System Requirements: Prime
Operating System: Primos
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $5,000 to $30,000
Number Installed: 25
Date First Installed: September 1978
(See Vendor Profile Page V-61)

KIS CORP.
ANSI-INTERACTIVE GENERAL ACCOUNTING
Specific Application: G/L, A/P, A/R; Payroll
System Requirements: Burroughs B80, B90, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $17,000
Number Installed: 50
Date First Installed: January 1980
(See Vendor Profile Page V-61)

KSI COMPUTER SYSTEMS, INC.
OIL AND GAS BILLING
Specific Application: Fully Integrated Financial Package For Oil and Gas Operators
Specific Industry: Oil/Gas Petroleum
System Requirements: Prime
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $20,000
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-61)

KINSEMAN, INC.
KRONOS SYSTEM - TIME RECORDING, BILLING, A/R
Specific Application: G/L, A/R, Time Recording, Billing
Specific Industry: Legal
System Requirements: DEC Decmate, Decmate II, WD-78, DEC PDP-8
Operating System: DOS; COS-310
Memory Required: 32K bytes
Source Language: Dibol
Purchase Terms: Purchase
Price: $1,500 to $3,500
Number Installed: 150
Date First Installed: October 1978
(See Vendor Profile Page V-61)

LASI SYSTEMS, INC.
OASIS
Specific Application: General Accounting Inventory Control and On-Line Order Entry
Specific Industry: Wholesale/Distribution
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS/MCP
Memory Required: 384K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $17,000 to $29,000
Number Installed: 110
Date First Installed: 1975
(See Vendor Profile Page V-61)

LAWRENCE DATA SERVICES, INC.
GENERAL BUSINESS APPLICATIONS
Specific Application: General Business Accounting System
System Requirements: Datapoint 5600, 6600
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $14,000
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-62)

LAWSON ASSOCIATES, INC.
ALLOCATIONS
Specific Application: Allocates Expenses Or Revenues Within Ledger Accounts
System Requirements: IBM Mainframes; IBM System/38; Burroughs
Operating System: OS/VS; DOS/VSE; CPF; MCP
Source Language: Cobol, RPG-II
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1983
(See Vendor Profile Page V-62)

LAWSON ASSOCIATES, INC.
FLEXIBLE BUDGETING
Specific Application: Calculates Budgets Based Upon Various Financial Circumstances
System Requirements: IBM Mainframes, System/38; Burroughs

Operating System: OS/VS; DOS/VSE; CPF; MCP
Source Language: Cobol, RPG-II
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1981

LESSON ASSOCIATES, INC.
RATIO ANALYSIS
Specific Application: Calculates Corporate Ratios Based Upon Varying Circumstances
System Requirements: IBM Mainframe, System/36; Burroughs
Operating System: OS/VS; DOS/VSE; CPF; MCP
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1981

LEGAL DATA SYSTEMS, INC.
LEGAL DATA CLIENT ACCOUNTING SYSTEM
Specific Application: Time and Billing and Law Office Management
Specific Industry: Legal
System Requirements: DEC VAX; DG Eclipse; DEC Professional; Convergent Technologies
Operating System: VMS; AOS; DOS; CTOS
Memory Required: 256K bytes
Source Language: Mumps
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000 to $35,000
Number Installed: 95
Date First Installed: 1974
(See Vendor Profile Page V-82)

LEGAL DATA SYSTEMS, INC.
TIME & BILLING
Specific Application: Time and Client Cost Accounting, Billing, Office Management, Reports
Specific Industry: Legal
System Requirements: DEC VAX; DG Eclipse; DEC Professional; Convergent Technologies
Operating System: VMS; AOS; PDS; CTOS
Memory Required: 128K bytes
Source Language: Mumps, MBS
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000 to $35,000
Number Installed: 95
Date First Installed: September 1974

LEGAL INFORMATION SYSTEMS, INC.
LOMAS (LAW OFFICE MANAGEMENT SYSTEM)
Specific Application: Integrated Accounting With Legal Functions
Specific Industry: Legal
System Requirements: Alpha Micro
Operating System: AMOS
Memory Required: 32K bytes
Source Language: Alpha Basic
Purchase Terms: Purchase
Price: $5,000 to $10,000
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-82)

LINK-FRAME COMPUTERS & BUSINESS SYSTEMS CORP.
MANAGEMENT CONTROL
Specific Application: Financial Control and Cost Control
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes; $300
Purchase Terms: Purchase; Lease
Price: $695
Number Installed: 3
Date First Installed: November 1983
(See Vendor Profile Page V-82)

LIGGS CORP.
PERSPECTIVE 850
Specific Application: A/P, A/R, Billing, Order Entry, Inventory Control, Bill Of Materials, Sales Analysis, G/L
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC PDP-11
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-82)

LIGGS CORP.
PERSPECTIVE 700
Specific Application: A/P, A/R, G/L, Inventory Control, Billing, Bill of Manufacturing, Sales Analysis, Purchase Order Control and Order Entry
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC VAX
Operating System: VMS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase

THE LOCKWOOD ASSOCIATIONS, INC.
LNS (LUMBER HARDWARE SYSTEM)
Specific Application: A/R, A/P, G/L, Inventory
Specific Industry: Wholesale/Distribution, Retail
System Requirements: NCR
Operating System: IMOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 400
Date First Installed: 1976
(See Vendor Profile Page V-83)

LOGICAL DATA MANAGEMENT (LDM)
RACS-FINANCIAL ACCOUNTING SYSTEM
Specific Application: General Accounting
System Requirements: DEC PDP-11, VAX; Burroughs B20, B1000
Operating System: RT-11; VMS; BTOS
Memory Required: 420K bytes
Source Language: Cobol
Purchase Terms: Lease
Price: $60,000
Date First Installed: 1981
(See Vendor Profile Page V-83)

LOGICAL DATA MANAGEMENT (LDM)
GENERALIZED INVOICING & BILLING PACKAGE
Specific Application: G/L, A/P, A/R, Inventory Control, Utility Billing, Financial Modeling
System Requirements: Burroughs B1000, B5900, B7900
Operating System: MCP
Memory Required: 900K bytes
Source Language: Cobol
Purchase Terms: Lease
Price: $10,000 to $30,000
Number Installed: 25
Date First Installed: 1978

LOGICAL DESIGN CORP.
FINANCIAL ACCOUNTING SYSTEM
Specific Application: Financial Accounting System
System Requirements: Burroughs B20, B900, B1900
Operating System: CMS
Memory Required: 384K bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000 to $23,000
Number Installed: 40
Date First Installed: 1978
(See Vendor Profile Page V-83)

M/A-COM SIGMA DATA, INC.
APPGEN
Specific Application: G/L, A/P, A/R
System Requirements: AT&T 3B Series; Zilog System 8000
Operating System: Unix
Source Language: C
Purchase Terms: Purchase
(See Vendor Profile Page V-84)

MAGNICOM SYSTEMS
BAT 1700 FOR ACCOUNTING
Specific Application: G/L, Payroll, Fixed Asset Accounting, Performance Reporting, A/P
Specific Industry: Broadcasting
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Datebus
Purchase Terms: Purchase; Rental; Lease
Number Installed: 76
Date First Installed: 1975
(See Vendor Profile Page V-84)

MAGNICOM SYSTEMS
MARC/10 FOR ACCOUNTING
Specific Application: G/L, Accounts Payable, Payroll
Specific Industry: Cable Industry
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 2.0M bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 4
Date First Installed: 1981

MANAGEMENT SYSTEMS, INC.
ACCOUNTING PACKAGE
Specific Application: Invoicing, Purchasing, G/L, Accounts Payable, Accounts Receivable
System Requirements: IBM 4300, Series/1, PC; DEC 1180
Operating System: Pick
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $60,000
Number Installed: 30
(See Vendor Profile Page V-85)

MANATRON, INC.
BUDGETARY ACCOUNTING
Specific Application: Appropriations, Revenue, Vendor, A/P
Specific Industry: Government
System Requirements: Burroughs B20, B1000, B90; IBM PC-XT
Operating System: BTOS; MCP; CMS
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $15,000
(See Vendor Profile Page V-85)

MANUFACTURING CONTROL SYSTEMS, INC.
SALES COMMISSION/ACCOUNTING
Specific Application: Accounting For Sales Commission
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Purchase Terms: Purchase; Rental; Lease
Price: $900 to $4,600
Number Installed: 3
Date First Installed: January 1982
(See Vendor Profile Page V-86)

MARKMAN & ASSOCIATES, INC.
MARKMAN 2000
Specific Application: Inventory Control, Cash Control, Route Control, Accounts Receivable, Accounts Payable, G/L
Specific Industry: Textile
System Requirements: DG/NS 20, Eclipse 140, MV 8000
Memory Required: 128K bytes
Source Language: Business Code
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $19,900 to $25,000
Number Installed: 140
Date First Installed: June 1976
(See Vendor Profile Page V-86)

MARTIN MARIETTA DATA SYSTEMS
MAS-90
Specific Application: A/R, A/P, G/L, Order Processing, Invoicing, Inventory Control, Inventory Accounting, Bill of Materials, Purchasing, Report Writer Modules
System Requirements: DEC VAX
Operating System: VMS
Source Language: Basic
Purchase Terms: Purchase
Number Installed: 200
Date First Installed: 1980
(See Vendor Profile Page V-86)

MARTIN MARIETTA DATA SYSTEMS
MAPS
Specific Application: A/P, A/R, G/L, Customer Processing, Inventory Management, Fixed Assets and Depreciation, Sales History, Purchase Order
System Requirements: IBM 309XX, 4300; DEC VAX; HP 3000
Operating System: MVS; DOS/VSE; VMS; MPE V
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: April 1984

MAYGRAS & NITTLE, INC.
GENERAL ACCOUNTING
Specific Application: Payroll, G/L, Accounts Payable, Accounts Receivable
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-67)

MAYGRAS & NITTLE, INC.
GOVERNMENTAL ACCOUNTING
Specific Application: Traditional Fund and Enterprise Fund Accounting
Specific Industry: Government
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 9
Date First Installed: 1980

MBA SYSTEMS LTD.
REAL ESTATE MANAGEMENT & CONTROL SYSTEM
Specific Application: G/L, Rent Bills, Escalations, Property Analysis, Database Inquiry
Specific Industry: Real Estate
System Requirements: DG Eclipse
Operating System: ACS; ACS/VS
Memory Required: 64K bytes
Source Language: PL/1, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000 to $80,000
Number Installed: 60
Date First Installed: September 1975
(See Vendor Profile Page V-67)

MCCRACKEN & ASSOCIATES
GENERAL LEDGER/FINANCIAL STATEMENT BUDGETING
Specific Application: G/L, Financial Statements and Budgeting
System Requirements: IBM System/38
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-67)

MCCRACKEN COMPUTER, INC.
IFMS (INTEGRATED FINANCIAL MANAGEMENT)
Specific Application: Budget Accounting, G/L, Investment Accounting, A/P, Financial Modeling
Specific Industry: Banking/Financial
System Requirements: IBM System/System/36
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $29,200
Number Installed: 25
Date First Installed: September 1977

MCCRACKEN COMPUTER, INC.
WELDING SUPPLY DISTRIBUTOR MANAGEMENT SYSTEM
Specific Application: Billing Inventory Control, Purchasing, Cylinder Control, A/R, Sales Analysis, Optional A/P, G/L, Payroll
Specific Industry: Wholesale/Distribution, Welding Supply
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 15
Date First Installed: 1976

MDBATA
COLLECTION AGENCY PACKAGE
Specific Application: Trust Accounting, Commission Information and Letter Service
Specific Industry: Collection Agency
System Requirements: HP 3000 Series 3
Operating System: MPE
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $15,000
Number Installed: 4
(See Vendor Profile Page V-67)

MENTOR SYSTEMS, INC.
LAW OFFICE MANAGEMENT ACCOUNTING
Specific Application: Provides A Time and Disbursement Management System, Billing, A/R and Practice Management Reporting
Specific Industry: Legal
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 10
Date First Installed: June 1982
(See Vendor Profile Page V-69)

MESENTH CO.
GENERAL ACCOUNTING
Specific Application: Payroll, Letter Writing, G/L, Accounts Payable
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: PSX
Source Code Available: Yes
Price: $500 to $3,000
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-69)

METROCOM, INC.
METROCOM ACCOUNTING SYSTEM
Specific Application: G/L, A/R, A/P, Payroll, Inventory
System Requirements: Honeywell
Memory Required: 50K bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1975
(See Vendor Profile Page V-69)

MICROMETICS, INC.
CPA CLIENT WRITE-UP
Specific Application: Client Write-Up With Passive Payroll and Asset Accounting
Operating System: Unix
Memory Required: 48K bytes
Source Language: Compiled Cbasic
Purchase Terms: Purchase
Price: $1,495
Number Installed: 250
Date First Installed: September 1979
(See Vendor Profile Page V-70)

MICROTECH BUSINESS SYSTEMS, INC.
FACTS
Specific Application: A/R, A/P, G/L, Inventory, Order Entry, Purchase Order, Sales Analysis
Operating System: Iris; Elite
Memory Required: 512K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,500
Number Installed: 15
Date First Installed: January 1981
(See Vendor Profile Page V-70)

MID-AMERICA BUSINESS COMPUTER, INC.
CONSTRUCTION ACCOUNTING SYSTEM
Specific Application: G/L, A/P, Payroll, Job Cost
Specific Industry: Construction
System Requirements: DG
Operating System: AOS/VS; AOS; ICOS; RDOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: 1979
(See Vendor Profile Page V-70)

MID AMERICA BUSINESS COMPUTER, INC.
SMS-SUPPLY MANAGEMENT SYSTEM
Specific Application: G/L, A/R, A/P, Inventory Control, Inventory Purchasing, Billing For A/R, Sales Order Processing
Specific Industry: Wholesale/Distribution
System Requirements: DG CS300, MV 4000, MV 8000
Operating System: RDOS; ICOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Interactive Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500 to $14,000
Number Installed: 30
Date First Installed: 1977

MID-AMERICAN CONTROL CORP.
PROMPT AUTO PARTS SYSTEM
Specific Application: Batch and On-Line Order Processing, Full Accounting System
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $14,000
Date First Installed: January 1980
(See Vendor Profile Page V-70)

MID-AMERICAN CONTROL CORP.
PROMPT BUSINESS SYSTEM (PBS)
Specific Application: Order Processing, G/L, A/R, A/P, Purchasing
Specific Industry: Wholesale/Distribution, Retail, Construction, Transportation, Mail Order
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $14,000
Number Installed: 100
Date First Installed: September 1978

MID-AMERICAN CONTROL CORP.
PUBLIC BUDGETING & ACCOUNTING (PBA)
Specific Application: G/L, A/R, A/P, Utility Billing, Word Processing
Specific Industry: Education, Government
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: Prompt - EDL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: 1977

MIDCO DATA SYSTEMS, INC.
INVENTORY SYSTEM
Specific Application: Serial Number Control, Full General Accounting, Rolling Inventory
Specific Industry: Wholesale/Distribution, Retail
System Requirements: DEC PDP-11
Operating System: RT-11
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $10,000
Number Installed: 1
(See Vendor Profile Page V-70)

MIDCO DATA SYSTEMS, INC.
ROAD CONSTRUCTION PACKAGE
Specific Application: Scheduling, Estimating, Job Costing, Depreciation, Full Accounting
Specific Industry: Construction
System Requirements: DEC PDP-11
Operating System: RT-11
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $10,000
Date First Installed: 1978

MIDCONTINENT DATA SERVICES, INC.
DRL
Specific Application: Billing, Radio and TV Broadcast Billing System With Log and Schedule Billing
Specific Industry: Broadcasting
System Requirements: IBM 4341, System/36
Operating System: DOS/VSE; SSP
Memory Required: 128K bytes
Source Language: RPG, Cobol
Price: $30,000
Number Installed: 4
Date First Installed: September 1983
(See Vendor Profile Page V-70)

MINICOMP SYSTEMS, INC.
BEVERAGE
Specific Application: Payroll A/P, A/R, G/L, Purchasing, Total On-Line Inventory Control
Specific Industry: Beverage
System Requirements: Empex 4; Altos
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-72)

MINICOMP SYSTEMS, INC.
JOB COSTING
Specific Application: Job Costing, Purchasing, Total On-Line, Inventory Control, Payroll, G/L, A/R, A/P
System Requirements: Empex 4; Altos
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Purchase Terms: Purchase
Date First Installed: 1978

MINI DATA SYSTEMS
TOPIC SYSTEM
Specific Application: A/R, A/P, Bill of Manufacturing, Order Processing, Inventory Control
Specific Industry: Manufacturing
System Requirements: TI 990
Operating System: DX-10
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $32,500
Number Installed: 70
Date First Installed: 1976
(See Vendor Profile Page V-72)

MITCHELL HUMPHREY & CO.
PMS - 80
Specific Application: G/L, Budgeting, Cost Accounting, Forecasting and Modeling, On-Line Account Inquiry, Report Writer
System Requirements: HP 3000
Operating System: MPE V
Memory Required: 1.0M bytes
Source Language: SPL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: June 1981
(See Vendor Profile Page V-72)

MITTS DATA SYSTEMS, LTD.
DISTRIBUTION AND FINANCIAL SOFTWARE
Specific Application: A/R, A/P, G/L, Order Entry, Invoicing, Inventory Control, Sales and Commission Accounting
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,500
Number Installed: 6
Date First Installed: December 1983
(See Vendor Profile Page V-72)

MITTS DATA SYSTEMS, LTD.
FINANCIAL SOFTWARE
Specific Application: G/L, A/P, Payroll
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,900
Number Installed: 6
Date First Installed: December 1983

MJP ASSOCIATES
FOAM
Specific Application: Integrated Fuel Oil Account Management
Specific Industry: Transportation
System Requirements: IBM System/34, 5120; HP 250
Operating System: SSP; BOSS
Memory Required: 35K bytes
Source Language: Basic, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1977
(See Vendor Profile Page V-72)

MORTGAGE CLOSING ASSOCIATES
GENERAL LEDGER, PAYROLL, ACCOUNTS PAYABLE
Specific Industry: Banking/Financial
System Requirements: DG
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-73)

MOUNTAIN SOFTWARE GROWERS, INC.
MSG OIL & GAS ACCOUNTING SYSTEM
System Requirements: Honeywell
Operating System: GCOS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $150
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-73)

MUELLER, HILLSMAN AND CO.
DISTRIBUTION BUSINESS MANAGEMENT SYSTEM
Specific Application: G/L, A/P, A/R, Payroll, Order Entry, Inventory Control and Utilities
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1978
(See Vendor Profile Page V-74)

MULTI-SYSTEMS
GENERAL ACCOUNTING PACKAGE
Specific Application: G/L, A/R, A/P, and Payroll
System Requirements: TI 960; Prime; IBM
Operating System: DX-10; Primos; MVS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $12,000
Number Installed: 33
Date First Installed: 1979
(See Vendor Profile Page V-74)

NCR CORP.
8HARE
Specific Application: G/L, A/P, A/R, Payroll
Specific Industry: Hotel Management
System Requirements: NCR 9080, 9300
Operating System: IRX; ITX
Memory Required: 256K bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1900
(See Vendor Profile Page V-75)

NCR CORP.
STATUS-III STANDARD ACCOUNTING SYSTEM
Specific Application: G/L, A/P, A/R, Payroll
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: NCR 8200, 5400, 9020, 9300
Operating System: IMOS; ITX
Memory Required: 256K bytes
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 150

NEAL NELSON & ASSOCIATES
INVOICING AND ACCOUNTS RECEIVABLE
Specific Application: Invoicing, Accounts Receivable, Partial Payments, Deposits, Adjustments
Operating System: Unix
Memory Required: 25K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 8
(See Vendor Profile Page V-75)

NETWORK COMPUTING CORP.
TRANSPORT ACCOUNTING SYSTEM
Specific Application: Vehicle and Maintenance Information System
Specific Industry: Utilities and Municipalities
System Requirements: IBM 370; Altos
Operating System: MVS; DOS/VS; Unix
Memory Required: 1.0M bytes
Source Language: Assembler, Cobol, Cbasic-86
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $4,000 to $50,000
Number Installed: 50
(See Vendor Profile Page V-75)

NEW ENGLAND MANAGEMENT SERVICES
GENERAL BUSINESS
Specific Application: A/P, A/R,

Order Entry, Invoicing, Purchase Order, Payroll, G/L, Inventory Control
System Requirements: Wang 2200; Wang VS
Operating System: MVP; VS
Memory Required: 128K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,700
Number Installed: 22
Date First Installed: 1979
(See Vendor Profile Page V-75)

NEW ENGLAND MANAGEMENT SERVICES
INVESTMENT COUNSELOR
Specific Application: Uses Outside Data Bases For Investment Counseling and Portfolio Management
Specific Industry: Banking/Financial
System Requirements: Wang 2200, VS, Professional
Operating System: MVP; VS
Memory Required: 128K bytes
Source Language: Basic II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $10,000
Number Installed: 20
Date First Installed: October 1982

NEW ENGLAND MANAGEMENT SERVICES
JOB SHOP MANUFACTURING
Specific Application: Shop Floor Control, Inventory Control, Material Requirement Planning
Specific Industry: Manufacturing
System Requirements: Wang 2200, VS
Operating System: MVP; VS
Memory Required: 128K bytes
Source Language: Basic II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $34,000
Number Installed: 4
Date First Installed: 1981

NEW ENGLAND MANAGEMENT SERVICES
UNION MEMBERSHIP
Specific Application: Accounting For Unions
System Requirements: Wang 2200, VS
Operating System: MVP; VS
Memory Required: 128K bytes
Source Language: Basic II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $14,000
Number Installed: 2
Date First Installed: 1981

NIMKIN MANAGEMENT SERVICES
CLIENT ACCOUNTING SYSTEM
Specific Application: Client Accounting
Specific Industry: CPA
System Requirements: Wang 2200, Professional
Operating System: Basic II
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,800
Number Installed: 500
Date First Installed: 1975
(See Vendor Profile Page V-78)

NOMIDATA, INC.
THE DISTRIBUTION PLANNING & CONTROL
Specific Application: Order Processing, Inventory Control, General Ledger, Accounts Payable, Accounts Receivable
Specific Industry: Manufacturing; Wholesale/Distribution
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $29,500
Number Installed: 3
Date First Installed: March 1983
(See Vendor Profile Page V-78)

NORTHEAST DATACOM, INC.
CASH MANAGEMENT
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 28K bytes
Source Language: Basic II
Purchase Terms: Purchase
(See Vendor Profile Page V-78)

NOVA COMPUTER SYSTEMS
GENERAL ACCOUNTING
Specific Application: A/R, A/P, G/L, Payroll
System Requirements: TI; Datapoint
Operating System: DX-10; DOS; ARC
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,500 to $15,000
Number Installed: 10
Date First Installed: January 1978
(See Vendor Profile Page V-77)

NOVIA COMPUTER SYSTEMS, INC.
LEGAL INSIGHT
Specific Application: Time Management, Billing, Accounts Receivable, Accounts Payable, General Ledger, Conflict of Interest
Specific Industry: Legal
System Requirements: Prime
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $25,000
Number Installed: 12
Date First Installed: 1981

ON/TRAK DATA SYSTEMS
LP GAS MANAGEMENT SYSTEM
Specific Application: Inventory, Accounts Receivable System
Specific Industry: Propane Dealers
System Requirements: TI; IBM System/34; Onyx; IBM PC
Operating System: DX-10; SSP; Oasis
Memory Required: 128K bytes
Source Language: RPG-II, Cobol
Purchase Terms: Purchase
Price: $3,000 to $15,000
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-78)

OPTIMUM SYSTEMS, INC.
GENERAL ACCOUNTING
Specific Application: A/P, A/R, Payroll, G/L, Order Entry, Inventory
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500 to $3,000
Number Installed: 30
Date First Installed: 1975
(See Vendor Profile Page V-78)

OPTIMUM SYSTEMS, INC.
RESTAURANT ACCOUNTING
Specific Industry: Restaurants
System Requirements: IBM System/34; IBM System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $12,000
Number Installed: 15
Date First Installed: 1978

O. R., INC.
FINANCIAL WORKSHOP
Specific Application: Financial Reporting General Ledger
Specific Industry: Rehabilitation
System Requirements: Gould Concept/2; Concept/3
Memory Required: 16K bytes
Source Language: BAL, RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,200
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-78)

OSRI, ASSOCIATES, INC.
ASAP
Specific Application: Integrated General Purpose Accounting Package For Small Business
System Requirements: DEC VAX, PDP-11
Operating System: Unix
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 20
Date First Installed: June 1981
(See Vendor Profile Page V-78)

PAC CORP.
PAC CONSTRUCTION MANAGEMENT ACCOUNT SYSTEM FOR TI
Specific Application: Payroll, A/P, A/R, G/L
Specific Industry: Construction
System Requirements: TI Business System/800; TI Business System 850
Operating System: DX-10
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1982
(See Vendor Profile Page V-78)

PAC CORP.
PAC CONSTRUCTION MANAGEMENT ACCOUNT SYSTEM
Specific Application: Payroll, A/P, A/R, G/L
Specific Industry: Construction
System Requirements: Fortune 3216
Operating System: Unix
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1982

PAC CORP.
PAC CONSTRUCTION MANAGEMENT ACCOUNT SYSTEM
Specific Application: Payroll, A/R, A/P
Specific Industry: Construction
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1979

PACESETTER SYSTEMS, INC.
PACEM/ATJ (ACCUMULATED TRANSPORTATION JOURNAL)
Specific Application: Accumulated Transportation Journal
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X, 303X, 308X
Operating System: OS/VS; DOS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 60
Date First Installed: 1976
(See Vendor Profile Page V-78)

PASS CORP.
PASS/GL, PASS/AP, PASS/AR, (ALL SYSTEM GROUP)
Specific Application: G/L, A/P, A/R, Order Entry, Purchase Order, Payroll, WP, DBMS Report Writer
Specific Industry: Wholesale/Distribution, Banking/Financial, Leasing
System Requirements: DEC PDP-11/23, PDP-11/24, PDP-11/44, VAX
Operating System: RSTS/E; VMS
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes; $2,000
Purchase Terms: Purchase; Time-Sharing
Price: $50,000

Number Installed: 200
Date First Installed: January 1970
(See Vendor Profile Page V-79)

PANSARC SYSTEMS, INC.
FINANCIAL MANAGEMENT
Specific Application: General Ledger, Accounts Payable, Accounts Receivable
Specific Industry: Medical
System Requirements: IBM Series/1; DEC PDP-11; DG Eclipse
Operating System: EDX; MIS
Memory Required: 128K bytes
Source Language: Mumps-Type
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $15,000
Number Installed: 40
Date First Installed: 1978
(See Vendor Profile Page V-80)

PCS, INC.
IMS/36 ACCOUNTING APPLICATIONS
Specific Industry: Banking/Financial
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $36,000
(See Vendor Profile Page V-80)

PERCEPTION TECHNOLOGY CORP.
CASH BALANCE REPORTING
Specific Application: Cash Balance and Accounting From Remote Locations
System Requirements: DEC
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Dibol, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $70,000 to $270,000
Number Installed: 50
Date First Installed: April 1980
(See Vendor Profile Page V-80)

PERTAMIS SYSTEMS, INC.
INTERACTIVE FINANCIAL & PAYROLL SCHOOL 3000
Specific Application: G/L, A/P, A/R
Specific Industry: Education
System Requirements: HP 3000
Operating System: MPE
Memory Required: 500K bytes
Source Language: Cobol, SPL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 15
Date First Installed: July 1981
(See Vendor Profile Page V-81)

PETROCORP SYSTEMS
PAYOUT
Specific Application: Fully Integrated Oil and Gas Accounting System
System Requirements: TI Business System, TI 900 Series
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes; Purchase Terms: Purchase; Rental; Lease
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-81)

PETROLEUM DATA SYSTEMS, INC.
GAS AND OIL ACCOUNTING SYSTEM
Specific Application: Financial Reports, AFE Billing, Partner Accounting, Multibusiness Accounting
Specific Industry: Gas and Oil
System Requirements: IBM System/36, System/34
Operating System: SSP
Memory Required: 56K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
(See Vendor Profile Page V-81)

PHASE 3 SYSTEMS, INC.
PHASE 3
Specific Application: Real-Time Brokerage Accounting System
Specific Industry: Banking/Financial, Brokerage
System Requirements: Tandem
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Service Bureau
Price: $300,000 to $500,000
Number Installed: 13
Date First Installed: January 1983
(See Vendor Profile Page V-81)

PRI AVIATION SYSTEMS, INC.
MANAGER I
Specific Application: Aviation Information System, Accounting, Daily Management Reporting, Fuel/Craft Control, Customer/Pilot Scheduling
Specific Industry: Aviation
System Requirements: DG
Operating System: ICOS; RDOS; AOS; AOS/VS
Memory Required: 64K bytes
Source Language: Ansi Cobol
Source Code Available: Yes; $45,000
Purchase Terms: Purchase; Lease
Price: $15,000 to $14,500
Number Installed: 8
Date First Installed: January 1980
(See Vendor Profile Page V-81)

PROGRESS ENGINEERING, INC.
DISTRIBUTION ACCOUNTING SYSTEM
Specific Application: Inventory Control and Management, Payroll, Labor Distribution, Financial Reports, A/P, A/R, G/L
Specific Industry: Wholesale/Distribution
System Requirements: DG
Operating System: RDOS; AOS
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000 to $40,000
Number Installed: 2
Date First Installed: December 1982
(See Vendor Profile Page V-81)

PRI COMPUTER SERVICES CO. BUDGETARY
Specific Application: Budget Development/General Accounting
Specific Industry: Government
System Requirements: DEC PDP-11
Operating System: RSTS/E; CTS-300; CTS-500; RT-11
Source Language: Dibol
Purchase Terms: Purchase; Lease
Number Installed: 4
Date First Installed: 1980
(See Vendor Profile Page V-82)

POLYGON ASSOCIATES, INC.
FMS
Specific Application: Financial Management, G/L, Budgeting, Cost Delegation, Cash Disbursements
Specific Industry: Insurance
System Requirements: IBM System 370, 4300, 303X
Operating System: OS/VS; DOS
Memory Required: 1.0M bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 80
Date First Installed: September 1978
(See Vendor Profile Page V-82)

PRIME TIME SYSTEMS, INC.
PTS (ACCOUNTING SOLUTIONS)
Specific Application: Payroll, Financial Statements, Budgeting, G/L, A/P, A/R
Specific Industry: Engineering, Wholesale/Distribution, Retail
System Requirements: Prime
Operating System: Primos
Memory Required: 128K bytes
Source Language: Fortran 66
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $5,000
Number Installed: 15
Date First Installed: January 1980
(See Vendor Profile Page V-82)

PROCOM, INC.
TOTAL ACCOUNTING
Specific Application: A/P, A/R, G/L, Order Entry, Inventory Control, Payroll, Purchasing
System Requirements: DG; Bluebird
Operating System: RDOS; Super/DOS
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-82)

PROFESSIONAL COMPUTER RESOURCES
RMS/36 FINANCIALS
Specific Application: G/L, A/P, A/R
System Requirements: IBM System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes; $24,000
Purchase Terms: Purchase
Price: $24,000
Number Installed: 30
Date First Installed: December 1982
(See Vendor Profile Page V-82)

PROFESSIONAL COMPUTER SERVICES
BUSINESS MANAGEMENT
Specific Application: Accounting
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Dibol
Purchase Terms: Purchase; Lease
Price: $13,000 to $60,000
Number Installed: 22
Date First Installed: November 1981

PROFESSIONAL COMPUTER SOLUTIONS, INC.
HARDGOODS OR MAIL SUPPLY DISTRIBUTION SYSTEM
Specific Application: A/P, Inventory, A/R, G/L, Payroll, Invoicing, Automatic Discounting, Sales Analysis
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/38, System/36, System/34
Operating System: SSP; CPF
Memory Required: 64K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $18,000
Number Installed: 25
Date First Installed: 1978
(See Vendor Profile Page V-83)

PROFESSIONAL DATA CONTROL
MEDABASE
Specific Application: A/R, Billing, Insurance, G/L, A/P, Payroll, Scheduling, Inventories
Specific Industry: Medical
Operating System: Mumps
Source Language: Mumps
Purchase Terms: Purchase
Price: $15,000 to $40,000
Number Installed: 35
Date First Installed: 1977
(See Vendor Profile Page V-83)

PROFESSIONAL INFORMATION PLANNING CORP.
CIS 250
Specific Application: A/P, A/R, OE, G/L, Sales Analysis
System Requirements: HP 250
Operating System: OS/5
Memory Required: 196K bytes
Purchase Terms: Purchase; Lease
Number Installed: 12
(See Vendor Profile Page V-83)

PROFESSIONAL SYSTEMS CORP.
DESMAX
Specific Application: General Accounting, Order Entry, Payroll
Specific Industry: Wholesale/Distribution

System Requirements: MDS Certel System/10, System/70, System/40, System/64
Operating System: Basic
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $14,000 to $25,000
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-83)

PROFIMAX, INC.
PETROMAX
Specific Application: Integrated Accounting For Retail Gas Convenience Stores and Oil Jobbers
Specific Industry: Oil
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP
Memory Required: 90K bytes
Source Language: RPG-II
Source Code Available: Yes; $45,000
Purchase Terms: Purchase; Lease
Price: $45,000
Number Installed: 1
Date First Installed: 1984
(See Vendor Profile Page V-83)

PROFIMAX, INC.
PROFIMAX
Specific Application: Integrated Accounting For Retail and Convenience Stores
Specific Industry: Oil Industry
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP
Memory Required: 90K bytes
Source Language: RPG-II
Source Code Available: Yes; $34,000
Purchase Terms: Purchase; Lease
Price: $34,000
Number Installed: 82
Date First Installed: 1979

Q. S., INC.
FINANCIAL MANAGEMENT SYSTEM (FMS)
Specific Application: On-Line Financial System
System Requirements: Prime 2250; IBM 370
Operating System: Primos; OS/VS; MVS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $30,000
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-84)

QUADATA
PMS
Specific Application: Nonprofit Financial Reporting System Budgeting, Cash Flow, Management Projections, A/R
Specific Industry: Education, Nonprofit Organizations
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus, Macro, Assembler
Purchase Terms: Purchase
Price: $14,700
Number Installed: 45
Date First Installed: 1975
(See Vendor Profile Page V-84)

RAI BUSINESS SYSTEMS, INC.
BARS (BASIC ACCOUNTING AND REPORTING SYSTEM)
Specific Application: Fully Integrated A/P, A/R, Payroll and G/L
System Requirements: Datapoint
Operating System: DOS
Memory Required: 4K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500
Number Installed: 200
Date First Installed: 1974
(See Vendor Profile Page V-85)

RAMAC COMPUTER CORP.
RENTAL
Specific Application: Accounting
Specific Industry: Retail
System Requirements: DG
Operating System: RDOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: 1977
(See Vendor Profile Page V-85)

RAMAC COMPUTER CORP.
TIRE
Specific Application: Accounting
Specific Industry: Wholesale/Distribution
Operating System: DOS; RDOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: 1982

RC NESS & ASSOCIATES
INVENTORY CONTROL & ORDER MANAGEMENT
Specific Application: Order Entry and Inventory Control
Specific Industry: Wholesale/Distribution
System Requirements: Burroughs
Operating System: MCP
Memory Required: 384K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750,000
Number Installed: 12
Date First Installed: September 1981
(See Vendor Profile Page V-86)

REAL TIME COMPUTER SPECIALIST, INC.
FOOD COST MANAGER
Specific Application: Provide Dining Service Personnel With Dynamic Tools to Control Food Inventories, Costs and Prices
Specific Industry: Education
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $650
Number Installed: 2
Date First Installed: March 1982
(See Vendor Profile Page V-86)

REAL TIME COMPUTER SPECIALIST, INC.
UP FRONT
Specific Application: Incorporates Accounts Receivables, Sales Analysis, and Inventory Control, Point of Sale Process for Lumber
Specific Industry: Retail
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 2
Date First Installed: February 1982

REMOTE COMPUTING CORP.
CONSTRUCTION LOAN CONTROL SYSTEM
Specific Industry: Construction
System Requirements: IBM Series/1; Datamedia 932
Operating System: Pick
Memory Required: 128K bytes
Source Language: Superset Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $14,000
Number Installed: 10
Date First Installed: March 1979
(See Vendor Profile Page V-86)

R. G. C. L., INC.
CLASS LEASE ACCOUNTING SYSTEM
Specific Application: Billing, Sales Tax, Property Tax, Income Tax, Financial For Leasing Companies
Specific Industry: Leasing
System Requirements: DG
Operating System: AOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000
Number Installed: 100
Date First Installed: 1975
(See Vendor Profile Page V-87)

SANTA BARBARA DATA CENTER
GENERAL ACCOUNTING PACKAGE
Specific Application: G/L, A/P, Payroll, Report Generator, A/R
System Requirements: DG
Operating System: RDOS
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,400
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-88)

SDS COMPUTERS
GENERAL ACCOUNTING SYSTEM
Specific Application: General Accounting System
Specific Industry: Wholesale/Distribution, Retail
System Requirements: Alpha Micro; Televideo, IBM PC; TI 700, 990 Series
Source Language: Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $950 to $6,500
Number Installed: 500
Date First Installed: 1970
(See Vendor Profile Page V-88)

SEI CORP.
TRUSTPAC
Specific Application: Trust Accounting, Management Information
Specific Industry: Banking/Financial
System Requirements: DG CS
Source Language: Cobol
Purchase Terms: Purchase; Lease
Number Installed: 35
Date First Installed: 1982
(See Vendor Profile Page V-88)

SEI CORP.
TRUST-AID
Specific Application: Trust Accounting, Management Information
Specific Industry: Banking/Financial
System Requirements: Prime; IBM
Operating System: Primos
Source Language: Fortran
Purchase Terms: Purchase; Lease
Number Installed: 430

SHAKER COMPUTER & MANAGEMENT SERVICES, INC.
COMPUTERIZED MUNICIPAL ACCOUNTING SYSTEM
Specific Application: Municipal Accounting System
Specific Industry: Government
System Requirements: Prime
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Fortran, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 20
Date First Installed: 1970
(See Vendor Profile Page V-90)

SHAKER COMPUTER & MANAGEMENT SERVICES, INC.
CONTRACTOR COMPUTERIZED PAYROLL, A/R & JOB COST
Specific Application: Payroll, A/R, A/P, G/L, Job Costing
Specific Industry: Construction
System Requirements: Prime
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Fortran, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 100
Date First Installed: 1986

SHAKER COMPUTER & MANAGEMENT SERVICES, INC.
PROJECT MANAGEMENT INFORMATION SYSTEM
Specific Application: Accounting and Cost Control
Specific Industry: Engineering, Construction
System Requirements: Prime
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Fortran, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 2
Date First Installed: 1982

SIGMA SERVICES, INC.
ACCOUNTING INFORMATION SYSTEM
Specific Application: G/L, A/P, Payroll, Job Costing
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Basic, Basic Plus, Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $20,000
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-90)

THE SLOSS CORP.
FINANCIAL MANAGEMENT SYSTEM (FMS)
Specific Application: Automated G/L, Financial Reporting, Budgeting, Investments/Securities, Fixed Assets, Cost Accounting
Specific Industry: Banking/Financial
System Requirements: Burroughs B900, B4000S, B1000
Operating System: CMS
Memory Required: 450K bytes
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000 to $40,000
Number Installed: 119
Date First Installed: September 1980
(See Vendor Profile Page V-90)

SMART, INC.
ACCOUNTING SYSTEM
Specific Application: A/P, G/L, Expense, Supplies Control
Specific Industry: Retail
System Requirements: IBM 43XX, 370
Operating System: DOS/VSE; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-92)

SOFTWARE FLOW CO.
SFC SOFTWARE
Operating System: Basic IV
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1975
(See Vendor Profile Page V-93)

SOFTWARE INTELLIGENCE LAB., INC.
SIL ACCOUNTING SYSTEM
Specific Application: G/L, Payroll, A/R, A/P
System Requirements: IBM
Operating System: OS/VS; MVS; CICS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: October 1982
(See Vendor Profile Page V-93)

SOFTWARE PROFESSIONALS CORP.
RETAIL INVENTORY/SALES ANALYSIS
Specific Application: Multilocation Serialized/Nonserialized Inventory Tracking System
System Requirements: IBM
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,800
Number Installed: 2
Date First Installed: November 1983
(See Vendor Profile Page V-93)

SOFTWARE SYSTEMS, LTD.
GENERAL ACCOUNTING PACKAGE
Specific Application: General Accounting
System Requirements: DG
Memory Required: 32K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 1,000
Date First Installed: 1976
(See Vendor Profile Page V-93)

THE SOFTWARE WORKS, INC.
FINANCIAL REPORTING SYSTEM
Specific Application: G/L, A/P, A/R
System Requirements: Prime; ADDS
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 50
(See Vendor Profile Page V-94)

SOLUTION SYSTEMS, INC.
SPACTS
Specific Application: Project Management and Accounting, Payroll, G/L, A/P, A/R
Specific Industry: Engineering
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 512K bytes
Source Language: Info
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-94)

SOUTHERN SOFTWARE
GENERAL BUSINESS APPLICATIONS
Specific Application: Inventory, Fixed Assets, Payroll, G/L, A/P, A/R
System Requirements: DG
Operating System: RDOS; AOS
Memory Required: 128K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-94)

SPENCER SYSTEMS, INC.
COURT REPORTING
Specific Application: Court Reporting, General Accounting
Specific Industry: Legal
System Requirements: IBM Seytem/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 1
Date First Installed: May 1983
(See Vendor Profile Page V-95)

SPENCER SYSTEMS, INC.
HOME HEALTH CARE
Specific Application: General Accounting, Statistical Reporting, Billing
Specific Industry: Medical
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000
Number Installed: 3
Date First Installed: February 1984

SPENCER SYSTEMS, INC.
HOUSING AUTHORITY
Specific Application: General Accounting
Specific Industry: Government
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 1
Date First Installed: December 1982

SPENCER SYSTEMS, INC.
REAL ESTATE APPRAISAL
Specific Application: Appraisal Form Generation
Specific Industry: Real Estate
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 2
Date First Installed: January 1981

SPOKANE COMPUTER SERVICES, INC.
CO-OP PATRONAGE PACKAGE
Specific Application: Keeps Track of Sales and Co-op Members; Allocates Revenue to Members Based on Sales
Specific Industry: Co-op
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-95)

SPOKANE COMPUTER SERVICES, INC.
GENERAL ACCOUNTING
Specific Application: G/L, Job Costing, Payroll Shop Control, A/R, A/P
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500 to $1,800
Number Installed: 15
Date First Installed: 1977

STEWART SYSTEMS CORP.
INFONET
Specific Application: Graphic Arts Includes Firm Management, Production, Management, Payroll
Specific Industry: Graphic Arts
System Requirements: DG MV Series
Operating System: DOS
Memory Required: 128K bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $60,000
Number Installed: 4

STOCKHOLDER SYSTEMS, INC.
AUTOMATED LEASE ACCOUNTING SYSTEM
Specific Application: Automated Lease Accounting
Specific Industry: Banking/Financial, Leasing
System Requirements: IBM 303X; IBM 43XX
Operating System: OS/VS; DOS
Memory Required: 200K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000 to $97,000
Number Installed: 60
(See Vendor Profile Page V-96)

STOCKHOLDER SYSTEMS, INC.
CORPORATE SHAREHOLDER SYSTEMS CSS
Specific Application: Securities

Transfer and Accounting
System Requirements: IBM 4300; IBM 303X
Operating System: OS/VS; DOS
Memory Required: 200K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000 to $200,000
Number Installed: 155
Date First Installed: September 1988

SYSLYZ ENTERPRISES, INC.
GENERAL ACCOUNTING
Specific Application: Includes A/P, A/R, Payroll, G/L, Fixed Assets, Inventory and Order Entry
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-98)

STS SYSTEMS, INC.
STS FINANCIAL REPORTING SYSTEM
Specific Application: Financial Reporting System: G/L, A/P, A/R, Fixed Assets and Financial Report Generator
System Requirements: DG Nova, Eclipse, MV Series
Operating System: Micos; AOS/VS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-98)

SUNDANCE COMPUTER SYSTEMS
ESTIMATION VOYAGE ACCOUNTING (EVA)
Specific Application: Accounting For Ocean-Going Vessels and Estimation of Voyage Expenses
Specific Industry: Transportation
System Requirements: IBM System/34, System/36, PC
Operating System: SSP; CPS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes; $10,000
Purchase Terms: Purchase
Price: $5,000
Number Installed: 6
Date First Installed: January 1978
(See Vendor Profile Page V-98)

SUN INFORMATION SERVICES CO.
PICOM (PROJECT INFORMATION COST MANAGEMENT)
Specific Application: Accounting With Cost Management, Capital Budgeting and Project Accounting
System Requirements: IBM 4300, 30XX
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Assembler
Purchase Terms: Purchase; Lease
Price: $65,000
Number Installed: 40
Date First Installed: 1979
(See Vendor Profile Page V-97)

SUPRA COMPUTER SYSTEMS, INC.
System Requirements: IBM PC, 4331; HP 3000; Altos 586 Series
Operating System: MPE
Memory Required: 128K bytes
Source Language: Cobol
Purchase Terms: Purchase; Lease
Price: $1,000 to $20,000
Number Installed: 8
Date First Installed: 1978
(See Vendor Profile Page V-97)

SYNON CORP.
SYNON FINANCIAL AUTOMATED CONTROL SYSTEM
Specific Application: G/L, A/R, A/P, Sales Analysis, OA
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: 1979
(See Vendor Profile Page V-97)

SYSGEN
THE 34/ACCOUNTANT
Specific Application: G/L, A/P, A/R, Payroll, Cash Management, Fixed Assets
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,500
Number Installed: 25
Date First Installed: 1979
(See Vendor Profile Page V-97)

SYSGEN
THE 36/ACCOUNTANT
Specific Application: G/L, A/P, A/R, Payroll, Cash Management, Fixed Assets
System Requirements: IBM System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,500
Number Installed: 3
Date First Installed: 1983

SYSGEN
THE 38/ACCOUNTANT
Specific Application: G/L, A/P, A/R, Payroll, Cash Management, Fixed Assets, Financial Modeling and Report Writer
System Requirements: IBM System/38
Operating System: CPF
Memory Required: 128K bytes
Source Language: CLP, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $44,000
Number Installed: 15
Date First Installed: January 1983

SYSTEMAS TEXAS TIMBERMARKS, INC.
GENERAL BUSINESS
Specific Application: Comprehensive Business Management
System Requirements: STI 8600
Operating System: VRM
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: September 1980
(See Vendor Profile Page V-98)

SYSTEM AUTOMATION CORP.
ACCOUNTING
Specific Application: General Accounting
Specific Industry: Automobile Club
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Time Sharing
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-98)

SYSTEM AUTOMATION CORP.
FINANCIAL MANAGEMENT SYSTEM
Specific Application: Comprehensive Accounting System For General Office Environments and Manufacturing
System Requirements: HP 3000; Convergent Technologies
Operating System: MPE; CTOS
Memory Required: 384K bytes
Source Language: Cobol, Pascal
Source Code Available: Yes
Purchase Terms: Purchase; Time Sharing
Number Installed: 80
Date First Installed: 1977

SYSTEMHOUSE, INC.
SYSTEMHOUSE ADAM
Specific Industry: Wholesale/Distribution, Retail
System Requirements: Wang
Operating System: VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000 to $40,000
Number Installed: 20
(See Vendor Profile Page V-98)

SYSTEMS BY GRABER, INC.
ACCOUNTING PACKAGE
Specific Application: A/P, A/R, G/L
System Requirements: DEC PDP-11/44, PDP-11/34, PDP-11/23, VAX-11/780
Operating System: TSX-11; VMS
Memory Required: 128K bytes
Source Language: Dibol
Purchase Terms: Purchase, Lease
Price: $40,000 to $125,000
Number Installed: 30
Date First Installed: September 1976
(See Vendor Profile Page V-98)

SYSTEMS BY MIDA, INC.
IDW II (INDEPENDENT DISTRIBUTORS WHOLESALE)
Specific Application: Order Entry, Inventory, Purchasing, A/R, A/P, Payroll, G/L
Specific Industry: Wholesale/Distribution
System Requirements: DEC VAX-11/750, VAX-11/730, PDP-11/44
Operating System: VMS; RSTS/E
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $65,000
Number Installed: 37
Date First Installed: February 1978
(See Vendor Profile Page V-98)

SYSTEMS MANAGEMENT, INC.
BUSINESS CONTROL PROGRAM (BCP)
Specific Application: Financial/Sales Distribution Package
System Requirements: IBM Series/1, 4300; DEC LSI-11
Operating System: Pick
Source Language: Cobol, RPL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 400
Date First Installed: 1975
(See Vendor Profile Page V-98)

SYSTEMS MANAGEMENT, INC.
OFFICE PRODUCTS DEALERS SYSTEMS
Specific Application: General Accounting, Discounting, Item Substitutions
System Requirements: IBM Series/1, 4300; DEC LSI-11
Operating System: Pick
Source Language: RPL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 12
Date First Installed: 1979

SYSTEMS MANAGEMENT, INC.
ROADS
Specific Application: General Accounting and Inventory Sales
Specific Industry: Wholesale/Distribution
System Requirements: IBM Series/1, DEC LSI-11
Operating System: Pick
Source Language: RPL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $34,000
Number Installed: 40

SYSTEMS MANAGEMENT, INC.
TREADS
Specific Application: General Accounting Functions for Tire Dealers and Retreaders
System Requirements: IBM; DEC LSI-11
Operating System: Pick
Source Language: RPL

Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 6
Date First Installed: 1981

SYSTEMS OF THE FUTURE, INC.
DM/200 DISTRIBUTION MANAGEMENT
Specific Application: Order Entry, Inventory Control, Purchase Order Control, Accounts Receivable, Sales Analysis, Accounts Payable
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: HP 250
Operating System: OS/250
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3 to $5,000
Number Installed: 10
Date First Installed: February 1982
(See Vendor Profile Page V-99)

SYSTEMS RESEARCH AND DEVELOPMENT CORP.
ADAM
Specific Application: Automobile Dealer Service Management System
System Requirements: Prime
Operating System: Primos
Memory Required: 64K bytes
Source Language: Cobol
Purchase Terms: Purchase; Lease
Price: $12,000
(See Vendor Profile Page V-99)

SYSTEMS UNLIMITED, INC.
BAPAC:SF FINANCIALS
Specific Application: G/L, A/P, Payroll and Personnel
Specific Industry: Education
System Requirements: DG CS; IBM System/34; Prime; NCR 9300
Operating System: AOS; SSP; Primos; ITX
Source Language: Ansi Cobal 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000
Number Installed: 11
Date First Installed: February 1981
(See Vendor Profile Page V-100)

SYSTRON CORP.
TPAS (TRUST FUND ACCOUNTING SYSTEMS)
Specific Application: Pension Vacation Health Care
Specific Industry: Multi employer Trust
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 128K bytes
Source Language: Databus, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 35
Date First Installed: September 1980
(See Vendor Profile Page V-100)

SYSTRONICS, INC.
SMARTS II
Specific Application: G/L, A/R, A/P, Payroll, Financial Modeling, Budgeting, Project Management
System Requirements: DG Eclipse, Desktop Generation
Operating System: AOS, AOS/VS
Memory Required: 512K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $12,000
Number Installed: 100
Date First Installed: March 1980
(See Vendor Profile Page V-100)

T & B COMPUTING, INC.
INTACT 50 GENERAL BUSINESS PACKAGE
Specific Application: G/L, A/R, A/P, Payroll/Personnel
System Requirements: Prime 50
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000 to $20,000
Number Installed: 16
Date First Installed: 1979
(See Vendor Profile Page V-100)

TECHNALYSIS CORP.
CORPORATE SUPPORT SYSTEM (CSS)
Specific Application: Order Processing, Inventory Control, Purchasing and Receiving Sales Analysis, A/P, A/R, G/L, Payroll, Fixed Assets
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 35
Date First Installed: January 1981
(See Vendor Profile Page V-101)

TECHNICAL RESOURCES, INC.
ACCOUNTING SYSTEM
Specific Application: A/R, Payroll, A/P, G/L, Fixed Assets, Inventory Control, Job Cost, Time and Billing
System Requirements: Wang OIS
Memory Required: 64K bytes
Source Language: Wang Basic
Purchase Terms: Purchase
Price: $1,200
Number Installed: 6
Date First Installed: June 1982
(See Vendor Profile Page V-101)

TECNTRONIC DATA SYSTEMS, INC.
OGAS
Specific Application: G/L, A/R, A/P, Payroll, Joint Interest Billing, Revenue Distribution, Lease Records System
System Requirements: DEC PDP
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $30,000 to $60,000
Number Installed: 11
Date First Installed: September 1977
(See Vendor Profile Page V-101)

TECNTRONIC DATA SYSTEMS, INC.
OGAS-OIL AND GAS ACCOUNTING SYSTEMS
Specific Application: A/R, A/P, G/L, Billing, Revenue Distribution, Lease Records, WP, Payroll, Spreadsheet
Specific Industry: Independent Oil and Gas
System Requirements: DEC PDP-11/23 Plus, PDP-11/23, VAX-11/730
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: DEC Dibol
Source Code Available: Yes; $50,000
Purchase Terms: Lease
Price: $60,000
Number Installed: 35
Date First Installed: 1977
(See Vendor Profile Page V-101)

TELECOMP, INC.
AUTOMOTIVE AFTER MARKET SOFTWARE PACKAGE
Specific Application: A/R, Point of Sale, Sales Analysis and Inventory
Specific Industry: Automotive After Marketing
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,250
Number Installed: 50
Date First Installed: 1977
(See Vendor Profile Page V-101)

TELECOMP, INC.
BUDGET
Specific Application: Budget
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,800
Number Installed: 50
Date First Installed: 1977

TEXAS PROCESSOR, INC.
ACCOUNTING SYSTEM
Specific Application: G/L, A/R, A/P, Office Management
System Requirements: DEC PDP-11; Professional 350
Operating System: RT-11; RSTS/E; TSX-11+, TSX-11
Memory Required: 64K bytes
Source Language: Fortran, Macro
Purchase Terms: Purchase
Price: $5,000 to $7,500
Number Installed: 50
Date First Installed: 1976
(See Vendor Profile Page V-102)

TEXAS PROCESSOR, INC.
DENTAL ACCOUNTING SYSTEM
Specific Application: Dental Office Automation, A/R, A/P, G/L
Specific Industry: Medical, Dental
System Requirements: DEC PDP-11; Professional 350
Operating System: RSTS/E; RT-11; TSX-11+; TSX-11
Source Language: Fortran, Macro
Purchase Terms: Purchase
Price: $5,000 to $7,500
Number Installed: 50
Date First Installed: 1900

TEXAS PROCESSOR, INC.
MEDICAL ACCOUNTING SYSTEM
Specific Application: Medical Office Automation A/R, A/P, G/L
Specific Industry: Medical
System Requirements: DEC PDP-11 Series, Professional 350
Operating System: RT-11; RSTS/E; TSX-11+, TSX-11
Memory Required: 64K bytes
Source Language: Fortran, Macro
Purchase Terms: Purchase
Price: $5,000 to $7,500
Number Installed: 50
Date First Installed: 1976

THOMAS-LAGUBAN & ASSOCIATES, INC.
PROCURE (PURCHASING-RECEIVING-PAYABLES)
Specific Application: Purchasing, Receiving, Payable System
Specific Industry: Manufacturing
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: DOS
Source Language: Cobol, RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-102)

TIME SHARE COMPUTER SYSTEMS
EASE
Specific Application: Order Management, Inventory Control, Payroll, G/L, Accounts Payable, Accounts Receivable
Operating System: Pick
Memory Required: 64K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $19,000
Number Installed: 40
Date First Installed: 1980
(See Vendor Profile Page V-102)

TIMESHARING SERVICES, INC.
FINANCIAL ACCOUNTING PACKAGE
Specific Application: G/L, A/P, A/R, Payroll, Distribution, Fixed Assets, Inventory Management
System Requirements: Prime
Operating System: Primos
Memory Required: 256K bytes
Source Language: Info, Fortan, Cobol, Prime
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $5,000 to $25,000
Number Installed: 100
Date First Installed: November 1979
(See Vendor Profile Page V-102)

TNL DATA SERVICES, INC.
ACCOUNTING SYSTEMS PACKAGES (ASP)
Specific Application: Complete Accounting Systems (G/L, A/P, A/R, Payroll)
System Requirements: Datapoint 1560, 4660, 6600, 8600
Operating System: DOS; RMS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000 to $15,000
Number Installed: 30
Date First Installed: January 1976
(See Vendor Profile Page V-103)

TNL DATA SERVICES, INC.
PORTFOLIO MANAGEMENT FOR BROKERAGE
Specific Application: Back Office Accounting and Settlement Reconciliation
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $20,000 to $25,000
Number Installed: 2
Date First Installed: 1980

TOMMY, INC.
INTEGRATED BUSINESS SYSTEM
Specific Application: Inventory, Order Entry, Invoicing, A/R, A/P, G/L, Payroll/Personnel, Purchase Orders, Sales Analysis
Specific Industry: Wholesale/Distribution
System Requirements: IBM PC, System/34, Series/1
Operating System: SSP; EDX; CICS
Memory Required: 128K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $6,000
Number Installed: 200
Date First Installed: September 1980
(See Vendor Profile Page V-103)

TOMORROW SYSTEMS, INC.
FIXED ASSET ACCOUNTING
Specific Application: Depreciation of Fixed Assets
System Requirements: IBM System/34, System/38
Operating System: SSP; CPF
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200 to $2,500
Number Installed: 275
Date First Installed: September 1980
(See Vendor Profile Page V-103)

TOM SOFTWARE, INC.
CPA AND PUBLIC ACCOUNTING BUSINESS
Specific Application: Facilities Daily Business Operations
Specific Industry: Banking/Financial
System Requirements: Wang 2200 Series
Operating System: DOS
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 204
Date First Installed: 1978
(See Vendor Profile Page V-103)

TOM SOFTWARE, INC.
D-CALC TM
Specific Application: Electronic Spreadsheet
System Requirements: Wang 2200 Series
Operating System: DOS
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: May 1983

TOM SOFTWARE, INC.
NOT-FOR-PROFIT OPERATIONS MANAGEMENT SYSTEM
Specific Application: Contributions Accounting; A/P, A/R, Payroll; Fixed Assets
Specific Industry: Nonprofit Organizations
System Requirements: Wang 2200 Series
Operating System: DOS
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1978

TOOL-TRONICS, INC.
INTERACTIVE INVENTORY PULLS ACCOUNTS PAYABLE
Specific Application: Inventory, Accounts Payable, G/L
Specific Industry: Wholesale/Distribution
System Requirements: Prime 300
Operating System: Primos
Memory Required: 192K bytes
Source Language: Fortran Plus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
(See Vendor Profile Page V-103)

TOTAL BUSINESS SYSTEMS, INC.
IMPORT-EXPORT BROKER
Specific Application: Import/Export Forms Processing and Accounting
Specific Industry: Transportation
System Requirements: Point 4
Operating System: Iris
Memory Required: 128K bytes
Source Language: Business Basic
Purchase Terms: Purchase
Price: $40,000 to $100,000
Date First Installed: June 1980
(See Vendor Profile Page V-103)

TRAIL BLAZER SYSTEMS, INC.
EXPEDITER
Specific Application: Billing, Rating, Tracking, A/P, A/R, G/L, Depreciation
Specific Industry: Transportation
System Requirements: BTI 5000, 8000
Operating System: BTI
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 15
Date First Installed: 1976
(See Vendor Profile Page V-103)

TRAIL BLAZER SYSTEMS, INC.
EXPEDITER PC
Specific Application: Billing, Rating, Tracking, A/P, A/R, G/L, Depreciation
System Requirements: IBM PC; 370, 43XX
Memory Required: 5.1M bytes
Source Language: C Basic
Purchase Terms: Purchase; Lease
Number Installed: 1
Date First Installed: 1984

TURN — KEY DISTRIBUTION SYSTEMS, INC.
DEV-PAK
Specific Application: Accounting
Specific Industry: Wholesale/Distribution, Beverage
System Requirements: DEC PDP-11, VAX
Operating System: CTS-300; CTS-500; VMS
Memory Required: 128K-bytes
Source Language: Dibol
Purchase Terms: Purchase
Price: $40,000
Number Installed: 85
Date First Installed: June 1975
(See Vendor Profile Page V-18)

TURN — KEY DISTRIBUTION SYSTEMS, INC.
SIZ-PAK
Specific Application: General Accounting
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11
Operating System: CTS-300; CTS-500
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 65
Date First Installed: June 1982

UNICORN SYSTEMS CO.
CAELUS MANAGEMENT
Specific Application: G/L, Accounts Payable, Accounts Receivable
Specific Industry: Manufacturing
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $110,000
Number Installed: 4
Date First Installed: October 1981
(See Vendor Profile Page V-105)

UNIVERSAL COMPUTER SERVICE
CONTRACT FINANCING
Specific Application: Financial Information/Records
Specific Industry: Banking/Financial
System Requirements: HP 3000
Operating System: MPE
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
Number Installed: 1
Date First Installed: February 1984
(See Vendor Profile Page V-106)

UNIVERSAL COMPUTER SERVICE
TEMPORARY SERVICE
Specific Application: Financial Accounting, Payroll, Accounts Receivable, Generated From Billing, Bank Reconciliation, G/L
Specific Industry: Temporary Service
System Requirements: HP 3000
Operating System: MPE
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $35,000
Number Installed: 2
Date First Installed: 1979

VALID DATA, INC.
IDOL/BAS
Specific Application: Order Entry, Invoicing, Inventory Control, Sales Analysis, Accounts Receivable, G/L, Payroll
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Basic Four
Operating System: BOSS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: 1978
(See Vendor Profile Page V-106)

VAN ASSURE & ASSOCIATES, INC.
SOLUTION
Specific Application: G/L, A/R, A/P, Payroll, Inventory, Point of Sale
System Requirements: DG CS; DG Eclipse
Operating System: AOS/VS; RDOS; AOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $8,000
Number Installed: 5
Date First Installed: January 1982
(See Vendor Profile Page V-106)

VECTOR SYSTEMS CORP.
GENERAL ACCOUNTING
Specific Application: G/L, A/R, A/P, Payroll, Billing, Inventory Control
System Requirements: IBM 4331

Operating System: VM
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-107)

VISTA SYSTEMS, INC.
FINANCIAL MANAGEMENT SYSTEM
Specific Application: Accounts Payable, Accounts Receivable, G/L, Fixed Assets, Budgeting
System Requirements: IBM; Prime; DEC VAX
Operating System: CMS/DOS; Primos; VMS
Source Language: Fortran, Fortran 77, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-107)

WAYMAN AND ASSOCIATES, INC.
CASE-CAMPAIGN & ACCOUNTING RESOURCE
Specific Application: Campaign Tracking and Financial System For Fund Raising
Specific Industry: Nonprofit Organizations
System Requirements: Wang; Sperry; IBM System/34
Operating System: VS; SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $25,000
Number Installed: 6
Date First Installed: 1979
(See Vendor Profile Page V-108)

WAYMAN AND ASSOCIATES, INC.
FUND ACCOUNTING
Specific Application: G/L, A/R, A/P
Specific Industry: Nonprofit Organizations
System Requirements: Wang; Sperry; IBM System/34
Operating System: VS; SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Number Installed: 6
Date First Installed: 1980

WESTERN AMERICAN COMPUTING CORP.
GENERAL BUSINESS
Specific Application: Payroll, Order Entry, Inventory Control, G/L, Accounts Payable, Accounts Receivable
System Requirements: AL-Micro
Operating System: AMOS
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000 to $12,000
Number Installed: 20
(See Vendor Profile Page V-108)

WESTERN COMPUTER SYSTEMS, INC.
WESTERN RETAILER BOOKSELLER SYSTEM
Specific Application: Inventory Control, G/L, A/P, A/R
Specific Industry: Retail
System Requirements: AL-Micro
Operating System: AMOS
Memory Required: 128K bytes
Source Language: Alphabasic
Purchase Terms: Purchase; Lease
Price: $10,000
Number Installed: 3
Date First Installed: October 1982
(See Vendor Profile Page V-108)

WESTERN NEW YORK COMPUTING
MEDICAL BILLING
Specific Application: G/L, Accounts Payable, Accounts Receivable
Specific Industry: Medical, Radiologists
System Requirements: DG; Prime; AL-Micro
Operating System: Primos; AMOS
Memory Required: 64K bytes
Source Language: Basic, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $5,000 to $20,000
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-108)

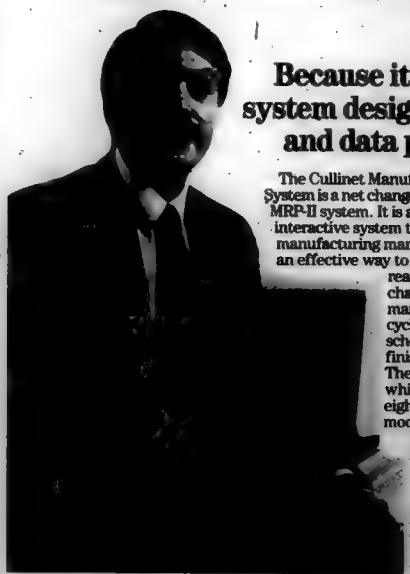
WHELAN ASSOCIATES, INC.
ACCOUNTING - SERIES 1
Specific Application: G/L, Accounts Payable, Payroll
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 10
Date First Installed: July 1980
(See Vendor Profile Page V-108)

WILLIAMS, TAYLOR, LINSKINS & ROBBINS, LTD.
GENERAL ACCOUNTING
Specific Application: General Ledger, Accounts Payable, Accounts Receivable
Specific Industry: Banking/Financial, Education, Nonprofit Organizations
System Requirements: IBM System/34, System/32, System 23
Memory Required: 64K bytes
Source Language: RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 65
Date First Installed: 1974
(See Vendor Profile Page V-108)

WILMARK, INC.
GENERAL LEDGER AND FINANCIAL STATEMENT
Specific Application: General Ledger and Financial Statement Reporting
System Requirements: Burroughs B20; Convergent Technologies AWS, IWS
Operating System: BTOS
Memory Required: 384K bytes
Source Language: Adept
Source Code Available: Yes
Purchase Terms: Purchase
Price: $795
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-108)

"The Cullinet Manufacturing System is a major advance in application software technology."

—Fred Buckley*



Because it is the first manufacturing system designed for both manufacturing and data processing professionals.

The Cullinet Manufacturing System is a net change, closed-loop MRP-II system. It is an online, interactive system that provides manufacturing management with an effective way to plan and react to real world changes in the manufacturing cycle, from master schedule to finished product. The system, which includes eight functional modules: Bill of Materials, Material Requirements Planning, Inventory, Shop Floor Control, Master Production Scheduling, Purchasing, Cost Control and Order Entry, provides a new level of control that can dramatically increase productivity.

This level of control is made possible through the Cullinet Manufacturing System's unique horizontal and vertical integration with Cullinet's Database Software.

Horizontal integration means that all manufacturing data is controlled and accessed directly from Cullinet's IDMS/R database management system. For example, when you issue material from inventory, the system automatically updates inventory balances, allocates the quantities to Shop Floor Control and converts the units to dollars for Cost Control. Additionally General Ledger Accounts are updated because the Cullinet Manufacturing System is completely integrated with Cullinet's Financial System.

Vertical integration means that the manufacturing system is designed and developed using IDMS/R and ADS/OnLine, Cullinet's fourth generation programming productivity tool. This unique architecture provides data processing with the means to tailor and modify the system. Since you don't want to change your business to match the features of a software package, Cullinet provides the tools to tailor the manufacturing system to meet your company's requirements.

The combination of horizontal and vertical integration means, for the first time, a manufacturing system is available that meets the requirements of both data processing and manufacturing management.

Attend a productive seminar explaining this integrated manufacturing system. To participate in one of the 700 Cullinet seminars scheduled internationally, call 1-800-225-9930. In MA, 617-329-7700.

**Fred Buckley is Cullinet's Manager of Manufacturing Applications Software Development. His efforts have been crucial in achieving the integration that makes Cullinet's manufacturing system unique. Fred joined Cullinet in 1977. Fred holds a degree in Computer Science from Thames Valley State and is a member of the American Production and Inventory Control Society.*

Manufacturing: Cullinet

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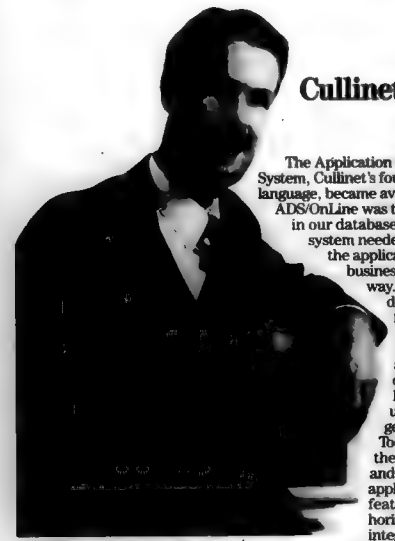
"In your development center, ADS/OnLine will increase productivity and reduce your company's applications backlog."—Don Heitzmann*



Using ADS/OnLine Cullinet created the best applications software ever built.

The Application Development System, Cullinet's fourth generation language, became available in 1981. ADS/OnLine was the key element in our database software system needed to address the application software business in a whole new way. We set out to develop advanced financial and manufacturing applications; applications designed in the 1980's all built using this fourth generation language. Today, Cullinet offers the finest financial and manufacturing applications available, featuring both horizontal and vertical integration. Horizontal integration means that all applications share a common database so redundancies and inconsistencies are eliminated. Vertical integration means all applications are built using ADS/OnLine and advanced database technology so they are easier to install, tailor and maintain.

Using ADS/OnLine, we developed advanced applications much faster than if we used traditional methods. In your development center, ADS/OnLine can increase productivity and reduce your company's backlog.

ADS/OnLine eliminates up to 70% of the lines of code in a typical COBOL program. This can result in a dramatic increase in programmer productivity. In addition, ADS/OnLine is easily learned by COBOL programmers, so your programming staff can become more productive in less time.

Applications can be built more efficiently with ADS/OnLine because it is a non-procedural language. The developer simply paints the screens on a terminal and fills in the blanks to define the applications program. Plus, automatic editing and automatic error handling detect input errors with no code written at all. And the complete integration of ADS/OnLine, with all Cullinet database facilities, not only ensures control over the application development function, but also guarantees the performance necessary to run these applications in day-to-day operations.

ADS/OnLine has been a key to our success in applications software. It could do the same for you in establishing new information systems and eliminating your applications backlog in the 1980's and 1990's.

Attend a comprehensive seminar explaining this advanced fourth generation language and Cullinet's other database software products. To participate in one of the 700 Cullinet seminars scheduled internationally, call 1-800-225-9930. In MA, 617-329-7700.

**Don Heitzmann is Cullinet's Director of System Software Development. Don joined Cullinet seven years ago. His early efforts were in design and development of IDMS-DC and he is now responsible for the complete IDMS database product line. Don is a graduate of Princeton University with a B.S. in Electrical Engineering and a Masters in Architecture.*

Database: Cullinet

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Index to Manufacturing, Banking, Insurance And Order Processing Applications Software

This tab section includes the Manufacturing, Banking, Insurance and Order Processing/Billing software categories. The Manufacturing section includes the following product types — Bill of Materials (BOM), Inventory Control (Inv. Cont.), Job Costing, MRP, Numeric Control (Num. Cont.), Process Control (Proc. Cont.), Production Control (Prod. Cont.), Shop Floor Control (Shop Cont.) and Integrated Manufacturing (Int. Manf.) software. The Banking section contains the following software categories — Automatic Teller Machine (ATM), General Banking (Gen. Bank.), Commercial Banking (Comm. Bank.), Credit Union (Cred. Unions), Electronic Funds Transfer (EFT), Savings and Loan (S&L), Trust Fund (Trust) and Integrated Banking (Int. Bank.). The Order Processing category includes Billing (Bill.), Invoicing (Inv.), Order Processing and Sales Analysis (O/P-Sales), Order Entry (O/E), Order Processing (O/P), Sales Analysis (Sales), Utility Billing (Util. Bill.) and Integrated Order Processing and Billing (Int. O/P-Bill.). The Insurance section is all-inclusive.

The products have been indexed by major operating system: each section contains those packages which run on a specific operating system or operating system family. Index entries contain information on the vendor, package name, the product type and the page number on which the complete product listing can be found.

AOS

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Complete Computer Systems	COMMERCIAL PRINTER SYSTEM	Job Cost	E-62
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AOS/VS

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Information Systems Of America, Inc.	ISA/ON-LINE SECURITIES CONTROL (OSCAR)	Com Bank.	VM	E-90
Manufacturing Data Systems, Inc.	COMPACT II SERIES 400	Num. Cont.	VM	E-48
	NC GRAPHICS SERIES 400	Num. Cont.	VM	E-48
Sterling Software Marketing	ESP/JSS EXECUTION SCHEDULE PROCESSOR/JOB SYS.	Ind. Mant.	VM	E-60
Computer Associates Int'l, Inc.	CA-JOB COST	Job Cost	VM/CMS	E-42
	CA-ORDER PROCESSING	O/P	VM/CMS	E-116
Gulfnet Software, Inc.	CULLINET MANUFACTURING SYS-CMS	Ind. Mant.	VM/CMS	E-57
Manufacturing Data Systems, Inc.	COMPACT II SERIES 300	Num. Cont.	VM/CMS	E-48
	COMPACT II SERIES 400	Num. Cont.	VM/CMS	E-48
	NC GRAPHICS SERIES 400	Num. Cont.	VM/CMS	E-48
McDonnell Douglas Automation Co.	COST PLANNING AND EVALUATION SYSTEM	Job Cost	VM/CMS	E-44
Sigma Tech, Inc.	STRIP	Proc. Cont.	VM/CMS	E-49
STSC, Inc.	ACT PLUS SYSTEM	Ins.	VM/CMS	E-105
	CMCS COMPREHENSIVE MFG. CONTROL SYS.	Ind. Mant.	VM/CMS	E-59
	FUND STAR INFORMATION SYSTEM	Com Bank.	VM/CMS	E-89
Yardley Group, Inc.	YARDLEY BULLION SYSTEM	Com Bank.	VM/CMS	E-92
	YARDLEY INTEGRATED METALS	Com Bank.	VM/CMS	E-92
Telekon Computer Services Corp.	TEKKON FINANCIAL SYSTEM - TFS	Com Bank.	VM/MVS/SP	E-90
Applied Communications, Inc.	BASE24-ATM	EFT	VOS	E-94
IMS Systems Solutions, Inc.	STUDENT LOAN BILLING SYSTEM	Billing	VOS	E-100
Redwood Software	MANEX RELEASE 4.1	Ind. Mant.	VOS	E-57

VENDOR	PACKAGE	SECTION	OPERATING SYSTEM	PAGE
Redwood Software	MANEX RELEASE 4.1	Ind. Mfrd.	VOS	S-87
Systems Marketing Consultants, Inc.	DAPAC	Billing	VOS	S-110
	QUOTEMARK	Gen Bus.	VOS	S-90
SAW Systems, Inc.	ASAP - INVOICER	Invoicing	VRM	S-111
	QUICK - DISTRIBUTION ON PURCHASE ORDER	O/P	VRM	S-110
	QUICK - DISTRIBUTION ON SALES ORDER	O/P-Sales	VRM	S-112
	TRACK II - PCB JOB TRACKING	Ind. Mfrd.	VRM	S-90
SMMI, INC.	DISC RETIREMENT REPORTING SYSTEM (RRS)	Gen Bus.	VRX	S-90
Summit Systems Corp.	UTILITY BILLING	Util. Bill.	VRX	S-106
Moore Data Systems, Inc.	PURCHASE ORDER PROCESSING SYSTEM	O/P	VRX	S-110
MSE Corp.	CIF - CENTRAL INFORMATION FILE	Gen Bus.	VRX	S-90
	CLASS-COMPUTERIZED LOAN AND SAVING SYSTEM	S & L	VRX	S-96
	MISSION	Ind. Mfrd.	VRX	S-86
Software Clearing House	ACCOUNT RECONCILIATION BY COMPUTER	Gen Bus.	VRX	S-90
Compex, Inc.	COLLECTION AGENCY	Gen Bus.	VS	S-77
Blakemore Associates, Inc.	MANUFACTURERS ACCOUNTING AND CONTROL SYSTEM	Ind. Mfrd.	VS	S-83
MCBA	BILL OF MATERIAL PROCESSOR (BOMP)	BOM	VS	S-96
	FULL MATERIAL REQUIREMENT PLANNING (FUL MRP)	MRP	VS	S-96
	INVENTORY MANAGEMENT (I/M)	Inv. Cont.	VS	S-96
	SALES HISTORY (S/H)	Sales Anal.	VS	S-102
Strategic Data Systems	CASUALTY INSURANCE PROCESSING SYSTEM	Ins.	VS	S-103
CPSI	JOB COST SYSTEM	Job Cost	XENIX	S-92
	JOB ESTIMATING SYSTEM	Job Cost	XENIX	S-92
Ronald H. Frey & Co.	COMPREHENSIVE UTILITY BILLING-CUBIC	Util. Bill.	XENIX	S-104
Morehead Tooling Labs, Inc.	FORM BREAK	Ind. Mfrd.	XENIX	S-93
MCBA	BASE MATERIAL REQUIREMENT PLANNING (BMRP)	MRP	XENIX	S-96
	BILL OF MATERIAL PROCESSOR (BOMP)	BOM	XENIX	S-96
	CUSTOMER ORDER PROCESSING (COP)	O/P	XENIX	S-110
	INVENTORY MANAGEMENT (I/M)	Inv. Cont.	XENIX	S-96
	JOB COSTING	Job Cost	XENIX	S-94
	SHOP FLOOR CONTROL (SFC)	Shop Cont.	XENIX	S-93
	STANDARD PRODUCT COSTING (SPC)	Ind. Mfrd.	XENIX	S-93
	STANDARD PRODUCT ROUTING (SPR)	Ind. Mfrd.	XENIX	S-93
2020 Software Systems	ORDER PROCESSING/INV CONTROL	O/P	XENIX	S-110
Solution Data, Inc.	SMMS	Ind. Mfrd.	XENIX	S-89
2020 Software Systems	ORDER PROCESSING/INV CONTROL	O/P	ZEUS	S-110
Heritage Computer Corp.	AIMS MR AUTOMATED INSURANCE	Ins.	1100 OS	S-102
	AIMS O AUTOMATED INSURANCE MANAGEMENT SYSTEM	Ins.	1100 OS	S-102
	AIMS/CL AUTOMATED INSURANCE COMMERCIAL LINES	Ins.	1100 OS	S-102
	AIMS/CM AUTOMATED INSURANCE	Ins.	1100 OS	S-102
	AIMS/PL AUTOMATED INSURANCE PERSONAL LINES	Ins.	1100 OS	S-102
	CAMS CASH APPLICATION MANAGEMENT	Ins.	1100 OS	S-102

ABACUS DATA SYSTEMS, INC.
EZBOM
Specific Application: Inventory - Bill of Materials
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200
(See Vendor Profile Page V-1)

ADVANCED AUTOMATION CONCEPTS, INC.
PARTS CAROUSEL CONTROLLER
Specific Application: Selects Parts In Sequential Order From Bill of Materials
Specific Industry: Manufacturing, Construction
Operating System: OS/9
Memory Required: 56K bytes
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,000
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-2)

AMERICAN SOFTWARE, INC.
BILL OF MATERIAL
Specific Application: Bill of Material Processing
Specific Industry: Manufacturing
System Requirements: IBM 370, 30XX, 43XX
Operating System: MVS
Memory Required: 100K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 45
Date First Installed: September 1975
(See Vendor Profile Page V-5)

BENSEN & CO.
BILL OF MATERIALS
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Memory Required: 32K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $3,500
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-13)

COMPUTER SERVICES CORP. (CSC)
BILL OF MATERIALS PROCESSING
Specific Application: Bill of Material Processing
System Requirements: TI; DEC
Operating System: DX-10; CTS-300
Memory Required: 10K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 380
Date First Installed: September 1976
(See Vendor Profile Page V-25)

CONSTRUCTION COMPUTER CONTROL CORP.
EQUIPMENT COSTING
Specific Application: Equipment Costing
Specific Industry: Construction
System Requirements: Burroughs 5900, 7900
Operating System: MCP
Source Language: Cobol, Algol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Time-Sharing
Number Installed: 350
Date First Installed: 1975
(See Vendor Profile Page V-29)

CORE, INC.
BILL/MATERIALS
Specific Application: Bill and Materials
System Requirements: IBM 5110, 5120, Datamaster, PC
Memory Required: 48K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-30)

CORRUGATED SERVICES CORP.
MCBA - BILL OF MATERIALS
Specific Application: Bill of Materials
System Requirements: Wang VS, 2200
Memory Required: 32K bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 15
Date First Installed: April 1981
(See Vendor Profile Page V-30)

DATATEAM, INC.
BILL OF MATERIALS SYSTEM
Specific Application: Bill of Materials
Specific Industry: Manufacturing
System Requirements: Pertec 2000, 3000, 3200
Operating System: BOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-37)

DATA - TEK
BILL & MATERIALS PROCESSOR
Specific Application: Bill/Materials
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $5,000
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-39)

DEFARO SOFTWARE SYSTEMS, INC.
BOM
Specific Application: Manu-Driven, Interactive Bill of Materials
Specific Industry: Manufacturing, Engineering
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 56K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 7
Date First Installed: January 1983
(See Vendor Profile Page V-39)

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
BILL OF MATERIALS
Specific Application: Bill of Materials
Specific Industry: Manufacturing
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200
(See Vendor Profile Page V-42)

HELMSMAN SYSTEMS, INC.
H-BOMM - VERSION 2.6
Specific Application: Bills of Material Manager
Specific Industry: Manufacturing
System Requirements: Intel; Zilog; Motorola
Memory Required: 48K bytes
Source Language: Fortran, Deliver, Assembly
Purchase Terms: Purchase
Price: $1,495
(See Vendor Profile Page V-51)

LOGCS CORP.
BILL OF MATERIAL
Specific Application: Bill of Material Module
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC PDP-11
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
(See Vendor Profile Page V-62)

LOGCS CORP.
BILL OF MATERIAL
Specific Application: Bill of Material Module
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC VAX
Operating System: VMS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $5,000

LOGICAL DESIGN CORP.
BILL OF MATERIALS
Specific Industry: Manufacturing
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $3,800
Date First Installed: 1979
(See Vendor Profile Page V-63)

MADISON DATA SYSTEMS, INC.
BILL OF MATERIALS
Specific Application: Bill of Materials
Specific Industry: Manufacturing
System Requirements: DG
Operating System: AOS/VS; AOS; RDOS; DOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

MCBA
BILL OF MATERIAL PROCESSOR (BOMP)
Specific Application: Bill of Materials
Specific Industry: Manufacturing
System Requirements: Wang VS; DEC PDP-11; Altos 586; Zilog System 8000
Operating System: VS; RSTS/E; Xenix; UNIX
Memory Required: 32K bytes
Source Language: Dibol, Cobol, Dibol/Softcol
Purchase Terms: Purchase
Price: $1,250 to $9,000
Number Installed: 35
Date First Installed: 1982
(See Vendor Profile Page V-67)

MINI-COMPUTER BUSINESS APPLICATIONS, INC.
BILL OF MATERIAL PROCESSOR
Specific Application: Bill of Material Processor
System Requirements: DEC; Wang VS; TI
Operating System: RSTS/E; VMS; DX-10
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 500
(See Vendor Profile Page V-72)

MRL SOFTWARE
BILL OF MATERIAL
Specific Application: Bill of Material
System Requirements: IBM System 23, System/34, System/36, 5110
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 200
(See Vendor Profile Page V-74)

MSA CORP.
MAXCIM BILL OF MATERIALS
Specific Application: Bill of Materials
Specific Industry: Manufacturing

System Requirements: DEC PDP, VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-75)

NOVA COMPUTER SYSTEMS
BILL OF MATERIAL (MRP)
Specific Application: Bill of Materials
Specific Industry: Manufacturing
System Requirements: TI; Datapoint
Operating System: DX-10; DOS; ARC
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $10,000 to $60,000
Number Installed: 5
Date First Installed: January 1978
(See Vendor Profile Page V-77)

ODYSSEY SYSTEMS, INC.
BILL OF MATERIALS
Specific Application: Bill of Materials
Specific Industry: Manufacturing
System Requirements: EDS Point 4; DG Nova; Linc; Nixdorf
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-77)

PRODUCTION SYSTEMS, INC.
BILL OF MATERIALS
Specific Application: Bill of Materials
Operating System: Unix
Memory Required: 256K bytes
Source Language: RM Cobol
Source Code Available: Yes $6,000
Purchase Terms: Purchase
Price: $3,000
Number Installed: 100
Date First Installed: March 1980
(See Vendor Profile Page V-83)

R. K. RIDALL & CO., INC.
BKL OF MATERIAL
Specific Application: Multilevel Bill of Materials
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: January 1983
(See Vendor Profile Page V-87)

SAN DIEGO SOFTWARE
BILL OF MATERIALS
Specific Application: Bill of Materials
Specific Industry: Manufacturing
System Requirements: IBM 5110, 5120
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Date First Installed: 1984
(See Vendor Profile Page V-87)

SOFT PRO SYSTEMS, INC.
BILL OF MATERIAL/LABOR & MODEL SIMULATION
Specific Application: Material Planning Systems, Tool Cost Simulation, Labor Simulation
System Requirements: Wang
Operating System: OS/VS
Source Language: Cobol
Purchase Terms: Purchase
Price: $4,000
(See Vendor Profile Page V-92)

TELEDIGIT, INC.
BILL OF MATERIALS FOR MANUFACTURING
Specific Application: Bill of Materials
Specific Industry: Manufacturing
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,400
Number Installed: 20
Date First Installed: September 1978
(See Vendor Profile Page V-101)

UNIQUE DIGITAL TECHNOLOGIES
SPIDER II-BILL OF MATERIALS
Specific Application: Bill of Materials Processing Package
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,900 to $7,000
Date First Installed: September 1983
(See Vendor Profile Page V-105)

UNITED INFORMATION SERVICES
MOP
Specific Application: Materials Management Information System Specifically Designed For the Metal Industry
Specific Industry: Engineering
System Requirements: DEC System 10
Source Language: Cobol, Fortran, Basic, PL/1
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-105)

WDS COMPUTER SERVICES, INC.
BILL OF MATERIALS
Specific Application: Bill of Materials
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
(See Vendor Profile Page V-109)

WESTERN DATA SYSTEMS
ENGINEERING BILL OF MATERIALS
Specific Application: Engineering Bill of Materials
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 22
Date First Installed: 1980
(See Vendor Profile Page V-109)

WHITE HAT SYSTEMS, INC.
BILL OF MATERIALS
Specific Application: Bill of Materials
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Source Language: Basic, Basic Plus II
Purchase Terms: Purchase; Rental; Lease; Time-Sharing
Date First Installed: September 1974
(See Vendor Profile Page V-109)

Inventory Control

AM DATA SYSTEMS, INC.
INTEGRATED INVENTORY SYSTEM V3
Specific Application: Inventory Control
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 7
(See Vendor Profile Page V-9)

BILLINGS COMPUTER CORP.
BILLINGS INVENTORY MANAGEMENT SYSTEM
Specific Application: Inventory Control System
Specific Industry: Manufacturing
System Requirements: Billings
Operating System: BOSS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: 1981
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS NETWORK INVENTORY MANAGEMENT
Specific Application: Inventory Control
Specific Industry: Manufacturing
System Requirements: Billings
Operating System: BOSS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: 1982

BRUNER & CO.
INVENTORY CONTROL
Specific Application: Inventory Control
Specific Industry: Manufacturing, Contractor
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Memory Required: 192K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,000
Number Installed: 1
Date First Installed: 1984
(See Vendor Profile Page V-13)

BRISTOL INFORMATION SYSTEMS, INC.
INVENTORY MANAGEMENT
Specific Application: Inventory Management
System Requirements: IBM PC; Vector Graphics; Datapoint
Operating System: DOS/RMS
Memory Required: 64K bytes
Source Language: Datatrus
Purchase Terms: Purchase
Price: $2,000
Number Installed: 75
Date First Installed: June 1976
(See Vendor Profile Page V-13)

BUSINESS SYSTEMS ASSOCIATES
FITS (FIELD INVENTORY TRACKING SYSTEM)
Specific Application: Field Inventory Tracking
Specific Industry: Manufacturing
System Requirements: IBM PC; Codex CD3083; IBM 4300
Operating System: DOS; DOS/VSE
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 8
Date First Installed: April 1981
(See Vendor Profile Page V-14)

BUSINESS SYSTEMS SOFTWARE, INC.
EZ CHEM
Specific Application: Bill of Materials, Formulas, Transport Codes
Specific Industry: Chemical Companies
System Requirements: TI; DEC
Operating System: DX-10; RSTS/E
Memory Required: 64K bytes
Source Language: Cobol, Basic
Source Code Available: No
Price: $18,000
Number Installed: 2
Date First Installed: September 1981

CENTENNIAL COMPUTER SERVICES
INVENTORY CONTROL
Specific Application: Inventory Control
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Date First Installed: 1984
(See Vendor Profile Page V-17)

CHELSON'S MANAGEMENT CONTROLS, INC.
CSC INVENTORY SYSTEM
Specific Application: Distribution System
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Datapoint 1500
Operating System: DOS
Memory Required: 64K bytes
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,300
Number Installed: 3
Date First Installed: August 1982
(See Vendor Profile Page V-17)

CHRIS SCHAEFER & CO.
CSCO INVENTORY CONTROL SYSTEM
Specific Application: Warehouse Inventory; Finished Goods, Raw Materials, Electronic Card System
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-18)

CHRIS SCHAEFER & CO.
CSO CONSTRUCTION JOB COSTING ACCOUNTING
Specific Application: Tracks Lots Against Estimates of Construction Project, Full Accounting, Construction Job Cost
Specific Industry: Real Estate, Construction
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $43,000
Number Installed: 3
Date First Installed: 1982

COMPUTER BROKERS, INC.
INVENTORY
Specific Application: Inventory Control
System Requirements: TI; Altos
Operating System: DX-10
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $1,500
(See Vendor Profile Page V-22)

COMPUTER DATA ACCESS, INC.
TOPS THREE
Specific Application: Parts Control, Inventory Control
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: DOS; AOS
Memory Required: 64K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 40
Date First Installed: 1980
(See Vendor Profile Page V-23)

CUSTOMATION, INC.
CI/ASS/CABS (INTEGRATED)
Specific Application: Inventory Control
Operating System: DOS
Memory Required: 64K bytes
Source Language: Datebus, Datacharo
Source Code Available: Yes
Purchase Terms: Purchase
Price: $18,500
Number Installed: 6
Date First Installed: July 1983
(See Vendor Profile Page V-32)

DALCON INTERNATIONAL, INC.
ALPHA DISTRIBUTION MANAGEMENT SYSTEM
Specific Application: Inventory Control and Sales Reporting System
Specific Industry: Wholesale/Distribution
System Requirements: AL-Micro 1000; AL-Micro 1042E
Operating System: AMOS
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $20,000
Number Installed: 11
Date First Installed: March 1979
(See Vendor Profile Page V-33)

DALCON INTERNATIONAL, INC.
SPECIALTY RETAIL MANAGEMENT
Specific Application: Inventory Control and Sales Reporting
Specific Industry: Retail
System Requirements: AL-Micro 1000; AL-Micro 1042
Operating System: AMOS
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $15,000
Number Installed: 2
Date First Installed: 1979

DATA PROCESSING CORP. OF DELAWARE VALLEY
INVENTORY CONTROL
Specific Application: Inventory Control, Bill of Materials
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Lease
(See Vendor Profile Page V-37)

DATAX, INC.
INVENTORY
Specific Application: Inventory System
Specific Industry: Engineering, Retail, Construction
System Requirements: Burroughs
Operating System: CMS
Source Language: RPG-II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1972
(See Vendor Profile Page V-38)

DICKSON SYSTEMS, INC.
INVENTORY
Specific Application: Inventory System
Operating System: Unix
Memory Required: 64K bytes
Source Language: RM Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 4
Date First Installed: 1983
(See Vendor Profile Page V-39)

DIGITAN SYSTEMS, INC.
FOOD SERVICE PROGRAM
Specific Application: Inventory Control
Specific Industry: Education, Government, Nonprofit Organizations
System Requirements: Digitan DE3000; Digitan DE3000
Operating System: Digitel
Memory Required: 64K bytes
Source Language: CB 80
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 50
Date First Installed: September 1982
(See Vendor Profile Page V-41)

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
EXTENDED WORK ORDER STATUS
Specific Application: Improves Shop Floor Control, Capacity Planning, Labor Reports
Specific Industry: Manufacturing
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200
(See Vendor Profile Page V-42)

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
INVENTORY CONTROL
Specific Application: Inventory Control
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 600

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
WORK ORDER STATUS
Specific Application: Work Order Processing
Specific Industry: Manufacturing
System Requirements: DG
Operating System: RDOS

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
WORK ORDER STATUS
Specific Application: Work Order Processing
Specific Industry: Manufacturing
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200

DTRO, INC.
DTRO CICS INVENTORY MANAGEMENT
Specific Application: Inventory Control, Cost Control, Purchase Order Printing and Receipt Recording
Specific Industry: Manufacturing, Wholesale/Distribution

System Requirements: Prime 450; IBM 3083, IBM 4300
Operating System: Primos
Memory Required: 100K bytes
Source Language: Cobol, CICS
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 6
Date First Installed: 1978
(See Vendor Profile Page V-42)

SYBIS, INC.
SYBIS MRS-MICRO INVENTORY MANAGEMENT
Specific Application: Inventory Control, Cost Control, Purchase Order Printing and Receipt Recording
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM; DEC PDP-11; HP 3000; Honeywell Level 6
Operating System: TSO; RSTS/E
Memory Required: 100K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 6
Date First Installed: 1978

SSP OF AMERICA, INC.
STRATUS
Specific Application: Retail Management For Ticketing, Inventory, Sales Analysis, Retail Office Procedural Support
Specific Industry: Retail
System Requirements: IBM 4300; ADDS Mentor; Microdata Sequel
Operating System: Pick
Memory Required: 128K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000 to $50,000
Number Installed: 4
Date First Installed: 1983
(See Vendor Profile Page V-43)

SWAX CORP.
PROBE III
Specific Application: Inventory Control Warehouse Management
Specific Industry: Manufacturing
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $30,000
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-43)

SLIKE CORP.
SLIKE REPAIR PARTS PURCHASING AND INVENTORY
Specific Application: Inventory Control and Purchasing
Specific Industry: Manufacturing, Construction, Government, Transportation, Mining
System Requirements: IBM System/34, System/36, System/38, PC-XT
Operating System: SSP; CPF
Memory Required: 48K bytes
Source Language: RPG-II, RPG-III, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $4,000 to $8,000
Number Installed: 40
Date First Installed: January 1983
(See Vendor Profile Page V-44)

SPIC SYSTEMS CORP.
MATERIAL MANAGER-INVENTORY
Specific Application: Material Manager, Inventory Control
Specific Industry: Medical
System Requirements: DG
Operating System: MIS; Mumps
Memory Required: 256K bytes
Source Language: MIS
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Date First Installed: 1980
(See Vendor Profile Page V-45)

SRC DATA SERVICES
PICS (PRODUCTION INVENTORY CONTROL SYSTEM)
Specific Application: Controls Meter Expenditures, General Accounting
Specific Industry: Advertising
System Requirements: Wang VS
Operating System: DOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Rental; Lease
Number Installed: 3
Date First Installed: 1977
(See Vendor Profile Page V-53)

SSAL SYSTEMS, INC.
MATERIALS
Specific Application: Materials Control
Specific Industry: Rural Electric
System Requirements: Burroughs B90, B900, B1900
Operating System: CMS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: November 1982
(See Vendor Profile Page V-53)

STATE-RIGHT COMPUTER SYSTEMS, INC.
INVENTORY
Specific Application: Inventory Control
System Requirements: Honeywell VPS 6
Operating System: MOD-400
Memory Required: 40K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500
Number Installed: 85
Date First Installed: 1981
(See Vendor Profile Page V-54)

SYSTEMATION MANAGEMENT CONSULTANTS, INC.
INVENTORY CONTROL SYSTEM
Specific Application: Maintains and Tracks Inventory Items
Specific Industry: Manufacturing
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-55)

SYSTEM SYSTEMS
INVENTORY MANAGEMENT SYSTEM
Specific Application: Inventory Control
Specific Industry: Manufacturing
System Requirements: DG Eclipse, MV Series; DEC PDP-11, VAX
Operating System: AOS; AOS/VS; RSX-11M; VMS
Memory Required: 1.0M bytes
Source Language: PL/1, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $350,000
Number Installed: 3
Date First Installed: July 1981
(See Vendor Profile Page V-56)

INTERNATIONAL PROGRAMMERS
LABORATORIES CORP.
INVENTORY MANAGEMENT
Specific Application: Inventory Control
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/38, System/36, System/34
Operating System: CPF; SSP
Memory Required: 30K bytes
Source Language: RPG, RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000 to $10,000
Number Installed: 300
Date First Installed: 1977
(See Vendor Profile Page V-58)

KEALTRONIX
DYE & CHEMICAL INVENTORY CONTROL
Specific Application: Dye and Chemical Inventory Control
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $25,000
Number Installed: 30
Date First Installed: 1977
(See Vendor Profile Page V-60)

KPG COMPUTER SYSTEMS
INVENTORY CONTROL
Specific Application: Inventory Control
System Requirements: Sperry 9030
Operating System: OS/3
Memory Required: 256K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-61)

KPS, INC.
LABELMIKE
Specific Application: Inventory, Labeling
Specific Industry: Labeling, Marking
System Requirements: IBM 3274, 3276
Memory Required: 128K bytes
Source Language: Business Language
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 300
Date First Installed: 1982
(See Vendor Profile Page V-61)

LSDCS CORP.
INVENTORY CONTROL-
Specific Application: Inventory Control Module
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC PDP-11
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
(See Vendor Profile Page V-62)

LSDCS CORP.
INVENTORY CONTROL
Specific Application: Inventory Control Module
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC VAX
Operating System: VMS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $5,000

LOREN A. WRIGHT & ASSOCIATES, INC.
INVENTORY CONTROL
Specific Application: Inventory Control
System Requirements: IBM system/34; IBM /system/39
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-63)

MANAGEMENT RESOURCES, INC.
MRCS
Specific Application: Work Order Inventory Control System
System Requirements: Burroughs 1000
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $65,000
Number Installed: 1
(See Vendor Profile Page V-65)

MARINE DATA SYSTEMS
EQUIPMENT CONTROL
Specific Application: Shipping Equipment Inventory and Control
Specific Industry: Shipping
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 30K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $5,000 to $40,000
Number Installed: 12
Date First Installed: 1982
(See Vendor Profile Page V-82)

MCBA
INVENTORY MANAGEMENT (I/M)
Specific Application: Inventory Control
Specific Industry: Manufacturing
System Requirements: Zilog System/8000; Altos 586; HP 3000; Wang VS
Operating System: Unix; Xenix; MPX; VS
Memory Required: 32K bytes
Source Language: Dibol, Cobol, Dibol/Softbol
Purchase Terms: Purchase
Price: $900 to $9,000
Number Installed: 500
Date First Installed: 1982
(See Vendor Profile Page V-87)

MITTS DATA SYSTEMS, LTD.
DISTRIBUTION SOFTWARE
Specific Application: Order Entry, Invoicing, Inventory Control, Sales and Commission Accounting
System Requirements: IBM System/36, System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,900
Number Installed: 6
Date First Installed: 1983
(See Vendor Profile Page V-72)

MULTI-SYSTEMS
INVENTORY CONTROL
Specific Application:
Comprehensive Inventory Control
System Requirements: TI 990; Prime
Operating System: DX-10; Prime
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $15,000
Number Installed: 3
Date First Installed: 1978
(See Vendor Profile Page V-74)

NGA CORP.
MARCS INVENTORY
Specific Application: Inventory Control
Specific Industry: Manufacturing
System Requirements: DEC PDP, VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-75)

NEAL NELSON & ASSOCIATES
INVENTORY CONTROL
Specific Application: Inventory Control Integrated With Both Order and Purchase Order Processing
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
(See Vendor Profile Page V-76)

NOVA COMPUTER SYSTEMS
INVENTORY CONTROL
Specific Application: Inventory Control
Specific Industry: Manufacturing
System Requirements: TI; Datapoint
Operating System: DX-10; DOS; ARC
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $10,000 to $60,000
Number Installed: 5
Date First Installed: January 1978
(See Vendor Profile Page V-77)

ODYSSEY SYSTEMS, INC.
INVENTORY
Specific Application: Inventory
System Requirements: DG Nova; EDS Point 4; Nixdorf; Litton
Operating System: Iris; NOS; IOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-77)

OMEGA SYSTEMS
BEVERAGE INVENTORY
Specific Application: Maintains Beverage Inventory For Beverage Wholesaler and Distributors
Specific Industry:
Wholesale/Distribution
System Requirements: HP 3000
Operating System: MPE
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $8,000
Date First Installed: 1979
(See Vendor Profile Page V-78)

O-MP SYSTEMS
INVENTORY THROUGH MRP
Specific Application: Inventory
System Requirements: BTI 5000, 8000
Operating System: Unix
Memory Required: 64K bytes
Source Language: Extended Basic, C
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 8
Date First Installed: January 1982
(See Vendor Profile Page V-78)

PARA RESEARCH, INC.
INVENTORY ACCOUNTING SYSTEM
Specific Application: Inventory Accounting System
System Requirements: IBM System/34, System/36, System/38
Operating System: CPF; SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 400
Date First Installed: 1982
(See Vendor Profile Page V-79)

PARK AVENUE DATA SERVICES, INC.
INVENTORY
Specific Application: Inventory Control
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-79)

PEAT, MARWICK, MITCHELL & CO.
INVENTORY
Specific Application: Inventory
Specific Industry: Manufacturing
System Requirements: Wang
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 10
(See Vendor Profile Page V-80)

PSH AVIATION SYSTEMS, INC.
ROTABLE SYSTEMS CONTROL & INVENTORY
Specific Application: Controls Time and Cycle Life of Spare Part Inventory
System Requirements: DG
Operating System: ICOS; RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,500
Number Installed: 35
Date First Installed: December 1982
(See Vendor Profile Page V-81)

PRODUCTRON SYSTEMS, INC.
INVENTORY CONTROL
Specific Application: Inventory Control
Operating System: Unix
Memory Required: 256K bytes
Source Language: RM Cobol
Source Code Available: Yes; $2,000
Purchase Terms: Purchase
Price: $1,000
Number Installed: 100
Date First Installed: September 1980
(See Vendor Profile Page V-83)

RESOURCE SOFTWARE INTERNATIONAL, INC.
INVENTORY CONTROL SYSTEM
Specific Application: Inventory Control
Specific Industry: Manufacturing
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $775
Date First Installed: 1975
(See Vendor Profile Page V-86)

RESOURCE SOFTWARE INTERNATIONAL, INC.
INVENTORY SYSTEM
Specific Application: Inventory System
Specific Industry: Manufacturing
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $950

RIZZO DATA SYSTEM CORP.
RAW MATERIALS INVENTORY
Specific Application: Single Level Explosion Inventory
System Requirements: IBM System/34, System/36
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 5
Date First Installed: February 1982
(See Vendor Profile Page V-87)

SAN DIEGO SOFTWARE
INVENTORY CONTROL
Specific Application: Inventory Control Package
Specific Industry: Manufacturing
System Requirements: IBM 5110, 5120
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: 1981
(See Vendor Profile Page V-87)

THE SOFTWARE SMOKERS
STEEL FABRICATION INVENTORY AND PRODUCTION
Specific Application: Inventory and Production Scheduling
Specific Industry: Construction
Operating System: SSP
Memory Required: 64K bytes
Source Language: Cobol

Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $9,000
Number Installed: 1
Date First Installed: June 1982
(See Vendor Profile Page V-92)

SOURCE DATA SYSTEMS, INC.
MATERIALS MANAGEMENT
Specific Application: Inventory
System Requirements: IBM Series/1, PC; NCR 9020, 9300; NCR Tower 1632; Decision Mate V
Operating System: IMOS III; Unix
Source Language: Forth
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 4
Date First Installed: July 1981
(See Vendor Profile Page V-94)

SYSTEM AUTOMATION CORP.
INVENTORY CONTROL
Specific Application: Inventory Control
System Requirements: HP 3000; Convergent Technologies
Operating System: MPE; CTOS
Memory Required: 256K bytes
Source Language: Cobol (HP), Pascal (Convergent Technologies)
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Date First Installed: 1979
(See Vendor Profile Page V-96)

SYSTEMS SPECIALISTS, INC.
INVENTORY
Specific Application: Control of Purchases and Inventory Quantities
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,250
Number Installed: 5
Date First Installed: 1983
(See Vendor Profile Page V-98)

TELECOMP, INC.
MANUFACTURING INVENTORY CONTROL
Specific Application: Inventory Control
Specific Industry: Manufacturing
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,400
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-101)

TRES SYSTEMS, INC.
STORES CONTROL
Specific Application: Stores Control
System Requirements: IBM 370, 4300, 3000
Operating System: MVS; OS/VS; DOS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: September 1972
(See Vendor Profile Page V-104)

UNISYSTEMS, INC.
INVENTORY MANAGEMENT
Specific Application: Inventory Control
System Requirements: DEC; NEC APS
Operating System: RSTS/E; RT-11
Memory Required: 128K bytes
Source Language: Cobol, Macro, Dibol
Source Code Available: Yes; $500
Purchase Terms: Purchase
Price: $1,000 to $2,500
Number Installed: 10
Date First Installed: January 1980
(See Vendor Profile Page V-105)

WDS COMPUTER SERVICES, INC.
INVENTORY
Specific Application: Inventory
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: January 1985
(See Vendor Profile Page V-108)

WESTERN DATA SYSTEMS
INVENTORY MANAGEMENT
Specific Application: Inventory Management
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 22
Date First Installed: 1980
(See Vendor Profile Page V-109)

WOLF DATA SERVICES, INC.
INVENTORY CONTROL SYSTEM
Specific Application: Inventory Control
Specific Industry: Manufacturing
System Requirements: Datapoint; Prime 50 Series
Operating System: RMS; Primos; DOS
Source Language: Cobol, Database, Datashare
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,000
Number Installed: 15
Date First Installed: January 1979
(See Vendor Profile Page V-168)

Job Costing

AGLAND COMPUTER SYSTEMS
AGLAND FEED FORMULA BREAKOUTS
Specific Application: Feed Production, Costing, Distribution, Least Cost Calculations
Specific Industry: Agribusiness
System Requirements: Burroughs B90, B6900, B1000
Operating System: CMS; BTOS
Memory Required: 384K bytes
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Date First Installed: November 1983
(See Vendor Profile Page V-3)

APEX DATA SYSTEMS
COST ACCOUNTING/JOB COSTING
Specific Application: Accounting/Job Costing
Specific Industry: Manufacturing, Insurance
System Requirements: Prime 2250, 250, 550, 650
Memory Required: 500K bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,500
Number Installed: 500
Date First Installed: May 1979
(See Vendor Profile Page V-5)

APPLIED MANAGEMENT METHODS, INC.
CONSTRUCTION ESTIMATOR
Specific Industry: Construction
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Memory Required: 60K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $5,000
Number Installed: 2
Date First Installed: January 1984
(See Vendor Profile Page V-8)

ASI DATA SYSTEMS, INC.
INTEGRATED JOB COSTING SYSTEM V-3
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 20
Date First Installed: March 1981
(See Vendor Profile Page V-9)

BURROUGHS CORP.
JACKS (JOB ACCOUNTING AND COSTING SYSTEM)
Specific Application: Job Costing System For Small Manufacturers
Specific Industry: Manufacturing
System Requirements: Burroughs B80, B86
Operating System: MCP
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 364
Date First Installed: 1980
(See Vendor Profile Page V-14)

BUSINESS AUTOMATION, INC.
JOB COST SYSTEM
Specific Industry: Engineering, Wholesale/Distribution, Civil Service
System Requirements: General Automation; Microdata
Operating System: Control; Pick
Memory Required: 64K bytes
Source Language: Fortran, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $32,000
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-14)

CHRIS SCHAEFER & CO.
CSCO MANUFACTURING JOB COST SYSTEM
Specific Application: Financial Report Generator, P/R With Labor Distribution, Job Cost, Accounting
Specific Industry: Manufacturing
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-16)

CSC ASSOCIATES, INC.
PC/3000
Specific Application: Project Costing With Material Labor and Overhead Distribution

Specific Industry: Boat/Ship Repair
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes; $2,500
Purchase Terms: Purchase
Price: $7,500
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-18)

COMPLETE COMPUTER SYSTEMS
COMMERCIAL PRINTER SYSTEM
Specific Application: Job Cost For Commercial Printers
Specific Industry: Commercial Printers
System Requirements: DS
Operating System: RDOS; DOS; ACS
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000 to $80,000
Number Installed: 10
Date First Installed: 1975
(See Vendor Profile Page V-20)

COMPU-SHARE, INC.
JOB COST - CM-11 - VERSION 3.0
System Requirements: DEC PDP-11/23, VAX
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 25
Date First Installed: June 1979
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-DISTRIBUTION MANAGEMENT SOFTWARE/JOB COSTING
System Requirements: DS; IBM 30X, 4300
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 400
Date First Installed: 1978
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-GASPER
Specific Application: Job Accounting
System Requirements: IBM 4300; 30X; IBM 370
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Lease
Number Installed: 1,000
Date First Installed: September 1978

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-JOB COST
Specific Application: On-Line Collection of Direct Labor Hours, Inquiry of Job and Task Activity
Specific Industry: Manufacturing, Wholesale/Distribution, Retail
System Requirements: IBM 360, 370, 4300; DG Eclipse
Operating System: DOS/VS; OS/VS1; MVS; VM/CMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $18 to $20
Date First Installed: April 1983

COMPUTER BROKERS, INC.
JOB COSTS
System Requirements: TI; Altos
Operating System: DX-10
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $1,500
(See Vendor Profile Page V-22)

COMPUTER CONSULTANTS OF ALASKA, INC.
JOB COST ESTIMATING
Specific Industry: Construction
System Requirements: Wang VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-22)

COMPUTER FINANCIAL SERVICES
PROJECT/JOB COSTING
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-23)

COMPUTER STRATEGIES, INC.
IMAS/FACTURE JOB QUOTATION SYSTEM
Specific Application: Manufacturing Cost Estimates
Specific Industry: Manufacturing
System Requirements: IBM 4300, Series/1; DEC LSI-11; Microdata Reality
Operating System: Pick
Source Language: RPL
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 3
Date First Installed: May 1983
(See Vendor Profile Page V-23)

CONCORD MANAGEMENT SYSTEMS, INC.
JOB COSTING
Specific Industry: Construction
System Requirements: IBM System/34, PC; TI 990, PC
Operating System: SSP; DX-10
Memory Required: 128K bytes
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $4,500
Number Installed: 300
Date First Installed: 1973
(See Vendor Profile Page V-23)

CONSTRUCTION COMPUTER ACCOUNTING SERVICES, INC.
CCAS CONSTRUCTION - JOB COSTING
Specific Industry: Construction
System Requirements: HP
Operating System: MPE IV
Source Language: RPG, Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1971
(See Vendor Profile Page V-23)

CONSTRUCTION COMPUTER ACCOUNTING SERVICES, INC.
CCAS CONSTRUCTION - LABOR COSTING
Specific Application: Labor Costing
Specific Industry: Construction
System Requirements: HP
Operating System: MPE IV
Source Language: RPG, Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1971

CONSTRUCTION COMPUTER CONTROL CORP.
HISTORICAL COST ANALYSIS
Specific Application: Estimating
Specific Industry: Construction
System Requirements: Burroughs 5800, 6900, 7900
Operating System: MCP
Source Language: Cobol, Algol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Time-Sharing
Number Installed: 350
Date First Installed: 1969
(See Vendor Profile Page V-23)

CONSTRUCTION COMPUTER CONTROL CORP.
JOB COST
Specific Industry: Construction
System Requirements: Burroughs 5800, 6900, 7900
Operating System: MCP
Source Language: Cobol, Algol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Time-Sharing
Number Installed: 350
Date First Installed: 1969

CPSI
JOB COST SYSTEM
Specific Industry: Construction
System Requirements: Altos ACS 580; NCR 9050; Columbia MPC; IBM XT
Operating System: Unix; Xenix; MOS
Source Language: RM Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 6
Date First Installed: 1979
(See Vendor Profile Page V-30)

CPSI
JOB ESTIMATING SYSTEM
Specific Industry: Construction
System Requirements: Altos ACS 580; NCR 9050; Columbia MPC; IBM XT
Operating System: Unix; Xenix; MOS
Source Language: RM Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Date First Installed: 1979

CROWN SOFTWARE SYSTEMS, INC.
JOB COST ACCOUNTING
Specific Application: Job Costing For Electrical and Mechanical Contractors
Specific Industry: Manufacturing
System Requirements: Datapoint 8000 Series
Operating System: RMS
Memory Required: 256K bytes
Source Language: Databus
Purchase Terms: Purchase; Rental; Lease
Price: $7,500 to $30,000
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-31)

CTI LTD., INC.
ACTION/GENERAL CONTRACTOR JOB COST
Specific Application: Job Cost For General Contractor
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-32)

CTI LTD., INC.
ACTION/HOME BUILDER JOB COST
Specific Application: Job Cost For Home Builder
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 3
Date First Installed: 1978

CTI LTD., INC.
ACTION/JOB COST
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes

Purchase Terms: Purchase
Price: $1,000
Number Installed: 16
Date First Installed: 1978

GTI LTD., INC.
JOB COST FOR S/34 REPORTS & SYS CAPABILITIES
Specific Industry: Construction
System Requirements: IBM
Operating System: CPF
Memory Required: 512K bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500

GTI LTD., INC.
JOB COST CONTROL FOR S/38 REPORTS
Specific Industry: Construction
System Requirements: IBM
Memory Required: 64K bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Date First Installed: 1982

DATAMATION SERVICES, INC.
JOB COST
Specific Industry: Manufacturing, Engineering, Construction
System Requirements: Prime Series 50
Operating System: Primos
Memory Required: 1M bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 6
Date First Installed: April 1979
(See Vendor Profile Page V-36)

DATA — TEK
JOB COST ACCOUNTING SYSTEM
Specific Application: Labor, Direct Purchasing, A/P, P/R, Inventory
Specific Industry: Engineering
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $10,000
Number Installed: 2
Date First Installed: 1980
(See Vendor Profile Page V-38)

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
JOB COST SYSTEM
Specific Industry: Manufacturing
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200
(See Vendor Profile Page V-42)

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
ROUTINE SYSTEM
Specific Application: Quick Reaction to Changing Labor Costs, Production Flow Aid
Specific Industry: Manufacturing
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200

ENERGY MANAGEMENT ASSOCIATES, INC.
PERMOD III
Specific Application: Electric Utility Production Costing Model For Fuel Budgeting and Resource Planning
System Requirements: IBM
Operating System: MVS; CMS; DOS
Source Language: Fortran, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: 1978
(See Vendor Profile Page V-44)

GOODE BUSINESS SYSTEMS, INC.
PACE
Specific Application: Cost Estimation
Specific Industry: Printing
System Requirements: Central
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Date First Installed: 1977
(See Vendor Profile Page V-48)

HYDRATEC, INC.
JOB COSTING
Specific Industry: Construction
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Language: Basic 2
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-53)

INTERNATIONAL PROGRAMMING LABORATORIES CORP.
JOB COST ACCOUNTING
Specific Industry: Construction
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG, RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $9,000
Number Installed: 300
Date First Installed: 1977
(See Vendor Profile Page V-58)

IT, INC.
SAGE
Specific Application: Estimation Of Item Cost to Develop Unit Place Prices
System Requirements: HP 70, 80, 125, 40
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,295
Number Installed: 500
Date First Installed: 1980
(See Vendor Profile Page V-59)

JACOBSEN & ASSOCIATES, INC.
WORK IN PROCESS JOB COST
Specific Application: Work In Process Job Costing
Specific Industry: Manufacturing
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 20
Date First Installed: July 1971
(See Vendor Profile Page V-58)

JAMES L. SELLERS & ASSOCIATES
INTERACTIVE JOB COST SYSTEM IBCS
Specific Industry: Construction
System Requirements: NCR I-8230, I-8020, I-8040, I-8250
Operating System: IMOS III; IMOS V; IRX
Memory Required: 1K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 5
Date First Installed: October 1983
(See Vendor Profile Page V-59)

J. D. EDWARDS & CO.
JOB COST
Specific Industry: Insurance
System Requirements: IBM System/36, System/34, System/38
Operating System: CPF; SSP
Memory Required: 128K bytes
Source Language: RPG-2, 3
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $9,000
Number Installed: 100
Date First Installed: 1980
(See Vendor Profile Page V-59)

KPG COMPUTER SYSTEMS
JOB COST ACCOUNTING
System Requirements: Sperry 9030
Operating System: OS/3
Memory Required: 256K bytes
Source Language: Ansi 74 Cobol
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 14
Date First Installed: September 1973
(See Vendor Profile Page V-61)

LIBRA PROGRAMMING, INC.
BILLING/COSTING
Specific Application: Billing/Invoicing For Job Costing
Specific Industry: Manufacturing, Wholesale/Distribution, Construction
System Requirements: IBM System/23
Memory Required: 96K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Lease
Price: $2,660
Number Installed: 150
Date First Installed: August 1981
(See Vendor Profile Page V-62)

LOGICAL MINICOMPUTERS OF ERIE, INC.
TOOL SHOP SYSTEM
Specific Application: Job Costing and General Accounting For Tool Shops
Specific Industry: Manufacturing
System Requirements: Point 4; Digidyne
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: June 1979
(See Vendor Profile Page V-63)

MADISON DATA SYSTEMS, INC.
JOB COSTING
Specific Industry: Real Estate
System Requirements: DG
Operating System: DOS; AOS; RDOS; AOS/VS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

MANAGEMENT ASSISTANCE, INC.
JOB COSTING MANAGEMENT SYSTEM
Specific Industry: Construction
System Requirements: Basic 4
Operating System: BOS
Source Language: Basic
Source Code Available: No
Purchase Terms: Lease
(See Vendor Profile Page V-64)

MANAGEMENT COMPUTER SERVICE, INC.
JOB COSTING
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic, Basic S+
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 10
Date First Installed: 1978
(See Vendor Profile Page V-64)

MANAGEMENT SERVICES, INC.
JOB COSTING
System Requirements: PDP-11/70
Operating System: RSTS/E
Source Language: Basic S+
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,200 to $1,500
Number Installed: 500
(See Vendor Profile Page V-65)

MSBA
JOB COSTING
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX; Altos 586; Zilog System 8000
Operating System: RSTS/E; VMS; Xenix; Unix
Memory Required: 64K bytes
Source Language: Dibol, Sbibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,250 to $4,000
Number Installed: 100
Date First Installed: 1982
(See Vendor Profile Page V-67)

MCDONNELL DOUGLAS AUTOMATION CO.
COST PLANNING AND EVALUATION SYSTEM
Specific Application: Project Costing and Estimating
Specific Industry: Manufacturing, Construction, Government, Transportation
System Requirements: IBM 370, 400X, 303X; DEC
Operating System: MVS; VM/CMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $60,000
Number Installed: 100
Date First Installed: June 1973
(See Vendor Profile Page V-67)

MCDONNELL DOUGLAS AUTOMATION CO.
SITEX - CONSTRUCTION COST ESTIMATING SYSTEM
Specific Application: Construction/Project Cost Estimate and Control
System Requirements: IBM 308X, 303X, 43XX
Operating System: OS/VS; MVS
Memory Required: 1.0M bytes
Source Language: Cobol, Pascal
Source Code Available: Yes; $200
Purchase Terms: Purchase
Price: $70,000
Date First Installed: September 1981

MDS COMPUTER BUSINESS APPLICATIONS, INC.
JOB COSTING
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RT-11; RSTS/E; VMS
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
(See Vendor Profile Page V-72)

MDS COMPUTER BUSINESS APPLICATIONS, INC.
STANDARD PRODUCT COSTING
Specific Application: Product Costing
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RT-11; RSTS/E; VMS
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100

MINICOMPUTER CONCEPTS, INC.
CONSTRUCTION MANAGEMENT SYSTEM (PROMAK)
Specific Application: Integrated Construction Management System
Specific Industry: Construction
System Requirements: Ultimate; General Automation; Microdata; ADDS Mentor
Operating System: Pick
Memory Required: 8.4M bytes
Source Language: Data Basic, Recall, English
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $18,000
Number Installed: 5
Date First Installed: May 1980
(See Vendor Profile Page V-72)

MR. SOFTWARE
JOB COSTING
Specific Application: JOB Costing
System Requirements: IBM System/23, System/34, System/36, 5110
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 200
(See Vendor Profile Page V-74)

NEAL NELSON & ASSOCIATES
JOB COSTING
Specific Application: Job Costing With Complete History of Materials and Labor Usage
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 2
Date First Installed: May 1983
(See Vendor Profile Page V-75)

NEW ENGLAND SYSTEMS TECHNOLOGY
JOB COSTING
Specific Industry: Manufacturing, Construction, Printing
System Requirements: DG MicroPDP, Nova, Eclipse
Operating System: DOS; RDOS; AOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: 1977
(See Vendor Profile Page V-75)

NORTHEASTERN DATA PROCESSING, INC.
JOB COSTING
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic 2
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-76)

ON/TRAK DATA SYSTEMS
HOME BUILDING MANAGEMENT SYSTEM
Specific Application: Job Cost/Cost Estimating
Specific Industry: Construction
System Requirements: TI; IBM PC
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Anal 74 Cobol, RM Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 4
Date First Installed: 1980
(See Vendor Profile Page V-76)

O-MP SYSTEMS
CONTRACTORS JOB COSTING.
Specific Industry: Construction
System Requirements: STI 5000, 6000
Operating System: Unix
Memory Required: 64K bytes
Source Language: Basic X, C
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 8
Date First Installed: January 1982
(See Vendor Profile Page V-76)

PROFESSIONAL BUSINESS COMPUTER SYSTEMS, INC.
JOB COST
Specific Industry: Wholesale/Distribution, Accounting
System Requirements: TI DS990
Operating System: DX-10; Unix
Memory Required: 256K bytes
Source Language: Cobol, RPG
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-83)

SOS, INC.
PRINTER
Specific Industry: Printers
System Requirements: DG Nova; Point 4; Bytronics
Operating System: Iris; Bits
Memory Required: 32K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
(See Vendor Profile Page V-84)

STEPHEN W. LEVY, INC.
JOB COST SYSTEM
Specific Industry: Construction
System Requirements: Datapoint
Operating System: DOS
Memory Required: 32K bytes
Source Language: Databus
Source Code Available: Yes
Price: $500
Number Installed: 20
Date First Installed: January 1980
(See Vendor Profile Page V-95)

SYTEK, INC.
JOB COSTING WITH PAYROLL
System Requirements: DEC Decmate I, Decmate II
Operating System: COS-310
Memory Required: 32K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
(See Vendor Profile Page V-100)

TIMBERLINE SYSTEMS, INC.
ACCUBID
Specific Application: Construction Estimating
Specific Industry: Construction
System Requirements: TI Business System
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Monthly License
Price: $8,500
Number Installed: 67
Date First Installed: September 1981
(See Vendor Profile Page V-100)

TIMBERLINE SYSTEMS, INC.
JOB COSTING
Specific Industry: Construction
System Requirements: TI Business System
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Monthly License
Price: $4,900
Number Installed: 310
Date First Installed: May 1980

UNIQUE DIGITAL TECHNOLOGIES
SPIDER II — JOB COSTING
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,550
Date First Installed: March 1983
(See Vendor Profile Page V-105)

UNITED SYSTEMS AND SOFTWARE, INC.
CONTRAC
Specific Application: Payroll, Job Cost, G/L, A/P, Purchase Order
Specific Industry: Construction
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic+
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 6
Date First Installed: January 1980
(See Vendor Profile Page V-108)

WESTERN DATA SYSTEMS
CONTRACT MANAGEMENT
Specific Application: Government Contract Job Costing

Specific Industry: Manufacturing; Construction
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000
Number Installed: 2
Date First Installed: September 1980
(See Vendor Profile Page V-108)

WILMARK, INC.
JOB COST
System Requirements: Burroughs B20; Convergent AWS, IWS
Operating System: BTOS
Memory Required: 384K bytes
Source Language: Adapt
Source Code Available: Yes
Purchase Terms: Purchase
Price: $795
Number Installed: 200
Date First Installed: September 1978
(See Vendor Profile Page V-109)

WOLF DATA SERVICES, INC.
JOB COST AND BILLING SYSTEM
Specific Application: Job Costing and Control
System Requirements: Datapoint; Prime 50 Series
Operating System: RMS; Primos; DOS
Source Language: Cobol, Datebus Datashare
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,000
Number Installed: 5
Date First Installed: November 1982
(See Vendor Profile Page V-109)

ZELTNER ASSOCIATES, INC.
JOB COSTING
System Requirements: Wang 2200; IBM System/23
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-110)

MRP

APTECH
PRO III - MRP II
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Primos; Honeywell; IBM 30XX; DEC VAX
Operating System: Information; Pick
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $11,000 to $75,000
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-3)

ARBS INC.
MRP
Specific Industry: Manufacturing
System Requirements: HP; PE
Operating System: MPE; OS/32; Reliance
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $50,000
(See Vendor Profile Page V-3)

AMERICAN SOFTWARE, INC.
MATERIAL REQUIREMENTS PLANNING
Specific Industry: Manufacturing
System Requirements: IBM 870, 300X, 43XX
Operating System: MVS
Memory Required: 100K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 18
Date First Installed: 1975
(See Vendor Profile Page V-5)

BOEING COMPUTER SERVICES CO.
PRODUCTION MANAGEMENT SYSTEM (PMS)
Specific Application: Manufacturing Planning and Control
Specific Industry: Manufacturing
System Requirements: HP 3000
Operating System: MPE
Source Language: HP Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1977
(See Vendor Profile Page V-13)

BURROUGHS CORP.
PACS (PRODUCTION ACCOUNTING CONTROL SYSTEMS)
Specific Application: MRP Closed Loop
Specific Industry: Manufacturing
System Requirements: Burroughs B86, B930, B1960
Operating System: MCP
Memory Required: 512K bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental; Lease
Price: $5,775 to $29,367
Number Installed: 39
Date First Installed: October 1982
(See Vendor Profile Page V-14)

COMPUTER SYSTEMS & APPLICATIONS, INC.
MATERIALS MANAGEMENT INFORMATION SYSTEM
Specific Application: Inventory and Material Planning and Control
Specific Industry: Manufacturing, Wholesale/Distribution, Medical, Construction
System Requirements: IBM 43XX, 30XX
Operating System: MVS
Source Language: Cobol, Command Level C, IDMS or IMS Data Base
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-28)

DALY & WOLCOTT, INC.
MATERIAL AVAILABILITY SHORTAGE SYSTEM
Specific Application: Helps Managers Increase Coordination Between Raw Material Supplies and Manufacturing Requirements
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 15
Date First Installed: January 1982
(See Vendor Profile Page V-33)

DATAMATION SERVICES, INC.
MRP
Specific Industry: Manufacturing
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 1M bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000
Number Installed: 6
Date First Installed: January 1978
(See Vendor Profile Page V-36)

DATAMATION, INC.
MANUFACTURING ORDER SYSTEM
System Requirements: Prime
Operating System: Primos
Memory Required: 528K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: January 1975
(See Vendor Profile Page V-39)

DATATRAC CORP.
DATATRAT MANUFACTURING PROD CONTROL SYSTEM
Specific Industry: Manufacturing
System Requirements: DEC PDP-11
Operating System: TSX-11+
Memory Required: 128K bytes
Source Language: Dibol, Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $3,000
Number Installed: 3
Date First Installed: January 1983
(See Vendor Profile Page V-39)

DIMENSION DATA, INC.
RAMS - MANUFACTURING/COSTING
Specific Application: Calculates Material Requirements, Maintains Formulas and Costs
Specific Industry: Food Processing
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP; CPF
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,900
Number Installed: 2
Date First Installed: 1984
(See Vendor Profile Page V-41)

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
MATERIAL REQUIREMENTS PLANNING
Specific Industry: Manufacturing
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200
(See Vendor Profile Page V-42)

ERSLING ASSOCIATES, INC.
MANUFACTURING THOUGHTWARE SYSTEMS
Specific Application: MRP/MRP II Resource Planning
Specific Industry: Manufacturing, Engineering, Wholesale/Distribution, Construction
System Requirements: Prime
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $45,000
Number Installed: 5
(See Vendor Profile Page V-43)

FORMATION, INC.
FORMAN
Specific Application: Third-Generation MRP II System
Specific Industry: Manufacturing
System Requirements: IBM 370, 4300; Formation F4000

Operating System: VM
Memory Required: 1.0M bytes
Source Language: BPL (PL/1)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000 to $100,000
Number Installed: 6
Date First Installed: 1981
(See Vendor Profile Page V-47)

HONEYWELL, INC.
MRS MATERIAL REQUIREMENTS PLANNING
Specific Application: Provides Net Change Material Requirements Planning of Component Material Items
Specific Industry: Manufacturing
System Requirements: Honeywell DPS
Operating System: GCOS-8
Purchase Terms: Purchase
Price: $23,000
(See Vendor Profile Page V-52)

INFORMATICS GENERAL CORP.
PRODUCTION V
Specific Application: Closed Loop MRP System
Specific Industry: Manufacturing
System Requirements: IBM 360/370, 4300, 330, 3000
Operating System: DOS/VSE; MVS; OS/VS2
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $80,000 to $129,000
Number Installed: 3
Date First Installed: July 1982
(See Vendor Profile Page V-54)

INTERNATIONAL PROGRAMMING LABORATORIES CORP.
MANAGEMENT RESOURCE PLANNING II
Specific Application: MRP
System Requirements: IBM System/38, System/36, System/34
Operating System: CPF; SSP
Source Language: RPG-II, RPG, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000 to $90,000
Number Installed: 50
Date First Installed: 1980
(See Vendor Profile Page V-58)

JACOBSEN & ASSOCIATES, INC.
NET MATERIAL STATUS
Specific Application: Physical Inventory in Support (MRP)
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 55
Date First Installed: January 1971
(See Vendor Profile Page V-59)

KEY SYSTEMS, INC.
PROPITKEY MANUFACTURING CONTROL SYSTEM
Specific Application: MRP
Specific Industry: Manufacturing
System Requirements: DEC PDP-11/23; TVI; IBM PC; Micromation Mariner
Operating System: RSX-11M+
Memory Required: 56K bytes
Source Language: RM Cobol
Source Code Available: No
Purchase Terms: Lease
Number Installed: 111
Date First Installed: September 1980
(See Vendor Profile Page V-60)

LOGICAL DESIGN CORP.
MATERIAL REQUIREMENTS PLANNING
Specific Industry: Manufacturing
System Requirements: Burroughs B90, B900, B1900
Operating System: CMS; CMS; CMS
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200 to $3,200
Date First Installed: 1979
(See Vendor Profile Page V-63)

MADISON DATA SYSTEMS, INC.
MRP
Specific Industry: Manufacturing
System Requirements: DG
Operating System: AOS; AOS/VS; RDOS; DOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

MANAGEMENT SCIENCE AMERICA, INC. (MSA)
THE MSA MANUFACTURING/MRP-2 SYSTEM
Specific Application: Manufacturing (MRP) System
Specific Industry: Manufacturing
System Requirements: IBM 370, 3000, 4300
Operating System: DOS/VS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 106
Date First Installed: 1977
(See Vendor Profile Page V-65)

MANUFACTURING SYSTEMS, INC. OF MILWAUKEE
MRP PLUS
Specific Application: MRP, Accounting and Financial
Specific Industry: Manufacturing
System Requirements: Wang VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $48,000
Number Installed: 3
Date First Installed: June 1981
(See Vendor Profile Page V-66)

MANUFACTURING SOLUTIONS & SYSTEMS, INC.
MRP
Specific Application: Prodution, Inventory Control, Job Costing, Requirements Planning
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 28
Date First Installed: 1982
(See Vendor Profile Page V-68)

MANUFACTURING SOLUTIONS & SYSTEMS, INC.
PURCHASING SYSTEM FORMAL
Specific Industry: Manufacturing
System Requirements: IBM System/34
Operating System: SSP; DOS
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 3
Date First Installed: April 1982

MCRA
BASE MATERIAL REQUIREMENT PLANNING (BMRP)
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX; Altos 586; Zilog System 8000
Operating System: RSTS/E; VMS; Xenix; Unix
Memory Required: 48K bytes
Source Language: Dibol, Bolbol
Purchase Terms: Purchase
Price: $1,250 to $4,000
Number Installed: 35
Date First Installed: 1982
(See Vendor Profile Page V-67)

MCRA
FULL MATERIAL REQUIREMENT PLANNING (FMRP)
Specific Industry: Manufacturing
System Requirements: DEC PDP-11; HP 3000; Wang VS; Altos 68000
Operating System: RSTS/E; MPE; VS; RM/COS
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983

MCDONNELL DOUGLAS AUTOMATION CO.
LINE ITEM STATUS SYSTEM
Specific Application: Material and Equipment Control Drawing Tracking
Specific Industry: Manufacturing, Engineering, Construction
System Requirements: IBM 3033; CDC Cyber 170 Series; DEC VAX-11/780
Operating System: OS/VS; NOS; VMS
Memory Required: 350K bytes
Source Language: Ansi Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $75,000
Number Installed: 80
(See Vendor Profile Page V-67)

MDBC, INC.
MP MANUFACTURING SYSTEM
Specific Application: MRP, Order Entry, Data Base Maintenance, Bill of Materials
Specific Industry: Manufacturing
System Requirements: HP 3000
Operating System: MPE
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase, Lease
Price: $40,000 to $60,000
Number Installed: 2
Date First Installed: September 1979
(See Vendor Profile Page V-70)

MINI-COMPUTER BUSINESS APPLICATIONS, INC.
BASE MATERIAL REQUIREMENTS PLANNING
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RT-11; RSTS/E
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
(See Vendor Profile Page V-72)

NGA CORP.
REQUIREMENT PLANNING
Specific Application: Requirement Planning
Specific Industry: Manufacturing
System Requirements: DEC PDP, VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-75)

NORTHEAST DATA SYSTEMS INC - MANUFACTURING MGMT & CONTROL
Specific Application: Integrated Net Change MRP System
Specific Industry: Manufacturing
System Requirements: Prime; Ultimate; ADDS Mentor
Operating System: Pick
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $30,000 to $70,000
Number Installed: 35
Date First Installed: 1979
(See Vendor Profile Page V-76)

O-EP SYSTEMS
PRODUCTION CONTROL THROUGH MRP
Specific Application: Production Control
System Requirements: STI 6080, 8000
Operating System: Unix
Memory Required: 64K bytes
Source Language: Basic, C
Source Code Available: No

Purchase Terms: Purchase
Price: $3,000
Number Installed: 8
Date First Installed: January 1982
(See Vendor Profile Page V-79)

PRAT MAVERICK MITCHELL & CO.
MRP
Specific Industry: Manufacturing
System Requirements: Wang
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-80)

RATH & STRONG SYSTEMS PRODUCTS, INC.
PRODUCTION AND INVENTORY OPTIMIZATION SYSTEM
Specific Application: MRP II
Specific Industry: Manufacturing, Engineering, Government, Aerospace
System Requirements: IBM 360, 370, 303X; DEC VAX-11/780
Operating System: OS/VS; MVS; DOS; VMS
Memory Required: 2M bytes
Source Language: Arial Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $36,000
Number Installed: 40
(See Vendor Profile Page V-82)

R. H. RUSSELL & CO., INC.
MATERIAL REQUIREMENTS PLANNING
System Requirements: Wang VS
Operating System: VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: July 1983
(See Vendor Profile Page V-87)

STROUD AND ASSOCIATES
CROP COSTING
Specific Industry: Agriculture
System Requirements: IBM System/23, System/36

Operating System: BSP
Memory Required: 64K bytes
Source Language: Basic, RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 4
Date First Installed: September 1982
(See Vendor Profile Page V-86)

SYSTEM AUTOMATION CORP.
MATERIAL REQUIREMENTS PLANNING
System Requirements: RP 3000; Convergent
Operating System: MPE; CTOS
Memory Required: 256K bytes
Source Language: Cobol (-PP)
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Date First Installed: 1979
(See Vendor Profile Page V-88)

TELECOMP, INC.
MATERIALS REQUIREMENT PLANNING
Specific Industry: Manufacturing
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,700
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-101)

TRES SYSTEMS, INC.
MATERIALS MANAGEMENT SYSTEM
Specific Application: Materials Forecasting, Requirements Planning, A/P, Purchasing and Stores Control
System Requirements: IBM 370, 4300, 303X
Operating System: OS/VS; MVS; DOS
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1980
(See Vendor Profile Page V-104)

TRES SYSTEMS, INC.
MATERIALS FORECASTING/PLANNED REQUIREMENTS
Specific Application: Materials Forecasting/Planned Requirements
System Requirements: IBM 303X, 370, 4300
Operating System: DOS; OS/VS; MVS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1972

VANDAM DIGITAL TECHNOLOGIES
SPIDER II-BASED ERP
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,350
Date First Installed: March 1983
(See Vendor Profile Page V-105)

WALKER INTERACTIVE PRODUCTS, INC.
II/MM
Specific Application: Materials Management
System Requirements: IBM 4300 Series, 308X, 360/370; HP 3000
Operating System: SSX; DOS/VS; MVS; DOS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 175
Date First Installed: 1977
(See Vendor Profile Page V-107)

WCS COMPUTER SERVICES, INC.
MATERIALS MANAGEMENT
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: January 1985
(See Vendor Profile Page V-108)

WESTERN DATA SYSTEMS
MATERIAL REQUIREMENT PLANNING SYSTEM
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 22
Date First Installed: 1980
(See Vendor Profile Page V-109)

WHITE HAT SYSTEMS, INC.
MATERIALS REQUIREMENTS PLANNING
Specific Application: Materials Planning
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Source Language: Basic, Basic Plus 2
Purchase Terms: Purchase; Rental; Lease; Time-Sharing
Date First Installed: 1974
(See Vendor Profile Page V-109)

XEROX CORP.
MATERIAL REQUIREMENT PLANNING
Specific Application: Utilities Bill of Materials, Forecasts Customer Stock Back Order and Inventory Quantities
Specific Industry: Manufacturing
System Requirements: IBM 370, 303X, 4300
Operating System: SSX; OS/VS; OS/VS1; MVS
Memory Required: 1.5M bytes
Source Language: Xerox Proprietary
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-109)

Numeric Control

INTERGRAPH DATA SYSTEMS CORP.
CCX-TEK
Specific Application: Produces Tapes to Run Numerically Controlled Shafer
System Requirements: HP 9836C, 9845C
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $9,500
Number Installed: 3

Date First Installed: October 1982
(See Vendor Profile Page V-40)

SLIGAM
SLIGAM
Specific Application: Manufacturing of Mechanical Parts
Specific Industry: Manufacturing
System Requirements: Apollo
Operating System: Aegis
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $25,000 to $60,000
Date First Installed: 1984
(See Vendor Profile Page V-44)

GENERAL ELECTRIC
CAMPA
Specific Application: Numerical Control Machine Tape For Sculpture Services
Specific Industry: Manufacturing
System Requirements: DEC VAX; IBM
Operating System: VMS; MVS
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-45)

GENERAL ELECTRIC
SIGAM
Specific Application: Direct Numerical Control With Machine Monitoring and Reporting

Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX-11
Operating System: RSX-11M; VMS
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1980

GENERAL ELECTRIC NCTS
Specific Application: Creates Numerically Controlled Tapes
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX-11; Honeywell 66
Operating System: RSX-11M; VMS; GCOS
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1980

GENERAL ELECTRIC CAE INTERNATIONAL, INC.
SE-ADAPT
Specific Application: NC Part Programming
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: VMS; GCOS; RSX-11M
Memory Required: 262K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $16,000 to $35,000
Number Installed: 2
(See Vendor Profile Page V-46)

GENERAL ELECTRIC CAE INTERNATIONAL, INC.
SCPL
Specific Application: NC Part Programming
Specific Industry: Manufacturing
System Requirements: DEC PDP-11; Honeywell 6000
Operating System: RSX-11M; GCOS
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 1

GRAFTEK, INC.
NUMERICAL CONTROL
Specific Application: Creates Numerically Controlled Tool Paths
Specific Industry: Engineering
System Requirements: Gould Concept/32
Operating System: MPX
Memory Required: 1.0M bytes
Source Language: Fortran, Basic
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-50)

HERRICK ASSOCIATES, INC.
60/34
Specific Application: Tracks Items by Lot Number; Accounts Receivable, Performance Payments, Inventory Control, Order Entry and Numeric Control
Specific Industry: Interior Designer
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-51)

HOLSUM AND ASSOCIATES
CRITICAL PATH SCHEDULING
Specific Industry: Manufacturing
System Requirements: Wang 2200
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 5
Date First Installed: 1982
(See Vendor Profile Page V-52)

INFORMATION CONTROL CORP.
COMMAND IV
Specific Application: Numerical Control Tape Prep System Compiles Language Into Machine Tool Instructions
Specific Industry: Manufacturing
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $19,500
Number Installed: 3
Date First Installed: November 1982
(See Vendor Profile Page V-55)

INFORMATION CONTROL CORP.
COMMAND IV VERSION 2.1
Specific Application: NC Data Preparation System
Specific Industry: Manufacturing, Engineering
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $22,000
Date First Installed: March 1983

MANUFACTURING DATA SYSTEMS, INC.
COMPACT II SERIES 300
Specific Application: Assist Programming For Numerically Controlled Machines
Specific Industry: Metal Working
System Requirements: DG Nova; DEC PDP-11; IBM
Operating System: VM/CMS; OS/VS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000 to $60,000
Date First Installed: September 1976
(See Vendor Profile Page V-56)

MANUFACTURING DATA SYSTEMS, INC.
COMPACT II SERIES 400
Specific Application: Complete Assist Programing for Numerically Controlled Machines
Specific Industry: Metal
System Requirements: DEC PDP-11; IBM; DG Nova
Operating System: VM/CMS; VM
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $30,000 to $100,000
Date First Installed: June 1974

MANUFACTURING DATA SYSTEMS, INC.
NC GRAPHICS SERIES 400
Specific Application: Complete Assist Programming For Numerically Controlled Machine Tools
Specific Industry: Metal
System Requirements: IBM; DG Nova Eclipse; DEC PDP-11
Operating System: VM/CMS; VM
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $50,000 to $120,000
Date First Installed: March 1982

TECHMARE COMPUTING CO.
CAM/TECH CONTOURING SYSTEM
Specific Application: Burning/Nibbling, Contouring
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, Micro PDP
Operating System: RT-11; RSX-11M
Memory Required: 64K bytes
Source Language: Fortran 4
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: March 1982
(See Vendor Profile Page V-101)

TECHMARE COMPUTING CO.
CAM/TECH I (COMPUTER-AIDED MANUFACTURING TECHNICAL SYSTEM)
Specific Application: Numeric Control Punch Press
Specific Industry: Manufacturing, Engineering
System Requirements: DEC PDP-11, Micro PDP
Operating System: RT-11
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000 to $60,000
Number Installed: 150

TECHMARE COMPUTING CO.
CAM/TECH II
Specific Application: Enhanced Punch Press; Numeric Control With Graphics
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, Micro PDP
Operating System: RT-11; RSX-11M
Memory Required: 64K bytes
Source Language: Fortran 4
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 180
Date First Installed: 1974

TECHMARE COMPUTING CO.
CONVERSION PROGRAM
Specific Application: Numeric Control Tape Format, Language Conversion
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, Micro PDP
Operating System: RT-11; RSX-11M
Memory Required: 64K bytes
Source Language: Fortran 4
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 9
Date First Installed: 1980

TECHMARE COMPUTING CO.
DNC ENHANCEMENT
Specific Application: DNC
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, Micro PDP
Operating System: RT-11; RSX-11M
Memory Required: 64K bytes
Source Language: Fortran 4
Purchase Terms: Purchase
Number Installed: 12
Date First Installed: 1978

TECHMARE COMPUTING CO.
TAPE PROOFING
Specific Application: Tape Plotting
Specific Industry: Manufacturing
System Requirements: DEC PDP, Micro PDP
Operating System: RT-11; RSX-11M
Memory Required: 64K bytes
Source Language: Fortran 4
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 6
Date First Installed: 1978

TRI COMPUTER SYSTEMS, INC.
PREP-MASTER SYSTEM NC
Specific Application: Numeric Control DNC Programming System
Specific Industry: Manufacturing, Engineering
System Requirements: Tektronix 4052A, 4054A
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $8,000
Number Installed: 15
Date First Installed: September 1979
(See Vendor Profile Page V-103)

Process Control

AMATEC, INC.
CIMP
Specific Application: Process Control
Specific Industry: Chemical
System Requirements: DEC PDP-11
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Cmap, Fortran, Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 200
Date First Installed: September 1974
(See Vendor Profile Page V-5)

BATAX, INC.
MANUFACTURING CONTROLS SYSTEM
Specific Application: Manufacturing Control
Specific Industry: Engineering, Retail, Construction
System Requirements: Burroughs
Operating System: CMS
Source Language: RPG-II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Date First Installed: 1972
(See Vendor Profile Page V-36)

FRANKEL ENGINEERING LABORATORIES, INC.
N/C PROGRAMMING SYSTEM
Specific Application: Programming System For Numerically Controlled Machines
Specific Industry: Manufacturing, Engineering
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 4
Date First Installed: 1979
(See Vendor Profile Page V-47)

GATCO TOOHE
CLP
Specific Application: Process Control
Specific Industry: Manufacturing
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Date First Installed: 1983
(See Vendor Profile Page V-48)

HENDERSON INDUSTRIES
BATCH WEIGHING PROCESS
Specific Application: Controls Feeding and Cutting of Materials Flow When Predetermined Batch Weight Has Been Reached
System Requirements: Intel 8085
Source Language: PLM
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 80
Date First Installed: 1976
(See Vendor Profile Page V-51)

HERLATTY-PAGGARD CO.
HP PROCESS MONITORING AND CONTROL/1000
Specific Application: System for Monitoring and Direct/Supervisory Control of Continuous Industrial Processes
Specific Industry: Manufacturing
System Requirements: HP 1000F
Operating System: RTE-4/VM
Memory Required: 512K bytes
Source Language: Fortran
Purchase Terms: Purchase
(See Vendor Profile Page V-52)

IBM
MANUFACTURING MONITORING SYSTEM V2
Specific Application: Real-Time Monitoring of Plant Floor Activities and Resources
Specific Industry: Manufacturing
System Requirements: IBM 370
Operating System: OS/VS; DOS/VS
Purchase Terms: Rental; Lease
(See Vendor Profile Page V-53)

INNOVATEK MICROSYSTEMS, INC.
SATT (STAND-ALONE TERMINAL INTERFACE)
Specific Application: Real-Time Operating Program For Dedicated Systems
Specific Industry: Manufacturing, Process Control
System Requirements: DEC PDP-11
Memory Required: 4K bytes
Source Language: Macro
Source Code Available: Yes
Purchase Terms: Purchase
Price: $425
Date First Installed: 1981
(See Vendor Profile Page V-56)

KELTRONEX
DYE PROCESS MANAGEMENT
Specific Application: Dye House Control Systems Software System 2000
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $10,000 to $25,000
Number Installed: 50
Date First Installed: 1977
(See Vendor Profile Page V-60)

MANAGEMENT SYSTEMS, INC.
FORMULA MANUFACTURING
Specific Application: Manufacturing Package For Flow Products (Food, Oil, Chemicals)
Specific Industry: Manufacturing
System Requirements: IBM 4300, PC, Series/1; DEC 1180
Operating System: Pick
Memory Required: 64K bytes
Source Language: Basic, Procedural English
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $50,000
Number Installed: 30
(See Vendor Profile Page V-65)

NEW ENGLAND MANAGEMENT SERVICES
PROCESS MANUFACTURING
Specific Application: Discrete Manufacturing
Specific Industry: Manufacturing
System Requirements: Wang 2200, VS
Operating System: Basic II
Memory Required: 128K bytes
Source Language: Basic II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $28,000 to $48,000
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-75)

OMNI SYSTEMS, INC.
Q-DAS
Specific Application: Process Control
Specific Industry: Nuclear Plants
System Requirements: Modcomp; DEC VAX; Gould/SEL
Operating System: MAX IV; VMS; MPX-32
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $100,000
Number Installed: 1
Date First Installed: June 1983
(See Vendor Profile Page V-84)

SCIENTIFIC SYSTEMS SERVICES, INC.
JVPICS
Specific Application: Process Information and Control System
Specific Industry: Manufacturing
System Requirements: HP; DEC VAX, PDP-11; Modcomp Classic
Operating System: RTE; VMS; RSX-11M; MAX IV
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 20
Date First Installed: April 1980
(See Vendor Profile Page V-89)

SIGMA TECH, INC.
STRIP
Specific Application: Minimize Scrap Losses
Specific Industry: Metals
System Requirements: IBM Series/1, 4300
Operating System: RPS; VM/CMS
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease; Time-Sharing
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-93)

STAFF COMPUTER TECHNOLOGY CORP.
PRO
Specific Application: Process Control
Specific Industry: Manufacturing
System Requirements: DEC LSI-11
Memory Required: 24K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 500
Date First Installed: September 1978
(See Vendor Profile Page V-95)

SYSTEMS CONTROL, INC.
PCS
Specific Application: Process Control System
System Requirements: IBM; DEC VAX-11/780
Operating System: VMS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-98)

THE SYSTEMS PRACTICE, INC.
RPM-REPETITIVE PROCESS MANUFACTURING
System Requirements: DEC VAX, PDP-11
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 2
Date First Installed: 1984
(See Vendor Profile Page V-99)

SYSTRAN CORP.
PID LOOP CONTROL
Specific Application: Process Control
Specific Industry: Manufacturing
System Requirements: Analog Devices
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: March 1983
(See Vendor Profile Page V-109)

Production Control

AMERICAN SOFTWARE, INC.
CAPACITY PLANNING
Specific Application: Production Control
Specific Industry: Manufacturing
System Requirements: IBM 370, 3000, 4300
Operating System: MVS
Memory Required: 100K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1978
(See Vendor Profile Page V-5)

APRO SYSTEMS, INC.
PLANT INFORMATION PIECEWORK PAYROLL
Specific Application: Apparel Plant Production Control Using Machine-Readable Tickets
Specific Industry: Retail
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1982
(See Vendor Profile Page V-8)

AUTOMATED QUILL, INC.
PAS
Specific Application: Printers Accounting and Information System
Specific Industry: Graphic Arts
System Requirements: DG MV Series
Operating System: AOS; AOS/VS
Memory Required: 2.0M bytes
Source Code Available: Yes; $80,000
Purchase Terms: Purchase
Price: $40,000
Number Installed: 24
(See Vendor Profile Page V-10)

COMPUTRON TECHNOLOGIES CORP.
COPES
Specific Application: Production Schedule, Billing, Invoicing, Order Entry
Specific Industry: Manufacturing
System Requirements: IBM
Operating System: DOS/VSE
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $35,000
Number Installed: 12
Date First Installed: 1978
(See Vendor Profile Page V-39)

CULVERIN CORP.
GAUGING
Specific Application: Production Quality Control
Specific Industry: Manufacturing
System Requirements: DEC PDP-11
Operating System: RSX-11M; VMS
Memory Required: 1K bytes
Source Language: Fortran, Macro
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: April 1983
(See Vendor Profile Page V-32)

CULVERIN CORP.
PMS
Specific Application: Real-Time Production Control
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: RSX-11M; VMS
Memory Required: 1K bytes
Source Language: Fortran, Macro
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: March 1982

DESIGN DATA SYSTEMS CORP.
RDI-6
Specific Application: Designing Roll for Machine Tooling
System Requirements: HP 9836C, 9845C
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $20,000 to $40,000
Number Installed: 9
(See Vendor Profile Page V-40)

DESIGN SYSTEMS, INC.
CHEMICAL MANUFACTURING & BLENDING SYSTEM
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $18,000
Number Installed: 2
(See Vendor Profile Page V-40)

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
MASTER PRODUCTION SCHEDULE
Specific Application: Production Control
Specific Industry: Manufacturing
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200
(See Vendor Profile Page V-42)

HEURISTIC DATA SYSTEMS, INC.
IMPACT
Specific Application: Management Production and Accounting System
Specific Industry: Manufacturing
System Requirements: PE 3200
Operating System: OS/32
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000
Number Installed: 1
Date First Installed: January 1983
(See Vendor Profile Page V-52)

JOHNSON SYSTEMS, INC.
APEX
Specific Application: Production Control System; Cobol Production, Work Flow Controlled Job Event Dependencies and Automation
System Requirements: IBM
Operating System: OS/VS; MVS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $42,000
Number Installed: 100
Date First Installed: 1980
(See Vendor Profile Page V-59)

KELTRONIX
COLOR MATCHING AND CONTROL
Specific Application: Color Matching and Control
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $25,000
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-60)

LOGICON, INC.
LOGNET PRODUCTION MONITORING
Specific Application: Production Monitoring
Specific Industry: Manufacturing
System Requirements: DEC PDP-11
Operating System: RSX-11M; RSX-11M+
Memory Required: 512K bytes
Source Language: Macro 11, Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $25,000
Number Installed: 8
Date First Installed: 1982
(See Vendor Profile Page V-63)

LOUIS A. WRIGHT & ASSOCIATES, INC.
PRODUCTION CONTROL
Specific Application: Production Control
System Requirements: IBM System/34, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-63)

MADISON DATA SYSTEMS, INC.
MASTER PRODUCTION SCHEDULING MPS
Specific Application: Master Production Scheduling
Specific Industry: Manufacturing
System Requirements: DG
Operating System: AOS; AOS/VS; RDOS; DOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

MCDONNELL DOUGLAS AUTOMATION CO.
MANAGEMENT SCHEDULING AND CONTROL SYSTEM
Specific Application: Scheduling and Resource Analysis
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 400K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 370
Date First Installed: October 1980
(See Vendor Profile Page V-67)

RGUR SOFTWARE
MARK II
Specific Application: Production Control Inventory
Specific Industry: Manufacturing
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1980
(See Vendor Profile Page V-77)

THE SOFTWARE BROKERS
THE FABRIC CONTROL SYSTEM (FCS)
Specific Application: Fabric Control
Specific Industry: Manufacturing
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $12,000
Number Installed: 2
Date First Installed: August 1981
(See Vendor Profile Page V-92)

STOLTZ ENTERPRISES, INC.
WEB OFFSET PRINTING
Specific Application: Printing Control

Specific Industry: Printers
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-96)

SYSTEM AUTOMATION CORP.
WORK ORDER CONTROL
Specific Application: Work Order Control
System Requirements: HP 3000; Convergent
Operating System: MPE; CTOS
Memory Required: 256K bytes
Source Language: Cobol (HP), Pascal (CT)
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Date First Installed: 1979
(See Vendor Profile Page V-98)

SYSTEMS CONTROL, INC.
PRODUCTION COSTING
Specific Application: Production Costing
System Requirements: IBM; DEC VAX-11/780
Operating System: VMS
Memory Required: 32K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-99)

SYSTEMS SPECIALISTS, INC.
FORMULA PRODUCTION SYSTEM
System Requirements: Basic 4
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000 to $70,000
Number Installed: 9
(See Vendor Profile Page V-100)

THOMAS-LAGUBAN & ASSOCIATES, INC.
COMMAND - MASTER PRODUCTION SCHEDULING
Specific Application: Master Production Scheduling System
Specific Industry: Manufacturing
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: DOS
Source Language: Cobol, RPG-II, RPG-III
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: September 1980
(See Vendor Profile Page V-102)

UCCEL
UCCEL 7 BASIC AUTOMATED PRODUCTION CONTROL
Specific Application: Scheduling
System Requirements: IBM 360, 370
Operating System: MVS; OS/VS; MVT
Memory Required: 220K bytes
Source Language: ADC
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $36,500
Date First Installed: January 1983
(See Vendor Profile Page V-104)

UCCEL
UCCEL 77 AUTOMATED JOB MANAGEMENT CONTROL
Specific Application: Automated Production Control
System Requirements: IBM 360, 370, 30XX
Operating System: MVT; OS/VS; MVS
Memory Required: 60K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $17,000
Number Installed: 400
Date First Installed: January 1973

UNIGRAM DIGITAL TECHNOLOGIES
STANDARD PRODUCT ROUTING
Specific Application: Creates and Maintains Data Describing Operations
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000 to $7,000
Date First Installed: 1980
(See Vendor Profile Page V-105)

XEROX CORP.
PRODUCTION CONTROL
Specific Application: Capacity Planning and Priority Control Utilities, Work Orders, Planned Orders
Specific Industry: Manufacturing
System Requirements: IBM 370, 43XX, 30XX
Operating System: SSX; OS/VS; OS/VS1; MVS
Memory Required: 1.0M bytes
Source Language: Xerox Proprietary
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-106)

Shop Floor Control

ADVANCED MANAGEMENT RESEARCH, INC.
PLANT FLOOR/23
Specific Application: Plant Floor Job Tracking and Control
Specific Industry: Manufacturing
System Requirements: IBM System 23
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,000
Date First Installed: June 1983
(See Vendor Profile Page V-2)

AMERICAN SOFTWARE, INC.
SHOP FLOOR CONTROL
Specific Application: Shop Floor Control
Specific Industry: Manufacturing
System Requirements: IBM 370, 30XX, 43XX
Operating System: MVS
Memory Required: 100K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: 1980
(See Vendor Profile Page V-5)

APPLIED SYSTEMETICS, INC.
JSCS/3000
Specific Application: Shop Floor Control
Specific Industry: Manufacturing
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Purchase Terms: Purchase
Price: $50,000
Number Installed: 1
(See Vendor Profile Page V-7)

BURROUGHS CORP.
TIMDCS (THE MANUFACTURING DATA COLLECTION SYSTEM)
Specific Application: Shop Flow Data Collection System
Specific Industry: Manufacturing
System Requirements: Burroughs B930, CP950, B1990
Operating System: MCP
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 120
Date First Installed: February 1982
(See Vendor Profile Page V-14)

COMPUTER STRATEGIES, INC.
REPETITIVE MANUFACTURING SYSTEM
Specific Application: Shop Floor Control
Specific Industry: Manufacturing
System Requirements: IBM 4300; Honeywell Ultimate; Microdata
Operating System: Pick
Memory Required: 128K bytes
Source Language: Real-Time
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 9
Date First Installed: August 1983
(See Vendor Profile Page V-39)

CROSSBOW, INC.
DYE HOUSE CONTROL
Specific Application: Complete Order Tracking and Work-in-Process Control
Specific Industry: Manufacturing
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000 to $75,000
Number Installed: 3
Date First Installed: 1975
(See Vendor Profile Page V-51)

GENERAL ELECTRIC CO.
MCMS
Specific Application: Center and Cell Shop Floor Control
Specific Industry: Manufacturing
System Requirements: Honeywell 6; DEC VAX-11
Operating System: GCOS; VMS
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-48)

IBM
COPICS SHOP ORDER ANALYSIS
Specific Application: Shop Floor Control
Specific Industry: Manufacturing
System Requirements: IBM 4300; IBM 3000; IBM 370
Operating System: DOS/VS; DOS/VSE; OS/VS1
Memory Required: 512K bytes
Purchase Terms: Rental; Lease
(See Vendor Profile Page V-53)

JACOBSEN & ASSOCIATES, INC.
SHOP FLOOR CONTROL
Specific Application: Shop Floor Control
Specific Industry: Manufacturing
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes

Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1983
(See Vendor Profile Page V-58)

MCBA
SHOP FLOOR CONTROL (SFC)
Specific Application: Shop Floor Control
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX-11; Alloe 586; Zilog System 8000
Operating System: RSTS/E; VMS; Xenix; Unix/Zeus Based
Memory Required: 32K bytes
Source Language: Dibol, Dibol/SoRbol
Purchase Terms: Purchase
Price: $2,000 to $6,000
Number Installed: 100
Date First Installed: 1982
(See Vendor Profile Page V-57)

MIS-COMPUTER BUSINESS APPLICATIONS, INC.
SHOP FLOOR CONTROL
Specific Application: Shop Floor Control
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RT-11; RSTS/E; VMS
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
(See Vendor Profile Page V-72)

MCA CORP.
MANTECH SHOP FLOOR CONTROL
Specific Application: Shop Floor Control
Specific Industry: Manufacturing
System Requirements: DEC PDP; DEC VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-75)

ODYSSEY SYSTEMS, INC.
SHOP FLOOR MANAGEMENT
Specific Application: Shop Floor Management
Specific Industry: Manufacturing
System Requirements: DG Nova; Litton; EDS Point 4; Nixdorf
Operating System: Iris; IOS; NOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-77)

PRAT, MANNION, MITCHELL & CO.
SHOP FLOOR CONTROL
Specific Application: Shop Floor Control
Specific Industry: Manufacturing
System Requirements: Wang
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
(See Vendor Profile Page V-80)

PRN AVIATION SYSTEMS, INC.
MAINTENANCE
Specific Application: Control of Maintenance Costs of Individual Planes
Specific Industry: Aviation
System Requirements: DG
Operating System: ICOS; ROOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,500
Number Installed: 38
Date First Installed: December 1982
(See Vendor Profile Page V-87)

SYSTEMS MANAGEMENT, INC.
MANUFACTURING CONTROL/SHOP FLOOR
Specific Application: Material Control/Shop Floor
Specific Industry: Manufacturing
System Requirements: IBM Series/1; IBM 4300; DEC LSI-11
Operating System: Pick
Source Language: Cobol, RPL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 250
Date First Installed: September 1978
(See Vendor Profile Page V-99)

UNIQUE DIGITAL TECHNOLOGIES
SPIDER II-SHOP FLOOR CONTROL
Specific Application: Shop Floor Control
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $5,800
Date First Installed: March 1983
(See Vendor Profile Page V-105)

Integrated Manufacturing

ABC MANAGEMENT SYSTEMS, INC.
ABC/EQUIPMENT HISTORY
Specific Application: Equipment History Records
Specific Industry: Manufacturing, Engineering, Wholesale/Distribution, Medical, Real Estate, Education, Construction, Government, Transportation, Scientific
System Requirements: IBM; HP; DEC VAX
Operating System: CICS; VMS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $11,000
Number Installed: 10
Date First Installed: March 1982
(See Vendor Profile Page V-1)

ABC MANAGEMENT SYSTEMS, INC.
ABC/WORK ORDERS
Specific Application: Work Order Management
Specific Industry: Manufacturing, Construction, Government, Transportation
System Requirements: IBM
Operating System: CICS; DOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $22,000
Number Installed: 15
Date First Installed: January 1982

ACCESS TWO, INC.
CAMM (COMPUTER-AIDED MANUFACTURING MANAGEMENT/OFFICE AUTOMATION
Specific Application: Manufacturing Management/Office Automation
Specific Industry: Manufacturing
System Requirements: Motorola 68000; DEC PDP-11
Operating System: Unix; CTS-300
Memory Required: 4.0M bytes
Source Language: Dibol
Source Code Available: Yes; $25,000
Purchase Terms: Purchase; Lease
Price: $50,000
Number Installed: 10
Date First Installed: May 1982
(See Vendor Profile Page V-1)

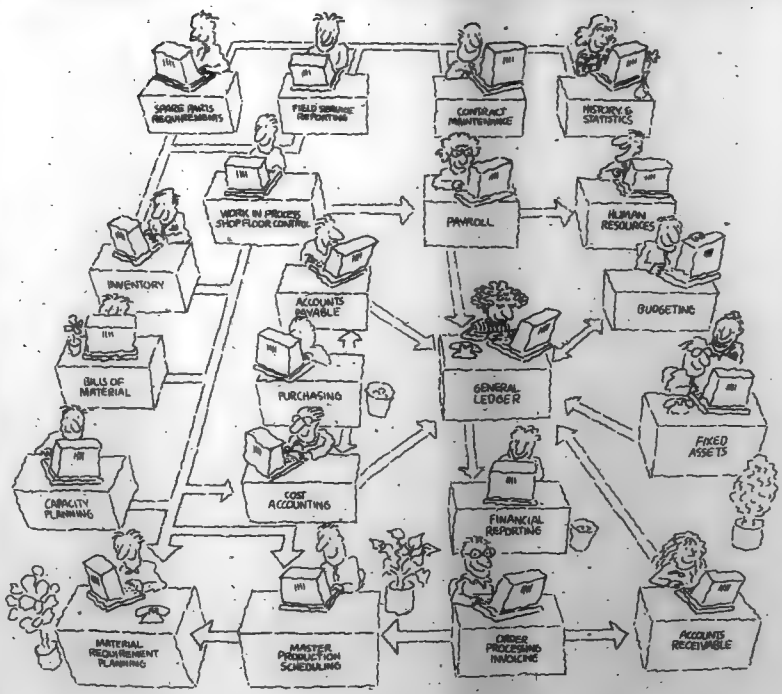
AID/APPLIED INFORMATION DEVELOPMENT, INC.
AID-MANUFACTURING CONTROL SYSTEM
Specific Application: MRP
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS/VS; OS/VS; MVS
Memory Required: 200K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-3)

AMERICAN BUSINESS COMPUTER
ABC MANUFACTURING MANAGEMENT SYSTEM
Specific Application: Supports Repetitive Manufacturing Environment
Specific Industry: Manufacturing
System Requirements: IBM System/36, System/34, System 23
Operating System: SSP
Memory Required: 64K bytes
Source Language: IBM Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000 to $10,000
Number Installed: 15
Date First Installed: 1979
(See Vendor Profile Page V-4)

AMERICAN COMPUTER TECHNOLOGIES, INC.
MAII
Specific Application: Manufacturing, Job Costing, Job Estimating, Labor, Outing
Specific Industry: Manufacturing
System Requirements: TI Business System/300, System/600, System/800
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 150
Date First Installed: 1978
(See Vendor Profile Page V-4)

AMERICAN SOFTWARE, INC.
MASTER SCHEDULING
Specific Application: Production Planning and Master Scheduling
Specific Industry: Manufacturing
System Requirements: IBM 370, 30XX, 43XX
Operating System: MVS
Memory Required: 100K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 13
Date First Installed: 1978
(See Vendor Profile Page V-5)

AMERICAN SOFTWARE, INC.
MATERIAL REQUISTS
Specific Application: Request for



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Materials System
Specific Industry: Manufacturing
System Requirements: IBM 370, 303X, 43XX
Operating System: MVS
Memory Required: 100K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1978

AMERICAN SOFTWARE, INC.
PURCHASING & MATERIALS MANAGEMENT
Specific Application: Purchase Order Processing and Materials Control
Specific Industry: Manufacturing
System Requirements: IBM 370, 303X, 43XX
Operating System: MVS
Memory Required: 100K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 51
Date First Installed: 1978

AMERICAN SOFTWARE, INC.
ROUTE WORK CENTERS
Specific Application: Control Work Center and Routing
Specific Industry: Manufacturing
System Requirements: IBM 370, 303X, 43XX
Operating System: MVS
Memory Required: 100K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: 1980

AMERICAN SYSTEMS, INC.
STAMP-ACT
Specific Application: Integrated Programs For Metal Stamping Companies
Specific Industry: Manufacturing
System Requirements: Wang VS
Memory Required: 256K bytes
Source Language: VS Basic
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1981
(See Vendor Profile Page V-5)

AMS ASSOCIATES
TEXTILE MANAGEMENT SYSTEM
Specific Application: Order Entry, Inventory Control, Manufacturing Control For Finished Goods
Specific Industry: Textile
System Requirements: IBM 370, 4300, System/36
Operating System: DOS; DOS
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 3
Date First Installed: January 1979
(See Vendor Profile Page V-5)

AMAGOMP, INC.
MANUFACTURING MANAGEMENT AND CONTROL
Specific Application: MRP, SFC
Specific Industry: Manufacturing
System Requirements: Prime; Microdata; General Automation; Honeywell
Source Language: Basic, English
Source Code Available: Yes
Purchase Terms: Purchase
Price: $31,500 to $39,500
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-5)

ANALYSIS RESEARCH AND COMPUTATION, INC.
ARCNET
Specific Application: Manufacturing
System Requirements: IBM 370, 303X, 308X, 43XX, 4030; Sperry 1100
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $3,800
Number Installed: 25
Date First Installed: January 1978
(See Vendor Profile Page V-5)

ANALYSIS RESEARCH AND COMPUTATION, INC.
LOCATE/ALLOCATE
Specific Application: Locates Resources
System Requirements: IBM 370
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $8,700
Number Installed: 15
Date First Installed: March 1980

ANALYSIS & TECHNOLOGY, INC.
BAI PERT
Specific Application: Information Project Management, Calendar, Network Charts, Output Schedules
System Requirements: HP 250, HP 9845, HP 3000; DEC VAX-11/780
Operating System: BOS; MPE; VMS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Negotiable
Price: $4,500
Number Installed: 5
Date First Installed: January 1983
(See Vendor Profile Page V-5)

APEX DATA PROCESSING, INC.
INTERACTIVE MAP/3000 PACKAGE
Specific Application: General Ledger, Accounts Payable, Accounts Receivable, Inventory Control, MRP
Specific Industry: Manufacturing, Banking/Financial
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-6)

APEX DATA SYSTEMS
ORDER ENTRY/INVENTORY CONTROL
Specific Application: Order Entry/Inventory Control
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 2250, 250, 550, 850
Operating System: Primos
Memory Required: 500K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 500
Date First Installed: May 1979
(See Vendor Profile Page V-6)

APPAREL COMPUTER SYSTEMS, INC.
ACS ON-LINE SYSTEM 34
Specific Application: Order Processing, Customer Service, Manufacturing, Inventory Control, Sales, Accounts Receivable
Specific Industry: Manufacturing
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 80
Date First Installed: 1978
(See Vendor Profile Page V-6)

APPAREL COMPUTER SYSTEMS, INC.
ACS ON-LINE SYSTEM 36
Specific Application: Order Processing, Customer Service, Manufacturing, Accounts Receivable, Inventory Control, Sales
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: 1983

APPAREL COMPUTER SYSTEMS, INC.
ACS ON-LINE SYSTEM 38
Specific Application: Order Processing, Customer Service, Manufacturing, Inventory Control, Sales, Accounts Receivable
Specific Industry: Manufacturing
System Requirements: IBM System/38
Operating System: CPF
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 27
Date First Installed: 1979

APPAREL BUSINESS SYSTEMS, INC.
APPAREL BUSINESS SYSTEM
Specific Industry: Apparel Manufacturing
System Requirements: IBM System/36, System/38, 4300
Operating System: SSP; DOS/VSE
Memory Required: 2.0M bytes
Source Language: RPG-II, RPG-III, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000 to $85,000
Number Installed: 300
(See Vendor Profile Page V-6)

APPLIED DIGITAL COMMUNICATIONS, INC.
DISTRIBUTION SYSTEM
Specific Application: Order Processing and Inventory Control
System Requirements: DG; ISC
Operating System: RDOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000 to $50,000
Number Installed: 30
Date First Installed: 1976
(See Vendor Profile Page V-7)

APPLIED DIGITAL COMMUNICATIONS, INC.
SHOP MANAGER
Specific Application: Order Dynamics-Driven Manufacturing, Job Shop Floor Control
Specific Industry: Job Shop Manufacturing
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $40,000
Number Installed: 30
Date First Installed: 1980

APPLIED MICROCOMPUTER SYSTEMS, INC.
MANUFACTURING SYSTEM SHOP FLOOR
Specific Application: All Accounting Packages, Order Processing
Specific Industry: Manufacturing
Operating System: RDOS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-6)

ARTHUR ANDERSEN & CO.
MAC-PAC/36
Specific Application: Manufacturing Planning and Controlling
Specific Industry: Manufacturing
System Requirements: IBM System/36
Operating System: SSP
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 160
Date First Installed: 1975
(See Vendor Profile Page V-6)

ARTHUR ANDERSEN & CO.
MAC-PAC/38
Specific Application: Manufacturing Planning and Control Package
Specific Industry: Manufacturing
System Requirements: IBM

System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1982

ARTHUR ANDERSEN & CO.
MAC-PAC COBOL
Specific Application: Manufacturing Planning and Control Package
System Requirements: IBM 4300, 30XX
Operating System: MVS; DOS/VSE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1978

ASA, INC.
ASA MANUFACTURING
Specific Application: Job Costing, Labor and Material Reporting, Bill of Materials, Purchase Order Tracking, Manufacturing Order Control
System Requirements: DEC PDP, VAX
Operating System: CTS-300; VMS; RSTS/E
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $17,500
Number Installed: 3
Date First Installed: June 1982
(See Vendor Profile Page V-8)

ASK COMPUTER SYSTEMS, INC.
MAPMAN/MANUFACTURING
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: Image; VMS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $80,000
Number Installed: 500
Date First Installed: 1978
(See Vendor Profile Page V-9)

A. S. THOMAS, INC.
ADVANCED FLEXIBLE MANUFACTURING SYSTEM (AFMS)
Specific Application: Integrates Classes of Machine Tools, Robots and Material Handling Systems
Specific Industry: Manufacturing
System Requirements: DEC VAX-11/750, VAX-11/780, PDP-11/44, PDP-11/24
Operating System: VMS; RSX-11M
Memory Required: 1.0M bytes
Source Language: Fortran 77.
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: June 1982
(See Vendor Profile Page V-10)

A. S. THOMAS, INC.
INTERACTIVE NUMERICAL CONTROL AND GRAPH L-2
Specific Application: Tape Preparation and Graphics
Specific Industry: Manufacturing, Engineering
System Requirements: DEC PDP, VAX
Operating System: RSX-11M; VMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase

A. S. THOMAS, INC.
INTERACTIVE NUMERICAL CONTROL AND GRAPH L-1
Specific Application: Tape Preparation and Graphics
Specific Industry: Manufacturing, Engineering
System Requirements: DEC PDP, VAX
Operating System: RSX-11M; VMS
Memory Required: 1.0M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase

BARCO DATA, INC.
MANUFACTURING MATERIAL MANAGEMENT
Specific Application: Manufacturing Material Management
Specific Industry: Manufacturing
System Requirements: DEC PDP-11/23, PDP-11/70
Operating System: RT-11; RSTS/E; VM
Memory Required: 256K bytes
Source Language: DEC Dibol II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
(See Vendor Profile Page V-11)

BOEING COMPUTER SERVICES CO.
MAINTENANCE AND MATERIALS MANAGEMENT SYSTEM (MAMS)
Specific Application: Plant and Equipment Maintenance
Specific Industry: Manufacturing, Transportation
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: HP Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-12)

BOMBER & MOORE COMPUTING CO.
COMPREHENSIVE ON-LINE MAINTENANCE PLANNING SYSTEM
Specific Application: Maintenance, Planning and Scheduling, Inventory Control, Purchasing, Employee Time Accounting
Specific Industry: Manufacturing, Engineering, Construction, Processing
System Requirements: IBM 31XX, 43XX, 30XX; DG Eclipse
Operating System: DPPX; MVS; AOS
Source Language: Cobol, Command Level C, Idea
Source Code Available: Yes; $25k

Purchase Terms: Purchase; Lease
Number Installed: 31
Date First Installed: January 1979
(See Vendor Profile Page V-13)

BURROUGHS CORP.
TMS (THE MANUFACTURING SYSTEM®)
Specific Application: Closed Loop Integrated On-Line Manufacturing Control System
Specific Industry: Manufacturing
System Requirements: Burroughs B1000, B2000, B7000, A9
Operating System: MCP
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $23,932 to $69,897
Number Installed: 322
Date First Installed: February 1980
(See Vendor Profile Page V-14)

BUSINESS AUTOMATION, INC.
ELEVATOR MANUFACTURING SYSTEM
Specific Application: MRP, Job Cost, Inventory, Payroll, General Accounting
Specific Industry: Elevator Manufacturing
System Requirements: General Automation; Microdata
Operating System: Control; Pick
Memory Required: 64K bytes
Source Language: Fortran, Basic
Source Code Available: Yes; $3,000
Purchase Terms: Purchase; Rental; Lease
Price: $32,000
Number Installed: 1
Date First Installed: 1977
(See Vendor Profile Page V-14)

BUSINESS AUTOMATION, INC.
MANUFACTURING & RETAIL DISTRIBUTION
Specific Application: MRP, Job Cost, Inventory, Shipping, Purchasing, Billing
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: General Automation; Micro Data
Operating System: Control; Pick
Memory Required: 64K bytes
Source Language: Fortran, Basic
Source Code Available: Yes; $3,980
Purchase Terms: Purchase; Rental; Lease
Price: $32,000
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-14)

BUSINESS SOFTWARE, INC.
FURNITURE MANUFACTURING SYSTEM
Specific Application: Inventories, Shipping, Routing, Piecework, Order Processing
Specific Industry: Manufacturing
System Requirements: Burroughs B80, B900, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes; $3,000
Purchase Terms: Purchase
Price: $16,000
Number Installed: 6
Date First Installed: 1981
(See Vendor Profile Page V-14)

BUSINESS SOFTWARE, INC.
HOSIERY MANUFACTURING SYSTEM
Specific Application: Finished Goods, Inventory, Freight
Specific Industry: Manufacturing
System Requirements: Burroughs B80, B90, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes; $3,000
Purchase Terms: Purchase
Price: $16,000
Number Installed: 6
Date First Installed: 1980

BUSINESS SYSTEMS ASSOCIATES
GIS SHAPS/MATERIALS AVAILABILITY SYSTEM
Specific Application: Shop Floor, Inventory, Purchase Orders
Specific Industry: Manufacturing
System Requirements: IBM 4300
Operating System: DOS/VSE
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000
Number Installed: 64
Date First Installed: June 1974
(See Vendor Profile Page V-14)

CAMSCO COMPUTER CO., INC.
MANUFACTURING/MATERIAL CONTROL SYSTEM
Specific Application: MRP, Production/Inventory Control
Specific Industry: Manufacturing
System Requirements: IBM 370, 4300, 30XX
Operating System: DOS/VSE
Memory Required: 1.0M bytes
Source Language: Anal Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $297,000
Number Installed: 150
Date First Installed: April 1980
(See Vendor Profile Page V-15)

CAMSCO COMPUTER CO., INC.
MCS
Specific Application: Manufacturing Package
Specific Industry: Manufacturing
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $60,000 to $300,000
Number Installed: 200

Date First Installed: 1980

CARPENTER COMPUTER SERVICES
FOOD MANUFACTURERS PROCESSING SYSTEM
Specific Application: Processes Coupon Invoice Payment
Specific Industry: Food Manufacturing
System Requirements: TI 990
Operating System: DX-10; DNOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: September 1981
(See Vendor Profile Page V-16)

CIMELTOSSAN, INC.
PLUS SERIES (PLUS TEN, PLUS TWENTY)
Specific Application: Project Management
Specific Industry: Engineering, Construction
System Requirements: HP 1000
Operating System: RTE-IV/B
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $68,000
Number Installed: 35
Date First Installed: 1977
(See Vendor Profile Page V-17)

CIMIS SCHAEFER & CO.
CISCO WHOLESALE/DISTRIBUTOR
Specific Application: Warehouse Inventory Control, Physical Inventory Subsystem, Sales Analysis, Report Generator, Accounting
Specific Industry: Wholesale/Distribution
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-18)

CIMIS SCHAEFER & CO.
CISCO U.S. CUSTOM HOUSE BROKERAGE/FREIGHT
Specific Application: Full Accounting With Import and Master Processing Customs Documented, Perforation of Duty Checks
Specific Industry: Government
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1979

CIMS GROUP, INC.
INCITE
Specific Application: Corrugated Industry Cost Estimating System
Specific Industry: Manufacturing
System Requirements: IBM 4300; HP 3000; DG Eclipse
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $40,000 to $400,000
Number Installed: 65
Date First Installed: 1980
(See Vendor Profile Page V-16)

CIMS GROUP, INC.
MANUFACTURING STATISTICS
Specific Application: Corrugated Industry Manufacturing Statistics
Specific Industry: Manufacturing
System Requirements: IBM 4300; HP 3000; DG Eclipse
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000 to $100,000
Number Installed: 4
Date First Installed: 1980

CIMCOM SYSTEMS, INC.
MRPS
Specific Application: Manufacturing Control, Integrated Closed Loop Manufacturing Package
System Requirements: IBM PC; DEC VAX
Operating System: EDOS; OS/VS; MVS; VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $50,000 to $200,000
Number Installed: 125
Date First Installed: 1978
(See Vendor Profile Page V-16)

COMMERCIAL COMPUTER SERVICES, INC.
ACCOUNTING, MANUFACTURING, PAYROLL
Specific Application: Bill of Materials, A/R, A/P, P/R, Inventory, Sales Analysis
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Basic Plus, Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 60
Date First Installed: 1976
(See Vendor Profile Page V-16)

COMMERCIAL COMPUTER SYSTEMS
SECOND TIER JOB SHOP MANAGEMENT
Specific Application: Job Shop Management, Accounts Receivable, General Ledger, Order Entry, Payroll, Inventory
System Requirements: DEC PDP
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-18)

COMMERCIAL DATA CORP.
GENERAL DISTRIBUTION AND FABRICATION
Specific Application: General Distribution and Fabrication, Bill-Of Materials, Sales Processing
System Requirements: Datapoint
Operating System: RMS; DOS
Memory Required: 256K bytes
Source Language: Databus, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 6
Date First Installed: 1979
(See Vendor Profile Page V-18)

COMPLETE COMPUTER SYSTEMS
MANUFACTURING JOB COSTING
Specific Application: Bill of Materials, MRP, Job Cost, General Accounting
System Requirements: DG
Operating System: RDOS; DOS; AOS
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000 to $80,000
Number Installed: 15
Date First Installed: 1975
(See Vendor Profile Page V-20)

COMPUFACT
FINANCIAL PACKAGE
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 50 Series, 2250, 250
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Info Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMPUFACT
LOT TRACEABILITY
Specific Application: Provides Forward and Backward Historical Tracing
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 50 Series, 2250, 250
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Info Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978

COMPUFACT
MAN-FACT II
Specific Application: Financial Information Processing For Manufacturing and Distributors
Specific Industry: Wholesale/Distribution, Banking/Financial
System Requirements: Prime
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Ifir, Info Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $60,000 to $250,000
Number Installed: 85
Date First Installed: 1978

COMPUMAX, INC.
BILL OF MATERIALS
Specific Application: Inventory Controls, Requirement Planning, Bill of Materials
Specific Industry: Manufacturing
System Requirements: Xerox; Zenith Z89; Apple II
Memory Required: 48K bytes
Source Language: Microsoft Basic, Basica
Source Code Available: Yes
Purchase Terms: Purchase
Price: $350
Number Installed: 500
Date First Installed: 1981
(See Vendor Profile Page V-21)

COMPUMAX, INC.
MICRON V
Specific Application: Data Entry, Inventory Transactions, Job Cost, File, List, Economic Order
System Requirements: IBM PC; Xerox 820; NEC PC 8000; Micropolis 16
Memory Required: 48K bytes
Source Language: Microsoft Basic, Basica
Source Code Available: Yes
Purchase Terms: Purchase
Price: $350
Number Installed: 500
Date First Installed: 1981

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-CURCKTROL
Specific Application: Project Control Tracking System
System Requirements: IBM 370, 360, 4300
Operating System: DOS/VS; OS/VS1; MVS
Memory Required: 100K bytes
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $15,000 to $18,000
Number Installed: 35
Date First Installed: 1981
(See Vendor Profile Page V-21)

COMPUTER COMMUNICATIONS SPECIALISTS, INC.
SHOP FLOOR DATA COLLECTION-PA86/1000
Specific Application: Data Collection
Specific Industry: Manufacturing
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 1

Date First Installed: 1982
(See Vendor Profile Page V-22)

COMPUTER COVENANT CORP.
EXECUTIVE MANAGEMENT SYSTEM
Specific Application: Management Control
Specific Industry: Manufacturing
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSX-11M; VMS
Memory Required: 100K bytes
Source Language: Tbol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 40
Date First Installed: 1978
(See Vendor Profile Page V-23)

COMPUTER OPERATIONS, INC.
TRIG POINT
Specific Application: Math Package With Screen Graphics For The Generation of Points
Specific Industry: Machine Tool
System Requirements: NCR
Memory Required: 64K bytes
Source Language: Compiled Basic
Purchase Terms: Purchase
Price: $15,500
Number Installed: 100
Date First Installed: 1981
(See Vendor Profile Page V-24)

COMPUTER RESOURCES & TECHNOLOGY, INC.
MANUFACTURING
Specific Application: Inventory, MRP, Costing, Labor, Routing, Bill of Materials
Specific Industry: Manufacturing
System Requirements: IBM System/38, System/34
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Date First Installed: January 1984
(See Vendor Profile Page V-24)

COMPUTERS FOR BUSINESS INTERNATIONAL
MCS (MANUFACTURING CONTROL SYSTEM)
Specific Application: Financial and Production Control
Specific Industry: Manufacturing
System Requirements: Datapoint 6600; IBM
Operating System: DOS
Source Language: Databus, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1980
(See Vendor Profile Page V-25)

COMPUTER SYSTEMS ARCHITECTS
TOTAL MANUFACTURING SYSTEM
Specific Application: General Ledger, Accounts Payable, Payroll, Job Cost, Purchase Order, MRP
Specific Industry: Manufacturing
System Requirements: TI
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes; $25,000
Purchase Terms: Purchase
Price: $25,000
Number Installed: 2
Date First Installed: December 1982
(See Vendor Profile Page V-26)

COMPUTER TECHNOLOGY, INC.
MCS
Specific Application: Manufacturing System
Specific Industry: Manufacturing
System Requirements: Wang VS
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 25
(See Vendor Profile Page V-27)

COMPUTER TECHNOLOGY, INC.
MCS II
Specific Application: Manufacturing System
Specific Industry: Manufacturing
System Requirements: Wang VS
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 45
Date First Installed: February 1982

COMSERV CORP.
AMAPS/G
Specific Application: Manufacturing Planning and Control System For Government Contractors
Specific Industry: Manufacturing
System Requirements: IBM
Operating System: MVS; DOS/VS; OS/VS
Source Language: Cobol
(See Vendor Profile Page V-28)

COMSERV CORP.
AMAPS/Q
Specific Application: Fully Integrated Manufacturing System
Specific Industry: Manufacturing
System Requirements: IBM
Operating System: MVS; DOS/VS; OS/VS
Source Language: Cobol
Purchase Terms: Purchase

COMSERV CORP.
AMAPS/3000
Specific Application: Fully Integrated Manufacturing System
Specific Industry: Manufacturing
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Purchase Terms: Purchase

COMTEC, INC.
MCS (MANUFACTURING CONTROL SYSTEM)
Specific Application: Manufacturing Control System
Specific Industry: Manufacturing
System Requirements: Honeywell Level 6, (Ultimate; Prime Information; DEC LSI-11; Microdata Reality
Operating System: Pick
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 6
Date First Installed: November 1981
(See Vendor Profile Page V-29)

CONSTRUCTION INFORMATION SYSTEMS
CONSTRUCT
Specific Application: Project Management Scheduling, Inventory, Job Cost, General Accounting
System Requirements: IBM; Prime; Altos
Operating System: OS/VS; Primos; Unix
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Date First Installed: January 1978
(See Vendor Profile Page V-29)

CORRUGATED SERVICES CORP.
ABC - III
Specific Application: Comprehensive Manufacturing Package
Specific Industry: Manufacturing
System Requirements: Wang 2200, VS
Memory Required: 32K bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 15
Date First Installed: April 1981
(See Vendor Profile Page V-30)

CORRUGATED SERVICES CORP.
FC - 1000
Specific Application: Comprehensive Folding Carton Manufacturing
Specific Industry: Manufacturing
System Requirements: Wang 2200, VS
Memory Required: 32K bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 15
Date First Installed: April 1981

CORRUGATED SERVICES CORP.
SHEETCOR
Specific Application: Comprehensive Corrugated Box Manufacturing
Specific Industry: Manufacturing, Corrugated Box
System Requirements: Wang 2200, VS
Memory Required: 32K bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 15
Date First Installed: April 1981

CORTEX CORP.
CORTEX APPLICATION FACTORY
Specific Application: Application Generator
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Proprietary
Source Code Available: No
Purchase Tprms: Purchase; Rental
Price: $15,000 to $20,000
Number Installed: 15
Date First Installed: September 1983
(See Vendor Profile Page V-33)

CORTEX CORP.
THE CORTEX APPLICATION BUILDER
Specific Application: Application Builder
Specific Industry: Legal
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSX-11M
Memory Required: 256K bytes
Source Language: Proprietary
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $5,000 to $19,000
Number Installed: 100
Date First Installed: September 1979

CROSSRO, INC.
VENDING MACHINE
Specific Application: Complete Inventory and Route Control
System Requirements: DG
Operating System: RDOS; MP/AOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $20,000
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-31)

CULLINET SOFTWARE, INC.
CULLINET MANUFACTURING SYSTEM (CMS)
Specific Application: Integrated Manufacturing System
Specific Industry: Manufacturing
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: OS/VS2/MVS; OS/VS2/SVS; VM/CMS; DOS/VSE
Source Language: ADS On-Line
Source Code Available: Yes
Purchase Terms: Purchase
Price: $80,000 to $384,000
Number Installed: 243
Date First Installed: 1982
(See Vendor Profile Page V-32)

CYBER DATA INTERNATIONAL FORECASTING
Specific Application: Forecasts

Product Requirements Overseas, Locate, Consolidates Demand For Domestic Manufacturing
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36, System/38; Wang VS 100
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes; $30,000
Purchase Terms: Purchase
Price: $30,000
Number Installed: 20
Date First Installed: November 1976
(See Vendor Profile Page V-33)

DATA BASIC CORP.
DYNASOURCE
Specific Application: In-Plant Loading and Resource Planning System
Specific Industry: Manufacturing
System Requirements: DG MVS, CS Series, Nova
Operating System: RDOS; AOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $75,000
Number Installed: 7
Date First Installed: 1977
(See Vendor Profile Page V-34)

DATA DEVELOPMENT, INC.
DDI ACCOUNTING, MANUFACTURING SYSTEM
Specific Application: General Accounting Package
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: DOS; RDOS
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: 1975
(See Vendor Profile Page V-35)

DATA MANAGEMENT, INC.
WOODWORKING INDUSTRIES MANUFACTURING PACKAGE
Specific Application: Manufacturing of Wood Products
System Requirements: DG
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 5
Date First Installed: 1981
(See Vendor Profile Page V-36)

DATA SYSTEMS FOR INDUSTRY
CID/2000 MANUFACTURING MANAGEMENT SYSTEM
Specific Application: Sales Order, Materials, Production, Cost and Financial Management
Specific Industry: Manufacturing
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol II
Source Code Available: Yes; $160,000
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: November 1978
(See Vendor Profile Page V-37)

DATA SYSTEMS OF DAYTON INSIGHT
THE BIG MANUFACTURING PLANNER
Specific Application: Inventory Control, Order Entry
Specific Industry: Manufacturing
System Requirements: DG
Operating System: AOS/VS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,800
Number Installed: 500
Date First Installed: 1978
(See Vendor Profile Page V-37)

DATATRAC CORP.
MANAGEMENT SYSTEM
Specific Application: Order Entry and Inventory Control
Specific Industry: Wholesale/Distribution, Retail, Insurance
System Requirements: DEC PDP-11
Operating System: RSX-11M+
Memory Required: 128K bytes
Source Language: Dibol, Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $7,000
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-38)

DATAVISION
MANUFACTURING SYSTEM
Specific Application: A Full Package For the Manufacturing Industry
Specific Industry: Manufacturing
System Requirements: DEC
Memory Required: 64K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1975
(See Vendor Profile Page V-38)

DATA 3 SYSTEMS, INC.
MRP8 84/38
Specific Application: MRP II
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Source Language: RPG-II, RPG-III
Source Code Available: Yes; $80,000
Purchase Terms: Purchase
Price: $70,000 to $80,000
Number Installed: 57
Date First Installed: March 1980
(See Vendor Profile Page V-39)

DATUM CONSULTANTS, INC.
MANUFACTURING CONTROL SYSTEM (MCS) VERSION 4
Specific Application: Bill of Material, Inventory Control, On Order Cost Control, Routing, Capacity Planning
Specific Industry: Manufacturing
System Requirements: Microdata Reged, Reality; Honeywell; IBM Series/1
Operating System: Pick
Memory Required: 32K bytes
Source Language: RPL
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $10
Number Installed: 75
Date First Installed: June 1976
(See Vendor Profile Page V-39)

DDB CO.
JOB SHOP CONTROL SYSTEM
Specific Application: Job Shop Control, Inventory, Bill of Material, General Ledger, Accounts Payable, Accounts Receivable
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36, System/23
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,500 to $11,000
Number Installed: 500
Date First Installed: January 1975
(See Vendor Profile Page V-39)

DEMRON COMPUTER SYSTEMS, INC.
MANUFACTURING
Specific Application: Bill of Materials, Manufacturing Order Entry, Planning, Component Usage
Specific Industry: Manufacturing
System Requirements: IBM 4300; Sperry
Operating System: DOS; OS/VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: November 1982
(See Vendor Profile Page V-40)

DICKERMAN ASSOCIATES, INC.
MANUFACTURING ACCOUNTING AND CONTROL SYSTEM
Specific Application: MRP, Inventory Control, General Accounting; Cost Accounting
Specific Industry: Manufacturing
System Requirements: Wang 2200
Operating System: VS
Memory Required: 64K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $20,000
Number Installed: 15
Date First Installed: 1979
(See Vendor Profile Page V-40)

DIGITAL EQUIPMENT CORP.
FDCS (FACTORY DATA COLLECTION AND MANAGEMENT)
Specific Application: Shop Floor Control, Inventory Control, Labor Scheduling, Data Collection
Specific Industry: Manufacturing
System Requirements: DEC PDP-11
Operating System: RSX-11M
Purchase Terms: Purchase
Price: $40,000
(See Vendor Profile Page V-41)

DOORWAY TO MEMORY
ADSON-MANUFACTURING
Specific Application: Payroll, Production and Manufacturing Control For Garment Industry
Specific Industry: Manufacturing
System Requirements: Four Phase
Operating System: IDOS
Source Language: Cobol, Vision
Source Code Available: Yes
Purchase Terms: Purchase
Price: $80,000
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-42)

DTRO, INC.
DTRO CICS ORDER PROCESSING
Specific Application: Order Entry, Billing, Data Base Creation, Bill of Materials, Order Confirmation, Cash Applications
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM 3083, 4300
Operating System: CICS
Memory Required: 100K bytes
Source Language: Cobol, CICS
Source Code Available: Yes
Purchase Terms: Purchase
Price: $24,000
Number Installed: 6
Date First Installed: 1978
(See Vendor Profile Page V-42)

DTRO, INC.
DTRO IBM-MICRO ORDER PROCESSING
Specific Application: Order Entry, Billing, Data Base Creation, Bill of Materials, Order Confirmation, Cash Applications
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM; DEC PDP-11; HP 3000; Honeywell Level 6
Operating System: TSO; RSTS/E
Memory Required: 100K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 6
Date First Installed: 1979

EASTERN COMPUTER SERVICES, INC.
-MANUFACTURING SYSTEM
Specific Application: Financial and Manufacturing Planning, Sales, Inventory
Specific Industry: Manufacturing
System Requirements: Swtec; DEC PDP-11
Operating System: BOSS; RSTS/E
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 500
Date First Installed: 1979
(See Vendor Profile Page V-43)

BSP OF AMERICA, INC.
TITAN
Specific Application: Job Costing, Inventory Control, Production
System Requirements: IBM Series/1; ADDS Mentor; Microdata Sequel; General Automation Zebra
Memory Required: 128K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 2
Date First Installed: February 1980
(See Vendor Profile Page V-43)

ELXE CORP.
ELXE WORK ORDER CONTROL SYSTEM
Specific Application: Work Order Control Scheduling, Parts Allocation, Cost Reporting
Specific Industry: Manufacturing, Insurance, Transportation, Mining
System Requirements: IBM System/34, System/38, System/36, PC-XT
Operating System: SSP; CPF
Memory Required: 48K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $3,000 to $6,000
Number Installed: 30
(See Vendor Profile Page V-44)

EMA, INC.
THE MAINTENANCE MANAGER
Specific Application: Manages the Plant Engineering and Maintenance Department Using Work Process Inventory and Purchasing
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $80,000
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-44)

ENGINEERED PRODUCTS COMPUTER SYSTEMS, INC.
JOBSCOPE
Specific Application: For Project-Oriented Firms, Emphasis On Estimating, Contract Management, Cost and Employee Task Planning
Specific Industry: Contracts Job Cost Management
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 12K bytes
Source Language: Ansi Cobol 74, Fortran
Source Code Available: Yes; $25,000
Purchase Terms: Purchase; Lease
Price: $60,000
Number Installed: 25
Date First Installed: 1979
(See Vendor Profile Page V-44)

ENTECH ENGINEERING, INC.
ORDER PROCESSING AND INVENTORY CONTROL SYSTEM
Specific Application: Order Processing and Inventory Control
Specific Industry: Manufacturing, Wholesale/Distribution, Retail
System Requirements: Datapoint 1560, 4630
Operating System: Datashare
Memory Required: 96K bytes
Source Language: Datebus
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: June 1982
(See Vendor Profile Page V-45)

ENTECH ENGINEERING, INC.
SHOP BILLING AND WEIGHT EXTENSION SYSTEM
Specific Application: Extension and Sorting of Structural Steel Material Inventory and Order Processing Control
Specific Industry: Manufacturing, Engineering, Wholesale/Distribution, Construction, Steel Fabricators
System Requirements: Datapoint 1560, 4630
Operating System: Datashare
Memory Required: 96K bytes
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: June 1981

ERNST & WHINNEY
INTEGRATED MANUFACTURING & FINANCIAL MANAGEMENT SYSTEM - PLASTIC
Specific Application: 15 Modules: Order Entry, Production Loading and Materials Requirements; Product Pricing and Costing; Production, Inventory
Specific Industry: Manufacturing, Plastics Processors
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: July 1980
(See Vendor Profile Page V-45)

ERNST & WHINNEY
THE PLANNER SYSTEM FOR STATISTICS
Specific Application: Statistical Forecasting For Marketing and Production Planning
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/38, System/34, System/36
Operating System: CPF; SSP
Memory Required: 64K bytes
Source Language: RPG-II, RPG-III, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500 to $10,000

FOSSE SYSTEMS MANAGEMENT GROUP, INC.
MANAGEMENT SYSTEM
Specific Application: Inventory Management, Forecasting, Purchasing
Specific Industry: Manufacturing
System Requirements: Honeywell DPS 6
Operating System: GCOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Date First Installed: 1977
(See Vendor Profile Page V-46)

GENERAL DIGITAL INDUSTRIES, INC.
NC MASTER
Specific Application: NC Tape Preparation For Sheet Metal Manufacturers
System Requirements: DEC
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Number Installed: 2
Date First Installed: January 1982
(See Vendor Profile Page V-46)

GENERAL ELECTRIC CO.
IPS
Specific Application: Integrated Planning System Bridges MRP and Order Entry and Master Scheduling
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 2.0M bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-46)

GENERAL ELECTRIC INFORMATION SERVICES
MMS MANUFACTURING
Specific Application: Manufacturing
Specific Industry: Manufacturing
System Requirements: IBM 4341; General Electric Remote Computer
Operating System: MVS; VM
Memory Required: 2.0M bytes
Source Language: MMS
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
(See Vendor Profile Page V-46)

GIESELEGER ASSOCIATES, INC.
AUTOMOTIVE SUPPLIER MANUFACTURING SYSTEM
Specific Application: Repetitive Manufacturing From Customer Communications Through MRP, Inventory and Shipping
Specific Industry: Manufacturing
System Requirements: TI Business System 300
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: April 1982
(See Vendor Profile Page V-46)

GLOBAL SOFTWARE, INC.
INTEGRATED COST CONTROL
Specific Application: Helps Determine Conditions That Cause Variation Of Performance From What Is Expected, Real-Time Simulation
Specific Industry: Manufacturing
System Requirements: IBM
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1979
(See Vendor Profile Page V-46)

GMD SYSTEMS INTERNATIONAL, INC.
CUSTOMER ORDER SERVICING
Specific Application: Order Entry Invoicing and Order Control
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP; CPF
Memory Required: 64K bytes
Source Language: RPG-II (System/ 36), RPG-III (System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $11,000 to $14,000
Number Installed: 4
Date First Installed: 1984
(See Vendor Profile Page V-46)

GMD SYSTEMS INTERNATIONAL, INC.
IMPIC ENHANCEMENTS
Specific Application: Enhancements to Various Applications of IBM Impics
Specific Industry: Manufacturing, Engineering
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP; CPF
Source Language: RPG-II (System/ 36), RPG-III (System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $700 to $2,000
Date First Installed: 1981

GMD SYSTEMS INTERNATIONAL, INC.
PROCESS INDUSTRY ENHANCEMENTS FOR IMPIC
Specific Application: Bills/Material of Formules, Costing, Inventory, MRP
Specific Industry: Manufacturing, Process
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP; CPF
Source Language: RPG-II (System/ 36), RPG-III (System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,800 to $10,000
Number Installed: 60
Date First Installed: 1980

GMD SYSTEMS INTERNATIONAL, INC.
PURCHASE ORDER RELEASE AND CONTROL
Specific Application: Purchasing

and Procurement Materials Control For Maplics
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Source Language: RPG-II (System/36), RPG-III (System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000 to $9,000
Number Installed: 100
Date First Installed: September 1982

GEIS SYSTEMS INTERNATIONAL, INC.
STOCK LOCATION & LOT MANAGEMENT FOR MAPIC
Specific Application: Batch Lot Control, First-In First-Out and Location Management
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Source Language: RPG-II (System/36), RPG-III (System/38)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500 to $10,500
Number Installed: 80
Date First Installed: September 1981

GOSSE BUSINESS SYSTEMS, INC.
MANUFACTURING
Specific Application: Order Entry and Bill of Manufacturing
System Requirements: Control Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1977
(See Vendor Profile Page V-49)

GRW SYSTEMS, INC.
TRACK II - PCB JOB TRACKING
Specific Application: Printed Circuit Board Job Tracking
Specific Industry: Manufacturing
System Requirements: BTI 8000, 9000
Operating System: VRM; Mullus
Memory Required: 8.4M bytes
Source Language: Extended Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: October 1979
(See Vendor Profile Page V-50)

H. B. MAYNARD & CO., INC.
MACHINING DATA CALCULATION PROGRAM
Specific Application: Calculates Process Times, Feeds and Speeds For Machining Operations
Specific Industry: Manufacturing
System Requirements: DEC PDP-11; DEC VAX
Operating System: VMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $9,000 to $15,000
Number Installed: 25
Date First Installed: 1978
(See Vendor Profile Page V-51)

H. B. MAYNARD & CO., INC.
MOST
Specific Application: Work Measurement and Standards Setting
Specific Industry: Manufacturing
System Requirements: DEC PDP, VAX
Operating System: RSTS/E; VMS
Memory Required: 28K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 40
Date First Installed: January 1978

H. B. MAYNARD & CO., INC.
MOST COMPUTER SYSTEM
Specific Application: Work Measurement and Calculations
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $35,000 to $75,000
Number Installed: 45
Date First Installed: 1978

H. B. MAYNARD & CO., INC.
WELDING DATA CALCULATION PROGRAM
Specific Application: Calculates Welding Times From Geometric Formulas
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $8,000
Number Installed: 10
Date First Installed: 1979

HEALTH BUSINESS SYSTEMS, INC.
HBS INVENTORY SYSTEM
Specific Application: Inventory Control
System Requirements: DEC PDP-11
Operating System: RT-11; TSX-11
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-51)

HEALTH BUSINESS SYSTEMS, INC.
HBS ORDER ENTRY
Specific Application: Order Entry System Requirements: DEC PDP-11
Operating System: RT-11; TSX-11
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 15
Date First Installed: 1980

HEURISTEMA CORP.
SYTEM
Specific Application: MRP Shop Floor Control, Purchasing, Inventory Control, Production Control, Labor Distribution, Job Costing
Specific Industry: Manufacturing
System Requirements: Prime 2250, 250 II, 400, 750
Operating System: Primos; Petmos; Primos
Source Language: Fortran IV, Fortran 66
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 8
Date First Installed: June 1979
(See Vendor Profile Page V-52)

HEWLETT-PACKARD CO.
HP QUALITY DECISION MANAGEMENT/1000
Specific Application: Analyzing Manufacturing Processes and Product Quality
Specific Industry: Manufacturing
System Requirements: HP 1000-F
Operating System: RTE-6/VM
Memory Required: 1.0M bytes
Purchase Terms: Purchase
(See Vendor Profile Page V-52)

HEWLETT-PACKARD CO.
MATERIALS MANAGEMENT/3000
Specific Application: Bill of Manufacturing, MRP, Inventory Control, Work Order Control, Purchase Order Tracking
Specific Industry: Manufacturing
System Requirements: HP 3000
Operating System: MPE; Image/3000
Purchase Terms: Purchase
Number Installed: 600

HEWLETT-PACKARD CO.
PRODUCTION MANAGEMENT/3000
Specific Application: Work-In-Process, Work Orders, Shop Floor, Capacity Requirements Planning
System Requirements: HP 3000
Operating System: MPE; Image
Purchase Terms: Purchase

HONEYWELL, INC.
HMS CAPACITY REQUIREMENTS PLANNING
Specific Application: Provides Capacity Requirements Planning and Shop Floor, Control Work Center Loading, Shop Order Priority
Specific Industry: Manufacturing
System Requirements: HIS DPS
Operating System: GCOS-8
Purchase Terms: Purchase
Price: $23,000
(See Vendor Profile Page V-52)

HONEYWELL, INC.
HMS MANUFACTURING DATA CONTROL
Specific Application: Establishes and Maintains Product Structures and Produ, Ction Process Definitions.
Specific Industry: Manufacturing
System Requirements: Honeywell DPS
Operating System: GCOS-8
Purchase Terms: Purchase
Price: $28,750

HONEYWELL, INC.
HMS MASTER PRODUCTION SCHEDULING
Specific Application: Establish A Master Schedule That Determines Production Range and Material Required to Meet Business Objectives
Specific Industry: Manufacturing
System Requirements: Honeywell DPS
Operating System: GCOS-8
Purchase Terms: Purchase
Price: $23,000

HOUSTON ENGINEERING RESEARCH CORP.
AUTOMATED PRODUCTION REPORTING SYSTEM
Specific Application: Finishing and Shipping System For Paper Mills
Specific Industry: Papermill
System Requirements: DEC PDP-11
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000 to $50,000
Number Installed: 15
Date First Installed: 1974
(See Vendor Profile Page V-53)

IBM
MAPICS
Specific Application: Integrated Manufacturing System
Specific Industry: Manufacturing
System Requirements: IBM System/36, System/34
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-III
Source Code Available: No
Purchase Terms: Rental; Lease
(See Vendor Profile Page V-53)

INDUSTRIAL NETWORK SYSTEMS
ELECTRONICS MRO PURCHASING
Specific Industry: Manufacturing, Medical
System Requirements: DEC 11/70
Operating System: RSTS/E
Source Language: Dibol, Basic
Number Installed: 180
Date First Installed: 1980
(See Vendor Profile Page V-54)

INFORMATION CONCEPTS, INC.
SOFT DRINK BOTTLING SYSTEM
Specific Application: Warehousing, Inventory Control, Sorting, A/R, A/P, G/L, Route Reconciliation
Specific Industry: Bottlers
System Requirements: DEC PDP-11

Operating System: RT-11
Source Language: OMSI Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,500
Number Installed: 6
Date First Installed: 1979
(See Vendor Profile Page V-55)

INFORMATION SPECIALISTS, INC.
ANSWER
Specific Application: Complete Manufacturing Control System Includes Accounting Modules
Specific Industry: Manufacturing
System Requirements: DG Nova, Eclipse
Operating System: AOS; AOS/VS
Memory Required: 1.0M bytes
Source Language: Basic, Cobol
Source Code Available: Yes
$45,000
Purchase Terms: Purchase; Lease
Price: $45,000
Number Installed: 25
(See Vendor Profile Page V-55)

INGRATEK MICROSYSTEMS, INC.
TIME TRACK V2.1
Specific Application: Cost Accounting/Job Records
System Requirements: DEC PDP-11/05, LSI-11
Operating System: RT-11
Memory Required: 28K bytes
Source Language: Macro-11
Source Code Available: Yes
Purchase Terms: Purchase
Price: $775
Date First Installed: 1982
(See Vendor Profile Page V-56)

INTEGRATED MATERIAL CONTROL, INC.
MANUFACTURING MATERIAL TRACKING SYSTEM
Specific Application: Provides Work-In-Process Tracking On A Real-Time Basis
Specific Industry: Manufacturing
System Requirements: DG; HP
Operating System: DOS; RTE
Memory Required: 128K bytes
Source Language: Fortran 77, C
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-56)

INTERACTIVE INFORMATION SYSTEMS, INC.
LABOR DATA COLLECTION
Specific Application: Capture Time Report From Shop Floor and Materials Completed
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: VMS
Source Language: Native Basic, Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 2
Date First Installed: July 1983
(See Vendor Profile Page V-57)

INTERNATIONAL ENERGY CONSERVATION SYSTEMS, INC.
CEM/1000
Specific Application: Facility Control and Energy Management
System Requirements: HP 1000
Operating System: RTE
Memory Required: 512K bytes
Source Language: Fortran 77
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $25,000
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-57)

INTERNATIONAL PROGRAMMING LABORATORIES CORP.
JOB SHOP CONTROL SYSTEM
Specific Application: Scheduling, Shop Loading, Methods File, Inventory, and All Related Financial Operations
Specific Industry: Manufacturing
System Requirements: IBM System/34, PC-XT, System/36, System/23
Operating System: SSP
Source Language: Basic, RPG, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000 to $12,500
Number Installed: 600
Date First Installed: 1977
(See Vendor Profile Page V-58)

INTERTEC DIVERSIFIED SYSTEMS, INC.
MAP/3000
Specific Application: Integrated Accounting and Manufacturing
System Requirements: HP3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $57,000
Number Installed: 80
Date First Installed: October 1979
(See Vendor Profile Page V-58)

INTRO-LOGIC, INC.
BACK TO BASICS
Specific Application: Manufacturing System
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36, System 23
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $7,000
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-59)

JACOBSEN & ASSOCIATES, INC.
CAPACITY REQUIREMENTS PLANNING
Specific Application: Capacity Requirements Planning
Specific Industry: Manufacturing
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1984
(See Vendor Profile Page V-59)

JACOBSEN & ASSOCIATES, INC.
LABOR DISTRIBUTION
Specific Application: Labor Distribution
Specific Industry: Manufacturing
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 20
Date First Installed: January 1971

JACOBSEN & ASSOCIATES, INC.
OPERATION ROUTING SHEETS
Specific Application: Engineering Documentation; Configuration Control, MRP
Specific Industry: Manufacturing, Engineering
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 55
Date First Installed: January 1983

JACOBSEN & ASSOCIATES, INC.
PRODUCT COST BUILDUP
Specific Application: Product Cost Buildup
Specific Industry: Manufacturing
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 55

JACOBSEN & ASSOCIATES, INC.
SHOP LOADING
Specific Application: Shop Loading
Specific Industry: Manufacturing
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1983

JBA INFORMATION SYSTEMS
JOB SHOP SYSTEM
System Requirements: DG; DG
Operating System: AOS; DOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-59)

J & M INDUSTRIES, INC.
SYSTEM STEEL FABRICATOR
Specific Application: System Steel Fabricator
Specific Industry: Wholesale/Distribution
System Requirements: Wang VS Family
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 1
Date First Installed: December 1979
(See Vendor Profile Page V-59)

KBS-SYSTEMS, INC.
MANUFACTURING/WHOLESALE ACCOUNTING SYSTEM
Specific Application: Complete Accounting Package
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DEC PDP-11, VAX
Operating System: TSX-11; VMS; RT-11
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: December 1980
(See Vendor Profile Page V-60)

KBULTRONIX
ATRONS ORDER ENTRY & LOT TRACKING SYSTEM
Specific Application: Order Entry and Lot Tracking System
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $25,000
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-60)

KBULTRONIX
DRUG ROOM CONTROL LIQUIDS
Specific Application: Drug Room Control: Liquids
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $25,000
Number Installed: 10
Date First Installed: 1982

KBULTRONIX
DRUG ROOM CONTROL POWDERS
Specific Application: Drug Room Control: Powders
Specific Industry: Manufacturing
System Requirements: DEC

Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $25,000
Number Installed: 10
Date First Installed: 1982

SIELTRONEX
ENERGY MANAGEMENT
Specific Application: Energy Management
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $25,000
Number Installed: 5
Date First Installed: 1982

SIEVES MANAGEMENT SYSTEMS, INC.
SIEVES APPAREL MANUFACTURING
Specific Application: Piecework Ticketing and Payroll, Inventory, Scheduling, Shipping and Invoicing
Specific Industry: Manufacturing
System Requirements: Vector Graphics; DEC Rainbow
Memory Required: 128K bytes
Source Language: CB-80
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Date First Installed: October 1983
(See Vendor Profile Page V-93)

SIGNOTE SYSTEMS, INC.
MANUFACTURING MANAGEMENT CONTROL SYSTEM
Specific Application: Engineering, Sales Order Processing, Inventory Planning Working Process, Job Cost, Shop Floor Control
Specific Industry: Manufacturing
System Requirements: IBM; Microdata Reality; Microdata Sequel
Operating System: DOS; Pick; OS/VS
Memory Required: 125K bytes
Source Language: Cobol, Data Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $31,500 to $40,000
Number Installed: 5
Date First Installed: 1983
(See Vendor Profile Page V-93)

SIGNTRONIC INFORMATION SYSTEMS, INC.
SMIC (MANUFACTURE MANAGEMENT CONTROL)
Specific Application: Total Manufacturer and Dealer Business System
Specific Industry: Manufacturing
System Requirements: Prime; AOOS; Micro Data
Operating System: Pick
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $62,800
Number Installed: 20
Date First Installed: 1977

SIPC COMPUTER SYSTEMS
WORK IN PROGRESS
Specific Application: Work In Progress
System Requirements: Sperry 9030
Operating System: OS/3
Memory Required: 256K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 14
Date First Installed: 1973
(See Vendor Profile Page V-91)

SIRIUS COMPUTER SERVICES, INC.
ROMCS
Specific Application: Substitute For IBM Copics Receiving Module
Specific Industry: Manufacturing
System Requirements: IBM 4331, 3000, 370
Operating System: DOS; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $14,800
Number Installed: 9
Date First Installed: October 1983
(See Vendor Profile Page V-92)

SIRIUS COMPUTER SERVICES, INC.
CAPACITY REQUIREMENTS PLANNING
Specific Application: Production Control
Specific Industry: Manufacturing
System Requirements: Burroughs 880, 6900, B1900
Operating System: CMS
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $2,800
Date First Installed: 1979
(See Vendor Profile Page V-93)

SIRIUS COMPUTER SERVICES, INC.
INVENTORY CONTROL
Specific Application: Inventory Control
Specific Industry: Manufacturing
System Requirements: Burroughs 880, 6900, 1900
Operating System: CMS
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $6,800
Date First Installed: 1979

SIRIUS COMPUTER SERVICES, INC.
LABOR EFFICIENCY
Specific Application: Production Control
Specific Industry: Manufacturing
System Requirements: Burroughs 880, 6900, B1900
Operating System: CMS
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800 to $1,600
Date First Installed: 1979

LOGICAL DESIGN CORP.
MANUFACTURERS MANAGEMENT SYSTEM
Specific Application: Management For Repetitive Manufacturers
Specific Industry: Manufacturing
System Requirements: Burroughs 880, 6900, B1900
Operating System: CMS
Memory Required: 384K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $30,000 to $75,000
Number Installed: 40
Date First Installed: 1979

LOGICAL DESIGN CORP.
PRODUCTION SCHEDULING
Specific Application: Finished Goods Production Requirements Reports
Specific Industry: Manufacturing
System Requirements: Burroughs 880, 6900, B1900
Operating System: CMS
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $2,800
Date First Installed: 1979

LOGICAL DESIGN CORP.
RELEASE PROCESSING
Specific Application: Handles Blanket Purchase Orders For Manufacturer and Automotive Suppliers
Specific Industry: Manufacturing
System Requirements: Burroughs 880, 6900, B1900
Operating System: CMS
Memory Required: 384K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1979

LOGICAL DESIGN CORP.
SHIPPING
Specific Application: Maintains Customer and Vendor Shipment Records
Specific Industry: Manufacturing
System Requirements: Burroughs 880, 6900, B1900
Operating System: CMS
Memory Required: 1K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $3,000
Date First Installed: 1979

LOGICAL DESIGN CORP.
WORK IN PROCESS
Specific Application: Maintains and Reports On The Job Progress
Specific Industry: Manufacturing
System Requirements: Burroughs 880, 6900, B1900
Operating System: CMS
Memory Required: 1K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $3,000
Date First Installed: September 1979

LOGICAL MINICOMPUTER SYSTEMS, INC.
ACCUPLAST
Specific Application: General Accounting, Materials Forecasting For Plastic Injection Molders
Specific Industry: Manufacturing
System Requirements: Point 4; Digidyne
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: June 1979
(See Vendor Profile Page V-93)

LOGICON, INC.
LOGINET ENERGY MANAGEMENT
Specific Application: Energy Management
Specific Industry: Manufacturing
System Requirements: DEC PDP-11
Operating System: RSX-11M; RSX-11M+
Memory Required: 512K bytes
Source Language: Macro 11, Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $25,000 to $30,000
Number Installed: 25
Date First Installed: 1979
(See Vendor Profile Page V-93)

LOGICON, INC.
LOGINET MAINTENANCE DISPATCH
Specific Application: Maintenance Dispatch
Specific Industry: Manufacturing
System Requirements: DEC PDP-11
Operating System: RSX-11M; RSX-11M+
Memory Required: 512K bytes
Source Language: Fortran, Macro, Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $25,000
Number Installed: 1
Date First Installed: 1982

LOGICON, INC.
LOGINET PLANNED MAINTENANCE
Specific Application: Planned Maintenance
Specific Industry: Manufacturing
System Requirements: DEC PDP-11
Operating System: RSX-11M; RSX-11M+
Memory Required: 512K bytes
Source Language: Fortran, Macro, Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $20,000
Number Installed: 1
Date First Installed: 1983

LOMB A. WRIGHT & ASSOCIATES, INC.
AMPS
Specific Application: Purchase Order System, Release Accounting, A/R, A/P, Inventory Control,

Invoicing, Production Control
System Requirements: IBM System/34, System/38
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $43,000
(See Vendor Profile Page V-63)

MADIC CORP.
THE MADIC SYSTEM
Specific Application: Inventory Control, MRP, General Accounting, DSS
Specific Industry: Manufacturing
System Requirements: Prime; ADDS; Honeywell
Operating System: Pick; Primos
Source Language: Info Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease; Time-Sharing
Price: $50,000
Number Installed: 100
Date First Installed: 1976
(See Vendor Profile Page V-64)

MADISON DATA SYSTEMS, INC.
EXTENDED WORK ORDER STATUS
Specific Application: Extended Work Order Status
Specific Industry: Manufacturing
System Requirements: DG
Operating System: AOS; AOS/VS; RDOS; DOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

MADISON DATA SYSTEMS, INC.
ROUTING
Specific Application: Routing
Specific Industry: Manufacturing
System Requirements: DG
Operating System: AOS; AOS/VS; RDOS; DOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12

MANAGEMENT SCIENCE, INC.
UMCAM (UNIVERSAL COMPUTER-AIDED MANUFACTURING)
Specific Application: Work Measurement and Time Study
Specific Industry: Manufacturing, Engineering
System Requirements: TI
Memory Required: 256K bytes
Source Language: Ansi Cobol 74, Fortran 77
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 15
Date First Installed: December 1980
(See Vendor Profile Page V-65)

MANAGEMENT SCIENCE, INC.
UNIVATION SYSTEMS
Specific Industry: Manufacturing, Engineering
System Requirements: Burroughs 5700, 6800; DS
Operating System: DOS
Memory Required: 100K bytes
Source Language: Ansi Cobol 74, Fortran IV
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 200
Date First Installed: 1980

MANAGEMENT SERVICES, INC.
MANUFACTURER'S REP SYSTEM
Specific Application: Manufacturer'S Rep System
System Requirements: DEC PDP-11/70
Operating System: RSTS/E
Source Language: Basic Plus II
Purchase Terms: Purchase; Rental; Lease
Price: $1,200 to $1,500
Number Installed: 500
(See Vendor Profile Page V-65)

MANAGEMENT SYSTEMS, INC.
FABRIC ASSEMBLY PACKAGE
Specific Application: Fabric Assembly Package
Specific Industry: Manufacturing
System Requirements: IBM 4300, PC, Series/1; DEC 1180
Operating System: Pick
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $50,000
Number Installed: 30
(See Vendor Profile Page V-65)

MANUFACTURERS DATA SERVICES
MDS - EPICS
Specific Application: Estimating Production and Inventory Control System For Steel Fabricator
Specific Industry: Manufacturing
System Requirements: HP 125, HP 3000; Sperry 1100
Operating System: MPE
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
(See Vendor Profile Page V-65)

MANUFACTURING CONTROL SYSTEMS, INC.
RACS
Specific Application: Planning and Control System
Specific Industry: Manufacturing
System Requirements: Wang VS; IBM System/38
Operating System: OS/VS; CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $47,000
(See Vendor Profile Page V-66)

MARBLEHEAD TESTING LABS, INC.
FORM BREAK
Specific Application: Formulator and Cost Package
Specific Industry: Scientific
System Requirements: Prime 50 Series; Altos
Operating System: Primos; Xenix; Unix
Memory Required: 64K bytes
Source Language: Basic, Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000 to $100,000
Number Installed: 35
Date First Installed: 1979
(See Vendor Profile Page V-66)

MARTIN MARIETTA DATA SYSTEMS
MAS (MANUFACTURING CONTROL SYSTEM)
Specific Application: Inventory Control, Shop Floor Control, Master Production Schedule, Engineering Control, Purchasing, Cost Control
System Requirements: IBM 43XX, 30XX, VAX; HP 3000
Operating System: DOS/VSE; MVS; VMS; MPE
Source Code Available: Yes
Price: $10,000 to $220,000
(See Vendor Profile Page V-66)

MASSOGLIA AND ASSOCIATES, INC.
JOB HISTORY ANALYSIS
Specific Application: Elapsed Time By Job, Tracks Simulation Area Assignment
System Requirements: IBM System/34
Source Code Available: Yes
Purchase Terms: Purchase
Price: $300
(See Vendor Profile Page V-66)

MCBA
STANDARD PRODUCT COSTING (SPC)
Specific Application: Product Costing
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX; Altos 586; Zilog System 8000
Operating System: RSTS/E; VMS; Xenix; Unix
Memory Required: 28K bytes
Source Language: Dibol, Dibol/Sorbol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,250 to $4,000
Number Installed: 100
Date First Installed: 1983
(See Vendor Profile Page V-67)

MCBA
STANDARD PRODUCT ROUTING (SPR)
Specific Application: Standard Product Routing
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX-11; Altos 586; Zilog System 8000
Operating System: RSTS/E; VMS; Xenix; Unix
Memory Required: 40K bytes
Source Language: Dibol, Dibol/Sorbol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800 to $2,000
Number Installed: 100
Date First Installed: 1982

MCDATA
JOBSCOPE
Specific Application: Manufacturing System For Cost/Custom Shops
Specific Industry: Manufacturing
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $65,000 to $95,000
Number Installed: 20
Date First Installed: 1982
(See Vendor Profile Page V-67)

MCDONNELL DOUGLAS AUTOMATION CO.
CUSTOMER ON-LINE ORDER PROCESSING FOR AEROSPACE(CO-OP)
Specific Application: Order Processing, Inventory Control, Warehouse Control, A/R
Specific Industry: Manufacturing, Aerospace
System Requirements: IBM 30XX
Operating System: OS/VS1
Memory Required: 8.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $350,000
Number Installed: 7
Date First Installed: July 1971
(See Vendor Profile Page V-67)

MCDONNELL DOUGLAS AUTOMATION CO.
CUSTOMER ON-LINE ORDER PROCESSING (CO-OP)
Specific Application: Distribution: Order Processing, Inventory Control, Purchasing, Warehouse Control, A/R
Specific Industry: Wholesale/Distributon
System Requirements: IBM 43XX, 370, 30XX
Operating System: IMS; CICS; OS/VS; DL/I
Memory Required: 8.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $110,000 to $275,000
Number Installed: 29
Date First Installed: 1976

MCDONNELL DOUGLAS AUTOMATION CO.
PERMAC (PLANT ENGINEERING RESOURCES SYSTEM)
Specific Application: Maintenance Management
Specific Industry: Manufacturing, System Requirements: IBM 4300
Operating System: DOS; MVS; DOS/VSE
Memory Required: 1.5M bytes
Source Language: Cobol
Source Code Available: Yes; $190,000
Price: $125,000

Number Installed: 7
Date First Installed: July 1981

MDS QANTEL
QMFG-PLUS
Specific Application: Manufacturing Project Management
Specific Industry: Manufacturing
System Requirements: MDS Qantel System 10, System 20, System 40, System 64
Operating System: BEST
Memory Required: 196K bytes
Source Language: QUIC Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $25,000 to $100,000
Number Installed: 10
Date First Installed: 1983
(See Vendor Profile Page V-66)

MDS QANTEL
QMRP-PLUS
Specific Application: A Closed Loop MRP System
Specific Industry: Manufacturing
System Requirements: MDS Qantel System 10, System 20, System 40, System 64
Operating System: BEST
Memory Required: 128K bytes
Source Language: QUIC Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $9,500 to $75,000
Number Installed: 380
Date First Installed: 1978

MDS QANTEL
QMTR-PLUS
Specific Application: Manufacturing Software Designed For The Made to Order Environment
Specific Industry: Manufacturing
System Requirements: MDS Qantel System 10, System 20, System 40, System 64
Operating System: BEST
Memory Required: 128K bytes
Source Language: QUIC Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $9,500 to $35,000
Number Installed: 100
Date First Installed: 1980

MDS QANTEL
QMTS-PLUS
Specific Application: Short Or Long Run Custom Product
Specific Industry: Manufacturing
System Requirements: MDS Qantel System 10, System 20, System 40, System 64
Operating System: BEST
Memory Required: 128K bytes
Source Language: QUIC Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $9,500 to $35,000
Number Installed: 100
Date First Installed: 1980

MECHANICAL TECHNOLOGY, INC.
AID
Specific Application: Financial Package, Quality Control
System Requirements: HP; DEC PDP-11/03
Operating System: RSX-11M
Memory Required: 64K bytes
Source Language: Basic, Fortran
Source Code Available: No
Purchase Terms: Lease
Price: $500 to $5,000
Number Installed: 300
Date First Installed: September 1974
(See Vendor Profile Page V-66)

MECHANICAL TECHNOLOGY, INC.
LEARN TWELVE
Specific Application: Computer Control, Quality Control
System Requirements: DEC PDP-11
Operating System: RSX-11M; RT-11
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Lease
Price: $5,000
Number Installed: 10
Date First Installed: 1980

MEDEGRAF, INC.
BUSINESS CONTROL SYSTEM
Specific Application: G/L, Inventory, A/P, A/R, W/P
Operating System: Pick
Memory Required: 64K bytes
Source Language: RPL
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 75
Date First Installed: 1976
(See Vendor Profile Page V-66)

MEDEGRAF, INC.
MANUFACTURE CONTROL
Specific Application: G/L, A/P, A/R, Inventory, W/P
Specific Industry: Manufacturing
Operating System: Pick
Memory Required: 64K bytes
Source Language: RPL
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 25
Date First Installed: 1976

MERIT SYSTEMS, INC.
AUTOMOTIVE RELEASE PROCESSING SYSTEM
Specific Application: Automotive Release Processing
Specific Industry: Manufacturing
System Requirements: HP 3000; Sperry
Operating System: MPE; OS/VS
Memory Required: 512K bytes
Source Language: Ansi Cobol 74, V3000
Source Code Available: Yes
Purchase Terms: Purchase
Price: $24,000
Number Installed: 2
Date First Installed: May 1979
(See Vendor Profile Page V-66)

MICHIGAN BUSINESS SYSTEMS & SOFTWARE, INC.
CHEMICAL DISTRIBUTION SYSTEM
Specific Application: Chemical Distribution System
Specific Industry: Wholesale/Distribution, Chemical
System Requirements: HP 3000; Burroughs; DEC VAX; PDP-11
Operating System: CTS-300; CMS; RSTS/E
Source Language: Dibol, Cobol, RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $10,000
Number Installed: 5
Date First Installed: 1976
(See Vendor Profile Page V-66)

MICRO — BASE CORP.
CRITICAL PATH MANAGEMENT
Specific Application: Critical Path Management, Scheduling, Graphics
System Requirements: TI 990
Operating System: DX-10; DNOS
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-66)

MICRO MANUFACTURING SYSTEMS
MCS-3 (MANUFACTURING CONTROL SYSTEM)
Specific Application: Integrated Inventory Control and MRP System
System Requirements: TRS; Altos; Xitecs; IBM
Operating System: Oasis; Unix
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 115
Date First Installed: January 1983
(See Vendor Profile Page V-70)

MIDEC, INC.
MIDEC INTEGRATED MANUFACTURING SYSTEM
Specific Application: Complete Integrated Manufacturing System Including Order Entry, Scheduling and Shop Floor Control
Specific Industry: Manufacturing
System Requirements: Tandem
Operating System: Guardian
Memory Required: 112K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $125,000
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-70)

MIDEC, INC.
MIDEC TIME AND BILLING PACKAGE
Specific Application: Keeps Track of Cost Sheets, Time Billing
Specific Industry: Banking/Financial, Legal
System Requirements: Tandem
Operating System: Guardian
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Date First Installed: 1979

MILTON ALLEN & ASSOCIATES, INC.
MANUFACTURER MANAGEMENT SYSTEM (MMS)
Specific Application: Integrated Manufacturing Management System
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: HP 3000
Operating System: MPE
Memory Required: 532K bytes
Source Language: Cobol 68
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 30
Date First Installed: 1968
(See Vendor Profile Page V-70)

MINI-COMPUTER BUSINESS APPLICATIONS, INC.
LABOR PERFORMANCE
Specific Application: Labor Performance
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RT-11; RSTS/E; VMS
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1983
(See Vendor Profile Page V-72)

MINI-COMPUTER BUSINESS APPLICATIONS, INC.
STANDARD PRODUCT ROUTING
Specific Application: Standard Product Routing
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RT-11; RSTS/E; VMS
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100

MINI-COMPUTER SUPPORT GROUP, INC.
JOB COSTING/BILLING OF MATERIALS
Specific Application: A Complete Job Tracking Reporting and Progressive Billing Application
System Requirements: Data Point
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,350
Number Installed: 75
(See Vendor Profile Page V-72)

MINI MICRO COMPUTER
JOB COST-MANUFACTURING CONTROL SYSTEM
Specific Application: Job Cost For Manufacturing
Specific Industry: Manufacturing
System Requirements: DG Nova 4; Point 4; Bytronics; Nixdorf
Operating System: iris
Memory Required: 64K bytes

Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 12
Date First Installed: June 1979
(See Vendor Profile Page V-73)

MRI INTERNATIONAL, INC.
AUTOMATED PRODUCTION REPORTING SYSTEM
Specific Application: Monitor Assembly Units, Production Reporting
Specific Industry: Manufacturing
System Requirements: DEC VAX; PLC Monarchy; Motorola 6800; HP 1000
Operating System: VMS
Memory Required: 512K bytes
Source Language: Assembler, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: 1977
(See Vendor Profile Page V-72)

MRI INTERNATIONAL, INC.
FLEXIBLE MANUFACTURING CONTROL SYSTEM
Specific Application: Monitors Total Manufacturing of Plant From Conveyor to Work Station
Specific Industry: Manufacturing
System Requirements: DEC VAX; PLC Monarchy; Motorola 68000; HP1000
Operating System: VMS
Memory Required: 512K bytes
Source Language: Assembler, Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983

MRI INTERNATIONAL, INC.
PARTS HANDLING SYSTEM
Specific Application: Inventory, Scheduling
Specific Industry: Manufacturing
System Requirements: DEC VAX; PLC Monarchy; Motorola 68000; HP 1000
Operating System: VMS
Memory Required: 512K bytes
Source Language: Assembler, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease

MORROW COMPUTER & ELECTRONICS DESIGN, INC.
MAINSTAY
Specific Application: Maintenance Management System
Specific Industry: Manufacturing
System Requirements: DEC PDP-11/44; Sperry V77
Source Language: Fortran, Total
Source Code Available: Yes; $35
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-73)

MRP SOFTWARE INTERNATIONAL CORP.
MRP II
Specific Application: MRP, Capacity Planning Standard and Actual Costing, Advanced Purchasing
Specific Industry: Manufacturing
System Requirements: IBM 360/X; IBM 43XX
Operating System: OS/VS; DOS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $80,000 to $310,000
Number Installed: 70
Date First Installed: 1975
(See Vendor Profile Page V-74)

MRP SYSTEMS MANUFACTURING AND INVENTORY
Specific Application: Manufacturing and Inventory
Specific Industry: Manufacturing
System Requirements: DG; Point 4
Operating System: Iris
Memory Required: 12K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $8,000
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-74)

MRP SYSTEMS
MRP II
Specific Application: Integrated Manufacturing System
Specific Industry: Manufacturing
System Requirements: DG; Point 4
Operating System: Iris
Memory Required: 12K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $40,000
Number Installed: 20
Date First Installed: September 1977

MSA CORP.
MAXCIM
Specific Application: Manufacturing Accounting Package
Specific Industry: Manufacturing
System Requirements: DEC PDP, VAX
Operating System: VMS; RSTS/E
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $135,000
Number Installed: 350
Date First Installed: September 1976
(See Vendor Profile Page V-75)

MSA CORP.
MAXCIM MANUFACTURING COST
Specific Application: Manufacturing Cost
Specific Industry: Manufacturing
System Requirements: DEC PDP; DEC VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-75)

MSA CORP.
MAXCIM MASTER SCHEDULING
Specific Application: Master Scheduling
Specific Industry: Manufacturing
System Requirements: DEC PDP, VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 7,000

MSA CORP.
MAXCIM WORK ORDER STATUS
Specific Application: Work Order Status
Specific Industry: Manufacturing
System Requirements: DEC PDP; DEC VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,000

MSR CORP.
IMCS-II (INTERACTIVE MANUFACTURING CONTROL SYSTEM)
Specific Application: MRP, Inventory Control
Specific Industry: Manufacturing
System Requirements: NCR 9300
Operating System: ITX; IMOS V; RX
Memory Required: 81K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 800
Date First Installed: January 1979

NCR CORP.
COMMON
Specific Application: MRP, Inventory Control; Capacity Planning
Specific Industry: Manufacturing
System Requirements: NCR V8500, V8600
Operating System: VRX
Memory Required: 2K bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 65
Date First Installed: May 1978

NETWORK SOLUTIONS, INC.
MAINTENANCE/1
Specific Application: Vehicle Or Plant Equipment Maintenance System
Specific Industry: Manufacturing, Banking/Financial
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-75)

OCTAL, INC.
APPLICON AGS/880 TO/FROM CALMA GDS II
Specific Application: Data Base Conversion
Specific Industry: Electronics
System Requirements: DEC PDP-11/34
Operating System: RSX-11M
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase
Price: $12,000
Number Installed: 3
Date First Installed: February 1982
(See Vendor Profile Page V-77)

OCTAL, INC.
APPLICON APPLE 880 TO/FROM COMPUTERVISION
Specific Application: Data Base Conversion
Specific Industry: Electronics
System Requirements: DEC VAX
Operating System: Unix; VMS
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase
Price: $12,000
Date First Installed: July 1983

OCTAL, INC.
APPLICON APPLE880 TO/FROM CALMA GDS-2
Specific Application: Data Base Conversion
Specific Industry: Electronics
System Requirements: DEC VAX
Operating System: VMS; Unix
Source Language: Fortran 77
Purchase Terms: Purchase
Price: $12,000
Number Installed: 15
Date First Installed: October 1981

OCTAL, INC.
APPLICON APPLE 880 TO/FROM CALTECH I
Specific Application: Data Base Conversion
Specific Industry: Electronics
System Requirements: DEC VAX
Operating System: VMS; Unix
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Number Installed: 3
Date First Installed: January 1983

OCTAL, INC.
CALMA GDS II STREAM TO/FROM CALTECH I
Specific Application: Data Base Conversion
Specific Industry: Electronics
System Requirements: DEC VAX
Operating System: VMS; Unix
Source Language: Fortran 77
Purchase Terms: Purchase
Price: $10,000
Number Installed: 3
Date First Installed: January 1983

OCTAL, INC.
CALMA GDS1 LU TO/FROM APPLICON
Specific Application: Data Base Conversion

Specific Industry: Electronics
System Requirements: DEC PDP-11/34, VAX
Operating System: RSX-11M; VMS; Unix
Source Language: Fortran 77
Purchase Terms: Purchase
Price: $2,600
Date First Installed: January 1981

ODYSSEY SYSTEMS, INC.
LABOR DISTRIBUTION
Specific Application: Labor Distribution
Specific Industry: Manufacturing
System Requirements: DG Nova; Nixdorf; Litton; EDS Point 4
Operating System: NOS; IOS; Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-77)

ODYSSEY SYSTEMS, INC.
MACHINE TRACKING
Specific Application: Machine Tracking
Specific Industry: Manufacturing
System Requirements: DG Nova; Nixdorf; Litton; EDS Point 4
Operating System: NOS; IOS; Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1982

ODYSSEY SYSTEMS, INC.
MANUFACTURING CONTROL
Specific Application: Manufacturing Control System
Specific Industry: Manufacturing
System Requirements: DG Nova; Litton; Nixdorf; EDS Point 4
Operating System: Iris; NOS; IOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1982

OIR-ORGANIZATION FOR INDUSTRIAL RESEARCH, INC.
MULTICAPP COMPUTER ASSISTED PROCESS PLANNING
Specific Application: Automated Process Planning Classification and Coding
Specific Industry: Manufacturing, Government
System Requirements: DEC VAX; Prime
Operating System: VMS; Primos
Source Language: Fortran, Cobol
Purchase Terms: Purchase; Rental; Lease
Number Installed: 60
(See Vendor Profile Page V-77)

OIR-ORGANIZATION FOR INDUSTRIAL RESEARCH, INC.
MULTIGROUP GROUP TECHNOLOGY ANALYSIS
Specific Application: Group Technology Analysis/Classification, Coding For Design, Manufacturing Standardization, Resource, Management
Specific Industry: Manufacturing
System Requirements: DEC VAX; Prime
Operating System: VMS; Primos
Source Language: Fortran, Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 40
Date First Installed: 1973

OIR-ORGANIZATION FOR INDUSTRIAL RESEARCH, INC.
PICTORIAL PROCESS PLANNING
Specific Application: Automated Process Planning Classification and Coding, Computer Graphics
Specific Industry: Manufacturing
System Requirements: DEC VAX; Prime
Operating System: VMS; Primos
Source Language: Fortran, Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 5
Date First Installed: 1980

OMEGA COMPUTER CONSULTANTS, INC.
INVENTORY MANAGEMENT SYSTEM
Specific Application: Handles Customer Orders, Inventory and Sales Analysis
Specific Industry: Manufacturing
System Requirements: TI 9900
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 109
Date First Installed: February 1980
(See Vendor Profile Page V-77)

O. R., INC.
COMPLETE WORKSHOP PACKAGE
Specific Application: JOB Costing Therapy, Payroll
Specific Industry: Rehabilitation
System Requirements: Gould Concept 32
Memory Required: 16K bytes
Source Language: BAL, RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,900
Number Installed: 10
Date First Installed: July 1982
(See Vendor Profile Page V-78)

O-WP SYSTEMS
FORMULATION
Specific Application: Process Manufacturing System
Specific Industry: Manufacturing
System Requirements: STI 5000, 9000
Operating System: Unix
Memory Required: 64K bytes
Source Language: Extended Basic, C
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 8
Date First Installed: January 1982
(See Vendor Profile Page V-78)

PARA RESEARCH, INC.
CLOCK DATA SYSTEM
Specific Application: Job Scheduling
System Requirements: IBM System/34, System/38, System/36
Operating System: CPF; SSP
Memory Required: 2K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $350
Number Installed: 400
Date First Installed: April 1981
(See Vendor Profile Page V-78)

PATTERN SYSTEMS OF N.J., INC.
CUTTING PLANNER
Specific Application: Quoting, Planning, Scheduling of Rectangular Parts From A Sheet Inventory
Specific Industry: Manufacturing, Engineering, Construction
System Requirements: IBM PC; Televideo 800 Series; HP A600; Prime
Operating System: DOS
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: January 1975
(See Vendor Profile Page V-78)

PATTON CONSULTANTS, INC.
COMPUTERIZED MAINTENANCE MANAGEMENT SYSTEM
Specific Application: Asset Inventories and Work Management For Organizations Such As Plant Maintenance and Field Service
System Requirements: DG Eclipse; IBM PC
Operating System: AOS; DOS; AOS/VS
Memory Required: 512K bytes
Source Language: Cobol, Dbase II (IBM PC)
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Remote
Date First Installed: January 1981
(See Vendor Profile Page V-78)

P. B. INDUSTRIES, INC.
MANUFACTURER JOB COST II
Specific Application: Shop Loading Production Control, Job Costing, Inventory, Financing For Job Shop Management
Specific Industry: Manufacturing
System Requirements: HP 250
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000
Number Installed: 11
Date First Installed: 1980
(See Vendor Profile Page V-80)

PCR, INC.
RMS/34
Specific Application: Financial, Distribution, Manufacturing Application
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 36K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 400
Date First Installed: 1979
(See Vendor Profile Page V-80)

PCR, INC.
RMS/38
Specific Application: Financial, Distribution Manufacturing Applications
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/38
Operating System: CPS
Memory Required: 1.0M bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1982

PCR, INC.
RMS/38 MANUFACTURING APPLICATIONS
Specific Industry: Manufacturing
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $85,000

PEAT, MARWICK, MITCHELL & CO.
ORDER PROCESSOR ALLOCATION
Specific Application: Data Processor Allocation
Specific Industry: Manufacturing
System Requirements: Wang
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 10
(See Vendor Profile Page V-80)

PEAT, MARWICK, MITCHELL & CO.
WORK AND PROCESS
Specific Application: Work and Process
Specific Industry: Manufacturing
System Requirements: Wang
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Date First Installed: 1979

PEN AVIATION SYSTEMS, INC.
AVIATION SHOP CONTROL
Specific Application: Controls All

Parts and Labor Hours, Daily Work and Process Reconciliation, Immediate Work Order Status
Specific Industry: Aviation
System Requirements: DG
Operating System: ICOS; RDOS; AOS; AOS/VS
Memory Required: 64K bytes
Source Language: Anal Cobol
Source Code Available: Yes; $10,000
Purchase Terms: Purchase; Lease Price: $9,000 to $9,400
Number Installed: 6
Date First Installed: July 1982
(See Vendor Profile Page V-81)

PLAYERS COMPUTER, INC.
PAS 3000
Specific Application: Manufacturing, Distribution and Financial Functions
Specific Industry: Textile
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $93,500
Date First Installed: 1983
(See Vendor Profile Page V-81)

PLAYERS COMPUTER, INC.
MAP 3000
Specific Application: Complete Manufacturing, Distribution and Financial Software
Specific Industry: Manufacturing
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $83,000
Number Installed: 15
Date First Installed: 1981

PLAYERS COMPUTER, INC.
PC1/PLUS
Specific Application: Complete Manufacturing, Distribution and Financial Software Package
Specific Industry: Manufacturing
System Requirements: HP 250
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $25,000
Number Installed: 10
Date First Installed: 1981

POLYGON ASSOCIATES, INC.
HARDWARE ACCOUNTING SYSTEM
Specific Application: Hardware Accounting System, Invoice Recording
Specific Industry: DP Companies
System Requirements: IBM System 370, 4300, 30XX
Operating System: OS/VS; DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-82)

PRISCO, INC.
DAS-11
Specific Application: Industrial Monitoring and Lab Data Acquisition System
Specific Industry: Manufacturing, Engineering
System Requirements: DEC PDP-11
Operating System: RT-11; RSX-11M
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-82)

PRIME COMPUTER, INC.
EDMS (ELECTRONIC DESIGN MANAGEMENT SYSTEM)
Specific Application: Electronic Computer-Aided Design
Specific Industry: Manufacturing, Engineering
System Requirements: Prime
Operating System: Primos
Memory Required: 2.0M bytes
Source Code Available: No
Purchase Terms: Purchase; Monthly License
Date First Installed: 1981
(See Vendor Profile Page V-82)

PROCESS CORP.
AUTOSET
Specific Application: Automated Steel Production
Specific Industry: Steel
System Requirements: DEC 11; DG
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: 1976
(See Vendor Profile Page V-83)

PROCESS CORP.
ENERGY MANAGEMENT SYSTEM
Specific Application: Energy Management Data Base Control
Specific Industry: Steel
System Requirements: DEC; DG
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1976

PROCESS CORP.
POWER DEMAND
Specific Application: Power Limiting and Monitoring
Specific Industry: Steel
System Requirements: DEC 11; DG
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1976

PROCESS CORP.
POWER INPUT CONTROL
Specific Application: Electric Furnace Management
Specific Industry: Steel
System Requirements: DEC; DG
Operating System: RSX-11M
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1976

PROCOM, INC.
MANUFACTURING SYSTEM
Specific Application: Manufacturing System
System Requirements: DG; Business
Operating System: RDOS; Super/DOS
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-83)

PROFESSIONAL COMPUTER RESOURCES
BMS/36 MANUFACTURING
Specific Application: Master Scheduling, MRP, Product Structure, Production Control and Costing, Capacity Requirements Planning
Specific Industry: Manufacturing
System Requirements: IBM System/36
Operating System: SSP
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000
(See Vendor Profile Page V-83)

PROFESSIONAL INFORMATION PLANNING CORP.
MANUFACTURING CONTROL 250
Specific Application: MRP
Specific Industry: Manufacturing
System Requirements: HP 250
Operating System: OS/5
Memory Required: 196K bytes
Purchase Terms: Purchase; Lease
Number Installed: 3
Date First Installed: April 1982
(See Vendor Profile Page V-83)

PROFESSIONAL INFORMATION PLANNING CORP.
UPTIME
Specific Application: Spare Parts and Maintenance
System Requirements: HP 3000
Operating System: MPE
Memory Required: 196K bytes
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 1
Date First Installed: 1982

PROFIT PROGRAMMING, INC.
MANUFACTURING JOB COST
Specific Application: Contains Bill of Materials and On-Line Interactive Job Costing
Specific Industry: Manufacturing
System Requirements: Burroughs 900, 6900
Operating System: CMS
Memory Required: 256K bytes
Source Language: RM Cobol, Anal Cobol 74
Source Code Available: Yes; $5,000
Purchase Terms: Purchase
Price: $15,000
Number Installed: 2
Date First Installed: 1980
(See Vendor Profile Page V-83)

PROJECT SOFTWARE & DEVELOPMENT, INC.
PROJECT/2
Specific Application: Complete Project Management, Project Scheduling, Cost Control, Cost and Scheduling Integration, Graphics
System Requirements: DEC VAX; IBM 4300 Series
Operating System: VMS; OS/VS
Memory Required: 512K bytes
Source Language: Isatran
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 200
Date First Installed: 1980
(See Vendor Profile Page V-84)

REDWOOD SOFTWARE
NAMEX RELEASE 4.1
Specific Application: Shop Floor Control, Materials Management, Time and Attendance, Capacity Management, MRP, Cost Accounting
Specific Industry: Manufacturing
System Requirements: Tandem; Stratus 32
Operating System: Guardian; VOS
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $125,000 to $250,000
Number Installed: 12
Date First Installed: June 1982
(See Vendor Profile Page V-84)

REMOTE BUSINESS SERVICES, INC.
COMPAC INTERACTIVE SYSTEM FOR FOLDING
Specific Application: Entire System of Invoice Costing, Production Reporting, A/P, A/R, G/L, Payroll
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 10
Date First Installed: March 1976
(See Vendor Profile Page V-85)

R. E. RIDALL & CO., INC.
MASTER SCHEDULE
Specific Application: Manufacturing Management System
System Requirements: Wang VS
Operating System: OS/VS

Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: January 1983
(See Vendor Profile Page V-87)

RSM, INC. (ROCKY SMITH ENTERPRISES)
MCSIM
Specific Application: Manufacturing Control Materials Management, Improve Efficiency On Shop Floors
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 2
Date First Installed: January 1983
(See Vendor Profile Page V-87)

SATCOM
M-LINK
Specific Application: Manufacturing Link Between Satcom BOSS/3000 and MAS-H, Martin, Marietta'S MRP System.
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: Cobol
Purchase Terms: Purchase; Lease
Price: $16,000
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-88)

SATCOM
QUALITY MATERIAL ACCOUNTING & MANUFACTURING SYSTEM
Specific Application: Quality and Manufacturing System For Process Industries
Specific Industry: Manufacturing
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 8
Date First Installed: 1981

SELLERS SOFTWARE SERVICES CO.
MAINTENANCE MANAGEMENT SYSTEM
Specific Application: Inventory Control Maintenance
Specific Industry: Manufacturing
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 6
Date First Installed: 1982
(See Vendor Profile Page V-89)

SIGMA TECH, INC.
OPCOR
Specific Application: Optimum Planning and Control of Resources. Modeling
Specific Industry: Manufacturing
System Requirements: IBM PC; IBM
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease; Time-Sharing
Number Installed: 7
Date First Installed: 1983
(See Vendor Profile Page V-90)

SIGNET DATA SYSTEMS, LTD.
MERLIN
Specific Application: A/R, A/P, G/L, Financials, Bill of Materials, Inventory Management
Specific Industry: Manufacturing
System Requirements: DG
Operating System: AOS/VS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $95,000
Number Installed: 12
Date First Installed: 1981
(See Vendor Profile Page V-90)

SILTON AMS, INC.
SILTON PLANT MANUFACTURING SYSTEM
Specific Application: Payroll, Plant Loading, MRP
Specific Industry: Manufacturing, Apparel
System Requirements: HP 3000
Operating System: MPE V
Memory Required: 512K bytes
Source Language: Cobol II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $20,000 to $35,000
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-90)

THE SOFTWARE BROKERS
EXPANDED GOODMADE IBM APPAREL
Specific Application: Order Entry, Bill of Materials Inventory
Specific Industry: Manufacturing
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $5,000
Number Installed: 2
Date First Installed: July 1980
(See Vendor Profile Page V-92)

SOFTWARE CONCEPTS, INC.
FOCUS
Specific Application: Comprehensive Inventory and Finished Goods Allocation
Operating System: DOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-92)

SOFTWARE DEVELOPMENT & MAINTENANCE, INC.
SDM/MDCS MANUFACTURING AND DISTRIBUTION
Specific Application: Designed For Manufacturing and Distribution Operations
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: RT-11; VMS; RSTS/E; RSX-11M
Memory Required: 64K bytes
Source Language: Dibol
Purchase Terms: Purchase
Price: $2,500
Number Installed: 2,000
(See Vendor Profile Page V-92)

SOFTWARE RESEARCH CORP.
3270 QUALITY ASSURANCE PACKAGE
Specific Application: To Test All Aspects of A 3270 Plug Compatible Terminal
System Requirements: IBM
Operating System: MVS; DOS/VSE; OS/VS1
Memory Required: 150K bytes
Source Language: Cobol and Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000
Number Installed: 10
Date First Installed: 1984
(See Vendor Profile Page V-93)

SOLUTION DATA, INC.
SDI85
Specific Application: MRP, Inventory Management, G/L, A/R, A/P, Sales Order Entry
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Altos 586, 5600
Operating System: Xenix
Memory Required: 512K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $5,000
(See Vendor Profile Page V-94)

SOLUTION SYSTEMS, INC.
KIMEL
Specific Application: Stress Analysis of Asymmetric Shells
Specific Industry: Engineering
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 15
Date First Installed: 1977
(See Vendor Profile Page V-94)

SOLUTION SYSTEMS, INC.
SAC
Specific Application: Analysis and Design of Fluid Power Cylinders
Specific Industry: Engineering
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 10
Date First Installed: 1980

SOLUTION SYSTEMS, INC.
SIMFLEX
Specific Application: Structural Analysis of Piping System
Specific Industry: Engineering
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 20
Date First Installed: 1979

SOLUTION SYSTEMS, INC.
TMG
Specific Application: Thermal Analysis Program
Specific Industry: Engineering
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 5
Date First Installed: 1982

SOS, INC.
JOB SHOP
Specific Application: History of Jobs By Operation, Man, Constant Job
Specific Industry: Manufacturing
System Requirements: DG Nova
Operating System: Iris; Eits
Memory Required: 32K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-94)

SOURCE DATA SYSTEMS, INC.
PREVENTATIVE MAINTENANCE
Specific Application: Prevention Maintenance
System Requirements: IBM Series/1, PC; NCR 9020, 9300; NCR Tower 1632, Decision Mate V
Operating System: IMOS III; Unix
Source Language: Forth
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 4
Date First Installed: September 1981
(See Vendor Profile Page V-94)

SPEEDATA, INC.
JOB COSTING AND BILL OF MATERIALS PROCESSOR
Specific Application: Job Costing and Bill of Materials Processing

Specific Industry: Manufacturing
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000
Number Installed: 1
Date First Installed: 1980
(See Vendor Profile Page V-84)

START SYSTEMS
FASHION INDUSTRY PACKAGE
Specific Application: Fashion Industry; Order Entry, Production, Inventory, Sales Analysis, Ledger of Credit
Specific Industry: Wholesale/Distribution
System Requirements: Wang VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes; $21,000
Purchase Terms: Rental
Price: $21,000
Number Installed: 2
Date First Installed: June 1982
(See Vendor Profile Page V-85)

STERLING SOFTWARE MARKETING
ESP/DJC
Specific Application: Job Management
System Requirements: IBM 370
Operating System: OS/VS
Memory Required: 30K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $12,000
Number Installed: 6
Date First Installed: November 1981
(See Vendor Profile Page V-85)

STERLING SOFTWARE MARKETING
ESP/JBS EXECUTION SCHEDULE PROCESSOR/JOB SYSTEM
Specific Application: Execution Schedule Processor/Job Submission System
System Requirements: IBM 370, 30XX, 43XX
Operating System: MVS; MVS/XA; VM; DOS/VSE
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $12,000
Number Installed: 24
Date First Installed: 1982

STSC, INC.
CMCS (COMPREHENSIVE MANUFACTURING CONTROL SYSTEM)
Specific Application: An Integrated, Fully-On-Line Manufacturing, Inventory Planning and Control System
Specific Industry: Manufacturing
System Requirements: IBM 370, 4300
Operating System: VM/CMS
Memory Required: 2.0M bytes
Source Language: APL
Source Code Available: No
Purchase Terms: Purchase
Price: $50,000 to $275,000
Number Installed: 20
Date First Installed: 1981
(See Vendor Profile Page V-99)

SYSCON, INC.
JEWELRY INDUSTRY/MANUFACTURING
Specific Application: Jewelry Manufacturing
Specific Industry: Jewelry
System Requirements: IBM System/32, System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,500
Number Installed: 2
Date First Installed: 1978
(See Vendor Profile Page V-97)

SYSTEMS RESEARCH AND DEVELOPMENT CORP.
A-76 PROCUREMENT MANAGEMENT SYSTEM
Specific Application: In-House and Contract Work
Specific Industry: Government
System Requirements: Prime
Operating System: Primos
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $25,000
(See Vendor Profile Page V-99)

SYSTEMS SPECIALISTS, INC.
STANDARD COST MANUFACTURING SYSTEM
Specific Application: MRP, Elemental Accounting System
Specific Industry: Manufacturing
System Requirements: Basic Four
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000 to $115,000
Number Installed: 8
Date First Installed: 1977
(See Vendor Profile Page V-99)

SYSTEM 18 CORP.
MACS
Specific Application: Manufacturers Accounting and Control System
Specific Industry: Manufacturing
System Requirements: Wang 2200
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $15,000
Number Installed: 12
Date First Installed: 1978
(See Vendor Profile Page V-100)

SYSTOMETICS, INC.
VISION
Specific Application: Project Management
Specific Industry: Manufacturing, Engineering, Construction, Government
System Requirements: Prime; DEC VAX
Operating System: Primos; VMS
Memory Required: 1.0M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $25,000 to $100,000
Number Installed: 80
Date First Installed: 1979
(See Vendor Profile Page V-100)

TBC COMPUTER SYSTEMS, INC.
TEC ACCOUNTING SYSTEM
Specific Application: General Accounting For Manufacturing Firm
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: RT-11; VMS; RSTS/E
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 80
Date First Installed: 1976
(See Vendor Profile Page V-101)

TECHNICAL COMPUTER SERVICES
MANUFACTURING CONTROL SYSTEM
Specific Application: Inventory Control, Purchase Order Control, Bill Of Materials, MRP, Labor Performance and Scheduling
Specific Industry: Manufacturing
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,00 to $65,000
Number Installed: 16
Date First Installed: 1982
(See Vendor Profile Page V-101)

TECHNICAL RESOURCES, INC.
MANUFACTURING CONTROL SYSTEM
Specific Application: Inventory Control, Order Entry, MRP, Job Cost, Bill of Materials Scheduling
Specific Industry: Manufacturing
System Requirements: DEC
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-101)

TELECOMP, INC.
LABOR DISTRIBUTION
Specific Application: Labor Distribution
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,400
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-101)

TELECOMP, INC.
PURCHASING - MANUFACTURING
Specific Application: Purchasing, Manufacturing
Specific Industry: Manufacturing
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,400
Number Installed: 3
Date First Installed: 1980

THOMAS-LAGRAM & ASSOCIATES, INC.
E-PICS (EVENT-DRIVEN PRODUCT INFORMATION SYSTEM)
Specific Application: Information Control System, A/P, A/R, MRP, G/L
Specific Industry: Manufacturing
System Requirements: IBM 360, 370, 30XX
Operating System: DOS
Source Language: Cobol, RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 35
Date First Installed: 1974
(See Vendor Profile Page V-102)

TM COMPUTER SYSTEMS, INC.
PREP-MASTER LAYOUT ASSISTANCE PROGRAM
Specific Application: Layout of Precision Sheetmetal
Specific Industry: Manufacturing
System Requirements: Tektronix 4052A
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $8,000
Number Installed: 20
(See Vendor Profile Page V-103)

TMS
ENVIRONMENTAL ANALYSIS PACKAGE
Specific Application: Environmental Analysis
System Requirements: DEC PDP-11, VAX
Operating System: Midas
Memory Required: 64K bytes
Source Language: Fortran 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1982
(See Vendor Profile Page V-103)

TMS
NAI DATA REDUCTION PACKAGE
Specific Application: Sodium Iodine Data Reduction Package
Operating System: Midas
Memory Required: 64K bytes
Source Language: Fortran 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000

Date First Installed: 1978

TBS
NEUTRON ACTIVATION ANALYSIS PACKAGE
Specific Application: Neutron Activation Analysis
System Requirements: DEC PDP-11; DEC VAX
Operating System: Midas
Memory Required: 64K bytes
Source Language: Fortran 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000

TBS
NUCLIDE IDENTIFICATION PACKAGE
Specific Application: Identify and Quantify Nuclides Found in An Unknown Sample
Operating System: Midas
Memory Required: 64K bytes
Source Language: Fortran 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Date First Installed: 1977

TBS
X-RAY IDENTIFICATION PACKAGE
Specific Application: X-Ray Identification
System Requirements: DEC VAX, PDP-11
Operating System: Midas
Memory Required: 64K bytes
Source Language: Fortran 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1980

TRANS MICRO SYSTEM, INC.
PROFITKEY
Specific Application: Manufacturing/Job Shop
Operating System: Unix
Memory Required: 64K bytes
Source Language: RM Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500 to $30,000
Number Installed: 100
Date First Installed: August 1982
(See Vendor Profile Page V-104)

UNEX COMPUTER CORP.
MANUSYST
Specific Application: Manufacturing Control System
Specific Industry: Manufacturing, Insurance
System Requirements: DEC PDP-11
Operating System: RT-11
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $9,000
Number Installed: 12
Date First Installed: 1977
(See Vendor Profile Page V-105)

UNISAR DIGITAL TECHNOLOGIES
SPIDER II
Specific Application: Integrated Closed-Loop Manufacturing Management System
Specific Industry: Manufacturing
System Requirements: DEC VAX-Series
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $65,000
Number Installed: 3
Date First Installed: March 1983
(See Vendor Profile Page V-105)

UNISAR DIGITAL TECHNOLOGIES
SPIDER II - STANDARD PRODUCT COSTING
Specific Application: Standard Product Costing
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,550
Number Installed: 3
Date First Installed: March 1983

UP-TIME SYSTEMS, INC.
PROJECT CONTROL
Specific Application: Project Control
System Requirements: DEC PDP-11; DEC VAX
Operating System: TSX-11; VMS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 8
Date First Installed: 1982
(See Vendor Profile Page V-106)

VALLEY DATA BASE
INVENTORY CONTROL
Specific Application: Inventory Control, Order Entry
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $3,000
Date First Installed: 1983
(See Vendor Profile Page V-106)

WESTERN DATA SYSTEMS
COMPASS SYSTEM
Specific Application: Integrated Manufacturing MRP Accounting System
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 22
Date First Installed: 1978
(See Vendor Profile Page V-106)

WESTERN DATA SYSTEMS
MANUFACTURING SYSTEM
Specific Application: Engineering, Bill of Materials, Inventory Management, Purchase Order, Material Requirement Planning System
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000
Number Installed: 22
Date First Installed: 1980

WESTERN NEW YORK COMPUTERS
SMALL MANUFACTURERS
Specific Application: General Ledger, Accounts Payable, Accounts Receivable, Inventory
Specific Industry: Manufacturing
System Requirements: AL-Micro
Operating System: AMOS
Memory Required: 64K bytes
Source Language: Basic, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $5,000 to $20,000
Number Installed: 11
Date First Installed: 1981
(See Vendor Profile Page V-108)

WHITE HAT SYSTEMS, INC.
CAPACITY REQUIREMENTS PLANNING
Specific Application: Capacity-Planning
Specific Industry: Manufacturing
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSTS/E; VMS
Source Language: Basic, Basic Plus II
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1974
(See Vendor Profile Page V-108)

WOODBURY COMPUTER ASSOCIATES, INC.
WBS
Specific Application: Order Entry, A/R, A/P, Sales Analysis, G/L, Bill of Materials, Inventory
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: ICOS; RDOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 8
Date First Installed: 1981
(See Vendor Profile Page V-109)

XEROX CORP.
XEROX MANUFACTURING SYSTEM FOR DIGITAL COMPUTERS
Specific Application: License Software Turnkey System, Closed-Loop Fully Integrated Manufacturing, Financial and Distribution Function
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-109)

XEROX CORP.
XEROX MANUFACTURING SYSTEM FOR IBM COMPUTERS
Specific Application: License Software Turnkey System, Time-Sharing, Integrated Manufacturing, Financial Distribution Function
System Requirements: IBM 370, 30XX, 43XX
Operating System: SSX; OS/VS; OS/VS1; MVS
Memory Required: 1.0M bytes
Source Language: Xerox Proprietary
Source Code Available: Yes
Purchase Terms: Purchase

XOMBEX CORP.
PIOS - DIJ VERSION
Specific Application: Complete Manufacturing Application Software
Specific Industry: Manufacturing
System Requirements: IBM 370, 43XX
Operating System: MVS; DOS/VSE
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: September 1983
(See Vendor Profile Page V-109)

ZYBEX, INC.
CYBER AM
Specific Application: Apparel Manufacturing System
System Requirements: Alpha Micro
Operating System: AMOS
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 20
Date First Installed: 1980
(See Vendor Profile Page V-110)

BANKING

ATM

APPLIED COMMUNICATIONS, INC.
BASE 24-ATM STRATUS
Specific Application: Complete Transation Authorization and Routing of EFT Involving ATMs
Specific Industry: Banking/Financial
System Requirements: Stratus 32
Source Language: Cobol, TAL
Source Code Available: Yes
Date First Installed: February 1984
(See Vendor Profile Page V-6)

ARGO DATA RESOURCE CORP.
ATM SWITCH INTERFACE
Specific Application: ATM Switch Interface System
Specific Industry: Banking/Financial
System Requirements: IBM 8100X, IBM 4300X
Operating System: MVS; OS/VS
Memory Required: 40K bytes
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 16
Date First Installed: 1982
(See Vendor Profile Page V-6)

ARGO DATA RESOURCE CORP.
FINANCIAL SERVICE DELIVERY SYSTEM II (FSDS II)
Specific Application: IBM Host Mainframe ATM Alteration System
Specific Industry: Banking/Financial
System Requirements: IBM System 370
Operating System: OS/VS; BSE
Memory Required: 48K bytes
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $55,000
Date First Installed: 1983

ARKANSAS SYSTEMS, INC.
AUTOMATED TELLER MACHINE MANAGEMENT
Specific Application: Automated Teller Machine Management
Specific Industry: Banking/Financial
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $11,000
(See Vendor Profile Page V-8)

COMPUTER SECURITY INTERNATIONAL, INC.
ATM SECURITY ACCESS CONTROL
Specific Application: Monitors ATM Utilization, With Alert For Excess Withdrawals
Specific Industry: Banking/Financial
System Requirements: Xerox 820
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000 to $25,000
Date First Installed: January 1983
(See Vendor Profile Page V-25)

DIEBOLD, INC.
DOTS (DIEBOLD ON-LINE TERMINAL)
Specific Application: ATM Network Management System
Specific Industry: Banking/Financial
System Requirements: IBM 370
Operating System: OS/VS; DOS; MVS
Memory Required: 30K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 25
(See Vendor Profile Page V-40)

INFORMATION PROCESSING CORP.
UNIVERSAL ATM SYSTEM
Specific Application: Automatic Teller Machine System
Specific Industry: Banking/Financial
System Requirements: IBM; Tandem
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 75
(See Vendor Profile Page V-55)

INFORMATION TECHNOLOGY, INC.
ATM SYSTEM
Specific Application: From Store and Forward to Full On-Line System With Switch Capabilities
Specific Industry: Banking/Financial
System Requirements: Burroughs B80, B900, B1000
Operating System: CMS
Memory Required: 512K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $4,000
Number Installed: 100
(See Vendor Profile Page V-55)

NORTHEAST DATACOMS, INC.
ATM CARD HOLDERS
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-76)

NU-COMP SYSTEMS, INC.
DOCUTEL ATM INTERFACE
Specific Application: ATM Interface
Specific Industry: Banking/Financial
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-77)

SOFTWARE DEVELOPMENT & MAINTENANCE, INC.
OCM24/34 HOUR SUPPORT
Specific Application: Maintains Actual 24-Hour Balance File Capability For Automatic Teller Systems
Specific Industry: Banking/Financial
System Requirements: Formation 4000
Operating System: DOS
Memory Required: 12K bytes
Source Language: Assembler, Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 11
Date First Installed: 1981
(See Vendor Profile Page V-92)

SOFTWARE DEVELOPMENT & MAINTENANCE, INC.
OCM24/CMS ATM ON-LINE CARDHOLDER MANAGEMENT SYSTEM
Specific Application: Specifically Designed For Automatic Teller Machine System
Specific Industry: Banking/Financial
System Requirements: Formation 4000
Operating System: DOS
Memory Required: 150K bytes
Source Language: Assembler, Command Level C, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 10
Date First Installed: 1981

SOFTWARE DEVELOPMENT & MAINTENANCE, INC.
OCM24/SNF SHARED NETWORK FACILITY
Specific Application: Substantially Increases The Scope of An Institution's Existing ATM Network
Specific Industry: Banking/Financial
System Requirements: Formation 4000
Operating System: DOS
Memory Required: 48K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 5
Date First Installed: 1982

SOFTWARE DEVELOPMENT & MAINTENANCE, INC.
OCM24/TCS ATM TRANSACTION CONTROL SYSTEM
Specific Application: Specifically Designed For Automatic Teller Machine Systems
Specific Industry: Banking/Financial
System Requirements: Formation 4000
Operating System: DOS
Memory Required: 64K bytes
Source Language: Command Level C, Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 60

SOFTWARE DEVELOPMENT & MAINTENANCE, INC.
OCM24/X-REF MINI-CROSS REFERENCE
Specific Application: Designed For Automatic Teller System When a CIF Does Not Exist
Specific Industry: Banking/Financial
System Requirements: Formation 4000
Operating System: DOS
Memory Required: 16K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $5,000
Date First Installed: 1982

SOFTWARE SERVICES OF AMERICA, INC.
RSDS-ATM RETAIL BANKING DELIVERY SYSTEM
Specific Application: ATM Transaction Processing and Control
Specific Industry: Banking/Financial
System Requirements: IBM 4300; 303X
Operating System: DOS; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1979
(See Vendor Profile Page V-93)

UCCEL
UCCEL ASSET CARD MANAGEMENT APPLICATION
Specific Application: Debit and Asset Card Management
Specific Industry: Banking/Financial
System Requirements: IBM 370, 3XXX, 43XX
Operating System: DOS/OS
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1975
(See Vendor Profile Page V-104)

General Banking

ADVANCED COMPUTER SYSTEMS, INC.
ALPS (ADVANCED LOAN PROCESSING SYSTEM)
Specific Application: Larger Bank Commercial Loan System
Specific Industry: Banking/Financial
System Requirements: NCR
Operating System: IDPS; IMOS; IRX; ITX
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: January 1982
(See Vendor Profile Page V-5)

ADVANCED COMPUTER SYSTEMS, INC.
ASSET/LIABILITY MANAGEMENT SYSTEM
Specific Application: Asset/Liability Management
Specific Industry: Banking/Financial
System Requirements: NCR
Operating System: IDPS; IMOS; IRX; ITX
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200
Date First Installed: January 1983

ADVANCED COMPUTER SYSTEMS, INC.
BANKER 80
Specific Application: Full Service Banking System
Specific Industry: Banking/Financial
System Requirements: NCR
Operating System: IDPS; IMOS; IRX; ITX
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1,200
Date First Installed: 1978

ALEXANDER PROGRAMMING CORP.
BDM
Specific Application: Bonds Structuring
Specific Industry: Banking/Financial
System Requirements: Prime 750, 400
Operating System: Primos
Source Language: Fortran
Source Code Available: No
Purchase Terms: Time-Sharing
(See Vendor Profile Page V-3)

ALEXANDER PROGRAMMING CORP.
MORTGAGE
Specific Application: Mortgage Accounting
Specific Industry: Banking/Financial
System Requirements: Prime 750, 400
Operating System: Primos
Source Language: Fortran
Source Code Available: No
Purchase Terms: Time-Sharing

ALEXANDER PROGRAMMING CORP.
REFUND
Specific Application: Refunding Existing Bond Issues
Specific Industry: Banking/Financial
System Requirements: Prime 750, 400
Operating System: Primos
Source Language: Fortran
Source Code Available: No
Purchase Terms: Time-Sharing

ALLIED INFORMATION SYSTEMS
ADTRAN
Specific Application: Automates Transactions For Back Office, Loans and New Accounts
Specific Industry: Banking/Financial
System Requirements: Bunker Ramo Aladdin 30
Operating System: Unix
Memory Required: 512K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: October 1983
(See Vendor Profile Page V-3)

ALLIED INFORMATION SYSTEMS
BANKTRAN
Specific Application: Complete Automation For Telex Functions
Specific Industry: Banking/Financial
System Requirements: Bunker Ramo Aladdin 30
Operating System: Unix
Memory Required: 512K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: August 1983

ALLIED INFORMATION SYSTEMS
PORTFOLIO MANAGEMENT SYSTEM
Specific Application: Portfolio Management
Specific Industry: Brokers
System Requirements: Bunker Ramo Aladdin 40
Operating System: Unix
Memory Required: 512K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: September 1983

ALLIED INFORMATION SYSTEMS
STOCK QUOTE
Specific Application: Stock Quote
Specific Industry: Brokers
System Requirements: Bunker Ramo Aladdin 40
Operating System: Unix
Memory Required: 512K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: September 1983

AMERICAN AUTOMATED, INC.
AMERICAN AUTOMATED MORTAGE LENDING
Specific Application: Mortgage Banking Data Processing
Specific Industry: Banking/Financial
System Requirements: Burroughs 2900, 3900, 4900
Operating System: MCP
Memory Required: 155K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $150,000
Number Installed: 62
(See Vendor Profile Page V-4)

AMERICAN AUTOMATED, INC.
AMERICAN LOAN TRACKING SYSTEM
Specific Application: Tracks Loan From Applications to Close
Specific Industry: Banking/Financial
System Requirements: Datapoint 6600, 8600
Operating System: DOS
Memory Required: 128K bytes
Source Language: Datashare
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Number Installed: 19
Date First Installed: 1978

AMERICAN AUTOMATED, INC.
LOAN CLOSING
Specific Application: Provides Loan Documents, Calculations and Disclosures
Specific Industry: Banking/Financial
System Requirements: Datapoint 580, 6600, 8600
Operating System: DOS
Memory Required: 155K bytes
Source Language: Datashare
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 19
Date First Installed: 1978

AMERICAN AUTOMATED, INC.
LOAN INVENTORY CONTROL
Specific Application: Maintain Inventory of Loan During Production and Marketing
Specific Industry: Banking/Financial
System Requirements: Datapoint 6600, 8600
Operating System: DOS
Memory Required: 128K bytes
Source Language: Datashare
Purchase Terms: Purchase
Price: $15,000
Date First Installed: 1984

AMACOMP, INC.
BANKSERV CHARGE CARD SYSTEM
Specific Application: Charge Card Processing
Specific Industry: Retail, Banking/Financial, Transportation
System Requirements: IBM 370, 4300, 3000
Operating System: DOS; OS/VS
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 55
(See Vendor Profile Page V-5)

AMACOMP, INC.
BANKSERV COLLECTION MANAGEMENT SYSTEM
Specific Application: Collection Management
Specific Industry: Retail, Banking/Financial
System Requirements: IBM 370, 4300, 3000
Operating System: DOS; OS/VS
Source Language: Command Level C
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: June 1982

AMACOMP, INC.
BANKSERV INSTALLMENT LOAN SYSTEM
Specific Application: Installment Loan Processing
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 3000
Operating System: DOS; OS/VS
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 130
Date First Installed: June 1970

APPLIED BASIC SYSTEMS, INC.
CUSTOM HOUSE BROKER SYSTEM
System Requirements: IBM System/34, System/38, System/32
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-6)

ARBAT SYSTEMS LTD.
ARBAT SERIES 700 INTERNATIONAL BANKING SYSTEM
Specific Application: Series of Modules For International Banking
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alma Basic
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972
(See Vendor Profile Page V-6)

ARBAT SYSTEMS LTD.
ARBAT SERIES 700 SWIST PACKAGE
Specific Application: SWIST

Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: 1979

ARBAT SYSTEMS LTD.
BANKING/SWIFT LINK
Specific Application: Banking/Swift Link
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
CENTRAL BANK RETURNS
Specific Application: Central Bank Returns
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
COMMERCIAL LOANS TRANSACTION PROCESSING
Specific Application: Commercial Loans Transaction Processing
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
DEMAND DEPOSIT ACCOUNTING
Specific Application: Demand Deposit Accounting
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
EUROBONDS
Specific Application: Eurobonds
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
FINANCIAL FUTURES TRADING
Specific Application: Financial Futures Trading
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase; Remote
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
FOREIGN EXCHANGE TRANSACTION PROCESSING
Specific Application: Foreign Exchange Transaction Processing
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
FOREIGN NOTES & COINS
Specific Application: Foreign Notes and Coins
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
FOREIGN EXCHANGE & SWAP PROFITABILITY
Specific Application: Foreign Exchange and Swap Profitability
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
FX/LND HEDGING
Specific Application: FX/LND Hedging
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
HOUSE CHIPS SYSTEM
Specific Application: Payment System
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 12
Date First Installed: 1978

ARBAT SYSTEMS LTD.
INTEREST ACCRUALS
Specific Application: Interest Accruals
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
INVESTMENT MANAGEMENT SYSTEM
Specific Application: Investment Management System
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
LOANS & DEPOSITS TRANSACTION PROCESSING
Specific Application: Loans and Deposits Transaction Processing
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
MULTI BRANCH ACCOUNTING
Specific Application: Multi Branch Accounting
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
RETAIL FOREIGN DRAFTS
Specific Application: Retail Foreign Drafts
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARBAT SYSTEMS LTD.
TRADING DISPLAYS
Specific Application: Trading Displays
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: Alms Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

ARGO DATA RESOURCE CORP.
AD 4700
Specific Application: Finance, Communication, Branch Automation Control
Specific Industry: Banking/Financial
System Requirements: IBM 4700
Source Language: FCL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1983
(See Vendor Profile Page V-9)

ARGO DATA RESOURCE CORP.
CARD HOLDER MANAGEMENT CONTROL SYSTEM
Specific Application: IBM Mainframe Debit Card System
Specific Industry: Banking/Financial
System Requirements: IBM 3000, 4000
Operating System: MVS; OS/VS
Memory Required: 40K bytes
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 1
Date First Installed: 1982

ARGO DATA RESOURCE CORP.
FINANCIAL SERVICE DELIVERY SYSTEM 1
Specific Application: Host Teller Automation System
Specific Industry: Banking/Financial
System Requirements: IBM 370
Operating System: OS/VS
Memory Required: 40K bytes
Source Language: ALC, Cobol, Assembler
Source Code Available: Yes

Purchase Terms: Purchase; Rental; Lease
Number Installed: 12
Date First Installed: 1982

ARKANSAS SYSTEMS, INC.
AS/ ON-LINE BANKING ENVIRONMENT
Specific Application: Automated Banking
Specific Industry: Banking/Financial
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12 to $20
Date First Installed: December 1982
(See Vendor Profile Page V-9)

ARKANSAS SYSTEMS, INC.
AS/ SWITCH INTERFACE
Specific Application: Switch Interface
Specific Industry: Banking/Financial
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $11,000
Number Installed: 5
Date First Installed: 1981

ARKANSAS SYSTEMS, INC.
ATM OFFLINE CONVERTER
Specific Application: ATM Interface
Specific Industry: Banking/Financial
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 2
Date First Installed: 1981

ARKANSAS SYSTEMS, INC.
AUTOMATED TRUST ACCOUNTING SYSTEM
Specific Application: Bank Trust Department Accounting
Specific Industry: Banking/Financial
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 20
Date First Installed: 1978

ARKANSAS SYSTEMS, INC.
BANK CUSTOMER INFORMATION SYSTEM
Specific Application: Banking
Specific Industry: Banking/Financial
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $11,000
Number Installed: 11
Date First Installed: 1981

ARKANSAS SYSTEMS, INC.
CHECK RECONCILIATION SYSTEM
Specific Application: Check Reconciliation
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 2
Date First Installed: 1982

ARKANSAS SYSTEMS, INC.
TELLER TERMINAL MANAGEMENT
Specific Application: Bank Teller Terminal Management System
Specific Industry: Banking/Financial
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II

ASSOCIATED SOFTWARE CONSULTANTS, INC.
LSE-FORM
Specific Application: Loan/Escrow Process System
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Source Language: Basic II (Wang)
Source Code Available: Yes
Purchase Terms: Purchase
Price: $76,000
Number Installed: 25
Date First Installed: December 1978
(See Vendor Profile Page V-8)

ATLANTIC DATA SERVICES, INC.
MERRIMACK BANKING SYSTEM
Specific Application: Controlling System
Specific Industry: Banking
System Requirements: IBM System/4300
Operating System: DOS/VSE; OS/VS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-10)

ATLANTIC DATA SERVICES, INC.
MERRIMACK MORTGAGE SYSTEM
Specific Application: Mortgage System
Specific Industry: Banking/Financial
System Requirements: IBM 4300; IBM 370, 30XX
Operating System: DOS/VSE; OS/VS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $11,000
Number Installed: 1
Date First Installed: May 1984

AUTOMATED FINANCIAL SYSTEMS, INC.
TOTAL LOAN INFORMATION SYSTEM SYSTEM
Specific Application: Total Loan Information System
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4000, 3000; Burroughs
Operating System: DOS; OS/VS; MVS
Memory Required: 160K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 90
(See Vendor Profile Page V-10)

AYA ASSOCIATES, INC.
MORTGAGE MANAGEMENT HANDLING SYSTEM
Specific Application: Mortgage Processing From Application to Servicing
Specific Industry: Banking/Financial
System Requirements: NEC Astra
Operating System: ITOS
Memory Required: 384K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: October 1982
(See Vendor Profile Page V-11)

BANKING SYSTEMS, INC.
MAX
Specific Application: On-Line Banking Transaction Software
Specific Industry: Banking/Financial
Operating System: NS1; NS2
Source Language: TAL
Source Code Available: No
Purchase Terms: Lease
Price: $15,000
Number Installed: 14
Date First Installed: 1979
(See Vendor Profile Page V-11)

BANKMATIC SYSTEMS, INC.
THE BANKMATIC SYSTEM
Specific Application: Back Office Processing
Specific Industry: Banking/Financial
System Requirements: DG; DG
Operating System: RDOS; AOS
Memory Required: 1.0M bytes
Source Language: Cobol
Purchase Terms: Purchase; Lease
Price: $65,000
Number Installed: 45
Date First Installed: January 1980
(See Vendor Profile Page V-11)

BDB WHITE COMPUTING & SOFTWARE, INC.
ACCOUNT RECONCILIATION
Specific Application: Account Reconciliation
Specific Industry: Banking/Financial
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $65,000
Number Installed: 6
Date First Installed: 1980
(See Vendor Profile Page V-13)

BDB WHITE COMPUTING & SOFTWARE, INC.
CERTIFICATE OF DEPOSIT
Specific Application: Certificate of Deposit
Specific Industry: Banking/Financial
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $18,000 to $23,000
Number Installed: 10
Date First Installed: 1979

BDB WHITE COMPUTING & SOFTWARE, INC.
COMBINED STATEMENT
Specific Application: Funds Transfer
Specific Industry: Banking/Financial
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $19,000 to $23,000
Number Installed: 8
Date First Installed: 1980

BDB WHITE COMPUTING & SOFTWARE, INC.
COMMERCIAL LOAN
Specific Application: Commercial Loans
Specific Industry: Banking/Financial
System Requirements: IBM 370, 43XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $24,000 to $26,000
Number Installed: 30

BDB WHITE COMPUTING & SOFTWARE, INC.
DEBT MANAGEMENT
Specific Application: Debt Management and Installment Loans Processing
Specific Industry: Banking/Financial
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $24,000 to $28,000
Number Installed: 20

BDB WHITE COMPUTING & SOFTWARE, INC.
DISBURSE/DEPOSIT ACCOUNTING
Specific Application:

Demand/Deposit
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $36,000 to $46,000
Date First Installed: 1974

BGS WHITE COMPUTING & SOFTWARE, INC.
ELECTRONIC BANKING SYSTEM
Specific Application: Full ATM Support
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $55,000 to $70,000
Number Installed: 20
Date First Installed: 1979

BGS WHITE COMPUTING & SOFTWARE, INC.
FINANCIAL INFORMATION SYSTEM
Specific Application: General Ledger
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $19,000 to $23,000
Number Installed: 25
Date First Installed: 1972

BGS WHITE COMPUTING & SOFTWARE, INC.
MORTGAGE LOAN
Specific Application: Mortgage Loan Program
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $25,000 to $35,000
Number Installed: 8
Date First Installed: 1975

BGS WHITE COMPUTING & SOFTWARE, INC.
ON-LINE BANKING SYSTEM
Specific Application: Banking System
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 35
Date First Installed: 1977

BGS WHITE COMPUTING & SOFTWARE, INC.
ON-LINE CIF
Specific Application: Customer Information File
Specific Industry: Banking/Financial
System Requirements: IBM 30XX
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $65
Number Installed: 45
Date First Installed: 1974

BGS WHITE COMPUTING & SOFTWARE, INC.
PROOF OF DEPOSIT/TRANSIT
Specific Application: Proof of Deposit/Transit
Specific Industry: Banking/Financial
System Requirements: IBM 430X, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 15
Date First Installed: 1972

BGS WHITE COMPUTING & SOFTWARE, INC.
SAFE DEPOSIT ADMINISTRATION
Specific Application: Safe Deposit Administration
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $19,000 to $23,000
Number Installed: 3
Date First Installed: 1981

BGS WHITE COMPUTING & SOFTWARE, INC.
SAVINGS (PASS BOOK & STATEMENTS)
Specific Application: Pass Book and Statements of Savings Accounts
Specific Industry: Banking/Financial
System Requirements: IBM 430X, 30XX, 370
Operating System: DOS, OS/VS
Memory Required: 1.0M bytes
Source Language: BAL4, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $24,000 to $26,000
Number Installed: 20
Date First Installed: 1973

BGS WHITE COMPUTING & SOFTWARE, INC.
SLANG III
Specific Application: AN EDP Audit Report Writer
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: BAL, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $9,500
Number Installed: 40
Date First Installed: 1973

BGS WHITE COMPUTING & SOFTWARE, INC.
UNIVERSAL TELLER
Specific Application: Provides Support For Teller Machines
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $55,000 to $70,000
Number Installed: 25
Date First Installed: 1975

CASWELL SYSTEMS, INC.
MOORE
Specific Application: Automatic Execution For Stocks
Specific Industry: Stock Exchanges
System Requirements: DEC PDP-11
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000 to $75,000
Number Installed: 1
Date First Installed: 1976
(See Vendor Profile Page V-16)

CASWELL SYSTEMS, INC.
PACE
Specific Application: Automatic Excution Package For Stock Exchanges
Specific Industry: Stock Exchanges
System Requirements: DEC PDP-11
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000 to $75,000
Number Installed: 1
Date First Installed: 1976

CATALLACTICS CORP.
EMBERS
Specific Application: Employee Benefit Reporting, Investment Performance, Measurement
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series
Operating System: OS/VS
Memory Required: 2.0M bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1978
(See Vendor Profile Page V-16)

CATALLACTICS CORP.
NEXUS
Specific Application: Relationship Banking: Combined Statement, Funds Transfer, On-Line Access
Specific Industry: Banking/Financial
System Requirements: IBM 30XX, 43XX; Amdahl V7, V8; National Advanced Systems
Operating System: OS/VS; MVS; VM
Source Language: VSAM Cobol, OS, Assembler
Source Code Available: Yes
Purchase Terms: Purchase

CATALLACTICS CORP.
PERF4
Specific Application: Investment Performance Analysis
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series
Operating System: OS/VS
Memory Required: 2.0M bytes
Source Language: Ansi Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: June 1983

CCN COMPUTAX
BETA BANK RECONCILIATION
Specific Application: Bank Reconciliation
Specific Industry: Accountants
System Requirements: Burroughs B90, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $620
Date First Installed: 1979
(See Vendor Profile Page V-16)

CCN COMPUTAX
BETA LOAN AMORTIZATION
Specific Application: Loan Amortization
Specific Industry: Accountants
System Requirements: Burroughs B90, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $350
Date First Installed: 1979

C. D. SYSTEMS, INC.
BANK RECONCILIATION
Specific Application: Bank Reconciliation
System Requirements: Honeywell Level 6
Operating System: GCOS-400
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200
Number Installed: 12
Date First Installed: 1981
(See Vendor Profile Page V-16)

CHECK TECHNOLOGY SYSTEMS, INC.
CHECPAC
Specific Application: A Clearing, Pricing and Analysis System That Analyzes The Float And Clearing Prices
System Requirements: IBM 43XX; Burroughs B29XX, B39XX, B49XX

Operating System: DOS; MCP
Memory Required: 56K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,200
Number Installed: 15
Date First Installed: 1982
(See Vendor Profile Page V-17)

CASSETTEWORK CORP.
SHORT TERM INVESTMENT MANAGEMENT SYSTEM (STIMS)
Specific Application: Investment Management and Accounting
Specific Industry: Banking/Financial
System Requirements: IBM 360, 370, 30XX
Operating System: OS/VS; MVT; MVS
Memory Required: 300K bytes
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-18)

CITIZENS AUTOMATED SYSTEMS
SPACTS
Specific Application: Scheduling, Loan Tracking, Document Preparation
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: DOS; OS/VS
Memory Required: 256K bytes
Source Language: Ansi Cobol, Basic
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-18)

COMPCO, INC.
COLLECTION AGENCY
Specific Application: Letter Writing For Collection of Bad Debts and Tracking Collected Payments
Specific Industry: Collection Agencies
System Requirements: Wang VS
Operating System: VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Number Installed: 2
Date First Installed: 1980
(See Vendor Profile Page V-20)

COMPLEX SYSTEM, INC.
BANK-TO-BANK REIMBURSEMENTS
Specific Application: Reimbursement
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-20)

COMPLEX SYSTEM, INC.
BANKERS ACCEPTANCE
Specific Application: Bankers Acceptance Package
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease

COMPLEX SYSTEM, INC.
COLLEC
Specific Application: International Collections
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 10

COMPLEX SYSTEM, INC.
COMMERCIAL LOANS
Specific Application: Commercial Loans
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease

COMPLEX SYSTEM, INC.
FORTRESS
Specific Application: Foreign Exchange/Treasury
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease

COMPLEX SYSTEM, INC.
OFFSHORE BANKING
Specific Application: Offshore Banking
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease

COMPUTER AIDED DECISIONS, INC.
EXPANDED PVS (EPVS)
Specific Application: Automated Portfolio Appraisals and Trust Accounting
Specific Industry: Banking/Financial
System Requirements: DEC VAX-11
Operating System: VMS
Source Language: VAX-Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000 to $100,000
Number Installed: 3
Date First Installed: September 1979
(See Vendor Profile Page V-21)

COMPUTER DEVELOPMENT SERVICES, INC.
LUNDY
Specific Application: Check Processing, Bank Document Processing
System Requirements: IBM 3831
Operating System: MVS
Memory Required: 256K bytes
Source Language: Cobol, Assembly
Source Code Available: Yes
Purchase Terms: Purchase
Price: $22,000
Number Installed: 15
Date First Installed: September 1979
(See Vendor Profile Page V-23)

COMPUTER DEVELOPMENT SERVICES, INC.
MINICHECK
Specific Application: Complete Check Processing System
Specific Industry: Banking/Financial
System Requirements: IBM PC
Memory Required: 256K bytes
Source Language: Basic, Assembly
Source Code Available: Yes
Purchase Terms: Purchase
Price: $89,000
Number Installed: 2
Date First Installed: 1984

COMPUTER DEVELOPMENT SERVICES, INC.
OSEN
Specific Application: Returned Item System
Specific Industry: Banking/Financial
System Requirements: Burroughs
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000 to $60,000

COMPUTER DEVELOPMENT SERVICES, INC.
SELIC
Specific Application: Integrated Non-MICR Input Into IBM CPCS
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 1
Date First Installed: 1983

COMPUTER DYNAMICS, INC.
MORTGAGE BANKING SYSTEM
Specific Application: Tracking, Servicing and Document Preparation
Specific Industry: Banking/Financial
System Requirements: IBM 4300
Operating System: OS/VS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 20
Date First Installed: September 1978
(See Vendor Profile Page V-23)

COMPUTER POWER
MORTGAGE SERVICING PACKAGE (MSP)
Specific Application: Mortgage Management, New Loans, Collections, Escrow, Secondary Market Reporting, Management Reports, Payoff
Specific Industry: Banking/Financial, Mortgage Servicing
System Requirements: IBM 370, 303X, 4341
Operating System: DOS/VSE; OS/VS1
Memory Required: 1.0M bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 140
Date First Installed: 1987
(See Vendor Profile Page V-24)

COMPUTER SERVICES CORP.
FOREIGN CURRENCY PROCESSING
Specific Application: Foreign Currency Processing
System Requirements: TI; DEC
Operating System: DX-10; CTS-300
Memory Required: 10K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 300
Date First Installed: 1976
(See Vendor Profile Page V-25)

COMPUTER SHARES CORP.
SECURITY PORTFOLIO ACCOUNTING
Specific Application: Inventory and Management For Security Holdings
Specific Industry: Banking/Financial
System Requirements: IBM 3081
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 5
Date First Installed: 1973
(See Vendor Profile Page V-25)

COMPUTER SOFTWARE SPECIALISTS, INC.
LOAN PROCESSOR
Specific Application: Mortgage and Loan Closing
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1975
(See Vendor Profile Page V-25)

COMPUTER TRUST SYSTEMS, INC.
CORPORATE TRUST PACKAGE
Specific Application: Bearer Bonds, Stock Transfer, Dividend Reinvestment, Fully Registered Bond Issues

Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300
Operating System: DOS; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: 1980
(See Vendor Profile Page V-27)

COMPUTER TRUST SYSTEMS, INC.
V SYSTEM 5
Specific Application: Personal Trust Accounting and Reporting
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 303X
Operating System: DOS; OS/VS
Source Language: Cobol, Macro Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: November 1978

COMPUTER TRUST SYSTEMS, INC.
V SYSTEM 6
Specific Application: Personal Trust Accounting and Reporting
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 303X
Operating System: DOS; OS/VS
Source Language: Cobol, Macro Assembler
Source Code Available: Yes
Purchase Terms: Purchase

COMPUTER USAGE CO.
FUSS TRANSFER, FUNDS CONTROL
Specific Application: Bank Accounting System
Specific Industry: Banking/Financial
System Requirements: Qantel; DEC PDP-11; Tandem
Operating System: RSX-11M; Guardian
Memory Required: 64K bytes
Source Language: Cobol, Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $125,000 to $250,000
Number Installed: 40
Date First Installed: 1974
(See Vendor Profile Page V-27)

COMPUTER USAGE CO.
IBM INTERNATIONAL BANKING
Specific Application: Letters of Credit, Acceptance, Collection and Reimbursement
Specific Industry: Banking/Financial
System Requirements: Qantel
Memory Required: 128K bytes
Source Language: Assembler, Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1972

COMPUTER USAGE CO.
IBM INTERNATIONAL BANKING
Specific Application: Letters of Credit, Acceptance, Collection and Reimbursement
Specific Industry: Banking/Financial
System Requirements: IBM 4300
Operating System: DOS; OS/VS
Memory Required: 2.0M bytes
Source Language: Cobol, IBM Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: June 1983

COMPUTROL, INC.
BASE
Specific Application: Audit Software
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs, NCR
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $16,000
Number Installed: 150
(See Vendor Profile Page V-27)

COMPUTROL, INC.
CREDIT COLLECTION SYSTEM
Specific Industry: Banking/Financial
System Requirements: IBM; NCR; Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 4

COMPUTROL, INC.
INVESTMENT DEPOSIT SYSTEM
Specific Application: Investment Deposit
Specific Industry: Banking/Financial
System Requirements: IBM; NCR
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 4

COMPUTROL, INC.
KITING DETECTION
Specific Application: Kiting Detection
Specific Industry: Banking/Financial
System Requirements: IBM; NCR; Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,200
Number Installed: 30

COMPUTROL, INC.
LOAN MANAGEMENT SYSTEM
Specific Application: Loan Management
Specific Industry: Banking/Financial
System Requirements: IBM; NCR; Burroughs
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 4

CONCORD COMPUTING CORP.
CHECK WATCHER
Specific Application: On-Line Check Authorization System
Specific Industry: Retail
System Requirements: Tandem
Operating System: Guardian
Source Language: TAL, Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $120,000
Number Installed: 3
Date First Installed: October 1982
(See Vendor Profile Page V-36)

CONCORD COMPUTING CORP.
FINANCIAL SWITCH & SETTLEMENT
Specific Application: Allows In-Store Banking Functions to Take Place in a Shared Banking Environment
Specific Industry: Retail, Banking/Financial
System Requirements: Tandem
Operating System: Guardian
Source Language: TAL, Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $100,000
Number Installed: 1
Date First Installed: May 1983

CONVEY COMPANIES, INC.
LOAN CLOSING & TRACKING SYSTEM (IMPACTS)
Specific Application: Loan Closing and Tracking
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 303X
Operating System: DOS
Memory Required: 128K bytes
Source Language: AL, Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $35,000
Number Installed: 4
Date First Installed: November 1982
(See Vendor Profile Page V-30)

CORPORATE DATA SYSTEMS
BANK ASSET LIABLE MANAGEMENT SYSTEM
Specific Application: Banking
System Requirements: IBM
Source Language: Fortran
Source,Code Available: No
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-30)

CORPORATE DATA SYSTEMS
DEPOSIT 80
Specific Application: Banking Deposit System Integrated
Specific Industry: Banking/Financial
System Requirements: IBM 4300
Operating System: DOS; OS/VS
Source Language: Cobol, IMS Data Base
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983

CTI LTD., INC.
ACTION/FLOATING PRIME INTEREST
Specific Application: Floating Prime Interest
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 2
Date First Installed: 1980
(See Vendor Profile Page V-32)

CTI LTD., INC.
FLOATING PRIME INTEREST RATE SYSTEM
Specific Application: Prime Interest Monitoring
Specific Industry: Construction
System Requirements: IBM
Operating System: CPF
Memory Required: 512K bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1981

DALVERNI CORP.
ATM-PLUS
Specific Application: A Flexible, High-Speed Automatic Teller Machine (ATM) Control System
Specific Industry: Retail, Banking/Financial
System Requirements: NCR Automated 5080, Automated 1770, Automated 1780, Automated 1773
Operating System: FBS III
Memory Required: 256K bytes
Source Language: Intel 8080 Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 800
Date First Installed: March 1979
(See Vendor Profile Page V-32)

DALVERNI CORP.
ATM-PLUS 3834E
Specific Application: A Plug-to-Plug Compatible That Emulates The IBM System/38, System/34 and Runs On NCR
Specific Industry: Retail, Banking/Financial
System Requirements: NCR Automated 5080, Automated 1770, Automated 1780, Automated 1773
Operating System: FBS III
Memory Required: 256K bytes
Source Language: Intel 8080 Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,450
Number Installed: 50
Date First Installed: December 1981

DATLER-WILLIAMS, INC.
MONEY AUTHORIZATION SYSTEM (MAS)
Specific Application: Monitor and Control Budget Dollars For Lease Acquisition
System Requirements: IBM 4300
Operating System: OS/VS
Source Language: Cobol
Purchase Terms: Purchase
Price: $50,000
Number Installed: 1
Date First Installed: November 1982
(See Vendor Profile Page V-32)

DYNOMETTICS
LOAN TRACK
Specific Application: Mortgage

Loan Servicing For State Agencies
Specific Industry: Government
System Requirements: IBM 370, PC; Burroughs 6800; HP 3000
Operating System: MVS; BTOS; MPE
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $30,000
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-33)

GYTROL, INC.
UBC (UNDERWRITING DISTRIBUTION CONTROL SYSTEM)
Specific Application: Controls the Active Distribution Phase of An Underwriting
Specific Industry: Banking/Financial
System Requirements: IBM 370
Operating System: MVT; MVS
Memory Required: 800K bytes
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $120,000
Number Installed: 4
(See Vendor Profile Page V-33)

DATA ARCHITECTS, INC.
BANK ELECTRONIC SUPPORT SYSTEM (BESS)
Specific Application: BESS Is A Fully Integrated International Wirerooom Automation and Payment Funds Transfer Application
Specific Industry: Banking/Financial
System Requirements: Tandem
Operating System: Guardian
Memory Required: 2K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $20,000
Number Installed: 10
Date First Installed: September 1980
(See Vendor Profile Page V-34)

DATA CARD CORP.
DOCUMENT IMAGE
Specific Application: Banking Package
Specific Industry: Banking/Financial
System Requirements: DG Nova
Memory Required: 64K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Lease
Number Installed: 15
Date First Installed: March 1983
(See Vendor Profile Page V-35)

DATA COMMUNICATIONS CORP.
MORTGAGE BANKING INFO. MANAGEMENT SYSTEM
Specific Application: Mortgage/Banking Management System
Specific Industry: Banking/Financial
System Requirements: DG Eclipse, S/140
Operating System: RDOS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1977
(See Vendor Profile Page V-35)

DATA MANAGEMENT DESIGN, INC.
PERFORMANCE BOND SYSTEM
Specific Application: Bond Performance
Specific Industry: Government
System Requirements: Wang 2200, VS, Professional
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-36)

DATA MANAGEMENT PRODUCTS, INC.
DMP/COLLECTION & COUPON PROCESSING
Specific Application: Collection and Coupon Processing
Specific Industry: Banking/Financial
System Requirements: Perlec XL/40; Burroughs B Series
Operating System: CMS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-36)

DATA MANAGEMENT PRODUCTS, INC.
DMP/RETURN ITEM PROCESSING
Specific Application: Return Item Processing
Specific Industry: Banking/Financial
System Requirements: Perlec XL/40; Burroughs B Series
Operating System: CMS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000
Number Installed: 7
Date First Installed: 1980

DATA MANAGEMENT PRODUCTS, INC.
DMP/WIRE TRANSFER SYSTEM
Specific Application: Wire Transfers
Specific Industry: Banking/Financial
System Requirements: Perlec XL/40; Burroughs B Series
Operating System: CMS
Memory Required: 128K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $20,000
Number Installed: 7
Date First Installed: 1981

DATATEAM, INC.
CREDIT COLLECTION SYSTEM
Specific Application: Keeps Track of Debts and Debtors, Provides Collection Notices
Specific Industry: Banking/Financial
System Requirements: Perlec 3600, 3000, 3080
Operating System: BOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,000
Number Installed: 120
Date First Installed: 1979
(See Vendor Profile Page V-37)

DAYMASOFT
FINANCIAL SFORMATION SYSTEM
Specific Application: Reporting and Analysis Graphics
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX, Micro PDP-11
Operating System: VMS; RSTS/E
Memory Required: 5K bytes
Source Language: Basic Plus
Source Code Available: Yes; $200,000
Purchase Terms: Purchase
Price: $25,000
Number Installed: 3
Date First Installed: December 1980
(See Vendor Profile Page V-38)

DECISIONS DEVELOPMENT, INC.
R-PLAN
Specific Application: Financial Plannin
Specific Industry: Banking/Financial
System Requirements: HP 3000; DEC System 10, System 20
Memory Required: 256K bytes
Source Language: Fortran, Assembler
Purchase Terms: Purchase
Price: $10,000
Date First Installed: June 1984
(See Vendor Profile Page V-39)

DELOITTE HASKINS & SELLS
ALAMO (ASSET LIABILITY ANALYSIS MODEL)
Specific Application: Asset Liability Analysis
Specific Industry: Banking/Financial
System Requirements: IBM PC, 4300, PC-XT, 3083
Operating System: DOS/VSE
Memory Required: 128K bytes
Source Language: DSS/F, IFPS
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $40,000
Number Installed: 50
Date First Installed: July 1982
(See Vendor Profile Page V-39)

DIRECTIONS, INC.
VECTOR I
Specific Application: Item Processing Analysis and Reporting System
Specific Industry: Banking/Financial
Operating System: DOS; OS/VS; MVS
Memory Required: 76K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 60
Date First Installed: 1975
(See Vendor Profile Page V-41)

DIRECTIONS, INC.
VECTOR II
Specific Application: User Controlled CPCS Table Generator System
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, System/360, System/370, 3380 Series
Operating System: DOS; OS/VS; MVS
Memory Required: 100K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $34,000
Number Installed: 40
Date First Installed: 1977

DIRECTIONS, INC.
VECTOR III
Specific Application: Bulk Filing On-Line Find/Sort Support System
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, System 360, System 370, 3380
Operating System: DOS; OS/VS; MVS
Memory Required: 100K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $32,000
Number Installed: 60
Date First Installed: 1978

DIRECTIONS, INC.
VECTOR IV
Specific Application: On-Line Research and Adjustment Processing System
Specific Industry: Banking/Financial
System Requirements: IBM 4300, System 360, 3380
Operating System: DOS; OS/VS; MVS
Memory Required: 100K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 20
Date First Installed: 1977

DIRECTIONS, INC.
VECTOR V
Specific Application: On-Line Automated Return/Exception Item Processing, System.
Specific Industry: Banking/Financial
System Requirements: IBM 4300, System/36, System/37, 3380
Operating System: OS/VS; MVS
Memory Required: 100K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000
Number Installed: 8
Date First Installed: 1982

DISS, INC.
DIR: COMBINED INTEREST REPORTING
Specific Application: Combines All

Year-End Info Required By The IRS In Accordance With TEFRA Regulations
System Requirements: IBM 360, 370; Burroughs
Operating System: OS/VS
Memory Required: 150K bytes
Source Language: Cobol, ALC
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 150
Date First Installed: 1973
(See Vendor Profile Page V-42)

BANK, INC.
DBK DUE-FROM RECONCILEMENT SYSTEM (DUE-REC)
Specific Application: Automates Record Keeping Associated With Funds Transfers Between Commercial Banks
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X; Burroughs
Operating System: OS/VS; DOS
Memory Required: 200K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1981

BANK, INC.
DBK RETIREMENT REPORTING SYSTEM (RRS)
Specific Application: Automates The Processing, Reporting, and Distribution Functions For All Types of Savings Accounts
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X; NCR Century, Criterion
Operating System: OS/VS; MCP; VRX
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 175
Date First Installed: 1977

BYATRON, INC.
INTERNATIONAL SECURITIES PROCESSING SYSTEM
Specific Application: Facilitates, Clearing, Moving and Custodial Services in International Multicurrency Securities Markets
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X, 303X
Operating System: OS/VS; DOS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-42)

BYATRON, INC.
INVESTMENT PERFORMANCE MEASUREMENT
Specific Application: Provides Performance Measurement Using Bank and Financial Institute Standard and Regression Analysis Statistics
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X, 303X
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 8
Date First Installed: 1976

BYATRON, INC.
MORTGAGE LOAN SYSTEM
Specific Application: Provides Mortgage Loan Servicing Capabilities
Specific Industry: Banking/Financial
System Requirements: IBM 370, 303X, 430X
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1981

EFT COMPUTER SYSTEMS, INC.
AUTOMATED COLLECTIONS SYSTEM
Specific Application: Automates Collection Process
Specific Industry: Banking/Financial
System Requirements: IBM System/36, System/38, System/34; NCR
Operating System: SSP
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-44

EFT COMPUTER SYSTEMS, INC.
CUSTOMER LOOK-UP/EFT-CLUB
Specific Application: Clearing House Customer ID Numbers
Specific Industry: Banking/Financial
System Requirements: IBM PC-XT, System/34, 430X; NCR
Operating System: DOS; SSP
Memory Required: 64K bytes
Source Language: Ansi 74 Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15
Number Installed: 6
Date First Installed: May 1982

EFT COMPUTER SYSTEMS, INC.
PAYMENT AND CONTROL SYSTEM (PACS)
Specific Application: Paying and Receiving Money Transfers
Specific Industry: Banking/Financial
System Requirements: IBM System/36; NCR 9040, 9050, 9800
Operating System: SSP
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 4
Date First Installed: September 1977

ELECTRONIC DATA SYSTEMS CORP.
COLLECTOR
Specific Application: Manages Collector System of Accounts, Obtains Credit, Reports
Specific Industry: Banking/Financial
System Requirements: IBM
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-44)

ELECTRONIC DATA SYSTEMS CORP.
CLIRACS
Specific Application: Credit Applications, Evaluations and Credit Reports
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: CICS
Source Language: Cobol
Purchase Terms: Purchase
Number Installed: 12

EMPLOYER COMMUNICATION SERVICES, INC.
IRAK RETIREMENT ACCOUNTING SYSTEMS
Specific Application: Tax-Sheltered Savings Plan For Administration and Record Keeping For IRA and Keough
Specific Industry: Banking/Financial
System Requirements: IBM 4331; Honeywell Level 6; Wcst; IBM PC-XT
Operating System: DOS/VSE; MCS
Memory Required: 256K bytes
Source Language: RM Cobol, Cobol
Source Code Available: No
Purchase Terms: Lease
Price: $18,000
Number Installed: 3
Date First Installed: July 1982
(See Vendor Profile Page V-44)

FINANCIAL COMMUNICATIONS SERVICES, INC.
MORTGAGE PAC
Specific Application: Mortgage
Specific Industry: Mortgage
System Requirements: IBM System/36, 430X
Operating System: SSP
Memory Required: 200K bytes
Source Language: RPG-II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 8
(See Vendor Profile Page V-46)

FINANCIAL SOFTWARE OF AMERICA, INC.
ACCOUNT RECONCILIATION SYSTEM
Specific Application: Facilitate Reconcilement of Both Commercial Accounts and Large Retail Accounts
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 303X, 308X
Operating System: DOS/VSE; MVS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
(See Vendor Profile Page V-46)

FINANCIAL SOFTWARE OF AMERICA, INC.
CUSTOMER SYSTEM
Specific Application: Storage, Maintenance and Inquiry of Customer Name and Address, Account Cross Reference
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 303X, 308X
Operating System: DOS/VSE; MVS; CICS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1982

FINANCIAL SOFTWARE OF AMERICA, INC.
DEPOSIT SYSTEM
Specific Application: Contains Processing Capabilities, Provides Cash Management Accounting
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 303X, 308X
Operating System: DOS/VSE; MVS; CICS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 75
Date First Installed: 1978

FINANCIAL SOFTWARE OF AMERICA, INC.
ON-LINE RETURNED & EXCEPTION ITEM SYSTEM
Specific Application: Automates A Manual, Labor Intensive Function
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 303X, 308X
Operating System: DOS/VSE; MVS; CICS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1982

FINANCIAL SOFTWARE OF AMERICA, INC.
PROFITABILITY SYSTEM
Specific Application: Provides Service Charge Analysis and Customer Profitability/Loss Management Reporting
Specific Industry: Banking/Financial
System Requirements: IBM 303X, 308X
Operating System: MVS; CICS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1982

FINANCIAL SOFTWARE OF AMERICA, INC.
PROOF OF DEPOSIT PLUS
Specific Application: On-Line Capture and Transit Processing System

Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 303X, 308X
Operating System: DOS/VSE; MVS; CICS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 80
Date First Installed: 1977

FINANCIAL SOFTWARE OF AMERICA, INC.
TIME INVESTMENT SYSTEM
Specific Application: Provides Processing Capability For Various Rate CDs, Money Market Certificates and CID Certificates
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300, 303X, 308X
Operating System: DOS/VSE; MVS; CICS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase/ Number Installed: 10
Date First Installed: 1983

FINANCIAL SOFTWARE, INC.
LBAMS
Specific Application: Loan Service Accounting Management System
Specific Industry: Legal
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000 to $190,000
Number Installed: 20
Date First Installed: 1980
(See Vendor Profile Page V-46)

FINANCIAL TECHNOLOGY, INC.
COMMERCIAL LOAN PORTFOLIO MANAGEMENT
Specific Application: Commercial Loan Portfolio Management
Specific Industry: Banking/Financial
System Requirements: Burroughs B1000; NCR Criterion
Operating System: MCP
Memory Required: 40K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,500 to $35,000
Number Installed: 50
Date First Installed: 1978
(See Vendor Profile Page V-46)

FINANCIAL TECHNOLOGY, INC.
TOTAL BANKING PACKAGE
Specific Application: Total Banking Package
Specific Industry: Banking/Financial
System Requirements: Burroughs B1000
Operating System: MCP
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60 to $100,000
Number Installed: 80
Date First Installed: 1975

FLORIDA SOFTWARE SERVICES, INC.
ACCOUNT RECONCILIATION 3000
Specific Application: Account Reconciliation Services
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 220K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 125
Date First Installed: December 1981
(See Vendor Profile Page V-47)

FLORIDA SOFTWARE SERVICES, INC.
ASSET LIABILITY 3000
Specific Application: Asset Liability Management With Rate Sensitivity Analysis and On-Line Earnings and Balance Sheet Projections
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 180K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 47

FLORIDA SOFTWARE SERVICES, INC.
AUTOMATED TELLER MACHINES 3000
Specific Application: ATM/EFT and Transaction Processing System Including All Facits of Card Management
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: DOS/VSE; OS/VS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50

FLORIDA SOFTWARE SERVICES, INC.
CENTRAL INFORMATION FILE 3000
Specific Application: On-Line Bank System Providing Inquiries, Data Entry and Customer Relationships
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 76K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 250

FLORIDA SOFTWARE SERVICES, INC.
CERTIFICATES OF DEPOSIT 4000
Specific Application: Certificates of Deposit
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; OS/VS; MCP
Memory Required: 108K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 550
Date First Installed: 1975

FLORIDA SOFTWARE SERVICES, INC.
COMMERCIAL LOAN 3000
Specific Application: Commercial, Construction and Student Lending System
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 230K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 400
Date First Installed: 1972

FLORIDA SOFTWARE SERVICES, INC.
CUSTOMER PROFITABILITY ANALYSIS 3000
Specific Application: The Ability to Reveal The Bank's Customers' Contribution to Profit Individual and Account
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 172K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 65
Date First Installed: September 1981

FLORIDA SOFTWARE SERVICES, INC.
DEALER FLOOR PLAN 3000
Specific Application: Dealer Floor Planning, Indirect Leasing, Management Reporting and Complete Auditing Verification
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 125K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 140
Date First Installed: 1970

FLORIDA SOFTWARE SERVICES, INC.
DEMAND DEPOSIT ACCOUNTING 4000
Specific Application: Demand Deposit Accounting
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 376K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 460
Date First Installed: May 1977

FLORIDA SOFTWARE SERVICES, INC.
FINACIAL MANAGEMENT 3000
Specific Application: General Ledger With Budgeting, Forecasting, Cost Accounting and Report Writer System
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 90K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 260
Date First Installed: December 1975

FLORIDA SOFTWARE SERVICES, INC.
INSTALLMENT LOAN 3000
Specific Application: Installment Loan System With Variable Rates, Dealer Reserve Accounting, Charge Off Processing
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 285
Date First Installed: 1970

FLORIDA SOFTWARE SERVICES, INC.
INTEGRATED TRANSACTION MANAGEMENT SYSTEM
Specific Application: In-House Proof of Deposit Processing/Remote Data Capture and Distribution
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: DOS/VSE
Memory Required: 200K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: October 1981

FLORIDA SOFTWARE SERVICES, INC.
MARKETING MODEL 3000
Specific Application: Complete PDT Development and Marketin Strategy Resource, Provides User-Defined Selection of Customer
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 72K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 35

FLORIDA SOFTWARE SERVICES, INC.
MORTGAGE LOAN 4000
Specific Application: Mortage Loan

Processing System With Adjustable Rates, Escrow, Secondary Marketing, Construction
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 160K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 350
Date First Installed: 1976

FLORIDA SOFTWARE SERVICES, INC.
SAVINGS 4000
Specific Application: Multiple Savings Plans Including TDOA/IRA
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1979

FLORIDA SOFTWARE SERVICES, INC.
TELLER TERMINAL 2000
Specific Application: Teller Terminal Processing
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: DOS/VSE; OS/VS
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: May 1983

FULCRUM COMPUTER CORP.
INVESTMENT MANAGEMENT
Specific Application: Investment Management
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978
(See Vendor Profile Page V-48)

HALE SYSTEM, INC.
CONSTRUCTION LOAN ACCOUNTING
Specific Application: Construction Loan Accounting
Specific Industry: Banking/Financial
System Requirements: IBM Series/1; Data Media 932; IBM 4300
Operating System: Pick
Memory Required: 256K bytes
Source Language: Pick Basic
Purchase Terms: Purchase
Price: $14,000
Number Installed: 10
Date First Installed: January 1982
(See Vendor Profile Page V-50)

HALE SYSTEM, INC.
LOAN ORIGINATION TRACKING SYSTEM
Specific Application: Loan Origination Tracking System
System Requirements: IBM Series/1; Data Media 932; IBM 4300
Operating System: Pick
Memory Required: 256K bytes
Source Language: Pick Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 15
Date First Installed: January 1981

HALE SYSTEM, INC.
MEYER ACQUISITION ANALYSIS SERVICE (MERGER)
Specific Application: Merger Acquisition Analysis
System Requirements: Burrough B7800
Operating System: MCP 3
Source Language: Fortran
Source Code Available: No
Purchase Terms: Time-Sharing
Number Installed: 50
Date First Installed: January 1980

HAMLIN, WILLIAMS, & ASSOCIATES, INC.
TRUST MANAGEMENT ACCOUNTING SYSTEM
Specific Application: Trust Department Accounting and Reporting
Specific Industry: Banking/Financial
System Requirements: IBM System 23
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,500
Number Installed: 19
Date First Installed: May 1979
(See Vendor Profile Page V-50)

HOGAN SYSTEMS
ONLINE DELIVERY SYSTEM
Specific Application: Real-Time Transaction Controller
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: DOS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 14
Date First Installed: August 1982
(See Vendor Profile Page V-52)

HOGAN SYSTEMS
PLASTIC CARD SYSTEM
Specific Application: Banking System/Card Processing
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase

HOGAN SYSTEMS
THE INTEGRATED DEPOSITS SYSTEM
Specific Application: Demand and Time Deposits
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: DOS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 82
Date First Installed: November 1979

HOGAN SYSTEMS
THE INTEGRATED LOANS SYSTEM
Specific Application: Loan Processing
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: July 1982

HOGAN SYSTEMS
THE PROPHET SYSTEM
Specific Application: Customer Information, Product Pricing
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 41
Date First Installed: April 1981

IMPACT MICRO SERVICES, INC.
THUNDERBIRD FINANCIAL MANAGEMENT SYSTEM
Specific Application: Bank Planning, Budgeting, Financial Accounting And Cost Accounting System
Specific Industry: Banking/Financial
System Requirements: IBM PC-XT; Victor 9000; NCR Decision Mate, Tower
Operating System: Unix
Memory Required: 64K bytes
Source Language: RM Cobol
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP.
CIMS-SECURITIES
Specific Application: Security Investing (Stocks and Bonds)
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM
Operating System: OS/VS; DOS
Memory Required: 300K bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 95
Date First Installed: 1969
(See Vendor Profile Page V-54)

INFORMATION CONCEPTS, INC.
UNION TRUST FUND ACCOUNTING SYSTEM
Specific Application: Trust Fund Management System
Specific Industry: Labor Trust Fund
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1983
(See Vendor Profile Page V-55)

INFORMATION PROCESSING, CORP.
PLASTIC CARD CONTROL MANAGEMENT
Specific Application: Plastic Card Control Management
Specific Industry: Banking/Financial
System Requirements: IBM; Tandem
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000
Number Installed: 50
Date First Installed: 1981
(See Vendor Profile Page V-56)

INFORMATION PROCESSING, CORP.
SWITCH NETWORK
Specific Application: Switch Network
Specific Industry: Banking/Financial
System Requirements: Tandem
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $150,000
Number Installed: 4
Date First Installed: 1982

INFORMATION SYSTEMS OF AMERICA, INC.
ISA/BOND AND STOCK SYSTEM (BAS)
Specific Application: Investment Management
Specific Industry: Banking/Financial, Insurance, Pension/Profit Sharing
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: OS/VS; DOS; DOS/VS; DOS/VSE
Memory Required: 128K bytes
Source Language: Ansi Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 183
Date First Installed: March 1971
(See Vendor Profile Page V-55)

INFORMATION SYSTEMS OF AMERICA, INC.
ISA/ON-LINE SECURITIES CONTROL (OSCAR)
Specific Application: Securities and Investment Management
Specific Industry: Banking/Financial, Insurance, Pension/Profit-Sharing
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: OS/VS; DOS/VS; VM
Memory Required: 750K bytes
Source Language: Ansi Cobol

Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 87
Date First Installed: September 1978

INFORMATION SYSTEMS, INC.
PORTFOLIO MANAGEMENT PACKAGE
Specific Application: Keeps Track of Client Portfolios
Specific Industry: Banking/Financial
System Requirements: TI
Operating System: DX-10
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,450
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-55)

INFORMATION TECHNOLOGY, INC.
CHECK RECONCILIATION SYSTEM
Specific Application: Provides Capability For Check Reconciliation
Specific Industry: Banking/Financial
System Requirements: Burroughs B80; B900, B1000
Operating System: CMS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500 to $9,300
Number Installed: 10
Date First Installed: 1983
(See Vendor Profile Page V-56)

INFORMATION TECHNOLOGY, INC.
TELLER TERMINALS SYSTEM
Specific Application: Performs All Teller Functions
Specific Industry: Banking/Financial
System Requirements: Burroughs B80, B900, B1000
Operating System: CMS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000 to $14,580
Number Installed: 75
Date First Installed: 1981

INNOVATIVE SYSTEMS, INC.
BANK GEO
Specific Application: Banking/Insurance Package
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM 360, 370, 308X, 433X
Operating System: OS/VS1; DOS/VS; MVS
Memory Required: 200K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-56)

INNOVATIVE SYSTEMS, INC.
BANK ZIP
Specific Application: Banking/Insurance Package
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM 360, 370, 308X, 433X
Operating System: OS/VS1; DOS/VS; MVS
Memory Required: 200K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1983

INNOVATIVE SYSTEMS, INC.
BANKHOUSE
Specific Application: Banking/Insurance Package
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM 360, 370, 308X, 433X
Operating System: OS/VS1; DOS/VS; MVS
Memory Required: 200K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: 1982

INNOVATIVE SYSTEMS, INC.
BANKMARKET
Specific Application: Banking/Insurance Package
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM 360, 370, 308X, 433X
Operating System: OS/VS1; DOS/VS; MVS
Memory Required: 200K bytes
Source Language: Cobol, Assembler
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1982

INNOVATIVE SYSTEMS, INC.
BANKMATCH
Specific Application: Banking/Insurance Package
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM 360, 370, 308X, 433X
Operating System: OS/VS1; DOS/VS; MVS
Memory Required: 200K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 200
Date First Installed: 1976

INNOVATIVE SYSTEMS, INC.
BANKSCRUB/ANALYZER
Specific Application: Banking/Insurance Package
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM 360, 370, 308X, 433X
Operating System: OS/VS1; DOS/VS; MVS
Memory Required: 200K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1983

INNOVATIVE SYSTEMS, INC.
BANKSCRUB/CONVERSION
Specific Application: Banking/Insurance Package
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM 360, 370, 308X, 433X
Operating System: OS/VS1; DOS/VS; MVS
Memory Required: 200K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 300
Date First Installed: 1976

INNOVATIVE SYSTEMS, INC.
BATCH CIF
Specific Application: Banking/Insurance Package
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM 360, 370, 308X, 433X
Operating System: OS/VS1; DOS/VS; MVS
Memory Required: 200K bytes
Source Language: Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1982

INNOVATIVE SYSTEMS, INC.
CORMATCH
Specific Application: Banking/Insurance Package
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM 360, 370, 308X, 433X
Operating System: OS/VS1; DOS/VS; MVS
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1982

INNOVATIVE SYSTEMS, INC.
MARKETING INFORMATION SYSTEM
Specific Application: Banking/Insurance Package
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM 360, 370, 308X, 433X
Operating System: OS/VS1; DOS/VS; MVS
Memory Required: 200K bytes
Source Language: Cobol, Assembler
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1983

INVESTORS IN DATA PROCESSING, INC.
CHECK RECONCILIERMT
Specific Application: Check Reconciliation
Specific Industry: Banking/Financial
System Requirements: CDC 92; TI 990/10
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: March 1983
(See Vendor Profile Page V-58)

INVESTORS IN DATA PROCESSING, INC.
FEPS (COMMERCIAL BANKS)
Specific Application: Proof All Items Processed By Banks
Specific Industry: Banking/Financial
System Requirements: CDC 92; TI 990/10
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: March 1983

INVESTORS IN DATA PROCESSING, INC.
FEPS (SAVINGS AND LOANS)
Specific Application: Savings and Loans
Specific Industry: Banking/Financial
System Requirements: CDC 92; TI 99
Memory Required: 256K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: March 1983

I.P. SHARP ASSOCIATES, INC.
FINANCIAL ANALYSIS
Specific Application: Loan Calculation and Depreciation
System Requirements: IBM 370
Operating System: MVS; OS/VS
Memory Required: 512K bytes
Source Language: APL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 150
Date First Installed: 1976
(See Vendor Profile Page V-59)

I.P. SHARP ASSOCIATES, INC.
GLOBAL LIMITS CONTROL SYSTEM
Specific Application: International Banking and Finance

Specific Industry: Banking/Financial
System Requirements: IBM 370
Operating System: MVS; OS/VS
Memory Required: 512K bytes
Source Language: APL
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: September 1983

I.P.S., INC.
INTERACTIVE CREDIT UNION SYSTEM
Specific Application: Credit Union Management and Operation
Specific Industry: Banking/Financial
System Requirements: IBM System/38, System/36
Operating System: CPF; SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Price: $20,000 to $35,000
Number Installed: 2
Date First Installed: June 1982
(See Vendor Profile Page V-58)

JACK HENRY & ASSOCIATES, INC.
CIF 36
Specific Application: Complete Integrated Banking Package
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System 36
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $24,000 to $49,000
Number Installed: 20
Date First Installed: September 1983
(See Vendor Profile Page V-58)

J. D. CARREKER AND ASSOCIATES, INC.
CASH LETTER MANAGEMENT CONTROL SYSTEM
Specific Application: Cash Letter Management Control System Provides Automated Rainbow Sheets For Federal Reserve Banks
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: September 1981
(See Vendor Profile Page V-58)

J. D. CARREKER AND ASSOCIATES, INC.
FLOAT ANALYSIS SYSTEM
Specific Application: Reports Mix of Work By Time of Day and By Drawer Bank
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: September 1981

J. D. CARREKER AND ASSOCIATES, INC.
FLOAT PRICING SYSTEM
Specific Application: Assigns Discrete Float and Transportion Fee Pricing For Different Products, Customers
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: September 1981

JOHN G. LYNCH & CO.
SAFEPAY
Specific Application: Payment of Routine Bills For Bank Depositors
Specific Industry: Banking/Financial
System Requirements: IBM 370
Operating System: DOS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000
Number Installed: 15
Date First Installed: 1978
(See Vendor Profile Page V-59)

J. R. KIRWAN & CO.
PORTFOLIO MANAGEMENT SYSTEM
Specific Application: Portfolio Management System; Securities and Stocks
System Requirements: BC 7
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $75,000
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-60)

KEYSTONE COMPUTER ASSOCIATES, INC.
BANK COMMUNICATIONS SYSTEM
Specific Application: Money Market, Foreign Exchange, Swift, Chips
Specific Industry: Banking/Financial
System Requirements: IBM 4300
Operating System: DOS/VS
Source Language: Cobol, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 5
Date First Installed: 1975
(See Vendor Profile Page V-60)

LAWRENCE DATA SERVICES, INC.
CREDIT INFORMATION MANAGEMENT SYSTEM
Specific Application: Credit Reporting and Collection Agency
System Requirements: Datapoint 5600, 6600
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Price: $20,000
Number Installed: 2
Date First Installed: 1980
(See Vendor Profile Page V-62)

MADISON DATA SYSTEMS, INC.
CASH MANAGEMENT
Specific Application: Cash Management
Specific Industry: Real Estate
System Requirements: DG
Operating System: DOS; AOS; AOS/VS; RDOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

MAGNUM COMMUNICATIONS, LTD.
CREDIGRANT
Specific Application: New Account Application Processing System
Specific Industry: Retail, Banking/Financial
System Requirements: IBM
Operating System: CICS; OS/VS
Memory Required: 64K bytes
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $80,000 to $118,000
Number Installed: 1
Date First Installed: 1981
(See Vendor Profile Page V-64)

MANAGEMENT COMPUTING CONSULTANTS
BANK 90
Specific Application: On-Line Tellers, Load Accounting, Time Deposit Accounting, G/L
Specific Industry: Banking/Financial
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
(See Vendor Profile Page V-64)

MANAGEMENT SCIENCE AMERICA, INC. (MSA)
THE MSA FOREIGN EXCHANGE SYSTEM
Specific Application: Foreign Currency Conversion System
Specific Industry: Manufacturing, Banking/Financial, Medical, Insurance, Education, Government, Nonprofit Organizations
System Requirements: IBM 360, 370, 303X, 43XX
Operating System: OS/VS; DOS
Memory Required: 288K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-65)

MANOF COMMUNICATIONS SYSTEMS, INC.
MANOF BANKING SYSTEM (MBS)
Specific Application: Money Transfer Networks Gateway
Specific Industry: Banking/Financial
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 256K bytes
Source Language: EDL, Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $50,000 to $75,000
Number Installed: 7
Date First Installed: September 1981
(See Vendor Profile Page V-66)

MCCRACKEN COMPUTER, INC.
MORTGAGE LOAN SERVICING
Specific Application: Asset Analysis On-Line History, Loan Portfolios, Payments, Loan to Indexes
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System 36
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,500
Number Installed: 19
Date First Installed: 1982
(See Vendor Profile Page V-67)

MCDONNELL DOUGLAS AUTOMATION CO.
MCAUTO MATERIAL MANAGEMENT
Specific Application: Inventory Control, Warehousing, Purchasing
Specific Industry: Banking/Financial, Insurance
System Requirements: IBM 30XX, 370
Operating System: OS/VS1
Memory Required: 8.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $225,000
Number Installed: 6
Date First Installed: 1981
(See Vendor Profile Page V-67)

MICRODATA CORP.
RESULTS
Specific Application: Financial Distribution and Fund Management Applications
Specific Industry: Wholesale/Distribution
System Requirements: Microdata
Operating System: Pick
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1980
(See Vendor Profile Page V-68)

MODERN COMPUTER SYSTEMS, INC.
MBS BANKING SOFTWARE - AUDIT CONFIRMATION
Specific Application: Audit Confirmation
Specific Industry: Banking/Financial

System Requirements: TI Business Systems
Source Language: Cobol
Purchase Terms: Purchase
Price: $1,000 to $3,500
Number Installed: 250
Date First Installed: 1976
(See Vendor Profile Page V-73)

MODERN COMPUTER SYSTEMS, INC.
MBS BANKING SOFTWARE - CD
Specific Application: Cash Deposits
Specific Industry: Banking/Financial
System Requirements: TI Business Systems
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $3,500
Number Installed: 250
Date First Installed: 1976

MODERN COMPUTER SYSTEMS, INC.
MBS BANKING SOFTWARE - CHECKING
Specific Application: Checking Accounts Package
Specific Industry: Banking/Financial
System Requirements: TI Business Systems
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $3,500
Number Installed: 250
Date First Installed: 1976

MODERN COMPUTER SYSTEMS, INC.
MBS BANKING SOFTWARE - GENERAL LEDGER
Specific Application: General Ledger
Specific Industry: Banking/Financial
System Requirements: TI Business Systems
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $3,500
Number Installed: 250
Date First Installed: 1976

MODERN COMPUTER SYSTEMS, INC.
MBS BANKING SOFTWARE - LOANS
Specific Application: Loans
Specific Industry: Banking/Financial
System Requirements: TI Business Systems
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $3,500
Number Installed: 250
Date First Installed: 1976

MODERN COMPUTER SYSTEMS, INC.
MBS BANKING SOFTWARE - SAVINGS
Specific Application: Savings Accounts
Specific Industry: Banking/Financial
System Requirements: TI Business Systems
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $3,500
Number Installed: 250
Date First Installed: 1976

MODERN COMPUTER SYSTEMS, INC.
MBS BANKING SOFTWARE-CIF
Specific Application: CIF Banking Package
Specific Industry: Banking/Financial
System Requirements: TI Business System
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $3,500
Number Installed: 250
Date First Installed: 1976

MODULAR INFORMATION SYSTEMS, INC.
MISER
Specific Application: In-House Time Processing
Specific Industry: Banking/Financial
System Requirements: Burroughs B1000, B5000, 6000, A Series
Operating System: MCP
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100,000 to $280,000
Number Installed: 75
Date First Installed: September 1976
(See Vendor Profile Page V-73)

MORTGAGE CLOSING ASSOCIATES
LOAN POOLING
Specific Application: Disbursement of Loan Proceeds to Certificate Holders
Specific Industry: Banking/Financial
System Requirements: DG
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-73)

MORTGAGE CLOSING ASSOCIATES
LOAN PROCESSING
Specific Application: Real Estate Loan Application Processing, Document Preparation and Commitment Control
Specific Industry: Banking/Financial
System Requirements: DG
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease

MORTGAGE CLOSING ASSOCIATES
LOAN SERVICING
Specific Application: Processing of Real Estate Loan Collection, Investor Remittance and Escrow Check Disbursement
Specific Industry: Banking/Financial
System Requirements: DG
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $100,000

MORTGAGE SYSTEMS & SERVICES
LOAN DOCUMENT PREPARATION
Specific Application: Mortgage Loan Document Preparation
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11/23
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus, Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $8,850
Number Installed: 40
Date First Installed: February 1976
(See Vendor Profile Page V-73)

MORTGAGE SYSTEMS & SERVICES
LOAN PIPELINE INQUIRY
Specific Application: Mortgage Loan Pipeline Inquiry and AdHoc Reporting
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11/23
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus II, Datatrieve
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,750
Number Installed: 15
Date First Installed: February 1979

MORTGAGE SYSTEMS & SERVICES
LOAN TRACKING/COMMITMENT REPORTING
Specific Application: Mortgage Loan Tracking and Secondary Market Commitment Control
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11/23
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus, Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,750
Number Installed: 15
Date First Installed: February 1978

NATIONAL FSI, INC.
INVESTMENT PERFORMANCE MEASUREMENT SYSTEM
Specific Application: Investment and Portfolio Analysis
Specific Industry: Banking/Financial
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Fortran IV, Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $100,000

Number Installed: 12
Date First Installed: 1972
(See Vendor Profile Page V-74)

NATIONAL FSI, INC.
INVESTMENT PERFORMANCE SYSTEM (IPS)
Specific Application: Investment and Portfolio Analysis
Specific Industry: Banking/Financial
System Requirements: Wang VS Series
Operating System: OS/VS
Memory Required: 256K bytes
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $80,000 to $125,000
Number Installed: 35
Date First Installed: 1972

NCR CORP.
CIF - CENTRAL INFORMATION FILE
Specific Industry: Banking/Financial
System Requirements: NCR 8580 and 8600
Operating System: VRX
Memory Required: 1K bytes
Source Language: Nest/3
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: January 1986
(See Vendor Profile Page V-75)

NCR CORP.
COMMUNITY BANKER 80
Specific Application: General Ledger, In-House Account Processing
Specific Industry: Banking/Financial, Community Banks
System Requirements: NCR 9020, 9300, 8050
Operating System: IMOS III; ITX; 6TX
Memory Required: 128K bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 600
Date First Installed: May 1979

NCR CORP.
IBS (INTERACTIVE INTERNATIONAL BANKING SYSTEM)
Specific Application: General Ledger, Current Accounts, Customer Liabilities, Bank Borrowings, Foreign Exchange
Specific Industry: Banking/Financial, Foreign Banks
System Requirements: NCR 9020, 5400, 9020, 9300, 9050
Operating System: IMOS; ITX; 6TX
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: January 1978

NETWORK CONCEPTS, INC.
STOCKAID
Specific Application: Creates On-Line Data Base For Security Option And Futures, Pricing Information
Specific Industry: Banking/Financial
System Requirements: Tandem
Operating System: Guardian

Memory Required: 32K bytes
Source Language: TAL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: January 1988
(See Vendor Profile Page V-75)

NETWORK SOLUTIONS, INC.
LOANS/43
Specific Application: Installment Loan Management
Specific Industry: Manufacturing, Banking/Financial
System Requirements: IBM 43XX
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-75)

NIXDORF COMPUTER CORP.
MORTGAGE MANAGEMENT SYSTEM
Specific Application: Document Preparation, Loan Tracking, Reporting
Specific Industry: Banking/Financial
System Requirements: Nixdorf 8570
Operating System: Nidos
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,800
Number Installed: 150
Date First Installed: March 1977
(See Vendor Profile Page V-76)

NORRELL SYSTEMS CORP.
THE NORRELL CREDIT UNION MANAGER
Specific Application: In-House Credit Union Data Processing
Specific Industry: Credit Unions
System Requirements: Burroughs B1000
Operating System: MCP
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $65,000 to $120,000
Number Installed: 16
Date First Installed: 1978
(See Vendor Profile Page V-76)

NORTHEAST DATACOM, INC.
ABACUS
Specific Application: Interest Rate Analysis With IRA, With Keogh Growth Calculations
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-76)

NORTHEAST DATACOM, INC.
BRANCH PROFITABILITY
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase

NORTHEAST DATACOM, INC.
REGULATION D
Specific Application: Generates Monthly Regulation D-Status Reports
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Operating System: MVP
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase

NORTHEAST DATACOM, INC.
SAFE DEPOSIT BOX
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase

NORTHEAST DATACOM, INC.
SECURITIES
Specific Application: Securities Accounting
Specific Industry: Banking/Financial
System Requirements: Wang 2200 MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase

NORTHEAST DATACOM, INC.
UNIFIER ON-LINE BANKING PACKAGE
Specific Application: Savings, DDA, Mortgage Loans, Generalized Report Writer
Specific Industry: Banking/Financial
System Requirements: Burroughs
Operating System: MCP
Memory Required: 1.0M bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase

NU-COMP SYSTEMS, INC.
PROOF AND TRANSIT
Specific Application: Proof and Transit
Specific Industry: Banking/Financial
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 30
Date First Installed: September 1980
(See Vendor Profile Page V-77)

OLYMPIA DATA SYSTEMS, INC.
DATACLOSE
Specific Application: Complete Mortgage Loan Documentation Preparation, Including Lending Calculations
Specific Industry: Banking/Financial, Legal, Real Estate
System Requirements: Datapoint 1500, ARC
Operating System: DOS
Memory Required: 64K bytes
Source Language: Database
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 130
Date First Installed: 1975
(See Vendor Profile Page V-77)

OMEGA COMPUTER CONSULTANTS, INC.
COLLECTION AGENCY SYSTEM
Specific Application: Provides For The Operation of Any Size Collection Agency
Specific Industry: Banking/Financial
System Requirements: TI 9900; Prime Minis
Operating System: DX-10; Primos
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $10,000
Date First Installed: 1983
(See Vendor Profile Page V-77)

ON-LINE FINANCIAL SERVICES, INC.
FINANCIAL SOFTWARE SYSTEM
Specific Application: Savings, Loans, G/L, NOW Accounts, Customer Information
Specific Industry: Banking/Financial
System Requirements: Burroughs B5000, B6000, B7000
Operating System: MCP
Memory Required: 3.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $250,000
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-78)

PACESETTER SYSTEMS, INC.
PACER/CDS (COMBINED DEPOSIT SYSTEM)
Specific Application: Package For Any Deposit System in A Bank
Specific Industry: Banking/Financial
System Requirements: IBM 370, 43XX, 303X, 308X
Operating System: OS/VS; DOS
Source Language: Cobol; Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 4
(See Vendor Profile Page V-78)

PACESETTER SYSTEMS, INC.
PACER/CIF (CUSTOMER INFORMATION FILE)
Specific Application: Access to Bank Customer Records
Specific Industry: Banking/Financial
System Requirements: IBM 370, 43XX, 303X, 308X
Operating System: OS/VS; DOS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: November 1983

PACESETTER SYSTEMS, INC.
PACER-IRS (INTEREST REPORTING SYSTEM)
Specific Application: Interest Reporting System Or 10% Withholding
Specific Industry: Banking/Financial
System Requirements: IBM 370, 43XX, 303X, 308X
Operating System: OS/VS; DOS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 30
Date First Installed: 1983

PANORAMA COMPUTER RESOURCES, INC.
RBS
Specific Application: Responsive Integrated Banking System
Specific Industry: Banking/Financial, Foreign Banking
System Requirements: Prime; IBM PC; Evolution
Operating System: Primos
Memory Required: 128K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: July 1978
(See Vendor Profile Page V-79)

PBL ASSOCIATES
TREASURY CASH MANAGEMENT SYSTEM
Specific Application: On-Line Treasurer's Worksheet, Control of Investment, Borrowings
Specific Industry: Manufacturing, Wholesale/Distribution, Banking/Financial, Medical, Education, Government
System Requirements: Tandem
Operating System: Guardian
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-80)

PEARL DATA SYSTEMS, INC.
MPS SYSTEM
Specific Application: Check Processing
Specific Industry: Banking/Financial
System Requirements: IBM 4300, 303X, 370, 308X
Operating System: OS/VS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $17,200 to $36,000
Number Installed: 57
(See Vendor Profile Page V-80)

PETER T. BARRY & CO.
DISTRIBUTED INTERNATIONAL BANK ACCOUNT & COMMUNICATION SYSTEM
Specific Application: International

Bank Lending, Payments, Dealing, Foreign Exchange, General Ledger, Communications, Credit Management
Specific Industry: Banking/Financial
System Requirements: Tandem Nonstop II
Operating System: Guardian
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1984
(See Vendor Profile Page V-81)

FSI COMPUTER SERVICES CO.
INVESTMENT MANAGEMENT
Specific Application: Management of Investments For Government
Specific Industry: Government
System Requirements: DEC PDP-11, VAX
Operating System: CTS-300; VMS; RSTS/E; RT-11
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $3,000
Number Installed: 4
Date First Installed: 1980
(See Vendor Profile Page V-82)

FOLYCON ASSOCIATES, INC.
SECURITIES MANAGEMENT SYSTEM
Specific Application: Securities Management System, Stocks and Bonds, Securities
Specific Industry: Insurance
System Requirements: IBM System 370, 4300, 30XX
Operating System: DS/VS; DOS
Memory Required: 1.0M bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 40
Date First Installed: 1976
(See Vendor Profile Page V-82)

G METRICS, INC.
FOREIGN EXCHANGE SYSTEM (FXS)
Specific Application: Support Foreign Exchange Trading
Specific Industry: Banking/Financial
System Requirements: Altos 868; Onyx C8000; Zilog 11
Operating System: Unix
Memory Required: 64K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $25,000
Date First Installed: September 1983
(See Vendor Profile Page V-84)

GHAGSTAR CORP.
AUDIO RESPONSE SYSTEM
Specific Application: Home Bill Payment, Teller Assist Functions Via Telephone
Specific Industry: Retail, Banking/Financial
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $75,000
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-84)

GHAGSTAR CORP.
AUTOMATED COLLECTION SYSTEM
Specific Application: Automated Credit Card System and Installment Loan Collection Activities
Specific Industry: Retail, Banking/Financial
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $75,000
Number Installed: 3
Date First Installed: September 1981

GHAGSTAR CORP.
HOME BANKING SYSTEM
Specific Application: Personal Home Banking
Specific Industry: Retail, Banking/Financial
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $60,000
Number Installed: 1
Date First Installed: September 1983

GAG INFORMATION SYSTEMS, INC.
DATA BASE FOR WALL STREET
Specific Application: Performance Analysis of Stock
Specific Industry: Banking/Financial
System Requirements: Gould 32/67, 32/87, 32/27
Operating System: MPX-32; Unix
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 2
Date First Installed: 1975
(See Vendor Profile Page V-85)

RAPID DATA, INC.
BATCH SYSTEM 4330
Specific Application: Safe Deposit Boxes
Specific Industry: Banking/Financial
System Requirements: IBM 4330
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 3
Date First Installed: January 1984
(See Vendor Profile Page V-85)

RESPONSIVE APPRAISALS, INC.
RESPONSIVE APPRAISALS
Specific Application: Investment Advisory Portfolio Management
Specific Industry: Banking/Financial
System Requirements: Honeywell Ultimate; Evol/ution; IBM PC; Prime
Operating System: Pick
Memory Required: 128K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: May 1982
(See Vendor Profile Page V-86)

R. O. O. L, INC.
LEASE PENDING
Specific Application: Tracks Nonbooked Leases
System Requirements: DG
Operating System: AOS
Memory Required: 1.5M bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease; Time-Sharing
Price: $50,000
Number Installed: 5
Date First Installed: June 1983
(See Vendor Profile Page V-87)

R. O. O. L, INC.
VIP
Specific Application: Creative Loan Accounting Package
Specific Industry: Banking/Financial
System Requirements: DG
Operating System: AOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 5
Date First Installed: 1981

RAIF CORP.
RAPPS FINANCIAL SYSTEM
Specific Application: Business Application Software
Specific Industry: Banking/Financial
System Requirements: DEC
Operating System: RSTS/E; RT-11; RSX-11M; IAS
Memory Required: 28K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $3,000
Number Installed: 30
Date First Installed: 1977
(See Vendor Profile Page V-87)

RAIF CORP.
RAPPS GENERAL FINANCIAL SIMULATOR
Specific Application: Business Application Software
Specific Industry: Banking/Financial
System Requirements: DEC
Operating System: RSTS/E; RT-11; RSX-11M; IAS
Memory Required: 28K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $3,500
Number Installed: 5
Date First Installed: 1975

SABRI BROOKS CORP.
FINANCIAL PLANNING & CONTROL SYSTEM
Specific Application: Completely Integrated Comprehensive Financial System
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, Micro II; IBM PC
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Macro Assembly
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 300
Date First Installed: 1974
(See Vendor Profile Page V-87)

SAITEK COMPUTER SERVICES
MORTGAGE LOAN SERVICING SYSTEM
Specific Application: Mortgage Servicing
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System/36, System/38, PC-XT
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,500 to $6,500
Number Installed: 4
(See Vendor Profile Page V-88)

SEI CORP.
FUNDTRACK
Specific Application: Securities Management, Accounting
Specific Industry: Banking/Financial
System Requirements: IBM
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 70
Date First Installed: 1972
(See Vendor Profile Page V-89)

SEI CORP.
RELATIONSHIP BANKING SYSTEM
Specific Application: Cash Management
Specific Industry: Banking/Financial
System Requirements: Prime
Operating System: Primos
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Date First Installed: 1982

SEI CORP.
TRANSFER
Specific Application: Domestic and International Money Transaction
Specific Industry: Banking/Financial
System Requirements: IBM; DEC
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 25

SIBSON CORP.
SIBSON HOME BANKER - HOME BANKING
Specific Application: Provides The Ability to Bank Via A Personal Computer

Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, PC
Operating System: DOS/VS; CICS/VS
Memory Required: 60K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Lease
Price: $60,000 to $80,000
(See Vendor Profile Page V-89)

SIMCON CORP.
SIMCON - HOST AUTOMATIC TELLER MACHINE SYSTEM
Specific Application: Provides On-Line Support of Automatic Teller Machines to IBM Mainframes
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX
Operating System: DOS/VS; DOS/VSE
Memory Required: 60K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Lease
Price: $80,000
Number Installed: 3
Date First Installed: April 1980

SIMAT SYSTEMS ASSOCIATES, INC.
CALCURATE
Specific Application: Financial Calculator
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS; MVS
Memory Required: 130K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000
Number Installed: 4
Date First Installed: 1982
(See Vendor Profile Page V-90)

SIMAT SYSTEMS ASSOCIATES, INC.
DOCUPREP
Specific Application: Data Capture and Document Preparation
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS; DOS; MVS
Memory Required: 130K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 3
Date First Installed: 1982

SIMAT SYSTEMS ASSOCIATES, INC.
EB
Specific Application: International Banking System Multicurrency Accounting, Foreign Exchange, European Currency, Money Transfers
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS; MVS
Memory Required: 130K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000 to $140,000
Number Installed: 1
Date First Installed: 1981

SIMAT SYSTEMS ASSOCIATES, INC.
L/80
Specific Application: Installment/Retail Loan Processing System
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS, MVS
Memory Required: 130K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000 to $65,000
Number Installed: 15
Date First Installed: 1980

SIMAT SYSTEMS ASSOCIATES, INC.
STOPS
Specific Application: Stock Transfer Processing System
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS, MVS
Memory Required: 130K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $59,000 to $87,000
Number Installed: 11
Date First Installed: 1972

THE SLISS CORP.
LOAN TRACKING/DOCUMENT PREPARATION SYSTEM
Specific Application: Mortgage Or General Loan Processing and Document Preparation
Specific Industry: Banking/Financial
System Requirements: Burroughs B80, B900, B1000
Operating System: CMS
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $24,500 to $39,500
Date First Installed: September 1983
(See Vendor Profile Page V-90)

SOFCO, INC.
SLIC
Specific Application: Savings and Loans In-House Computer System
Specific Industry: Banking/Financial
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 2.0M bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $175,000
Number Installed: 7
Date First Installed: June 1980
(See Vendor Profile Page V-92)

SOFT PRO SYSTEMS, INC.
BANKING FORMS & SUPPLIES CONTROL
Specific Application: Inventory/Purchase Control, Warehouse Management, Cost Center Tracking
System Requirements: Wang; HP 3000
Operating System: OS/VS; MPE
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $45,000
(See Vendor Profile Page V-92)

THE SOFTWARE BROKERS
THE MANHEIM BANKING SYSTEM
Specific Application: Stockholders and Dividends Demand Deposit Accounting, Savings System CDs, Clubs, Loans, Central Information
Specific Industry: Banking/Financial
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $38,000
Number Installed: 3
Date First Installed: April 1981
(See Vendor Profile Page V-92)

SOFTWARE CLEARING HOUSE
ACCOUNT RECONCILIATION BY COMPUTER
Specific Application: Reconciles Multiple Checking Accounts Within Multiple Customers Or Departments
Specific Industry: Banking/Financial
System Requirements: NCR Century Criterion
Operating System: VRX
Memory Required: 40K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $4,000
Number Installed: 15
(See Vendor Profile Page V-92)

SOFTWARE CONCEPTS, INC.
SAFE BOX ACCOUNTING (SBA)
Specific Application: Automated Billing and Receivables For Safe Box Accounting With On-Line Tracking and Inquiry
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS; OS/VS
Memory Required: 100K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 55
Date First Installed: 1981
(See Vendor Profile Page V-92)

SOFTWARE CONCEPTS, INC.
SAFE BOX HISTORY (SBH)
Specific Application: Fulfills All Legal and Audit Requirements of Safty Deposit Area On-Line Interactions
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: DOS; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1982

SOFTWARE CONCEPTS, INC.
SNAP
Specific Application: Prevents Unauthorized Use of Abandoned CPCS Terminals
Specific Industry: Banking/Financial
System Requirements: IBM
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1980

SOFTWARE CONCEPTS, INC.
THE CONTROL MACHINE (TCM)
Specific Application: Automated Check Clearing and Departmental Balancing For Proof and Transit
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: OS/VS; DOS
Source Language: Cobol, Assembly
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 50
Date First Installed: 1977

SOFTWARE SERVICES OF AMERICA, INC.
RBDS-CIF - RETAIL BANKING DELIVERY SYSTEM
Specific Application: Customer Information File.
Specific Industry: Banking/Financial
System Requirements: IBM 3033, 43XX
Operating System: OS/VS; DOS; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-93)

SOFTWARE SERVICES OF AMERICA, INC.
RBDS (TELLER RETAIL BANKING DELIVERY SYSTEM)
Specific Application: ATM Transaction Processing and Control
Specific Industry: Banking/Financial
System Requirements: IBM 43XX
Operating System: DOS; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1979

SOFTWARE SERVICES OF AMERICA, INC.
RBDS 38/4700 RETAIL BANKING DELIVERY
Specific Application: Controller-Based Teller Application System
Specific Industry: Banking/Financial
System Requirements: IBM 3033
Operating System: DOS/VSE
Source Language: Cobol, FCL
Source Code Available: Yes
Purchase Terms: Purchase

SOFTWARE SYSTEMS, LTD.
BANK DRAFT SYSTEM
Specific Application: Automatic Payment and Collection of Bills
Specific Industry: Retail, Banking/Financial
System Requirements: DG
Memory Required: 32K bytes

Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-93)

SPRINGFIELD COMPUTER CONSULTANTS, INC.
ACCESS
Specific Application: Central Information File including Savings, Loan Calculator, Bond Portfolio, IRA, Safety Deposit Boxes
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-95)

STEPHEN W. LEVY, INC.
LOAN AMORTIZATION
Specific Application: Loan Amortization
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: DOS
Memory Required: 32K bytes
Source Language: Databus
Source Code Available: Yes
Price: $250
Number Installed: 30
Date First Installed: September 1979
(See Vendor Profile Page V-95)

STSC, INC.
FUND STAR INFORMATION SYSTEM
Specific Application: Investment Analysis
Specific Industry: Banking/Financial
System Requirements: IBM 370, 4300
Operating System: VM/CMS; MVS
Source Language: APL
Purchase Terms: Purchase; Time-Sharing
Date First Installed: 1982
(See Vendor Profile Page V-96)

SUNGARD DATA SYSTEMS
SUNPORT
Specific Application: Portfolio Manager For Professional Money Manager
Specific Industry: Banking/Financial, Investment
System Requirements: HP 250
Operating System: OS/250
Memory Required: 256K bytes
Source Language: Basic
Purchase Terms: Purchase; Lease
Number Installed: 9
Date First Installed: 1980
(See Vendor Profile Page V-97)

SYMBOLICS FINANCIAL SYSTEMS, INC.
INSTALLMENT LOAN PACKAGE
Specific Application: Truth In Lending Document Preparation For Installment and Construction
Specific Industry: Banking/Financial
System Requirements: IBM PC, Series/1
Operating System: MPE; EDIX; OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-97)

SYMBOLICS FINANCIAL SYSTEMS, INC.
MLCS (MORTAGE LOAN CONTROL SYSTEM)
Specific Application: Mortgage Loan Control, Application Closing, Shipping, Warehousing
Specific Industry: Banking/Financial
System Requirements: IBM 4300; HP 3000; IBM Series/1, PC
Operating System: OS/VS; MPE; EDX
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 75
Date First Installed: March 1979

SYMBOLICS FINANCIAL SYSTEMS, INC.
MLCS-MORTGAGE LENDING SYSTEM
Specific Application: Mortgage Lending Management From Origination Documentation, Commitment Control and Loan Service
Specific Industry: Banking/Financial
System Requirements: IBM Series/1; HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 100
Date First Installed: February 1979

SYMBOLICS FINANCIAL SYSTEMS, INC.
SERVICING PACKAGE
Specific Application: Mortgage Loan Servicing
Specific Industry: Banking/Financial
System Requirements: IBM Series/1; HP 3000; IBM PC
Operating System: OS/VS; MPE; EDX
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease

SYNON CORP.
SYNON IN-HOUSE BANKING SYSTEM
Specific Application: G/L, Fixed Assets, Marking Services Support, Customer Information File, Financial Modeling, Loan Organization Tracking
Specific Industry: Banking/Financial
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-97)

SYSCOM, INC.
MORTGAGE SERVICE SYSTEM
Specific Application: Mortgage Service System
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $12,500
Number Installed: 1
Date First Installed: December 1979
(See Vendor Profile Page V-97)

SYSCOM, INC.
PREMIUM FINANCING
Specific Application: Premium Financing Package
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $9,900
Number Installed: 1
Date First Installed: January 1982

SYSCOM, INC.
SECOND MORTAGE SYSTEM
Specific Application: Second Mortage System
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $12,500
Number Installed: 1
Date First Installed: January 1982

SYS-SYN CORP.
INVESTMENT MANAGEMENT SUPPORT SYSTEM
Specific Application: Investments and Money Management
System Requirements: Wang 2200
Memory Required: 3.2M bytes
Source Language: Basic II
Purchase Terms: Purchase
Price: $20,000
Number Installed: 20
(See Vendor Profile Page V-97)

SYSTEMATICS, INC.
ACCOUNT RECONCILIATION
Specific Application: Account Reconciliation
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 25
Date First Installed: 1979
(See Vendor Profile Page V-98)

SYSTEMATICS, INC.
ASSET LIABILITY MANAGEMENT
Specific Application: Asset Liability Management
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Date First Installed: 1983

SYSTEMATICS, INC.
CHARGED OFF LOANS
Specific Application: Charged-Off Loans
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 5
Date First Installed: 1979

SYSTEMATICS, INC.
COMMERCIAL LOANS
Specific Application: Commercial Loans
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 4
Date First Installed: 1976

SYSTEMATICS, INC.
CUSTOMER INFORMATION SYSTEM
Specific Application: Customer Information
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 2
Date First Installed: 1983

SYSTEMATICS, INC.
CUSTOMER REFERENCE FILE
Specific Application: ATM Support System
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, 30XX

Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 2
Date First Installed: 1983

SYSTEMATICS, INC.
DEALER FLOOR PLAN
Specific Application: Dealer Floor Plan
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 9
Date First Installed: 1976

SYSTEMATICS, INC.
DEALER RESERVE
Specific Application: Dealer Reserve
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 6

SYSTEMATICS, INC.
FAMILY OF FINANCIAL SYSTEM
Specific Application: Complete Standardized Comprehensive Set of Applications For The Financial Industry
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 500

SYSTEMATICS, INC.
FINANCIAL INFORMATION ACCESS SYSTEM
Specific Application: On-Line Support For All Other Systematics, Inc. Programs
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 30
Date First Installed: 1982

SYSTEMATICS, INC.
FINANCIAL MANAGEMENT SYSTEM
Specific Application: Financial Management System
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 45
Date First Installed: 1974

SYSTEMATICS, INC.
IMPACS (DEMAND DEPOSIT)
Specific Application: Demand Deposit
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, 30XX
Operating System: DOS/VSE
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 54
Date First Installed: 1977

SYSTEMATICS, INC.
INSTALLMENT CREDIT
Specific Application: Installment Credit
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 46

SYSTEMATICS, INC.
PROFITABILITY ANALYSIS
Specific Application: Profitability Analysis
Specific Industry: Banking/Financial
System Requirements: IBM 4300
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Date First Installed: 1983

SYSTEMATICS, INC.
PROJECT CONTROL
Specific Application: Project Control
Specific Industry: Banking/Financial
System Requirements: IBM 4300, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing

SYSTEMATICS, INC.
PROOF AND TRANSIT
Specific Application: Proof and Transit
Specific Industry: Banking/Financial
System Requirements: IBM 4300, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 20
Date First Installed: 1977

SYSTEMATICS, INC.
REAL ESTATE LOANS
Specific Application: REAL Estate Loans
Specific Industry: Banking/Financial
System Requirements: IBM 4300, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: 1982

SYSTEMATICS, INC.
SAVINGS/TIME DEPOSIT
Specific Application: Savings/Time Deposit
Specific Industry: Banking/Financial
System Requirements: IBM 4300, 30XX
Operating System: DOS/VSE; MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 56
Date First Installed: 1981

SYSTEMS MARKETING CONSULTANTS, INC.
QUOTEMARK
Specific Application: Stock Quote System
Specific Industry: Banking/Financial
System Requirements: Stratus 32
Operating System: VOS
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $115,000
Number Installed: 3
Date First Installed: January 1983
(See Vendor Profile Page V-99)

SYTEX, INC.
SECURITY PORTFOLIO SYSTEM
Specific Application: Investment Portfolio System
Specific Industry: Banking/Financial
System Requirements: DEC Decmate I, Decmate II
Operating System: COS-310
Memory Required: 32K bytes
Source Language: Dbol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $600
(See Vendor Profile Page V-100)

TEKRON COMPUTER SERVICES CORP.
TEKRON FINANCIAL SYSTEM (TFS)
Specific Application: System Designed to Assist Major Corporations In Their Financial Consolidation and Reporting
System Requirements: IBM 3081, System/38
Operating System: CMS; VM/MVS/SP
Memory Required: 2.0M bytes
Source Language: For xan
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 12
Date First Installed: 1973
(See Vendor Profile Page V-101)

TIMESHARE SYSTEMS, INC.
LOAN AMORTIZATION
Specific Application: Loan Amortization
Specific Industry: Construction, Property Management
System Requirements: TI Business System
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Purchase Terms: Purchase; Rental; Monthly License
Price: $500
Number Installed: 136
Date First Installed: 1981
(See Vendor Profile Page V-102)

TNI. DATA SERVICES, INC.
AUTOMATED TELLER STATION
Specific Application: Allows Bank to Integrate Bookkeeping and Brokerage Functions Through Single-Entry Stations
Specific Industry: Banking/Financial
System Requirements: Datapoint; Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $6,000 to $8,000
(See Vendor Profile Page V-103)

TNI. DATA SERVICES, INC.
COSTODIAN CONTROL
Specific Application: Monitors All Vault-to-Control Securities Movement
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $15,000 to $20,000
Number Installed: 1
Date First Installed: 1982

TNI. DATA SERVICES, INC.
FOREIGN CURRENCY EXCHANGE TRADING
Specific Application: Allows Monitoring of Foreign Currency Trades
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease

Price: $10,000 to $12,000
Number Installed: 2
Date First Installed: 1979

TRI. DATA SERVICES, INC.
PORTFOLIO MANAGEMENT
Specific Application: Allows Family Members to Maintain Control and Analyze Portfolios of A Variety of Sources
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $20,000 to $25,000
Number Installed: 2
Date First Installed: 1979

TRI. DATA SERVICES, INC.
PORTFOLIO MANAGEMENT FOR INVESTMENT ADVISOR
Specific Application: Controls and Analyzes Portfolios of Variety of Sources
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $20,000 to $25,000
Number Installed: 6
Date First Installed: 1979

TRI. DATA SERVICES, INC.
PORTFOLIO MANAGEMENT SYSTEM
Specific Application: Integrated Portfolio Handling and Analysis
Specific Industry: Banking/Financial
System Requirements: Datapoint 1500, 4600, 8600, 8800
Operating System: DOS; RMS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000 to $25,000
Number Installed: 10
Date First Installed: June 1980

TRI. DATA SERVICES, INC.
TAX SHELTER MANAGEMENT
Specific Application: Allows General Partner to Maintain Control and Information About For Taxshelters
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $30,000 to $35,000
Number Installed: 2
Date First Installed: 1981

TRADESTREET RESEARCH
BANK FINANCIAL MODELS
Specific Application: Monthly and Annual Financial Models
Specific Industry: Banking/Financial
System Requirements: IBM PC-XT, 4300 Series, 3000 Series
Operating System: DOS; MVS; OS/VS
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Rental
Date First Installed: September 1980
(See Vendor Profile Page V-103)

TRI LOG, INC.
TRILOG
Specific Application: Employee Benefit Record Keeping
Specific Industry: Banking/Financial, Insurance, Consulting
System Requirements: IBM; IBM
Operating System: DOS; OS/VS
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 35
Date First Installed: 1966
(See Vendor Profile Page V-104)

UCCEL
UCCEL CUSTOMER MANAGEMENT INFORMATION
Specific Application: Customer Information File
Specific Industry: Banking/Financial
System Requirements: IBM 370, IBM 30XX
Operating System: DOS/OS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 125
Date First Installed: March 1970
(See Vendor Profile Page V-104)

UCCEL
UCCEL INSTALLMENT LOAN SYSTEM APPLICATION
Specific Application: Installment Loan Management
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/OS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1972

UCCEL
UCCEL SUPER MICR APPLICATION
Specific Application: Item Processing
Specific Industry: Banking/Financial
System Requirements: IBM 370, 430X, 30XX
Operating System: DOS/OS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1973

UCCEL
UCCEL DEPOSIT APPLICATION
Specific Application: Deposit Accounting
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/OS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 70
Date First Installed: 1979

UCCEL
UCCEL PROFITABILITY APPLICATION
Specific Application: Profitability Application
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/OS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 35
Date First Installed: 1982

UCCEL
UCCEL PROOF OF DEPOSIT PLUS APPLICATION
Specific Application: Check Capture and Reporting
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/OS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1978

UCCEL
UCCEL ON-LINE RETURNED/ EXCEPTION ITEM APPLICATION
Specific Application: NSF Processing
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/OS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1983

UCCEL
UCCEL TIME INVESTMENT APPLICATION
Specific Application: Time Deposit Application
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/OS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1983

UCCEL
UCCEL CONSUMER TRANSACTION APPLICATION
Specific Application: EFT
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/OS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1971

UCCEL
UCCEL CUSTOMER APPLICATION
Specific Application: Customer and Account Information Management
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/OS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1982

UCCEL
UCCEL TELLER APPLICATION
Specific Application: Teller Terminal Processing
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/OS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase

ULTRADATA CORP.
ULTRADATA FINANCIAL INSTITUTION SYSTEM
Specific Application: Comprehensive Front- and Back-Office Financial and Administrative System For Banks, Savings and Loans and Credit
Specific Industry: Banking/Financial
System Requirements: Honeywell; Prime; IBM 4300; DEC
Operating System: Pick; Primos
Source Language: Data/Basic, English
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 236
Date First Installed: January 1982
(See Vendor Profile Page V-104)

UNITED INFORMATION SERVICES
BDS
Specific Application: Determines Maturity and Coupon Schedules For New Security Issues
System Requirements: DEC System 10
Source Language: Cobol, Fortran, PL/1, Basic
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-105)

UNITED INFORMATION SERVICES
TCS
Specific Application: Asset Management, Debt Management, Bank Relationship Management, Cash Forecasting
Specific Industry: Banking/Financial
System Requirements: DEC System 10
Source Language: Cobol, Fortran, Basic, PL/1
Source Code Available: Yes
Purchase Terms: Purchase

VALLEY DATA BASE
COLLECTION AGENCY PACKAGE
Specific Application: Keeps Track of Clients and Billing Includes

Payroll, Accounting
Specific Industry: Banking/Financial, Collection Agencies
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 1
Date First Installed: October 1982
(See Vendor Profile Page V-106)

VISTA CONCEPTS, INC.

VISTA AUTOMATED SECURITIES TRADING (VAST)
Specific Application: Security Trades and Order Entry System
Specific Industry: Banking/Financial
System Requirements: IBM 43XX, 30XX
Operating System: DOS/VSE; DOS/VS; OS/VS; OS/VS1
Memory Required: 512K bytes
Source Language: Cobol, CICS-Cobol, BAL
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: September 1984
(See Vendor Profile Page V-107)

Additional information provided for by vendor

VISTA Automated Securities Trading (VAST) is an on-line, real-time software package to manage order entry and trade execution. It improves execution speed and accuracy, eliminates burdensome paperwork, and coordinates the four major trading functions: the investment decision, trading desk, cash management and trading support.

VISTA CONCEPTS, INC.

VISTA SECURITIES PROCESSING SYSTEM (VSPS)
Specific Application: Securities Processing
Specific Industry: Banking/Financial
System Requirements: IBM 43XX, 30XX
Operating System: DOS/VSE; OS/VS; OS/VS1; DOS/VS
Memory Required: 500K bytes
Source Language: Cobol, CICS, BAL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: April 1983

Additional information provided for by vendor

The VISTA Securities Processing System (VSPS) is a fully integrated approach to securities movement and control, custodian accounting, income/dividend processing and reconciliation. VSPS addresses the growing demand for fully automated on-line, real-time trade tracking.

VISTA CONCEPTS, INC.

VISTA SECURITIES TRADE ORDER ENTRY SYSTEM
Specific Application: Securities Trade and Order Entry System
Specific Industry: Banking/Financial
System Requirements: IBM 43XX, 30XX
Operating System: DOS/VSE; DOS/VS; OS/VS; OS/VS1
Memory Required: 500K bytes
Source Language: Cobol, CICS, BAL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: September 1984

WISSNER ASSOCIATES, INC.

CASHMAX
Specific Application: Investment Management, Debt Management For Short And Long Term Investment
System Requirements: Prime
Operating System: Primos
Memory Required: 512K bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $80,000
Date First Installed: 1975
(See Vendor Profile Page V-108)

WISSNER ASSOCIATES, INC.

MONEYMAX
Specific Application: Investment Management Debt Management for Short and Long Term Investments
System Requirements: Prime
Operating System: Primos
Memory Required: 512K bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $60,000
Number Installed: 50
Date First Installed: 1975

WISSNER ASSOCIATES, INC.

PENSION MAX
Specific Application: Investment Management, Debt Management for Short and Long Term Investment Portfolio
System Requirements: Prime
Operating System: Primos
Memory Required: 512K bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $95,000
Number Installed: 10
Date First Installed: 1976

WISSNER ASSOCIATES, INC.

TRADER MAX
Specific Application: Investment Management, Debt Management For Short and Long Term Investment
System Requirements: Prime
Operating System: Primos
Memory Required: 512K bytes
Source Language: Fortran 77
Purchase Terms: Purchase; Rental
Price: $40,000
Number Installed: 5
Date First Installed: 1977

YARDLEY GROUP, INC.

YARDLEY BULLION SYSTEM
Specific Application: Integrated System For Trading of Precious Metals
Specific Industry: Banking/Financial, Insurance
System Requirements: DEC VAX; IBM 30XX, 43XX
Operating System: VMS; VM/CMS
Memory Required: 1.0M bytes
Source Language: APL
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $125,000
Number Installed: 2
(See Vendor Profile Page V-110)

YARDLEY GROUP, INC.

YARDLEY FUTURE SYSTEM II
Specific Application: Back Office System For Future Market
Specific Industry: Banking/Financial, Insurance
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $40,000
Number Installed: 15
Date First Installed: December 1983

YARDLEY GROUP, INC.

YARDLEY INTEGRATED METALS
Specific Application: Commercial and Precious Metals For Trading, Tracking, Inventory and Accounting
System Requirements: IBM; DEC VAX; Prime; Burroughs
Operating System: VM/CMS; VMS
Memory Required: 1.0M bytes
Source Language: APL
Source Code Available: Yes
Purchase Terms: Purchase; Rental

Commercial Banking

APPLICATION ORIENTED DESIGNS, INC.

CASHFLOW
Specific Application: Bond and Note Cash Flow Forecasting System
Specific Industry: Banking/Financial
System Requirements: DEC VAX; PDP-11
Operating System: VMS; RSTS/E
Memory Required: 512K bytes
Source Language: Ansi Cobol 74
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: September 1983
(See Vendor Profile Page V-6)

APPLICATION ORIENTED DESIGNS, INC.

INVEST
Specific Application: Investment and Cash Management
Specific Industry: Banking/Financial
System Requirements: DEC VAX; PDP-11
Operating System: VMS; RSTS/E
Memory Required: 512K bytes
Source Language: Ansi Cobol 74
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: September 1983

DISK, INC.

DISK ACCOUNT RECONCILIATION PACKAGE (ARP)
Specific Industry: Manufacturing, Retail, Banking/Financial, Medical, Legal, Insurance, Government, Transportation
System Requirements: IBM 43XX, System/370; Burroughs; NCR
Operating System: OS/VS; DOS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 425
(See Vendor Profile Page V-42)

DISK, INC.

DISK CASH DISBURSEMENT FLOAT MANAGEMENT SYSTEM (CDFMS)
Specific Application: Money Management Tool Designed to Give Corporate Treasurers The Ability to Maximize Use of Cash
Specific Industry: Manufacturing, Retail, Banking/Financial, Medical, Legal, Insurance, Government, Transportation
System Requirements: IBM 43XX, 30XX, 370, 370; Burroughs; NCR
Operating System: OS/VS; DOS
Memory Required: 150K bytes

Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 200

BMR, INC.
DMK TRAVELERS CHEQUE SYSTEM (TCS)
Specific Application: Processes Visa, MC and Other Travelers Cheques
Specific Industry: Banking/Financial
System Requirements: IBM 370, 43XX; Burroughs
Operating System: OS/VS; DOS
Memory Required: 200K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 20
Date First Installed: 1979

DISTINCTIVE SOLUTIONS CORP.
CFS/3000 COMMERCIAL FINANCE SYSTEM
Specific Application: Independent and Banking Commercial Finance Companies
Specific Industry: Banking/Financial
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 512K bytes
Source Language: Cobol II

Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: November 1983
(See Vendor Profile Page V-42)

HALE SYSTEM, INC.
FINANCIAL PLANNING SYSTEM (FPS)
Specific Application: Financial Planning
Specific Industry: Banking/Financial
System Requirements: Burroughs B7800
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $100,000
Number Installed: 200
Date First Installed: 1975
(See Vendor Profile Page V-50)

SADDLEBROOK CORP.
COMMERCIAL LOAN ACCOUNTING SYSTEM
Specific Application: Commercial Loan Accounting System
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, Micro PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Macro Assembler

Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-87)

SMAY SYSTEMS ASSOCIATES, INC.
CL/70
Specific Application: Commercial Loan and Collateral Processing System
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS; MVS
Memory Required: 130K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000 to $93,000
Number Installed: 53
Date First Installed: September 1970
(See Vendor Profile Page V-90)

SOFTWARE FOUR, INC.
ARMADA (ADV. RISK MANAGEMENT DECISION ANALYSIS SYSTEM)
Specific Application: Asset/Liability Management and Strategic Planning
System Requirements: IBM 4300
Source Language: Nomad 2

Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-93)

TRADESTREET RESEARCH
COMMERCIAL LOAN OFFICERS
Specific Application: Complete Commercial Loan Package
Specific Industry: Banking/Financial
System Requirements: IBM PC-XT, 4300, 3000
Operating System: MVS; OS/VS; DOS
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Rental
Date First Installed: November 1982
(See Vendor Profile Page V-103)

UCCEL
UCCEL COMMERCIAL LOAN APPLICATION
Specific Application: Commercial Loan Management
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS/OS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 100
Date First Installed: 1971
(See Vendor Profile Page V-104)

Credit Unions

A.C.S. SYSTEMS
ONLINE COLLECTION AGENCY SYSTEM
Specific Application: Letter Generation, Debtor-Tracking Collection Audit
System Requirements: IBM System/38
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000
Number Installed: 2
Date First Installed: September 1982
(See Vendor Profile Page V-1)

ADVANCED FINANCIAL SYSTEMS, INC.
INTERACTIVE CREDIT UNION SYSTEM (ICUS)
Specific Application: Total Financial Package
Specific Industry: Banking/Financial, Credit Union
System Requirements: NCR 9020, 9040, 9030
Operating System: IMOS; IRX; ITX
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000
Number Installed: 100
(See Vendor Profile Page V-2)

ANALYST INTERNATIONAL CORP.
CCAS
Specific Application: Credit Collection
System Requirements: IBM System/34, System/38
Operating System: OCL
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 12
Date First Installed: May 1980
(See Vendor Profile Page V-5)

COMPUTEK COMPUTING CORP.
CREDIT UNION (CUROLS)
Specific Application: Financial
System Requirements: Basic Four
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $25,000
Number Installed: 7
Date First Installed: December 1982
(See Vendor Profile Page V-21)

COMPUTER MARKETING CORP.
FLEX/34
Specific Application: Credit Union Data Processing

Specific Industry: Banking/Financial
System Requirements: IBM System/36, System/34, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 3
Date First Installed: June 1981
(See Vendor Profile Page V-24)

CREATIVE COMPUTER SOLUTIONS
SCUBA
Specific Application: Total Financial Package For Credit Unions
Specific Industry: Credit Union
System Requirements: Microdata
Operating System: Pick
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 3
Date First Installed: September 1978
(See Vendor Profile Page V-31)

CUSTOM COMPUTER APPLICATIONS, INC.
CUTCUS
Specific Application: Completely Computerizes The Credit Union Operation
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: August 1983
(See Vendor Profile Page V-32)

DESIGN SYSTEMS, INC.
CREDIT UNION
Specific Application: Credit Union Share Accounting
Specific Industry: Banking/Financial
System Requirements: IBM System/34, PC, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 2
Date First Installed: January 1981
(See Vendor Profile Page V-40)

DIXIE SYSTEMS CORP.
CREDIT UNION MANAGEMENT SYSTEM
Specific Application: Share and Loan Accounting
System Requirements: IBM

System/23, System/34, System/36
Memory Required: 64K bytes
Source Language: Basic, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000 to $15,000
Number Installed: 60
(See Vendor Profile Page V-40)

DPCS, INC.
COMPLETE CREDIT UNION SYSTEMS
Specific Application: Provides All Functions For Complete Credit Union Administrative Financial Control
Specific Industry: Banking/Financial
System Requirements: Datapoint 6600
Operating System: RMS
Memory Required: 256K bytes
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $60,000
Number Installed: 1
Date First Installed: June 1981
(See Vendor Profile Page V-42)

DOSS SYSTEMS, INC.
FACTS V
Specific Application: Credit Union Accounting
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS; RT-11
Memory Required: 256K bytes
Source Language: Basic Plus, Pascal
Purchase Terms: Purchase
Number Installed: 125
(See Vendor Profile Page V-43)

ELECTRONIC DATA PROCESSING CORP.
COMPREHENSIVE CREDIT UNION
Specific Application: Credit Union Data Processing
Specific Industry: Banking/Financial
System Requirements: IBM 4300
Operating System: DOS/VSE
Memory Required: 1.0M bytes
Source Language: Assembler, Cobol
Purchase Terms: Purchase; Lease
Number Installed: 8
(See Vendor Profile Page V-44)

FRANKEL ENGINEERING LABORTORIES, INC.
CREDIT UNION MANAGEMENT
Specific Application: Credit Union Transaction Processing
Specific Industry: Banking/Financial
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $10,000
Number Installed: 1
Date First Installed: 1981
(See Vendor Profile Page V-47)

PROFESSIONAL SYSTEMS CORP.
CREDIT UNION PACKAGE
Specific Application: Complete Credit Union Package
Specific Industry: Banking/Financial
System Requirements: MDS Qantel System/10, System/20, System/40, System/64
Operating System: BEST
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $14,000 to $25,000
Number Installed: 20
Date First Installed: September 1980
(See Vendor Profile Page V-83)

SOUTH COAST DATA, INC.
CREDIT UNION SOFTWARE PACKAGE
Specific Application: Credit Union Member Accounting
Specific Industry: Banking/Financial, Credit Union
System Requirements: Honeywell DPS 6; TI 990; Burroughs 1800; Altos 68000
Operating System: GCOS; DX-10; MCP; RM/COS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 8
Date First Installed: 1980
(See Vendor Profile Page V-94)

SYSTEMS NORTHWEST, INC.
CREDIT UNION PACKAGE
Specific Application: Banking Transactions
Specific Industry: Banking/Financial
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Basic Plus, Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,000
Number Installed: 2
(See Vendor Profile Page V-98)

UNITEK COMPUTER SERVICES, INC.
ACULFAS
Specific Application: Process Share Drafts, Payroll, Credit Disability, Interest Refunds, Student Loan
Specific Industry: Banking/Financial, Credit Union
System Requirements: Century 200
Operating System: Century
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes; $20,000
Purchase Terms: Purchase
Price: $30,000
Date First Installed: 1976
(See Vendor Profile Page V-106)

UNITEK COMPUTER SERVICES, INC.
WANG CREDIT UNION PACKAGE
Specific Application: Process Share Drafts, Payroll Deduction Credit Disability
Specific Industry: Banking/Financial, Credit Union
System Requirements: Wang 2200
Operating System: OS/VS
Memory Required: 20K bytes
Source Language: Basic
Source Code Available: Yes; $20,000
Purchase Terms: Purchase
Price: $300,000
Number Installed: 2
Date First Installed: September 1982

WESTERN NEW YORK COMPUTING
CREDIT UNION
Specific Application: Provide Data File For Large and Small Credit Unions
System Requirements: DG; Prime; AL-Micro
Operating System: Micro; Prime; AMOS
Memory Required: 64K bytes
Source Language: Basic, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $5,000 to $20,000
Number Installed: 17
(See Vendor Profile Page V-108)

EFT

APPLIED COMMUNICATIONS, INC.
BASE24-ATM
Specific Application: Complete Transaction Authorization and Routing Of EFT Involving ATM
Specific Industry: Banking/Financial
System Requirements: Tandem Nonstop II, TXT; Stratus 32
Operating System: Guardian; VOS
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
(See Vendor Profile Page V-8)

COMPLEX SYSTEM, INC.
FUNDS TRANSFER & CONTROL
Specific Application: Funds Transfer and Control
Specific Industry: Banking/Financial
System Requirements: Series/1
Operating System: RPS
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-20)

STOCKHOLDER SYSTEMS, INC.
CORPORATE AUTOMATED PAYMENTS SYSTEMS
Specific Application: Electronic Cash Management and Funds Transfer
System Requirements: IBM 43XX, 30XX
Operating System: OS/VS; DOS
Memory Required: 200K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000
Number Installed: 25
(See Vendor Profile Page V-86)

STOCKHOLDER SYSTEMS, INC.
PAPERLESS ENTRY PROCESSING SYSTEM
Specific Application: Interface Electronic Funds Transfer
Specific Industry: Banking/Financial
System Requirements: IBM 30XX
Operating System: OS/VS; DOS
Memory Required: 200K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000 to $80,000

STOCKHOLDER SYSTEMS, INC.
PEP TELEPHONE TELLER (PTT)
Specific Application: Telephone Bill Paying, Funds Transfer, Home Banking
Specific Industry: Banking/Financial
System Requirements: IBM 30XX, 43XX
Operating System: OS/VS; DOS
Memory Required: 256K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000 to $100,000

UCCEL
UCCEL PAPERLESS ITEM PROCESSING APPLICATION
Specific Application: Electronic Item Processing
Specific Industry: Banking/Financial
System Requirements: IBM 370, 3XXX, 4XXX
Operating System: DOS/OS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 250
(See Vendor Profile Page V-104)

Savings & Loan

APPLICATION ASSISTED SCIENCES, INC.
AUTOMATED LOAN INFORMATION AND CONTROL
Specific Application: Single Family Mortgage Purchase
Specific Industry: Banking/Financial
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E
Memory Required: 512K bytes
Source Language: Ansi Cobol 74
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 13
Date First Installed: May 1979
(See Vendor Profile Page V-6)

APPLIED INFORMATION MANAGEMENT SCIENCES, INC.
INSTALLMENT LOAN
Specific Application: Installment Loan Package For Retailers
System Requirements: TI 990, ONYX; IBM PC
Operating System: DX-10; Oasis; DOS
Memory Required: 64K bytes
Source Language: RM Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 1
(See Vendor Profile Page V-7)

CITIZENS AUTOMATED SYSTEMS
CANTON SYSTEM 1000
Specific Application: Savings and Loan Account Access
Specific Industry: Banking/Financial
System Requirements: IBM 4300, 370
Operating System: DOS/VSE; CICS
Memory Required: 512K bytes
Source Language: Ansi Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $170,000
Date First Installed: November 1982
(See Vendor Profile Page V-18)

COMPUTER POWER
CONSTRUCTION LOAN MANAGEMENT PACKAGE
Specific Application: All Aspects Through The Life of Construction Loans
Specific Industry: Banking/Financial, Construction Loans
System Requirements: IBM 370, 303X, 4341
Operating System: OS/VS1; DOS/VSE; OS/VS1
Memory Required: 1.0M bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 28
Date First Installed: September 1973
(See Vendor Profile Page V-24)

COMPUTER POWER
RESIDENTIAL LOAN INVENTORY CONTROL
Specific Application: Secondary Marketing
Specific Industry: Banking/Financial, Mortgage Originator
System Requirements: IBM 370, 303X, 4331
Memory Required: 1.0M bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: 1978

COMPUTER POWER
RESIDENTIAL LOAN PRODUCTION (RLP)
Specific Application: Loan Processing, Tracking and Closing Underwriting
Specific Industry: Banking/Financial
System Requirements: IBM PC
Operating System: DOS/VS
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: January 1984

CONVEY COMPANIES, INC.
CREDIT APPLICATION AND TRACKING VER. 1
Specific Application: Loan Application Processing and Tracking
System Requirements: IBM 370, 43XX, 303X
Operating System: DOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $35,000
(See Vendor Profile Page V-30)

CUMBERLAND SOFTWARE
MORTGAGE INFORMATION AND SERVICING
Specific Application: Mortgage Loan Tracking, Origination and Closing
Specific Industry: Banking/Financial, Legal, Real Estate
System Requirements: Burroughs B800, B1900, B2900
Operating System: CMS; Gamcos
Memory Required: 10K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: January 1978
(See Vendor Profile Page V-32)

DYNAMIC INTERFACE SYSTEMS CORP. (DISC)
LOAN LEDGER PLUS
Specific Application: Loan Tracking
Specific Industry: Banking/Financial
System Requirements: IBM PC, PC-XT, System/36
Memory Required: 128K bytes
Source Language: Basic, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,500
Number Installed: 20
Date First Installed: September 1981
(See Vendor Profile Page V-43)

INFORMATICS GENERAL CORP.
CMS MORTGAGES
Specific Application: Process Or Service Mortgage Loans
Specific Industry: Insurance
System Requirements: IBM
Operating System: OS/VS; DOS; MVS; VM
Memory Required: 256K bytes
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
(See Vendor Profile Page V-54)

INFORMATION TECHNOLOGY, INC.
FINANCIAL INFORMATION SYSTEM
Specific Application: Certificates, Savings and Loans, G/L, ATM, Teller Terminal System, Read Assets, Personal Accounting System
Specific Industry: Banking/Financial
System Requirements: Burroughs B90, B900, B1000
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $25,000-to $165,000
Number Installed: 350
Date First Installed: 1978
(See Vendor Profile Page V-58)

KINGSBOROUGH COMPUTER SALES, INC.
LOANCALC
Specific Application: Loan Calculations For Consumer and Commercial Loans and Prepares Loan Documents
Specific Industry: Banking/Financial
System Requirements: DEC Rainbow; IBM PC; Apple II
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500 to $2,500
Number Installed: 15
Date First Installed: February 1982
(See Vendor Profile Page V-61)

MCR CORP.
CLASS (COMPUTERIZED LOAN AND SAVING SYSTEM)
Specific Application: Financial Account Processing
Specific Industry: Saving and Loan
System Requirements: NCR 8500, 8600
Operating System: VRX
Memory Required: 1K bytes
Source Language: Next/3
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: January 1970
(See Vendor Profile Page V-75)

NORTHEAST DATACOM, INC.
CONSTRUCTION LOANS
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-79)

NORTHEAST DATACOM, INC.
LOAN ORIGINATION
Specific Application: Loans/ Mortgages
Specific Industry: Banking/Financial
System Requirements: Wang 2200 MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes

NORTHEAST DATACOM, INC.
STUDENT LOANS PACKAGE
Specific Application: Tracks Applicants and Payments While Producing Bills and Notices
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase

PERFECT SOFTWARE SOLUTIONS
INSTALLMENT LENDING
Specific Application: Amortizes Loans, Maintains Repayment Late Charges, Back-Off Collections, Handles Prepayments
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II, Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1981
(See Vendor Profile Page V-90)

UNITED COMPUTER SERVICES, INC.
CONSUMER LOAN MANAGEMENT SYSTEM
Specific Application: Small Loan Companies
System Requirements: Wang VS
Operating System: DOS/VSE
Memory Required: 128K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: January 1980
(See Vendor Profile Page V-105)

Trust Fund

ACPI LTD.
TRUST FUND ACCOUNTING
Specific Application: Trust/Fiduciary Information
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP; CPF
Memory Required: 64K bytes
Source Language: RPG-II, RPG-III
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $10,000
Number Installed: 25
Date First Installed: 1978
(See Vendor Profile Page V-1)

APPLIED FINANCIAL SYSTEMS, INC.
INVESTOR PROCESSING SYSTEM IPS
Specific Application: Corporate Stock Transfer
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: OS/VS; SOS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $175,000
Number Installed: 12
Date First Installed: 1976
(See Vendor Profile Page V-7)

APPLIED FINANCIAL SYSTEMS, INC.
THE AUTOMATIVE BOND SYSTEM (TABS)
Specific Application: Accounting For Bond Holders, Payment of Coupons And Registered Bonds
Specific Industry: Banking/Financial
System Requirements: IBM
Operating System: OS/VS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1982

CISNETWORK CORP.
CORPORATE TRUST ACCOUNTING MANAGEMENT SYSTEM
Specific Application: Trust Accounting
Specific Industry: Banking/Financial
System Requirements: IBM 360, 370, 30XX
Operating System: OS/VS; MVT, MVS
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-14)

CISNETWORK CORP.
TRUST ACCOUNTING FEE SYSTEM (TAFS)
Specific Application: Trust Accounting
Specific Industry: Banking/Financial
System Requirements: IBM 360, 370, 30XX
Operating System: OS/VS; MVT; MVS
Memory Required: 300K bytes
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1981

DYATRON, INC.
PRO-TRUST INFORMATION SYSTEM
Specific Application: Provides Trust Accounting and Information Services For Financial Institutions
Specific Industry: Banking/Financial
System Requirements: IBM 360, 43XX, 30XX
Operating System: OS/VS; DOS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1975
(See Vendor Profile Page V-42)

DYATRON, INC.
TRUST COST CONTROL
Specific Application: Provides Cost Accounting, Record Keeping and Reporting
Specific Industry: Banking/Financial
System Requirements: IBM 370, 30XX, 43XX
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: 1976

MBA SYSTEMS LTD.
INTEGRATED INVESTMENT ACCOUNTING SYSTEM
Specific Application: Maintains Investor Records For Public and Private Syndications, Includes Sales and Commission Reporting
Specific Industry: Banking/Financial
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 64K bytes
Source Language: PL/1, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000 to $95,000
Number Installed: 8
Date First Installed: 1978
(See Vendor Profile Page V-67)

MONEY MANAGEMENT SYSTEMS, INC.
MONEY MARKET II
Specific Application: Money Market, Asset and Liability Management System
Specific Industry: Banking/Financial
System Requirements: DEC VAX, PDP-11
Operating System: VMS; R6TS/E
Memory Required: 128K bytes
Source Language: VAX-11 Basic, Micro-11
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $60,000 to $250,000
Number Installed: 25
Date First Installed: 1977
(See Vendor Profile Page V-73)

SMITH, DENNIS & GAYLORD, INC.
COMMODITIES 250
Specific Application: Commodities Control
Specific Industry: Wholesale/Distribution, Commodities
System Requirements: HP 250
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 10
(See Vendor Profile Page V-82)

THE SOFTWARE BROKERS
STOCKHOLDER SYSTEM
Specific Application: Stockholder Inquiry File Maintenance Dividend Processing, Year End Processing Reports
Specific Industry: Banking/Financial, Insurance
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 2
(See Vendor Profile Page V-82)

Integrated Banking

APPLIED COMMUNICATIONS, INC.
BASE 24-CARD
Specific Industry: Retail, Banking/Financial
System Requirements: Tandem Nonstop II, TXT
Operating System: Guardian
Source Language: Cobol, TAL
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-6)

APPLIED COMMUNICATIONS, INC.
BASE 24-PAY
Specific Industry: Banking/Financial
System Requirements: Tandem Nonstop II, TXT
Operating System: Guardian
Source Language: Cobol, TAL
Source Code Available: Yes
Purchase Terms: Purchase

APPLIED COMMUNICATIONS, INC.
BASE 24-RETAIL POINT OF SALES & CREDIT AUTHORIZATION
Specific Application: Computer Transaction Authorization and Routing Of EFT Involving POS Terminals
Specific Industry: Retail, Banking/Financial
System Requirements: Tandem Nonstop II, TXT; Stratus 32
Operating System: Guardian
Source Language: Cobol, TAL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5

APPLIED COMMUNICATIONS, INC.
BASE 24-TELLER
Specific Application: Computer Transaction, Authorization and Routing Of EFT Involving Teller
Specific Industry: Banking/Financial
System Requirements: Tandem Nonstop II, TXT
Operating System: Guardian
Source Language: Cobol, TAL
Purchase Terms: Purchase

APPLIED COMMUNICATIONS, INC.
BASE 24-VIDEOTEX
Specific Application: Two-Way Interactive System Between A Computer And Various Devices
Specific Industry: Retail, Banking/Financial, Education, Government, Transportation, Home/Hobby
System Requirements: Tandem Nonstop II, TXT; Stratus XOS
Operating System: Guardian

Source Language: Cobol, TAL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: March 1984

APPLIED FINANCIAL SYSTEMS, INC.
INVESTER
Specific Application: Integrated System, Accounting and Reporting Applications For Money Market and Mutual Funds
Specific Industry: Banking/Financial
System Requirements: IBM
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1984
(See Vendor Profile Page V-7)

COMPUTER SERVICE OF SOUTHERN UTAH
BANKING APPLICATION
Specific Application: Comprehensive Integrated Banking System
Specific Industry: Banking/Financial
System Requirements: IBM
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 25
Date First Installed: September 1971
(See Vendor Profile Page V-25)

FINANCIAL COMMUNICATIONS SERVICES, INC.
TRNFTPAC
Specific Application: Savings, Loans
Specific Industry: Banking/Financial
System Requirements: IBM System/36, 43XX
Operating System: SSP
Memory Required: 200K bytes
Source Language: RPG-II, Cobol
Source Code Available: Yes
Number Installed: 45
(See Vendor Profile Page V-76)

LOGICAL SYSTEMS BANKING
Specific Application: Turnkey Banking System, Demand Deposit, Checking, Automatic Teller, G/L
Specific Industry: Banking/Financial
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E; POS
Memory Required: 128K bytes
Source Language: Basic, Assembly
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $60,000
(See Vendor Profile Page V-63)

NATIONAL INFORMATION SYSTEMS, INC.
GLM
Specific Application: Lease Analysis
Specific Industry: Banking/Financial
System Requirements: DEC 10, 20
Operating System: TOPS-10; TOPS-20
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $39,000
Number Installed: 12
Date First Installed: September 1980
(See Vendor Profile Page V-74)

NETWORK SOLUTIONS, INC.
LOANS/1
Specific Application: Comprehensive Installment Loan Portfolio Management System
Specific Industry: Banking/Financial
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-75)

NORTHEAST DATACOM, INC.
VARIABLE RATE MORTGAGE PROGRAM
Specific Industry: Banking/Financial
System Requirements: Wang/2200
Operating System: MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-78)

PRIME FACTORS
TIDES
Specific Application: PIN Security in ATM-Sharing Networks
Specific Industry: Banking/Financial
System Requirements: IBM; Tandem
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Number Installed: 15
(See Vendor Profile Page V-82)

SOUTH TRUST CORP.
INDY BANKING SYSTEM
Specific Application: Comprehensive Banking System
Specific Industry: Banking/Financial
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000 to $50,000
Number Installed: 9
Date First Installed: 1983
(See Vendor Profile Page V-84)

INSURANCE

ADDISS SOFTWARE INCORPORATED, INC.
CLAIMS PROCESSING
Specific Application: Claims Adjudication, Hospitalization, Eligibility History
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: No
Purchase Terms: Purchase
Price: $30,000 to $150,000
Number Installed: 5
Date First Installed: 1980
(See Vendor Profile Page V-1)

AGPI LTD.
HEALTH CLAIMS PROCESSING - CLAIMS
Specific Application: All Aspects of Claims Processing
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 64K bytes
Source Language: RPG-II, RPG-III
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $35,000
Number Installed: 6
Date First Installed: 1980
(See Vendor Profile Page V-1)

ASC-ADMINISTRATIVE DATA CORP.
INSURIT
Specific Application: Policy Information System, Office Automation System
Memory Required: 256K bytes
Source Language: IBM Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $4,750
Date First Installed: June 1984
(See Vendor Profile Page V-1)

ASC-ADMINISTRATIVE DATA CORP.
INSURANCE AGENCIES & BROKERAGE INFORMATION SYSTEM
Specific Application: Insurance Agency and Brokerage Firm Management of Client Policy, Service Accounting
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes; $5,750
Purchase Terms: Purchase
Price: $10,750
Number Installed: 42
Date First Installed: 1971

ASC-ADMINISTRATIVE DATA CORP.
MAJIS (MODULAR ACCOUNTING LIFE INSURANCE SYSTEM)
Specific Application: Life Insurance Daily, Monthly, Quarterly, Annually Accounting
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes; $5,750
Purchase Terms: Purchase
Price: $33,000
Number Installed: 18
Date First Installed: 1975

ADVANCED SYSTEMS APPLICATIONS
ACCESS
Specific Application: Multiscribed Eligibility Interface
System Requirements: IBM
Operating System: CICS
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-1)

ADVANCED SYSTEMS APPLICATIONS
BLUE CAPS
Specific Application: Blue Cross Claims Processing
System Requirements: IBM
Operating System: CICS
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: September 1983

ADVANCED SYSTEMS APPLICATIONS
CAPS
Specific Application: On-Line Claims Administration and Payment for Processing Group Health Claims
System Requirements: IBM; Wang VS-80
Operating System: CICS
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 16
Date First Installed: 1979

ADVANCED SYSTEMS APPLICATIONS
CAPSULE
Specific Application: Management and Cost Containment and Reporting System
System Requirements: IBM
Operating System: CICS
Memory Required: 204K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1983

AGENCY DATA EXCHANGE, INC.
INDEPENDENT INSURANCE AGENTS - EDGE
Specific Application: Rating, Bookkeeping, WP
System Requirements: DG
Operating System: DOS
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $7,500
Date First Installed: March 1982
(See Vendor Profile Page V-3)

AMERICAN BUSINESS & PROFESSIONAL COMPUTER STORE, INC.
ACCIDENT AND HEALTH SALES AND QUOTING SYSTEM
Specific Application: Quoting
System Requirements: DEC PDP-11; Zenith; DEC Decmate II
Operating System: RSTS/E; COS-310; CTS-300
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $20,000
(See Vendor Profile Page V-4)

AMERICAN BUSINESS & PROFESSIONAL COMPUTER STORE, INC.
COMMERCIAL AUTO RATE QUOTING
Specific Application: Competitive Rate Quoting
System Requirements: DEC PDP-11, Decmate II; Zenith
Operating System: RSTS/E; COS-310; CTS-300
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase

AMERICAN BUSINESS & PROFESSIONAL COMPUTER STORE, INC.
HOMEOWNERS RATE QUOTING
Specific Application: Competitive Rate Quoting
System Requirements: DEC PDP-11, Decmate II; Zenith
Operating System: RSTS/E; COS-310; CTS-300
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase

AMERICAN BUSINESS & PROFESSIONAL COMPUTER STORE, INC.
INSURANCE POLICY INFORMATION DATA BASE
Specific Application: Complete Policy Details For Automobile Owners, Homeowners and Most Commercial Lines Except For Packaged Policies
System Requirements: DEC PDP-11, Decmate II
Operating System: RSTS/E; COS-310; CTS-300
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $20,000

AMERICAN BUSINESS & PROFESSIONAL COMPUTER STORE, INC.
PERSONAL AUTO RATE QUOTING
Specific Application: Competitive Rate Quoting
System Requirements: DEC PDP-11, Decmate II; Zenith
Operating System: RSTS/E; COS-310; CTS-300
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $20,000

AMERICAN BUSINESS & PROFESSIONAL COMPUTER STORE, INC.
PRODUCTION HISTORY
Specific Application: Production History Package
System Requirements: DEC PDP-11, Decmate II; Zenith
Operating System: COS-310; RSTS/E; CTS-300
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $20,000

AMSTICS, INC.
ANALYTICAL ARS
Specific Application: Risk Management
System Requirements: DEC 20; IBM PC
Operating System: TOPS-20
Source Language: Fortran
Source Code Available: No
Purchase Terms: Time-Sharing
Date First Installed: 1978
(See Vendor Profile Page V-4)

AMSTICS, INC.
ARS
Specific Application: Claims, Financial Analysis, Predictive Loss Forecasting, Administration
System Requirements: DEC 20; IBM PC
Operating System: TOPS-20
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 600
Date First Installed: June 1979

AMSTICS, INC.
ARS CLAIMS
Specific Application: Risk Management Information
System Requirements: DEC 20
Operating System: TOPS-20
Memory Required: 256K bytes
Source Language: Cobol, Fortran, Macro
Purchase Terms: Purchase; Rental
Date First Installed: 1979

APEX DATA SYSTEMS
GROUP HEALTH ADMINISTRATION SYSTEM
Specific Application: Administration of Group Life and Health Insurance
System Requirements: Prime 2250, 250, 550, 850
Operating System: Primos
Memory Required: 1.5M bytes
Source Language: Ansi Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $150,000
Number Installed: 9
Date First Installed: May 1979
(See Vendor Profile Page V-4)

Insurance

APPLIED BASIC SYSTEMS, INC.
REINSURANCE ACCOUNTING AND REPORTING
Specific Application: Reinsurance Accounting and Reporting System
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1976
(See Vendor Profile Page V-6)

AQS, INC.
AQS INSURANCE RATING SOFTWARE
Specific Application: Insurance Rating
System Requirements: Wang 2200 LVP; IBM PC-XT
Operating System: Basic II; DOS
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: February 1981
(See Vendor Profile Page V-6)

BUSINESS COMPUTER SYSTEMS CORP.
ABARDS
Specific Application: Rates and Writes Homeowner Insurance Policies
System Requirements: IBM; Honeywell
Operating System: DOS/VSE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 14
Date First Installed: 1973
(See Vendor Profile Page V-14)

BUSINESS COMPUTER SYSTEMS CORP.
CARLS
Specific Application: Customer Billing
System Requirements: IBM; Honeywell
Operating System: DOS/VSE; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 20
Date First Installed: 1973

BUSINESS COMPUTER SYSTEMS CORP.
CARS
Specific Application: Rates and Writes Private Passenger Auto Policies
System Requirements: IBM; Honeywell
Operating System: DOS/VSE; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 8
Date First Installed: 1971

BUSINESS COMPUTER SYSTEMS CORP.
OSAR
Specific Application: Assign Risk Automobile Policy
System Requirements: IBM; Honeywell
Operating System: DOS/VSE; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 10
Date First Installed: 1976

BUSINESS COMPUTER SYSTEMS CORP.
PN+
Specific Application: Premium Note Financing
System Requirements: IBM; Honeywell
Operating System: DOS/VSE; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 18
Date First Installed: 1970

CAPSCO SOFTWARE INTERNATIONAL
CAPS-CLAIM
System Requirements: Burroughs; IBM
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $75,000
Number Installed: 6
Date First Installed: 1977
(See Vendor Profile Page V-15)

CAPSCO SOFTWARE INTERNATIONAL
CAPS-GROUP
Specific Application: Group Insurance Administration System
System Requirements: Burroughs; IBM
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $75,000
Number Installed: 4
Date First Installed: 1978

CAPSCO SOFTWARE INTERNATIONAL
CAPS-INVEST
Specific Application: Investment System
System Requirements: Burroughs; IBM
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 1
Date First Installed: 1982

CHUBB & SON, INC.
FLEXISTAT
Specific Application: Annual Statements, Bureau Reporting, Premium and Loss Reports Experience Reports
System Requirements: IBM
Operating System: MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100,000
Number Installed: 30
Date First Installed: 1971
(See Vendor Profile Page V-16)

COMPUTECH CORP.
GROUP RATING & SALES PROPOSAL (GRASP)
Specific Application: Group Insurance Rating and Sales Proposal Generation
System Requirements: IBM 303X, 370, 380
Operating System: OS/VS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: December 1982
(See Vendor Profile Page V-21)

COMPUTER INCOME PLANNING CORP.
UNIVERSAL LIFE ADMINISTRATION SYSTEM
Specific Application: Life Insurance Administration System
System Requirements: IBM
Operating System: MVS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $125,000
Number Installed: 1
Date First Installed: April 1983
(See Vendor Profile Page V-23)

COMPUTER INPUT CORP.
TITLE SEARCH
Specific Application: Software For Title Insurance Companies
Operating System: Unix; DOS
Source Language: Cobol, C
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1984
(See Vendor Profile Page V-23)

COMPUTER MANAGEMENT SERVICES, INC.
CMS (CLAIMS MANAGEMENT SYSTEM)
Specific Application: Medical and Dental Claims Processing and Adjudication
System Requirements: IBM; Prime
Operating System: Primos
Source Language: Cobol
Purchase Terms: Lease
Number Installed: 1
Date First Installed: 1976
(See Vendor Profile Page V-24)

COMPUTERS & BUSINESS SYSTEMS, INC.
INSURANCE FINANCIAL MANAGEMENT SYSTEM
Specific Application: Insurance Management System
System Requirements: Data General Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: August 1981
(See Vendor Profile Page V-25)

COMPUTERS FIVE, INC.
INSURANCE
Specific Application: Claims Processing, A/R, and Account Billing With Statistical Reports
System Requirements: Honeywell System 6, DPS 6
Operating System: MOD-400; GCOS
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1979
(See Vendor Profile Page V-35)

CONWAY COMPUTER CONSULTANTS, INC.
CLAIMS ADMINISTRATION AND MANAGEMENT
Specific Application: Claims Admission and Management
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000 to $60,000
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-30)

CRS WEST, INC.
INSURANCE
Specific Application: Insurance Package
System Requirements: IBM System/34, System/38, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Date First Installed: 1979
(See Vendor Profile Page V-31)

CYBERTEK COMPUTER PRODUCTS, INC.
CYPROS/AP ADMINISTRATIVE SYSTEMS
Specific Application: Maintains Name File, Generates Correspondence and Electronic Mail System
System Requirements: IBM 360, 370, 30XX
Operating System: DOS
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-33)

CYBERTEK COMPUTER PRODUCTS, INC.
CYPROS/AP AGENTS ON-LINE SYSTEM
Specific Application: Provides

Complete Structured Agent Or Agency Data Base and On-Line Transactions to Update and Display Agents
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: DOS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase

CYBERTEK COMPUTER PRODUCTS, INC.
CYPROS/AP AUTO ISSUE
Specific Application: Automates Procedures of Policy Issues From Original Data Collection
System Requirements: IBM 360, 370, 30XX, 43XX
Operating System: DOS; OS/VS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase

CYBERTEK COMPUTER PRODUCTS, INC.
CYPROS/AP POLICY ADMINISTRATION SYSTEM
Specific Application: Provides Immediate, On-Line Inquiry and Maintenance of The In-Force Police File
System Requirements: IBM 360, 370, 30XX
Operating System: DOS; OS/VS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase

CYBERTEK COMPUTER PRODUCTS, INC.
CYPROS/AP STATUTORY REPORTING
Specific Application: Provides Data For Preparing State Exhibits
System Requirements: IBM 360, 370, 30XX
Operating System: DOS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase

CYBERTEK COMPUTER PRODUCTS, INC.
CYPROS/AP UNIVERSAL LIFE
Specific Application: To Process and Issue Universal Life Insurance Policies
System Requirements: IBM 360, 370, 43XX
Operating System: DOS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase

CYCARE SYSTEMS, INC.
CLAIMS PROCESSING
Specific Application: Claims Processing
System Requirements: Honeywell DPS 6; Wang 2200
Operating System: GCOS-400
Memory Required: 64K bytes
Source Language: Basic (Wang), Cobol (Honeywell)
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1980
(See Vendor Profile Page V-33)

CYCARE SYSTEMS, INC.
INSURANCE PROCESSING
Specific Application: Insurance Processing
System Requirements: Honeywell DPS 6, Wang 2200
Operating System: GCOS-400
Memory Required: 64K bytes
Source Language: Basic (Wang), Cobol (Honeywell)
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1980

DATAMARK CORP.
IBAS
Specific Application: Group Insurance and Claims Processing For Associations, Groups Or Multiple Trusts
System Requirements: DG
Operating System: AOS; RDOS
Memory Required: 128K bytes
Source Language: Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $25,000
Number Installed: 5
Date First Installed: 1979
(See Vendor Profile Page V-39)

DATAMARK CORP.
INSURANCE PREMIUM FINANCING SYSTEM
Specific Application: For Independent Finance Companies
System Requirements: DG
Operating System: AOS; RDOS
Memory Required: 128K bytes
Source Language: Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,000
Number Installed: 1
Date First Installed: 1981

DATCO, INC.
BARTER
Specific Application: Monitor Bills For Customer in Grade Transactions
System Requirements: Northstar
Memory Required: 48K bytes
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-36)

DATCO, INC.
LB. (LIFE INSURANCE LEVERAGING)
Specific Application: Take Existing Policy and Leverage By Buying Additional Insurance
System Requirements: Northstar
Memory Required: 48K bytes
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $1,900
Number Installed: 4
Date First Installed: 1983

DECISION RESEARCH CORP.
INSURANCE AGENCY ACCOUNTING SYSTEM
Specific Application: Insurance Agency Accounting
System Requirements: HP 3000
Operating System: MPE
Source Language: Basic
Source Code Available: Yes; $30,000
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: April 1983
(See Vendor Profile Page V-39)

DENKEN COMPUTER SYSTEMS, INC.
CARRIER DETAILED CLAIM INFORMATION SYSTEM
Specific Application: Identifies Errors Early On and Simplifies Corrections
System Requirements: IBM; DEC VAX
Operating System: DOS; OS/VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1982
(See Vendor Profile Page V-40)

DENKEN COMPUTER SYSTEMS, INC.
ON-LINE WORKERS COMPENSATION
Specific Application: Automates Policy Issue and Statist Reporting Provides Timely Premium Billing
System Requirements: IBM; DEC VAX
Operating System: DOS; OS/VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1982

DYER, WELLS & ASSOCIATES, INC.
DWSA/MEDICODES
Specific Application: Cross-Reference of Surgical Prodecure Codes
System Requirements: IBM 4300; Wang; IBM 370, 303X
Operating System: DOS; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 1
Date First Installed: July 1983
(See Vendor Profile Page V-42)

DYER, WELLS & ASSOCIATES, INC.
DWSA/FASTRAK CLAIMS SYS
Specific Application: Medical, Dental and Disability Claims Processing
System Requirements: IBM 4300; Wang; IBM 370, 303X
Operating System: DOS; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 19
Date First Installed: November 1980

DYER, WELLS & ASSOCIATES, INC.
GRID (GROUP INTEGRATED DATE SYSTEM)
Specific Application: Administration System Handling, Billing, Collections, Commissions, Renewal and Proposal Writing
System Requirements: IBM 370, 4300, 303X
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: October 1982

DYX CORP.
SALES PROPOSAL
Specific Application: Produce Insurance Sales Proposals
System Requirements: IBM
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: June 1981
(See Vendor Profile Page V-43)

DYX CORP.
VLIX (VARIABLE LIFE SYSTEM)
Specific Application: Process Variable Life Insurance
System Requirements: IBM
Operating System: OS/VS; MVS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: January 1984

ELECTRONIC DATA SYSTEMS CORP.
AGENCY SYSTEM
Specific Application: Administration/Commission Package For Insurance Agencies
System Requirements: IBM 4300, 370
Operating System: CICS
Memory Required: 496K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1975
(See Vendor Profile Page V-44)

ELECTRONIC DATA SYSTEMS CORP.
GROUP MANAGEMENT SYSTEM
Specific Application: Group Insurance-Type Package
System Requirements: IBM 4300, 370
Operating System: CICS; IMS
Memory Required: 5.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15

Insurance

Date First Installed: September 1980

ELECTRONIC DATA SYSTEMS CORP.
LIFE MANAGEMENT SYSTEM
Specific Application: Life Insurance Package
System Requirements: IBM 4300, 370
Operating System: CICS
Memory Required: 4.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: May 1975

ELECTRONIC DATA SYSTEMS CORP.
PROPERTY AND CASUALTY
Specific Application: Processes Property and Casualty Insurance Package
System Requirements: IBM 370
Operating System: CICS
Memory Required: 4.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: August 1981

IBM SYSTEMS SOLUTIONS, INC.
STATISTICAL TRACKING & REPORTING
Specific Application: Collateral Protection Monitoring System
System Requirements: IBM; Prime
Operating System: OS/VS; Prime
Memory Required: 500K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1910
(See Vendor Profile Page V-44)

GENERAL DATA SYSTEMS, LTD.
GDS PROPERTY & CASUALTY MANAGEMENT SYSTEM
Specific Application: Property and Casualty Processing, Policy Issuance, Rating, Billing, Premium Accounting and Endorsement Renewal
System Requirements: IBM 360/370, 30XX
Operating System: DOS, OS/VS; MVS
Memory Required: 285K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 13
Date First Installed: August 1974
(See Vendor Profile Page V-46)

GENERAL DATA SYSTEMS, LTD.
VIN/SCAN
Specific Application: Validation of Vehicle Identification Number and Automatic Assignment of Rating Symbols
System Requirements: IBM 360, 370, 30XX, 43XX, PC
Operating System: DOS; OS/VS
Memory Required: 300K bytes
Source Language: Ansi Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease; Time-Sharing
Date First Installed: April 1983

HEMBROK ASSOCIATES, INC.
SME/34
Specific Application: Fills Out Medicare Forms, Automatically Bills 20% To Medicaid, Third-Party and Private Billing Included
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-51)

HERITAGE COMPUTER CORP.
AIMS HR AUTOMATED INSURANCE
System Requirements: IBM 370, 43XX, 30XX; Sperry 1100/80
Operating System: DOS/VSE; OS/VS; 1100 OS
Memory Required: 512K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Processing
Date First Installed: September 1979
(See Vendor Profile Page V-51)

HERITAGE COMPUTER CORP.
AIMS Q AUTOMATED INSURANCE MANAGEMENT SYSTEM
System Requirements: IBM 370, 30XX, 43XX; Sperry 1100/80
Operating System: DOS/VSE; OS/VS; 1100 OS
Memory Required: 512K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Processing
Price: $20,000
Number Installed: 2
Date First Installed: March 1980

HERITAGE COMPUTER CORP.
AIMS CL AUTOMATED INSURANCE COMMERCIAL LINES
Specific Application: Insurance Management System
System Requirements: IBM 370, 30XX, 43XX; Sperry 1100/80
Operating System: DOS/VSE; OS/VS; 1100 OS
Memory Required: 512K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $65,000
Number Installed: 10

HERITAGE COMPUTER CORP.
AIMS CM AUTOMATED INSURANCE
System Requirements: IBM 370, 370, 43XX; Sperry
Operating System: DOS/VSE; OS/VS; OS/VS; 1100 OS
Memory Required: 512K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Processing
Date First Installed: July 1976

HERITAGE COMPUTER CORP.
AIMS PL AUTOMATED INSURANCE PERSONAL LINES
Specific Application: Insurance Management System
System Requirements: IBM 370, 30XX, 43XX; Sperry 1100 OS
Operating System: DOS/VSE; OS/VS; 1100 OS
Memory Required: 512K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 25
Date First Installed: July 1972

HERITAGE COMPUTER CORP.
CAMS (CASH APPLICATION MANAGEMENT)
Specific Application: Cash Application Management System
System Requirements: IBM 370, 30XX, 43XX; Sperry 1100/80
Operating System: DOS/VSE; OS/VS; 1100 OS
Memory Required: 512K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 3
Date First Installed: March 1982

HOPPER ASSOCIATES, INC.
CLAIMS PROCESSING SYSTEM
Specific Application: Processes Health Insurance Claims
System Requirements: HP 3000; IBM PC
Operating System: MPE; DOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-52)

HOPPER ASSOCIATES, INC.
GROUP INSURANCE ADMINISTRATIVE SYSTEM
Specific Application: Administrative Billing and Premium Collection for Group Insurance
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 3
Date First Installed: 1979

IMPROVED INSURANCE SYSTEMS
AMORS
Specific Application: Accounting, G/L, Inventory
System Requirements: Microdata; Honeywell
Operating System: Pick
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $19,500
Number Installed: 17
Date First Installed: 1976
(See Vendor Profile Page V-54)

IMPROVED INSURANCE SYSTEMS
CBS (CLAIMS BENEFIT SYSTEM)
Specific Application: Accounting
System Requirements: Microdata; Honeywell
Operating System: Pick
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $19,500
Number Installed: 17
Date First Installed: 1976

INFORMATICS GENERAL CORP.
GROUP - COMM
Specific Application: Administrative System For Group Insurance Operation
System Requirements: IBM
Operating System: OS/VS; DOS
Memory Required: 350K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: March 1982
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP.
LIFE - COMM
Specific Application: Insurance Administration
System Requirements: IBM
Operating System: OS/VS; DOS
Memory Required: 1.5M bytes
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 70
Date First Installed: 1975

INFORMATICS GENERAL CORP.
THE EXAMINER
Specific Application: Group and Individual Claims Processing
System Requirements: IBM
Operating System: OS/VS; DOS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 17
Date First Installed: July 1983

INFORMATICS GENERAL CORP.
THE TOP PRODUCER
Specific Application: Field Force Insurance
System Requirements: IBM PC; Wang Professional, 2200 Series
Memory Required: 28K bytes
Source Language: Pascal

Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5,000
Date First Installed: 1978

INFORMATION CONCEPTS, INC.
DENTAL CLAIMS PROCESSING SYSTEM
Specific Application: Claim Processing For Dental Field
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1983
(See Vendor Profile Page V-55)

INFORMATION CONCEPTS, INC.
MEDICAL CLAIMS PROCESSING SYSTEM
Specific Application: Claims Processing
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1983

INTEGRATED BUSINESS METHODS, INC.
ACCIDENT/HEALTH BILLING AND RETRIEVAL
Specific Application: Billing and Retrieval of Group Insurance Administrators
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 40
Date First Installed: 1981
(See Vendor Profile Page V-56)

INTEGRATED BUSINESS METHODS, INC.
INSURANCE BILLING SYSTEM
Specific Application: Premium Billing
System Requirements: HP
Operating System: MPE IV
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; On-Line Service
Price: $40,000
Number Installed: 40
Date First Installed: 1982

INTEGRATED BUSINESS METHODS, INC.
INSURANCE MARKETING SYSTEM
Specific Application: Marketing
System Requirements: HP
Operating System: MPE IV
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; On-Line System
Price: $18,000
Number Installed: 2
Date First Installed: 1982

ISI SYSTEMS, INC.
ASSIGNED RISK PROCESSING SYSTEM
Specific Application: Data Base Rating, Endorsement Processing, Billing and Collection, Statistical Reporting, On-Line Inquiry
System Requirements: IBM 3081
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Rental; Lease
Number Installed: 50
Date First Installed: 1974
(See Vendor Profile Page V-58)

ISI SYSTEMS, INC.
MASSACHUSETTS AUTOMOBILE PROCESSING SYSTEM
Specific Application: Data Base, Rating, Endorsement Processing, Billing, Collection Statistics Reporting, On-Line Inquiry
System Requirements: IBM 3081
Operating System: OS/VS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Rental; Lease
Number Installed: 50
Date First Installed: 1980

LIOCS CORP.
PERSPECTIVE AGENCY SYSTEM
Specific Application: Insurance Agency Management System
System Requirements: DEC VAX
Operating System: VMS
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $10,000
(See Vendor Profile Page V-62)

THE LORD CONSULTING CORP.
CONTROL
Specific Application: Handles All Accounting Requirements of Portfolio Management, Appraisals and Record Keeping
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $19,500 to $35,000
Number Installed: 5
Date First Installed: January 1980
(See Vendor Profile Page V-63)

MANAGEMENT COMPUTER SERVICE, INC.
INSURANCE PACKAGE
Specific Application: Premiums, Billing, Commissions
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic, Basic Plus II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 8
Date First Installed: 1978
(See Vendor Profile Page V-64)

MATRIX SYSTEMS, INC.
CHALLENGER FOR INSURANCE AGENTS
Specific Application: Insurance Management System
System Requirements: Datapoint
Operating System: Datashare
Memory Required: 128K bytes
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000 to $9,000
Number Installed: 200
Date First Installed: January 1979
(See Vendor Profile Page V-67)

MCCRACKEN COMPUTER, INC.
MCCRACKEN INSURANCE MANAGEMENT SYSTEM
Specific Application: A/R, A/P, General Ledger, Claims Reporting, Diary System, Profiling, Life Tracking
System Requirements: IBM System/36, System/38
Operating System: SSP; CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000 to $60,000
Number Installed: 120
Date First Installed: 1977
(See Vendor Profile Page V-67)

MID AMERICA BUSINESS COMPUTER, INC.
EMPLOYEE HEALTH CLAIMS
Specific Application: Employee Health Claim System For Companies That Do Their Own Health Insurance
System Requirements: Data General
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1978
(See Vendor Profile Page V-70)

MULTI-SYSTEMS INSURE
Specific Application: Self-Insurer Fund Management
System Requirements: TI 990; Prime; IBM
Operating System: DX-10; Primos; MVS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $18,000
Number Installed: 4
Date First Installed: March 1983
(See Vendor Profile Page V-74)

NATIONWIDE COMPUTER SERVICES, INC.
INSURANCE SYSTEM
Specific Application: Integrated Life/Health Insurance System
System Requirements: IBM 360, 4300, 370
Operating System: DOS; OS/VS
Memory Required: 200K bytes
Source Language: Cobol
Source Code Available: Yes; $200,000
Purchase Terms: Purchase; Rental; Lease
Price: $200,000
Number Installed: 25
Date First Installed: 1979
(See Vendor Profile Page V-75)

NETWORK DATA PROCESSING CORP.
FLEXIBLE DEFERRED ANNUITY
Specific Application: Life and Health Insurance Administration
System Requirements: IBM; DG
Operating System: DOS; AOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-75)

NETWORK DATA PROCESSING CORP.
GAAP VALUATION
Specific Application: Life and Health Insurance Administration
System Requirements: IBM; DG
Operating System: DOS; AOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase

NETWORK DATA PROCESSING CORP.
ILA-2
Specific Application: Life and Health Insurance Administration
System Requirements: IBM; DG
Operating System: DOS; AOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase

NETWORK DATA PROCESSING CORP.
UNIVERSAL LIFE ADMINISTRATION
Specific Application: Life and Health Insurance Administration
System Requirements: IBM; DG
Operating System: DOS; AOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase

NETWORK DATA PROCESSING CORP.
UNIVERSAL LIFE ISSUE
Specific Application: Life and Health Insurance Administration
System Requirements: IBM; DG
Operating System: DOS; AOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase

NEWPORT WEST DATA SERVICES, INC.
INSURANCE RATING SYSTEM
Specific Application: Insurance Rating
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Business Basic

Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 1
Date First Installed: 1981
(See Vendor Profile Page V-76)

MIMLE LOWNDES INTERNATIONAL, INC.
ACE3
Specific Application: Health Claims Processing System
System Requirements: IBM
Operating System: MVS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $215,000 to $250,000
Number Installed: 15
Date First Installed: January 1979
(See Vendor Profile Page V-76)

NOUR SOFTWARE
INSURANCE THIRD-PARTY ADMINISTRATORS
Specific Application: Billing, Eligibility, Claims Processing
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 1
Date First Installed: 1981
(See Vendor Profile Page V-77)

OMNI SYSTEMS, INC.
INSURANCE AGENCY AUTOMATION SYSTEM
Specific Application: Handles All Accounting, Forms Processing, WP, Reporting
System Requirements: DEC PDP-11/23
Operating System: CTS-300
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 18
Date First Installed: 1979
(See Vendor Profile Page V-78)

PALLM, INC.
INTERACTIVE NEW BUSINESS
Specific Application: Home/Office, New Business and Policy Issue For Life, Health, Annuity Products
System Requirements: IBM 370, 4300, 30XX
Operating System: MVS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: September 1982
(See Vendor Profile Page V-79)

PALLM, INC.
PACKAGED AUTOMATED LIABILITY MANAGEMENT
Specific Application: Complete Home/Office Administration, Policies, Claims
System Requirements: IBM 43XX, 30XX, 360
Operating System: DOS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes; $225,000
Purchase Terms: Purchase; Lease
Price: $225,000
Number Installed: 9
Date First Installed: 1981

PALLM, INC.
PACKAGED AUTOMATED LIFE/LIABILITY MANAGEMENT
Specific Application: Home/Office Administration For Life, Health, Annuities and Universal Life Products
System Requirements: IBM 370, 43XX, 30XX; DG MV8000, MV1000
Operating System: MVS; AOS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: 1974

PALLM, INC.
PALLM UNIVERSAL LIFE
Specific Application: Administration Processing System For Single Fund Universal Life and Annuity Insurance Products
System Requirements: IBM
Operating System: DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1982

PALLM, INC.
PALLM-LIABILITY
Specific Application: Administration Processing System For Property, Casualty and Liability Insurance Products
System Requirements: IBM
Operating System: DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12

PALLM, INC.
PALLM-LIFE
Specific Application: Comprehensive Home/Office Administration System For Life, Health, Annuity and Life/Health Insurance
System Requirements: IBM
Operating System: DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 61

PALLM, INC.
PALLM-VARIABLE UNIVERSAL LIFE
Specific Application: Administration System For Single Or Multifund, Equity-Linked Insurance Products
System Requirements: IBM
Operating System: DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1983

PALLM, INC.
VARIABLE UNIVERSAL LIFE SYSTEM
Specific Application: Issue and Administration of Universal Life
System Requirements: IBM 370, 43XX, 30XX
Operating System: DOS/VSE
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: January 1982

PARK SOFTWARE, INC.
MULTI-EMPLOYER HEALTH ADMINISTRATION SYSTEM (MHAS)
Specific Application: Multiemployer Trust; Health Benefits Administration
System Requirements: DEC VAX-11/780, VAX-11/750, VAX-11/730
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: VAX-11 Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000
Number Installed: 6
Date First Installed: July 1978
(See Vendor Profile Page V-79)

PARK SOFTWARE, INC.
MULTIEMPLOYER PENSION ADMINISTRATION SYSTEM (MPAS)
Specific Application: Multiemployer Trust; Pension Benefits Administration
System Requirements: DEC VAX-11/780, VAX-11/750, VAX-11/730
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Cobol VAX-11
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000
Number Installed: 11
Date First Installed: July 1978
(See Vendor Profile Page V-79)

PARK SOFTWARE, INC.
MULTI-EMPLOYER PENSION & HEALTH ADMINISTRATION
Specific Application: Multiemployer Trust; Pension and Health Benefits Administration
System Requirements: DEC VAX-11/780, VAX-11/750, VAX-11/730
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: VAX-11 Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $80,000
Number Installed: 11
Date First Installed: July 1978

PARK SOFTWARE, INC.
ON-LINE CLAIMS PROCESSING SYSTEM (CPS)
Specific Application: Interactive Claims Adjustment System
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: VAX-11 Cobol, VAX-11 FMS
Source Code Available: Yes
Purchase Terms: Purchase
Price: $150,000
Number Installed: 1
Date First Installed: December 1983

POLICY MANAGEMENT SYSTEMS CORP.
ACCOUNT RECONCILIATION SYSTEM (ARS)
Specific Application: Billing System, Reconciles Agents and Company's Accounts
System Requirements: IBM 4300, 30XX, 168
Operating System: OS/VS; DOS; MVS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Rental; Lease
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-82)

POLICY MANAGEMENT SYSTEMS CORP.
AGENCY COMPANY ACCESS (ACA)
Specific Application: Transaction Translator and Transaction Router
System Requirements: IBM 4300, 30XX, 168
Operating System: OS/VS; DOS; MVS; OS/VS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 28
Date First Installed: 1983

POLICY MANAGEMENT SYSTEMS CORP.
BASIC PROCESSING SYSTEM (BPS)
Specific Application: On-Line Data Capture Editing of Premium and Cost Information Claims Handling, Policy Level Reinsurance and Reporting
System Requirements: IBM 4321, 4331
Operating System: 53X
Memory Required: 1.0M bytes
Source Language: Cobol, Assembler
Purchase Terms: Lease
Number Installed: 7
Date First Installed: 1982

POLICY MANAGEMENT SYSTEMS CORP.
FINANCIAL MANAGEMENT SYSTEM (FMS)
Specific Application: General Ledger, Budgeting, Financial Account Reports

System Requirements: IBM 4300, 30XX, 168
Operating System: OS/VS; DOS; MVS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Rental; Lease
Number Installed: 60
Date First Installed: 1978

POLICY MANAGEMENT SYSTEMS CORP.
GENERALIZE TABLE ACCESS METHOD (GTAM)
System Requirements: IBM 4300, 30XX, 168
Operating System: OS/VS; DOS; MVS
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Date First Installed: 1975

POLICY MANAGEMENT SYSTEMS CORP.
INSURANCE MANAGEMENT INFO SYSTEM I (IMIS)
Specific Application: Management of Data Base With Information to Run Company Reports
System Requirements: IBM 4300, 30XX
Operating System: OS/VS; DOS; MVS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Rental; Lease
Number Installed: 110
Date First Installed: 1976

POLICY MANAGEMENT SYSTEMS CORP.
POLICY MANAGEMENT SYSTEM (PMS)
Specific Application: Organization and Maintenance
System Requirements: IBM 4300, 30XX
Operating System: OS/VS; MVS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 350
Date First Installed: October 1974

POLICY MANAGEMENT SYSTEMS CORP.
SECURITIES MANAGEMENT SYSTEM (SMS)
Specific Application: Securities Management
System Requirements: IBM 4300, 30XX, 168
Operating System: OS/VS; DOS; MVS
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Rental; Lease
Number Installed: 35
Date First Installed: 1978

POLYGON ASSOCIATES, INC.
ACA
Specific Application: Interface For Insurance Company and Agents
System Requirements: IBM System 370, 4300, 30XX
Operating System: OS/VS; DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 15
Date First Installed: 1983
(See Vendor Profile Page V-82)

POLYGON ASSOCIATES, INC.
RBS
Specific Application: Insurance Management Information System, Monthly Reports
System Requirements: IBM System 370, 4300, 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 150
Date First Installed: 1977

POLYGON ASSOCIATES, INC.
POLICY MANAGEMENT SYSTEM
Specific Application: Policy Management System, Policy Insurance System, Policies and Claims
System Requirements: IBM System 370, System 4300, System 30XX
Operating System: DOS; OS/VS
Memory Required: 1.0M bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 300
Date First Installed: 1974

RICHARD M. WALSH ASSOCIATES
WALSH INSURANCE PACKAGE
Specific Application: An Independent Insurance Agent Package
System Requirements: DEC PDP-11
Operating System: RT-11; RSTS/E
Memory Required: 128K bytes
Source Language: Basic, Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1979
(See Vendor Profile Page V-88)

SATELLITE SOFTWARE INTERNATIONAL (SSI)
WORDPERFECT
Specific Application: Word Processing
System Requirements: IBM PC
Memory Required: 128K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $495
Date First Installed: 1983
(See Vendor Profile Page V-89)

SIGMA SOFTWARE, INC.
ADVANCED UNDERWRITING
Specific Application: Single Life Deferred Compensation, Cost For Dollar, Insurance Comparison, Executive Bonuses
System Requirements: Wang 2200 Series, Professional; IBM PC
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,100
Number Installed: 400
Date First Installed: 1978
(See Vendor Profile Page V-90)

SOFTWARE SUPPORT SERVICES, INC.
CLAIMS
Specific Application: Claims
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1982
(See Vendor Profile Page V-93)

SOLUTION ASSOCIATES, INC.
INSURANCE ON-LINE CLAIMS
Specific Application: Accounting For Insurance Claims
System Requirements: IBM System/34, System/36, PC
Operating System: SSP
Memory Required: 24K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-94)

STRATEGIC DATA SYSTEMS
CASUALTY INSURANCE PROCESSING SYSTEM
Specific Application: Policy and Loss Administration Accounting Management Bureau, Stat Reporting
System Requirements: Wang VS
Operating System: VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $100,000 to $200,000
Number Installed: 3
Date First Installed: February 1983
(See Vendor Profile Page V-96)

STSC, INC.
ACT PLUS SYSTEM
Specific Application: An Actuarial Calculation System Designed to Expedite Acturarial Studies
System Requirements: IBM 370, 4330
Operating System: VM/CMS
Memory Required: 500K bytes
Source Language: APL
Purchase Terms: Purchase
Price: $15,000
Number Installed: 20
(See Vendor Profile Page V-98)

SYSCOM, INC.
MOTOR VEHICLE INSURANCE
Specific Application: Motor Vehicle Insurance Package
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $12,500
Number Installed: 1
Date First Installed: January 1982
(See Vendor Profile Page V-97)

SYSTEMS AUTOMATION CORP.
INSURANCE
Specific Application: Insurance
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 1
Date First Installed: October 1983
(See Vendor Profile Page V-99)

SYSTEMS ASSURANCE CORP.
CASUALTY INSURERS SUBROGATION INFORMATION SYSTEM
Specific Application: Policy Issue and Administration System
System Requirements: IBM 4300, System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 256K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: July 1981
(See Vendor Profile Page V-98)

TCC, INC.
CLIENT/CONTRACT ADMINISTRATIVE SYSTEM
Specific Application: Client/Contract Administration System
System Requirements: IBM 370
Operating System: ARC
Memory Required: 192K bytes
Source Language: Cobol, Assembler, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 45
(See Vendor Profile Page V-100)

TCC, INC.
CONTINUUM LIFE AGENCY SUPPORT SYSTEM
Specific Application: Agents Management Tools
System Requirements: IBM 370, PC
Operating System: ARC
Memory Required: 192K bytes
Source Language: Cobol, Assembler, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 45

TESSERACT CORP.
CLAIM PROCESSING SYSTEM
Specific Application: Stores Data and Performs Adjudication For Health Claims
System Requirements: IBM

Operating System: OS/VS; DOS
Memory Required: 70K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,700
Number Installed: 4
Date First Installed: September 1979
(See Vendor Profile Page V-102)

TOTAL BUSINESS SYSTEMS, INC.
TITLE INSURANCE
Specific Application: Closing, Escrow, Insurance Files Management
System Requirements: Jacquard; Point 4; SDS; Victor Technologies
Operating System: Iris
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000 to $100,000
Number Installed: 10
Date First Installed: October 1978
(See Vendor Profile Page V-103)

TRADESTREET RESEARCH
LIFE INSURANCE FINANCIAL MODEL
Specific Application: Financial Model For Whole Life Insurance Companies
System Requirements: IBM PC-XT, 4300 Series, 3000 Series
Operating System: DOS; MVS; OS/VS
Memory Required: 128K bytes
Source Code Available: No
Purchase Terms: Rental
Date First Installed: July 1980
(See Vendor Profile Page V-103)

UNIVERSAL COMPUTER SERVICE
INSURANCE BILLING
Specific Application: For Users With A Need To Maintain Customers As Groups of Individuals In Insurance
System Requirements: HP 3000
Operating System: MPE
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $17,500
Number Installed: 7
Date First Installed: 1979
(See Vendor Profile Page V-108)

U.S. COMPUTERS, INC.
MICRON 300
Specific Application: Insurance Agency Accounting
System Requirements: DEC PDP-11
Operating System: TSX-11
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 35
Date First Installed: 1974
(See Vendor Profile Page V-108)

VANTAGE COMPUTER SYSTEMS
FLEXIBLE PREMIUM RETIREMENT
Specific Application: Processes Nontraditional Fixed Annuities
System Requirements: IBM
Operating System: OS/VS; DOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $130,000
Number Installed: 83
Date First Installed: 1978
(See Vendor Profile Page V-108)

VANTAGE COMPUTER SYSTEMS
REPETITIVE PAYMENT SYSTEM
Specific Application: Handles The Administration of Benefit Payments
System Requirements: IBM
Operating System: OS/VS; DOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $150,000
Number Installed: 22
Date First Installed: 1979

VANTAGE COMPUTER SYSTEMS
UNIVERSAL LIFE ADMINISTRATION SYSTEM
Specific Application: Administers Nontraditional Universal Life
System Requirements: IBM
Operating System: OS/VS; DOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $5,000
Number Installed: 35
Date First Installed: October 1981

VANTAGE COMPUTER SYSTEMS
VANTAGE ONE
Specific Application: Processes Nontraditional Life Insurance Policies
System Requirements: IBM
Operating System: OS/VS; DOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $375,000
Number Installed: 30
Date First Installed: February 1984

THE WHEATLEY GROUP LTD.
WHEATLEY INSURANCE SYSTEMS (WINS)
Specific Application: Policy Management, Claims Processing, Premium Accounting
System Requirements: IBM System/38
Operating System: CPF
Memory Required: 2.0M bytes
Source Language: Cobol, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $150,000
Number Installed: 4
Date First Installed: August 1982
(See Vendor Profile Page V-109)

XYCOR
XY-CLAIM
Specific Application: On-Line Insurance Claims
System Requirements: IBM 370, 4300, 3080
Operating System: OS/VS; DOS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $90,000
Number Installed: 9
Date First Installed: February 1981
(See Vendor Profile Page V-110)

XYCOR
XY-CREDIT
Specific Application: On-Line Credit Insurance Administration
System Requirements: IBM 370, 4300, 3080
Operating System: OS/VS; DOS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $120,000
Number Installed: 8
Date First Installed: August 1982

XYCOR
XY-BID-BILL
Specific Application: Revolving Credit Monthly Billing
System Requirements: IBM 370, 4300, 3080
Operating System: OS/VS; DOS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $35,000
Number Installed: 3
Date First Installed: March 1981

ORDER PROCESSING
BILLING

Billing

ALPINE DATASYSTEMS, INC.
LEGAL MANAGEMENT SYSTEM
Specific Application: Legal Timekeeping, Billing and Analysis
Specific Industry: Legal
System Requirements: DEC PDP-11, VAX, Decmate II
Operating System: RT-11; VMS; COS-310; RSTS/E
Memory Required: 128K bytes
Source Language: Dibol, C
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $3,000 to $3,250
Number Installed: 300
Date First Installed: 1976
(See Vendor Profile Page V-4)

ARMSTRONG COMPUTER SERVICES
TIME CHARGE SYSTEM-VERSION 2
Specific Application: Customer Billing and Employee Productivity
Specific Industry: Manufacturing, Legal
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 24K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 2
Date First Installed: January 1980
(See Vendor Profile Page V-4)

APPLIED BASIC SYSTEMS, INC.
ORDER ENTRY BILLING
Specific Application: Order Entry Billing
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: September 1977
(See Vendor Profile Page V-6)

ASSTON COMPUTER ENTERPRISES, INC.
COMPU NET
Specific Application: Accounts Receivable, Payment Processing, Message Rating, Distribution Toll Rating, Billing and On-Line
Specific Industry: Communications
System Requirements: IBM 433X, 303X
Operating System: CICS/VS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $150,000
Number Installed: 4
Date First Installed: 1983
(See Vendor Profile Page V-11)

BUSINESS SYSTEMS GROUP
PROFESSIONAL TIME & BILLING VERSION 4
Specific Application: Time Recording and Billing
Specific Industry: Banking/Financial, Legal
System Requirements: TI DS 990, Business Systems 300, Professional
Operating System: DX-10
Memory Required: 20K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 20
(See Vendor Profile Page V-14)

COMMERCIAL SYSTEMS GROUP, INC.
UTILITY BILLING & MANAGEMENT SYSTEM
Specific Application: Utility Billing and Collections
Specific Industry: Government
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500 to $9,500
Number Installed: 30
(See Vendor Profile Page V-30)

COMPUSYSTEMS CORP.
MOVING AND STORAGE INFORMATION SYSTEM
Specific Application: Billing For Moving and Storage
Specific Industry: Moving and Storage
System Requirements: ISL; Singer System 10
Operating System: DMS
Memory Required: 30K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 7
(See Vendor Profile Page V-21)

COMPUTING RESOURCES, INC.
AUTOMATED BILLING & COLLECTION
Specific Application: Billing and Collection
Specific Industry: Banking/Financial
System Requirements: IBM 4300
Operating System: OS/VS1
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Date First Installed: 1980
(See Vendor Profile Page V-27)

CONCORD MANAGEMENT SYSTEMS, INC.
AIA BILLING
Specific Application: AIA Billing
Specific Industry: Construction
System Requirements: IBM System/34, PC; TI 990, Professional
Operating System: SSP; DX-10
Memory Required: 128K bytes
Source Language: Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $1,000
Number Installed: 300
Date First Installed: 1979
(See Vendor Profile Page V-28)

CTI LTD., INC.
ACTION/BILLING
Specific Application: Billing
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 6
Date First Installed: 1978
(See Vendor Profile Page V-32)

C X CORP.
MINI OPTIMATIC
Specific Application: Appraising and Billing
Specific Industry: Photofinishing
System Requirements: Decmate
Memory Required: 16K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $25,000
Number Installed: 30
Date First Installed: 1981
(See Vendor Profile Page V-33)

C X CORP.
MINI-MICRO OPTIMATIC
Specific Application: Appraising and Billing
Specific Industry: Photofinishing
System Requirements: Decmate
Memory Required: 16K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $15,000
Date First Installed: 1983

C X CORP.
OPTIMATIC 3B
Specific Application: Appraising and Billing
Specific Industry: Photofinishing
System Requirements: DEC PDP-8A
Memory Required: 8K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $40,000
Number Installed: 100
Date First Installed: 1978

DATA GRAPHICS
TAX ACCOUNTING SYSTEM PAYROLL
Specific Application: Billing
Specific Industry: Government
System Requirements: NCR 9020
Operating System: IMOS
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 19
Date First Installed: 1979
(See Vendor Profile Page V-35)

DATA PROCESSING SERVICES
MOTOR FREIGHT
Specific Application: Billing, Report Generator
Specific Industry: Transportation
System Requirements: IBM System/34, System/36, System/38
Source Language: RPG-III, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978
(See Vendor Profile Page V-37)

DAMTAN SYSTEMS, INC.
KEY ITEM FILE
Specific Industry: Engineering, Retail
System Requirements: Digilan DE3000, DE4000
Operating System: Diginet
Memory Required: 64K bytes
Source Language: CB 80
Source Code Available: Yes
Purchase Terms: Purchase
Price: $570
Number Installed: 200
Date First Installed: 1981
(See Vendor Profile Page V-41)

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
ORDER ENTRY/INVOICING
Specific Application: Order Entry, Invoicing
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6,000
(See Vendor Profile Page V-42)

DIVERSIFIED ELECTRONICS, INC.
BILLING
Specific Application: Billing
System Requirements: DEC PDP-11
Operating System: RT-11
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 50
(See Vendor Profile Page V-42)

ERAX CORP.
TIMIS (TIME MARKETING MANAGEMENT SYSTEM)
Specific Application: Billing

Accounting System
Specific Industry: Produce Industry
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $25,000
Number Installed: 2
Date First Installed: 1976
(See Vendor Profile Page V-43)

ELECTRONIC DATA SYSTEMS CORP.
CREDIT BILLING SYSTEM
Specific Application: Maintenance of A/R Master File, Management Reports, Monthly Statements
Specific Industry: Banking/Financial
System Requirements: IBM
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1980
(See Vendor Profile Page V-44)

EMI SYSTEMS SOLUTIONS, INC.
GUARANTEED STUDENT LOAN SYSTEM
Specific Application: Billing, Reporting and Due Diligence Activities For GSL
Specific Industry: Banking/Financial, Government
System Requirements: IBM 3000 4000 Series
Operating System: DOS; OS/VS
Memory Required: 500K bytes
Source Language: Ansi Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
(See Vendor Profile Page V-44)

EMI SYSTEMS SOLUTIONS, INC.
STUDENT LOAN BILLING SYSTEM
Specific Application: NDSL, Student Loan Billing, Reporting and Due Diligence Notification
Specific Industry: Educational Institutions
System Requirements: IBM; Harris; Prime
Operating System: OS/VS; VOS; Primos
Memory Required: 500K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: January 1906

FULCRUM COMPUTER CORP.
CONTRACTOR BILLING
Specific Application: Contractor Billing
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978
(See Vendor Profile Page V-46)

FULCRUM COMPUTER CORP.
LANDFILL BILLING
Specific Application: Landfill Billing
Specific Industry: Government
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data/Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease

HOUSTON TIME SHARING
SUB DIVISION BILLING SYSTEM
Specific Application: General Billing System For Trash Collectors
Specific Industry: Sanitation Collector
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 32K bytes
Source Language: Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-53)

JAMES E. MATTHEWS, LTD.
MEDIA SERVICE BUREAU
Specific Application: Membership Tracking, Billing
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1978
(See Vendor Profile Page V-58)

J. M. SMITH CORP.
GS/1 UTILITY BILLING
Specific Application: Billing of Any Utility Company
System Requirements: IBM Series/1; Selco 8600
Memory Required: 32K bytes
Source Language: Assembler
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1979
(See Vendor Profile Page V-59)

KLAAS, GILLMAN AND SCHECHTER
CPAS ORDER PROCESSING SYSTEM
Specific Application: Billing
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $9,000
(See Vendor Profile Page V-61)

KRD INFORMATION SYSTEMS, INC.
AFBS
Specific Application: General Time and Billing System
System Requirements: DG Nova
Operating System: RDOS; AOS
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1979
(See Vendor Profile Page V-61)

LA CROSSE COMPUTER SYSTEMS, INC.
EXCESS COPY BILLING
Specific Application: Billing
Specific Industry: Wholesale/Distribution
System Requirements: DG Nova 4X, Eclipse S120, Eclipse S20, Eclipse S140
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-61)

LA CROSSE COMPUTER SYSTEMS, INC.
MAINTENANCE BILLING
Specific Application: Billing
Specific Industry: Wholesale/Distribution
System Requirements: DG Nova 4X, Eclipse S20, Eclipse S120, Eclipse S140
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 2
Date First Installed: June 1982

LAWRENCE DATA SERVICES, INC.
PROFESSIONAL TIME ACCOUNTING SYSTEM
Specific Application: Billing System For Professional Time
Specific Industry: Engineering, Legal
System Requirements: Datapoint 5600, 6600
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,500
Number Installed: 3
Date First Installed: 1978
(See Vendor Profile Page V-62)

LEMA PROGRAMMING, INC.
BILLING
Specific Application: Billing/Invoicing
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/23
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Price: $2,450
Number Installed: 400
Date First Installed: August 1980
(See Vendor Profile Page V-62)

LOGOS CORP.
BILLING
Specific Application: Billing Module
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC PDP-11
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
(See Vendor Profile Page V-62)

MAGNAMATION, INC.
BILLING
Specific Application: Billing
System Requirements: Prime 50 Series
Operating System: Primos
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-63)

MAMATRON, INC.
TAX COLLECTION AND BILLING
Specific Application: Tax Collection and Billing
Specific Industry: Government
System Requirements: Burroughs B20, B1000; IBM System/34, System/36
Operating System: BTOS; SSP
Source Language: Basic, Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $4,500 to $20,000
(See Vendor Profile Page V-63)

MARINE DATA SYSTEMS
PER DIEM/LAY CHARGE
Specific Application: Per Diem Billing, Lay Charging
Specific Industry: Shipping
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 30K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Time-Sharing
Price: $5,000 to $40,000
Number Installed: 12
Date First Installed: 1982
(See Vendor Profile Page V-66)

MARINE DATA SYSTEMS
PUBLISHERS ADVERTISING BILLING SYSTEM
Specific Application: Billing System
Specific Industry: Publishers
System Requirements: IBM 4341
Operating System: CICS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 15

MAYORAS & NETTLE, INC.
REAL ESTATE TAX BILLING
Specific Application: Real,

Personal, Ditch Tax Billing System
Specific Industry: Government
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: 1980
(See Vendor Profile Page V-67)

BRODRAR BUSINESS SYSTEMS & SOFTWARE, INC.
PUBLISHERS BILLING SYSTEM
Specific Application: Publishers Billing System
Specific Industry: Publishing
System Requirements: Burroughs; DEC VAX, PDP-11
Operating System: CMS; RSTS/E
Source Language: Dibol, Cobol, RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $10,000
Number Installed: 5
Date First Installed: September 1980
(See Vendor Profile Page V-66)

BROOKTRENT DATA SERVICES, INC.
BROOKTRENT DATA WATTS RESALE SYSTEM
Specific Application: Detailed Billing System For Watts
Specific Industry: Broadcasting
System Requirements: IBM 4341, System/36
Operating System: DOS/VSE; SSP
Memory Required: 64K bytes
Source Language: RPG, Cobol
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: July 1982
(See Vendor Profile Page V-70)

BRS-COMPUTER BUSINESS APPLICATIONS, INC.
CLIENT WRITE-UP
Specific Application: Client Write-Up
System Requirements: DEC
Operating System: RT-11; RSTS/E; VMS
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 500
(See Vendor Profile Page V-72)

BSJ SYSTEMS, INC.
TELEPHONE RESELLERS SYSTEM
Specific Application: Billing, Rate Comparison For Resellers
Specific Industry: Telephone
System Requirements: Wang VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $50,000
Number Installed: 1
Date First Installed: May 1984
(See Vendor Profile Page V-73)

CABSTRONICS
CABLE TV BILLING SYSTEM
Specific Application: Billing and Accounts Receivable
Specific Industry: Cable TV
System Requirements: Basic Four; Rexon; Seiko
Operating System: DOS
Memory Required: 10K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 1
Date First Installed: 1981
(See Vendor Profile Page V-76)

P B F SYSTEMS, INC.
SERVICE-MASTER
Specific Application: Service Dispatch and Billing System
Specific Industry: Retail, Distribution/Service
Operating System: Unix; Xenix
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Date First Installed: May 1984
(See Vendor Profile Page V-80)

PETROCOMP SYSTEMS
JOINT INTEREST BILLING
Specific Application: Provides For Capture, Distribution and Reporting Of Expenditures
System Requirements: TI Business System Series, 900 Series
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 12
Date First Installed: September 1979
(See Vendor Profile Page V-81)

PRIME TIME SYSTEMS, INC.
TELEPHONE BILLING SYSTEM
Specific Application: Utility Billing System Requirements: Prime
Operating System: Primos
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 2
Date First Installed: January 1984
(See Vendor Profile Page V-82)

PROFESSIONAL BUSINESS COMPUTER SYSTEMS, INC.
TIME AND CHARGES FOR THE PROFESSIONAL
Specific Application: Billing and Time Keeping
Specific Industry: Wholesale/Distribution, Accounting
System Requirements: TI DS990
Operating System: DX-10; Unix
Memory Required: 256K bytes
Source Language: Cobol, RPG
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-83)

PRO TYM SYSTEM
PRACTICE MANAGEMENT
Specific Application: Time and Billing With Accounts Receivable
Specific Industry: Legal
Operating System: Iris
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,900
Number Installed: 6
Date First Installed: 1983
(See Vendor Profile Page V-84)

RESOURCE SOFTWARE INTERNATIONAL, INC.
BILLING SYSTEM
Specific Application: Billing System
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Database
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800
Date First Installed: 1977
(See Vendor Profile Page V-85)

SELLERS SOFTWARE SERVICES CO.
PENNY PINCHER
Specific Application: Billing System For Long Distance Resellers
Specific Industry: Long Distance Resale
System Requirements: Datapoint; NCR
Operating System: DOS; Unix; RMS
Memory Required: 128K bytes
Source Language: Database, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-86)

SELLERS SOFTWARE SERVICES CO.
THE BOTTOM LINE
Specific Application: Billing System For Radio Common Carriers.
Specific Industry: Common Carriers
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Database, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $13,000
Number Installed: 6
Date First Installed: 1981

SOFTWARE SUPPORT SERVICES, INC.
LTL BILLING
Specific Application: LTL Billing
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Database
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: December 1980

SOFTWARE SYSTEMS, INC.
GARMENT BILLING SYSTEM
Specific Application: Billing Accounting Ordering
Specific Industry: Manufacturing
System Requirements: NCR; TI 800, 880, 990
Operating System: IMOS; DX-10
Memory Required: 128K bytes
Source Language: Cobol, RM Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000 to $30,000
Number Installed: 5
Date First Installed: September 1980
(See Vendor Profile Page V-87)

STEPHEN W. LEVY, INC.
ONE-STEP BILLING SYSTEM
Specific Application: One-Step Billing System
System Requirements: Datapoint
Operating System: DOS
Memory Required: 32K bytes
Source Language: Database
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 30
Date First Installed: September 1979
(See Vendor Profile Page V-88)

STOLTZ ENTERPRISES, INC.
HARDWARE BILLING MATERIAL, POINT OF SALES
Specific Application: Billing
Specific Industry: Hardware
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1979
(See Vendor Profile Page V-89)

SYSTEMS MARKETING CONSULTANTS, INC.
DMPAC
Specific Application: Computer Chargeback/Billing
System Requirements: Honeywell; Stratus 32
Operating System: GCOS; VOS
Memory Required: 22K bytes
Source Language: Cobol 74
Source Code Available: Yes; $14,500
Purchase Terms: Purchase
Price: $14,500
Number Installed: 15
Date First Installed: June 1979
(See Vendor Profile Page V-90)

TIMELINE, INC.
TIME AND BILLING
Specific Application: Time and Billing
System Requirements: DEC Micro PDP-11/23, Micro PDP-11/44, Micro PDP-11/70
Operating System: RSTS/E
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $2,500
(See Vendor Profile Page V-102)

TRISMARMIC SERVICES, INC.
COLLECT
Specific Application: Comprehensive System That Interfaces All Aspects Of Credit and Collection For An Organization
Specific Industry: Banking/Financial
System Requirements: Prime
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Information
Source Code Available: No
Purchase Terms: Purchase
Price: $40,000 to $60,000
Number Installed: 1
Date First Installed: November 1983
(See Vendor Profile Page V-102)

USP, INC.
BILLING
Specific Application: Telephone Call Billing
Specific Industry: Telephone
System Requirements: Burroughs B1000
Operating System: MCP
Memory Required: 512K bytes
Source Language: Cobol
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-104)

UP-TIME SYSTEMS, INC.
JOINT INTEREST BILLING
Specific Application: Joint Interest Billing
System Requirements: DEC PDP-11, VAX
Operating System: TSX-11; VMS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Date First Installed: 1983
(See Vendor Profile Page V-106)

VICINITA SOFTWARE CORP.
JOINT INTEREST BILLING
Specific Application: Joint Interest Billing
Specific Industry: Oil and Gas
System Requirements: IBM System/34
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,270
Number Installed: 50
Date First Installed: September 1981
(See Vendor Profile Page V-108)

VICINITA SOFTWARE CORP.
PROFESSIONAL BILLING
Specific Application: Billing
Specific Industry: Legal
System Requirements: IBM System/34
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,270
Number Installed: 50
Date First Installed: September 1981

Invoicing

AMACOMP, INC.
PURCHASING DECISION SUPPORT/INVOICE
Specific Application: Invoice Processing
System Requirements: IBM
Operating System: MVS
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-5)

APPLIED DATA SYSTEMS, INC.
WHOLE GOODS INVOICING
Specific Application: Invoicing
System Requirements: TI; IBM System/36
Operating System: DNOS; DX; SSP
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,500 to $5,500
Date First Installed: January 1984
(See Vendor Profile Page V-7)

DIGITAR SYSTEMS, INC.
INVOICE
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Digitan DE3000, DE4000
Operating System: Diginet
Memory Required: 64K bytes
Source Language: CB 80
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 350
Date First Installed: 1980
(See Vendor Profile Page V-41)

DIGITAR SYSTEMS, INC.
REGISTER INVOICING
Specific Application: Inventory Control
Specific Industry: Retail
System Requirements: Digitan DE3000, DE4000
Operating System: Diginet
Memory Required: 128K bytes
Source Language: CB 80
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,500
Number Installed: 125
Date First Installed: 1982

GMW SYSTEMS, INC.
ASAP - INVOICER
Specific Application: Automated Invoicing
System Requirements: BTI 8000, 5000
Operating System: VRM; Multus
Memory Required: 8.4M bytes
Source Language: Extended Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 35
Date First Installed: September 1980
(See Vendor Profile Page V-50)

HOUSTON DATA CENTER
ADVERTISING AGENCY: FINANCIAL & INVOICING
Specific Application: Invoicing System
Specific Industry: Banking/Financial
System Requirements: BTI
Operating System: BTI
Memory Required: 128K bytes
Source Language: Cbasic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1981
(See Vendor Profile Page V-53)

I-CONCEPTS, INC.
BOS INVOICING
Specific Application: Interactive Invoicing System
Operating System: BOS
Memory Required: 64K bytes
Source Language: Micro Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: 1978
(See Vendor Profile Page V-53)

LOUIS A. WRIGHT & ASSOCIATES, INC.
INVOICING
Specific Application: Invoicing
System Requirements: IBM System/34, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 8
Date First Installed: 1980
(See Vendor Profile Page V-63)

MJ SYSTEMS, INC.
WHOLESALE BOOK DISTRIBUTION SYSTEM
Specific Application: Invoicing and Distribution
Specific Industry: Wholesale/Distribution
System Requirements: DEC VAX; Wang 2200
Operating System: VMS
Memory Required: 32K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 5
Date First Installed: 1978
(See Vendor Profile Page V-73)

MJ SYSTEMS, INC.
WHOLESALE NEWSPAPER DISTRIBUTION SYSTEM
Specific Application: Invoicing and Distribution
Specific Industry: Wholesale/Distribution
System Requirements: DEC VAX; Wang 2200
Operating System: VMS
Memory Required: 32K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $20,000
Number Installed: 15
Date First Installed: 1976

MJ SYSTEMS, INC.
WHOLESALE MAGAZINE DISTRIBUTION SYSTEM
Specific Application: Invoicing and Distribution
Specific Industry: Wholesale/Distribution
System Requirements: Wang 2200 Series, DEC VAX
Operating System: VMS
Memory Required: 32K bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $19,000
Number Installed: 75

MDA CORP.
MAXCOM INVOICING
Specific Application: Invoicing
Specific Industry: Manufacturing
System Requirements: DEC PDP, VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes

Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-75)

G-MP SYSTEMS
INVOICING
Specific Application: Invoicing
System Requirements: BTI 5000, 8000
Operating System: Unix
Memory Required: 64K bytes
Source Language: Extended Basic, C
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 8
Date First Installed: January 1982
(See Vendor Profile Page V-79)

PRODUCTION SYSTEMS, INC.
INVOICING
Specific Application: Invoicing
Operating System: Unix
Memory Required: 256K bytes
Source Language: RM Cobol
Source Code Available: Yes; $2,500
Purchase Terms: Purchase
Price: $1,250
Number Installed: 100
Date First Installed: September 1980
(See Vendor Profile Page V-83)

PROFESSIONAL SOFTWARE SOLUTIONS, INC.
PRINTERS DEVL
Specific Application: Order Writing and Invoice Package
Specific Industry: Printer Industry
System Requirements: IBM System/23
Memory Required: 256K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $5,000
Number Installed: 1
Date First Installed: March 1983
(See Vendor Profile Page V-83)

PRO TYM SYSTEM
ORDER ENTERY INVOICING
Specific Application: Order Entry Invoicing
Operating System: Iris
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,995
Number Installed: 15
Date First Installed: 1977
(See Vendor Profile Page V-84)

SMITH, DENNIS & GAYLORD, INC.
BILLING 3000
Specific Application: Invoicing System
Specific Industry: Wholesale/Distribution, Retail, Construction, Transportation, Nonprofit Organizations
System Requirements: HP 3000
Operating System: MPE; QMIT
Memory Required: 512K bytes
Source Language: Image
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
(See Vendor Profile Page V-92)

WAYMAN AND ASSOCIATES, INC.
TIMS
Specific Application: Professional Time Management System
System Requirements: Micro Data; ADDS
Operating System: Pick; Mentor
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $2,000 to $8,000
Date First Installed: 1982
(See Vendor Profile Page V-109)

O/P and Sales Analysis

ARGONAUT INFORMATION SYSTEMS, INC.
SALES ORDER PROCESSING/INVOICING SYSTEM
Specific Application: Sales Order Processing, Invoicing
System Requirements: IBM System/38, 370; HP 3000; DEC VAX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 75
(See Vendor Profile Page V-9)

ASSURED SYSTEMS DEVELOPMENT, INC.
M RPS
Specific Application: Tracks From Manufacturer Acknowledgement of Order, Invoicing, Commission Due, and Sales Analysis
Specific Industry: Manufacturing
System Requirements: Qantel; Honeywell DPS 6
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-9)

ASSURED SYSTEMS DEVELOPMENT, INC.
STEPS
Specific Application: Tracks Sales By Size, Width and Color For Shoes, Purchase Orders, Point of Sale
Specific Industry: Retail
System Requirements: Quantel; Honeywell DPS 6
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1980

CTRAC COMPUTER SERVICES, INC.
CTRAC SALES CALL MANAGEMENT
Specific Application: Sales Call Management
System Requirements: DG
Operating System: ICOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 15
Date First Installed: January 1980
(See Vendor Profile Page V-32)

GMM SYSTEMS, INC.
QUICK - DISTRIBUTION ON SALES ORDER
Specific Application: Sales Order Processing and Analysis
Specific Industry: Wholesale/Distribution
System Requirements: BTI 8000, 3000
Operating System: VRM; Multus
Memory Required: 6.4M bytes
Source Language: Extended Basic
Purchase Terms: Purchase
Price: $7,000
Number Installed: 40
Date First Installed: February 1980
(See Vendor Profile Page V-50)

SECDATA
ELECTRONIC SALES REP
Specific Application: On-Line Order Entry and Billing, Commission Control System
Specific Industry: Sales Representative
System Requirements: HP 3000 Series 3
Operating System: MPE
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000 to $12,000
(See Vendor Profile Page V-67)

SIGNETTE CORP.
MEAT PACKING ORDER PROCESSING PACKAGING
Specific Application: Order Processing, A/R, Inventory Control
Specific Industry: Meat Packing
System Requirements: DEC PDP-11, VAX-11/750
Operating System: CTS-500; VMS; CTS-300
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-73)

SMP SYSTEMS
SALES ORDER PROCESSING & SALES ANALYSIS
Specific Application: Sales Order Processing and Sales Analysis
Specific Industry: Manufacturing
System Requirements: DG; Point 4
Operating System: Iris
Memory Required: 12K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $8,000
Number Installed: 20
(See Vendor Profile Page V-74)

PSL ASSOCIATES
SALES/ORDER MANAGEMENT
Specific Application: On-Line Control of Order Entry and Customer Service
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Tandem
Operating System: Guardian
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1984
(See Vendor Profile Page V-90)

PEAT MARWICK MITCHELL & CO.
ORDER ENTRY INVENTORY SALES ANALYSIS
Specific Application: Order Entry Inventory Sales Analysis
System Requirements: DEC PDP-11; Wang VS; Data Point
Source Language: Dibol, Cobol, Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,500
Number Installed: 10
(See Vendor Profile Page V-90)

SENTINEL COMPUTER CORP.
SALES ANALYSIS
Specific Application: Sales Analysis
Specific Industry: Wholesale/Distribution
System Requirements: Sentinel 30, 40, 50, 80
Operating System: DBOS
Memory Required: 128K bytes
Source Language: DBL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,250
Number Installed: 200
(See Vendor Profile Page V-98)

Order Entry

AMERICAN SOFTWARE, INC.
CUSTOMER ORDER PROCESSING
Specific Application: Order Entry and Status
System Requirements: IBM 370, 30XX, 43XX
Operating System: MVS
Memory Required: 100K bytes
Source Language: Ansi Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-5)

APPLIED DATA SYSTEMS, INC.
PARTS MANAGEMENT AND INVOICING
Specific Application: Order Entry, Inventory Control, Invoicing, Invoice Register
Specific Industry: Wholesale/Distribution, Retail, Construction, Government
System Requirements: TI; Tandem Supermini
Operating System: CTOS
Memory Required: 128K bytes
Source Language: Fortran, Assembly
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $12,000 to $15,000
Number Installed: 1,000
Date First Installed: September 1976
(See Vendor Profile Page V-7)

AZURDATA, INC.
ORDER ENTRY
Specific Application: Recieve Order Entry From Portable Terminals
Specific Industry: Retail
Operating System: EDX
Memory Required: 64K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 300
Date First Installed: 1975
(See Vendor Profile Page V-11)

CARMAR BUSINESS SYSTEMS, INC.
CONTROL ORDER ENTRY
Specific Application: Order Entry
Specific Industry: Wholesale/Distribution
System Requirements: IBM 43XX
Operating System: DOS/VSE; MVS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 13
Date First Installed: March 1982
(See Vendor Profile Page V-15)

C. B. SYSTEMS, INC.
ORDER ENTRY
Specific Application: General Ledger Accounting
System Requirements: Honeywell Level 6
Operating System: GCOS-400
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 95
Date First Installed: 1978
(See Vendor Profile Page V-16)

CENTURY DATA CENTER, INC.
ORDER ENTRY & INVENTORY
Specific Application: Order Entry and Inventory
System Requirements: HP 3000 Series
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol, RPG
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1980
(See Vendor Profile Page V-17)

COMMERCIAL COMPUTER SYSTEMS
SECOND TIME ORDER ENTRY
Specific Application: Order Entry
System Requirements: DEC PDP
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $895
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-19)

COMPU-SHARE, INC.
ORDER ENTRY OE-11 VERSION 1
Specific Application: Order Entry
System Requirements: DEC PDP-11/23, VAX
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 5
Date First Installed: April 1983
(See Vendor Profile Page V-21)

COMPUTER BROKERS, INC.
ORDER ENTRY
Specific Application: Order Entry
System Requirements: TI; Altos
Operating System: DX-10
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100 to $1,500
(See Vendor Profile Page V-22)

COMPUTER INFORMATION ENTERPRISES
ORDER ENTRY
Specific Application: Support Hand-Held Terminals and Host Interfaces
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 22K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-23)

COMPUTER SERVICE CONSULTANTS, INC.
ORDER ENTRY
Specific Application: Allows Entry of Orders and Perpetuation of Package Slips and Invoices
System Requirements: Prime 300, 400, 550, 750
Operating System: Primos
Memory Required: 64K bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 4
Date First Installed: 1977
(See Vendor Profile Page V-25)

COMPUTRON BUSINESS SOLUTIONS, INC.
ACCOUNTANT II - ORDER ENTRY
Specific Application: Intergrated Order Entry
Specific Industry: Wholesale/Distribution, Retail, Banking/Financial, Construction
System Requirements: DEC PDP-11, Micro PDP-11, DEC VAX; Professional 300
Operating System: VMS; RSX-11M
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Number Installed: 85
Date First Installed: June 1975
(See Vendor Profile Page V-27)

CONTRAX SYSTEMS, INC.
WHOLESALE ORDER ENTRY SALES ANALYSIS
Specific Application: Order Entry, Invoicing
Specific Industry: Wholesale/Distribution
System Requirements: IBM Series/1
Operating System: EDX
Source Language: EDL, Prompt
Purchase Terms: Purchase
Price: $6,000
(See Vendor Profile Page V-29)

CUSTOMATION, INC.
PURCHASE ORDER PROCESSING
Specific Application: Purchase Order Entry, Tracking Merchandise
Operating System: DOS
Memory Required: 64K bytes
Source Language: Database, Datashare
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500
Number Installed: 3
Date First Installed: September 1982
(See Vendor Profile Page V-32)

CYBERNETICS, INC.
ORDER ENTRY
Specific Application: Order Entry
Operating System: Unix; RM/COS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1981
(See Vendor Profile Page V-33)

DATAMATION SERVICES, INC.
ORDER ENTRY INVOICING BACKLOG ACCOUNTING
Specific Application: Order Entry, Invoicing, Backlog Accounting
Specific Industry: Manufacturing
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 1K bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $12,500
Number Installed: 6
Date First Installed: January 1980
(See Vendor Profile Page V-35)

DATA SYSTEMS OF BAYOU HOUSE
THE SIG ORDER ENTRY SYSTEM FOR DATA
Specific Application: Order Entry
Specific Industry: Wholesale/Distribution
System Requirements: DG
Operating System: AOS/VS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,250
Date First Installed: 1978
(See Vendor Profile Page V-37)

DATAVISION
ORDER ENTRY CONTROL
Specific Application: Order Entry Control
System Requirements: DEC
Memory Required: 64K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1975
(See Vendor Profile Page V-39)

DATEX, INC.
INTERACTIVE ORDER ENTRY
Specific Application: Order Entry
System Requirements: IBM System/38
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,500
(See Vendor Profile Page V-39)

DAWSON COMPUTER SYSTEMS, INC.
ORDER ENTRY
Specific Application: Order Processing, Invoicing, Inventory Control, Sales, Analysis, A/R

System Requirements: IBM; DEC VAX
Operating System: DOS; OS/VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-40)

DIGITAN SYSTEMS, INC.
ORDER ENTRY
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Digitan DE3000, DE4000
Operating System: Dignet
Memory Required: 64K bytes
Source Language: CB 80
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 250
Date First Installed: 1981
(See Vendor Profile Page V-41)

DIVERSIFIED ELECTRONICS, INC.
ORDER ENTRY
Specific Application: Order Entry
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RT-11
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 50
Date First Installed: 1978
(See Vendor Profile Page V-42)

DOERICK ASSOCIATES, INC.
ORDER ENTRY/BILLING
Specific Application: Order Entry, Billing
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $800
Number Installed: 70
Date First Installed: September 1978
(See Vendor Profile Page V-51)

EMMERT FREEMAN & ASSOCIATES, INC.
CREP
Specific Application: Integrated Distribution, Manufacturing, Financial Control
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/38
Operating System: CPF
Memory Required: 2.0M bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: September 1981
(See Vendor Profile Page V-51)

HIGGINS OFFICE PRODUCTS, INC.
ORDER ENTRY
Specific Application: Order Entry
System Requirements: Point 4 Mark V, Mark VII
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-52)

INDEPENDENT COMPUTER SYSTEMS, INC.
ORDER ENTRY-DISTRIBUTION
Specific Application: Order Entry For Distribution
System Requirements: Honeywell VPS 6
Operating System: MOD-400
Memory Required: 40K bytes
Source Language: Cobol
Source Code Available: Yes
Price: $5,000
Number Installed: 85
Date First Installed: 1981
(See Vendor Profile Page V-54)

INDEPENDENT COMPUTER SYSTEMS, INC.
ORDER ENTRY-MANUFACTURING
Specific Application: Order Entry For Manufacturing Establishments
System Requirements: Honeywell VPS 6
Operating System: MOD-400
Memory Required: 40K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $7,500
Number Installed: 85
Date First Installed: 1981

INTERNATIONAL SOFTWARE TECHNOLOGY, INC.
ODE
Specific Application: On-Line Data Entry
System Requirements: IBM 4300, Nixdorf
Operating System: DOS; MVS; OS/VS
Memory Required: 40K Bytes
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $12,500 to $22,000
Number Installed: 100
Date First Installed: 1983
(See Vendor Profile Page V-58)

INTIMATE SERVICES, INC.
NEMA IBS
Specific Application: Inventory Control, Order Entry, Receiving Management
Specific Industry: Retail
System Requirements: HP 3000; IBM 370
Operating System: MPE; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $37,000 to $55,000
Number Installed: 4
(See Vendor Profile Page V-58)

J. B. EDWARDS & CO.
ORDER PROCESSING & INVENTORY CONTROL
Specific Application: Order Processing
System Requirements: IBM System/38, System/36, System/34
Operating System: CPF; SSP
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000 to $10,000
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-59)

KLAHR GELLMAN & SONSCHEIN
ORDER ENTRY
Specific Application: Order Entry
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 300
Date First Installed: 1972
(See Vendor Profile Page V-61)

LAN SYSTEMS, INC.
ON-LINE ORDER ENTRY AND INVENTORY CONTROL
Specific Application: Order Entry and Inventory Control
Specific Industry: Wholesale/Distribution
System Requirements: Burroughs B60, B900, B1900
Operating System: CMS/MCP
Memory Required: 384K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $16,500
Number Installed: 110
Date First Installed: 1975
(See Vendor Profile Page V-61)

LAWSON ASSOCIATES, INC.
ORDER ENTRY
Specific Application: Order Entry
System Requirements: IBM System/38, Mainframes; Burroughs
Operating System: CPF; OS/VS; DOS/VSE; MCP
Source Language: RPG-III, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: November 1982
(See Vendor Profile Page V-62)

LOCS CORP.
ORDER ENTRY
Specific Application: Order Entry Module
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC PDP-11
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
(See Vendor Profile Page V-62)

LOGISTEX, INC.
ORDER ENTRY RESULTS REPORTING
Specific Application: Order Communications Cumulative Reporting
Specific Industry: Medical
System Requirements: IBM System/38
Operating System: SSP
Memory Required: 4.0M bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $40,000
Number Installed: 5
Date First Installed: February 1982
(See Vendor Profile Page V-63)

MADISON DATA SYSTEMS, INC.
ORDER ENTRY
Specific Application: Order Entry
Specific Industry: Wholesale/Distribution
System Requirements: DG
Operating System: AOS; AOS/VS; DOS; RDOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-64)

MANAGEMENT SERVICES, INC.
ORDER ENTRY WITH INVOICING AND INVENTORY
Specific Application: Order Entry With Invoicing and Inventory
System Requirements: DEC PDP-11/70
Operating System: RSTS/E
Source Language: Basic Plus II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,200 to $1,500
Number Installed: 500
(See Vendor Profile Page V-65)

MANAMATION, INC.
JEWELRY WHOLESALERS PACKAGE
Specific Application: Order Entry, Billing
Specific Industry: Wholesale/Distribution
System Requirements: Prime 50 Series
Operating System: Primos
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1980
(See Vendor Profile Page V-65)

MANUFACTURING CONTROL SYSTEMS, INC.
ORDER ENTRY INVOICING
Specific Application: Order Entry Invoicing
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease

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I guarantee it!"

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Price: $900 to $4,600
Number Installed: 3
Date First Installed: January 1982
(See Vendor Profile Page V-66)

MARBLEHEAD TESTING LABS, INC.
SUPER SUS
Specific Application: Business Package For Chemical Industry, Order Entry
Specific Industry: Scientific
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 64K bytes
Source Language: Basic, Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $50,000
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-66)

MAS, INC.
ORDER ENTRY AND INVENTORY CONTROL
Specific Application: Order Entry and Inventory Control
System Requirements: DEC PDP-8, PDP-11
Operating System: CTS-300
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1979
(See Vendor Profile Page V-66)

MAYORAS & NITTLE, INC.
ORDER ENTRY AND INVOICING FOR DISTRIBUTORS
Specific Application: Order Entry and Invoicing For Distributors
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-67)

MAYORAS & NITTLE, INC.
ORDER ENTRY AND INVOICING FOR MANUFACTURING
Specific Application: Order Entry and Invoicing For Manufacturing
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1980

MBS SOFTWARE CORP.
ORDER ENTRY
Specific Application: Order Entry
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/36, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $5,000
Number Installed: 7
Date First Installed: January 1983
(See Vendor Profile Page V-72)

MONETTE CORP.
ORDER ENTRY INVENTORY CONTROL
Specific Application: Multiple Company Order Entry and Inventory Control
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11, VAX-11/730
Operating System: CTS-300; VMS; CTS-500
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $3,000
Number Installed: 3
Date First Installed: September 1980
(See Vendor Profile Page V-73)

MR. SOFTWARE
ORDER ENTRY
Specific Application: Order Entry
System Requirements: IBM System 23, System/34, System/36, 5110
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 200
(See Vendor Profile Page V-74)

MSA CORP.
MAXCIM ORDER ENTRY
Specific Application: Order Entry
Specific Industry: Manufacturing
System Requirements: DEC PDP, VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-75)

NETWORK SOLUTIONS, INC.
TELLE-ORDER
Specific Application: Remote Order Entry System
Specific Industry: Banking/Financial
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 4
Date First Installed: September 1982
(See Vendor Profile Page V-75)

ODYSSEY SYSTEMS, INC.
ORDER ENTRY
Specific Application: Order Entry System
Specific Industry: Manufacturing, Retail
System Requirements: DG Nova; Liton; Nixdorf; EDS Point 4
Operating System: Iris; NOS; IOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-77)

OMEGA SYSTEMS
WHOLESALE DISTRIBUTION AND FINANCIAL
Specific Application: Multiwarehouse Management Order Entry and G/L
Specific Industry: Wholesale/Distribution
System Requirements: Prime; DEC VAX; IBM 4300
Operating System: Primos; VMS; OS/VS
Memory Required: 768K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $80,000
Number Installed: 11
Date First Installed: October 1981
(See Vendor Profile Page V-78)

O-NIT SYSTEMS
ORDER ENTRY
Specific Application: Order Entry
System Requirements: BTI 5000, 8000
Operating System: Unix
Memory Required: 64K bytes
Source Language: Extended Basic, C
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 8
Date First Installed: January 1982
(See Vendor Profile Page V-79)

PERCEPTION TECHNOLOGY, CORP.
TOUCH TONE VOICE RESPONSE ORDER ENTRY
Specific Application: Stand-Alone Or Add Onto Order Entry System, Inventory
System Requirements: DEC
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Dibol, Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $80,000 to $200,000
Number Installed: 15
Date First Installed: November 1980
(See Vendor Profile Page V-80)

PEI COMPUTER SERVICES CO.
ORDER ENTRY
Specific Application: Order Entry
System Requirements: DEC PDP-11
Operating System: CTS-300; CTS-500; RSTS/E; RT-11
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-82)

PRODUCTION SYSTEMS, INC.
ORDER ENTRY
Specific Application: Order Entry
Operating System: Unix
Memory Required: 256K bytes
Source Language: RM Cobol
Source Code Available: Yes; $3,000
Purchase Terms: Purchase
Price: $1,500
Number Installed: 100
Date First Installed: September 1980
(See Vendor Profile Page V-83)

PROFESSIONAL BUSINESS COMPUTER SYSTEMS, INC.
INVENTORY CONTROL
Specific Application: Order Entry, Inventory, Sales Analysis
Specific Industry: Wholesale/Distribution, Accounting
System Requirements: TI 0990
Operating System: DX-10; Unix
Memory Required: 256K bytes
Source Language: Cobol, RPG
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-83)

RAND INFORMATION SYSTEMS, INC.
COMPREHENSIVE INDUSTRY DISTRIBUTION SYSTEM
Specific Application: Sales/Order Entry
System Requirements: IBM 4300, 370, 3083, 303X
Operating System: CICS
Memory Required: 4.0M bytes
Source Language: Cobol, PL/1
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 35
Date First Installed: December 1975
(See Vendor Profile Page V-85)

RAPID DATA, INC.
ORDER/ENTRY INVENTORY CONTROL A
Specific Application: Order Entry, Inventory Control
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 15
Date First Installed: 1977
(See Vendor Profile Page V-85)

REED DATA SYSTEMS CORP.
ORDER ENTRY BILLING
Specific Application: Order Entry, Billing
System Requirements: IBM System/34, System/36
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes

Purchase Terms: Purchase
Price: $3,000
Number Installed: 5
Date First Installed: February 1982
(See Vendor Profile Page V-87)

SIDATA SYSTEMS, INC.
ORDER ENTRY AND BILLING
Specific Application: Order Entry and Billing
System Requirements: TI
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol, RPG-II
Purchase Terms: Purchase
Price: $2,000
Date First Installed: 1980
(See Vendor Profile Page V-89)

SOLUTION ASSOCIATES, INC.
ORDER ENTRY
Specific Application: Distribution Order Entry
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/34, System/36, PC
Operating System: SSP
Memory Required: 24K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-94)

SOLUTIONS THROUGH SIMULATION, INC.
SOLOS (STS ON LINE ORDER ENTRY SYSTEM)
Specific Application: Order Entry, Finished Goods Inventory, General Ledger, Accounts Payable, Accounts Receivable
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $22,500
Number Installed: 6
(See Vendor Profile Page V-94)

STEPHEN M. LEVY, INC.
ORDER ENTRY
Specific Application: Inventory, A/R

System Requirements: Datapoint
Operating System: DOS
Memory Required: 32K bytes
Source Language: Datebus
Purchase Terms: Purchase
Price: $1,000
Number Installed: 10
Date First Installed: February 1980
(See Vendor Profile Page V-95)

STOLTZ ENTERPRISES, INC.
ORDER ENTRY
Specific Application: Order Entry
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-96)

SYSCOM, INC.
ORDER ENTRY
Specific Application: Order Entry System
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,000
Number Installed: 4
Date First Installed: July 1979
(See Vendor Profile Page V-97)

SYSTEM AUTOMATION CORP.
ORDER ENTRY
Specific Application: Order Entry
System Requirements: HP 3000; Convergent Technologies
Operating System: MPE; CTOS
Memory Required: 256K bytes
Source Language: Cobol (HP), Pascal (Convergent Technologies)
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Date First Installed: 1979
(See Vendor Profile Page V-98)

SYSTEMS BY GRAEBER, INC.
PRODUCTION PACKAGE
Specific Application: Order Entry
System Requirements: DEC PDP-11/44, PDP-11/34, PDP-11/23, VAX
Operating System: RSTS/E; TSX-11; VMS

Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Lease
Price: $40,000 to $125,000
Number Installed: 30
Date First Installed: April 1975
(See Vendor Profile Page V-99)

SYSTEMS TECHNOLOGY ASSOCIATED RESOURCES, INC.
ORDER ENTRY
Specific Application: Order Entry
System Requirements: DG
Operating System: AOS; DOS; RDOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 100
(See Vendor Profile Page V-100)

SYTEK, INC.
ORDER ENTRY/INVENTORY CONTROL
Specific Application: Order Entry and Inventory Control
System Requirements: DEC Decmate I, Decmate II
Operating System: COS-310
Memory Required: 32K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
(See Vendor Profile Page V-100)

THETA BUSINESS SYSTEMS
ORDER ENTRY
Specific Application: Order Entry
System Requirements: DEC PDP-11; HP 1000; Wicat
Operating System: RT-11
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $995 to $2,500
Number Installed: 25
Date First Installed: June 1981
(See Vendor Profile Page V-102)

TRAILINE, INC.
ORDER ENTRY
Specific Application: Order Entry
System Requirements: DEC Micro PDP-11/23, Micro PDP-11/70, Micro PDP-11/44

Operating System: RSTS/E
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $2,500
Date First Installed: 1977
(See Vendor Profile Page V-102)

UNIVERSAL COMPUTER SERVICE
ORDER ENTRY BILLING
Specific Application: Order Entry
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: HP 3000
Operating System: MPE
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $6,000
Number Installed: 4
Date First Installed: 1979
(See Vendor Profile Page V-103)

WDS COMPUTER SERVICES, INC.
ORDER ENTRY
Specific Application: Order Entry
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: January 1985
(See Vendor Profile Page V-108)

WOLF DATA SERVICES, INC.
SALES ORDER ENTRY SYSTEM
Specific Application: Sales Order Entry
Specific Industry: Manufacturing
System Requirements: Datapoint; Prime 50 Series.
Operating System: RMS; Primos; DOS
Source Language: Cobol, Datebus, Datashare
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 11
Date First Installed: January 1978
(See Vendor Profile Page V-109)

Order Processing

AMETON COMPUTER ENTERPRISES, INC.
SOCRATES
Specific Application: Service Order Processing, Bill Preparation and Processing, Toll Processing, Payment Processing, Coin Telephone

Specific Industry: Telephone
System Requirements: IBM
Operating System: CICS/VS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $150,000

Number Installed: 6
(See Vendor Profile Page V-11)

AMETON COMPUTER ENTERPRISES, INC.
SOP (SERVICE ORDER PROCESSING)
Specific Application: Service Order Processing and Report
Specific Industry: Telephone
System Requirements: IBM
Operating System: CICS/VS
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-

sharing; Lease
Price: $75,000
Number Installed: 12
Date First Installed: 1980

CAMBAR BUSINESS SYSTEMS, INC.

CONTROL
Specific Application: Integrated Subsystems Which Include: Sales Analysis; Electronic Mail; Order Entry; Inventory Control; Purchasing; Payroll; Accounts Payable and Receivable and General Ledger
Specific Industry: Wholesale/Distribution
System Requirements: IBM 4300 and Up
Operating System: DOS/VSE; MVS
Memory Required: 2.0M Bytes
Source Code Available: Yes
Purchase Terms: Purchase (License)
Price: $150,000 - $300,000
Number Installed: 13
Date First Installed: March 1982
(See Vendor Profile Page V-15)

CMS GROUP, INC.

ORDER PROCESSING
Specific Application: Corrugated Industry Order Processing
Specific Industry: Manufacturing
System Requirements: IBM 4300; HP 3000; DG Eclipse
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $25,000 to $200,000
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-19)

COMPUSYSTEMS CORP.

STANDARDIZED ORDER SYSTEM
Specific Application: Standardized Order For Newspapers and Magazines
Specific Industry: Wholesale/Distribution, Newspapers and Magazin
System Requirements: ISL; Singer System 10
Operating System: DMS
Memory Required: 32K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $15,000
Number Installed: 6
Date First Installed: February 1980
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.

CA-DISTRIBUTION MANAGEMENT SOFTWARE/ORDER PROCESS
Specific Application: Order Processing
System Requirements: IBM 4300, 30X; DG
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $27,000
Number Installed: 400
Date First Installed: September 1978
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.

CA-ORDER PROCESSING
Specific Application: Order Processing
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM; DG Eclipse
Operating System: DOS/VS; OS/VS1; VM/CMS; AOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: April 1983

COMPUTER RESOURCES & TECHNOLOGY, INC.

ORDER INFORMATION SYSTEM
Specific Application: Order Entry, Invoicing, Inventory, Sales Analysis, Accounts Receivable
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/36, System/34
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 5
Date First Installed: December 1981
(See Vendor Profile Page V-24)

COMPUTER SERVICES CORP.

CUSTOMER ORDER PROCESSING
Specific Application: Customer Order Processing
System Requirements: TI; DEC
Operating System: DX-10; DNOS
Memory Required: 10K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 300
Date First Installed: 1976
(See Vendor Profile Page V-25)

CONSOLIDATED SERVICES CORP.

MCBA - ORDER PROCESSING
Specific Application: Order Processing
System Requirements: Wang VS, 2200
Memory Required: 32K bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 15
Date First Installed: April 1981
(See Vendor Profile Page V-30)

CROSSRO, INC.

ORDER PROCESSING
Specific Application: Order Processing
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $30,000
Number Installed: 3
Date First Installed: 1979
(See Vendor Profile Page V-31)

CUSTOMATION, INC.

CLAIS/CAIS (INTEGRATED)
Specific Application: Inventory Control, Employee Skills Profiles
Operating System: DOS/RMS
Memory Required: 64K bytes
Source Language: Databus, Datashare
Source Code Available: Yes
Purchase Terms: Purchase
Price: $18,500
Number Installed: 6
Date First Installed: February 1982
(See Vendor Profile Page V-32)

DATA — TEK

CUSTOM ORDER PROCESSING SYSTEM
Specific Application: Order Processing
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 6
Date First Installed: 1978
(See Vendor Profile Page V-38)

DATA-TOUCH, INC.

ORDER ENTRY
Specific Application: Order Processing
System Requirements: IBM System/23
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 2
Date First Installed: August 1982
(See Vendor Profile Page V-39)

GRW SYSTEMS, INC.

QUICK - DISTRIBUTION ON PURCHASE ORDER
Specific Application: Purchase Order Processing
Specific Industry: Wholesale/Distribution
System Requirements: BTI 8000, 5000
Operating System: VRX; Multos
Memory Required: 6.4M bytes
Source Language: Extended Basic
Purchase Terms: Purchase
Price: $4,500
Number Installed: 30
(See Vendor Profile Page V-50)

IDEAL SYSTEMS, INC.

WORK ORDERS
Specific Application: Work Orders
Specific Industry: Rural Electrist
System Requirements: Burroughs B90, B900, B1900
Operating System: CMS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: November 1982
(See Vendor Profile Page V-53)

INFORMATION MANAGEMENT SOFTWARE SPECIALISTS, INC.

ORDER MANAGEMENT (IMSS COM)
Specific Application: Customer Order Processing, A/R
Specific Industry: Manufacturing, Wholesale/Distribution, Transportation
System Requirements: IBM 370, 43XX
Operating System: DOS; OS/VS
Memory Required: 128K bytes
Source Language: Ansi-Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $60,000
Number Installed: 25
Date First Installed: November 1980
(See Vendor Profile Page V-55)

INTERNATIONAL PROGRAMMING LABORATORIES CORP.

ORDER PROCESSING
Specific Application: Processing of Customer and Purchase Orders
System Requirements: IBM System/38, System/36, System/34
Operating System: CPF; SSP
Memory Required: 30K bytes
Source Language: RPG, RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000 to $10,000
Number Installed: 300
Date First Installed: 1977
(See Vendor Profile Page V-58)

JAMES L. SELLERS & ASSOCIATES

INTERACTIVE ORDER PROCESSING SYSTEM
Specific Application: Order Processing For Wholesalers
Specific Industry: Manufacturing, Wholesale/Distribution, Construction
System Requirements: NCR I8220, I-8020, I-8040, I-8300
Operating System: IMOS III; IMOS V; IRX; ITX
Memory Required: 1.2M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 300
Date First Installed: September 1980
(See Vendor Profile Page V-59)

MANAGEMENT COMPUTER SERVICE, INC.

QUOTE SYSTEM
Specific Application: Quotes Price

On Orders Entered
Specific Industry: Printing
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic, Basic Plus 2
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 1
Date First Installed: 1981
(See Vendor Profile Page V-84)

MAB, INC.
ORDER ENTRY AND INVOICING
Specific Application: Order Entry and Invoicing
System Requirements: DEC PDP-8; DEC PDP-11
Operating System: CTS-300, 300
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1979
(See Vendor Profile Page V-86)

MCBA
CUSTOMER ORDER PROCESSING (COP)
Specific Application: Order Processing
Specific Industry: Wholesale/Distribution
System Requirements: DEC VAX; HP 3000; Altos 586; Zilog System 8000
Operating System: VMS; MPE; Xenix; Unix
Memory Required: 56K bytes
Source Language: Dibol, Dibol/Softcal, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,250 to $9,000
Number Installed: 500
Date First Installed: 1982
(See Vendor Profile Page V-87)

MDS-COMPUTER BUSINESS APPLICATIONS, INC.
CUSTOMER ORDER PROCESSING
Specific Application: Customer Order Processing
System Requirements: TI; DEC; Wang VS; HP
Operating System: DX-10; RSTS/E; VMS; MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 500
(See Vendor Profile Page V-72)

MDS-COMPUTER SUPPORT GROUP, INC.
ORDER PROCESSING
Specific Application: Complete Open Order Entry, Inventory Control and Billing
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,100
Number Installed: 75
Date First Installed: 1979
(See Vendor Profile Page V-72)

MOORE DATA SYSTEMS, INC.
PURCHASE ORDER PROCESSING SYSTEM
Specific Application: Purchase Order Processing
System Requirements: NOR Criterion
Operating System: VRX
Memory Required: 1.0M bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-73)

NATIONAL DATA COMMUNICATIONS, INC.
HOSPITAL APPLICATIONS SYSTEM
Specific Application: Order Processing, Accounting
Specific Industry: Medical
System Requirements: Prime
Operating System: Primos
Memory Required: 512K bytes
Source Language: SOL, Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $6,000
Number Installed: 16
Date First Installed: 1980
(See Vendor Profile Page V-74)

NEAL NELSON & ASSOCIATES
ORDER PROCESSING
Specific Application: Order Processing With Partial Shipments and Back Orders
Operating System: Unix
Memory Required: 256K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
(See Vendor Profile Page V-75)

NORTHEAST DATA SYSTEMS
ZIP - UNIVERSAL DIRECT MAIL SYSTEM
Specific Application: Integrated Mail Order Accounting and Order Processing System
Specific Industry: Wholesale/Distribution, Retail
System Requirements: Prime; Honeywell; ADDS Mentor
Operating System: Pick
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $25,000 to $40,000
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-76)

ON-TRAK DATA SYSTEMS
TIME SENSITIVE DELIVERY SYSTEM
Specific Application: Order Processing, A/R System
System Requirements: TI
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 3
Date First Installed: June 1981
(See Vendor Profile Page V-76)

PDR, INC.
RMS/36 ORDER PROCESSING APPLICATIONS
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-II
Purchase Terms: Purchase
Price: $40,000
(See Vendor Profile Page V-92)

PAN AVIATION SYSTEMS, INC.
COMMERCIAL TRAVEL INTERFACE
Specific Application: Interacts With Apollo and Saber Airline Reservation Systems
Specific Industry: Aviation
System Requirements: DG
Operating System: ICOS; RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $10,000
Number Installed: 35
Date First Installed: December 1982
(See Vendor Profile Page V-91)

RESOURCE SOFTWARE INTERNATIONAL, INC.
ORDER WRITING SYSTEM
Specific Application: Order Writing System
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,050
Date First Installed: 1977
(See Vendor Profile Page V-93)

R. K. RIBALI & CO., INC.
PURCHASING CONTROL SYSTEM
Specific Application: Order Processing System
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: January 1983
(See Vendor Profile Page V-97)

R. SHRIVER ASSOCIATES
PURCHASE ORDER
Specific Application: Purchase Order Acquisition; Controls Receipt of Physical Goods
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: January 1983
(See Vendor Profile Page V-97)

R. SHRIVER ASSOCIATES
SALES ORDER PROCESS
Specific Application: On-Line Order Entry With Interacting Capability Process. Can Be Controlled By Parameters
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1981

SCIENCE MANAGEMENT CORP.
THOROUGHBRED ORDER PROCESSING
Specific Application: Order Processing
Operating System: Unix
Memory Required: 32K bytes
Source Language: SMC Thoroughbred
Source Code Available: Yes
Date First Installed: 1977
(See Vendor Profile Page V-98)

SCREEN DATA SYSTEMS, INC.
MERCHANDISE FULFILLMENT SYSTEM
Specific Application: Order Processing, Inventory, Distribution
System Requirements: DEC PDP-11
Operating System: RSX-11M
Memory Required: 1.0M bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $50,000
Number Installed: 4
Date First Installed: May 1983
(See Vendor Profile Page V-99)

SMC SOFTWARE SYSTEMS
ORDER PROCESSING/INVENTORY CONTROL
Specific Application: Order Process, Inventory Control
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11; Altos; Zilog
Operating System: RSTS/E; Xenix; Zeus
Memory Required: 36K bytes
Source Language: SMC Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $695
Date First Installed: 1972
(See Vendor Profile Page V-92)

SMITH, DENNIS & GAYLORD, INC.
GUINESS 2000 ORDER MANAGEMENT
Specific Application: Order Management
Specific Industry: Manufacturing, Wholesale/Distribution, Retail,

Construction, Transportation
System Requirements: HP 3000; Tandem
Operating System: MPE
Source Language: Image, SPL, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $32,000
Number Installed: 15
(See Vendor Profile Page V-92)

SUCCESS SYSTEMS, INC.
BROK PAC
Specific Application: Order Processing, Statistical Analysis
Specific Industry: Wholesale/Distribution, Food Brokerage
System Requirements: Qantel 84; Honeywell
Operating System: MOD
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000
Date First Installed: 1976
(See Vendor Profile Page V-98)

SUMMATION DATA, INC.
MAIL ORDER PROCESSING
Specific Application: Mail Order Processing
Specific Industry: Retail
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-98)

SYSCOM, INC.
FREIGHT FORWARDING
Specific Application: Freight Forwarding System
Specific Industry: Transportation
System Requirements: IBM System/23
Memory Required: 28K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $6,000
Number Installed: 2
Date First Installed: December 1981
(See Vendor Profile Page V-97)

SYSCOM, INC.
THE SHIPPER-CARGO MANIFEST SYSTEM
Specific Application: Cargo Manifest System
Specific Industry: Transportation
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000
Number Installed: 2
Date First Installed: April 1980

SYSTEM AUTOMATION CORP.
PUBLICATION BOOK SALES
Specific Application: Inventory Tracking and Order Processing For Publications, Periodicals
Specific Industry: Nonprofit Organizations
System Requirements: HP 3000; Convergent Technologies
Operating System: MPE; CTOS
Memory Required: 256K bytes
Source Language: Cobol, Pascal
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Number Installed: 4
Date First Installed: 1980
(See Vendor Profile Page V-99)

THOMAS-LAGUBAN & ASSOCIATES, INC.
SOAR (SALES ORDER ENTRY AND A/R)
Specific Application: Sales Order Processing, Distribution and Accounts, Receivable
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM 360,370, 303X, 43XX
Operating System: DOS
Source Language: Cobol, RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 35
Date First Installed: 1977
(See Vendor Profile Page V-100)

TIME SHARE COMPUTER SYSTEMS
EASE ORDER MANAGEMENT SYSTEM
Specific Application: Order Management
Operating System: Pick
Memory Required: 64K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 40
Date First Installed: 1980
(See Vendor Profile Page V-102)

UNIQUE DIGITAL TECHNOLOGIES
SPIDER II-CUSTOMER ORDER PROCESSING
Specific Application: Customer Order Processing
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,900 to $7,000
Date First Installed: March 1983
(See Vendor Profile Page V-105)

UNIVERSAL DESIGN SYSTEMS, INC.
REQUISITION AND PURCHASING SYSTEM
Specific Application: Generates Purchase Orders, Handles Receiving Through Finance
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 500K bytes
Source Language: Cobol
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1980
(See Vendor Profile Page V-106)

WALLACE COMPUTER SERVICES, INC.
PRINTWARE
Specific Application: Creates Shipping Labels By Answering Questions In English, Menu-Driven
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 250
Date First Installed: 1981
(See Vendor Profile Page V-108)

WALLACE COMPUTER SERVICES, INC.
VIDEO PRINTWARE
Specific Application: Supercharge Version Draws Lines
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: VMS
Memory Required: 128K bytes
Source Language: Basic Plus II
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1981

WHITE HAT SYSTEMS, INC.
ORDER PROCESSING
Specific Application: Order Processing
Specific Industry: Manufacturing
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Source Language: Basic, Basic Plus 4
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1974
(See Vendor Profile Page V-109)

WILMARK, INC.
PURCHASE ORDER
Specific Application: Purchase Order
System Requirements: Burroughs B20; Convergent Technology AWS, IWS
Operating System: BTOS
Memory Required: 384K bytes
Source Language: Adapt
Source Code Available: Yes
Purchase Terms: Purchase
Price: $795
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-109)

Sales Analysis

AMERICAN BUSINESS & PROFESSIONAL COMPUTER SYSTEMS, INC.
SALES ANALYSIS
Specific Application: Sales Analysis
Specific Industry: Insurance
System Requirements: DEC PDP-11; Zenith
Operating System: RSTS/E; COS-310; CTS-300
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $20,000
(See Vendor Profile Page V-4)

AMERICAN BUSINESS MACHINES CO.
REALTY MANAGEMENT SYSTEM
Specific Application: Sales Analysis and Accounting Maintains Complete Inventory of Listings and Comprehensive Sales Performance Reports
Specific Industry: Real Estate
System Requirements: TI 200, 600, 800, Professional
Operating System: DX-10
Memory Required: 64K bytes
Source Language: Cobol
Date First Installed: 1981
(See Vendor Profile Page V-4)

BILLINGS COMPUTER CORP.
BOOKKEEPER SALES INVENTORY
Specific Application: Sales Inventory
System Requirements: Billings 50, 6000
Operating System: BOS; Oasis
Memory Required: 56K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: June 1982
(See Vendor Profile Page V-12)

CRSS GROUP, INC.
SALES ANALYSIS
Specific Application: Corrugated Industry Sales Analysis
Specific Industry: Manufacturing
System Requirements: IBM 43XX; HP 3000; DG Eclipse
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000 to $100,000
Number Installed: 4
Date First Installed: 1980
(See Vendor Profile Page V-14)

COMPUTER RESOURCES & TECHNOLOGY, INC.
SALES MAN FOLLOW-UP
Specific Application: Sales Prospecting Control
System Requirements: IBM System/36, System/34
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 5
Date First Installed: June 1979
(See Vendor Profile Page V-24)

COMPUTER SOLUTIONS, INC.
MICRO FLOWER
Specific Application: Receivable Sales Analysis, Wire Service Reporting
Specific Industry: Floral
Operating System: Unix
Memory Required: 32K bytes
Source Language: Microsoft Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,495
Number Installed: 160
Date First Installed: 1979
(See Vendor Profile Page V-25)

COMPUTER STRATEGIES, INC.
FOCUS FORECASTING SYSTEM
Specific Application: Product Sales Forecast
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM 4300, Series/1; DEC LSI-11; Microdata Reality
Operating System: Pick
Source Language: RPL
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 1
Date First Installed: 1983
(See Vendor Profile Page V-26)

COMPUTERWARE, INC.
AVIATION MANAGEMENT.
Specific Application: Sales Analysis and Inventory Control
Specific Industry: Aviation
System Requirements: Datapoint
Operating System: Datashare
Memory Required: 256K bytes
Source Language: Databus
Source Code Available: No
Purchase Terms: Purchase
Price: $35,000
Number Installed: 8
Date First Installed: 1979
(See Vendor Profile Page V-27)

COMS, INC.
SALES ANALYSIS
Specific Application: Sales Analysis
System Requirements: IBM 5110, 5120, Datamaster, PC
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-30)

CORRUGATED SERVICES CORP.
SALES ANALYSIS
Specific Application: Sales Analysis
System Requirements: Wang VS, 2200
Memory Required: 32K bytes
Source Language: Basic, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 15
Date First Installed: April 1981
(See Vendor Profile Page V-30)

CREATIVE DATA SYSTEMS
SALES ANALYSIS
Specific Application: Sales Analysis, For Distributors
Specific Industry: Wholesale/Distribution
System Requirements: Wang VS
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Number Installed: 40
Date First Installed: 1979
(See Vendor Profile Page V-31)

CTRAC COMPUTER SERVICES, INC.
CTRAC SALES ANALYSIS
System Requirements: DG
Operating System: ICOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 15
Date First Installed: January 1980
(See Vendor Profile Page V-32)

CUSTOMATION, INC.
BID II
Specific Application: Track All Bids/Contracts and Bid Prices
Operating System: RMS/DOS
Memory Required: 64K bytes
Source Language: Databus, Datashare
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500
Number Installed: 3
Date First Installed: July 1981
(See Vendor Profile Page V-32)

CUSTOM BUSINESS SYSTEMS, INC.
OFFICE/SALES MANAGEMENT
Specific Application: Keeps Track of Contact With Clients, Inventory, WP
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 32K bytes
Source Language: Wang Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-32)

CYBERNETICS, INC.
SALES ANALYSIS
Specific Application: Sales Analysis
Operating System: Unix; RM/COS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1981
(See Vendor Profile Page V-33)

THE DATA GROUP CORP.
SALESWATCH SALES AND LEAD TRACKING SYSTEM
Specific Application: Sales Analysis
System Requirements: IBM 4300; Honeywell DPS 8
Operating System: CICS; GCOS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-33)

DATA PROCESSING CORP. OF DELAWARE VALLEY
SALES ANALYSIS
Specific Application: Sales Analysis
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Lease
Date First Installed: 1980
(See Vendor Profile Page V-37)

DATAMAC, INC.
SALES ANALYSIS
Specific Application: Sales Analysis
System Requirements: IBM System/34
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes; $1,000
Purchase Terms: Purchase
Price: $3,000
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-38)

DATEX, INC.
SALES ANALYSIS
Specific Application: Sales Analysis
System Requirements: IBM System/38
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
(See Vendor Profile Page V-38)

DISTAR SYSTEMS, INC.
SALESMAN PERSONAL LEDGER
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Digital DE3000, DE4000
Operating System: Digirel
Source Language: CS 80
Purchase Terms: Purchase
Price: $750
Number Installed: 250
Date First Installed: 1981
(See Vendor Profile Page V-41)

DUNNINGER DATA, INC.
RAMS - SALES ANALYSIS
Specific Application: Sales Reports

By Customers, Product, Route
Specific Industry: Food Processing
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP, CPF
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,600
Number Installed: 20
Date First Installed: 1981
(See Vendor Profile Page V-41)

SHRATA, INC.
SHAS 2
Specific Application: Data Collection and Sales Analysis For Beer Industry
Specific Industry: Wholesale/Distribution, Beer
System Requirements: IBM System/32, System/34
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $22,500
Number Installed: 150
(See Vendor Profile Page V-44)

SHRATA, INC.
SHAS 36
Specific Application: Designed For Speedy Data Collection and Sales Analysis For The Beer Industry
Specific Industry: Wholesale/Distribution, Beer
System Requirements: IBM System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $22,500
Number Installed: 25

SHRATA, INC.
SHAS
Specific Application: Data Collection and Sales Analysis For Soft Drink Industry
Specific Industry: Wholesale/Distribution, Soft Drink
System Requirements: IBM System/32, System/34, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 15

SHRATA, INC.
WSAS
Specific Application: Data Collection and Sales Analysis
Specific Industry: Wholesale/Distribution, Wine
System Requirements: IBM System/32, System/34, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $20,000
Number Installed: 7
Date First Installed: 1981

SAMLER, WILLIAMS, & ASSOCIATES, INC.
SELLING INVENTORY CONTROL
Specific Application: Billing, Inventory, Accounts Receivable, Sales Anaysis
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 10
Date First Installed: 1979
(See Vendor Profile Page V-59)

INFORMATICS GENERAL CORP. — M.C.S.
SALES ANALYSIS (SA)
Specific Application: Produces Reports That Analyze Product Sales By Customer, and By Salesman
Specific Industry: Banking/Financial, Accounting
System Requirements: IBM System/38, System/34, System/23, PC-XT
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II, Basic, MS Cobol
Source Code Available: Yes
Price: $850
Number Installed: 500
Date First Installed: 1979
(See Vendor Profile Page V-54)

INNOVATIVE COMPUTING CORP.
ITS CUSTOMER SALES ANALYSIS
Specific Application: Sales Analysis
Specific Industry: Truck Load Carriers
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP, CPF
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1976
(See Vendor Profile Page V-56)

INTERNATIONAL PROGRAMMING LABORATORIES CORP.
SALES ANALYSIS
System Requirements: IBM System/38, System/36, System/34
Operating System: CPF; SSP
Memory Required: 30K bytes
Source Language: RPG, RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $3,500
Number Installed: 300
Date First Installed: 1977
(See Vendor Profile Page V-58)

JAMES L. SELLERS & ASSOCIATES
INTERACTIVE SALES ANALYSIS SYS
Specific Application: Sales Analysis
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: NCR I-8230, I-8920, I9040, I-8300
Operating System: IMOS III; IMOS V; IRX; ITX
Memory Required: 1K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,250
(See Vendor Profile Page V-59)

LOGOS CORP.
SALES ANALYSIS
Specific Application: Sales Analysis Module
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC PDP-11
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
(See Vendor Profile Page V-62)

LOGOS CORP.
SALES ANALYSIS
Specific Application: Sales Analysis
Specific Industry: Manufacturing, Wholesale/Distribution, Business
System Requirements: DEC VAX
Operating System: VMS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $5,000

LOGICAL DESIGN CORP.
SALES ANALYSIS
Specific Industry: Manufacturing
System Requirements: Burroughs B80, B900, B1900
Operating System: CMS
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $5,800
Date First Installed: 1980
(See Vendor Profile Page V-63)

MANAGEMENT SERVICES, INC.
SALES ANALYSIS
Specific Application: Sales Analysis
System Requirements: DEC PDP-11/70
Operating System: RSTS/E
Source Language: Basic Plus
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,200 to $1,500
Number Installed: 500
(See Vendor Profile Page V-65)

MANUFACTURING CONTROL SYSTEMS, INC.
SALES ANALYSIS
Specific Application: Sales Analysis
System Requirements: Wang VS; IBM System/38
Operating System: OS/VS; CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,800 to $3,900
Number Installed: 200
Date First Installed: June 1982
(See Vendor Profile Page V-66)

MARKS SERVICES CORP.
MSC-SA
Specific Application: Sales Analysis
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $5,000
Number Installed: 25
Date First Installed: 1978
(See Vendor Profile Page V-68)

MARKETING DECISIONS, INC.
SALES DEVELOPMENT AND TRACKING SYSTEM
Specific Application: New Accounts, Cross Selling, Acquiring New Deposits
System Requirements: Wang OIS, VS
Operating System: DOS; DOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000 to $12,000
Number Installed: 3
Date First Installed: March 1983
(See Vendor Profile Page V-68)

MCBA
SALES HISTORY (S/H)
Specific Application: Sales History
Specific Industry: Wholesale/Distribution
System Requirements: HP 3000; Wang VS
Operating System: MPE; VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $4,000
Number Installed: 500
Date First Installed: 1983
(See Vendor Profile Page V-67)

MINI-COMPUTER BUSINESS APPLICATIONS, INC.
SALES HISTORY
Specific Application: Sales History
System Requirements: Wang VS; HP
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 500
(See Vendor Profile Page V-72)

MSA CORP.
MAXCIS SALES ANALYSIS
Specific Application: Sales Analysis System
Specific Industry: Manufacturing
System Requirements: DEC PDP, VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
(See Vendor Profile Page V-75)

NEAL NELSON & ASSOCIATES
SALES ANALYSIS
Specific Application: Sales Analysis

By Both Orders Booked and Invoices Sent
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 8
Date First Installed: November 1982
(See Vendor Profile Page V-75)

PRODUCTION SYSTEMS, INC.
SALES ANALYSIS
Specific Application: Sales Analysis
Operating System: Unix
Memory Required: 256K bytes
Source Language: RM Cobol
Source Code Available: Yes; $1,500
Purchase Terms: Purchase
Price: $750
Number Installed: 100
Date First Installed: March 1980
(See Vendor Profile Page V-83)

REALWORLD CORP.
REALWORLD SALES ANALYSIS
Specific Application: Locates Specific Areas of Increasing/Decreasing Sales
Operating System: Oasis; RT-11
Memory Required: 64K bytes
Source Language: RM Cobol, Microfocus II
Source Code Available: Yes; $600
Purchase Terms: Purchase
Price: $348
Number Installed: 3,000
Date First Installed: October 1981
(See Vendor Profile Page V-95)

SIZZO DATA SYSTEM CORP.
SALES ANALYSIS
Specific Application: Sales Analysis
System Requirements: IBM System/34, System/36
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 5
Date First Installed: May 1982
(See Vendor Profile Page V-87)

SMART, INC.
RETAIL SALES AUDIT
Specific Application: Sales Audit
Specific Industry: Retail
System Requirements: IBM 4300, 370, 360; Wang VS
Operating System: DOS/VS; DOS/VSE
Memory Required: 256K bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $65,000 to $95,000
Number Installed: 15
(See Vendor Profile Page V-92)

TELECOMP, INC.
SALES ANALYSIS
Specific Application: Sales Analysis
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,400
Number Installed: 20
(See Vendor Profile Page V-101)

TRANSCOMM DATA SYSTEMS
TOLAS-SALES ANALYSIS
Specific Application: Sales Analysis
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E
Memory Required: 512K bytes
Source Language: Basic, Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1973
(See Vendor Profile Page V-103)

WATERS BUSINESS SYSTEMS, INC.
INQUIRY HANDLING
Specific Application: Inquiry Handling
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 60K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $6,400 to $13,800
Number Installed: 30
Date First Installed: 1979
(See Vendor Profile Page V-108)

WATERS BUSINESS SYSTEMS, INC.
SALES ANALYSIS
Specific Application: Long Term Sales Tracking
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 60K bytes
Source Language: RPG-II
Purchase Terms: Purchase; Rental
Price: $10,200 to $16,500
Number Installed: 30

WATERS BUSINESS SYSTEMS, INC.
SALES CALL MANAGEMENT
Specific Application: Sales Call Management System
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 60K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $9,750 to $15,450
Number Installed: 30
Date First Installed: 1979

WDS COMPUTER SERVICES, INC.
SALES FORECASTING
Specific Application: Sales Forecasting
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
(See Vendor Profile Page V-109)

3M DATATRACK SYSTEMS, INC.
SALES SUMMARY DATATRACK
Specific Application: Sales Summary
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-110)

Utility Billing

AGPI LTD.
BENEFIT PLAN ADMINISTRATION - BENEFITS
Specific Application: Utility Billing, Record Keeping, Report Writing
Specific Industry: Insurance
System Requirements: IBM System/34, System/36
Operating System: SSP; CPF
Memory Required: 64K bytes
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 15
Date First Installed: 1979
(See Vendor Profile Page V-1)

AMS
UTILITY BILLING
Specific Application: Utility Billing
Specific Industry: Government
System Requirements: DS
Operating System: RDOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1981
(See Vendor Profile Page V-3)

AMERICAN COMPUTERS & ELECTRONICS CORP.
LOCAL SERVICE BILLING
Specific Application: Utility Billing
System Requirements: TI 990; DEC VAX
Operating System: DX-10; VMS
Memory Required: 128K bytes
Source Language: Cobol
Purchase Terms: Purchase
(See Vendor Profile Page V-4)

AMERICAN COMPUTERS & ELECTRONICS CORP.
TOLL BILLING
Specific Application: Utility Billing
System Requirements: TI 990; DEC VAX
Operating System: DX-10; VMS
Memory Required: 128K bytes
Source Language: Cobol
Purchase Terms: Purchase
Date First Installed: 1982

AUXTON COMPUTER ENTERPRISES, INC.
STOPP
Specific Application: Utility Billing, A/R, A/P
Specific Industry: Telephone
System Requirements: IBM
Operating System: CICS/VS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-sharing
Price: $75,000
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-11)

COMPUTER CONCEPTS & SERVICES, INC. (CCSI)
UTILITY BILLING
Specific Application: Utility Billing
Specific Industry: Government
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 42K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,500
Number Installed: 25
(See Vendor Profile Page V-22)

COMPUTER MANAGEMENT SERVICES, INC.
UTILITY BILLING
Specific Application:

Comprehensive Utility Billing System
Specific Industry: Government
Operating System: Pick
Source Language: Basic
Source Code Available: No
Purchase Terms: Lease
Number Installed: 16
Date First Installed: 1977
(See Vendor Profile Page V-24)

COMPUTE.
CIS
Specific Application: Utility Billing and Accounts Receivable
Specific Industry: Government
System Requirements: IBM 360, 370, 4341
Operating System: DOS; VM; DOS/VSE
Memory Required: 256K bytes
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $100,000
Number Installed: 17
Date First Installed: 1971
(See Vendor Profile Page V-27)

DATALOGIC, INC.
GUS
Specific Application: Utility Billing System For Local Municipalities
Specific Industry: Government
System Requirements: NCR 8100, 8300, 9300
Operating System: IMOS II; IMOS III; IRX
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $6,000
Number Installed: 42
Date First Installed: 1979
(See Vendor Profile Page V-36)

DATA MANAGEMENT DESIGN, INC.
UTILITY BILLING & RECEIVABLES MANAGEMENT SYSTEM
Specific Application: Utility Billing and Receivables Management
Specific Industry: Government
System Requirements: Wang 2200, VS, Professional
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-38)

DATAMATIC, INC.
UTILITY BILLING SYSTEM
Specific Application: Billing System
Specific Industry: Electric Companies
System Requirements: Datapoint; Honeywell; Burroughs
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 13
Date First Installed: September 1972
(See Vendor Profile Page V-36)

DJH SYSTEMS, INC.
UTILITY BILLING
Specific Application: Utility Billing
Specific Industry: Government
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 54
Date First Installed: January 1980
(See Vendor Profile Page V-42)

DONALD R. FRY & CO.
COMPREHENSIVE UTILITY BILLING-CUBIC
Specific Application: Utility Billing
Specific Industry: Government
System Requirements: Sperry System 80, BC7; Tandy TRS-80/I
Operating System: OS/3; Xenix
Memory Required: 256K bytes
Source Language: RM Cobol, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500 to $24,000
Number Installed: 35
Date First Installed: December 1977
(See Vendor Profile Page V-42)

EAGLE COMPUTER SYSTEMS, INC.
UTILITY BILLING SYSTEM
Specific Application: Billing, Address Listing, Labels For County Water and Trash Utilities
Specific Industry: Government
System Requirements: Wang VS 2200
Memory Required: 14K bytes
Source Language: Basic, Speed
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,200
Number Installed: 2
Date First Installed: March 1980
(See Vendor Profile Page V-43)

EMTRON ENGINEERING, INC.
UTILITY BILLING SYSTEM
Specific Application: Utility Billing
Specific Industry: Wholesale/Distribution, Public/Private Utilities
System Requirements: Datapoint 1560, 4630
Operating System: Datashare; Datapoint
Memory Required: 96K bytes
Source Language: Database
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: September 1982
(See Vendor Profile Page V-45)

FULCRUM COMPUTER CORP.
ELECTRIC AND/OR WATER/SEWER BILLING
Specific Application: Utility Billing and Collection
Specific Industry: Government, Utilities
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data Basic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1978
(See Vendor Profile Page V-48)

FULCRUM COMPUTER CORP.
UTILITY BILLING SYSTEM
Specific Application: Utility Billing
Specific Industry: Utilities
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data Basic, Info Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1984

FULCRUM COMPUTER CORP.
UTILITY COLLECTION SYSTEM
Specific Application: Utility Collections
Specific Industry: Utilities
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: Data Basic, Info Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1984

FULCRUM COMPUTER CORP.
WATER/SEWER BILLING & COLLECTION
Specific Application: Utility Billing and Collection
Specific Industry: Government, Utilities
System Requirements: Microdata; Prime; Honeywell Level 6; ADDS Mentor
Operating System: Pick
Source Language: DataBasic, Info/Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease

GENERAL SYSTEMS CORP.
UTILITY BILLING
Specific Application: Utility Billing
Specific Industry: Government
System Requirements: Northern Telecom: NCR
Operating System: Unix; VRX
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
(See Vendor Profile Page V-49)

HANLIN, WILLIAMS, & ASSOCIATES, INC.
COMPREHENSIVE UTILITY BILLING SCHEDULE
Specific Application: Multiple-Rate Amortization Schedule, Receivables, Usage Analysis
Specific Industry: Real Estate, Government
System Requirements: IBM System/23
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $150
Number Installed: 3
Date First Installed: March 1977
(See Vendor Profile Page V-50)

KESBROUGH COMPUTER SALES, INC.
UTILITY BILLING PACKAGE
Specific Application: Accounting Package For Municipal Utility Billing
Specific Industry: Government
System Requirements: DEC PDP-11; VAX
Operating System: TSX-11+; VMS
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $15,000
Date First Installed: 1980
(See Vendor Profile Page V-61)

KIKI CORP.
KIKI WATER BILLING
Specific Application: Utility Billing
Specific Industry: Utility
System Requirements: Burroughs B80, B90, B900, B1900
Operating System: CMS
Memory Required: 256K bytes
Source Language: Cobol
Purchase Terms: Purchase
Price: $18,400
(See Vendor Profile Page V-61)

MAYORAS & HITTLE, INC.
UTILITY BILLING
Specific Application: Multiservice Utility Billing
Specific Industry: Government
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1982
(See Vendor Profile Page V-67)

QUINTREX DATA SYSTEMS
DETAILED TOLL BILLING SYSTEM
Specific Application: Toll Billing
Specific Industry: Telephone
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 96K bytes
Source Language: Forth
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,600
Number Installed: 30
(See Vendor Profile Page V-84)

QUINTREX DATA SYSTEMS
TELEPHONE INFORMATION AND BILLING SYSTEM
Specific Application: Telephone Information and Billing System

Specific Industry: Telephone
System Requirements: IBM Series/1
Memory Required: 96K bytes
Source Language: Forth
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 30
Date First Installed: September 1980

RESOURCE DYNAMICS, INC.
UTILITY BILLING
Specific Application: Utility Billing
System Requirements: Datapoint
Operating System: RMS/DOS
Memory Required: 256K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,450
(See Vendor Profile Page V-88)

ROTELCOM DATA, INC.
RESALE BILLING PACKAGE
Specific Application: Rating and Billing of Customer Calling
Specific Industry: Watts Reseller
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase

Date First Installed: 1982
(See Vendor Profile Page V-87)

SMITH ANDERSON CORP.
UTILITY BILLING
Specific Industry: Government
System Requirements: NCR 8250, 9020
Operating System: IMOS; ITX
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Number Installed: 1
Date First Installed: September 1983
(See Vendor Profile Page V-92)

STEPHEN W. LEVY, INC.
COMMERCIAL DISPOSAL BILLER
Specific Application: Utility Billing and Accounts Receivable
Specific Industry: Disposal Service
System Requirements: Datapoint
Operating System: DOS
Memory Required: 32K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
Number Installed: 10
Date First Installed: November 1979
(See Vendor Profile Page V-95)

STEPHEN W. LEVY, INC.
RESIDENTIAL DISPOSAL BILLER
Specific Application: Utility Billing
System Requirements: Datapoint
Operating System: DOS
Memory Required: 32K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
Number Installed: 10
Date First Installed: September 1979

SYSTEMS SPECIALISTS, INC.
ENERGY MANAGEMENT
Specific Application: Monitoring of Energy Usage By Building in Units Of Energy and Dollar Cost
Specific Industry: Real Estate
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,250
Date First Installed: 1983
(See Vendor Profile Page V-99)

SYSTRONICS, INC.
ASCELLS BILLING SYSTEM
Specific Application: Generates Bills For Computer Resources Used
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 512K bytes
Source Language: AOS Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $9,000
(See Vendor Profile Page V-100)

TRES SYSTEMS, INC.
CUSTOMER INFORMATION SYSTEM (CIS)
Specific Application: Processes and Controls Customer Information Including Billing and Receivables For Electric, Gas, Water
Specific Industry: Public, Private Utilities
System Requirements: Honeywell; IBM 370, 430X, 303X; Sperry
Operating System: DOS; OS/VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 47
(See Vendor Profile Page V-104)

XEROX CORP.
UTILITY BILLING
Specific Application: Automatic Billing For Water, Electric, Gas, Sewer and Refuse
Specific Industry: Government
System Requirements: IBM 370, 303X, 433X
Operating System: SSX; OS/VS; OS/VS1; MVS
Memory Required: 1.0M bytes
Source Language: Xerox
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-108)

Integrated O/P-Billing

ALR SYSTEMS & SOFTWARE, INC.
DISPAK
Specific Application: Order Processing, Inventory Control, Purchasing, A/R, Sales Analysis
Specific Industry: Wholesale/Distribution
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 7
Date First Installed: March 1980
(See Vendor Profile Page V-4)

AMERICAN BUSINESS & PROFESSIONAL COMPUTER STORE, INC.
ORDER ENTRY INVENTORY CONTROL
Specific Application: Order Entry, Inventory Control
Specific Industry: Wholesale/Distribution, Retail, Reseller
System Requirements: DEC PDP-11; Decmate II, Zenith
Operating System: RSTS/E; COS-310; CTS-300
Source Language: Cbol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $20,000
(See Vendor Profile Page V-4)

ARACOMP, INC.
PURCHASING DECISION SUPPORT
Specific Application: DBMS, Requisitions, Purchase Order
System Requirements: IBM
Operating System: MVS
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,000
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-5)

APPLIED INFORMATION MANAGEMENT, INC. (AIM) MODMS
Specific Application: A/R, Order Entry, Billing Inventory Control and Sales Analysis
Specific Industry: Wholesale/Distribution, Retail
System Requirements: Royal; Point 4; Data General; Vitronix
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 35
Date First Installed: 1979
(See Vendor Profile Page V-7)

ARTHUR ANDERSEN & CO.
FIN-PAC 36 ORDER ENTRY & BILL SYSTEM
Specific Application: Order Entry and Billing System
System Requirements: IBM System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 11
Date First Installed: 1980
(See Vendor Profile Page V-9)

ASI DATA SYSTEMS, INC.
INTEGRATED ON-LINE ORDER ENTRY AND INVOICE
Specific Application: Invoicing
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 5
Date First Installed: May 1981
(See Vendor Profile Page V-9)

ASK COMPUTER SYSTEMS, INC.
MANMAN/CIMAR
Specific Application: Sales Order Entry, Accounts Receivable, Shipping Invoicing
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: Image; VMS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $40,000
Number Installed: 400
Date First Installed: 1979
(See Vendor Profile Page V-9)

AUTOMATED INFORMATION, INC.
ICAMS
Specific Application: Order Entry, Inventory Control Sales Analysis, Accounts Receivable

Specific Industry:
Wholesale/Distribution
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Price: $5,000
Number Installed: 12
Date First Installed: March 1982
(See Vendor Profile Page V-10)

THE CAT'S PAJAMAS
THE CAT'S PAJAMAS
Specific Application: Business Package For Inventory Control, Sales Analysis and Reporting, Order Entry Invoicing, Back Orders
System Requirements: Datapoint 6600, 8600
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 18
Date First Installed: 1976
(See Vendor Profile Page V-16)

GEISS SCHAEFER & CO.
CISCO ORDER ENTRY & INVOICING SYSTEM
Specific Application: Addresses Finished Goods, Sales Order Processing and Order Shipments
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-18)

GOVERNACT
PROCUREMENT
Specific Application: Handles Purchasing, Purchase Order Requisitions
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 50 Series, 2250, 25
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Info Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1976
(See Vendor Profile Page V-20)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-FINANCIAL MODELING/ORDER TABULATION
Specific Application: Order Tabulation
System Requirements: IBM 4300, 30X
Operating System: MVT; DOS; MVS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 400
Date First Installed: 1976
(See Vendor Profile Page V-21)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-JASPER/JA
Specific Application: Job Accounting and Billing System
System Requirements: IBM 370, 380, 43XX
Operating System: DOS/VS; OS/VS1
Memory Required: 256K bytes
Source Language: BAL
Purchase Terms: Purchase; Rental; Lease
Price: $8,000 to $8,500
Number Installed: 1,520
Date First Installed: 1979

COMPUTER CONCEPTS CORP.
CO-OP COPY MANAGEMENT SYSTEM
Specific Application: Allows Multiple Co-op. Orders With Separate Invoices
Specific Industry: Radio Communications
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Language: Basic II
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1984
(See Vendor Profile Page V-22)

COMPUTER SYSTEMS ARCHITECTS
CSA DISTRIBUTION SYSTEM
Specific Application: Financial Order Entry, Sales Analysis
Specific Industry: Wholesale/Distribution
System Requirements: TI
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes; $20,000
Purchase Terms: Purchase
Price: $15,000
Number Installed: 1
Date First Installed: March 1983
(See Vendor Profile Page V-24)

CUSTOMATION, INC.
CLASS-COMPUTERIZED LOGISTICS AND SERVICE
Specific Application: Dispatching, Inventory Control, Call Avoidance, Installed Base Tracking and Billing System
Specific Industry: Manufacturing
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus, Datashare
Source Code Available: Yes; $40,000
Purchase Terms: Purchase
Price: $15,000
Date First Installed: July 1982
(See Vendor Profile Page V-32)

CUSTOMATION, INC.
PURCHASING-CPO
Specific Application: Processing and Tracking of Purchases With Computer Assisted Purchasing Analysis Subsystem
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus, Datashare
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Date First Installed: 1980

DALY & McGLOTT, INC.
PURCHASING SYSTEM FOR DMAS I
Specific Application: Purchasing Cycle From Order to Receipt to History
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 375K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $900
Number Installed: 9
Date First Installed: July 1981
(See Vendor Profile Page V-33)

DATA INTELLIGENCE SYSTEMS
OCS/CVS OFFICE COFFEE VENDING SYSTEM
Specific Application: Vending System Route-Oriented Order Entry
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11/23
Operating System: RT-11; TSX-11
Memory Required: 128K bytes
Source Language: Dibol
Purchase Terms: Purchase; Rental; Lease
Price: $2,450
Number Installed: 6
Date First Installed: June 1983
(See Vendor Profile Page V-35)

DATAMATION SERVICES, INC.
ORDER ENTRY, INVOICING, INVENTORY
Specific Application: Order Entry, Invoicing, Inventory Control
Specific Industry: Wholesale/Distribution
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 1K bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 25
(See Vendor Profile Page V-38)

DATA PROCESSING CORP. OF DELAWARE VALLEY
ORDER ENTRY BILLING
Specific Application: Order Entry Billing
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Lease
(See Vendor Profile Page V-37)

DEFARO SOFTWARE SYSTEMS, INC.
DMS II
Specific Application: Distribution System For Aircraft Industry
Specific Industry: Wholesale/Distribution, Retail
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Date First Installed: 1983
(See Vendor Profile Page V-39)

DYNAX RESOURCES, INC.
ORDER FULFILLMENT/36
Specific Application: Order Entry, Inventory Control, Billing, Sales Analysis and Purchase Orders
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $50,000
Date First Installed: January 1984
(See Vendor Profile Page V-40)

EPAX CORP.
PROBE II
Specific Application: A/R Sales Analysis, Order Entry, Purchase Orders, Inventory Control
Specific Industry: Wholesale/Distribution
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $7,500
Number Installed: 5
Date First Installed: 1979
(See Vendor Profile Page V-42)

FINANCIAL FORECAST, INC.
ORDER ENTRY
Specific Application: Order Entry Inventory Control, A/R, Sales Analysis, Multicompany, Multiwarehouse
System Requirements: IBM System/36; IBM System/38
Operating System: SSP; CPF
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $16,500 to $30,000
Date First Installed: 1983
(See Vendor Profile Page V-44)

GENERAL ELECTRIC INFORMATION
DISPATCH 2000 SYSTEM
Specific Application: Distribute Order Processing, Inventory Control, Shipping and Invoicing
Specific Industry: Manufacturing,

Wholesale/Distribution
System Requirements: TI 990, Business System 300, 800, 800Y
Operating System: Manifink 3.2
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-48)

INFORMATION MANAGEMENT CONCEPTS, INC.
TIMES
Specific Application: Receivable, Inventory and Sales System
Specific Industry:
Wholesale/Distribution, Retail
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $16,000
(See Vendor Profile Page V-55)

INTEGRAL BUSINESS COMPUTING, INC.
BUSINESS MANAGEMENT SYSTEM
Specific Application: Order Entry Sales Analysis, Billing, Purchasing, Inventory Management
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: AOS; DNOS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Number Installed: 100
(See Vendor Profile Page V-56)

INTEGRATED SYSTEMS, INC.
TOPAZ
Specific Application: G/L, A/R, A/P, Inventory Control, Sales Analysis, Order Entry
Specific Industry:
Wholesale/Distribution
System Requirements: DEC VAX-11/750
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Basic Cobol
Source Code Available: Yes; $44,000
Purchase Terms: Purchase
Price: $34,000
Date First Installed: March 1983
(See Vendor Profile Page V-57)

JACOBSEN & ASSOCIATES, INC.
ORDER ENTRY, INVOICING AND AGED ACCOUNTING
Specific Application: Order Entry, Invoicing and Aged Accounts Receivable
Specific Industry: Manufacturing
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 5
Date First Installed: January 1982
(See Vendor Profile Page V-58)

J & M INDUSTRIES, INC.
HVAC DMS
Specific Application: O/E; Billing, Inventory, Sales Analysis
Specific Industry:
Wholesale/Distribution
System Requirements: Wang VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000 to $60,000
Number Installed: 3
(See Vendor Profile Page V-59)

LA CROSSE COMPUTER SYSTEMS, INC.
MACHINE DEALER
Specific Application: Order Entry Invoicing, Serial Number Tracking, Maintenance Billing, Dispatching, General Accounting
Specific Industry:
Wholesale/Distribution
System Requirements: DG Nova 4X, Eclipse S20, Eclipse S120, Eclipse S140
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Price: $4,000 to $17,000
Date First Installed: June 1982
(See Vendor Profile Page V-61)

LLOYD BUSH & ASSOCIATES
MODEL
Specific Application: Analysis, Marketing Planner, Capital Budget Planner
System Requirements: HP 3000, 150; IBM 43XX, 30XX
Operating System: MPE II; MPE III; MPE IV
Memory Required: 400K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $9,000 to $220,000
Number Installed: 190
(See Vendor Profile Page V-63)

LOGICAL DESIGN CORP.
ORDER ENTRY/INVOICING
Specific Application: Order Entry/Invoicing
Specific Industry: Manufacturing
System Requirements: Burroughs B90, B900, B1900
Operating System: CMS
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000 to $8,000
(See Vendor Profile Page V-63)

LOGICAL MINICOMPUTERS OF OHIO, INC.
INDUSTRIAL DISTRIBUTORS SYSTEM
Specific Application: Order Entry, Inventory Control, Sales Reporting For Industrial Distributors
Specific Industry:
Wholesale/Distribution
System Requirements: Point 4; Digidyne
Operating System: Mx
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: June 1979
(See Vendor Profile Page V-63)

MASS SYSTEMS CO., INC.
DISTRIBUTORS INTEGRATED SYSTEM
Specific Application: Order Entry, Billing, Inventory, Accounts Receivable, Sales
Specific Industry:
Wholesale/Distribution
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 64K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $290 to $300
Number Installed: 20
Date First Installed: 1978
(See Vendor Profile Page V-67)

MICRACKEEN COMPUTER, INC.
INTERACTIVE WALLPAPER DISTRIBUTION SYSTEM
Specific Application: Invoicing, AR, Inventory Control
Specific Industry:
Wholesale/Distribution
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 3
Date First Installed: 1977
(See Vendor Profile Page V-67)

MINI-COMPUTER BUSINESS APPLICATIONS, INC.
ORDER ENTRY/BILLING
Specific Application: Order Entry Billing
System Requirements: TI; HP
Operating System: DX-10; MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1,000
(See Vendor Profile Page V-72)

MONARCH INFORMATION SERVICES
FACS (FINANCIAL ACCOUNTING AND CONTROL)
Specific Application: Order Processing, Invoicing, Inventory Management, Accounts Receivable, Accounts Payable, General Ledger
System Requirements: IPL 4443; DG Nova 3
Operating System: DOS/VS
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 50
Date First Installed: 1974
(See Vendor Profile Page V-73)

MONARCH INFORMATION SERVICES
MAIL ORDER SUBSCRIPTION FULFILLMENT
Specific Application: General Accounting, Tracking and Processing of Mail Orders
Specific Industry: Mail Order
System Requirements: DG Nova 3
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 5
Date First Installed: 1981

PARA RESEARCH, INC.
SELLING ACCOUNTING SYSTEM
Specific Application: Billing Accounting System
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP; CPF
Memory Required: 28K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
(See Vendor Profile Page V-79)

PBL ASSOCIATES
SALES ORDER MANAGEMENT
Specific Application: On-Line Control of Order Entry and Customer Service
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Tandem
Operating System: Guardian
Source Language: Cobol, Pathway
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1984
(See Vendor Profile Page V-80)

PHH AVIATION SYSTEMS, INC.
AVIATION CHARTER CONTROL
Specific Application: Credit Card Reconciliation, Quote Dispatch, Flight, Planning, Control, Recording, Invoicing, Billing
Specific Industry: Aviation
System Requirements: DG
Operating System: ICOS; RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Anet Cobol
Purchase Terms: Purchase; Lease
Price: $3,000 to $4,700
(See Vendor Profile Page V-81)

PROFESSIONAL COMPUTER RESOURCES
RMS/36 DISTRIBUTION
Specific Application: Order Processing, Billing, Inventory, Purchasing and Sales Analysis
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: IBM System/36
Operating System: SSP
Source Language: RPG-II
Purchase Terms: Purchase
Price: $40,000
(See Vendor Profile Page V-83)

PRO TYM SYSTEM
PURCHASE ORDER
Specific Application: Purchase Order
Operating System: Iris
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,495
(See Vendor Profile Page V-84)

RAND INFORMATION SYSTEMS, INC.
CIDS-PAK (PACKAGE CIDS)
Specific Application: Sales, Order Entry
System Requirements: IBM 4300, 370, 3083, 303X
Memory Required: 4.0M bytes
Source Language: Cobol, PL/1
Purchase Terms: Purchase
Price: $200,000
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-85)

SANTA BARBARA DATA CENTER
LSIPAC
Specific Application: Invoicing, Billing, Accounts Receivable, Production Reporting, Sales Reporting, Cost Reporting
Specific Industry: Textile
System Requirements: IBM 360, 4331, 4341
Operating System: OS/VS
Memory Required: 512K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 130
(See Vendor Profile Page V-86)

SANTA BARBARA DATA CENTER
LSIPAC II
Specific Application: Invoicing, Billing, A/R, Production Sales, Reporting
Specific Industry: Textile
System Requirements: DG Nova 4, Nova 4X, Eclipse
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $22,000
Number Installed: 20
Date First Installed: 1981

SATCOM
SOS/2000
Specific Application: Inventory Control, Purchase Order Management, Integrated Order Processing
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-88)

SELTON AMS, INC.
SELTON APPAREL MANAGEMENT SYSTEM
Specific Application: Order Processing, Invoicing
Specific Industry: Apparel
System Requirements: HP 3000
Operating System: MPE V
Memory Required: 512K bytes
Source Language: Cobol II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $25,000 to $45,000
Number Installed: 120
(See Vendor Profile Page V-90)

SELTON AMS, INC.
SELTON IMPORTER SYSTEM
Specific Application: Order Processing, Tracking Vessels, Letters of Credit
Specific Industry: Apparel
System Requirements: HP 3000
Operating System: MPE V
Memory Required: 512K bytes
Source Language: Cobol II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $35,000
Number Installed: 14

SMART, INC.
MERCHANDISING INFORMATION SYSTEM
Specific Application: Price Changing, Planning, Transfer
Specific Industry: Retail
System Requirements: IBM 4300, 370
Operating System: DOS/VSE; OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-92)

STOLTZ ENTERPRISES, INC.
OUTDOOR ADVERTISING SYSTEM
Specific Application: Sales Analysis, Current Sales, Automates Invoices, Billing Entry
Specific Industry: Advertising
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-96)

STOLTZ ENTERPRISES, INC.
READY MIX CONCRETE SYSTEM
Specific Application: Order Entry, Invoicing, Inventory
Specific Industry: Concrete
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2

SYNON CORP.
SYNON DISTRIBUTOR AUTOMATED CONTROL SYSTEM
Specific Application: Inventory Control, Purchasing and Receiving, Order Entry, Invoice, G/L, A/R, A/P, Sales Analysis, Office Automation
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-97)

THE SYSTEMS HOUSE, INC.
THE MODULAR DISTRIBUTION SYSTEM
Specific Application: Order Entry, A/R, Inventory Control and Sales Analysis
Specific Industry: Wholesale/Distribution
System Requirements: IBM Series/1; Honeywell DPS 6; DEC LSI-11
Operating System: Pick
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,000
Number Installed: 40
(See Vendor Profile Page V-99)

T & S COMPUTING, INC.
INTACT 80 ORDER ENTRY WITH INVENTORY
Specific Application: Order Entry With Inventory Control, A/R, Report Generator, Data Base Management Software
Specific Industry: Publishing
System Requirements: Prime 50
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $60,000
Number Installed: 12
(See Vendor Profile Page V-100)

TELECOMP, INC.
DISTRIBUTOR ORDER ENTRY & INVOICING
Specific Application: Distributor Order Entry and Invoicing
Specific Industry: Wholesale/Distribution
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,800
Number Installed: 50
Date First Installed: 1977
(See Vendor Profile Page V-101)

TELECOMP, INC.
MANUFACTURING ORDER ENTRY & INVOICING
Specific Application: Order Entry and Invoicing
Specific Industry: Manufacturing
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,900
Number Installed: 20
Date First Installed: 1977

TRANSCOMM DATA SYSTEMS
TCLAS-ORDER ENTRY/INVOICING
Specific Application: Order Entry, Invoicing
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSTS/E
Memory Required: 512K bytes
Source Language: Basic, Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: 1978
(See Vendor Profile Page V-103)

UNIQUE DIGITAL TECHNOLOGIES
SPIDER II - PURCHASE ORDER & RECEIVING
Specific Application: Purchase Order and Receiving
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,900
Number Installed: 3
Date First Installed: March 1983
(See Vendor Profile Page V-105)

UNITED INFORMATION SERVICES
ORDER SERVICES
Specific Application: Inventory Control Inventory Management, Sales Order Entry and Processing
System Requirements: CDC Cyber
Source Language: Cobol, Fortran, Snobol, Super Basic
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-106)

WESTERN DATA SYSTEMS
ORDER PROCESSING
Specific Application: Order Entry Sales Analysis and Accounts Receivable
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 22
Date First Installed: September 1980
(See Vendor Profile Page V-108)

InSci
InSci
Information Science doesn't have all the answers
InSci
InSci
Just the answers to Human Resource Management
InSci

InSci
For Human Resource Management
Information Science the Single Source . . .
Benefit statement
Benefits to manage
Record-keeping and employee history
Employer information
EEO-1
Which employees live in Denver?
Personnel
Payroll
Pension
Claims
Decision Support
Care
Career profile
Decision Support
System support
Pension benefit projections
Now your corporation can save money
equal ease, speed, and accuracy Pro-
InSci introduces a new technologically advanced on-line Pension Administration System for
the professional who demands control, ease and flexibility.
The total solution
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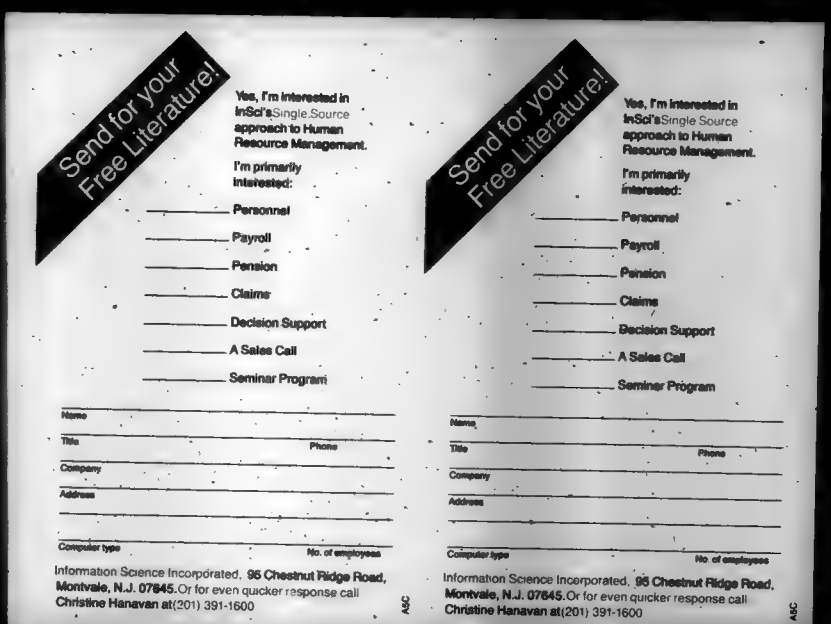
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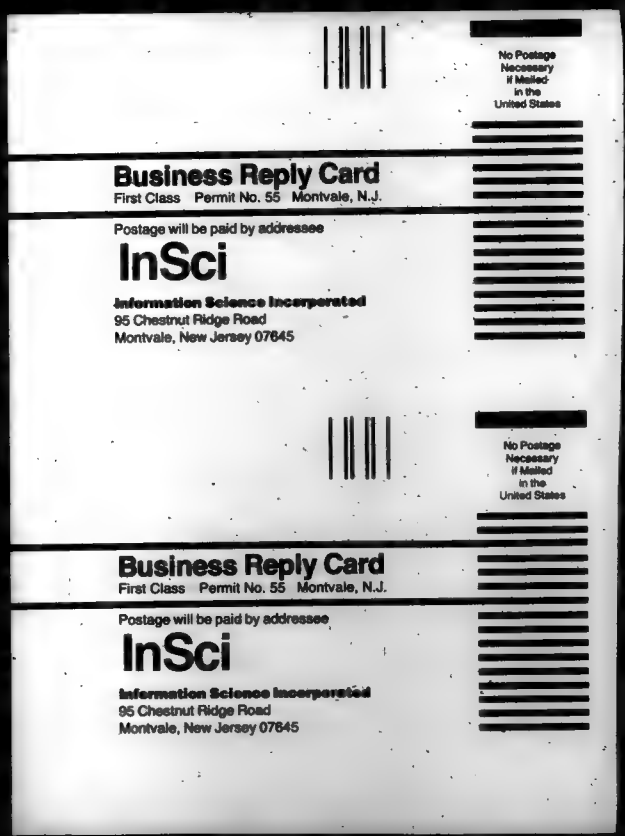

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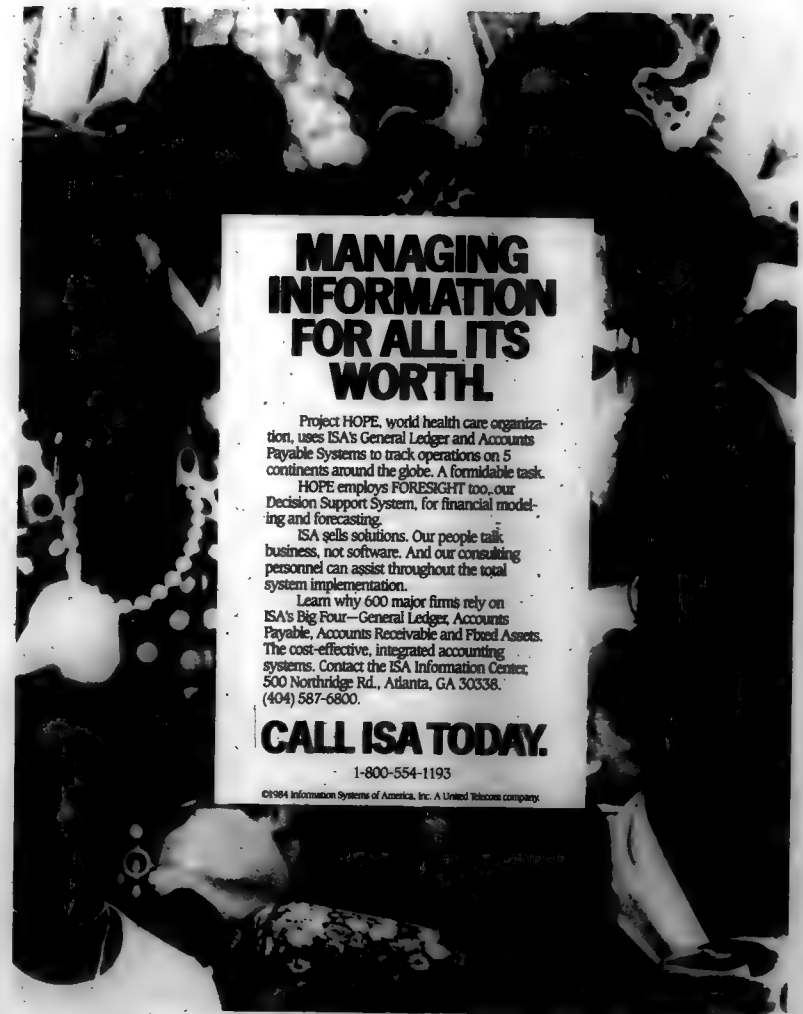

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Payroll

AMDOS COMPUTER CORP.
PAYROLL
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 62K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $8,250
Number Installed: 50
(See Vendor Profile Page V-4)

AMER. BUS. & PROFESSIONAL COMPUTER STORE, INC.
PAYROLL
System Requirements: DEC PDP-11, Decmate II
Operating System: RSTS/E; COS-310; CTS-300
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500 to $20,000
(See Vendor Profile Page V-4)

AMERICAN COMPUTERS & ELECTRONICS CORP.
PAYROLL
System Requirements: TI 990 Series; DEC VAX
Operating System: DX-10; VMS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-4)

ANALYSIS RESEARCH AND COMPUTATION, INC.
BIDA
System Requirements: IBM 370, 3330, 4340; Sperry 1100
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $7,000
Number Installed: 20
Date First Installed: May 1975
(See Vendor Profile Page V-5)

APEX DATA SYSTEMS
PAYROLL
System Requirements: Prime 2250, 250, 550, 650
Operating System: Primos
Memory Required: 500K bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Number Installed: 500
Date First Installed: May 1979
(See Vendor Profile Page V-6)

APEX DATA SYSTEMS
PAYROLL III
Specific Application: Payroll
System Requirements: Prime 2250, 250, 550, 650
Operating System: Primos
Memory Required: 500K bytes
Source Language: Cobol
Source Code Available: Yes; $5,000
Purchase Terms: Purchase; Rental; Lease
Price: $7,500
Number Installed: 1
Date First Installed: 1984

APPLIED BASIC SYSTEMS, INC.
MANUFACTURING PAYROLL
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36
Operating System: SSP; SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-6)

APPLIED BASIC SYSTEMS, INC.
PAYROLL
System Requirements: IBM System/32, System/34, System/36
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 20
Date First Installed: 1975

APPLIED DATA, INC.
PAYROLL
Specific Application: Payroll
System Requirements: IBM 4331, 360/370
Operating System: DOS/VSE; DOS
Memory Required: 120K bytes
Source Language: Cobol, BAL
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
(See Vendor Profile Page V-7)

APPLIED SOLUTIONS, INC.
PAYROLL
Specific Application: General Accounting
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 1
Date First Installed: May 1983
(See Vendor Profile Page V-8)

APPLIED SYSTEMS, INC.
PAYROLL
Specific Industry: Education, Government
System Requirements: DEC VAX, PDP-8, Decmate
Operating System: VMS; RSX-11M; RT-11; RSTS/E
Memory Required: 64K bytes
Source Language: Assembly, C
Purchase Terms: Purchase
Price: $3,000
Number Installed: 50
(See Vendor Profile Page V-8)

ARGONAUT INFORMATION SYSTEMS, INC.
PAYROLL SYSTEM
Specific Application: Payroll
System Requirements: IBM System/38, 370; HP 3000; DEC VAX
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 500
Date First Installed: 1978
(See Vendor Profile Page V-9)

ASK COMPUTER SYSTEMS, INC.
MANMAN/PAYROLL
Specific Application: Payroll Processing
Specific Industry: Manufacturing
System Requirements: HP 3000; DEC VAX
Operating System: Image; VMS
Memory Required: 256K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $24,000
Number Installed: 20
Date First Installed: 1983
(See Vendor Profile Page V-9)

BAKCO DATA, INC.
PAYROLL SYSTEM
Specific Application: Payroll System
System Requirements: DEC PDP-11/23, VAX-11/70
Operating System: RT-11; RSTS/E; VM
Memory Required: 256K bytes
Source Language: DEC Dibol II
Purchase Terms: Purchase
Number Installed: 60
Date First Installed: December 1975
(See Vendor Profile Page V-11)

BANCROFT COMPUTER SYSTEMS, INC.
PAYROLL
System Requirements: IBM System/3, System/34, System/36, System/38
Operating System: SSP
Memory Required: 20K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,900
Number Installed: 300
Date First Installed: 1975
(See Vendor Profile Page V-11)

BANCROFT COMPUTER SYSTEMS, INC.
PAYROLL MANAGEMENT SYSTEM
Specific Application: Payroll Management
System Requirements: IBM System/3, System/34, System/36, System/38
Operating System: SSP
Memory Required: 20K bytes
Source Language: RPG-II
Source Code Available: Yes
Price: $3,500
Number Installed: 100
Date First Installed: 1980

BIG SKY DATA SYSTEMS
PAYROLL
Specific Application: Payroll
Specific Industry: Government
System Requirements: Alpha Micro
Operating System: AMOS
Memory Required: 40K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 24
Date First Installed: June 1980
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS BOOKKEEPER PAYROLL PACKAGE
System Requirements: Billings
Operating System: BOSS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: 1982
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS NETWORK PAYROLL PACK
Specific Application: Network Payroll
System Requirements: Billings
Operating System: BOSS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: 1982

BRIDGE COMPUTER SYSTEMS, INC.
AGRICULTURE PAYROLL
Specific Industry: Agriculture
System Requirements: DG; IBM System/34, System/36
Operating System: Bliss; BSP
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $16,800
Number Installed: 30
Date First Installed: 1974
(See Vendor Profile Page V-13)

CALTEC, INC.
CONSTRUCTION PAYROLL SYSTEM
Specific Application: Construction Payroll
Specific Industry: Construction
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes; $7,500
Purchase Terms: Purchase
Price: $8,000
Number Installed: 12
Date First Installed: January 1982
(See Vendor Profile Page V-15)

CCH COMPUTAX
BETA PAYROLL CHECKWRITING
Specific Application: Payroll Checkwriting
System Requirements: Burroughs B90, B900, B1900
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No

Purchase Terms: Purchase
Price: $2,150
Date First Installed: 1979
(See Vendor Profile Page V-16)

C. B. SYSTEMS, INC.
PAYROLL
Specific Application: Payroll
System Requirements: Honeywell Level 6
Operating System: GCOS-400
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 65
Date First Installed: 1978
(See Vendor Profile Page V-16)

CHAMP SYSTEMS, INC.
PAYROLL
System Requirements: Basic 4
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 6
Date First Installed: 1980
(See Vendor Profile Page V-17)

CHILSON'S MANAGEMENT CONTROLS, INC.
CMC PAYROLL SYSTEM
System Requirements: Datapoint 1550
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $950
Date First Installed: January 1978
(See Vendor Profile Page V-17)

CISC ASSOCIATES, INC.
PPR/3000
Specific Application: Multifund Payroll With Labor Distribution
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes; $3,000
Purchase Terms: Purchase
Price: $6,000
Number Installed: 35
Date First Installed: 1977
(See Vendor Profile Page V-16)

CISC ASSOCIATES, INC.
PR/3000
Specific Application: Multicompany Payroll With Labor Distribution
System Requirements: HP 3000
Operating System: MPE
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes; $3,000
Purchase Terms: Purchase
Price: $6,000
Number Installed: 35
Date First Installed: September 1977

C. M. COMPUTERS, INC.
PAYROLL
System Requirements: DG; IBM
Operating System: RDOS; Super/DOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: 1982
(See Vendor Profile Page V-16)

COLLIER — JACKSON, INC.
CJ/PAYROLL
Specific Application: Payroll Processing and Reporting System
System Requirements: DEC VAX; HP 3000
Operating System: VMS; MPE
Memory Required: 32K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 220
Date First Installed: 1977
(See Vendor Profile Page V-16)

COLUMBINE SYSTEMS, INC.
PAYROLL
System Requirements: IBM System/32, System/34, System/36, System/38
Operating System: SSP; CPF
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Lease
Number Installed: 300
Date First Installed: 1974
(See Vendor Profile Page V-16)

COMMERCIAL COMPUTER SYSTEMS
SECONDTIME-PAYROLL
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $895
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-16)

COMMERCIAL SYSTEMS GROUP, INC.
PAYROLL
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMPREE OPTICAL DATA
WIPE I AND II
Specific Application: Piecework Payroll, Inventory Control, Payroll System
Specific Industry: Retail
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $16,000
Number Installed: 6
Date First Installed: 1980
(See Vendor Profile Page V-20)

COMPUPRACT
PAYROLL
Specific Application: Payroll
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 50 Series, 2250, 250
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Info Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMPU-SHARE, INC.
PAYROLL (PY-11 - VERSION 3.0)
System Requirements: DEC PDP-11/23, VAX
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 100
Date First Installed: June 1979
(See Vendor Profile Page V-21)

COMPUSHARE, INC.
COMPUCARE
Specific Application: Payroll, Accounts Payable
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Number Installed: 20
Date First Installed: December 1979

COMPUSHARE, INC.
COMPUCHART
Specific Application: Payroll, Accounts Payable
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Number Installed: 20
Date First Installed: December 1979

COMPUTEK COMPUTING CORP.
PAYROLL
System Requirements: IBM 370
Source Language: Cobol
Source Code Available: Yes

SOFTWARE SOLUTIONS FOR SPERRY COMPUTER SYSTEMS

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FICON
FINANCIAL COMMUNICATIONS NETWORK, INC

Payroll

Purchase Terms: Rental
Number Installed: 200
Date First Installed: 1974
(See Vendor Profile Page V-21)

COMPUTER ACCOUNTING SYSTEMS (CPAS)
PAYROLL
Specific Application: Payroll
System Requirements: IBM System/3, System/38, System/34, System/32
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,200
Number Installed: 100
Date First Installed: 1971
(See Vendor Profile Page V-21)

COMPUTER BROKERS, INC.
PAYROLL
Specific Industry: Medical
System Requirements: TI; Altos
Operating System: DX-10
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $1,500
(See Vendor Profile Page V-22)

COMPUTER CONCEPTS & SERVICES, INC. (CSSI)
GOVERNMENTAL PAYROLL
Specific Application: Payroll
Specific Industry: Government
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 42K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 25
Date First Installed: January 1983
(See Vendor Profile Page V-22)

COMPUTER DATA CORP.
CDC-HUMAN RESOURCE (COMPUTER SYSTEMS)
Specific Application: Payroll
System Requirements: DEC VAX; HP 3000
Operating System: VMS; MPE IV
Memory Required: 512K bytes
Source Language: Cobol II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $15,000
Number Installed: 27
Date First Installed: September 1978
(See Vendor Profile Page V-23)

COMPUTER RESOURCES & TECHNOLOGY, INC.
PAYROLL-PR82
Specific Application: Payroll
System Requirements: IBM System/36, System/34
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 10
Date First Installed: July 1980
(See Vendor Profile Page V-24)

COMPUTER RESOURCES CORP.
PAYROLL
Specific Application: Payroll, Tax Reporting
System Requirements: IBM 4331, 370
Operating System: DOS/VS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,750
Number Installed: 5
Date First Installed: 1974
(See Vendor Profile Page V-24)

COMPUTER SERVICE CONSULTANTS, INC.
PAYROLL
System Requirements: Prime 300, 400, 550, 750
Operating System: Primos
Memory Required: 64K bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 1
Date First Installed: 1982
(See Vendor Profile Page V-25)

COMPUTER SERVICES CORP.
PAYROLL
System Requirements: TI; DEC
Operating System: DX-10; DNOS
Memory Required: 10K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 300
Date First Installed: 1976
(See Vendor Profile Page V-25)

COMPUTER SYSTEMS, INC.
PAYROLL
Specific Application: Payroll
System Requirements: IBM System/34, System/38
Operating System: SSP; SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 10
Date First Installed: 1978
(See Vendor Profile Page V-26)

COMPUTING RESOURCES, INC.
CUSTOM PAYROLL SYSTEM
Specific Industry: Banking/Financial
System Requirements: IBM 4300 Series
Operating System: OS/VS1
Memory Required: 300K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $20,000
Date First Installed: 1972
(See Vendor Profile Page V-27)

COMPUTRON TECHNOLOGIES CORP.
CAS/IV PAYROLL
Specific Application: Multicompany Payroll System
System Requirements: Wang VS; DEC VAX
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 20
Date First Installed: March 1980
(See Vendor Profile Page V-28)

CONCORD MANAGEMENT SYSTEMS, INC.
PAYROLL
Specific Application: Payroll
Specific Industry: Construction
System Requirements: IBM System/34, PC; TI 990, PC
Operating System: SSP; DX-10
Memory Required: 128K bytes
Source Language: Cobol , RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $3,000
Number Installed: 300
Date First Installed: 1973
(See Vendor Profile Page V-28)

CONDATA, INC.
PAYRYTE
System Requirements: IBM; NAS
Operating System: CICS
Memory Required: 4.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $49,000
Number Installed: 100
Date First Installed: 1969
(See Vendor Profile Page V-28)

CONSOLIDATED INFORMATION CO.
PAY/36 INTERACTIVE PAYROLL SYSTEM
System Requirements: IBM System/36
Operating System: CPF
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,000
Number Installed: 7
Date First Installed: January 1982
(See Vendor Profile Page V-29)

CONSTRUCTION COMPUTER ACCOUNTING SERVICES INC
CCAS CONSTRUCTION - PAYROLL
Specific Industry: Construction
System Requirements: HP
Operating System: MPE IV
Source Language: RPG-, Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1971
(See Vendor Profile Page V-29)

CONSTRUCTION COMPUTER CONTROL CORP.
PAYROLL
Specific Industry: Construction
System Requirements: Burroughs 5900, 6900, 7900
Operating System: MCP
Source Language: Cobol, Algol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Time-Sharing
Number Installed: 350
Date First Installed: 1969

CONTRACT COMPUTER SYSTEMS, INC.
PAYROLL
System Requirements: Prime
Operating System: Primos
Memory Required: 64K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 3
Date First Installed: September 1980
(See Vendor Profile Page V-29)

CORRUGATED SERVICES CORP.
MCBA - PAYROLL
System Requirements: Wang 2200, VS
Memory Required: 32K bytes
Source Language: Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 15
Date First Installed: September 1981
(See Vendor Profile Page V-30)

CREATIVE DATA SYSTEMS, INC.
PAYROLL
System Requirements: IBM System/34, System/38, System/36
Operating System: SSP
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 30
Date First Installed: June 1979
(See Vendor Profile Page V-31)

CROWN SOFTWARE SYSTEMS, INC.
PAYROLL
System Requirements: Datapoint 8000 Series
Operating System: RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 30
Date First Installed: 1978
(See Vendor Profile Page V-31)

CRS WEST, INC.
PAYROLL
System Requirements: IBM System/34, System/36, System/38
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Date First Installed: September 1979
(See Vendor Profile Page V-31)

CTI LTD., INC.
ACTION/PAYROLL
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 16
Date First Installed: 1977
(See Vendor Profile Page V-32)

CTI LTD., INC.
PAYROLL FOR S/34 REPORTS & SYSTEM CAPABILITY
Specific Industry: Construction
System Requirements: IBM
Operating System: CPF
Memory Required: 512K bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $7,500
Date First Installed: 1981

CUSTOMATION, INC.
PAYROLL
Operating System: DOS/RMS
Memory Required: 64K bytes
Source Language: Databus, Datashare
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-32)

CUSTOM BUSINESS SYSTEMS, INC.
PAYROLL
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 32K bytes
Source Language: Wang Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 90
Date First Installed: January 1983
(See Vendor Profile Page V-32)

CUSTOM COMPUTING, INC.
PAYROLL
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $695 to $1,950
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-32)

CUSTOM PROGRAMMING GROUP, INC.
TIM (TIME INFORMATION MANAGEMENT)
Specific Application: Time-Keeping For Payroll Purposes
System Requirements: Four Phase; IBM System/34
Operating System: MFE; SSP; IDOS
Memory Required: 964K bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Lease
Price: $16,000
Number Installed: 9
Date First Installed: September 1980
(See Vendor Profile Page V-32)

CYBERNETICS, INC.
PAYROLL
Operating System: Unix; RM/COS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Date First Installed: 1981
(See Vendor Profile Page V-33)

DARCOR
INTERACTIVE PAYROLL SYSTEM
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 51
Date First Installed: September 1978
(See Vendor Profile Page V-33)

DATA ASSOCIATES, INC.
PAYROLL
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,500
Number Installed: 1
Date First Installed: July 1983
(See Vendor Profile Page V-34)

DATA COMMUNICATIONS CORP.
PAYROLL
Specific Industry: Banking/Financial, Broadcasting
System Requirements: DG Eclipse; DG S140
Operating System: RDOS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 125
Date First Installed: 1981
(See Vendor Profile Page V-35)

DATACON OF ST. MELOIR, INC.
PAYMASTER
System Requirements: HP 3000
Operating System: MPE
Memory Required: 500K bytes
Source Language: Cobol, RPG
Source Code Available: Yes; $2,500
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: November 1981
(See Vendor Profile Page V-35)

DATALOGIC, INC.
DATALOGIC PAYROLL PACKAGE
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $5,095
Number Installed: 1
Date First Installed: February 1984
(See Vendor Profile Page V-36)

DATA MANAGEMENT DESIGN, INC.
PAYROLL SYSTEM
Specific Industry: Government
System Requirements: Wang 2200, VS, PC
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-36)

DATAMATION SERVICES, INC.
PAYROLL
Specific Application: Payroll
Specific Industry: Manufacturing, Engineering, Wholesale/Distribution, Construction
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 1M bytes
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $10,000
Number Installed: 25
Date First Installed: January 1978
(See Vendor Profile Page V-36)

DATAMERICA CORP.
DATAMERICA PAYDAY PAYROLL
Specific Application: Restaurant Payroll
Specific Industry: Banking/Financial
System Requirements: NCR
Operating System: IMOS; IRX; ITX; RM/COS
Memory Required: 92K bytes
Source Language: Cobol Ansi 4
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,850 to $2,100
Number Installed: 500
Date First Installed: October 1979
(See Vendor Profile Page V-36)

DATA PROCESSING CORP. OF DELAWARE VALLEY
PAYROLL
System Requirements: Burroughs
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Lease
Date First Installed: 1969
(See Vendor Profile Page V-37)

DATA PROCESSING SERVICES
PAYROLL
System Requirements: IBM System/36, System/34, System/38
Source Language: RPG-III, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $4,500
Date First Installed: 1978
(See Vendor Profile Page V-37)

DATAREX COMPUTER SYSTEMS
PAYROLL SYSTEM
Specific Application: Payroll
System Requirements: IBM System/3, System/32, System/34
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: Yes; $3,500
Purchase Terms: Purchase; Rental; Lease
Price: $3,500
(See Vendor Profile Page V-37)

DATATEK SYSTEMS, INC.
PAYROLL
System Requirements: NCR 101, 8200; Burroughs
Operating System: IMOS
Source Language: NEAT/3, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 50
Date First Installed: 1973
(See Vendor Profile Page V-38)

DATATRAC CORP.
DATASTAT PAYROLL
System Requirements: DEC PDP-11
Operating System: TSX-11+
Memory Required: 64K bytes
Source Language: Dibol , Cobol
Purchase Terms: Purchase
Price: $1,500
Number Installed: 40
Date First Installed: 1977
(See Vendor Profile Page V-38)

DATAVAC, INC.
PAYROLL
System Requirements: IBM System/34
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes; $1,000
Purchase Terms: Purchase
Price: $3,000
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-38)

DATAX, INC.
PAYBOLL
Specific Industry: Engineering, Retail, Construction, Government
System Requirements: Burroughs
Operating System: CMS
Memory Required: 32K bytes
Source Language: RPG-II , Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1972
(See Vendor Profile Page V-38)

DATEX, INC.
INTERACTIVE PAYROLL
System Requirements: IBM System/34
Source Language: RPG-II
Source Code Available: Yes

Payroll

Purchase Terms: Purchase
Price: $3,500
(See Vendor Profile Page V-36)

BA-TRONICS
PAYROLL AND COST
System Requirements: Datapoint
Operating System: Datashare
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $5,000
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-39)

BAYER GROTH & ASSOCIATES, INC.
PAYROLL
System Requirements: IBM System/34, System/32, System/36
Operating System: SSP; OCL
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1977
(See Vendor Profile Page V-39)

BEALERS MANAGEMENT SERVICES
PAYROLL
Specific Industry: Energy
System Requirements: Wang VS, PC, 2200
Operating System: OS/VS; OS/VS; OS/VS
Memory Required: 32K bytes
Source Language: Basic 2 , Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 43
Date First Installed: September 1981
(See Vendor Profile Page V-39)

BELTA COMPUTING SYSTEMS, INC.
PAYROLL
Specific Application: Accounting and Booking
System Requirements: DEC PDP, LSI, VAX
Operating System: Mumps
Memory Required: 192K bytes
Source Language: M/11
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 5
Date First Installed: 1983
(See Vendor Profile Page V-40)

BESKIN SYSTEMS, INC.
DSI PAYROLL
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $3,500
Number Installed: 15
Date First Installed: September 1978
(See Vendor Profile Page V-40)

B. F. BONAVARA CO.
PAYROLL
System Requirements: IBM System/3
Operating System: DOS
Memory Required: 32K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Rental
Number Installed: 3
Date First Installed: 1981
(See Vendor Profile Page V-40)

BNI COMPUTING SERVICE.
PAYROLL
System Requirements: IBM 360, 370
Operating System: DOS/VS
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 25
Date First Installed: June 1977
(See Vendor Profile Page V-40)

BIGITAL COMMUNICATIONS ASSOCIATES, INC. (D.C.A.)
PAYROLL II
System Requirements: Data General
Operating System: RDOS; AOS/VS; DOS; AOS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 100
Date First Installed: 1979
(See Vendor Profile Page V-41)

BIMENSION BATA, INC.
RAMS - PAYROLL
Specific Industry: Food Processing
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 96K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-41)

BISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
PAYROLL
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 600
(See Vendor Profile Page V-42)

BIVERSIFIED ELECTRONICS, INC.
PAYROLL
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RT-11
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 50
Date First Installed: 1976
(See Vendor Profile Page V-42)

BLH SYSTEMS, INC.
PAYROLL
Specific Industry: Government
System Requirements: IBM System/34, System/38
Operating System: SSP
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,800
Number Installed: 54
Date First Installed: July 1980
(See Vendor Profile Page V-42)

BPCS, INC.
PAYROLL
Specific Application: Payroll
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 35
Date First Installed: 1978
(See Vendor Profile Page V-43)

B. F. PAYNTER & ASSOCIATES, INC.
PAYNTER-CAS-CONSTRUCTION PAYROLL
Specific Industry: Construction
System Requirements: Wang 2200 Series
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $5,000
Number Installed: 5
Date First Installed: December 1976
(See Vendor Profile Page V-43)

BREBATA, INC.
PAYROLL
Specific Industry: Wholesale/Distribution, Beverage
System Requirements: IBM System/32, System/34, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Date First Installed: 1981
(See Vendor Profile Page V-44)

BRITRON ENGINEERING, INC.
PAYROLL SYSTEM
System Requirements: Datapoint 1560, 4630
Operating System: Datashare
Memory Required: 96K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: September 1982
(See Vendor Profile Page V-45)

BROOKS, INC.
2PR
Operating System: Multia
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,000
Number Installed: 45
Date First Installed: 1978
(See Vendor Profile Page V-45)

BROWN MANAGEMENT SYSTEMS
PAYROLL
System Requirements: DEC PDP, Micro 11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 80
Date First Installed: 1979
(See Vendor Profile Page V-45)

FRANKLEN COMPUTER SYSTEMS
PAYROLL
System Requirements: DEC PDP-11
Operating System: RT-11; CTS-300
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500 to $3,000
Number Installed: 50
Date First Installed: 1981
(See Vendor Profile Page V-47)

GENERAL SYSTEMS CORP.
PAYROLL
Specific Industry: Government, Associations Privés
System Requirements: Northern Telecom; NCR
Operating System: Unix; VRX
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1973
(See Vendor Profile Page V-46)

GENERATED SYSTEMS, INC.
PAYMASTER
System Requirements: HP 3000; Sperry; IBM; Wang
Operating System: OS/VS; DOS; EDX; OS/VS
Source Language: Cobol, Assembler
Source Code Available: Yes
Date First Installed: 1971
(See Vendor Profile Page V-46)

GENESYS SOFTWARE SYSTEMS, INC.
GENESYS PAYROLL ACCOUNTING
Specific Application: Payroll Accounting
System Requirements: IBM 370, 4300, 303X
Operating System: OS/VS
Memory Required: 256K bytes

Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 400
Date First Installed: 1972
(See Vendor Profile Page V-49)

GSW SYSTEMS, INC.
ASAP - PAYROLL
System Requirements: STI 8000, 5000
Operating System: VRM; Mutlus
Memory Required: 6.4M bytes
Source Language: Extended Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 50
Date First Installed: July 1979
(See Vendor Profile Page V-50)

HARRIS DATA SERVICE
PAYROLL
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $5,000
Number Installed: 125
Date First Installed: October 1976
(See Vendor Profile Page V-51)

HEALTH DATA NETWORK
PAYROLL
Specific Industry: Medical
System Requirements: Honeywell 66/60
Operating System: GCOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: 1971
(See Vendor Profile Page V-51)

HEWLETT-PACKARD CO.
HPPAY
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 15
Date First Installed: December 1983
(See Vendor Profile Page V-52)

HIGGINS OFFICE PRODUCTS, INC.
PAYROLL
System Requirements: Point 4 Mark III, Mark V, Mark VII
Operating System: Iris; Bits
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-52)

IDEAL SYSTEMS, INC.
PAYROLL
Specific Industry: Rural Electric
System Requirements: Burroughs B90, B900, B1900
Operating System: CMS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 3
Date First Installed: November 1982
(See Vendor Profile Page V-53)

INDEPENDENT COMPUTER SYSTEMS, INC.
PAYROLL
System Requirements: Honeywell VPS 6
Operating System: MOD-400
Memory Required: 40K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $9,000
Number Installed: 85
Date First Installed: 1981
(See Vendor Profile Page V-54)

INFOCON CORP.
INTER ACTIVE PAYROLL
System Requirements: IBM System/38
Operating System: CPF
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $5,000
Number Installed: 6
Date First Installed: September 1983
(See Vendor Profile Page V-54)

INFORMATION SCIENCES, INC.
INSCI PAYROLL SYSTEM
System Requirements: IBM 370, 4300, 303X
Operating System: OS/VS; DOS
Memory Required: 600K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $55,000 to $145,000
Number Installed: 800
Date First Installed: 1974
(See Vendor Profile Page V-55)

INFORMATION SYSTEMS, INC.
PAY 990
System Requirements: TI 990
Operating System: DX-10
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,950
Number Installed: 30
Date First Installed: September 1980
(See Vendor Profile Page V-55)

INNOVATIVE COMPUTING CORP.
ITS PAYROLL
Specific Industry: Truck Load Carriers
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1976
(See Vendor Profile Page V-56)

INTERMED SYSTEMS, INC.
PAYROLL
Specific Industry: Medical
System Requirements: NCR I Series
Operating System: IMOS II; IMOS V; IRX
Memory Required: 96K bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-57)

INTERNATIONAL SOFTWARE NETWORK, INC.
PAYROLL
Specific Application: Interactive Payroll System
Specific Industry: Not Industry Sensitive
System Requirements: IBM System/34, System/36, System/38
Source Language: RPG II, RPG III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 - $5,500
Number Installed: 505
Date First Installed: October 1978
(See Vendor Profile Page V-)

JAMES E. MATTHEWS, LTD.
PAYROLL
Specific Industry: Retail
System Requirements: IBM System/36, System/34, PC
Operating System: SSP; DOS
Memory Required: 256K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 4
Date First Installed: 1978
(See Vendor Profile Page V-58)

JTS COMPUTER SRVC., INC.
PAYROLL
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/34; Wang VS
Operating System: SSP; VS
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500 to $9,000
Number Installed: 25
Date First Installed: 1980
(See Vendor Profile Page V-59)

KEY MANAGEMENT, INC.
PAYROLL (PAY34)
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 27K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 9
Date First Installed: January 1980
(See Vendor Profile Page V-60)

KLAMS, GILLMAN AND GOSSENTER
CPAS PAYROLL SYSTEM
System Requirements: IBM System/36
Operating System: SSP
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500 to $5,000
Number Installed: 100
Date First Installed: 1972
(See Vendor Profile Page V-61)

LA CROSSE COMPUTER SYSTEMS, INC.
CLIENT PAYROLL SYSTEM
System Requirements: DG Nova 4X, Eclipse 320
Operating System: RDOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 2
Date First Installed: 1983
(See Vendor Profile Page V-61)

LAWRENCE DATA SERVICES, INC.
PAYROLL
System Requirements: Datapoint 5600, 6600
Operating System: DOS
Memory Required: 128K bytes
Source Language: Datatext
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,500
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-62)

LAWSON ASSOCIATES, INC.
PAYROLL
System Requirements: IBM Mainframes, System/36; Burroughs
Operating System: OS/VS; DOS/VSE; CPF; MCP
Source Language: RPG-III, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 110
Date First Installed: 1981
(See Vendor Profile Page V-62)

LINTON SHAFER COMPUTER SERVICES, INC.
PAYROLL CHECKWRITING
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 32K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,800
Number Installed: 250,000
Date First Installed: 1978
(See Vendor Profile Page V-62)

MADISON DATA SYSTEMS, INC.
PAYROLL
Specific Industry: Real Estate
System Requirements: DG

Payroll

Operating System: AOS; DOS; AOS/VS; RDOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
(See Vendor Profile Page V-84)

MANAGEMENT COMPUTER SERVICE, INC.
PAYROLL
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic, Basic Plus II
Purchase Terms: Purchase; Rental; Lease
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-84)

MANAGEMENT PLANNING SYSTEMS
PAYROLL
System Requirements: HP 3000; Tandem; IBM 4341
Operating System: MPE; Guardian; DOS; OS/VS
Source Language: RPG-II, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 10
Date First Installed: 1972
(See Vendor Profile Page V-85)

MANAGEMENT SCIENCE AMERICA, INC. (MSA)
THE MSA INTERNATIONAL PAYROLL SYSTEM
System Requirements: IBM 360, 370, 4300; Sperry 1100
Operating System: DOS; 1100 OS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
(See Vendor Profile Page V-85)

MANAGEMENT SCIENCE AMERICA, INC. (MSA)
THE MSA PAYROLL SYSTEM
Specific Industry: Manufacturing, Banking/Financial, Medical, Insurance, Education, Government, Nonprofit Organizations
System Requirements: IBM 360, 370; Burroughs; Honeywell 66/6000; Sperry 1100
Operating System: OS/VS
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1,381
Date First Installed: September 1970

MANAGEMENT SERVICES, INC.
PAYROLL
System Requirements: IBM 370; DEC PDP-11/70
Operating System: DOS; RSTS/E
Source Language: Basic Plus
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,200 to $1,500
Number Installed: 500
(See Vendor Profile Page V-85)

MANAGEMENT SYSTEMS, INC.
OFFICE TEMPORARY
System Requirements: IBM 4300, Series/1, PC; DEC PDP
Operating System: Pick
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $50,000
Number Installed: 30
(See Vendor Profile Page V-85)

MARINE DATA SYSTEMS
CREW PAYROLL
Specific Industry: Shipping
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 30K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Timeshare
Price: $5,000 to $40,000
Number Installed: 12
Date First Installed: 1982
(See Vendor Profile Page V-86)

MARTIN MARIETTA DATA SYSTEMS
MAS-PAYROLL
System Requirements: IBM 43XX, 303X; DEC VAX; HP 3000
Operating System: DOS/VSE; MVS; VMS; MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1976
(See Vendor Profile Page V-86)

MARYLAND COMPUTER SERVICES, INC.
PAYROLL
System Requirements: HP 250
Source Language: HP Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 15
Date First Installed: 1983
(See Vendor Profile Page V-86)

MAS, INC.
CLIENT-WRITE UP
Specific Application: After-the-Fact Payroll Reporting, General Ledger
System Requirements: DEC PDP-8, PDP-11
Operating System: CTS-300
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 75
Date First Installed: 1976
(See Vendor Profile Page V-86)

MAS, INC.
PAYROLL
System Requirements: DEC PDP-8, PDP-11
Operating System: CTS-300
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1976

MAYGRAS & HITTLE, INC.
PAYROLL
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 33
Date First Installed: 1980
(See Vendor Profile Page V-87)

MCSA
PAYROLL
System Requirements: Wang VS; HP 3000; DEC PDP-11, VAX
Operating System: VS; MPE; RSTS/E; VMS
Memory Required: 32K bytes
Source Language: Dibol, Softbol, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $900 to $6,000
Number Installed: 9,000
Date First Installed: 1974
(See Vendor Profile Page V-87)

MCCORMACK & DODGE CORP.
HR/M/PAYROLL
Specific Application: Payroll With Data Base Mangament System
System Requirements: IBM
Operating System: OS/VS; DOS
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $84,000
Date First Installed: 1984
(See Vendor Profile Page V-87)

MDS, INC.
MDS PAYROLL
Specific Industry: Banking/Financial
System Requirements: Data Point
Operating System: RMS
Memory Required: 48K bytes
Source Language: Cobol, Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 13
Date First Installed: 1979
(See Vendor Profile Page V-88)

MEDICAL INFORMATION SYSTEMS, INC.
PAYROLL
System Requirements: IBM System 3
Operating System: OCL
Memory Required: 16K bytes
Source Language: RPG-II
Purchase Terms: Lease
(See Vendor Profile Page V-88)

METRO SYSTEMS, INC.
PAYROLL
Specific Industry: Oil and Gas
System Requirements: IBM System/36; DEC VAX; Honeywell; Perkin
Operating System: SSP; VMS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 200
Date First Installed: 1976
(See Vendor Profile Page V-88)

MHA SOFTWARE SERVICES, INC.
PAYROLL
System Requirements: IBM 5280
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes; $500
Purchase Terms: Purchase
Price: $500
Number Installed: 35
Date First Installed: 1981
(See Vendor Profile Page V-88)

MICHIGAN BUSINESS SYSTEMS & SOFTWARE, INC.
Specific Application: Payroll
System Requirements: Burroughs; DEC PDP-11
Operating System: CMS; RSTS/E
Source Language: Dibol, Cobol, RPG-II, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000 to $2,500
Number Installed: 5
Date First Installed: 1976
(See Vendor Profile Page V-88)

MID AMERICA BUSINESS COMPUTER, INC.
PAYROLL
System Requirements: Data General
Operating System: ICOS; RDOS; AOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-70)

MINI-COMPUTER BUSINESS APPLICATIONS, INC.
PAYROLL
System Requirements: DEC; Wang VS; HP
Operating System: RSTS/E; VMS; MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1,000
Date First Installed: 1981
(See Vendor Profile Page V-72)

MINI-COMPUTER SUPPORT GROUP, INC.
PAYROLL
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes

Purchase Terms: Purchase
Price: $1,350
Number Installed: 75
Date First Installed: 1979
(See Vendor Profile Page V-72)

ADCORE DATA SYSTEMS, INC.
PAYROLL PROCESSING SYSTEM
System Requirements: NCR Criterion
Operating System: VRX
Memory Required: 1.0M bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000
Number Installed: 20
Date First Installed: 1980
(See Vendor Profile Page V-73)

MULTICEPT CORP.
PAYROLL
Operating System: BOSS
Memory Required: 64K bytes
Source Language: Micro Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Date First Installed: September 1979
(See Vendor Profile Page V-74)

MULTI-SYSTEMS
PAYROLL
System Requirements: TI 990; Prime; IBM
Operating System: DX-10; Primos; MVS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $3,000
Number Installed: 33
Date First Installed: September 1979
(See Vendor Profile Page V-74)

MYCRO-TEK
PAYROLL
System Requirements: Burroughs
Operating System: CMS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 90
Date First Installed: September 1977
(See Vendor Profile Page V-74)

NATIONAL DATA PROCESSING CORP.
GENERAL PAYROLL SYSTEM
Specific Application: DG Management, Office Sales Payroll
System Requirements: Burroughs B1000
Operating System: MCP
Memory Required: 256K bytes
Source Language: Cobol 66
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000 to $4,000
Number Installed: 4
Date First Installed: September 1982
(See Vendor Profile Page V-74)

NATIONAL DATA SERVICORP, INC.
PAYROLL
System Requirements: Burroughs
Operating System: MCP
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 8
Date First Installed: January 1983
(See Vendor Profile Page V-74)

NDA CORP.
MAXICOM PAYROLL
Specific Application: Payroll
Specific Industry: Manufacturing
System Requirements: DEC PDP, VAX
Operating System: VMS; RSTS/E
Memory Required: 156K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
(See Vendor Profile Page V-75)

NEAL NELSON & ASSOCIATES
PAYROLL
Operating System: Unix
Memory Required: 256K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 2
Date First Installed: July 1983
(See Vendor Profile Page V-75)

NEWPORT WEST DATA SERVICES, INC
PAYROLL
System Requirements: DG
Operating System: RDOS; AOS; AOS/VS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 4
Date First Installed: 1981
(See Vendor Profile Page V-75)

NORTHEAST DATACOM, INC.
PAYROLL
Specific Application: Payroll
System Requirements: Wang 2200 MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-76)

NORTHEASTERN DATA PROCESSING, INC.
PAYROLL
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-76)

NU-COMP SYSTEMS, INC.
PAYROLL
Specific Industry: Banking/Financial
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-77)

ODYSSEY SYSTEMS, INC.
PAYROLL
Specific Industry: Manufacturing
System Requirements: EDS Point 4; DG Nova; Litton; Nedorf
Operating System: Iris; IOS; NOS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-77)

O. R., INC.
STAFF PAYROLL
Specific Industry: Rehabilitation
System Requirements: Gould Concept/32
Memory Required: 16K bytes
Source Language: BAL, RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 10
Date First Installed: July 1982
(See Vendor Profile Page V-78)

O-MP SYSTEMS
PAYROLL
System Requirements: STI 8000, 6000
Operating System: Unix
Memory Required: 64K bytes
Source Language: Basic, C
Source Code Available: No
Purchase Terms: Purchase
Price: $3,250
Number Installed: 8
Date First Installed: January 1982
(See Vendor Profile Page V-78)

PACIFIC AREA COMPUTER SERVICE, INC.
PAYROLL
System Requirements: HP 3000
Operating System: MPE IV; MPE V
Source Language: Basic
Purchase Terms: Purchase; Lease
Price: $5,000
(See Vendor Profile Page V-78)

PARA RESEARCH, INC.
PAYROLL
System Requirements: IBM System/34, System/36, System/38
Operating System: CPF; SSP
Memory Required: 32K bytes
Source Language: RGP II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $2,000
Date First Installed: 1982
(See Vendor Profile Page V-79)

PARK AVENUE DATA SERVICES, INC.
PAYROLL
Specific Industry: Small Business
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 9
Date First Installed: September 1983
(See Vendor Profile Page V-79)

PERFECT SOFTWARE SOLUTIONS
PAYROLL
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Price: $4,900
Number Installed: 6
Date First Installed: June 1982
(See Vendor Profile Page V-80)

PERFORMANCE MANAGEMENT, INC.
PAYROLL
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-80)

PETROCOMP SYSTEMS
PAYROLL
Specific Application: Payroll
Specific Industry: Oil and Gas
System Requirements: TI Business System Series, 800 Series
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,800
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-81)

PLYCOM SERVICES, INC.
PAYROLL
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Memory Required: 16K bytes
Source Language: VAX-Basic, Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200 to $7,500
Number Installed: 100
Date First Installed: 1978
(See Vendor Profile Page V-82)

PSI COMPUTER SERVICES CO.
PAYROLL
Specific Industry: Government
System Requirements: DEC PDP-11
Operating System: CTS-300; CTS-500; RSTS/E; RT-11
Source Language: Dibol

Payroll

Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 4
Date First Installed: 1980
(See Vendor Profile Page V-82)

PRODUCTION SYSTEMS, INC.
PAYROLL
Operating System: Unix
Memory Required: 256K bytes
Source Language: RM Cobol
Source Code Available: Yes; $4,000
Purchase Terms: Purchase
Price: $2,000
Number Installed: 100
Date First Installed: March 1980
(See Vendor Profile Page V-83)

PROFESSIONAL BUSINESS COMPUTER SYSTEMS, INC.
PAYROLL
Specific Industry: Wholesale/Distribution, Accounting
System Requirements: TI DS990
Operating System: DX-10; Unix
Memory Required: 256K bytes
Source Language: Cobol, RPG
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-83)

PROFESSIONAL COMPUTER SOLUTIONS, INC.
PAYROLL
Specific Industry: City Government
System Requirements: IBM System/38, System/36, System/34
Operating System: SSP; CPF
Memory Required: 64K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 19
Date First Installed: 1978
(See Vendor Profile Page V-83)

PROFESSIONAL COMPUTER SOLUTIONS, INC.
PAYROLL
System Requirements: IBM System/34, System/36
Operating System: SSP; CPF
Memory Required: 64K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 19
Date First Installed: 1979

PRO TYM SYSTEM
PAYROLL ACCUMULATION
Specific Application: Multiple Company Payroll
Operating System: Iris
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,995
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-84)

PRO TYM SYSTEM
PAYROLL WITH CHECKWRITING
Specific Application: Payroll With Checkwriting
Operating System: Iris
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,995
Number Installed: 5
Date First Installed: 1977

QUINTREX DATA SYSTEMS
PAYROLL
Specific Industry: Telephone
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 96K bytes
Source Language: Forth
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,600
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-84)

QUOBATA
PAY
Specific Industry: Nonprofit Organizations
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 256K bytes
Source Language: Basic+, Macro, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $7,650
Number Installed: 35
Date First Installed: 1975
(See Vendor Profile Page V-84)

R. A. KOTTEMANN & ASSOCIATES, INC.
PAYROLL
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 5
Date First Installed: 1977
(See Vendor Profile Page V-85)

RAPID DATA, INC.
PAYROLL ACTIVE
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 45
Date First Installed: 1977
(See Vendor Profile Page V-85)

REALWORLD CORP.
REALWORLD PAYROLL
Operating System: RT-11; Oasis
Memory Required: 64K bytes
Source Language: RM Cobol, Microfocus III
Source Code Available: Yes; $1,000
Purchase Terms: Purchase
Price: $695
Number Installed: 6,000
Date First Installed: October 1981
(See Vendor Profile Page V-86)

RESOURCE DYNAMICS, INC.
PAYROLL
System Requirements: Datapoint
Operating System: RMS/DOS
Memory Required: 256K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,250 to $2,450
Number Installed: 5
Date First Installed: March 1982
(See Vendor Profile Page V-86)

RIZZO DATA SYSTEMS CORP.
PAYROLL
Specific Application: Payroll
System Requirements: IBM System/34, System/36
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 10
Date First Installed: February 1981
(See Vendor Profile Page V-87)

RIZZO DATA SYSTEMS CORP.
PIECEWORK PAYROLL SYSTEM
Specific Industry: Manufacturing
System Requirements: IBM System/34, System/36
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000 to $20,000
Number Installed: 10
Date First Installed: 1980

RMF CORP.
RMPRS PAYROLL P/R SYSTEM
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; RT-11; VMS; IAS
Memory Required: 28K bytes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 5
Date First Installed: 1977
(See Vendor Profile Page V-87)

SAN DIEGO SOFTWARE
PAYROLL PR
System Requirements: IBM 5110, 5120
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 50
Date First Installed: 1981
(See Vendor Profile Page V-87)

SAYLER THORSTENSON & CO.
PAYROLL
System Requirements: IBM System/34
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 40
Date First Installed: 1980
(See Vendor Profile Page V-88)

SCIENCE MANAGEMENT CORP.
THOROUGHBRED PAYROLL
Operating System: Unix
Memory Required: 20K bytes
Source Language: SMC Thoroughbred
Source Code Available: Yes
Number Installed: 1,600
Date First Installed: 1977
(See Vendor Profile Page V-88)

SMC SOFTWARE SYSTEMS
PAYROLL
Specific Application: Payroll
Specific Industry: Wholesale/Distribution
System Requirements: DEC PDP-11; Altos; Zilog
Operating System: RSTS/E; Xenix; ZEUS
Memory Required: 36K bytes
Source Language: SMC Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $595
Date First Installed: 1972
(See Vendor Profile Page V-92)

SOFTWARE SUPPORT SERVICES, INC.
PAYROLL
Specific Industry: Transportation
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: June 1981
(See Vendor Profile Page V-93)

SOLUTION ASSOCIATES, INC.
PAYROLL
System Requirements: IBM System/34, System/36, PC
Operating System: SSP
Memory Required: 24K bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 25
Date First Installed: September 1977
(See Vendor Profile Page V-94)

SPERDATA, INC.
PAYROLL
Specific Application: Payroll
System Requirements: Datapoint
Operating System: DOS
Memory Required: 48K bytes
Source Language: Databus
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 30
Date First Installed: September 1977
(See Vendor Profile Page V-94)

STEPHEN W. LEVY, INC.
PAYROLL/CALIFORNIA
System Requirements: Datapoint
Operating System: DOS
Memory Required: 32K bytes
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $500
Number Installed: 70
Date First Installed: October 1978
(See Vendor Profile Page V-95)

STOLTZ ENTERPRISES, INC.
PAYROLL
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-96)

STROUD AND ASSOCIATES
AGRICULTURAL PAYROLL
Specific Industry: Agriculture
System Requirements: IBM System/23, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic, RPG
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $1,800
Number Installed: 4
Date First Installed: September 1982
(See Vendor Profile Page V-96)

SYSCOM, INC.
PAYROLL
System Requirements: IBM System/23, System/34
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $750 to $2,000
Number Installed: 3
Date First Installed: March 1980
(See Vendor Profile Page V-97)

SYSCOM, INC.
STEVEDOR PAYROLL-SHIPPING LINES
Specific Industry: Transportation; Shipping Lines
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $4,500
Number Installed: 2
Date First Installed: June 1980

SYSCOM, INC.
TRANSPORTATION PAYROLL-BUS LINES
Specific Industry: Transportation; Bus Lines
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $4,500
Number Installed: 2
Date First Installed: July 1980

SYSTEM AUTOMATION CORP.
PAYROLL
System Requirements: HP 3000; Convergent
Operating System: MPE; CTOS
Memory Required: 256K bytes
Source Language: Cobol, Pascal
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Date First Installed: 1979
(See Vendor Profile Page V-98)

SYSTEMS NORTHWEST, INC.
PAYROLL
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E
Source Language: Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 9
(See Vendor Profile Page V-99)

SYSTEMS SPECIALISTS, INC.
PAYROLL
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,500
Number Installed: 40
Date First Installed: 1975
(See Vendor Profile Page V-99)

TELECOMP, INC.
PAYROLL
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,400
Number Installed: 30
Date First Installed: 1977
(See Vendor Profile Page V-101)

THETA BUSINESS SYSTEMS
PAYROLL
System Requirements: DEC PDP-11; HP 1000; Wicat
Operating System: RT-11
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: Yes
(See Vendor Profile Page V-102)

TIDEWATER CONSULTANTS, INC.
FLEX-PAY
System Requirements: DEC PDP-11/70
Operating System: RSTS/E
Memory Required: 40K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 2
Date First Installed: November 1982
(See Vendor Profile Page V-102)

TIDEWATER CONSULTANTS, INC.
SUPERPAY
Specific Application: On-Line Data Entry System For Generic Payroll System With Limited Inquiry Capability
System Requirements: DEC PDP-11/70
Operating System: RSTS/E
Memory Required: 32K bytes
Source Language: Basic Plus II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 1
Date First Installed: January 1983

TIMELINE SYSTEMS, INC.
PAYROLL
Specific Industry: Construction
System Requirements: TI Business System
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Monthly License
Price: $4,200
Number Installed: 345
Date First Installed: February 1980
(See Vendor Profile Page V-102)

TIMELINE, INC.
PAYROLL
System Requirements: DEC Micro PDP-11/23, DEC Micro PDP-11/44
Operating System: RSTS/E
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $2,500
Date First Installed: 1977
(See Vendor Profile Page V-103)

TIME SHARE COMPUTER SYSTEMS
EASE PAYROLL
Operating System: Pick
Memory Required: 64K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 40
Date First Installed: 1980
(See Vendor Profile Page V-102)

TIMESHARING CONSULTANTS
PAYROLL
System Requirements: Decsystem 20
Operating System: TOPS-20
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12
Date First Installed: September 1978
(See Vendor Profile Page V-102)

TRI. DATA SERVICES, INC.
PAYROLL
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $6,000 to $8,000
Number Installed: 15
Date First Installed: 1977
(See Vendor Profile Page V-103)

TSI TECHNICAL SUPPORT, INC.
CICS PAYROLL
System Requirements: IBM
Operating System: DOS/VSE
Memory Required: 100K bytes
Source Language: Cobol
Source Code Available: Yes; $10,000
Purchase Terms: Purchase
Price: $25,000
Number Installed: 6
Date First Installed: January 1979
(See Vendor Profile Page V-104)

UNIQUE DIGITAL TECHNOLOGIES
SPEED II PAYROLL
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: Unix
Memory Required: 1.0M bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,400
Date First Installed: March 1983
(See Vendor Profile Page V-105)

UNISYSTEMS, INC.
PAYROLL
System Requirements: DEC
Operating System: RSTS/E; RT-11
Memory Required: 128K bytes
Source Language: Cobol, Macro, Dibol
Source Code Available: Yes; $500
Purchase Terms: Purchase
Price: $1,000 to $2,500
Number Installed: 6
Date First Installed: January 1980
(See Vendor Profile Page V-105)

UNIVERSAL COMPUTER SERVICE
PAYROLL
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: HP 3000
Operating System: MPE
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $4,500
Number Installed: 2
Date First Installed: 1979
(See Vendor Profile Page V-106)

UNIVERSAL SCIENCE SYSTEMS, INC.
PAYROLL
System Requirements: IBM 360; Burroughs 1100

Memory Required: 256K bytes
Source Language: Basic, Cobol, Autocoder
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
(See Vendor Profile Page V-106)

UP-TIME SYSTEMS, INC.
PAYROLL
System Requirements: DEC PDP-11; DEC VAX
Operating System: TSX-11; VMS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500
Number Installed: 8
Date First Installed: 1982
(See Vendor Profile Page V-106)

VALLEY DATA BASE AGRICULTURAL PAYROLL PACKAGE
Specific Application: Agricultural Accounting, Multiple Earnings and Deduction, Multiple Check Capability
Specific Industry: Agriculture
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Date First Installed: November 1982
(See Vendor Profile Page V-109)

VALLEY DATA BASE
PAYROLL
System Requirements: HP 3000
Operating System: MPE
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Time-Sharing
Price: $2,500

VALUE MANAGEMENT CONSULTANTS, INC.
PAYROLL
Specific Industry: Education, Government, Nonprofit Organizations
Operating System: RDOS; AOS/VS
Memory Required: 64K bytes
Source Language: Interactive Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-106)

VECTOR SYSTEMS CORP.
PAYROLL
System Requirements: IBM 4331
Operating System: VM
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-107)

VISTA SYSTEMS, INC.
AUTOMATIC TIME KEEPING
Specific Industry: Transportation
System Requirements: Prime; DEC VAX
Operating System: Primos; VMS; Unix
Memory Required: 500K bytes
Source Language: Fortran 77
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 4
Date First Installed: September 1983
(See Vendor Profile Page V-107)

WCS COMPUTER SERVICES, INC.
PAYROLL
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
(See Vendor Profile Page V-108)

WICHITA SOFTWARE CORP.
PAYROLL
System Requirements: IBM System/34
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,270
Number Installed: 50
Date First Installed: 1981
(See Vendor Profile Page V-108)

WILLIAMS, TAYLOR, LIBBONS & ROGGERS, LTD.
PAYROLL
System Requirements: IBM System/36, System/34, System/23
Memory Required: 64K bytes
Source Language: RPG, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 65
Date First Installed: 1974
(See Vendor Profile Page V-108)

WILSHIRE, INC.
PAYROLL
System Requirements: Burroughs B20; Convergent Technology AWS, IWS
Operating System: STOS
Memory Required: 384K bytes
Source Language: Adept
Source Code Available: Yes
Purchase Terms: Purchase
Price: $795
Number Installed: 200
Date First Installed: 1976
(See Vendor Profile Page V-109)

WOLF DATA SERVICES, INC.
PAYROLL SYSTEM
System Requirements: Datapoint; Prime 50 Series
Operating System: RMS; Primos
Source Language: Cobol, Datebus, Datashare
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $2,000
Number Installed: 15
Date First Installed: January 1978
(See Vendor Profile Page V-109)

XEROX CORP.
PAYROLL
Specific Application: Entry Pay Time For Recording of Direct Labor Charges To Work-In-Process Subsidiary and Indirect or Direct Administrative Labor Costs
Specific Industry: Manufacturing
System Requirements: IBM 370, 3030, 4300
Operating System: SSX; OS/VS; OS/VS1; MVS
Memory Required: 1.0M bytes
Source Language: Xerox Proprietary
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-109)

ZELTMER ASSOCIATES, INC.
PAYROLL
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 70
Date First Installed: 1978
(See Vendor Profile Page V-110)

3M DATATRACK SYSTEMS, INC.
PAYROLL
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-110)

3M DATATRACK SYSTEMS, INC.
PAYROLL BUDGETING
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1981

Personnel

ACCESS SOFTWARE PROSPECTS, INC.
BENEFITS
Specific Application: Benefits Plan Management, Union Dues, Member Assessment, Eligibility
Specific Industry: Union Labels
System Requirements: IBM System/34, System/36, System/38
Operating System: CPF; SSP
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: No
Purchase Terms: Purchase
Price: $25,000 to $100,000
Date First Installed: 1978
(See Vendor Profile Page V-1)

ADPI LTD.
PENSION SYSTEM
Specific Application: Eligibility, Vested Participants Records
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 64K bytes
Source Language: RPG-II , RPG-III
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $15,000
Number Installed: 12
Date First Installed: 1976
(See Vendor Profile Page V-1)

ALAN R. ROSEN, INC.
ARR PERSONNEL AGENCY
Specific Application: Personnel Agency Management
Specific Industry: Employment Personnel
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-3)

CHUBB & SON, INC.
WORKERS COMPENSATION SYSTEM
Specific Application: Policy Rating, Printing, Renewals, Audits, Bureau, Reporting, Dividends
Specific Industry: Insurance
Operating System: MVS
Source Language: Cobol
Source Code Available: Yes

Purchase Terms: Purchase
Price: $100,000
Number Installed: 19
Date First Installed: 1974
(See Vendor Profile Page V-18)

COLLIER — JACKSON, INC.
CJ-PERSONNEL
Specific Application: Personnel Reporting System
System Requirements: HP 3000; DEC VAX
Operating System: MPE; VMS
Memory Required: 32K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 21
Date First Installed: 1982
(See Vendor Profile Page V-19)

COMPUFACT
PERSONNEL
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Prime 50 Series, 2250, 256
Operating System: Primos
Memory Required: 1.0M bytes
Source Language: Info Basic
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1978
(See Vendor Profile Page V-20)

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-ADMINISTRATION MANAGEMENT SOFTWARE/PERSONNEL MANAGEMENT
System Requirements: IBM 4300, 30XX; DG
Operating System: MVT; DOS; OS/VS; MVS
Memory Required: 64K bytes
Source Language: Cdbol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $27,000
Number Installed: 400
Date First Installed: 1978
(See Vendor Profile Page V-21)

COMPUTER INCOME PLANNING CORP.
STEP
Specific Application: Pension Design For IRA and Others, Profit Sharing, Defined Benefit Plans
Specific Industry: Banking/Financial, Legal, Insurance
System Requirements: IBM
Operating System: MVS
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $35,000 to $150,000
Number Installed: 50
Date First Installed: 1970
(See Vendor Profile Page V-23)

COMSHARE
PROFILES/3000
Specific Application: Personnel Record Keeping System For Transaction Updating, Standard Reporting, Ad Hoc Inquiry
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol, Image
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,500
Number Installed: 32
Date First Installed: August 1981
(See Vendor Profile Page V-26)

COMSATA, INC.
PASSRYTE
Specific Application: Personnel
System Requirements: NAS
Operating System: DOS/VS
Memory Required: 4.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $49,000
Number Installed: 100
Date First Installed: 1980
(See Vendor Profile Page V-28)

CUSTOMATION, INC.
EXECUTIVE RESOURCES
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus, Datashare
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 6
Date First Installed: June 1980
(See Vendor Profile Page V-32)

CUSTOMATION, INC.
REMOTE-LINK-PERSONNEL
Specific Application: Personnel/Human Resources System
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 3
Date First Installed: 1981

DATA COMMUNICATIONS CORP.
PERSONNEL
Specific Industry: Banking/Financial Broadcasting
System Requirements: DG Eclipse, S140
Operating System: RDOS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 125
Date First Installed: 1981
(See Vendor Profile Page V-35)

DATAIR
PTAX
Specific Application: Pension Trust Administration
Specific Industry: Banking/Financial, Insurance, Pension Consultants
System Requirements: IBM 360, 370, 360/22, 370/125
Operating System: DOS; DOS/VS; OS/VS
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $120,000
(See Vendor Profile Page V-36)

DATA MANAGEMENT DESIGN, INC.
PERSONNEL SYSTEM
Specific Industry: Government
System Requirements: Wang 2200, VS, Professional
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Number Installed: 14
Date First Installed: 1978
(See Vendor Profile Page V-38)

DAVIS CONSULTANTS, INC.
ESP (EMPLOYEE SCHEDULE PACKAGE)
Specific Application: Provides A Service For Employee Schedule Management
System Requirements: IBM 330X, System/34, System/23, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,300
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-39)

DYATRON, INC.
OMNI PAY
Specific Application: Writes Lump Sum and Installment Checks For Employee Benefits, Prepares Tax Forms
System Requirements: IBM
Operating System: MVS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1975
(See Vendor Profile Page V-42)

DYATRON, INC.
OMNI PLAN
Specific Application: Employee Benefits Record Keeping Including Participant Accounting For All Types of Defined Contributions
System Requirements: IBM
Operating System: MVS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 8
Date First Installed: 1975

DYATRON, INC.
PENSION PAYMENT SYSTEM
Specific Application: Provides Pension Check Writing Capabilities For Trustees of Payment Plans
System Requirements: IBM 370, 43XX, 30XX
Operating System: OS/VS; DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase

DYNAMIC PROGRAMS, INC.
JOB TRACKING
Specific Application: Allows User to Match Job Requirements With Applicants
System Requirements: TI 990
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 5
Date First Installed: 1979
(See Vendor Profile Page V-43)

GENERAL SYSTEMS CORP.
PERSONNEL
Specific Industry: Government, Associations Private
System Requirements: Northern Telecom; NCR
Operating System: Unix; VRX
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1973
(See Vendor Profile Page V-46)

GENESYS SOFTWARE SYSTEMS, INC.
GENESYS PERSONNEL ADMINISTRATOR
Specific Application: Personnel
System Requirements: IBM 370, 43XX, 30XX
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 400
Date First Installed: September 1974
(See Vendor Profile Page V-48)

HALE SYSTEMS, INC.
PERSONNEL CONTROL
Specific Application: Personnel Control
System Requirements: IBM Series/1; Data Media 932; IBM 4300
Operating System: Pick
Memory Required: 256K bytes
Source Language: Pick Basic
Purchase Terms: Purchase
Price: $6,000
Number Installed: 6
Date First Installed: January 1982
(See Vendor Profile Page V-50)

IBM
INTERACTIVE PERSONNEL SYSTEM
Specific Application: Personnel Administration and Management
System Requirements: IBM 370; IBM 303X; IBM 43XX
Operating System: DOS/VSE; DOS/VS
Memory Required: 240K bytes
Source Language: PL/1 , Assembler
Purchase Terms: Purchase
(See Vendor Profile Page V-53)

Personnel

INFORMATION SCIENCE, INC.
INSCI HUMAN RESOURCE SYSTEM
Specific Application: Personnel Record Keeping Systems
System Requirements: IBM-370, 4300, 3000
Operating System: OS/VS; DOS
Memory Required: 600K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $55,000 to $145,000
Number Installed: 1,000
Date First Installed: 1985
(See Vendor Profile Page V-55)

LAWSON ASSOCIATES, INC.
PERSONNEL ADMINISTRATION
Specific Application: Personnel Administration
System Requirements: IBM Mainframes, System/36; Burroughs
Operating System: OS/VS; CPF; MCP; DOS/VSE
Memory Required: 256K bytes
Source Language: Cobol, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 30
Date First Installed: 1981
(See Vendor Profile Page V-62)

LLOYD SMITH & ASSOCIATES
SIMPLE BASICS
Specific Application: English Language, Number Processing, Budgeting, Consolidation
System Requirements: Prime; DEC VAX-11/7XX; DEC Rainbow
Operating System: Primos; Unix
Memory Required: 192K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $400 to $6,000
Date First Installed: April 1984
(See Vendor Profile Page V-63)

MANAGEMENT SERVICES, INC.
PERSONNEL
System Requirements: DEC PDP-11/70
Operating System: RSTS/E
Source Language: Basic Plus
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,200 to $1,500
Number Installed: 500
(See Vendor Profile Page V-65)

MARTIN MARIETTA DATA SYSTEMS
MAS-PERSONNEL
Specific Application: Automates Responsibilities of Personnel Department
System Requirements: IBM 43XX, 30XX; DEC VAX; HP 3000
Operating System: DOS/VSE; MVS; VMS; MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1974
(See Vendor Profile Page V-66)

MCCORMACK & DODGE CORP.
HRJS/PERSONNEL
Specific Application: Personnel Application With A DBMS
System Requirements: IBM
Operating System: OS/VS; DOS
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $69,000
Date First Installed: 1983
(See Vendor Profile Page V-66)

MDS, INC.
MDS PERSONNEL
Specific Application: Personnel
Specific Industry: Banking/Financial
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 48K bytes
Source Language: Cobol , Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Number Installed: 3
Date First Installed: 1982
(See Vendor Profile Page V-68)

MDS QANTEL
SPORTS-PAC
Specific Application: Ticketing, Financials, Recruiting, Scouting, Injury Reporting, Sports Information, Academic Counseling
Specific Industry: Sports
System Requirements: MDS Qantel System 10, System 20, System 40, System 64
Operating System: BEST
Memory Required: 128K bytes
Source Language: QIC Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $25,000 to $200,000
Number Installed: 70
Date First Installed: 1978
(See Vendor Profile Page V-69)

MINI-COMPUTER SUPPORT GROUP, INC.
PERSONNEL
Specific Application: A Complete Client Generated Personnel Information Tracking Application
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,100
Number Installed: 75
Date First Installed: 1979
(See Vendor Profile Page V-72)

MOORE DATA SYSTEMS, INC.
PERSONNEL MANAGEMENT SYSTEM
Specific Application: Personnel Management
System Requirements: NCR Criterion
Operating System: VRX
Memory Required: 1.0M bytes
Source Language: Anal Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000
Number Installed: 20
Date First Installed: 1980
(See Vendor Profile Page V-73)

PERSONNELMETRICS, INC.
PERPAK
Specific Application: Personnel Records and Reporting
Specific Industry: Manufacturing, Banking/Financial, Insurance
System Requirements: DG Eclipse
Operating System: AOS
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease; Time-Sharing
Price: $50,000
Number Installed: 15
Date First Installed: 1974
(See Vendor Profile Page V-81)

R. J. EISNARDT & CO.
EXECUTIVE SEARCH & PLACEMENT SYSTEM
Specific Application: Employment Agency Management System
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $10,000
Number Installed: 2
Date First Installed: March 1976
(See Vendor Profile Page V-87)

ROSS SYSTEMS, INC.
MAPS/ISO
Specific Application: Employee Stock Option Tracking and Reporting Includes MAPS/DB
System Requirements: DEC PDP-11, VAX
Operating System: RSTS/E; VMS
Memory Required: 110K bytes
Source Language: MAPS/DB, Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $27,000 to $66,000
Number Installed: 10
Date First Installed: February 1983
(See Vendor Profile Page V-87)

R. SHRIVER ASSOCIATES
PERSONNEL
Specific Application: Independent Data Base-Oriented With Personnel System; Maintains Substantial Employee Data
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: January 1981
(See Vendor Profile Page V-87)

RUF CORP.
RAPIS TIME ANALYSIS SYSTEM
Specific Application: Personnel Records
System Requirements: DEC
Operating System: RSTS/E; RT-11; VMS; IAS
Memory Required: 28K bytes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 8
Date First Installed: 1977
(See Vendor Profile Page V-87)

SBD COMPUTER SERVICES CORP.
PEAS
Specific Application: Pension Eligible Accounting System
System Requirements: Sperry 1100
Source Language: Cobol , Mapper
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 4
Date First Installed: 1977
(See Vendor Profile Page V-88)

SOFTWARE CLEARING HOUSE
PROGRESS
Specific Application: Project Personnel Accounting System
System Requirements: NCR VRX Series
Operating System: VRX
Source Language: VRX Or B Series
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $1,500
Number Installed: 39
(See Vendor Profile Page V-92)

SOFTWARE 2000, INC.
PERSONNEL 2000
Specific Application: Human Resources Management System
System Requirements: IBM System/38, System/34
Operating System: CPS; 36P
Memory Required: 64K bytes
Source Language: RPG-III, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000 to $20,000
Date First Installed: July 1982
(See Vendor Profile Page V-94)

TINSLEY SYSTEMS, INC.
STAMIS
Specific Application: Self-Insured Trust Administration Systems For Corporate Health Administrations
Specific Industry: Medical
System Requirements: Honeywell DPS; IBM Series/1, 4XXX
Operating System: Pick
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $120,000
Number Installed: 2
Date First Installed: September 1983
(See Vendor Profile Page V-103)

VALUE MANAGEMENT CONSULTANTS, INC.
PERSONNEL MANAGEMENT SYSTEM (PMS)
Specific Application: Personnel Management System
Specific Industry: Education
Operating System: RDOS; AOS/VS
Memory Required: 64K bytes
Source Language: Interactive Cobol
Source Code Available: Yes

Purchase Terms: Purchase; Rental; Lease
(See Vendor Profile Page V-106)

VISTA SYSTEMS, INC.
PERSONNEL
System Requirements: IBM; Prime; DEC VAX
Operating System: CMS/DOS; Primos; VMS
Source Language: Fortran, Fortran 77, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-107)

VISTA SYSTEMS, INC.
SAFETY TRAINING AND CLAIMS
Specific Application: Safety Training and Claims
System Requirements: IBM; Prime; DEC VAX
Operating System: CMS/DOS; Primos; VMS
Source Language: Fortran, Fortran 77, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 2
Date First Installed: 1982

WOS COMPUTER SERVICES, INC.
EMPLOYMENT HISTORY
Specific Application: Employment History
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $1,000
Number Installed: 59
(See Vendor Profile Page V-108)

WHELAN ASSOCIATES, INC.
PERSONNEL RECRUITMENT
System Requirements: IBM Series/1, PC
Operating System: EDX
Memory Required: 64K bytes
Source Language: EDL, SQL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $9,000
Number Installed: 6
Date First Installed: 1979
(See Vendor Profile Page V-109)

XEROX CORP.
EMPLOYEE INFORMATION
Specific Industry: Manufacturing
System Requirements: IBM 370, 30XX, 43XX
Operating System: SSX; OS/VS; OS/VS1; MVS
Memory Required: 1.0M bytes
Source Language: Xerox
Source Code Available: Yes
(See Vendor Profile Page V-109)

3M DATATRACK SYSTEMS, INC.
PERSONNEL
Specific Application: Personnel
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-110)

Payroll/Personnel

ACPI LTD.
AUTOMATED TIME & ATTENDANCE, PAYROLL, PERSONNEL
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Source Language: RPG-II, RPG-III
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $20,000
Number Installed: 20
Date First Installed: 1981
(See Vendor Profile Page V-1)

ARMS-INC.
EPS
Specific Application: Educational Payroll System
Specific Industry: Education
System Requirements: HP; PE
Operating System: MPE; OS/32; Reliance
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-3)

ARMS-INC.
IPS
Specific Application: Industrial Payroll System
System Requirements: HP; PE
Operating System: MPE; OS/32; Reliance
Memory Required: 1.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 3
Date First Installed: 1981

AMERICAN BUSINESS & PROFESSIONAL COMPUTER STORE, INC.
TEMPORARY HELP BILLING AND PAYROLL
Specific Application: Time Card Printing
Specific Industry: Engineering, Temporary Help
System Requirements: DEC Decmate, PDP-11; Zenith
Operating System: RSTS/E; CTS-300; COS-310
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-4)

AMERICAN RESOURCE SYSTEMS, INC.
PAYROLL
Specific Application: Payroll
System Requirements: IBM System/34, System/38
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Date First Installed: 1976
(See Vendor Profile Page V-5)

AMALYSIS RESEARCH AND COMPUTATION, INC.
NETS
System Requirements: IBM 370 Series, 3XXX, 4XXX; Sperry 1100
Source Language: Fortran
Purchase Terms: Purchase
Price: $11,200
Number Installed: 35
Date First Installed: March 1975
(See Vendor Profile Page V-5)

APPLIED INFORMATION MANAGEMENT, INC. (AIM) PPS
System Requirements: Royal; Point 4; Data General; Vitronix
Operating System: Iris
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 25
Date First Installed: 1979
(See Vendor Profile Page V-7)

APPLIED SYSTEMS, INC.
PAYROLL TO PBS CROSSOVER
Specific Application: Assigns Payroll to Appropriate PBS Accounts
Specific Industry: Education, Government
System Requirements: DEC VAX, PDP-8, Decmate
Operating System: VMS; RT-11; RSX-11M; RSTS/E
Memory Required: 64K bytes
Source Language: Assembly, C
Purchase Terms: Purchase
Price: $1,000
Number Installed: 50
Date First Installed: 1976
(See Vendor Profile Page V-8)

ARBONAUT INFORMATION SYSTEM, INC.
AIS HUMAN RESOURCE SYSTEM
Specific Application: Human Resources
System Requirements: IBM System/38, 370; HP 3000; DEC VAX
Operating System: CPF; MPE; VMS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Number Installed: 10
Date First Installed: 1984
(See Vendor Profile Page V-8)

ARMS INFO. SYSTEMS, INC.
PSPAS PERSONNEL/PAYROLL GOVT SYSTEM
Specific Application: Resource Management Including Payroll and Personnel Functions For Government
Specific Industry: Education
System Requirements: HP 3000; TI 990; Honeywell; IBM 43XX, 370
Operating System: MPE; DX-10; GCOS-4; DOS/VSE
Memory Required: 96K bytes
Source Language: Cobol 68, 74
Source Code Available: Yes; $160
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: July 1974
(See Vendor Profile Page V-9)

ASI DATA SYSTEMS, INC.
INTEGRATED PAYROLL SYSTEM VERSION 3
Specific Application: Payroll
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 100
Date First Installed: January 1979
(See Vendor Profile Page V-9)

BASIC, INC.
PAYROLL/PERSONNEL
System Requirements: IBM 43XX
Operating System: DOS/VSE; MVS; CICS
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Date First Installed: September 1983
(See Vendor Profile Page V-12)

Payroll/Personnel

GAFB DATA, INC.
AFIRM PAYROLL/PERSONNEL
Specific Application: Integrated Payroll and Personnel System For Government and Education
Specific Industry: Education, Government
System Requirements: HP 3000
Operating System: MPE
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $25,000
Number Installed: 13
Date First Installed: January 1981
(See Vendor Profile Page V-15)

G/F DATA SYSTEMS, INC.
CONTRACTOR MANAGEMENT SYSTEM
Specific Application: Job Costing, Accounts Receivable, Accounts Payable, Payroll, General Ledger
Specific Industry: Construction
System Requirements: TI
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: March 1980
(See Vendor Profile Page V-17)

GWINN SCHAEFER & CO.
CSCO PAYROLL/PERSONNEL SYSTEM
Specific Application: Generalized Payroll Processing With Labor Distribution and Personnel Management
System Requirements: HP 3000
Operating System: MPE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: 1980
(See Vendor Profile Page V-18)

CIRCUIT RESEARCH CORP.
HUMAN RESOURCES MANAGEMENT SYSTEM
Specific Application: Personnel Administration, Payroll
System Requirements: DEC PDP-11
Operating System: RSTS/E
Memory Required: 512K bytes
Source Language: Dibol
Source Code Available: No
Purchase Terms: Purchase
Price: $20,000 to $30,000
Number Installed: 6
Date First Installed: 1982
(See Vendor Profile Page V-18)

COMPUMAX, INC.
MICROPERS
System Requirements: IBM PC; Xerox 820; NEC PC 8000; Micropolis 16
Memory Required: 48K bytes
Source Language: Microsoft Basic, Basica
Source Code Available: Yes
Purchase Terms: Purchase
Price: $360
Number Installed: 500
Date First Installed: 1981
(See Vendor Profile Page V-21)

COMPUTER APPLICATIONS SYSTEMS, INC. (CASE)
TASS
Specific Application: Time Cards
System Requirements: IBM Series/1; IBM PC
Operating System: EDX; OS/VS
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000
Number Installed: 25
Date First Installed: January 1984
(See Vendor Profile Page V-21)

COMPUTER APPLICATIONS SYSTEMS, INC. (CASE)
TIME & ATTENDANCE SYSTEM SOFTWARE (TASS)
Specific Application: Creates Electronic Time Card
System Requirements: IBM Series/1, PC
Operating System: EDX; OS/VS
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000
Number Installed: 50
Date First Installed: 1982

COMPUTER ASSOCIATES INTERNATIONAL, INC.
CA-PERSONNEL MANAGEMENT
Specific Industry: Cross Industry
System Requirements: IBM; DG Eclipse
Operating System: DOS/VS; OS/VS1; AOS; VM/CMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $17 to $20
Date First Installed: April 1983
(See Vendor Profile Page V-21)

COMPUTER INFORMATION ENTERPRISES
CORPORATE HUMAN RESOURCES
Specific Application: EEO, Salary Review, Job Classification
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 22K bytes
Source Language: PX-F
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1982
(See Vendor Profile Page V-23)

COMPUTER SEARCH INTERNATIONAL CORP.
THE CAREER NETWORK
Specific Application: Data Base Search and Retrieval System For Human Resource Management
System Requirements: Prime
Operating System: Primos
Source Language: Fortran
Source Code Available: No
Purchase Terms: Lease
Date First Installed: 1981
(See Vendor Profile Page V-25)

CONCORD COMPUTING CORP.
TIME & ATTENDANCE REPORTING
Specific Application: Records and Analyzes Employee Labor Records
System Requirements: Tandem
Operating System: Guardian
Source Language: TAL, Cobol
Source Code Available: No
Purchase Terms: Purchase; Lease
Date First Installed: April 1984
(See Vendor Profile Page V-29)

CORE, INC.
PAYROLL
Specific Application: Payroll
System Requirements: IBM 5110, 5120, Datamaster, PC
Memory Required: 48K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental
(See Vendor Profile Page V-30)

CORTEX CORP.
CORTEX HUMAN RESOURCE MANAGEMENT SYSTEM
Specific Application: Personnel EEOC Job Application
System Requirements: DEC VAX-; DEC PDP-11
Operating System: VMS; RSX-11M
Memory Required: 256K bytes
Source Language: Proprietary
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $10,000 to $40,000
Number Installed: 15
Date First Installed: November 1982
(See Vendor Profile Page V-30)

CREATIVE COMPUTER SOLUTIONS
TEMP
Specific Application: Package For Immediate Payroll, Invoicing For Temporary Personnel
Specific Industry: Temporary Employment
System Requirements: Microdata
Operating System: Pick
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 2
Date First Installed: 1981
(See Vendor Profile Page V-31)

CREATIVE DATA SYSTEMS
PAYROLL
Specific Application: Payroll
Specific Industry: Retail
System Requirements: Wang VS
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 15
Date First Installed: 1979
(See Vendor Profile Page V-31)

CULLINET SOFTWARE, INC.
CULLINET HUMAN RESOURCE SYSTEM
System Requirements: IBM 360; IBM 370; IBM 43XX; IBM 30XX
Operating System: OS/VS2/SVS; VM/CMS; DOS/VSE
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-32)

CUSTOMATION, INC.
DP86-DISTRIBUTED PERSONNEL MANAGEMENT
Specific Application: Front End to INSCI Human Resources and Payroll System
System Requirements: Datapoint
Operating System: DOS; RMS
Memory Required: 64K bytes
Source Language: Datapoint, Datashare
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 1
Date First Installed: 1980
(See Vendor Profile Page V-32)

CUSTOM COMPUTER SERVICE, INC.
CCS LAW-BILL
Specific Application: A Work-In-Process Billing, A/R, and Full Fee Credit Allocation System
Specific Industry: Legal
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 512K bytes.
Source Language: RPG-II
Source Code Available: Yes; $32,500
Purchase Terms: Rental
Price: $32,500
Date First Installed: April 1984
(See Vendor Profile Page V-32)

CUSTOMIZED INFORMATION SYSTEMS
PAYROLL/PERSONNEL
System Requirements: Sperry 1100
Operating System: 1100 OS
Memory Required: 24K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $43,000
Number Installed: 12
Date First Installed: 1972
(See Vendor Profile Page V-32)

CYBORG SYSTEMS, INC.
CYBORG ON-LINE PAYROLL/PERSONNEL
System Requirements: IBM; DEC; Burroughs; HP 3000
Operating System: DOS; TOPS-20; MCP; MPE
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000 to $85,000
Number Installed: 300
Date First Installed: September 1974
(See Vendor Profile Page V-33)

CYGAME SYSTEMS, INC.
PAYROLL/PERSONNEL
Specific Industry: Medical
System Requirements: Honeywell DPS6; Wang 2200
Operating System: GCOS-400
Memory Required: 64K bytes
Source Language: Basic (Wang).

Cobol (Honeywell)
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1980
(See Vendor Profile Page V-33)

DATA GENERAL CORP.
GENAP SOFTWARE FINANCIAL SERIES PAYROLL
Specific Application: Company Data Maintenance and Inquiry, Labor Reporting, Employee Data Maintenance and Inquiry
System Requirements: DG
Memory Required: 20K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-35)

DATAMATIC, INC.
PROFESSIONAL PAYROLL SYSTEM
Specific Application: Tax Forms, Payroll, Reports, Labor Costs
System Requirements: Honeywell; Datapoint; Burroughs
Memory Required: 128K bytes
Source Language: Cobol 77
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 24
Date First Installed: 1973
(See Vendor Profile Page V-36)

DATAMATION SERVICES, INC.
TIMEKEPING, PROJECT MANAGEMENT EMPLOYEE EFFICIENCY
Specific Application: Timekeeping, Project Management, Employee Efficiency
Specific Industry: Engineering, Legal
System Requirements: Prime 50 Series
Operating System: Primos
Source Language: Fortran IV
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000
Number Installed: 5
Date First Installed: January 1978
(See Vendor Profile Page V-38)

DATAPAK, INC.
PAYROLL SYSTEM
System Requirements: DEC PDP
Operating System: RT-11; RSTS/E
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: January 1972
(See Vendor Profile Page V-39)

DATEX, INC.
CETA ALLOWANCE & PARTICIPANT TRACKING
Specific Application: Provides Accurate Participant Tracking, Payroll, Status Reports For CETA Prime Sponsors Or Consortiums
Specific Industry: Government
System Requirements: IBM System/34, System/36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Lease
Price: $600
Number Installed: 3
(See Vendor Profile Page V-38)

DEPARO SOFTWARE SYSTEMS, INC.
PAYROLL
Specific Application: Payroll
System Requirements: IBM System/34, System/36
Memory Required: 16K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 3
Date First Installed: March 1982
(See Vendor Profile Page V-39)

DERMEN COMPUTER SYSTEMS, INC.
LABOR DISTRIBUTION
Specific Application: File Maintenance, Distribution, Editing and Balancing, Payroll, Attendance Report
System Requirements: IBM; DEC VAX
Operating System: DOS; OS/VS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 2
Date First Installed: January 1983
(See Vendor Profile Page V-40)

DIGIT-ALL SYSTEMS CORP.
PAYROLL SYSTEM
Specific Application: Daily Payroll, Pensions, W2 Forms, Insurance
System Requirements: DEC PDP-11/34
Operating System: CTS-300
Memory Required: 64K bytes
Source Language: Cibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Date First Installed: January 1981
(See Vendor Profile Page V-41)

DMA, INC.
DCVAL II
Specific Application: Defined Contribution Participant Record Keeping
Specific Industry: Banking/Financial, Insurance
System Requirements: Prime 50 Series
Operating System: Primos
Memory Required: 2K bytes
Source Language: Fortran
Source Code Available: Yes; $150,000
Purchase Terms: Purchase; Rental; Lease
Price: $75,000 to $150,000
Number Installed: 12
Date First Installed: 1983
(See Vendor Profile Page V-42)

DOGGWAY TO MEMORY
KLC PAY
System Requirements: Four Phase
Operating System: IMOS
Memory Required: 96K bytes
Source Language: Cobol, Vision
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 6
Date First Installed: 1978
(See Vendor Profile Page V-42)

DYNAMIC CONTROL
PAYROLL/ PERSONNEL
Specific Application: Payroll / Personnel
Specific Industry: Wholesale/Distribution
System Requirements: IBM System/38
Operating System: CPF
Memory Required: 2.0M bytes
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $25,000
Number Installed: 53
Date First Installed: 1982
(See Vendor Profile Page V-43)

ESP OF AMERICA, INC.
ED PAYROLL
Specific Application: Payroll, Personnel
System Requirements: IBM 4300; ADDS Mentor; Microdata Reality; GA Zebra
Operating System: Pick
Memory Required: 128K bytes
Source Language: Data Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000 to $12,000
Number Installed: 2
Date First Installed: September 1982
(See Vendor Profile Page V-43)

ESS SYSTEMS SOLUTIONS, INC.
TEMPORARY EMPLOYEE MONITORING AND PAYROLL
Specific Application: Payroll and Billing and Government Reporting
Specific Industry: Temporary Help Industry
System Requirements: Prime
Operating System: Primos
Memory Required: 100K bytes
Source Language: Primos
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: January 1984
(See Vendor Profile Page V-44)

ERISCO, INC.
IMPLEFACTS
Specific Application: Defined Contribution Record Keeping
System Requirements: IBM 4300, 370
Operating System: MVS; OS/VS1; DOS/VS; DOS/VSE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 400
Date First Installed: October 1972
(See Vendor Profile Page V-44)

EXECU-FLOW SYSTEMS, INC.
HOME HEALTH CARE SYSTEM
Specific Application: Employee Payroll/Patient Billing
Specific Industry: Medical, Home Health Care
System Requirements: CADO
Operating System: Cadol
Memory Required: 32K bytes
Source Language: Cadol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $12,000
Number Installed: 3
Date First Installed: August 1982
(See Vendor Profile Page V-46)

EXECU-FLOW SYSTEMS, INC.
TEMPORARY PERSONNEL SYSTEM
Specific Application: Temporary Payroll/Billing System
System Requirements: CADO Systems
Operating System: Cadol
Memory Required: 32K bytes
Source Language: Cadol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $8,500
Number Installed: 15
Date First Installed: February 1978

FIDGE SYSTEMS MANAGEMENT GROUP, INC.
PAYROLL SYSTEM
Specific Application: Payroll System With Multicompany Capabilities
System Requirements: Honeywell DPS8
Operating System: GCOS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000
Date First Installed: 1977
(See Vendor Profile Page V-46)

FINANCIAL FORECAST, INC.
PAYROLL-PERSONNEL
Specific Application: Payroll/ Personnel
System Requirements: IBM System/36, System/38, System/34
Operating System: SSP; CPF
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $10,000
Number Installed: 200
Date First Installed: 1975
(See Vendor Profile Page V-46)

FIREPORT SYSTEMS, INC.
PAYROLL
Specific Application: Budget and Forecast Payroll Expenses Down to The Position Or Job Category Level
Specific Industry: Medical
System Requirements: IBM
Operating System: VM/CMS
Memory Required: 2.5M bytes
Source Language: APL
Purchase Terms: Purchase
Price: $4,400
Number Installed: 5
Date First Installed: March 1983
(See Vendor Profile Page V-47)

Payroll/Personnel

FINSERV COMPUTER CORP.
STOCK OPTION SYSTEM I
Specific Application: Maintain Records of Holders of Stock Options For Major Corporations
Operating System: DOS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Date First Installed: November 1983
(See Vendor Profile Page V-47)

FINSERV COMPUTER CORP.
STOCK OPTION SYSTEM II
Specific Application: Maintain Records of Holders of Stock Options For Major Corporations
System Requirements: IBM 370/158
Operating System: DOS
Memory Required: 512K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $20,000
Number Installed: 16
Date First Installed: September 1979

FLORIDA SOFTWARE SERVICES, INC.
PAYROLL/ PERSONNEL 4000
Specific Application: Payroll With Personnel Reporting, Labor Distribution, Application Tracking
Specific Industry: Banking/Financial
System Requirements: IBM; Burroughs
Operating System: DOS/VSE; MCP
Memory Required: 80K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 174
Date First Installed: 1974
(See Vendor Profile Page V-47)

GAMMA SYSTEMS SERVICES
PAYROLL/PERSONNEL MANAGEMENT SYSTEM
Specific Application: Medical Payroll/Personnel Management
Specific Industry: Medical
System Requirements: MCR; Datapoint
Operating System: DOS
Memory Required: 256K bytes
Source Language: Cobol, Datebus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1
Date First Installed: 1972
(See Vendor Profile Page V-48)

GENERAL SYSTEMS CORP.
POLICE INFORMATION SYSTEM
Specific Application: Payroll, Financial Reports
Specific Industry: Government, Police, City
System Requirements: Nothern Telecom; NCR
Operating System: Unix; VRX
Memory Required: 2.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 25
Date First Installed: 1973
(See Vendor Profile Page V-48)

GENESYS SOFTWARE SYSTEMS, INC.
GENESYS BENEFITS MANAGEMENT
Specific Application: Deferred Benefits Administration
System Requirements: IBM 370, 43XX, 30XX
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 400
Date First Installed: 1975
(See Vendor Profile Page V-49)

GENESYS SOFTWARE SYSTEMS, INC.
GENESYS HRMS
Specific Application: Human Resource Management
System Requirements: IBM 370, 430X, 30XX
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 400
Date First Installed: 1975

HAL SYSTEMS & SERVICES, INC.
REHAL
Specific Application: Conditional Searches, Client Company Control, Assignment Status
System Requirements: Datapoint 1580
Operating System: DOS
Memory Required: 128K bytes
Source Language: Databus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 2
Date First Installed: October 1982
(See Vendor Profile Page V-50)

HEALTH DATA NETWORK
HUMAN RESOURCES MANAGEMENT
Specific Application: Human Resource Department of Hospitals
Specific Industry: Medical
System Requirements: Honeywell 66/60
Operating System: GCOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 4
Date First Installed: 1975
(See Vendor Profile Page V-51)

HEALTH INFORMATION SYSTEMS, INC.
HOSPITAL INFORMATION SYSTEMS
Specific Application: G/L, A/P, A/R, Billing, Inventory, Purchasing, AGT, Report Generator, Medical Records, Fixed Assets
Specific Industry: Medical
System Requirements: IBM 4341, 3033, 3081
Operating System: MVS; DOS
Source Language: PL/1
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: March 1981
(See Vendor Profile Page V-51)

HEWITT ASSOCIATES
HEWITT ASSOC SOCIAL SECURITY ESTIMATOR
Specific Application: Social Security Benefit Calculation
Operating System: MVS
Memory Required: 90K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Service Bureau
Number Installed: 35
Date First Installed: September 1975
(See Vendor Profile Page V-52)

HYDRATEC, INC.
PAYROLL AND LABOR DISTRIBUTION
Specific Application: Payroll
Specific Industry: Construction
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 30
Date First Installed: 1976
(See Vendor Profile Page V-53)

IMC AFFILIATED SERVICES, INC.
PAYROLL/PERSONNEL TIME AND ATTENDANCE
Specific Industry: Banking/Financial, Medical
System Requirements: IBM System/38
Operating System: CPF
Source Language: CPT
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000
Number Installed: 26
Date First Installed: September 1981
(See Vendor Profile Page V-54)

INFORMATICS GENERAL CORP. — M.C.S.
PAYROLL/CHECK WRITING
Specific Application: Payroll With Check Writing
Specific Industry: Accounting
System Requirements: IBM PC; IBM
Operating System: SSP; CPF
Source Language: RPG-II, Cobol, Basic, RPG-I
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200 to $6,200
Number Installed: 1,500
Date First Installed: September 1975
(See Vendor Profile Page V-54)

INFORMATION MANAGEMENT CONSULTANTS, INC.
RECRUITMENT TRACKING SYSTEM
Specific Application: Tracks Information On Prospective Employees
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 1
Date First Installed: 1981
(See Vendor Profile Page V-55)

INFORMATION SCIENCE, INC.
INSCI CLAIMS COST MANAGEMENT SYSTEMS
Specific Application: Group Health Insurance Claims Processing
System Requirements: IBM 370, 43XX, 30XX
Operating System: OS/VS; MVS; DOS/VSE
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100,000 to $275,000
Number Installed: 25
Date First Installed: 1978
(See Vendor Profile Page V-55)

INFORMATION SCIENCE, INC.
INSCI PENSION ADMINISTRATION SYSTEM
Specific Application: Defined Benefit Plan
System Requirements: IBM 370, 30XX, 43XX
Operating System: OS/VS; DOS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $70,000 to $90,000
Number Installed: 100
Date First Installed: 1971

INTEGRAL SYSTEMS, INC. (ISI)
THE ADVANCED HUMAN RESOURCE SYSTEM
Specific Application: Payroll, Personnel, Applicant Tracking, and Position Control
Specific Industry: Human Resources
System Requirements: IBM 4300, 3000, System/38; HP 3000
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 300
Date First Installed: 1972
(See Vendor Profile Page V-58)

INTERACTIVE SYSTEMS, INC.
SOFTWARE INTERNATIONAL PAYROLL/PERSONNEL
System Requirements: DEC 10, 20, VAX
Operating System: TOPS-10; TOPS-20; VMS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase

Price: $36,000
Number Installed: 80
Date First Installed: January 1981
(See Vendor Profile Page V-57)

INTERNATIONAL PROGRAMMING LABORATORIES CORP.
PAYROLL / PERSONNEL
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 30K bytes
Source Language: RPG-II, RPG
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000 to $10,000
Number Installed: 300
Date First Installed: 1977
(See Vendor Profile Page V-58)

JACOBSEN & ASSOCIATES, INC.
PAYROLL LABOR DISTRIBUTION
Specific Application: Payroll Labor Distribution
Specific Industry: Manufacturing
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 20
Date First Installed: January 1982
(See Vendor Profile Page V-58)

JAMES J. BAGHAM & CO.
THE MODULAR PENSION SYSTEM
Specific Application: Design and Administration of Pension Plans
Specific Industry: Insurance
System Requirements: Wang 2200
Purchase Terms: Lease
Number Installed: 50
Date First Installed: December 1973
(See Vendor Profile Page V-59)

JAMES L. GELLENS & ASSOCIATES
INTERACTIVE PAYROLL SYSTEM PIMAS
Specific Application: Payroll
Specific Industry: Manufacturing, Wholesale/Distribution, Construction
System Requirements: NCR I-8230, I-8020, I-9040, I-9300
Operating System: IMOS III; IMOS V; IRX; I7X
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 300
Date First Installed: December 1981
(See Vendor Profile Page V-59)

J. D. EDWARDS & CO.
PAYROLL PERSONNEL
System Requirements: IBM System/38, System/34, System/36
Operating System: CPF; SSP
Memory Required: 128K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,000 to $10,000
Number Installed: 75
Date First Installed: 1979
(See Vendor Profile Page V-59)

J. H. LESSIN ASSOCIATES, INC.
APPAY
Specific Application: Payroll, Piece Rate, Prints Bundle Tickets, Production Status
Specific Industry: Manufacturing, Garment Manufacturers
System Requirements: DEC PDP-11
Operating System: CTS-300; CTS-300; RSTS/E
Source Language: Dibol 11
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,000
Number Installed: 4
Date First Installed: 1977
(See Vendor Profile Page V-59)

KEANE, INC.
PAYROLL/PERSONNEL
Specific Application: Financial and Personnel
Specific Industry: Medical
System Requirements: IBM System/38; Wang VS
Operating System: CPF; VS
Memory Required: 2.0M bytes
Source Language: RPG
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Price: $40,000
Number Installed: 25
Date First Installed: January 1983
(See Vendor Profile Page V-60)

KPG COMPUTER SYSTEMS
INTERACTIVE REAL TIME PAYROLL SYSTEM
Specific Application: Reports 9000 Divisions, Tracks Salary Adjustments, Employee Training, Intercompany Transfers
System Requirements: Sperry 9030
Operating System: OS/3
Memory Required: 256K bytes
Source Language: Anal 74 Cobol
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-61)

KPG COMPUTER SYSTEMS
PAYROLL SYSTEM
Specific Application: Reports 9000 Divisions, Tracks Salary Adjustments, Employee Training, Intercompany Transfer
System Requirements: Sperry 9030
Operating System: OS/3
Memory Required: 256K bytes
Source Language: Anal 74 Cobol
Source Code Available: Yes
Purchase Terms: Lease
Date First Installed: June 1981

LOGICAL DESIGN CORP.
PAYROLL
Specific Application: Payroll
System Requirements: Burroughs 90, 900, 1900
Operating System: CMS
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $6,800
Date First Installed: 1979
(See Vendor Profile Page V-63)

LOUIS A. URGENT & ASSOCIATES, INC.
PAYROLL AND LABOR REPORTING
Specific Application: Payroll and Labor Reporting
System Requirements: IBM 34, 36
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,000
Number Installed: 70
Date First Installed: 1979
(See Vendor Profile Page V-63)

MACHINE PAYROLL ACCOUNTING SERVICE
PAYROLL/PERSONNEL
Specific Application: On-Line Payroll and Personnel
System Requirements: DEC VAX-11/780
Operating System: VMS
Memory Required: 1.0M bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $20,000
Date First Installed: November 1978
(See Vendor Profile Page V-64)

MANAGEMENT CONCEPT CORP.
PAYROLL
Specific Application: Payroll, Personnel
Operating System: BOS
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,500
Date First Installed: 1979
(See Vendor Profile Page V-65)

MANAGEMENT SCIENCE AMERICA, INC. (MSA)
THE MSA PERSONNEL SYSTEM
Specific Application: Human Resource Management
Specific Industry: Manufacturing, Banking/Financial, Medical, Insurance, Education, Government, Nonprofit Organizations
System Requirements: IBM 360/370; Burroughs; Honeywell; Sperry
Operating System: OS/VS
Memory Required: 100K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 752
Date First Installed: 1975
(See Vendor Profile Page V-65)

MANAGEMENT SYSTEMS, INC.
SECURITY GUARD SYSTEM
Specific Application: Tracks Guards, Projects, Billing
Specific Industry: Security
System Requirements: IBM 4300, PC, Series/1; DEC 1180
Operating System: Flot
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,500 to $50,000
Number Installed: 30

MCCORMACK & DODGE CORP.
HRMI
Specific Application: Applicant Flow, Position Control, Salary, Health, Benefits With DBMS Modules Can Be Installed
System Requirements: IBM
Operating System: OS/VS; DOS
Source Language: Anal Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $115,000 to $147,000
Number Installed: 140
Date First Installed: 1984
(See Vendor Profile Page V-66)

MCCORMICK & ASSOCIATES
INTERACTIVE PAYROLL
Specific Application: Payroll
System Requirements: IBM System/38
Operating System: SSP
Source Language: RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1983
(See Vendor Profile Page V-67)

MELYX CORP.
NURSES' SCHEDULING
Specific Application: Scheduling Nursing Personnel
Specific Industry: Medical
System Requirements: IBM PC-XT, System/23, System/34, System/36
Memory Required: 320K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $1,500
Number Installed: 2
(See Vendor Profile Page V-68)

MENTOR SYSTEMS, INC.
PUBLIC PAYROLL/PERSONNEL SYSTEM
Specific Industry: Education, Government, Nonprofit Organizations
System Requirements: IBM System/23
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,750
Number Installed: 200
Date First Installed: May 1979
(See Vendor Profile Page V-69)

META SOFTWARE
PAYROLL/PERSONNEL
System Requirements: IBM
Operating System: DOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $5,000 to $8,000

Number Installed: 1
Date First Installed: July 1983
(See Vendor Profile Page V-69)

BIOSETTE CORP.
PAYROLL
Specific Application: Multiple Company Payroll
System Requirements: DEC PDP-11, VAX-11/730
Operating System: CTS-300; VMS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500 to $3,000
Number Installed: 20
Date First Installed: January 1980
(See Vendor Profile Page V-73)

BMP SYSTEMS
PAYROLL AND LABOR DISTRIBUTION
Specific Application: Payroll and Labor Distribution
Specific Industry: Manufacturing
System Requirements: DG; Point 4
Operating System: Iris
Memory Required: 12K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $4,000
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-74)

BRITTAIN COMPUTER SYSTEMS
PAYROLL/PERSONNEL FOR NON-PROFIT
Specific Industry: Education
System Requirements: IBM; DEC
Operating System: OS/VS; DOS
Memory Required: 8.0M bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1986
(See Vendor Profile Page V-74

BRITTAIN PDS, INC.
EMPLOYEE BENEFIT ADMINISTRATION SYSTEM
Specific Application: Employee Benefit Record Keeping
System Requirements: Wang VS, 2200 MVP, 2200 LVP
Operating System: VS
Memory Required: 256K bytes
Source Language: Anal Cobol, Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $20,000 to $125,000
Number Installed: 100
(See Vendor Profile Page V-74)

BRITTAIN INFORMATION SYSTEMS, INC.
PIMS
Specific Application: Human Resource Management
System Requirements: DEC 10, 20
Operating System: TOPS-10; TOPS-20
Source Language: Access R
Purchase Terms: Purchase
Price: $15,000 to $40,000
Date First Installed: 1982
(See Vendor Profile Page V-74)

NATIONAL TIMESHARING & DATA SERVICES
COMPUPAY
System Requirements: IBM 4341
Operating System: OS/VS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-75)

RCA CORP.
MAXCIM HUMAN RESOURCES MANAGEMENT
Specific Industry: Manufacturing
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 156K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $25,000
Number Installed: 350
Date First Installed: 1984
(See Vendor Profile Page V-75)

ORGANIZATION CHANGE CORP.
HUMAN RESOURCES MANAGEMENT SYSTEM
System Requirements: IBM 303X, 4300; VAX; Wang VS
Operating System: OS/VS; DOS; VMS; VS
Memory Required: 64K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $35,000 to $65,000
Number Installed: 20
Date First Installed: June 1982
(See Vendor Profile Page V-76)

PARK SOFTWARE, INC.
PROFIT SHARING SYSTEM (PSS)
Specific Application: Profit-Sharing Plan Administration
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 500K bytes
Source Language: VAX-11 Cobol
Purchase Terms: Purchase
Price: $5,000
Date First Installed: February 1983
(See Vendor Profile Page V-79)

PBS COMPUTERS, INC.
PAYROLL CHECK WRITING
Specific Application: Payroll Check Writing
Specific Industry: Public Accounting
System Requirements: DEC PDP-11; Prime; Plessey
Operating System: RSX-11M; Primos; RT-11
Memory Required: 64K bytes
Source Language: Fortran, Basic
Purchase Terms: Purchase
Price: $1,650
Number Installed: 150
(See Vendor Profile Page V-80)

PERSONNEL DATA SYSTEMS, INC.
BENEFITS
Specific Application: Real-Time/On-Line Benefits Administration
System Requirements: IBM; HP 3000; DEC VAX; DG MV Series
Operating System: OS/VS; MPE; VMS; AOS/VS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $30,000
Number Installed: 100
Date First Installed: November 1980
(See Vendor Profile Page V-81)

PERSONNEL DATA SYSTEMS, INC.
PADS/ACCU-PAY
Specific Application: Real-Time/On-Line Personnel Reporting and Payroll
System Requirements: IBM; HP 3000; DEC VAX; DG MV Series
Operating System: OS/VS; MPE; VMS; AOS/VS
Memory Required: 150K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $39,000 to $160,000
Number Installed: 300

PLYCOM SERVICES, INC.
TIME ANALYSIS SYSTEM
Specific Application: Measure Productivity of Employees
System Requirements: DEC PDP-11; DEC VAX
Operating System: RSTS/E; VMS
Memory Required: 16K bytes
Source Language: VAX-Basic, Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,300 to $7,500
Number Installed: 100
(See Vendor Profile Page V-82)

REAL-TIME MANAGEMENT, INC.
INCENTIVE LABOR ACCOUNTING
Specific Application: Labor Cost Control System
Specific Industry: Manufacturing
System Requirements: TI Business System 800, 980 Series, 436
Operating System: DX-10
Memory Required: 254K bytes
Source Language: Cobol, Tform
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-85)

RESOURCE SOFTWARE INTERNATIONAL, INC.
PAY-PER
System Requirements: Datapoint
Operating System: DOS
Memory Required: 128K bytes
Source Language: Datebus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,700
(See Vendor Profile Page V-86)

SENTINEL COMPUTER CORP.
PAYROLL/PERSONNEL
Specific Industry: Wholesale/Distribution
System Requirements: Sentinel 30, 40, 50, 80
Operating System: DBOS
Memory Required: 128K bytes
Source Language: DBL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500
Number Installed: 200
Date First Installed: April 1981
(See Vendor Profile Page V-88)

SOFTWARE INTERNATIONAL CORP.
HUMAN RESOURCES MANAGEMENT
Specific Application: Human Resources Management
System Requirements: IBM 360, 370, System/34; Sperry 1100, 9030, 904
Operating System: DOS; OS/VS; DOS/VS; OS/3
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 25
Date First Installed: 1980
(See Vendor Profile Page V-89)

SOFTWARE INTERNATIONAL CORP.
PAYROLL/PERSONNEL
System Requirements: IBM 360, 370, 4300, System/36, System/34, System/38; Sperry 9030, 9040
Operating System: DOS; DOS/VSE; OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 150

SOFTWARE 2000, INC.
ADMINISTRATIVE SUPPORT MODULE
Specific Application: Record Keeping, Inquiry Reports
System Requirements: IBM System/36, System/34
Operating System: CPS; SSP
Memory Required: 64K bytes
Source Language: CL and RPG-III, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: July 1982
(See Vendor Profile Page V-94)

SOFTWARE 2000, INC.
EEO & OSHA REPORTING
Specific Application: Equal Employment Opportunity Reporting
System Requirements: IBM System/36, System/34
Operating System: CPS; SSP
Memory Required: 64K bytes
Source Language: CL and RPG-III, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: July 1982

SOFTWARE 2000, INC.
SALARY ADMINISTRATION
Specific Application: Salaries and Budget Administration
System Requirements: IBM System/36, System/38
Operating System: CPS; SSP

Memory Required: 64K bytes
Source Language: CL and RPG-III, RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: July 1982

START SYSTEMS
ARIES-APPLICANT RETRIEVAL INFORMATION SYSTEM
Specific Application: Personnel Resources Data Base and Retrieval By Skills
System Requirements: Wang VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Date First Installed: June 1980
(See Vendor Profile Page V-89)

SYNON CORP.
SYNON LABOR MANAGEMENT SYSTEM
Specific Application: Data Collection, Time and Attendance, Job Cost Accounting
System Requirements: DG
Operating System: ICOS; AOS; RDOS; AOS/VS
Source Language: Cobol, Assembly
Purchase Terms: Purchase; Rental; Lease
Date First Installed: 1980
(See Vendor Profile Page V-97)

SYSTEMAS TEXAS TIMESHARING, INC.
PAYROLL/PERSONNEL
System Requirements: STI 8000
Operating System: VRM
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 6
Date First Installed: 1980
(See Vendor Profile Page V-98)

SYSTEMS AND SOLUTIONS, INC.
PAYROLL
System Requirements: Alpha Micro AM 1000, AM 1000E, AM 1072E, AM 1082E
Operating System: AMOS
Memory Required: 256K bytes
Source Language: Alpha Basic, Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 60
(See Vendor Profile Page V-99)

SYSTEMS & COMPUTER TECHNOLOGY CORP.(SCT)
HURIS-EDUCATION
Specific Application: Human Resource Information System
Specific Industry: Education
System Requirements: IBM 370, 4300, 3030X, 3081
Operating System: DOS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $150,000
Number Installed: 12
Date First Installed: February 1980
(See Vendor Profile Page V-99)

TESSERACT CORP.
BENEFIT PLAN ADMINISTRATION
Specific Application: Provides Enrollment and Plan Maintenance of Medical, Dental, Life, Disability and Deferred Compatibility
System Requirements: IBM 4300
Operating System: OS/VS
Memory Required: 70K bytes
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $70,000 to $134,000
(See Vendor Profile Page V-102)

TESSERACT CORP.
PERSONAL MANAGEMENT SYSTEMS
System Requirements: IBM 370
Operating System: OS/VS1; DOS/VS
Memory Required: 70K bytes
Source Language: Assembler, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $56,000 to $137,000
Number Installed: 11

TESSERACT CORP.
PERSONEL MANAGEMENT SYSTEM
Specific Application: A Real-Time Human Resources System
System Requirements: IBM
Operating System: OS/VS; DOS
Memory Required: 70K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $13,700
Number Installed: 30

THIRD SYSTEMS CORP.
PAYROLL
Specific Industry: Medical, Mental Health
System Requirements: Wang VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: 1979
(See Vendor Profile Page V-102)

TOMORROW SYSTEMS, INC.
PAYROLL
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 128K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,200 to $2,500
Number Installed: 25
Date First Installed: 1981
(See Vendor Profile Page V-103)

TREB SYSTEMS, INC.
EIS/2000 PERSONNEL PAYROLL SYSTEM
System Requirements: IBM 370, 4300, 303X
Operating System: DOS; OS/VS; VM: VSAM
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-104)

TRIMATA CORP.
RESTAURANT PAYROLL AND PERSONNEL
System Requirements: IBM PC; Datapoint
Operating System: RMS; DOS
Memory Required: 64K bytes
Source Language: Cobol, Databus
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 15
Date First Installed: March 1982
(See Vendor Profile Page V-104)

UNITRONIX CORP.
PERSONNEL PACKAGE
Specific Application: Keeps Track of Hours, Generates Invoices and Payroll, Includes Resume Search
System Requirements: DEC PDP-11/23, VAX-11/780
Operating System: RSTS/E; VMS
Memory Required: 256K bytes
Source Language: Basic Plus, Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000 to $80,000
Date First Installed: 1978
(See Vendor Profile Page V-105)

VISTA SYSTEMS, INC.
HUMAN RESOURCE MANAGEMENT
System Requirements: DEC VAX; Prime; IBM
Operating System: VMS; Primos; CMS/DOS
Source Language: Fortran , Fortran 77, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $20,000
Number Installed: 2
Date First Installed: 1982
(See Vendor Profile Page V-107)

VISTA SYSTEMS, INC.
TIMEKEEPING AND PAYROLL
System Requirements: IBM; Prime; DEC VAX
Operating System: CMS/DOS; Primos: VMS
Source Language: Fortran, Fortran 77, Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 2
Date First Installed: 1982

WANG LABORATORIES, INC.
HUMAN RESOURCES MANAGEMENT SYSTEM (PRISM)
System Requirements: Wang VS45, VS60, VS80, VS85
Operating System: VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $118,000
(See Vendor Profile Page V-108)

XEROX CORP.
EMPLOYEE INFORMATION
Specific Application: Personnel Management/Administration, Employee Benefits, Education, Skill, Career and Salary History
Specific Industry: Manufacturing
System Requirements: IBM 370, 303X, 43XX
Operating System: SSX; OS/VS; OS/VS1; MVS
Memory Required: 1.0M bytes
Source Language: Xerox
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-109)

ADG-ADMINISTRATIVE DATA GSRP.
POWER WRITER
Specific Application: Spelling, WP, Report Writing
System Requirements: IBM System/34; IBM System/36; IBM System/38
Operating System: SSP; CPF
Memory Required: 96K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,250
Number Installed: 6
Date First Installed: 1983
(See Vendor Profile Page V-1)

AFCAD SYSTEMS, INC.
AFCAD WORD PROCESSING SYSTEM
Specific Application: Word Processing
System Requirements: Prime; Gould
Operating System: Primos
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000 to $13,000
Number Installed: 200
Date First Installed: 1975
(See Vendor Profile Page V-2)

ALPHA SYSTEMS LTD.
FOURUP - CHESHIRE LABELS
Specific Application: Creating Multicolumns of Labels From Single Column
System Requirements: ATV Jacquard
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $100
Date First Installed: 1979
(See Vendor Profile Page V-4)

AMERICAN FRANKLIN CO.
AUTOMATED LETTER PREPARATION SYSTEM
Specific Application: Letter Writing In Volume
System Requirements: IBM 360, 370, 4300
Operating System: OS/VS
Memory Required: 100K bytes
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $12,750
Number Installed: 50
Date First Installed: June 1973
(See Vendor Profile Page V-5)

AMERICAN RESOURCE SYSTEMS, INC.
WORD PROCESSOR
Specific Application: Word Processing
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Purchase Terms: Purchase
Price: $1,500
Date First Installed: 1980
(See Vendor Profile Page V-5)

AMEROSEDA SYSTEMS, INC.
DPS-DOCUMENT PROCESSING SYSTEM
Specific Application: Word Processing
System Requirements: DEC LSI-11
Operating System: RT-11
Source Language: Fortran, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $400
Number Installed: 10
Date First Installed: 1981
(See Vendor Profile Page V-6)

AMEROSEDA SYSTEMS, INC.
VEDIT-VIDEO EDITOR PROGRAM
Specific Application: Video Editor
System Requirements: DEC LSI
Operating System: RT-11
Source Language: Fortran, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200
Number Installed: 10
Date First Installed: 1980

APEX DATA SYSTEMS
WORD PROCESSING
System Requirements: Prime 2250, 250, 550, 850
Operating System: Primos
Memory Required: 500K bytes
Source Language: Cobol 74
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $10,000
Number Installed: 500
Date First Installed: May 1978
(See Vendor Profile Page V-6)

APOLLO COMPUTER SYSTEMS, INC.
DATA MANAGEMENT
Specific Application: Mailing Labels and Word Processing
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 64K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Lease
Price: $1,250
Number Installed: 20
Date First Installed: 1979
(See Vendor Profile Page V-6)

APPLIED DATA RESEARCH, INC.
ADR/ETZ - RELEASE 1.5
Specific Application: Interactive Word and Text Processor
System Requirements: IBM 370, 3000X, 43XX
Operating System: OS/VS; DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $14,400 to $26,000
Number Installed: 500
Date First Installed: 1976
(See Vendor Profile Page V-7)

BARRATT EDWARDS INTERNATIONAL CORP.
AUTO DP WP
Specific Application: DP to WP Interface
System Requirements: Wang
Operating System: VS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 30
Date First Installed: October 1981
(See Vendor Profile Page V-11)

BARRATT EDWARDS INTERNATIONAL CORP.
AUTODOC
System Requirements: Wang
Operating System: VS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Number Installed: 250
Date First Installed: September 1979

BARRATT EDWARDS INTERNATIONAL CORP.
AUTOVIEW
Specific Application: Text Review
System Requirements: Wang
Operating System: VS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $800
Number Installed: 250
Date First Installed: September 1979

BELLINGS COMPUTER CORP.
BELLINGS WORD MASTER PACK
System Requirements: Billings
Operating System: BOSS
Memory Required: 64K bytes
Source Language: Macro Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $300
(See Vendor Profile Page V-12)

B I BICYCLE ASSOCIATES, INC.
BIBTEXT- WORD PROCESSING DOCUMENT C
Specific Application: Document Composition
System Requirements: IBM 370, 4300
Operating System: DOS/VSE
Memory Required: 120K bytes
Source Language: Assembler, Cobol
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $2,800
Number Installed: 20
Date First Installed: September 1982
(See Vendor Profile Page V-12)

BOURE INFORMATION SYSTEMS, INC.
TEXT/ONE
Specific Application: Text Editing, Document Production
System Requirements: IBM 360/370
Operating System: OS/VS; DOS
Memory Required: 256K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $45,000
Number Installed: 15
Date First Installed: 1975
(See Vendor Profile Page V-13)

BUSINESS COMPUTER DESIGN, INC.
WORD-MINT
Specific Application: Mail System, Word Processing
System Requirements: IBM System/34, System/36
Operating System: SSP
Memory Required: 14K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Lease
Price: $1,500
Number Installed: 125
Date First Installed: January 1983
(See Vendor Profile Page V-14)

BUSINESS MANAGEMENT SYSTEMS, INC.
WP
Specific Industry: Medical
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 128K bytes
Source Language: EDL
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 4
Date First Installed: 1981
(See Vendor Profile Page V-14)

CALIFORNIA SOFTWARE PRODUCTS, INC.
THEODORE/FORMAT
Specific Application: Screen Text Editor Format
System Requirements: Honeywell DPS 6
Operating System: GCOS-6
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 200
Date First Installed: December 1980
(See Vendor Profile Page V-15)

CALIFORNIA SYSTEMS ASSOCIATES
POWER WP
System Requirements: DEC
Operating System: RSX-11M
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $1,495
Number Installed: 1,200
Date First Installed: September 1978
(See Vendor Profile Page V-15)

CALIFORNIA SYSTEMS ASSOCIATES
WORD WRIGHT
System Requirements: DEC

Operating System: RSX-11M; VMS
Source Language: Dibol , Macro
Source Code Available: No
Purchase Terms: Purchase
Price: $2,395
Number Installed: 200
Date First Installed: 1979

CENTURY ANALYSIS, INC.
WORD/6
Specific Application: Intelligent Terminal Base WP System Designed For NCR Mainframe
System Requirements: NCR
Operating System: VRX; B-3
Source Language: Cobol, Neat/3
Source Code Available: No
Purchase Terms: Purchase
Price: $7,500
Number Installed: 50
Date First Installed: 1979
(See Vendor Profile Page V-17)

CINNETWORK CORP.
PCS TEXT
Specific Application: WP-Oriented to Large Scale Publication Departments
System Requirements: IBM
Operating System: MVS
Source Code Available: Nb
Purchase Terms: Purchase
Price: $125,000 to $200,000
Number Installed: 3
Date First Installed: 1980
(See Vendor Profile Page V-18)

C. SI. COMPUTERS, INC.
WORD PROCESSING
Specific Industry: Medical
System Requirements: DG, IBM, IBM PC
Operating System: RDOS; Super/DOS
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: 1984
(See Vendor Profile Page V-18)

CGSM CORP.
WORD PROCESSING
Specific Industry: Banking/Financial
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 14.
Date First Installed: September 1978
(See Vendor Profile Page V-18)

COMMERCIAL DATA CORP.
SUPER DIRECTORY (SUPDR PRS)
System Requirements: Criterion
Memory Required: 16K bytes
Source Language: Neat/3
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $1,500
Number Installed: 6
Date First Installed: April 1980
(See Vendor Profile Page V-19)

COMMONWEALTH SYSTEMS INC.
WPS
System Requirements: NCR 8200 Series, 8200 Series
Operating System: BMS; IRX
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,995
Number Installed: 12
Date First Installed: 1980
(See Vendor Profile Page V-20)

COMPLETE COMPUTER SYSTEMS
CREATE WORD PROCESSING
Specific Application: Produces Form Letters With Variable Imbedded Text
System Requirements: DG Desktop, Nova, Eclipse
Operating System: DOS; RDOS; AOS
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $4,000
Number Installed: 60
Date First Installed: July 1978
(See Vendor Profile Page V-20)

COMPUTER BUSINESS SYSTEMS, INC.
NIXDORF WORD PROCESSING SOFTWARE
Specific Application: WP/Text Editor
System Requirements: Nixdorf 800
Memory Required: 96K bytes
Source Language: Cobol-Editor
Source Code Available: No
Purchase Terms: Purchase
Price: $3,000
Number Installed: 75
Date First Installed: 1980
(See Vendor Profile Page V-22)

COMPUTER CONSULTANTS & SERVICE CENTER, INC.
TESS/3000 TEXT EDITING SUB-SYSTEM
Specific Application: Full Screen Editing For HP3000
System Requirements: HP 3000
Operating System: MPE
Source Language: SPL
Source Code Available: No
Purchase Terms: Purchase
Price: $3,200
Number Installed: 30
Date First Installed: March 1982
(See Vendor Profile Page V-22)

COMPUTER INFORMATION ENTERPRISES
WORD PROCESSING
Specific Application: WP, No Limitations Text Editor, Speller
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 22K bytes
Source Language: EDL
Purchase Terms: Purchase
Price: $1,500
Date First Installed: 1979
(See Vendor Profile Page V-23)

COMPUTER LANGUAGE RESEARCH, INC.
SPRINTER SOFTWARE
Specific Application: WP, Text, Forms, Graphics
Specific Industry: Insurance
System Requirements: IBM 4341
Operating System: MVS
Memory Required: 950K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $42,000
Number Installed: 13
Date First Installed: September 1981
(See Vendor Profile Page V-23)

COMPUTER PROGRAMMING, INC. (CPI)
CORCS (COMPUTERIZED ON LINE REPORT)
Specific Application: Transfers Spooled 3275 to Word Processor For Wang OIS
System Requirements: Wang OIS
Operating System: DOS
Memory Required: 64K bytes
Source Language: OIS Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $67,500
Number Installed: 10
Date First Installed: September 1982
(See Vendor Profile Page V-24)

COMPUTER RESOURCES & TECHNOLOGY, INC.
PROCESSING-WORD 34
System Requirements: IBM System/36, System/34
Memory Required: 48K bytes
Source Language: RPG-II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,500
Number Installed: 10
Date First Installed: January 1979
(See Vendor Profile Page V-24)

COMPUTER SERVICES CORP.
WORD PROCESSING
System Requirements: TI; DEC
Operating System: DX-10; DNOS
Memory Required: 10K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,000
Number Installed: 300
Date First Installed: 1978
(See Vendor Profile Page V-25)

COMPUTS-R-SYSTEMS
CRESCORD
Specific Industry: Legal
System Requirements: DEC PDP-8

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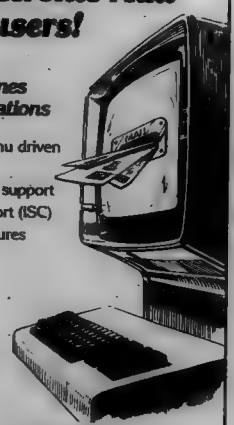

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Operating System: OS/78
Memory Required: 256K bytes
Source Language: Macro
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $12,000
Number Installed: 6
Date First Installed: 1982
(See Vendor Profile Page V-26)

COMPUTER SYSTEMS TECHNOLOGY, INC.
WORD PROCESSING
Specific Industry: Government
System Requirements: DG
Operating System: RDOS; AOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 40
Date First Installed: 1976
(See Vendor Profile Page V-26)

COMPUTER TECHNOLOGY, INC.
AUTODOC
Specific Application: Text Editing and Documentation Control
System Requirements: Wang VS
Operating System: OS/VS
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 200
Date First Installed: 1978
(See Vendor Profile Page V-27)

COMPUTRON TECHNOLOGIES CORP.
SOLID
Specific Application: WP/OP
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Price: $7,500
Number Installed: 15
Date First Installed: January 1981
(See Vendor Profile Page V-28)

COMPUTRON TECHNOLOGIES CORP.
LISTER
Specific Application: Integrates WP Files With Data Base Files
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 256K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 60
Date First Installed: June 1980

CONTEL INFORMATION SYSTEMS
LEX-ELEVEN
System Requirements: DEC PDP-11
Operating System: RSTS/E; RT-11; VMS
Source Language: Fortran , Macro 11
Source Code Available: No
Purchase Terms: Purchase
Price: $850 to $7,500
Number Installed: 1,000
(See Vendor Profile Page V-29)

CONTEL INFORMATION SYSTEMS
SATURN-WP
System Requirements: DEC PDP-11
Operating System: RSTS/E; RT-11; Unix
Source Language: Fortran, Macro 11
Source Code Available: No
Purchase Terms: Purchase
Price: $489 to $5,000

CONVERGENT SOLUTIONS, INC.
DOCUMENT TRANSLATOR
System Requirements: Convergent Technology
Operating System: CTOS
Memory Required: 384K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 3
Date First Installed: December 1983
(See Vendor Profile Page V-29)

CORPORATE COMPUTER SYSTEMS, INC.
TPORM REV 3.10
Specific Application: Text Formatter
System Requirements: HP 1000
Operating System: RTE
Memory Required: 16K bytes
Source Language: Fortran, Assembly
Source Code Available: Yes; $10,000
Purchase Terms: Purchase
Price: $4,000
Number Installed: 40
Date First Installed: June 1981
(See Vendor Profile Page V-30)

CPSI
WORD PROCESSOR SYSTEM
System Requirements: Altos ACS 580; NCR 9050; Columbia MPC; IBM PC-XT
Operating System: Unix; Xenix; MOS
Source Language: RM Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 3
Date First Installed: 1978
(See Vendor Profile Page V-30)

CSC BUSINESS SYSTEMS, INC.
INTEXT WORD PROCESSING
System Requirements: Perlac 3000, 2000; Micro V 1000
Operating System: MTX
Memory Required: 256K bytes
Source Language: Business Basic
Source Code Available: Yes; $750
Purchase Terms: Purchase
Price: $750
Number Installed: 15
Date First Installed: September 1982
(See Vendor Profile Page V-31)

CTI LIBRARY SYSTEMS
INTEGRATED LIBRARY SYSTEM/TEXT EDITOR
Specific Application: Text Editing
System Requirements: Honeywell Ultimate; Prime; Microdata; IBM Series/1
Operating System: Pick
Memory Required: 2.5M bytes
Source Language: Extended Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000
Number Installed: 16
Date First Installed: October 1981
(See Vendor Profile Page V-32)

CYGARE SYSTEMS, INC.
WORD PROCESSING
System Requirements: Honeywell DPS6; Wang 2200
Operating System: GCOS-400
Memory Required: 64K bytes
Source Language: Basic (Wang), Cobol (Honeywell)
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 150
Date First Installed: 1980
(See Vendor Profile Page V-33)

CYEX SYSTEMS CORP.
CY GLOBAL WORD PROCESSING
Specific Application: Word Processing, Program Development and Report Management
System Requirements: Texas Instruments
Operating System: DX-10; DNOS
Memory Required: 192K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 50
Date First Installed: November 1982
(See Vendor Profile Page V-33)

DAMFORD CORP.
FULL SCREEN EDITOR
Specific Application: Program Text Editor
Specific Industry: Engineering
System Requirements: Apollo
Operating System: Aegis
Memory Required: 512K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Number Installed: 30
Date First Installed: 1982
(See Vendor Profile Page V-34)

DAMFORD CORP.
SAGE
Specific Industry: Engineering
System Requirements: Apollo
Operating System: Aegis
Memory Required: 512K bytes
Source Language: Fortran
Purchase Terms: Purchase
Price: $3,500
Number Installed: 30
Date First Installed: 1983

DATA CONSULTANTS, INC.
IMSCRIBE
Specific Application: Word Processor With Text Editing
System Requirements: DG
Operating System: DOS; RDOS; AOS; AOS/VS
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 10
Date First Installed: 1983
(See Vendor Profile Page V-35)

DATA GENERAL CORP.
EMBTEXT TEXT PROCESSING
Specific Application: Text Processing
Operating System: MP/AOS; DOS; RDOS; AOS/VS
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-35)

DATA GENERAL CORP.
CEO SPELLING
Specific Application: Spelling Verification
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000 to $1,500
Date First Installed: November 1981

DATA GENERAL CORP.
CEO WORD PROCESSING
Specific Application: WP, Facilities Creation, Editing, Access, Document Output, Spelling Verification
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Purchase Terms: Purchase
Price: $4,500 to $600
Date First Installed: November 1981

DATA INTELLIGENCE SYSTEMS
STSX-W/P WORD PROCESSING
System Requirements: DEC PDP-11/23
Operating System: RT-11; TSX-11
Memory Required: 128K bytes
Source Language: Macro
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $1,800
Number Installed: 12
Date First Installed: June 1982
(See Vendor Profile Page V-35)

DATALOGICS, INC.
DATALOGICS 6300 SYSTEM
Specific Application: Prepare Text For High-Speed Photo Typesetters Or Xerox 9700
Specific Industry: Publishing
System Requirements: DEC VAX-11/780, PDP-11/45, PDP-11/70, , PDP-11/44
Operating System: VMS; Executext
Memory Required: 512K bytes
Source Language: C
Purchase Terms: Purchase
Price: $250,000
Number Installed: 35
Date First Installed: 1970
(See Vendor Profile Page V-36)

DATAMARK INFORMATION SYSTEMS, INC.
MULTI-TERMINAL WORD PROCESSING/BUSINESS
System Requirements: GA 16, 1600DT, 1600XT
Operating System: Control
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $2,500 to $5,000
Number Installed: 10
Date First Installed: January 1980
(See Vendor Profile Page V-36)

DATA PLUS, INC.
DATA 2600
System Requirements: Wang 2200
Operating System: MVP
Memory Required: 16K bytes
Source Language: Interprative, Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 30
Date First Installed: 1979
(See Vendor Profile Page V-37)

DATA PROCESSING DESIGN
WAPE FOR RSTS/E
Specific Application: Text File and Program Editor
System Requirements: DEC PDP-11/XX
Operating System: RSTS/E
Memory Required: 160K bytes
Source Language: Macro-4
Source Code Available: No
Purchase Terms: Purchase
Price: $995
Number Installed: 50
Date First Installed: June 1981
(See Vendor Profile Page V-37)

DATA PROCESSING DESIGN
WORD-11 FOR RSTS/E, RSX, VAX/UNIX
System Requirements: DEC PDP-11/XX, PDP-11/7XX
Operating System: RSTS/E; VMS
Memory Required: 160K bytes
Source Language: Macro-11 , Micro-32 , Basic Plus
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $3,500 to $9,500
Number Installed: 1,400
Date First Installed: September 1977

DATAPOINT
WORD PROCESSING
System Requirements: DEC
Memory Required: 64K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1975
(See Vendor Profile Page V-38)

DAVIN COMPUTER CORP.
TASK MASTER QTEXT
Specific Application: WP, Information Management System, Line Drawing, Typesetting
System Requirements: DEC
Operating System: RT-11; RSX-11M; TSX-11+; RSX-11M
Memory Required: 64K bytes
Source Language: Macro 11
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 500
Date First Installed: 1976
(See Vendor Profile Page V-39)

DELPHI DATA SYSTEMS, INC.
WORD PROCESSING SYSTEM MULTIWORD
System Requirements: HP; IBM Series/1
Operating System: DOS/VS; MPE IV; EDX
Memory Required: 25K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Date First Installed: February 1979
(See Vendor Profile Page V-39)

DSI COMPUTING SERVICE
WORD PROCESSOR
System Requirements: IBM 360, 370
Operating System: DOS/VS; DOS/VS
Source Language: BAL
Source Code Available: No
Purchase Terms: Purchase; Lease
Date First Installed: August 1983
(See Vendor Profile Page V-40)

DIGITAL COMMUNICATIONS ASSOCIATES, INC. (D.C.A.)
WPS II
System Requirements: Data General
Operating System: DOS; AOS/VS; RDOS; AOS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 100
Date First Installed: 1979
(See Vendor Profile Page V-41)

DISTRIBUTION AND MANUFACTURING SYSTEMS, INC.
WORD PROCESSING
Specific Industry: Manufacturing, Wholesale/Distribution
System Requirements: DG
Operating System: RDOS
Memory Required: 128K bytes
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-42)

DYER, WELLS & ASSOCIATES, INC.
DWSA/ADAS-AUTOMATED DOCUMENT
Specific Application: Automated Document Assembly
Specific Industry: Insurance
System Requirements: Wang
Operating System: OS/VS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 3
Date First Installed: October 1982
(See Vendor Profile Page V-42)

EBG SYSTEMS
LEX-11
System Requirements: DEC Professional, Rainbow
Operating System: PDS; RT-11; RSX-11M
Purchase Terms: Purchase; Lease
Date First Installed: 1980
(See Vendor Profile Page V-43)

EPIC SYSTEMS CORP.
SCRIBE
System Requirements: DEC; DG; IBM Series/1
Source Language: MIS
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-45)

FEIN MARQUART ASSOCIATES, INC.
TORS-TEXT/DATA RETRIEVAL SYSTEM
Specific Application: Full Text Retrieval System
System Requirements: DEC 10, 20
Operating System: TOPS-10; TOPS-20
Memory Required: 100K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $40,000
Number Installed: 12
Date First Installed: 1979
(See Vendor Profile Page V-46)

FINANCIAL SOFTWARE, INC.
WP84
System Requirements: IBM System/38, System/34, System/36
Operating System: SSP
Memory Required: 36K bytes
Source Language: RPG-II, RPG-III
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,800 to $3,500
Number Installed: 400
Date First Installed: 1978
(See Vendor Profile Page V-46)

FREIGHT DATA SYSTEMS, INC.
WP
System Requirements: Prime
Operating System: Primos; Information
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $6,000
Number Installed: 20
Date First Installed: March 1984
(See Vendor Profile Page V-47)

GLENN A. DARDEN AND ASSOCIATES, INC.
CTOS
System Requirements: DEC VAX, PDP II
Operating System: VMS; RSTS/E; RT-11
Memory Required: 31K bytes
Source Language: Macro 11
Source Code Available: Yes
Purchase Terms: Purchase
Price: $950 to $5,500
Number Installed: 5,000
Date First Installed: 1981
(See Vendor Profile Page V-48)

GLENN A. DARDEN AND ASSOCIATES, INC.
FASTEXT
Specific Application: Text Editor
System Requirements: DEC
Operating System: RT-11; RSX-11M; VMS; RSTS/E
Memory Required: 64K bytes
Source Language: Macro II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $395
Number Installed: 600
Date First Installed: 1981

GOULD, INC.
DOCUMENT PROCESSOR
Specific Application: Large Document Processing
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran, Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $17,850
(See Vendor Profile Page V-50)

GOULD, INC.
OFFICE AUTOMATOR
Specific Application: Electronic Mail, Teleconferencing, Office Automation
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $8,000

GOULD, INC.
WORD PROCESSOR
Specific Application: WP
System Requirements: Concept/32
Operating System: MPX-32
Memory Required: 500K bytes
Source Language: Fortran, Assembly
Purchase Terms: Purchase
Price: $11,000

HARTE SYSTEMS, INC.
PERSON AFFILIATION MANAGEMENT SYSTEM
Specific Application: Name and Address Classification and Tracking With Mailing Label and Word Processing Output
System Requirements: Wang
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Price: $4,000
Date First Installed: 1981
(See Vendor Profile Page V-51)

HYDRATEC, INC.
WORD PROCESSING
Specific Industry: Construction

System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 20
Date First Installed: 1978
(See Vendor Profile Page V-53)

I-CONCEPTS, INC.
BOS AUTOWRITER
System Requirements: IBM Series/1; DEC PDP-11
Operating System: BOS
Memory Required: 64K bytes
Source Language: Microcobol
Source Code Available: No
Purchase Terms: Purchase
Price: $550
Number Installed: 3,000
Date First Installed: 1978
(See Vendor Profile Page V-53)

IBC CORP.
IBL 3000
Specific Application: Mailing List System
System Requirements: HP 3000
Operating System: MPE
Source Language: RPG-II, SPL
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 12
Date First Installed: 1977
(See Vendor Profile Page V-53)

INTERACTIVE SYSTEMS, INC.
DIDTEXT - WORD PROCESSING SYSTEM
System Requirements: DEC VAX, PDP-11
Operating System: VMS; RSX-11M
Source Language: Macro-11
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000 to $7,000
Number Installed: 150
Date First Installed: March 1982
(See Vendor Profile Page V-57)

IPT (INFORMATION PROCESSING TECHNIQUES)
TPS WORD PROCESSING
System Requirements: DG; DEC VAX, PDP-11
Operating System: Unix; VMS; RSTS/E
Memory Required: 64K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Number Installed: 600
Date First Installed: 1980
(See Vendor Profile Page V-58)

IPT (INFORMATION PROCESSING TECHNIQUES)
ZIP - SCREEN EDITOR
Specific Application: Programmers' Text Editor, Supports Non-DG Terminals
System Requirements: DG
Operating System: AOS; AOS/VS; RDOS; DOS
Memory Required: 64K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $1,200
Number Installed: 10
Date First Installed: 1981

KIRBY COMPUTER SYSTEMS, INC.
APCAD WORD PROCESSING SYSTEM
Specific Application: Text Editing and Formatting
System Requirements: Prime
Operating System: Primos
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $8,000
Number Installed: 100
Date First Installed: 1977
(See Vendor Profile Page V-61)

LEGAL DATA SYSTEMS, INC.
WORD PROCESSING
Specific Industry: Legal
System Requirements: DEC Rainbow; IBM PC; DEC VAX
Operating System: VMS
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $995 to $10,000
Number Installed: 1,500
Date First Installed: 1979
(See Vendor Profile Page V-62)

M/A-COM SIGMA DATA, INC.
XED
System Requirements: Zilog 8000
Operating System: Unix
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-64)

MADISON DATA SYSTEMS, INC.
FINANCIAL STATEMENTS
Specific Application: Financial Statements
Specific Industry: Real Estate
System Requirements: DG
Operating System: AOS; AOS/VS; DOS; RDOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-64)

MADISON DATA SYSTEMS, INC.
WORD PROCESSOR
Specific Industry: Real Estate
System Requirements: DG
Operating System: AOS; AOS/VS; DOS; RDOS
Source Language: Business Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 12

MANAGEMENT COMPUTER SERVICES, INC.
LIST MANAGEMENT
Specific Application: List Information
System Requirements: DEC PDP-11
Operating System: RSTS/E
Source Language: Basic, Basic Plus II
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Number Installed: 10
Date First Installed: 1982
(See Vendor Profile Page V-64)

MANAGEMENT INFORMATION SYSTEMS CORP.
SUPER TYPE
System Requirements: AL-Micro
Operating System: AMOS
Source Language: Alpha Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $800
Number Installed: 8
Date First Installed: October 1982
(See Vendor Profile Page V-65)

MARATRON, INC.
WORD PROCESSING
Specific Industry: Government
System Requirements: Burroughs B20, B1000, B5000
Operating System: BTOS
Source Language: Basic, Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $500 to $17,000
(See Vendor Profile Page V-65)

MANUFACTURING CONTROL SYSTEMS, INC.
WORD PROCESSOR
System Requirements: Wang 2200
Operating System: Basic II
Memory Required: 32K bytes
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $900 to $4,600
Number Installed: 3
Date First Installed: January 1982
(See Vendor Profile Page V-66)

MARC SOFTWARE INTERNATIONAL
MUSE
Specific Application: Scientific Typing, WP, Foreign Languages
System Requirements: IBM PC; Prime; DEC VAX; Apollo
Operating System: DOS; Primos; VMS
Memory Required: 256K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $595 to $12,500
Number Installed: 400
Date First Installed: 1980
(See Vendor Profile Page V-66)

MARYLAND COMPUTER SERVICES, INC.
SPELLING CHECKER
Specific Application: Spelling Correction
System Requirements: HP 250
Source Language: HP Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $450
Number Installed: 3
Date First Installed: 1983
(See Vendor Profile Page V-66)

MARYLAND COMPUTER SERVICES, INC.
WORD PROCESSOR
Specific Application: Word Processing
System Requirements: HP 250
Source Language: HP Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Number Installed: 110
Date First Installed: 1981

MAS, INC.
WORD PROCESSOR
Specific Application: Word Processing
System Requirements: DEC PDP-8, PDP-11
Operating System: CTS-300
Memory Required: 64K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 50
Date First Installed: 1976
(See Vendor Profile Page V-66)

MDS QANTEL
WORD
System Requirements: MDS Qantel System 10, System 20, System 40, System 64
Operating System: BEST
Memory Required: 8K bytes
Source Language: QIC Basic
Source Code Available: No
Purchase Terms: Purchase; Lease
Date First Installed: 1977
(See Vendor Profile Page V-68)

MDS QANTEL
QICWORD
Specific Application: Enhanced Word Processor That Allows Data Base WP and Typical WP Applications
System Requirements: Qantel System 10, 20, 30, 40
Operating System: BEST
Memory Required: 20K bytes
Source Language: QIC Basic
Number Installed: 1,000
Date First Installed: 1983

MHA SOFTWARE SERVICES, INC.
LETTER WRITING
Specific Application: Mailing Lists, Labels, Stores, Multiple Documents
System Requirements: IBM 5280
Memory Required: 64K bytes
Source Language: RPG
Source Code Available: Yes; $300
Purchase Terms: Purchase
Price: $300
Number Installed: 25
Date First Installed: 1981
(See Vendor Profile Page V-69)

MICRODATA CORP.
WORDMATE
Specific Application: WP
System Requirements: Microdata
Operating System: Pick

Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200
Date First Installed: January 1982
(See Vendor Profile Page V-69)

MICRO FIVE CORP.
FLEXTEX
Specific Application: WP
System Requirements: Micro V Series/10
Operating System: STAR/DOS
Memory Required: 10K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 1,500
Date First Installed: 1978
(See Vendor Profile Page V-69)

MICRO FIVE CORP.
WORD CONCEPT ONE
System Requirements: Micro V Series/10
Memory Required: 16K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $495
Number Installed: 50
Date First Installed: 1982

MICROPROCESSOR LABORATORIES, INC.
HANDLE/SPELL
Specific Application: 80,000 Word Spelling Checker Dictionary
System Requirements: HP 3000
Operating System: Unix; RTE
Memory Required: 128K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $125
Number Installed: 80
Date First Installed: November 1982
(See Vendor Profile Page V-70)

MICROPROCESSOR LABORATORIES, INC.
HANDLE/WRITER
System Requirements: HP 3000
Operating System: Unix; RTE
Memory Required: 128K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $585 to $2,500
Number Installed: 80
Date First Installed: November 1982

MICROTECH BUSINESS SYSTEMS, INC.
STARWRITER WORD PROCESSING SYSTEM
Specific Application: Word Processing, Full Dictionary, Mathematical Capabilities Within the Document and Spreadsheet Analysis
Operating System: Iris; Bits
Memory Required: 512K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $3,500
Number Installed: 1,500
Date First Installed: January 1981
(See Vendor Profile Page V-70)

MINI-COMPUTER BUSINESS APPLICATIONS, INC.
MAILING LIST
Specific Application: Mailing List
System Requirements: Wang VS; HP; TI
Operating System: MPE; DX-10
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 500
(See Vendor Profile Page V-72)

MINICOMPUTER SYSTEMS, INC.
OMS
Specific Application: List Processing, Electronic Filing, Calendar Scheduling, Word Processing
System Requirements: DG/Eclipse, MV Series
Operating System: Micos; AOS/VS
Memory Required: 64K bytes
Source Language: Assembler
Source Code Available: Yes; $2,500
Purchase Terms: Purchase
Price: $2,500
Number Installed: 6
Date First Installed: September 1982
(See Vendor Profile Page V-72)

MODERN COMPUTER SYSTEMS, INC.
R SYSTEMS WORD PROCESSOR
System Requirements: TI Business Systems
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000 to $3,500
Number Installed: 250
Date First Installed: 1976
(See Vendor Profile Page V-73)

MONARK DATA SCIENCES CORP.
WORD 21
System Requirements: MDS Series 21, 2110
Operating System: OS/2; OS/10
Memory Required: 128K bytes
Source Language: Mobol/Z80
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $1,200
Date First Installed: November 1981
(See Vendor Profile Page V-73)

MONARCH INFORMATION SERVICES
OFFICE AUTOMATION SYSTEM
Specific Application: WP and Address Labels
System Requirements: DG Nova 3
Memory Required: 64K bytes
Source Language: Extended Basic
Source Code Available: Yes
Purchase Terms: Purchase; Rental
Number Installed: 5
Date First Installed: September 1975
(See Vendor Profile Page V-73)

MRP SYSTEMS
STYLUS WORD PROCESSING
Specific Industry: Manufacturing
System Requirements: DG; Point 4
Operating System: Iris
Memory Required: 12K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 20
Date First Installed: 1977
(See Vendor Profile Page V-74)

MSL SOFTWARE
WORD PROCESSOR
System Requirements: IBM System/23, System/34, System/36, 5110
Operating System: SSP
Memory Required: 64K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 200
(See Vendor Profile Page V-74)

MUELLER, HILLGRAM AND CO.
DATA 3000
Specific Application: Full Screen Word Processing Editor Allows Merging From Files
System Requirements: Wang 2200
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,500
Number Installed: 5
Date First Installed: 1978
(See Vendor Profile Page V-74)

NATIONAL INFORMATION SYSTEMS, INC.
EDGE
Specific Application: Word Processing
System Requirements: Decsystem 10, 20, PDP-11; Harris; Prime
Operating System: TOPS-10; RSX-11M; VMS; Primos
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $7,300 to $12,500
Number Installed: 100
Date First Installed: 1980
(See Vendor Profile Page V-74)

NATIONAL SYSTEMS LABORATORIES, INC.
OFFICE-MATE/WORD PROCESSING
System Requirements: IBM 430X, 30XX
Operating System: DOS/VSE; OS/VS1; MVS; CICS
Memory Required: 20K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $20,000 to $40,000
Number Installed: 1
Date First Installed: April 1984
(See Vendor Profile Page V-75)

NCR CORP.
WORD-MIKE
Specific Industry: Manufacturing, Wholesale/Distribution, Retail, Banking/Financial, Medical, Legal, Insurance, Real Estate, Education, Construction, Government, Transportation, Nonprofit Organizations
System Requirements: NCR 9300
Operating System: ITX
Memory Required: 1.0M bytes
Source Language: Cobol 74
Purchase Terms: Purchase; Rental; Lease
Date First Installed: January 1983
(See Vendor Profile Page V-75)

NEWSMATE PRODUCTS, INC.
NEWSMATE
System Requirements: TI
Memory Required: 64K bytes
Source Language: Machine
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Price: $5,000
(See Vendor Profile Page V-76)

NIXMS COMPUTER SYSTEMS, INC.
WORD PROCESSING
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 96K bytes
Source Language: Fortran
Source Code Available: Yes; $500
Purchase Terms: Purchase
Price: $1,000
Number Installed: 8
Date First Installed: May 1980
(See Vendor Profile Page V-76)

OMAHA MANAGEMENT SERVICES
STATISTICAL WORD PROCESSING
Specific Industry: CPA
System Requirements: Wang 2200; Wang Professional
Operating System: Basic II
Memory Required: 28K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 400
(See Vendor Profile Page V-76)

ORTHEAST DATACOM, INC.
DATA 3000 WORD PROCESSING MVP
System Requirements: Wang 2200 MVP
Memory Required: 28K bytes
Source Language: Basic II
Purchase Terms: Purchase
(See Vendor Profile Page V-76)

NORTHEAST DATACOM, INC.
RECORD MANAGEMENT SYSTEM (RMS)
System Requirements: Wang 2200 MVP
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase

OAK SOFTWARE
OAK SOFTWARE'S WORD PROCESSING SYSTEM
System Requirements: IBM

System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 96K bytes
Source Language: RPG
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500 to $3,500
Number Installed: 200
Date First Installed: May 1980
(See Vendor Profile Page V-77)

O-MP SYSTEMS
EASYWRITER
System Requirements: BTI 5000, 8000
Operating System: Multun; Unix
Memory Required: 128K bytes
Source Language: Basic, C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 50
Date First Installed: August 1983
(See Vendor Profile Page V-78)

PARA RESEARCH, INC.
EASY TEXT
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP; CPF
Memory Required: 40K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $750
Number Installed: 800
Date First Installed: January 1981
(See Vendor Profile Page V-78)

PARLSARC SYSTEMS, INC.
WORD PROCESSING
Specific Industry: Medical
System Requirements: IBM Series/1; DEC PDP-11; DG Eclipse
Operating System: EDX; MS
Memory Required: 128K bytes
Source Language: Mumps-Type
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000 to $15,000
Number Installed: 40
Date First Installed: 1978
(See Vendor Profile Page V-80)

PBS COMPUTING, INC.
WORD AND LIST PROCESSING
Specific Industry: Public Accountant
System Requirements: DEC PDP-11
Operating System: RSX-11M
Memory Required: 64K bytes
Source Language: Fortran, Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 200
Date First Installed: 1980
(See Vendor Profile Page V-80)

PCD SYSTEMS, INC.
ADVANCED SYSTEMS EDITOR
Specific Application: Advanced Screen-Oriented Text Editor For UCSD-P System
System Requirements: DEC LSI-11; TRS; Altos
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $150
Date First Installed: 1980
(See Vendor Profile Page V-80)

PCD SYSTEMS, INC.
CPR TEXT FORMATTER
System Requirements: IBM; DEC LSI-11; Altos
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $195
Date First Installed: 1980

PCS, INC.
WORDPOWER
System Requirements: IBM System/34
Operating System: SSP
Memory Required: 36K bytes
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 2,500
Date First Installed: 1980
(See Vendor Profile Page V-80)

POINT FOUR DATA CORP.
STYLIST
System Requirements: DG Nova
Operating System: Ms
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
(See Vendor Profile Page V-82)

QUADRATRON SYSTEMS, INC.
Q-ONE
System Requirements: DEC VAX; Fortuna; Altos
Operating System: Unix
Memory Required: 128K bytes
Source Language: C
Purchase Terms: Purchase
Price: $595 to $3,000
Number Installed: 1,000
Date First Installed: August 1983
(See Vendor Profile Page V-84)

QUANTREX DATA SYSTEMS
WORD ORDER SYSTEM
Specific Industry: Telephone
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 96K bytes
Source Language: Forth
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,600
Number Installed: 30
Date First Installed: September 1980
(See Vendor Profile Page V-84)

RAI BUSINESS SYSTEMS, INC.
WORD PROCESSING
System Requirements: Datapoint
Operating System: DOS
Memory Required: 4K bytes
Source Language: Data BUS
Source Code Available: No
Purchase Terms: Purchase
Price: $950
Date First Installed: 1983
(See Vendor Profile Page V-86)

RAMTEK, INC.
RED SCREEN EDITOR - RAMTEK SCREEN
System Requirements: DG
Operating System: RDOS
Source Language: Rascal
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,195
Number Installed: 50
Date First Installed: 1977
(See Vendor Profile Page V-86)

R SYSTEMS, INC.
R WORD
System Requirements: TI 990, Business System 200, 300
Operating System: DX-10; DNOS
Memory Required: 28K bytes
Source Language: Assembly
Source Code Available: No
Price: $685
Number Installed: 2,500
Date First Installed: 1977
(See Vendor Profile Page V-87)

RMF CORP.
RMFIS WORD PROCESSING SYSTEM
System Requirements: DEC
Operating System: RSTS/E; RT-11; VMS; IAS
Memory Required: 28K bytes
Source Language: Impre
Purchase Terms: Purchase
Price: $1,500
Number Installed: 6
Date First Installed: 1981
(See Vendor Profile Page V-87)

SAN DIEGO SOFTWARE
SPELLER 5110/5120
Specific Application: Spelling Package
System Requirements: IBM 5110, 5120
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: Yes
Purchase Terms: Purchase
Price: $200
Number Installed: 30
Date First Installed: 1980
(See Vendor Profile Page V-87)

SAN DIEGO SOFTWARE
WP 5110/5120 VIRTUAL WP
System Requirements: IBM 5110, 5120
Memory Required: 32K bytes
Source Language: Micro Code
Source Code Available: No
Purchase Terms: Purchase
Price: $1,295
Number Installed: 800
Date First Installed: September 1979

SATELLITE SOFTWARE INTERNATIONAL (SSI)
WORDPERFECT SPELLER
Specific Application: 30,000 Plus Word Dictionary
System Requirements: IBM PC
Memory Required: 128K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $95
Date First Installed: 1983
(See Vendor Profile Page V-88)

SATURN SYSTEMS, INC.
WP SATURN
System Requirements: DEC PDP-11, Professional 350, VAX
Operating System: POS; TEX-11; VMS
Memory Required: 39K bytes
Source Language: Macro 11
Source Code Available: No
Purchase Terms: Lease
Number Installed: 1,200
Date First Installed: 1979
(See Vendor Profile Page V-88)

SEBATA SYSTEMS, INC.
WORD PROCESSING
System Requirements: TI
Operating System: DX-10
Memory Required: 256K bytes
Source Language: Cobol , RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Date First Installed: 1980
(See Vendor Profile Page V-89)

SHIRLEY SOFTWARE SYSTEMS
DIRECT ED
Specific Application: Text Editing, Data Editing, Word Processing
System Requirements: Prime
Operating System: Primos
Memory Required: 250K bytes
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $4,000
Number Installed: 25
Date First Installed: February 1983
(See Vendor Profile Page V-90)

SIGMA SOFTWARE, INC.
MULTI MATE
Specific Industry: Insurance
System Requirements: Wang Professional; IBM PC
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $495
Date First Installed: 1983
(See Vendor Profile Page V-90)

SIGMA SOFTWARE, INC.
STENO-POOL WORD PROCESSING CLIENT FILE
Specific Industry: Insurance
System Requirements: Wang 2200 Series
Memory Required: 28K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Price: $3,900
Number Installed: 400
Date First Installed: 1978

SOFTWARE CLEARING HOUSE
MULTIWORD
System Requirements: NCR I, V Series
Operating System: IMOS; IRX
Memory Required: 20K bytes

Source Language: Cobol 74
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $1,500 to $2,560
Number Installed: 73
(See Vendor Profile Page V-92)

SOFTWARE SUPPORT SERVICES, INC.
WORD PROCESSING
System Requirements: Datapoint
Operating System: DOS
Memory Required: 64K bytes
Source Language: Datatus
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 5
Date First Installed: 1982
(See Vendor Profile Page V-93)

SPECTRAPHYSICS
SUPERSCRIPT I
Specific Application: Text Processing With Mathematical Equations
System Requirements: DEC VAX-11/780, VAX-11/750, VAX-11/730
Operating System: VMS
Memory Required: 128K bytes
Source Language: Fortran 77
Source Code Available: No
Purchase Terms: Purchase
Price: $4,000
Number Installed: 20
Date First Installed: November 1981
(See Vendor Profile Page V-94)

SPECTRAPHYSICS
SUPERSCRIPT - II
Specific Application: Text/Word Processing Requiring Equations and Graphics
System Requirements: DEC VAX-11/780, VAX-11/750, VAX-11/730
Operating System: VMS
Memory Required: 128K bytes
Source Language: Fortran II
Source Code Available: No
Purchase Terms: Purchase
Price: $6,000
Number Installed: 2
Date First Installed: June 1983

STAR TECHNOLOGIES, INC.
CDED
Specific Application: Full Screen Text Editor For Rapid Entry and Modification of Any Source Material
System Requirements: DG
Memory Required: 24K bytes
Source Language: Assembly
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Number Installed: 130
Date First Installed: November 1979
(See Vendor Profile Page V-94)

STOCKS, INC.
ZEDIT TEXT EDITOR
System Requirements: HP 250
Memory Required: 32K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $195
Number Installed: 4
Date First Installed: April 1980
(See Vendor Profile Page V-96)

STRATUS COMPUTER, INC.
WORD PROCESSING SYSTEM
Specific Application: WP With Spelling Verification
System Requirements: Stratus 32
Operating System: Stratus
Source Language: PL/1
Source Code Available: No
Purchase Terms: Purchase
Price: $3,600
Date First Installed: February 1982
(See Vendor Profile Page V-96)

SUNRISE DATA SYSTEMS
SUNTEXT
System Requirements: HP 250
Operating System: OS/250
Memory Required: 128K bytes
Source Language: Basic
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 7
Date First Installed: 1980
(See Vendor Profile Page V-97)

SYNTACTICS CORP.
CRYSTALWRITER
Specific Application: Word Processing
System Requirements: Alice 66000; NCR Tower 1632; Convergent Technology
Operating System: Unix; Xenix
Memory Required: 500K bytes
Source Language: Pascal , C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $1,000
Date First Installed: June 1983
(See Vendor Profile Page V-97)

SYSTAR CORP.
WP 1
System Requirements: IBM Series/1
Operating System: EDX
Memory Required: 256K bytes
Source Language: EDL, Assembler
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 250
Date First Installed: 1980
(See Vendor Profile Page V-97)

SYSTEM SERVICES INC
WPIT/1000
Specific Application: Word Processing, Text Writing, Form Letters
System Requirements: HP 1000
Operating System: RTE
Memory Required: 128K bytes
Source Language: Fortran
Source Code Available: Yes
Purchase Terms: Purchase
Price: $750
Number Installed: 100
Date First Installed: December 1982
(See Vendor Profile Page V-98)

TAFT CONSULTING CORP.
COMPOS/MENTS
Specific Application: Word Processing and Data Base Retrieval System
System Requirements: Tandem Nonstop 1, Nonstop 2, TXP
Operating System: Guardian
Memory Required: 1.0M bytes
Source Language: TAL
Purchase Terms: Purchase
Price: $35,000
Number Installed: 16
Date First Installed: 1977
(See Vendor Profile Page V-100)

TAFT CONSULTING CORP.
QUESTER
Specific Application: Text Searching System
System Requirements: Tandem Nonstop 1, Nonstop 2, TXP
Operating System: Guardian
Memory Required: 200K bytes
Source Language: TAL
Source Code Available: Yes
Purchase Terms: Purchase
Price: $25,000 to $50,000
Number Installed: 1
Date First Installed: 1982

TECHNICAL SYSTEMS CONSULTANTS, INC.
UNIFLEX TEXT PROCESSOR
Specific Application: Text Processor Under Uniflex
Operating System: Unix; Uniflex
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1,000
Date First Installed: 1981
(See Vendor Profile Page V-101)

TECHNICON DATA SYSTEMS CORP.
TECHNICON MEDICAL INFORMATION SYSTEM
Specific Application: Medical Text Processing and Results, Charting
Specific Industry: Medical, Hospital
System Requirements: IBM 4341
Operating System: OS/VS
Memory Required: 3.0M bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Number Installed: 40
Date First Installed: 1971
(See Vendor Profile Page V-101)

TICOM SYSTEMS, INC.
TICOM OFFICE MANAGEMENT SYSTEM
Specific Application: Versatile WP, Forms and Data Entry And Communications Package
System Requirements: IBM PC; DEC Rainbow; NEC APC; TI
Memory Required: 64K bytes
Source Language: Pascal
Source Code Available: No
Purchase Terms: Purchase
Price: $695
Date First Installed: 1982
(See Vendor Profile Page V-102)

TOM SOFTWARE, INC.
D.A.T.A 2000 WORD PROCESSING SYSTEM
Specific Application: Word Processing
System Requirements: Wang 2200 Series
Operating System: DOS
Memory Required: 32K bytes
Source Language: Basic II
Source Code Available: Yes
Purchase Terms: Purchase
Number Installed: 1,250
Date First Installed: 1978
(See Vendor Profile Page V-103)

TOP DOWN SYSTEMS
CHECK-DRAFT III
Specific Application: Word Processing For Mainframe Computers
System Requirements: IBM
Operating System: DOS; OS/VS; MVS
Memory Required: 256K bytes
Source Language: Assembly
Purchase Terms: Purchase; Rental; Lease
Price: $14,375
Number Installed: 25
Date First Installed: September 1977
(See Vendor Profile Page V-103)

TOWER SYSTEMS, INC.
OMNICALC - WORD PROCESSING
System Requirements: IBM 370, 43XX, 30XX
Operating System: OS/VS1; OS/VS2; DOS/VSE
Memory Required: 60K bytes
Source Language: Cobol , Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $6,500
Number Installed: 950
Date First Installed: 1982
(See Vendor Profile Page V-103)

UNILOGIC, LTD.
SCRIPSIT
Specific Application: Text Formatting
System Requirements: DEC VAX; Primos; Apollo; IBM
Operating System: TOPS-20; Primos; Aegis; VM/CMS
Memory Required: 1.0M bytes
Source Language: Bliss , PL/1 , C
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $4,000 to $50,000
Number Installed: 250
Date First Installed: June 1979
(See Vendor Profile Page V-103)

UNISYSTEMS, INC.
WORD PROCESSING
System Requirements: DEC; NEC APS
Operating System: RSTS/E; RT-11
Memory Required: 128K bytes
Source Language: Cobol, Macro, Dibol
Source Code Available: Yes; $500
Purchase Terms: Purchase
Price: $1,000 to $2,500
Number Installed: 15
Date First Installed: January 1980
(See Vendor Profile Page V-105)

UNIVERSITY COMPUTING SERVICES CORP.
SPELLER
Specific Application: WP Spelling Package
System Requirements: Burroughs 5900, 6000, 7000
Operating System: MCP

Source Language: Algol
Source Code Available: No
Purchase Terms: Purchase
Price: $2,500
Date First Installed: March 1984
(See Vendor Profile Page V-106)

UNIVERSITY COMPUTING SERVICES CORP.
TEXT
Specific Application: WP
System Requirements: Burroughs 5900, 6000, 7000
Operating System: MCP
Source Language: Algol
Purchase Terms: Purchase
Price: $5,000
Number Installed: 2
Date First Installed: January 1983

U.S. COMPUTERS, INC.
EIP
Specific Industry: Insurance
System Requirements: DEC PDP-11
Operating System: TSX-11+; TSX-11
Memory Required: 128K bytes
Source Language: Dibol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $15,000
Number Installed: 21
Date First Installed: September 1980
(See Vendor Profile Page V-108)

WANG LABORATORIES, INC.
WANG VS/IS-WP PLUS
System Requirements: Wang VS25, VS85, VS100, VS300
Operating System: VS
Source Code Available: No
Purchase Terms: Purchase; Rental
Price: $10,000
(See Vendor Profile Page V-108)

WESTINGHOUSE SYSTEMS, INC.
LETTER RESOURCE II
System Requirements: IBM System/38, System/34, System/36
Operating System: CPF; SSP
Source Language: RPG-II
Source Code Available: No
Purchase Terms: Purchase
Price: $1,550 to $3,000
Number Installed: 150
Date First Installed: January 1983
(See Vendor Profile Page V-108)

WICAT SYSTEMS, INC.
WORD PROCESSING
System Requirements: Wicat
Operating System: Unix; MCS
Memory Required: 512K bytes
Source Language: Fortran II, Cobol, Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $300 to $1,500
Number Installed: 5,000
Date First Installed: 1981
(See Vendor Profile Page V-108)

XIRAL, INC.
MAINEDIT
Specific Application: Portable Display-Oriented Text Editor
Specific Industry: Engineering
System Requirements: IBM; DEC VAX; DEC 10; Apollo
Operating System: VM/CMS; VMS; TOPS-10; Unix
Memory Required: 512K bytes
Source Code Available: Yes
Purchase Terms: Purchase
Price: $880 to $7,000
Number Installed: 100
Date First Installed: September 1981
(See Vendor Profile Page V-109)

Electronic Mail

APPLIED DATA RESEARCH, INC.
ADR/EMAIL - RELEASE 1.2
System Requirements: IBM 370, 30XX, 43XX
Operating System: OS/VS; DOS
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Rental; Lease
Price: $16,200 to $39,400
Number Installed: 170
Date First Installed: 1982
(See Vendor Profile Page V-7)

BILLINGS COMPUTER CORP.
BILLINGS POSTMASTER PACK
Specific Application: Intell Electronic Mail Capability At A Billings Data Center
System Requirements: Billings
Operating System: BOSS
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: 1982
(See Vendor Profile Page V-12)

BILLINGS COMPUTER CORP.
BILLINGS ELECTRONIC MAIL (E-MAIL)
System Requirements: Billings
Operating System: BOSS
Memory Required: 64K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $300
Date First Installed: 1982

COMPLEX SYSTEM, INC. - ELCIE
Specific Application: Electronic Letter of Credit, Import/Export
Specific Industry: Banking/Financial
System Requirements: IBM System/38, System/34, 43XX
Operating System: SSP; DOS
Source Language: RPG, Cobol
Source Code Available: Yes
Purchase Terms: Purchase; Rental; Lease
Number Installed: 15
Date First Installed: 1980
(See Vendor Profile Page V-30)

COMPUTER CORP. OF AMERICA
MAIL/384
System Requirements: IBM 360, 370, 43XX
Operating System: OS/VS; DOS/VSE
Memory Required: 350K bytes
Source Language: User Language
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $30,000
Number Installed: 50
Date First Installed: 1981
(See Vendor Profile Page V-22)

COMPUTER PROJECTS, INC.
ELECTRONIC MAIL
System Requirements: Honeywell
Memory Required: 65K bytes
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $150,000
Number Installed: 65
Date First Installed: 1968
(See Vendor Profile Page V-24)

CONCORD COMPUTING CORP.
ELECTRONIC MAIL
System Requirements: Tandem
Operating System: Guardian
Source Language: TAL, Cobol
Purchase Terms: Purchase; Lease
Date First Installed: April 1984
(See Vendor Profile Page V-28)

CYTROL, INC.
CYX-MS ELECTRONIC MAILBOX
System Requirements: DEC PDP-11/24-70, VAX
Operating System: RSX-11M; VMS
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Number Installed: 10
Date First Installed: May 1983
(See Vendor Profile Page V-33)

DATA GENERAL CORP.
CEO INFORMATION MANAGEMENT
Specific Application: Electronic Mail, Electronic Filing, Phone Directory, Personal Calendar, Meeting Schedules
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Purchase Terms: Purchase
Price: $10,000 to $15,000
Date First Installed: November 1981
(See Vendor Profile Page V-35)

DATAPOINT CORP.
ELECTRONIC MAIL SYSTEMS (EMS)
Specific Application: Serves As Network Controller For Both Local Area and Remote Networks
System Requirements: Datapoint 5600, 6600
Operating System: DOS
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
(See Vendor Profile Page V-37)

D. B. SYSTEMS, INC.
NETWORK MESSENGER ELECTRONIC MAIL
System Requirements: IBM 370, 33XX, 403X
Operating System: OS/VS
Source Language: Cobol DL 1
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Number Installed: 12
Date First Installed: 1981
(See Vendor Profile Page V-39)

EPIC SYSTEMS CORP.
ASAP
System Requirements: DEC; DG; IBM Series/1
Source Language: MIS
Source Code Available: Yes
Purchase Terms: Purchase
Date First Installed: 1977
(See Vendor Profile Page V-45)

FORMULA CONSULTANTS, INC.
MESSAGE MANAGEMENT SYSTEM (MMS-110)
Specific Application: Sends Messages From Terminal to Terminal
System Requirements: Sperry 1100
Source Language: Cobol, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $29,800
Number Installed: 8
Date First Installed: July 1980
(See Vendor Profile Page V-47)

HEALTH DATA NETWORK
ELECTRONIC MAIL
Specific Application: Electronic Mail With Security Codes
Specific Industry: Medical
System Requirements: Honeywell 66/80
Operating System: GCOS
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase

Number Installed: 18
(See Vendor Profile Page V-51)

HONEYWELL INFORMATION SYSTEMS, INC.
CP-6 ELECTRONIC MAIL
System Requirements: Honeywell DPS8C, L66
Operating System: CP6
Source Code Available: Yes; $150
Purchase Terms: Lease
Number Installed: 50
(See Vendor Profile Page V-52)

HONEYWELL INFORMATION SYSTEMS, INC.
MULTICS ELECTRONIC MAIL FACILITY
Specific Application: Interpersonal Communications
System Requirements: Honeywell L68, 68/DPS, PS 8/M
Source Language: PL/1
Source Code Available: Yes
Purchase Terms: Lease
Number Installed: 50

H & W COMPUTER SYSTEMS, INC.
ELECTRONIC MAIL UNDER CICS (ETMU)
Specific Application: Electronic Mail
System Requirements: IBM
Operating System: DOS/VSE; OS/VS1
Memory Required: 40K bytes
Source Language: Cobol, BAL
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $12,000
Number Installed: 200
Date First Installed: December 1982
(See Vendor Profile Page V-53)

INFORMATION SYSTEMS, INC.
DISTANT INDEPENDENT MESSAGE SYSTEM
Specific Application: Passive Electronic Mail System
System Requirements: TI
Operating System: DX-10
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $6,750
(See Vendor Profile Page V-55)

INTERPROCESS SYSTEMS, INC.
MAIL EXCHANGE OPTION FOR AF84/AP
System Requirements: IBM 370, 43XX, 30XX
Operating System: MCS/TSO; MVS; VM/CMS
Memory Required: 10K bytes
Source Language: BAL, APL
Source Code Available: Yes; $750
Purchase Terms: Purchase; Rental
Price: $3,000
(See Vendor Profile Page V-58)

INTERNATIONAL DATA SCIENCES CORP.
WORLD WIDE INTEGRATED COMMUNICATION
System Requirements: MDS Series 21
Operating System: OS/2; OS/10
Memory Required: 128K bytes
Purchase Terms: Rental
Date First Installed: April 1981
(See Vendor Profile Page V-73)

NEW ERA TECHNOLOGIES, INC.
MATRIX
Specific Application: Teleconferencing, Bulletin Board, Electronic Mail
System Requirements: DEC VAX
Memory Required: 16K bytes
Source Language: Basic
Purchase Terms: Purchase
Number Installed: 10
Date First Installed: January 1983
(See Vendor Profile Page V-76)

NORTHERN TELECOM, INC.
OMNIMAIL
Specific Application: Electronic Messenger Display Phone
System Requirements: Telecom 585, 595
Memory Required: 512K bytes
Purchase Terms: Purchase
Price: $5,000
Date First Installed: 1983
(See Vendor Profile Page V-78).

ORION SOFTWARE, INC.
NETWORK ORION
Specific Application: Connects IBM System/34, 36, 38 With Telex
System Requirements: IBM System/34, System/36, System/38
Operating System: SSP
Memory Required: 96K bytes
Source Language: RPG-II, Assembler
Purchase Terms: Purchase; Rental; Lease
Price: $1,600 to $7,000
Number Installed: 200
Date First Installed: January 1982
(See Vendor Profile Page V-79)

PARTICIPATION SYSTEMS, INC.
PARTICIPATE
Specific Application: Computer Conferencing Package Including Electronic Mail and Bulletin Board
System Requirements: DEC VAX; Prime Series 50; Honeywell DPS6; IBM
Operating System: VMS; Primos; GCOS; VM/CMS
Memory Required: 256K bytes
Purchase Terms: Purchase; Time-Sharing
Price: $15,000 to $60,000
Number Installed: 10
Date First Installed: May 1982
(See Vendor Profile Page V-79)

RMF CORP.
RMFIS ELECTRONIC MAILBOX SERVICE MAINTENANCE
Specific Application: Electronic Mailbox Service
Specific Industry: Mail
System Requirements: DEC
Operating System: RSTS/E
Memory Required: 16K bytes
Source Language: Basic
Purchase Terms: Purchase
Price: $600
Date First Installed: 1980
(See Vendor Profile Page V-87)

SGS SEMICONDUCTORS, CORP.
DEC VAX COMMUNICATIONS
Specific Application: Electronic Mail
System Requirements: DEC VAX
Operating System: VMS
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $350
Date First Installed: January 1981
(See Vendor Profile Page V-89)

SGS SEMICONDUCTORS CORP.
HP 3000 COMMUNICATIONS
Specific Application: Electronic Mail For An HP 3000 System
System Requirements: HP 3000
Operating System: MPE IV
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $350
Date First Installed: January 1981

SGS SEMICONDUCTORS CORP.
IBM 3780 PROTOCOL
System Requirements: IBM 3780
Operating System: Unix; Sunix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $450
Date First Installed: January 1981

SGS SEMICONDUCTORS CORP.
TELEX PLUS
Operating System: Unix; Sunix
Memory Required: 512K bytes
Source Language: C
Source Code Available: Yes
Purchase Terms: Purchase
Price: $2,000
Number Installed: 350
Date First Installed: March 1983

SPERRY CORP.
INTER OFFICE SUPPORT PACKAGE (IOSP)
Specific Application: Electronic Mail
System Requirements: Sperry 1100
Operating System: 1100 OS
(See Vendor Profile Page V-95)

SYSTAR CORP.
MESSAGE/1
System Requirements: IBM Series/1, 4952, 4954, 4955, 4956
Operating System: CMS
Memory Required: 128K bytes
Source Language: Assembler
Purchase Terms: Purchase
Price: $5,000 to $34,000
(See Vendor Profile Page V-97)

SYSTEMS & PROGRAMMING INTERNATIONAL, INC.
TOTAL COMMUNICATOR
System Requirements: DEC PDP-11
Operating System: RSX-11M
Source Language: Assembler
Source Code Available: Yes
Purchase Terms: Purchase
Price: $13,000
Date First Installed: 1981
(See Vendor Profile Page V-99)

TOP DOWN SYSTEMS
CWICK-MAIL
Specific Application: Document and Message Electronic Mail Packages
System Requirements: IBM
Operating System: DOS; OS/VS; MVS
Memory Required: 256K bytes
Source Language: Assembly
Purchase Terms: Purchase; Rental; Lease
Price: $9,375
Date First Installed: 1983
(See Vendor Profile Page V-103)

UNITED INFORMATION SERVICES
UNIMAIL SERVICE
System Requirements: CDC Cyber; IBM
Source Language: Cobol, Fortran, Super Basic, Snobol
Source Code Available: Yes
Purchase Terms: Purchase
(See Vendor Profile Page V-105)

UNIVERSITY COMPUTING SERVICES CORP.
MAIL
System Requirements: Burroughs 5900, 6000, 7000
Operating System: MCP
Source Language: Algol
Purchase Terms: Purchase
Price: $5,000
Date First Installed: July 1982
(See Vendor Profile Page V-108)

USER WARE INTERNATIONAL, INC.
USER MAIL
Specific Application: Electronic Message System, A Correspondence Management System, Appointment Calendar
System Requirements: DEC
Operating System: RSTS/E
Source Language: Basic Plus II
Source Code Available: No
Price: $2,880
Number Installed: 50
Date First Installed: April 1982
(See Vendor Profile Page V-109)

WESTMORELAND SYSTEMS, INC.
MESSAGE SENDER
Specific Application: Provides Full Screen Messages Between Terminals
System Requirements: IBM System/34, System/36
Operating System: SSP
Source Language: RPG-II
Source Code Available: Yes; $300
Purchase Terms: Purchase
Price: $300
Number Installed: 50
Date First Installed: September 1982
(See Vendor Profile Page V-109)

General Office Automation

APCAD SYSTEMS, INC.
ACAL
Specific Application: Planning and Calendar Scheduling
System Requirements: Prime
Operating System: Primos
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 15
Date First Installed: 1983
(See Vendor Profile Page V-2)

APCAD SYSTEMS, INC.
APCAD OFFICE AUTOMATION SYSTEM
Specific Application: Word Processing, Electronic Mailing and Teleconferencing
System Requirements: Prime
Operating System: Primos
Source Language: Fortran
Source Code Available: No
Purchase Terms: Purchase
Price: $10,000 to $18,000
Number Installed: 25
Date First Installed: 1979

BATTELLE SOFTWARE PRODUCTS
BASE OA
Specific Application: Link Between Decmate and DEC VAX, Storing and Retrieving Word Processing
System Requirements: DEC Decmate; DEC VAX-
Operating System: VMS
Source Language: Fortran, Assembler
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $26,600 to $130,000
Number Installed: 2
Date First Installed: October 1983
(See Vendor Profile Page V-12)

BUNKER RAMO ELECTRONIC SYSTEMS
BR1600 OFFICE AUTOMATION SYSTEM
Specific Application: Fully Integrated Office System, WP, Electronic Mail, Graphics, Calendar, Library, Forms
Specific Industry: Federal Government
System Requirements: DEC PDP-11, VAX; Motorola 68000
Operating System: Unix
Memory Required: 512K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
Number Installed: 16
Date First Installed: 1982
(See Vendor Profile Page V-13)

COMPUTER CORP. OF AMERICA
FRAMENET
Specific Application: Integrated Office Automation
System Requirements: IBM 360, 370, 43XX, 30XX
Operating System: OS/VS; DOS/VSE; VM/CMS
Memory Required: 350K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $125,000 to $150,000
Date First Installed: 1984
(See Vendor Profile Page V-22)

CPSI
MYCROFT
Specific Application: Medical Office Management
Specific Industry: Medical
System Requirements: Altos ACS 580; NCR 9050
Operating System: Xenix
Source Language: RM Cobol
Source Code Available: Yes
Purchase Terms: Purchase
Price: $5,600
Number Installed: 20
Date First Installed: 1985
(See Vendor Profile Page V-30)

DATA GENERAL CORP.
CEO SOFTWARE PACKAGE
Specific Application: Comprehensive Electronic Office Automation Package
System Requirements: DG Eclipse
Operating System: AOS; AOS/VS
Purchase Terms: Purchase
Price: $19,500 to $25,750
Date First Installed: September 1981
(See Vendor Profile Page V-35)

DATAPOINT CORP.
INTEGRATED ELECTRONIC OFFICE SYSTEM (IEOS)
Specific Application: Word Processing
System Requirements: Datapoint 5600, 6600, 8200, 3600
Operating System: RMS; RMS/DOS
Memory Required: 52K bytes
Source Code Available: No
Price: $1,500
(See Vendor Profile Page V-37)

DATAPOINT CORP.
PRO-VISTA
Specific Application: Office Automation
System Requirements: Datapoint 6000
Operating System: RMS
Memory Required: 256K bytes
Source Code Available: No
Purchase Terms: Purchase
Price: $1,500
Date First Installed: February 1984

FLORIDA COMPUTER, INC.
MMS
Specific Application: Computer-Aided Microfilm Retrieval
System Requirements: Wang; DEC PDP-11, VAX
Operating System: OS/VS; RSTS/E; VMS
Source Language: DEC Basic Plus
Source Code Available: Yes
Purchase Terms: Purchase; Lease
Price: $10,000 to $40,000
Number Installed: 22
Date First Installed: 1983
(See Vendor Profile Page V-47)

H & M SYSTEMS SOFTWARE, INC.
KEYFAST-ONLINE DATA ENTRY SYSTEM
Specific Application: Complete On-Line Data Entry, Contains Data Dictionary to Eliminate The Need For User Exits
System Requirements: IBM 370, 30XX, 43XX
Operating System: DOS; OS/VS
Memory Required: 128K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $15,400 to $22,000
Number Installed: 800+
Date First Installed: Jun. 1981
(See Vendor Profile Page V-52)

INFORMATION MANAGEMENT CONSULTANTS, INC.
CORRESPONDENCE TRACKING AND CONTROL SYSTEM
Specific Application: Office Automation; Tracks Letters, Memoranda
System Requirements: Wang VS
Operating System: OS/VS
Memory Required: 128K bytes
Source Language: Cobol
Source Code Available: No
Purchase Terms: Purchase
Price: $5,000
Number Installed: 6
Date First Installed: 1982
(See Vendor Profile Page V-55)

ISMARK
ISMARK SPOOLER
Specific Application: Provides The Capability to Run Jobs Under The Operating System and Spool Them For Up to 10 Printers
System Requirements: PE
Operating System: OS/VS
Memory Required: 40K bytes
Source Language: Assembly
Source Code Available: No
Purchase Terms: Purchase
Price: $1,000 to $3,500
Number Installed: 6
Date First Installed: September 1978
(See Vendor Profile Page V-56)

M/A-COM SIGMA DATA, INC.
O-OFFICE
Specific Application: WP, Electronic Calendar, Phone Directory, Calculator, Electronic Notes
System Requirements: AT&T 3B Series; Zilog System 8000
Operating System: Unix
Memory Required: 64K bytes
Source Language: C
Source Code Available: No
Purchase Terms: Purchase
(See Vendor Profile Page V-64)

POINT FOUR DATA CORP.
ELECTRONIC OFFICE SYSTEM
Specific Application: Office Automation Systems
System Requirements: DG Nova
Operating System: Iris
Memory Required: 64K bytes
Source Language: Business Basic
Source Code Available: No
Purchase Terms: Purchase
Price: $2,000
Date First Installed: May 1984
(See Vendor Profile Page V-66)

TRI INTERNATIONAL
DOCUMASTER
Specific Application: Text Storage and Retrieval, Office Support
System Requirements: IBM 43XX, 370, 30XX
Operating System: OS; DOS
Memory Required: 130K bytes
Source Language: Assembler
Source Code Available: No
Purchase Terms: Purchase; Lease
Price: $32,000 to $60,000
Number Installed: 75
Date First Installed: 1980
(See Vendor Profile Page V-104)

WANG LABORATORIES, INC.
WANG OFFICE FILE MANAGER
Specific Application: Filing/Retrieval; A Driver Networked Document Database
System Requirements: Wang VS45, VS85, VS80, VS90
Operating System: VS
Purchase Terms: Purchase; Rental
Price: $5,000
(See Vendor Profile Page V-108)

WANG LABORATORIES, INC.
WANG VS OFFICE
Specific Application: Time Management, Mail/Messaging Services, Calendaring, Word Processing
System Requirements: Wang VS25, VS55, VS45, VS100
Operating System: VS
Purchase Terms: Purchase; Rental
Price: $6,000 to $30,000
(See Vendor Profile Page V-106)

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CHICAGO SALES OFFICE: Bill Cadigan, **Account Manager**. Jean Fowler Broderick, **Sales Assistant**. COMPUTERWORLD, 2600 South River Road, Suite 304, Des Plaines, Ill. 60018, Phone: (312) 827-4433.

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ATLANTA SALES OFFICE: Michael J. Masters, **Regional Director**. Tom Flynn, **Account Manager**. COMPUTERWORLD, 1853 Peeler Road, Suite D, Atlanta, Ga. 30338, Phone: (404) 394-0758.

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